

May 16, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001.
Scrip Code: 543398

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex Bandra East,
Mumbai 400 051
Scrip Symbol: LATENTVIEW

Dear Sir/Madam,

Sub: Investor presentation on the audited financial results for the quarter and financial year ended March 31, 2026.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have enclosed herewith the Investor presentation on the audited financial results of the Company for the quarter and financial year ended March 31, 2026, that will be circulated to the Investors/ Analysts for the Earnings Call scheduled on May 18, 2026, at 5:00 P.M. IST.

This announcement is also available on the website of the company i.e., <https://www.latentview.com/>.

This is for your information and records.

Thanking you,

For Latent View Analytics Limited

P. Srinivasan

Company Secretary and Compliance Officer

Membership No. F11519

Latent View Analytics Limited

Unit 6, 7 & 8, 5th Floor, Neville Tower, Ramanujan IT City SEZ
Rajiv Gandhi Salai (OMR), Taramani, Chennai, Tamil Nadu 600113.

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Q4FY26 Investor Presentation

16 May 2026



Safe Harbour

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Turning Back the Clock



Organizational growth through key evolutionary stages

2007 - 2014

Established foundational projects and strategic partnership with Microsoft

Leadership strengthened with the appointment of a growth-focused CEO to drive strategic direction.

Deloitte.

Technology Fast 500 Asia Pacific 2009 & Technology Fast 50 India 2012

2015 - 2020

Develop industry specific verticals to enhance relevance and expertise

Enhanced operational maturity and expanded client offerings through specialized services.

FROST & SULLIVAN

Analytics Solutions Provider of the Year 2017

2021 - Present

Transitioned to a public company, unlocking new growth opportunities and enhancing brand visibility.

Strengthened data and AI capabilities through strategic acquisitions, positioning for future innovation.

THE MOST SUBSCRIBED IPO EVER

Latent View Gets ₹1.2-Lakh cr Bids for ₹600-cr Public Offer

DECISION POINT
A LATENTVIEW COMPANY

Crossed the ₹1,000 Cr milestone in FY26.

Key strategic positions for the next 3 years



Deepening Client Relationships

Identification of diamond accounts based on potential value tiers, working on deepening client relationships to enable accelerated growth.



Enhance Data Engineering through Databricks Partnership

Foster data engineering innovation and best practices in partnership with Databricks, empowering clients with cutting-edge cloud data solutions.



AI Strategy

Core team driving the embedding all facets of AI into business processes, with investment in talent upskilling for advanced analytics and AI.



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Recognition & Impact Across Borders



Preferred data and analytics partner to Fortune 500 companies



Over 1800+
Global Footprint

14.3%
Yearly revenue growth from existing customers

4
New logos added

50.8%
FY26 Gross Margin

19.5% (YoY)
Growth in USD

INDUSTRY RECOGNITION OF OUR WORK

FORRESTER

Marketing Measurement & Optimization Services
2025 Landscape

***ISG**

Retail-CPG & Supply Chain Analytics
2025 Leader

PIM RESEARCH

Agentic AI Service Providers
2025 Leader
PeMa Quadrant

 **CSCMP edge**

CSCMP EDGE
3Vs Business Innovation Award
2025 Finalist

PIM CYPHER

Most Innovative Use of AI in Service Delivery
Minsky Award @ Cypher 2025

Great Place To Work.

Great Place to Work
2025-26

KEY TECHNOLOGY PARTNERSHIPS

 **databricks**

 **NVIDIA.**

 **Microsoft**

Driving success for our clients across the globe



Our **1,800+** workforce across **NORTH AMERICA, LATAM, APAC, UK, and EU**, seamlessly supporting our clients through a combination of **Onshore, Nearshore, and Offshore** delivery models.

