

**Date: 19<sup>th</sup> May, 2026**

To,

The Manager - DCS

**BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400 001

**Scrip Code: 544519**

The Manager - Listing Department

**National Stock Exchange of India Ltd.**

Exchange Plaza, Bandra-Kurla Complex,  
Bandra (East), Mumbai- 400051

**Symbol: EUROPRATIK**

Dear Sir / Ma'am,

**Subject: Investor Presentation**

Kindly find enclosed herewith a Investor Presentation relating to announcement for Audited Standalone and Consolidated Financial Results of the Company for the quarter and year ended on 31st March, 2026.

Kindly take the same in your record.

Thanking you,  
Yours faithfully,


**For Euro Pratik Sales Limited**

**Shruti Kuldeep Shukla**  
**Company Secretary & Compliance Officer**  
**Encl: As stated above**

**EURO PRATIK SALES LIMITED**

(FORMERLY KNOWN AS "EURO PRATIK SALES PVT. LTD..")

 +91-22-3513 1076  [INFO@EUROPRATIK.COM](mailto:INFO@EUROPRATIK.COM)

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**CIN-L74110MH2010PLC199072**





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# Euro Pratik Sales Limited - At a Glance

*Euro Pratik provides high-quality, eco-friendly alternatives to traditional wall décor products like wallpaper, wood, and paint. We operate as a leading seller and marketer in the decorative wall panel and laminate industry.*



**\*15.87%  
Market Share**

Leader in Organized Decorative  
Wall Panels Industry



**Low Leverage  
Company**



**1000+**  
Designs Launched Every Year



**30+ Product Categories  
& 3,000+ Designs**  
Eco-friendly, pre-finished and  
ready-to-use portfolio



**From India: 98%  
Outside India: 2%**  
Sales Contribution



**Euro Pratik and Gloirio**

Premium brands targeting upper-middle  
and luxury segments



Distribution network in **138** cities & **198**  
Distributors across **25** States & **6** Union  
Territories

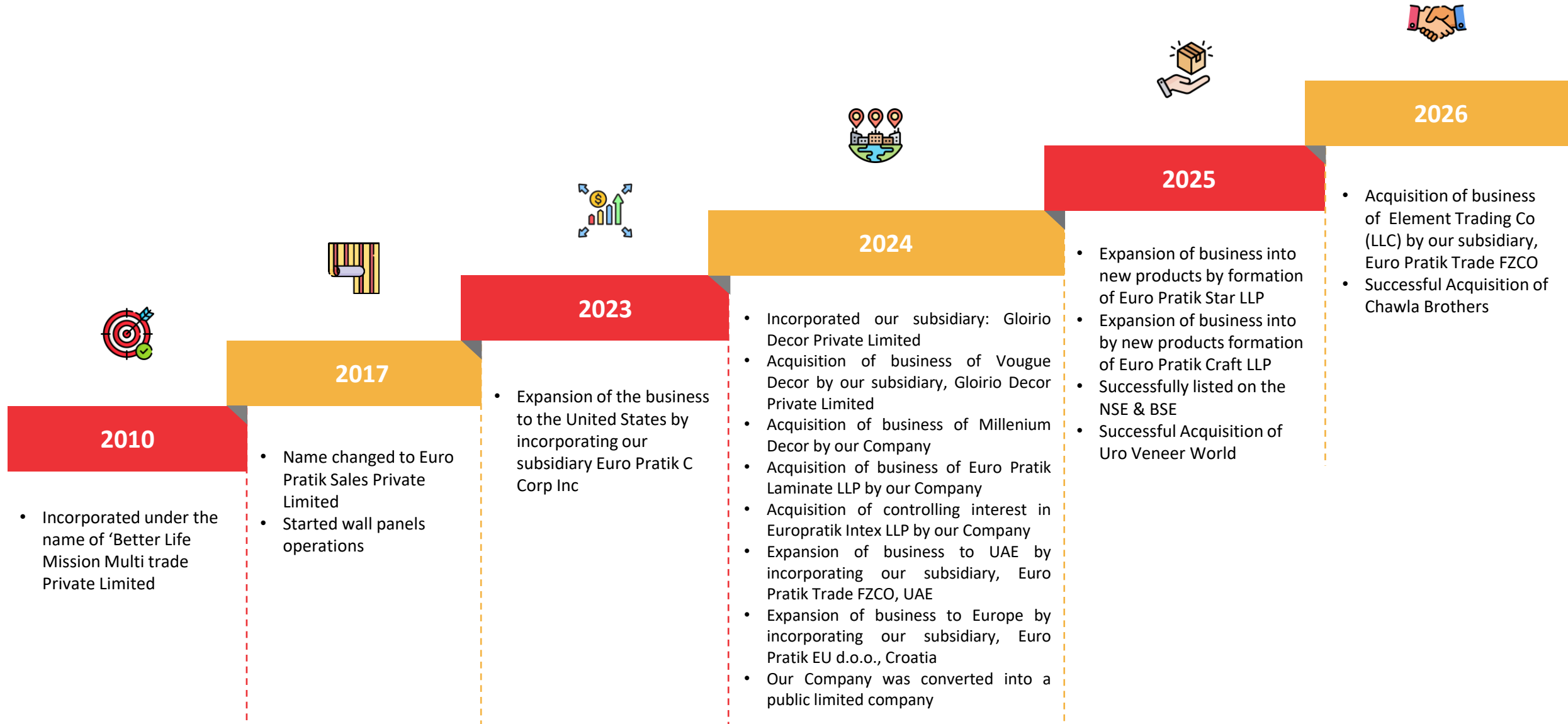


**~2,08,496.5** (Including URO Veneer World)  
square feet of Operational Warehouses  
located strategically across India



**Fixed Asset-light model** with **36+**  
**contract manufacturers** in India and abroad  
including South Korea, China, United States,  
Romania, Turkey, Indonesia and Portugal

# Our Journey & Key Milestones



- 01 Comprehensive Product Portfolio Across Various Categories
- 02 Staying Ahead of Market Trends with Innovation & Design Excellence
- 03 Pan-India Reach & Market Penetration
- 04 Strengthening Brand Presence & Distributor Engagement
- 05 Driving Operational Efficiency Through Strategic Partnerships & Inventory Management
- 06 Selective Acquisitions Strengthening the Portfolio
- 07 Favorable Industry Tailwinds





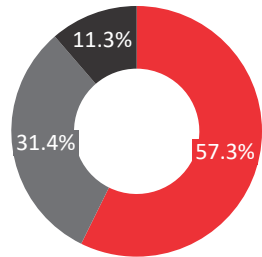
# Comprehensive Product Portfolio Across Various Categories

## Overview of Product Portfolio

19 range of decorative wall panels		11 range of decorative laminates	
30+ Products	3000+ Designs	3657+ SKUs	

Over Fiscals 2023–2025, Expanded our product portfolio with new launches including Chisel, Classic Louvers, Thermolite, Weavers, Dazzle, Miga Edge, Zink, and Wave

## Revenue Mix (FY26)



Decorative wall panels    Decorative laminates    Others

### Features of Products

- ✓ Durable
- ✓ Sturdy/Light weight
- ✓ Eco friendly
- ✓ Anti bacterial
- ✓ Antifungal
- ✓ Free from certain heavy metals
- ✓ Moisture resistant
- ✓ Available at different price points in variety of finishes & effects

Note: Others include interior films, adhesives and other miscellaneous products

## Product Categories Offering a Differentiated Value Proposition^

Decorative Wall Panels				
 Decoclay 14+ designs	 Decolite 60+ designs	 Miga Edge 36+ designs	 Styro 70+ designs	 Allure 140+ designs
 Flexo 5 designs	 Jade 50+ designs	 Chisel 160+ designs	 Iris 100+ designs	 Styro Edge 30 designs
Decorative Laminates			Interior Films	
 Sapphire 160+ designs	 LAMage Designer 225+ designs	 Arcoglass 80+ designs	 Pluto 53 designs	

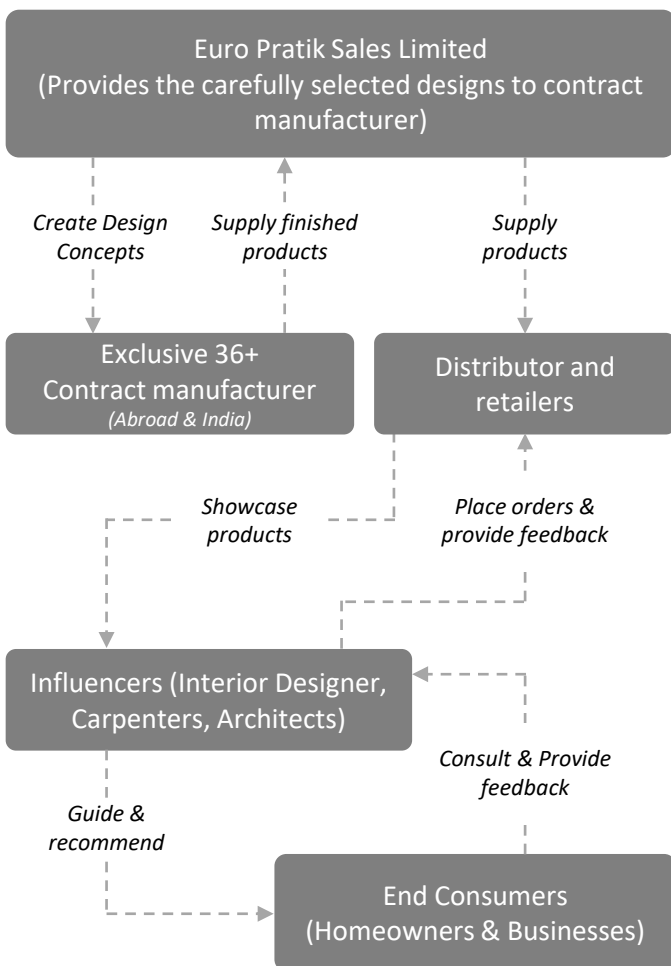
- ### Other Products
- ✓ Profile
  - ✓ Moldings
  - ✓ Highlighters
  - ✓ Exterior Claddings
  - ✓ Translucent Panels



