REALTECH LTD.

CIN: L45400MH2012PLC234941

Date: 13.08.2026

To,

National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051
Symbol: ATALREAL

BSE Limited,
25th Floor, Phiroz
Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400001
Script Code: 543911

Subject: Submission of Investor Presentation.

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit the Investor Presentation of the Company.

The Investor Presentation is also being made available on the website of the Company.

You are requested to take the same on your record.

Thanking You,

Yours Faithfully,

FOR ATAL REALTECH LIMITED

VIJAYGOPAL PARASRAM ATAL

Digitally signed by VIJAYGOPAL PARASRAM ATAL
Date: 2026.08.13 13:46:49 +05'30'

Mr. Vijaygopal Parasram Atal
Managing Director
DIN: 00126667

Place: Nashik

Investor Presentation

August 2026

Atal Realtech Limited

Civil works contracting and engineering | Class I-A registered contractor, Government of Maharashtra

BSE: 543911 | NSE: ATALREAL | ISIN: INE0ALR01029 | CIN: L45400MH2012PLC234941

Nashik, Maharashtra · www.atalrealtech.com

Disclaimer & Safe Harbour

- This presentation has been prepared by Atal Realtech Limited (the "Company") solely for information purposes. It is not, and should not be construed as, an offer to sell or a solicitation of an offer to buy any securities of the Company, nor shall it form the basis of, or be relied upon in connection with, any contract or commitment.

- Statements in this presentation that are not historical facts are forward-looking statements. These involve known and unknown risks, uncertainties and assumptions — including project execution risk, client and government budgetary decisions, working capital availability, regulatory change and general economic conditions — that could cause actual results to differ materially. The Company undertakes no obligation to update any forward-looking statement.

- Quarterly results for Q1 FY2027 are unaudited and have been subjected to limited review, and are presented on a consolidated basis. Annual information for Fiscals 2024, 2025 and 2026 is derived from the Company's audited standalone financial statements prepared under Ind AS; the wholly owned subsidiary Atal Realty Limited was established during Fiscal 2026 and accordingly annual and quarterly figures are not directly comparable in all respects.

- The proposed rights issue of equity shares is subject to receipt of statutory and regulatory approvals, including observations from SEBI and the Stock Exchanges. Investors should rely solely on the Draft Letter of Offer and the Letter of Offer, as and when filed, and not on this presentation, for any investment decision.

01

Business Overview

Who we are · Strengths · Clients
Project portfolio · Real estate diversification

COMPANY SNAPSHOT

Atal Realtech at a Glance

₹120.3 Cr
FY26 Total Revenue
up 25% over FY25

₹6.49 Cr
FY26 Profit After Tax
up 83% over FY25

₹95.9 Cr
FY26 Net Worth
up 42% over FY25

₹217.6 Cr
Unexecuted Order Book
21 live projects at Jun 30, 2026

Incorporated	2012 (Nashik, Maharashtra); public limited since December 2019
Business	Integrated civil works contracting and engineering services
Registrations	Class I-A (unlimited capacity) — Tribal Development Dept., Public Works (Tribal); Class IV — PWD, Maharashtra
Core segments	Court & administrative complexes · Hospitals · Schools, hostels & ashram schools · Mass housing · Sports complexes · Water supply & drainage · Roads & bridges · Irrigation
Track record	28 contracts secured to date aggregating ₹519.15 Cr; 21 projects live as at June 30, 2026
Clients	Predominantly Government of Maharashtra departments, PSUs and development authorities
Subsidiary	Atal Realty Limited — wholly owned, established for real estate development

What We Do

An integrated civil works contractor to the Government of Maharashtra

We provide integrated civil works contracting and engineering services, executing projects both directly as contractor to the awarding authority and, in certain cases, on a sub-contracting basis for main contractors.

We hold a Class I-A registration with unlimited work capacity with the Tribal Development Department, Public Works (Tribal) Division, and a Class IV registration with the Public Works Department — credentials that determine the size of tender we can bid for independently.

Our in-house capability spans design review, procurement, construction and finishing — enabling us to take on turnkey and design-build mandates in addition to conventional item-rate contracts.

