

Ref: Protean/Secretarial/2026-27/28

August 4, 2026

To,

BSE Limited (“BSE”)
P.J. Towers, Dalal Street,
Fort, Mumbai – 400 001

Scrip Code: 544021

**National Stock Exchange of India
Limited**

Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400051, India

Trading symbol: PROTEAN

Dear Sir/Madam,

Subject: Investor Presentation for the quarter ended June 30, 2026

Pursuant to Regulation 30 read with Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation on Company’s Operational and Financial Performance for the quarter ended June 30, 2026.

This is for your information and records.

Thanking you,

Yours truly,

For Protean eGov Technologies Limited

Maulesh Kantharia
Company Secretary & Compliance Officer
FCS 9637

Encl.: As above

DIGITAL



Q1FY27 Investor Presentation





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A Company Overview

B Q1FY27 Update

C Strategic Business Levers:

- 1** Build & Operate Digital Public Infrastructure
- 2** Enabling Enterprise Digital Ecosystems
- 3** Taking the DPI & Enterprise Digital Stack 'Global'





Company Overview

- 01 Building for Billions - India and Beyond**
- 02 Continued Momentum in India's Digital Growth Story**
- 03 Protean is well positioned to Carpe-Diem**
- 04 Uniquely Positioned for Future Growth**
- 05 Immediate Strategic Priorities**



Over **3 decades** of experience in building **Digital Public Infrastructure (DPI)** & developing innovative citizen-centric e-governance solutions



Enabled **21+ nationally critical e-Governance stacks** while **working with several ministries** across diverse sectors

Strategic Business Levers – The Three Pillars

Build & Operate Digital Public Infrastructure

Population Scale e-Governance Platforms

PAN Card
Issuance

Central Recordkeeping
Agency for NPS, APY & UPS

CKYC Registry 2.0

DPI stacks for Insurance,
E-commerce, Agriculture,
Education & Health

Digital Identity

Online PAN
Validation

Authorised Service
Agency for e-KYC, Auth

Certifying Authority
for E-sign

Aadhaar Seva Kendra
for Aadhaar Card
Issuance

Enabling Enterprise Digital Ecosystems

AI Powered Intelligence layer

Digital Documentation Stack
Digital Signing & Stamping

CKYC Solution Stack

Multi-Sectoral API Stack

Cloud Services

Account Aggregator

Global Expansion *Taking India Stack Global*

Foundational ID

Taxation

Open Digital Stack

Enterprise Digital Ecosystems

Pension and Retirals

Annuity & Transactional revenue with predictable stability

Global Monetisation of our India Capabilities



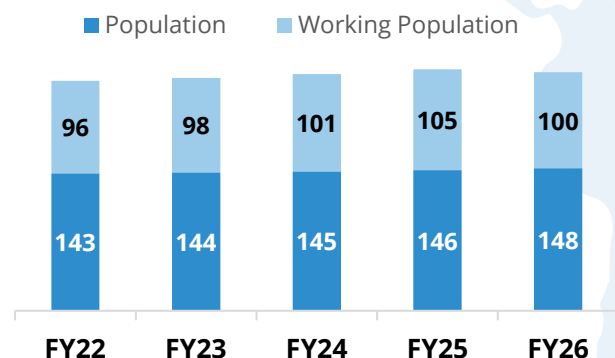
India's Next-Generation Digital Growth Enablers

Demographic Shift

Enabling inclusion across age, income, and geography

- India's population > **148 crore**; over **60%** still living outside major urban centers
- India's **median population age below 30 years**

Population Growth (in crore)



Rising working age population
Rising tax-payer base

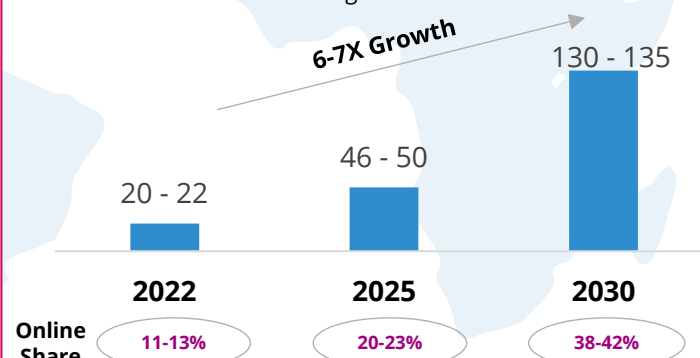
Financialization

Accelerating formalization, compliance, and capital access

- Digital payment users at **50 crore** (34% penetration), **+30.0%** YoY growth
- 11X growth in non-cash transactions from **FY21 to FY26**

Digital Personal & Consumer loans (\$Bn)

45% YoY growth in the number of digital loans originated



Rising per capita income
Growth in household savings

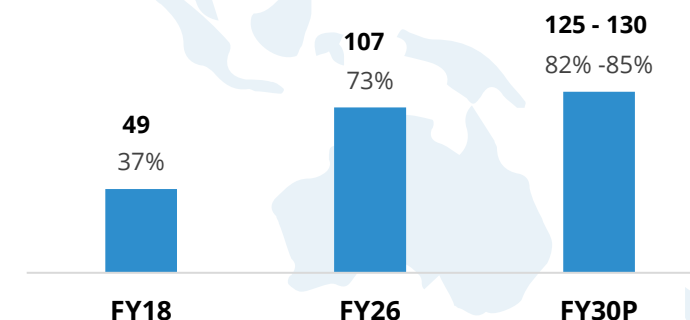
Digitization

Multisector scalable, interoperable digital public infrastructure

- Internet penetration at **72%** (107 crore users)
- QR code deployments rose **~92%** YoY in FY25, with over **75%** of new installations in Tier-2/3 cities

Internet Penetration

Number of Users (in crore)



Increasing internet penetration
..with rising volume of digital payments

Protean is well positioned to Carpe-Diem

India Opportunity

Right to Win

Tax Services

- Taxpayer base growing at **6.5% CAGR since FY18**
- **~59% Indian** population without valid PAN card



4L+ assisted touchpoints, deep **Tier 2/3 presence**, and seamless phygital PAN issuance

CRA Services

- **58 crore** Jan Dhan accounts vs **7.8 crore** APY holders; India's pension penetration in terms of workforce is **12% vs 56%** in US
- NPS AUM at **₹16 Tn vs ₹74 Tn** in mutual funds



Dominant market share with Govt,, Corporate and Retail, with **1.7L+ service providers** enabling frictionless onboarding

