



Investor Presentation

Rentomojo Limited

October 2026



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Quarterly Overview

For the Quarter Ended 30th June 2026

Key Highlights

Revenue from Operations

₹1,263 mn

▲ +51.1% YoY ▲ +15.3% QoQ

Normalised EBITDA

₹523 mn

▲ +50.2% YoY ▲ +13.9% QoQ

Normalised PAT

₹219 mn

▲ +71.8% YoY ▲ +11.2% QoQ

Items Ordered

3,29,159

▲ +45.8% YoY ▲ +27.6% QoQ

Normalised ROE (annualised)

28.85%

▲ +198 bps YoY ▲ +122 bps QoQ

Purchase Displaced

₹4136.84 mn

▲ +51.6% YoY ▲ +34.2% QoQ

Management Commentary



Geetansh Bamania

Chairperson, Managing
Director, and Chief Executive
Officer

“

Our first quarterly results as a listed company mark an important milestone for Rentomojo and reflect the strength of our underlying business. We began FY27 with strong momentum, with **items ordered by subscribers growing 45.8% year-on-year and Revenue from Operations increasing 51.1%, while maintaining a normalised EBITDA margin of approximately 41%.**

What gives us particular confidence is the **quality of this growth** - strong repeat behaviour, high organic demand and healthy internal cash generation. The IPO has further strengthened our net worth and enhanced our capacity to fund future growth, giving us greater balance sheet flexibility as we scale.

Importantly, our earnings translate strongly into cash flows, with **EBITDA-to-CFO conversion of 1.05x** in FY26. We generated ₹1,729 million of cash flow from operations during the year, which fully funded our growth capex, while delivering revenue growth of over 40%.

Our ambition is to build Rentomojo into a scaled, technology-led platform for flexible living, while remaining disciplined on profitability and capital efficiency. **The IPO is an important milestone in that journey, but it is only the beginning.**

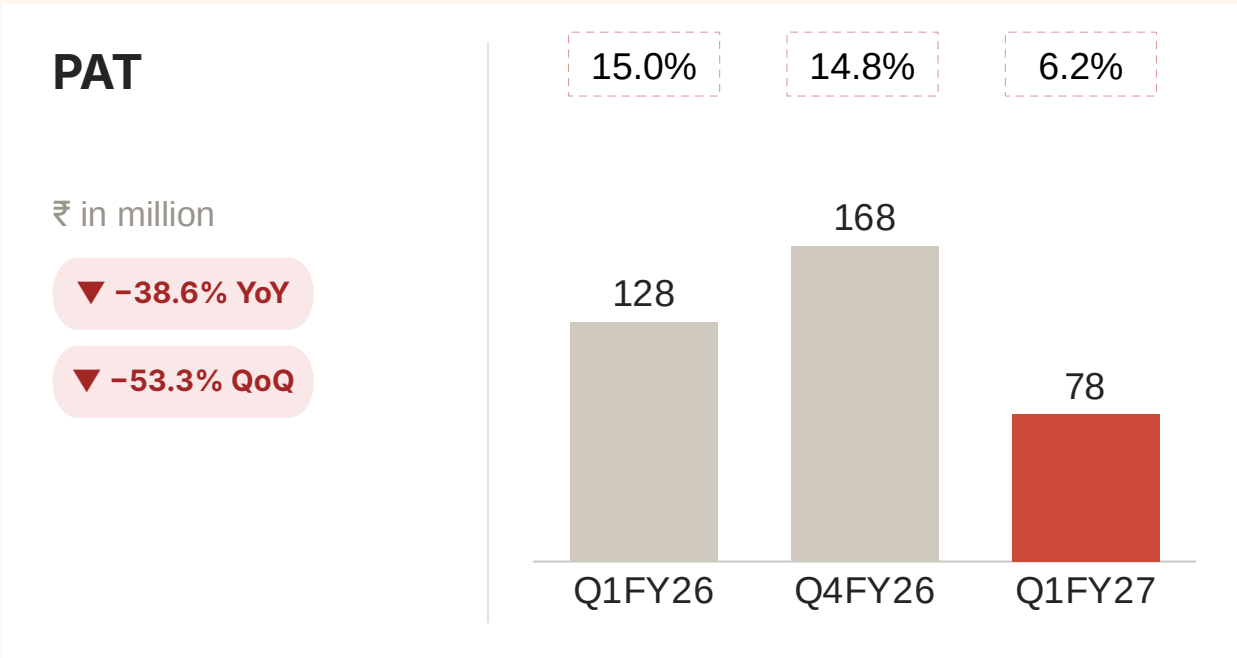
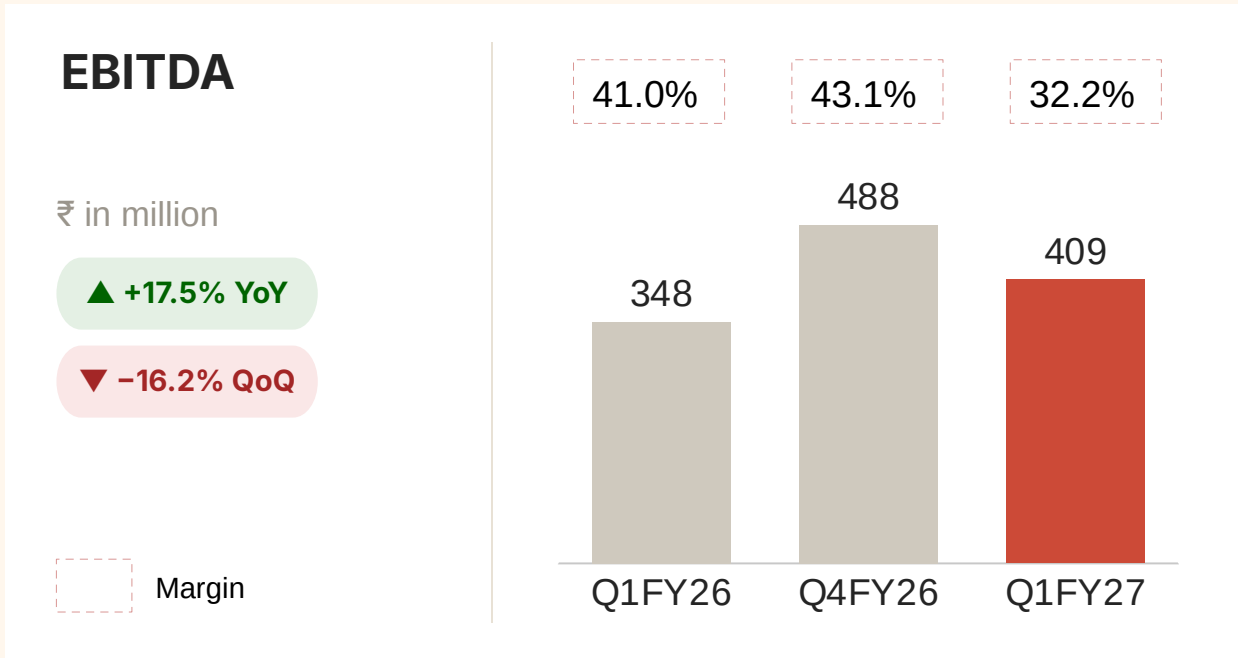
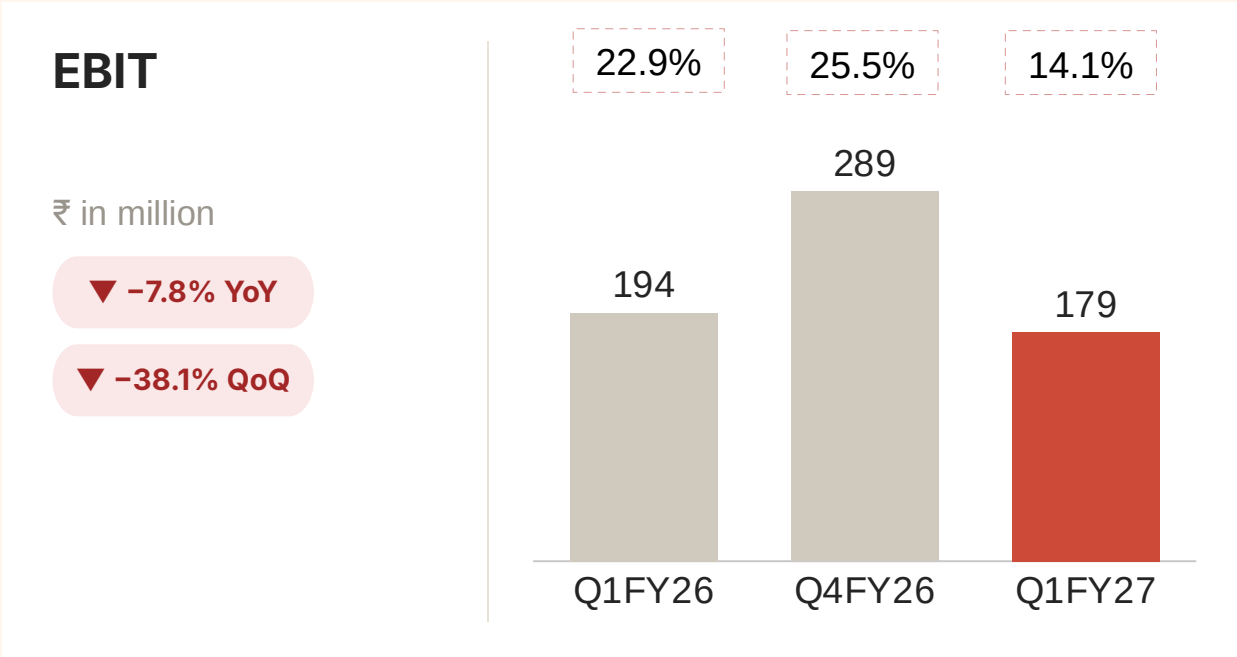
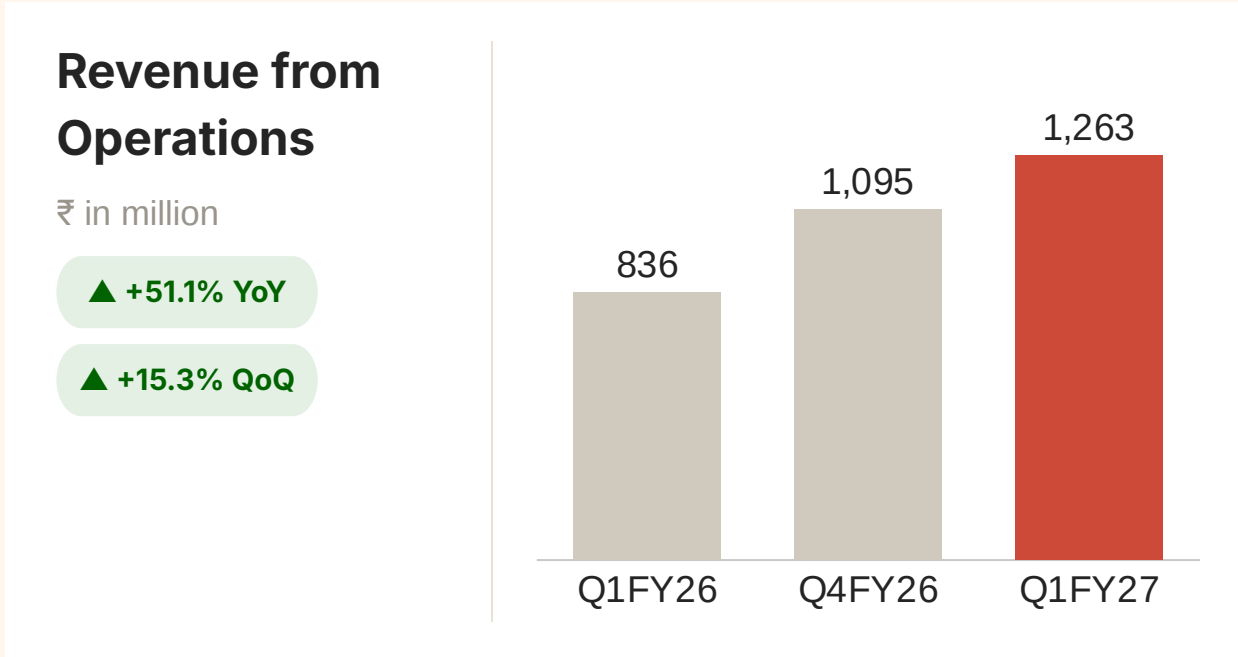
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Quarterly Review

