CIN: L24110MH1984PLC033917

Rama Phosphates Ltd.

MFG of SSP Fertilizer, Sulphuric Acid, Oleum 23% / 65%, Chlorosulfhonic Acid, Edible Soya Oil, Soya De Oiled Cake, Lecithin, $MgSO_4$, $ZnSO_4$(Hepta & Mono Hydrate), Mix Micronutrients, Sulphur DP, SSF, Phospho Gypsum, LABSA.

Ref : RPL/BMD/2026
Date : July 24, 2026

To,

Bombay Stock Exchange Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers, 25th Floor, Dalal Street, Fort, Mumbai 400 001	National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, Block G, Bandra-Kurla Complex, Bandra (East) Mumbai 400 051
Scrip Code: 524037	**Symbol : RAMAPHO**

Sub: Presentation for Quarter Ended June 30, 2026

Dear Sir/Madam,

Enclosing herewith Presentation on Company's Financial Performance for the Quarter Ended June 30, 2026.

This is for your information and records.

Thanking you,

Yours faithfully,
For RAMA PHOSPHATES LIMITED

HARESH DOULAT RAMSINGHANI
Digitally signed by HARESH DOULAT RAMSINGHANI
Date: 2026.07.24 16:41:43 +05'30'

HARESH D. RAMSINGHANI
CHIRMAN & MANAGING DIRECTOR
DIN 00035416

INVESTOR PRESENTATION
Q1 FY27

Building Trust Together

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COMPANY OVERVIEW & KEY STRENGTHS

OUR KEY STRENGTHS

- Serving farmers for 4+ decades
- Strategically located plants
- Multi-state, multi-product company
- Backward & forward integrated
- In-house power generation
- Presence across top 11 states of India
- Huge land bank at Indore & Pune
- Zero waste company
- NABL accredited labs at each unit
- Ongoing capacity expansion and new plants
- "Girnar" & "Suryaful" brand portfolio
- ICRA rated A- credit rating
- 2,000+ wholesalers & 11,000+ retailers

DIVERSIFIED PRODUCT PORTFOLIO

- SSP Fertilizer
- Complex Urea Fertilizer
- MOP
- P&K Fertilizers
- Mix Fertilizers
- LABSA
- Speciality Chemical
- Bulk Chemical
- Soya De-Oiled Cake
- Soya Oil

TOTAL PRODUCTION CAPACITY

9,79,000 MT #
SSP Capacity

3,01,100 MT#
Sulphuric Acid

India 3rd Largest SSP Mfg Capacity

Including Proposed

MANUFACTURING FOOTPRINT & CAPACITY

Indore Fertilizer
Indore, MP

- SSP: 2,50,000 MT
- SA: 1,00,000 MT
- SSF: 1,080 MT
- Micro: 25,000 MT
- Power: 2.40 MW

Indore Oil
Indore, MP

- SA: 55,000 MT
- SC: 1,20,000 MT
- SR: 30,000 MT

Pune
Pune, MH

- SSP: 1,32,000 MT
- SA: 56,100 MT
- NPK: 66,000 MT
- Power: 0.60 MW

Udaipur
Udaipur, RJ

- SSP: 3,15,000 MT#
- LABSA: 18,000 MT
- SSF: 990 MT
- S Power: 792 KWP

Dhule
Dhule, MH- Upcoming

- SSP: 2,16,000 MT
- SA: 90,000 MT
- POM: 90,000 MT
- SSF: 2,400 MT

Nimbahera
Nimbahera, RJ

- SSP: 66,000 MT

OUR GROWTH JOURNEY

Rama Phosphates Limited | Four Decades of Consistent Growth (1984 – 2026)

1984 – 2013

- **1984** Incorporation of the Company
- **1987** Fertilizer plant with capacity of 1,65,000 MT PA; first acid plant at Indore
- **1992** Soya crushing plant at Indore with capacity of 1,20,000 MT
- **1995** Acquired fertilizer plant with capacity of 1,32,000 MT PA at Pune
- **1996** Fertilizer plant with capacity of 1,32,000 MT PA at Udaipur
- **2001** Negative net worth; Company referred to BIFR
- **2009** Turnaround phase — Company back on the growth path
- **2010** Expansion of fertilizer plant from 1,32,000 MT to 1,81,000 MT at Udaipur
- **2012** Won FAI's Best SSP Production Performance Award — 1st time
- **2013** Won FAI's Best SSP Production Performance Award — 2nd time

