



Date: September 28, 2026

To,

National Stock Exchange of India Ltd.,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051
NSE Scrip Symbol: PRASOLCHEM

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001
BSE Scrip Code: 544912

Dear Sir/Madam,

Sub: Submission of Presentation of Quarterly Earnings Conference Call pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)

Pursuant to Regulation 30 of the Listing Regulations, please find enclosed herewith the Q1 FY27 Results Presentation of the Company for your records.

Further, this intimation is also uploaded on the Company’s website <https://www.prasolchem.com/investor-relations/>

Note: No Unpublished Price Sensitive Information will be shared during the call and Date and participants of the aforesaid meet is subject to change due to exigencies on the part of Organisers/ Investors/ Analysts/ Company/ Participants.

We request you to please take the same on record.

Thanking You,
Yours Sincerely,

FOR PRASOL CHEMICALS LIMITED

KIRAN RAJENDRA AGRAWAL
Company Secretary & Compliance Officer
Membership No. : A13188

Tel. : [+91-22] 61952500 / 27782555, Fax : [+91-22] 61952577 E-mail: inquiry@prasolchem.com Website : www.prasolchem.com

Registered Office : Prasol House, Plot No. A-17/2/3, T.T.C. Indl. Area Khairne M.L.D.C., Navi Mumbai - 400 710, Maharashtra, India

Factory : Survey No. 08, 13, 14, 15, 16, 25, 75, Takai Adoshi Road, Honad Village, Khopoli, Taluka Khalapur, Dist. Raigad - 410203, Maharashtra, India

Factory : Survey No. 74, 146, 150, 151, 152, 154, Takai Adoshi Road, Dheku Village, Khopoli, Taluka Khalapur, Dist. Raigad - 410203, Maharashtra, India

Factory : Plot No. FS 30, Mahad Five Star M.I.D.C., Village Amshet, Taluka Mahad, Dist. Raigad - 402309, Maharashtra India





Prasol Chemicals Limited

Investor Presentation | Q1 FY27 | September 2026

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Q1FY27 Performance Highlights

▶ Successful IPO Listing on 16th September 2026





Mr. Nishith Shah,
Chairman & Whole Time Director

"We are delighted to begin our journey as a listed company on the Indian stock exchanges. For an Indian entrepreneur, this is a dream come true. It is a landmark moment that reflects more than three decades of effort by our team, and it marks the start of an exciting new chapter. I would like to thank all our employees, suppliers, customers and other stakeholders for their continued trust, support and partnership over the years .

Q1 FY27 has been a strong start to the new financial year, with a highest ever quarterly performance on many key parameters. We delivered healthy year-on-year revenue growth, driven by better realisations, higher volumes and an improving product mix. We witnessed sustainable improvement in utilizations at Mahad facility which has led to turnaround in profitability resulting in overall uptick in EBITDA margins.

Demand across our Acetone-based and Phosphorous-based products remained healthy despite external challenges. Over the decades, we have deliberately built a business that is diversified across industries, products and geographies, and serves more than 1,600 customers. Our pipeline is equally robust: we are developing more than 40 new products at various stages, and we expect several of them to be commercialised in the coming years. We will keep investing in phases to expand our capabilities across both existing and new products.

We are a company with deeper chemistry with forward and backward integration and a stronger moat across diversified applications. With turnaround of Mahad facility to profitable trajectory, higher contribution of secondary and tertiary products, capex investments in existing product line to the tune of Rs. 300 crores along with planned foray in new products with new end industries, we are on a journey of sustained profitability for Prasol. We expect FY27 revenue of Rs 1,550–1,650 crores, with EBITDA of Rs. 240-250 crores excluding price fluctuations due to geopolitical-led supply chain issues and forex gains/ losses if any."

Financial performance

- Total revenue was Rs 433.6 crores, a growth of 36% YoY basis. Growth came from steady volume growth, a better product mix and higher realisations.
- EBITDA was Rs 90.3 crore, up 122% YoY, with a margin of 20.8%. The margins were positively impacted due to average selling price increase on account of geopolitical-led supply chain issues to the tune of Rs 25 crores and Rs. 0.92 crores on account of foreign currency fluctuations - expect normalisation in the coming quarters.
- Profit after tax was Rs 61.0 crores for the quarter, a growth of 151% on YoY basis.

Business performance

- Domestic sales grew strongly in both value and volume, backed by healthy demand for our value-added products.
- Exports grew year-on-year. However, the geopolitical tensions due to the West Asia conflict held back shipments.
- Product mix improved as secondary and tertiary derivatives grew in both the acetone and phosphorus value chain.

Operations and Expansion

- Mahad had its best-ever quarterly production, and capacity utilisation improved
- Continue to focus on efficiency, cost reduction and better yields for selected products.
- Capacity expansion at both locations is on schedule.

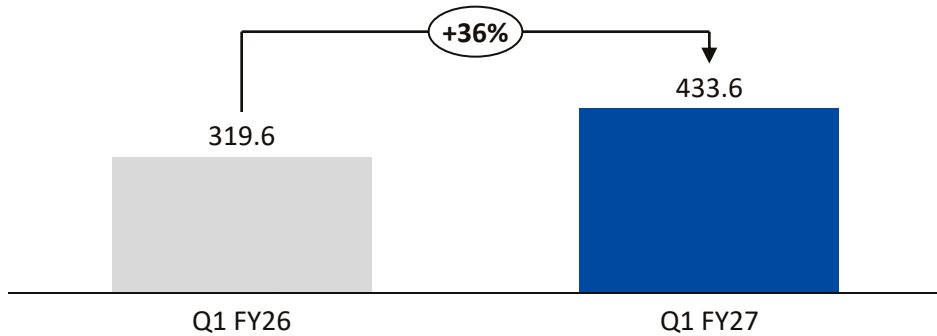


Q1FY27 Performance Highlights

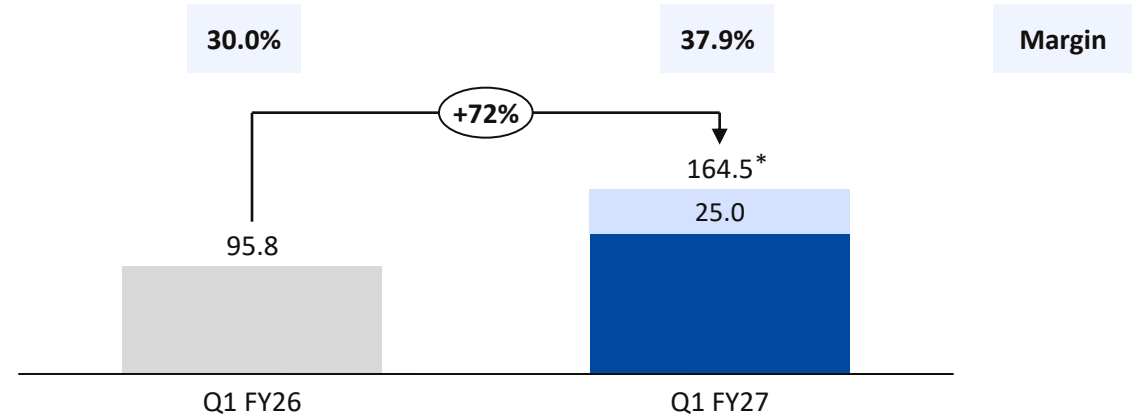


(INR in crores)