For the Quarter Ended 30th June 2026

Financial Highlights

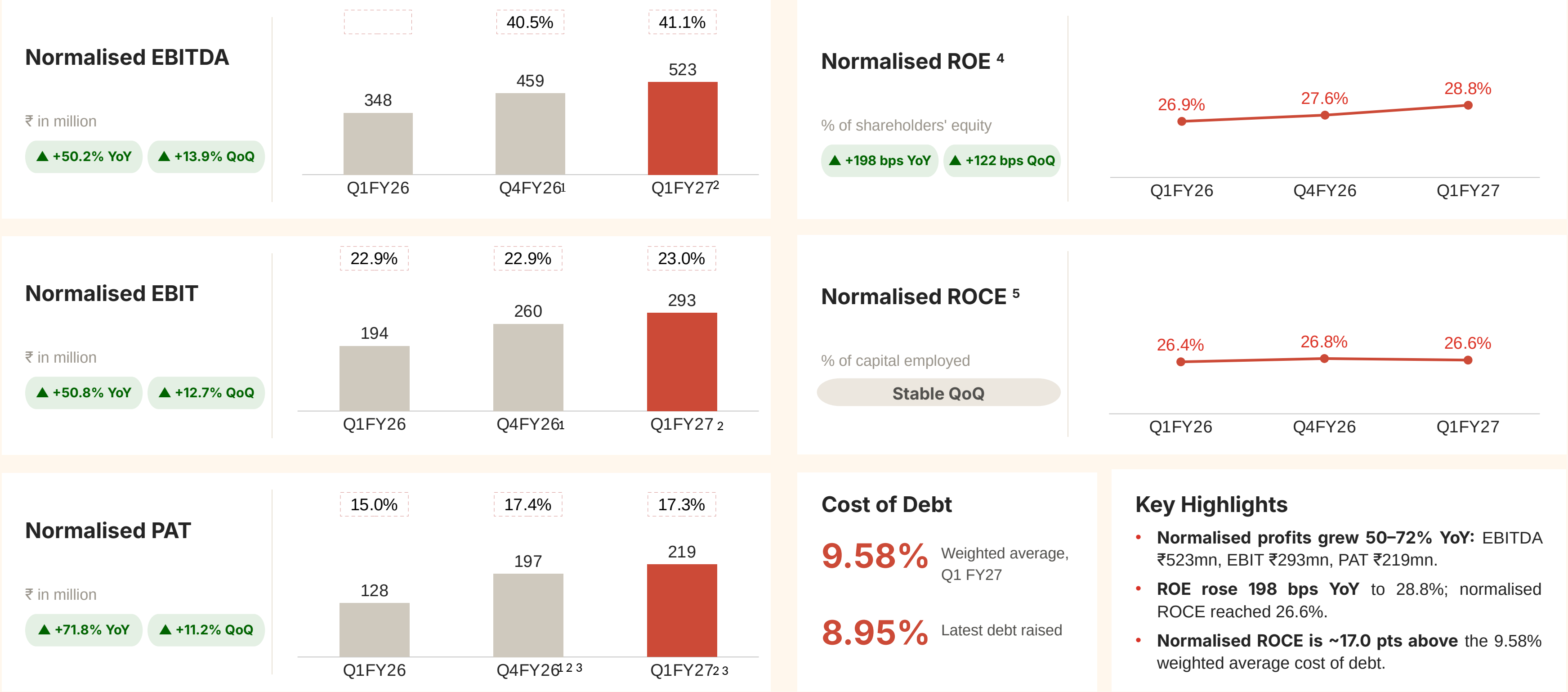


Key Highlights

- Revenue from operations grew at a healthy rate of **51.1% YoY and 15.3% QoQ** supported by growth in live items and items ordered
- Total income grew at a rate of **49.8% YoY and 12.1% QoQ**, other income has remained stable.
- EBITDA grew at 17.5% YoY and -16.2% QoQ. However, excluding the one time impacts of fire and other income, normalised EBITDA grew at a healthy **50.2% YoY and 13.9% QoQ**
- EBIT grew at -7.8% YoY and -38.1% QoQ. However, excluding the one time impacts of fire loss and other income, normalised EBIT grew at a healthy **50.8% YoY and 12.7% QoQ**
- PAT grew at -38.6% YoY and -53.3% QoQ. However, excluding the one time impacts of fire loss, other income, and the impact of DTA which was not in Q1FY26, normalised PAT grew at a healthy **71.8% YoY and 11.2% QoQ**

Note: All financials are on a consolidated basis for the period under review
EBITDA = PAT plus tax expense, finance costs, and depreciation and amortisation expense.
EBIT = EBITDA - depreciation and amortisation expense.
PAT= PAT after exceptional items.
Margins are calculated on Total Income

Financial Highlights

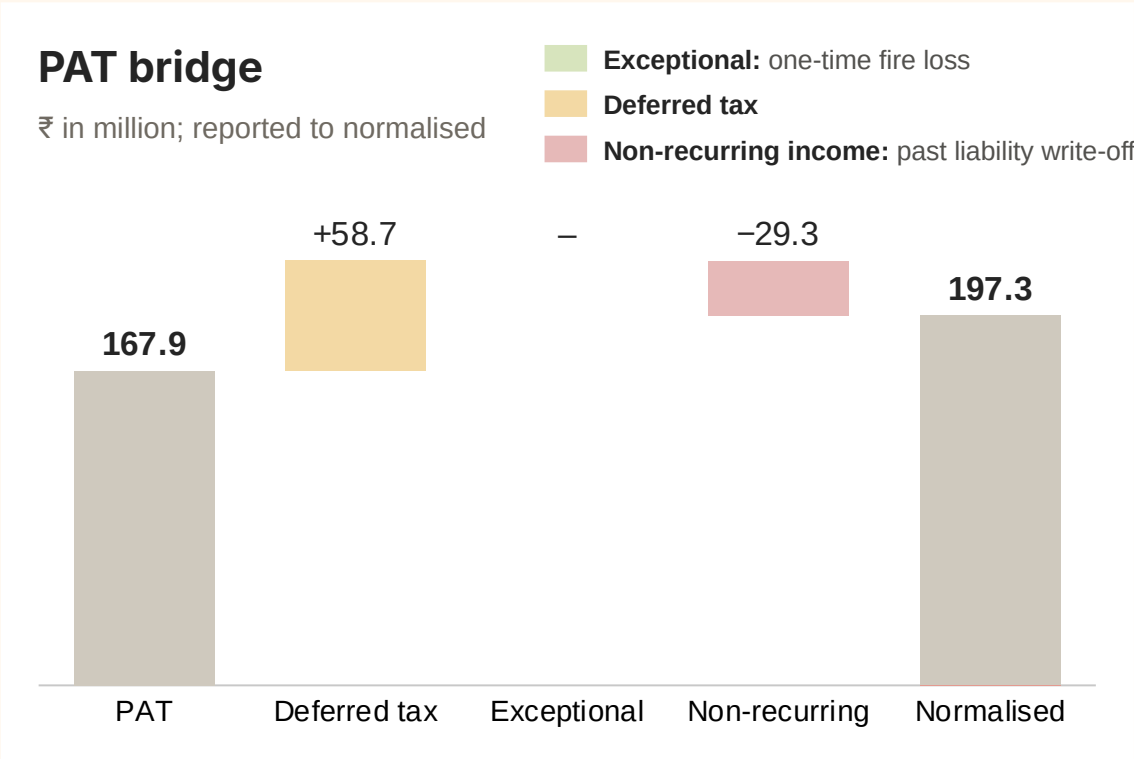
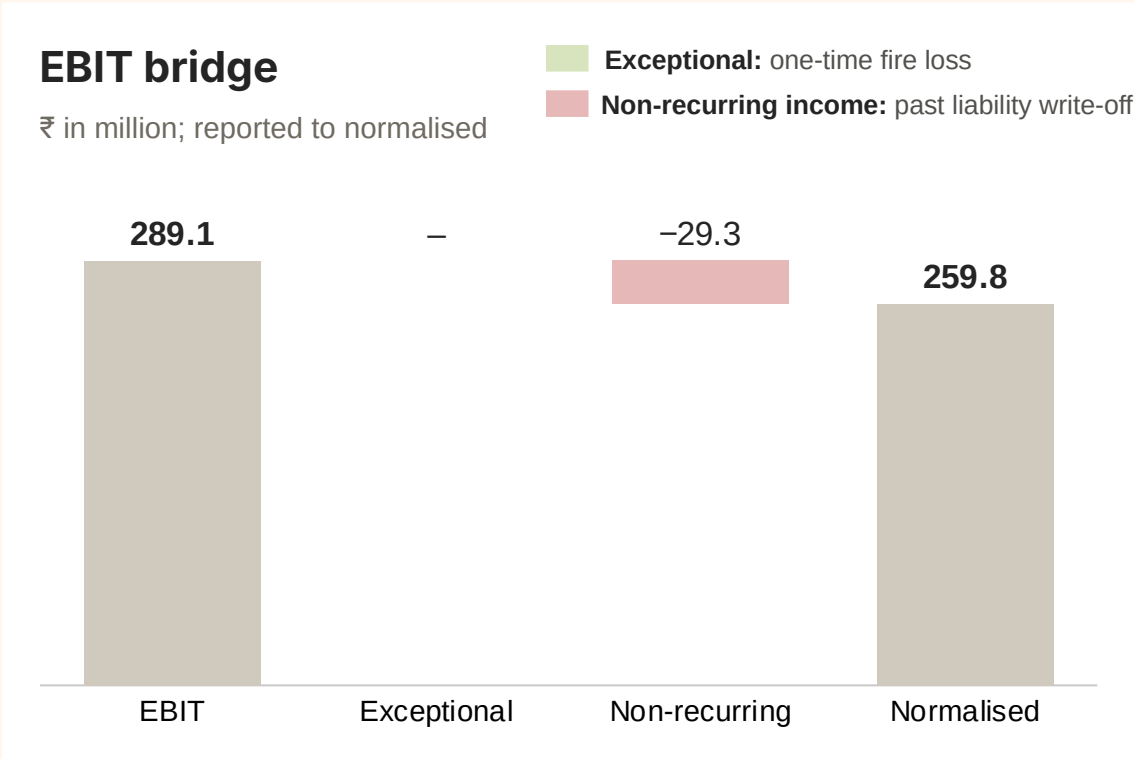
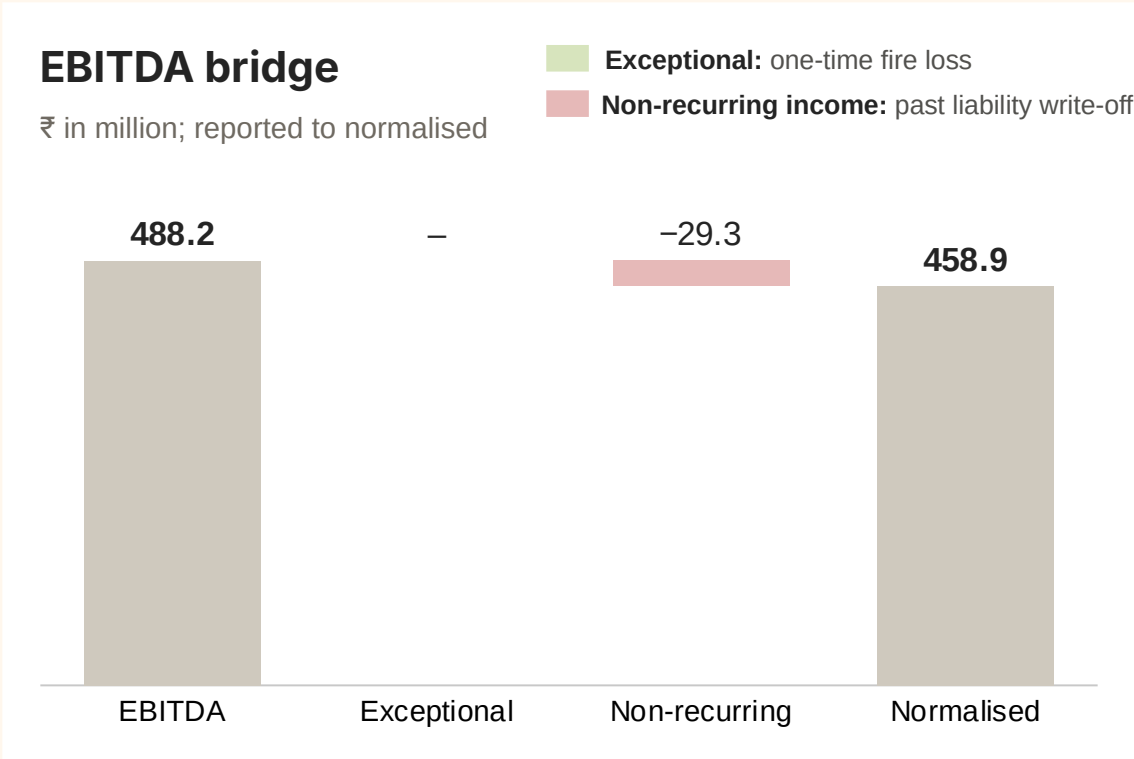


1 Adjusted for non-recurring income.
2 Adjusted for exceptional item.
3 Adjusted for deferred tax income/expense.
4 Annualised, adjusted for non-recurring, exceptional items and deferred tax income/expense.
5 Annualised; adjusted for exceptional items.