AI Powered Intelligence layer

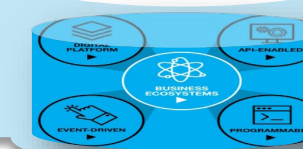
- Enterprise Tech spend to reach ~ **₹2 lakh crore in FY27**, growing at 17.6%
- AI-embedded applications becoming the default layer of Enterprise tech



Preferred partner for BFSI's offering value-added services atop foundational digital identity rails

Emerging DPI Sectors

- Budget for **Digital India Mission: ~ ₹4,500 crore**
- Budget for **Digital Agri Mission: ~ ₹2,800 crore**
- DPI 2.0 to focus on 8 sectoral priorities such as **MSMEs, Education, Health** etc



Pioneer in developing population scale eGovernance solutions **across diverse sectors**

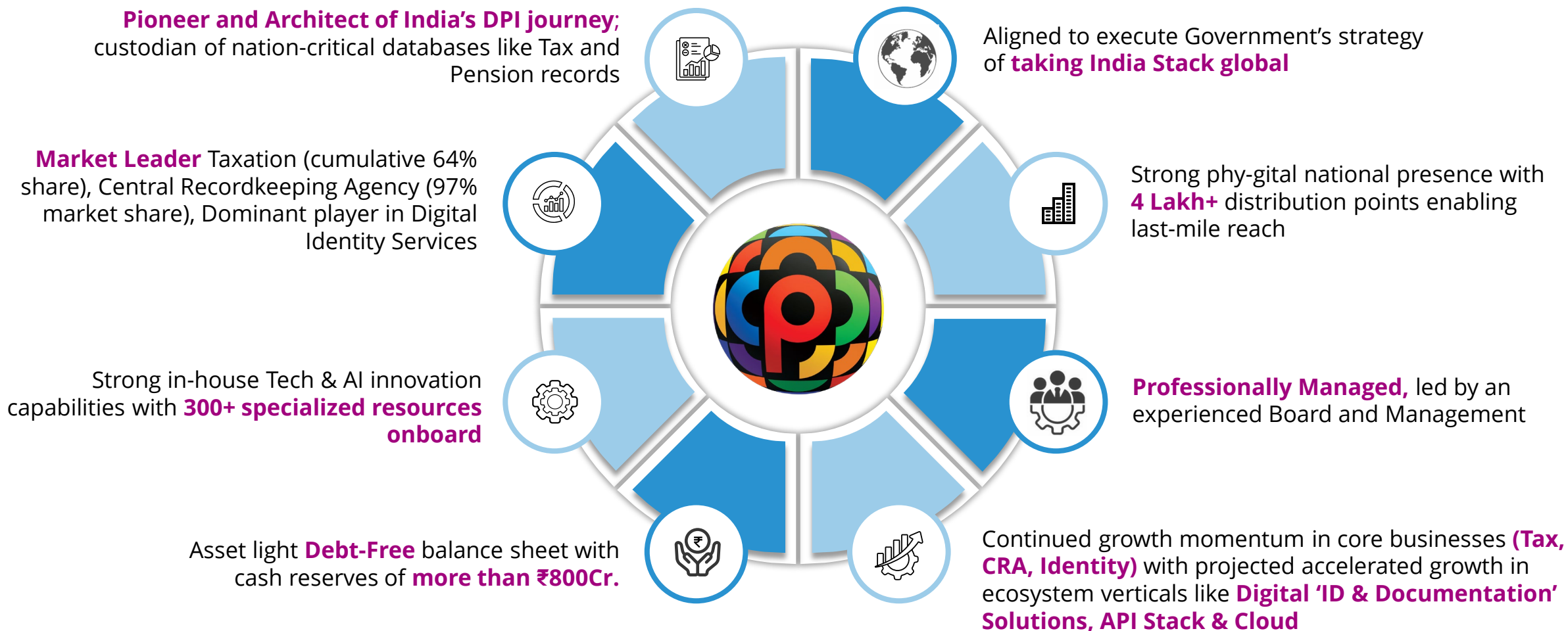
Cloud Services

- India's cloud market to reach **USD 76 Bn by 2030**
- Accelerated digital adoption across finance, healthcare and government sector



Made-in-India, MeitY certified, Modular, cloud infra purpose-built for DPI and mission-critical use

Source – Multiple online research platforms and news articles.





Consolidate. Execute. Scale

- 
Grow the Core Businesses
Accelerate CRA Business; Deepen share in Tax and Identity services; Successfully deliver on the RFP mandates: CKYCRR 2.0, Bima Sugam, Aadhaar Seva Kendras, Agri Stack etc
- 
Margin Expansion
Double down on high margin products, Cost optimization, Product rationalization, AI-enabled operating efficiency across the value chain
- 
Harness the Intelligence Layer
AI-native products atop our DPI rails and DPI-in-a-Box solutions to Enterprises, State and Central Govts. – Domestic & International
- 
Scale International Business through Partnerships
Retiral Solutions, DPI-in-a-Box solutions, API stack for BFSI
- 
Scale Adjacencies through Sectoral Penetration
Transition to a Solution led Approach via bundled API Stack: CKYC, Digital Onboarding, Documentation workflow, eSign etc
- 
Strategic Inorganic Acquisition (India & Global)
Leverage liquidity for strategic acquisition opportunities which solves for revenue / margin / product suite / market share / go-to-market. Also, explore strategic partnership for expanding our sovereign cloud





01 MD Commentary

02 Key Highlights – Q1FY27

03 Key Drivers – Q1FY27

04 Financial Performance

B

Q1FY27 Update



Our immediate priorities are clear: execution will be key with a sharp focus on high-margin businesses and product profitability

"I am pleased to share my first quarterly update as the Managing Director & CEO of Protean. We delivered a resilient performance during the quarter, with revenue growing 19% YoY. Our Tax Services business successfully navigated the transition to revised documentation norms while further strengthening its market leadership. The CRA Services business continued its growth momentum, onboarding over 1,000 new corporates, the highest in a single quarter, while Identity Services delivered healthy volume and revenue growth. Our diversification strategy is also yielding results, with new initiatives now contributing 17% of revenues, up from 10% in FY26.

Our immediate priorities are clear: execution will be key with a sharp focus on high-margin businesses and product profitability. We will look at monetizing AI powered Intelligence layer adjacent to our core DPI infrastructure, recalibrate and optimise our product and business strategy, drive efficiencies through cost rationalisation and AI adoption across the organisation. Most importantly, we will work aggressively on globalising our India DPI and Enterprise tech capabilities in relevant geographies. I believe these priorities, backed by disciplined capital allocation and strong governance, will enable us to create long-term value for all our stakeholders."