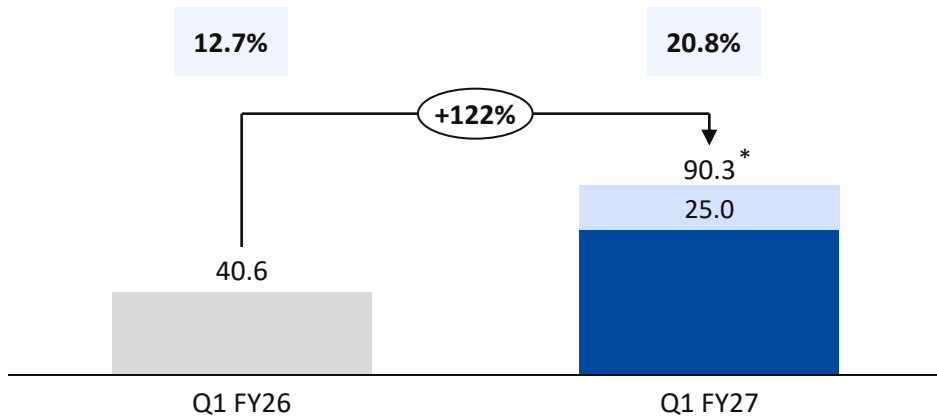
Total Revenue



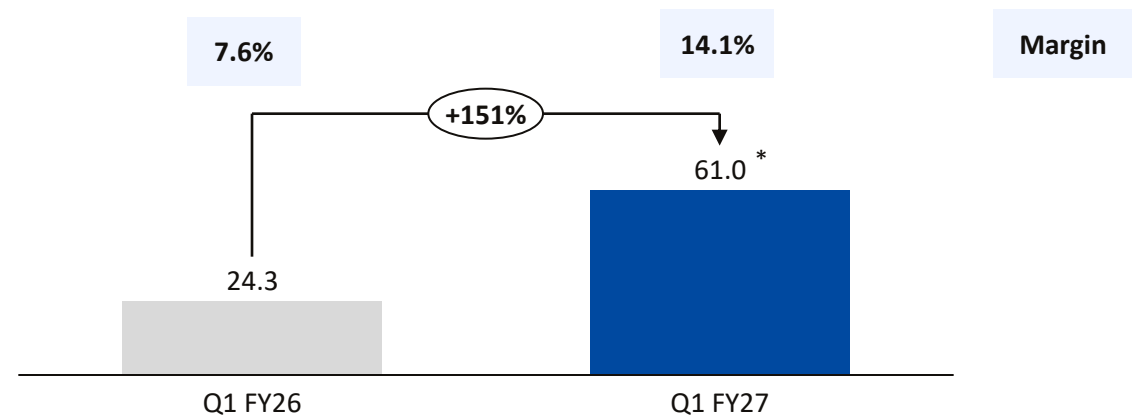
Gross Profit



EBITDA



Profit After Tax



*Due to geopolitical-led supply chain issues, there was a sharp increase in Average Selling Price to the tune of Rs. 25 crores in Gross Profit during Q1FY27. Additionally there is a Rs. 0.92 crore positive impact due to Foreign Currency fluctuations

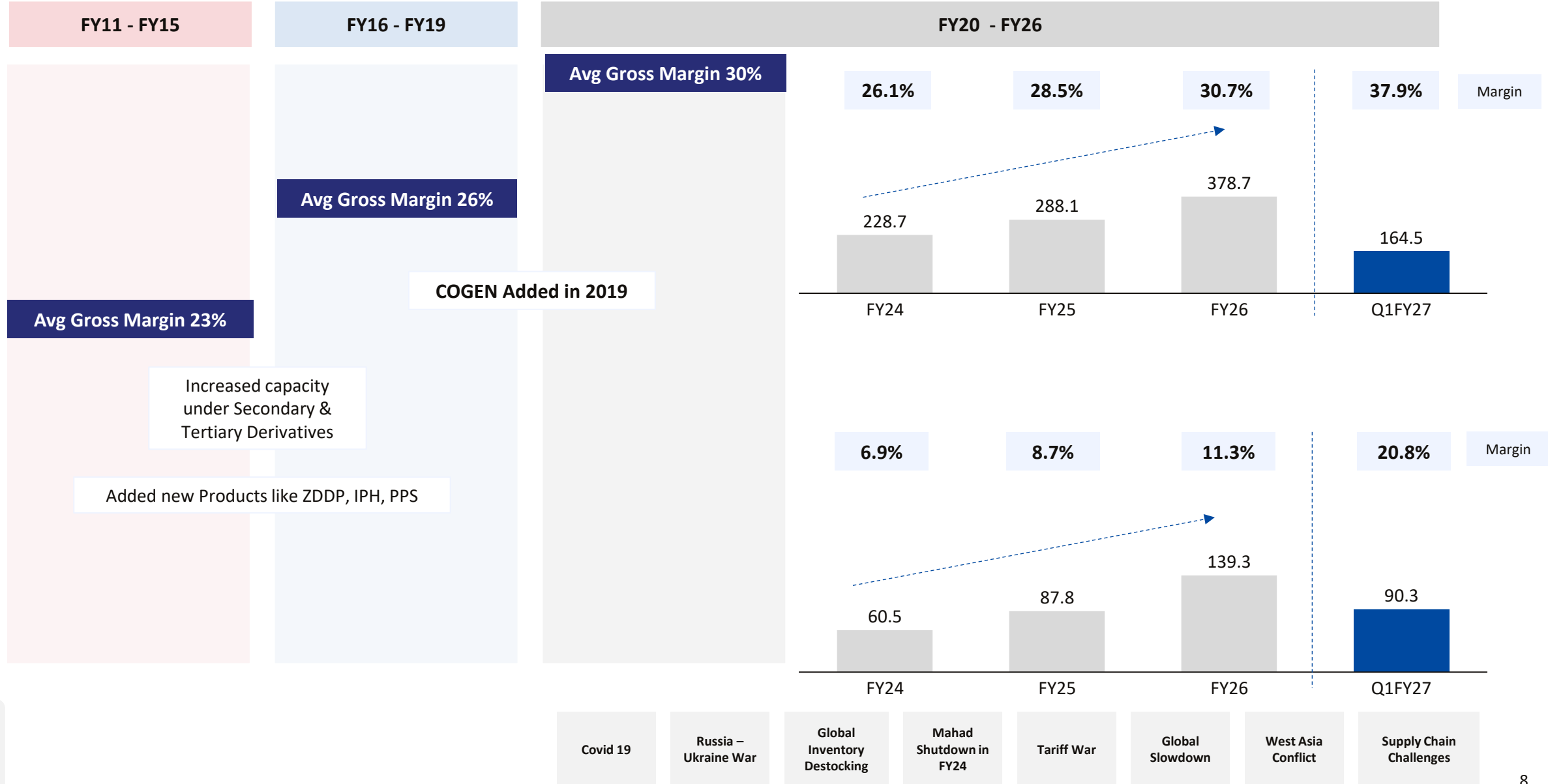
Structured Uptick in Margins Over the Years

(INR crores)

Gross Margins

EBITDA

Key Challenges





Profit & Loss Statement

Profit and Loss (INR in crores)	Q1FY27	Q1FY26	YoY	FY26	FY25	YoY
Revenue from Operations	433.6	319.6	35.5%	1,232.6	1,012.5	21.7%
Cost of Goods Sold	269.1	223.7		853.9	724.4	
Gross Margins	164.5	95.8	71.7%	378.7	288.1	31.4%
Gross Margin %	37.9%	30.0%		30.7%	28.5%	
Employee Benefit Expenses	13.3	10.6		50.4	41.7	
Other Expenses	61.0	44.6		189.0	158.7	
EBITDA	90.3	40.6	122.4%	139.3	87.7	58.8%
EBITDA Margin %	20.8%	12.7%		11.3%	8.7%	
Other Income	1.7	0.9		5.3	3.1	
Depreciation	6.6	6.0		24.7	23.3	
EBIT	85.4	35.5		119.9	67.5	
Finance Cost	1.8	2.7		8.0	8.2	
Exceptional Item (Gain)/ Loss	0.0	0.0		0.0	0.0	
Profit before Tax	83.6	32.8		111.9	59.3	
Tax	22.5	8.4		28.8	15.7	
Profit After Tax	61.0	24.3	150.7%	83.1	43.6	90.8%
Profit After Tax Margin %	14.1%	7.6%		6.7%	4.3%	
EPS (in INR)	10.52	4.20		14.33	7.51	



