



Ref: PFL/ BSE/2026-27/78

September 04, 2026

To,  
**BSE Limited**  
The Corporate Relationship Department  
P.J. Towers, 1<sup>st</sup> Floor,  
Dalal Street,  
Mumbai – 400 001

|            | Equity    | Debt      |           |          |         |           |
|------------|-----------|-----------|-----------|----------|---------|-----------|
| Scrip Code | 544191    | 977452    | 977715    | 977718   | 977748  | 978011    |
| Scrip ID   | PURPLEFIN | 1225PFL28 | 1250PFL31 | PFL06426 | 12PFL28 | 1190PFL28 |

**Sub: Intimation under Regulation 30 and Regulation 51 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015- Investor Presentation**

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Dear Sir/Madam,

Pursuant to Regulation 30 and Regulation 51 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation of our Company. The same has also been placed on the website of the Company i.e. [www.purplefinance.in/](http://www.purplefinance.in/).

This is for your information and records.

Thanking You,

Yours faithfully,

**For Purple Finance Limited**

**Ruchi Nishar**  
**Company Secretary & Compliance Officer**  
Encl: a/a

**Purple Finance Limited**

Registered Office: 11, Indu Chamber, 349/353, Samuel Street, Masjid Bunder West, Mumbai – 400003.  
Corporate Office: 5/502, 5<sup>th</sup> Floor, Hallmark Business Plaza, Sant Dnyaneshwar Marg, Opp. Guru Nanak Hospital, Bandra (E), Mumbai- 400051  
Tel. No.: +91-22 6916 5100 | [www.purplefinance.in](http://www.purplefinance.in) | CIN No. L67120MH1993PLC075037 | [customersupport@purplefinance.in](mailto:customersupport@purplefinance.in)



# Ahead Together

*Digitally Enabled Secured Lender for MSMEs*



# Our Company

Four like-minded professionals came together with a singular mission: build a large, enduring institution for India's underserved MSME segment.

## Founded 1993

Three decades of institutional legacy

## Retail Lending

MSME retail lending launched in 2022

## Listed

BSE Limited in 2024

## 130+ Years

Cumulative founder experience

# Founders



**Amitabh Chaturvedi**

**Founder & Executive Chairman**

30+ years of experience. BFSI veteran, specialist in transforming startups into large companies.



**Rajeev Deoras**

**Co-Founder & President**

37+ years in Corporate Banking, credit, risk, and private equity. A benchmark in building banking franchises.



**Sabyasachi Rath**

**Co-Founder, ED & CEO**

27+ years across the full credit spectrum — Corporate, SME, and Retail. Specialist in distribution networks and automation.



**Souvik Dasgupta**

**Co-Founder & Deputy CEO**

23+ years in secured lending, international payments, and foreign exchange management. Specialist in distribution and turnaround.

# MSME Market: Immensely Large

96% of MSMEs have annual revenue under ₹1 Cr.

## Micro

Up to INR 5 Cr annual revenue

**63.4M**

**Total MSMEs**

Across India (MSME Ministry, 2024)

## Small

INR 5–75 Cr annual revenue

**43.6M**

**Trade & Services**

MSMEs in trade and services segments

## Medium

INR 75–250 Cr annual revenue

**14M**

**Retail Outlets**

Formal retail outlets nationwide

⚠️ Only **11%** of microenterprises have access to credit — and only **30%** of their demand is met.

# Unbanked MSME Market: A Compelling Investment Opportunity

India's MSME credit gap represents one of the most attractive fintech opportunities in emerging markets. Despite government interventions, the small and medium enterprise segment remains chronically underserved.

✔ Credit demand will drive a matching equity demand of **USD 1.7 Bn** with an IRR of **15%**

**\$726B**

Credit Demand

**\$289B**

Unmet Credit Gap

**64%**

In Small Cities

Source: Avendus Report on MSME Lending

# Our Vision & Mission

## Become a Small Finance Bank

Aspire to grow into a small finance bank serving India's underserved MSME segment at scale.

## Drive Impact Through ESG -Led Practices

Embed environmental, social, and governance principles into every aspect of our operations and lending decisions.

## Build a Trusted, Future -Ready Institution

Create a financial institution that is resilient, technology-forward, and trusted by customers and stakeholders alike.

## Create Long -Term Value Across Stakeholders

Deliver sustainable returns for investors while creating meaningful economic impact for borrowers and communities.

# Board of Directors



**Amitabh Chaturvedi**

**Founder & Executive Chairman**

30+ years in organization building, driving entrepreneurial vision and culture across the enterprise.