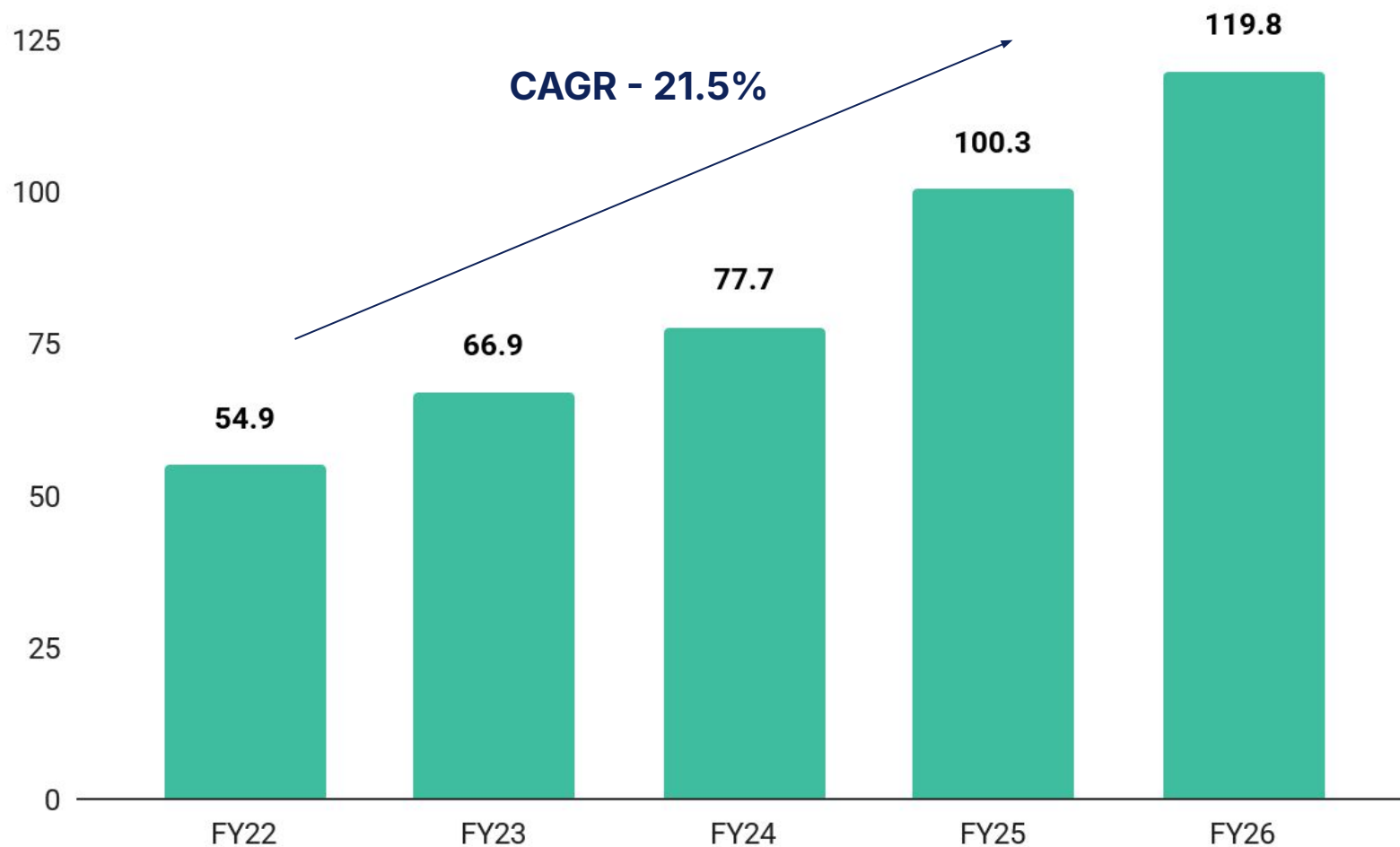


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Financial Momentum & Outlook



Revenue growth from year of listing (in \$Mn)



