



August 10, 2026

To
BSE Limited
The Corporate Relationship Dept.
P.J. Towers, Dalal Street
Mumbai-400 001
Scrip Code: 500214

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block- G,
Bandra Kurla Complex, Bandra (East),
Mumbai-400 051
Symbol: IONEXCHANG

Sub.: Submission of Investor Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation being made to the Investors and Analysts (Group Meet).

The aforesaid information is also available on the website of the Company and can be accessed at www.ionexchange.global.com.

Kindly take the information on record.

Thanking You,

Yours faithfully,
For Ion Exchange (India) Limited

Nikisha Solanki
Company Secretary & Compliance Officer
ACS- 50894

Encl.: As stated above



FY 2026-27

Investor Presentation

August 2026





Overview

Company Snapshot



62 +
YEARS OF
EXPERTISE

OPERATIONS IN
50 +
COUNTRIES



360° TOTAL WATER &
ENVIRONMENT MANAGEMENT



WORLD CLASS
MANUFACTURING FACILITIES



ONE OF ASIA'S LARGEST
SERVICE NETWORKS



EXPORTS ACROSS
CONTINENTS



SERVING
INDUSTRIES,
INSTITUTIONS,
HOMES &
COMMUNITIES



GLOBAL ASSEMBLY HUBS IN
UAE, SAUDI ARABIA, SOUTH
AFRICA, INDONESIA &
BANGLADESH



ADVANCED R&D
CENTRES IN INDIA



COMMITTED TO
SUSTAINABILITY

200,000 +
INSTALLATIONS WORLD-WIDE



3,000 +
CORE INDUSTRY PROJECTS



OUR VISION

To be the leader in our business, which is so vital to people's lives & the environment.

Total Water & Environment Management Solutions





Portfolio



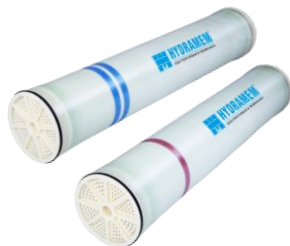
Core Offerings

1



**Ion Exchange
Resins**

2



Membranes

3



Chemicals

4



Standard Systems

5



**Home Water
Solutions**

6



Digital Solutions

7



**Water
Treatment**

8



**Ultrapure
Water**

9



**High Purity
Water**

10



**Wastewater
Treatment**

11



**Zero Liquid
Discharge**

12



Services

Capabilities

Leaders in **Resins, Membranes & Chemicals**, with a Unique End-to-End Portfolio
Spanning **Solutions, Digital & Services**



Core Solutions

PRE TREATMENT



- Screening and Settling using Physical Screens and Settling Tanks
- Coagulation and Flocculation by Chemical Mixing
- Filtration using Media Filtering

WATER TREATMENT



- Primary Stage – Using Screens and Gravity Tanks
- Secondary Stage – Using Helpful Bacteria & Oxygen
- Tertiary Stage – Using Fine Filters, Chemicals or UV

CONDENSATE POLISHING



- Condensate Steam Cleaning by removing Impurities
- Pre-Filtration
- Ion Exchange
- Regeneration using acid & alkali solutions

WASTEWATER RECYCLE, REUSE



- Advanced Tertiary Treatment for Water Recycling
- Screening
- Biological Processes
- Membrane Filtration

SEWAGE TREATMENT



- Primary Treatment
- Secondary Treatment – Sequential Batch Reactor
- Tertiary Treatment

ZERO LIQUID DISCHARGE



- High Recovery Membrane & ZLD Solutions
- Pre-Treatment
- Membrane & Thermal Processing
- Crystallization

HOME WATER SOLUTIONS



- UV Water Purifier
- RO Water Purifier
- Water Softeners
- Iron Removers
- On The Go Purifier
- Water Filters

Advanced Solutions

SEA WATER DESALINATION



- Intake and Pre-Treatment
- Core Desalination – Reverse Osmosis
- Post Treatment and Disposal

ULTRA PURE WATER



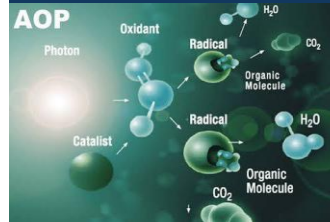
- RO, EDI & Mixed Bed UPW Systems for Solar & Semiconductor
- High-Recovery UPW with TOC & Silica Control

HIGH PURITY WATER



- Integrated RO, DM & EDI Systems for Pharma & Data Centers
- Smart Water Quality Monitoring

ADVANCED OXIDATION



- Radical creation to make Hydroxyl Radicals
- Pollutant Breakdown
- Full Cleanup – Harmful waste to safe end product like Water and Carbon Dioxide

PRODUCED WATER TRT



- Removes Oil, Solids, Dissolved Impurities
- Primary Treatment
- Secondary Treatment .. DAF
- Tertiary Treatment

APPLIED ION EXCHANGE



- API Desalting Unit
- Fish Collage Separation
- Glyphosphate Separation & Concentration
- Sugar Juice Clarification & Brix Concentration