Company Overview

Prominent Manufacturer of Acetone and Phosphorous Specialty Derivatives



150+

Specialty Chemical
Products

98,644 MTPA

Installed Capacity
(As at FY26)

65+

Export Countries

1,600+

Customers

2

Manufacturing Units
(Khopoli & Mahad)

30+ Years of legacy and experience

Diversified specialty chemical player

Long-term relationships with customers

Prasol



Global Certifications

Responsible Care, TFS, Ecovadis, REACH, & others

Complex chemistries with forward integration

Focus on **quality, innovation & reliability**

**Financial
Highlights
(FY26)**

Revenue

1,232.6
crores

EBITDA & Margins

139.3
crores

11.3%

Profit after Tax

83.1
crores

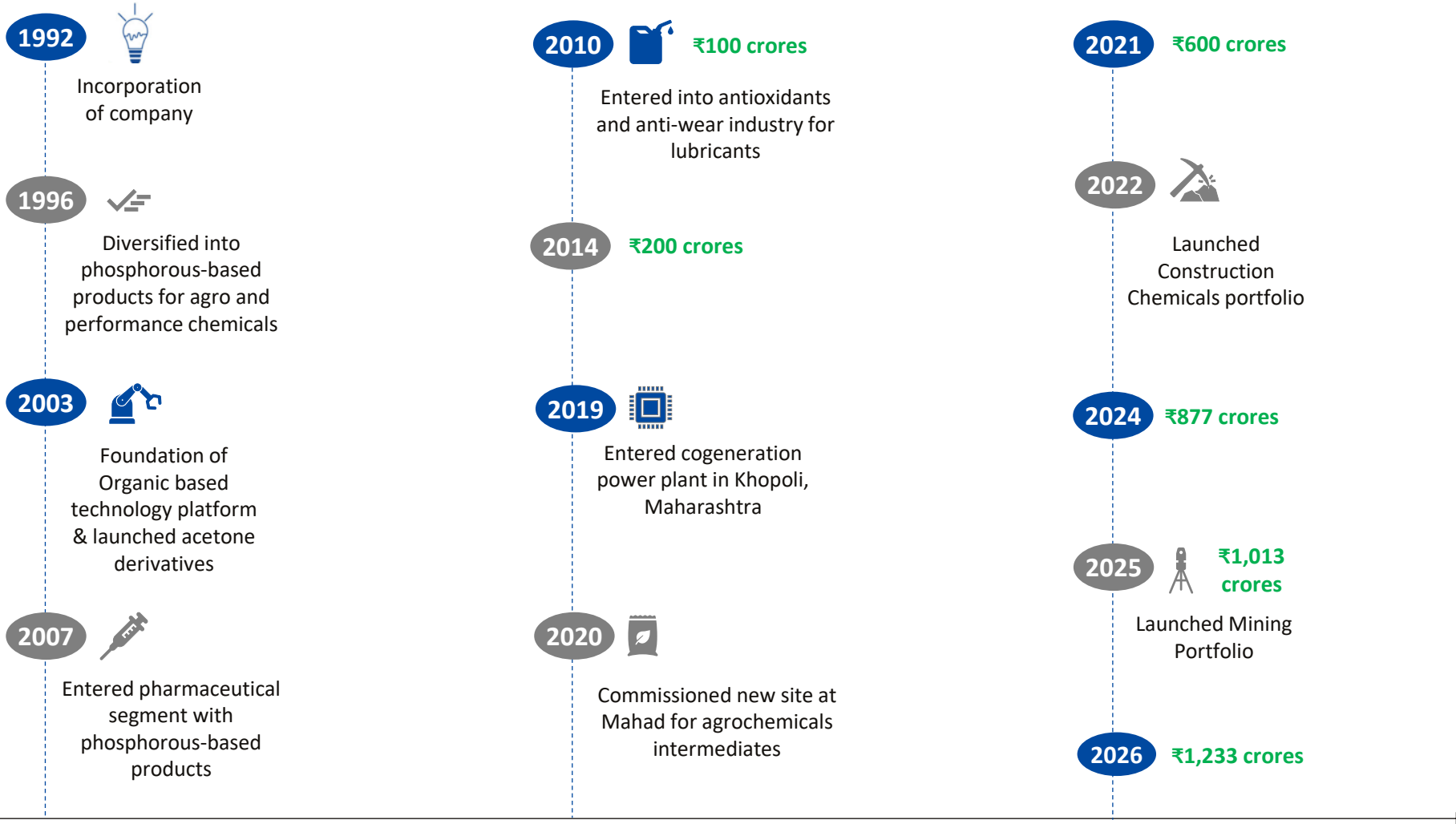
Adjusted ROCE (%)

22.4%

Net Debt to Equity

0.19x

30+ Years of Legacy



Initial Growth Phase (1992-2007)

International & New Product Expansion (2007-2020)

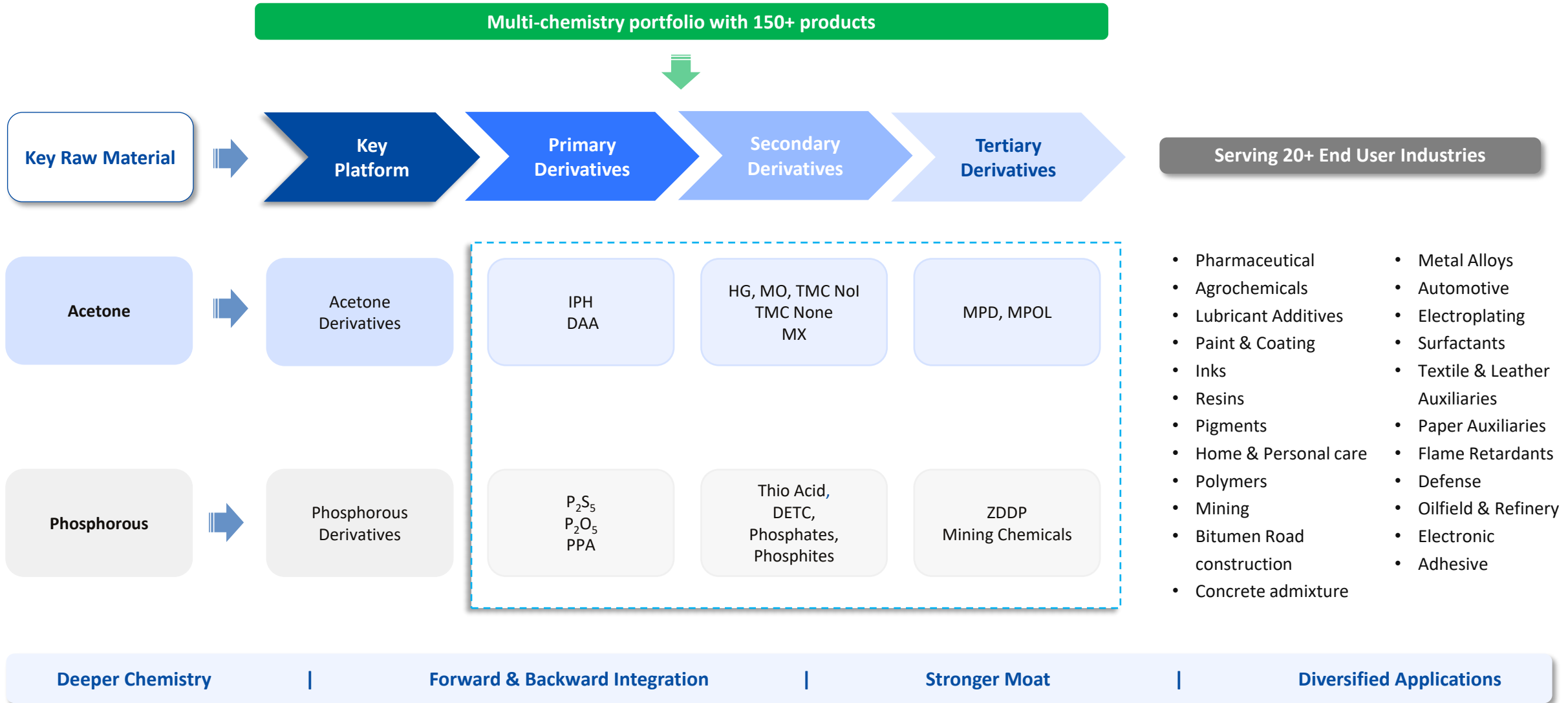
Focus on Mahad (2020-2025)



