SUDITI INDUSTRIES LIMITED

GINI & JONY

Date: 20/11/2026

To,
The Secretary,
Listing Department
Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Company Scrip Code: 521113

Sub: - Submission of Investor Presentation

Dear Sir,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") (as amended) and other applicable provisions of SEBI Listing Regulations, please find enclosed herewith the Investor Presentation of Suditi Industries Limited for November 2026.

Kindly take the same on your record.

Thanking You.

Yours faithfully,

For SUDITI INDUSTRIES LIMITED

PAWAN AGARWAL

Digitally signed by PAWAN AGARWAL
Date: 2026.11.20 18:49:23 +05'30'

Pawan Agarwal
Director
DIN: 00808731

Encl: As Above.

SUDITI INDUSTRIES LTD.

GINI & JONY

Investor Presentation

November 2026



Snapshot

35
Years of legacy

16
States covered

7,500
SKU's

526
Retail Sales point #

56
Exclusive Brand Outlets (EBO's) #

233
Multi Brands Outlets (MBO's) #

19%
5-year Revenue CAGR*

0.09x
Debt to Equity*

21%
ROE (%)*

* *Figures as of FY26*
\# *Figures as of Q2-FY27*



SUDITI INDUSTRIES LTD.

GINI & JONY

Company Overview

Company Overview

Suditi Industries, Incorporated in 1991, is an integrated textile and apparel company with capabilities across knitting, dyeing, printing, finishing, and garmenting.

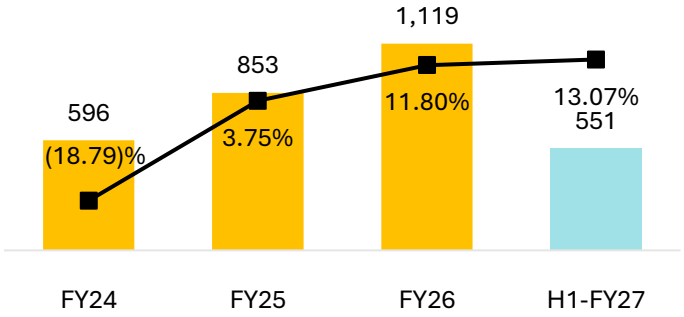
Evolved from a contract textile manufacturer into a branded kidswear player, with its flagship brand “Gini & Jony”.

Gini & Jony is an established kidswear brand with over four decades of presence in India, which was acquired by Suditi in 2024.

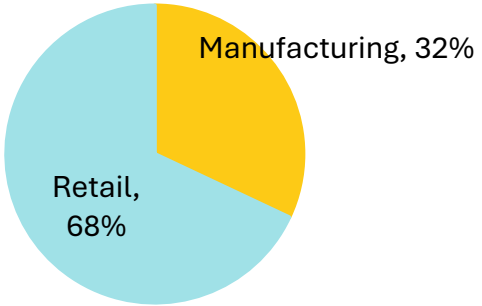
Distributing apparel through EBOs, MBOs, outright distribution and e-commerce marketplaces, supported by an asset-light vendor sourcing network across India and overseas.

Headquartered in Navi Mumbai, the Company operates modern manufacturing and processing facilities supporting its textile and apparel operations.

Standalone Revenue (INR Mn) and EBITDA Margins (%)



Revenue Mix H1-FY27



Our Legacy


1991
Incorporated as Suditi Hosiery Processors Limited, starting business operations as a specialized fabric processing plant
1996
Listed on the BSE
2010
Vertically integrated into retail operations with the launch of the youth casual wear fashion brand "RIOT"
2013
Secured the perpetual trademark, distribution rights, and associated goodwill for the "RIOT" brand under a formal assignment agreement
2014
Entered the specialized sports licensing market by acquiring the apparel manufacturing and marketing rights for the FC Barcelona, Manchester City FC and Real Madrid FC
2015
Formed retail-focused subsidiaries Suditi Sports Apparel Limited and Suditi Design Studio Limited to drive targeted brand expansions
2017
Established a Joint Venture to launch the premium women's western fashion wear brand "NUSH“ & lifestyle apparel brand “YWC”
2020
Post-pandemic, Suditi closed down its underperforming celebrity retail labels (Riot, Nush, and YouWeCan) to minimize losses and completely restructured its strategy
2023
Executed a successful turnaround, bringing organizational debt down to negligible levels.
2024
Acquired Gini & Jony for a consideration of INR 185 Mn
2025
Raised INR 107 Mn through a preferential issue
2026
Stabilizing the Gini & Jony business with a network of 526 retail sales points, including 56 Exclusive Brand Outlets (EBOs).

Senior Leadership Team

SUDITI INDUSTRIES LTD.

GINI & JONY

Mr. Pawan Agarwal
Chairman

Mr. Pawan Agarwal holds a bachelor's degree in commerce and has more than 3 decades of experience in the finance, marketing & other related matters with particular expertise in the manufacture and export of garments.

Mr. Raja Gopal Chinaraj
Whole-Time Director & CEO

Mr. Raja Gopal Chinraj holds a B.Tech. in Textiles and a Post Graduate Diploma in Wet Processing and brings over 45 years of experience in the textile industry. He has expertise in the technical and commercial aspects of product development and research.

Mr. Vivek Gangwal
Independent Director

Mr. Vivek Gangwal is a qualified Chartered Accountant with over 20 years of experience across primary and secondary market operations, with expertise in portfolio management and equity research.