Revenue is recognised on percentage of completion, with bills raised on the proportionate value of work certified by the client.

1 Civil Construction

Court & administrative complexes, hospitals, educational institutions, hostels & ashram schools, mass housing, sports complexes, commercial & industrial structures

2 Water Supply & Drainage

Pipeline laying, excavation and drainage infrastructure

3 Roads & Bridges

State highway improvement, urban concrete roads, hybrid annuity mode packages

4 Irrigation

Major and minor irrigation works

TRACK RECORD

Our Journey

2012	Incorporated as Atal Realtech Private Limited by Mr. Vijaygopal Atal, a civil engineer with over 30 years in construction and infrastructure
2019	Over 30 lakh sq. ft. of commercial and residential projects completed; conversion to public limited company initiated
2020	Becomes Atal Realtech Limited; Class I-A registration with the Public Works (Tribal) Department
2022	Bonus issue in 2:1 ratio — 98,68,000 shares of ₹10 each allotted
2024	Maiden rights issue: 3,70,05,000 shares at ₹7 (₹5 premium); paid-up capital nearly doubles
2025	45,00,000 convertible warrants issued at ₹16 each, of which 9,00,000 have been converted into equity
2026	Revenue crosses ₹120 Cr; wholly owned subsidiary Atal Realty Limited established for real estate development

WHY ATAL

Competitive Strengths

1 Experienced senior management

Our Promoter, Mr. Vijaygopal Atal, is a civil engineering graduate with approximately 30 years in construction and infrastructure, with deep experience in obtaining, planning and executing government civil contracts. The management team has sustained long-term relationships with government agencies and built the financial and technical eligibility required for direct tendering.

2 Established execution track record

More than 20 projects successfully completed since inception across contracting and sub-contracting mandates. No project in the last three fiscals has been delayed, modified, cancelled or terminated in a manner that had a material adverse effect on the business.

3 Engineering expertise and owned equipment

A team of engineers and site managers supported by AutoCAD-based design review, an owned fleet of construction equipment and reliable access to contract labour — allowing us to control schedule and quality rather than depend on third parties.

4 Turnkey and design-build capability

Beyond conventional item-rate contracting, we have the resources and manpower to deliver turnkey and design-build mandates — which pre-qualifies us for a class of tender many regional contractors cannot bid for.

CUSTOMER BASE

Our Clients

We work predominantly for departments, undertakings and development authorities of the Government of Maharashtra

Tribal Development Department
Government of Maharashtra

Public Works Department
Government of Maharashtra

MAHAGENCO
Maharashtra State Power Generation Co. Ltd.

CIDCO
City & Industrial Development Corporation

National Health Mission
Government of Maharashtra

MSPHC
Maharashtra State Police Housing Corporation

Parksyde Homes
Private residential developer

20+

projects completed since inception

28 projects currently under execution across Maharashtra

Order Book

Unexecuted balance of contract value on projects under execution · ₹ in crores

₹519.15 Cr
Total contract value
28 contracts to date

₹217.57 Cr
Unexecuted order book
at June 30, 2026

21
Live projects
at June 30, 2026

₹199.31 Cr
Tender bids submitted
awaiting award

By awarding authority

Authority	Contract value	Balance	% of OB	No.
Public Works Department	274.52	110.03	50.6%	11
PWD — Tribal Development Division	129.57	62.17	28.6%	10
CIDCO	59.17	—	—	1
Direct awards and own account	55.90	45.38	20.9%	6
Total	**519.15**	**217.57**	**100.0%**	**28**

By district

District	Contract value	Balance	% of OB	No.
Vidarbha — Amravati, Akola, Washim	182.03	70.57	32.4%	10
Nashik	130.39	75.39	34.6%	8
Pune	91.00	45.06	20.7%	1
Thane and Palghar	79.00	2.23	1.0%	4
Other districts	36.72	24.33	11.2%	5
Total	**519.15**	**217.57**	**100.0%**	**28**

By segment

Civil construction accounts for ₹201.55 Cr, or 92.6% of the order book; the balance of ₹16.03 Cr (7.4%) is the Bhagur layout, a plotted development in Nashik. Substantially all of the order book is therefore government building work, consistent with our registration and pre-qualification profile.