Next Phase of Growth (2026-2030)

- ▶ Focus on Expansion of existing products
- ▶ Venturing into New Chemistries
- ▶ Operational efficiencies

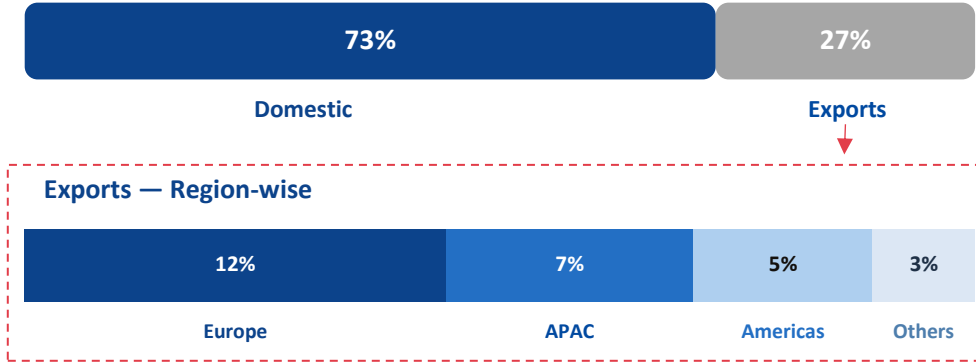
Niche Offerings Across Value Chain



Diversified by Design across Geographies & End User Industries



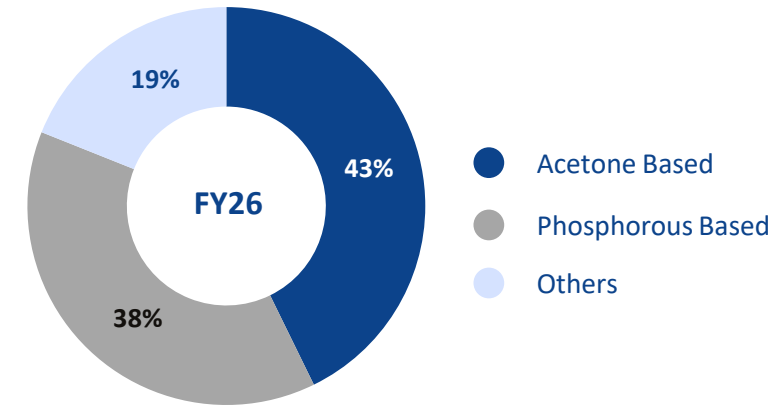
Revenue Mix by Geography (FY26)



Revenue Mix by Customer (FY26)

Top 10
Customers Contribution
not exceeding
~25%

Revenue Mix by Product (FY26)



