



**ROYAL ORCHID HOTELS LTD.,**

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HAL Airport Road, Kodihalli, Bangalore - 560 008, India.  
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www.royalorchidhotels.com  
CIN : L55101KA1986PLC007392  
email : investors@royalorchidshotels.com

**Date: May 25, 2026**

To,  
The Manager,  
Department of Corporate Services,  
**Bombay Stock Exchange Limited**  
Floor 25, P. J. Towers,  
Dalal Street,  
Mumbai – 400 001  
**BSE Scrip Code: 532699**

To,  
The Manager,  
Department of Corporate Services,  
**National Stock Exchange of India Limited,**  
Exchange Plaza, Plot no. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
**NSE Scrip Symbol: ROHLTD**

Dear Sir/Madam,

**Sub: Investors Presentation**

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (LODR) Regulations, 2015, and in continuation to our letter dated May 21 & May 22, 2026 regarding intimation of schedule of Analyst Meeting/Post Earnings Conference Call for Q4 & Financial Year 2025-26 results with Investors and Analysts, please find enclosed herewith Investors Presentation.

The aforesaid presentation is also available at the website of the Company at <http://www.royalorchidhotels.com/investors>.

You are requested to take the above on record.

Thanking you,

Yours Sincerely,

**For ROYAL ORCHID HOTELS LIMITED**

**AMIT JAISWAL  
CHIEF FINANCIAL OFFICER**

**Encl: As above**

# ROYAL ORCHID HOTELS LTD.

Q4 & FY 26  
Investor Presentation



# DISCLAIMER



Statements made in this Presentation describing the Company's objectives, projections, estimates, predictions and expectations may be 'forward-looking statements', within the meaning of applicable securities laws and regulations. As 'forward-looking statements' are based on certain assumptions and expectations of future events over which the Company exercises no control, the Company cannot guarantee their accuracy nor can it warrant that the same will be realized by the Company. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements on the basis of any subsequent developments or events or for any loss any investor may incur by investing in the shares of the Company based on the 'forward-looking statements'.



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value-priced,  
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brand to explore every  
neighborhood



Royal Orchid Brindavan Garden Palace & Spa, Mysore

# TABLE OF CONTENTS



- i) **Q4 & FY26 Performance**
- ii) **The Big Picture**
- iii) **Company Overview**



# Q4 & FY26 PERFORMANCE HIGHLIGHTS



# KEY HIGHLIGHTS Q4 FY26

## CONSOLIDATED

### Q4 FY26 PERFORMANCE HIGHLIGHTS

Income from Operation

**+30.5%** Y-o-Y\*

Room Nights Revenue

**+54.6%** Y-o-Y\*

EBITDA Growth

**+22.7%** Y-o-Y\*

PAT Growth

(Excluding Iconiqa)

**+16.7%** Y-o-Y\*

**JLO Hotels**

Occupancy: **73%** | ARR: **₹6,844 (+11.5% YoY)**

**EBITDA**

(cross critical threshold of **110.6 CR**)

Cash Profit (Ex-Iconiqa): **₹19.4 CR**

### **ICONIQA, MUMBAI**

Q4 Total Income: **₹24.2 CR** | Target Annual Run-rate: **₹80-100 CR**

**Iconiqa gets rated as No 1 hotel on Trip Advisor in Mumbai within 4 months of operation**



### Critical milestones achieved

**11,204** Total Keys  
*Including Signed Hotels*

**123** Operating hotels

**52+** Upcoming Hotels

# KEY PERFORMANCE SUMMARY - FY26

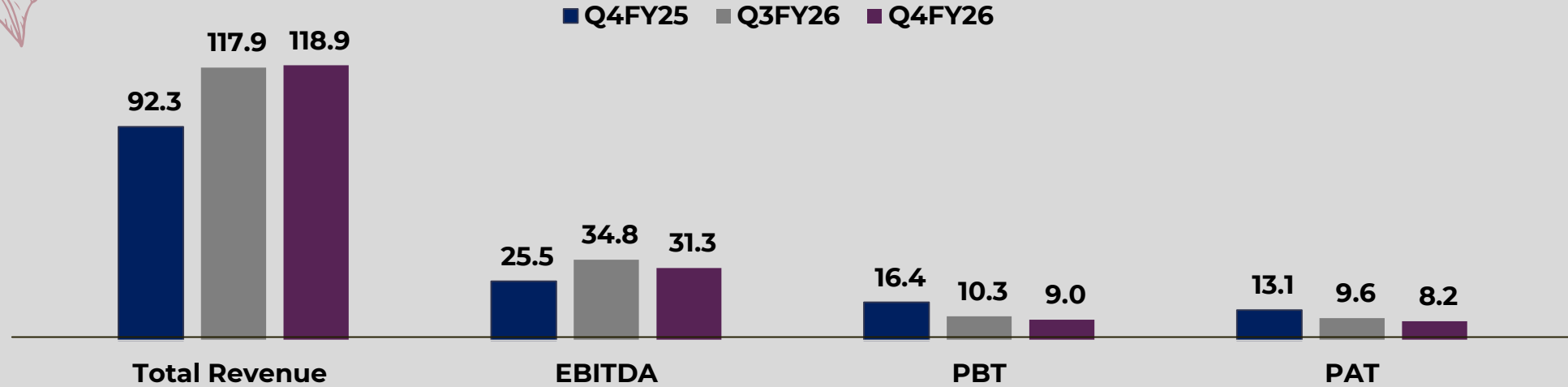
CONSOLIDATED (₹ IN CRORE)

Particulars	ROHL (Consolidated)		ICONIQA		ROHL (Excluding ICONIQA)	
	IndAS	Non IndAS	IndAS	Non IndAS	IndAS	Non IndAS
<b>Total Income</b>	<b>406.4</b>	<b>404.6</b>	<b>44.9</b>	<b>43.6</b>	<b>361.5</b>	<b>361.0</b>
<b>EBITDA</b>	<b>110.6</b>	<b>72.8</b>	<b>7.3</b>	<b>(7.8)</b>	<b>103.4</b>	<b>80.6</b>
Depreciation	35.6	9.4	13.6	1.3	22.0	8.1
Finance Cost	38.8	7.7	22.8	2.6	16.0	5.1
<b>Profit before exceptional items and tax</b>	<b>36.2</b>	<b>55.8</b>	<b>(29.2)</b>	<b>(11.7)</b>	<b>65.4</b>	<b>67.5</b>
Exceptional items	2.2	2.2	-	-	2.2	2.2
<b>PBT</b>	<b>38.4</b>	<b>58.0</b>	<b>(29.2)</b>	<b>(11.7)</b>	<b>67.6</b>	<b>69.6</b>
PAT	28.6	43.9	(22.1)	(8.7)	50.6	52.7
PAT After Associate	33.3	48.7	(22.1)	(8.7)	55.4	57.5
Total Comprehensive Income	33.4	48.8	(22.1)	(8.7)	55.5	57.5
<b>CASH Profit</b>	<b>66.8</b>	<b>55.9</b>	<b>(8.5)</b>	<b>(7.4)</b>	<b>75.2</b>	<b>63.3</b>
EBITDA Margin%	27.2%	18.0%	16.2%	(17.9%)	28.6%	22.3%

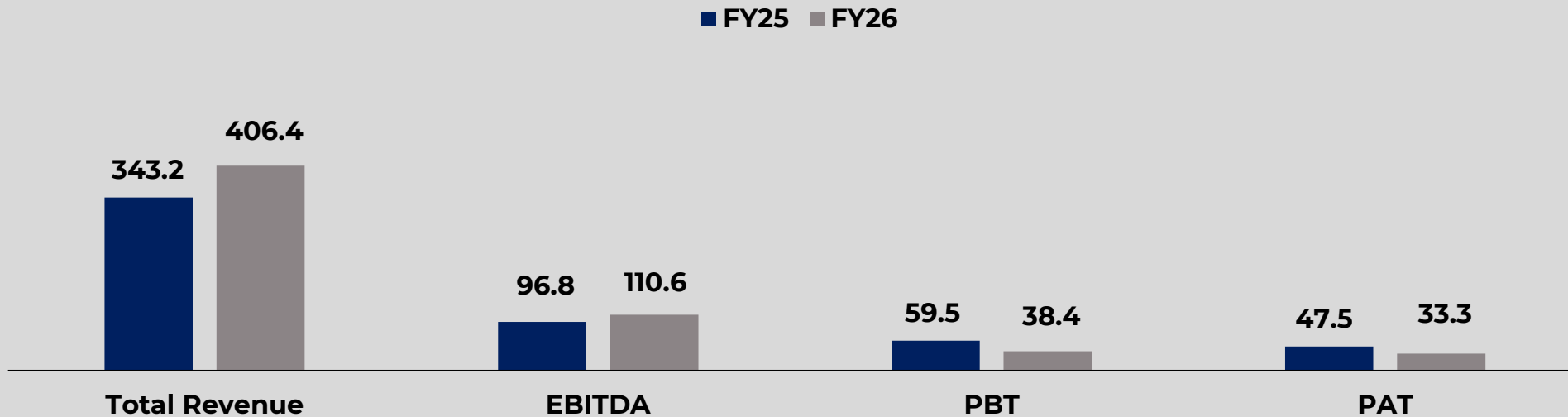
# Q4 & FY26 PERFORMANCE HIGHLIGHTS

CONSOLIDATED (₹ IN CRORE)

QUARTER ENDED



YEAR ENDED



# Q4 & FY26 PERFORMANCE HIGHLIGHTS

## CONSOLIDATED

(₹ In Crore Except EPS)