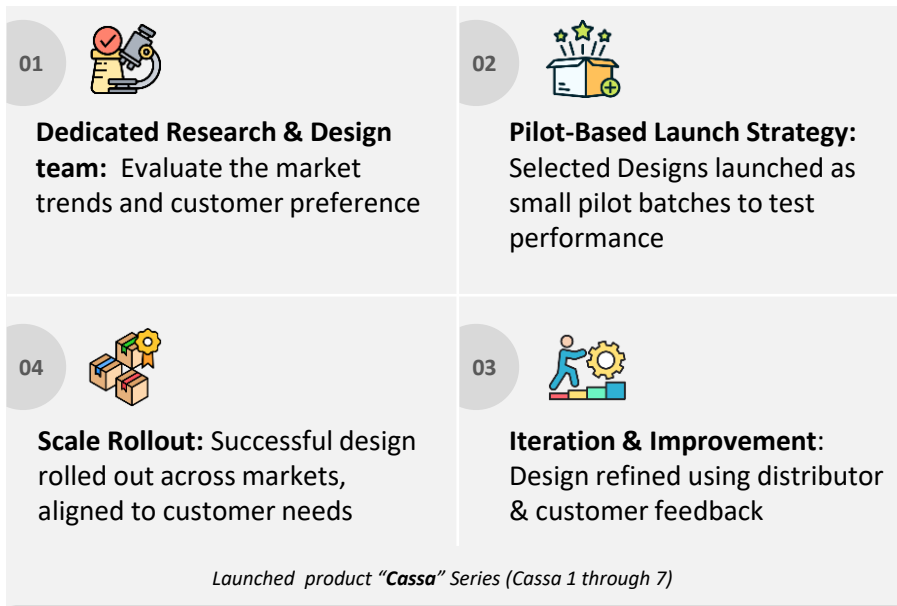
# Staying Ahead of Market Trends with Innovation & Design Excellence

*Fast-fashion approach in Wall Panels & Laminates with continuous product innovation, rapid design cycles & Market-driven development*

## Euro Pratik Value Chain

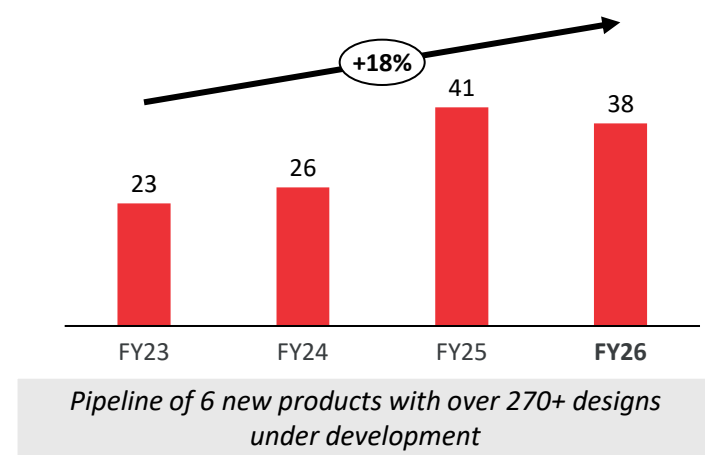


## Product Development Strategy



**Continuous Innovation:** In the last 4 years, Launched 113 catalogue. On average, two new catalogues are introduced every month, each featuring 50-60 designs

## Introducing Product and Sub Products



- Regular introduction of new products and designs. Identified as product innovators for Louvers, Chisel and Auris at the India Coverings Expo (2019-2022)
- Pioneered unique design and finish concepts such as textured surfaces, rattan, fabric, leather, and metallic.
- Successfully launched collections such as **Canfor 2** and **the Chisel 2026 series**, catering to evolving aesthetic preferences while maintaining accessible price points.
- Expanded the product portfolio with the introduction of textures like **Stonite, Poly ASSA, and Lamart**.



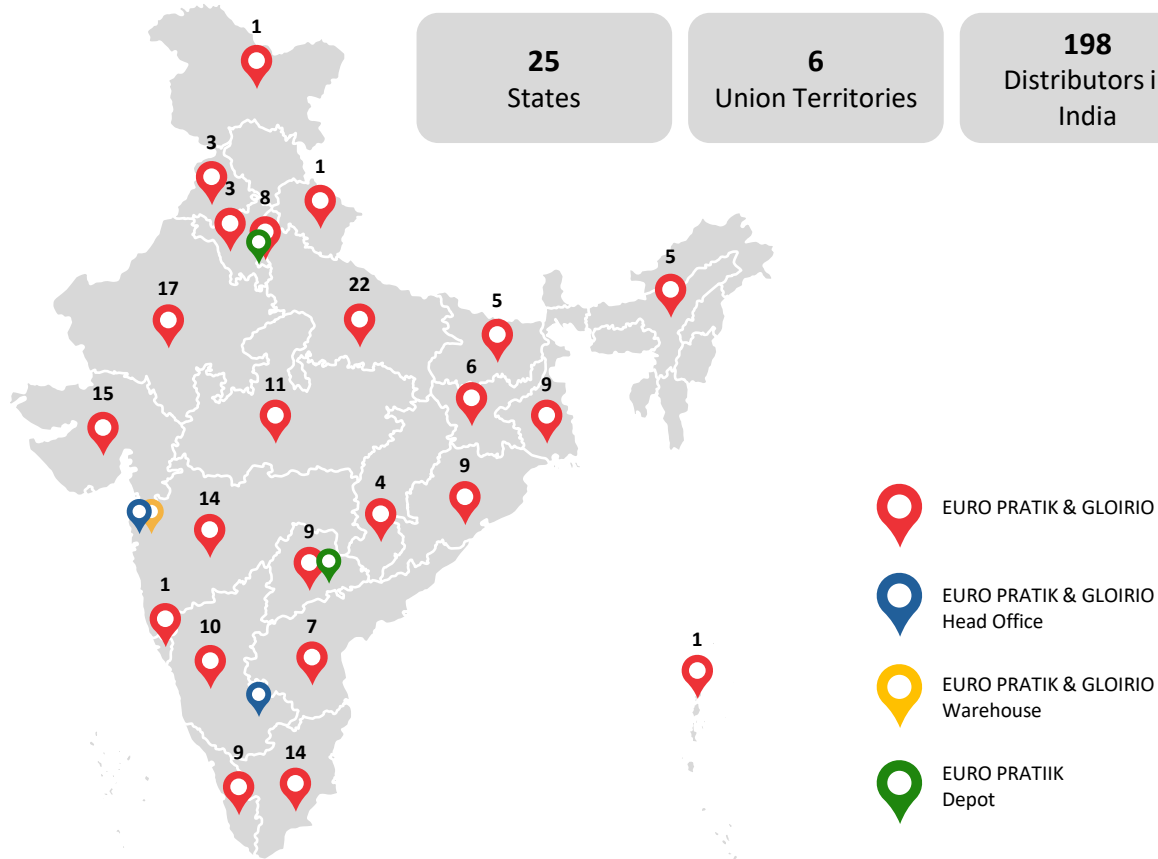
# Pan-India Reach & Market Penetration

## Presence across Metros, Mini metros, Tier-I, Tier-II and Tier-III cities

**25**  
States

**6**  
Union Territories

**198**  
Distributors in India

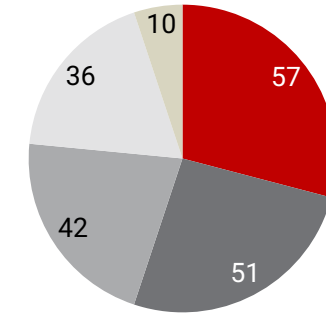


As of March 31, 2026, the distributor count stands at 198, including 196 in India and 2 in Nepal.