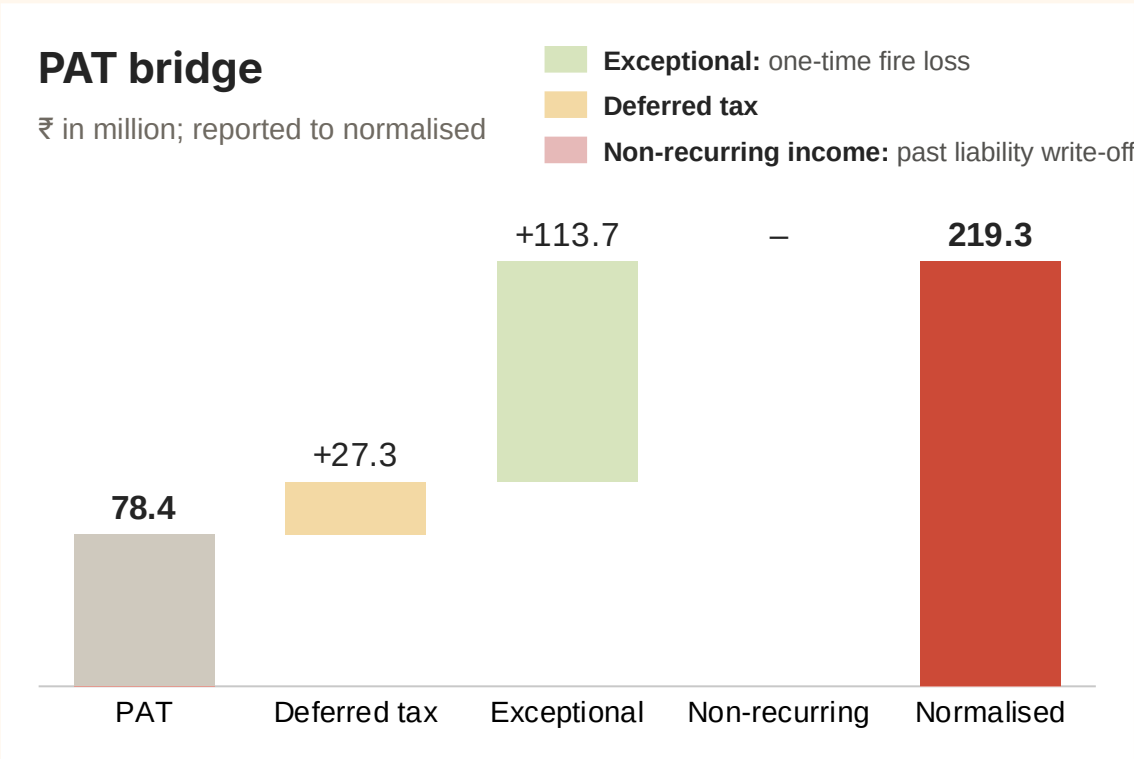
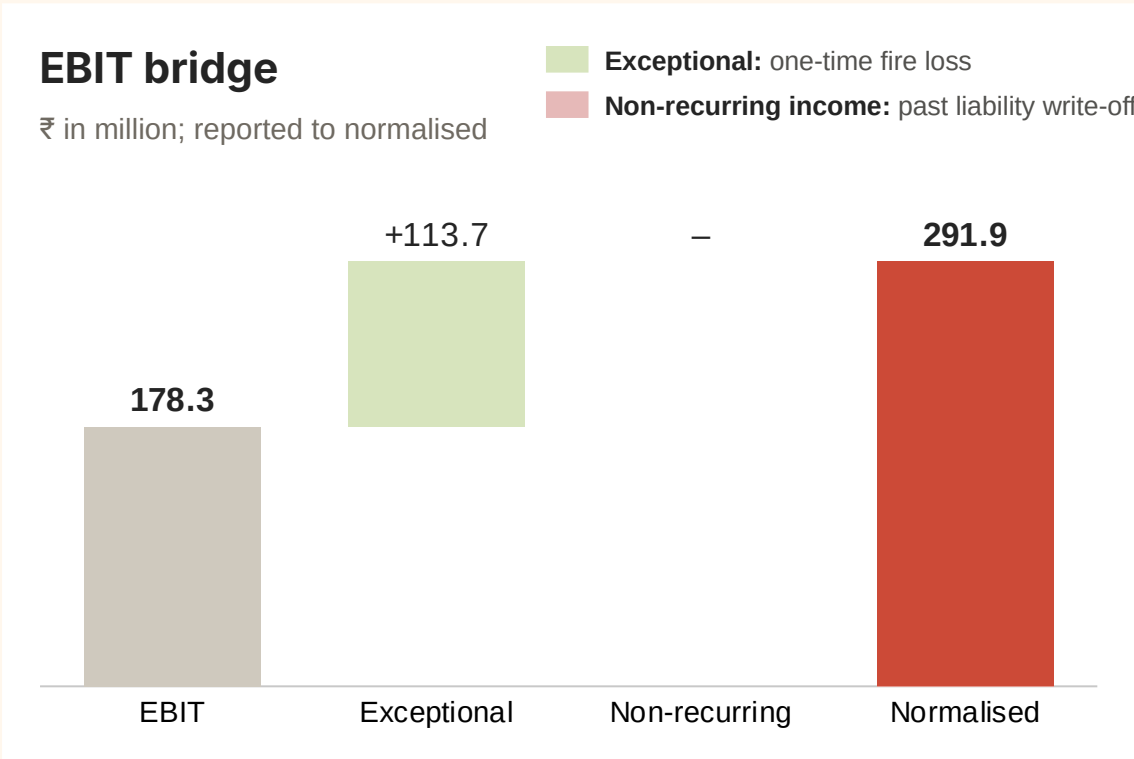
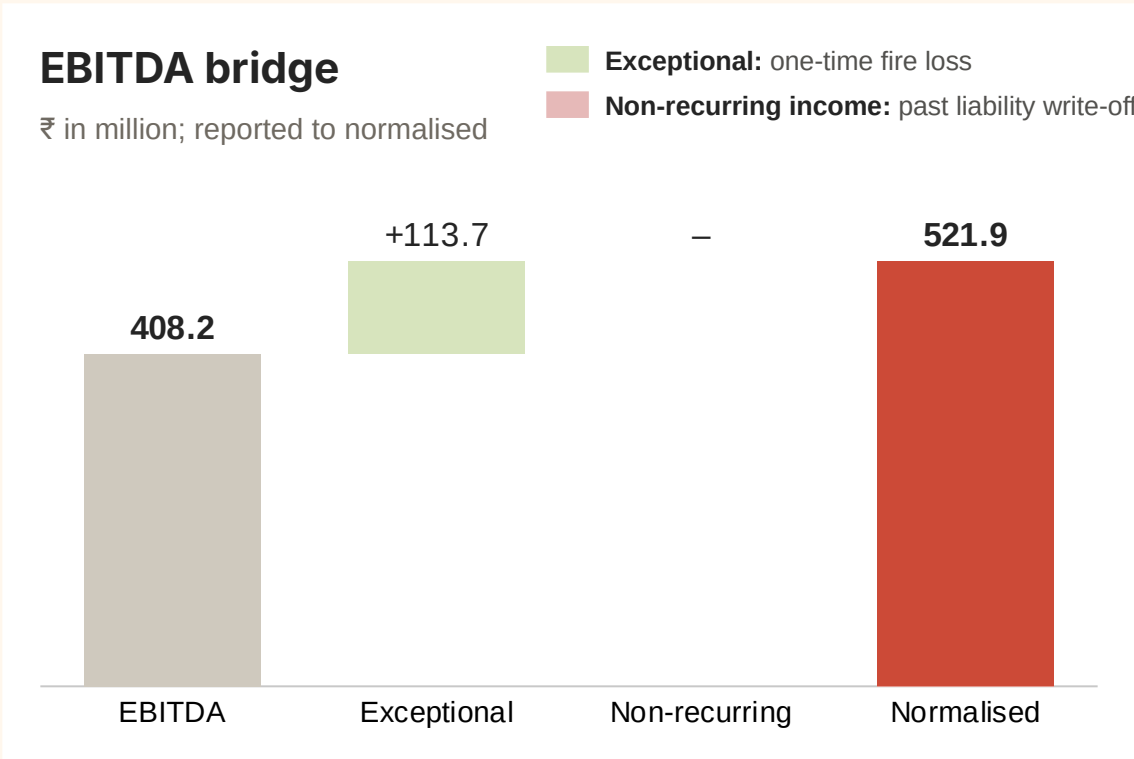
Margin