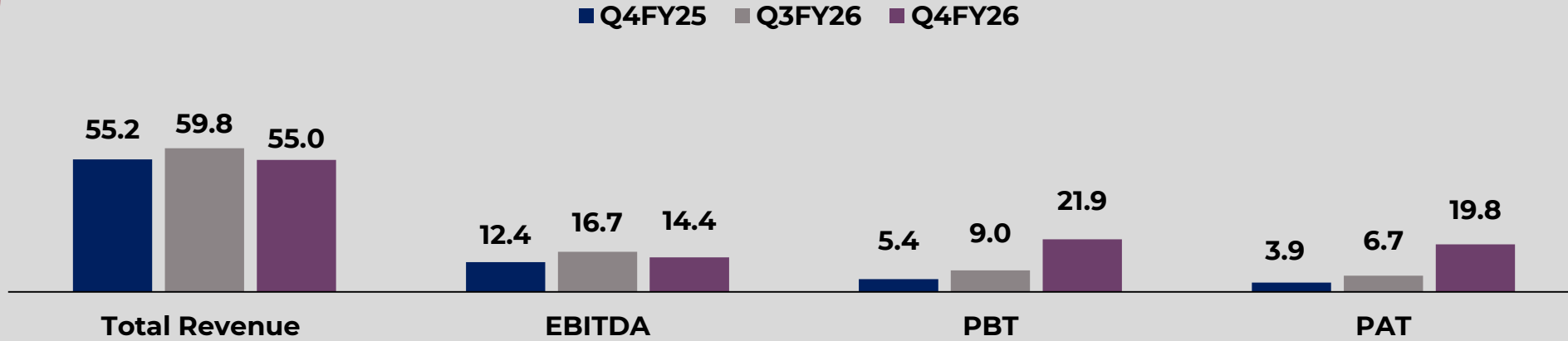
Particulars	Q4FY25	Q3FY26	Q4FY26	Y-o-Y *	FY25	FY26	Y-o-Y **
- Room revenue	43.5	63.2	67.3	54.6%	161.1	213.7	32.6%
- Food and beverages	28.3	36.3	33.1	16.8%	112.3	120.5	7.3%
- Other services	14.9	13.5	12.8	-14.1%	46.0	49.9	8.5%
<b>Income from Operations</b>	<b>86.7</b>	<b>113.0</b>	<b>113.2</b>	<b>30.5%</b>	<b>319.5</b>	<b>384.2</b>	<b>20.2%</b>
Other Income	5.6	4.9	5.7	2.8%	23.7	22.3	-6.0%
<b>Total Income</b>	<b>92.3</b>	<b>117.9</b>	<b>118.9</b>	<b>28.8%</b>	<b>343.2</b>	<b>406.4</b>	<b>18.4%</b>
Cost of Material Consumed	7.9	10.1	10.0	26.8%	31.3	34.7	10.8%
Employee Benefits Expense	20.7	28.3	28.3	36.5%	83.7	103.3	23.4%
Rent Expense	6.2	5.1	3.5	-43.6%	16.7	15.9	-4.6%
Power and fuel Expense	5.1	6.0	5.8	15.1%	21.8	22.8	4.5%
Other Expenses	27.0	33.7	40.0	48.4%	92.9	119.1	28.2%
<b>Total Expense</b>	<b>66.8</b>	<b>83.1</b>	<b>87.6</b>	<b>31.1%</b>	<b>246.4</b>	<b>295.8</b>	<b>20.0%</b>
<b>EBITDA</b>	<b>25.5</b>	<b>34.8</b>	<b>31.3</b>	<b>22.7%</b>	<b>96.8</b>	<b>110.6</b>	<b>14.3%</b>
<b>EBITDA Margin (%)</b>	<b>28%</b>	<b>30%</b>	<b>26%</b>	<b>-4.7%</b>	28.2%	27.2%	<b>-3.5%</b>
Depreciation	5.1	11.3	11.4	125.5%	20.7	35.6	71.8%
<b>EBIT</b>	<b>20.5</b>	<b>23.6</b>	<b>19.9</b>	<b>-2.7%</b>	<b>76.1</b>	<b>75.0</b>	<b>-1.3%</b>
Finance Cost	4.0	13.2	13.1	224.7%	16.6	38.8	134.3%
<b>Profit before exceptional items and tax</b>	<b>16.4</b>	<b>10.3</b>	<b>6.8</b>	<b>-58.5%</b>	<b>59.5</b>	<b>36.2</b>	<b>-39.1%</b>
Exceptional items	-	-	2.2	-	-	2.2	-
<b>PBT</b>	<b>16.4</b>	<b>10.3</b>	<b>9.0</b>	<b>-45.2%</b>	<b>59.5</b>	<b>38.4</b>	<b>-35.5%</b>
Tax expense	5.0	2.7	2.5	-49.8%	16.4	9.8	-40.0%
<b>PAT</b>	<b>11.4</b>	<b>7.7</b>	<b>6.5</b>	<b>-43.2%</b>	<b>43.1</b>	<b>28.6</b>	<b>-33.8%</b>
Share of Profit of associate	1.7	1.9	1.7	1.1%	4.4	4.8	9.1%
<b>Net Profit/(Loss) for the period and Share of Profit of associate</b>	<b>13.1</b>	<b>9.6</b>	<b>8.2</b>	<b>-37.5%</b>	<b>47.5</b>	<b>33.3</b>	<b>-29.8%</b>
Other Comprehensive Income/(Loss)	(0.8)	0.3	(1.2)	54.8%	0.0	0.1	4.6%
<b>Total Comprehensive Income</b>	<b>12.4</b>	<b>9.9</b>	<b>7.0</b>	<b>-43.2%</b>	<b>47.5</b>	<b>33.4</b>	<b>-29.8%</b>
Net Profit Margin (%)	13%	8%	6%	-55.9%	13.9%	8.2%	-40.7%
<b>EPS (In Rs)</b>	<b>4.8</b>	<b>3.3</b>	<b>2.9</b>	<b>-39.5%</b>	<b>17.2</b>	<b>11.7</b>	<b>-31.9%</b>

\* Q4FY26 V/S Q4FY25 \*\* FY26 V/SFY25

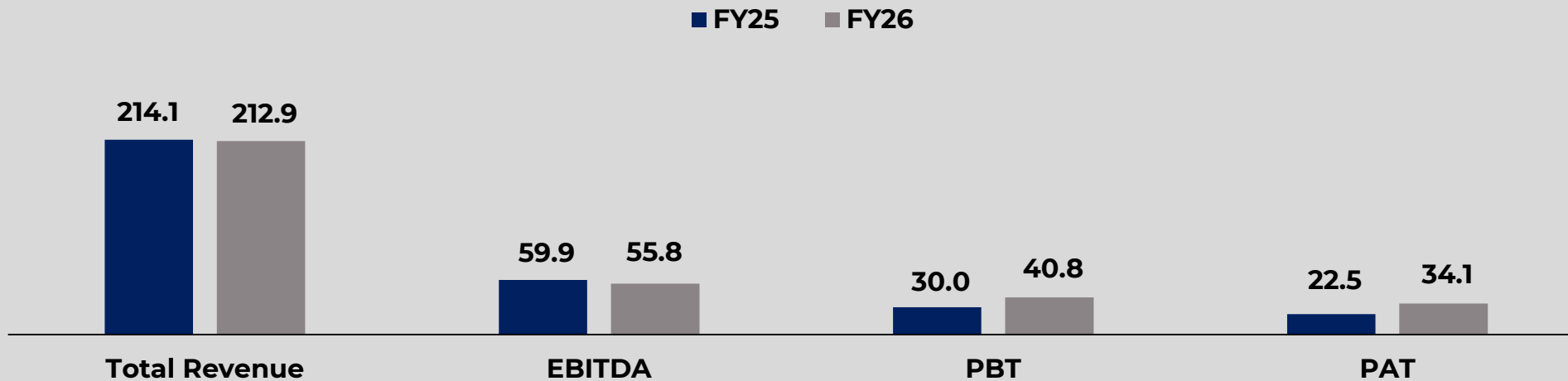
# Q4 & FY26 PERFORMANCE HIGHLIGHTS

STANDALONE (₹ IN CRORE)

QUARTER ENDED



YEAR ENDED



# Q4 & FY26 PERFORMANCE HIGHLIGHTS

## STANDALONE

(₹ In Crore Except EPS)

Particulars	Q4FY25	Q3FY26	Q4FY26	Y-o-Y *	FY25	FY26	Y-o-Y **
- Room revenue	30.9	35.4	34.4	11.3%	115.0	128.1	11.4%
- Food and beverages	18.9	20.2	16.9	-10.5%	72.3	69.9	-3.3%
- Other services	3.0	3.1	2.6	-12.6%	15.6	10.4	-33.2%
<b>Income from Operations</b>	<b>52.7</b>	<b>58.7</b>	<b>53.9</b>	<b>2.1%</b>	<b>203.0</b>	<b>208.4</b>	<b>2.7%</b>
Other Income	2.5	1.1	1.1	-55.2%	11.2	4.5	-60.2%
<b>Total Income</b>	<b>55.2</b>	<b>59.8</b>	<b>55.0</b>	<b>-0.5%</b>	<b>214.1</b>	<b>212.9</b>	<b>-0.6%</b>
Cost of Material Consumed	5.2	5.5	4.6	-11.5%	20.5	19.6	-4.6%
Employee Benefits Expense	10.5	11.5	11.1	5.0%	43.3	44.4	2.5%
Rent Expense	6.0	4.8	3.6	-40.8%	15.9	15.2	-4.3%
Power and fuel Expense	4.0	4.0	3.9	-2.5%	17.6	16.4	-6.6%
Other Expenses	17.0	17.4	17.4	2.3%	56.9	61.5	8.0%
<b>Total Expense</b>	<b>42.8</b>	<b>43.1</b>	<b>40.6</b>	<b>-5.2%</b>	<b>154.2</b>	<b>157.1</b>	<b>1.8%</b>
<b>EBITDA</b>	<b>12.4</b>	<b>16.7</b>	<b>14.4</b>	<b>16.0%</b>	<b>59.9</b>	<b>55.8</b>	<b>-6.8%</b>
<b>EBITDA Margin (%)</b>	<b>22.5%</b>	<b>28.0%</b>	<b>26.2%</b>	<b>16.6%</b>	<b>28.0%</b>	<b>26.2%</b>	<b>-6.2%</b>
Depreciation	3.8	4.3	4.2	9.6%	16.0	16.6	3.4%
<b>EBIT</b>	<b>8.6</b>	<b>12.5</b>	<b>10.2</b>	<b>18.9%</b>	<b>43.9</b>	<b>39.2</b>	<b>-10.5%</b>
Finance Cost	3.2	3.5	3.3	0.8%	13.8	13.4	-3.5%
<b>Profit before exceptional items and tax</b>	<b>5.4</b>	<b>9.0</b>	<b>6.9</b>	<b>29.8%</b>	<b>30.0</b>	<b>25.9</b>	<b>-13.8%</b>
Exceptional items	-	-	15.0	-	-	15.0	-
<b>PBT</b>	<b>5.4</b>	<b>9.0</b>	<b>21.9</b>	<b>309.1%</b>	<b>30.0</b>	<b>40.8</b>	<b>36.0%</b>
Tax expense	1.5	2.2	2.1	37.1%	7.6	6.8	-10.7%
<b>PAT</b>	<b>3.9</b>	<b>6.7</b>	<b>19.8</b>	<b>414.9%</b>	<b>22.5</b>	<b>34.1</b>	<b>51.8%</b>
Other Comprehensive Income/(Loss)	0.0	0.1	0.1	329.9%	0.0	0.2	1028.9%
<b>Total Comprehensive Income</b>	<b>3.9</b>	<b>6.9</b>	<b>19.9</b>	<b>414.5%</b>	<b>22.5</b>	<b>34.3</b>	<b>52.6%</b>
Net Profit Margin (%)	7.0%	11.5%	36.2%	416.9%	10.5%	16.1%	53.5%
<b>EPS (In Rs)</b>	<b>1.4</b>	<b>2.5</b>	<b>7.2</b>	<b>414.9%</b>	<b>8.2</b>	<b>12.4</b>	<b>51.8%</b>

\* Q4FY26 V/S Q4FY25 \*\* FY26 V/SFY25

# CONSOLIDATED FINANCIAL RESULTS (WITH & WITHOUT INDAS) Q4 & FY26

(₹ In Crore Except EPS)

Particulars	With INDAS					Without INDAS				
	Q4FY25	Q3FY26	Q4FY26	FY25	FY26	Q4FY25	Q3FY26	Q4FY26	FY25	FY26
Total Income	92.3	117.9	118.9	343.2	406.4	91.9	117.2	118.2	342.4	404.6
EBITDA	<b>25.5</b>	<b>34.8</b>	<b>31.3</b>	<b>96.8</b>	<b>110.6</b>	<b>20.1</b>	<b>24.0</b>	<b>15.5</b>	<b>75.9</b>	<b>72.8</b>
Depreciation	5.1	11.3	11.4	20.7	35.6	1.9	2.7	2.9	7.4	9.4
EBIT	<b>20.5</b>	<b>23.6</b>	<b>19.9</b>	<b>76.1</b>	<b>75.0</b>	<b>18.2</b>	<b>21.3</b>	<b>12.6</b>	<b>68.5</b>	<b>63.4</b>
Finance Cost	4.0	13.2	13.1	16.6	38.8	1.3	2.5	2.2	5.1	7.7
Profit before exceptional items and tax	<b>16.4</b>	<b>10.3</b>	<b>6.8</b>	<b>59.5</b>	<b>36.2</b>	<b>16.9</b>	<b>18.9</b>	<b>10.4</b>	<b>63.4</b>	<b>55.8</b>
Exceptional items	-	-	2.2	-	2.2	-	-	2.2	-	2.2
PBT	<b>16.4</b>	<b>10.3</b>	<b>9.0</b>	<b>59.5</b>	<b>38.4</b>	<b>16.9</b>	<b>18.9</b>	<b>12.5</b>	<b>63.4</b>	<b>58.0</b>
Tax expense	5.0	2.7	2.5	16.4	9.8	5.0	4.7	3.1	16.4	14.0
PAT	<b>11.4</b>	<b>7.7</b>	<b>6.5</b>	<b>43.1</b>	<b>28.6</b>	<b>11.9</b>	<b>14.1</b>	<b>9.4</b>	<b>47.1</b>	<b>43.9</b>
Share of Associate Profit	1.7	1.9	1.7	4.4	4.8	1.7	1.9	1.7	4.4	4.8
PAT After Associate	<b>13.1</b>	<b>9.6</b>	<b>8.2</b>	<b>47.5</b>	<b>33.3</b>	<b>13.6</b>	<b>16.1</b>	<b>11.1</b>	<b>51.5</b>	<b>48.7</b>
Other Comprehensive Income / (Loss)	(0.8)	0.3	(1.2)	0.0	0.1	(0.8)	0.3	(1.2)	0.0	0.1
Total Comprehensive Income	<b>12.4</b>	<b>9.9</b>	<b>7.0</b>	<b>47.5</b>	<b>33.4</b>	<b>12.8</b>	<b>16.3</b>	<b>9.9</b>	<b>51.5</b>	<b>48.8</b>
<b>EPS (In Rs)</b>	<b>4.8</b>	<b>3.3</b>	<b>2.9</b>	<b>17.2</b>	<b>11.7</b>	<b>4.7</b>	<b>5.9</b>	<b>3.6</b>	<b>18.8</b>	<b>17.8</b>
CASH Profit	<b>18.2</b>	<b>20.9</b>	<b>17.5</b>	<b>68.2</b>	<b>66.8</b>	<b>15.5</b>	<b>18.7</b>	<b>11.8</b>	<b>58.9</b>	<b>55.9</b>

