

July 07, 2026

To,  
**National Stock Exchange of India Limited**  
(NSE: RATEGAIN)

**BSE Limited**  
(BSE: 543417)

**Sub: Press Release on “Philippine Airlines Partners with RateGain to Strengthen Competitive Pricing Intelligence Across Its Global Network”**

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “Philippine Airlines Partners with RateGain to Strengthen Competitive Pricing Intelligence Across Its Global Network”

Please take the above information on record.

Thanking you.

Yours faithfully,  
**For RateGain Travel Technologies Limited**

**Mukesh Kumar**  
**General Counsel,**  
**Company Secretary & Compliance Officer**  
**Membership No.: A17925**

## **Philippine Airlines Partners with RateGain to Strengthen Competitive Pricing Intelligence Across Its Global Network**

**India, 7th July 2026: RateGain Travel Technologies Limited (BSE: 543417, NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, today announced that Philippine Airlines (PAL), the Philippines' flag carrier, has selected AirGain, RateGain's new-generation AI-powered pricing intelligence to modernize its pricing capabilities across its network.**

Through this partnership, PAL will use AirGain to track competitive fares across both direct and indirect channels, enabling faster, data-driven pricing across its network.

As part of this collaboration, PAL will benefit from AirGain's industry-first AI Digest, which delivers daily automated route-level insights that detect pricing gaps and performance shifts. By surfacing actionable intelligence in a clear, structured format, the Digest helps revenue teams quickly identify gaps and act with confidence. These capabilities streamline how revenue and pricing teams' access and respond to market signals, supporting quicker and more consistent pricing decisions.

Operating in a competitive and price-sensitive market spanning short-haul domestic routes and ultra long-haul transpacific services, PAL aims to increase profitability while maintaining consistent pricing across channels. Through the AirGain dashboard, the airline gains deeper insight into fare movements, detects market shifts early, and responds swiftly from a single interface, backed by high-frequency rate shopping and round-the-clock support services. This real-time visibility is powered by competitive intelligence across 300+ airlines, 170+ OTAs, and 50+ meta-search platforms, supported by enterprise-grade reliability and 99.95 percent uptime.

**Christoph Gaertner – Vice President for Revenue Management, Commercial Planning & Alliances at Philippine Airlines said,** "RateGain gives our team better visibility into competitor pricing and market movements, helping us make more informed pricing decisions, stay competitive across our network, and respond quickly to changing market conditions."

**Vinay Varma, Senior Vice President and General Manager at AirGain, added,** "We are delighted to welcome Philippine Airlines to the AirGain community. As one of the newest airlines to join the oneworld Alliance, with an order book of modern new aircraft, PAL is scaling fast and competing for market share across the globe, which makes the ability to see and act on fare movements in real time a genuine advantage. AirGain's newly launched, AI-powered dashboard, backed by our dedicated support teams, gives PAL's revenue and pricing teams both the signals that matter and a partner to act on them with. We are confident this combination will help PAL become more profitable, distribute smarter, and react to market changes instantly as it reaches new heights across its global network."

With this partnership, Philippine Airlines joins a growing community of airlines modernizing how revenue, pricing, and commercial teams consume and act on competitive intelligence. As part of RateGain's AI-led product evolution, AirGain will soon introduce Smart Search, an industry-first natural-language capability in pricing intelligence. Instead of navigating multiple dashboards and static reports, revenue managers will be able to ask pricing questions directly and receive instant, contextual insights. This shift moves AirGain beyond traditional monitoring tools toward an AI-powered decision assistant, reinforcing its competitive differentiation and long term strategic advantage.

\*\*\*



## About Philippine Airlines

Philippine Airlines (PAL) is the Philippines' flag carrier and the country's only full-service network airline. Founded in 1941, PAL is Asia's first commercial airline and has played a vital role in connecting the Philippines to the world for over 85 years. PAL operates scheduled nonstop flights from its hubs in Manila and Cebu to 29 destinations across the Philippines and 40 destinations in Asia, North America, Australia, and the Middle East.

PAL is an APEX Four Star™ airline and was recognized by Cirium for achieving the highest on-time performance among Asia-Pacific carriers in 2025.

## About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

Media Contact: [media@rategain.com](mailto:media@rategain.com)