

The General Manager Department of Corporate Services BSE Limited Floor 25, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Scrip Code: 530813 ISIN: INE001B01026	National Stock Exchange of India Limited “Exchange Plaza”, C-1, Block-G Bandra-Kurla Complex Bandra (E), Mumbai-400051 Symbol: KRBL
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Sub: Investor Presentation on Audited Financial Results of the Company for the fourth quarter (Q4) and financial year ended March 31, 2026.

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 read with Para A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation on Audited Financial Results of the Company for the fourth quarter (Q4) and financial year ended March 31, 2026.

The above information will also be available on the Company's website at www.krblrice.com under the head Investor Relations.

You are requested to kindly take the same on record.

Thanking you,

Yours Faithfully,

For KRBL Limited

Anoop Kumar Gupta
Joint Managing Director
DIN: 00030160



INVESTOR PRESENTATION

Q4 FY2026



LEADING RICE COMPANY


Highest-ever Total Income in FY26



 **6,098 cr**
FY 26 Total Income

 **6,459 cr**
Market Cap. as on 31st Mar '26[#]

 **36.9%***
Highest GT Market Share

 **38.7%***
Highest MT Market Share

 **15.8%**
FY 26 EBITDA

 **12 million**
Household reach in India[@]

 **10.5%**
FY 26 PAT

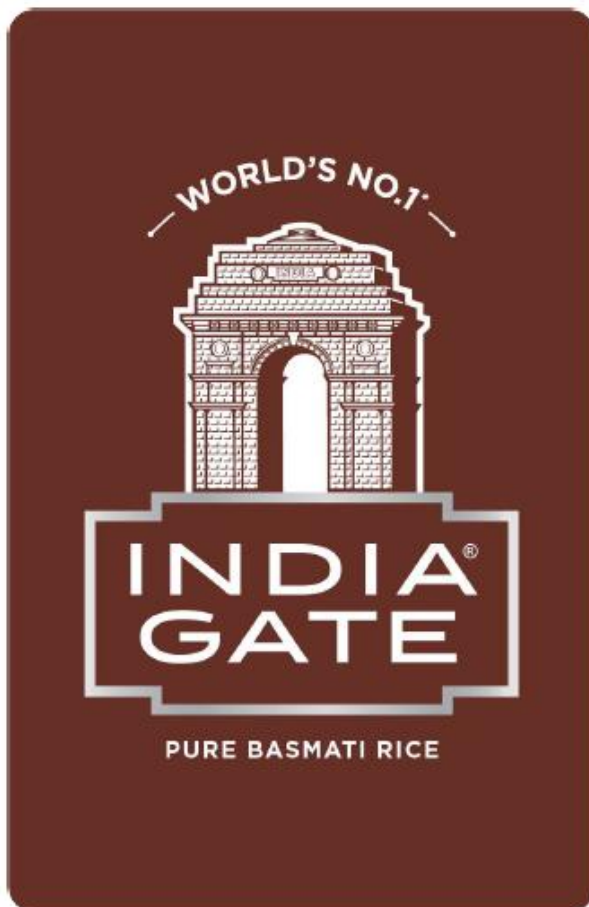
 **90+ countries**
Leading Exporter to 90+ Countries



All figures in ₹. crore and are based on consolidated financials. * FY26 Market share of basmati packaged rice in India as per Nielsen # Source: NSE @ Source: Kantar Household Panel (MAT Dec'25) – 13 Major Markets (Urban)

Market Leadership

Highlights



Unparalleled processing capacity with the **Largest Rice Milling Plant** in Punjab

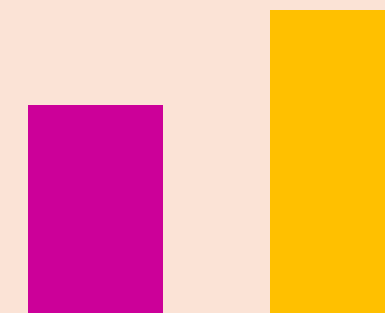


Pricing Power
On the back of Strong Brand & Superior Product



Robust domestic network supported by over **850+ distributors**

Basmati Realization (per MT)*



India

KRBL

■ India ■ KRBL

Underpinned by a **Strong Financial Position** with substantial internal accruals and minimal debt reliance

KRBL has **Largest Contact Farming Network** coverage for rice

KRBL enjoys significant premium, reflecting strong brand and superior product.

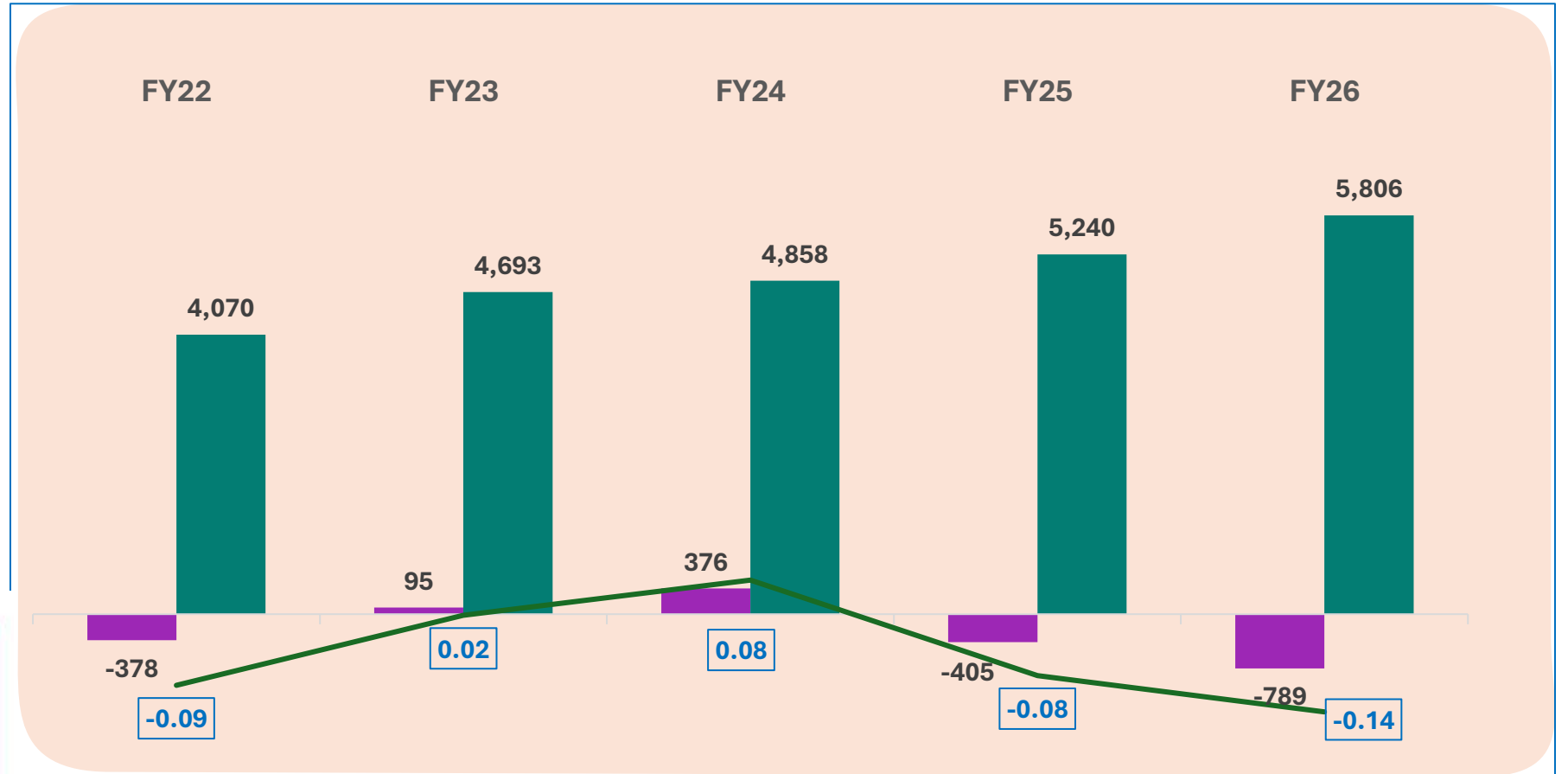


*KRBL FY26 Basmati Export Realisation per MT compared with India's export realization. Latter is as per APEDA export data of FY26.