Tax Services

Protean strengthened its leadership position by nearly 275 bps increase in market share, from 59% in FY26 to 62% in Q1FY27. The company issued over 1 crore PAN cards in Q1FY27

Segment revenue remained largely stable during the quarter despite an industry-wide decline in issuances, primarily due to the regulatory changes in PAN documentation norms effective 1 April 2026, which temporarily impacted issuances during April and May. PAN issuance volumes normalised from June onwards and have since continued to witness steady growth.



CRA Services

Robust growth in subscribers with 3.9 million subscribers onboarded in Q1FY27 capturing 95% of incremental subscriber additions

>1,000 new corporates onboarded, the highest in a single quarter

The company maintains a dominant market share of 97%

NPS Vatsalya: >78,000 new subscribers were onboarded in Q1FY27, taking the total NPS-V subscribers base over 2 lakh



Identity Services

The segment reported an encouraging 16% revenue growth in Q1FY27 led by over 20% combined volume growth across all four facets digital identity mainly driven by continued momentum from the digital India Initiatives

Witnessed an increasing adoption of its value-added solutions such as eSignPro, RISE with Protean and KYC Search & Reporting Solutions

RISE with Protean recorded strong traction, processing >3.4 crore transactions in Q1FY27



New Initiatives

New initiatives contributed 17% of the total revenue in Q1FY27 vs 10% in FY26

The company has successfully rolled out 102 ASK's across 25 States and UT's as of Jul'26

Revenue generation from these centres has commenced, with early performance in line with expectations, providing visibility into sustainable, recurring revenues



Revenue

₹251 crore
19% YoY



EBITDA

₹28 crore
- 38% YoY



PAT

₹6 crore
- 75% YoY

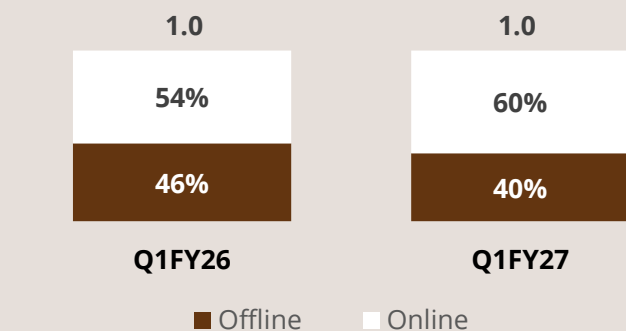


Cash*

> ₹800 crore
Zero debt

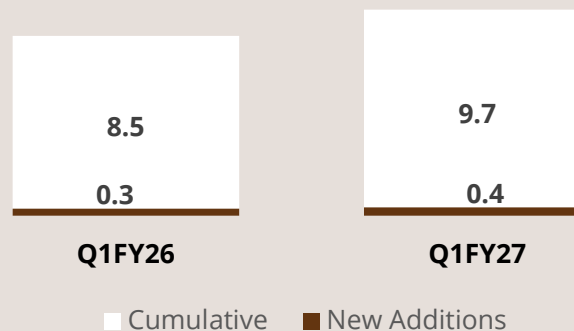
*Cash & Cash Equivalents including marketable securities

PAN Services



Total PANs issued till date 58.3 Cr

CRA Services



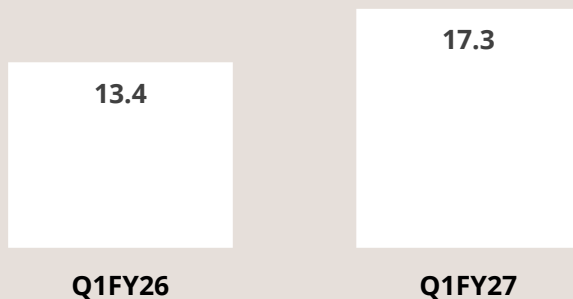
e-Sign Transactions

(in crore)



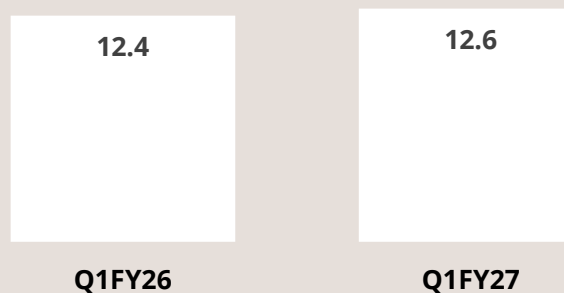
Cumulative till date 79.8 Cr

e-KYC Transactions



Cumulative till date 284.5 Cr

Aadhaar Authentication



Cumulative till date 401.7 Cr

Online Pan Verifications



Cumulative till date 1,827.3 Cr

(₹ in crore)

Particulars	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ
Revenue from Operations	251	211	19%	308	-18%
Other Income	15	29	-46%	15	-
Total Income	266	239	11%	323	-17%
- Tax Services	100	100	-	177	-44%
- CRA Services	82	76	7%	78	5%
- Identity Services	27	24	16%	24	16%
- Others	42	11	276%	29	45%
EBITDA	28*	45	-38%	53	-48%
<i>EBITDA Margin</i>	<i>10.4%</i>	<i>18.8%</i>	<i>-833 bps</i>	<i>16.5%</i>	<i>-607 bps</i>
Profit before Tax	8	32	-76%	37**	-79%
Tax	2	9	-79%	6	-70%
Profit after Tax	6	24	-75%	31**	-81%
<i>PAT Margin</i>	<i>2.2%</i>	<i>10.0%</i>	<i>-777 bps</i>	<i>9.6%</i>	<i>-744 bps</i>

**EBITDA stood at INR 28 crore in Q1FY27 compared to INR 45 crore in Q1FY26, reflecting a decline of 38% YoY, with an EBITDA margin of 10%. The margin for this quarter was impacted by upfront investments of ~INR 18 crore incurred towards the implementation of multiple prestigious RFP-led mandates. In addition, margins were also affected by cost inflation driven by ongoing geopolitical tensions resulting in higher procurement costs for technology hardware, white goods and other key inputs required for these projects. As these strategic mandates are currently in the deployment phase and have not yet reached steady-state revenue generation, the associated costs were incurred ahead of revenue realization, temporarily impacting profitability. On a normalized basis, excluding these investments, EBITDA for the quarter would have been approximately INR 46 crore, translating into an EBITDA margin of 17.2%. The Company remains confident that these investments will begin contributing meaningfully to revenue in the coming quarters, resulting in improved operating leverage and margin recovery.