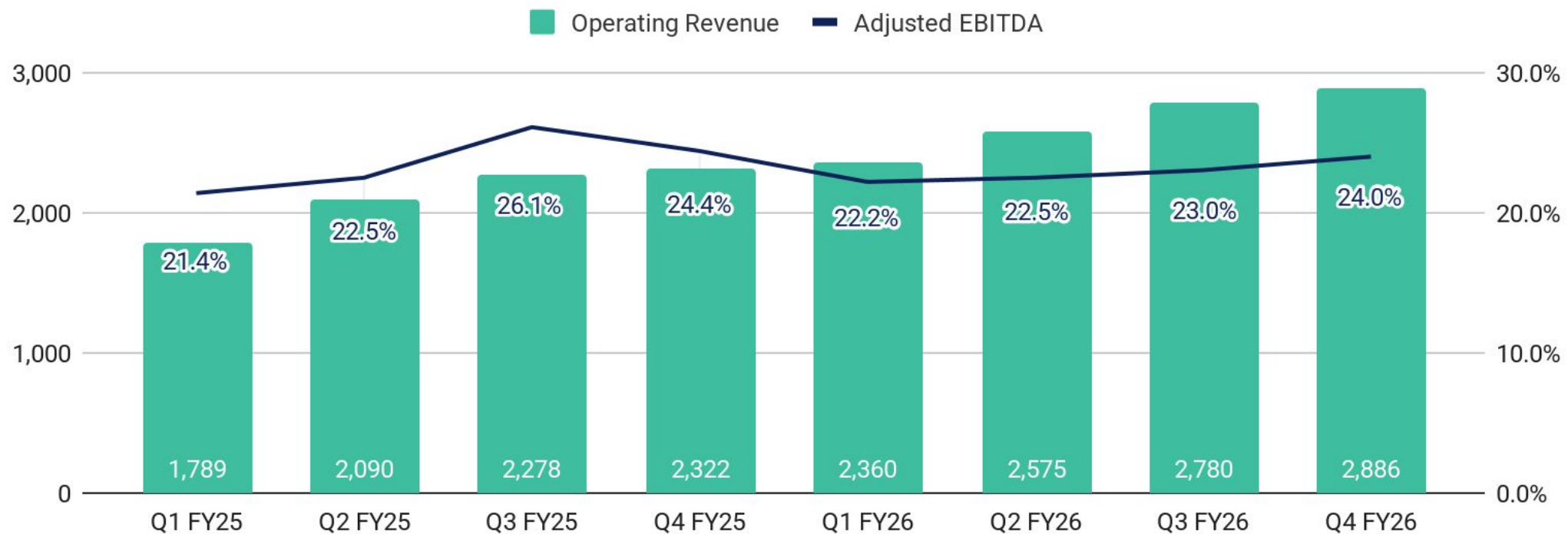
Grown by **2.20x** since FY22, driven by strong relationships with **our top customers**.

72% of our revenue today comes from clients we have been serving for over **5 years**.

Our **Financial Services** vertical grew in revenue by **84%** YoY.

Comparison

Quarter-on-Quarter (8 quarters) & Year Ended (3 fiscal years) (figures in ₹Million)

