



**Date: May 08, 2026**

**To,  
National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051**

**BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001**

**SYMBOL: HYUNDAI**

**SCRIP CODE: 544274**

Dear Sir/Ma'am

**Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 ("SEBI LODR") – Investor Presentation**

Further to our letter dated May 04, 2026 and pursuant to the Regulation 30 of SEBI LODR please find enclosed herewith the Investor Presentation on the Audited Financial Results (Standalone and Consolidated) for the quarter and financial year ended March 31, 2026.

The presentation is also being uploaded on the Company's website at [www.hyundai.com/in/en](http://www.hyundai.com/in/en).

Please take the same on the record.

Thanking you,  
For **Hyundai Motor India Limited**

**Pradeep Chugh  
Company Secretary &  
Compliance Officer**

*Encl: As above*

# HYUNDAI MOTOR INDIA LTD.

Quarterly Results

Q4 FY26

## Hyundai Celebrates 30 Years

loves being a part of countless journeys

every memory, like one big family

of memories with Hyundai



#MyHyundai  
MyMemories

30  
Hyundai Celebrating  
Thirty Years in India



# Safe Harbor Statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

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### Outlook

# Business Highlights

## Steering Next Phase of Growth

### Powered by New Age Offerings



**New VERNA**



**New EXTER**

### Driven by Excellence

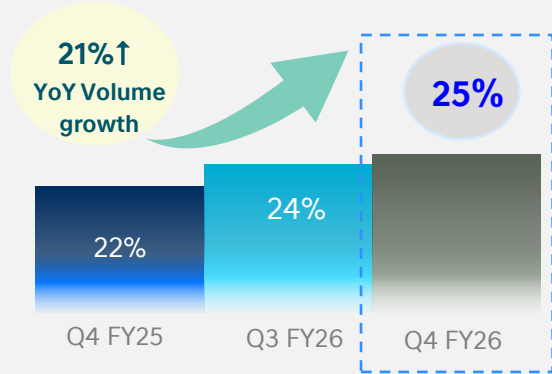


**All-New VENUE**

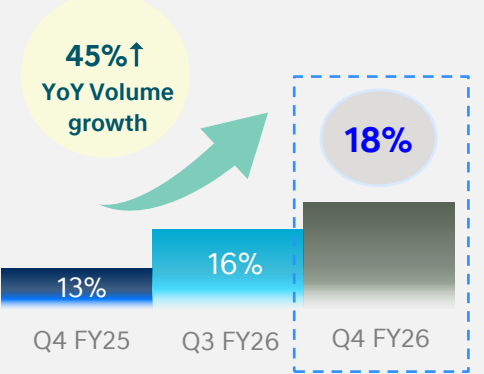


## Scaling Reach • Growing Deeper

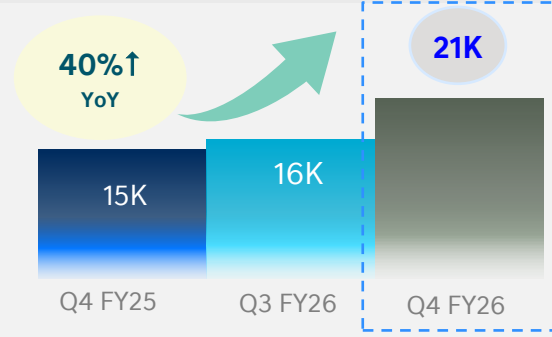
### Highest-Ever Rural Penetration



### Record CNG Contribution



### Highest-Ever AURA Sales



### CRETA – Reign Continues



**Highest-ever Quarter**  
(Domestic Sales)

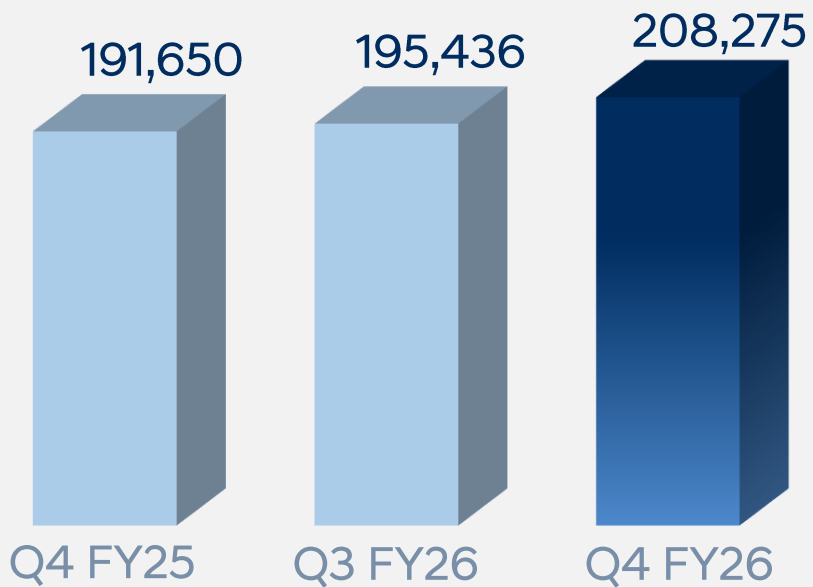
# Business Performance

# Sales Performance Q4 FY26

Quarter marked by dual-engine growth (Domestic & Exports)

