



October 23, 2026

National Stock Exchange of India Ltd.
Exchange Plaza, C – 1, Block G
Bandra-Kurla Complex, Bandra (E),
Mumbai-400 051
Symbol: UNIECOM

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001
Scrip Code: 544227

Subject: Update under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Reference: Audited (Standalone and Consolidated) Financial Results for the quarter and half year ended on 30th September, 2026

Dear Sir/Madam,

Greetings from Unicommerce eSolutions Limited.

Pursuant to Regulation 30 of SEBI Listing Regulations, as amended from time to time, we are enclosing herewith the Press Release for the Audited (Standalone and Consolidated) Financial Results for the quarter and half year ended on 30th September, 2026.

The same is available on the website of the Company at <https://unicommerce.com/investor-relations/>

Please take the aforesaid document on record and oblige.

Thanking you.

For Unicommerce eSolutions Limited

**Kapil
Makhija**

Digitally signed by Kapil Makhija
DN: cn=Kapil Makhija,
email=kapil.makhija@unicommerce.com,
c=IN, o=Unicommerce eSolutions Limited,
ou=Unicommerce eSolutions Limited,
serial=121000, st=Haryana,
emailAddress=kapil.makhija@unicommerce.com,
cn=Kapil Makhija
Date: 2026.10.23 18:55:56 +05'30'

Kapil Makhija
Managing Director and CEO
DIN: 07916109
Encl: As above

Unicommerce eSolutions Ltd.

Registered Office: Mezzanine Floor, A-83, Okhla Industrial Area Phase-II, New Delhi 110020, India.

Corporate Office: M3M Urbana Business Park, Tower B, 9th Floor, Sector 67, Gurugram 122001, Haryana, India.

Tel +91-888 7790 22, email: contactus@unicommerce.com | Web: www.unicommerce.com |

CIN: L74140DL2012PLC230932



Unicommerce Q2 FY27 revenue grows 15%; Launches second-generation AI companion, DNA

New Delhi, October 23, 2026: Unicommerce eSolutions Limited (BSE: 544227) (NSE: UNIECOM), announced its audited financial results for the quarter and half year ended 30th September 2026.

The Company continued to build on its growth momentum, with both Uniware and Shipway delivering double-digit year-on-year revenue growth in Q2 FY27. The Company also generated ₹23.9 crore in operating cash flow during H1 FY27 and maintained a cash balance of ₹104.4 crore as of September 30, 2026.

Unicommerce's organic growth strategy is anchored around three key levers:

1. New client acquisition
2. Deeper engagement with existing clients through upselling and cross-selling, and
3. AI-led product innovation.

The Company continues to strengthen its sales and marketing capabilities to expand adoption of newer Uniware modules, cross-sell Shipway's and Convertway's offerings across its client base and improve go-to-market efficiency.

Key Consolidated Financial Highlights for Q2 FY27 are as follows:

- Revenue stood at ₹59.1 crore, representing growth of 15.0% year-on-year, compared with ₹51.4 crore in Q2 FY26. This growth was supported by Uniware growing 14.5% YoY for the fifth consecutive quarter of growth acceleration, while Shipway grew 15.7% YoY
- Profit after tax for the quarter stood at ₹6.4 crore, rising 10.6% from ₹5.8 crore in Q2 FY26
- Adjusted EBITDA margin stood at 17.0% and Adjusted EBITDA stood at ₹10.0 crore, reflecting the implementation of planned investments in product development, talent, sales and marketing announced earlier. Company expects the pace of incremental investments to moderate in H2 FY27

Key Consolidated Financial Highlights for H1 FY27 are as follows:

- Revenue stood at ₹110.4 crore, compared with ₹96.3 crore in H1 FY26, representing year-on-year growth of 14.7%
- Profit after tax for the first half stood at ₹11.1 crore in H1 FY27, rising 14.4% from 9.7 crore in H1 FY26
- Operating cash flow stood at ₹23.9 crore during H1 FY27 with a cash balance of ₹104.4 crore as of September 2026, compared with cash flow of ₹63.4 crore as of September 2025
- Adjusted EBITDA for H1 FY27 stood at ₹18.1 crore, with an Adjusted EBITDA margin of 16.4%



Key Highlights

- **AI-led innovation gained momentum with the launch of DNA**, Uniware's second-generation AI companion. DNA enhances the platform's ability to identify operational signals and anomalies early, supports faster decision-making and enables automated corrective actions
- **Strong enterprise client acquisition strengthened Uniware's growth pipeline**: 121 enterprise clients added during Q2 FY27, representing 17.5% YoY growth, alongside marquee client wins across categories, including United Colors of Benetton, Macho, Furlenco, Pushp Masale, JK Maini by Raymond and Nish Hair
- **Shipway strengthened its growth momentum**, crossing ₹100 crore in annualised revenue run rate. With approximately 20-25% of Shipway's volumes originating from Uniware clients, the opportunity for cross-selling is significant.
- **Newer Uniware offerings gaining traction and opening up incremental revenue opportunities**: with UniReco and UniCapture being used by over 150 clients during Q2 FY27 and achieving a combined annualised revenue run rate of over ₹3 crore, and contributing around 2.5% of Uniware revenue. The new products are expected to contribute up to 10% of Uniware revenue in the next 2-3 years.
- **International business continues to scale**, with its contribution to Uniware revenue increasing to approximately 6%, compared with around 3% at the time of listing in August 2024. The international business has doubled its revenue contribution over the last two years, continues to grow faster than the domestic business and remains profitable
- **H2 FY27 profitability expected to improve** as incremental investments moderate; the Company remains on track to achieve 15%+ YoY revenue growth in Uniware and 20%+ in Shipway from Q4 FY27 onwards

