SUGS LLOYD LIMITED
(Formerly) SUGS LLOYD PRIVATE LIMITED)
ISO 9001: 2015 CERTIFIED
Corporate Office: 2nd Floor Logix Park,
Plot No A4 and 5 Sector 16, Noida,
Uttar Pradesh, India, 201301
E mail: compliance@sugslloyds.com

Date: July 30, 2026

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001.

Company Scrip Code: **544501** Company Symbol: **SUGSLLOYD**

Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation for Analyst/Investor Meet.

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and with reference to our letter dated July 27, 2026, intimating Earning Conference Call Scheduled on July 31, 2026 please find attached herewith the investor presentation with regard to **Analyst or Investor Meet.**

We request you to please take the same on record.

Thanking you.
Yours faithfully,

For Sugs Lloyd Limited

Nimmy Singh Chauhan Digitally signed by Nimmy Singh Chauhan

Nimmy Singh Chauhan
Company Secretary and Compliance Officer

Place: Noida
Encl.: as above

Sugs Lloyd

Executing India's Energy Future

BSE: 544501 | Symbol: SUGSLLOYD

ISO 9001:2015 Certified

EARNINGS PRESENTATION- Q1 FY27

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Contents

About the Company

1000+
Employee Strength

50%+
Fault Passage Indicator Share

17+
Years Experience

Power T&D Infrastructure

- ADMS (OMS & DAS) Solution
- Smart Grid Infra
- Substation Development
- Power Distribution & Transmission Networks
- O&M of Grid

Renewables

- Rooftop & Ground-Mounted PV Projects
- Distributed Generation
- O&M Services
- Hybrid Solutions

Civil Infrastructure

- Building Construction
- Industrial Civil Works

Blue-Chip Client Portfolio

Client Credit Quality & Payment Security

NTPC Limited

Rating: CARE AAA / CRISIL AAA

India's largest power generator, multiple ongoing T&D and solar projects ensuring steady order flow

Tata Power & Subsidiaries

Rating: CARE AA+ / IND AA

Long-standing relationship across solar EPC, electrical infrastructure, and FPI supply contracts

Central Scheme Projects

Funding: RDSS, IPDS, PM-KUSUM

Government-backed projects with sovereign guarantee ensuring timely payments and minimal counterparty risk

State DISCOMs

Security: Central backing under reform schemes

Enhanced payment discipline post-UDAY and RDSS implementation, bank guarantees in place

Over 85% of current orderbook comprises AAA to AA rated counterparties or centrally-funded projects, significantly de-risking revenue realization and working capital cycle.

FINANCIAL PERFORMANCE

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Q1 FY27 Performance Highlights (Standalone)

Strong quarter with robust YoY growth across all key metrics

Revenue

₹78.40 Cr

+32% YoY vs ₹59.41 Cr

EBITDA

₹11.99 Cr

+35% YoY vs ₹8.90 Cr

PAT

7.50 Cr

+30% YoY vs ₹5.78 Cr

Order Book

₹807 Cr

2.7x FY26 revenue

Depreciation (Q1 FY27)	Finance Costs (Q1 FY27)	Other Income (Q1 FY27)	EPS -Diluted (Q1 FY27)
₹0.08 Cr	₹2.45 Cr	₹0.78 Cr	₹3.41

All figures on Standalone basis

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Q1 FY27 vs Q1 FY26

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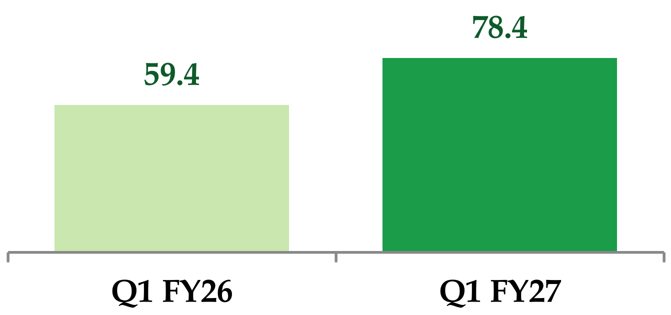
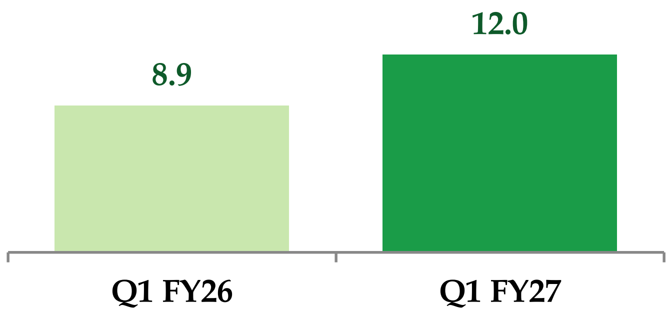
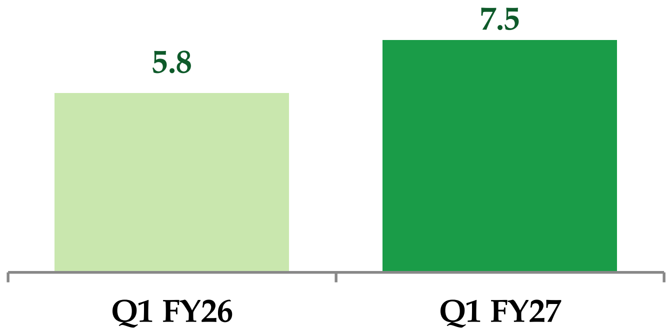
Revenue (₹ Cr)



