



Date: 01-06-2026

**To**  
**The General Manager**  
**Department of Corporate Services**  
**BSE Limited**  
Phiroze Jeejeebhoy Tower  
Dalal Street, Mumbai - 400 001

**To**  
**The Manager**  
**Listing Department**  
**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex  
Mumbai - 400 051

**Ref:** ***BSE Scrip Code: 533259; NSE Symbol: HEALTHX***  
**Sub:** ***Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation***

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith the Investor Presentation of the Company.

This is for your information and record.

Thanking you,

Yours faithfully,

**For Health X Platform Limited**  
**(formerly known as Sastasundar Ventures Limited)**

Pratap Singh  
Company Secretary & Compliance Officer  
M. No.: ACS-24081

Encl: As Above

**HEALTH X PLATFORM LIMITED**

(formerly known as Sastasundar Ventures Limited)

CIN: L65993WB1989PLC047002

Azimganj House, 2nd Floor, 7, Abanindra Nath Thakur Sarani, (Formerly Camac Street), Kolkata- 700 017  
Tel: +91 33 2282 9330 | Email: info@sastasundar.com | Website: www.sastasundarventures.com



“**HealthX** is India’s AI-powered digital health platform- making **medicines, wellness** and **diagnostics accessible, affordable,** and **trustworthy** from the busiest city to the last village”

## **Health X Platform Limited**

*(erstwhile Sastasundar Ventures Limited)*

May 2026

# Safe Harbour

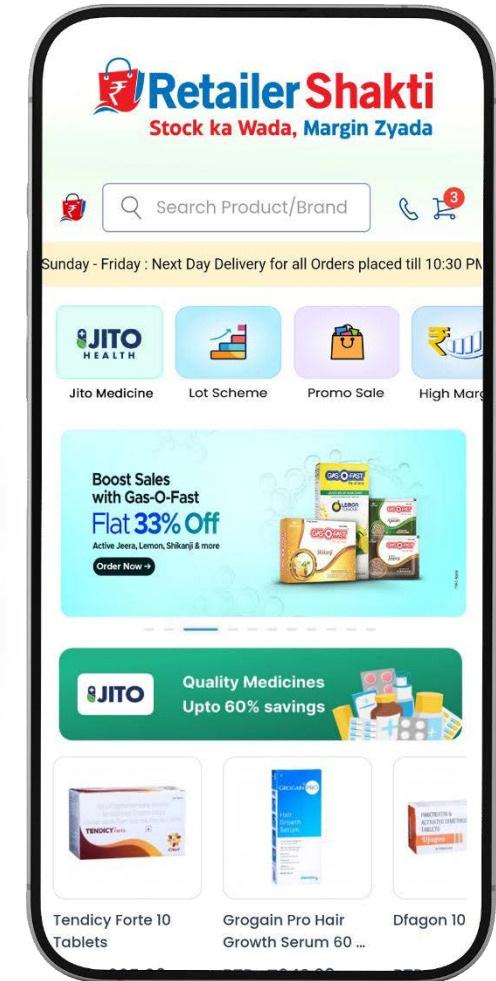
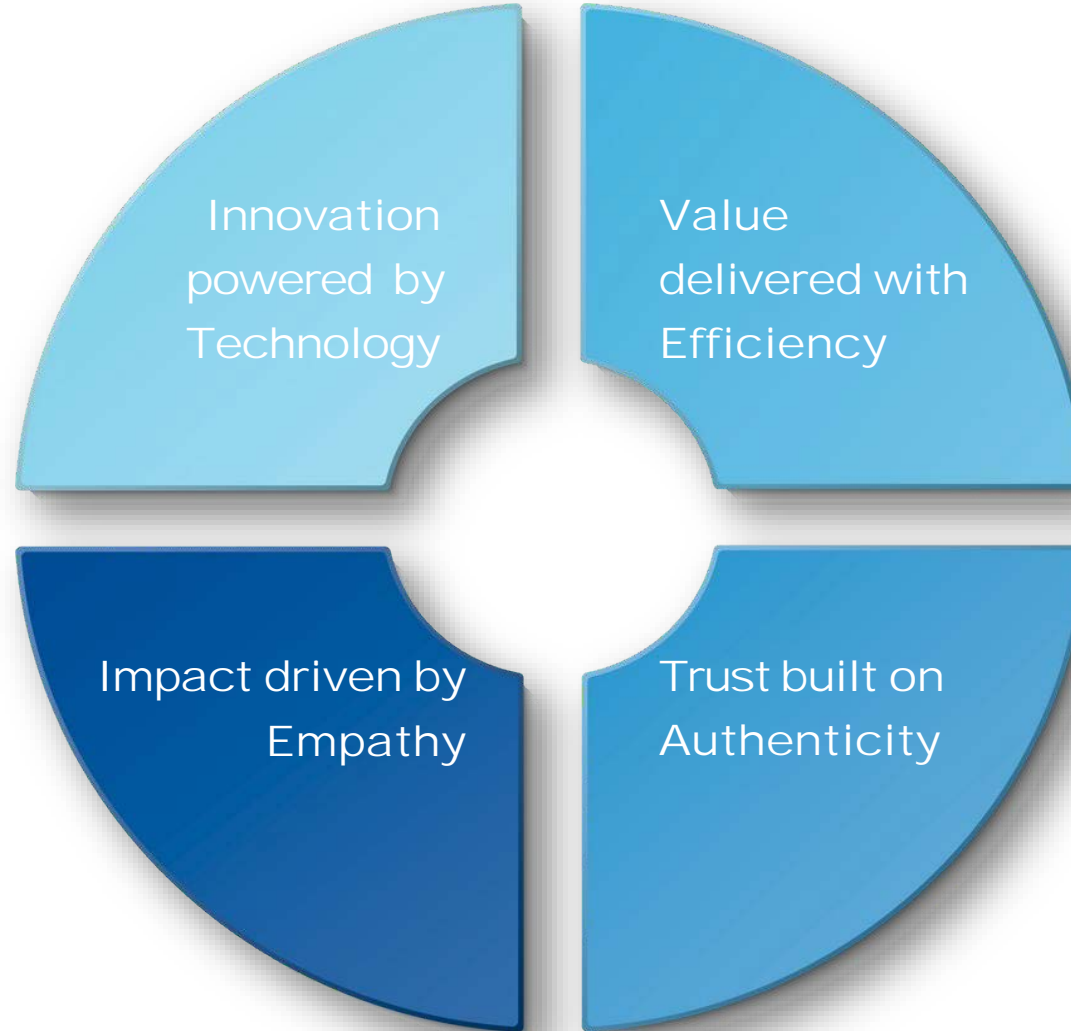
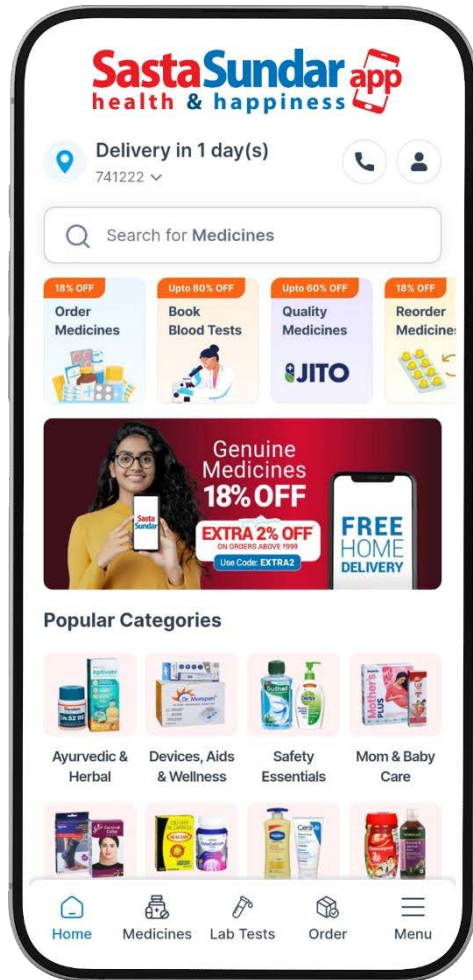
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# The HealthX Ecosystem — X-Factor