Particulars	As at March 31,			
	2026	2025	2024	2023
Number of SKUs	3657	3438	3047	2810
Number of Distributors	198	180	97	97
Number of States in India with presence	25	25	23	24

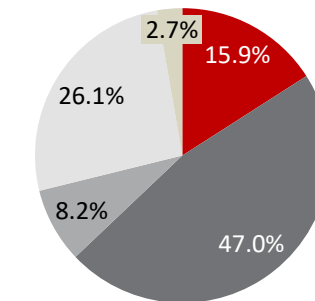
Note: \*As at March 31, 2026

## Region Wise Distributors\*



■ North India ■ South India ■ East India ■ West India ■ Central India

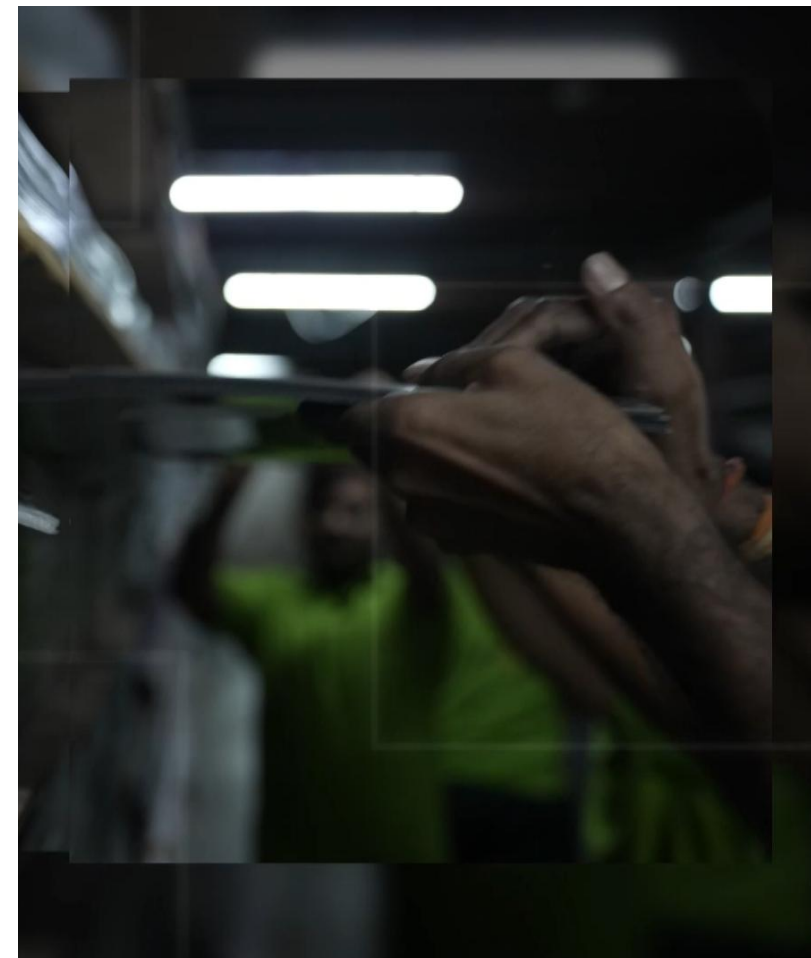
## Revenue from Operations by Region\*



■ North India ■ South India ■ East India ■ West India ■ Central India



# Pan-India Reach Supported by Warehouse Network



*Expand and upgrade existing distribution centers, establish new warehouses in strategic locations, and implement best industry practices to enhance our logistics network. Currently, we operate \*2,08,496.5 sq. ft of warehouse space located strategically across Bhiwandi, Chennai, Delhi, and Bangalore*



# Strengthening Brand Presence & Distributor Engagement

## Growing steadily through consistent brand-building initiatives



### Dual brand Strategy:

Euro Pratik & Gloirio operate with a clear, differentiated approach:

- Independent distributor networks, dedicated warehouses, unique design philosophies, and separate leadership teams and channel partners.
- Targeted marketing campaigns featuring top celebrities as brand ambassador for “Euro Pratik” and “Gloirio” brand.

### Brand Visibility & Communication Channels



Newspapers



News channels



Magazines



Digital media advertisements

### Digital Growth & Marketing initiatives



Investing in campaigns, SEO & content marketing



Engaging with distributors & consumers, showcasing products and brand stories

### Trade Show Participation



Participated in Tradeshows in Johannesburg, Milan, Singapore, Australia and Dubai



Gathering real time consumer and market sentiment

### Strategic Industry Alliances



Collaborating with influencers and industry experts amplify our brand message



Leveraging the industry experience of our advisory panel comprising of architects

## Empowering Our Distribution Network

- Exclusive partnerships with key distributors, ensuring focused market reach.
- Assisted our distributors in setting up dedicated sections for our products in their outlets & stores



In **2021**, one of our Key Distributor launched ‘**Palette**’, an interior studio in Mumbai where we displayed our products



In **2023**, One of our Key Distributor launched ‘**Show Space**’, an interior studio in Navi Mumbai where we displayed our products

## Dedicated Support Team to Distributors

Order Processing

Queries on Digital Platforms

Delivery Tracking

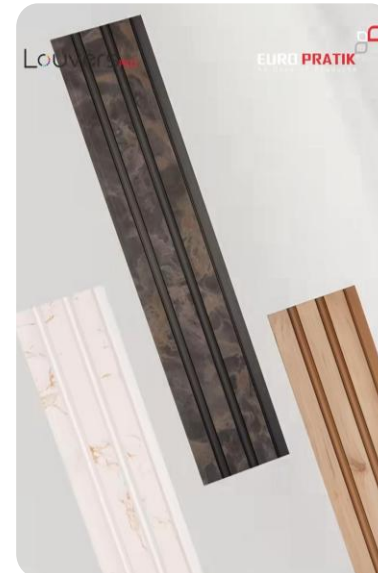
After-Sales Service



# Marketing Initiatives



Trending Instagram Ads





# Driving Operational Efficiency Through Strategic Partnerships & Inventory Management

A fixed asset-light approach supported by 36+ contract manufacturers and long-term global partnerships.

## Strong Partnerships:

- Partnered with **36+ contract** manufacturers in India and abroad
- International partners across **South Korea, China, United States, Romania, Turkey, Indonesia and Portugal.**
- Long standing relationship with contract manufacturer, **MIGA (South Korea)** having 30+ years of operational experience and holds multiple patents including design and utility registrations



**Lower Capital Investment:**  
Minimizes the need for capex



**Focus on core strengths:**  
Allows Euro Pratik to focus on design, innovation, branding and distribution.



**Faster product turnaround:**  
Accelerates diversification and introduction of new products



**Scalability & flexibility in production:**  
Quickly scale production up or down based on demand.



**Higher Operating Flexibility and better ROCE**



**Access to diverse manufacturing capabilities & global sourcing**

## Efficient Inventory Management

Regular Inventory Assessment  
(Distributor feedback + market acceptance)



Identify of Slow-Moving Products



Action on Slow-Moving Inventory

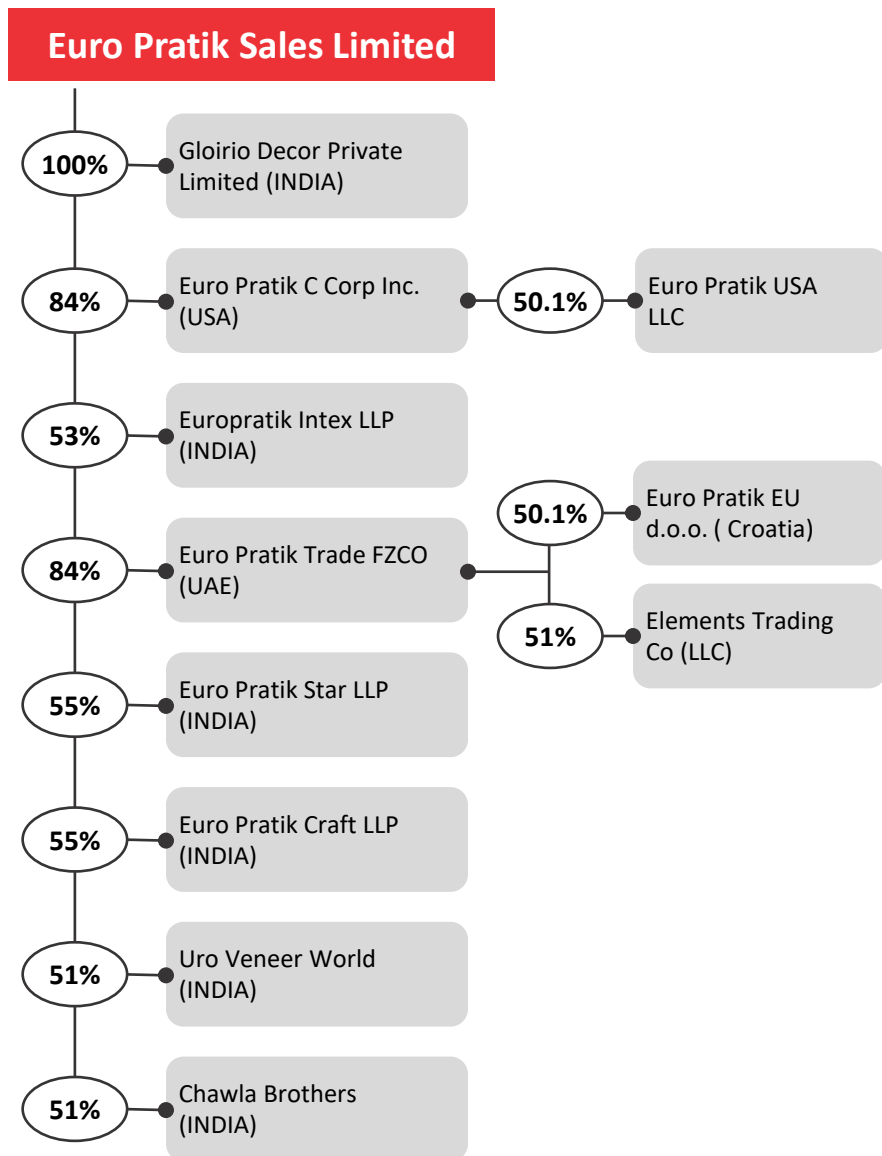


Discounted sale to special customers (above cost)