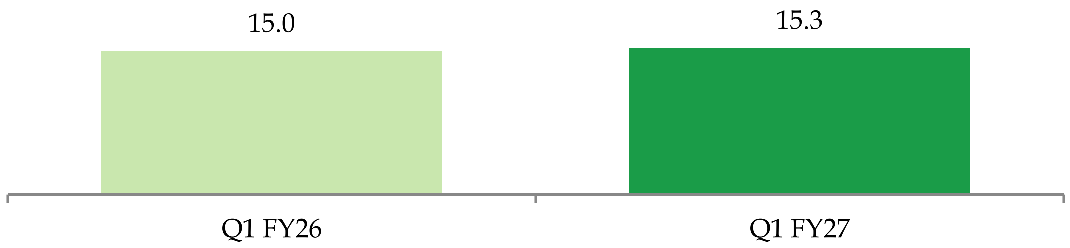
EBITDA (₹ Cr)



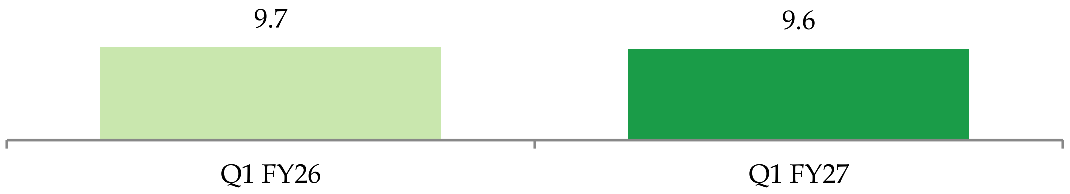
PAT (₹ Cr)