## SastaSundar app

health & happiness

Health & Happiness

B2C PLATFORM

Genuine medicines, wellness & diagnostics with real savings, convenience & happiness.



## Retailer Shakti

Stock ka Wada, Margin Zyada

B2B PLATFORM

Empowering pharmacies & retailers with more margin, complete stock & trust.



One Mission.

Two Powerful Platforms.

Better Health for **Every** Indian.



# Our Core Operating Capabilities



## One Integrated Platform:

Controlling sourcing, storage, movement, healthtech enablement and last mile delivery

# Our Unique Advantages: Unmatched Efficiency & Reach

Key capabilities that power our growth-oriented platform



## Capital & Cost Efficiency

Lowest cost of operations;  
highest capital efficiency



## Reach from Tier 1 Cities to Remote Villages

Profitable delivery across  
all geographies



## Exceptional Consumer Experience

Fast, reliable, and affordable  
solutions



## Positive Economics for Every Order

Serving all customers,  
even smallest orders



Delivering the most efficient, broadest-reaching, and cost-effective healthcare

# X-Factors for Consumers

Delivering exceptional value in healthcare solutions



**100% Authentic  
Products & Services**



**Counseling  
& Health Informations**



**Personalized Services  
Using Data & AI**



**Maximum  
Discounts**



**Complete Order  
Fulfillment**



**Shop-in-Shop for  
Quality Generics**



**Wide Variety of  
Wellness Products**



**Promise Delivery  
Every Time**

# Value Creation for Retail Pharmacies



Reliable fulfillment of all  
medicine needs.



Clear discounts and  
schemes, transparent price



Better margins  
instead of credit



Simple return process  
for unsold/high inventory



Helps reducing  
inventory levels



Trusted Quality. Transparent Savings



1000+  
Healthcare  
SKUs



Quality  
You Can  
Trust



Healthcare  
for Every  
Indian



Accessible  
Across  
India

### WHY CHOOSE JITO?



Same active ingredients  
as leading brands



Better affordability for  
long-term treatment



Comparable therapeutic  
outcomes



Committed to quality,  
transparency & trust

### QUALITY & TRUST ASSURANCE



WHO-GMP  
Manufactured in  
WHO-GMP Certified  
Facilities



Supported by  
Certificate of analysis  
(COA)



MC-3205  
Tested in  
NABL-Accredited  
Laboratories

### SAVINGS PROOF OF JITOATOR 20

MRP

~~₹107~~

(Inclusive of all taxes)

DISCOUNT

60%

OFF

PURCHASE PRICE

₹42.80

Per Strip

₹4.28 / Tablet\* (Inclusive of all taxes)

SAVINGS THAT MAKE  
A DIFFERENCE



Monthly savings for chronic  
users can be significant



Enables long-term adherence  
without financial burden

### EASY ACCESS & AVAILABILITY



SastaSundar app  
health & happiness

Order from SastaSundar App and  
get it delivered within 24 hrs\*.



Scan QR Code  
to Download  
App



**LAB TESTED**  
**✓ IQC APPROVED**



Quality Medicines



Trusted by Doctors



Preferred by Customers



Savings for a Healthier Tomorrow



HEALTH & HAPPINESS PODCAST

# Conversations That Inspire Healthier Lives.

Honest Conversations With Doctors, Entrepreneurs, Patients, And Policymakers. Stories From The Frontlines Of Indian Healthcare — Told With Empathy, Rigour, And Purpose.



Delivering credible and transparent information to society



Enabling direct connection with doctors



Strengthening brands through meaningful engagement



A powerful platform for brand building



A scalable platform for revenue generation









Trusted platform empowering viewers through health education and direct access to expert doctors.

