HY - TECH ENGINEERS LIMITED

MANUFACTURER OF HIGH PRESSURE HYDRAULIC FITTINGS

A
IATF 16949:2016
ISO 14001:2015
ISO 45001:2018
IRIS (ISO/TS 22/63)
Company

Date: November 05 , 2026

To,

Listing Department
BSE Limited
Phirozee Jeejeeboy Towers,
Dalal Street, Fort, Mumbai – 400001.
Scrip Code: 544891
ISIN: INE0LEG01024

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051
Symbol: HTEL
ISIN: INE0LEG01024

Dear Sir/ Madam,

Subject: **Investor Presentation for Unaudited Financial Results for the quarter and half year ended September 30, 2026.**

Dear Sir/ Madam,

Pursuant to requirements of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Investor Presentation for the Unaudited Financial Results for the quarter ended September 30, 2026.

We request you to take the same on record.

Thanking you.

Yours faithfully,
For **HY-TECH ENGINEERS LIMITED**

SAI YASHWANT RANADIVE
Digitally signed by SAI YASHWANT RANADIVE
Date: 2026.11.05 10:27:57 +05'30'

Sai Yashwant Ranadive
Company Secretary & Compliance Officer
Membership No.: A67683

HY-TECH ENGINEERS LTD.

Investor Presentation – Q2 & H1 FY27



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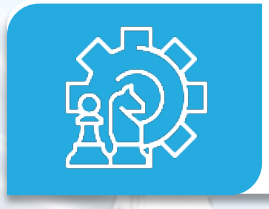
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FINANCIAL PERFORMANCE



COMPANY OVERVIEW



GROWTH STRATEGY



ANNUAL FINANCIALS

From the Desk of Chairman



Mr. Hemant Tukaram Mondkar
Chairman and Managing Director

Dear Esteemed Stakeholders,

I am pleased to share that Hy-Tech Engineers has delivered a strong performance in Q2 FY27, with revenue from operations growing **22% YoY** to Rs. 609 Mn. The strong sequential **growth of 41%** reflects healthy business momentum and the strength of our existing customer relationships.

As we continue to **strengthen our core hydraulic fittings** business, we are also expanding our growth opportunities through a wider product portfolio, deeper international market penetration and entry into specialized applications. Our planned establishment of a **wholly owned subsidiary and warehouse in New Jersey** is another important step towards strengthening our global presence and customer engagement.

With our **strong manufacturing capabilities, focus on technology and automation, and longstanding customer relationships**, we remain confident about the opportunities ahead. Our priority continues to be delivering sustainable growth, improving operational efficiencies and creating long-term value for all our stakeholders.

I thank our employees, customers, business partners and shareholders for their continued trust and support.