EBITDA MARGIN %

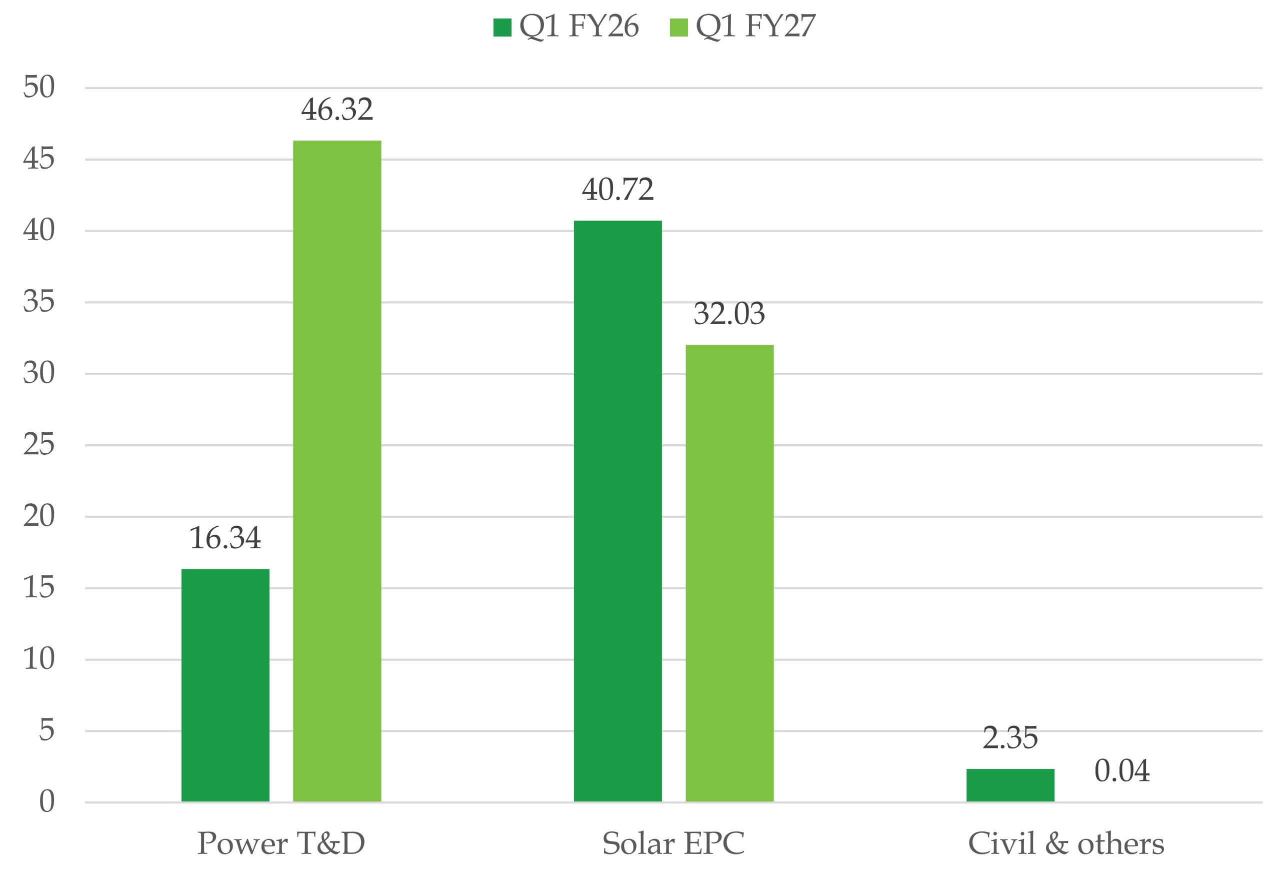


PAT MARGIN %



Vertical performance – YoY

REVENUE BY VERTICAL (₹ Cr)



GROWTH BY VERTICAL

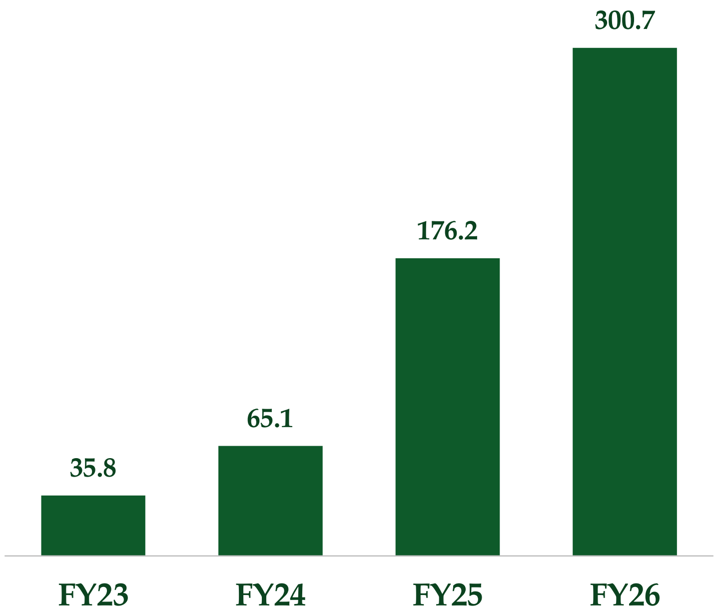
- **Power T&D** **+183% YoY**
- **Solar EPC** **(21%) YoY**
- **Civil & others** **small base**

Mix pivot:
T&D: ~59% of revenue (vs. 27% in Q1FY26), supported by strong RDSS execution.
Solar: ~41% of revenue (vs 68% in Q1FY 26), due to higher share of RESCO projects relative to EPC projects during the quarter.

Historical track record

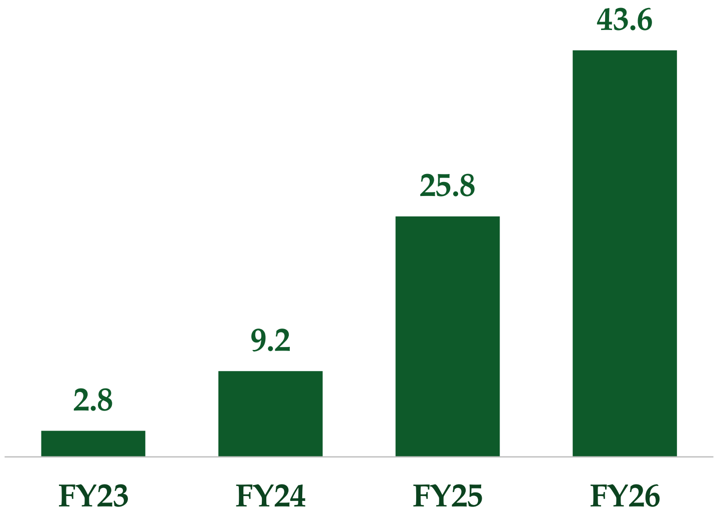
Total Revenue (Rs Cr)