# Strategic Priorities for next 5 years



**Growth CAGR 30%+**

-  Expanding wallet share of existing customers.
-  Expanding market shares by acquiring new customers.
-  Penetrating geography across existing & fulfilment centers. (Market Size as per IPM 50,000 Crs)
-  Opening new fulfilment centers. (Market Size as per IPM 46,000 Crs)
-  Category expansion in line with products that is wellness, personal care and beauty care.
-  Expanding services that is diagnostic, doctor consultation, quick health.



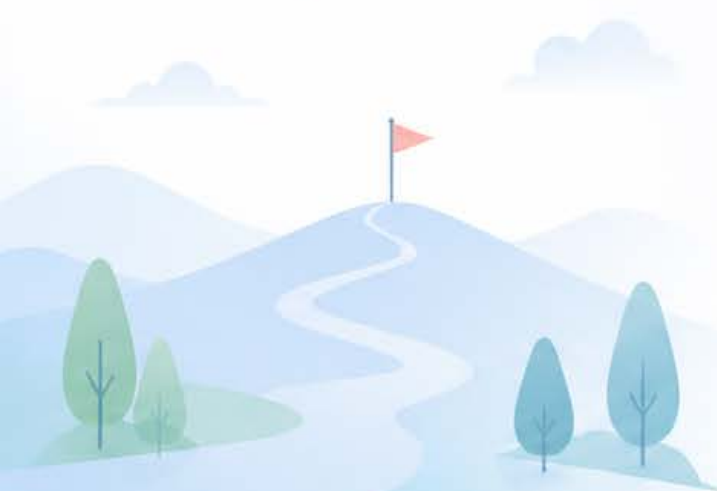
**AI Integration across the value chain**

-  Intelligent medicine & diagnostic counselling.
-  Consultation validation for quality assurance.
-  Wellness counselling and personalized recommendations.
-  Smart health records with automated testing hooks.
-  Backend process automation to enhance productivity.



**Profit and Cash flow generation**

-  Revenue Growth.
-  Gross Margin Expansion
-  Optimizing operating cost.
-  Monetization of digital property

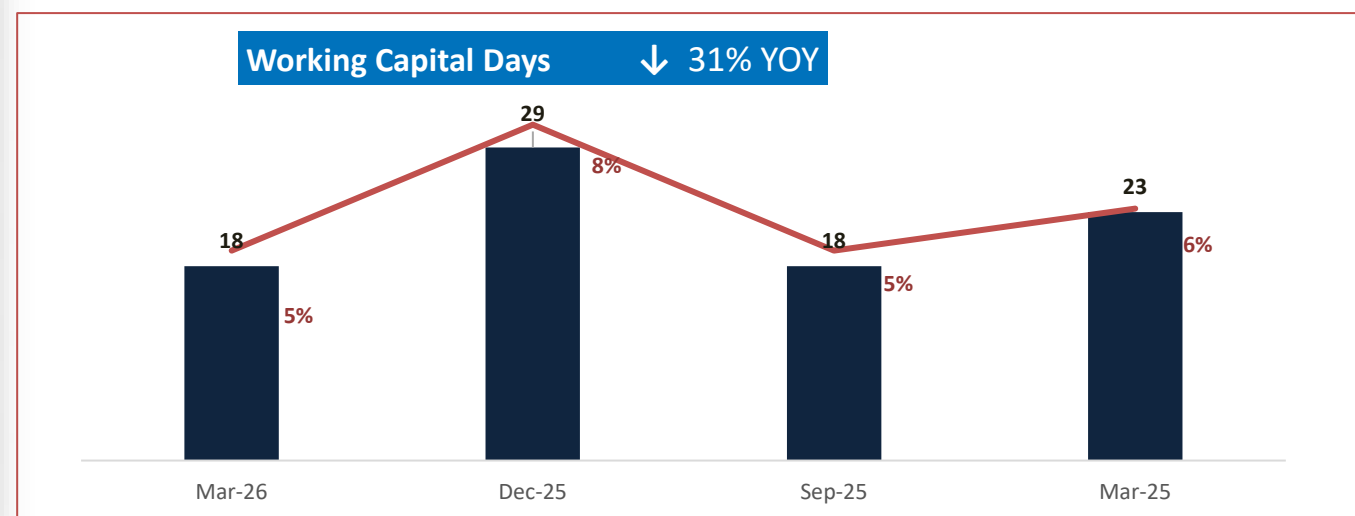


# Capital Efficiency & Working Capital

## Total Capital Deployed

<u>Particulars</u>	<u>Amount (₹ in Crs)</u>
Total Capital Raised	352
Cost of Capital (post-tax) @9% p.a XIRR	431
<b>Total Capital deployed with cost of capital</b>	<b>783</b>
Capital Bought back	(100)
<b>Net Capital after Buy Back</b>	<b>683</b>
Treasury in SHBL	(424)
Net assets in SHBL	(140)
<b>Capital deployed in IPR of Business</b>	<b>119</b>

<u>Working Capital</u>	<u>Quarter ended</u>			
<u>Working Capital (No of Days)</u>	<u>Mar-26</u>	<u>Dec-25</u>	<u>Sep-25</u>	<u>Mar-25</u>
Inventory	34	34	34	35
Receivable	4	5	6	7
Payable	20	9	22	19
Working Capital (No of Days)	<b>18</b>	<b>29</b>	<b>18</b>	<b>23</b>
Working Capital % of Revenue	5%	8%	5%	6%
<b>Working Capital ₹ in Crs</b>	<b>74</b>	<b>109</b>	<b>60</b>	<b>73</b>



# Key Data Points



Within **24 Hours** Delivery Model  
for **90% of orders**



**50k+** SKUs from **700+** Vendors



**300+**  
HealthBuddies



**2800+**  
Employees



**62K**  
Retail Pharmacies



Purchase return (PDRN) **less than 1%**,  
the lowest in the industry.



