

FL/SE/DKS/2026-27

29th June, 2026

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To,
The General Manager
DCS-CRD
BSE LIMITED
Dalal Street, Fort
MUMBAI - 400001

BSE CODE: 522017

Sub: Announcement under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation for the Year Ended on March 31, 2026

Pursuant to Regulation 30 read with Para A of Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015. Please find enclosed herewith the "Investor Presentation" of the Company on the Financial Results for the FY 2026.

The aforementioned presentation shall also be available on the Company's Website www.fluidomat.com.

You are requested to please take on record above said information for your reference.

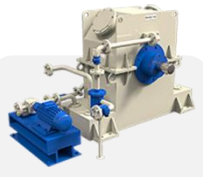
Thanking you,
Yours faithfully

For, FLUIDOMAT LIMITED

**DEVENDRA KUMAR SAHU
COMPANY SECRETARY &
COMPLIANCE OFFICER**
Encl.: Investor Presentation

FY2025-26 ANNUAL INVESTOR PRESENTATION

*India's Specialist Manufacturer of Fixed &
Variable Speed Fluid Couplings*



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Agenda

- 01 Company Overview
- 02 Products and Capabilities
- 03 Market Presence and Key Clients
- 04 Financial Highlights

Company Overview



Fluidomat Limited has been at the forefront of fluid coupling manufacturing since 1971, placing India among only five countries globally capable of independently designing and producing this critical technology. Headquartered in Dewas, Madhya Pradesh, our vertically integrated manufacturing ecosystem spans approximately 9300 sq. meters and encompasses an aluminum foundry, cast iron foundry, CNC machining, fabrication, and an in-house testing facility.

Over more than five decades, Fluidomat has consistently established itself as an industry leader by solutions that priorities exceptional energy efficiency, reliability, and performance across a wide spectrum of sectors — from power and refinery to mining, steel, cement, performance across a wide spectrum of sectors and off-highway applications.

5 Decades

More than 600 industrial clients in India and Globally in existing power range up to 6000 KW

Manufacturing Facility

9300 sq. Meter shed area fully integrated. Addition of 7800 sq. meter shed area under implementation for modernization capacity expansion

Max Coupling Power

Up to 6,000 kW

Installed Base

More than 5,000 variable speed | 60,000 fixed speed units

Certifications

ISO 14001:2015 | ISO 9001:2015 | ISO 45001:2018 | ATEX

Global Presence

India, Malaysia, Indonesia, UAE, Saudi Arabia, Australia, South America, Africa & more



Vision

To be the global benchmark in hydrodynamic power transmission — delivering engineering excellence that ensure reliability, efficiency, safety and sustainable growth.



Mission

To engineer and manufacture world-class fluid couplings that ensure reliability and performance, improve energy efficiency and uninterrupted operation. We commit to continuous innovation, uncompromising quality, and lasting partnerships.