**PBT & PAT adjusted for ₹0.75 in Q4FY26 one-time impact of new labour codes



C.1

Build & Operate Digital Public Infrastructure

- 01 Protean's expertise in Building India's Digital Public Infrastructure (1/2)
- 02 Delivered via a comprehensive AI layered approach: DPI-in-a-Box (2/2)
- 03 Leader in providing Tax Services
- 04 Leader in providing Retiral Services
- 05 Sole entity providing all four foundational identity services
- 06 Building Aadhaar Seva Kendra's across India



Aligned with India's visionary DPI framework built on open standards and protocols, Protean continues to contribute towards multisectoral Open Digital Ecosystems



TAX



Digitally Verifiable Identity

- Permanent Account Number (PAN)
- Tax Information Network (TIN)
- GST Suvidha Provider (GSP)
- Automation of Central Excise and Service Tax



CRA



Broadened the ambit of Pension system in India

Central Recordkeeping Agency for

- National Pension Scheme
- Atal Pension Yojana
- Unified Pension Scheme



IDENTITY



Sole provider of all four foundational identity services

- eSign
- eKYC
- Online PAN Verification
- Aadhaar Issuance and Authentication



CKYCRR

- System Integrator
- Design, Development, Implementation & Maintenance of CKYCRR 2.0
- Backed by all 4 Regulators – RBI, PFRDA, SEBI & IRDAI



INSURANCE

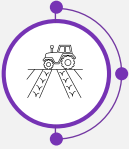
Creating a unified digital marketplace that seamlessly connects customers, insurers and intermediaries, fostering financial security nationwide



ONDC

20+ Hyperlocal domains including:

- Mobility & Transport
- Open Finance
- Groceries & Fashion
- Electronics



AGRICULTURE

- Farmer ID
- Land Record
- Crop Registries
- Soil Health Record
- Customized Advisory



EDUCATION

Decentralized network for:

- Education Finance
- Skilling
- Learning



HEALTH

- Health ID Issuance
- Health Facility Digitization
- Personal health record app

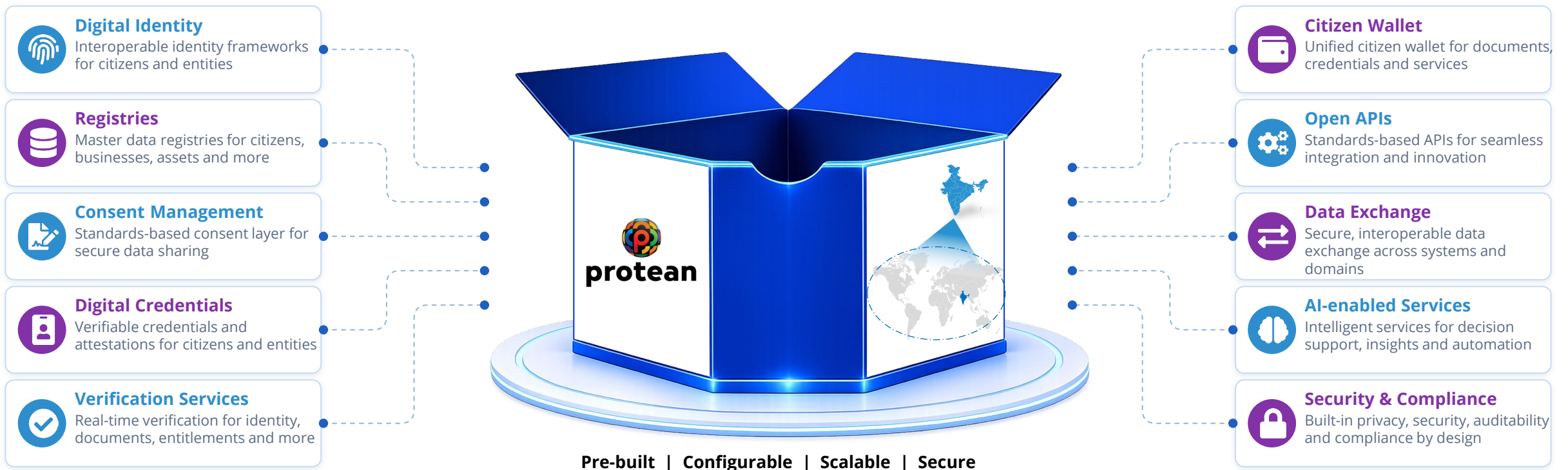


Delivered via a comprehensive AI layered approach: DPI-in-a-Box (2/2)

Building & Operating DPI at Centre & State level in a Modular manner



A Modular, Interoperable and Secure Digital Public Infrastructure stack to accelerate digital transformation for Government



Pre-built | Configurable | Scalable | Secure

DPI-in-a-Box

Faster Time to Deploy
Pre-built modules and accelerators reduce implementation time

Modular & Flexible
Pick and choose modules as per requirements and scale as needed

Secure & Sovereign
Built on secure, sovereign infrastructure with privacy and compliance by design

Population Scale
Designed for high availability, performance and scale to serve millions to billions

Cost Effective
Reusable components reduce cost, effort and total cost of ownership

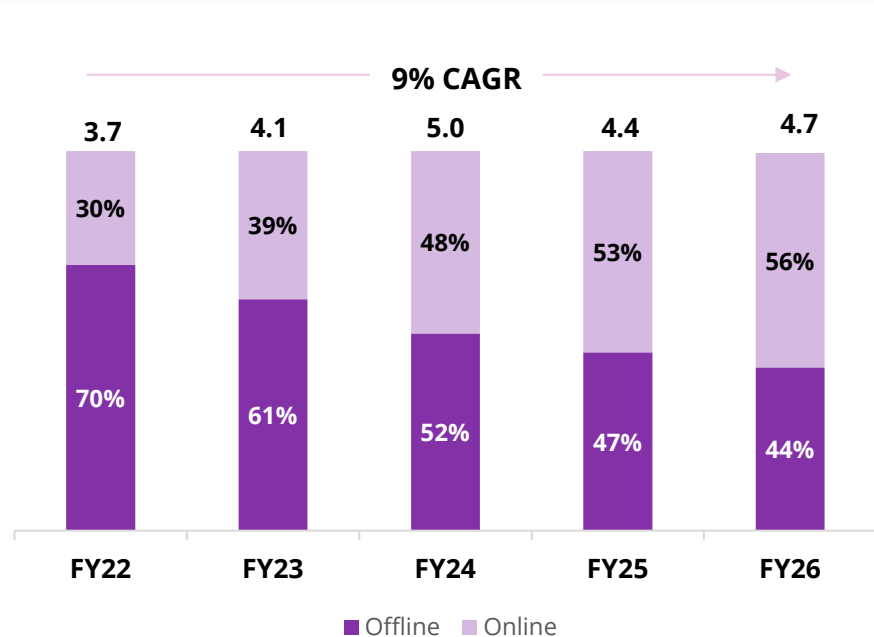
Future Ready
Standards-based, API-first and AI-ready for future innovation