WELLNESS SOLUTIONS



- Zero B Hydrogen Water - Hydrolife
- Zero B Alkaline Water – Ionizer
- Under the sink variants

Emerging Solutions

BRINE VALORIZATION



- Membrane based Brine Recovery
- Thermal Brine Concentration (MEE/MVR)
- Crystallization & Complete ZLD Systems

LITHIUM EXTRACTION



- Recover Lithium from battery waste and brines powered by Advanced membrane & resin solutions
- Enable pure Lithium streams for battery-grade conversion

PFAS ASSURANCE



- Capture & polish with specialized IE resins
- Complete treatment solutions
- End-to-End Efficient PFAS Destruction

NEW ENERGY SOLUTIONS



- High Purity DM Water Systems for Electrolyzer
- Integrated Electrolyzer & BOP Solution
- End to end containerized Hydrogen Skids

SEMICONDUCTOR SOLUTIONS



- Ultra Pure Water (UPW) systems
- Condensate polishing & advanced membrane sys
- Wastewater reuse & chemical recovery solution

DATA CENTER SOLUTIONS



- Cooling water treatment solutions
- High-efficiency RO & softening systems
- Sustainable water reuse & zero discharge system

DIGITAL SOLUTIONS



- AI-Powered IonSiTE Remote Asset Performance Management (APM)
- Digital Twins -Oil & Gas, Utilities, Infra, Data Centers



Key Attributes

Global Presence



50+
COUNTRIES SERVED

30%
INTERNATIONAL
REVENUE SHARE

14
GLOBAL MANUFACTURING FACILITIES
& ASSEMBLY CENTRES

200,000+
GLOBAL
INSTALLATIONS

Our Global Offices

Global Project Locations



South Asia	East Asia
1 India	1 Japan
2 Bangladesh	Central Asia
3 Bhutan	1 Azerbaijan
4 Maldives	2 Turkmenistan
5 Myanmar	3 Uzbekistan
6 Nepal	Southeast Asia
7 Pakistan	1 Indonesia
8 Sri Lanka	2 Malaysia
	3 Philippines
	4 Thailand
	5 Vietnam
West Asia	Southern Africa & SADC
1 Bahrain	1 Botswana
2 Iran	2 Malawi
3 Iraq	3 South Africa
4 Jordan	4 Zambia
5 Kuwait	5 Zimbabwe
6 Oman	West & Central Africa
7 Qatar	1 Burkina Faso
8 Saudi Arabia	2 Gabon
9 UAE	3 Guinea
East Africa	4 Niger
1 Ethiopia	5 Nigeria
2 Kenya	6 Senegal
3 Rwanda	7 Sierra Leone
4 Somalia	
5 Tanzania	
6 Uganda	
North Africa	Europe
1 Algeria	1 Portugal
2 Egypt	2 Italy
3 Morocco	Latin America
4 Sudan	1 Panama

Global Manufacturing Facilities



Ankleshwar, Gujarat
Resins Manufacturing - Exports



Roha, Maharashtra
Non-Solvent Resins



Verna, Goa
Centre of Membrane Excellence



Patancheru, Telangana
Chemicals Manufacturing



Saudi Arabia
Chemical Blending Facility



Portugal
MAPRIL, Manufacturing Facility

Global Manufacturing Facilities



Hosur, Tamil Nadu
Standard Systems Assembly



Verna, Goa
Standard Membrane Systems



Wada, Maharashtra
Standard Systems Assembly



Palaspe, Maharashtra
Large System Assembly



UAE
Assembly Unit, ICV Certified Facility



South Africa
Manufacturing Facility



Indonesia
Assembly and Testing Center



Bangladesh
Fabrication Unit & Assembly Centre



Enablers



Innovation at the Core: Ion Exchange's Research Legacy

Six decades of scientific leadership in water treatment — from India to the world.

Recognized by the Department of Scientific and Industrial Research (DSIR), New Delhi — upholding the highest standards of scientific integrity.

1965

R&D Founded

50+

Patents Held

100+

Products Launched



Vashi, Maharashtra Technology Centre Of Excellence

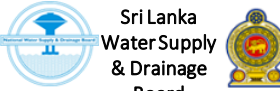
Systems design, application testing & consulting

Patancheru, Telangana Chemical Centre Of Excellence

Resins, membranes, microbiology labs & enzyme research

- ✓ **One of India's oldest water-focused research center**
- ✓ **Contributing to global water treatment technology**
- ✓ **Sustainable solutions for industries and communities**

Marquee Clients

INFRASTRUCTURE		PETROCHEMICALS		AUTOMOBILES		HOTELS		POWER		PHARMA		TEXTILES		STEEL		PULP & PAPER			
																			
																			
																			
												ULTRA PURE WATER SEMICONDUCTOR SOLAR							
				CHEMICALS SUGAR CEMENT		FOOD & BEVERAGES HOSPITALS REAL ESTATE													
																			
																			
																			

Human Capital

PEOPLE. CAPABILITIES. PERFORMANCE.

Empowering our capabilities to deliver sustainable value across the globe.



3,500+
Professionals



15+
Countries



A diverse, skilled and future-ready workforce driving innovation, operational excellence and customer value across **6 strategic capability pillars**.