**Note:** The adoption of IND-AS led to a notional increase in depreciation and finance costs of Rs. 57.3 CR, resulting in a reduction in PAT of Rs. 15.4 CR at the Consolidated level (CONSOL) for the year ended March 2026. For the quarter ended March 2026, depreciation and finance costs increased notionally by Rs. 19.4 CR, reducing PAT by Rs. 2.9 CR at the Consolidated level (CONSOL).

# STANDALONE FINANCIAL RESULTS (WITH & WITHOUT INDAS) Q4 & FY26

(₹ In Crore Except EPS)

Particulars	With INDAS					Without INDAS				
	Q4FY25	Q3FY26	Q4FY26	FY25	FY26	Q4FY25	Q3FY26	Q4FY26	FY25	FY26
Total Income	55.2	59.8	55.0	214.1	212.9	54.7	59.6	54.8	213.0	212.0
EBITDA	<b>12.4</b>	<b>16.7</b>	<b>14.4</b>	<b>59.9</b>	<b>55.8</b>	<b>7.3</b>	<b>11.3</b>	<b>8.9</b>	<b>40.4</b>	<b>34.5</b>
Depreciation	3.8	4.3	4.2	16.0	16.6	0.9	0.9	0.9	3.7	3.6
EBIT	<b>8.6</b>	<b>12.5</b>	<b>10.2</b>	<b>43.9</b>	<b>39.2</b>	<b>6.4</b>	<b>10.3</b>	<b>8.0</b>	<b>36.7</b>	<b>30.9</b>
Finance Cost	3.2	3.5	3.3	13.8	13.4	0.9	0.9	0.9	3.7	3.5
Profit before exceptional items and tax	<b>5.4</b>	<b>9.0</b>	<b>6.9</b>	<b>30.0</b>	<b>25.9</b>	<b>5.5</b>	<b>9.4</b>	<b>7.1</b>	<b>33.0</b>	<b>27.4</b>
Exceptional items	-	-	15.0	-	15.0	-	-	15.0	-	15.0
PBT	<b>5.4</b>	<b>9.0</b>	<b>21.9</b>	<b>30.0</b>	<b>40.8</b>	<b>5.5</b>	<b>9.4</b>	<b>22.1</b>	<b>33.0</b>	<b>42.4</b>
Tax expense	1.5	2.2	2.1	7.6	6.8	1.5	2.2	2.1	7.6	6.8
PAT	<b>3.9</b>	<b>6.7</b>	<b>19.8</b>	<b>22.5</b>	<b>34.1</b>	<b>4.0</b>	<b>7.2</b>	<b>20.0</b>	<b>25.5</b>	<b>35.6</b>
Other Comprehensive Income / (Loss)	0.0	0.1	0.1	0.0	0.2	0.0	0.1	0.1	0.0	0.2
Total Comprehensive Income	<b>3.9</b>	<b>6.9</b>	<b>19.9</b>	<b>22.5</b>	<b>34.3</b>	<b>4.1</b>	<b>7.3</b>	<b>20.1</b>	<b>25.5</b>	<b>35.8</b>
<b>EPS (In Rs)</b>	<b>1.4</b>	<b>2.5</b>	<b>7.2</b>	<b>8.2</b>	<b>12.4</b>	<b>1.5</b>	<b>2.6</b>	<b>7.3</b>	<b>9.3</b>	<b>13.0</b>
CASH Profit	<b>7.7</b>	<b>11.0</b>	<b>9.1</b>	<b>38.5</b>	<b>35.7</b>	<b>4.9</b>	<b>8.1</b>	<b>6.0</b>	<b>29.2</b>	<b>24.3</b>

**Note:** IND-AS adoption led to notional increase in depreciation and finance cost of Rs.22.9 CR leading to reduction in PAT of Rs. 1.5 CR at standalone level (SA) for year ended March 2026, and Rs. 5.7 CR leading to reduction in PAT of Rs. 0.2 CR at standalone level (SA) for Quarter ended March, 2026.

# ICONIQA MUMBAI FINANCIAL RESULTS (WITH & WITHOUT INDAS) Q4 & FY26

(₹ In Crore)

Particulars	With INDAS			Without INDAS		
	Q3FY26	Q4FY26	FY26	Q3FY26	Q4FY26	FY26
Total Income	17.4	24.2	44.9	16.8	23.6	43.6
EBITDA	<b>4.2</b>	<b>5.0</b>	<b>7.3</b>	<b>(0.8)</b>	<b>(5.0)</b>	<b>(7.8)</b>
Depreciation	5.5	5.8	13.6	0.5	0.7	1.3
EBIT	<b>(1.4)</b>	<b>(0.8)</b>	<b>(6.4)</b>	<b>(1.4)</b>	<b>(5.8)</b>	<b>(9.1)</b>
Finance Cost	9.2	9.1	22.8	1.2	0.9	2.6
PBT	<b>(10.6)</b>	<b>(9.9)</b>	<b>(29.2)</b>	<b>(2.6)</b>	<b>(6.6)</b>	<b>(11.7)</b>
Tax expense	(2.7)	(2.2)	(7.1)	(0.6)	(1.6)	(2.9)
PAT	<b>(7.9)</b>	<b>(7.7)</b>	<b>(22.1)</b>	<b>(2.0)</b>	<b>(5.1)</b>	<b>(8.7)</b>
Other Comprehensive Income / (Loss)	-	-	-	-	-	-
Total Comprehensive Income	<b>(7.9)</b>	<b>(7.7)</b>	<b>(22.1)</b>	<b>(2.0)</b>	<b>(5.1)</b>	<b>(8.7)</b>
CASH Profit	<b>(2.4)</b>	<b>(1.9)</b>	<b>(8.5)</b>	<b>(1.4)</b>	<b>(4.3)</b>	<b>(7.4)</b>

**Note:**

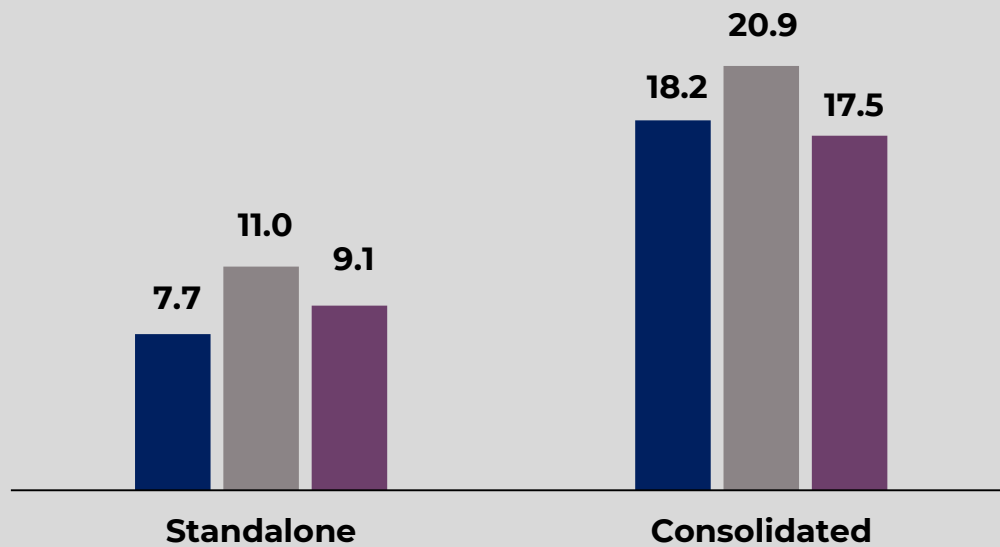
1. Pre operating expenditure of Rs 5.50 CR has been written off during the quarter and financial year ended.

2. During the current year, Royal Orchid Mumbai Private Limited, one of the subsidiary company, has recognized its Right-of-Use (ROU) assets and corresponding lease liabilities. Consequently, the subsidiary has recorded depreciation and finance cost of Rs 13.3 cr in the current quarter & Rs. 32.5 cr for the Year ended March 2026.