DPI-in-a-Box: India's Trust Infrastructure - Built Locally, Deployed Globally

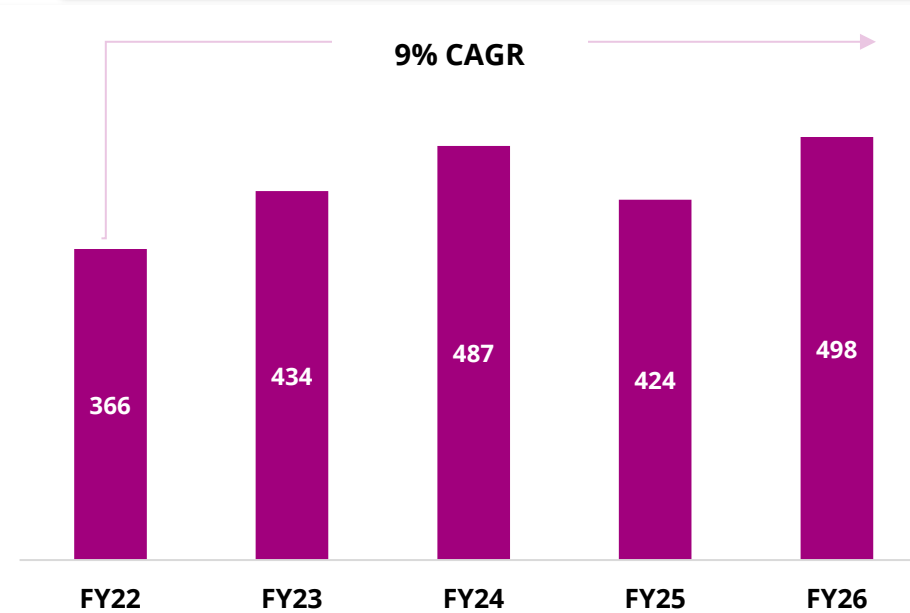


Stable recurring revenue potential backed by government mandates & rising compliance needs

Protean – Annual PAN Issued (in crore)



Tax Services Revenue (₹ in crore)



~59%

Indian population without a PAN card

>5 crore

New bank accounts opened every year

~1.2 crore

Youth enter the workforce every year

>83 Lakhs

PAN Verifications on a daily basis

22 crore+

Demat account holders

In 2004, Protean set up the Tax Information Network

- Largest issuer of India's Digital Tax Identity
- Prepaid B2C
- Transactional Business

~7-8 cr

PAN cards issued per year

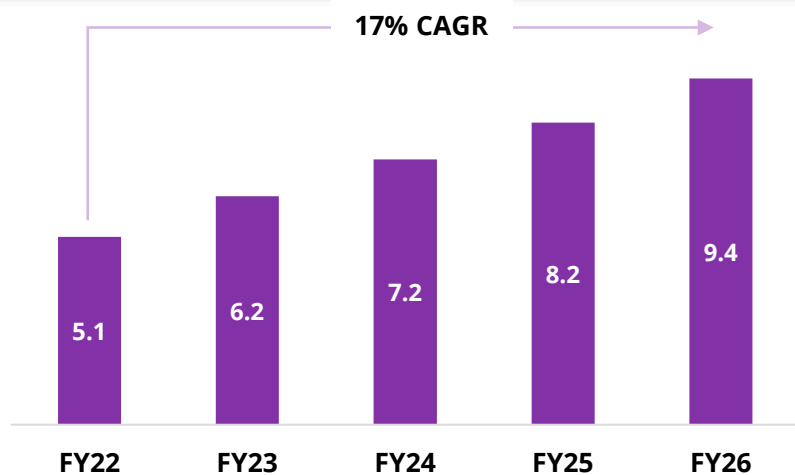
~58.3 cr

Cumulative PAN cards issued till date

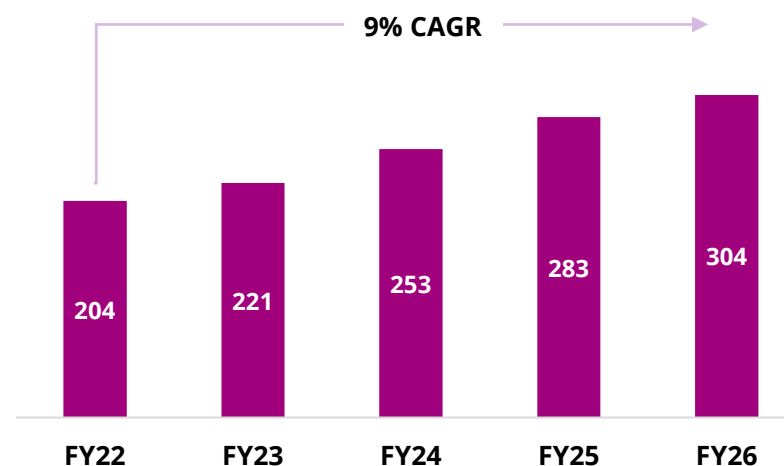
64%

Protean Market Share in Cumulative PAN Issuance

CRA Services – No. of subscribers (in crore)



CRA Services - Revenue (₹ in crore)



Protean's Dominant Position...



Built India's First Digital Pension Infrastructure – enabling seamless onboarding & servicing



India's largest CRA with 97%+ market share in NPS, APY and UPS



Focus on accelerating pension adoption reflected in **17% CAGR**



Dual revenue stream – Transactional (8%) & annuity (92%)

~54 cr Jan Dhan Accounts **vs ~9.4 cr** NPS + APY Accounts

NPS employer contribution increased from **10%** to **14%** under the new tax regime

Low Pension Coverage (AUM): India's **~14% of GDP** vs **~90%+** in OECD nations

Pension Penetration: 56% (US) vs 12% (India) of workforce

Underserved Market: NPS AUM at ₹16 Tn vs ₹73.7 Tn in mutual funds

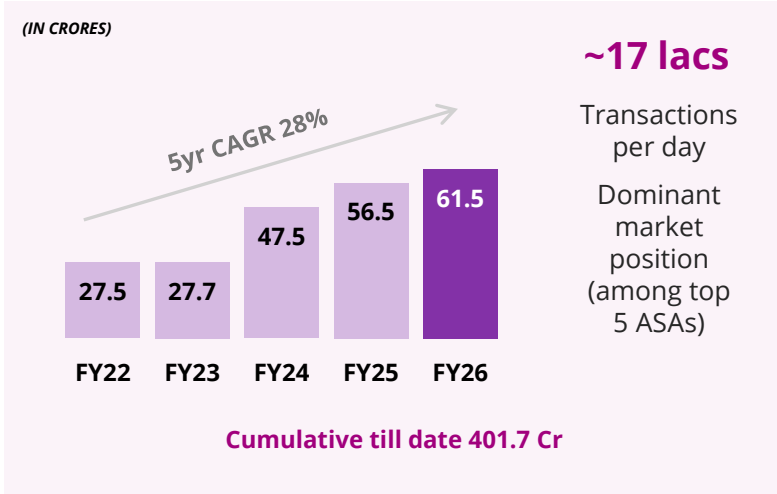
PFRDA eases **investment & withdrawal norms**; exit age raised to **85 years**