**Maintains 3 Months Inventory Buffer**  
(Lead-time planning + real-time inventory system)

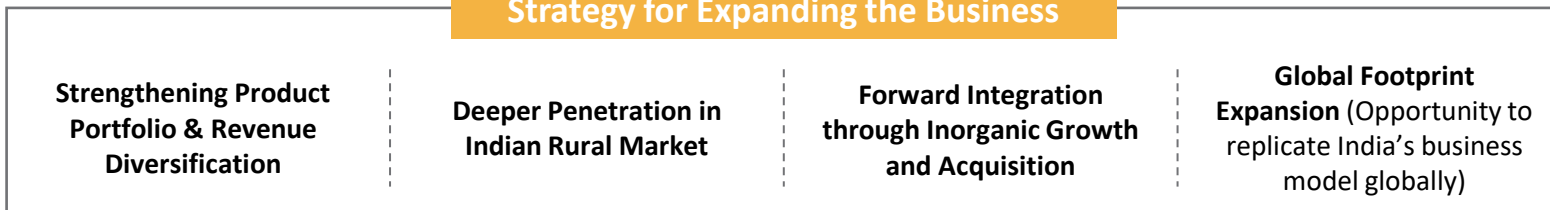


# Selective Acquisitions Strengthening the Portfolio



	Entity Acquired	Value Addition to Euro Pratik Sales Ltd
Gloirio Brand	Vougue Decor	Strengthens interior wall cladding and decorative panel portfolio; consolidates brand "Gloirio" under one umbrella.
Euro Pratik Laminate LLP	Lamage Decor business	Adds the Lamage Decor product portfolio - enhancing offerings in wall panels, designer laminates, louvers, and furniture materials.
Euro Pratik Sales Ltd	Millenium Decor	Increases scale in interior wall cladding and decorative panels
Euro Pratik Sales Ltd acquired controlling stake	EuroPratik Intex LLP	Expands into the interior and exterior surfaces category
Euro Pratik C Corp Inc acquired controlling stake	Euro Pratik USA, LLC	Strengthens global expansion with a direct U.S. presence and builds international sales capability for wall panels, louvers, and designer laminates.
Euro Pratik Sales Ltd	Uro Veneer World	Forward integration to enable direct connect to end user and strengthen penetration across South India.
Euro Pratik Sales Ltd	Chawla Brothers	Acquisition is set to strengthen its presence in the northern market while expanding access across both wholesale and retail channels.

## Strategy for Expanding the Business





# Uro Veneer World Acquisition: Accelerating South India Penetration

- Euro Pratik recently acquired 51% stake in Uro Veneer World in December 2025
- One of South India’s most trusted interior décor brands, Uro Veneer offers a comprehensive premium portfolio of veneers, laminates, louvers, panels & designer materials
- Largest interior surface experience collection in South India, attracting 200+ daily visitors

<b>90 Professionals</b> Team Strength	<b>3,500+</b> Interior designers partnered	<b>125+</b> categories to choose from	<b>18,000+</b> SKUs	<b>1,50,000+</b> Satisfied customers	<b>2,800+</b> Contractors and OEMs served
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## Acquisition Snapshot

<b>Financials</b>	Projected Revenue: ₹ ~115 crs with Projected PAT: ₹ ~20 crs in FY 27 Revenue: ₹ 49.7 crs with PAT: ₹ 6.5 crs in H1FY26
<b>Purchase Consideration</b>	₹ 76.5 crs which includes capital infusion value of ₹ 10.2 crs in the firm
<b>Valuation Multiple</b>	~7.5x of FY 27 – Forward PE
<b>Funding</b>	Internal Accrual

## Significant Unlocking of Synergies – Forward Integration

**Strengthened Position in Organized Interior Surfaces Market**

**Deeper South India Penetration**

**Competitive Advantage:**  
First-hand information of change in taste, preference, pain points of customers

**Higher Margins capture**

**Marketing & Brand Consolidation**

**Seamless Backend & Supply Chain Efficiency**



# Chawla Brothers Acquisition: Expanding Market Presence in North India




- Euro Pratik acquired 51% stake in Chawla Brothers in March 2026
- Chawla Brothers is a legacy business in plywood and decorative surfaces, known for trust, quality, and scale. Under second-generation leadership, the group continues to expand with a strong focus on inventory depth and customer service, catering to both retail and wholesale segments.
- Territory Served: Punjab, Haryana, Jammu & Parts of Himachal Pradesh

<b>1978</b> Established	More than <b>450</b> Dealer Network	<b>7500 sq.ft</b> Showrooms/ Experience Centres	<b>40-50 visitors/ day</b> Daily Footfall	<b>50,000 sq. ft.</b> Warehousing	<b>Jalandhar   Ludhiana</b> Business locations
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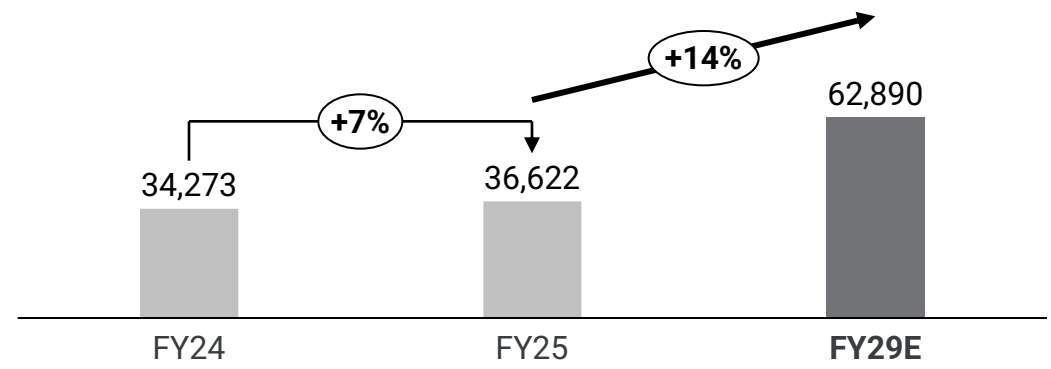
## Acquisition Snapshot

<b>Financials</b>	Projected Revenue: ₹ ~80 crs in FY27
<b>Purchase Consideration</b>	₹ 33.2 crs which includes capital infusion value of ₹ 4.1 crs in the firm
<b>Funding</b>	Internal Accrual
<b>Transaction Outer Date of Closure</b>	31st March 2026

## Significant Unlocking of Synergies

 <p><b>Leverage Northern Distribution Network</b> Access to an established regional distribution network</p>	 <p><b>Product Portfolio Integration:</b> Replacing competitive offerings with Euro Pratik's own products</p>
 <p><b>Financial Upside:</b> Improve Topline Growth</p>	 <p><b>Brand Equity &amp; Market Expertise</b> Capitalize the Chawla Brothers' strong regional brand and relationships</p>
 <p><b>Distribution &amp; Channel Synergies:</b> Expands reach across both B2B (wholesale) and B2C (retail) channels</p>	

## Indian Wall Decorative Market Size ( In ₹ Cr)

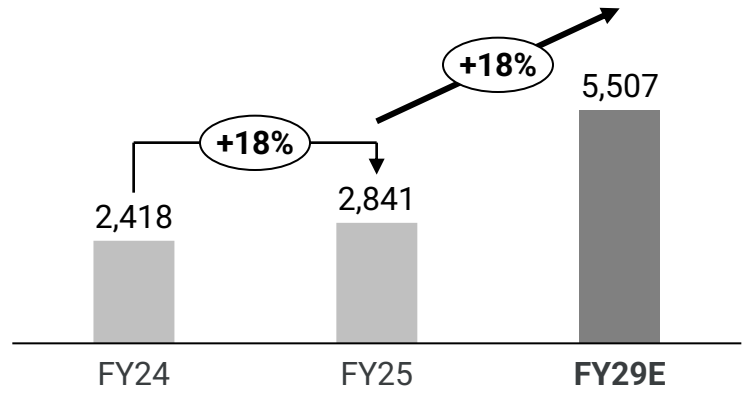


Wall decorative fixtures, represent one of the most dynamic segments of the internal fixtures market. blending function with style through products like wall panels, wallpapers, decorative laminates, and paints.