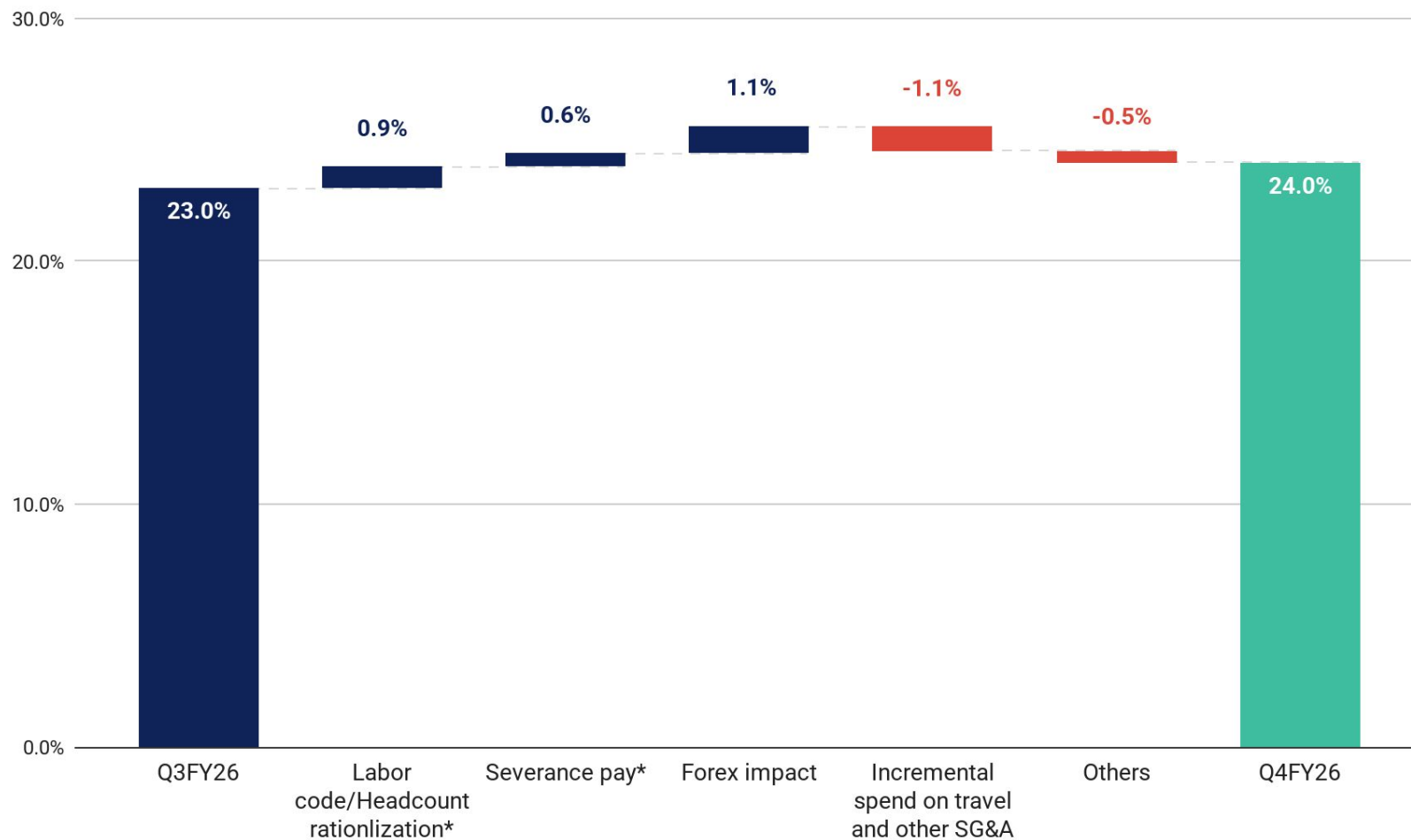


Period	Operating Revenue (₹Mn)	Adjusted EBITDA	Adjusted EBITDA (%)	Reported PAT	Reported PAT (%)	Basic EPS
FY26	10,602	2,438	23.0%	2,021	17.8%	9.59
FY25	8,479	2,012	23.7%	1,735	18.9%	8.45
FY24	6,407	1,360	21.2%	1,587	22.2%	7.73

Consolidated Financial Summary Q4FY26

Key Performance Metric	Q4FY25	Q3FY26	Q4FY26	On a quarterly basis		FY24	FY25	FY26	YoY Growth (%)
				YoY Growth (%)	QoQ Growth (%)				
Revenue in \$ Mn	26.8	31.3	31.4	17.0%	0.5%	77.7	100.3	119.8	19.4%
Total Revenue from Operations	2,322	2,780	2,886	24.3%	3.8%	6,407	8,478	10,602	25.0%
Other Income	211	176	162	-23.4%	-8.1%	737	689	758	10.0%
Total Income	2,533	2,956	3,048	20.3%	3.1%	7,144	9,168	11,360	23.9%
Adjusted EBITDA	568	640	695	22.3%	8.5%	1,360	2,012	2,438	21.2%
Adjusted EBITDA(%)	24.5%	23.0%	24.1%	-0.4%	1.0%	21.2%	23.7%	23.0%	-0.7%
Less: Transaction related expense	19	19	20	-	-	-	55	76	-
Reported EBITDA	549	621	675	23.0%	8.7%	1,360	1,957	2,363	20.7%
Reported EBITDA(%)	23.7%	22.4%	23.4%	-0.3%	1.0%	21.2%	23.1%	22.3%	-0.8%
Reported PBT	623	668	707	13.6%	5.9%	1,970	2,287	2,612	14.2%
Reported PBT(%)	24.6%	22.6%	23.2%	-1.4%	0.6%	27.6%	24.9%	23.0%	-2.0%
Reported PAT	513	508	551	7.4%	8.5%	1,586	1,735	2,021	16.5%
Reported PAT(%)	20.2%	17.2%	18.1%	-2.2%	0.9%	22.2%	18.9%	17.8%	-1.1%
Reported Basic EPS	2.59	2.43	2.55	-1.5%	5.0%	7.73	8.45	9.59	13.4%
Reported Diluted EPS	2.58	2.42	2.55	-1.3%	5.2%	7.68	8.41	9.56	13.7%

Adjusted EBITDA Margin Movement - Q3 to Q4 FY26



- * Cost hit due to one time labor code impact and headcount rationalization related severance pay accounted in Q3
- Positive impact on margin due to \$ appreciation
- Incremental travel and other SG&A spend