More than **95%** Purchase directly from  
Pharma companies without paying a single  
rupee to purchase any right

JITO: FRANCHISE



**14**

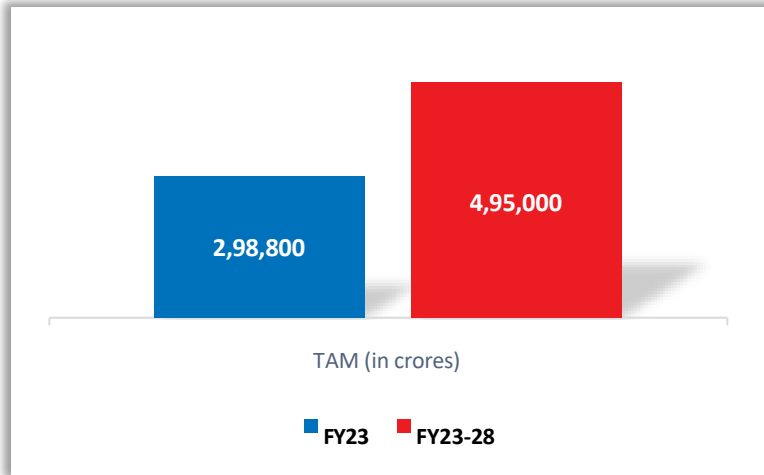
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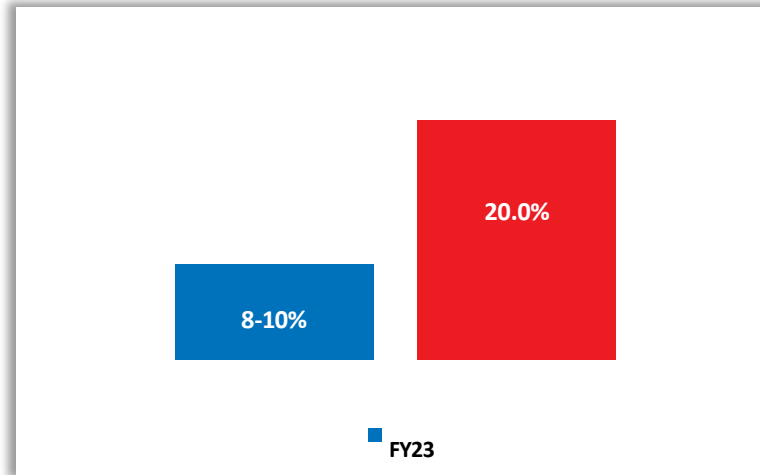
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# Industry Overview

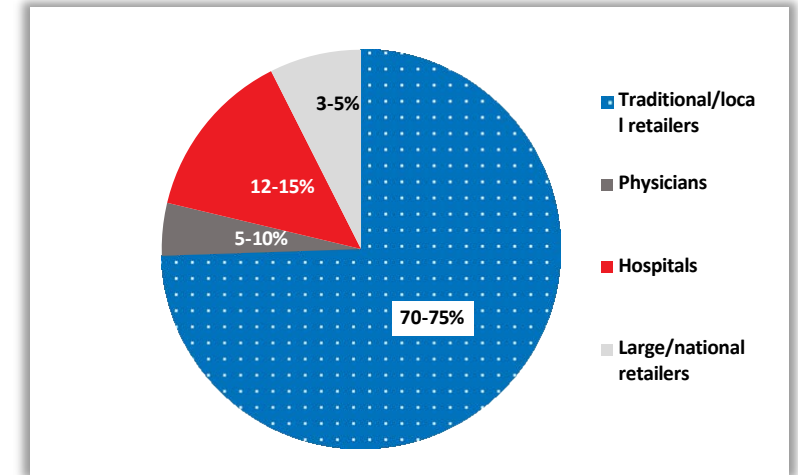
## Large And Growing TAM



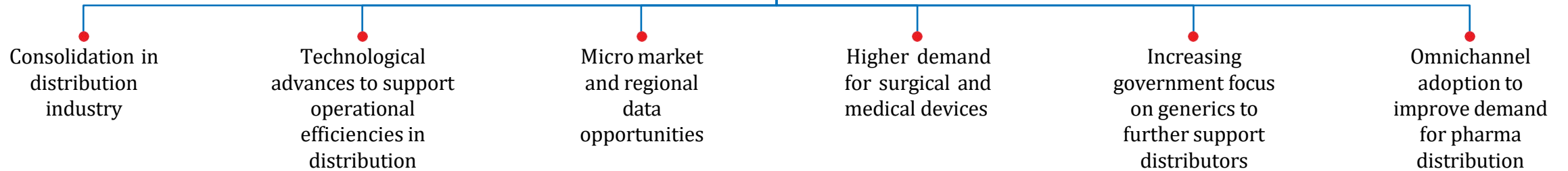
## Led by increasing share of national distributors