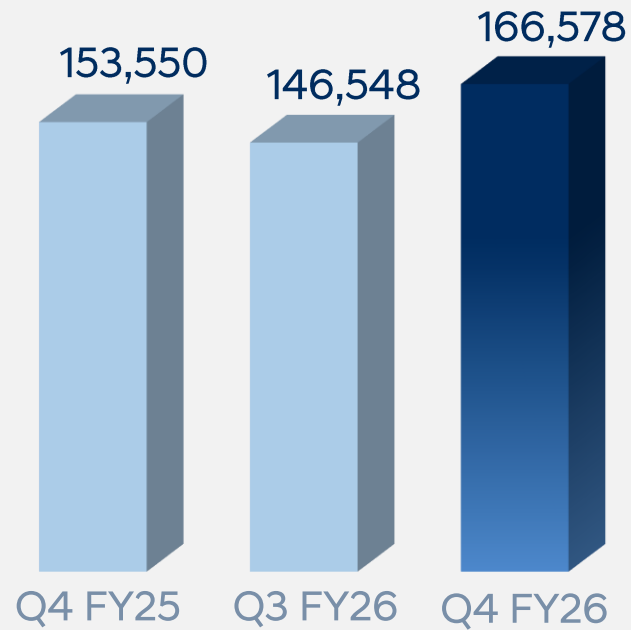
## Total Sales

YoY 8.7%↑



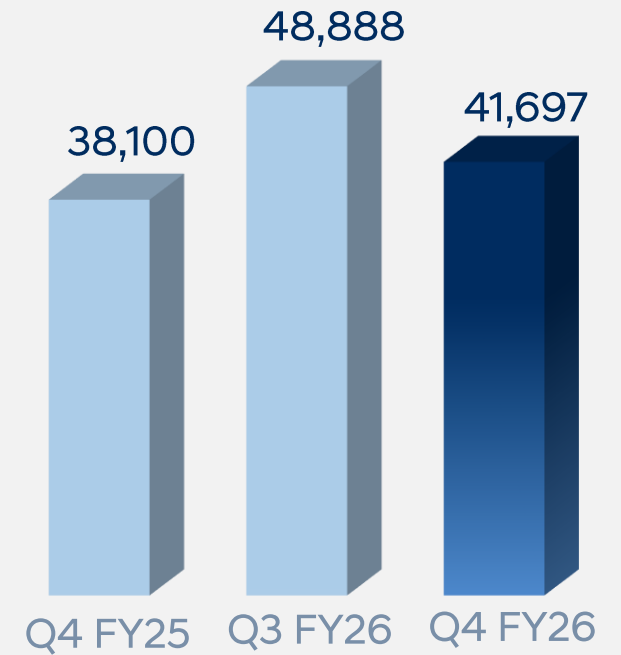
## Domestic

YoY 8.5%↑



## Exports

YoY 9.4%↑

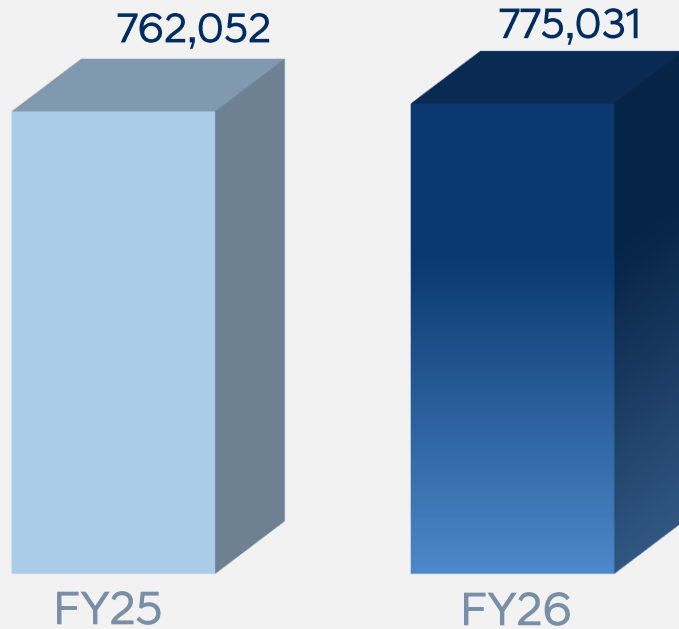


# Sales Performance FY26

Growth underpinned by GST-led recovery in H2 and strong export demand

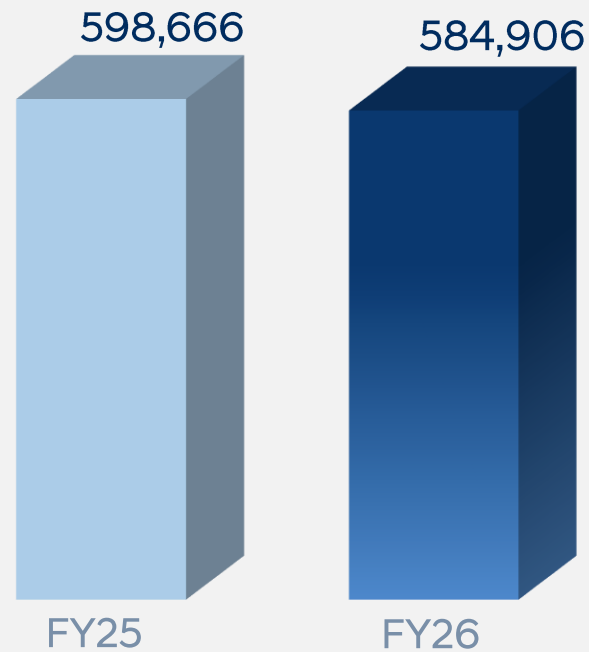