# STANDALONE & CONSOLIDATED CASH PROFIT Q4 & FY26 (WITH INDAS) (₹ IN CRORE)

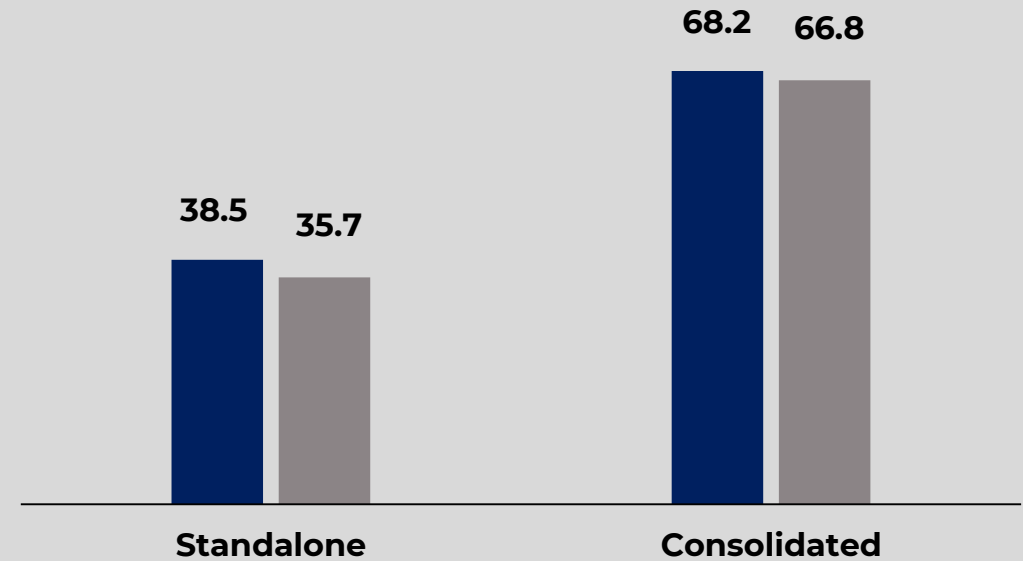
QUARTER ENDED

■ Q4FY25 ■ Q3FY26 ■ Q4FY26



YEAR ENDED

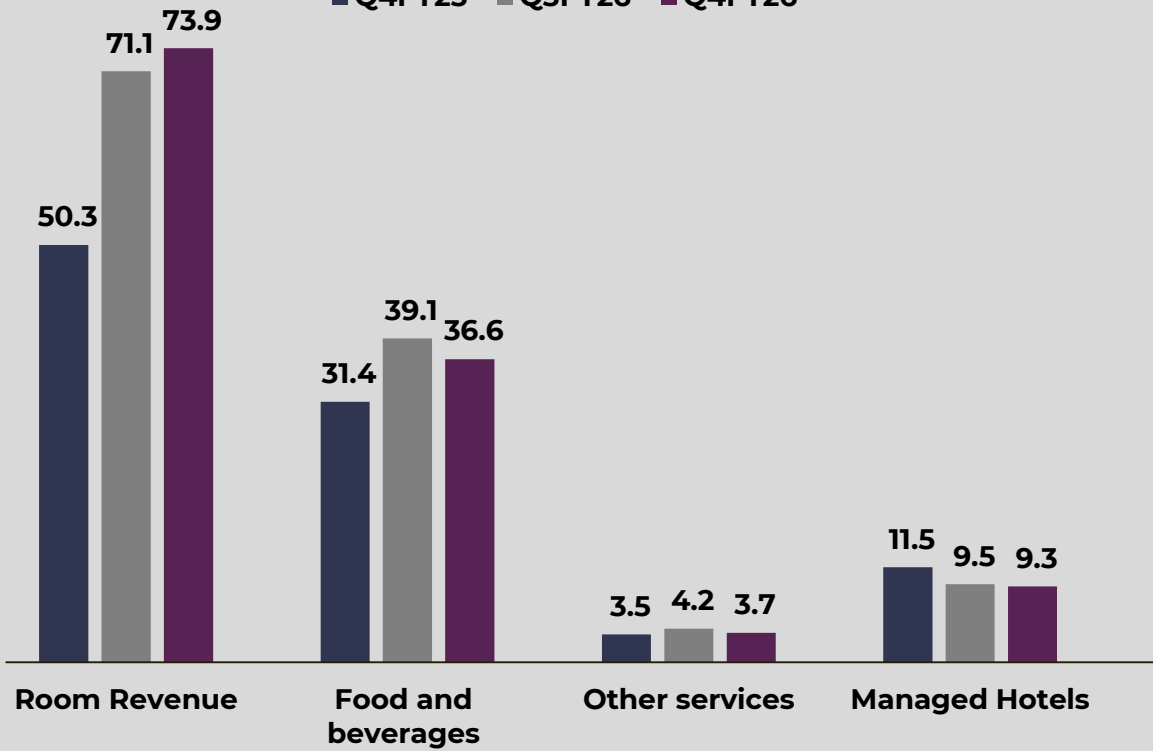
■ FY25 ■ FY26



# CONSOLIDATED REVENUE BREAK-UP (INCLUDING ASSOCIATE) Q4 & FY26 (₹ IN CRORE)

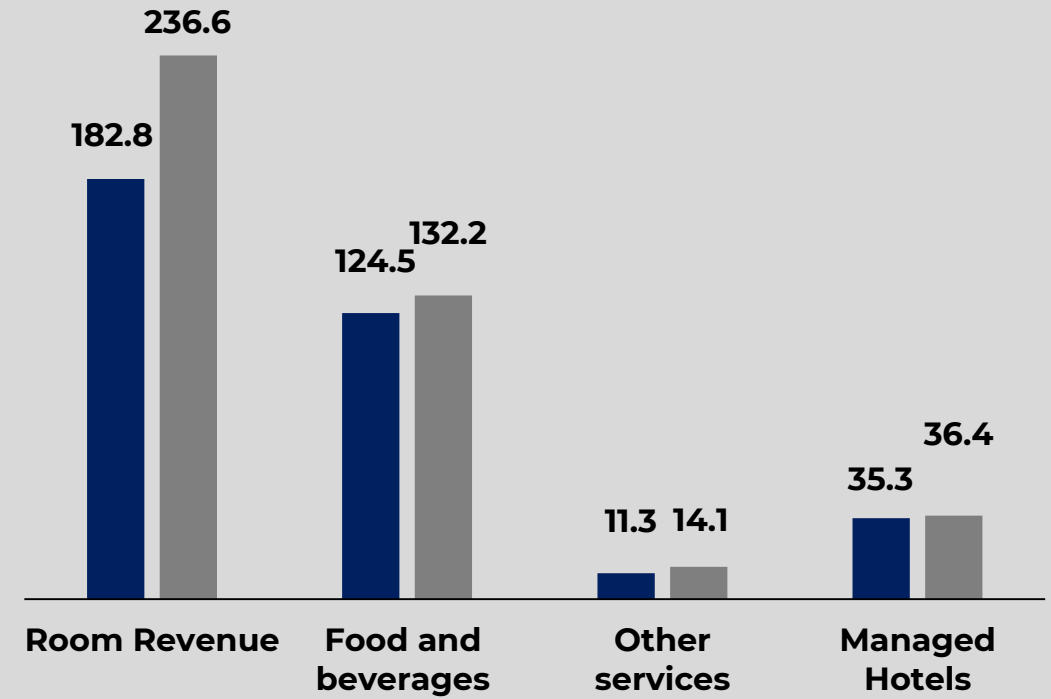
## QUARTER ENDED

■ Q4FY25 ■ Q3FY26 ■ Q4FY26



## YEAR ENDED

■ FY25 ■ FY26

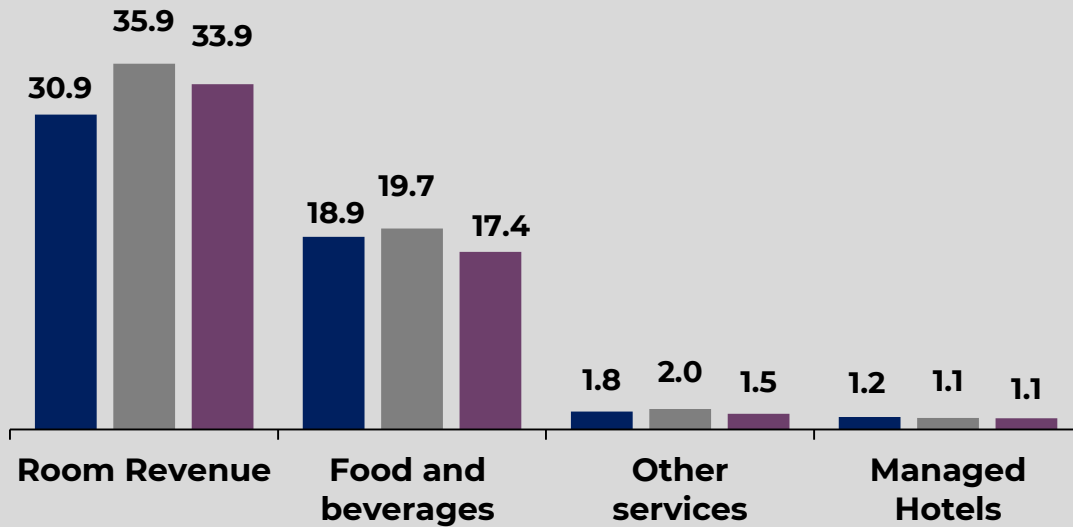


# STANDALONE REVENUE BREAK-UP

## Q4 & FY26 (₹ IN CRORE)

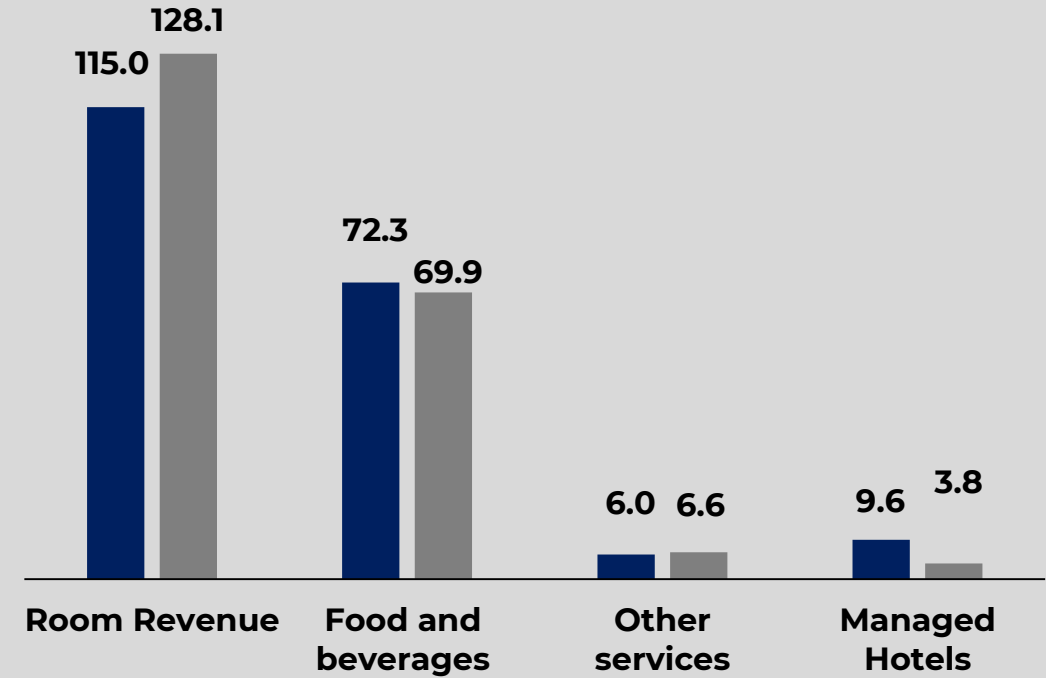
### QUARTER ENDED

■ Q4FY25 ■ Q3FY26 ■ Q4FY26