Sole entity providing all four foundational identity services

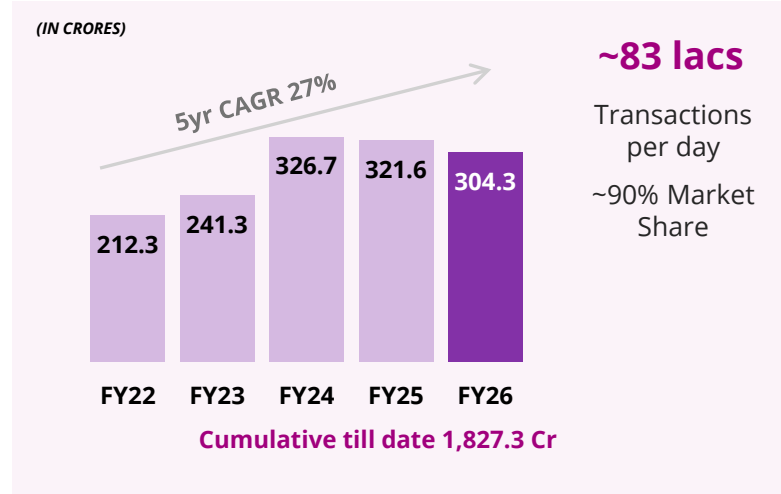


Preferred partner to BFSI for: e-Sign, e-KYC, Aadhaar Auth and OPV

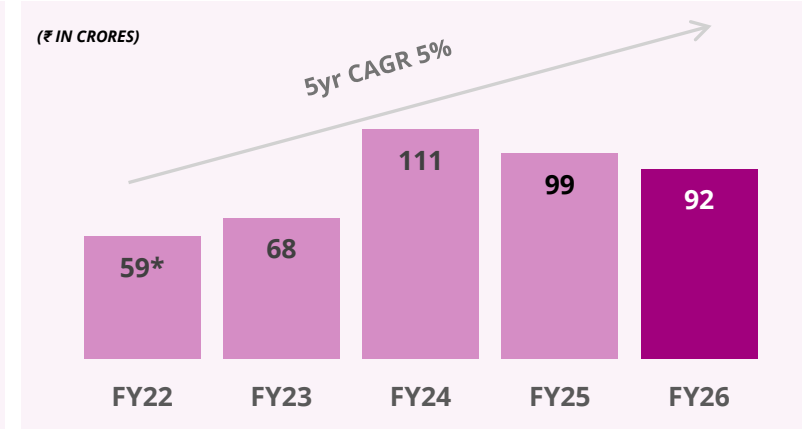
Aadhaar Authentication



Online Pan Verification



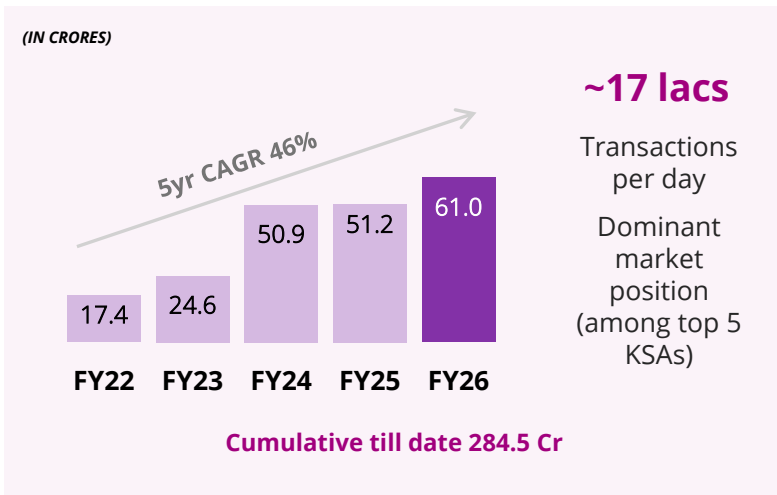
Revenue – Identity Services



Growth Drivers

- **1.3 Bn+** Mobile Connections with **>75 crore** Smartphone Users in (FY26)
- **~107 crore** internet users (FY26)
- **2.18 lakhs Village Councils** connected to Broadband (BharatNet)
- **80%+** Banking Penetration with **260 crore** accounts
- **>5 crore** bank accounts opened per day with Interoperable Banking Infra (CBS, NFS, AePS)
- **66.2 crore** digital transactions in a day
- **50 lakh crore** cumulative DBT transfer since launch (**324+ schemes** across **56 ministries**)

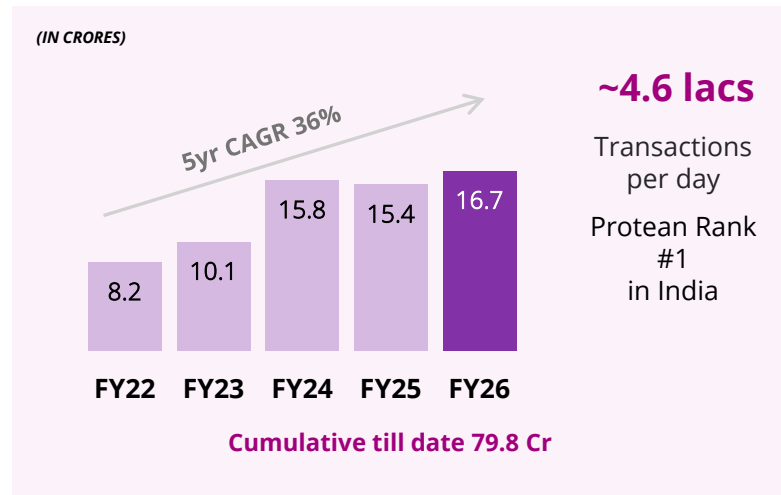
e-KYC Transactions



Source: UIDAI

Transaction volumes include internal services while revenue reflects only external billing