Investments



Building Scale : Industrial Resins @ Roha



5X
Capacity Expansion

4X
Expand Share from
2.5% to 10%

Strategic investments to strengthen Industrial Resins capabilities

- **Expanded conventional resin capacity** to support future growth .. Increase global resin market share
- **Established India's first Non-Solvent Resin** manufacturing facility.
- **Integrated Spent Acid Recovery** to enable circular manufacturing .. A global first



USFDA / Health Canada Compliant | WHO - GMP Certified | ISO 9001 & 14001 Certified



Technology Leadership

India's first Non-Solvent Resin manufacturing capability



Circular Manufacturing

Integrated acid recovery for resource efficiency and sustainability



Capacity Expansion

Enhanced production to meet domestic and export demand



Future-Ready Operations

Green manufacturing with ZLD and advanced environmental infrastructure

Building Scale : Pharma Resins @ Ankleshwar



6X
Capacity Expansion

5X
Expand Share from
3.5% to 17%

Strategic investments to expand Pharma Resins capabilities and capacity

- **Expanded product portfolio** with new Weak Acid Cation and Acrylic Anion resin grades
- **Enhanced FDA Approved Manufacturing capacity** through increased pharma resin and pulverizer capacity
- **Strengthened manufacturing platform** to improve throughput, responsiveness and future readiness.



USFDA / Health Canada Compliant | WHO - GMP Certified | ISO 9001 & 14001 Certified



Portfolio Expansion

Broadened resin offerings to address domestic and export demand



Manufacturing Capacity

Higher production throughput with improved operational flexibility .. FDA Approved Facility



Import Substitution

Reduced dependence on outsourced products through in-house manufacturing



Future Readiness

Built a scalable platform to support long-term business growth

Building Scale : Membrane Manufacturing @ Goa

Strategic investments in technology, infrastructure and capacity driving self-reliance and global competitiveness

Full Capacity

Utilization

RO • UF • NF • MBR

Comprehensive Range

3X

Business Growth

Make in India

Supported



**Integrated Membrane
Manufacturing Facility**

India's first integrated RO
membrane manufacturing
platform

2017



**Second Casting &
Coating Line**

3X business growth by
2024, validating capacity
expansion and operational
maturity

2022



**UF Hollow Fiber
Technology**

Commissioned
indigenous UF hollow
fiber membrane
manufacturing

2023



**Strategic RO Membrane
Capacity Expansion**

Capacity
Augmentation

2025



**Strategic Partnership
with
Mann+Hummel**

Accelerating advanced UF
& MBR membrane
manufacturing in India

2026

A future-ready membrane platform powered by technology leadership, manufacturing excellence and strategic partnerships to capture high-growth opportunities.

Building Scale : Standard Systems

Strategic investments across Wada, Goa and Hosur



WADA

Dedicated Export Manufacturing



72,000 FRP vessels/year



₹2 Cr monthly revenue potential



Dedicated manufacturing line for Culligan, a global leader in water treatment



GOA

Fabrication & Assembly Expansion



50% increase in SS fabrication capacity



3X improved loading & dispatch capacity



25% Expanded RO/UF assembly capability



HOSUR

Operational Excellence



7X warehouse capacity growth



0.8 acres additional production space



500+ man-hours saved annually through optimized plant layout

Expanded fabrication, assembly and logistics capabilities to execute larger and more complex projects.

Building Scale in Services

India's most comprehensive lifecycle services platform for water & wastewater treatment

Business Scale	Customer Reach	PAN India Presence	Smart & Sustainable Solutions
200+ Operation & Maintenance contracts 10% CAGR YOY 60% growth over the last five years	30,000+ Customers Served 1,100+ Service Contracts 25+ Years Long-Term Loyal O&M Customers 1,500+ Customer Testimonials	3000+ Trained Service Personnel deployed at customer sites - One-stop solution provider 12 Service Branches 50+ Channel Partners 50+ Service Locations	BOO BOOT Rental WaaS New Core Initiatives - Digital Solutions - M2S – our preventive maintenance software at customer sites - Water & Energy Efficiency Initiatives



Services Division Established

1st ISO Certification

1st NABL Certified LAB

RBNQ Certified

- 1

Energy & Water Efficiency Solutions
- 2

Consulting Services
- 3

Audits & Troubleshooting
- 4

Asset Management
- 5

BOOT | BOO WaaS Solutions
- 6

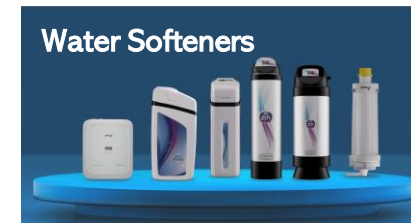
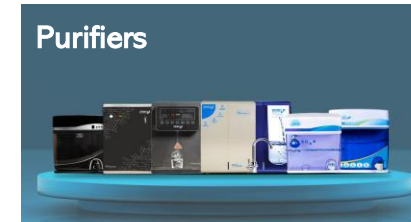
Spares and Consumables

Building Scale: ZeroB Home Water Solutions



ZeroB is one of India's most trusted water purification brands, delivering advanced purification technologies across residential, commercial and institutional segments with more than 4 Lacs+ happy customers

- **Expand** the alkaline & hydrogen water portfolio with mass-premium products.
- **Improve** CWS margins through product optimization and value engineering.
- **Scale** adjacent categories: OTG, heat pumps, pressure pumps & advanced RO/UV purifiers.
- **Digitize** service operations to enhance customer experience and annuity revenue.
- **Strengthen** the ZeroB brand through a 360° omnichannel campaign.