## Total Sales

YoY 1.7%↑



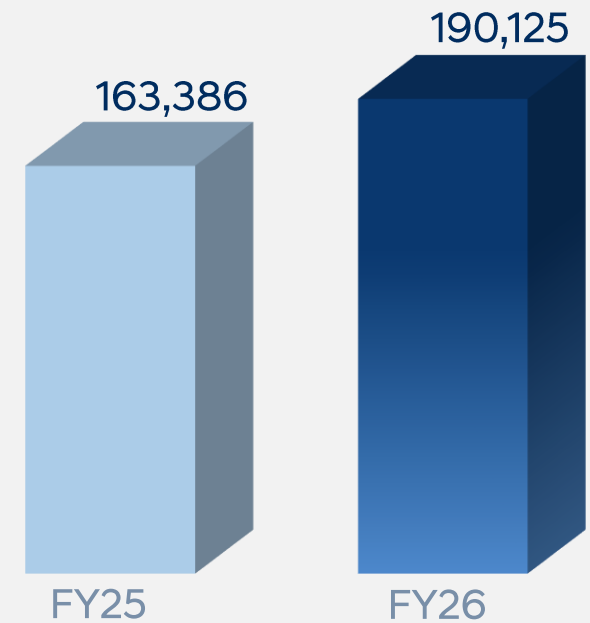
## Domestic

YoY 2.3%↓



## Exports

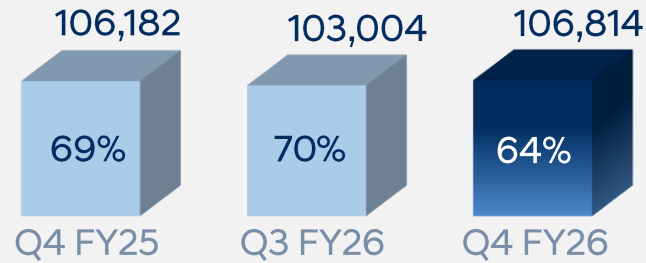
YoY 16.4%↑



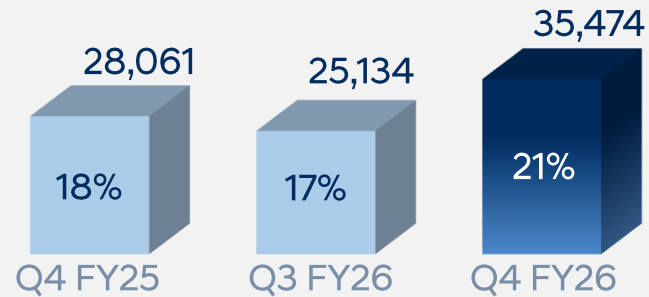
# Domestic Segment Mix

Entry segment growth aided by GST & strategic product actions  
 SUV remains a core pillar, ended full year with healthy mix