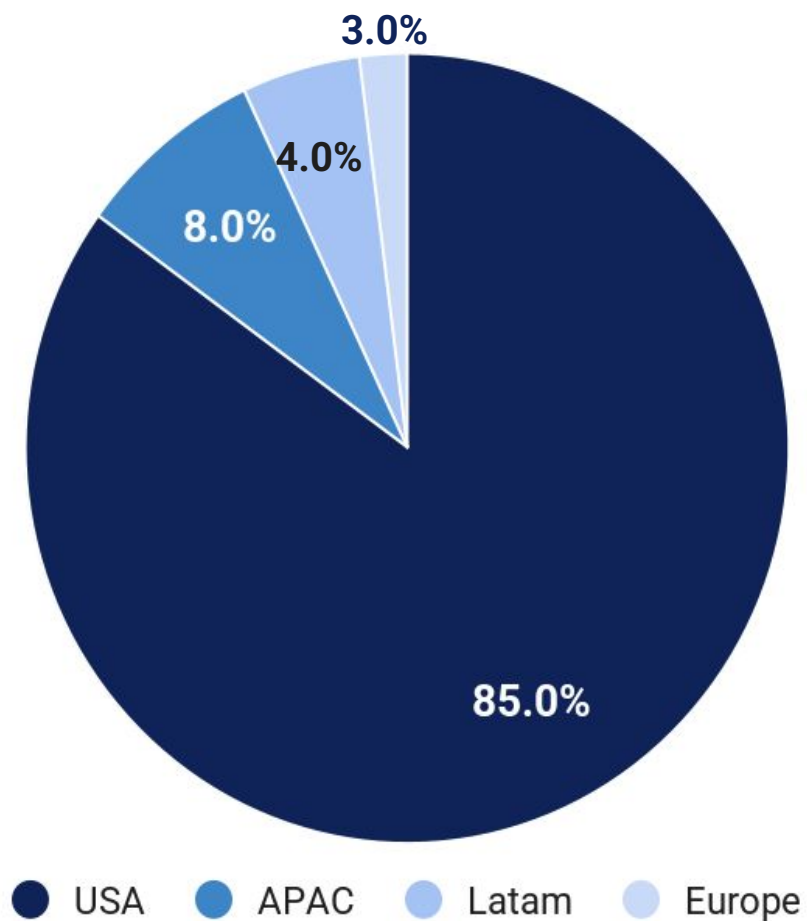
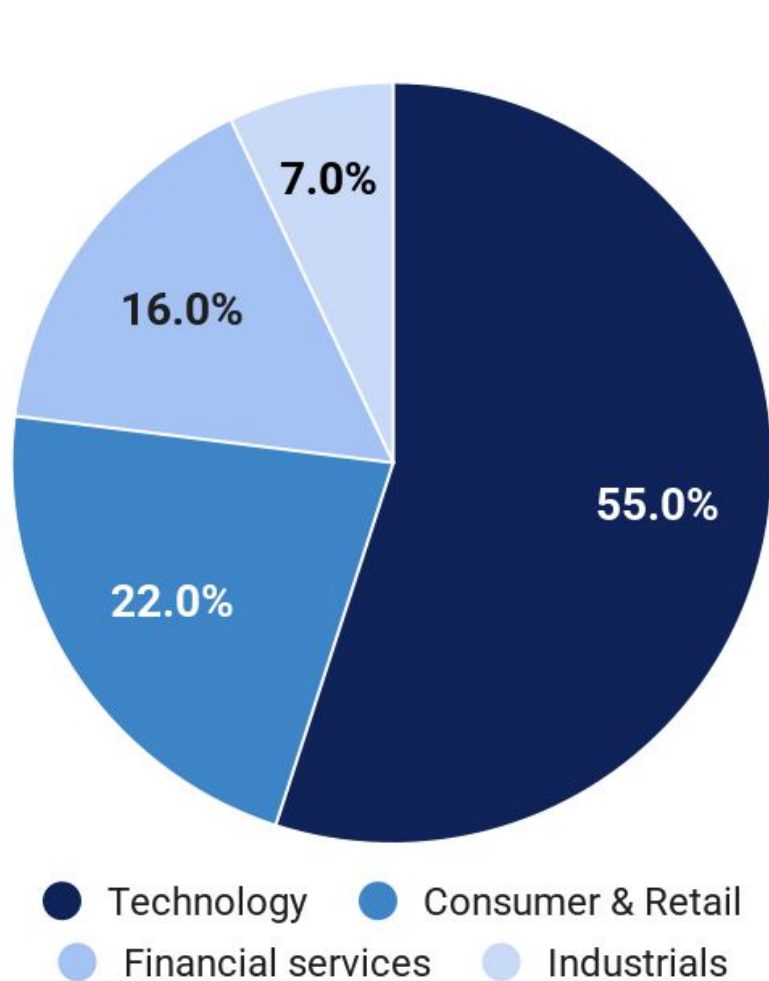