Core Values

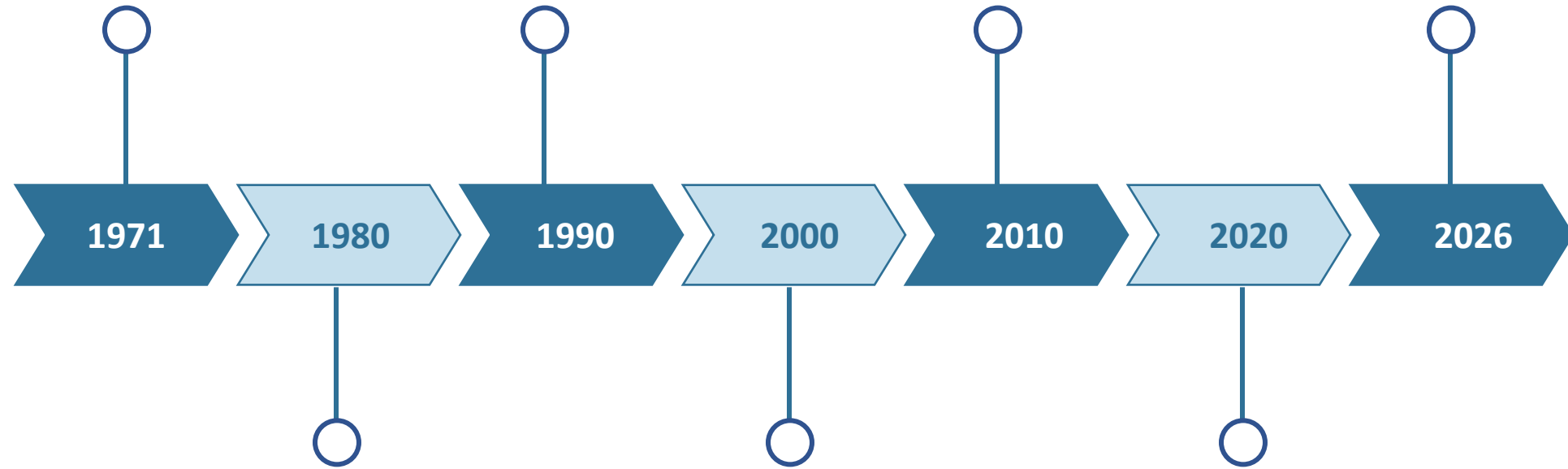
- Precision: Strong quality control with proven engineering and precision in manufacturing
- Innovation: Continuous R&D has produced and other next-generation solutions.
- Reliability: Products trusted in the world's most critical plants - refineries, mines, power stations
- Sustainability: Energy saving and enhanced life of drive line equipment. Thus maintenance economy.
- Customer-Centricity: Customized drive solutions and full lifecycle support from design to commissioning.

Founded in Indore, MP India's first fluid couplings manufacture with indigenous technology. Manufacturing shifted to Dewas MP in new shed and land area

Obtained ISO 9001 certification & expanded product range with supply widening application range

Successfully designed & supplied variable fill fluid couplings type FNIC for combustion engines & type FNCT for industrial drives. Added CNC machines

Achieved total supply of more than 60,000 couplings in more than 150 industrial & mining applications. 72.46 Crore revenue & continued Rs 7.50/- per share dividend.



1971

1980

1990

2000

2010

2020

2026

Continuously expanded product range, models and types and supply for new application





Added new types of steel body & water-filled fluid couplings for mining & hazardous area installations. Supplies in Australia, Indonesia & Africa established

















Continued R&D and engineering activities. Modernization & capacity expansion under implementation. Expected completion by end 2027. Added new CNC machines

Products and Capabilities



Fluidomat manufactures a comprehensive range of fluid couplings and power transmission solutions, serving diverse industries with application-specific designs. Our product portfolio is organized across different core sectors of industries and mining:

PRODUCT SERIES	TECHNICAL CAPABILITY	KEY APPLICATIONS
 <p>SC Series — On Off/Variable Speed Scoop- Controlled</p>	<p>Steeples speed control, load declutching, no load drive startup, stepless speed control, declutching in convers & crusher applications.</p>	<p>Fans, Boiler Feed Pumps, compressors, Conveyors, Crushers .</p>
 <p>SM / HF Series — Fixed Speed</p>	<p>Robust constant-speed with delay fills chambers for soft starting.</p>	<p>Conveyor and Crusher drives and more then 50 key applications</p>
 <p>WF / CBSF Series — Hazardous Area</p>	<p>Steel body, water-filled or fire proof fluid options for underground mining and Zone 0/1 environments.</p>	<p>Underground mining, refineries, chemical plants</p>
 <p>FNIC / FNCT Series — IC Engine Drive</p>	<p>Drain nozzle type fluid coupling for combustion engines. Smooth start, continuous clutch/declutch, torsional vibration damping.</p>	<p>Off-highway, mobile equipment, crushers, conveyors, pumps</p>