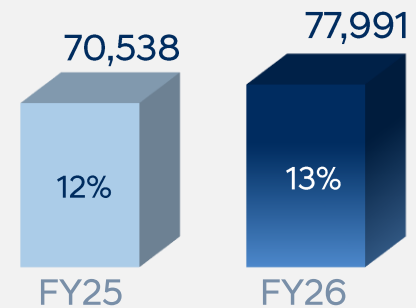
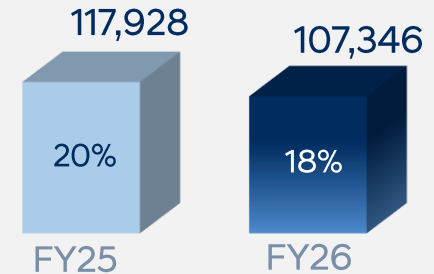
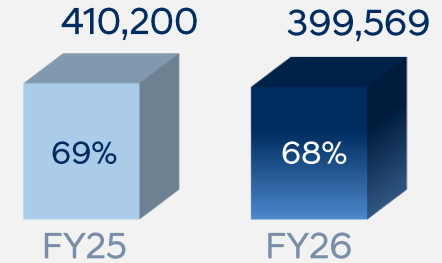
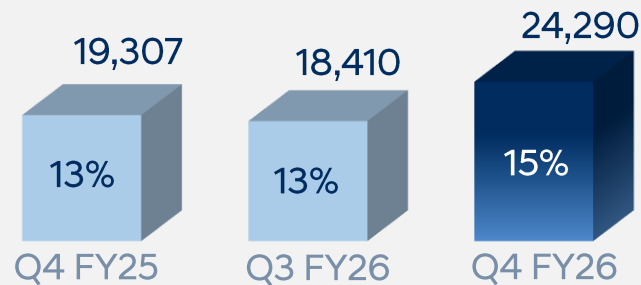
## SUV