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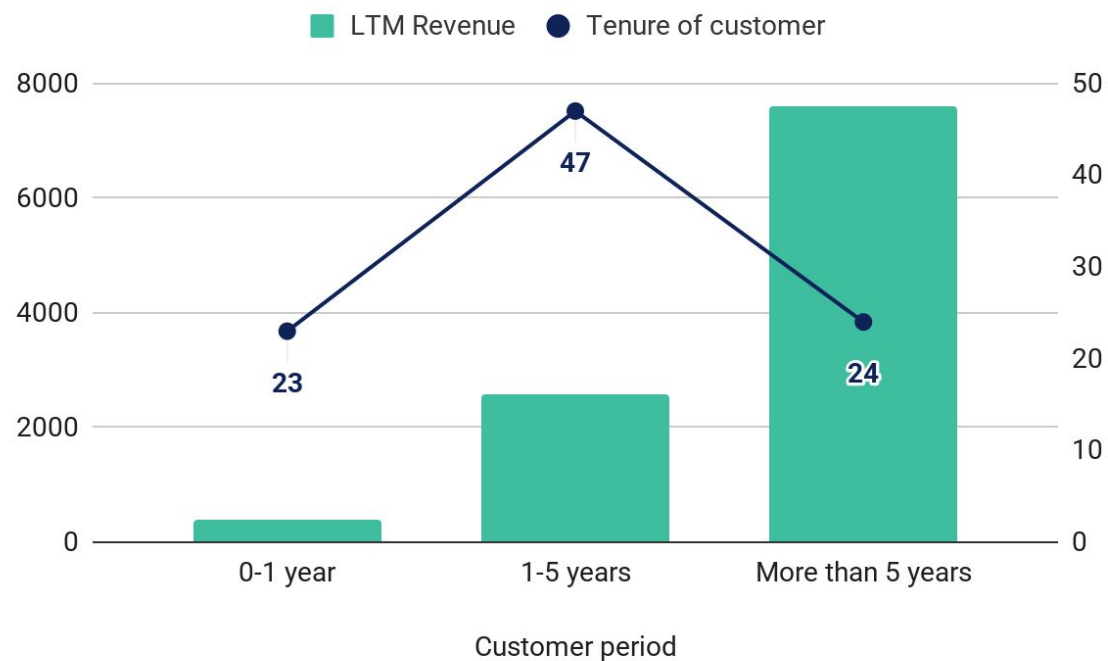
Performance Pulse: Revenue, Workforce & Client Success