CAGR 103%



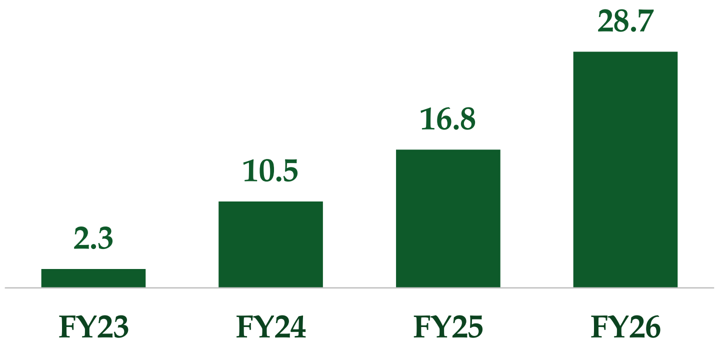
EBITDA (Rs Cr)

CAGR 149%



PAT (Rs Cr)

CAGR 132%



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ORDER BOOK

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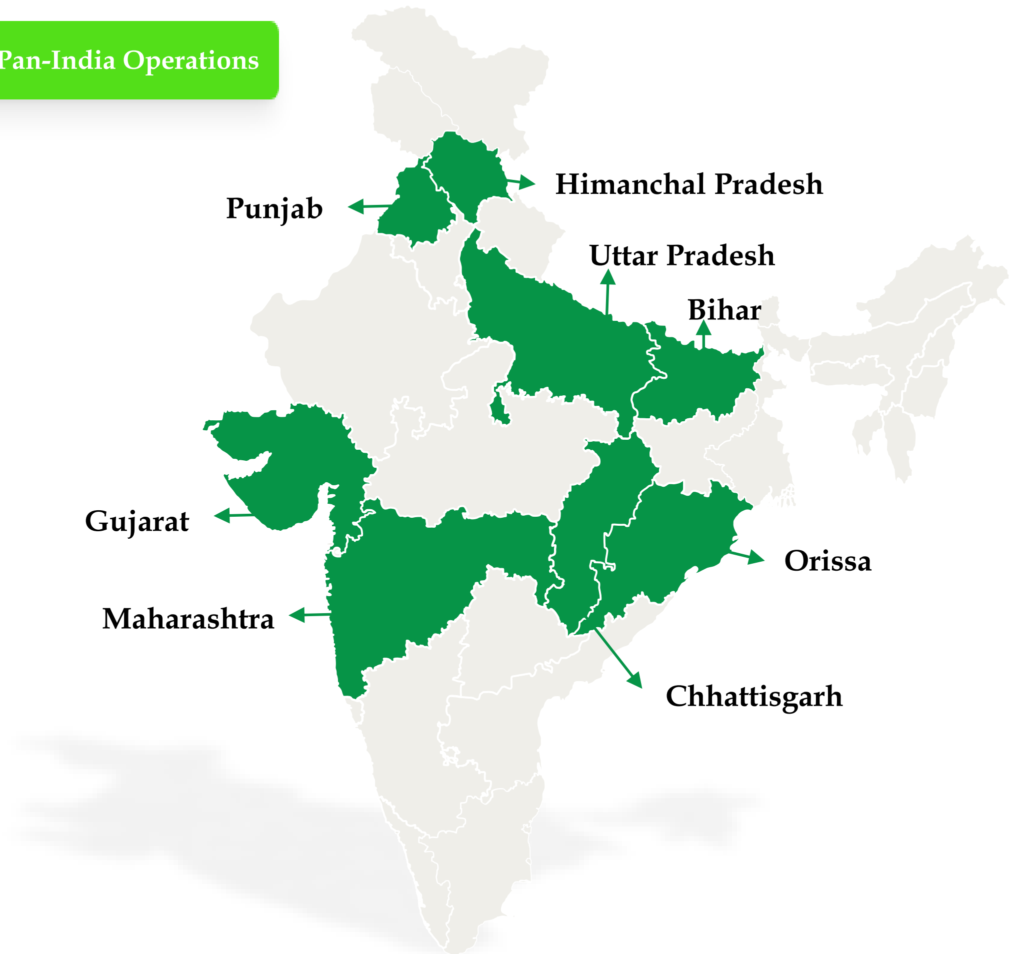
Orderbook & Footprints