Normalisation Bridge

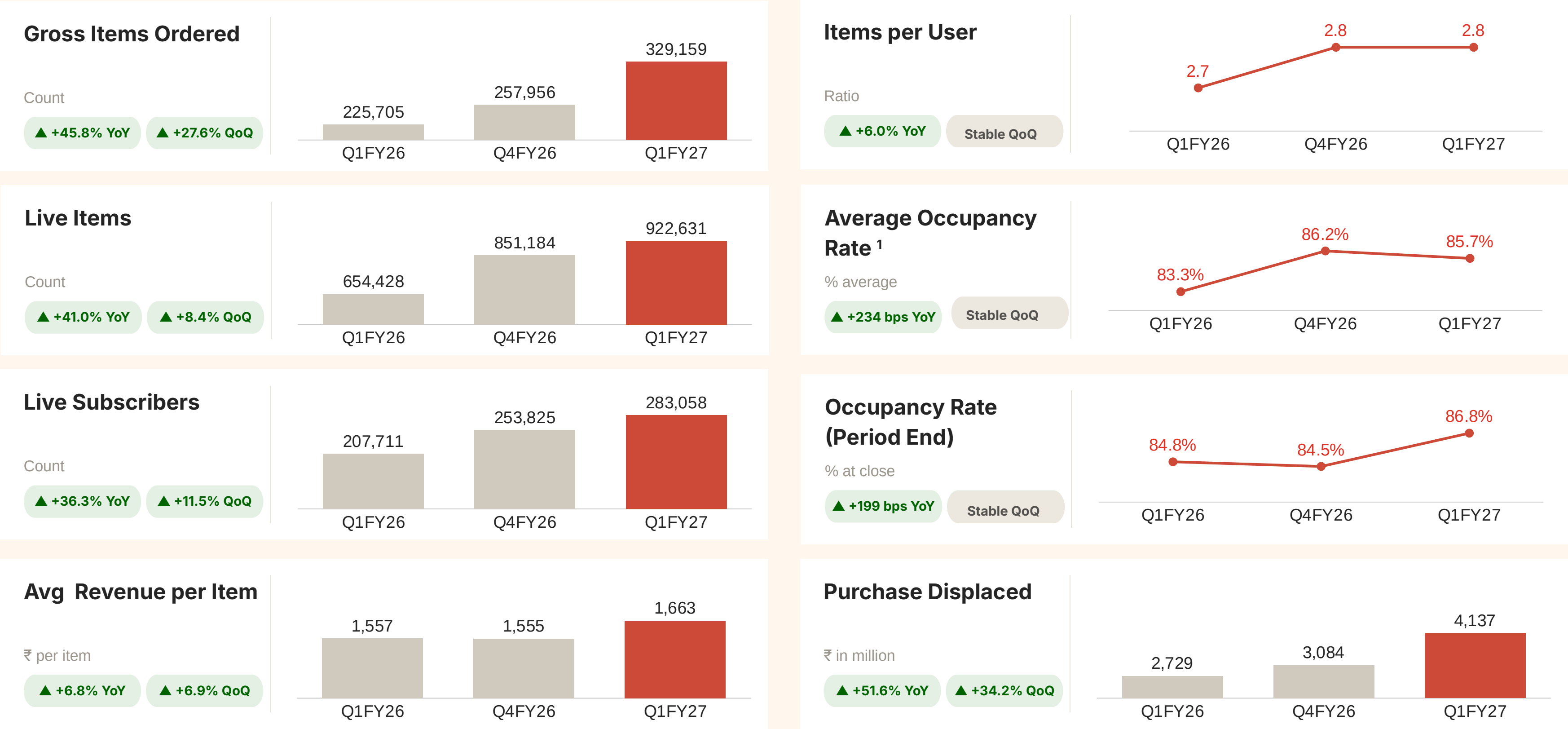
Q4FY26



Q1FY27



Operational Highlights



Note: 1 Calculated as Average Items Deployed with Subscribers for the year/period divided by Average Live Items for the year/period.

Growth Strategy — Three Levers, Led by Omnichannel

Three growth levers

1

Omnichannel retail

Stores placed with micro-market intelligence to lift awareness

2

New cities, deeper tech

Capital-light city launches plus tech investment for efficiency, logistics and sustainable growth

3

Broader platform services

New service-intensive categories such as water purifiers

Why omnichannel matters

Awareness is still nascent

Online search volume for furniture and appliance rental is 15% of that for housing rental¹; the other 85% is headroom to reach through awareness and distribution.

15%

search volume vs housing rental

“Used” creates a trust deficit

Certified used-car players built consumer trust in refurbished goods; Rentomojo is driving the same shift in furniture and appliances. Experience zones let customers validate products and get guided advice.

Rental is new; in-person is familiar

The subscription spans 11+ lifecycle touchpoints, from ordering and KYC to delivery, repair and upgrade. Stores answer questions on pricing, tenure and returns in person.

11+

lifecycle touchpoints

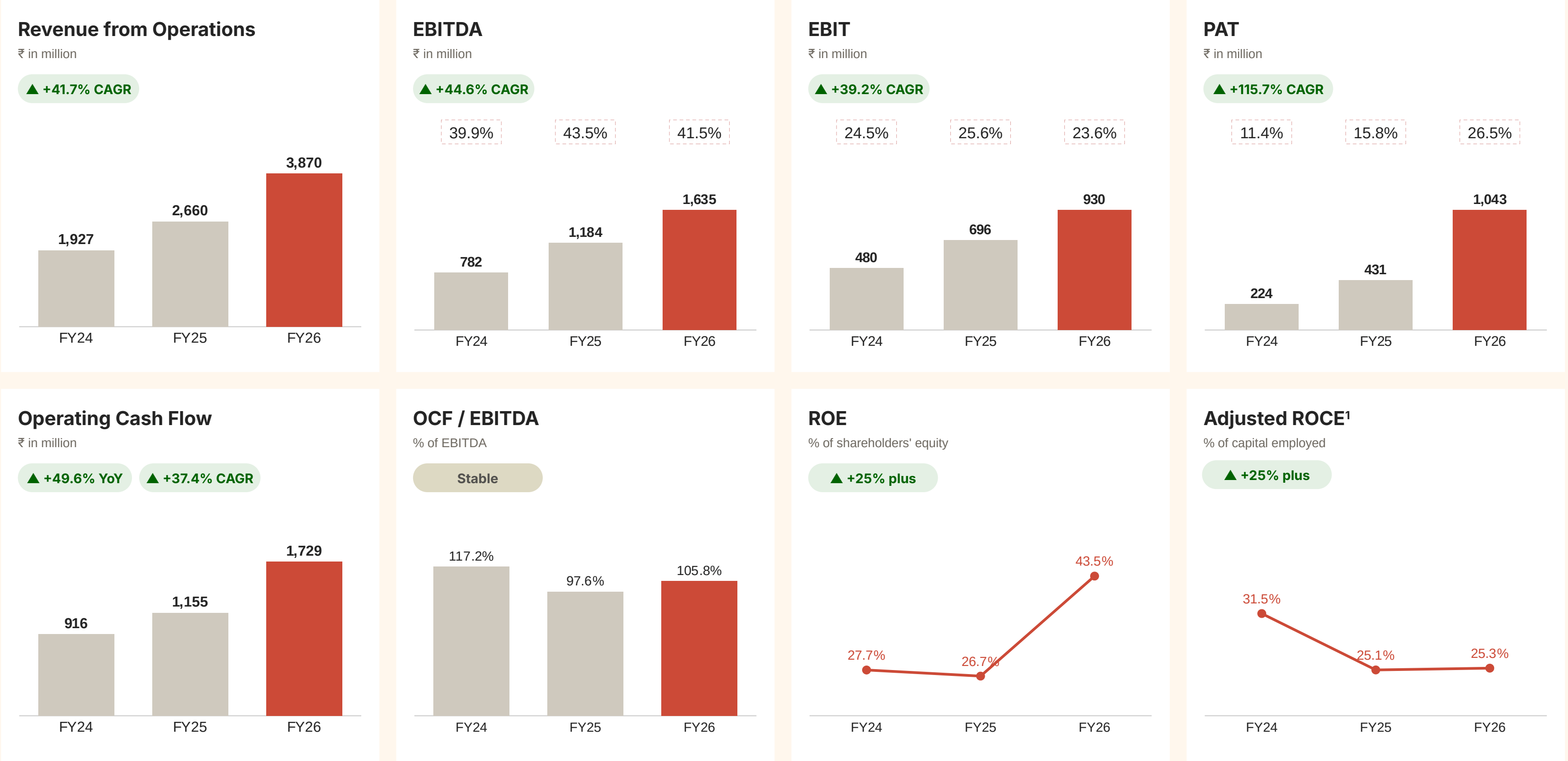
Source: Redseer Report. Note: 1. CY25.



Annual Review

For the Quarter Ended 30th June 2026

Financial Performance



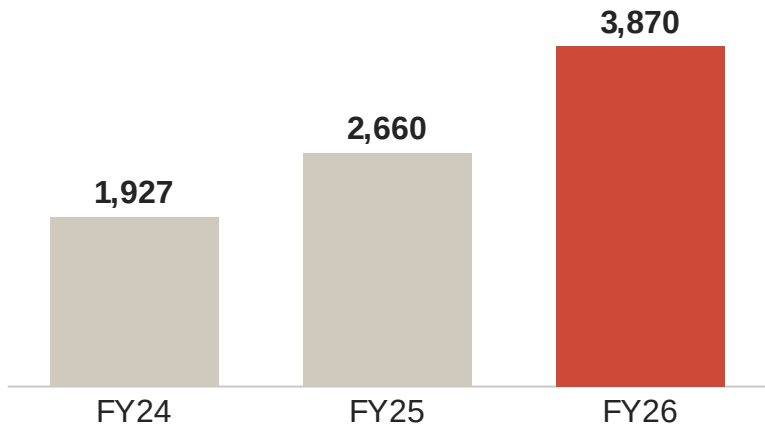
Note: Margins are on total income excluding one-time income. CAGR FY24–26.
1 Adjusted ROCE is calculated based on the methodology and definition provided in the Company's RHP

