



# BIGBLOC CONSTRUCTION LIMITED

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**NXTBLOC**  
Autoclaved Aerated Concrete Blocks

23<sup>rd</sup> June, 2026

To, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400001 <b>Script Code: 540061</b> <b>ISIN: INE412U01025</b>	To, National Stock Exchange of India Limited, Exchange Plaza, C-1, BLOCK G, Bandra-Kurla Complex, Bandra (E), Mumbai - 400051 <b>Symbol: BIGBLOC</b> <b>ISIN : INE412U01025</b>
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Dear Sir/Madam,

**Subject: Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation for the month of June, 2026.

The above information will also be made available on the website of the Company [www.bigbloc.in](http://www.bigbloc.in)

Kindly take the same on your records.

Thanking you.

Yours Faithfully,  
For **BIGBLOC CONSTRUCTION LIMITED**,



**MOHIT NARAYAN SABOO**  
**DIN: 02357431**  
**Director and CFO**

**Encl: Investor Presentation**




# INVESTOR PRESENTATION

## June-2026



**BIG BLOC**  
CONSTRUCTION


# At a Glance




One of the Largest  
AAC Blocks  
Manufacturer in  
India with 13,00,000  
CBM p.a.




Marquee Clientele  
of  
100+ Realtors



Supply Chain  
across  
9 Cities in 4  
States




Early entrant in  
India for  
manufacturing  
AAC Blocks




4 State-of-the-  
art  
manufacturing  
facilities




Only Company  
under AAC  
industry to  
generate Carbon  
Credits




Products sold  
under reputed  
brand  
NXTBLOC




500+  
Team Strength




1,500+  
Projects  
Pipeline



2,000+  
Projects  
Executed



5 Year  
Revenue  
CAGR  
22%



Net Debt To  
Equity  
1.4x



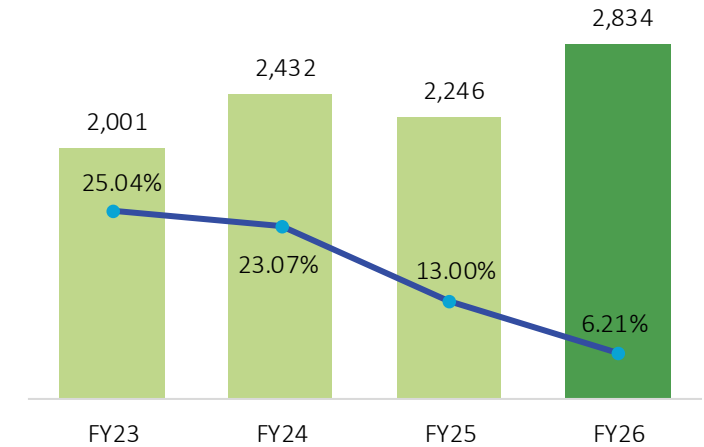
# Company Overview

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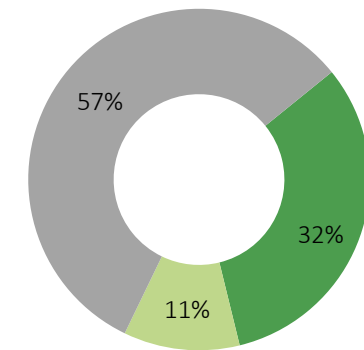


- BigBloc Construction Limited is one of the largest manufacturer of AAC (Aerated Autoclave Concrete) block in India and related products manufacturing company, with a total capacity of 13,00,000 m<sup>3</sup> p.a. capacity.
- AAC blocks are a superior quality building material which provide unparalleled blend of strength, light weight, thermal insulation, sound proof, unsurpassed fire resistance and highly proficient building capability. AAC is a natural and non-toxic construction material, saves energy, and are eco-friendly.
- These AAC Blocks of the company are marketed in the Brand name of NXTBLOC, which is a green Product for Construction Industry.
- BigBloc aims to become an unparalleled name in the industry; manufacturing quality building materials that focus on sustainability. It also hopes to aid the construction and infrastructure industry in adopting green and sustainable practices for a better future.
- BigBloc has four state-of-the-art manufacturing units located at Vapi and Ahmedabad, Gujarat, and Palghar, Maharashtra, making it the one of the largest AAC manufacturer in India.

Revenue (INR Mn) and EBITDA Margins (%)



Customer Revenue Mix FY26



■ Dealers ■ Builders, Contractors, Individuals and Industrial ■ Corporates

Indigenous Brands

**NXTBLOC**<sup>®</sup>  
AUTOCLAVED AERATED CONCRETE BLOCKS

**NXTPLAST**<sup>®</sup>  
READY MIX PLASTER

**NXTFIX**<sup>®</sup>  
BLOCK JOINTING MORTAR

**ZMARTBUILD**  
Co-branded products under  
JV with SCG International

# Journey



First AAC Blocks unit commenced in 2010 and sold to Thapar Group in 2011 under erstwhile parent entity Mohit Industries Ltd.

Commenced new AAC Block manufacturing unit with 3,00,000 m<sup>3</sup> capacity p.a. located at Umargaon, Gujarat in 2012

Demerged AAC business from Mohit Industries Ltd.

Expanded Listing to all Indian Bourses.

1991- 2012

2015

2016

2019

Acquired a sick unit, Starbigbloc Building Material Pvt. Ltd. as Wholly owned subsidiary Company and commenced AAC Block manufacturing with 2,00,000 m<sup>3</sup> capacity p.a at Kapadvanj near Ahmedabad.

Acquisition of land under JV Company of 60,000 sq mtr for greenfield expansion

Increased Capacity by de-bottlenecking at Umargaon plant to 3,25,000 m<sup>3</sup> p.a.

Increased production capacity in Starbigbloc Building Material Pvt. Ltd. to 2,50,000 m<sup>3</sup> p.a.

2022

2021

2020

Increased capacity by Commercialization of Phase 1 at Wada Plant making manufacturing capacity of 8,00,000 cbm/pa

Joint Venture with SCG International Corporation Company Ltd. of Thailand

Started operations at the JV plant with SCG at Ramosadi and Commercialization of Phase 2 at Wada Plant making our total manufacturing capacity 13,00,000 cbm/pa

- Acquired 57,500 sq. mts. of land in Madhya Pradesh to expand AAC Blocks business in central India
- Ventured into manufacturing of Construction chemicals.

2023

2024

2025

# Promoters & Board of Directors



## Mr. Narayan Sitaram Saboo- Chairman & Executive Director

He has an invaluable 37 years of experience in management and operation of Textile Business and more than a decade in AAC Block Business. He holds a degree of Bachelor of Laws (LLB). Providing industry-wise leadership and management strategy are his key areas of expertise. He is actively associated with various social welfare.



## Mr. Mohit Narayan Saboo- Director & CFO

Experience of 10 years in Corporate Taxation, Finance and Accounts. He is a Chartered Accountant by qualification. He is associated with the company since 2012. He is responsible for handling work related to Corporate Finance and Accounting, Secretarial and legal issues.



## Mr. Naresh Sitaram Saboo- Managing Director

He is embedded with an experience of over 28 years in Textile Business and extensive experience of experience in AAC Block Business. He has vast experience in providing strategic direction in selection of technology and machineries in setting up new manufacturing facilities, improvement of production processes and new ventures. Having international exposure, he is well aware of the latest trends in the manufacturing industry.



## Mr. Manish Saboo- Promoter

With over 10 years of experience working as a Commercial Manager, he is responsible for smooth project delivery and coordination. He has done his Masters in finance from Nottingham London. He manages the company's financial and marketing Operations. His functions as Executive director include Planning and execution of the company's marketing & Financial Strategy.