Mrs. Krina Gala
Independent Director

Mrs. Krina Gala is a post-graduate with wide experience in finance, administration, policy management, business and marketing with industry expertise in the family business

Ms. Vikas Sharma
Head of Retail Business

With 35 years of experience in the fashion and lifestyle industry, having worked with brands such as Siyaram, Wrangler and Gini & Jony across multiple categories. Instrumental in establishing 450 EBOs and building Killer Jr from scratch for KKCL, scaling it to 600 retail doors within two years, with expertise in international sports and character licensing.

Mr. Harsh Agarwal
CEO Gini & Jony

Mr. Harsh Agarwal is a member of the promoter family of Suditi Industries Limited and leads the revival and transformation of Gini & Jony, with a focus on modernisation and leveraging the brand's strong consumer goodwill.

Ms. Seeta Shah
CFO

Ms. Seeta Shah serves as the Chief Financial Officer of Suditi Industries Limited, having been appointed to the position in May 2024. She brings experience across accounts and financial management.

Mrs. Nidhi Grover
CS

Mrs. Nidhi Grover is an Associate Member of the Institute of Company Secretaries of India (ICSI) with experience in corporate laws, regulatory compliance and secretarial functions.



SUDITI INDUSTRIES LTD.

GINI & JONY

Business Overview

Business Overview

SUDITI INDUSTRIES LTD.

GINI & JONY

Established Brand with Strong Legacy
Gini & Jony is a 45-year-old kidswear brand with high consumer trust and strong recall across generations.

Pan-India Omnichannel Presence
Wide reach through 56 EBOs, 233 multi-brand stores, distributors and leading e-commerce marketplaces across 100+ cities.

Focused Shift Towards Branded Retail
Strategic pivot from a manufacturing-led business to a brand-led, retail-focused model with Gini & Jony as the core growth engine.

Reviving and Modernising Gini & Jony
Modernising the brand proposition, upgrading store experience and strengthening consumer engagement to unlock the brand's true potential.

Expanding the Brand Ecosystem
Introducing GJ Baby and expanding into new product categories, D2C and e-commerce to create multiple growth avenues.

Scalable Growth Platform
With a strong brand, growing retail footprint and omni-channel capabilities, Suditi is building Gini & Jony into a scalable national kidswear platform.



Product Lifecycle

SUDITI INDUSTRIES LTD.

GINI & JONY

Design
Trend-driven designs

→

Raw Material
Sourcing high quality yarn

→

Knitting
In-house Knitting

→

Dyeing & Printing
Advanced dyeing and printing

→

Finishing
Feel, strength, and quality

→

Cutting & Stitching
Final product for our little stars

↓

Quality Check
Multistage quality check to ensure high standards

←

Warehousing
Real-time inventory visibility

←

Omnichannel Distribution

- **EBO's** COCO, COFO and FOFO
- **MBO** Large and small format stores
- **Mom n Pop Stores**
- **E-commerce** Myntra & AJIO



Products

SUDITI INDUSTRIES LTD.