Pan-India Operations



Niche Product getting traction – comparative bigger tender in pipeline – Few orders under finalization

Current Order Book

₹807+ Cr

2.7x FY26 revenue

Revenue Visibility

24 months

Strong forward coverage

Qualified Bids Pipeline

₹1350+ Cr

Strong Pipeline

Entry into New Vertical

- Entry into Transmission Vertical – Few orders under finalization
- Plunging into BESS sector – Projects identified – Bidding in process

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Operational Priorities

Strategic focus areas driving operational excellence and sustainable growth

Accelerating Sustainable Growth

Driving consistent revenue and profitability through disciplined project execution, enhanced bid conversion, and expansion of the order book across Power T&D and Renewable Energy.

Strengthening Cash Flow

Enhancing working capital efficiency through faster collections, disciplined contract management, and diversification of the customer portfolio.

Focus is to reduce debtor days, improve operating cash flow and diversify customer mix

KEY GROWTH DRIVER

Enhancing the contribution by Niche Products

Expediting the development of compact FPI, VCBs, RMUs

Exploring technology transfer to expedite the product expansion.

Operational Excellence

Improving execution quality, project governance, and resource productivity through standardized processes and digital project management.

Focus is timely project delivery, cost optimization and Quality & safety excellence

Expanding into High-Growth Segments

Building capabilities beyond conventional distribution infrastructure by entering Transmission and Battery Energy Storage Systems (BESS), creating new long-term growth engines.

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Growth Strategies

Power T&D

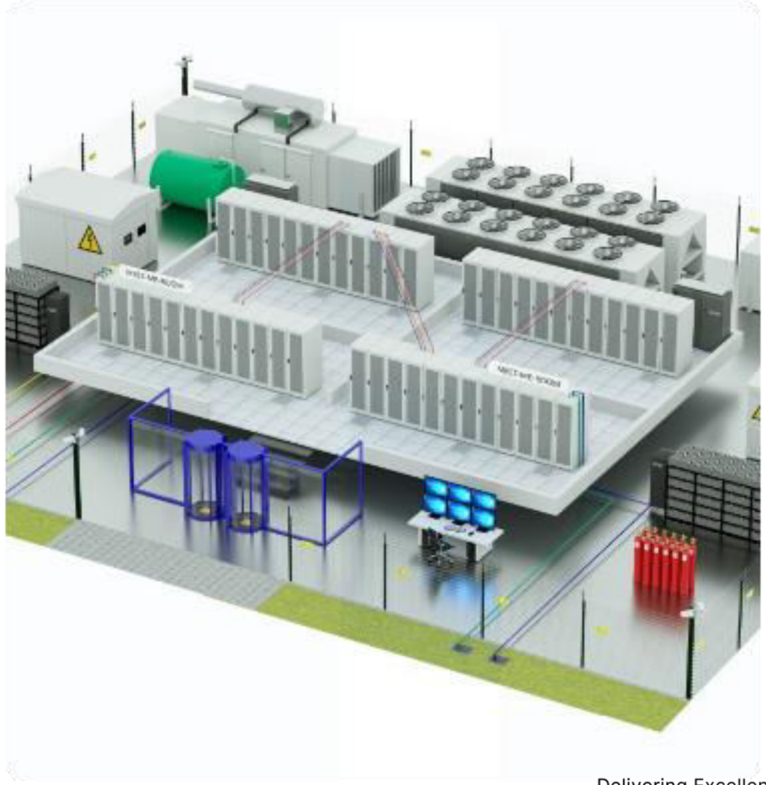
- Expedite completion of existing Projects to strengthen pre-qualification for larger bids.
- Accelerate Entry into SCADA/ADMS/DMS projects.
- Grow EHV Business to increase revenue contribution

Renewables

- Expand Opportunities across CAPEX and RESCO models.
- Offer Advanced Energy Solutions through Hybrid, RTC, and Peak Power offerings.
- Scale ULA Business by actively participating in Utility-Led Aggregation projects in other states

Smart Grid Technologies

- Strengthen Smart Grid Offerings – FPI, Auto Recloser, Sectionaliser, SCADA & ADMS/DMS.
- Accelerate FPI Market Adoption through customer awareness and technical engagement.
- Partner with SCADA Companies to jointly bid for integrated grid modernization projects.