## Traditional and local retailers dominated industry

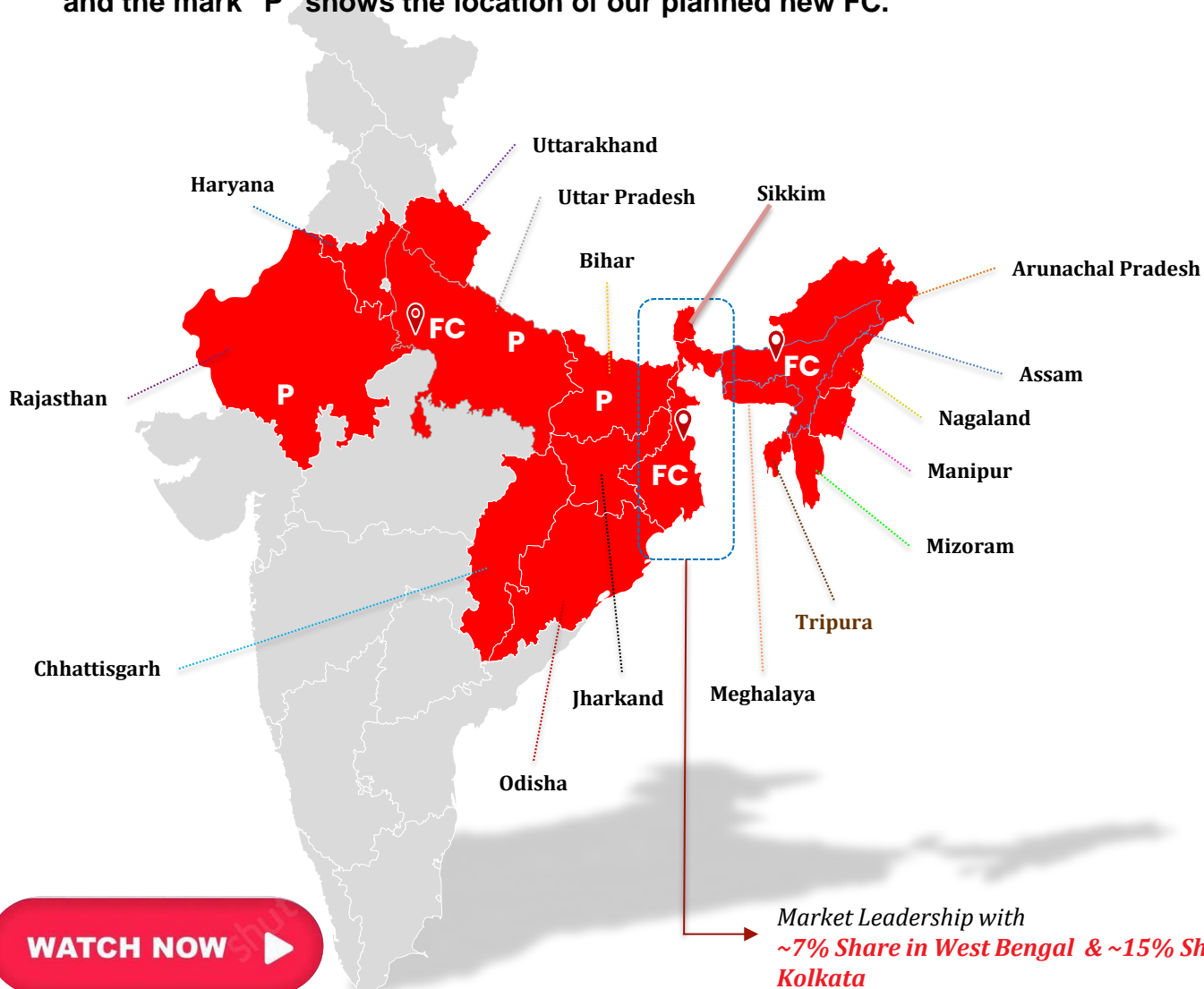


## Key trends


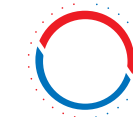
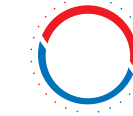



# India's Largest Pharma Fulfillment Centre powering the profitable growth

The areas coloured in Red shows our current areas of operation. The mark "FC" signifying "Fulfillment Centres", shows our location of current FCs and the mark "P" shows the location of our planned new FC.



Warehouses	Existing Capacity (Sq. Ft. Approx.)	Additional Capacity
West Bengal	1,56,000	80,000
Noida	39,500	100,000
Guwahati	25,800	75,000
Lucknow (New FC)		75,000
Udaipur (New FC)		75,000
Patna (New FC)		1,00,000
<b>Total</b>	<b>2,21,300</b>	<b>5,05,000</b>

-  Automated with AI-led picking, sorting & routing.
-  Driving lower manpower cost and higher throughput
-  Maximum delivery within 24 hours.
-  New fulfillment centres in Udaipur and Lucknow to improve coverage across Northern India – decongesting Noida and reducing delivery lead times

**WATCH NOW** 

# OUR FOUNDERS

Visionary leaders who built a legacy of trust, innovation and impact



## Mr. B.L. Mittal

Executive Chairman, Managing Director  
and Chief Executive Officer,  
**Founding Member**

Mr. B.L. Mittal is the founder of healthcare digital platforms **SastaSundar** and **RetailerShakti**, as well as wealth management firms **Microsec** and **Club Kautilya**.



### A Fellow Member of:

- The Institute of Chartered Accountants of India
- The Institute of Company Secretaries of India
- The Institute of Cost Accountants of India



He brings over **30 years** of experience in building innovative and impactful businesses across healthcare, finance and digital ecosystems.



His entrepreneurial journey is closely aligned with his philanthropic vision through initiatives such as **Tree Campus Academy** and the **Microsec Foundation**.



He is also an author, sharing insights inspired by Marwari wisdom. His philosophy is rooted in **“Being Genuine”** and **“Being Child,”** reflecting authenticity, curiosity, and a commitment to creating a meaningful impact.



### LinkedIn Profile:

<https://www.linkedin.com/in/blmittal/>



## Mr. Ravi Kant Sharma

Non-Executive Director,  
**Founding Member**

Mr. Ravi Kant Sharma, a Fellow Member of the Institute of Chartered Accountants of India, is a seasoned leader with over **30 years** of experience across financial services and healthcare platforms.



He co-founded the financial services enterprise with Mr. B.L. Mittal in 2000 and has been instrumental in scaling it into a **2,900+** strong organization.



Known for his analytical acumen and strong emotional intelligence, he brings a balanced leadership approach that blends strategic thinking with people-centric management.



His ability to drive growth while fostering organizational cohesion has been central to the company's sustained success and cultural strength over the years.



### LinkedIn Profile:

<https://in.linkedin.com/in/ravi-kant-sharma-sastasundar-founder-ceo>

# LEADERSHIP TEAM



**Vikash Somani**

National Head: Operations



**Qualifications:**  
MBA, CFA, M.com



**Experience:**  
20+ years of experience in supply chain, efficient inventory management & planning



**Mahesh Singhi**

Chief Revenue Officer



**Qualifications:**  
B.Com (H)



**Experience:**  
20+ years of experience with deep expertise in building omni channel, end to end execution across marketing & strategy.