## Mr. Sachit Gandhi Independent Director

With over 7 years of experience in Finance, Mr. Sachit Gandhi, Chartered Accountant by profession brings in-depth knowledge and skills to the Board that enables to make sound financial decisions for the betterment of the Company.

## Ms. Samiksha Nandwani Non Executive - Independent Director

With over 9 years of experience in Merchandising and Marketing, she adds value to the Company by providing expertise in Marketing. She holds a Bachelor's degree in Marketing from Veer Narmad South Gujarat University.

## Mr. Saurabh Gupta Independent Director

He holds a postgraduate degree in Business Management with a specialization in Marketing, and is a marketing specialist and dynamic entrepreneur in textile manufacturing and trading. His strong business acumen and industry expertise have driven successful ventures and growth, showcasing his strategic leadership in competitive markets.

## **Mr. Shailendra Varatiya**

General Manager (Marketing),  
Gujarat Region

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With over 23 years of experience in marketing and sales within the building materials sector, Mr. Shailendra Vartiya plays a key role in driving business growth across the Gujarat region.

## **Mr. Shamsheer Kumar Pal**

Senior Sales Manager - Mumbai Region

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A sales and marketing expert with 16 years of experience in the building materials sector, Mr. Shamsheer Pal drives BigBloc's market expansion in the Mumbai region. He holds a Bachelor's degree in Arts from Nainital University and has previously worked with ICICI.

## **Mr. Tejas Dhoot**

Senior Executive

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A seasoned professional with 18 years of expertise in plant administration, Mr. Tejas Dhoot oversees production, process optimisation, and resource management. His prior experience with HDFC and DLF adds significant value to our operations. He holds an MBA in Marketing from Gujarat University.

# Manufacturing Facilities

	Umargaon, Vapi, Gujarat	Kapadvanj, Ahmedabad, Gujarat	Wada, Palghar, Maharashtra	Ramosadi, Kheda, (JV) Gujarat
Products Manufactured	AAC Blocks	AAC Fly Ash Blocks & Sand Based Blocks	AAC Blocks	AAC Blocks & AAC Wall Panels
Capacity (CBM/ P.A)	3,00,000	2,50,000	5,00,000	2,50,000
Carbon credit (Units / P.A)	60,000 to 65,000	50,000 (registration under process)	50,000 to 60,000 (Potential)	50,000 to 60,000 (Potential)



Kapadvanj



Umargaon



Ramosadi



Wada

# Sales & Distribution Strength



Direct Marketing



Marquee and reliable clients



Wide network of distributors



Direct Developer Relationship  
Team More than 50% of the top 7 developers of Mumbai



Credit Profiling of Customers is done before supplies



**Developers**  
Direct Sales to Marquee Developers



**Cement Companies**  
Regular Clients like ACC & Ambuja



**Government**  
Supplies to the likes of CIDCO



**Project Sales**  
Large Projects like Lodha Palava etc. are directly marketed through construction companies

# Marquee Clientele across Residential, Commercial & Hospitality

## Realty/ Real Estate



## Construction



## OEM's



## Government Bodies



## Others



# Some Distinguished Projects Executed

BigBloc stands tall and apart is due to its ability to develop, hone and maintain long-lasting relationships with its clients by providing superior quality of sustainable environmental friendly AAC blocks.

Lodha Group



**Palava Township;** Spread across 4,500 acres, is a business and residential project that is an all encompassing and integrated smart city in Dombivali, Maharashtra; offering luxurious residences in various compositions, along with premium experiences of shopping, entertainment and business.

Kanakia Group



**Rainforest;** Spread across 4.5 acres, is a residential project that offers luxurious 1, 2 and 3 BHK apartments in Andheri East, Mumbai. Inspired by the Amazonian rainforests, this property is built amidst lush greenery providing a serene environment for nature lovers.

L&T



**Crescent Bay;** spread across 7 acres, is a residential project that offers luxurious 2, 3 and 4 BHK apartments in Parel, Mumbai. Touted as one of L&T Realty's most premium projects, Crescent Bay provides elegant solutions for modern families.

Lodha Group



**World One;** spread across 17 acres, is a residential project that offers luxurious 3, 4 and 5 BHK apartments in Lower Parel, Mumbai. With a height of 919 feet, the project boasts of being a 76-storey skyscraper in the heart of South Mumbai.

Regency Group



**Regency Sarvam;** spread across 68 acres, is a residential project that offers luxurious 1, 2 and 3 BHK apartments near Titwala, Maharashtra.



# Business Overview

# Integrated AAC & Building Solutions Platform



**NXTBLOC**<sup>®</sup>

## Autoclaved Aerated Concrete Blocks

### Manufacturing

*AAC blocks, a high-quality, lightweight, and energy-efficient building material known for its strength, insulation and fire resistance*

Plant: Umargoan, Kapadvanj, Wada

Total Capacity: 10,50,000  
CBM p.a.

### Products:

- AAC Fly Ash Blocks
- AAC Sand Based Block

### Applications:

- Residential
- Commercial
- Industrial
- Infrastructure

### Benefits:

- Light weight
- Thermal insulation
- Soundproof
- Fire resistance
- Eco-friendly

**ZMARTBUILD WALL**  
BY NXTBLOC

## AAC Wall Panel

### Manufacturing

*AAC wall panels are composite materials made of cement, lime and silica sand, reinforced with a two-way welded steel mesh*

Plant: Ramosadi

Total Capacity: 2,50,000  
CBM p.a.

### Products:

- 8 to 20 Feet long AAC Wall Panels

### Applications:

- External and internal non-load bearing walls, roof and floor for:
- Residential
  - Commercial
  - Industrial

### Benefits:

- Corrosion protected
- Steel reinforced
- Lightweight
- No plaster required
- No coping required
- No bond required

**NXTFIX**<sup>®</sup>

**NXTPLAST**<sup>®</sup>

## Construction Chemicals

### Trading

*Construction chemicals, includes semi-premix high-quality mortar for AAC block jointing and bonding and ready-mix cement plaster*

Upcoming Product:  
NXTGRIP (Tile Adhesive)

### Products:

- "NXTFIX" Semi-premix Mortar

### Products:

- "NXTPLAST" Ready Mix Cement Plaster

### Applications:

- Jointing of AAC Blocks
- Bonding of AAC Blocks

### Applications:

- External wall plastering
- Internal wall plastering

### Benefits:

- Superior strength
- Water retention
- Stability

### Benefits:

- High coverage
- Premixed
- Minimum cracks

# Brand Proposition



- AAC blocks, marketed under the brand 'NXTBLOC', offer an ideal combination of **strength, lightweight structure, thermal insulation, sound absorption and fire resistance**
- Manufactured using natural and non-toxic raw materials, **NXTBLOC is 3x lighter than conventional bricks and weighs just a third of traditional clay brick structures**
- This leads to a **20% reduction in steel consumption** and enables construction to be completed up to **4x faster**



- NXTFIX mortar is a semi-premix high-quality mortar for the jointing and bonding of AAC blocks
- NXTFIX mortar semi-premix consists of cement, graded sand and specialized polymers which combine to give superior strength, water retention and stability
- NXTFIX mortar only requires the addition of water before application to prepare the product for use, reducing the hassle of measuring and maintaining various individual elements to create a conventional mortar