Nationwide Service Network

700+

Cities Covered

2000+

Trained Engineers

Pan India

Distribution Network

Financial Reporting



Current Reporting Segments



ENGINEERING



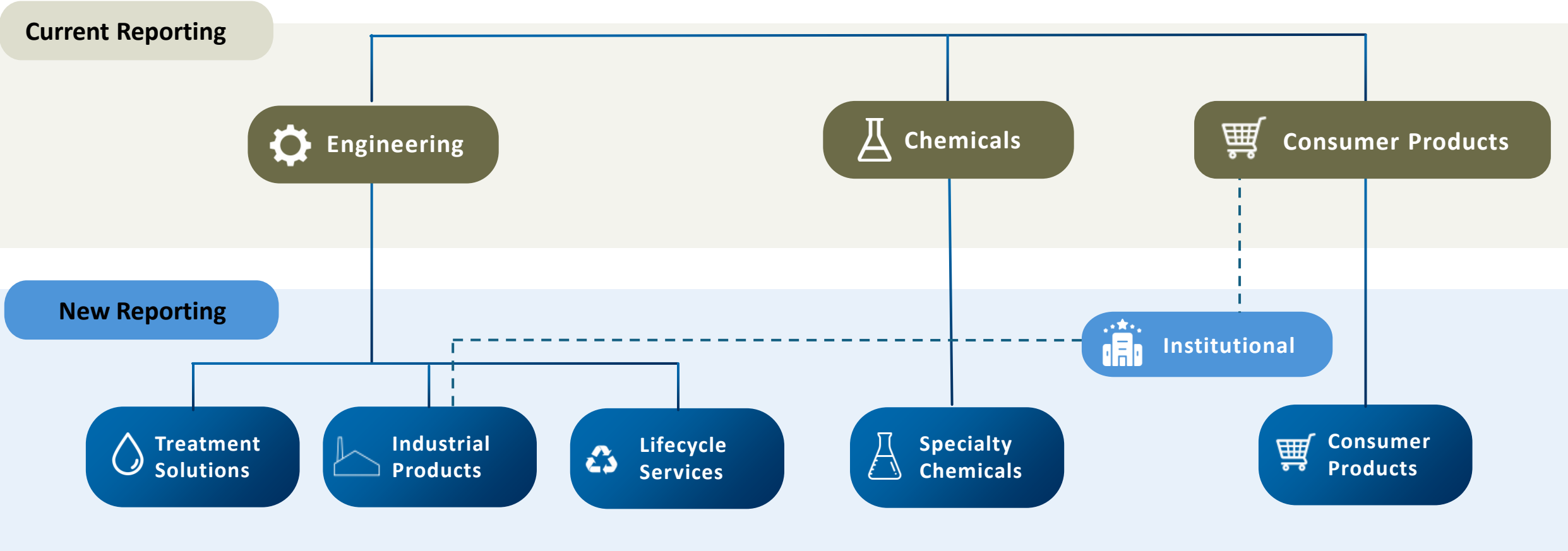
CHEMICALS



CONSUMER PRODUCTS

Current vs New Reporting Segments

Ion Exchange (India) Ltd.



New Reporting Segments

TREATMENT SOLUTIONS



1

- **Water Treatment**
- **Ultra Pure Water**
- **High Purity Water**
- **Desalination**
- **Wastewater Treatment & Recycle**
- **Zero Liquid Discharge (ZLD)**
- **PFAS**

INDUSTRIAL PRODUCTS



2

- **Standard Water Treatment Solutions**
- **Membranes (RO, UF, NF, MBR)**
- **Institutional Water Treatment Products**

LIFECYCLE SERVICES



3

- **Operations & Maintenance (O&M)**
- **Rehabilitation & Modification**
- **Spares, Services & Consumables**
- **BOO/BOOT/WaaS**
- **Rentals**
- **Audits**
- **Remote Monitoring**

SPECIALTY CHEMICALS



4

- **Water Treatment Chemicals**
 - Utility Chemicals
 - Process Chemicals
 - Membrane Chemicals
 - Polymers
- **Resins**
 - Industrial
 - Process
 - Pharma

CONSUMER PRODUCTS

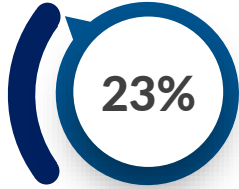


5

- **Home Water Solutions**
- **Community Water Treatment Solutions**
- **Wellness**
 - Hydrogen Water
 - Alkaline Water