FINANCIAL PERFORMANCE Q2 & H1FY27

Financial Snapshot – Q2 & H1 FY27

Q2 FY27

Revenue
Rs 609 Mn
▲ 22% YoY | ▲ 41% QoQ

EBIDTA
Rs 145 Mn
Margin: 23.8%
▲ 21% YoY | ▲ 72% QoQ

PAT
Rs 85 Mn
Margin: 14%
▲ 23% YoY | ▲ 86% QoQ

H1 FY27

Revenue
Rs 1,039 Mn
▲ 18% YoY

EBIDTA
Rs 229 Mn
Margin: 22.1%
▲ 14% YoY

PAT
Rs 131 Mn
Margin: 12.6%
▲ 19% YoY

Net Worth
Rs 1,835 Mn

ROE & ROCE*
17% & 24%

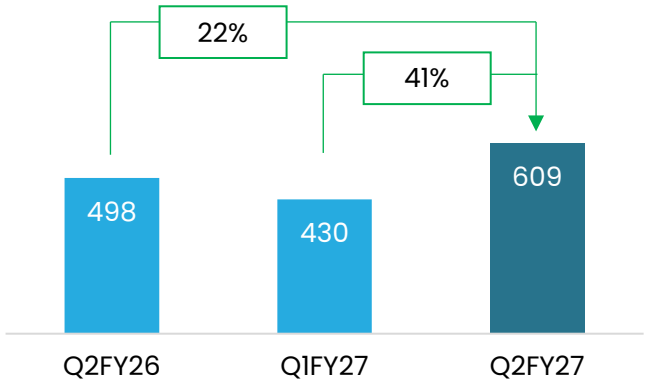
Debt/Equity (x)
0.03x

** Capital employed calculation is excluding the cash and bank balance at the end of the period*

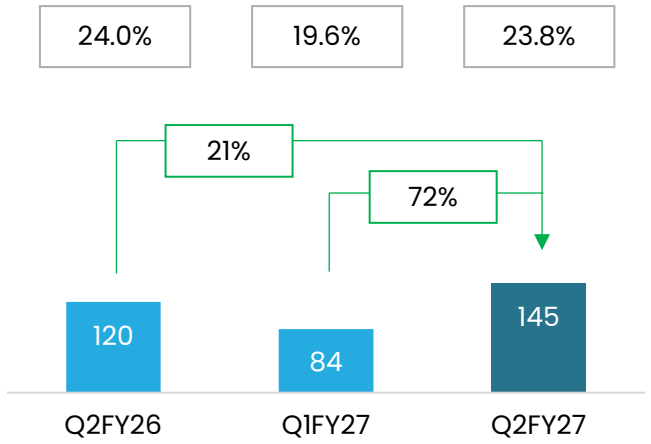
Q2 & H1 FY27 Financial Performance

Q2 FY27

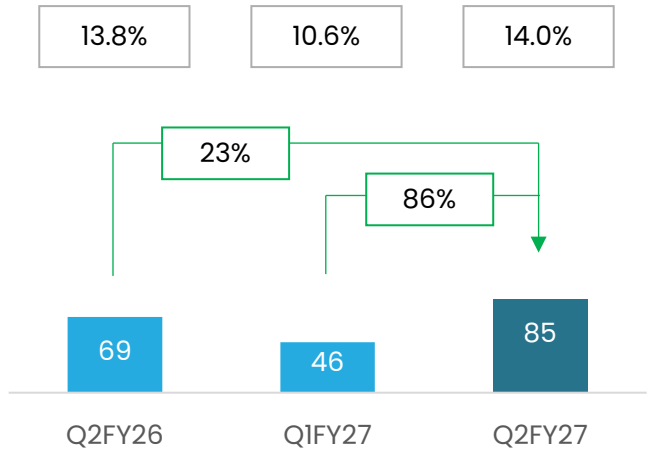
Revenue From Operations (Rs Mn)



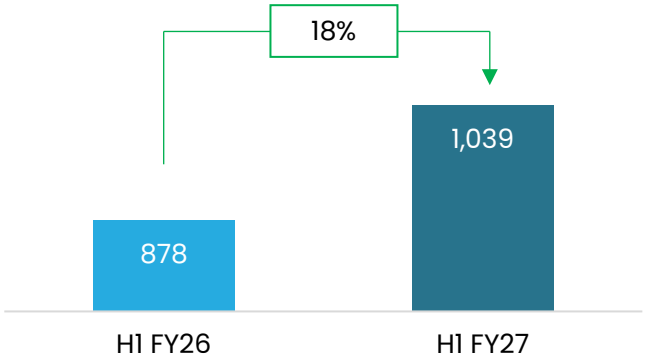
EBITDA (Rs Mn) & Margin (%)