Financial Performance

Revenue from Operations

₹ in million

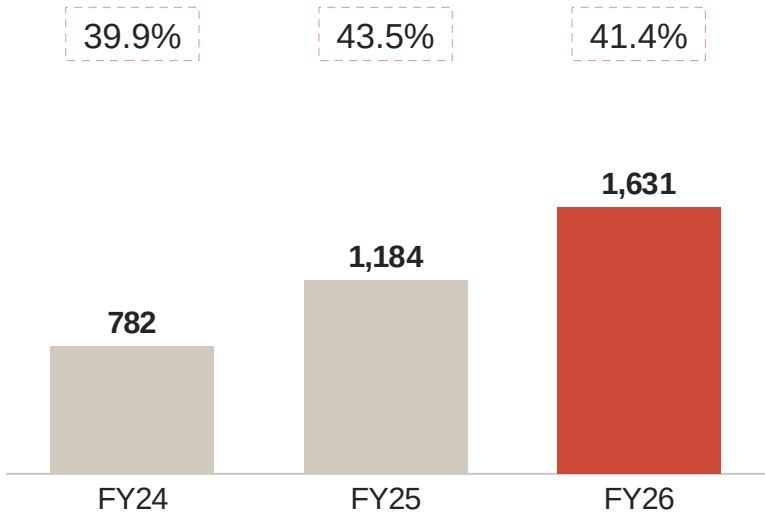
▲ +41.7% CAGR



Normalised EBITDA

₹ in million

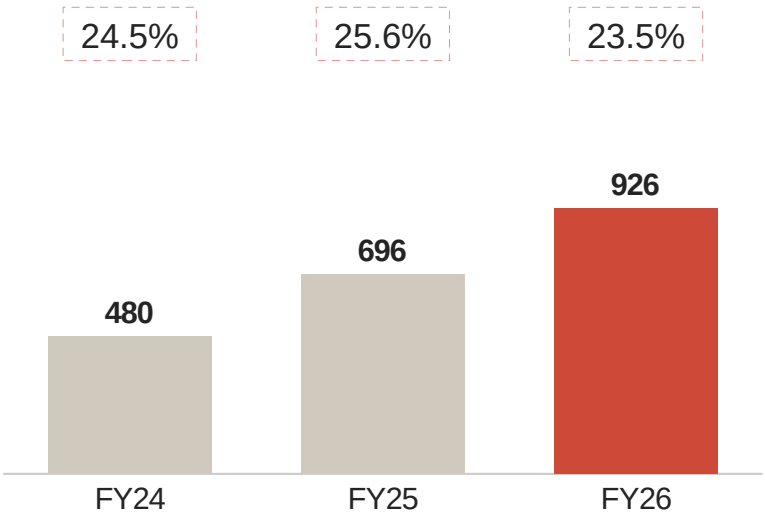
▲ +44.5% CAGR



Normalised EBIT

₹ in million

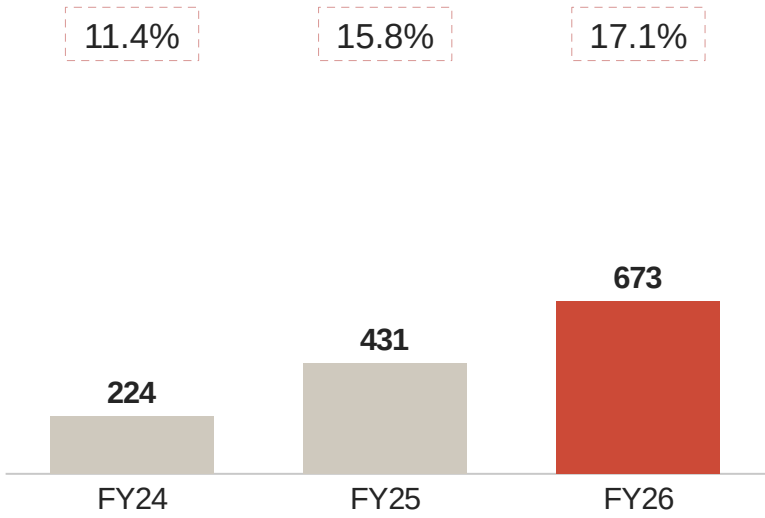
▲ +38.9% CAGR



Normalised PAT

₹ in million

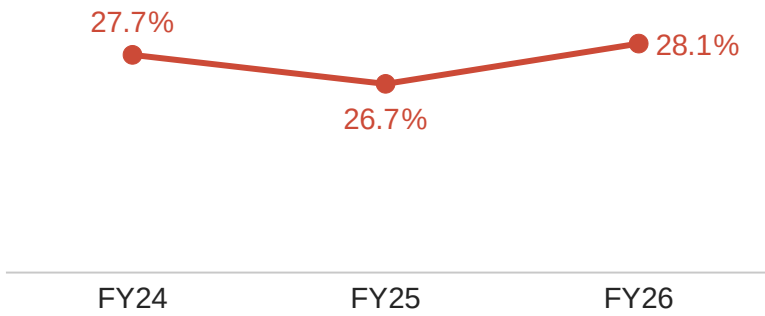
▲ +73.3% CAGR



Normalised ROE¹

% of shareholders' equity

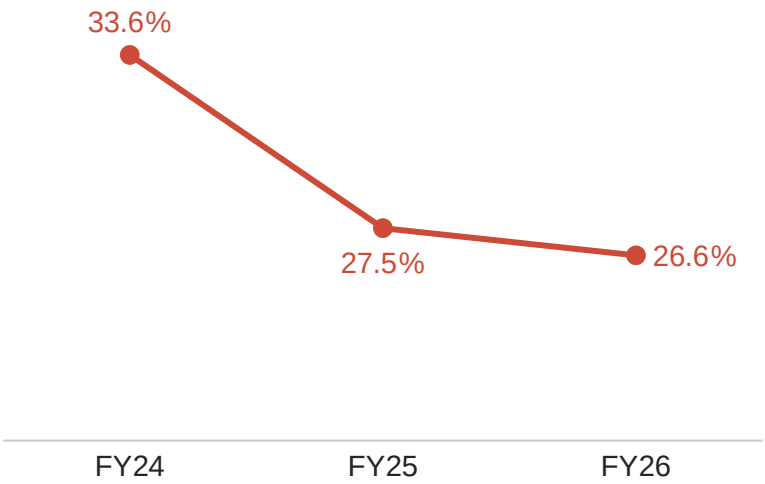
▲ 25% Plus



Normalised ROCE²

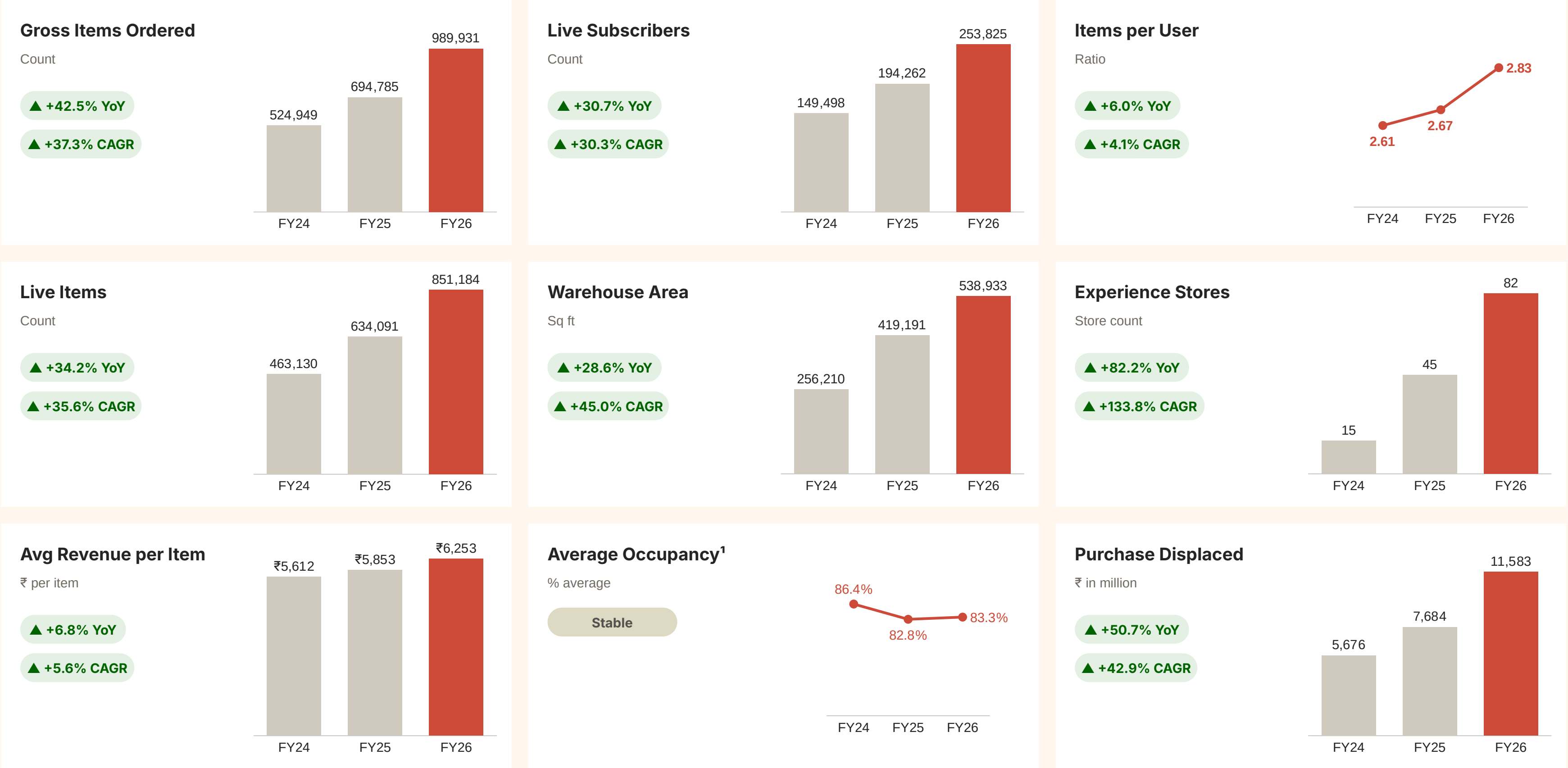
% of capital employed

▲ 25% Plus



Note: Margins are on total income . CAGR FY24–26. ¹ Adjusted for deferred tax, exceptional items and non-recurring income. ² EBIT, including other income and adjusted for exceptional items, divided by average capital employed.