INDUSTRY		KEY APPLICATIONS		RELEVANCE
	Power Generation	Boiler feed pumps, draft fans (PA/SA/ID/FD), slavery pumps, crushers, conveyors, screeners, Ball mills, stacker-reclaimer		Drive start-up, speed variation absorption of torsional oscillation
	Petroleum & Refinery	Boiler feed pumps (up to 3600 RPM), process pumps, Fans		ATEX-rated drive solutions
	Cement & Mining	Kiln drives, raw mill, conveyors, crushers, bucket elevators fans		Crusher & conveyor, ball mills, bucket elevators, stocker reclaimers
	Steel & Metal	Conveyor systems, crushers fans, Vibrators and many more		Drive applications various applicability crusher/conveyors etc.
	Off-Highway & Mobile	Wood chippers, stone crusher, construction and agriculture Equipment		Primary FNIC application sector
	Material Handling	Port handling, conveyors, stackers, reclaimers, bucket elevators and crushers etc.		Coal and ore Handling Plant
	Chemical & Fertilizer	Pumps, fans, mixers, agitators, Ball mills		Drives equipment's in Plant
	Marine	Propulsion systems		Marine propulsion drives

At Fluidomat, engineering capability is the foundation upon which five decades of industrial trust have been built. Our vertically integrated manufacturing ecosystem in Dewas, Central India, ensures complete control over quality, lead time, and customization.



Aluminum Foundry

Pouring Capacity of 50 tons/Month.



Cast Iron Foundry

Pouring Capacity of 50 tons/Month..



CNC Machining

Turning and vertical milling centers for high-precision components.



Fabrication

Trained and GMAW-certified welders for pipeline and housing fabrication.



In-House Testing




10 test benches from 15 KW to 400 KW-motors, gearboxes, and dynamometers. Vibration, rotational, and performance tests on every unit.

R&D and Product Innovation

In-house R&D and prototyping capabilities enable development for higher kW and RPM in critical applications.



Quality at Fluidomat is embedded in every stage of design, manufacture, and testing. Our quality management system ensures every product delivered meets the most demanding international standards.

Certification /Standard		Scope & Significance
	ISO 9001:2015	Quality Management System - consistent product quality and customer satisfaction across all processes
	ISO 14001:2015	Environmental Management System - commitment to minimizing environmental impact in manufacturing
	ISO 45001:2018	Occupational Health & Safety - protecting workforce and ensuring safe working environments
	ATEX Compliance	Approval for use in explosive atmospheres (Zone 0/1) - critical for refinery, mining, and chemical plant deployments
	Global Approvals	Products approved by internationally recognized engineering consultants and EPC majors

Fluidomat Fluid Couplings are a cornerstone of sustainable industrial operations. By adhering to centrifugal affinity laws, they deliver measurable energy savings and contribute directly to clients' sustainability targets.

- ➔ Up to 15% energy savings at part-load operation compared to throttling methods.
- ➔ Grid impact reduction: Soft-start capability reduces starting current to near-nominal levels, improving power factor and lowering demand charges.
- ➔ Typical payback of 3 to 5 years by saving on maintenance, risk of drive motor burning, enhanced life of drive line components like gear box and flexible coupling and also energy saving.

Market Presence & Clients



Fluidomat is a trusted partner to the world's leading energy majors, EPC contractors, and heavy industrial conglomerates. Our installed base spans India and over 15 countries across Asia, the Middle East, Africa, Australia, and the Americas.

Global Footprint

India: Head Office & Works in Dewas (MP); Sales offices in Mumbai, Delhi, Chennai, Kolkata

South & South-East Asia: Malaysia, Indonesia, Thailand (Bangkok), Korea

Middle East: UAE, Saudi Arabia, Oman

Africa & Oceania: African markets, Australia, New Zealand

Americas & Europe: North America, Brazil, The Netherlands



Representative Clients & Case Studies

Client	Application	Specification	Operational Impact
BPCL BINA Refinery	PA & SA Fan Retrofit	1510 kW & 1135 kW @ 1480 RPM	2,800 MWh annual savings; ~USD 0.27 M/year cost reduction
MRPL Mangalore	ID Fans (Hyd-1 & Hyd-2)	400 kW @ 1000 RPM	Common base frame retrofit; improved process stability, extended driver life and energy saving
Numaligarh Refinery	Boiler Feed Pumps	1025 kW @ 2980 RPM	Critical continuous operation with zero unplanned downtime
IOCL Barauni	Boiler Feed Pumps	550 kW @ 2890 RPM	Smooth torque control; extended pump seal life
Petronas Malaysia	Water Injection Pump	750 kW @ 1400 RPM	Extended service life through vibration reduction