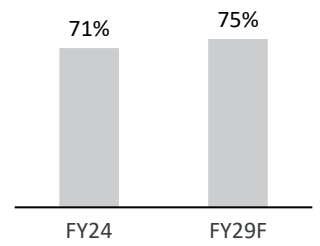
## Factors Leading to Growing Demand for Wall Panels & Laminates

Increasing Urbanization and Real Estate Development	Rising Disposable Income	Increasing focus on home aesthetics with quick installation
Demand for sustainability & eco-friendly material	Technology Advancement	Versatility & Customization

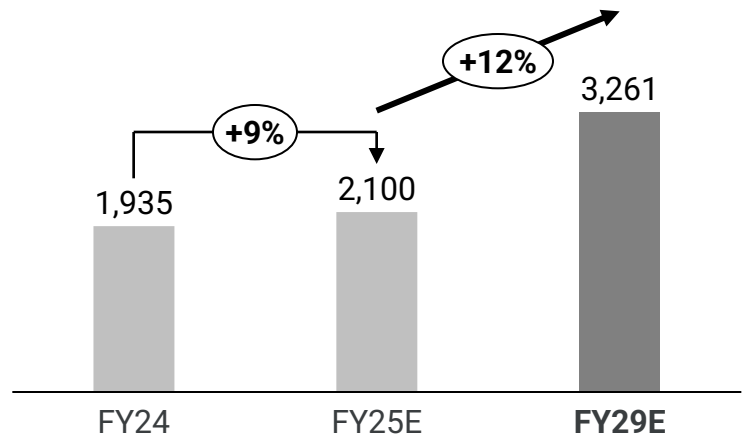
## Indian Wall Panel Market Size ( In ₹ Cr)



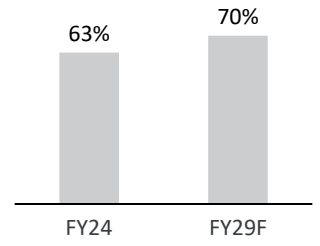
The organised market is expected to reach 75% by FY2029.



## Indian Wall Laminates Market Size ( In ₹ Cr)



The organised market is expected to reach 70% by FY2029.





# Choosing Euro Pratik: Here's Why

## Strong Brand Equity

01

- Known in the interior décor market for innovative and designer-oriented products
- Good reputation among architects, interior designers, and contractors

## Wide Product Range

02

- Offers multiple décor solutions under one roof
- Helps customers avoid dealing with many fragmented suppliers

## Focus on Innovation & Design Leadership

03

- Regularly introduces trendy, modern, and globally inspired collections
- Good understanding of consumer preferences and aesthetic needs

## Strong Distribution Network

04

- Large distribution network ensures easy availability and service
- Efficient warehousing and logistics for timely delivery

## Growth Potential

05

- Operating in a growing Indian décor & interior market (especially after real estate boom)
- Rising demand for premium, decorative, and sustainable wall solutions

## Geographic & Channel Expansion

06

- Strengthening presence in high-demand markets
- Expanding into new geographies like USA and Croatia

## User Friendly

07

- Euro Pratik offers a comprehensive portfolio of DIY products, including water-resistant, termite-proof, and recyclable products

## Proven Track Record

08

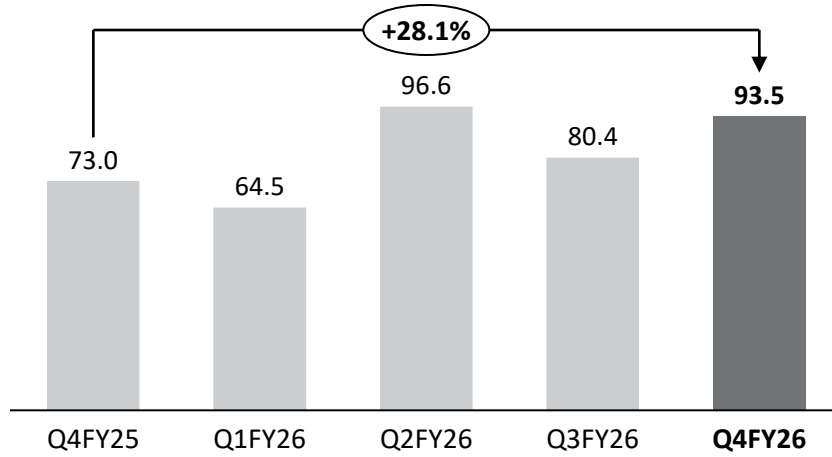
- Strong and consistent financial performance
- High ROCE and ROE with Low leverage levels, ensuring financial stability



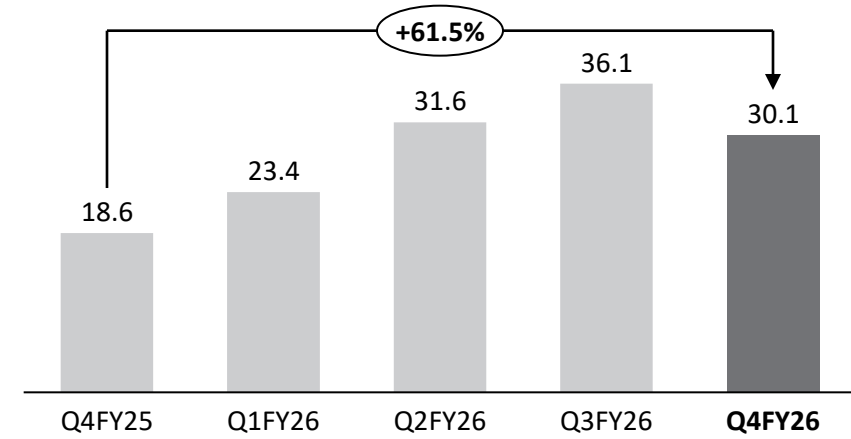
# Quarterly Business Performance

(In ₹ Crs)

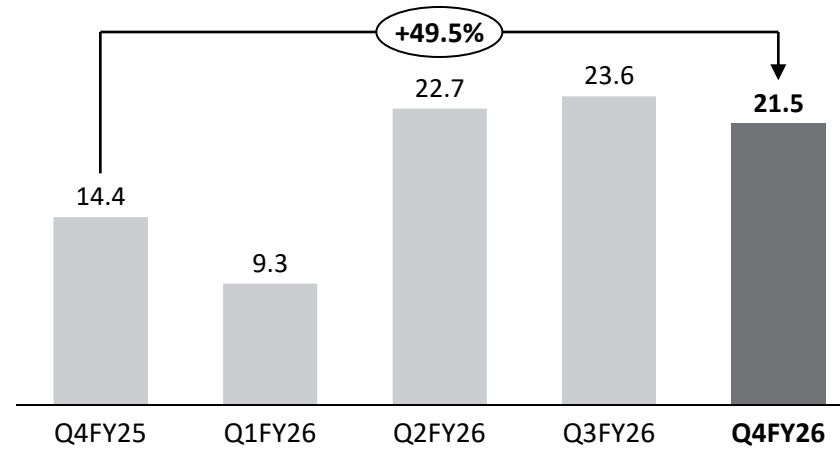
## Revenue from Operations



## EBITDA



## PAT

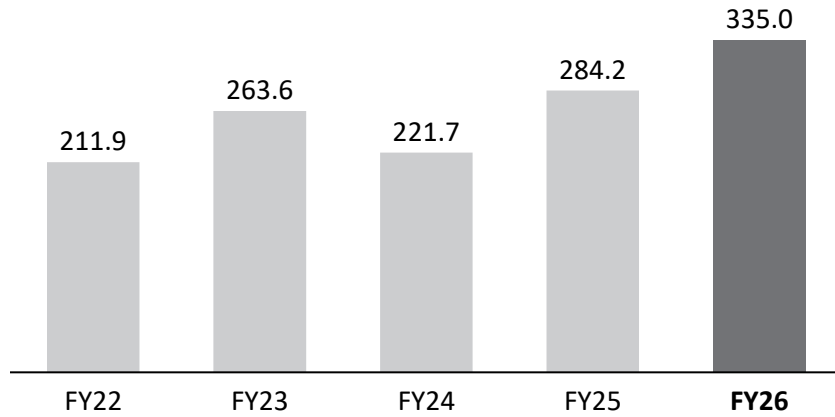




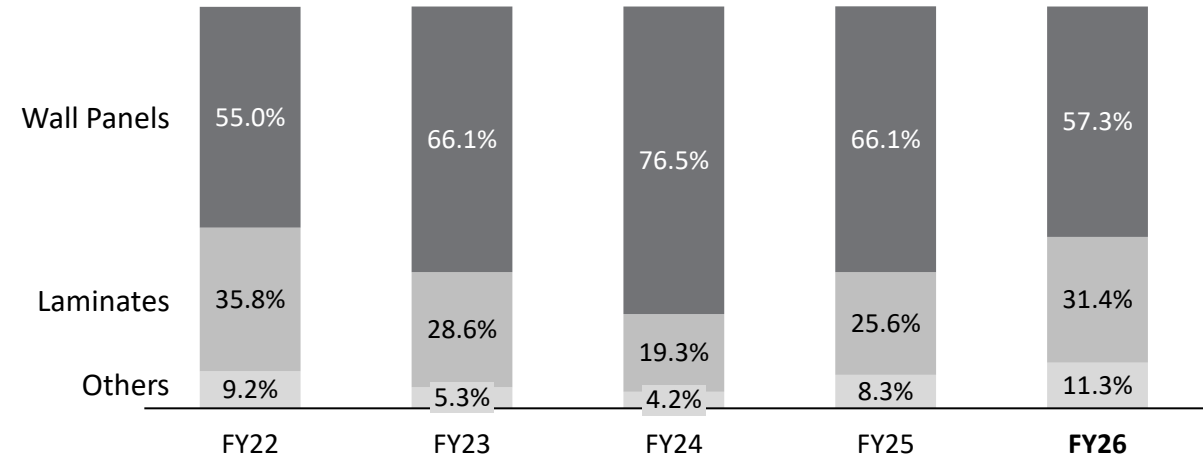
# Business Performance

(In ₹ Crs)