Diversified Customer Base

Diversified Product Portfolio

Strong Global Presence

End-use Application Industries*



20-25%

Performance Chemicals

Lubricants, Mining



20-25%

**Paints/Coatings,
Inks, Construction,
Adhesives**

PICA



20-25%

Pharmaceuticals

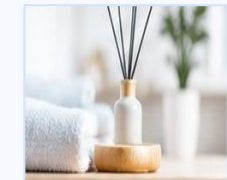
API Intermediates



15-20%

Agrochemicals

Crop Protection



10-15%

**Home &
Personal Care**

Fragrances

*Based on management estimates for top 200 customers

Strong Manufacturing Capabilities

Khopoli Plant

Debottleneck and expand production capacities



1995

Established



78,784 MTPA

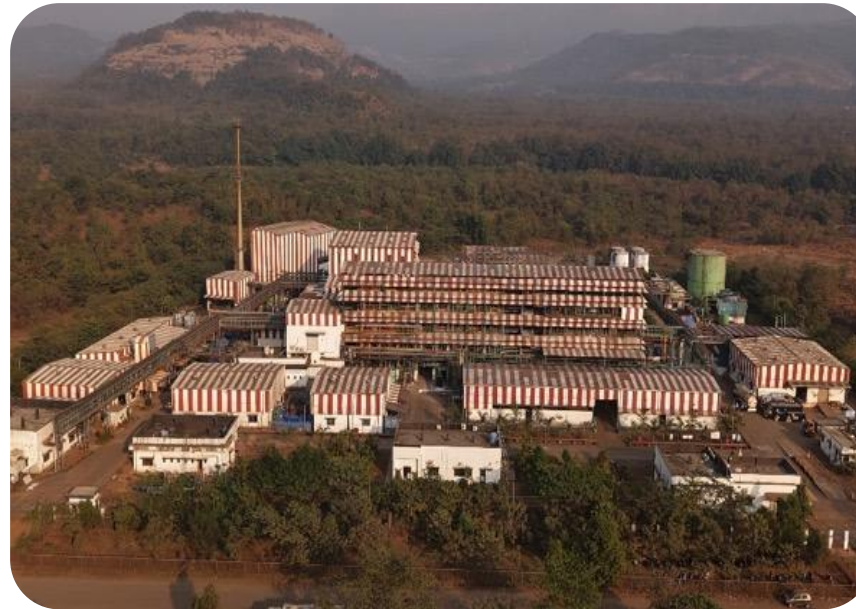
Capacity

Existing Land
29.8 acres

Spare Land available for expansion
11.98 acres

Mahad Plant

Expand product portfolio and capacities



2020

Established



19,860 MTPA

Capacity

Existing Land
29.5 acres

Spare Land available for expansion
18.4 acres

Various chemical reactions/processes

Aldol condensation

Hydrogenation

Thio Acid synthesis

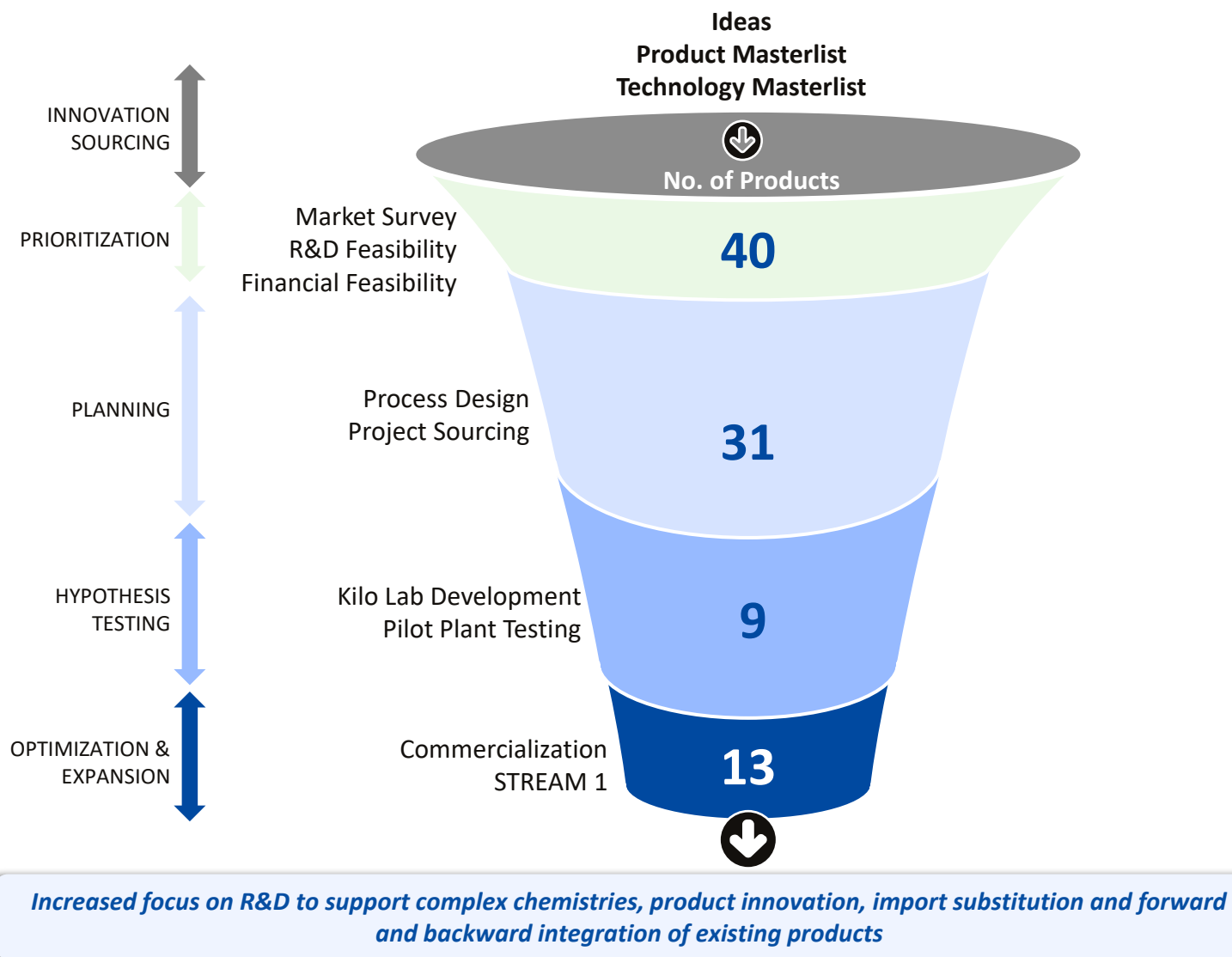
Chelation

Chlorination

Esterification

Oxidation

Vapour Phase alkyl rearrangements



R&D at a Glance*

40

Products in R&D Pipeline

13

New Products Commercialized in 3 Years

37

R&D Member Team (incl. 4 PhDs and 25 Chemists)

Our Laboratories



DSIR

Product Development

Process Development

In the process of developing a separate application testing laboratory

Collaboration with industry leading Academic Institutions



Long standing relationships with a diversified customer base & strong global presence



65+
Export Countries

1,600+
Customers

<25%
Top 10 Customers
Concentration

1-4 Years
Long Approval Cycle

Strategically
Located near JNPT

60-70%
Market Share in targeted
Acetone Derivatives In India*

Multi-year Quality Approval Cycle

Co-create / Customer-suggested R&D

Serving Global MNC giants

Customized Solutions with High Purity

(As at FY26)

*Management estimates

Deep Engagement resulting in improving wallet share

Duration of Relationship with Existing Customers	Industry	Customer	No. of Products Increased from 1 to:
15 Years	Performance Chemicals	Customer 1	●●●●
10 Years	PICA	Customer 2	●●●●
16 Years	Pharmaceuticals	Customer 3	●●●●
10 Years	Pharmaceuticals	Customer 4	●●●●
14 Years	Agrochemicals	Customer 5	●●●●
11 Years	Agrochemicals	Customer 6	●●●●●●
10 Years	Home & Personal Care	Customer 7	●●●●●●●●
15 Years	Home & Personal Care	Customer 8	●●●●●●●●●●

► Recognised for Industry & Customer Excellence

Awards

Rasayan Udyog Chemicals Hero Award for Industry Excellence



Mr. Nishith Shah
Honoured for Industry Excellence

Recognition
Prasol Chemicals' commitment to
industry excellence and leadership
in the chemical sector

Make in India Partnering Award Samagam Awards



Received the award from
Rallis India Limited

Recognition
For developing an
"Agro-Intermediate" molecule

Responsible Care



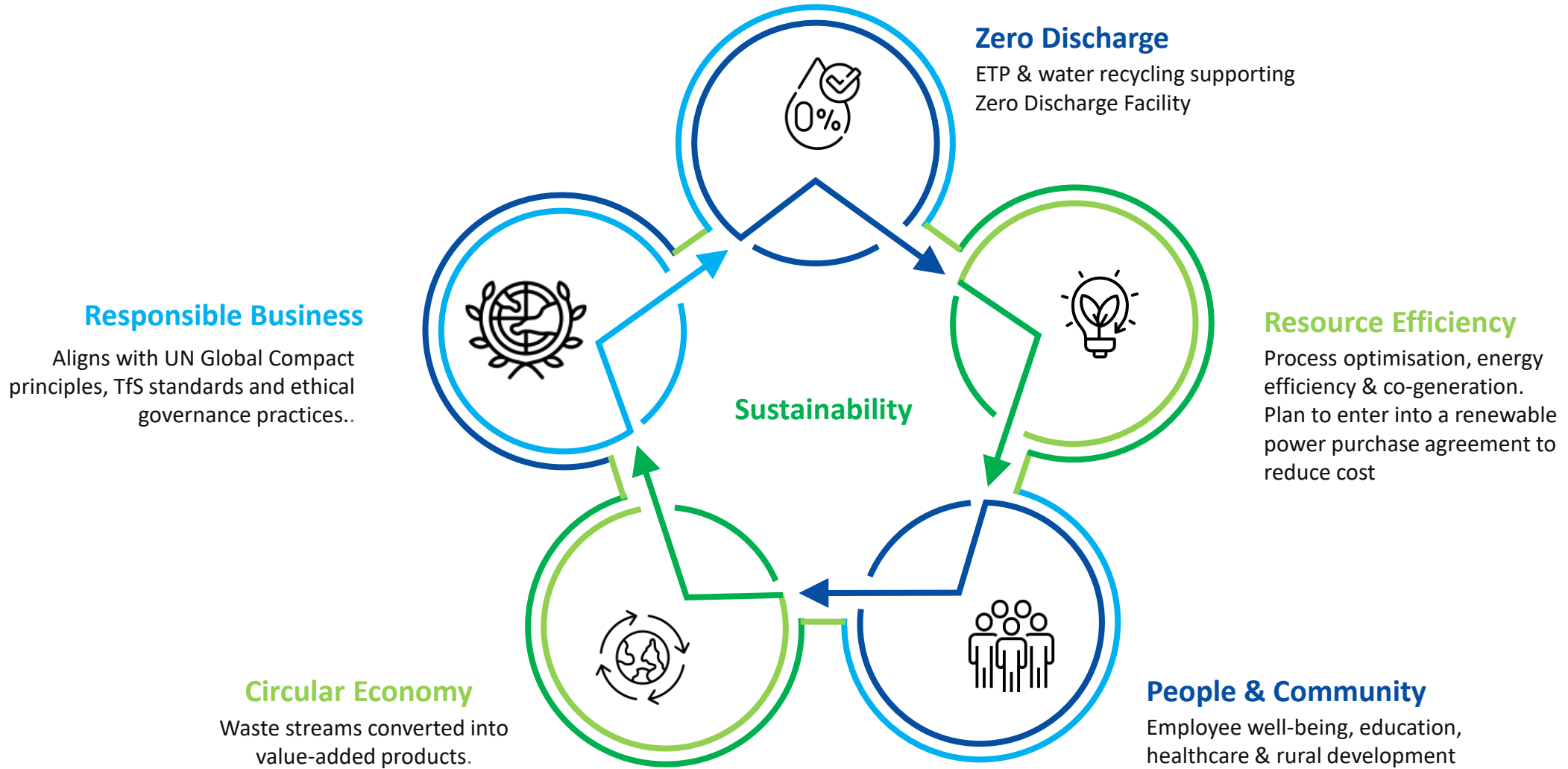
Safe & Inclusive Workplace

Recognition
Promoting ethical practices, employee
well-being, trust and accountability