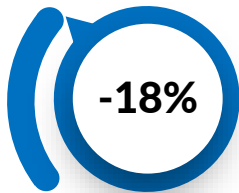
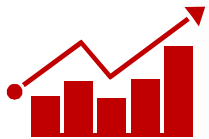
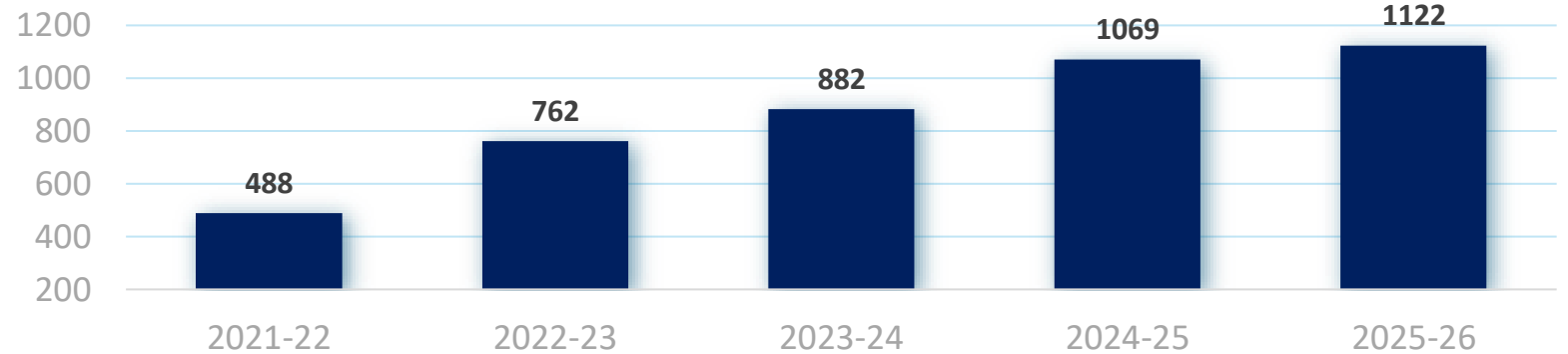
Treatment Solutions

Consolidated figures



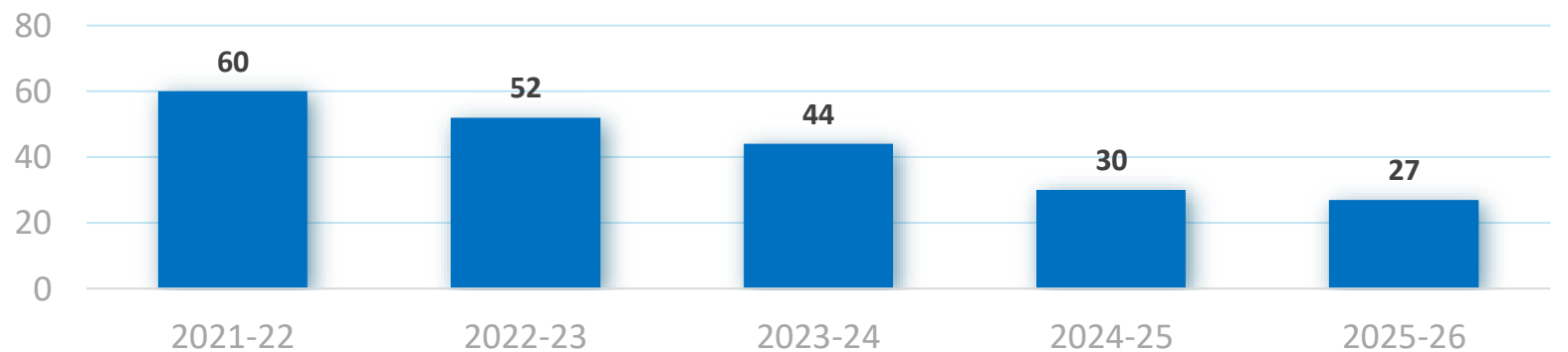
**Treatment Solutions Segment
Revenue - CAGR**

Revenue (Rs in Crores)



**Treatment Solutions Segment
EBIT - CAGR**

EBIT (Rs in Crores)



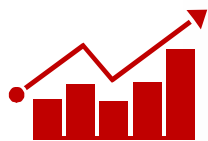
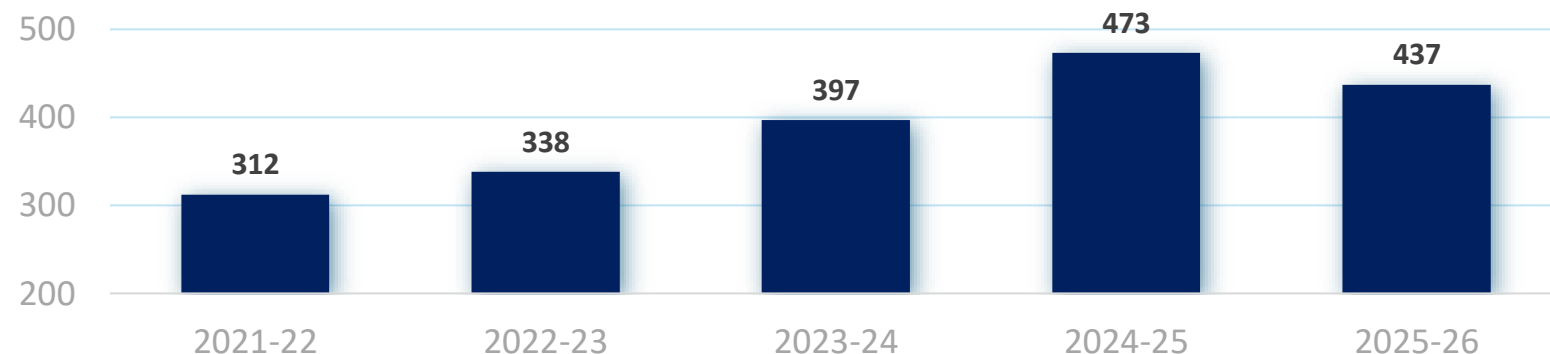
Industrial Products