Irreplaceable Niche

One of only 5 countries globally with indigenous fluid coupling technology. 55 years of IP accumulation. Near-impossible to replicate from scratch.

Superior Economics

~30%+ EBITDA margin. Zero debt. High ROE/ROCE. ₹7.50 dividend/share. Growing net worth from ₹80 Cr → ₹96 Cr in one year.

Sticky Customer Base

NTPC, Coal India, ONGC, BPCL, HPCL, Adani – these clients don't switch fluid coupling vendors after successful installations. Certified, tested, trusted.

Global Footprint

Already exporting to 15+ countries including UAE, Saudi, Malaysia, Indonesia, Australia, Americas. ATEX certification is the global export passport.

India Capex Tailwind

India's ₹11+ Lakh Cr infra pipeline, 300 MTPA steel target, coal ramp-up, 500 GW power – all = enormous demand for fluid couplings over next 5-7 years.

Aftermarket Annuity

60,000+ units in field. Spares, retrofit, AMC creates recurring revenue base. Replacement market grows every year regardless of new project cycle.

"Fluidomat is not merely a manufacturer of fluid couplings -we are an engineering partner trusted by the world's most demanding industries to keep their critical equipment running efficiently, safely, and without interruption."



60,000+

Couplings Installed Worldwide



50+ Years

Of Proven Engineering Performance



Global

Reach Across Critical Industries

From the deepest underground mines to the world's largest refineries, Fluidomat couplings are at the heart of industrial operations across the globe. With over five decades of proven performance, an installed base of more than 60,000 couplings worldwide, and a steadfast commitment to innovation, Fluidomat enters its next chapter as a ready, globally competitive engineering enterprise.

Q4 & FY26 Performance Highlights





Rs 72.5 Cr

FY26 Revenue



Rs 20.1 Cr

FY26 Net Profit



Rs 40.7

FY26 EPS (Rs/share)



Rs 7.50

Final Dividend/Share

Subject to AGM



30% / 23%

ROCE / ROE (FY26)

Capital efficient



Near-zero

Total Borrowings

Debt-free balance sheet



53.5%

Promoter Holding

Stable, unchanged



Rs 411 Cr

Market Cap

As of 25-Jun-2026

“ For FY26, Fluidomat reported Revenue of ₹72.46 crores, with EBITDA of ₹25.67 crores and an EBITDA margin of 35%, while Profit after Tax (PAT) stood at ₹20.1 crores, translating into a PAT margin of 27.77%. The Board has recommended a dividend of ₹7.50 per share for FY26, reflecting our continued commitment to rewarding shareholders while maintaining a robust, debt-free balance sheet.

FY26 revenues remained stable on a year-on-year basis, the normalisation of margins from the elevated levels of FY25 was primarily attributable to a shift in product and customer mix, alongside input cost pressures during the year. We view this as a transitional phase, and our underlying business fundamentals — zero debt, healthy return ratios, and a growing customer base — remain firmly intact. Fluidomat is a business best evaluated through its long-term performance, where the compounding benefits of its engineering capabilities, customer relationships, and disciplined capital allocation become increasingly evident.

Fluidomat continues to maintain its leadership position as one of India's leading manufacturers of fluid couplings, backed by more than five decades of engineering excellence. Our diversified product portfolio—including the SC, SM/SMD, WF/CBSF, and FNIC/FNCT series—serves mission-critical applications across power, steel, cement, mining, oil & gas, and infrastructure sectors. This diversified end-market exposure provides resilient demand visibility and reduces dependence on any single industry cycle.