GINI & JONY

1 Top Wear
ASP: INR 495




T-Shirts Shirts

2 Bottom Wear
ASP: INR 662





Jeans Shorts Trousers

3 Dresses
ASP: INR 515




Dresses / Jump Suits

4 Winter Wear
ASP: INR 832




Sweaters

5 Heavy Winter
ASP: INR 788





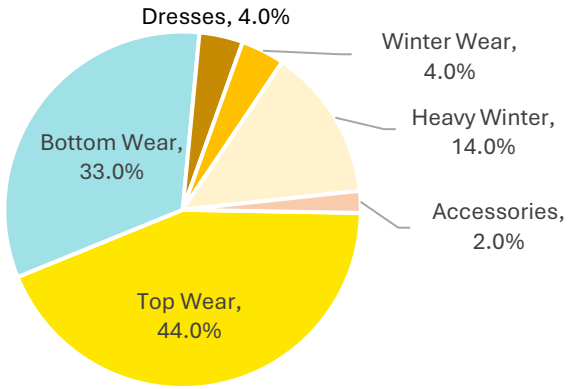
Heavy Winter Jackets

6 Accessories
ASP: INR 3,722



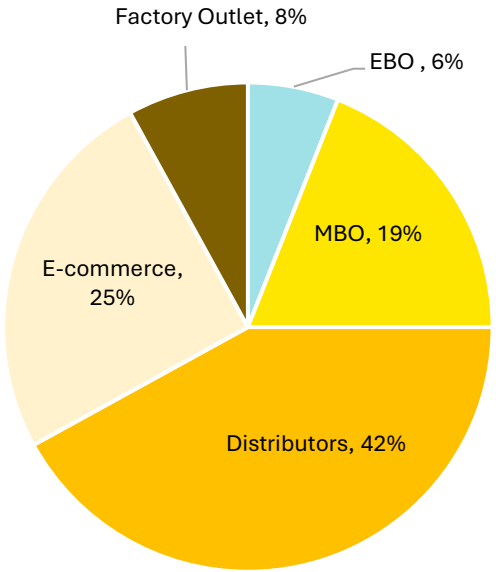
Caps/ Bags/ Bottles, Etc

H1-FY27 Revenue Mix

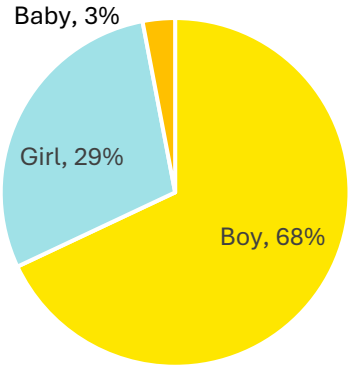


Segmental Mix

Revenue Mix by Channel



Revenue Mix by Customer





Boy
ASP: INR 628



Girl
ASP: INR 556



Baby
ASP: INR 405

Strong Distribution Network & Omnichannel Presence

56
Exclusive Brand Outlets (EBOs)

49
Factory Outlets (FSOs)

16
Large Format Stores (LFS)

168
Shop-in-Shop (SIS) Locations

237
Mom-n-pop stores

25%
Revenue from E-commerce

E-commerce

Myntra, AJIO, cocoblu, Flipkart, TATA CLiQ FASHION

FSO

Fashion Factory | Surya | Dedhia & Other

Wider Reach
Strong footprint across metros & emerging cities

Omnichannel Strength
Seamless experience across offline & online

Customer First
Delivering fashion, quality & value to every family

Scalable Growth
Expanding network to drive future growth

Achieved Myntra sales of INR 1 crore, strengthening its presence across leading e-commerce platforms.

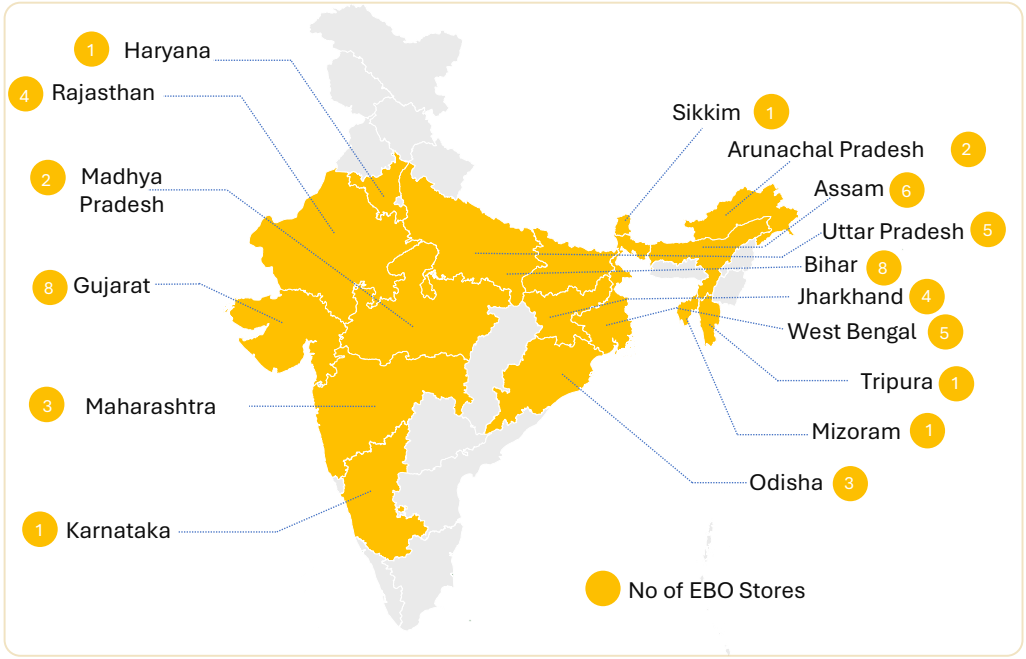
Note: Figures as on Q2-FY27

Geographic Presence

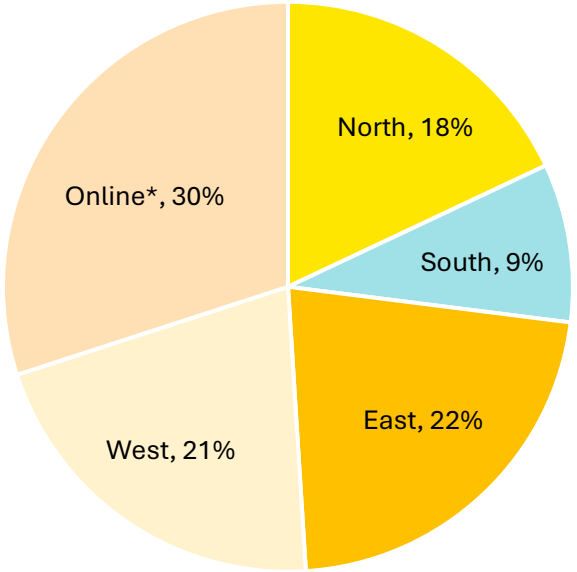
SUDITI INDUSTRIES LTD.

GINI & JONY

16 States	21 COFO	30 FOFO	5 COCO



Retail Revenue from Different Regions H1-FY27



*Online revenue recorded Pan-India

Note: Figures as on Q2-FY27

Smart Inventory Management

SUDITI INDUSTRIES LTD.

GINI & JONY

The Challenge in Apparel

High SKU Complexity
Size x Colour x Style x fit

Demand Volatility
Seasonal trends & short product life cycles

Inventory in the wrong place
Stock outs or excess stock

Higher Returns lead to Lower Margins

How We Differentiate

Demand Planning
AI/ML driven forecasting at the store level across style, size, and colour

Allocation & Replenishment
Based on the sales velocity and potential of each sales point

Inventory and Distribution optimization
Real-time visibility and quick action across warehouses and stores

Outcome

Reduced Sales Returns
Less unsold inventory returned to us from sales points

Improved Margins
Lower write-offs of unsold and obsolete inventory

Stronger Cash Conversion
Higher inventory turnover to drive Working capital days down

Better Availability where demand is high & Less Excess where demand is low

Retail Footprint

SUDITI INDUSTRIES LTD.