AS AT JUNE 30, 2026

Project Portfolio

28
Contracts secured to date

₹519.15 Cr
Aggregate contract value

21
Projects live at quarter end

₹217.57 Cr
Unexecuted balance

Ten largest contracts by value

Scope of work	Location	Contract value (₹ Cr)	Balance (₹ Cr)
Court complex building	Moshi, Pimpri Chinchwad, Pune	91.00	45.06
Central tribal administrative complex	Nashik	62.41	34.67
District & Sessions Court	Palghar New Town, Palghar	59.17	—
Court building (with electrification)	Karanja, Washim	48.00	45.01
200-bedded sub-district hospital	Achalpur, Amravati	39.78	4.19
Court building	Achalpur, Amravati	34.46	3.80
Bhagur layout	Nashik	24.00	16.03
PWD Rest House Pratapgad (civil & electrical)	Nashik	23.88	23.88
Family Court building	Akola	18.95	2.82
Central administrative building (G+1)	Manora, Washim	10.49	6.97
Top 10 sub-total		**412.14**	**182.43**
Total — 28 contracts		**519.15**	**217.57**

Diversification into Real Estate Development

Atal Realty Limited

Wholly owned subsidiary

- Established to extend the Company's presence into real estate and property development, while the parent continues to focus on EPC, civil construction and government infrastructure.
- The rationale is capability, not diversification for its own sake: we already carry in-house design, procurement and construction capability, so development can be undertaken without relying on third-party contractors — retaining the contracting margin within the group.
- Development may be undertaken independently or through project-specific entities, limited liability partnerships or joint ventures with partners contributing land, capital or local presence.

Existing capability

35+ years of promoter experience and 30 lakh+ sq. ft. of commercial and residential work already delivered

Margin capture

Development margin plus contracting margin retained within the group rather than shared with an external contractor

Home market

Nashik and wider Maharashtra — where we already have land relationships, approvals experience and a delivery track record

Segment performance — Q1 FY2027

Consolidated, ₹ in lakhs, reported under Ind AS 108

Segment	Revenue	EBITDA	EBITDA margin	Segment assets
Works contract / government contracting	965.81	221.64	22.95%	7,997.85
Real estate	131.43	(13.87)	—	3,609.83
Total	**1,097.24**	**207.77**	**18.93%**	**11,607.69**

GOVERNANCE

Board and Leadership

Mr. Vijaygopal Parasram Atal Chairman & Managing Director, Promoter · Age 64	B.E. (Civil), Nagpur University. Over 30 years in construction and infrastructure; founded the Company in 2012 and leads strategy, growth and government relationships.
Mr. Amit Sureshchandra Atal Executive Director · Age 42	B.E. (Civil), University of Pune. 14 years in construction contracts; also serves as General Manager (Purchase).
Ms. Tanvi Vijaygopal Atal Non-Executive, Non-Independent Director · Age 27	On the Board since February 2023; heads digital marketing for ABH.
Mr. Kuntal Manoj Badiyani Non-Executive Independent Director · Age 39	On the Board since September 2019; proprietor of a garments and textile business.
Ms. Sharanya Shashikanth Shetty Non-Executive Independent Director · Age 50	B.Com, University of Pune. Finance and accounts background; founder of the Sharan Education and Welfare Society.
Mr. Omprakash Mohanlal Rungta Additional Non-Executive Independent Director · Age 66	B.Sc. (Hons.) Chemistry, Mumbai University. Appointed July 21, 2026; engaged in financial advisory and consultancy.