### YEAR ENDED

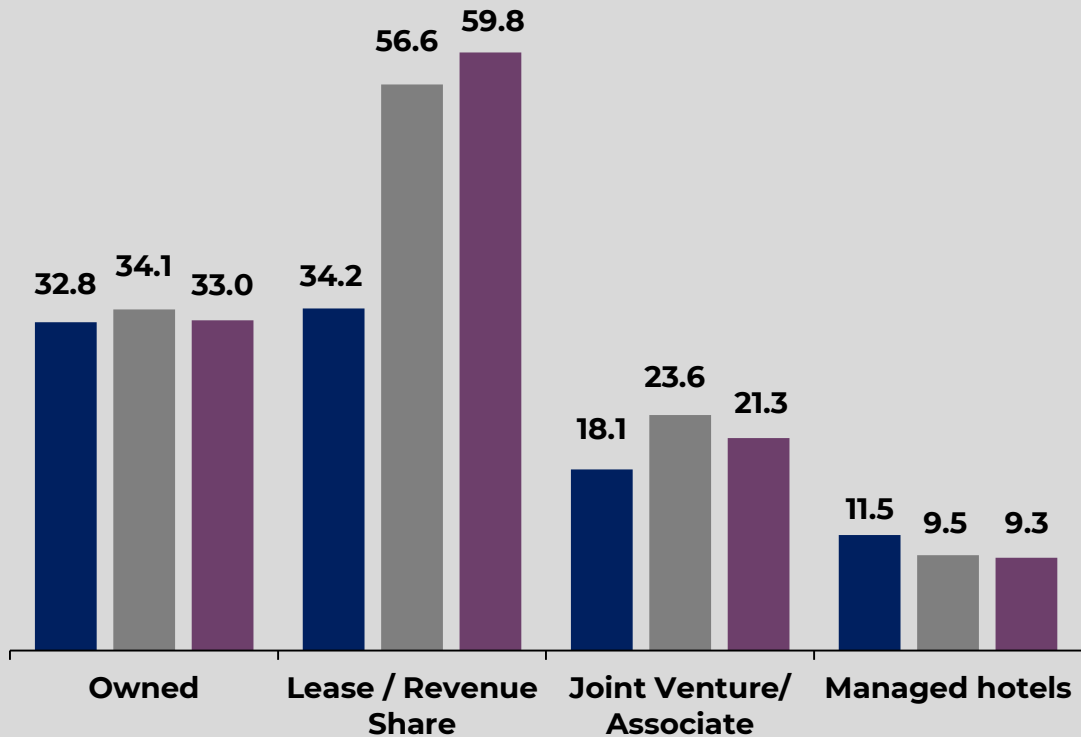
■ FY25 ■ FY26



# CONSOLIDATED SEGMENT WISE REVENUE BREAK-UP (INCLUDING ASSOCIATE) Q4 & FY26 (₹ IN CRORE)

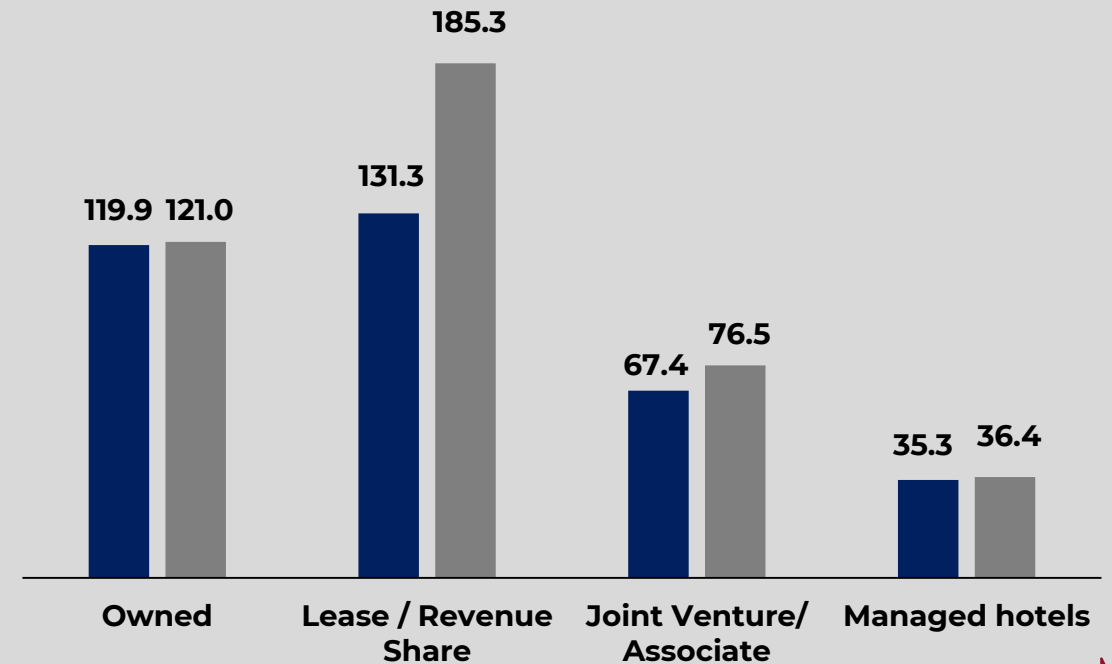
## QUARTER ENDED

■ Q4FY25 ■ Q3FY26 ■ Q4FY26



## YEAR ENDED

■ FY25 ■ FY26

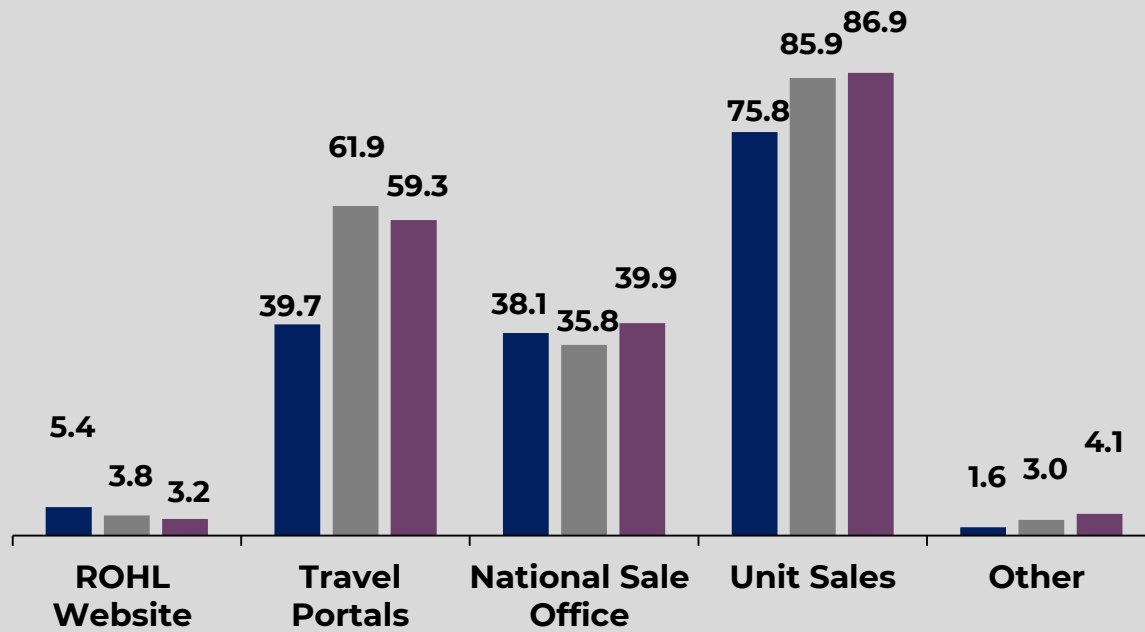


# SOURCE WISE ROOM REVENUE (MANAGED HOTELS)

## Q4 & FY26 (₹ IN CRORE)

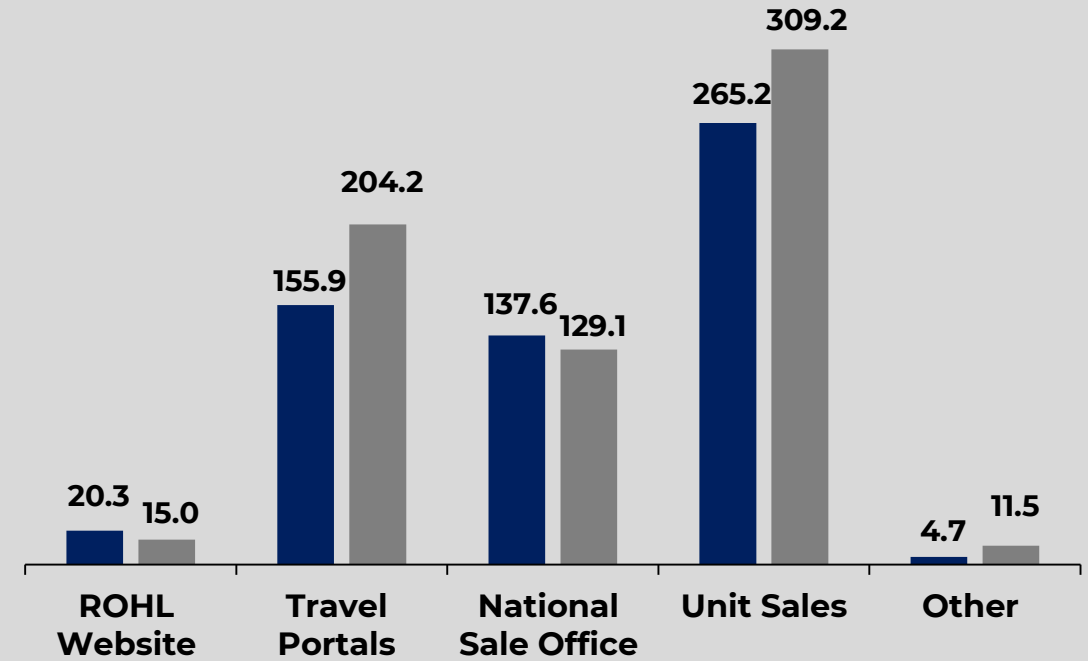
### QUARTER ENDED

■ Q4FY25 ■ Q3FY26 ■ Q4FY26



### YEAR ENDED

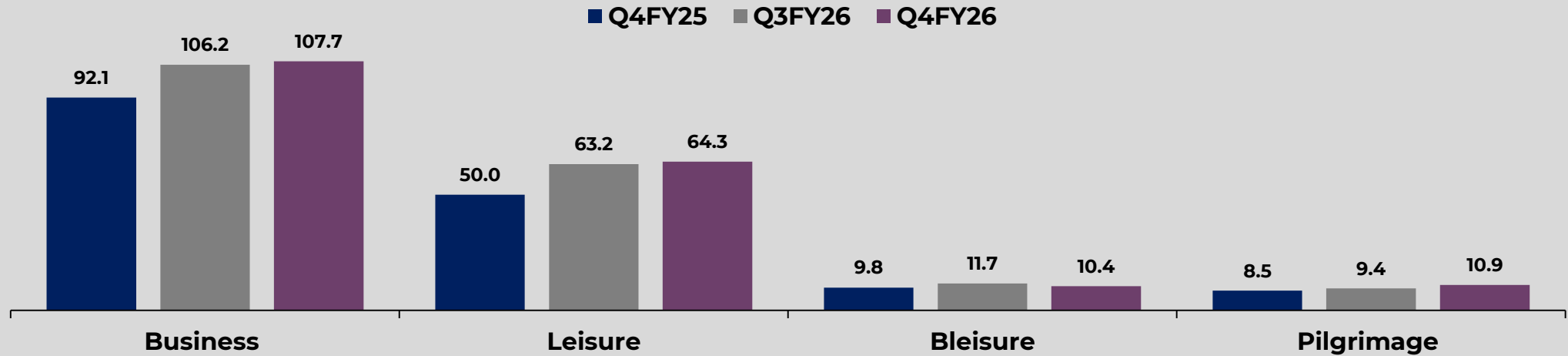
■ FY25 ■ FY26



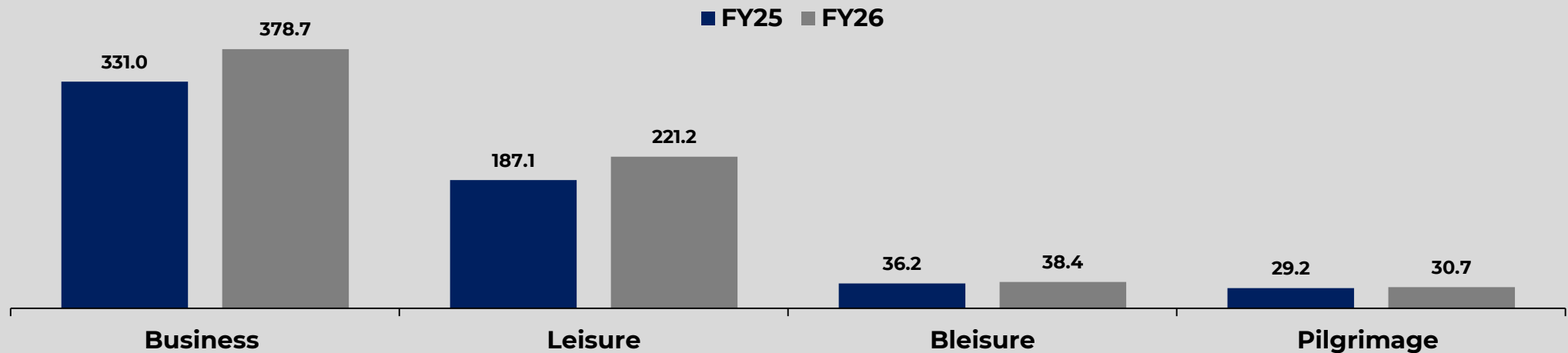
# SEGMENT WISE ROOM REVENUE (MANAGED HOTELS)