**Sabyasachi Rath**

**Co-Founder, ED & CEO**

28+ years in scaling lending businesses with strong credit discipline.



**Sandeep Jindal**

**Executive Director**

25+ years in lending & operations; scaling growth with credit discipline.



**Rajan Bhat**

**Non-Executive Director (Ind.)**

Seasoned business leader with 50+ years of experience in the financial services and consulting sector.



**Sriram Kalyanaraman**

**Non-Executive Director (Ind.)**

36+ years across private sector banking, credit bureaus and regulatory institution.



**Sumeet Sandhu**

**Non-Executive Director (Ind.)**

22+ years in investments & insurance; value creation from the ground up



**Amit Sonawala**

**Non-Executive Director (Ind.)**

30 years in corporate law, compliance & governance; IICA certified



**Minal Chaturvedi**

**Non-Executive Director**

25+ years of expertise in business development and strategic initiatives.

# Leadership Team



**Amitabh Chaturvedi**  
Founder & Executive Chairman



**Rajeev Deoras**  
Co-Founder & President



**Sabyasachi Rath**  
Co-founder, Executive Director & CEO



**Souvik Dasgupta**  
Co-Founder & Deputy CEO



**Meghana Lale**  
Chief Financial Officer



**Saurabh Lall**  
Head of Credit



**Asim Padhi**  
Head of Product & Policy



**Vinay Patel**  
Head of Operations



**Prashant Pandey**  
Chief Technology Officer



**Lalit Semwal**  
Head of Collections

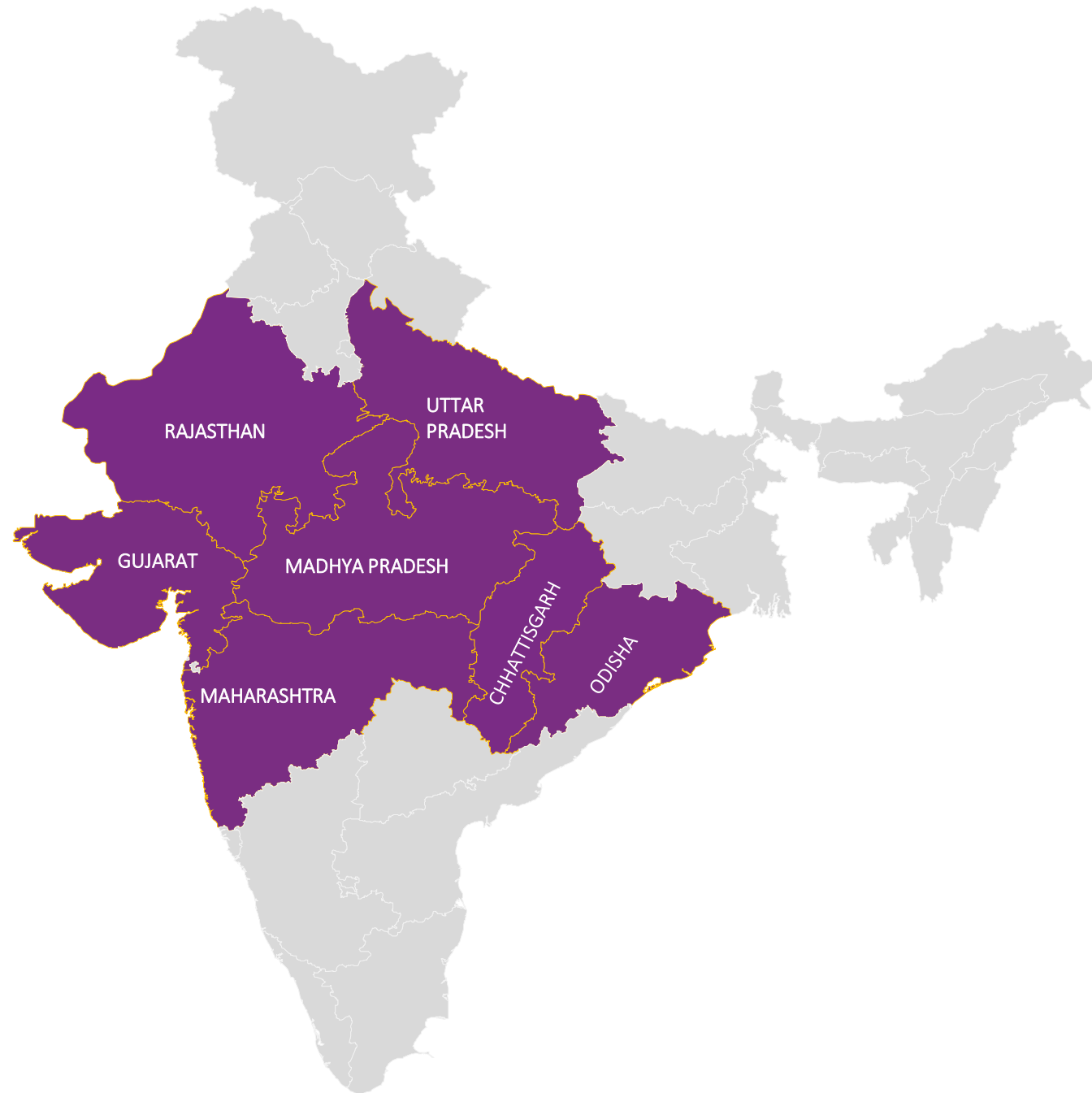


**Gunjan Mishra Browne**  
Head of Human Resources



**Ruchi Nishar**  
Company Secretary & Compliance Officer

# Our Current Presence



## Gujarat

Ahmedabad | Himmatnagar | Palanpur | Jetpur | Bayad | Rajkot |  
Botad | Jamnagar

## Maharashtra

Mumbai HO | Nashik | Kalyan | Yeola | Virar | Sangamner | Bhandara | Wani |  