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Business Outlook – Power T&D

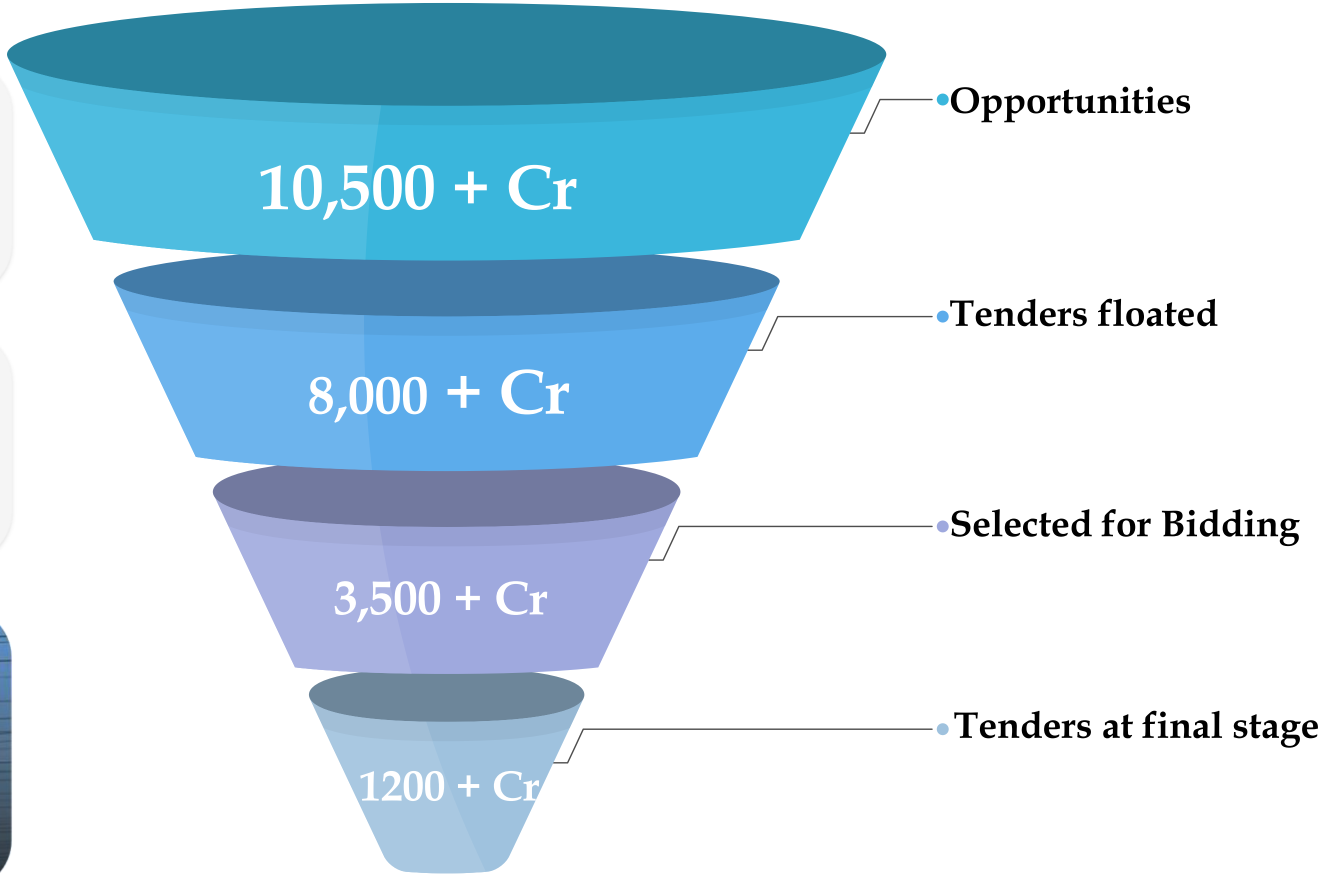
Market Opportunities & Strategic Pipeline

Transmission
~1.44 lac ckm
5.04 to 6.48 lakh ckm by 2032

Capex Investment
₹ 9. 15 lac Cr
NEP (Transmission) plan

RDSS Scheme
₹3.04L Cr
Smart Meters + Grid

Private Share
30-40%
New Projects (TBCB)



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Business Outlook – Niche Product