Consolidated figures



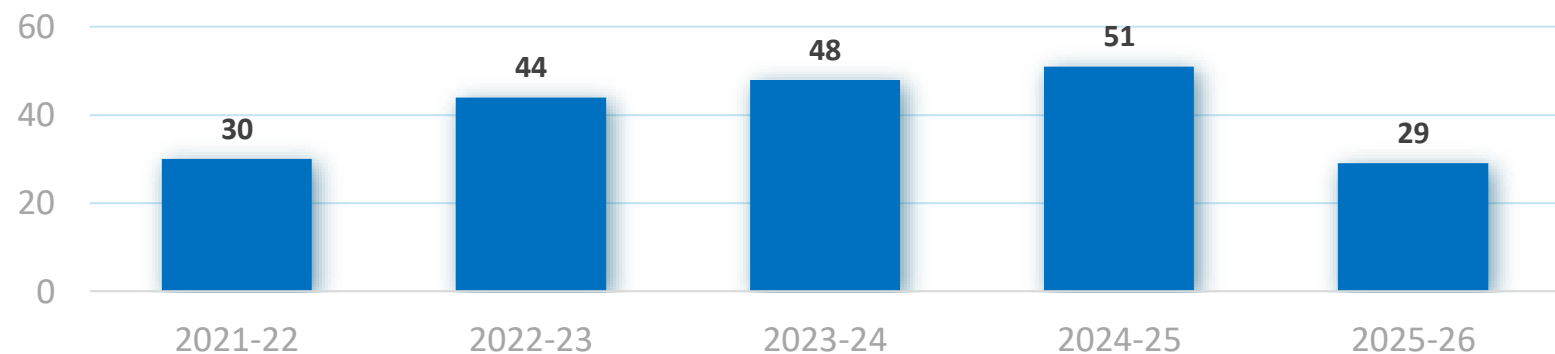
**Industrial Products Segment
Revenue - CAGR**

Revenue (Rs in Crores)



**Industrial Products Segment
EBIT - CAGR**

EBIT (Rs in Crores)



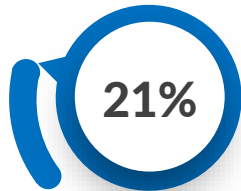
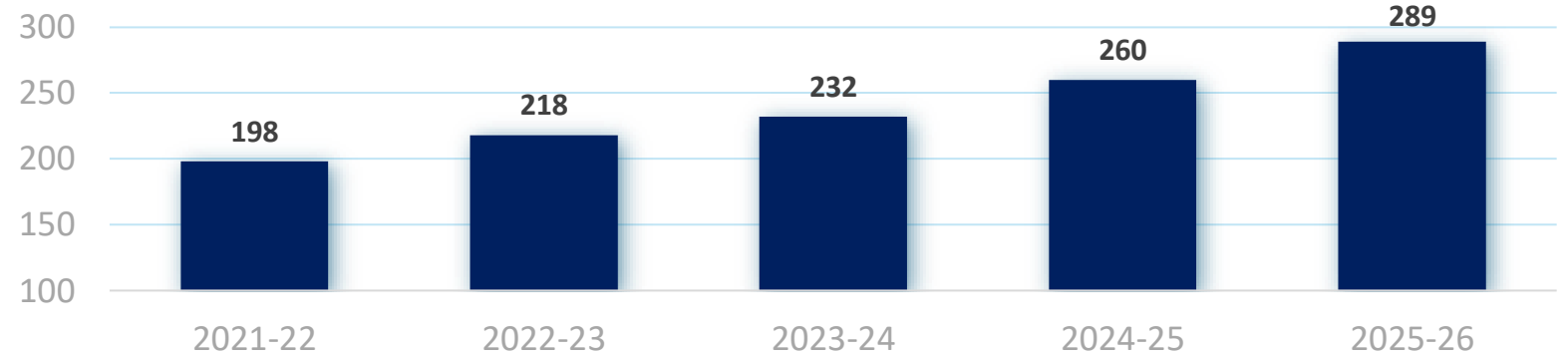
Lifecycle Services