**Pankaj Sharma**

National Head: Logistics



**Qualifications:**  
B.Com (H)



**Experience:**  
25+ Years in corporates as HEAD of franchisee business with deep expertise in mobility and last mile delivery



**Vinay Khaitan**

Chief Technology Officer (CTO)



**Qualifications:**  
B.Tech



**Experience:**  
Seasoned Tech professional with 27+ years of experience in Technology & Systems



**Lokesh Agarwal**

Chief Financial Officer (CFO)



**Qualifications:**  
FCA



**Experience:**  
15 years experience in Finance, Taxation and Control.

# Q4 FY26 Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Q4 FY26	Q4 FY25	Y-o-Y	Q3 FY26	Q-o-Q	FY 25-26	FY 24-25	Y-o-Y
<b>Revenue from Operations</b>	<b>378.1</b>	<b>281.9</b>	<b>34.1%</b>	<b>341.3</b>	<b>10.8%</b>	<b>1,305.9</b>	<b>1,088.1</b>	<b>20.0%</b>
Cost of Materials Consumed	350.6	265.3		315.2		1,208.4	1017.4	
<b>Gross Profit</b>	<b>27.5</b>	<b>16.6</b>	<b>65.9%</b>	<b>26.1</b>	<b>5.6%</b>	<b>97.5</b>	<b>70.7</b>	<b>37.9%</b>
<b>GP %</b>	<b>7.3%</b>	<b>5.9%</b>		<b>7.6%</b>		<b>7.5%</b>	<b>6.5%</b>	
Employee Benefits Expense	25.0	16.3		21.7		84.0	49.8	
Other Expenses	23.3	29.4		19.2		79.0	99.8	
<b>EBITDA</b>	<b>(20.8)</b>	<b>(29.1)</b>		<b>(14.8)</b>		<b>(65.5)</b>	<b>(78.9)</b>	
<b>EBITDA %</b>	<b>(5.5%)</b>	<b>(10.3%)</b>		<b>(4.3%)</b>		<b>(5.0%)</b>	<b>(7.2%)</b>	
Other Income <sup>#</sup>	9.4	25.5		18.1		71.6	82.6	
Depreciation and Amortisation Expense	1.9	1.3		2.2		6.6	5.8	
<b>EBIT</b>	<b>(13.4)</b>	<b>(4.9)</b>		<b>1.1</b>		<b>(0.4)</b>	<b>(2.1)</b>	
Finance Costs	0.5	0.0		0.2		0.8	0.2	
Exceptional Items	(1.0)	0.3		0.0		(1.1)	(190.5)	
<b>PBT</b>	<b>(14.8)</b>	<b>(4.6)</b>		<b>0.9</b>		<b>(2.4)</b>	<b>(192.8)</b>	
Total Tax Expense/ (Income)	(1.9)	(22.2)		0.6		(0.9)	(70.1)	
<b>Profit for the period/Year</b>	<b>(12.9)</b>	<b>17.6</b>		<b>0.4</b>		<b>(1.4)</b>	<b>(122.7)</b>	
<b>PAT %</b>	<b>(3.4%)</b>	<b>6.2%</b>		<b>0.1%</b>		<b>(0.1%)</b>	<b>(11.3%)</b>	
Share of profit/(loss) from Associate	0.0	0.0		0.0		0.0	(10.8)	
<b>Profit for the period/Year</b>	<b>(12.9)</b>	<b>17.6</b>		<b>0.4</b>		<b>(1.4)</b>	<b>(133.5)</b>	

<sup>#</sup> Other Income includes financial service income

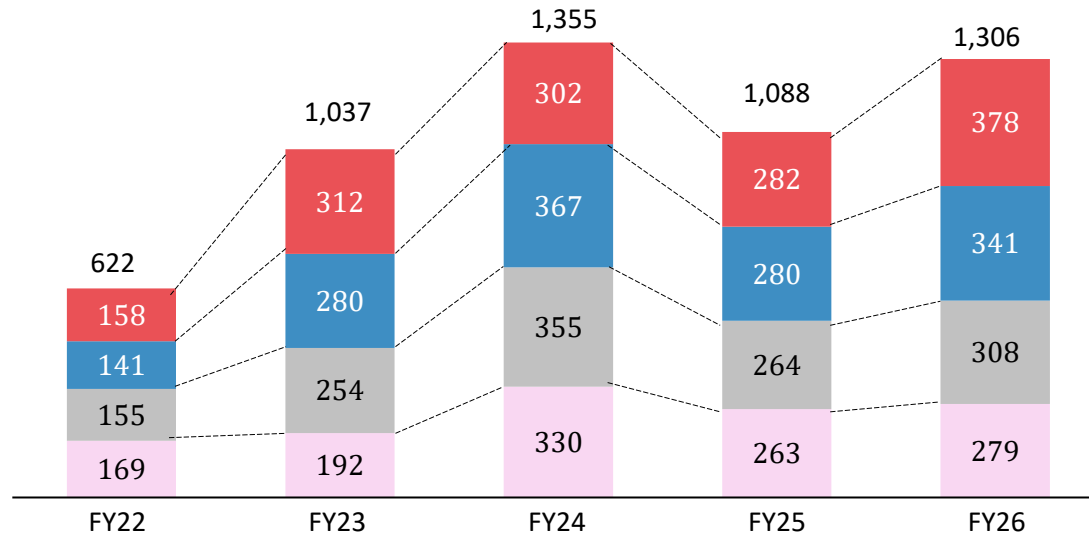
# Breakup of Revenue (Vertical)