## Q4 & FY26 (₹ IN CRORE)

QUARTER ENDED



YEAR ENDED



# TODAY OUR PRESENCE

**175+**

**Hotels & Resorts in  
80+ Locations**  
*(including signed)*

**11,204+**

**Total Keys**  
*(Including Signed)*

**7,579+**

**Operational Rooms**

**180+**

**Specialty & All-day  
Dining Restaurants**



**58+**

Business  
Destinations



**20+**

Wedding  
Destinations



**4+**

Wildlife  
Destinations

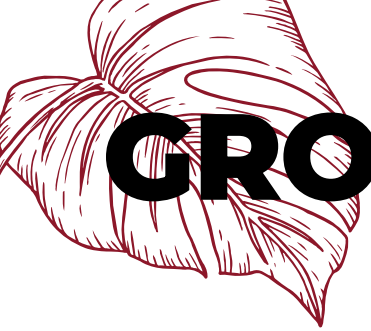


**47+**

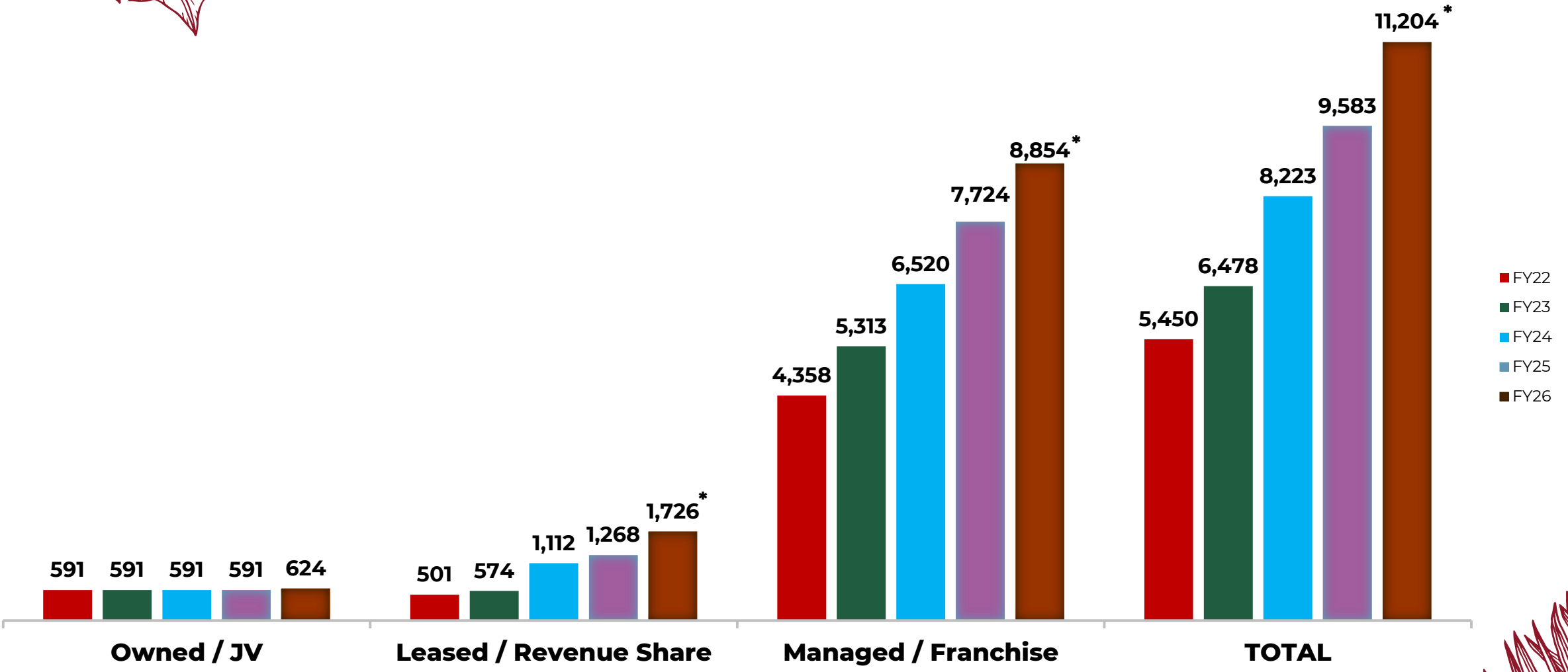
Leisure  
Destinations



Royal Orchid Metropole, Mysore



# GROWTH IN ROOMS



\*Includes Signed Hotels



# NEW HOTELS – ADDED IN – Q4 & FY26

SI No	Hotel Name	Location	Keys	Model
1	Regenta Bharati Resort	Urulikanchan, Pune	70	Managed
2	Regenta Resort	Dapoli	75	Managed
3	Regenta Central	Solapur	65	Managed
4	ICONIQA	Mumbai	292	Leased
5	Regenta Resort Tropical Village	Mysore	31	Franchise
6	Regenta Science Centre	Bhuj	59	Managed
7	Regenta Place	Candolim, Goa	36	Managed
8	Regenta Resort	Khatu Shyam	120	Managed
9	Regenta Place	Ahmedabad	48	Managed
10	Regenta Z	Vadodara	36	Managed
11	Regenta Ranjit Avenue	Amritsar	37	Managed
12	Regenta Z	Mahabaleshwar	33	Managed

**12**  
**HOTELS**



**902**  
**KEYS**

# UPCOMING HOTELS

Sl No.	Brand	City	Model
1	Z by Regenta	Vijayawada	Managed
2	Regenta Resort	Kushal Nagar, Coorg	Managed
3	Z by Regenta	Kondapur, Gachibowli	Franchise
4	Regenta Place	Hyderabad	Franchise
5	Regenta Inn	Tezpur Assam	Managed
6	Regenta	Nepal	Managed
7	Regenta	Varanasi	Managed
8	Regenta	Jamshedpur	Managed
9	Regenta	Lucknow	Revenue Share
10	Z by Regenta	Patna	Managed
11	Z by Regenta	Vrindavan, Uttarpradesh	Managed
12	Regenta	Gurgaon Sector 70	Revenue Share
13	Regenta Place	Vrindavan, Uttarpradesh	Managed
14	Regenta Place	Jim Corbett	Managed
15	Regenta	Mussoorie	Managed
16	Regenta Place	Mall Road, Mussoorie	Managed
17	Z by Regenta	Orai	Managed
18	Regenta Resort	Pushkar	Managed
19	Crestoria	Bhopal	Managed
20	Regenta Resort	Chittorgarh	Managed
21	Regenta Resort	Jabalpur	Managed
22	Regenta	Bhopal	Managed
23	Regenta	Gwalior	Managed
24	ICONIQA	Jodhpur	Managed
25	Regenta Place	Udaipur	Managed
26	Regenta Suites & Residences	Jaipur	Managed
27	Regenta Place Swan	Kota	Managed
28	Z by Regenta	Ambala	Franchise
29	Regenta	Ambala	Franchise
30	Regenta Place	Baddi, Himachal Pradesh	Managed
31	Regenta Place	Bhadohi	Managed
32	Regenta	Dodamarg, Goa	Revenue Share
33	Crestoria	Goa	Revenue Share
34	Regenta Baga Resort	Goa	Managed
35	Regenta Inn	Dhule	Franchise
36	Regenta	Nanded	Managed
37	Regenta Resort	Gir	Managed
38	Regenta	Rajkot	Managed
39	Regenta Resort	Bhavnagar	Managed
40	Regenta Resort	Mulshi, Pune	Managed
41	Regenta Resort	Panchgani	Managed
42	Regenta Place	Rajkot	Managed
43	Regenta Resort	Saputara	Managed
44	Regenta Resort	Nashik	Managed
45	Regenta Place	Omerga	Managed
46	Z by Regenta	Ahmedabad	Franchise
47	Regenta	Pune	Managed
48	Regenta Place	Ahmedabad	Managed
49	Z by Regenta	Ichalkaranji	Managed
50	Z by Regenta	Amritsar	Managed
51	Regenta Place	Bathinda	Managed
52	Lakshminarayan by ROHL	Vadodara	Revenue Share

**52+**  
**HOTELS**



**3625+**  
**KEYS**

# SEGMENT WISE OCCUPANCY, ARR & KEYS

Segment	Q4 FY25	Q3 FY26	Q4 FY26	FY25	FY26
Average Occupancy (JLO)	72%	68%	73%	71%	69%
Average Room Rate (JLO) (Rs)	6,137	6,972	6,844	5,685	6,275
Average Occupancy (Managed) (Portfolio)	63%	68%	59%	62%	62%
Average Room Rate (Managed) (Rs) (Portfolio)	4,127	4,454	4,262	3,993	4,111

# GUEST BREAK-UP

(In Nos)

Guest Break Up%	Q4FY25	Q3FY26	Q4FY26	FY25	FY26
Domestic Guests (Numbers)	94,776	1,22,851	1,27,443	4,17,660	4,79,409
Foreign Guests (Numbers)	24,375	17,877	30,259	60,995	69,093
<b>Total (Numbers)</b>	<b>1,19,151</b>	<b>1,40,728</b>	<b>1,57,702</b>	<b>4,78,655</b>	<b>5,48,502</b>
% Domestic	79.5%	87.3%	80.8%	87.3%	87.4%
% Foreign Guest	20.5%	12.7%	19.2%	12.7%	12.6%

# CONSOLIDATED COST AS A % OF TOTAL INCOME

(₹ In Crore)

Particulars	Q4FY25	Q3FY26	Q4FY26	FY25	FY26
<b>Raw Material Costs as a % of F&amp;B Revenue</b>					
F&B Revenue	28.3	36.3	33.1	112.3	120.5
Raw Material Cost	7.9	10.1	10.0	31.3	34.7
<b>% of Revenue</b>	<b>27.8%</b>	<b>27.8%</b>	<b>30.2%</b>	<b>27.9%</b>	<b>28.7%</b>
<b>Payroll Costs as a % of Revenue</b>					
Revenue	86.7	113.0	113.2	319.5	384.2
Payroll Cost	20.7	28.3	28.3	83.7	103.3
<b>% of Revenue</b>	<b>23.9%</b>	<b>25.0%</b>	<b>25.0%</b>	<b>26.2%</b>	<b>26.9%</b>
<b>Other Operating Costs as a % of Revenue</b>					
Revenue	86.7	113.0	113.2	319.5	384.2
Other Operating Cost	38.2	44.8	49.3	131.4	157.8
<b>% of Revenue</b>	<b>44.1%</b>	<b>39.6%</b>	<b>43.6%</b>	<b>41.1%</b>	<b>41.1%</b>

# ASSET PORTFOLIO MIX – AS ON DATE

CATEGORY	Owned	Leased	JV	Managed / Franchise	Total
5 Star	273	292	139	-	<b>704</b>
4 Star	130	395	-	2,419	<b>2,944</b>
Service Apartment	-	115	-	71	<b>186</b>
Resort/Heritage/MICE	-	154	82	1,247	<b>1,483</b>
3 Star / Budget	-	83	-	2,179	<b>2,262</b>
<b>Total KEYS</b>	<b>403</b>	<b>1,039</b>	<b>221</b>	<b>5,916</b>	<b>7,579</b>

# THE BIG PICTURE



**Empowering  
Change**



**Transforming  
Today**



**Asset Light  
Model**

# EMPOWERING CHANGE: WHO WE ARE



# VISION 2030

**FY26**

**123+ Hotels**

**11,204 Keys**

**FY30**

**345+ Hotels**

**22,000+ Keys**

# PHASE 1: FOUNDATION & GROWTH (2001 – 2024)



Began as an Indian hospitality brand with a vision to bring warm Indian hospitality to travellers.



Expanded from a single property in Bangalore to a diverse portfolio of 100+ hotels across India and international locations.



Created a versatile brand portfolio with offerings for every traveller ranging from upscale resorts to budget-friendly options.



Built a strong presence across business, leisure, wedding, and wildlife destinations, establishing a well-rounded brand identity

# PHASE 2: SHAPING TOMORROW (BEYOND 2025)



Transitioning into a **technology-driven, asset-light hospitality** powerhouse maximizing reach while maintaining quality.



Vision to grow to **200+ hotels**, with a focus on management **contracts and franchising** to scale efficiently.