ROBUST CASH FLOW

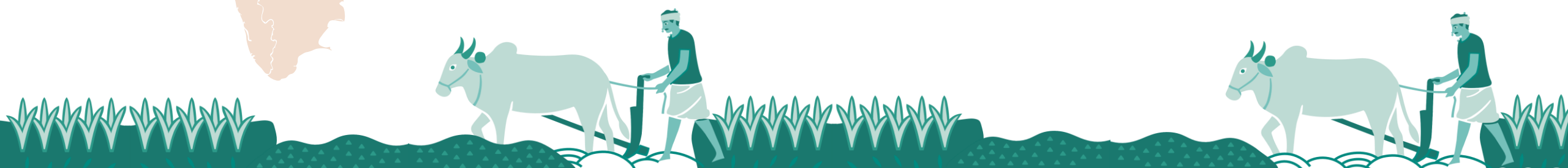
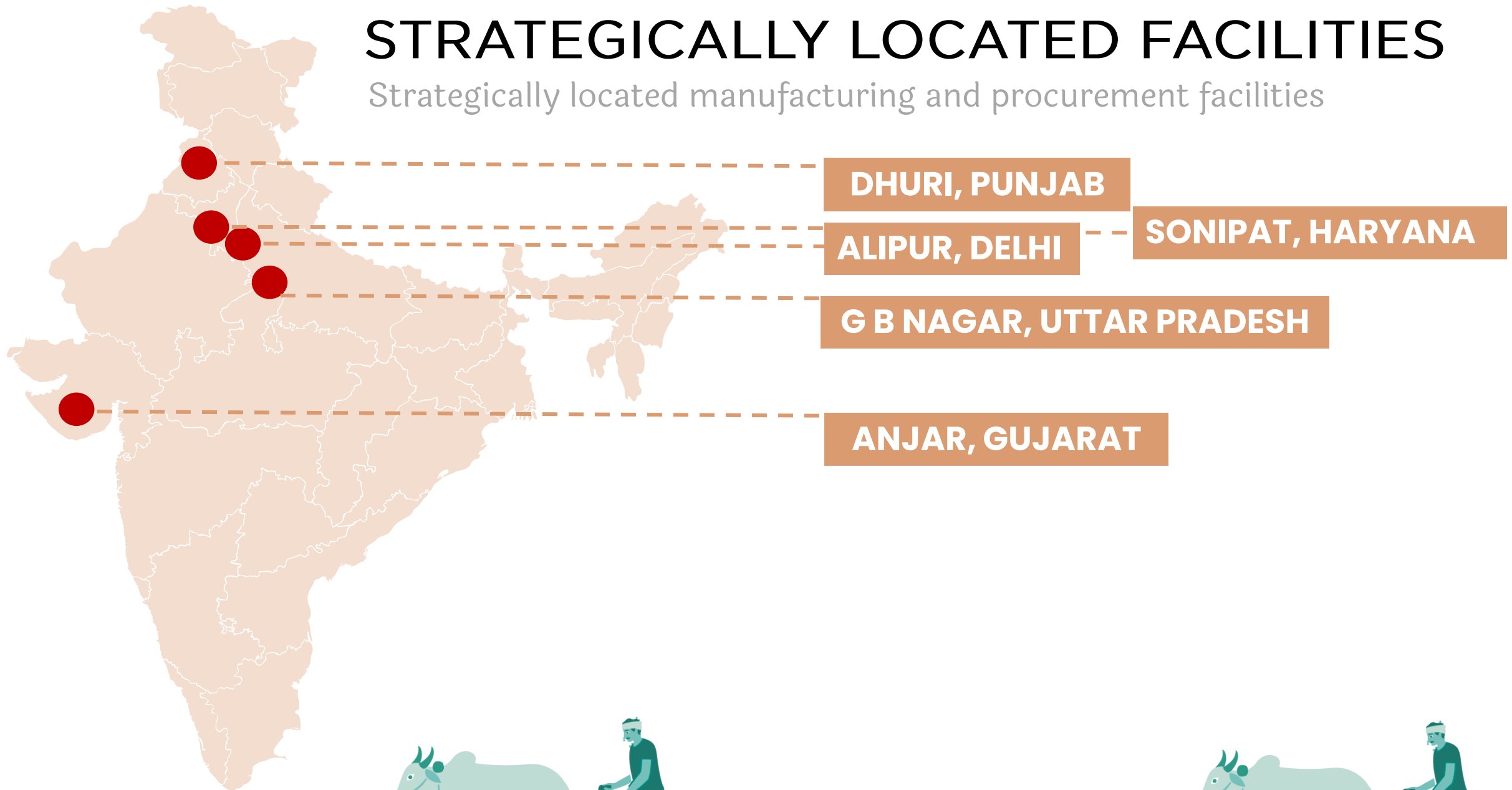
Low Debt Dependence