Nagpur | Palghar | Gondia | Shrirampur | Hinganghat | Panvel | Umred

## Madhya Pradesh

Indore | Sanawad | Dewas | Shamgarh | Manasa | Shujalpur | Mandsaur  
| Jaora | Khandwa

## Uttar Pradesh

Lucknow | Raebareli | Kanpur | Varanasi | Prayagraj | Hardoi

## Odisha

Bhubaneswar | Nayagarh | Angul | Panikoili

## Rajasthan

Jaipur | Sikar | Kotputli

## Chhattisgarh

Bhilai | Rajnandgaon

# Secured MSME Loans

## Who we target

- **A micro & small enterprise**  
Annual turnover does not exceed Rs 5 Cr
- **Sector agnostic**  
Manufacturers, traders, wholesalers, and services
- **Loan purpose**
  - Business expansion
  - Asset purchase
  - Construction/renovation of business/residential premises
  - Working capital requirement

## Product features

-  Loan up to Rs. 30 Lakh
-  ROI 18% to 24%
-  Door to door tenor of up to 10 years
-  Flexible repayment schedule
-  Can be availed by First Time Borrowers
-  Cash flow based assessment

## Selection methodology

- 01 **Declared Income Assessment**  
Financial Statement and ITR etc.
- 02 **Surrogate Assessment**  
Bank Balances, Credit into Banks, Value of Installment paid
- 03 **Liquid Income Assessment**  
Personal Discussion and Business Assessment
- 04 **Alternate Lending Assessment**  
Psychometric Scoring, alternate data sources

## 3 Key Pillars of Purple Execution

01



**Differentiated strategy**  
to enter the market and operate

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- Single product & focused geography
- Aspire to become a small finance bank
- 360-degree customer engagement program

02



**Tech-as-an-enabler**  
for lean and agile operations

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- Clear go /no go decision in < 5 hours
- Uberization of customer journey
- Customer interface in vernacular

