August 06, 2026

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Subject: Press Release on the Un-Audited (Standalone and Consolidated) Financial Results of the Company for the Quarter ended June 30, 2026

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release on Un-Audited (Standalone and Consolidated) Financial Results of the Company for the Quarter ended June 30, 2026.

Please take the above information on record.

Yours faithfully,

For RATEGAIN TRAVEL TECHNOLOGIES LIMITED

Mukesh Kumar
Digitally signed by Mukesh Kumar
Date: 2026.08.06 13:32:35 +05'30'

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

Encl.: ***As above***

RateGain

Revenue Nearly Triples to INR 785 Cr (+188% YoY); Adjusted EBITDA at Almost 4x, up 289% to INR 193 Cr

India, 06 August 2026: RateGain Travel Technologies Limited (NSE: RATEGAIN, BSE: 543417), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, today announced its financial results for Q1 FY2027 ended June 30, 2026. The company reported operating revenue of INR 785.0 Cr, up 187.6% Y-o-Y, with an Adjusted EBITDA margin of 24.6%, marking its highest-ever quarterly EBITDA. The Adjusted PAT grew by 148.8% Y-o-Y to INR 116.8 Cr in Q1FY27. The quarter was driven by strong travel demand during the FIFA World Cup and a record quarter for new business in Asia-Pacific, alongside continued momentum on the integration of Sojern, expanding AI-powered digital marketing capabilities across the business.

Travel demand held firm through the quarter across the US, Europe, and Asia-Pacific, even as a recovery in the Middle East has yet to take hold. In the US specifically, the FIFA World Cup gave a direct lift to travel activity. RateGain's Destinations business benefited directly, as destination marketing organizations expanded co-op marketing programs and jointly funded campaigns run with travel partners to attract visitors around the tournament. Steady booking activity across these markets enabled RateGain's customers to respond quickly to shifting demand while generating more transactions and intent signals across the platform.

The Asia-Pacific business delivered its strongest-ever quarter, led by record new property sign-ups on the Sojern platform and continued momentum in new bookings and client engagement. Sustained investment in the region is paying off and reinforces RateGain's strategy of deepening its presence in high-growth geographies.

Building on the first phase of its Sojern integration, the company's focus for FY27 is to accelerate this go-to-market motion and capitalize on the opportunity in front of it, including a significant cross-sell opportunity across its combined customer base and geographic expansion. RateGain also continues to deepen data partnerships with leading travel brands, extending the reach of its travel-intent data.

Financial Highlights

Metric (INR Cr)	Q1 FY27	Q1 FY26	YoY
Operating Revenue	785.0	272.9	+187.6%
EBITDA	171.5	49.7	+245.4%
Adjusted EBITDA*	193.4	49.7	+289.3%
PAT	94.9	46.9	+102.2%
Adjusted PAT*	116.8	46.9	+148.8%
EBITDA Margin	21.9%	18.2%	
Adjusted EBITDA Margin*	24.6%	18.2%	
PAT Margin	12.1%	17.2%	
Adjusted PAT Margin*	14.9%	17.2%	

*EBITDA and PAT are Adjusted for Deferred Deal Consideration related to the Sojern Acquisition. This expense is to be incurred for 3 years ending Q3FY29

RateGain

Free Cash flow stood at INR 135.2 Cr for the quarter, representing a free cash flow conversion of 78.8%. RateGain has repaid 25% of its acquisition-related debt as on June 30, 2026 and the net debt outstanding stood at INR 615.4 Cr. As of August 6, 2026, RateGain has paid down a further USD 16.0 Mn and has effectively repaid 38% of the total loan taken out for the Sojern acquisition.

Bhanu Chopra, Founder & Managing Director, RateGain, said:

"What stands out to me this quarter is not just our performance, but the confidence our customers continue to place in us as travel demand becomes harder to predict. We built RateGain on a simple belief that AI should not just make existing work faster; it should become the backbone of every commercial decision our customers make, from pricing to distribution to marketing. That belief is now showing up in every product we ship and every interaction our customers have with us. Together with Sojern, we are focused on one outcome, helping travel and hospitality businesses grow faster, with sharper data and better decisions at every step. This quarter gives us real momentum, but the future of AI-powered travel is still ours to redefine, and that's what excites me the most".

Ankit Aggarwal, Deputy Chief Financial Officer, RateGain, said:

"This was a quarter where growth and discipline moved together. Our EBITDA converted into cash at a strong rate, and that is the clearest signal of how healthy this business really is. It gives us the room to keep investing in growth while staying firm on our financial commitments, and we head into the rest of FY27 with real confidence".

About RateGain Travel Technologies Limited

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 14,000+ customers and 700+ partners in 160+ countries, helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data, helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business.

Founded in 2004 and headquartered in India, today RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rentals, and all leading OTAs and metasearch websites, including 25 Global Fortune 500 companies, in unlocking new revenue every day.

Media Contact

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