 Net Bank Debt
 Net Worth

STRATEGICALLY LOCATED FACILITIES

Strategically located manufacturing and procurement facilities



Q4 FY26


Consolidated Performance Highlights


 **1,526**
Total Income

 **453**
Gross Profit


 **237**
EBITDA

 **155**
PAT

 **919**
Cash & Bank balance*

 **(789)**
Net Bank Borrowings

 **5,806**
Net worth

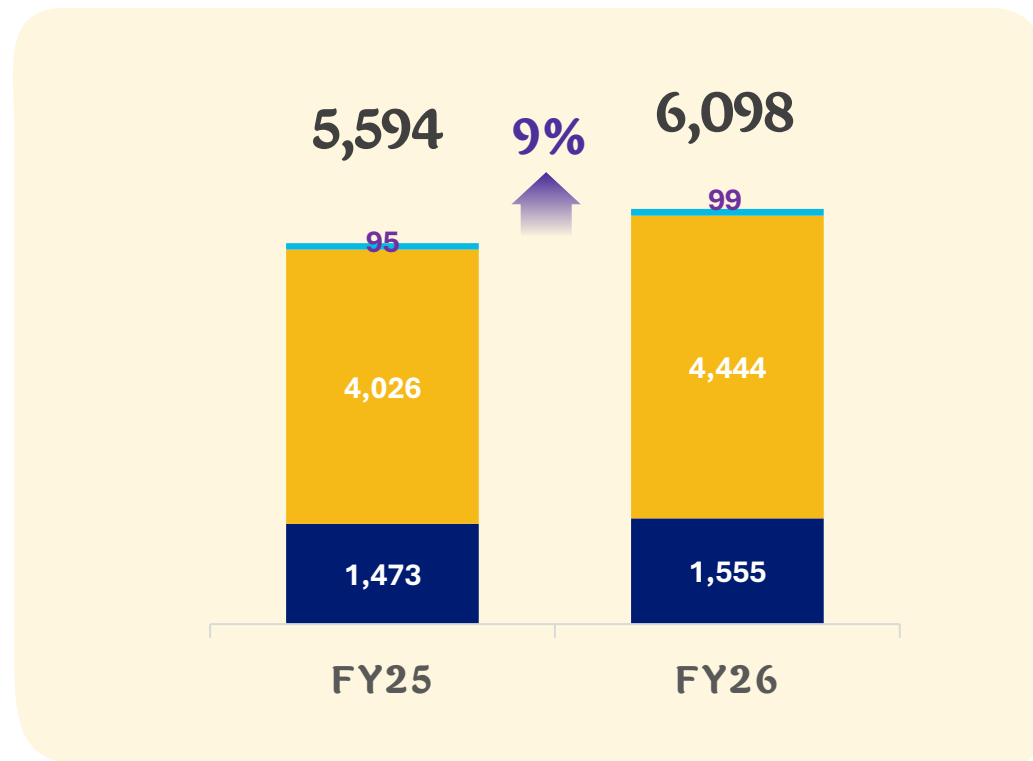
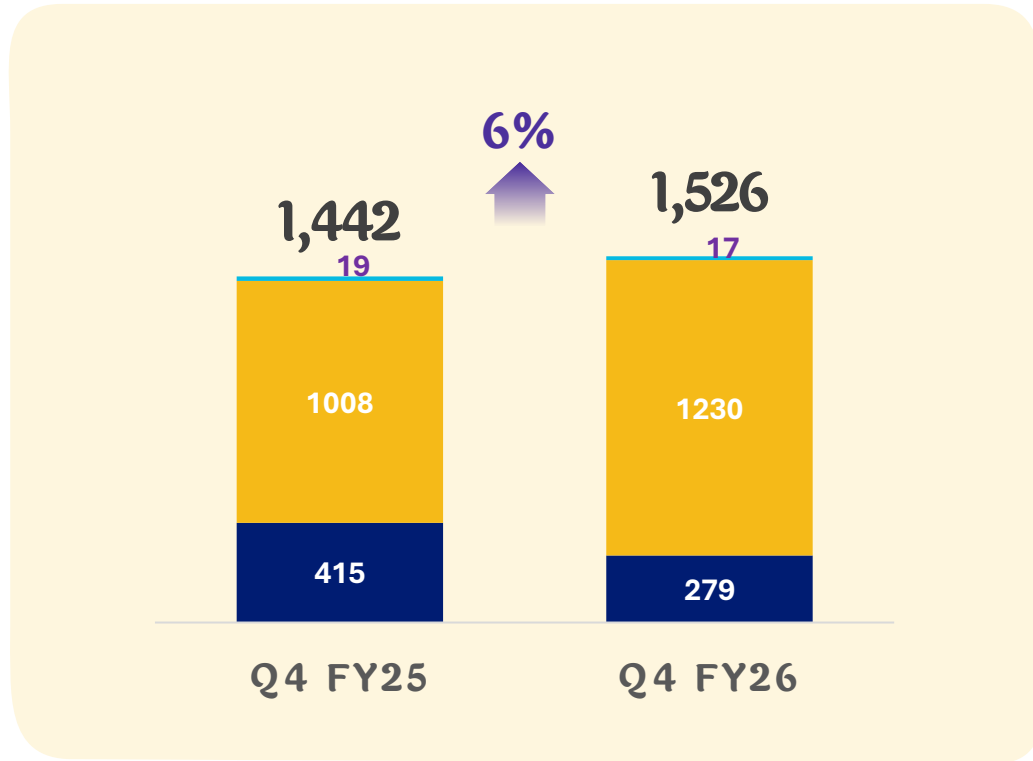
 **3,714**
Total Inventory

All figures in ₹. crore and are based on consolidated financials.

**Includes Other Bank balances and Investments (excluding Investment in Equity Shares)*

Revenue

Performance Overview



- In Q4 FY26, revenue grew by 6% on YoY basis mainly due to higher domestic sales and partially impacted by lower exports to middle-east region.
- In FY26, revenue grew by 9% on YoY basis due to growth in both domestic and export revenue. Domestic revenue grew by 10% while Export revenue grew by 6%.



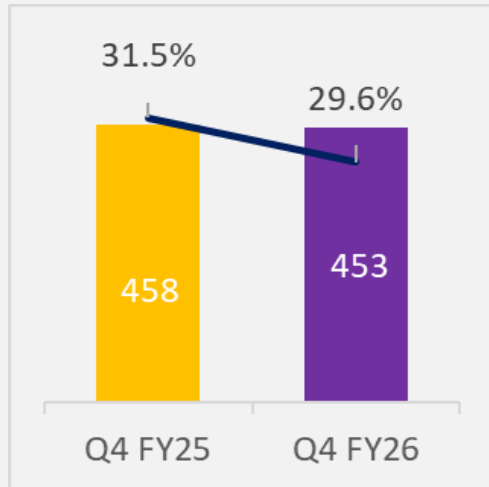


Q4 FY26

Profitability Metrics

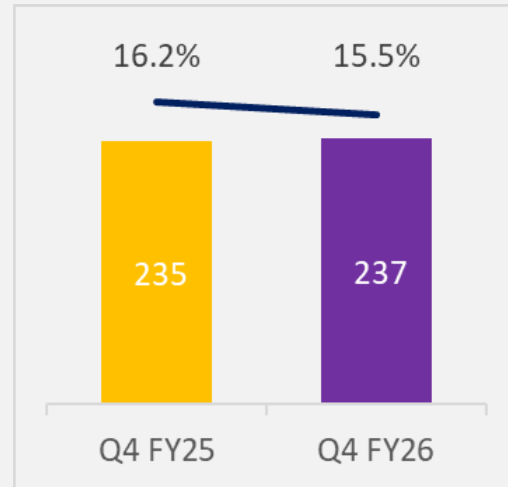


GROSS PROFIT



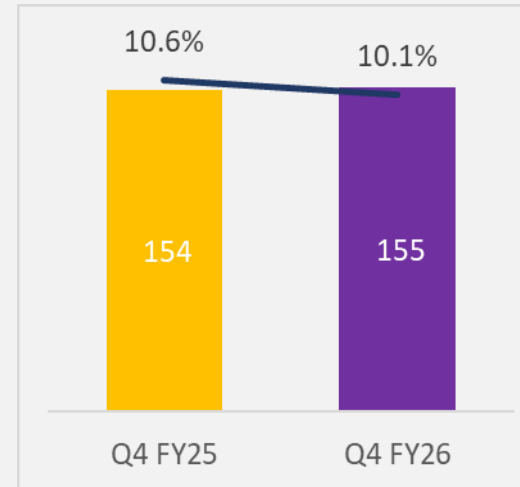
Gross margin decreased primarily due to higher COGS and lower other income.

EBITDA



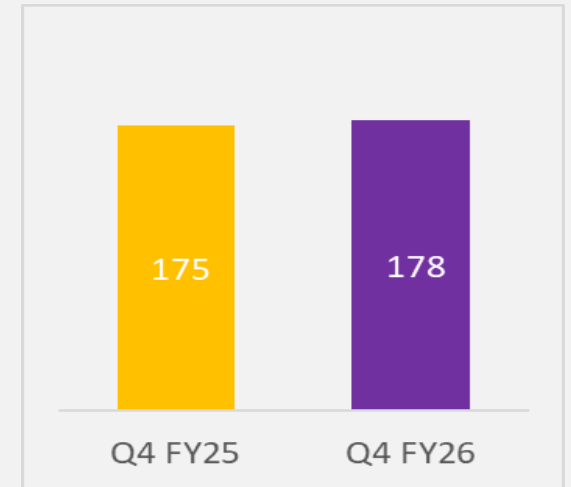
EBITDA followed the Gross margin trend partially impacted by revaluation loss on investment and partially benefitted from lower other expenses.