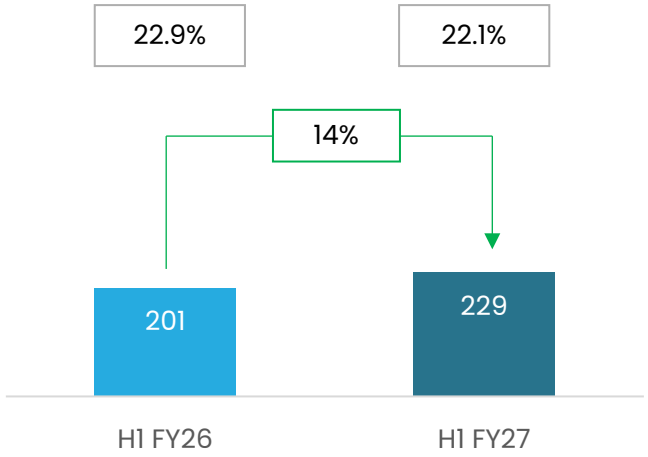


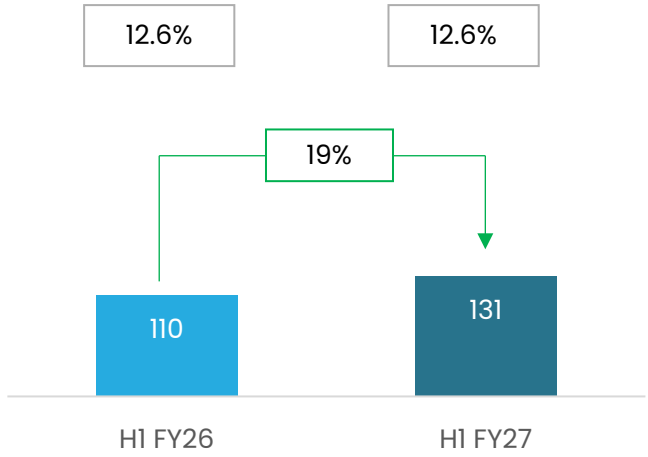
PAT (Rs Mn) & Margin (%)



H1 FY27

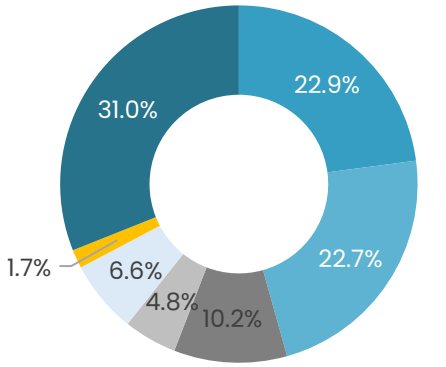






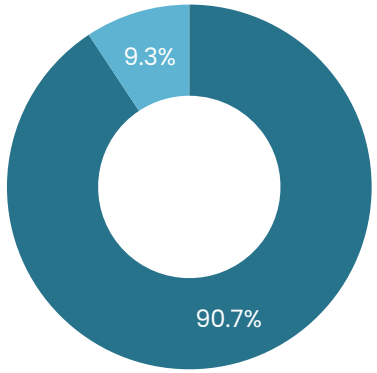
Diversified Revenue Mix – H1FY27

By Industry Segment (%)



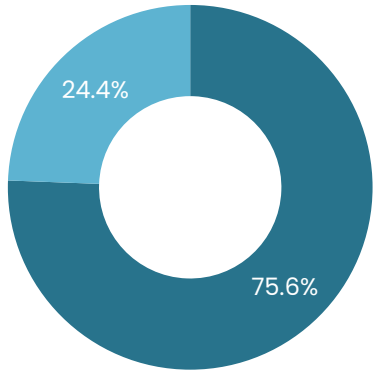
- Construction Machinery
- Farming
- Automotive
- Injection Moulding Machines
- Hydraulic Systems
- IPE& Railways
- Others*

By Distribution Channel (%)



- Direct Sales (OEM)
- Distributors

By Geography (%)



- Domestic
- Overseas

*Others includes unidentified sectors sold through distributors

Profit & Loss – Q2 & H1 FY27

Particulars (Rs Mn)	Q2FY27	Q2FY26	YoY%	Q1FY27	QoQ%	H1FY27	H1FY26	YoY%
Revenue From Operations	**609**	**498**	**22%**	**430**	**41%**	**1,039**	**878**	**18%**
Cost of Raw Materials Consumed	246	160		174		421	322	
Changes In Inventories	-21	5		-41		-62	-31	
Manufacturing Expenses	142	121		118		260	223	
Employee Benefits Expense	60	54		68		128	107	
Other Expenses	37	38		27		64	55	
EBITDA	**145**	**120**	**21%**	**84**	**72%**	**229**	**201**	**14%**
EBITDA Margin (%)	***23.8%***	***24.0%***		***19.6%***		***22.1%***	***22.9%***	
Other Income	4	11		5		9	21	
Depreciation and Amortisation Expense	26	25		23		49	52	
EBIT	**123**	**105**	**17%**	**66**	**85%**	**190**	**171**	**11%**
Finance Cost	8	12		5		13	22	
Profit Before Tax	**115**	**93**	**24%**	**61**	**89%**	**176**	**149**	**19%**
Tax Expenses	30	24		15		45	38	
PAT	**85**	**69**	**23%**	**46**	**86%**	**131**	**110**	**19%**
PAT Margin (%)	***14.0%***	***13.8%***		***10.6%***		***12.6%***	***12.6%***	
Basic EPS (in Rs)	0.97	0.82		0.55		1.53	1.32	