Particulars (Rs. Crs)	Q4 FY26	Q4 FY25	Q3 FY25	FY26
Supply chain				
*SastaSundar	44.45	26.1	43.3	155.5
Retailer Shakti	310.5	255.1	297.6	1,125.4
Diagnostics	0.4	0.7	0.4	2.2
<b>Healthcare Network</b>	<b>355.4</b>	<b>281.9</b>	<b>341.3</b>	<b>1,283.1</b>
Financial Services	32.1	25.6	18.1	94.4
<b>Total Revenue</b>	<b>387.5</b>	<b>307.5</b>	<b>359.4</b>	<b>1,377.5</b>

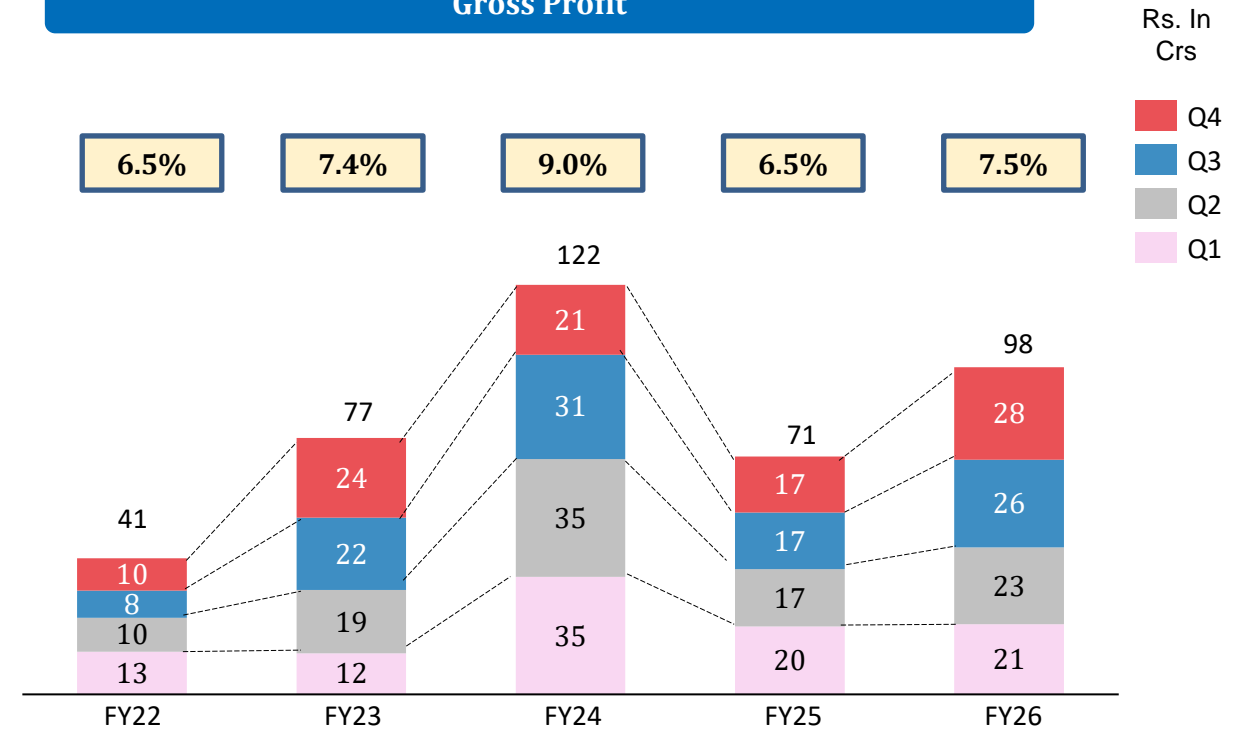
*\*The entire revenue is in the nature of one segment. The bifurcation is given to indicate orders of respective platform. Sastasundar platform being operated by step down subsidiary.*

# Annual Financial Highlights

## Revenue from Operations



## Gross Profit



Rs. In Crs

- Q4
- Q3
- Q2
- Q1

# Historical Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
<b>Revenue from Operations</b>	<b>1,305.9</b>	<b>1,088.1</b>	<b>1,355.2</b>	<b>1,036.9</b>	<b>623.0</b>
Cost of Materials Consumed	1,208.4	1017.4	1232.8	960.4	582.5
<b>Gross Profit</b>	<b>97.5</b>	<b>70.7</b>	<b>122.4</b>	<b>76.5</b>	<b>40.5</b>
<b>GP %</b>	<b>7.5%</b>	<b>6.5%</b>	<b>9.0%</b>	<b>7.4%</b>	<b>6.5%</b>
Employee Benefits Expense	84.0	49.8	49.0	45.3	43.9
Other Expenses	79.0	99.8	88.5	78.0	53.7
<b>EBITDA</b>	<b>(65.5)</b>	<b>(78.9)</b>	<b>(15.1)</b>	<b>(46.8)</b>	<b>(57.1)</b>
<b>EBITDA %</b>	<b>(5.0%)</b>	<b>(7.2%)</b>	<b>(1.1%)</b>	<b>(4.5%)</b>	<b>(9.2%)</b>
Other Income <sup>#</sup>	71.6	82.6	81.0	26.5	20.1
Depreciation and Amortisation Expense	6.6	5.8	9.1	8.2	4.2
<b>EBIT</b>	<b>(0.4)</b>	<b>(2.1)</b>	<b>56.7</b>	<b>(28.5)</b>	<b>(41.2)</b>
Finance Costs	0.8	0.2	1.0	0.9	1.6
Exceptional Items	(1.1)	(190.5)	0.0	(8.0)	1,157.5
<b>PBT</b>	<b>(2.4)</b>	<b>(192.8)</b>	<b>55.7</b>	<b>(37.4)</b>	<b>1,114.7</b>
Tax Expense	(0.9)	(70.1)	(36.4)	(22.8)	244.4
<b>PBT before Share of Associate</b>	<b>(1.4)</b>	<b>(122.7)</b>	<b>92.0</b>	<b>(14.6)</b>	<b>870.3</b>
Share from Associate	0	(10.8)	(86.2)	(84.9)	(5.2)
<b>Profit for the year</b>	<b>(1.4)</b>	<b>(133.5)</b>	<b>5.9</b>	<b>(99.5)</b>	<b>865.1</b>
<b>PAT %</b>	<b>(0.1%)</b>	<b>(12.3%)</b>	<b>(0.4%)</b>	<b>(9.6%)</b>	<b>138.9%</b>
EPS	0.37	(28.66)	2.79	(22.70)	197.04