RDSS Target to achieve by Mar 2028

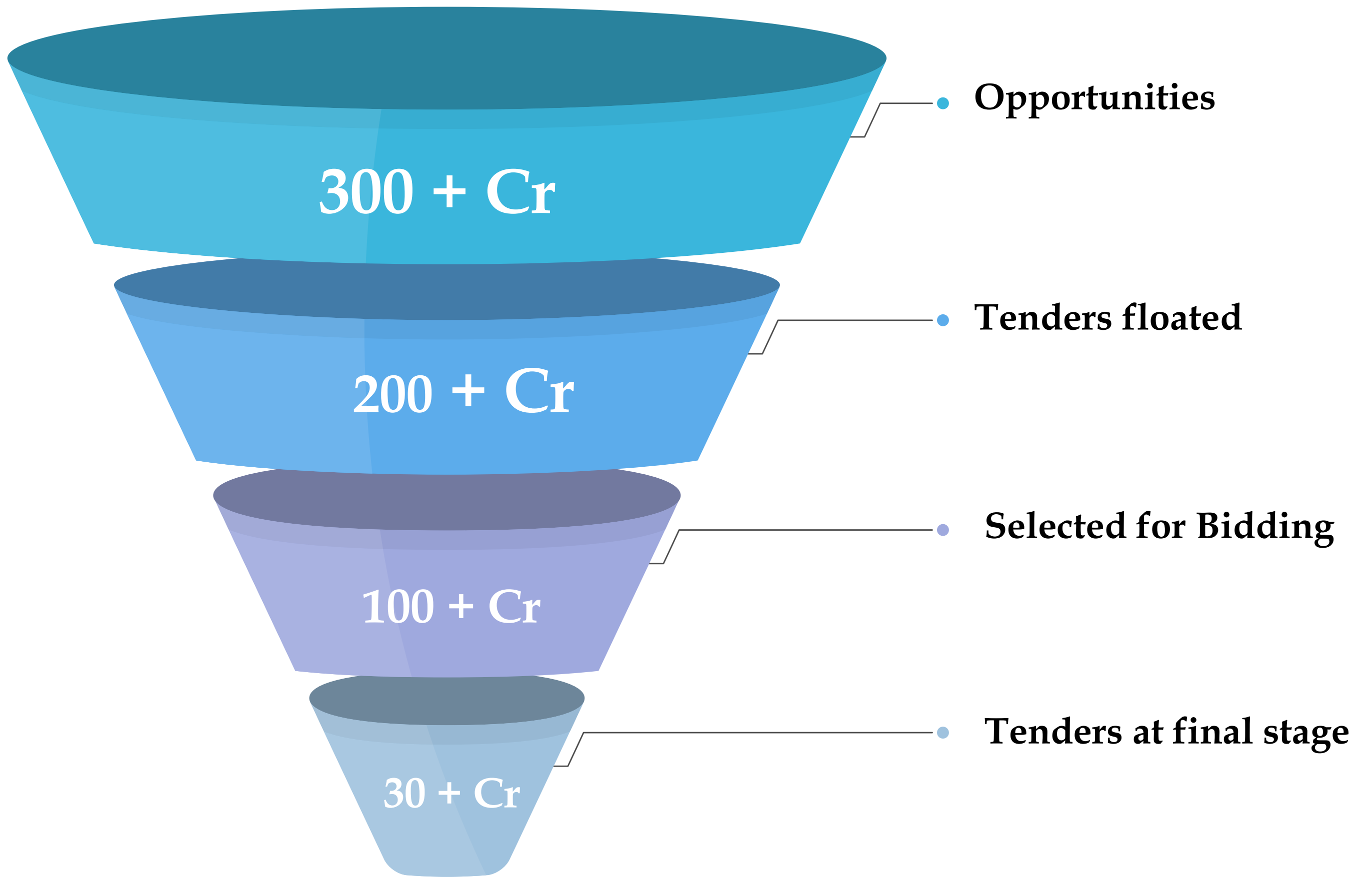
AT&C Loss Reduction	AACS-ARR Gap
12%	**ZERO**
Down from 15.04% (FY25)	Down from ₹ 0.06/kWh(FY25)

** Fault Passage Indicators (FPIs) are critical for achieving compliance*

MARKET POTENTIAL - FPI

CEA Estimates - 2.65 lac Feeder (2.3 lakh 11 kV + 0.35 lakh 33/66 kV)