GINI & JONY

EBO's











LFS & SIS













New EBO Launches

SUDITI INDUSTRIES LTD.

GINI & JONY

Expanding Retail Footprint Across Key Markets

Pacific Mall, Jaipur



Phoenix Marketcity, Mumbai



Surat, Gujrat



Boulevard, Noida



Hubballi, Karnataka

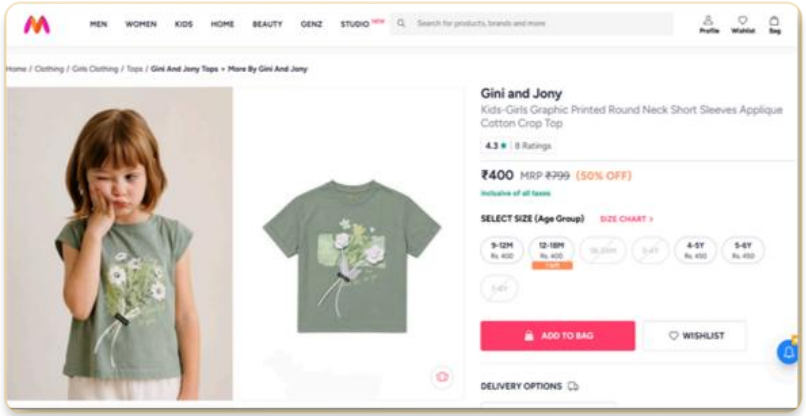


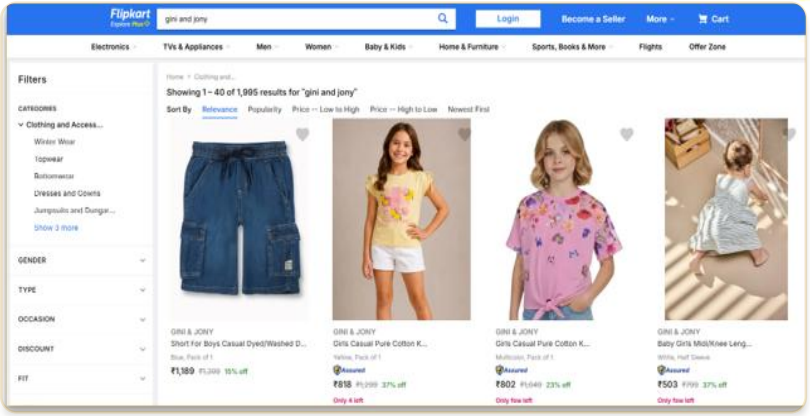
- Strengthening brand visibility
- Deepening presence in key cities
- Access to high-footfall premium catchments
- Enabling scalable growth

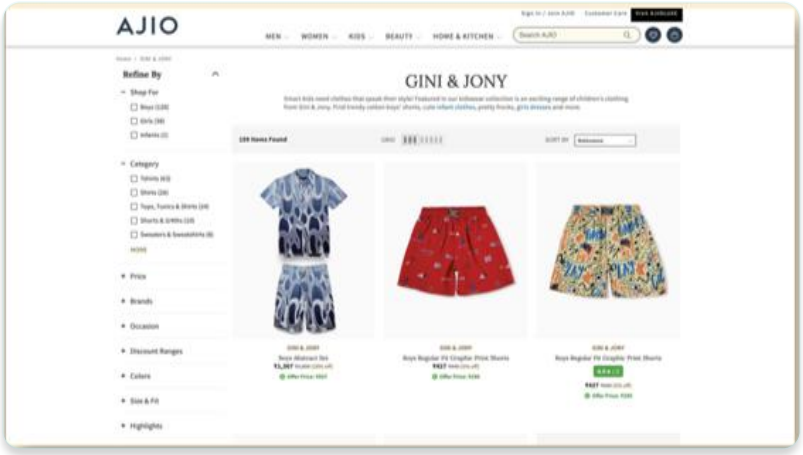
E-commerce Footprint

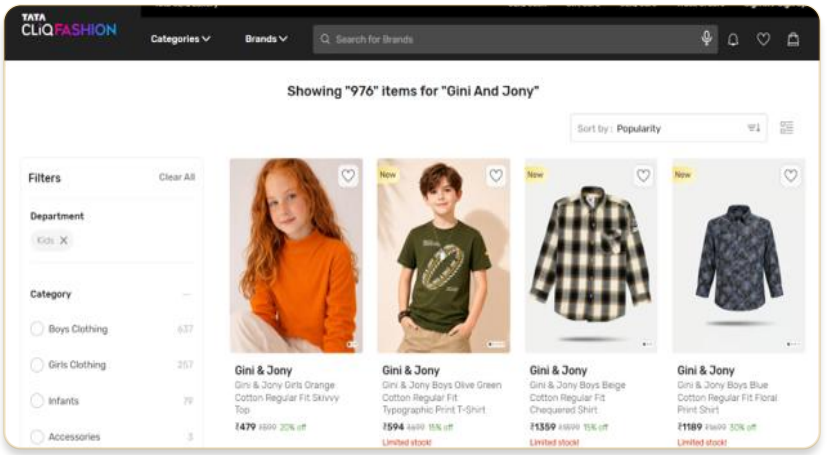
SUDITI INDUSTRIES LTD.