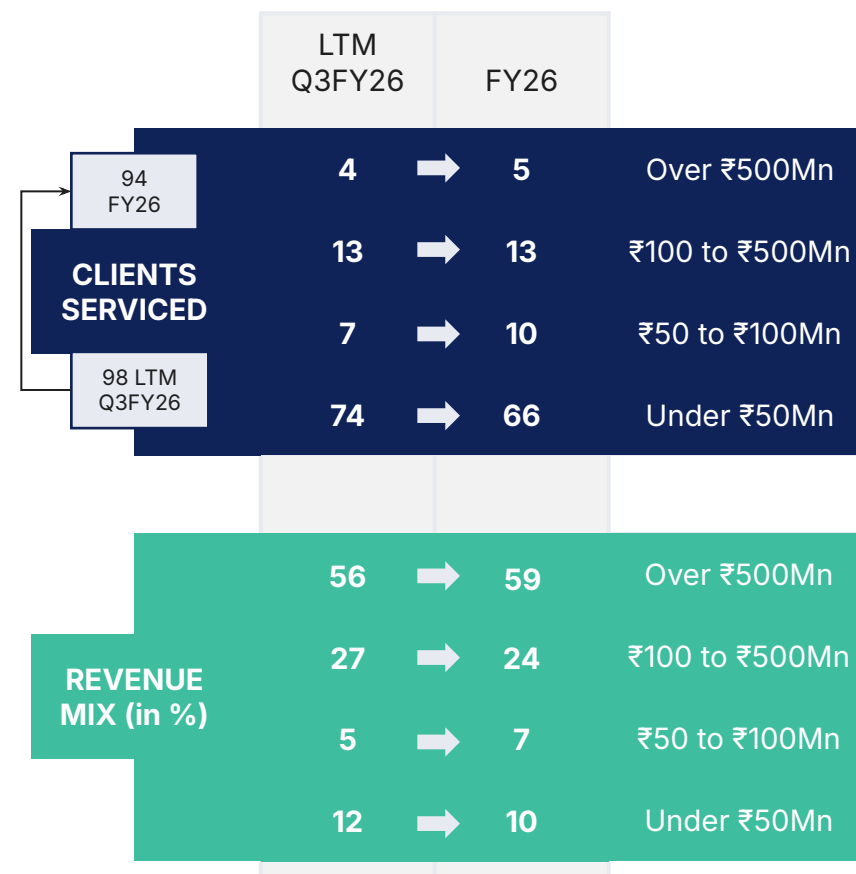
Revenue by Industry and Geography



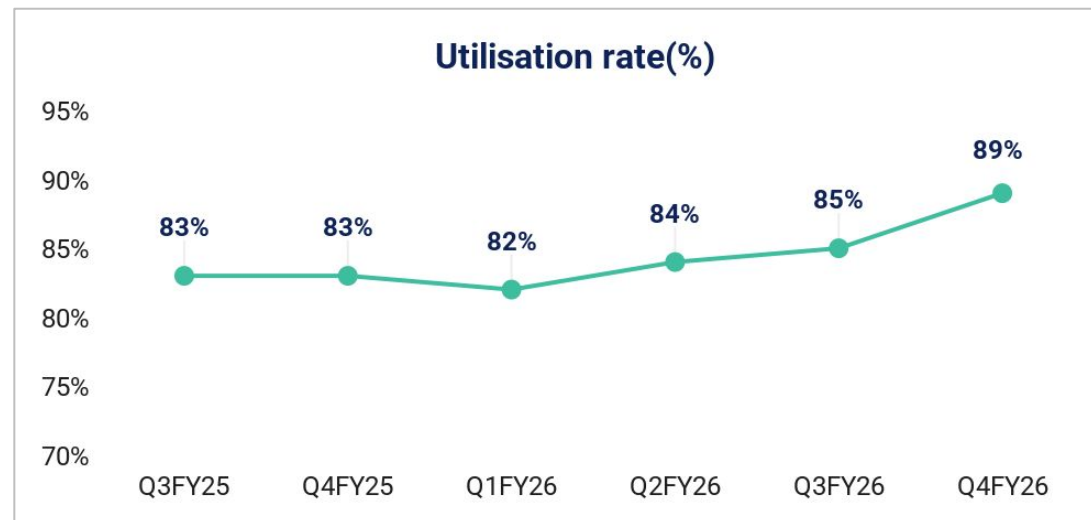
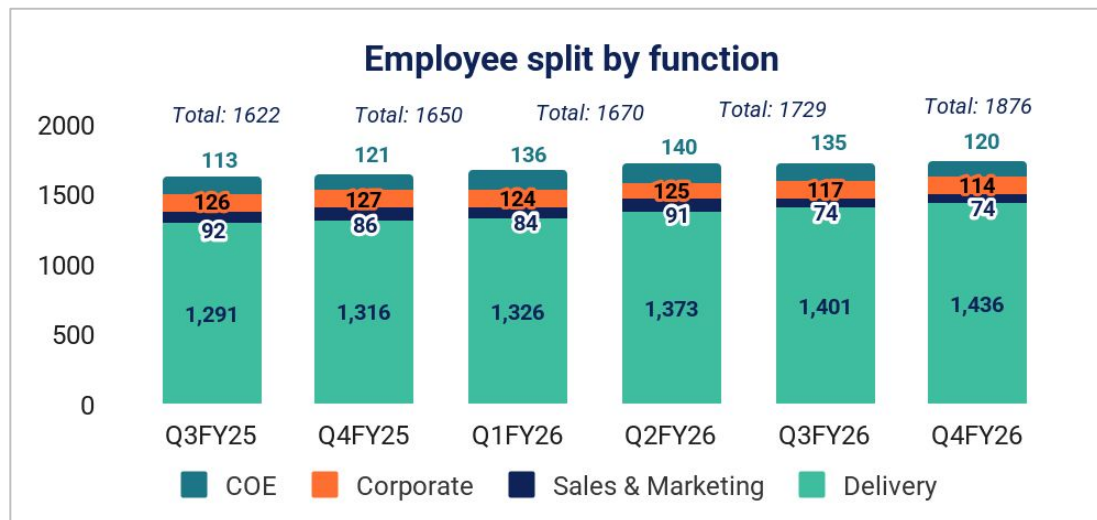
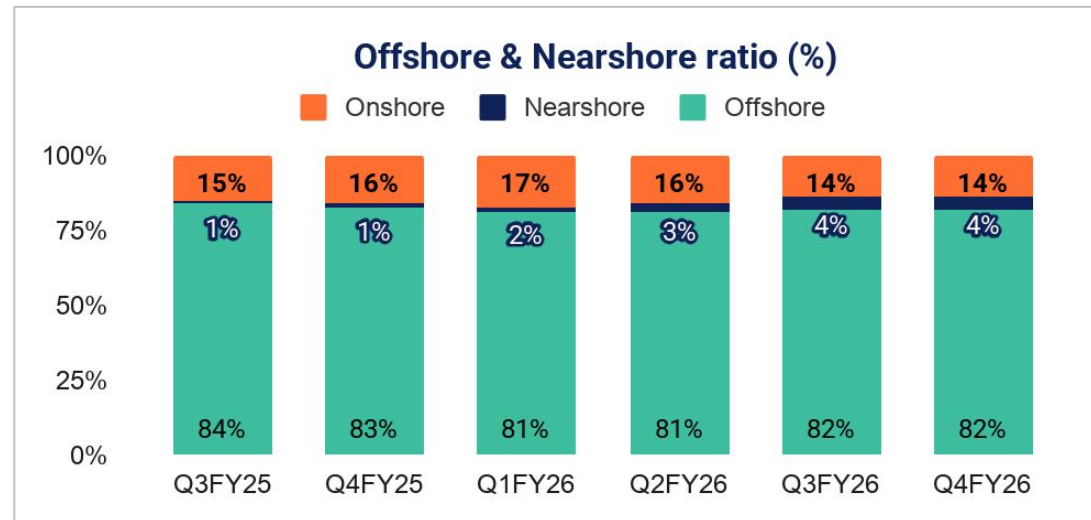
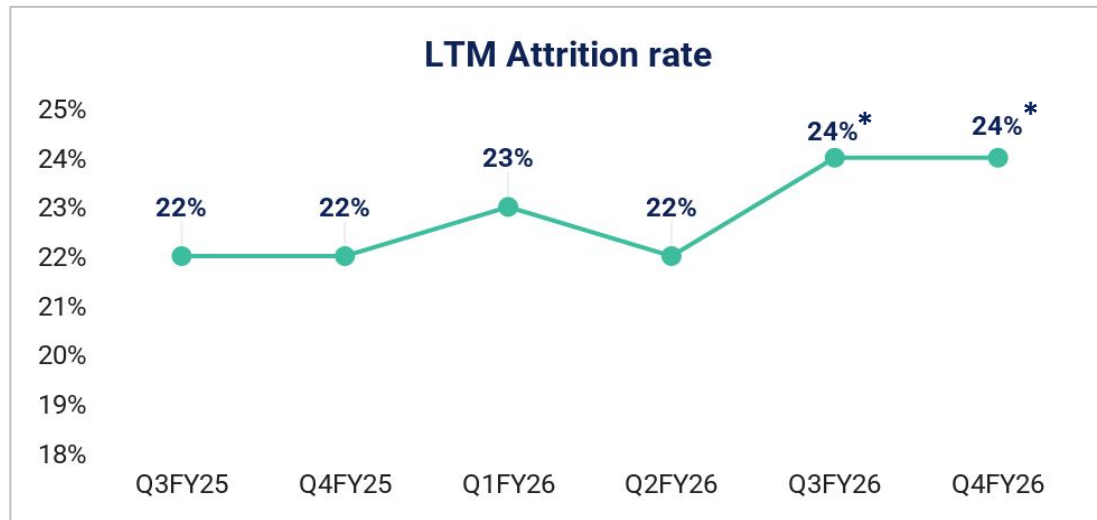
Operating Metrics



Client Concentration	Q3FY26	Q4FY26
Top 5 Clients	61%	56%
Top 10 clients	74%	69%
Top 20 clients	86%	84%



Employee Metrics



*2% due to involuntary attrition



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Leading the way for our growth



Fueled by Strong Governance

Executive Directors



**VENKAT
VISWANATHAN**

Chairperson



**PRAMADWATHI
JANDHYALA**

Independent Directors



**ANINDYA
GHOSE**



**DIPALI
SHETH**



**MUKESH
BUTANI**



**RAGHUTTAMA
RAO**



**REED
CUNDIFF**



Experience behind the wheel



**RAJAN
SETHURAMAN**

Chief Executive Officer



**RAJAN BALA
VENKATESAN**

Chief Financial Officer



**REMADEVI
THOTTATHIL**

Chief Human Resources Officer





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Thank You

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