Operating Drivers and Network

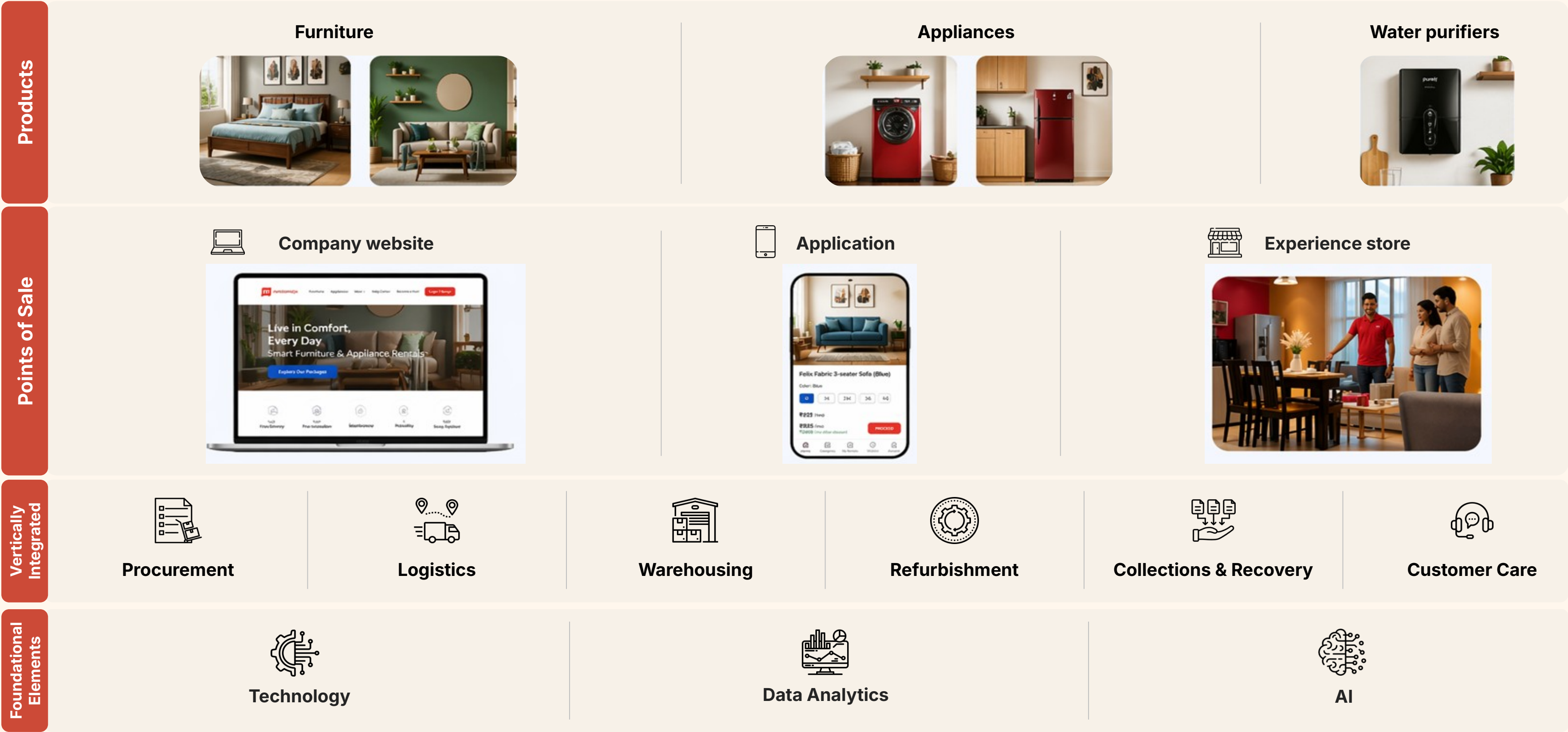




Company Overview

Rentomojo at a Glance

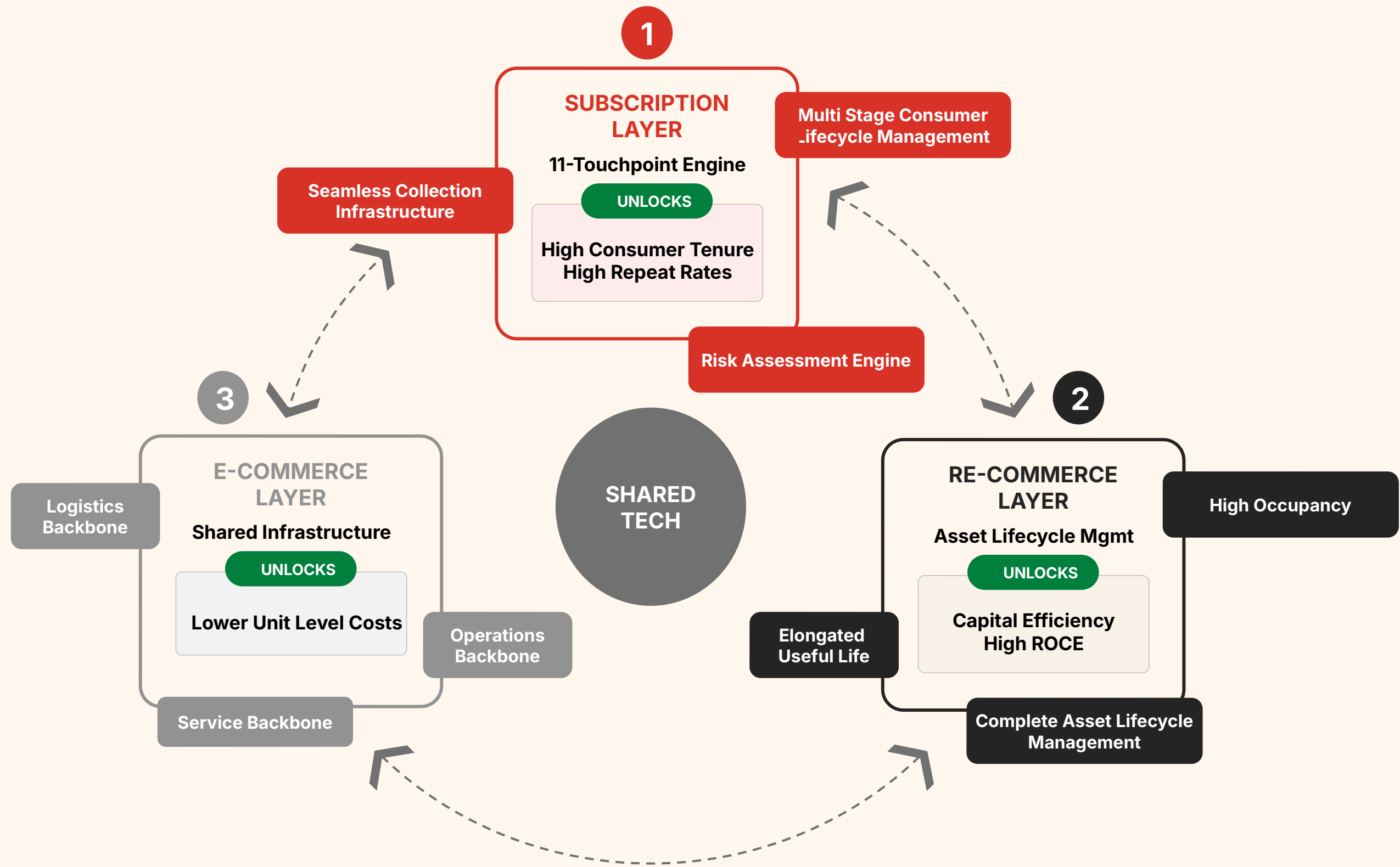
India's largest full-stack D2C, online rental and subscription platform for furniture and home appliances¹



Source: 1. Redseer Report | Note: Figures have been rounded off 2. FY26 3. Basis live subscribers 4. FY23-25 5. IND AS 6. IGAAP

Rentomojo's Triple-Layer Business Model Flywheel

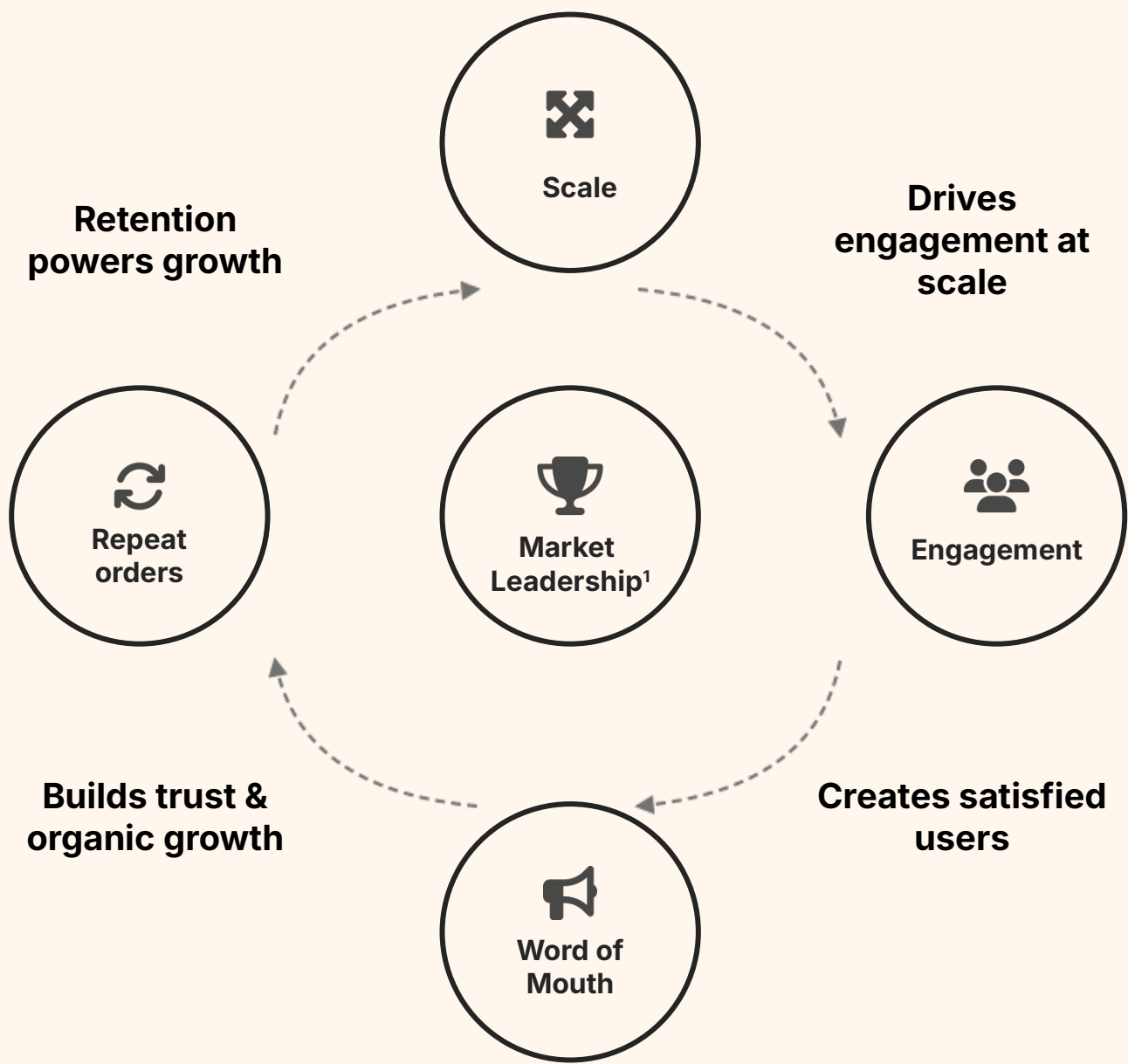
Three interconnected layers form a difficult to replicate business model with 11 unique touchpoints, multi-cycle asset reuse, and structural unit-cost advantages driving consistent¹ growth



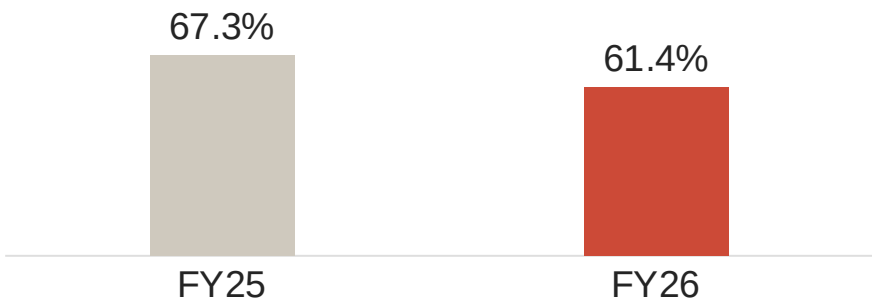
Note: 1. For period FY24-26

A self-reinforcing ecosystem of e-commerce, subscription, and re-commerce capabilities

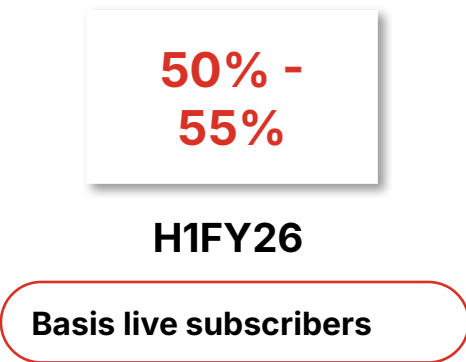
Market Leadership



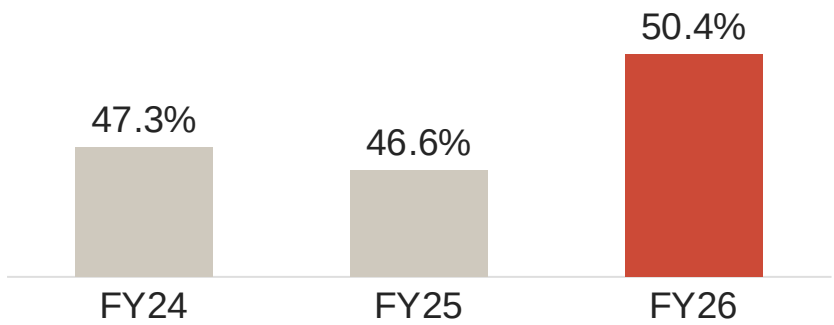
High Organic Traffic Contribution (%)



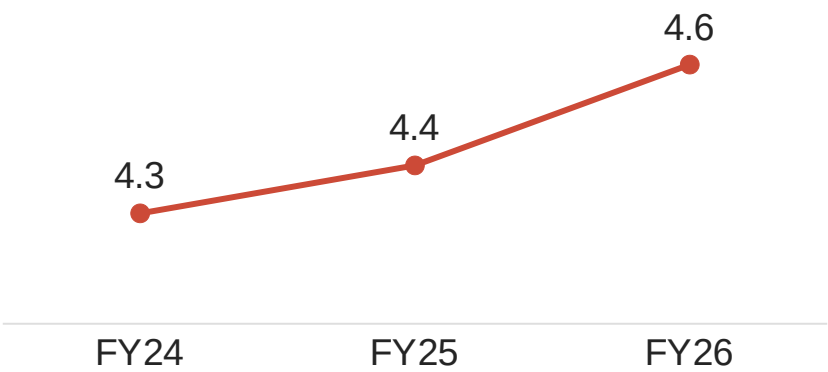
Dominant Market Share¹ (%)



Repeat Orders (%)



Android Application Store Rating (#)