Ideal consumption is 3 units per 0.5 km



Business Outlook – Solar + BESS

Entry to New Segment along with Solar

SOLAR

~202 GW

162 GW today vs 365 GW target

BATTERY STORAGE

~228 GWh

8.5 GWh today vs 236 GWh target

₹

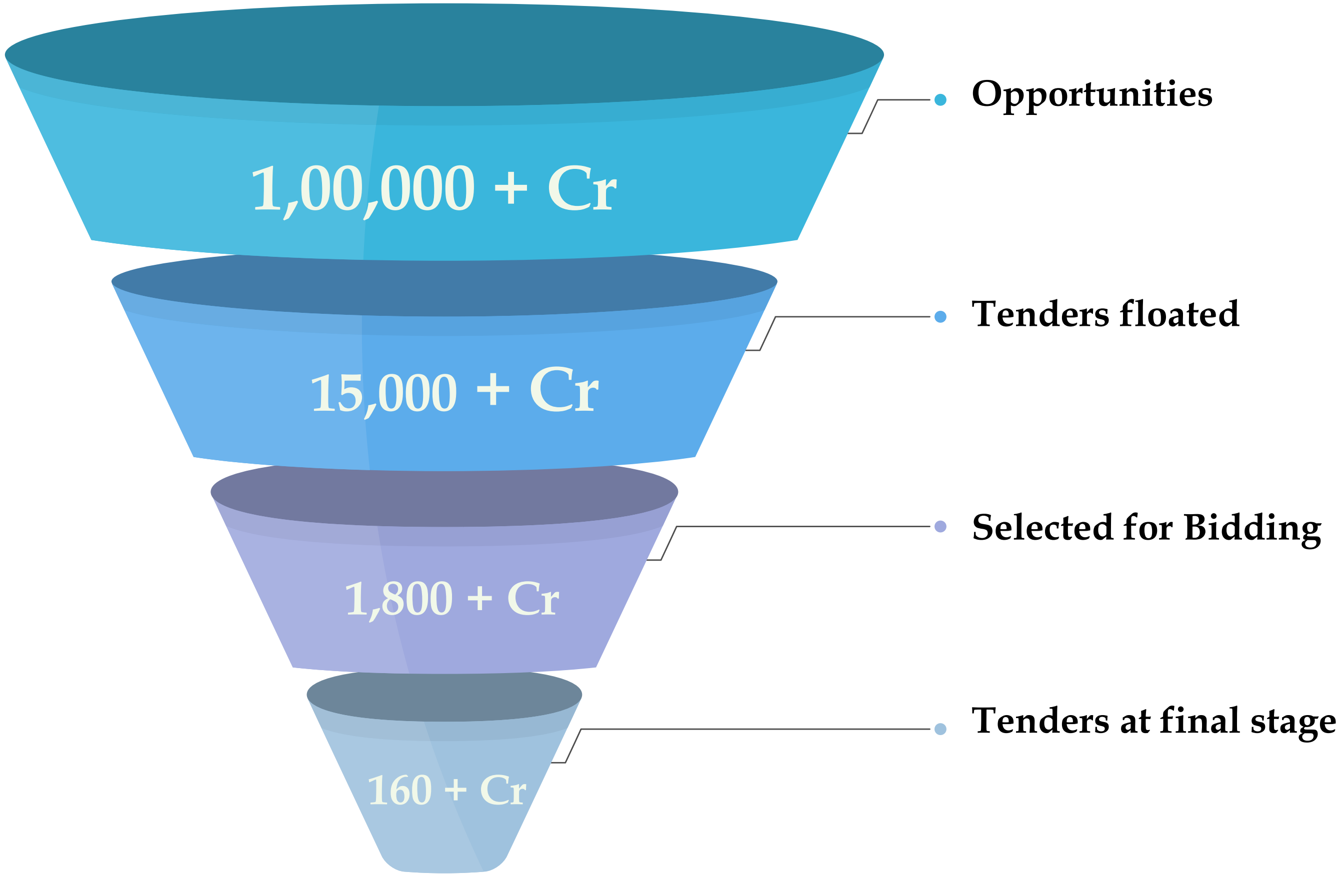
10.5L Cr

Investment required for Solar as National Electricity Plan

₹

3.5 L Cr

Investment required for BESS as National Electricity Plan



Outlook

"Strong execution + growing backlog underpin multi-year visibility"

Growth

Sustained Financial Growth with expanding Revenue, EBITDA, and PAT.

Target of ₹1,000 Cr Revenue by FY28E through sustained growth and business diversification

Visibility

₹ 807 + Cr order book with 24 months revenue visibility;

₹ 1350 + Cr qualified bid at final stage of evaluation

Mix shift

Accelerating T&D Business through the RDSS opportunity with expanding margins.

Building New Growth Engines with planned expansion into Transmission and BESS.

Discipline

Working Capital Optimization supporting sustainable growth and a deleveraging trajectory

Thank You
For Your Interest.

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