Certification

ecovadis





	Nishith Rajnikant Shah Chairman and Whole-time Director <i>Overall strategy and vision</i> • 36 Years of Experience in the chemical industry • BSc from California State University, Northridge and master's degree in engineering from the California Polytechnic State University, USA • Ex. - Heatreaters and Engineers, Heat Fabs and Pratech Brands Private Limited
	Gaurang Natwarlal Parikh Managing Director <i>Business development and R&D</i> • 25 years of Experience in the chemical industry • BE from University of Pune and MSc in chemical engineering from the University of Toledo, USA • Ex. - Owens Brockway, Rostone Corp and The Budd Company, USA
	Dhaval Nalin Parikh Joint Managing Director <i>International sales and manufacturing operations</i> • 19 Years of Experience in the chemical industry • BTech from University of Mumbai, India, and MSc in engineering from University of Massachusetts, Lowell, USA • Ex. - GE Plastics, USA
	Pankil Nishith Dharia Whole-time Director - Strategy and Business Development • 15 Years of Experience in the chemical industry • Bachelor's degree in Electrical Engineering and BSc Liberal Arts and Sciences from University of Illinois at Urbana Champagne (UIUC) • Ex. - Medtronic Inc, USA.
	Rakesh Shivaji Jadhav Whole-time Director <i>EHS, Governance & Business Process</i> • 23 Years of Experience in information and technology industry • BCA from Madurai Kamraj University & Executive Certificate Programme in General Management from the IIM, Indore • Ex. - Nitya Computers, LP Logiscience LLP and Elde Info Solutions Private Limited

	G Ramakrishnan Non-Executive Independent Director <i>Brings experience in building a large specialty chemical company</i> • M.com from University of Bombay and also a CA, CWA and CS • Director with Galaxy Surfactants Limited since 2009 and with Galaxy Emulsifiers Private Limited since 1986
	Lakshmi Kantam Mannepalli Non-Executive Independent Director <i>Guidance in R&D</i> • Director with Godavari Biorefineries Ltd., Vinati Organics Ltd., NACL Industries Ltd. • Dr. B.P. Godrej Distinguished Prof of Green Chemistry and Sustainability Engineering at Institute of Chemical Technology, Hon Professor at the University of Newcastle, Australia
	Srinivasan Subramanian Non-Executive Independent Director <i>Guidance in finance and banking</i> • BSc (Majors in Chemistry) from University of Madras, CA & CS • Ex. - Indian Bank, Indian Bank Mutual Fund, Western Coalfields Limited, Indian Aluminium Company Limited, Indian Overseas Bank and Lloyd Finance.
	Ajay Motilal Jain Non-Executive Independent Director <i>Guidance in business operations</i> • Bachelor's degree in chemical engineering from IIT, Bombay • Ex. - Goldratt Consulting India Private Limited, Fonds Nikkel International LLC, Shanvik Publications Private Limited, Waaree Instruments Limited, Hindustan Shipyard Limited, Diffusion Engineers Limited and Neuland Laboratories Limited
	Narayanan Pulkhool Nair Non-Executive Independent Director <i>Guidance in procurement and international sales</i> • Master's degree in commerce from Osmania University • Ex. - ADAMA India Private Limited, Gharda Chemicals Limited, S. D. Fine Chem Private Limited and Ranbaxy Laboratories Limited

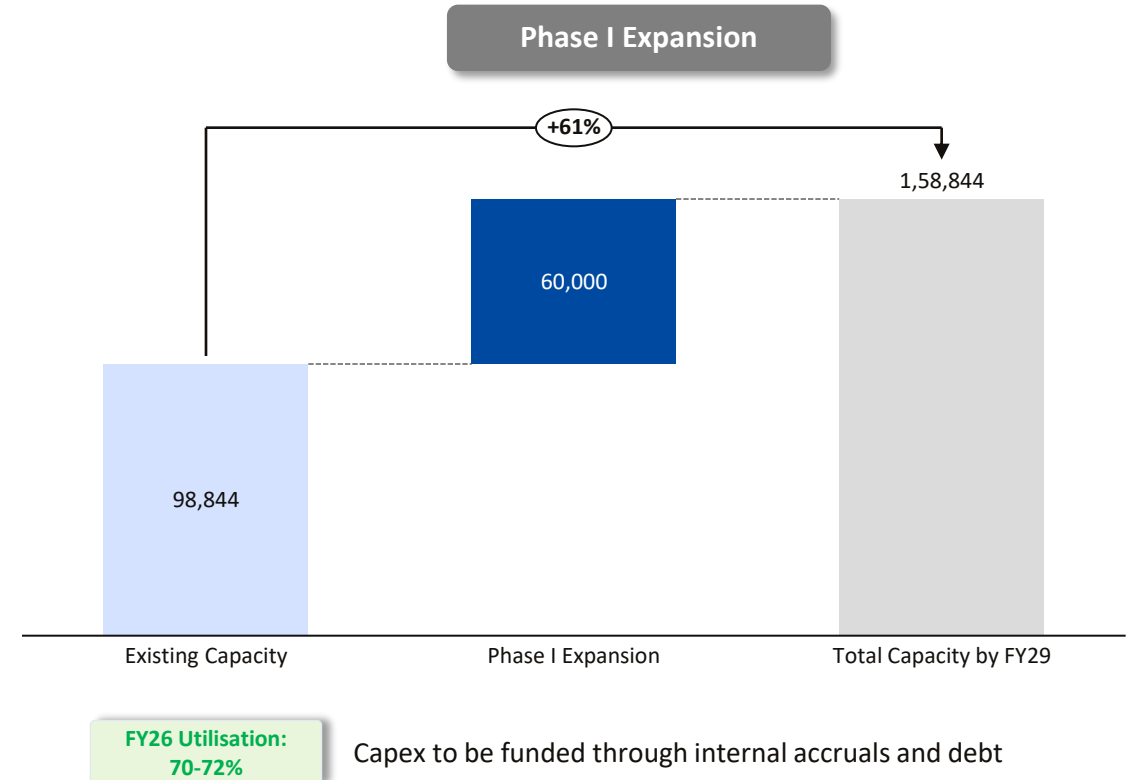
Next Lever of Growth – Embarking on New Phase of Growth*

Phase I Expansion in Existing Products ~Rs. 250-300 Crores

- Debottlenecking and Process Augmentation at existing Khopoli & Mahad Units along with Rs. 50-60 crores in land & infrastructure development
- Capex to be completed in multiple sub-phases over next 2 years
- Revenue at peak utilization is expected to be Rs. 500-550 crores

Phase II Expansion for New R&D Products ~ Rs. 250-300 Crores

- Targeting new product lines with higher margins
- Investment of Rs. 50-60 crores in infrastructure development
- Products identified, site preparation and regulatory approvals in progress
- Expect capex spending to begin in H2FY28



Aspire to achieve Rs. 2,800 - 3,000 crores revenue over next 5 years



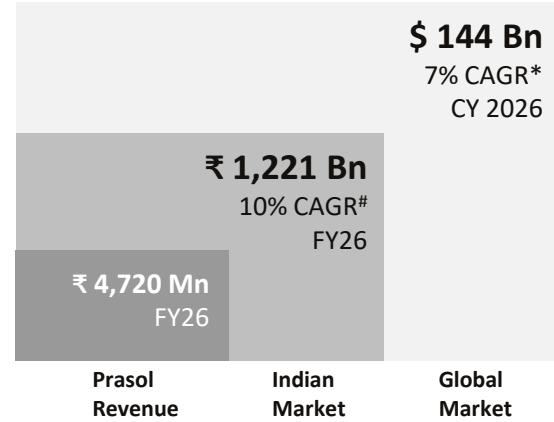
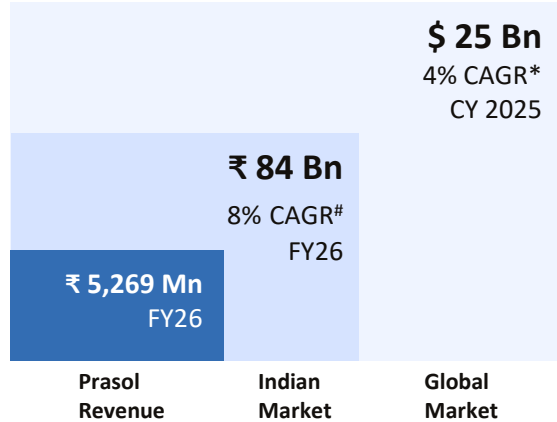
...backed by Industry Growth