In February 2026, the Board approved a modernisation and capacity expansion programme, to be financed entirely through internal accruals, with an estimated investment of ₹35.00 crores. The programme encompasses civil construction of 86,988 sq. ft., modernisation of aluminium and CI foundries, installation of modern CNC machines, and commissioning of high-KW coupling testing beds and advanced material testing laboratories. This is expected to augment annual production capacity from 1,500 units to 3,500 units over approximately 2–3 years, with the Company eligible to receive a 40% capital subsidy on qualifying production machines and civil. Our manufacturing facility at Dewas continues to operate at high standards of quality and precision, supported by ongoing investments in advanced machining capabilities and process technology.

Looking ahead, We remain committed to expanding our aftermarket services and spares business, which provides annuity-like revenue streams and deepens customer relationships across our installed base. Sustained capital investment activity in core end-use sectors such as power generation, steel expansion, and infrastructure — alongside a growing presence in export markets — provides us with confidence in our medium-term growth outlook. We remain focused on product innovation, operational efficiency, and delivering consistent, long-term value to all our stakeholders.”

TOTAL INVESTMENT

₹35 Cr

Estimated gross capex

CAPACITY ADDITION

2,000

Higher-range coupling units

EXECUTION TIMELINE

2–3 Yrs

FY26–FY29E

MODE OF FUNDING

Internal

Zero debt raised

KEY CAPEX COMPONENTS



Modernisation of Aluminium & CI foundries — major process change & automation upgrade



Modern CNC machines for faster production, on-time delivery & quality improvement



High-KW coupling testing beds & modern material-testing laboratory for foundries



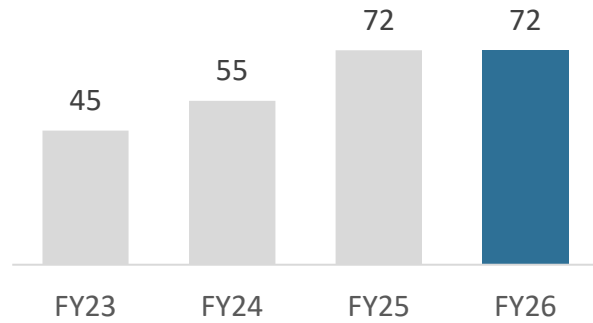
Civil construction of 86,988 sq. ft. to house expanded manufacturing footprint

EXPANSION RATIONALE

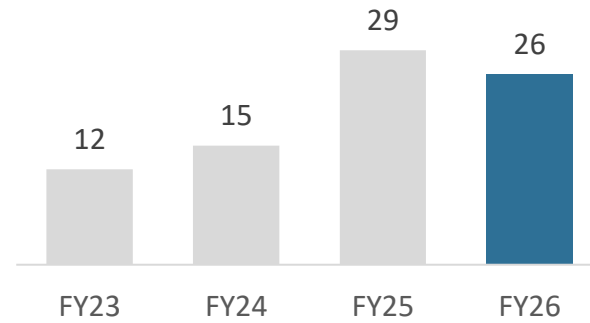
- 1 Enhance production capacity with improved lead times, creating a world-class automated manufacturing facility
- 2 Enter new geographies and attract export/foreign buyers — expand international presence
- 3 Align capacity with long-term revenue growth; existing utilisation already at ~96%
- 4 Eligible for 40% capital subsidy on production machinery & civil construction