## Hatchback



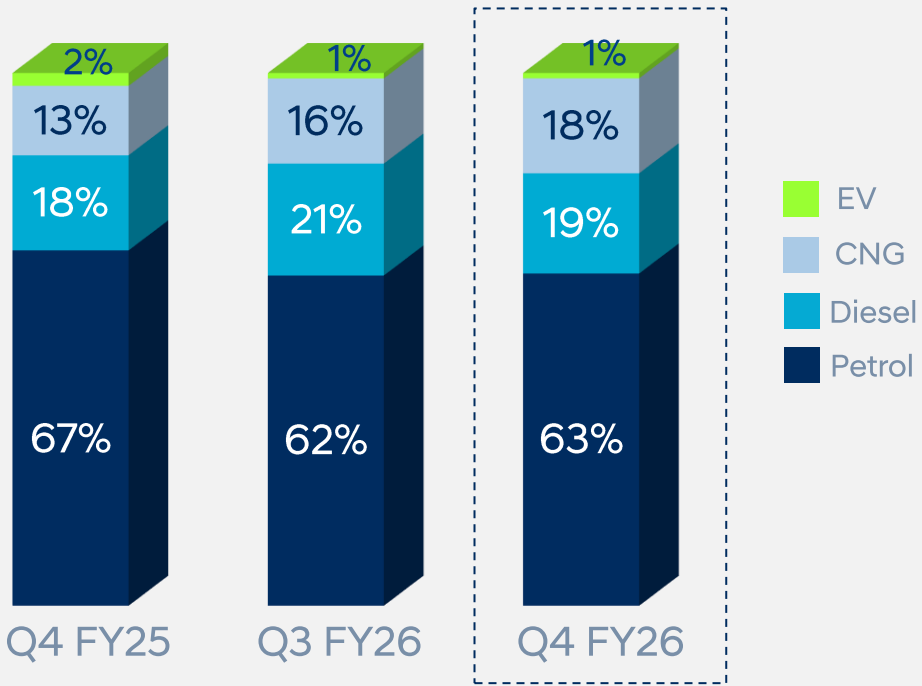
## Sedan



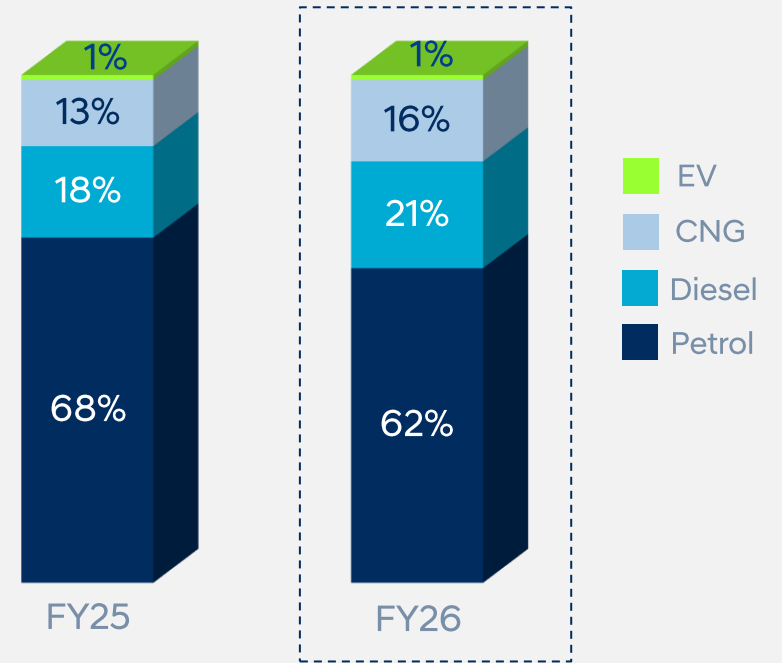
# Domestic Fuel Mix

A standout quarter for CNG, fueled by rising adoption & entry into Fleet segment

### Fuel Mix



### Fuel Mix

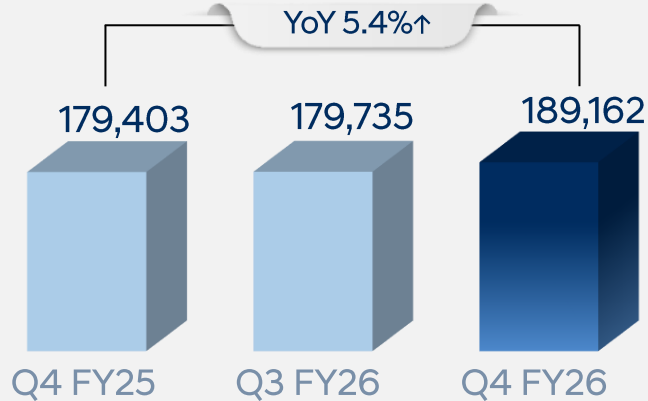


# Financial Performance

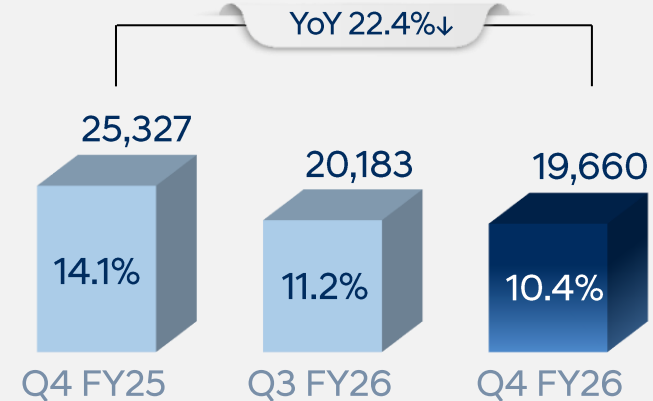
# Financial Highlights – Q4 FY26

Topline growth driven by better volumes and prudent pricing actions  
 Cost headwinds & unfavorable mix weighed on margins

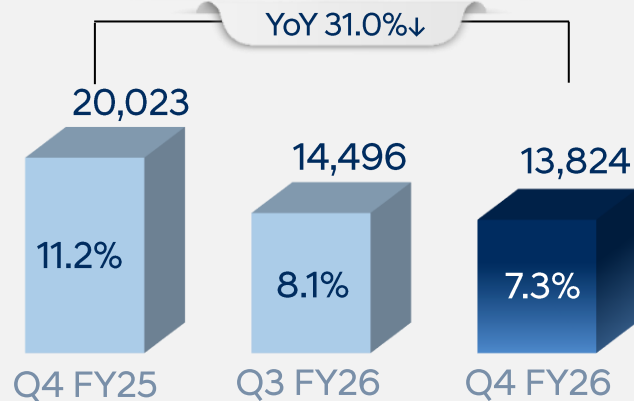
## Revenue (₹Mn)



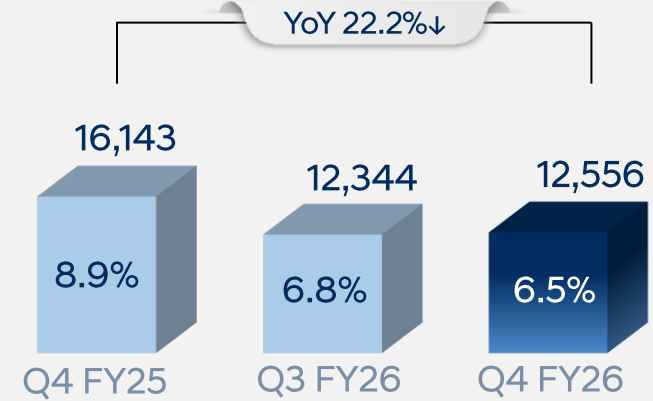
## EBITDA (₹Mn)