GINI & JONY









Marketing Initiatives

SUDITI INDUSTRIES LTD.

GINI & JONY









SUDITI INDUSTRIES LTD.

GINI & JONY

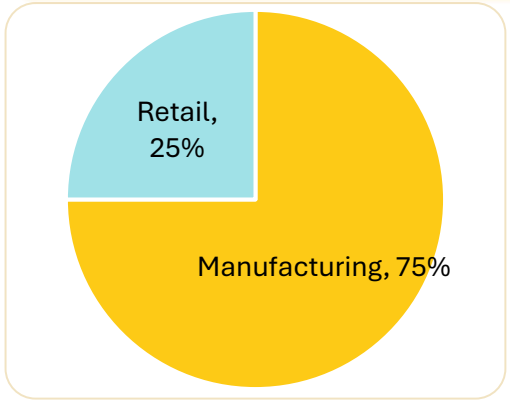
Strategic Overview

Shifting Gears and Rebuilding Legacy

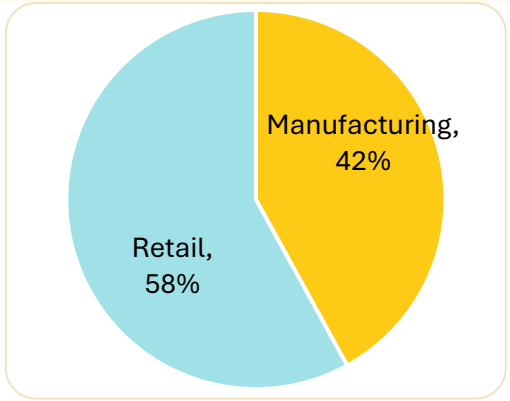
SUDITI INDUSTRIES LTD.

GINI & JONY

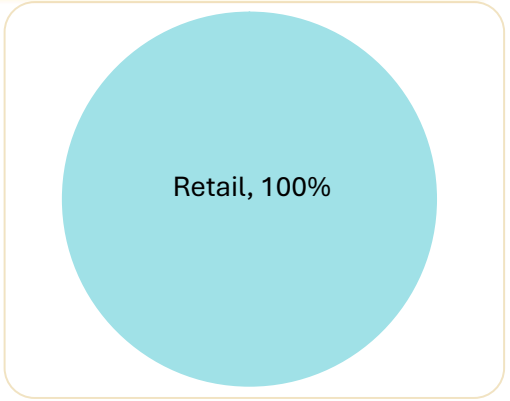
Revenue from Different Business Models



FY25



FY26



FY30E

Strategic Pivot from Manufacturing to Brand led growth

FY26
Stabilize

- Integrate Gini & Jony Acquisition
- Repair balance sheet

FY27
Revive

- Launched Gini & Jony Baby
- E-comm & D2C Website Push
- Add more COCO Stores

FY28 Onwards
Expand

- Become a National Kidswear Brand
- Aggressively scale up EBO network & Digital channels

Vision & Strategic Roadmap

SUDITI INDUSTRIES LTD.

GINI & JONY

In-House Operations
Transition marketplace seller operations and key e-commerce functions to an in-house model for greater control, efficiency, and profitability.

Platform Expansion
Launch and scale operations across new growth platforms including: Nykaa Fashion, FirstCry, Zepto, Blinkit, Swiggy Instamart etc.

Fashion Platform Push
Collaborate closely with next-generation fashion and lifestyle platforms such as: ZILO, Kiddo, Silkk and other high-growth niche marketplaces.

Strengthen Online Product Portfolio
Scale best-selling categories and SKUs through a dedicated online-focused manufacturing unit, enabling faster go-to-market and consistent availability.

Omni-Channel / Warehouses
Multi-region warehouses for faster delivery and regional coverage.

Top-10 Brand Goal
To achieve Top-10 ranking in kidswear/niche category across all marketplaces.





SUDITI INDUSTRIES LTD.

GINI & JONY

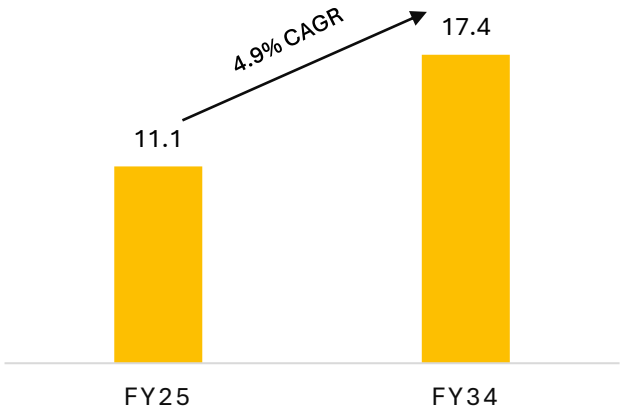
Industry Overview

Indian Kidswear Industry Landscape

Growth Drivers for Indian Kidswear Market:

- **Large & Growing Child Population** – A sizeable addressable consumer base supports sustained category growth.
- **Rising Disposable Incomes** – Higher household incomes are driving greater spending on children's apparel.
- **Premiumisation of Kidswear** – Parents increasingly prefer branded, better-quality and fashion-forward products.
- **Higher Purchase Frequency** – Rapid growth of children drives frequent replacement and repeat purchases.
- **Shift to Organised Retail** – Consumers are steadily moving from unbranded products towards organised and branded players.
- **E-commerce Penetration** – Online channels are expanding kidswear access across Tier-II and Tier-III cities.
- **Increasing Fashion Consciousness** – Social media and global trends are making kidswear an increasingly fashion-led category.