PROFIT AFTER TAX



PAT margin followed the trend in EBITDA.

CASH PROFIT



All figures in ₹ crore and are based on consolidated financials

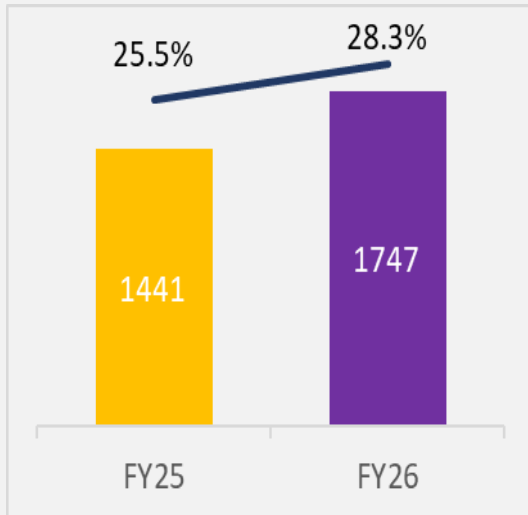


FY26

Profitability Metrics

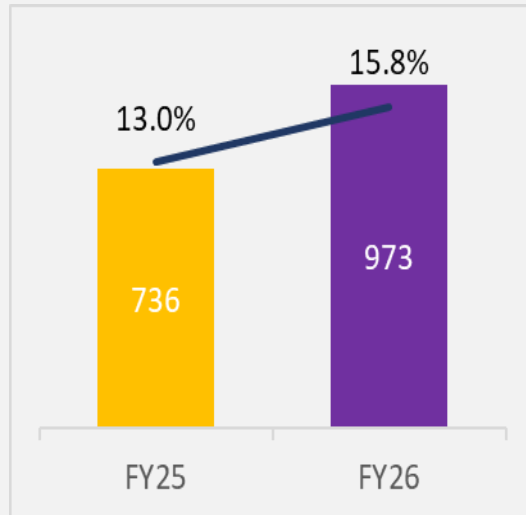


GROSS PROFIT



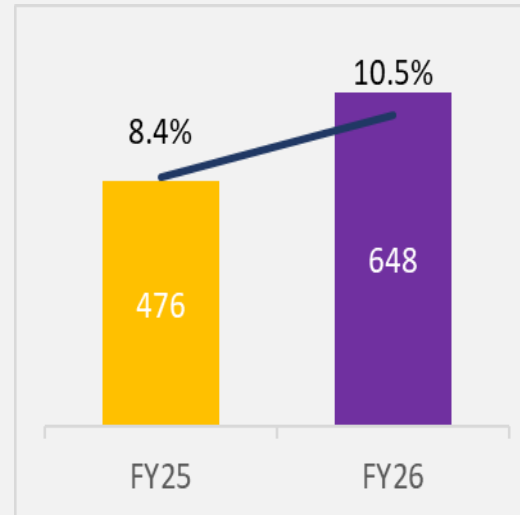
Gross margin mainly benefited from lower avg. basmati COGS and higher other income.

EBITDA



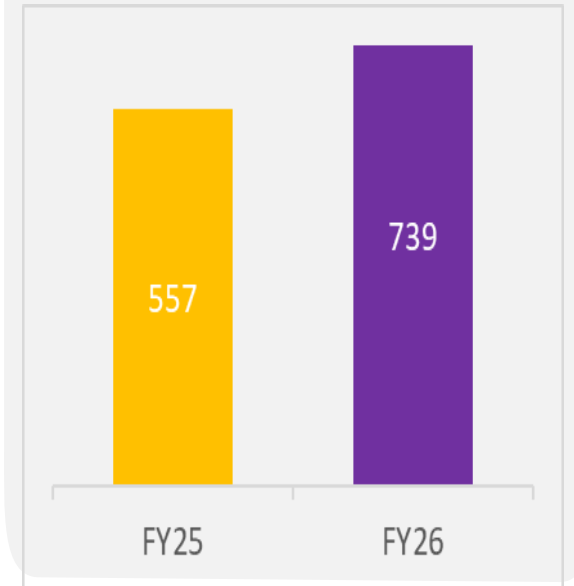
EBITDA followed the Gross margin trend.

PROFIT AFTER TAX



PAT margin followed the trend in EBITDA.

CASH PROFIT



All figures in ₹ crore and are based on consolidated financials



Q4 FY26 & FY26

Consolidated P&L Summary



Particulars	Q4 FY26	Q3 FY26	Q4 FY25	FY 2026	FY 2025	Q4 FY26	FY 2026	Q4 FY26
						Y-o-Y		Q-o-Q
Revenue from operations	1,526	1,477	1,442	6,098	5,594	6%	9%	3%
Other income	8	25	11	70	61	-28%	15%	-67%
Total Income	1,534	1,502	1,454	6,168	5,655	6%	9%	2%
Cost of goods sold	1,080	1,048	995	4,421	4,214	9%	5%	3%
Gross Profit	453	453	458	1,747	1,441	-1%	21%	0%
<i>Gross Profit %</i>	<i>29.6%</i>	<i>30.2%</i>	<i>31.5%</i>	<i>28.3%</i>	<i>25.5%</i>			
Employee benefits expenses	53	60	49	215	174	7%	23%	-12%
Other expenses	163	140	174	559	531	-6%	5%	16%
EBITDA	237	254	235	973	736	1%	32%	-6%
<i>EBITDA %</i>	<i>15.5%</i>	<i>16.9%</i>	<i>16.2%</i>	<i>15.8%</i>	<i>13.0%</i>			
Finance costs	4	1	8	8	15	-45%	-43%	196%
Depreciation and amortisation expense	23	23	21	91	81	11%	13%	-1%
Profit before tax	210	229	207	873	640	2%	36%	-8%
Tax Expenses	55	59	52	225	164	5%	37%	-7%
Profit after tax	155	170	154	648	476	1%	36%	-9%
<i>Profit after tax %</i>	<i>10.1%</i>	<i>11.3%</i>	<i>10.6%</i>	<i>10.5%</i>	<i>8.4%</i>			

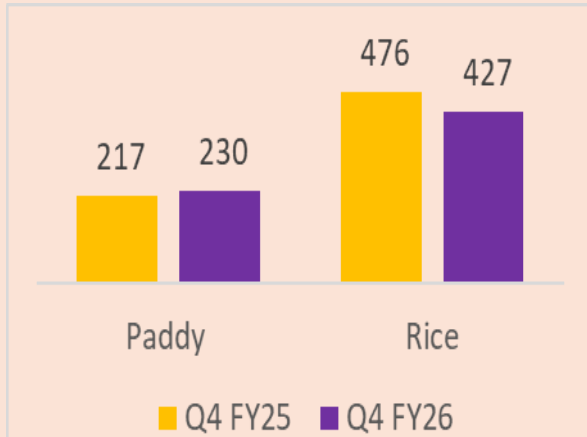


BALANCE SHEET METRICS

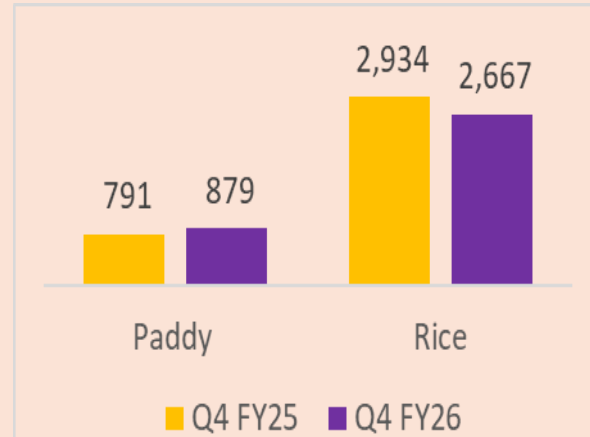
Working Capital Highlights

Total Inventory as on 31st Mar 2026 is Rs. 3,714 Cr vs Rs 3,885 Cr as on 31st Mar 2025.