All values in INR Crores, except EPS

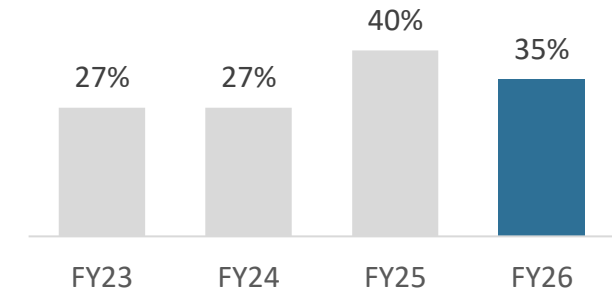
Revenue



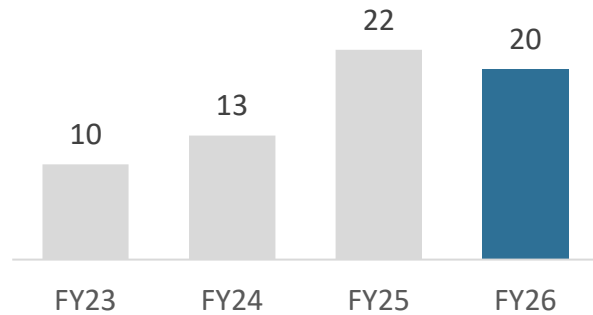
EBITDA



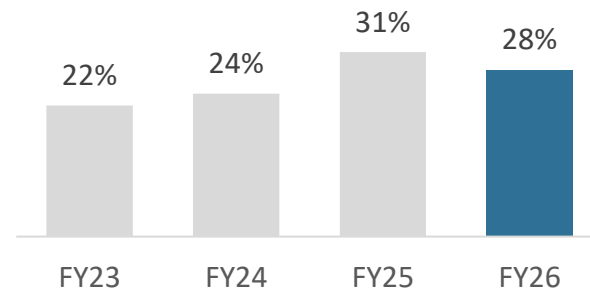
EBITDA Margin (%)



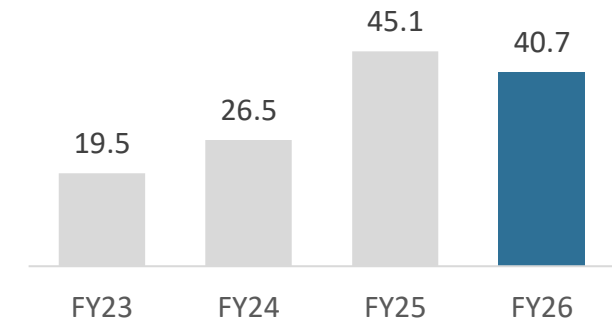
PAT



PAT Margin (%)