Market Size

Acetone Derivative Market

Phosphorous Derivatives



Industry Growth & Tailwinds

Expected Market CAGR %

Indian Acetone Derivative Market

8%
(FY26-29P)

Indian Phosphorous Derivative Market

10%
(FY26-29P)

Industry Tailwinds

China + One

- Large Low-cost Talent pool of Engineers
- Reduction in export subsidies

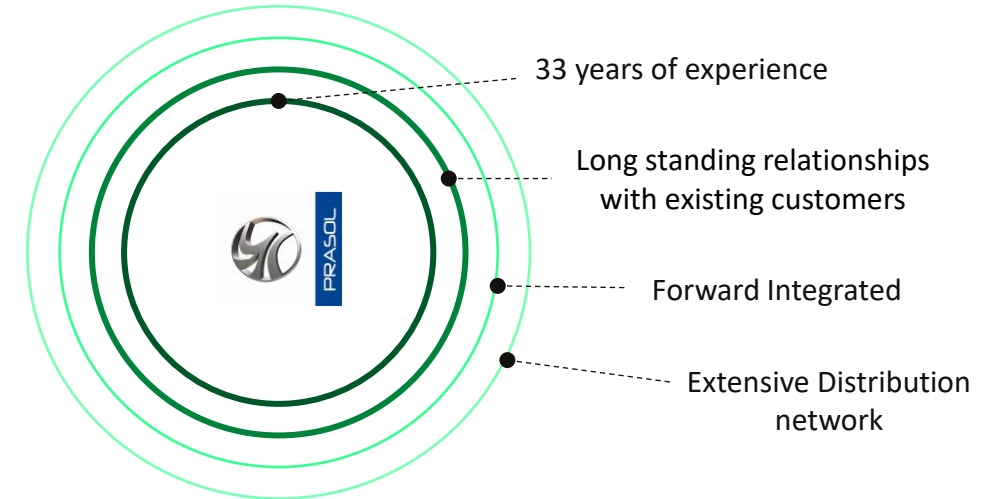
European Structural Crisis

- EU Energy costs up 300%
- India Chemical Offshoring

Rising Domestic Consumption

- Increasing Disposable Income and Consumer Spending
- Rapid Urbanization and infrastructure development

PRASOL – Competitive Edge



Key Entry Barriers

- ▶ Long customer approval cycles
- ▶ Complex Chemistry with substantial investment in R&D
- ▶ Specialized equipment and technologies
- ▶ Stringent international and domestic regulations

Growth Drivers

- ▶ Growing Export Opportunities
- ▶ Capture a greater share of our existing customers
- ▶ Product Innovation and Import Substitution



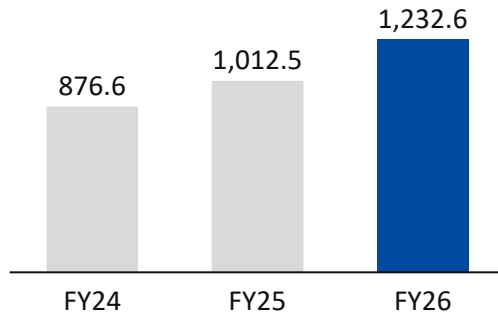
Historical Financial Highlights



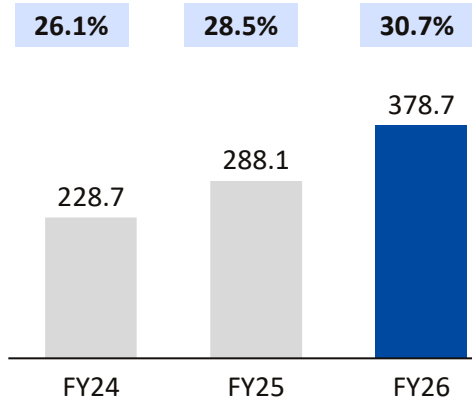
Historical Financial Highlights



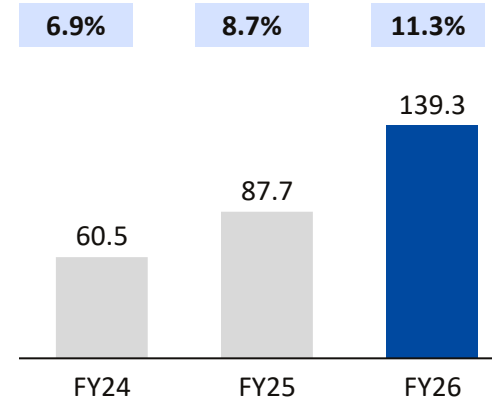
Revenue (INR in crores)



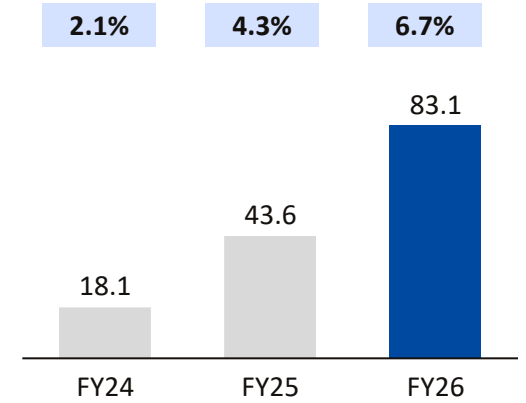
Gross Margin (INR Crores)



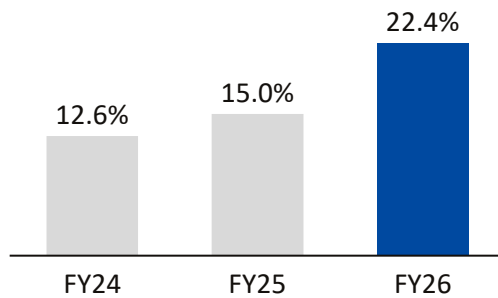
EBITDA (INR in crores)



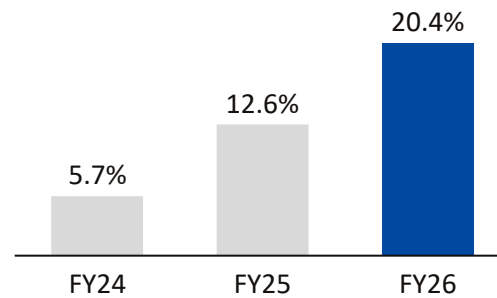
PAT (INR in crores)



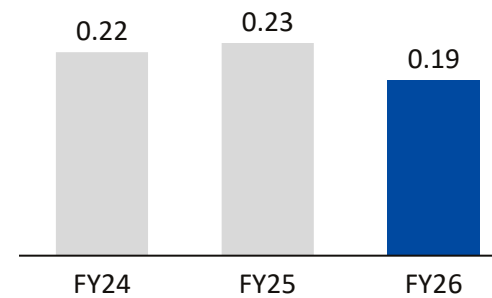
ROCE (%)



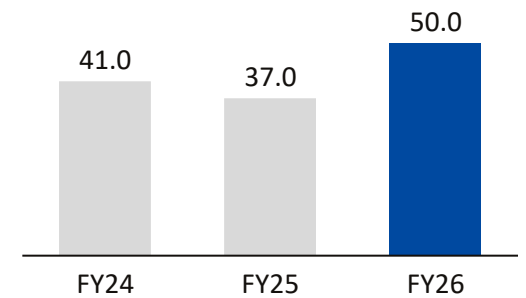
ROAE (%)