Balance Sheet & Cash Flow - H1FY27

Balance Sheet

Liabilities (Rs Mn)	Sept-26	Mar -26
Equity Share Capital	474	418
Other Equity	1,361	803
Total Equity	**1,835**	**1,220**
Long Term Borrowings	1	171
Other Non current Liabilities	32	29
Total Non-Current Liabilities	**33**	**200**
Short Term Borrowings	55	126
Trade Payables	255	149
Other current Liabilities	88	61
Total Current Liabilities	**398**	**337**
Total Liabilities	**2,267**	**1,758**

Assets (Rs Mn)	Sept -26	Mar-26
Property, Plant & Equipment	639	594
Intangible Assets	2	3
Capital work in Progress	53	57
Investments & other Non-current Assets	126	118
Total Non current Assets	**820**	**772**
Inventories	397	284
Trade Receivables	579	499
Cash and Bank balance	393	150
Loans & Advances	2	2
Other Current Assets	76	51
Total Current Assets	**1,446**	**985**
Total Assets	**2,267**	**1,758**

Cash Flow

Particulars (Rs Mn)	Sept-26	Mar-26
Net Cash from Operations	176	386
Cash Flow from Investing Activities	-366	-72
Cash Flow from Financing Activities	223	-213
Net Increase/ (Decrease) in Cash & Cash Equivalents	**-12**	**19**
Cash & Cash Equivalents at the Beginning of the Period	26	7
Cash & Cash Equivalents at the End of the Period	**15**	**26**



COMPANY OVERVIEW

Four Decades of Engineering Excellence

- An engineering company **specializing in hydraulic fittings for diverse industrial applications**, with over four decades of operational experience.
- **Integrated manufacturing** capabilities spanning design, forging, machining, plating and testing, enabling greater control over quality, precision and the manufacturing process.
- Established B2B customer base comprising OEMs and industrial customers, supported by a combination of **direct customer engagement and a domestic & international distributor network**.
- **Diversified end-market exposure** across Construction Equipment, Automotive, Agricultural Machinery, Injection Moulding and General Hydraulic Systems.