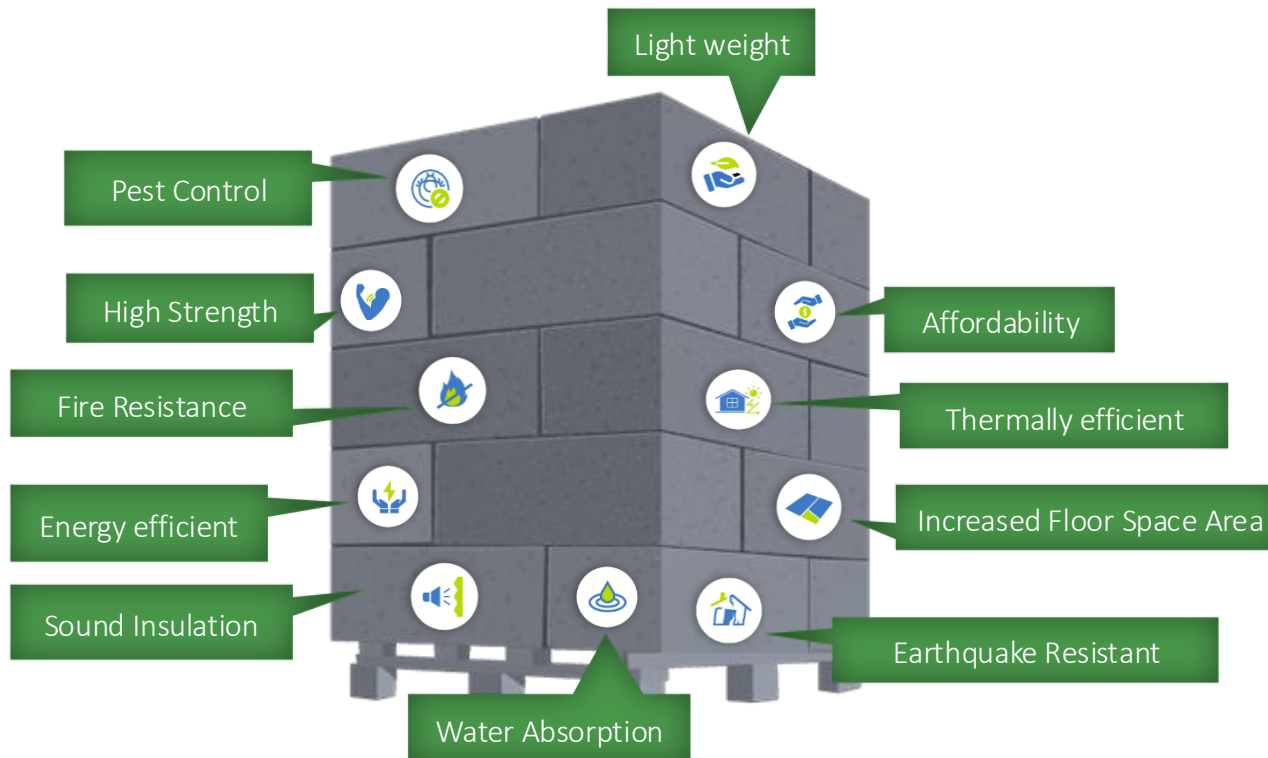
- NXTPLAST Ready Mix Plaster is a ready mix cement plaster with high-quality polymer additives to substitute for the traditional site mix wall plaster process
- The application method requires mixing of water before application and the mix is ready for plastering
- NXTPLAST Ready Mix Plaster can be used for both external and internal plastering



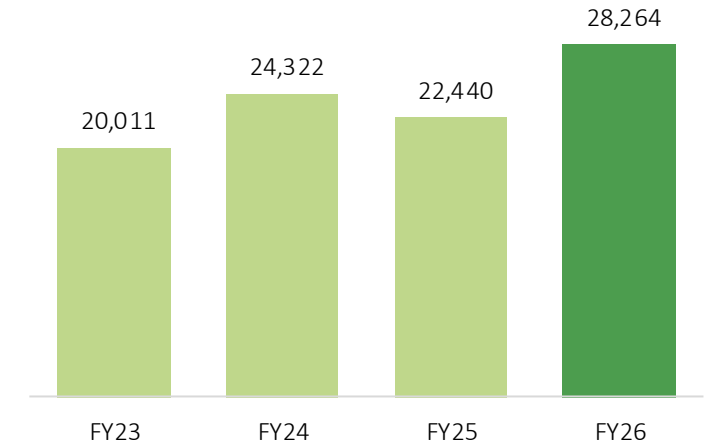
- A Co-branded product under Joint Venture with Siam Cement Group International
- AAC wall panels are composite material consisting of cement, lime and silica sand. These panels use two-way welded steel mesh as reinforcement
- AAC wall panels are used for external and internal non-load bearing walls, roof, floor for commercial, industrial and residential buildings

# Blocks of the Future - AAC Blocks

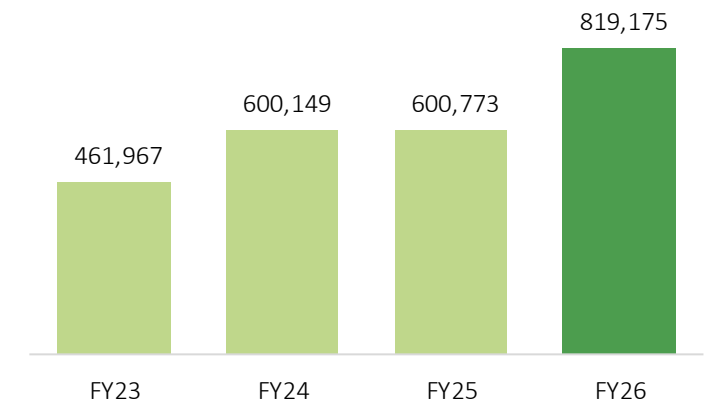
- AAC is a steam-cured mix of sand or pulverized fuel ash (PFA), cement, lime and aeration agent. The high-pressure steam-curing in autoclaves achieves a physically and chemically stable product where the density of AAC Blocks is 1/3rd of red bricks.
- AAC comprises myriads of tiny non-connecting air bubbles which give AAC its incredibly diverse qualities and make it a terrific insulator. AAC is a natural and non-toxic construction material, saves energy, and is friendly to the environment.
- NXTBLOC, AAC blocks are a superior quality building material that offer a unique combination of advantageous features like:



**AAC Block Revenue (INR Mn)**



**AAC Blocks Sales Volume (CBM)**

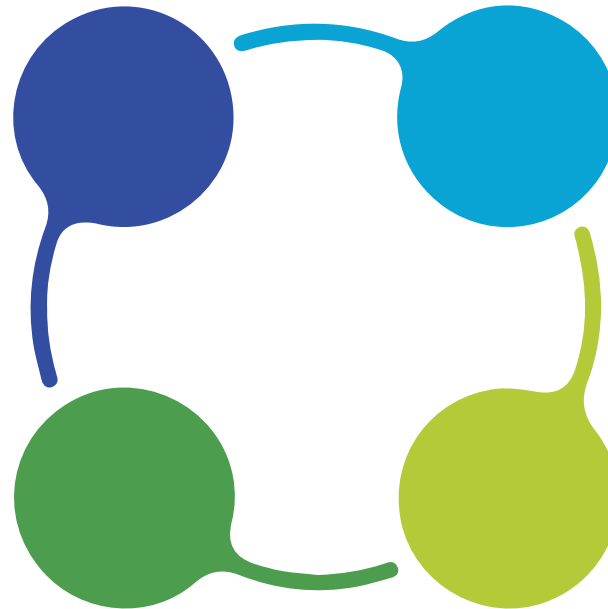


## Superior Manufacturing

- Automated manufacturing processes and stringent quality controls ensure consistent product quality and durability.
- Maintains rejection rates below 2%, significantly lower than industry averages.

## Cost & Supply Chain Advantage

- Strategic manufacturing locations near key markets and raw material sources enhance operational efficiency and customer servicing.
- In-house logistics capabilities support timely deliveries and supply chain reliability.