## EBIT (₹Mn)



## PAT (₹Mn)



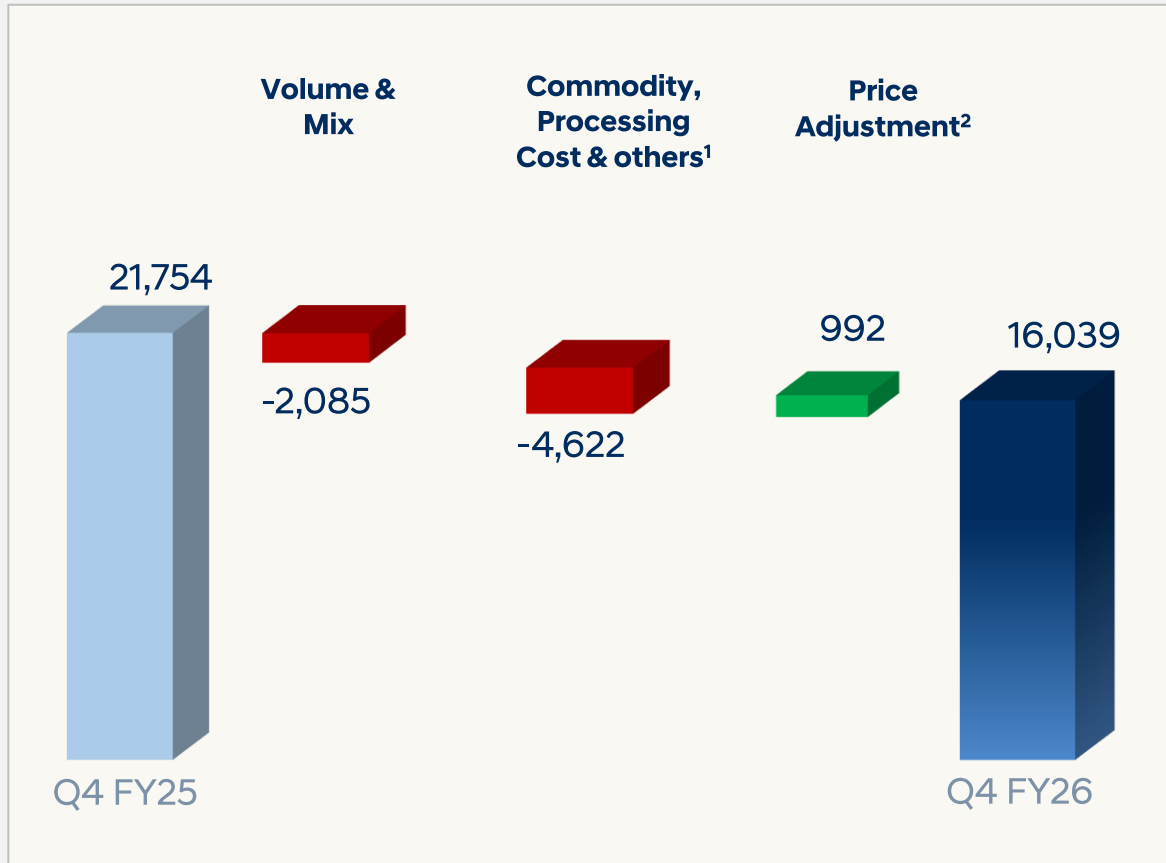
EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

# PBT Movement Analysis

Commodity headwinds, capacity stabilization costs and mix, dragged margins (YoY)  
 Calibrated pricing strategy & Govt. incentives helped soften impact of cost headwinds (QoQ)

(In ₹ Mn)

### Q4 FY26 vs Q4 FY25 (YoY)



### Q4 FY26 vs Q3 FY26 (QoQ)



**Notes:**

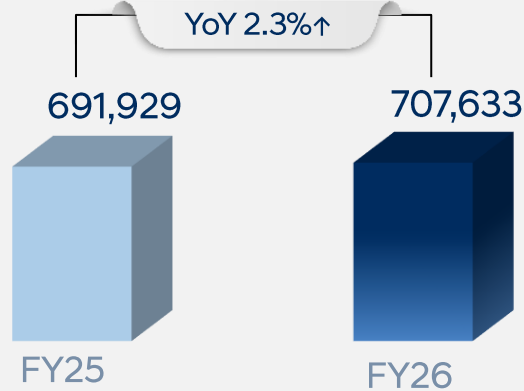
1. Includes cost inflation, capacity stabilization, salary/wage revision, etc.
2. Discounts (net of price increase)

# Financial Highlights – FY26

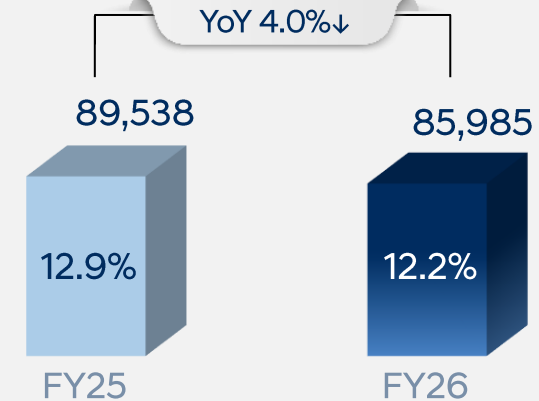
Revenue grew on strong export performance and domestic price actions