Product Profile



DIN (Metric) Fittings



JIC Flared and Flareless Fittings



O-ring face seal fittings



Conversion Fittings

4+ Decades
Industry Experience

11,000+ SKUs
Hydraulic Fittings Portfolio

6
Manufacturing Facilities

483 lakh
Pieces p.a. Installed Capacity

170
Direct Customers incl. OEMs

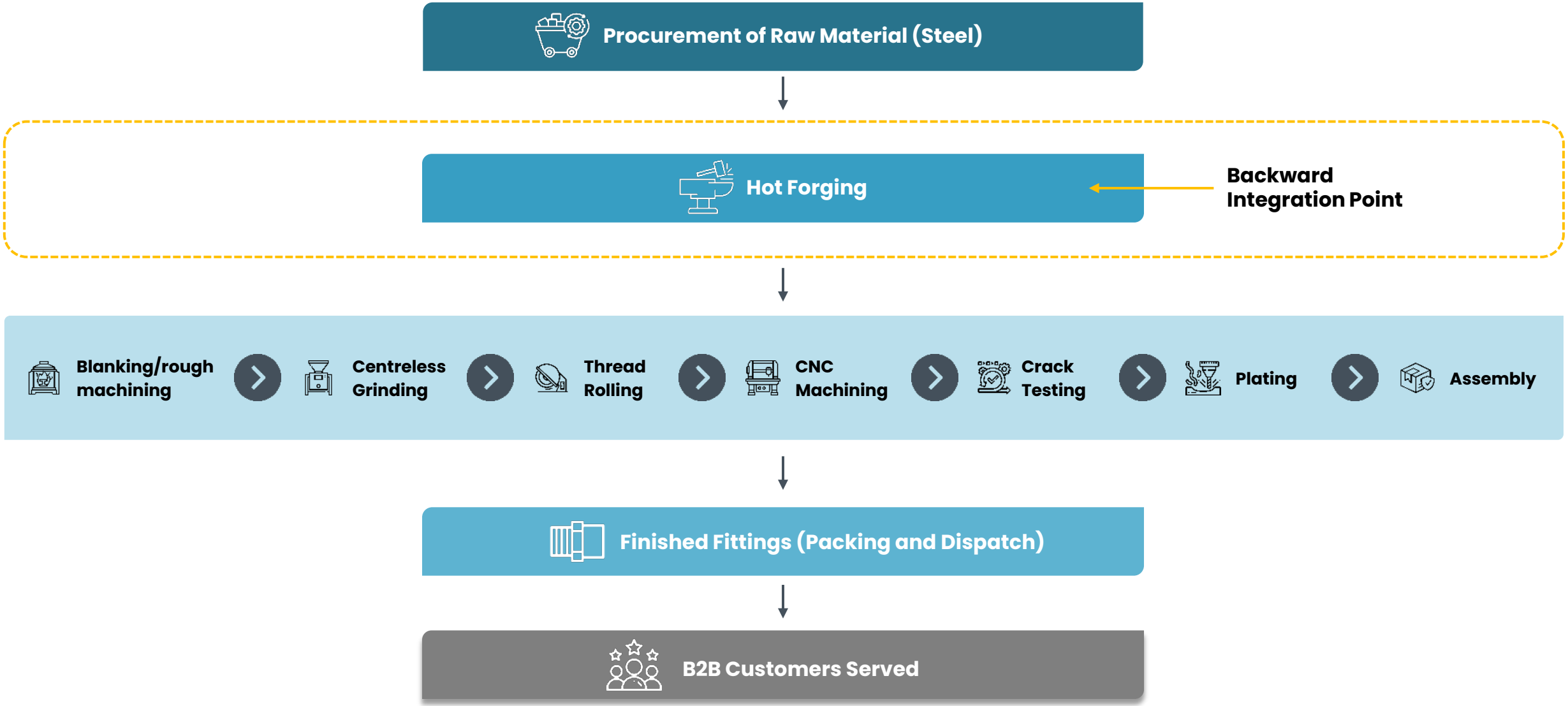
7+
Active Distributors Network

11
Countries Exported

685+
Workforce Strength

Vertically Integrated Manufacturing: Forging to Finished Fitting

Integrated manufacturing platform strengthens cost, quality and delivery discipline



Our Journey: From Foundation to Public Markets

1978 : A workshop begins → 2026 : An institution prepares for its next chapter

Compassion with Openness · Building Trust & Responsibility · Excellence with Alignment & Sharing · Continuous Improvement

1978 — **Company established** Hydraulic fittings Manufacturing at Thane

1987 — Acquired manufacturing unit at **MIDC Chinchwad, Pune**

1991 — Acquisition of a manufacturing unit **Thane, Maharashtra**

2004 — Acquisition of a **carbon steel forging unit at Nashik**

2008 — Acquisition of a new manufacturing unit at **Pithampur, Madhya Pradesh**

2010 — Acquisition of a new manufacturing unit at **Shirval, Satara, Maharashtra**

2014 — Acquisition of **Sagar Forge Private Limited**, the then wholly owned subsidiary.

2021 — Set up **another unit** at Pithampur, Madhya Pradesh & Kavathe unit in Maharashtra

2025 — Obtained certifications supporting entry into **Railways & Defence**, backed by DRDO certification and ACMA membership

2026 — Company got listed on **NSE & BSE** on 1st Sept, **raised 136 Cr.** Incorporation of **WOS HY-TECH ENGINEERS Inc. in state of Delaware, USA**

Manufacturing Footprint with Built-In Growth Capacity

Manufacturing Facility	1	2	3	4	5	6
						
Location	Thane, Maharashtra	Pithampur, MP (Pithampur Unit-I)	Pithampur, MP (Pithampur Unit-II)	Shirwal, Satara, Maharashtra	Kavathe, Satara, Maharashtra	Nashik, Maharashtra
Products Manufactured	Hydraulic Fittings					Forged Metal Parts

483 lakh pcs. p.a.
Aggregate hydraulic fitting capacity

70.6%
Avg. Capacity Utilization

3,120 MT p.a
Captive Forging Capacity

Certifications & Quality Standards

- Environmental Management System (ISO 14001:2015)
- Quality Management System - IATF 16949:2016
- Enlistment Certificate - EIL
- Occupational Health & Safety Management System (ISO 45001:2018)
- International Railway Industry Standards, IRIS 2025

Geographical Presence



The Company operates across both **domestic and international markets**, supported by a product portfolio.