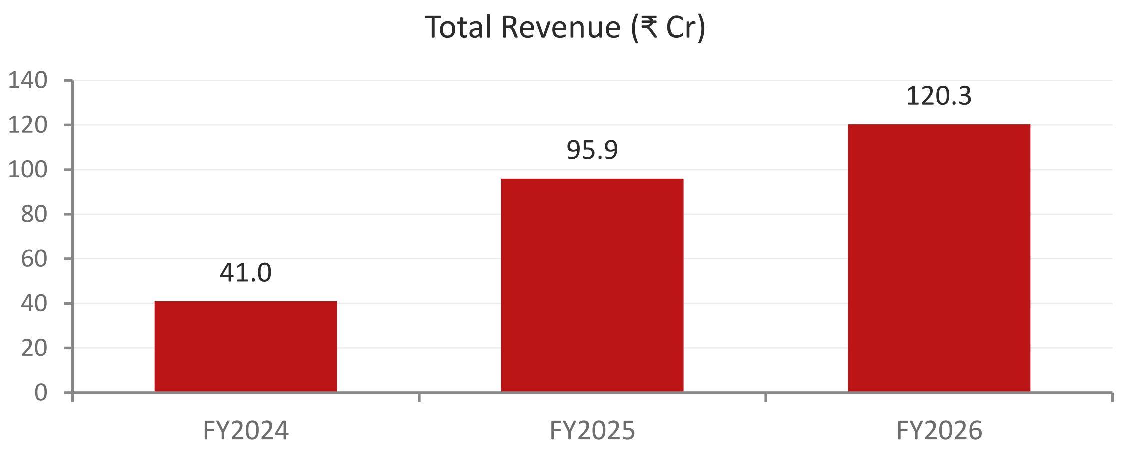
Key managerial personnel: Mr. Uday Satve, Chief Financial Officer (with the Company since 2014; 17+ years in accounts, finance and taxation) · Ms. Mansi Keswani, Company Secretary & Compliance Officer