Resilient EBITDA margins despite multiple headwinds; Proactive cost actions played a key role

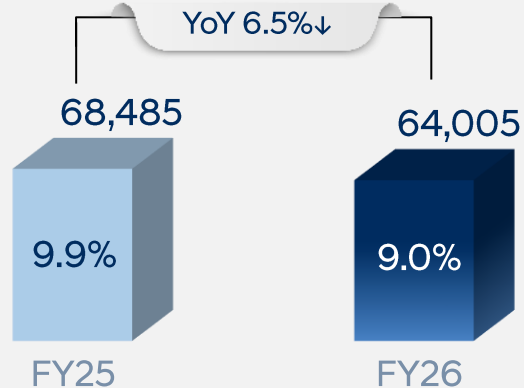
## Revenue (₹Mn)



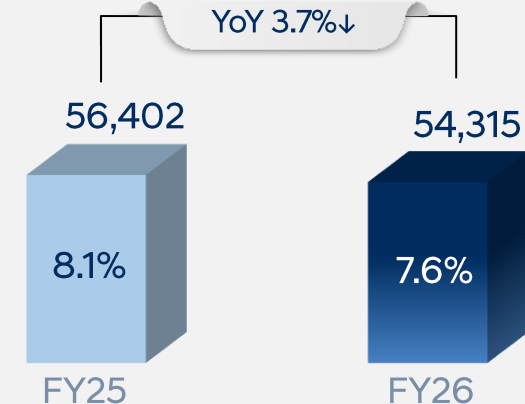
## EBITDA (₹Mn)



## EBIT (₹Mn)



## PAT (₹Mn)



EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

# Outlook

FY2026-27 >>>

1

Domestic  
8-10% growth

2

Exports  
8-10% growth

3

Capex  
~₹75K million

4

EBITDA Margin  
11%-14%

2 NEW Nameplates



ICE-SUV



E-SUV

Coming Soon...

Powering Next Phase of Growth >>>

Unlocking Additional Capacity  
in Pune Plant,  
Post Phase II

994K

170K

824K

Existing

+80K

1,074K

250K

824K

Phase II

+70K

1,144K

320K

824K

Post Phase II

■ Pune Plant  
■ Chennai Plant

# Trust. Pride. Progress.

Hyundai celebrates  
30 glorious years in India.