In India, the Company's network spans **four states**, enabling it to serve a diverse customer base across multiple industries.

Exports hydraulic fittings to **11 countries**, including the USA, Belgium, Poland, Russia, Brazil, Italy, Saudi Arabia, Hungary, UAE, Thailand and Germany.

Experienced Board of Directors & Strong Leadership Team

Board of Directors

Hemant Tukaram Mondkar
Chairman and Managing Director

Surekha Hemant Mondkar
Whole-time Director

Ashwin Hemant Mondkar
Non-Executive Director

Sunil Prabhakar Sathe
Whole-time Director

Vivek Sadashiv Patwardhan
Independent Director

Satish Prabhakar Kulkarni
Independent Director

Chetan Ramesh Sapre
Independent Director

Nandeeta Amit Vengsarkar Wagh
Independent Director

Shilpa Joshi
Independent Director

Leadership Team

Sunil Satwani
Chief Financial Officer

Sandeep Rane
Chief Operating Officer

Nikhil Balasaheb Borawake
Head- Marketing and Business Development



GROWTH STRATEGY

Five Levers Driving the Next Phase of Growth



Expand Manufacturing Capacity

Increase capacity at Shirwal, Kavathe & Pithampur Unit-1 through automation and high-precision machinery to support volume growth, funded partly by IPO proceeds.

Diversify into High-Growth Sectors

Leverage Railways & Defence certifications to enter high-reliability, higher-value applications; evaluate valves as an adjacent product category.

Grow the Distribution Network

Strengthen the domestic & international distributor network, while increasing wallet share from existing distributors and OEM customers through new SKUs.

Accelerate International Growth

Strengthened USA presence through the incorporation of WOS HY-TECH ENGINEERS Inc. in Delaware, to support localized service, logistics and targeted marketing, while exploring expansion opportunities across Europe, the Middle East and other export markets.

Cost Optimization & Sustainability

Drive automation, backward integration, process optimization and economies of scale to improve productivity and strengthen competitiveness.

Strengthening OEM Engagement at bauma CONEXPO INDIA 2026











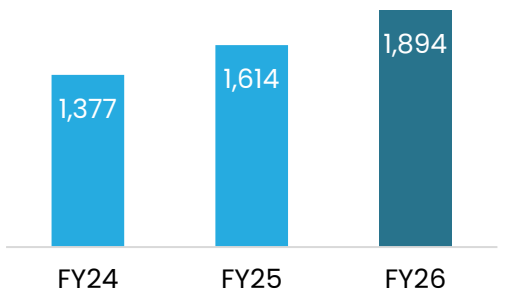
- Participated in **bauma CONEXPO INDIA 2026**, India's largest trade fair for construction machinery & mining equipment.
- Leveraged bauma CONEXPO INDIA 2026's **50,000+ visitor base** to expand OEM engagement post-listing.
- Showcased **hydraulic fittings portfolio** (DIN-metric, JIC, ORFS, conversion & customised fittings) catering specifically to the construction machinery segment.
- Opens avenues for **new business leads, deeper OEM relationships**, and cross-selling across its 11,000+ SKU portfolio.



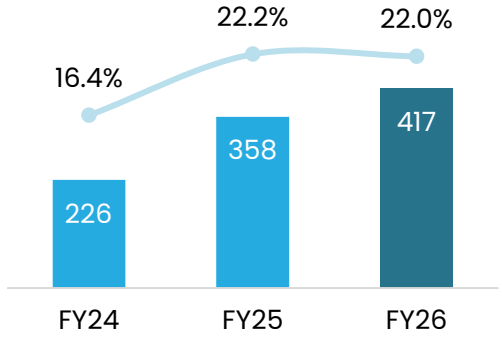
ANNUAL FINANCIALS

Three-Year Track Record

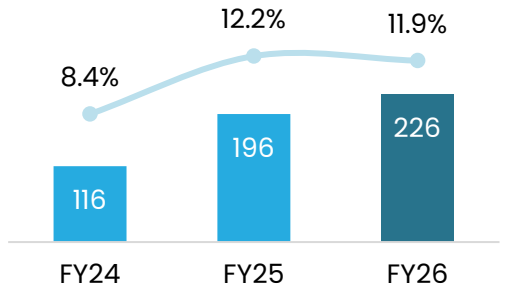
Revenue From Operations (Rs Mn)