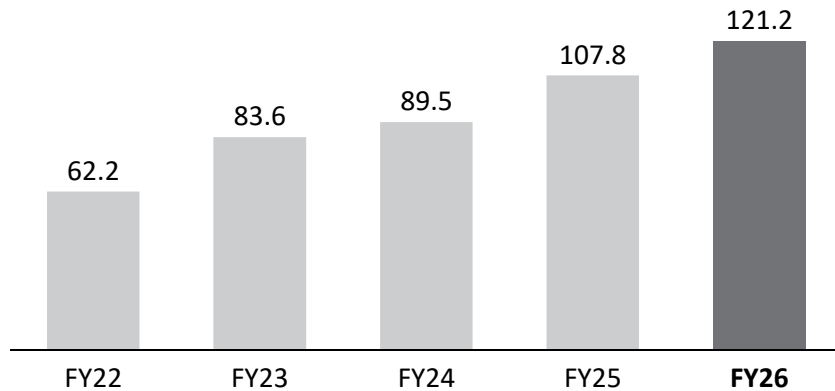
## Revenue from Operations



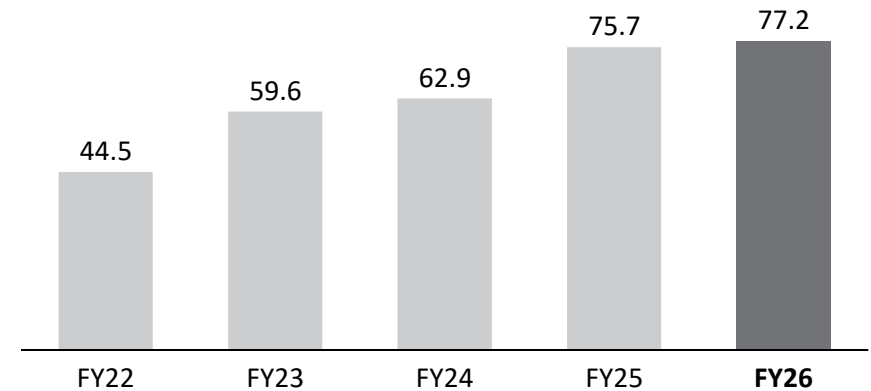
## Revenue Mix



## EBITDA



## PAT

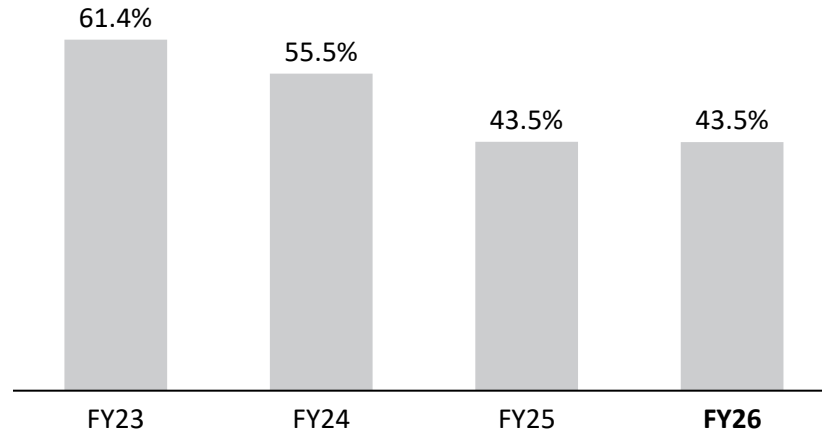


Note: Others include interior films, adhesives and other miscellaneous products

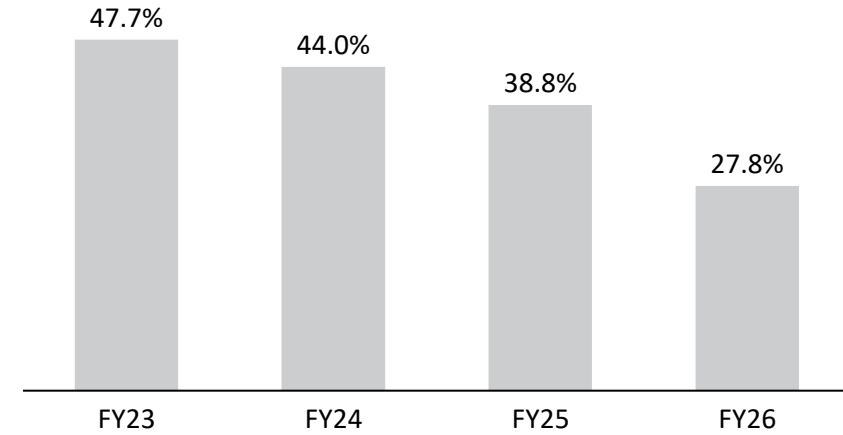


# Financial Ratios

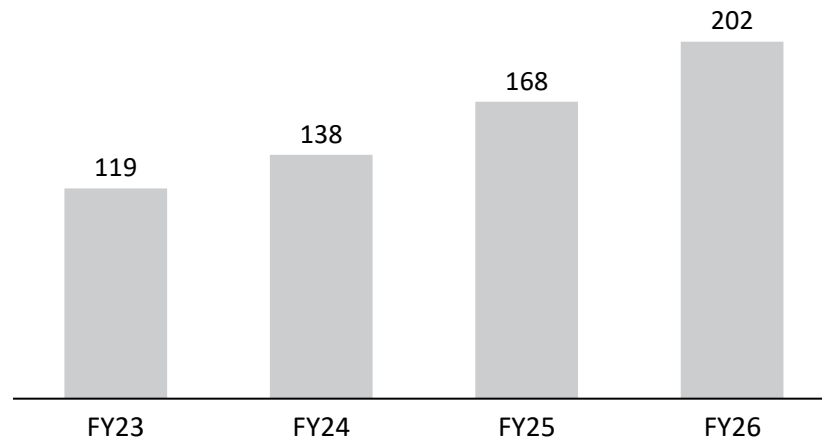
## ROCE



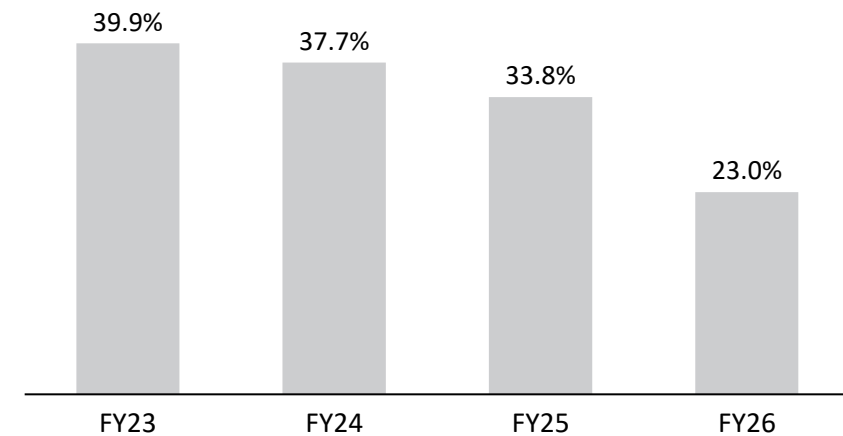
## ROE



## Working Capital Days



## ROA



\*-Note: Annualised for all ratios



# Q4 & FY26 Consolidated Income Statement

Particulars(₹ Crs)	Q4FY26	Q4FY25	Y-o-Y	Q3FY26	Q-o-Q	FY26	FY25	Y-o-Y
Revenue from Operations	93.5	73.0		80.4		335.0	284.2	
Other Income*	4.5	0.0		1.5		8.1	7.9	
<b>Total Revenue</b>	<b>98.0</b>	<b>73.0</b>	<b>34.3%</b>	<b>81.9</b>	<b>19.7%</b>	<b>343.0</b>	<b>292.1</b>	<b>17.4%</b>
COGS	53.8	45.6		34.9		174.9	155.0	
<b>Gross Profit</b>	<b>39.7</b>	<b>27.4</b>	<b>45.2%</b>	<b>45.4</b>	<b>-12.6%</b>	<b>160.0</b>	<b>129.2</b>	<b>23.8%</b>
<b>Gross Profit Margin#</b>	<b>42.5%</b>	<b>37.5%</b>		<b>56.5%</b>		<b>47.8%</b>	<b>45.5%</b>	
Employee Expenses	5.5	2.8		4.2		16.8	9.1	
Other Expenses	8.7	5.9		6.7		30.2	20.3	
<b>EBITDA</b>	<b>30.1</b>	<b>18.6</b>	<b>61.5%</b>	<b>36.1</b>	<b>-16.7%</b>	<b>121.2</b>	<b>107.8</b>	<b>12.4%</b>
<b>EBITDA Margin (%)</b>	<b>30.7%</b>	<b>25.5%</b>		<b>44.1%</b>		<b>35.3%</b>	<b>36.9%</b>	
Depreciation	1.8	1.6		1.5		6.2	5.5	
<b>EBIT</b>	<b>28.2</b>	<b>17.0</b>	<b>66.2%</b>	<b>34.6</b>	<b>-18.4%</b>	<b>114.9</b>	<b>102.4</b>	<b>12.3%</b>
<b>EBIT Margin (%)</b>	<b>28.8%</b>	<b>23.3%</b>		<b>42.3%</b>		<b>33.5%</b>	<b>35.0%</b>	
Finance Cost	1.5	0.5		0.6		3.2	4.0	
Share of Profit of an Associate	0.0	0.9		0.0		0.0	1.4	
Exceptional items	0.0	0.0		0.0		7.9	0.0	
<b>Profit beforeTax</b>	<b>26.7</b>	<b>17.4</b>	<b>53.8%</b>	<b>34.1</b>	<b>-21.5%</b>	<b>103.9</b>	<b>99.8</b>	<b>4.1%</b>
<b>Profit beforeTax(%)</b>	<b>27.3%</b>	<b>23.8%</b>		<b>41.6%</b>		<b>30.3%</b>	<b>34.2%</b>	
Tax	5.2	3.0		10.4		26.7	24.1	
<b>Profit After Tax</b>	<b>21.5</b>	<b>14.4</b>	<b>49.5%</b>	<b>23.6</b>	<b>-9.0%</b>	<b>77.2</b>	<b>75.7</b>	<b>1.9%</b>
<b>PAT Margin (%)</b>	<b>22.0%</b>	<b>19.7%</b>		<b>28.9%</b>		<b>22.5%</b>	<b>25.9%</b>	
EPS (As per Profit after Tax)	2.1	1.4		2.3		7.5	7.5	