## Sustainability Leadership

- First AAC manufacturer in India to generate carbon credits, reinforcing commitment to sustainable construction practices.
- AAC blocks utilize industrial by-products and support green building standards and energy-efficient construction.

## Market Presence

- Trusted by 100+ marquee customers and supported by over 2,000 completed projects across residential, commercial and infrastructure segments.

# Manufacturing Process: AAC Blocks



## 1. Raw Materials

Raw Material includes Fly Ash, Cement and Lime



## 2. Mixing

Raw Material are mixed to form a slurry



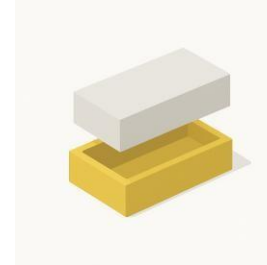
## 3. Casting

The slurry is poured into mold to form cakes



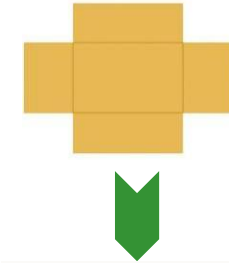
## 4. Unmolding

Cakes are unmolded and are ready to cut



## 5. Mold Cleaning & Preparation

Mold is cleaned, oiled and closed and returned to mixer



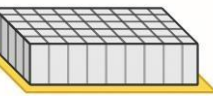
## 10. Final Product

AAC block is ready for transport to the shipping or storage area



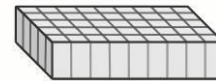
### Used in Construction

AAC blocks are then used in construction activities for residential, commercial and infrastructure projects



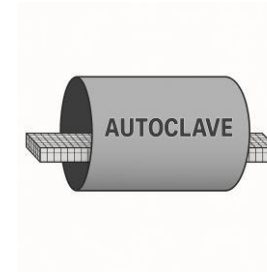
## 9. Packaging

AAC is shrink wrapped and placed on pallets



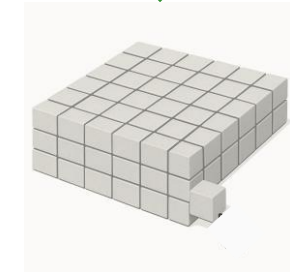
## 8. Curing

Cured AAC is removed from autoclave



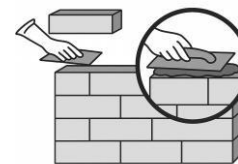
## 7. Autoclaving

Uncured AAC placed in autoclave under pressure and steam



## 6. Cutting

Cakes are cut into blocks and waste is recycled

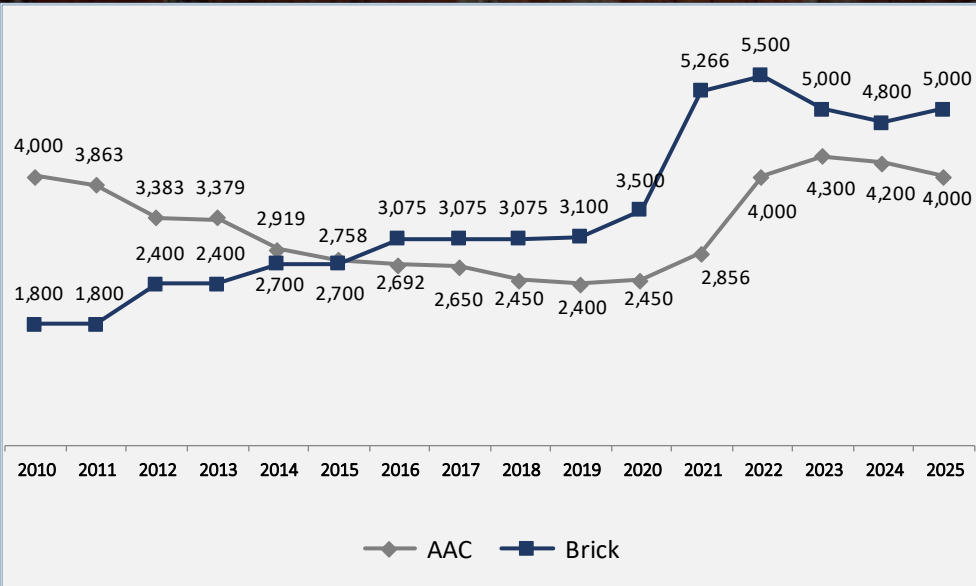


### Application of Construction Chemical

AAC Blocks are joint and bonded using a semi premix high-quality mortar like "NXTFIX"

# AAC Blocks Vs. Red Bricks

Price Trend of AAC Block and Red Brick



## WEIGHT:

AAC blocks weigh 600 kg/m<sup>3</sup> as against Bricks which weigh 2,000 kg/m<sup>3</sup> as a result it drastically reduces the dead weight of the building resulting in to reduction in steel and cement i.e. structural costs.

## REJECTION RATE:

Rejection rate in Bricks is 10-15% higher than AAC. Also 9 Bricks equals 1 AAC block, therefore rejection rate is further lower for AAC

## COST & TIME SAVINGS:

Putty work can be done without plaster in case of AAC resulting in cost savings. AAC also reduces air conditioning bills due to its excellent thermal insulation property. AAC wall construction involves 1/3rd the joints as it is 9 times the size of a clay brick, thus an overall savings in time and as a result labour costs.

## SIZE:

AAC Blocks are available in various sizes with more carpet area available as compared to red bricks, additionally, Number of joints required while using AAC blocks is less than that of red bricks .

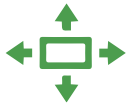
## ENVIRONMENTAL IMPACT:

AAC does not consume top layer agricultural soil unlike Bricks. It also consumes significantly less coal and emits less CO<sub>2</sub> as compared with Bricks. 65% of the raw material by weight is fly ash which is a waste for thermal power plants and has toxic effects

# AAC Wall Panels – Next-Generation Building Solution



- AAC Wall Panels are large-format, lightweight construction panels manufactured using cement, lime and silica sand, reinforced with welded steel mesh for superior strength and durability.
- Used for internal and external non-load-bearing walls, roofs and floors across residential, commercial and industrial buildings, offering significant technical and functional advantages over traditional masonry.
- Enable faster project execution with construction speeds 2–3x faster than AAC blocks and up to 6–7x faster than conventional brickwork.
- Offer superior thermal insulation, fire resistance and dimensional accuracy, supporting green building standards and sustainable construction practices.
- Available in heights of up to 6 metres, eliminating the need for additional wall supports and accelerating construction for data centres, warehouses, factories and office buildings.
- Advanced automation and factory-based manufacturing improve quality consistency, enhance cost efficiency and support the transition towards industrialized construction methods.