03

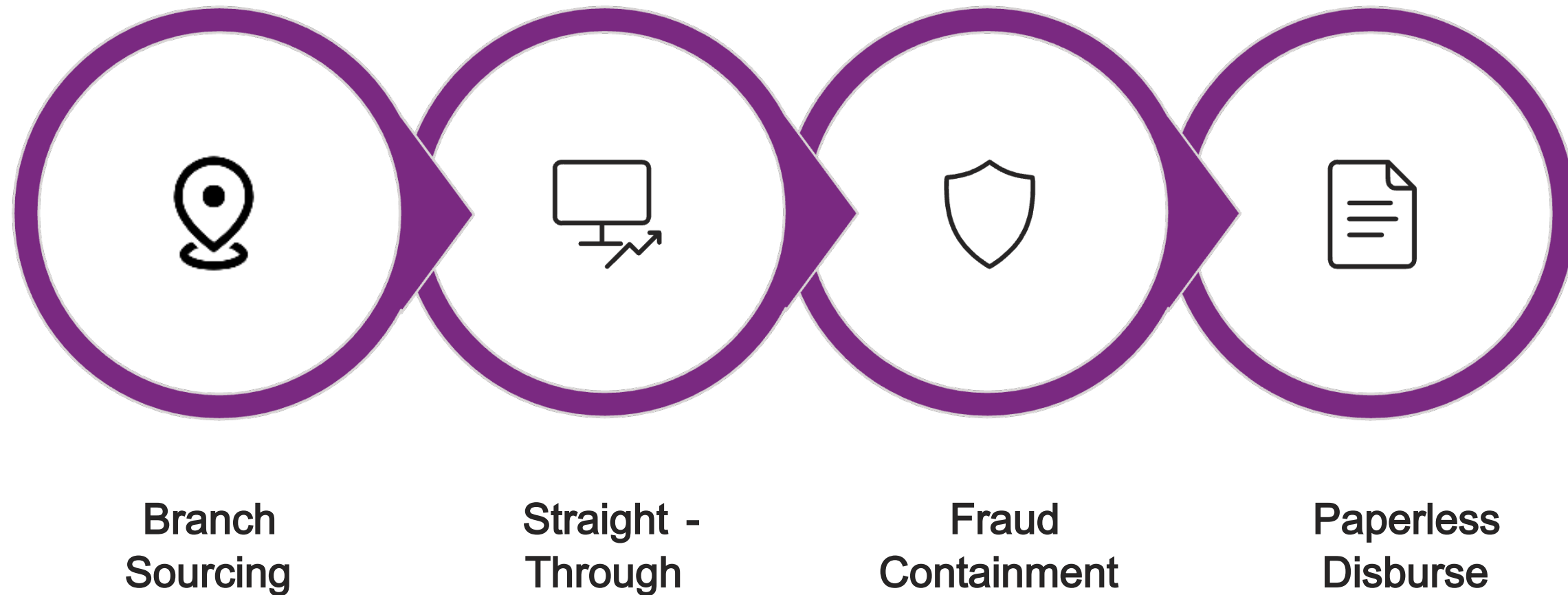


**Strong risk & governance**  
for sustainability and profitability

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- High caliber board
- Strong risk & governance as culture
- AI based under-writing & early warning process

# Digital End-to-End – But With High Touch



Branch presence builds trust. Technology drives speed. Together, they deliver a seamless, secure lending experience.

# Industry First: Soft Approval in Under 5 Hours

## On-boarding



Transparent & seamless  
digitally assisted journey



OTP based KYC  
(PAN, Aadhar, DL, utility bills)

Minimal data entry, OCR tech for  
self populated application, first time  
right data entry

## Verification



Multi bureau & Financial score  
check



Digital property due diligence

Online property verification  
through APIs

## Result

No GO

GO

Deviation

Complete Digital Process  
Soft approval in < 5 Hrs

# Technology Partners



# Journey So Far

From first loan in October 2022 to 12,700+ lives impacted - Purple Finance's rapid growth story.

# Current Traction: 12,700+ Lives Impacted

₹312Cr

**Disbursements**

Total disbursements since inception

₹278Cr

**AUM**

Current assets under management

4700+

**Customers**

Active borrowers, all with women as borrower or co-borrower

1.89%

**Gross NPA**

Strong asset quality maintained from day one

**First Loan**

19th October 2022

**Footprint**

46 branches · 300 district

**People**

470+ team members nationwide

**Debt Raised**

₹150Cr

*\*data as on June 2026*

# Customer Profile

Real borrowers. Real impact. Purple Finance serves the entrepreneurs who power India's economy — from kirana stores to dairy farmers.

# Who Our Customers Are

## Customer Profile at a Glance

- Micro enterprises with turnover up to ₹40 lakh
- 100% have women as borrower or co-borrower
- Sector agnostic — trade, manufacturing, services
- Primary markets: tier-3 and tier-4 cities
- First-time or underserved formal credit borrowers



Purple Finance is committed to **financial inclusion** — every loan carries a women borrower or co-borrower.

# Case Study I: Hotel & Kirana Store



**Samir Rambhau Padvale** started his journey with a small Chinese food center in Palghar. While the business was running steadily, he always dreamed of expanding his source of income by opening a kirana store alongside his existing shop.

In November, he received a business loan of **₹4.95 lakhs**, which helped him expand his shop and successfully set up the kirana store. With the addition of the new business, his customer base increased and his overall monthly income grew from **₹60,000** to **₹90,000**.

# Case Study II: Cattle Business



Devideen Verma, a cattle farmer from Lucknow, aimed to expand his cattle farming business and availed a loan of **₹9.80 lakhs**. Before the financial support, he owned 9 - 10 cattle, which has now grown to 43 cattle post expansion. With the scale-up of operations, his income increased 5X, leading him to further apply for a top-up loan to continue growing his business.

# Thank You

Trust, technology, and social impact — together, we move forward.

**Meghana Lale**

CFO - Purple Finance

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