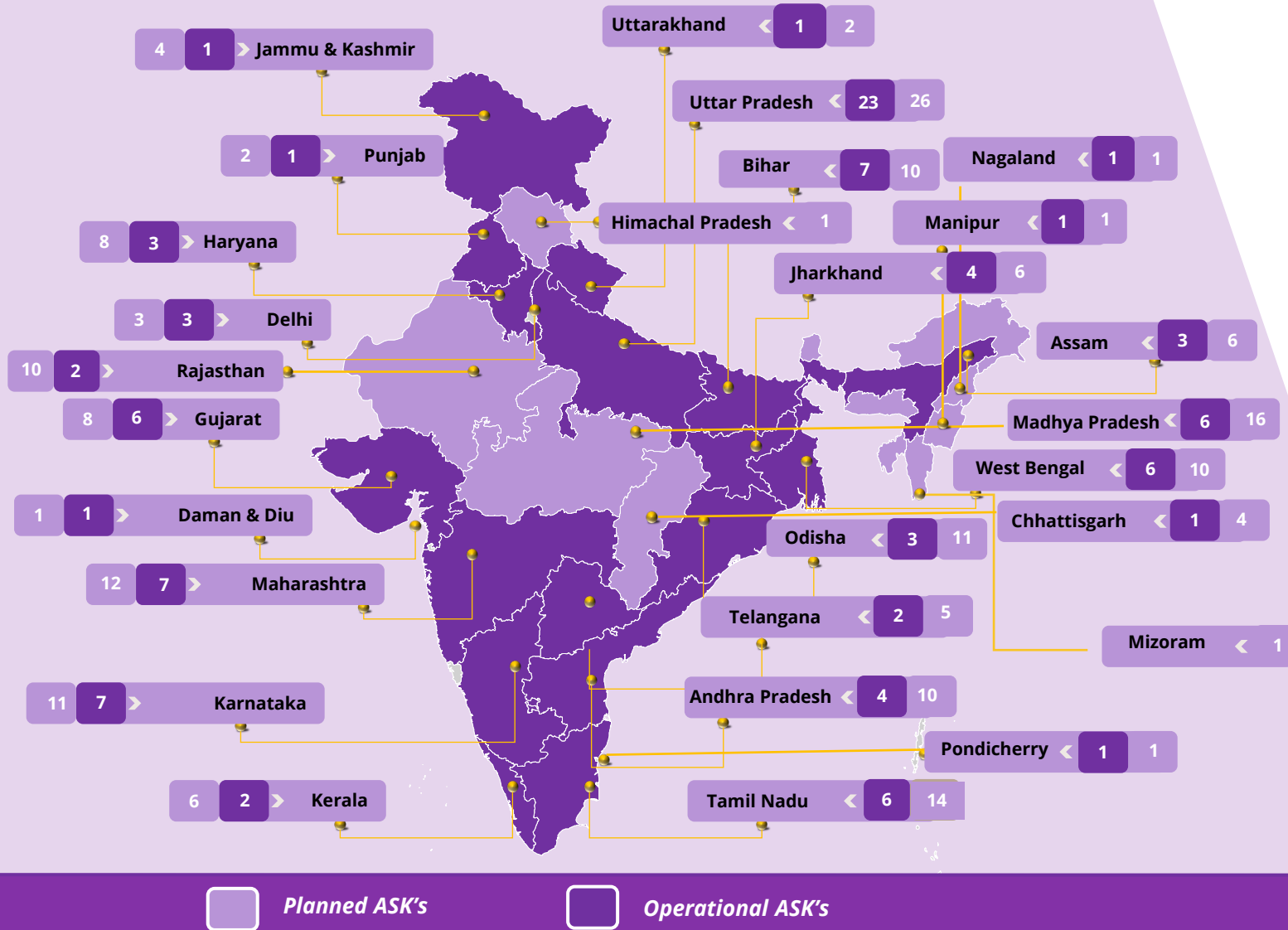
e-Sign Transactions



*adjusted for revision in UIDAI Charges from Rs.20 per transaction to ~ ₹ 3 per transaction which is pass through cost for the company



Building Aadhaar Seva Kendra's across India



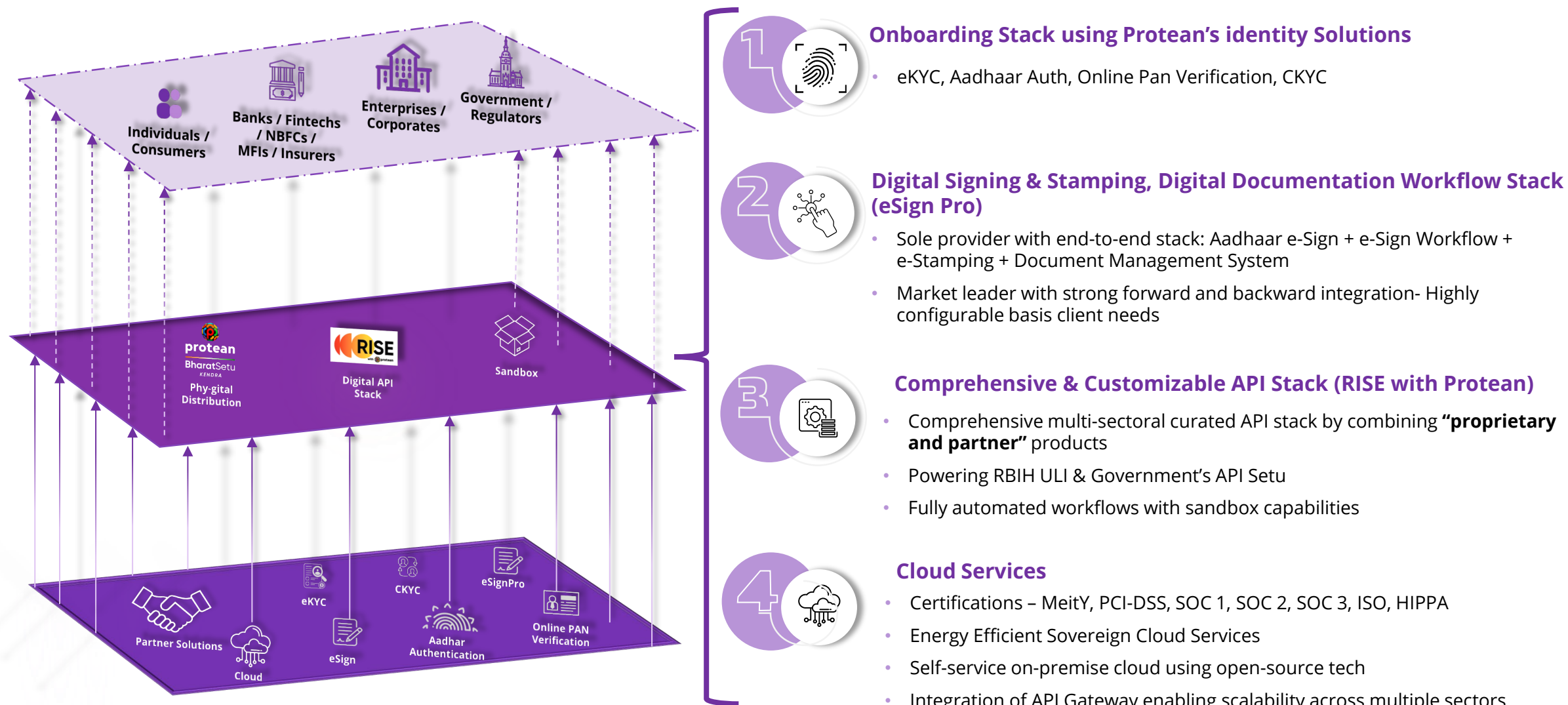
- Won UIDAI Mandate to setup **190 Aadhaar Seva Kendra's (ASKs)** across India
- **102 ASKs operational** as of July 2026 across 25 States & UT's
- Remaining 88 ASKs to be operational **by Q3FY27**