## THANK YOU!

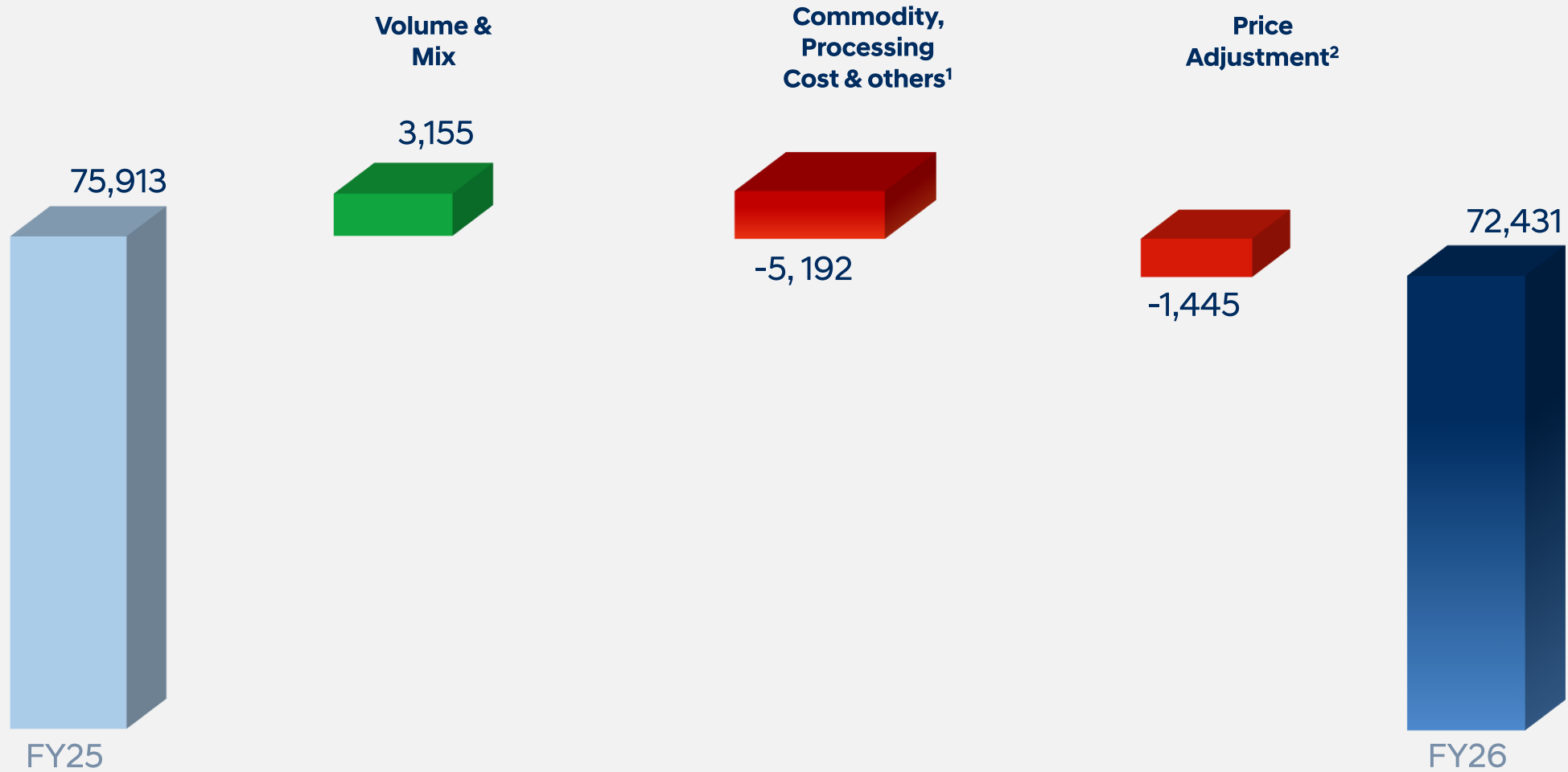


# Annexure

# PBT Movement Analysis : FY26 vs FY25

Strong H1, with margins softening in H2 due to costs associated with capacity stabilization & commodities

(In ₹ Mn)



**Notes:**

1. Includes cost inflation, capacity stabilization, salary/wage revision, etc.
2. Discounts (net of price increase)

# Key Ratios

Particulars	Q4 FY25			Q3 FY26		Q4 FY26	
Material cost	71.2%	71.4%				<b>72.9%</b>	
Employee expenses	3.4%	3.9%				<b>4.3%</b>	
Depreciation	3.0%	3.2%				<b>3.1%</b>	
Finance cost	0.2%	0.2%				<b>0.2%</b>	
Other Expenses	11.3%	13.5%				<b>12.4%</b>	
EBITDA %	14.1%	11.2%				<b>10.4%</b>	
EBIT %	11.2%	8.1%				<b>7.3%</b>	
PBT %	12.0%	9.1%				<b>8.4%</b>	
PAT %	8.9%	6.8%				<b>6.5%</b>	

	FY25	FY26
Material cost	72.2%	<b>71.3%</b>
Employee expenses	3.3%	<b>3.9%</b>
Depreciation	3.0%	<b>3.1%</b>
Finance cost	0.2%	<b>0.2%</b>
Other Expenses	11.6%	<b>12.6%</b>
EBITDA %	12.9%	<b>12.2%</b>
EBIT %	9.9%	<b>9.0%</b>
PBT %	10.8%	<b>10.1%</b>
PAT %	8.1%	<b>7.6%</b>

All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)

# Other Key Metrics

Particulars	Q4 FY25	Q3 FY26	Q4 FY26	FY24	FY25	FY26
Revenue from Operations (In ₹Mn)	179,403	179,735	<b>189,162</b>	698,291	691,929	707,633
Domestic %	79.8%	74.0%	<b>79.0%</b>	77.7%	78.0%	74.4%
Exports %	20.2%	26.0%	<b>21.0%</b>	22.3%	22.0%	25.6%
Net Worth (In ₹Mn)	162,965	187,970	<b>200,150</b>	106,657	162,965	200,150
ROCE %*	11.8%	8.0%	<b>7.3%</b>	62.9%	41.0%	32.6%
Basic EPS (₹)	19.87	15.19	<b>15.45</b>	74.58	69.41	66.85
Diluted EPS (₹)	19.87	15.19	<b>15.45</b>	74.58	69.41	66.85
Total Sales Volume	191,650	195,436	<b>208,275</b>	777,876	762,052	775,031
Domestic	153,550	146,548	<b>166,578</b>	614,721	598,666	584,906
Exports	38,100	48,888	<b>41,697</b>	163,155	163,386	190,125
Sales Outlets	1,419	1,501	<b>1,508</b>	1,363	1,419	1,508
Service Outlets	1,606	1,662	<b>1,671</b>	1,549	1,606	1,671

\*ROCE for the quarters are not annualized