2014 – 2021

- **2014** Won FAI's Best SSP Production Performance Award — 3rd time
- **2016** Expansion of fertilizer plant from 1,65,000 MT to 2,50,000 MT PA at Indore
- **2017** Greenfield Micro-Nutrient plant at Indore
- **2018** Second acid plant at Indore & solar plant at Udaipur; expansion of fertilizer plant from 1,81,000 MT to 2,50,000 MT PA at Udaipur
- **2019** Successful implementation of SAP ERP software; won FAI's Best SSP Production Performance Award — 4th time
- **2020** Greenfield LABSA plant at Udaipur
- **2021** Exited CDR after repayment of recompensation; acquired 66,000 MT plant at Nimbahera on lease; acquired 54 acres land in Dhule; listed on NSE — highest market cap ₹915 Cr

2022 – 2026

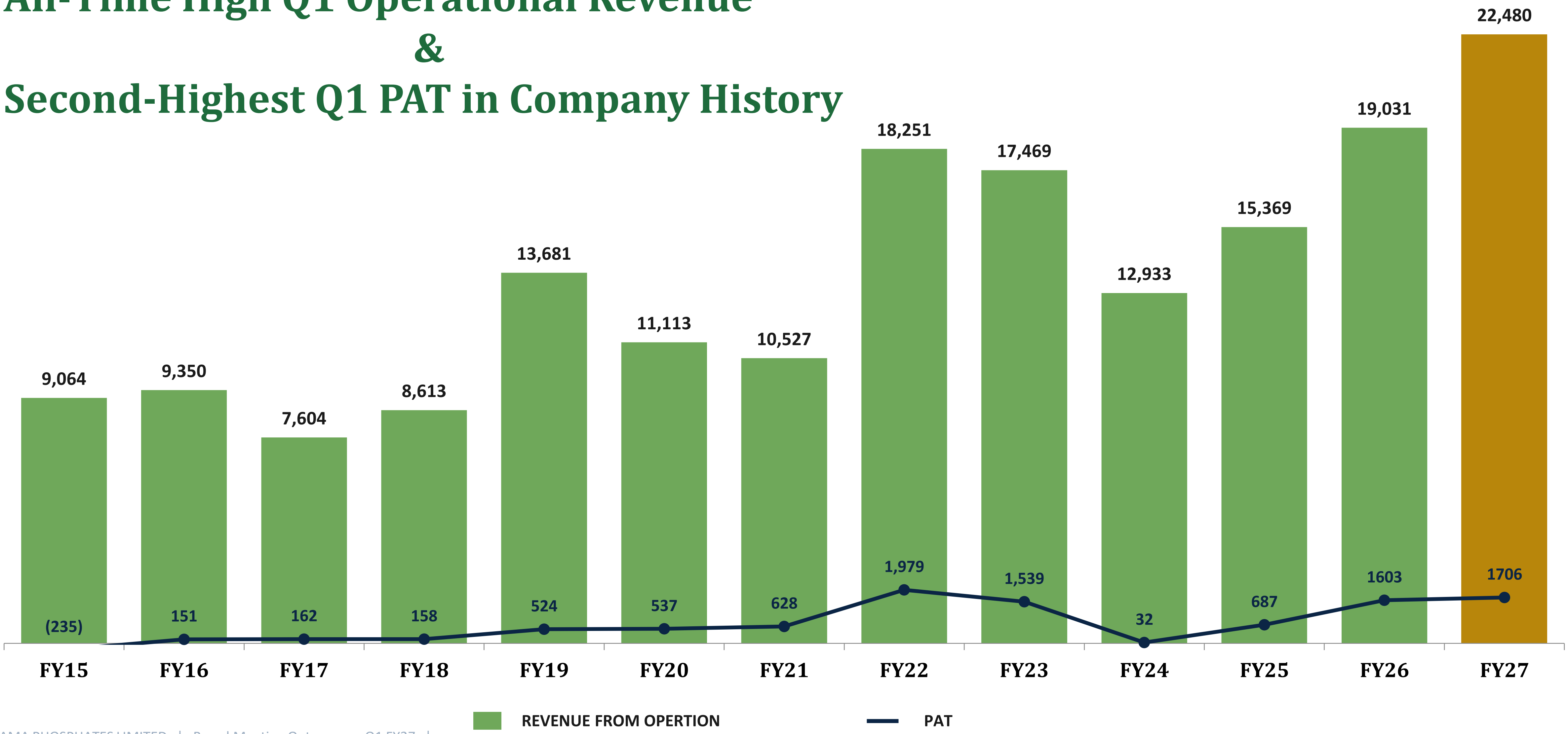
- **2022** Won FAI's Best SSP Production Performance Award — 5th time; procured advanced SSP plant machinery for Dhule; ICRA rating upgraded to A-/Stable (from BBB+) and A2+ (from A2); new SSF plant at Pune
- **2023** Received EC for Dhule project; release of 41% of pledged shares of promoter group from WC lenders.
- **2024** Automation implementation in production; NABL-accredited QC labs at Indore, Pune & Udaipur; ISO certified, 6th FAI Award for Best Production Performance; launched BORON, PDM, CALCI-N & water-soluble fertilizer; introduced Magnesium Fortified Boron Zinc SSP
- **2025** Commissioned new complex fertilizer 'Urea SSP' in Udaipur; first imported 'MOP'
- **2026** Extension of Nimbahera lease for 5 years; commissioned 'Urea SSP' plant in Indore; Udaipur plant construction start; SSP plant expansion by 65,000 MTPA; new GSSP, PDM & PROM plant — 49,000 MTPA