**Increased Carpet Area**  
Slim and sturdy wall takes up less space



**Fire Resistant**  
Is non-combustible and resistant for up to 4 hours



**Faster Installation**  
4x faster project completion than AAC Blocks



**Thermal and Acoustic Insulation**  
Excellent at noise reduction and slowing heat transfer



**Steel Reinforced**  
For flexural strength, safety and durability



**Eco Friendly**  
Reduces consumption of water during installation

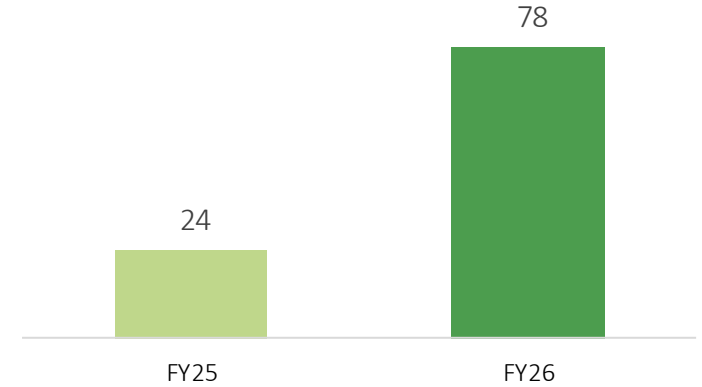


**Low Finishing Cost**  
Saves total cost by requiring less labour and time

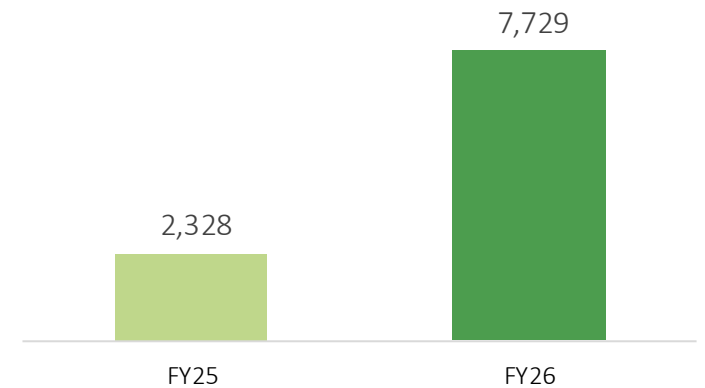


**Lightweight**  
Yet gives superior strength

**AAC Wall Panel Revenue (INR Mn)**



**AAC Wall Panel Sales Volume (CBM)**



# New Initiative: AAC Wall Panels



ZMARTBUILD WALL By NXTBLOC, a joint venture between SCG International and Bigbloc Construction Limited, brings a new era of world-class walling solutions



*SCG Group from Thailand carries over 110 years of expertise in delivering end-to-end cement and construction solutions around the world. They continuously innovate to offer sustainable services.*

- In 2021, Bigbloc entered into a strategic Joint Venture with Siam Cement Group (SCG) of Thailand with 48% holding with SCG and 52% with Bigbloc
- SCG is one of the largest cement and building material companies in Thailand and Southeast Asia and ranks 2nd in 2021 Forbes list
- The JV has commenced its operations in FY24 with project value of INR 891 Mn and an installed capacity of 2,50,000 CBM with collaborative marketing expenses



Product offerings at global platform



Techno-commercial knowledge expertise



Access to SCG network



Enhancement of growth for BigBloc

# Construction Chemicals – Expanding the Building Solutions Portfolio

- Expanding the building materials portfolio through value-added construction chemical solutions that complement AAC Blocks and AAC Wall Panels.
- Product portfolio includes **NXTFIX AAC Block Jointing Mortar** and **NXTPLAST Ready-Mix Cement Plaster**, with **NXTGRIP Tile Adhesive** planned to further broaden the offering.
- Designed to improve bonding strength, surface finish and application efficiency while reducing material wastage and project execution time.
- Creates an integrated construction solution ecosystem, enabling greater customer engagement and cross-selling opportunities.
- Positioned to benefit from the increasing adoption of factory-manufactured building materials and modern construction practices.
- Supports the transition from a single-product AAC blocks manufacturer to an integrated building materials solutions provider.



NXTFIX Semi-Premix Mortar



NXTPLAST Ready Mix Cement Plaster

**NXTGRIP Tile Adhesive:**  
Upcoming product range in tile  
adhesion



## Strategic Overview

# Strategic Growth Initiatives

1

## Geographic Expansion

Expanding into High-Growth Markets

Acquired 57,500 sq. mts. of land in Madhya Pradesh to strengthen presence and scale AAC Blocks business across Central India

Advancing process innovation by **adopting automation** across new and existing plants to enhance productivity and cost efficiency

## Innovation & Operational Excellence

Driving Efficiency through Technology and R&D

2

3

## Product Portfolio Expansion

Diversifying into High-Value Products

Entering AAC Wall Panels with a first-mover advantage and expanding into construction chemicals (NXTGRIP tile adhesive)

Strengthening service delivery through an **in-house logistics network**, enabling faster dispatch and improved customer responsiveness

## Customer-Centric Delivery Model

Enhancing Service and Distribution Efficiency

4

5

## Talent & Capability Building

Investing in Human Capital for Scalable Growth

Building a strong talent pipeline through **targeted hiring and structured training programs** to support innovation and execution



## Brand & Market Positioning

Focused initiatives to enhance brand visibility, expand market share, and strengthen customer trust



## Customer Engagement Excellence

Building long-term relationships through superior service, personalization, and consistent engagement

Building a scalable, innovation-led and customer-centric platform for sustainable growth



Corporate Social Responsibility

NXTBLOC<sup>®</sup>  
NXTBLOC<sup>®</sup>  
NXTBLOC<sup>®</sup>

## Bigbloc Construction: ESG Commitments Driving Sustainable Growth



### Environment

- **AAC blocks** generate only 2.13 kg of CO2 per square foot, significantly lower than conventional materials like **clay bricks** (17.6 kg CO2) and **concrete walls** (14 kg CO2)
- Potential to generate **1,50,000 to 2,00,000** units of carbon credits annually
- Bigbloc uses **fly ash**, a by-product of thermal power plants, contributing to waste management by transforming it into a resource for **AAC block production**
- Total energy consumption for FY2025 stood at **50,763 joules**, reflecting the company's continued focus on monitoring and managing energy usage across operations
- The company monitors and optimizes its **water usage** to reduce environmental impact

#### Energy Impact

The total installed **solar power capacity** across Bigbloc and its subsidiaries stands at **2,375 kW**



### Social

- BigBloc focuses on **career growth** through continuous training and **leadership programs**, enhancing **employee retention** and skills
- CSR expenditure for FY2025 stood at **Rs. 25 million** under the Community Investment Policy, supporting initiatives in healthcare, education, and women empowerment.
- The company achieved **100% employee training** coverage on health and safety, reinforcing its commitment to workplace safety
- The company has established partnerships with over **100 top realtors** and **EPC players**, ensuring sustained growth and quality service
- The company promotes **inclusivity** in its workforce, focusing on **equal opportunity hiring** and creating an **inclusive work culture**

**Employee Performance Review 100% of employees** underwent performance and career development reviews during FY2025



### Governance

- The company adheres to strict **anti-corruption policies** to ensure ethical conduct at all levels of operation
- The **Corporate Social Responsibility(CSR) Risk Committee** and **Management Committee** oversee sustainability initiatives at the **board level**
- Bigbloc adheres to stringent **governance frameworks**, ensuring **transparency** in its operations and regularly reviews **compliance** with applicable regulations
- Independent directors accounted for **57% of the Board**, reflecting a balanced and transparent governance structure
- The company upholds a high standard of **corporate governance**, with policies such as the **Code of Conduct** and **Whistleblower Policy** to ensure **ethical business practices**

#### Board Composition

Board includes **3 independent directors** and **1 female director**, reflecting strong governance and diversity



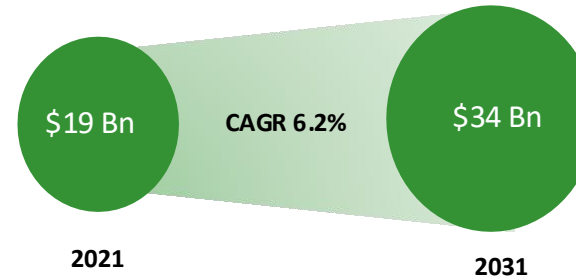
Industry Overview

# AAC Industry Scenario - Global & India

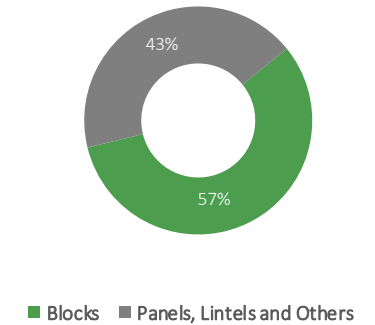
## Global AAC Industry

- The global AAC blocks and panels market was valued at **\$19 billion in 2021**, and is projected to reach **\$34.4 billion by 2031**, growing at a CAGR of **6.2%** from 2022 to 2031
- The building industry worldwide is expanding as a result of **rising urbanization and**
- The ACC market is expanding as a result of an increase in **demand for environmentally friendly products**
- By product type, the **blocks sub-segment** dominated the market in 2024 with a **57.2%**