Indian Kidswear Market Size (USD Bn)



Source: IMARC Group Report

Strong demographics, increasing wallet share and organised retail penetration provide a long-term runway for kidswear growth.

Kidswear's Shift: Brand-Led, Organized Growth

SUDITI INDUSTRIES LTD.

GINI & JONY

Why the Shift?

Brand Trust

Parents increasingly trust established kidswear brands.

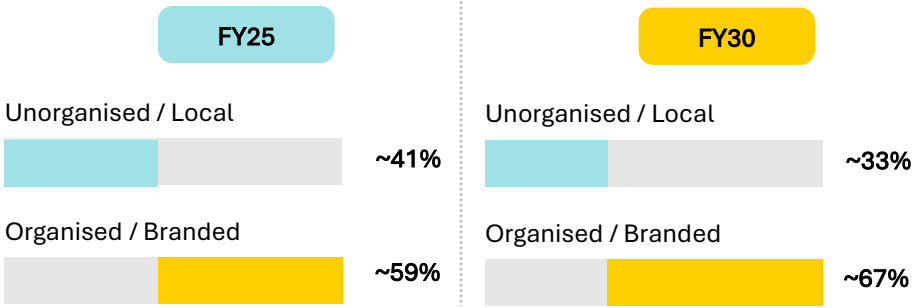
Consistent Quality

Organised players offer better fabric, safety standards and durability.

Wider Retail Reach

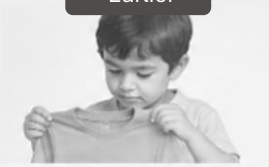
Expanding store networks and online presence drive accessibility.

Organised Players are Gaining Market Share



The next phase of kidswear growth will be driven by brands, not just volumes.

Earlier



- Functional Clothing
- Price-led
- Unbranded

Today



- Fashion + comfort
- Quality-conscious parents
- Organized Retail

Tomorrow



- Brand preference
- Premiumization
- Omnichannel shopping

Source: Statista ; IMARC Group Report



SUDITI INDUSTRIES LTD.

GINI & JONY

Financial Overview

Standalone Income Statement

SUDITI INDUSTRIES LTD.

GINI & JONY

Particulars (INR Mn)	FY24	FY25	FY26	H1-FY27
Operational Income	**596**	**853**	**1,119**	**551**
Total Expenses	708	821	987	479
EBITDA	**(112)**	**32**	**132**	**72**
EBITDA Margin (%)	***NA***	***3.75%***	***11.80%***	**13.07%**
Depreciation	27	29	38	27
Finance Cost	18	3	6	3
Other Income	35	12	12	6
PBT	**(122)**	**12**	**100**	**48**
Tax	(3)	(12)	3	(8)
PAT	**(119)**	**24**	**97**	**56**
PAT Margin (%)	***NA***	***2.81%***	***8.67%***	**10.16%**
Other Comprehensive Income	1	(1)	(1)	-
Total Comprehensive Income	**(118)**	**23**	**96**	**56**
Diluted EPS (INR)	(4.48)	0.84	1.84	1.00

Standalone Balance Sheet

SUDITI INDUSTRIES LTD.

GINI & JONY

Particulars (INR Mn)	FY25	FY26	H1-FY27
Equity			
Equity share capital	396	496	544
Other equity	8	331	470
Share warrants/Application money	85	137	105
Total Equity	**489**	**964**	**1,119**
Liabilities			
Non-Current Liabilities			
Financial Liabilities:			
- Borrowings	18	21	18
Provisions	6	6	6
Other non-current liabilities	35	16	89
Total Non-Current Liabilities	**59**	**43**	**113**
Current Liabilities			
Financial Liabilities:			
- Borrowings	9	45	39
- Trade payables	254	273	225
- Other financial liabilities	10	11	21
Provisions	1	3	3
Other current liabilities	130	56	51
Total Current Liabilities	**404**	**388**	**339**
Total Equity & Liabilities	**952**	**1,395**	**1,571**

Particulars (INR Mn)	FY25	FY26	H1-FY27
Non-Current Assets			
Property, Plant and Equipment	54	74	76
Right of use assets	45	43	117
Intangible assets	192	183	178
Financial Assets:			
- Loans	22	24	32
- Others financial assets	1	5	6
-Investments	21	9	9
Deferred tax assets (net)	17	13	21
Total Non-Current Assets	**352**	**351**	**439**
Current Assets			
Inventories	36	65	76
Financial Assets:			
- Trade receivables	477	771	974
- Cash and cash equivalents	7	151	2
Current Tax Assets (Net)	16	8	10
Other Current Assets	64	49	70
Total Current Assets	**600**	**1,044**	**1,132**
Total Assets	**952**	**1,395**	**1,571**