Introducing **new lifestyle brands (like ICONIQA) and destination-focused resorts** (e.g., near the Statue of Unity) to tap into evolving traveller preferences.



Committed to empowering **India's youth, with plans to train hospitality professionals** in the coming year creating a talent pipeline for the future.



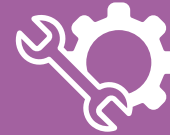
Aiming to set **new benchmarks for Indian hospitality**, delivering exceptional experiences while creating **long-term value for all stakeholders**.

# WHAT WILL DRIVE VISION 2030

**Clearly  
defined Brand  
Architecture**



**Smart  
Execution**



**Return on  
Invested  
Capital**



## ICONIQA is the foundation for Vision 2030

Brands for various customer segments & markets

Z, Place, Regenta, Crestoria, Iconiqa

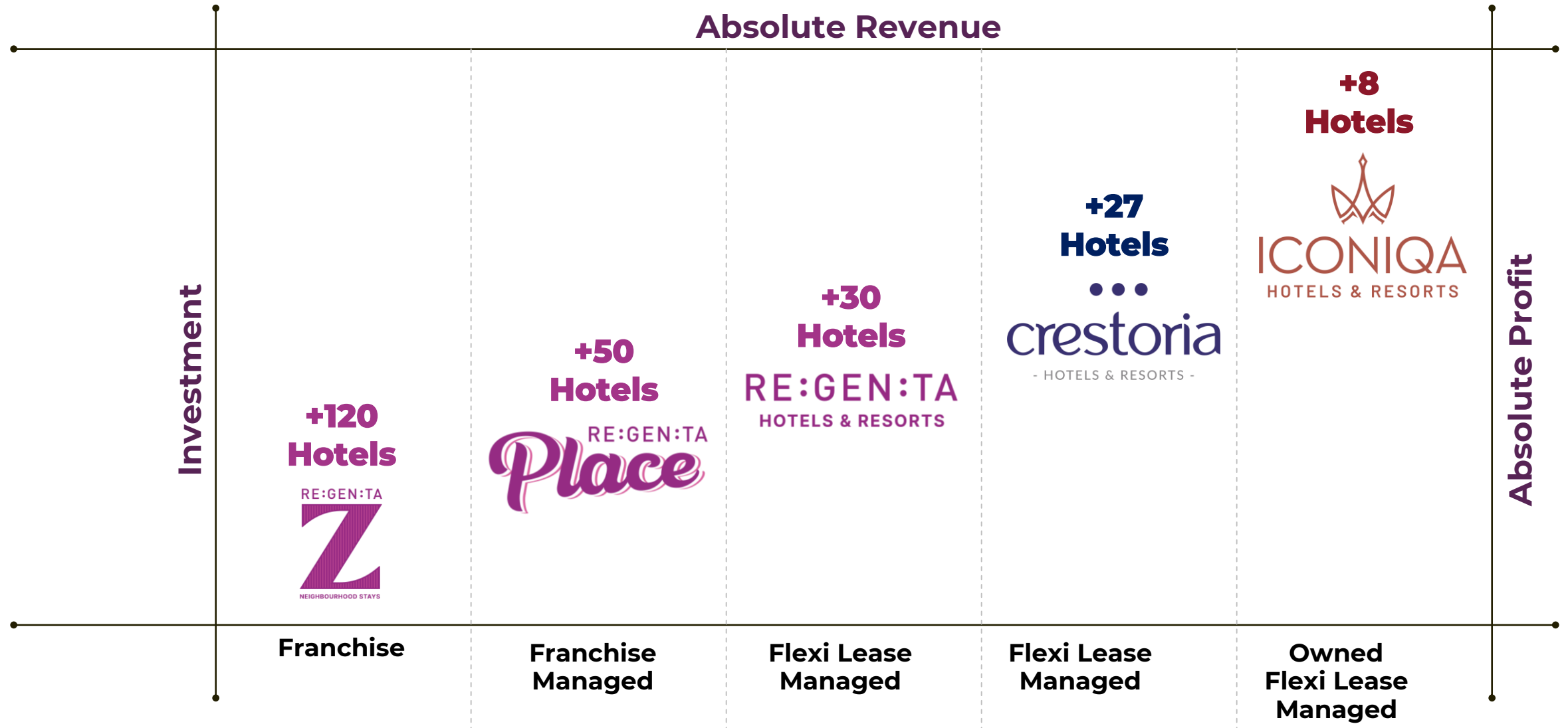
Excellence in Execution

Iconiqa, Mumbai - 12 months from shell to completion through meticulous planning & methodical execution

Rigorous investment management metrics

We continue to focus on +25% ROCE

# BRAND ARCHITECTURE



# TURNING LOYALTY INTO LASTING VALUE



## A TECH-DRIVEN LOYALTY PROGRAM THAT INCREASES REVENUE & GUEST ENGAGEMENT

The Regenta Rewards is a seamless, tech-powered solution that boosts guest engagement and drives revenue. Guests can redeem points across stays, dining, and shopping, creating a personalized experience that encourages repeat visits.

With real-time insights, the program helps optimize offerings, increase guest spending, and build long-term loyalty, making it a smart, revenue-driving tool for hotel owners.



### ***Pre-Redemption for Stay***

Guests can use points to book and upgrade their stay in advance, ensuring a personalized experience.



### ***Post-Stay Rewards***

After checkout, guests can redeem points for future stays or exclusive upgrades, encouraging repeat visits.



### ***Dining Rewards***

Points can be redeemed for in-room dining or meals at the hotel's restaurants, enhancing the guest's stay.



***Online Shopping Vouchers*** Guests can redeem points for vouchers at popular e-commerce platforms like Amazon, Flipkart, and Bluestone.



# ICONIQA - REDEFINED LANDSCAPE



ICONIQA  
HOTELS & RESORTS

Upscale Lifestyle Hotel

## ICONIQA

by Royal Orchid Hotels Ltd.

Near T2 International Airport, Mumbai

### 292 Keys

Strategically located just 2 minutes from the T2 Airport Terminal at Mumbai, making it an ideal stay for business and leisure travelers.

Well-connected to Mumbai's business hubs, shopping districts, and cultural landmarks, enhancing the guest experience.



# Regenta

Upscale Hotel

# 120 KEYS

operational since  
November 2025



## Regenta Resort, Khatu Shyam

Located just 2 km from the sacred Khatu Shyam Ji Temple, Regenta Anantam Resort offers a serene blend of comfort, elegance, and heartfelt hospitality. With 120 beautifully designed rooms and suites, versatile event spaces, and pure-veg dining, the resort is ideal for pilgrims, families, and destination weddings. Surrounded by a peaceful ambience, it promises a memorable and spiritually uplifting stay in Khatu.



# Regenta Place

3star Hotel

**48** KEYS

Operational Since  
October, 2025



**Regenta Place, Ahmedabad**

Regenta Place Ahmedabad is a midscale hotel in Bodakdev, near Sindhu Bhavan Road, offering an elegant urban retreat and warm hospitality. It provides seamless access to SG Highway and is a practical choice for business travelers, families, or people in the city for a short duration.



# Regenta

Upscale Hotel

**37** KEYS

Operational Since  
Feb, 2026



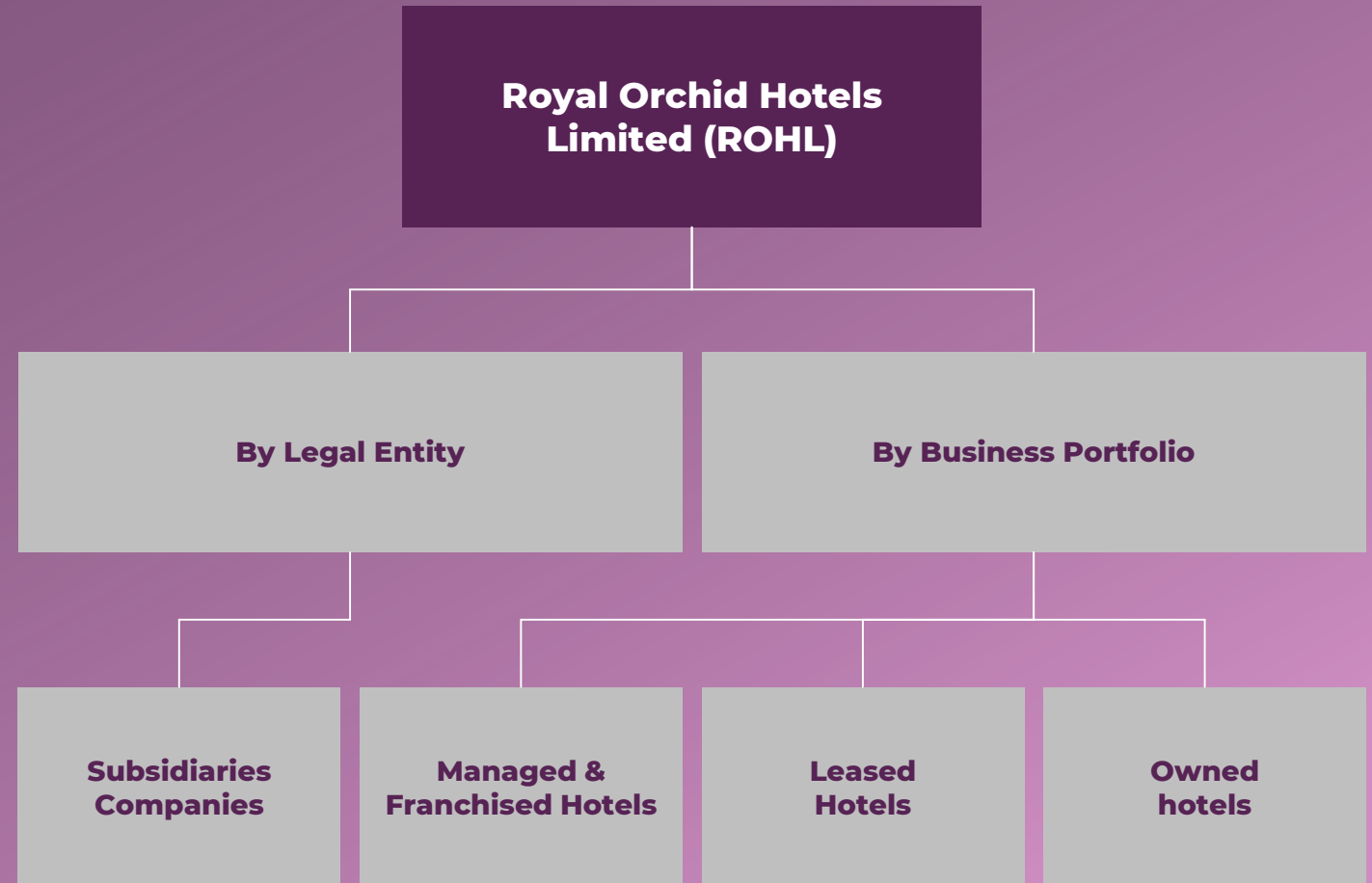
**Regenta, Ranjit Avenue, Amritsar**

Minutes from the Golden Temple, the airport, and the city's vibrant commercial and cultural avenues—this new Regenta landmark brings a heightened elegance to the skyline.

# SMART BLEND OF ASSET LIGHT & FLEXI LEASE HOTELS



# OUR BUSINESS STRUCTURE



# OUR ASSET LIGHT BUSINESS MODEL

Steadily gaining strong foothold through focus on Management contracts which will lead to high growth



Regenta Central, Candolim, Goa



## KEY FACTORS

01

Maintenance Capex required - Limited

02

Break even on Operating profit in just 1 year

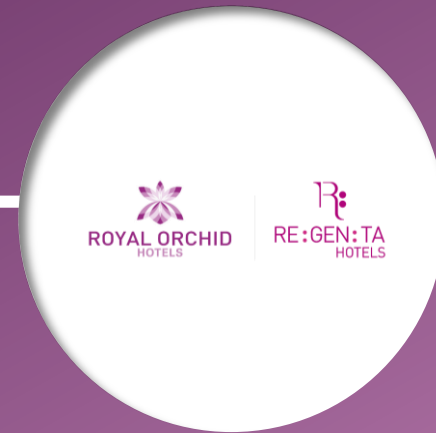
03

Creates brand visibility at a faster rate

04

Facilitates expansion plans and ramping up presence

# COMPETITIVE ADVANTAGE



Royal Orchid Metropole, Mysore



Balanced portfolio having presence in over **85+ locations** and **19 states**



**Strong Sales Presence** across major source markets in India



**Versatile Asset Portfolio** a brand for every personality

# COMPANY OVERVIEW

WHO WE ARE?