Commenting on the results, Mr. Kapil Makhija, Managing Director & CEO said,

"We continued to build on our growth momentum in Q2 FY27, with revenue increasing 15.0% YoY to ₹59.1 crore. For H1 FY27, revenue stood at ₹110.4 crore, reflecting sustained double-digit year-on-year growth across Uniware and Shipway. Adjusted EBITDA stood at ₹10.0 crore in Q2 and ₹18.1 crore in H1 FY27, as we continued to invest in strengthening our capabilities for long-term growth.

Our progress reflects the execution of three growth drivers: acquiring new clients, expanding relationships through upsell and cross-sell, and increasing product usage and use cases through AI-led product innovation. We are making progress across all three, laying the foundation for long-term growth.

Uniware's growth trajectory continued to improve, supported by new enterprise additions and increasing adoption of newer modules. Shipway crossed the ₹100 crore annualised revenue run-rate milestone, supported by independent customer acquisition and growing cross-sell synergies with Uniware. Our international business also continues to expand profitably.

We are strengthening both the breadth and depth of our solutions through AI-led innovation. The launch of DNA represents an important step in our evolution from a system of record towards a system of action, enabling clients to make faster decisions and automate operational responses.



Our investments during H1 FY27 were funded through a portion of our operating cash flows, while maintaining a strong balance sheet. With incremental investments expected to moderate in H2, we anticipate improving profitability and operating leverage. We remain confident of achieving 15%+ revenue growth in Uniware and 20%+ in Shipway from Q4 FY27 onwards.

Our focus remains on disciplined execution, expanding our growth opportunities and building a larger, more profitable Unicommerce.”



About Unicommerce eSolutions Limited:

Unicommerce is a leading AI first e-commerce enablement Software-as-a-Service (“SaaS”) platform that enables end-to-end management of e-commerce operations for brands, marketplaces, and logistics service provider firms. Unicommerce’s comprehensive suite of SaaS products provides full-stack solutions that cover both the pre-purchase and post-purchase segments of e-commerce operations.

- Convertway by Unicommerce is an AI-powered marketing automation platform that helps brands in customer engagement. It assists brands in increasing sales by capturing visitor information, enabling automated communications to prospective shoppers through AI-powered voice calls, WhatsApp, SMS and RCS running customised campaigns with smart segmentation, and providing support through live chatbots during or after order placement.
- Uniware is an order processing platform that handles the transaction processing once the customer has placed the order. It helps streamline operations by managing inventory across multiple locations, processing orders for multiple online and offline channels, managing returns, and reconciling order payments. Uniware comprises the seller management panel, order management, warehouse management, inventory management, omnichannel retail solutions along with AI companion, DNA which enhances the platform’s ability to identify operational signals and anomalies early, supporting faster decision-making and enabling automated corrective actions.
- Shipway by Unicommerce is a logistics management platform that offers full-service courier aggregation and shipping automation solutions that help brands and sellers reduce shipment costs. Its key solutions include AI powered smart courier allocation, order tracking, return and exchange automation, and related solutions.

Unicommerce has a strong and growing network of 360+ plug-and-play technology & partner integrations across its three platforms with leading marketplaces, logistics partners, and ERP systems, which enables clients to seamlessly deploy Unicommerce for inventory optimization, logistics automation, and efficient transfer of transactional information that supports invoice generation, financial accounting & taxation, and other regulatory compliances.

Unicommerce serves 8,500+ clients in India, Southeast Asia, and the Middle East. Some of its marquee clients include FabIndia, Lenskart, Timex, TCNS, Mamaearth, Sugar, Emami, Urban Company, Cello, Healthkart, boAt, Portronics, TMRW, Mensa, Landmark Group and many more.

The company’s product suite is sector and size-agnostic and designed to meet the business needs of various types and sizes of retail and e-commerce enterprises, both online and offline.

Incorporated in 2012, Unicommerce is ISO 27001 (standard for information security management system) & ISO 27701 (standard for privacy information management systems) certified. It is listed on the National Stock Exchange of India Limited and BSE Limited.



Disclaimer

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

Contact Details

Company:	Investor Relations Advisors:
Unicommerce eSolutions Limited	Strategic Growth Advisors Pvt. Ltd.
CIN: L74140DL2012PLC230932	CIN: U74140MH2010PTC204285
Investor Relations	Mr. Rahul Agarwal / Mr. Karan Thakker
investor.relations@unicommerce.com	rahul.agarwal@sgapl.net / karan.thakker@sgapl.net
	+91 98214 38864 / +91 81699 62562
www.unicommerce.com	www.sgapl.net
For Media Queries	pressoffice@unicommerce.com