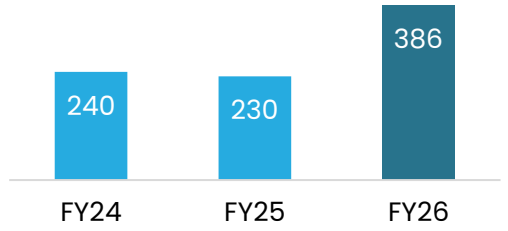
EBITDA (Rs Mn) & Margin (%)



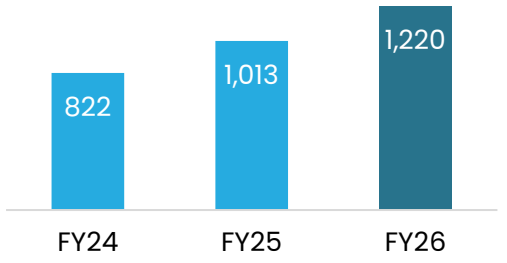
PAT (Rs Mn) & Margin (%)



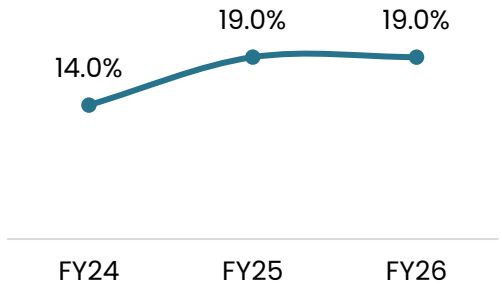
Cash Flow from Operations (Rs Mn)



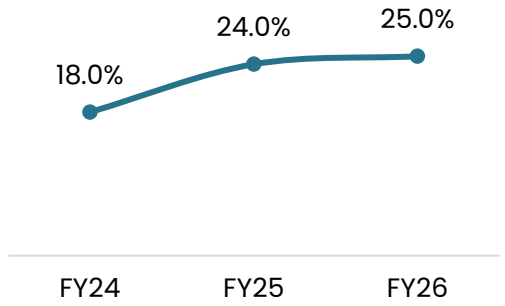
Net Worth (Rs Mn)



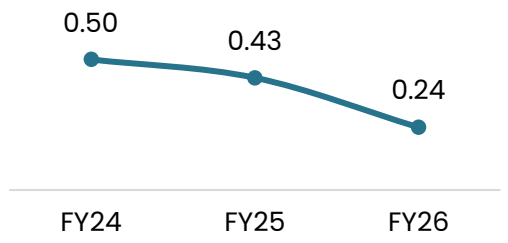
Return on Equity (%)



Return on Capital Employed (%)

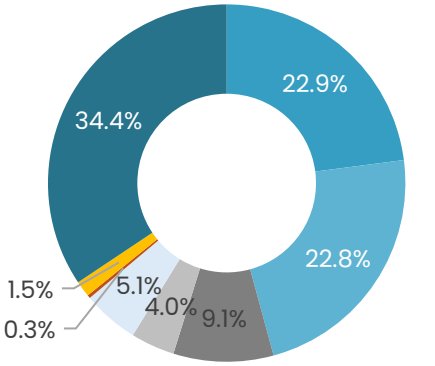


Debt to Equity Ratio (x)



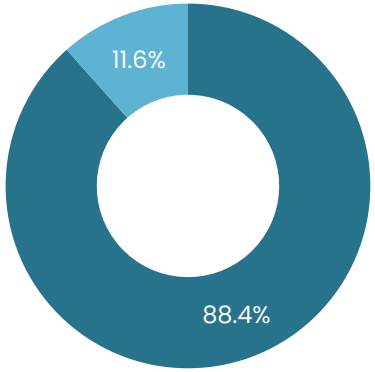
Diversified Revenue Base Across Geography, Industry & Channel

By Industry Segment (%)