OUR JOURNEY

MANAGEMENT TEAM

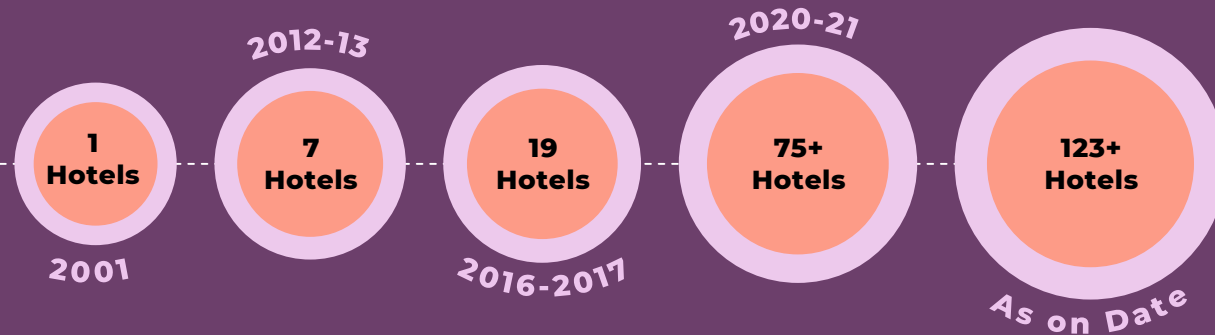
OUR PRESENCE



# AN INDIAN BRAND, FOR AN INDIA STORY

Royal Orchid Hotels Ltd is among India's fastest growing hotel groups operating across categories and geographies.

Royal Orchid owns, leases, manages and franchises properties, running the entire operation from rooms to food & beverage, banquets to outdoor caterings, truly making it one of India's largest full stack hospitality companies.



80+  
LOCATIONS

8500+  
EMPLOYEES

100+  
SALES FORCE



# ROHL VISION

“

Our Vision is to operate 350+ profitable and responsible hotels where guests love to stay, dine and celebrate. We wish to create hotels which have a soul, a reflection of our distinctly warm Indian Hospitality.

In this journey, we will also empower the youth of our country. The ones who wish to join hospitality industry, but are limited by financial means. We will provide skill development training to students over the next three years, thereby making them employable, and so they can in turn strengthen the Indian hospitality workforce.

”



# BOARD OF DIRECTORS



**Mr. Chander Baljee,**  
Chairman & Managing Director

Royal Orchid Hotels is promoted by Mr. Chander K Baljee, a P.G Graduate from Indian Institute of Management (Ahmedabad) with over 5 decades of experience in the hospitality industry

## WHOLE-TIME DIRECTOR



**Mr. Keshav Baljee**

Co-promoter of Royal Orchid Hotels Limited, designated partner of Kensington Villas LLP - also founder of Spree Hotels, which is one of India's fastest growing and most loved mid-market hotel brand.

## NON-EXECUTIVE DIRECTOR



**Mrs. Sunita Baljee**

Co-promoter and one of the founders of Royal Orchid Hotels Limited. She is a Master in Business Administration and carries vast experience in the hospitality industry.

## INDEPENDENT DIRECTORS



**Dr. PV Ramana Murthy, Ph.D.**

An HR and OD expert with over 35 years of experience in Fortune 500 CXO roles, specializing in culture transformation and leadership development. He currently serves on the boards of Zee Entertainment and Automotive Axles Limited, and authored the bestselling book The Power of Humility on humble leadership.



**Mr. Rakeshh Mehta**

CA Rakeshh Mehta, Chairman of Mehta Group, leads renowned entities such as Mehta Equities Ltd (BSE, NSE, MCX-SX, DP CDSL, PMS, MCX, NCDEX) and Dowell Fiscal Services Pvt. Ltd., a registered NBFC. A Harvard Business School alumnus and Chartered Accountant, he has steered Mehta Group into one of India's most reputed financial service providers with 70,000+ clients and 80+ locations nationwide. He has served on key committees of BSE, CDSL, and ICAI, and is a respected voice in business bodies like IMC, ASSOCHAM, FICCI, and CII. A passionate philanthropist, he leads multiple CSR and community initiatives through the Mehta Foundation and other trusts.



**Ms. Nithya Subramanian**

Senior Director – Data & AI at Best Buy, with 21 years of global experience across Microsoft, Philips, Cisco & IBM. Award-winning AI Leader, TEDx Speaker & Certified Independent Director, driving enterprise-wide digital transformation. Expert in Data Science, AI/ML, Analytics COEs, and Data Governance with a focus on customer-centric innovation. Passionate mentor and thought leader, enabling organizations to achieve data-driven growth and operational excellence.

# MANAGEMENT



**Mr. Arjun Baljee**  
President

Over 20+ years of experience in operation and management of real estate, technology, start-ups, and hospitality industries.



**Mr. Amit Jaiswal**  
Chief Financial Officer

Over 30+ years of experience in Finance with Manufacturing & Hotel Industry.



**Mr. Vikas Passi**  
Sr. VP Operations (West)

Over 25+ years of vast experience in hotel operations and sales.



**Mr. Shiwam Verma**  
Sr. VP Operations (Goa)

Over 25 years of experience with Pride Hotels & Sarovar Hotels



**Mr. Saravanan Dhanabalu**  
VP Operations (South)

30 years of vast experience with ITC fortune hotels and was managing 22 hotels in south India.



**Mr. Naveen Sharma**  
Sr VP Sales

29+ Years Exp with Lemon Tree, Sterling Holiday Resorts, ITC Fortune Hotels Limited



**Mr. Sunil Khera**  
Sr. VP – Operations (North)



**Ms. Suman**  
VP Operations – (Mysore, Kabini & Sakleshpur)



**Mr. Gaurav Goyal**  
Sr. VP - Development



**Mr. Jayesh Wadher**  
VP - Human Resources

# ANNUAL INCOME STATEMENT CONSOLIDATED

(₹ In Crore Except EPS)

Particulars	FY24	FY25	FY26
- Room revenue	150.4	161.1	213.7
- Food and beverages	102.2	112.3	120.5
- Other services	41.0	46.0	49.9
<b>Income from Operations</b>	<b>293.6</b>	<b>319.5</b>	<b>384.2</b>
Other Income	19.1	23.7	22.3
<b>Total Income</b>	<b>312.7</b>	<b>343.2</b>	<b>406.4</b>
Cost of Material Consumed	29.1	31.3	34.7
Employee Benefits Expense	72.6	83.7	103.3
Power and fuel Expense	21.3	21.8	22.8
Rent Expense	13.5	16.7	15.9
Other Expenses	81.0	92.9	119.1
<b>Total Expense</b>	<b>217.5</b>	<b>246.4</b>	<b>295.8</b>
<b>EBITDA</b>	<b>95.2</b>	<b>96.8</b>	<b>110.6</b>
<b>EBITDA Margin (%)</b>	<b>30.4%</b>	<b>28.2%</b>	<b>27.2%</b>
Depreciation	19.9	20.7	35.6
<b>EBIT</b>	<b>75.3</b>	<b>76.1</b>	<b>75.0</b>
Finance Cost	18.3	16.6	38.8
<b>Profit before exceptional items and tax</b>	<b>57.0</b>	<b>59.5</b>	<b>36.2</b>
Exceptional items	-	-	2.2
<b>PBT</b>	<b>57.0</b>	<b>59.5</b>	<b>38.4</b>
Tax expense	9.7	16.4	9.8
<b>PAT</b>	<b>47.4</b>	<b>43.1</b>	<b>28.6</b>
Share of Profit of associate	3.5	4.4	4.8
<b>Net Profit/(Loss) for the period and Share of Profit of associate</b>	<b>50.8</b>	<b>47.5</b>	<b>33.3</b>
Other Comprehensive Income/(Loss)	(0.8)	0.0	0.1
<b>Total Comprehensive Income</b>	<b>50.0</b>	<b>47.5</b>	<b>33.4</b>
Net Profit Margin (%)	16.0%	13.9%	8.2%
<b>EPS (In Rs)</b>	<b>17.68</b>	<b>17.23</b>	<b>11.74</b>

# BALANCE SHEET CONSOLIDATED

(₹ In Crore)

Particulars	FY24	FY25	FY26
<b>Equity &amp; Liability</b>			
Equity share capital	27.4	27.4	27.4
other equity	163.3	203.4	230.7
Non-controlling interests	17.4	16.3	17.4
<b>Total Equity</b>	<b>208.1</b>	<b>247.1</b>	<b>275.5</b>
<b>Non-current liabilities</b>			
Financial Liabilities			
Borrowings	46.7	78.9	82.5
Lease Liabilities	122.0	109.5	529.5
Other financial liabilities	1.1	0.4	2.8
Provisions	2.8	3.0	4.9
Deferred tax liabilities	0.3	0.2	0.1
<b>Total Non-Current Liability</b>	<b>173.1</b>	<b>191.9</b>	<b>619.8</b>
<b>Current Liabilities</b>			
Financial Liabilities			
Borrowings	20.4	21.1	15.5
Lease Liabilities	10.4	11.8	13.2
Trade payables	32.7	33.0	40.4
Other financial liabilities	12.3	16.6	56.2
Other current liabilities	9.6	12.8	17.6
Provisions	2.5	2.5	2.4
current tax liabilities	0.8	1.3	1.0
<b>Total Current Liability</b>	<b>88.8</b>	<b>99.2</b>	<b>146.3</b>
<b>Total Equity &amp; Liability</b>	<b>470.0</b>	<b>538.2</b>	<b>1,041.6</b>

Particulars	FY24	FY25	FY26
<b>Non-Current assets</b>			
Property, plant and equipment	117.6	130.6	158.9
Capital Work in progress	0.4	17.1	2.4
Goodwill	17.6	17.6	17.6
Other intangible assets	0.1	0.1	0.2
Right-of-use-assets	120.1	104.6	553.4
Investments accounted for using equity method	30.0	34.4	39.2
<b>Financial assets</b>			
Investment	0.0	0.0	0.0
Loans	7.0	7.0	7.0
other financial assets	34.5	85.3	57.4
Deferred tax assets (net)	13.1	12.2	18.3
Non-current tax assets	9.1	2.8	3.9
Other non-current assets	4.3	3.3	4.3
<b>Total Non-Current Assets</b>	<b>353.8</b>	<b>415.1</b>	<b>862.6</b>
<b>Current Asset</b>			
Inventories	2.6	2.7	3.0
<b>Financial Assets</b>			
Investment	-	-	37.7
Trade Receivable	32.9	37.2	37.8
cash and cash equivalents	23.9	26.7	14.1
Bank balance other than cash and cash equivalents	27.1	30.1	26.1
Loans	0.6	0.6	-
Other financial assets	6.4	11.3	25.3
Current tax assets	0.1	0.1	0.1
other current assets	7.3	12.1	10.9
<b>Total</b>	<b>100.8</b>	<b>120.7</b>	<b>155.0</b>
Asset held-for-sale	15.3	2.3	24.0
<b>Total Current Asset</b>	<b>116.2</b>	<b>123.0</b>	<b>179.0</b>
<b>Total Asset</b>	<b>470.0</b>	<b>538.2</b>	<b>1,041.6</b>



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**THANK  
YOU !**