The global AAC blocks and panels market size



AAC market by product type

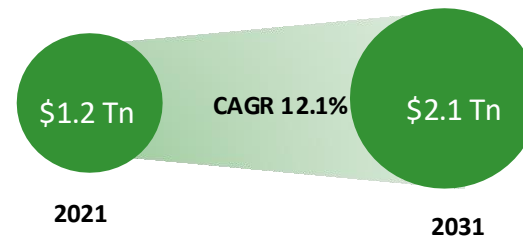


## India AAC Industry

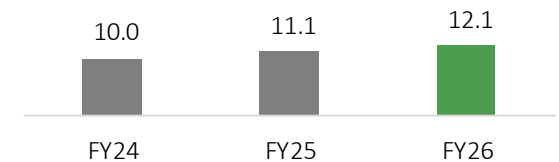
### Indian Construction Industry

- The Indian construction industry is projected to reach **\$1.2 trillion** by the end of 2025
- The industry is expected to grow further at a **CAGR of 12.1%**, driven by **government initiatives, infrastructure projects, and increased investment in real estate**
- In the fiscal year **2024–25**, the government increased capital expenditure by **11.1%** to **INR 11.1 trillion**, equivalent to **3.4%** of GDP
- India's **real estate sector** is also set to grow significantly and is expected to reach **\$5.8 trillion by 2047**, contributing **15.5%** to the total economic output

Indian Construction Industry



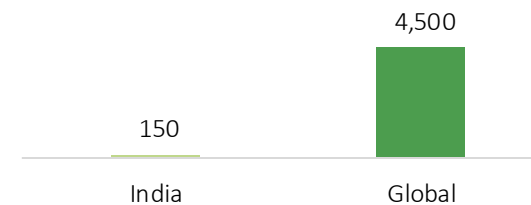
Indian Infrastructure Capital Expenditure (INR Tn)



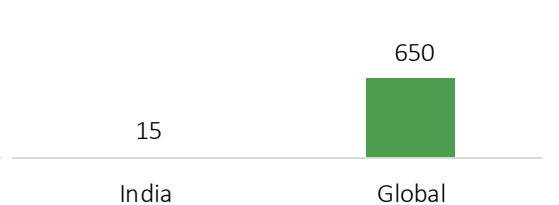
### Indian AAC Industry

- The AAC blocks industry in India was a **modest INR 50 crore** market in 2008 and has grown to approximately **INR 4,000 crore by 2023**
- The market is expected to further expand to **INR 10,000 crore by 2028**, growing at a **CAGR of 20%**
- There are more than **150 AAC block plants in India**, with a total installed capacity of around **12 million cubic meters per annum**

No. of Plants



Capacity (Mn CBM PA)



## HEIGHTENED CONCERNS ON POLLUTION AND CLIMATE CHANGE IS LEADING TO RAPID GROWTH OF CLAY BRICKS SUBSTITUTES SUCH AS AAC BLOCKS

### ENVIRONMENT FRIENDLY PRODUCT

- The major reasons behind growth of the market is shifting trend to light weight and green building construction.
- Increased emphasis on green buildings (LEED Ratings), use of recycled material for AAC production, and superior characteristics of AAC, in comparison to traditional building materials.



### GOVERNMENT RESTRICTIONS ON CLAY BRICKS

- Red clay bricks are banned in few areas e.g. Gurgaon.
- In other areas, there are guidelines and directives like MoEF notifications – issued in 2008 and 2013. Red Bricks was GST free, which came under GST in 2022.
- Many producers require Environmental Clearances (ECs) and Pollution Control Board clearance to operate clay brick kiln.



### HOUSING FOR ALL (PRADHAN MANTRI AWAAS YOJANA)

- India's ambitious initiatives like "Housing for All by 2022" which is extended till 2024 and development of 100 smart cities will spur demand for efficient construction materials.
- Union Budget 2025-26: The Union Budget 2025-26 allocated INR 3,500 crore for the Pradhan Mantri Awas Yojana-Urban 2.0 (PMAY-U 2.0) and INR 54,232 crore for the Pradhan Mantri Awas Yojana-Gramin (PMAY-G).



### GOVERNMENT PUSH TOWARDS AAC

- Using fly-ash for bricks is mandatory in a 100 km radius around thermal power plants.
- Using fly ash bricks is mandatory for constructing government buildings in some states.
- Rules vary across the country but trend is to move towards substitutes of burnt red clay bricks.





## Economics of an AAC plant setup

- An AAC plant of annual capacity 4,00,000 CuM requires an investment of up to INR 75 cr including land, machinery and civil construction cost
- An approximate land area of 10 acre is required for such a greenfield AAC plant
- To setup a plant, the average expenses incurred are: 1) 60% - Plant & Machinery 2) 30% - Building 3) 10% - Land

## Large players expanding

- AAC industry is largely organized. There are more than 150 AAC block manufacturing plants in India with total installed capacity of around 12 million CuM p.a. This is an average of around 1.5 lakh CuM p.a.
- Out of 70, top 10 companies account for around 50% with the next 60 accounting for balance 50% capacity.



## Consumption Centres

- The consumers include government supplies, real estate developers and individuals. Construction segment is the biggest consumers of AAC blocks.
- As catchment area is less, plants are setup near consumption centers i.e., majorly urban areas.

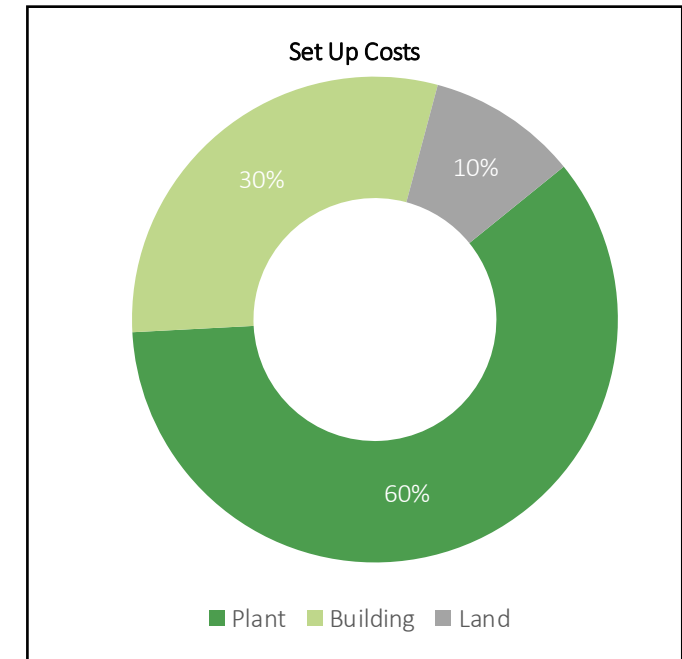
## Logistics limiting widespread adoption of AAC blocks

- AAC block industry has strong growth potential, but logistics remain a key barrier to wider adoption.
- Selling prices range from INR 3,300–3,900 per CBM, with logistics costs reaching up to 15%.
- High freight costs restrict supply to a ~400 km radius, limiting plant size and scalability