Net Debt to Equity



Net Working Capital Days



Historical Profit and Loss Statement

Particulars (INR in crores)	FY26	FY25	FY24
Revenue from Operations	1,232.6	1,012.5	876.6
Cost of Goods Sold	853.9	724.4	647.8
Gross Margins	378.7	288.1	228.7
Gross Margin %	30.7%	28.5%	26.1%
Employee Benefit Expenses	50.4	41.7	32.8
Other Expenses	189.0	158.7	135.4
EBITDA	139.3	87.7	60.5
EBITDA Margin %	11.3%	8.7%	6.9%
Other Income	5.3	3.1	11.0
Depreciation	24.7	23.3	21.4
EBIT	119.9	67.5	50.2
Finance Cost	8.0	8.2	10.9
Exceptional Item (Gain)/ Loss	0.0	0.0	5.8
Profit before Tax	111.9	59.3	33.5
Tax	28.8	15.7	15.4
Profit After Tax	83.1	43.6	18.1
Profit After Tax Margin %	6.7%	4.3%	2.1%
EPS	14.33	7.51	3.13

EBITDA (excluding Mahad losses)	143.3	94.9	75.5
EBITDA (excluding Mahad losses) %	11.6%	9.4%	8.6%


 Losses on account of Mahad has reduced from Rs. 14.9 crores in FY24 to Rs. 3.9 crores in FY26



Historical Balance Sheet

Assets (INR in crores)	Mar-26	Mar-25	Mar-24
Non - Current Assets	365.1	350.1	350.8
Property, plant and equipment	311.0	324.4	324.5
Capital work-in-progress	47.1	21.2	21.7
Other Intangible Assets	3.1	1.6	1.8
Financial Assets			
Investments	0.0	0.0	0.1
Other Financial Assets	2.5	2.4	1.6
Other non-current assets	1.4	0.2	1.0
Other Tax assets (Net)	0.0	0.1	0.2
Current Assets	474.2	373.0	275.5
Inventories	153.2	151.7	99.8
Financial Assets			
Trade receivables	278.7	197.3	160.3
Cash and cash equivalents	24.1	16.7	10.0
Bank balances other than cash	0.1	0.1	0.1
Other Financial Assets	0.7	1.1	1.0
Other Current Assets	17.4	6.2	4.3
Total Assets	839.3	723.1	626.4

Equity & Liabilities (INR in crores)	Mar-26	Mar-25	Mar-24
Total Equity	448.5	367.5	325.8
Equity share capital	11.6	11.6	11.6
Other equity	436.9	355.9	314.2
Non-Current Liabilities	83.1	77.1	69.7
Financial Liabilities			
Borrowings	47.0	43.6	42.8
Lease Liabilities	0.4	0.5	0.5
Deferred-tax liabilities (net)	26.0	25.4	25.8
Provisions	9.6	7.6	0.6
Current Liabilities	307.7	278.6	230.8
Financial Liabilities			
Borrowings	63.1	57.5	39.2
Lease Liabilities	0.0	0.0	0.0
Trade Payables	208.2	196.9	171.3
Other Financial Liabilities	3.6	3.3	3.4
Other Current Liabilities	30.6	17.2	14.4
Provisions	1.9	1.2	0.9
Current tax liabilities (net)	0.3	2.6	1.5
Total Equity & Liabilities	839.3	723.1	626.4

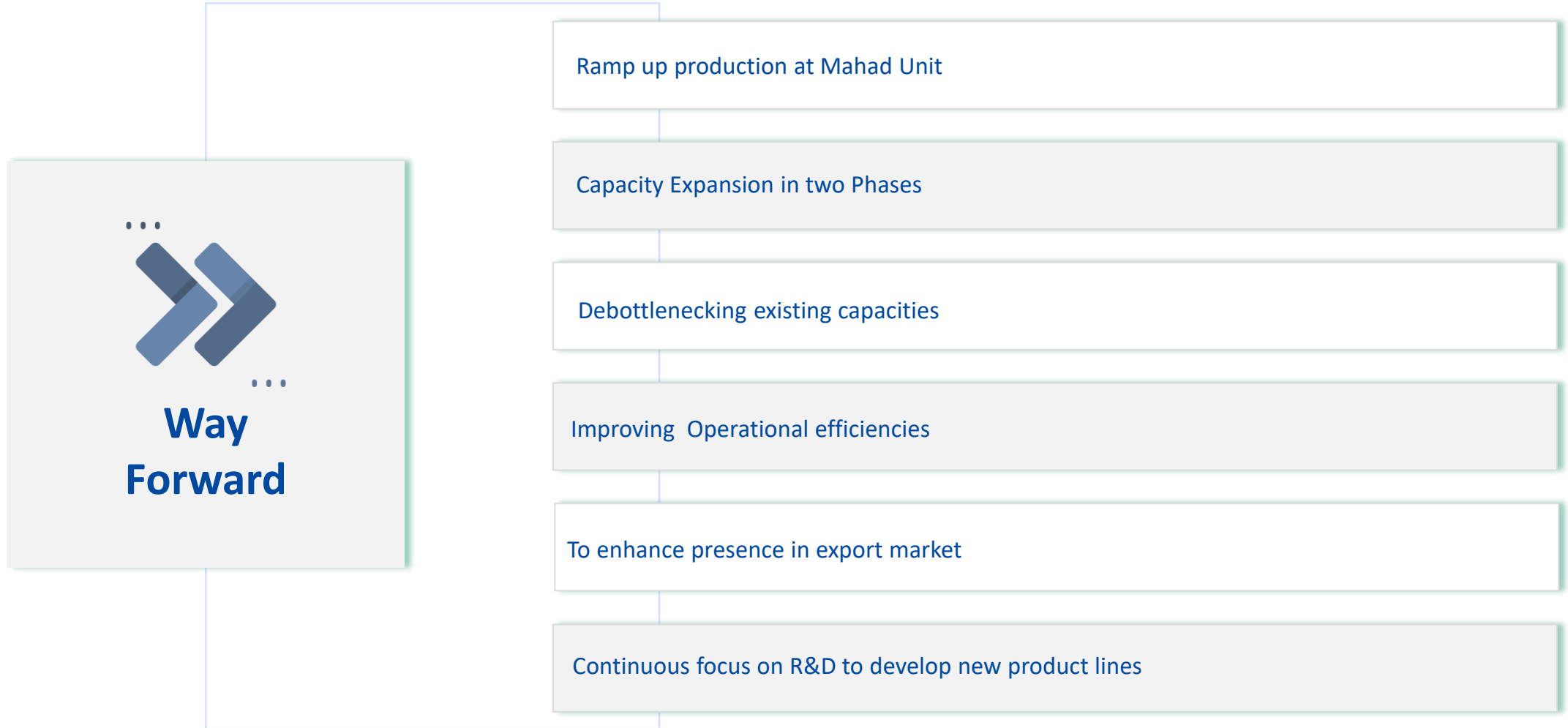


Historical Cash Flow Statement

Particulars	Mar-26	Mar-25	Mar-24
Net Profit Before Tax	111.9	59.3	33.5
Adjustments for Non -Cash Items / Other Investment or Financial Items	36.4	42.0	26.2
Operating profit before working capital changes	148.3	101.3	59.7
Changes in working capital	-68.8	-63.8	60.6
Cash generated from operations	79.5	37.6	120.3
Direct taxes paid (net of refund)	-30.1	-15.3	-4.7
Net cash from operating activities	49.5	22.3	115.6
Net cash from investing activities	-38.4	-22.5	-17.9
Net cash from financing activities	0.1	10.2	-115.1
Net decrease in cash and cash equivalents	11.2	10.0	-17.4
Add: Cash & Cash Equivalents at the beginning of the year	16.7	10.0	21.0
Add: Exchange rate difference	-3.8	-3.3	6.3
Cash & Cash Equivalents at the end of the period	24.1	16.7	10.0

(INR in crores)

Proposed Fund Allocation	Amount to be funded from Net Proceeds	Deployed during Fiscal 2027
Repayment or prepayment of borrowings	60.0	60.0
General corporate purposes	16.4	16.4
Total	76.4	76.4



Prasol

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