Consolidated Income Statement

Particulars (INR Mn)	FY24	FY25	FY26	H1-FY27
Operational Income	**677**	**955**	**1,213**	**551**
Total Expenses	796	918	1,079	479
EBITDA	**(119)**	**37**	**134**	**72**
EBITDA Margin (%)	**NA**	**3.87%**	**11.05%**	**13.07%**
Depreciation	27	29	39	27
Finance Cost	21	6	7	3
Other Income	47	17	21	6
PBT before Exceptional Items	**(120)**	**19**	**109**	**48**
Profit/(Loss) in joint venture	(1)	-	-	-
PBT	**(121)**	**19**	**109**	**48**
Tax	(3)	(12)	4	(8)
PAT	**(118)**	**31**	**105**	**56**
PAT Margin (%)	**NA**	**3.25%**	**8.66%**	**10.16%**
Other Comprehensive Income	1	-	-	-
Total Comprehensive Income	**(117)**	**31**	**105**	**56**
Diluted EPS (INR)	(4.43)	1.11	2.00	1.00

Consolidated Balance Sheet

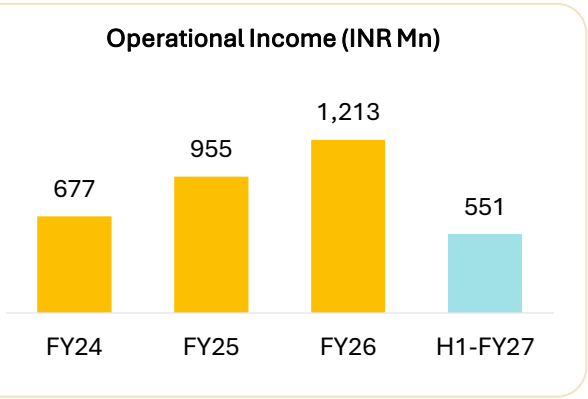
SUDITI INDUSTRIES LTD.

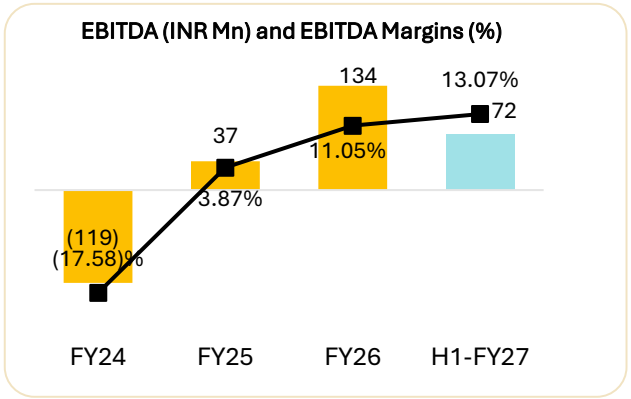
GINI & JONY

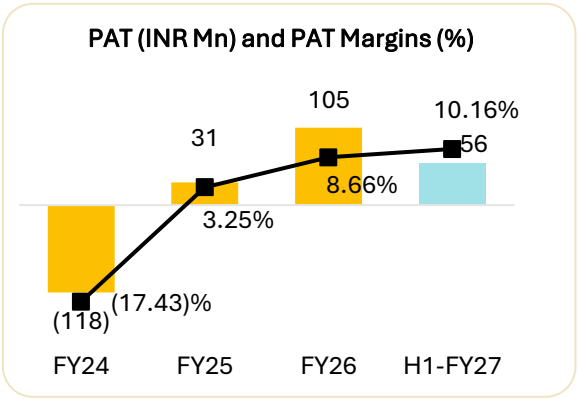
Particulars (INR Mn)	FY25	FY26	H1-FY27
Equity			
Equity share capital	396	496	544
Other equity	(221)	123	262
Share warrants/Application money	85	137	105
Non-Controlling Interest	-	-	
Total Equity	**260**	**756**	**911**
Liabilities			
Non-Current Liabilities			
Financial Liabilities:			
- Borrowings	21	23	18
Provisions	7	6	6
Other non-current liabilities	35	16	90
Total Non-Current Liabilities	**63**	**45**	**114**
Current Liabilities			
Financial Liabilities:			
- Borrowings	58	45	39
- Trade payables	270	274	226
- Other financial liabilities	11	11	21
Provisions	1	3	3
Other current liabilities	257	56	50
Total Current Liabilities	**597**	**389**	**339**
Total Equity & Liabilities	**920**	**1,190**	**1,364**

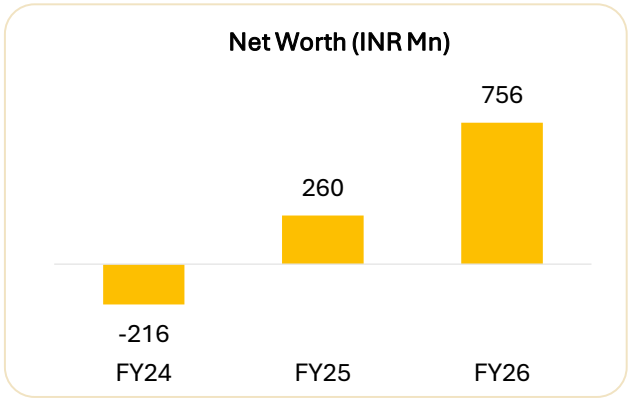
Particulars (INR Mn)	FY25	FY26	H1-FY27
Non-Current Assets			
Property, Plant and Equipment	54	73	77
Right of use assets	46	45	117
Intangible assets	192	182	178
Financial Assets:			
- Loans	9	11	19
- Others financial assets	2	6	7
Deferred tax assets (net)	17	13	21
Total Non-Current Assets	**320**	**330**	**419**
Current Assets			
Inventories	82	66	76
Financial Assets:			
- Trade receivables	410	586	786
- Cash and cash equivalents	10	151	2
Current Tax Assets (Net)	16	8	10
Other Current Assets	82	49	71
Total Current Assets	**600**	**860**	**945**
Total Assets	**920**	**1,190**	**1,364**