C.2

Enabling Enterprise Digital Ecosystems

**AI Powered 'Intelligence Layer'
atop
Digital Public Infrastructure**



Solution Led Approach – Bundling products to create comprehensive multi-sectoral product journey's



Global Expansion

Taking the DPI & Enterprise Digital Stack 'Global'

"India has created an online Global Digital Public Infrastructure Repository. We are ready to share our experience of using Digital Public Infrastructure with the world, especially the Global South"

PM Addresses G20 Digital Economy Ministers

"India must not just consume technology but create it"

PM Speech on 6th anniversary of 'Digital India Abhiyan'

"Digital India is the instrument for AatmaNirbhar Bharat"

PM Speech on 6th anniversary of 'Digital India Abhiyan'

"Digital India means Minimum Government, Maximum Governance "

PM Speech on 6th anniversary of 'Digital India Abhiyan'



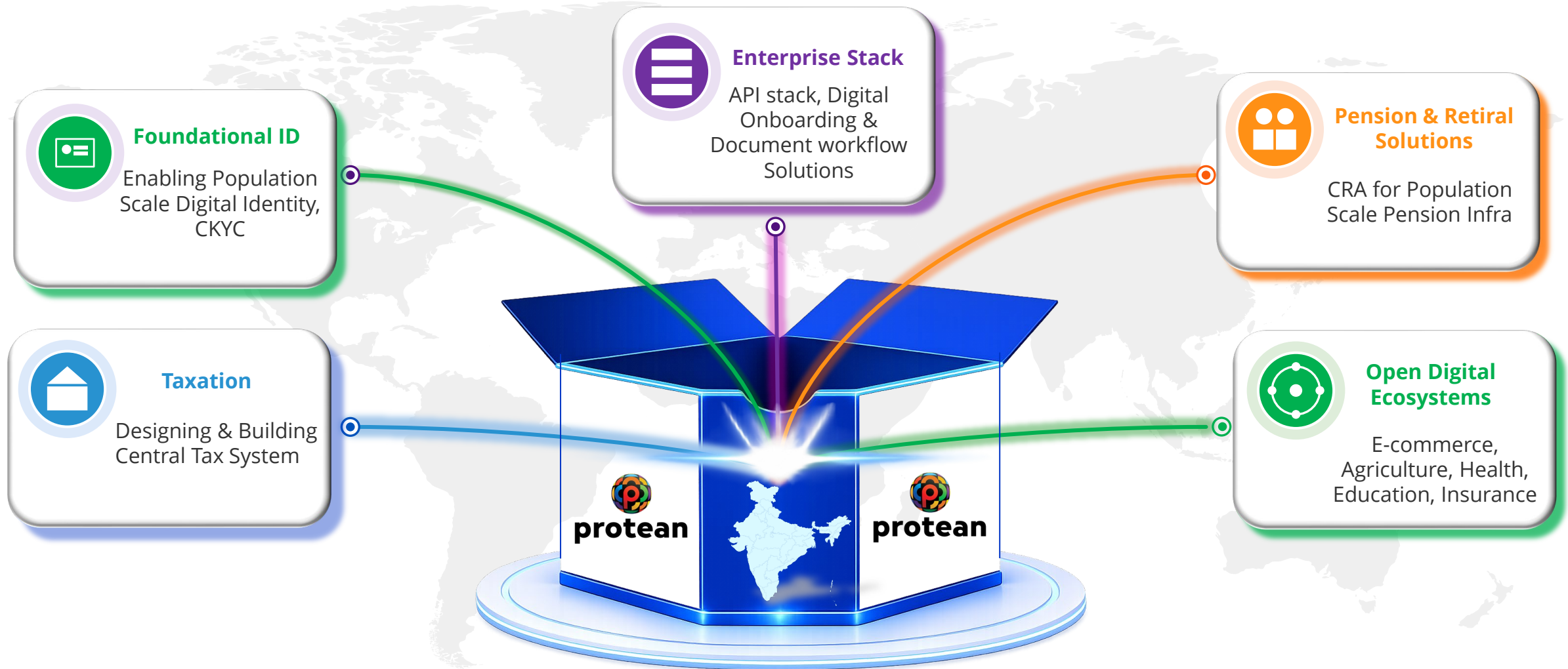
G-20 Summit, 2023



India AI Impact Summit 2026

Taking India's DPI & Enterprise Stack Global

Layer-by-layer in the 'DPI-in-a-Box' model



Each identified vertical presents Significant Business Opportunity



India's Trust Infrastructure - Built Locally, Deployed Globally

-  **Global 'Trust Infrastructure' Company for DPI**
Partner of choice for all 'National & Global' open-source deployments via our DPI-in-a-Box approach
-  **Unified citizen service Platform for India**
Unified Phy-Gital distribution connecting Governments, Enterprises and Citizens
-  **Leader in building and operating Registry Globally**
Sustaining leadership at home (Retiral, Agristack etc.) and creating stacks for global markets
-  **Leading Digital document workflow & eSign platform**
For Government, BFSI and Enterprises alike
-  **Trusted KYC and RegTech backbone Globally**
Common financial KYC platform for every regulator
-  **Operating System for 'API' Marketplace**
Bringing Government and Enterprise ecosystems together on one platform

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Thank You

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