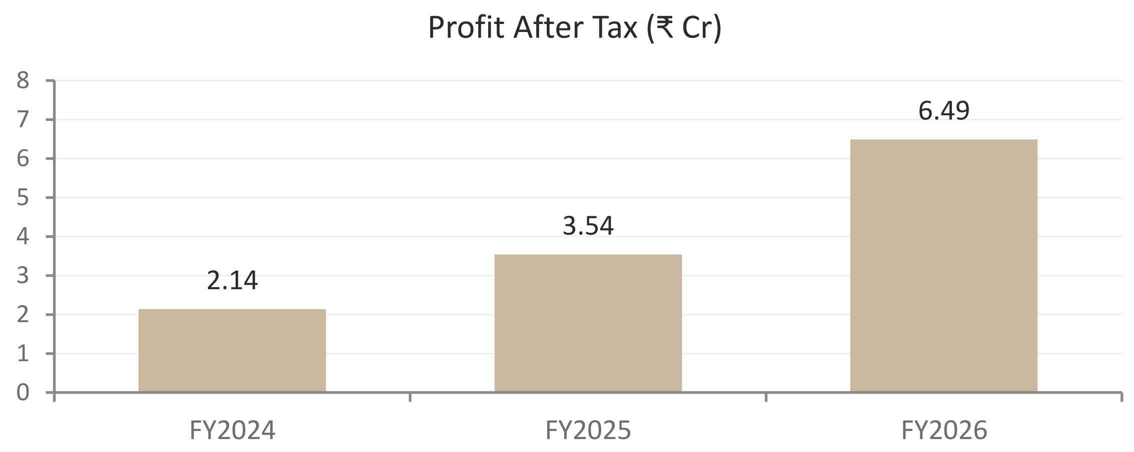
02

Annual Financial Track Record

Audited performance for Fiscals 2024, 2025 and 2026
Standalone, Ind AS

Financial Track Record





+134.2%
FY25 revenue growth

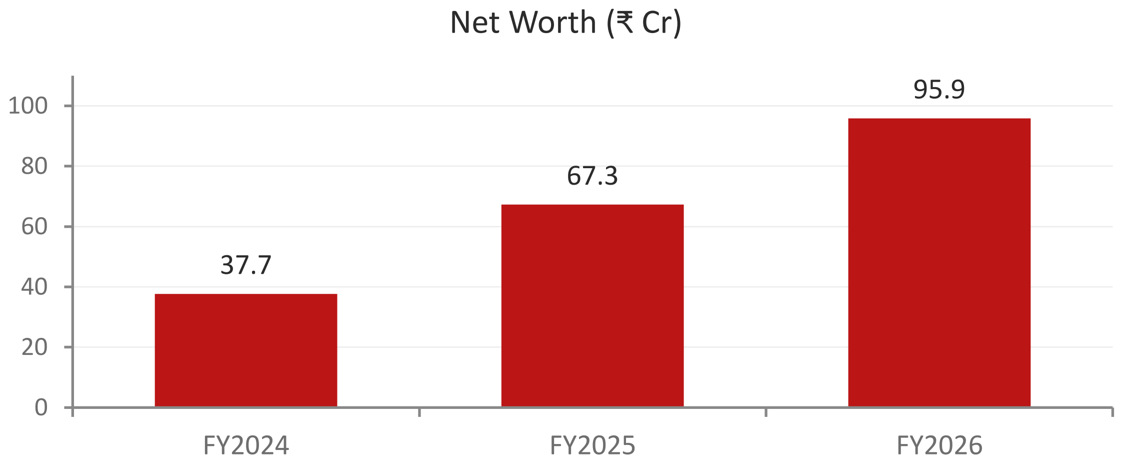
+25.4%
FY26 revenue growth

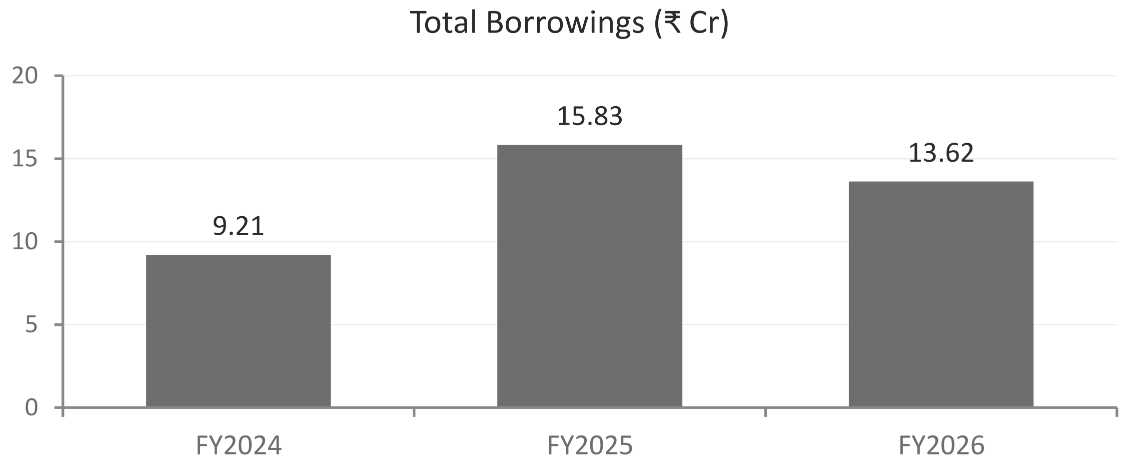
+83.3%
FY26 PAT growth

5.40%
FY26 PAT margin

Revenue has grown at a compound annual rate of 71.3% over FY2024–FY2026, with profit after tax growing at 74.0% over the same period. PAT margin improved from 5.24% in FY2024 to 5.40% in FY2026, having dipped to 3.69% in FY2025 as the business scaled.

Balance Sheet Strength





0.14x
Debt to equity, FY26

₹7.74
Net asset value per share

6.77%
Return on net worth

₹9.25 Cr
Contingent liabilities

Growth is funded, not free

Operating cash flow was negative ₹19.44 Cr in FY2026 (FY2025: negative ₹14.35 Cr), funded by ₹22.02 Cr of financing inflows. This is characteristic of a contractor scaling revenue against government certification and payment cycles — and is precisely what the proposed rights issue is intended to address.