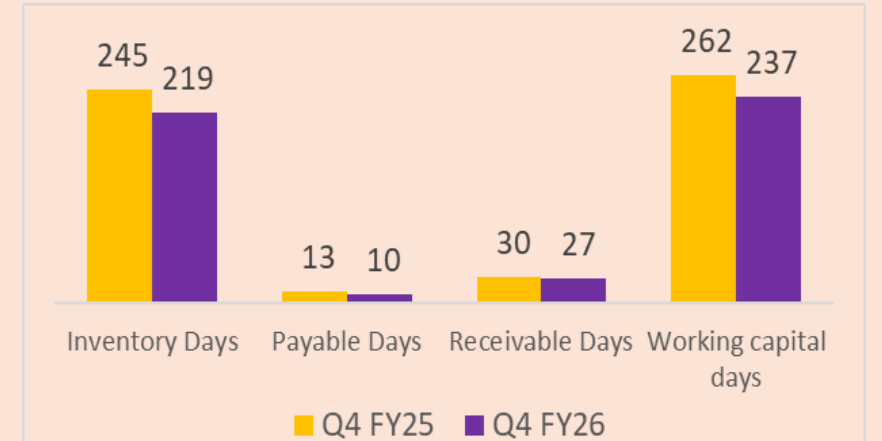
INVENTORY VOLUME (in '000 MT)



INVENTORY VALUE (In Rs. Cr.)



WORKING CAPITAL DAYS



All figures in ₹ crore and are based on consolidated financials

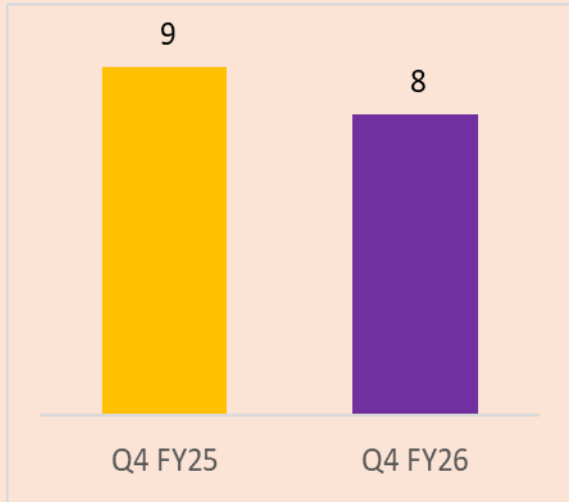




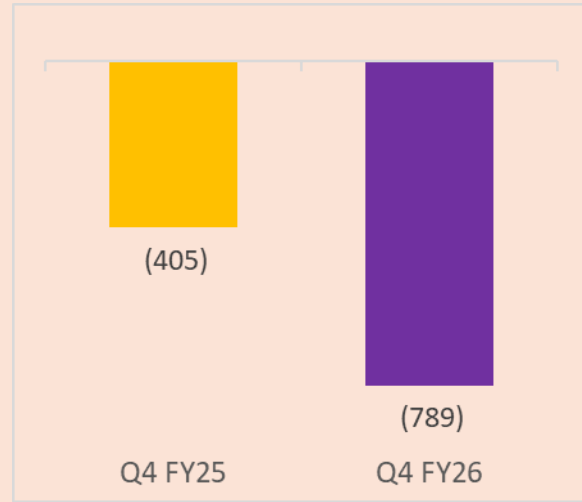
BALANCE SHEET METRICS

Debt Protection Highlights

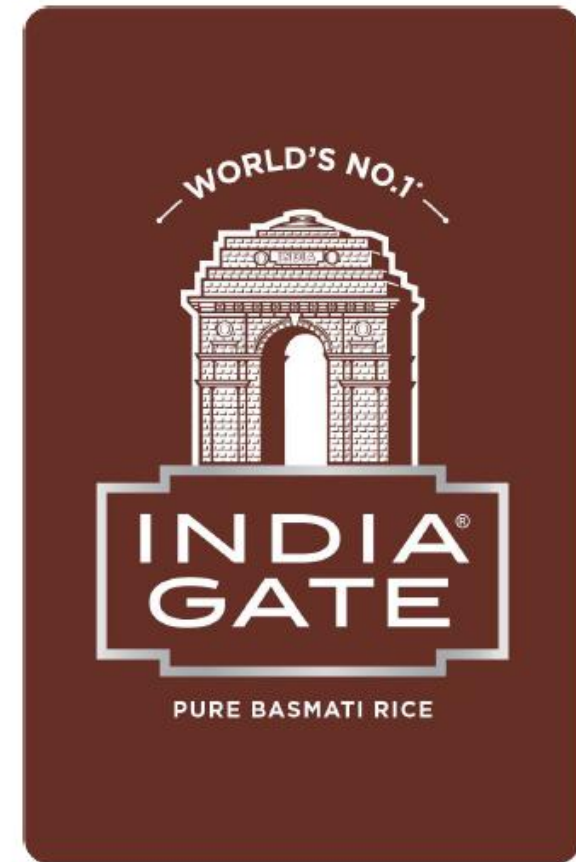
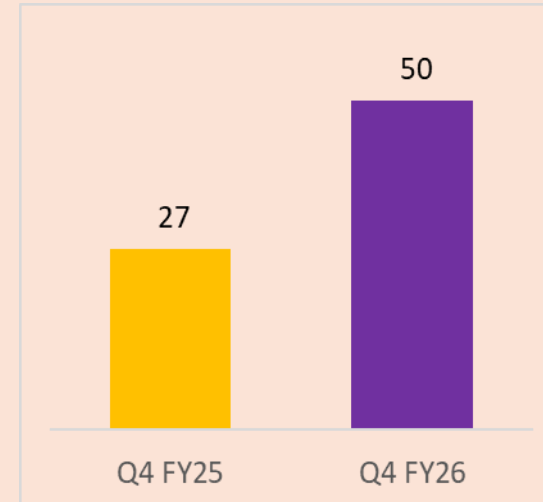
CURRENT RATIO (times)



NET BANK BORROWINGS (Rs. Cr)



INTEREST COVERAGE RATIO (days)



- Strong credit ratings from ICRA (AA(Stable)) and [ICRA] A1+; and CARE (A1+) reflect the confidence in KRBL's financial discipline and stability. ICRA reaffirmed long term rating in December 2025.
- Lower net bank debt is mainly due to lower inventory and higher cash profit in current year.

INDIA BUSINESS



INDIA
GATE

PURE BASMATI RICE

Highest-ever Quarterly Domestic Revenue



Revenue* in Rs.

1,230 Cr

For Q4 FY26

Revenue growth

22%

YoY

Revenue growth driven by 16% rice volume growth and 5% rice realization growth.