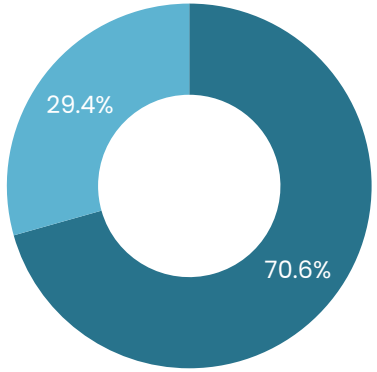
- Construction Machinery
- Farming
- Automotive
- Injection Moulding Machines
- Hydraulic Systems
- Parking Systems
- IPE& Railways
- Others*

By Distribution Channel (%)



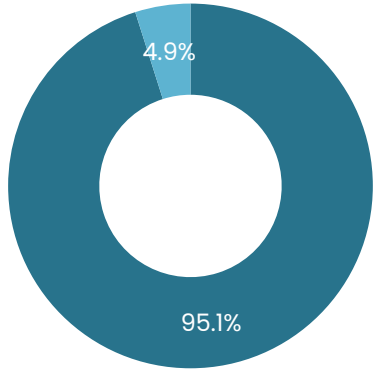
- Direct Sales (OEM)
- Distributors

By Geography (%)



- Domestic
- Overseas

Revenue Contribution from Repeat Customers (%)



- Repeat Customers
- New Customers

**Others includes unidentified sectors sold through distributors*

Profit and Loss

Revenue	EBITDA	PAT
▲ 17% CAGR	▲ 36% CAGR	▲ 40% CAGR

Particulars (Rs Mn)	FY26	FY25	FY24
Revenue From Operations	**1,894**	**1,614**	**1,377**
Cost Of Raw Materials and Components Consumed	673	592	504
Changes In Inventories of Finished Goods and Work in Progress	-13	-34	-7
Manufacturing Expenses and Operating Expenses	458	385	343
Employee Benefit Expense	234	203	192
Other Expenses	126	109	119
EBITDA	417	358	226
EBITDA Margin (%)	***22.0%***	***22.2%***	***16.4%***
Other Income	40	53	35
Depreciation and Amortisation Expense	107	101	73
EBIT	**350**	**310**	**187**
Finance Cost	45	48	29
Profit Before Tax	**306**	**262**	**158**
Tax Expenses	80	66	42
PAT	**226**	**196**	**116**
PAT Margin (%)	***11.9%***	***12.2%***	***8.4%***
Basic EPS (in Rs)	2.70	2.35	1.39

Balance Sheet & Cash Flow

Balance Sheet

Liabilities (Rs Mn)	Mar-26	Mar-25	Mar-24
Equity Share Capital	418	418	4
Other Equity	803	595	818
Total Equity	**1,220**	**1,013**	**822**
Long Term Borrowings	171	229	206
Other Non current Liabilities	29	27	25
Total Non-Current Liabilities	**200**	**256**	**231**
Short Term Borrowings	126	206	203
Trade Payables	149	166	133
Other current Liabilities	61	66	73
Total Current Liabilities	**337**	**438**	**409**
Total Liabilities	**1,758**	**1,706**	**1,462**

Assets (Rs Mn)	Mar-26	Mar-25	Mar-24
Property, Plant & Equipment	594	641	558
Intangible Assets	3	0	1
Capital work in Progress	57	33	56
Investments & other Non-current Assets	118	64	155
Total Non current Assets	**772**	**739**	**770**
Inventories	284	267	210
Trade Receivables	499	457	369
Cash and Bank balance	150	13	55
Loans & Advances	2	1	2
Other Current Assets	51	229	56
Total Current Assets	**985**	**968**	**692**
Total Assets	**1,758**	**1,706**	**1,462**

Cash Flow

Particulars (Rs Mn)	Mar-26	Mar-25	Mar-24
Net Cash from Operations	386	230	240
Cash Flow from Investing Activities	-72	-134	-355
Cash Flow from Financing Activities	-213	-35	166
Net Increase/ (Decrease) in Cash & Cash Equivalents	**19**	**1**	**-2**
Cash & Cash Equivalents at the Beginning of the Period	7	6	8
Cash & Cash Equivalents at the End of the Period	**26**	**7**	**6**

Thank You

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