Financial Summary

Particulars (₹ lakhs unless stated)	FY2026	FY2025	FY2024
Authorised share capital	2,800.00	2,300.00	1,500.00
Paid-up capital	2,477.93	2,220.30	1,480.20
Total revenue	12,025.16	9,591.91	4,095.60
Profit before tax and extraordinary items	874.86	473.36	315.71
Profit after tax and extraordinary items	649.43	354.31	214.46
Reserves and surplus (other equity)	7,109.65	4,509.27	2,291.03
Net worth	9,587.57	6,729.57	3,771.23
Total borrowings	1,362.17	1,583.16	920.55
Basic earnings per share (₹)	1.01	0.33	0.29
Diluted earnings per share (₹)	0.99	0.33	0.29
Return on net worth	6.77%	5.26%	5.69%
Net asset value per share (₹)	7.74	6.06	5.10
Cash flow from operating activities	(1,943.95)	(1,434.77)	167.09
Cash flow from investing activities	(350.27)	(89.10)	(99.06)
Cash flow from financing activities	2,201.99	2,292.43	(246.93)

03

Q1 FY2027 Performance

Consolidated financial results · Order book and tender pipeline

Basis of preparation

Reporting period
Q1 FY2027 — quarter ended June 30, 2026

Basis
Consolidated, unaudited

Comparatives
Q1 FY2026 (YoY), Q4 FY2026 and FY2026

Currency
Indian Rupees; ₹1 crore = ₹100 lakhs

QUARTER ENDED JUNE 30, 2026

Q1 FY2027 Performance Highlights

Consolidated · unaudited · compared with Q1 FY2026

₹10.97 Cr

Revenue from operations

+3.5% YoY

₹2.08 Cr

EBITDA

+34.5% YoY

18.93%

EBITDA margin

+436 bps YoY

₹1.00 Cr

Profit after tax

+51.6% YoY

₹0.08

Earnings per share — basic

Q1 FY2026: ₹0.06

₹217.57 Cr

Unexecuted order book

1.81x TTM revenue

Management commentary

"The first quarter is seasonally our lightest — in Fiscal 2026 the fourth quarter alone accounted for half of annual revenue — so we assess the period against the corresponding quarter of the prior year. On that basis revenue from operations grew 3.5%, while EBITDA rose 34.5% and margin expanded by 436 basis points to 18.9%. Profit after tax increased 51.6% to ₹1.00 crore. The improvement was driven by a materially lower material cost and tighter overheads, partly offset by higher direct expenses and by depreciation on additions to our equipment fleet. Our priorities for the balance of the year are unchanged: shifting from sub-contracting towards direct government contracting, disciplined execution of an order book of ₹217.57 crore, and progress on land acquisition through Atal Realty Limited."

— Mr. Vijaygopal Parasram Atal, Chairman & Managing Director

Q1 FY2027 Financial Results

Consolidated statement of profit and loss · ₹ in lakhs · Q1 unaudited, FY2026 audited

Particulars (₹ lakhs)	Q1 FY2027	Q1 FY2026	YoY	Q4 FY2026	FY2026
Revenue from operations	1,097.24	1,060.08	+3.5%	6,020.39	12,005.36
Other income	15.33	43.91	(65.1%)	6.06	19.80
Total income	**1,112.57**	**1,103.98**	**+0.8%**	**6,026.45**	**12,025.16**
Purchase of materials	492.15	626.81	(21.5%)	1,106.11	3,263.83
Direct expenses	1,037.54	884.86	+17.3%	3,036.51	6,776.69
Changes in inventory and work in progress	(775.31)	(739.85)	—	1,232.45	269.42
Employee benefits expense	78.28	71.23	+9.9%	98.84	322.88
Other expenses	72.14	106.44	(32.2%)	80.06	255.04
EBITDA	**207.77**	**154.49**	**+34.5%**	**472.47**	**1,137.30**
EBITDA margin (%)	*18.93%*	*14.57%*	*+436 bps*	*7.85%*	*9.47%*
Financial costs	38.70	40.80	(5.1%)	23.71	152.39
Depreciation and amortisation	35.26	24.96	+41.3%	31.57	110.31
Profit before tax	**133.81**	**88.74**	**+50.8%**	**417.19**	**874.59**
Tax expense (net)	33.73	22.73	+48.4%	109.44	225.43
Profit after tax	**100.08**	**66.01**	**+51.6%**	**307.75**	**649.16**
PAT margin (%)	*9.12%*	*6.23%*	*+289 bps*	*5.11%*	*5.41%*
Earnings per share — basic (₹)	0.08	0.06	+35.8%	0.48	1.01
Earnings per share — diluted (₹)	0.08	0.06	+34.1%	0.47	0.99

Thank you

Atal Realtech Limited

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