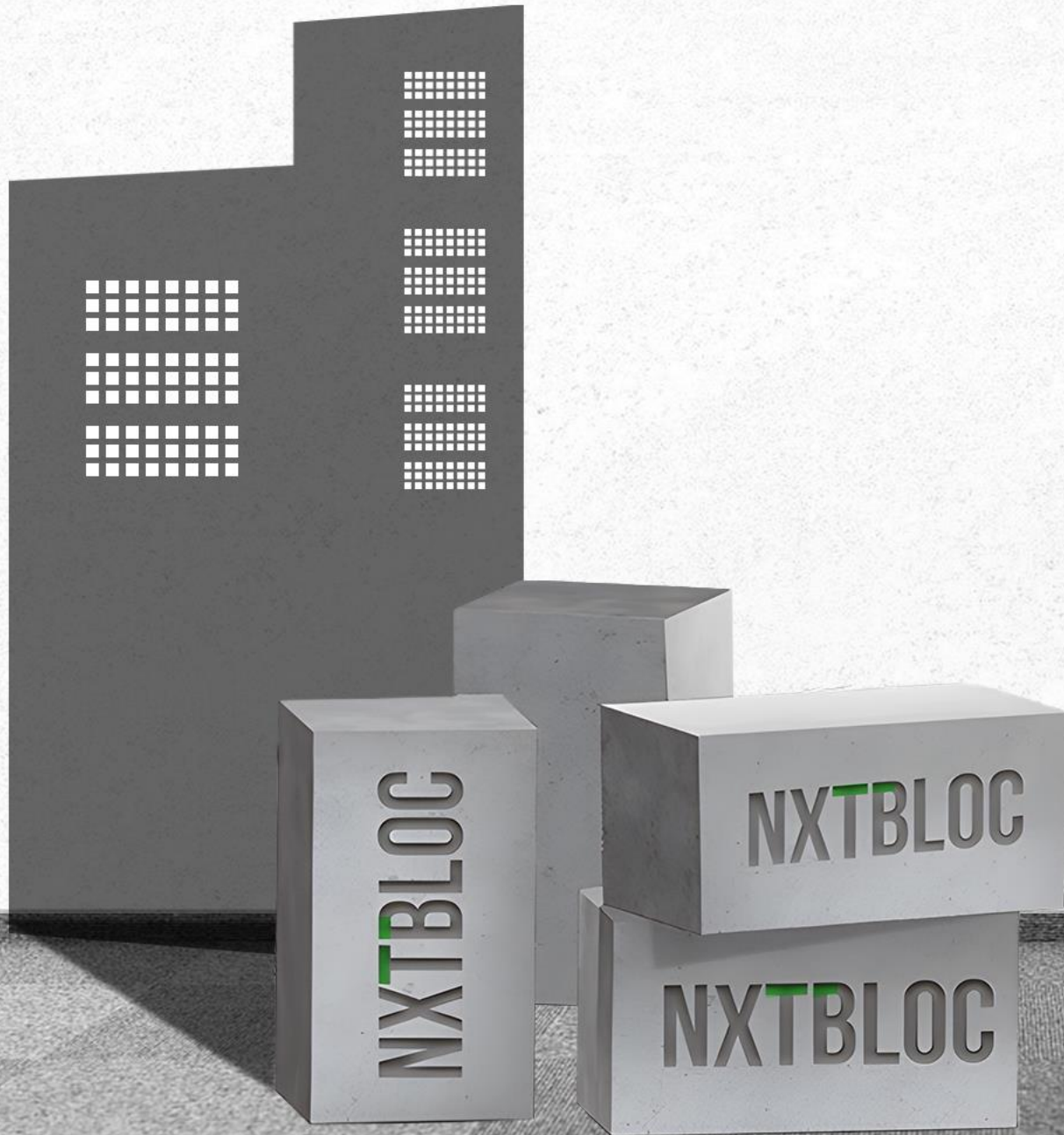


## Working Capital

Average working capital cycle is 2 months



# Financial Highlights



# Historical Consolidated Income Statement



Particulars (INR Mn)	FY23	FY24	FY25	FY26
Revenue from Operations	2,001	2,432	2,246	2,834
Operating Expenses	1,500	1,871	1,954	2,658
<b>EBITDA</b>	<b>501</b>	<b>561</b>	<b>292</b>	<b>176</b>
<i>EBITDA Margins (%)</i>	<i>25.04%</i>	<i>23.07%</i>	<i>13.00%</i>	<i>6.21%</i>
Depreciation	61	103	145	167
Finance Cost	42	88	146	151
Other Income	8	41	45	53
<b>PBT</b>	<b>406</b>	<b>411</b>	<b>46</b>	<b>(89)</b>
Taxes	105	104	14	(4)
<b>PAT</b>	<b>301</b>	<b>307</b>	<b>32</b>	<b>(85)</b>
<i>PAT Margins (%)</i>	<i>15.04%</i>	<i>12.62%</i>	<i>1.42%</i>	<i>(3.00)%</i>
Diluted EPS (INR)	2.14	2.18	0.68	(0.12)

# Historical Consolidated Balance Sheet



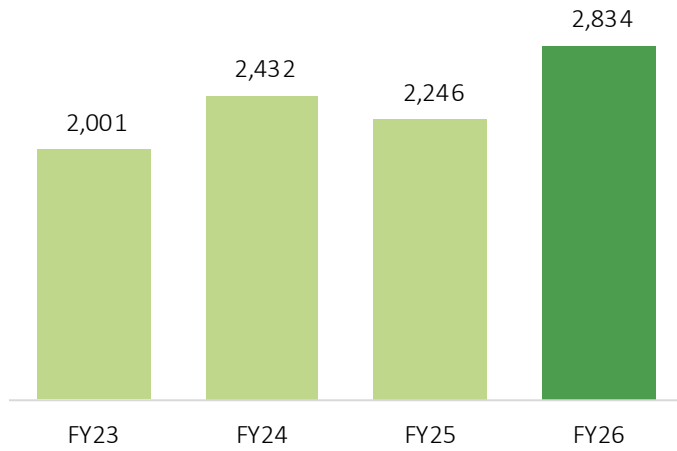
Particulars (INR Mn)	FY24	FY25	FY26
<b>EQUITY AND LIABILITIES</b>			
a) Equity Share Capital	142	283	283
b) Other Equity	898	1,108	1,092
c) Non-Controlling Interest	45	101	88
<b>Shareholders Fund</b>	<b>1,086</b>	<b>1,492</b>	<b>1,463</b>
<b>Non-Current Liabilities</b>			
a) Long-term Borrowings	1,007	1,247	1,144
b) Provisions	10	10	13
c) Other long term liabilities	38	1	1
<b>Total Non-current Liabilities</b>	<b>1,055</b>	<b>1,258</b>	<b>1,158</b>
<b>Current Liabilities</b>			
a) Short-term Borrowings	418	634	872
b) Trade payables	238	293	307
c) Other financial liabilities	-	-	-
d) Other current liabilities	42	43	61
e) Provisions	1	2	2
e) Current tax liabilities	95	57	22
<b>Total Current Liabilities</b>	<b>795</b>	<b>1,029</b>	<b>1,264</b>
<b>Total Equity and Liabilities</b>	<b>2,936</b>	<b>3,779</b>	<b>3,885</b>