KRBL CONTINUES TO LEAD ACROSS CHANNELS...

MARKET SHARE (%)

GENERAL
TRADE

36.9%

MODERN
TRADE

38.7%

E-
COMMERCE

40.1%



DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

STRATEGIC PILLARS

INDIA

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

STRATEGIC PILLARS

INDIA

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

DEMOCRATIZING OUR DISTRIBUTION

Strong Retail Footprint, with robust presence across Indian Homes

Strongest Outlet Presence

3.4 Lakh
Retail Outlets

Reaching out to

1.2 Crore
India Households

**All Channels # of outlets of Packaged basmati as per RMS JFM'26*

***Urban Indian Households penetration - KWP (MAT Dec'25) | All India*

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

STRATEGIC PILLARS

INDIA

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

REMODELLING OUR SUPPLY CHAIN

Ongoing transformation endeavors, supporting Distribution democratization

GENERAL TRADE

Going Deeper with Distribution

Establishing direct distribution in non-covered / underpenetrated towns

MT & E-COMM

Driving Servicing & Cost Efficiency

1.

ENSURING WIDER & DEEPER SUPPLY

16 C&Fs

&

8 SS

ENABLING COST OPTIMIZATION

BETTER SERVICEABILITY

2.

BUILDING A ROBUST & HEALTHIER GTM PRACTICE

MOVING TOWARDS 'FOR' MODEL

STRONGER GOVERNANCE ON GTM

SAFEGUARDING AGAINST INFILTRATION

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

STRATEGIC PILLARS

INDIA

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

INVESTING IN THE BRAND

Driving Brand narratives, by leveraging cultural moments

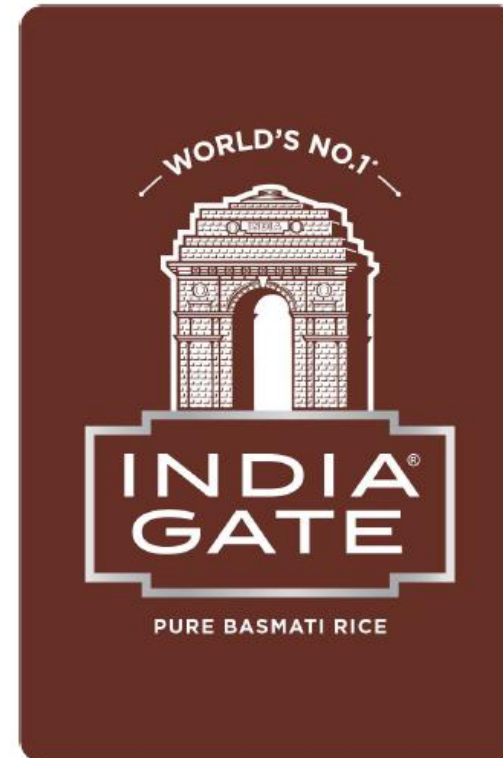


Driving Relevance
Through a Unique Take
on New Year
Resolutions

NEW YEAR'S

Converting a cultural truth
into a social statement,
challenging casual sexism.

WOMEN'S DAY



Positioning the Brand
at the Heart of
Authentic Biryani
Celebrations

EID

INVESTING IN THE BRAND

NEW YEARS'

Building on **Uplife's** brand philosophy with '**Quitters Day**', encouraging consumers to '**Keep It Up**' on their health journey



Ashneer Grover



Smriti Mandhana

Lakshya Lalwani

IEWS
139 Mn

REACH
113 Mn

ENGAGEMENT
2.1 Mn

CONTEST
PARTICIPATION
3000+

INVESTING IN THE BRAND

WOMEN'S DAY

Rooted in Indian Values, India Gate turned **Everyday Food Language** Into a Powerful Conversation, challenging casual sexism

She's a woman.

#NotYourBiryani.

36M+ Views



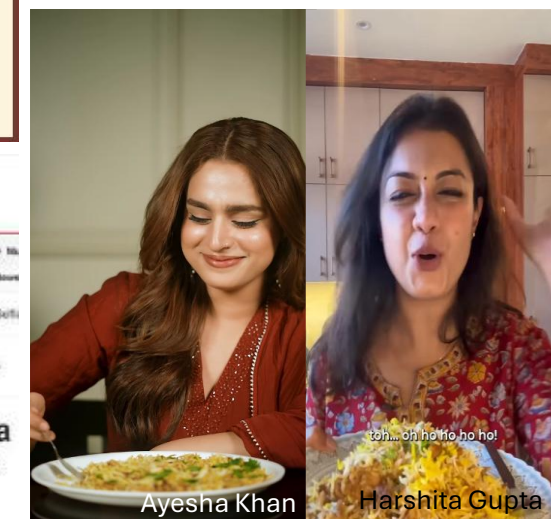
600 Nano Stories

410K+ Shares



Tumhari!

Nayab Midha



Ayesha Khan

Harshita Gupta

INVESTING IN THE BRAND

EID X BIRYANI

Building **Taste Authenticity**, through Strategic Partnership with **zepto** & **blinkit** with **India Gate Classic Biryani Masalas** at the heart of it



INDIA GATE CLASSIC

REACH
28 Mn

IMPRESSIONS
59 Mn

India Gate Classic Biryani Masala X Zepto

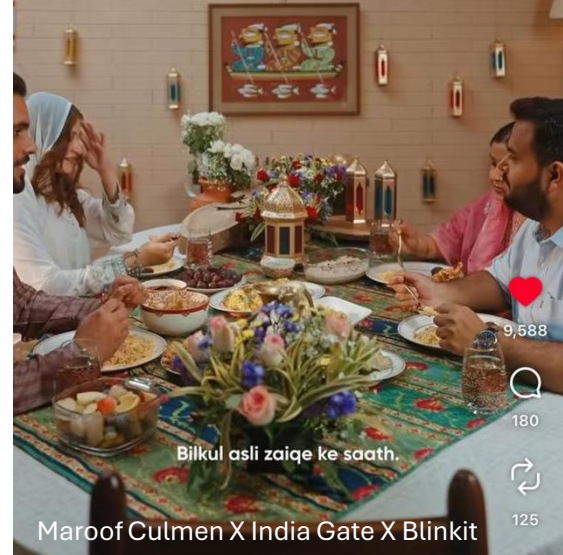


Authentic Taste
at Home

Biryani Made Easy

ORDER NOW

INDIA GATE CLASSIC



9,588

180

125

Biikul asli zaiqa ke saath.

Maroof Culmen X India Gate X Blinkit



Dum biryani ke liye
dumdaar masale liye?