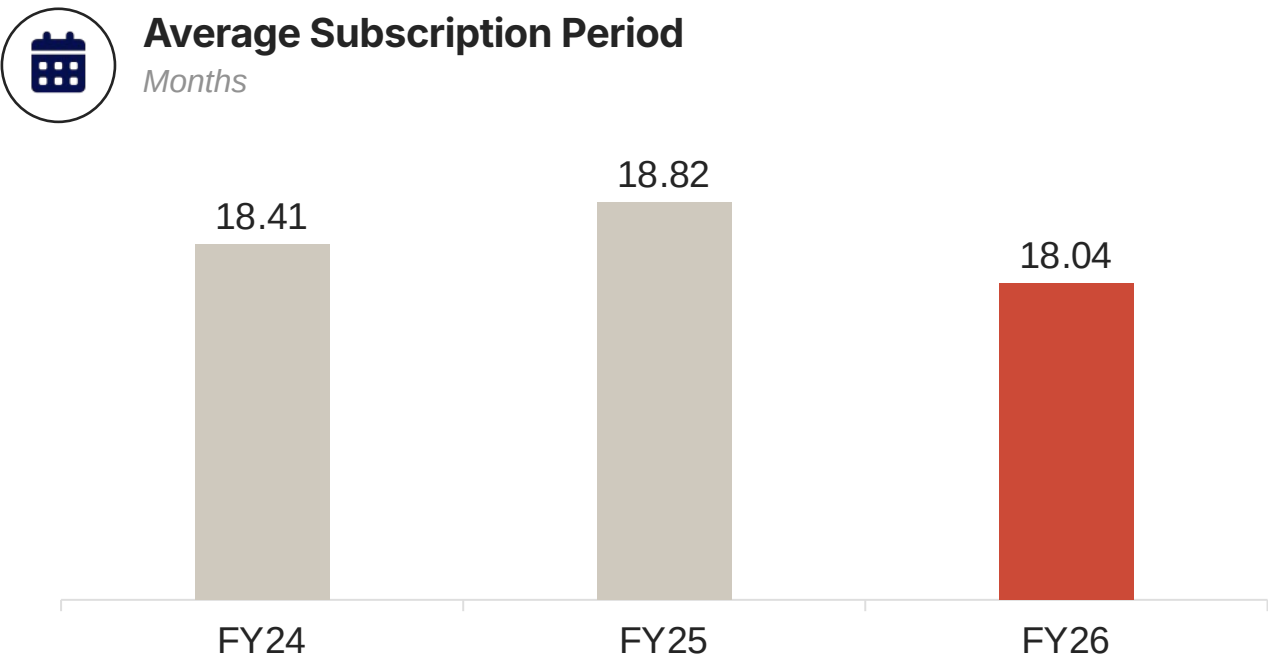
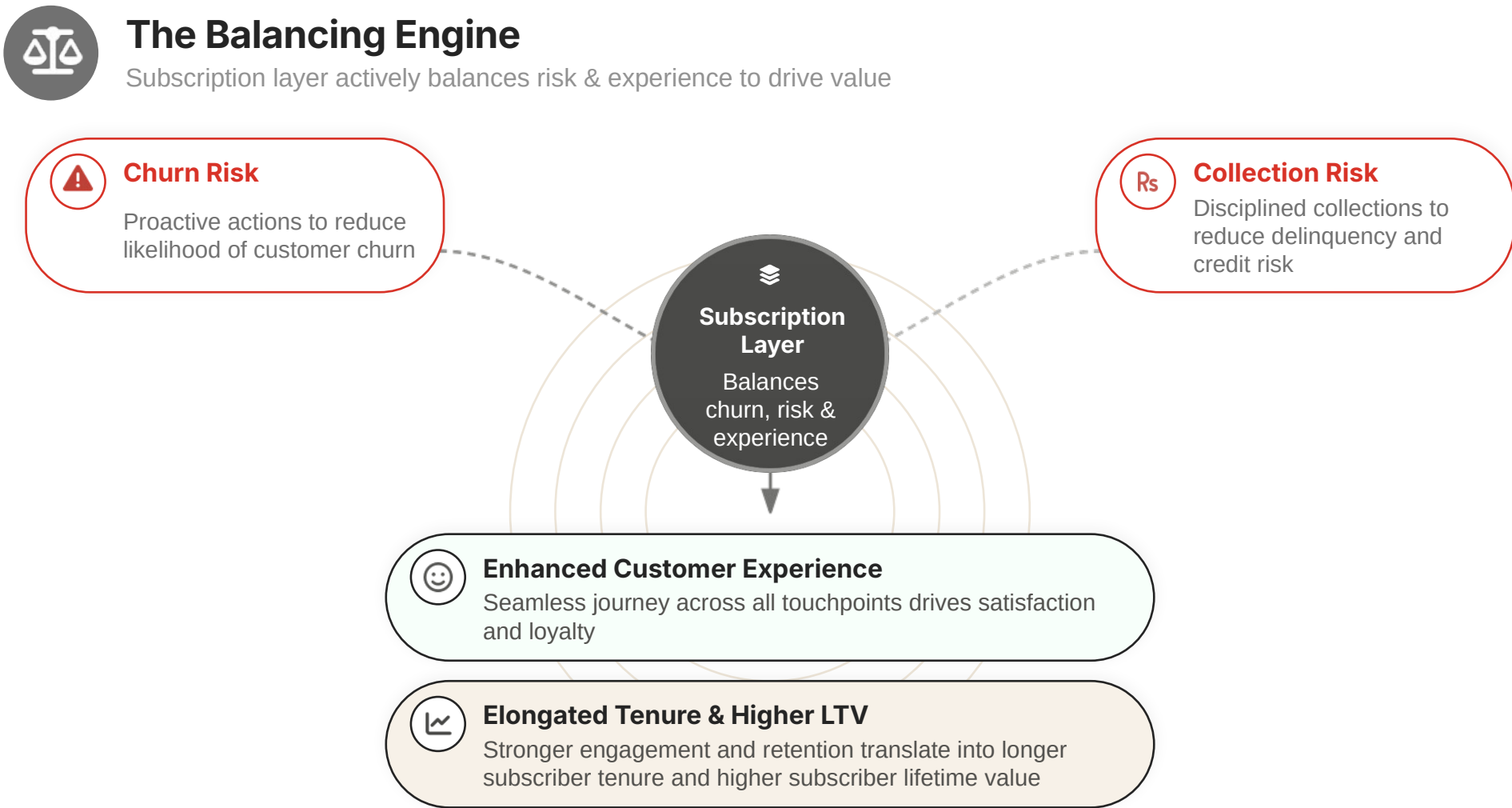
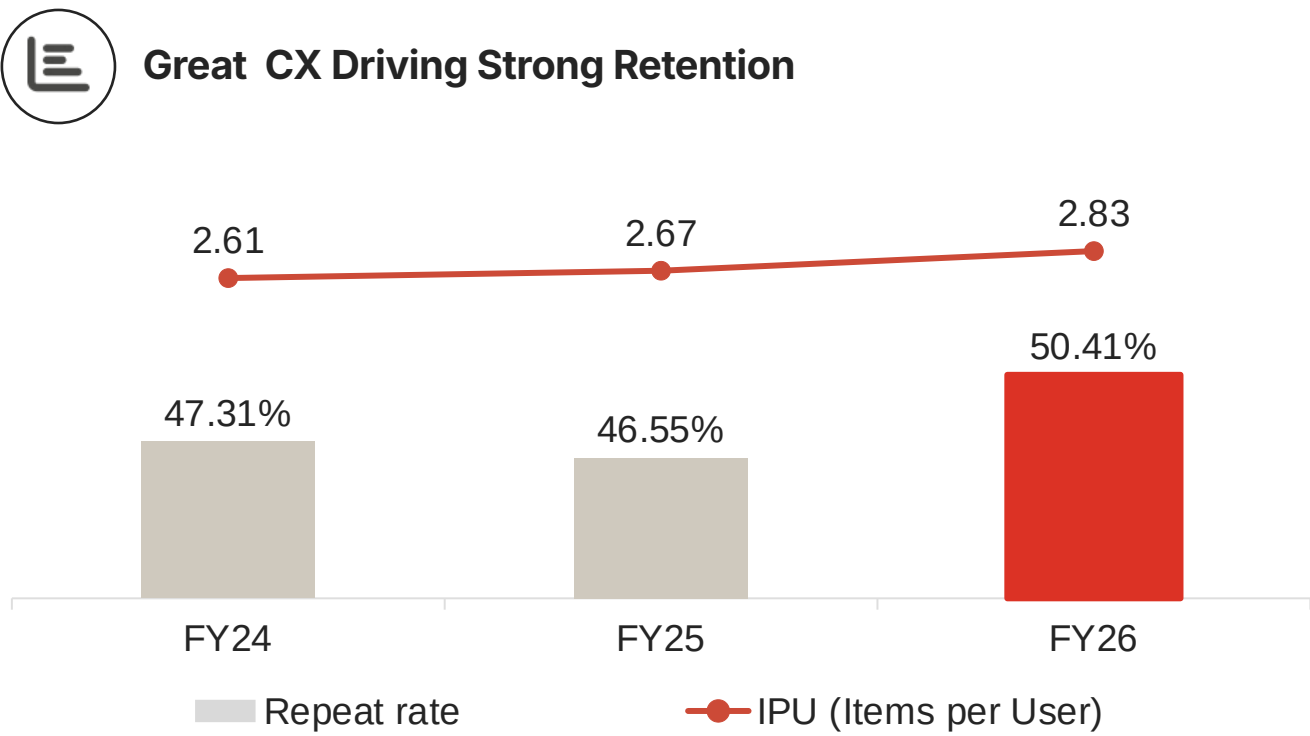
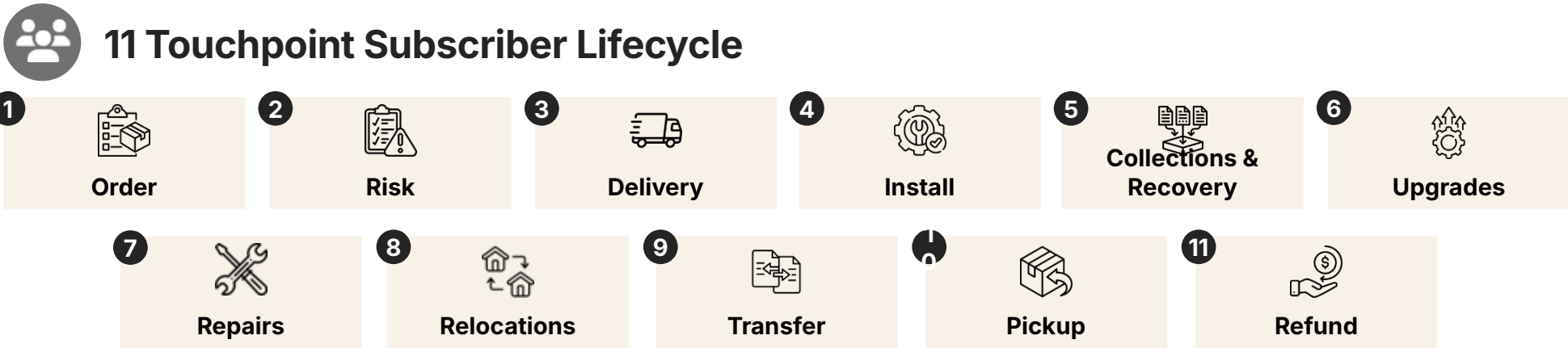
Brand Keyword CAGR (FY23 - FY25)¹



Source: 1. Redseer Report| Note: H1FY26 refers to period as of 30 Sep'2025
2. Average for leading home furniture and appliances rental platforms

Subscription Layer

Unlocks: High LTV, High Repeat Rates & Longer Tenures



Note: CX – Customer experience

Item Cohort Performance

Cohort value indexed to ₹100 | Fiscal 2017 and Fiscal 2018 cohorts | Revenue earned to date, till the period ended 30 June 2026