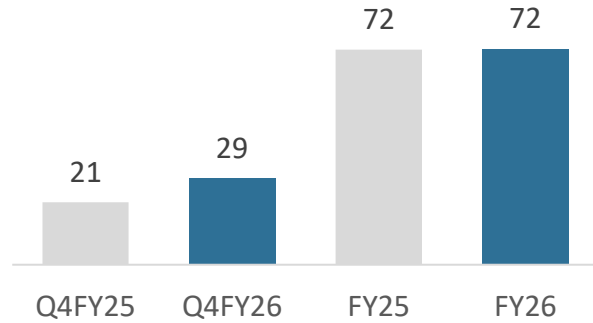


EPS

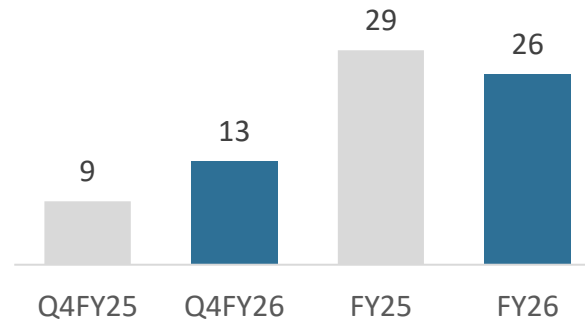


All values in INR Crores, except EPS

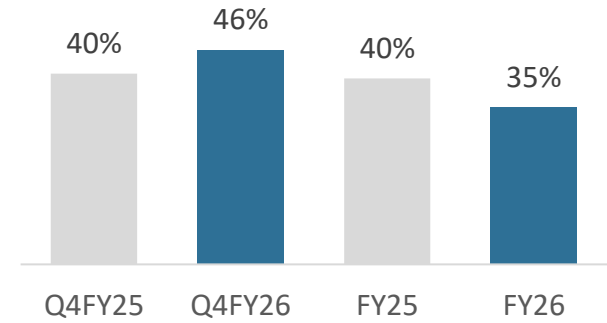
Revenue



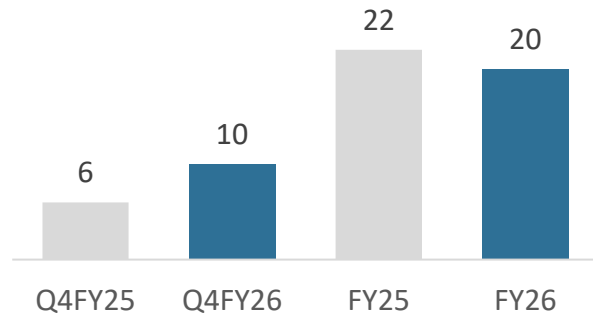
EBITDA



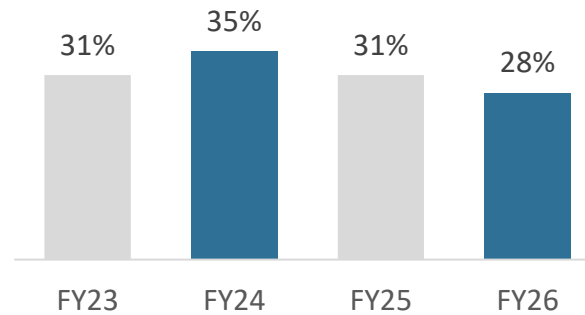
EBITDA Margin (%)



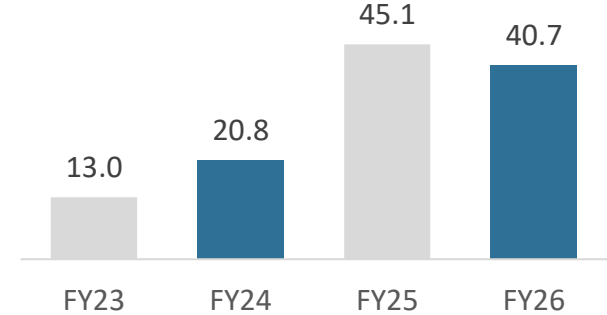
PAT



PAT Margin (%)



EPS



Particulars	FY25	FY26
Revenue from Operations	7,218	7,246
Other Income	346	415
Total Income	7,564	7,661
Cost of Materials	2,218	2,313
Change in Inventories	35	62
Employee Benefits Expenses	1,289	1,441
Finance Costs	0	0
Depreciation	94	120
Other Expenses	948	1,038
Total Expenses	4,584	4,974
PBT (before exceptional)	2,981	2,687
Tax	758	681
PAT	2,222	2,006
EPS (₹, Basic)	45.15	40.72

Assets (₹ Lakhs)	Mar-25	Mar-26
Property, Plant & Equipment	1,174	1,044
Capital Work-in-Progress	189	422
Intangible Assets	1	4
Financial Assets (LT)	2,845	61
Total Non-Current Assets	4,281	1,574
Inventories	517	547
Trade Receivables	2,246	2,963
Cash & Equivalents	43	12
Investments (Current)	832	1,302
Other Financial Assets	1,294	4,471
Total Current Assets	5,016	9,417
TOTAL ASSETS	9,297	10,991

Equity & Liabilities	Mar-25	Mar-26
Equity Share Capital	493	493
Other Equity	7,552	9,144
Shareholders' Funds	8,045	9,637
Deferred Tax Liabilities	24	22
Provisions (LT)	121	114
Total Non-Current Liabilities	144	136
Borrowings	0	0
Trade Payables	325	395
Other Financial Liabilities	25	27
Other Current Liabilities	650	625
Provisions (Current)	68	72
Total Current Liabilities	1,108	1,218
TOTAL EQ & LIABILITIES	9,297	10,991

Head Office & Works

Fluidomat Limited

7C-8J, Industrial Area-1
A.B. Road, Dewas - 455 001 (MP), India
Sales Offices: Mumbai | Delhi | Chennai |
Kolkata

Contact Information

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Website: www.fluidomat.com