\*-Note: EBITDA includes other income as it comprises foreign exchange gains, which are operational in nature; #Gross Profit Margin is calculated on Revenue from operations



# Consolidated Income Statement

Particulars(₹ Crs)	FY26	FY25	FY24	FY23**
Revenue from Operations	335.0	284.2	221.7	263.6
Other Income	8.1	7.9	8.4	5.0
<b>Total Revenue</b>	<b>343.0</b>	<b>292.1</b>	<b>230.1</b>	<b>268.6</b>
COGS	174.9	155.0	126.3	168.7
<b>Gross Profit</b>	<b>160.0</b>	<b>129.2</b>	<b>95.4</b>	<b>94.9</b>
<b>Gross Profit Margin#</b>	<b>47.8%</b>	<b>45.5%</b>	<b>43.1%</b>	<b>36.0%</b>
Employee Expenses	16.8	9.1	5.9	6.1
Other Expenses	30.2	20.3	8.5	10.2
<b>EBITDA*</b>	<b>121.2</b>	<b>107.8</b>	<b>89.5</b>	<b>83.6</b>
<b>EBITDA Margin (%)</b>	<b>35.3%</b>	<b>36.9%</b>	<b>38.9%</b>	<b>31.1%</b>
Depreciation	6.2	5.5	3.4	2.4
<b>EBIT</b>	<b>114.9</b>	<b>102.4</b>	<b>86.0</b>	<b>81.2</b>
<b>EBIT Margin (%)</b>	<b>33.5%</b>	<b>35.0%</b>	<b>37.4%</b>	<b>30.3%</b>
Finance Cost	3.2	4.0	1.0	1.1
Share of Profit of an Associate	0.0	1.4	-0.5	0.0
Exceptional items	7.9	0.0		0.0
<b>Profit beforeTax</b>	<b>103.9</b>	<b>99.8</b>	<b>84.6</b>	<b>80.1</b>
<b>Profit beforeTax(%)</b>	<b>30.3%</b>	<b>34.2%</b>	<b>36.8%</b>	<b>29.8%</b>
Tax	26.7	24.1	21.7	20.6
<b>Profit After Tax</b>	<b>77.2</b>	<b>75.7</b>	<b>62.9</b>	<b>59.6</b>
<b>PAT Margin (%)</b>	<b>22.5%</b>	<b>25.9%</b>	<b>27.3%</b>	<b>22.2%</b>
EPS (As per Profit after Tax)	7.5	7.5	6.2	5.9

\*\*Standalone figures Note: \*EBITDA includes other income as it comprises foreign exchange gains, which are operational in nature; #Gross Profit Margin is calculated on Revenue from operations

# Consolidated Balance Sheet

Assets (₹in crs)	FY26	FY25	FY24	FY23*
<b>Non - Current Assets</b>				
Property, plant and equipment	5.3	3.1	1.5	1.7
Right of use assets	12.0	16.5	11.7	13.5
Intangible assets	66.6	0.03	-	-
Investment property	1.1	11.0	12.0	13.2
<b>Financial Assets</b>				
(i) Loans	1.5	1.3	2.7	-
(ii) Other Financial Assets	3.1	2.0	3.6	3.5
(iii) Investments		-	-	-
Deferred tax assets (Net)	1.4	2.1	0.6	0.7
Other non-current assets	4.8	4.8	0.2	0.3
<b>Total Non - Current Assets</b>	<b>95.8</b>	<b>40.7</b>	<b>32.5</b>	<b>33.0</b>
<b>Current Assets</b>				
Inventories	122.4	96.2	35.6	38.8
<b>Financial Assets</b>				
(i) Investments	14.2	8.1	34.4	5.5
(ii) Trade receivables	97.6	95.8	44.4	60.5
(iii) Cash and cash equivalents	16.4	14.0	10.5	6.3
(iv) Bank Balances other than (iii) above	2.0	-	7.5	6.1
(v) Other financial assets	34.0	7.3	5.5	5.7
Current tax assets	2.7	0.9	-	-
Other current assets	11.7	10.9	4.2	3.3
<b>Total Current Assets</b>	<b>300.9</b>	<b>233.2</b>	<b>142.0</b>	<b>126.1</b>
<b>Total Assets</b>	<b>396.7</b>	<b>273.9</b>	<b>174.5</b>	<b>159.1</b>

\*Standalone figures

# Consolidated Balance Sheet

Equity & Liabilities (₹in crs)	FY26	FY25	FY24	FY23*
<b>Equity</b>				
(a) Equity share capital	10.2	10.2	2.0	0.5
(b) Other equity	299.7	223.9	153.8	129.5
(c) Non-controlling interests	10.7	0.4	-	-
<b>Total Equity</b>	<b>320.6</b>	<b>234.5</b>	<b>155.7</b>	<b>130.0</b>
<b>Liabilities</b>				
<b>Non - Current Liabilities</b>				
Financial liabilities				
(i) Borrowings	3.1	1.2	-	-
(ii) Lease Liabilities	8.8	13.5	12.1	13.5
(iii) Other financial liabilities	0.1	0.1	0.1	0.5
Provisions	0.8	0.7	0.7	0.6
Deferred tax liabilities (net)	-	-	-	-
Other non-current liabilities	0.0	0.0	0.0	-
<b>Total Non - Current Liabilities</b>	<b>12.8</b>	<b>15.5</b>	<b>13.0</b>	<b>14.5</b>
Current Liabilities				
Financial liabilities				
(i) Borrowings	8.5	1.5	-	3.0
(ii) Lease Liabilities	4.1	3.2	1.4	1.2
(iii) Trade payables				-
a. Total outstanding dues of micro and small enterprises	12.0	0.1	-	-
b. Total outstanding dues of creditors other than micro and small enterprises	7.9	7.8	0.2	5.6
(iii) Other financial liabilities	23.2	5.5	-	0.0
Other current liabilities	7.5	5.6	3.9	4.6
Provisions	0.1	0.1	0.2	0.2
Current tax liabilities (net)		-	0.1	0.1
<b>Total Current Liabilities</b>	<b>63.3</b>	<b>23.9</b>	<b>5.8</b>	<b>14.6</b>
<b>Total liabilities</b>	<b>76.1</b>	<b>39.4</b>	<b>18.8</b>	<b>29.1</b>
<b>Total Liabilities &amp; Equity</b>	<b>396.7</b>	<b>273.9</b>	<b>174.5</b>	<b>159.1</b>

\*Standalone figures  
Investor Presentation



# Consolidated Cash Flow Statement

Particulars (₹in crs)	FY26	FY25	FY24	FY23*
<b>Cash Flow from Operating Activities</b>				
Profit before Tax	103.9	99.8	85.0	80.2
Adjustment for Non-Operating Items	6.6	11.0	-1.6	1.4
<b>Operating Profit before Working Capital Changes</b>	<b>110.5</b>	<b>110.8</b>	<b>83.4</b>	<b>81.6</b>
Changes in Working Capital	-41.9	-114.6	12.9	-3.7
<b>Cash Generated from Operations</b>	<b>68.6</b>	<b>-3.8</b>	<b>96.3</b>	<b>77.9</b>
Less: Direct Taxes paid	-27.9	-26.8	-21.6	-20.8
<b>Net Cash from Operating Activities</b>	<b>40.7</b>	<b>-30.7</b>	<b>74.7</b>	<b>57.1</b>
<b>Cash Flow from Investing Activities</b>	<b>-38.6</b>	<b>36.0</b>	<b>-28.1</b>	<b>-9.7</b>
<b>Cash Flow from Financing Activities</b>	<b>0.3</b>	<b>-1.9</b>	<b>-42.4</b>	<b>-48.4</b>
<b>Net increase/ (decrease) in Cash &amp; Cash equivalent</b>	<b>2.4</b>	<b>3.5</b>	<b>4.2</b>	<b>-1.0</b>
Add: Cash and cash equivalents as opening balance	14.0	10.5	6.3	7.3
<b>Cash and cash equivalents as closing balance</b>	<b>16.4</b>	<b>14.0</b>	<b>10.5</b>	<b>6.3</b>

\*Standalone figures





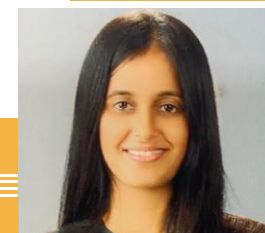
# Esteemed Board of Directors



## Pratik Gunvantraj Singhvi

Chairman & Managing Director

Pratik Singhvi is the Chairman and Managing Director of our Company and has been a Director for 8+ years. He holds a bachelor's degree in commerce with a specialization in business management from the University of Mumbai, Maharashtra. With nearly two decades of experience in the wall décor industry, Pratik brings extensive expertise and leadership to the Company.