Consolidated figures



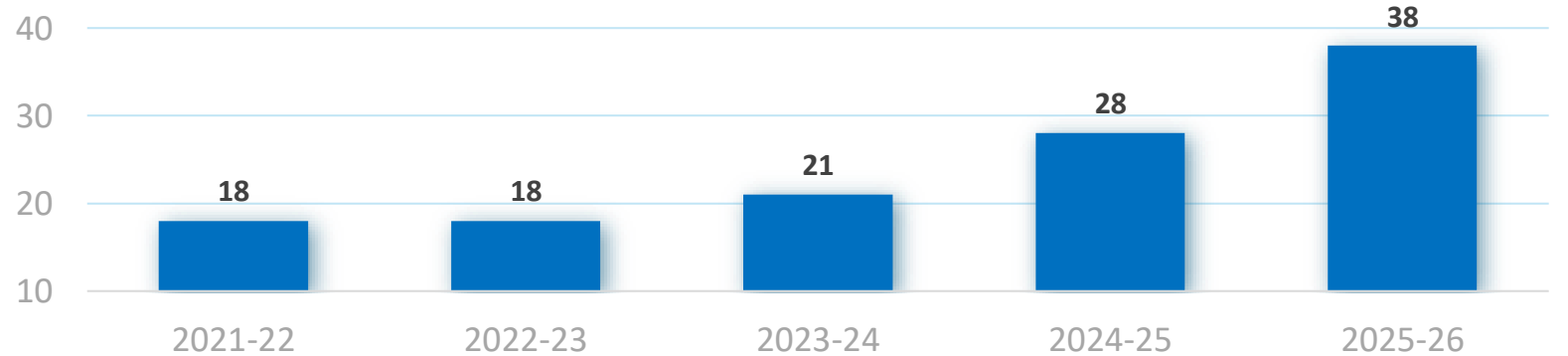
**Lifecycle Services Segment
Revenue - CAGR**

Revenue (Rs in Crores)



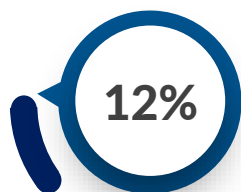
**Lifecycle Services Segment
EBIT - CAGR**

EBIT (Rs in Crores)



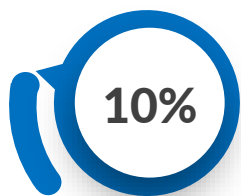
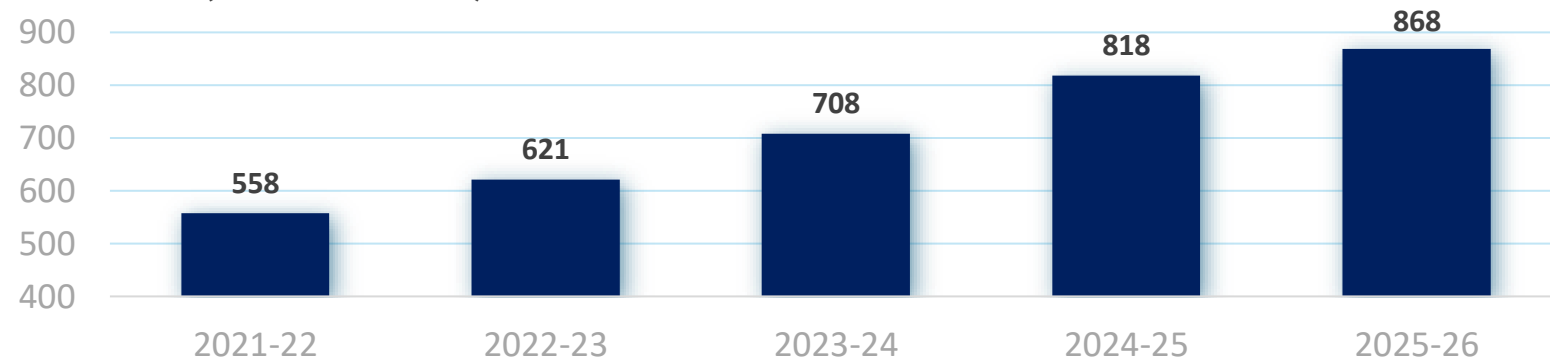
Specialty Chemicals