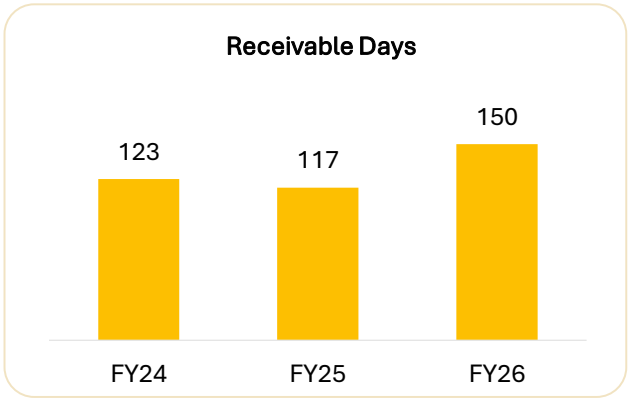
Consolidated Financial Performance



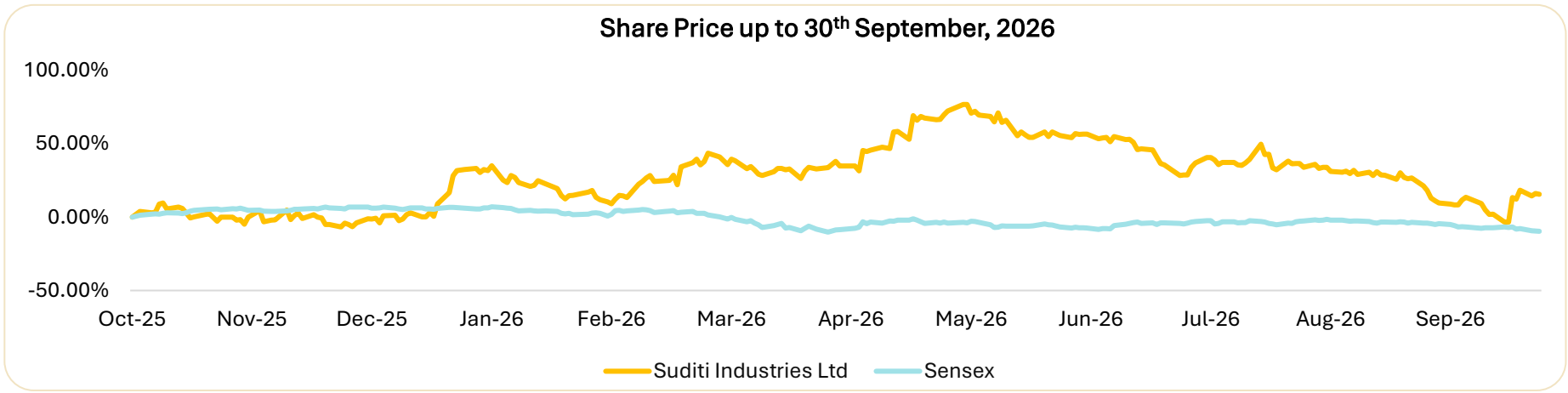




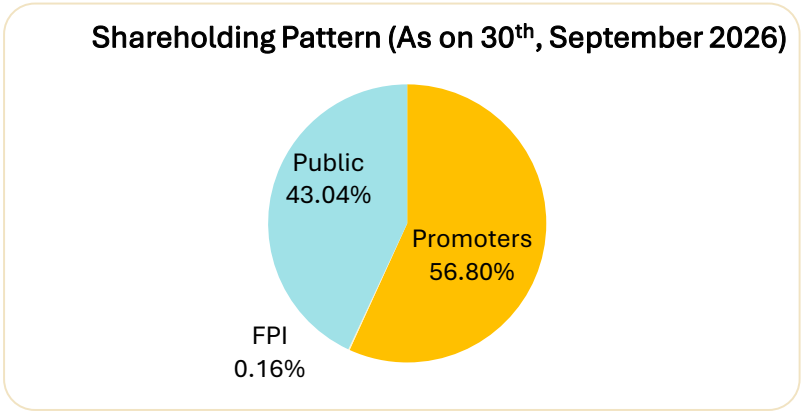




Capital Market Data



Price Data (As on 30th September, 2026)	
Face Value (INR)	10.00
Market Price (INR)	68.20
52 Week H/L (INR)	108.00/52.00
Market Cap (INR Mn)	3,710.56
Equity Shares Outstanding (Mn)	54.41
1 Year Avg Trading Volume ('000)	50.21



Disclaimer

Suditi Industries Ltd. Disclaimer:

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of Suditi Industries Ltd, which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment.

Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

Valorem Advisors Disclaimer:

Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in personal or company capacity of the Company under review.

For further details, please feel free to contact our Investor Relations Representatives:

Mr. Anuj Sonpal
Valorem Advisors
Tel: +91-22-3507-5100
Email: suditi@valoremadvisors.com
To access the Investor Kit link and/or request a meeting click here: https://www.valoremadvisors.com/suditi

SUDITI INDUSTRIES LTD.

GINI & JONY

THANK YOU