<sup>#</sup> Other Income includes financial service income

# Historical Consolidated Balance Sheet

Equity & Liabilities (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Equity Share Capital	31.8	31.8	31.8	31.8	31.8
Other Equity #	733.5	832.7	967.7	961.7	1,062.4
<b>Total Equity</b>	<b>765.3</b>	<b>864.5</b>	<b>999.5</b>	<b>993.5</b>	<b>1,094.2</b>
Non-Financial Liabilities					
(i) Borrowings	0.0	0.0	0.0	0.0	0.0
(ii) Other Financial Liabilities	9.5	5.3	3.3	8.2	3.5
Provisions	8.6	7.2	5.4	4.5	2.1
Tax Liabilities (Net)	5.2	5.4	2.6	24.1	17.9
Deferred Tax Liabilities (Net)	5.4	4.0	67.6	92.5	113.7
<b>Total Non-Financial Liabilities</b>	<b>28.8</b>	<b>21.9</b>	<b>79.0</b>	<b>129.3</b>	<b>137.2</b>
Financial Liabilities					
(i) Borrowings	22.1	0.0	0.0	0.0	0.0
(ii) Lease Liabilities	3.6	0.9	3.9	9.3	1.9
(iii) Trade Payables	86.0	58.8	42.5	57.0	33.0
Other Current Liabilities	30.1	28.3	24.7	16.7	11.5
<b>Total Financial Liabilities</b>	<b>141.7</b>	<b>87.9</b>	<b>71.1</b>	<b>83.0</b>	<b>46.4</b>
<b>Total Equity &amp; Liabilities</b>	<b>935.8</b>	<b>974.4</b>	<b>1,149.6</b>	<b>1,205.8</b>	<b>1,277.8</b>

# Other Equity includes non-controlling interest

Assets (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Property, Plant and Equipment	78.2	63.4	71.6	68.1	57.2
Capital Work-in-Progress	1.2	10.2	0.4	1.0	0.4
Intangibles Assets	0.1	0.1	0.1	0.1	0.1
Goodwill on Consolidation	36.1	36.1	36.1	36.1	36.1
Tax Assets (Net)	10.5	7.1	1.9	4.4	2.3
Deferred Tax Assets	13.7	11.2	0.4	1.8	0.0
Investment Property	2.2	2.3	2.4	2.6	0.0
Other Non-Current Assets	58.3	36.8	34.5	45.8	24.9
Assets classified as held for sale	0.1	0.1	0.0	0.0	0.0
<b>Total Non-Current Assets</b>	<b>200.4</b>	<b>167.3</b>	<b>147.4</b>	<b>159.9</b>	<b>121.0</b>
Inventories	144.6	110.3	115.8	180.8	113.6
Financial Assets					
(i) Investments	518.7	575.4	676.1	512.8	666.0
(ii) Trade Receivable	7.7	10.0	34.8	35.1	21.2
(iii) Cash and Cash Equivalents	30.2	12.4	31.3	31.7	13.0
(iv) Other Bank Balances	0.0	0.0	15.4	163.5	199.4
(v) Loans	9.5	9.0	8.3	8.0	9.6
Other Current Assets	24.7	89.9	120.5	114.0	134.0
<b>Total Current Assets</b>	<b>735.4</b>	<b>807.0</b>	<b>1,002.2</b>	<b>1,045.9</b>	<b>1,156.8</b>
<b>Total Assets</b>	<b>935.8</b>	<b>974.4</b>	<b>1,149.6</b>	<b>1,205.8</b>	<b>1,277.8</b>

# Historical Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
<b>Cash Flow from Operating Activities</b>					
Profit before Tax	(2.4)	(203.7)	(30.5)	(122.3)	1,109.5
Adjustment for Non-Operating Items	(56.3)	138.1	25.8	84.0	(1,151.0)
<b>Operating Profit before Working Capital Changes</b>	<b>(58.7)</b>	<b>(65.5)</b>	<b>(4.6)</b>	<b>(38.3)</b>	<b>(41.5)</b>
Changes in Working Capital	(10.8)	52.7	46.6	(77.7)	(52.7)
<b>Cash Generated from Operations</b>	<b>(69.5)</b>	<b>(12.9)</b>	<b>42.0</b>	<b>(116.0)</b>	<b>(94.2)</b>
Less: Direct Taxes paid	(4.3)	(4.5)	(6.1)	4.0	(112.9)
<b>Net Cash from Operating Activities</b>	<b>(73.8)</b>	<b>(17.3)</b>	<b>35.9</b>	<b>(112.0)</b>	<b>(207.1)</b>
<b>Cash Flow from Investing Activities</b>	<b>171.2</b>	<b>(1.1)</b>	<b>(33.9)</b>	<b>132.5</b>	<b>219.5</b>
<b>Cash Flow from Financing Activities</b>	<b>(79.6)</b>	<b>(0.4)</b>	<b>(2.4)</b>	<b>(1.8)</b>	<b>(11.4)</b>
<b>Net increase/ (decrease) in Cash &amp; Cash Equivalent</b>	<b>17.8</b>	<b>(18.9)</b>	<b>(0.4)</b>	<b>18.7</b>	<b>1.0</b>
Cash & Cash Equivalents at the beginning of the year	12.4	31.3	31.7	13.0	12.0
<b>Cash &amp; Cash Equivalents at the end of the year</b>	<b>30.2</b>	<b>12.4</b>	<b>31.3</b>	<b>31.7</b>	<b>13.0</b>

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