Particulars (INR Mn)	FY24	FY25	FY26
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
a) Property, Plant and Equipment	1,665	2,271	2,349
b) Capital WIP	184	115	96
c) Goodwill	54	54	54
d) Other Intangible Assets	4	3	2
e) Investments	5	6	6
f) Loans	34	37	34
g) Other Non-current Assets	13	54	42
<b>Total non-current assets</b>	<b>1,959</b>	<b>2,540</b>	<b>2,583</b>
<b>Current Assets</b>			
a) Inventories	161	211	230
b) Trade Receivables	522	649	667
c) Cash & Bank Balances	8	15	6
d) Loans	26	119	192
e) Other Current Assets	260	245	207
<b>Total Current Assets</b>	<b>977</b>	<b>1,239</b>	<b>1,302</b>
<b>Total Assets</b>	<b>2,936</b>	<b>3,779</b>	<b>3,885</b>

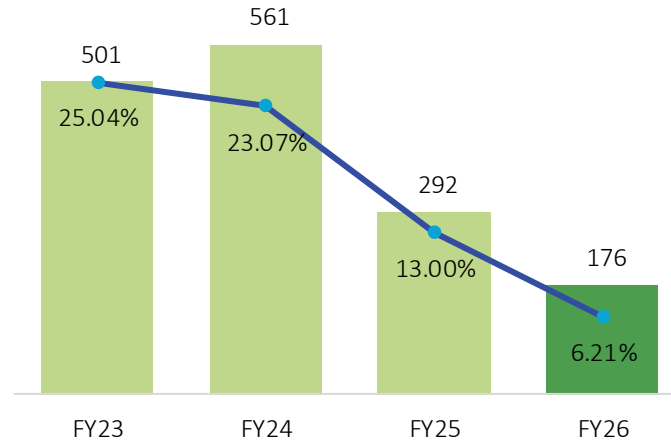
# Historical Consolidated Financial Performance



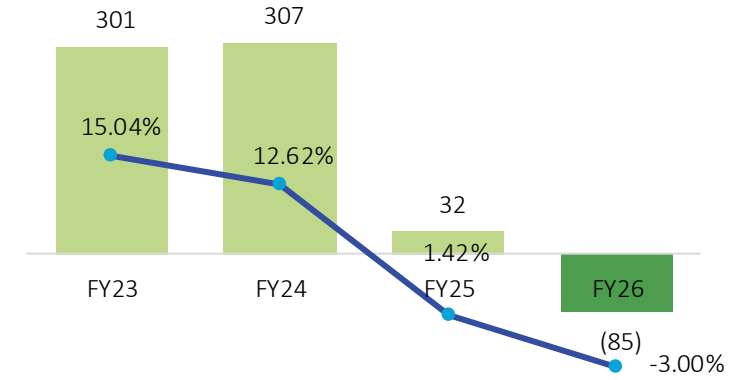
Revenue (INR Mn)



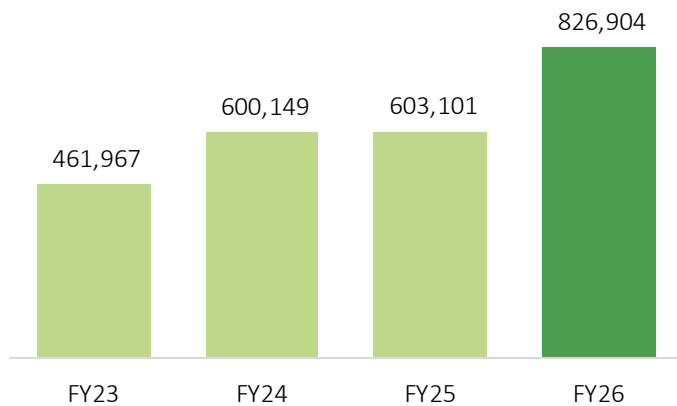
EBITDA (INR Mn) & EBITDA Margins (%)



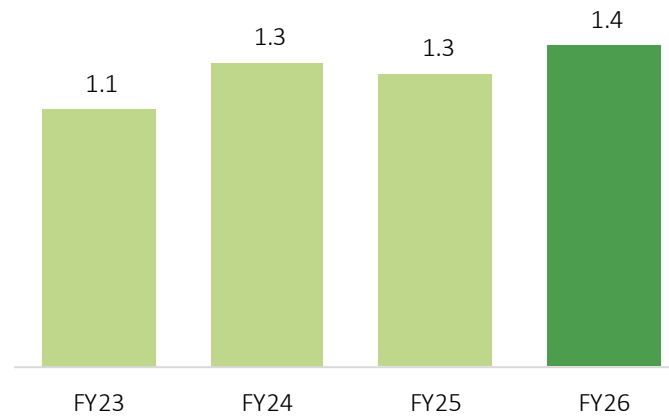
PAT (INR Mn) & PAT Margins (%)



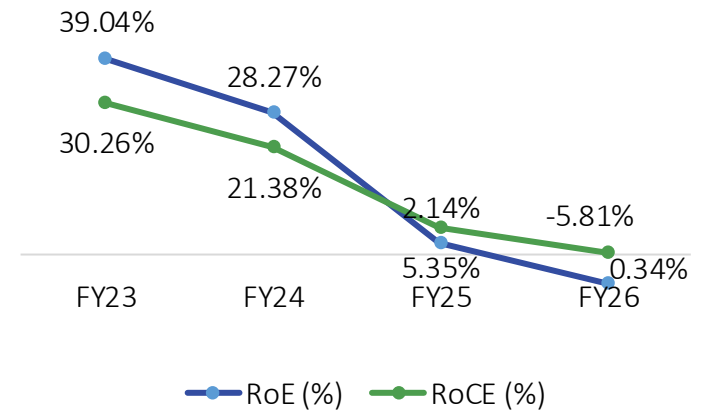
Sales Volumes (CBM)



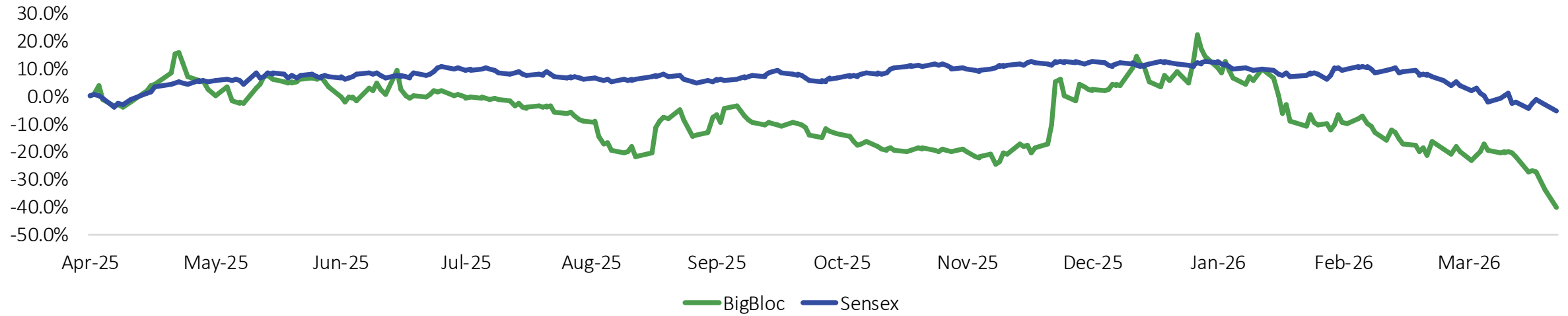
Net Debt to Equity (x)



RoE & RoCE (%)



Stock Performance Data (As on 31<sup>st</sup> March, 2026)



## Price Data (As on 31st March, 2026)

Face Value	2.0
CMP	38.2
52 Week H/L	80.6 / 38.0
Market Cap (INR Mn)	5,409.6
No. of Share outstanding (Mn)	141.6
Avg. Trading Volume ('000)	217.4
Avg. Net Turnover (INR Mn)	14.0

Share Holding pattern (As on 31<sup>st</sup> March, 2026)



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