...JOURNEY GOES ON

Record-Breaking Financial Performance This Quarter

₹ in Lacs

All-Time High Q1 Operational Revenue
&
Second-Highest Q1 PAT in Company History



Financial Summary — Result at a Glance

Revenue from Operations

+18%

Other Income

+19%

EBITDA

+6%

(₹ in Lacs, unless stated)

Particulars	Q1 FY27	Q1 FY26	Y-o-Y	Y-o-Y %
Revenue from Operations	22,480	19,031	3,449	18%
Other Income	75	63	12	19%
Total Income	**22,555**	**19,095**	**3,461**	**18%**
Cost of Materials Consumed	17,136	12,936	4,200	32%
Purchase of Stock in Trade	8	235	-227	-96%
Changes in Inventories	-2,538	-762	-1,777	233%
Employee Benefit Expenses	948	887	61	7%
Finance Cost	405	352	53	15%
Depreciation & Amortisation	179	195	-16	-8%
Other Expenses	4,136	3,105	1,031	33%
Total Expenses	**20,274**	**16,948**	**3,326**	**20%**
EBITDA	**2,865**	**2,693**	**172**	**6%**
PBT	**2,281**	**2,146**	**135**	**6%**
Tax	575	543	32	6%
PAT	**1,706**	**1,603**	**103**	**6%**
EPS (FV ₹5/share)	**4.8**	**4.5**	**0.3**	**6%**

PBT

+6%

PAT

+6%

EPS

+6%

Q1 Key Highlights For The QTR

- **Highest-ever first-quarter turnover of ₹22,480 Lacs**
- **Fertilizer Segment achieved its highest-ever Q1 turnover of ₹22,123 Lacs**
- Second-highest ever Q1 PAT of ₹1,706 Lacs
- Core Focus on Value added Products
- **Highest-ever Q1 EBITDA of ₹2,865 Lacs, up 6% Y-o-Y despite input cost pressures**
- The West Asia conflict led to a 15–20% increase in the prices of key raw materials, resulting in higher input costs . The effect of same was passed on to customers.
- Secured a fresh supply contract with HURL for the supply of SSP and Urea-SSP
- ICRA A- credit rating
- The quarter was characterized by **significant volatility in the US dollar**.
- Dhule and Udaipur new plant projects continue to progress on schedule.

Dhule SSP Plant – Progress Report

PHASE 1 :TRIAL PRODUCTION
Q2 FY 2026-27

Advanced commissioning stage — infrastructure substantially complete

BHARAT NPK (UREA SSP)

SAMPURN

SAMPURN +MG

Vision

- To become ₹2000+ Cr turnover Company , Key focus on Chemicals & Fertilizers Segment
- Strategic Entry into Complex P&K, NPK and DAP Fertilizer Manufacturing
- To Become key Leader in SSP fertilizer on Pan India Level
- To Become trusted and leading provider of one-stop Agri-solutions for Indian farmers.
- To build strong brand equity and farmer loyalty across key markets
- To focus on value added Complex Urea fertilizer products & soya division
- Explore more industrial chemicals products to De-risk from products dependency
- Expand the Fertilizers Product Portfolio by including P&K Fertilizers Imports
- Capacity expansion by commissioning of Dhule Complex in Phase Manner.
- Profitable growth through capacity expansion and new geographies.
- To reduce operating cost by attaining economies of scale at all units, Focus on R&D and Automation
- Adopt green manufacturing practices and reduce environmental footprint.
- Community enrichment & welfare of the poor people
- Strategic partnerships with Agri-universities for innovation and farmer outreach

Rama

Building Trust Together

THANK YOU

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