Get authentic India Gate Classic
Biryani Masala at your doorstep

blinkit
Your's Best Friend

Hamran Special

OOH with Blinkit

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

STRATEGIC PILLARS

INDIA

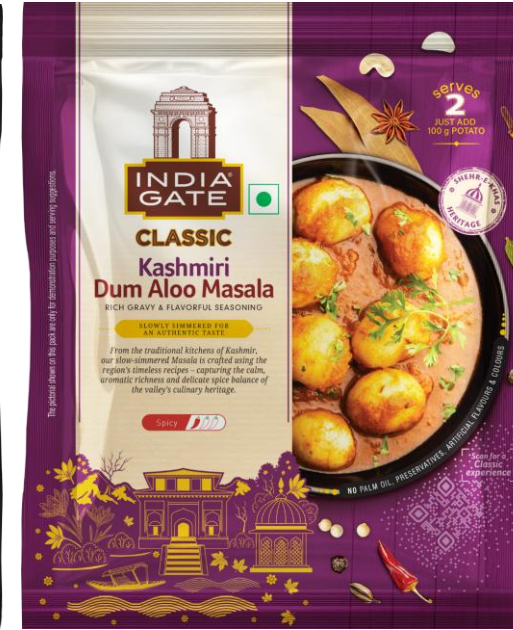
INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

FORAYING INTO NEW PROD. & CATEGORIES

Launching **India Gate Classic Masala Meal mixes**, extending the Elevated Experience promise from 'India Gate Classic'

INDIA GATE CLASSIC MASALA MEAL MIXES



FORAYING INTO NEW PRODUCTS

Bringing 'AUTHENTIC TASTE' that truly reflects Regional & Cultural richness

4 EXCITING VARIANTS



3 EASY STEPS TO COOK

Ancestral Spice craft of Chettinad...
CHETTINAD CHICKEN MASALA



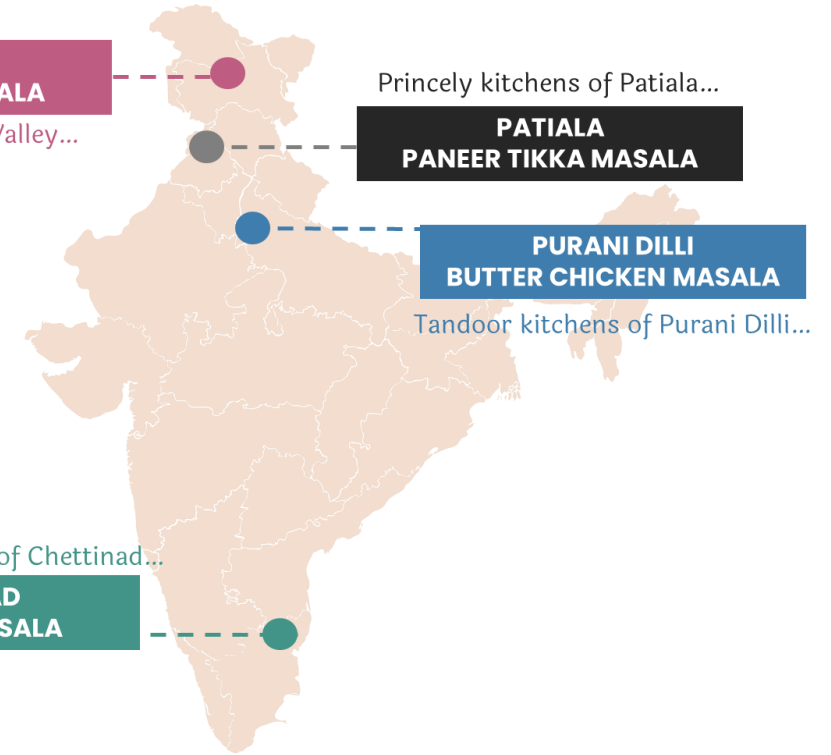
KASHMIRI DUM ALOO MASALA
Timelessness of the Valley...

Princely kitchens of Patiala...

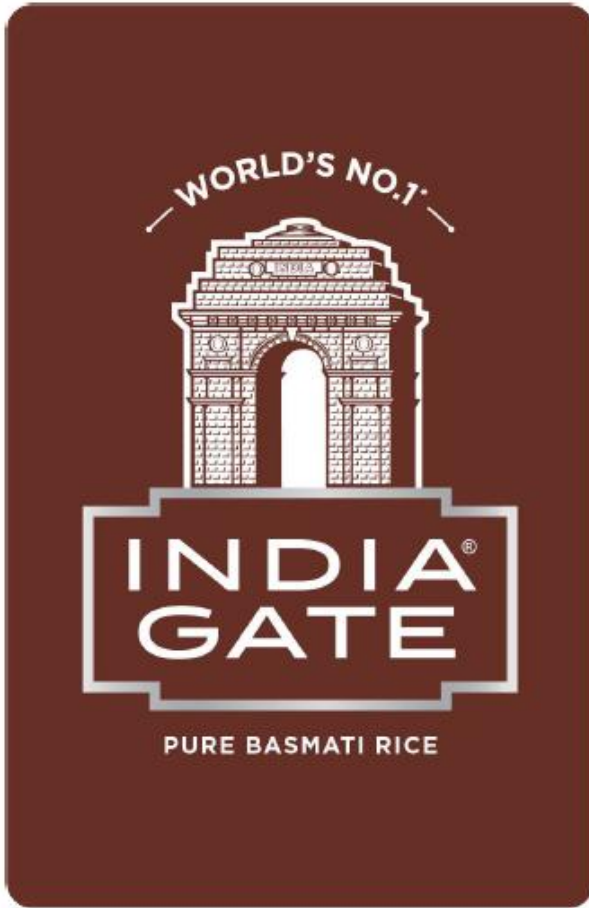
PATIALA PANEER TIKKA MASALA

PURANI DILLI BUTTER CHICKEN MASALA

Tandoor kitchens of Purani Dilli...



AWARDS & ACCOLADES



TRANSFORM ASIA AWARDS 2025



MULTI WINS FOR CREATIVE, BRAND STRATEGY, BRAND EVOLUTION, VISUAL IDENTITY

ET AWARDS, DESIGN



BEST MID-DAY MEAL INITIATIVE, '25



India Gate Basmati Rice
THE HUNGERWARE COLLECTION - PLATES THAT SERVE "TRUTH"
WPP Media
India



EXCELLENCE IN BARCLAY'S FAMILY BUSINESS AWARDS



KRBL wins Gold at the 2025 LACP Spotlight Awards and secures a coveted spot among the World's Top 100 Annual Reports, marking a third consecutive year of excellence!

LACP AWARDS, ANNUAL REPORT



GRAINS OF HOPE, FOMA & E4M AWARDS



KRBL bags Silver at the Martech Awards for Best Martech Transformation FMCG & F&B
Shubh Mangal Loyalty App

INTERNATIONAL BUSINESS



WORLD'S NO.1
INDIA GATE

PURE BASMATI RICE

LEADERSHIP BEYOND INDIA

Revenue* in Rs.



279 Cr

For Q4 FY26

Revenue growth



-33%

YoY

Q4 exports lower on YoY basis due to lower export to middle east region.

POSITIVE TRENDS FOR RICE EXPORT FROM INDIA

Global markets offer exciting opportunities for KRBL to drive growth

PRODUCTION

- High yielding varieties boost national surplus
- Farming tech adoption drives produce growth
- Basmati quality focus boosts global demand

EXPORT LEADER

- India is the #1 exporter of rice, holds 85% of basmati market exports and expects to further rise. 16% volume growth in FY25.