## Priya Abhishek Jain

Independent Director

Mrs. Priya Abhishek Jain is an accomplished design professional with over 20 years of experience in the industry. She holds a bachelor's degree in Commerce from the University of Mumbai and a qualification in Interior Design from Rachana Sansad, Mumbai. Priya is known for her creative vision, attention to detail, and solutions



## Jai Gunvantraj Singhvi

Executive Director & Chief Financial Officer

Jai Singhvi holds a bachelor's degree in IT engineering from the University of Mumbai, along with dual master's degrees in science and business administration (finance) from Georgia State University, United States. He has over 13 years of experience in the wall décor industry and bringing a strong blend of technical expertise and strategic business acumen to the Company.



## Mahendra Hastimal Kachhara

Independent Director

Mahendra Kachhara is an Independent Director of our Company and has been on the Board. He holds a bachelor's degree in commerce from the University of Rajasthan and is certified to practice as a Chartered Accountant by the Institute of Chartered Accountants of India. With over 36 years of experience in financial reporting, auditing, tax planning, financial advisory services, regulatory compliance, and governance, Mahendra brings deep expertise in finance and corporate governance.



## Abhinav Sacheti

Executive Director & Chief Marketing Officer – Millenium Decor division

Abhinav Sacheti holds a bachelor's degree in commerce from Jiwaji University, Madhya Pradesh. He has over 16 years of experience in sales leadership, bringing extensive expertise in driving growth and building strong market presence.



## Manish Kailash Ramuka

Independent Director

Manish Ramuka is an Independent Director of our Company and has been on the Board. He holds a bachelor's degree in engineering (information technology) from the University of Mumbai, Maharashtra, and an MBA from Syracuse University, United States. Manish brings diverse experience across industries, with over two years in the IT sector, three years in financial services, and more than nine years in the education industry.



## Kulmeet Sarup Saggu

Chief Operating Officer

Kulmeet is the Chief Operating Officer of our Company and has been associated with us for the last 7 years. He is responsible for driving innovation and product design within the Company. He holds a bachelor's degree in electronics and industrial electronics from the University of Poona, Pune, Maharashtra. He brings his 11 years of experience in the printing and designing industry. His deep understanding of customer needs, taste and preference brings innovation for new products.



## Alpesh Vinaychandra Sangoi

Finance Controller

Alpesh is the Finance Controller of our Company. He is responsible for leading the Company's short- and long-term strategy, setting strategic goals, formulating growth strategy, new business evaluation, and overseeing treasury operations. Alpesh holds a bachelor's degree in commerce from the University of Mumbai, Maharashtra, and is a Fellow member of the Institute of Chartered Accountants of India. Alpesh brings his extensive expertise with 28 years of experience in the field of Mergers, & acquisitions, fund raising, debt syndication, Business structuring, tax planning, understanding of overseas and domestic laws, risk management, and working with large corporates.



## Prakash Suresh Rita

Managing Director – Gloirio Decor

Prakash is the Managing Director of Gloirio Decor Private Limited, a subsidiary of our Company. He was responsible for development of the Brand Gloirio and is responsible for sales and Marketing of Gloirio Décor. His proactive leadership approach has created entire organisation from scratch. He has 16 years of experience in the ply and decorative industry in retail sector has given him deep expertise in the understanding the customer taste and preference.



## Manoj Gala

Head of Sourcing – Euro Pratik

Manoj Gala brings over two decades of expertise in the ply and interior décor industry and has been an integral part of Euro Pratik for more than ten years. His profound knowledge and strategic approach to sourcing have been instrumental in strengthening the company's position as a leader in delivering premium-quality products. Under his guidance, Euro Pratik has consistently set industry benchmarks, ensuring innovation and excellence remain at the core of its offerings.



## Shruti Kuldeep Shukla

Company Secretary & Compliance Officer

Shruti is the Company Secretary and Compliance Officer of our Company. With over four years of experience in the secretarial field, she is responsible for ensuring secretarial compliance within the Company. Shruti holds a bachelor's and master's degree in commerce from the University of Rajasthan and is an Associate Member of the Institute of Company Secretaries of India



## Seemant Sacheti

Head of Procurement – Millennium Décor

With over 20 years of experience in diamond jewellery manufacturing and trading. His expertise in sourcing premium materials and ensuring operational efficiency has been instrumental in driving the company's significant growth and market leadership.

**COMPANY :**



Euro Pratik Sales Limited  
CIN : L74110MH2010PLC199072  
Shruti Shukla (Compliance Officer)  
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**INVESTOR RELATIONS ADVISORS :**



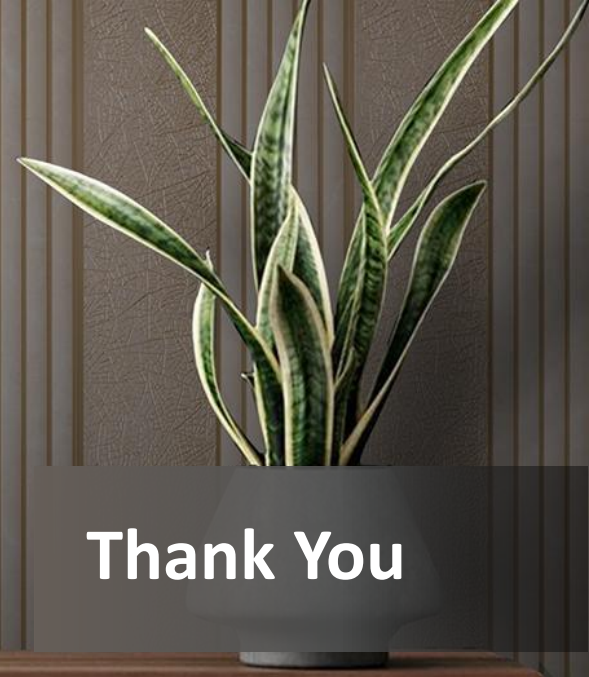
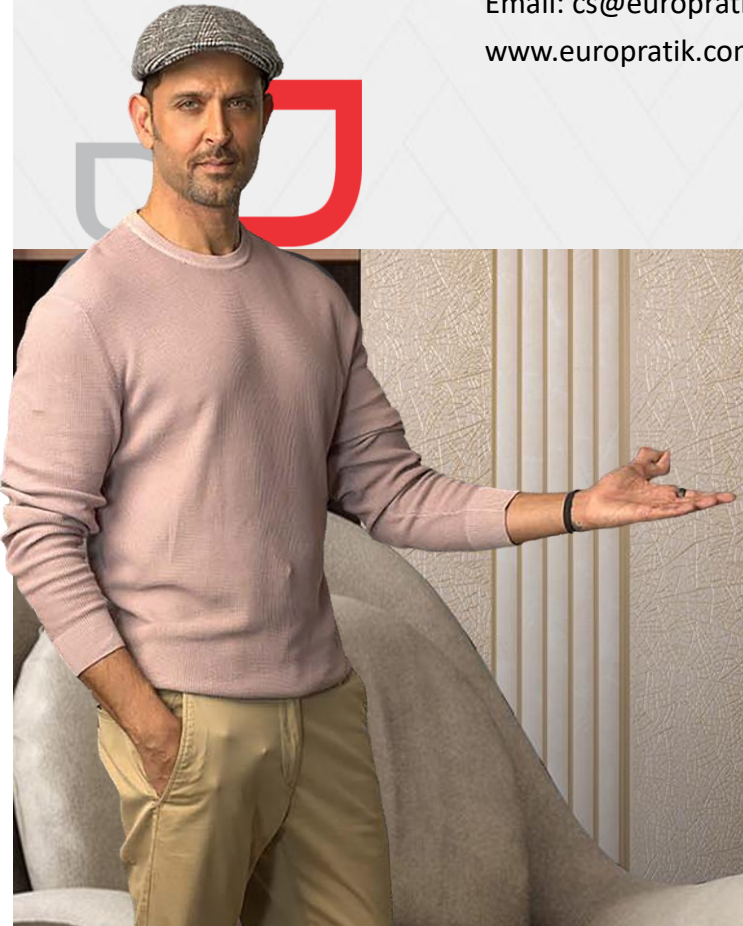
**MUFG Intime India Private Limited**

A part of MUFG Corporate Markets, a division of MUFG Pension & Market Services

**MUFG (Investor Relations)**

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**Thank You**