Consolidated figures



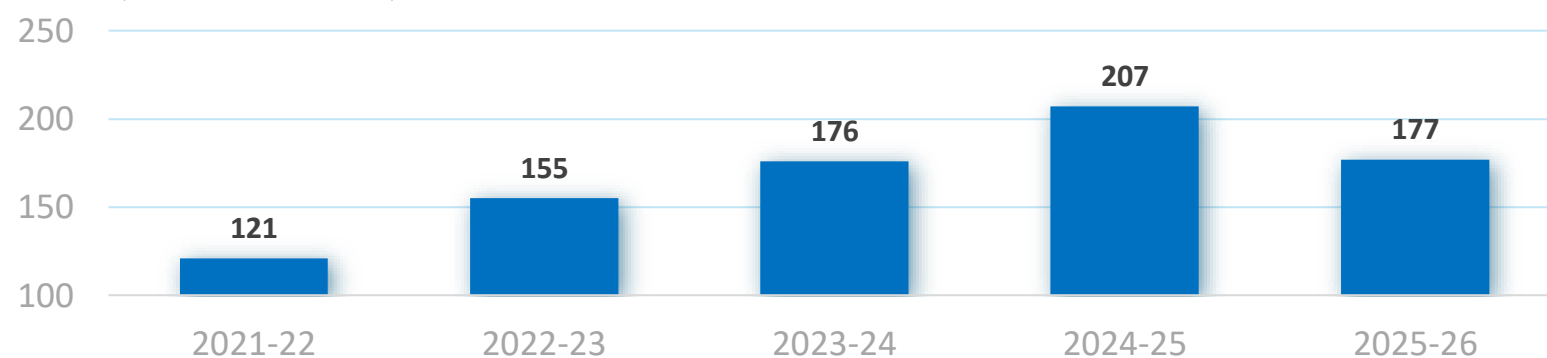
**Specialty Chemicals Segment
Revenue - CAGR**

Revenue (Rs in Crores)



**Specialty Chemicals Segment
EBIT - CAGR**

EBIT (Rs in Crores)



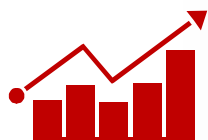
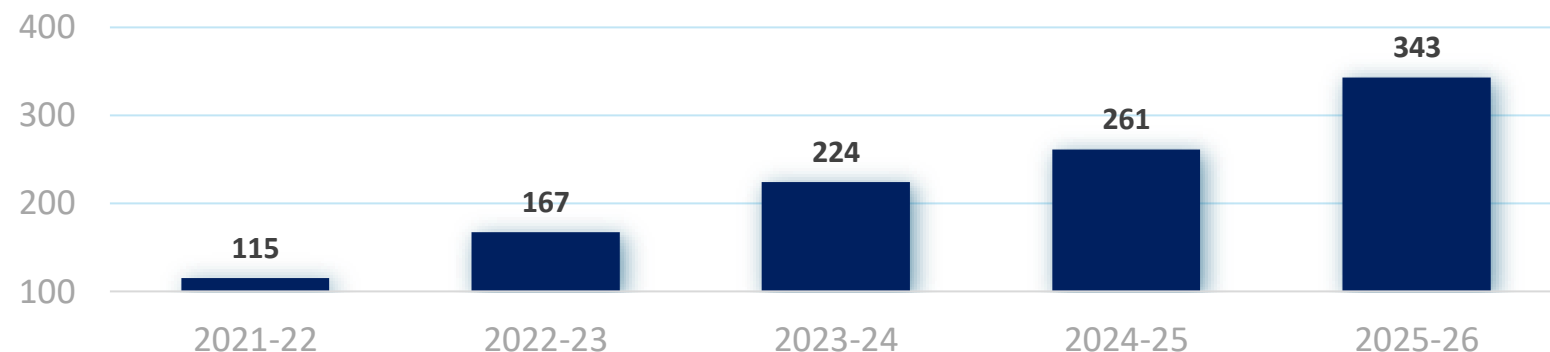
Consumer Products

Consolidated figures



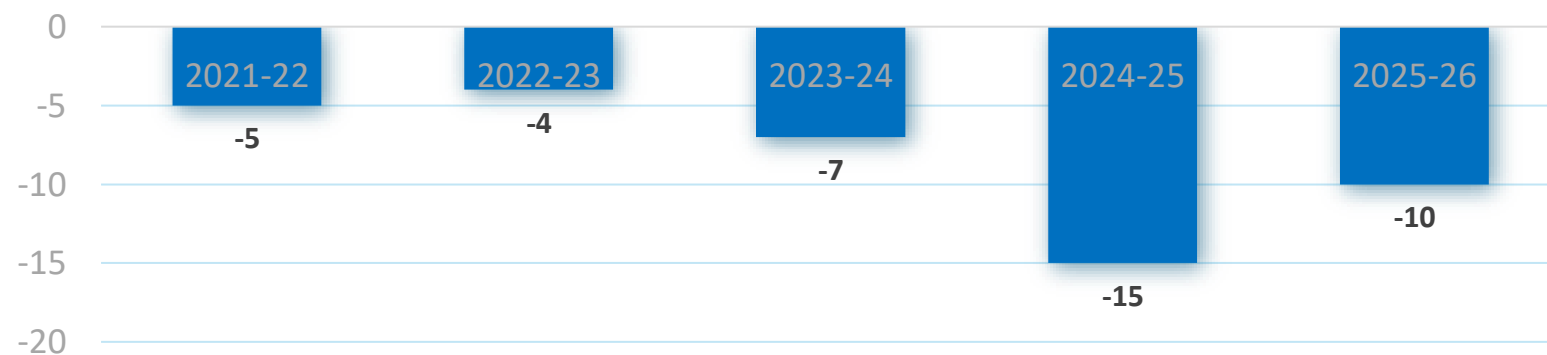
**Consumer Products Segment
Revenue - CAGR**

Revenue (Rs in Crores)



**Consumer Products Segment
EBIT - CAGR**

EBIT (Rs in Crores)





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