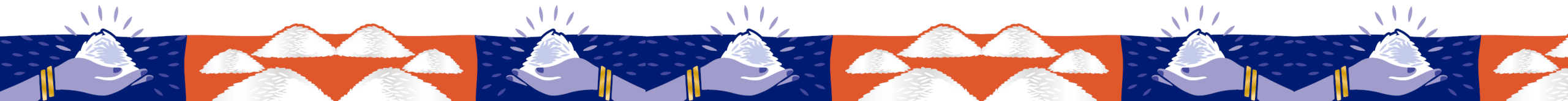
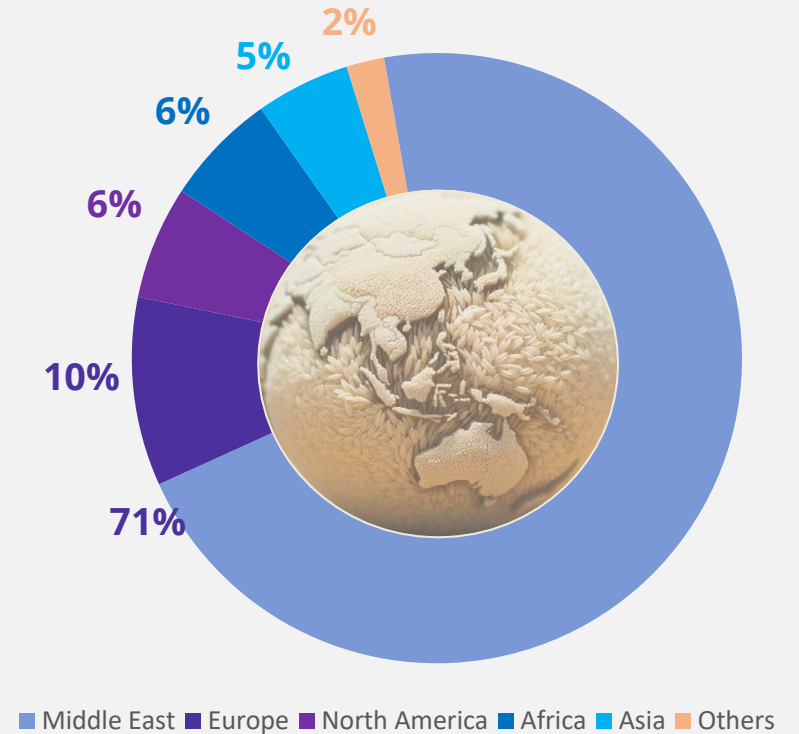
INDIAN PRESENCE GLOBALLY

- Growing US demand for PUSA basmati, commercialized by KRBL
- Indian diaspora abroad fuels rice popularity as both staple and premium restaurant item

DEMAND FROM MIDDLE EAST

- Excellent quality standards have spurred increase in the demand for Indian basmati rice amongst locals
- Middle east accounts for nearly 3/4th India's basmati exports.

BASMATI RICE EXPORTS FROM INDIA FOR FY26 Volume - (%)



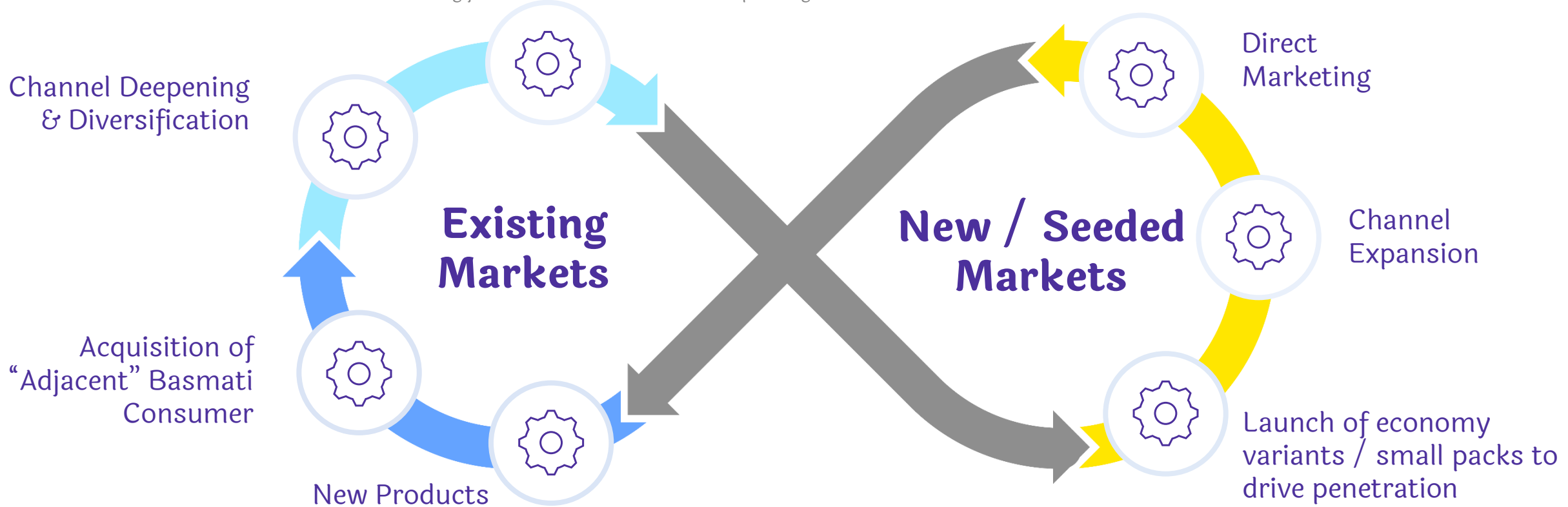


STRATEGY

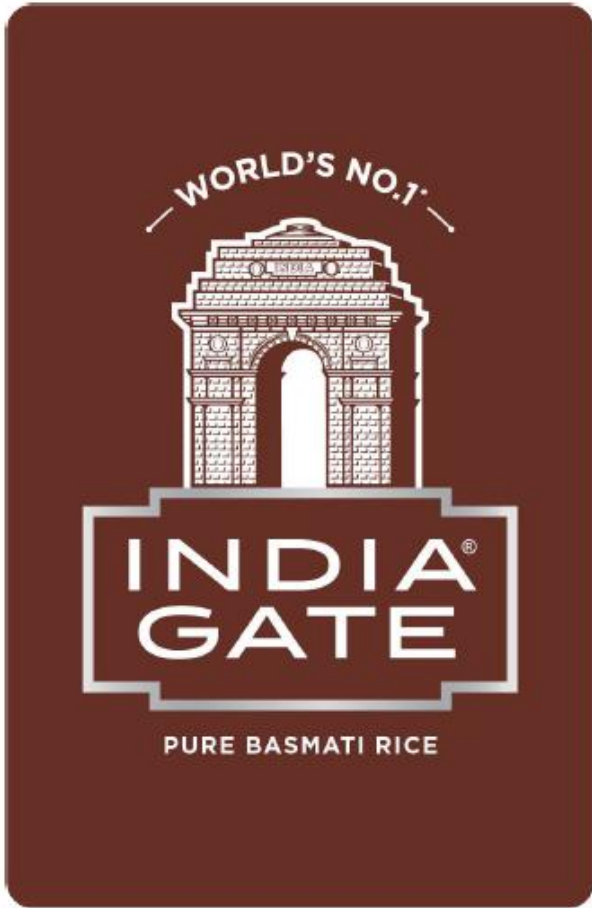
EXPORT

Direct Marketing

- Penetration to locals with Arabic TVC in mainstream channels
- Targeting geo-location customers through social media
- Increasing focus on India Gate HORECA line up to target HORECA customers



AWARDS & ACCOLADES



TRANSFORM ASIA AWARDS 2025



TRIPLE WIN FOR CREATIVE, STRATEGY, BRAND EVOLUTION, VISUAL IDENTITY



BEST MID-DAY MEAL INITIATIVE OF THE YEAR - 2025



EXCELLENCE IN BARCLAY'S FAMILY BUSINESS AWARDS



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CONTACT US

Safe Harbor

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to KRBL Limited and its affiliated companies (“KRBL”) future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

KRBL undertakes no obligation to periodically revise any forward-looking statements to reflect future/ likely events or circumstances.



Investor Relations Desk



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WORLD'S NO.1



INDIA GATE

THANK YOU!