Fiscal 2017 Cohort

Cohort value indexed to ₹100 · in service more than nine years

5.22x

Revenue earned to date
per ₹100 of original cohort value

54.82%

Cohort still earning
share of items generating revenue

Fiscal 2018 Cohort

Cohort value indexed to ₹100 · in service more than eight years

4.60x

Revenue earned to date
per ₹100 of original cohort value

59.69%

Cohort still earning
share of items generating revenue

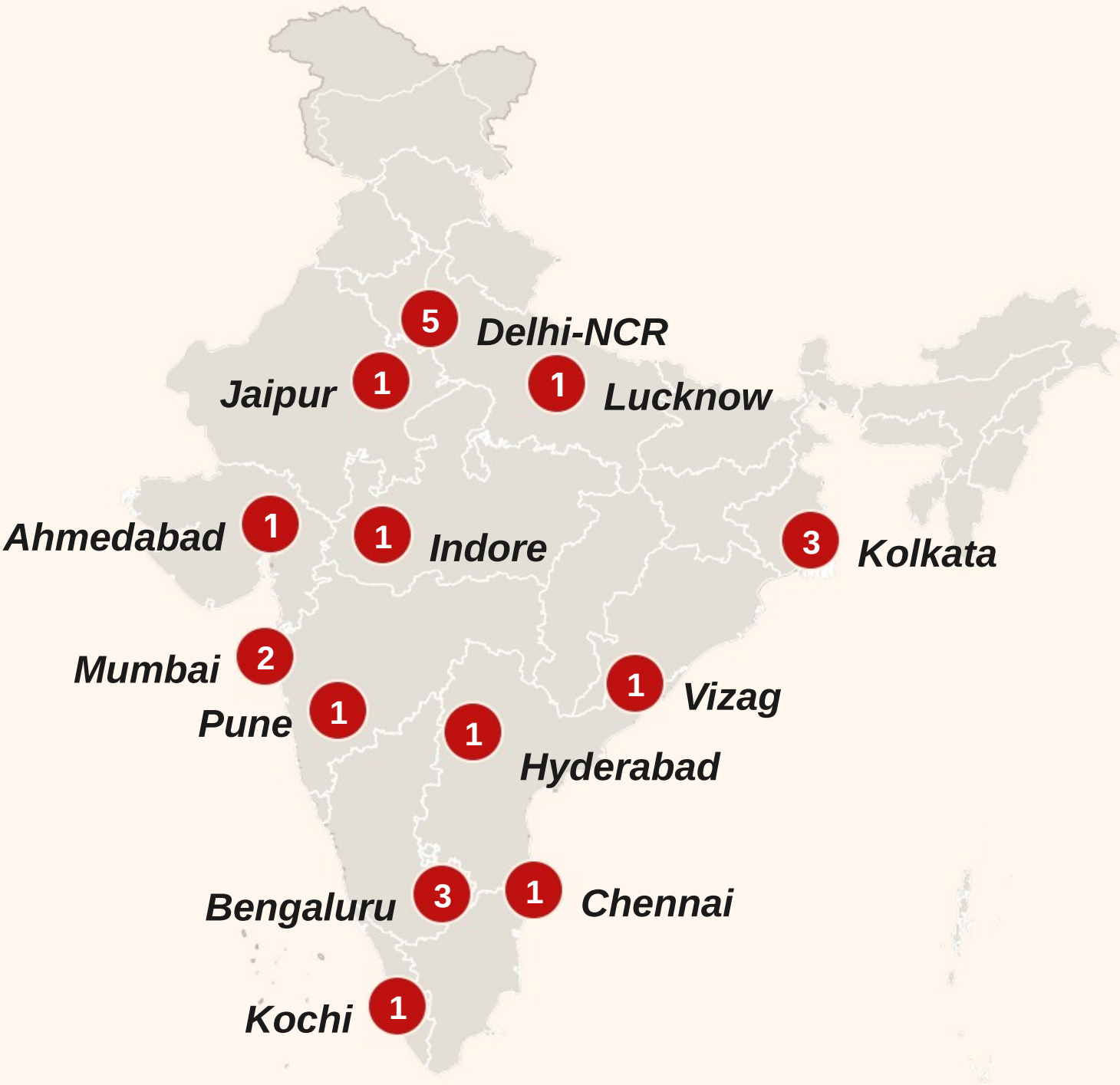
Refurbishment Snapshot



Warehouse and Experience Store Network Across India

Warehouses

Number of warehouses by city



Experience stores

89 stores across 14 cities



Notes: Delhi-NCR includes Delhi, Ghaziabad, Faridabad, Noida and Gurgaon. Warehouses: Noida (2) and Gurugram (3) are grouped under Delhi-NCR. The data is as on period ended 30 June 2026

Experienced Leadership Team

Management team with experience across consulting, consumer internet, finance and technology



KMP

Geetansh Bamania

Co-founder, Chairperson, MD & CEO

14+ yrs · IIT Madras · KPMG, Flipkart, TrendSutra



KMP

Hakim Ujjainwala

Chief Financial Officer

15 yrs · CA, CFA, B.Com, · Pioneer Investcorp, MGB,



KMP

Ketan Krishna

Executive Director – People & Governance

19 yrs · MDI Gurgaon · Aditya Birla, Magma, IDFC Bank



KMP

Deepika Bhandiwad

Company Secretary & Compliance Officer

8 yrs · LL.B., ACS (ICSI) · BPL, Pro FX Tech



SMP

Prabhat Verma

Head – Product & Technology

11 yrs · IIT Kanpur · Kyros, Goddard, Synovate



SMP

Akash Jangid

Head – Business Operations & Experience

11 yrs · IIT Bombay, ISB · Zinnov, Flyrobe, Hiveloop



SMP

Rohan Kulkarni

Vice President – Finance & Accounts

9+ yrs · CA, B.Com · Deloitte



Industry Overview

Industry Overview

Five themes from the Redseer Report behind the rental opportunity in India

1 India's Expanding Consumption is Driving the Growth Story

2 \$250M in Purchases Displaced — Rentals Are the New Default

3 India's Mobile-First Economy Lives in Rental Homes

4 Cash-Strapped, Always-On-the-Move: Meet India's Core Consumer

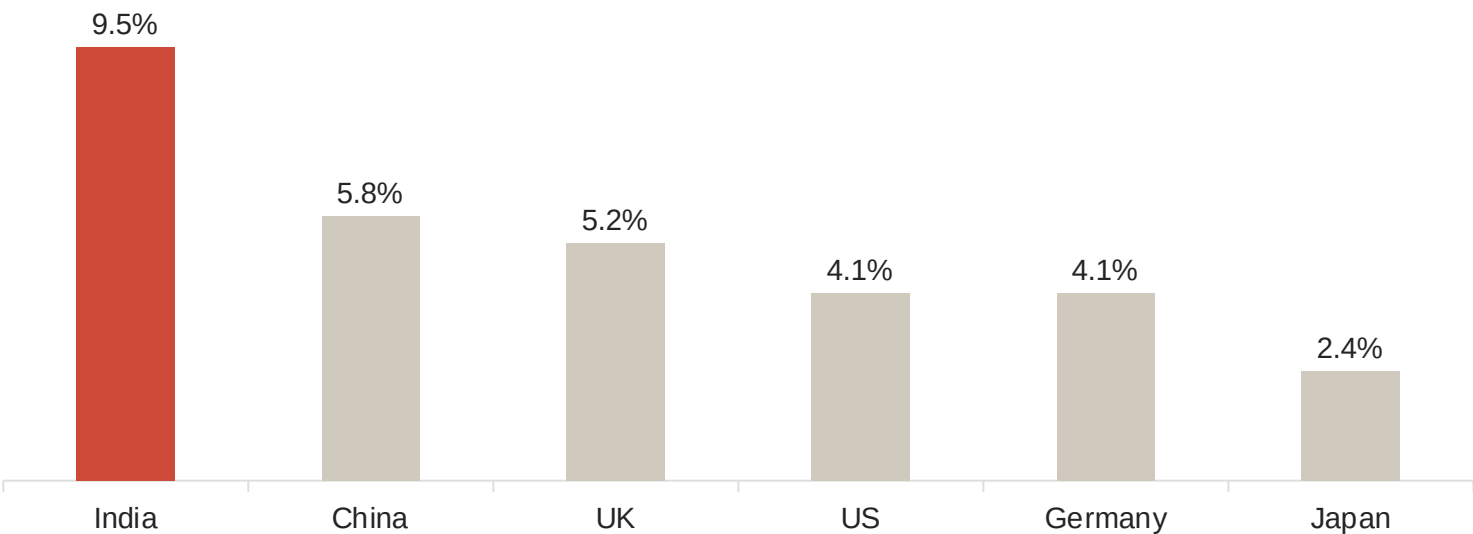
5 Rent vs Buy: The Economics That Favor Flexibility

Source: Redseer Report

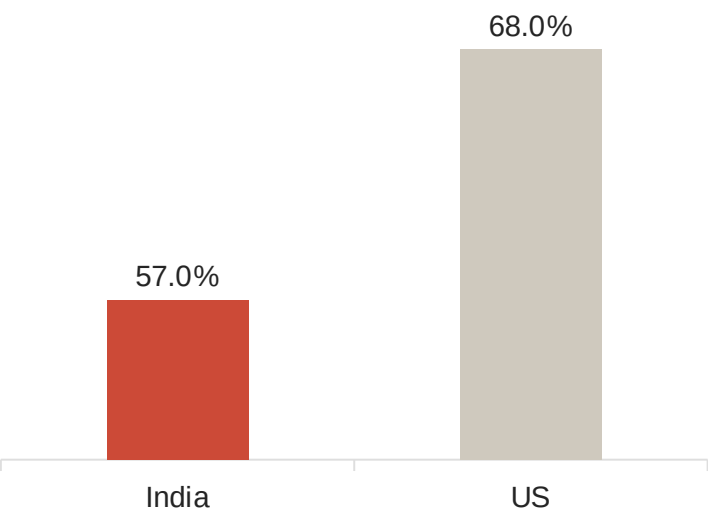


India's Expanding Consumption is Driving the Growth Story

GDP Growth Rate Comparison¹
India leads major economies in projections



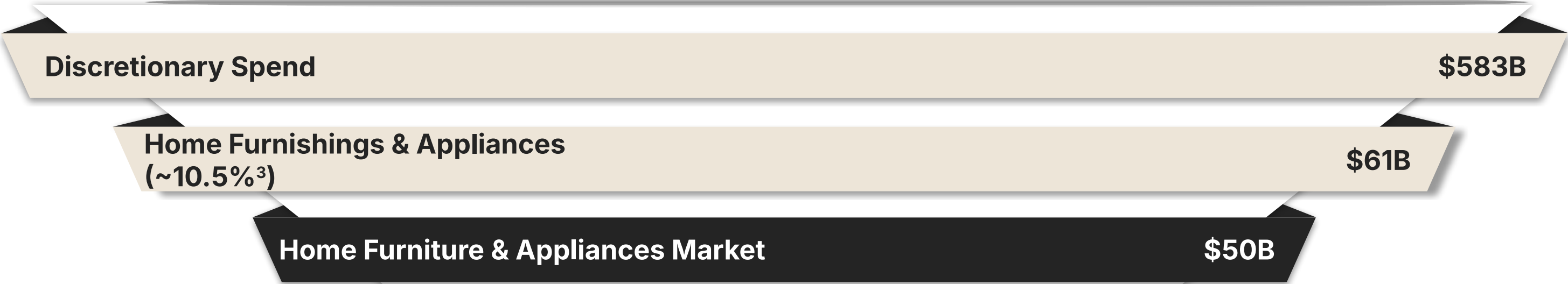
Consumption² as % of GDP



India's consumption at **57%** vs US at **68%** highlights significant headroom

Market Sizing & Growth Trajectory

CY2025

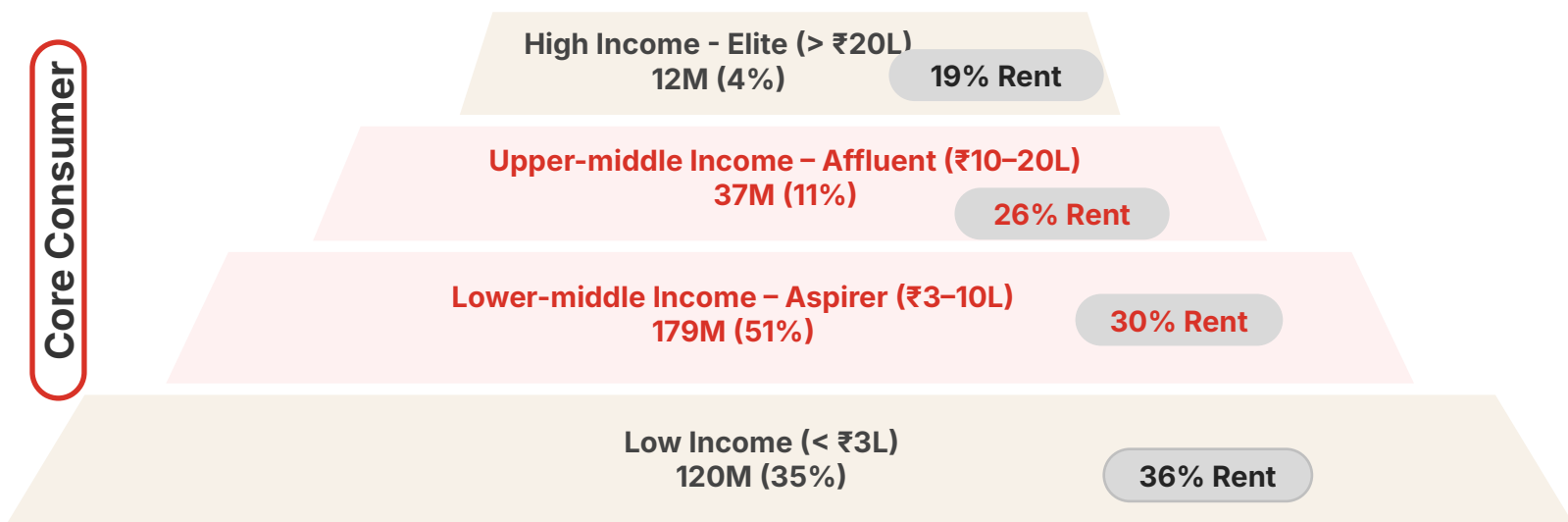


Source: Redseer Report | Note: 1. FY26-31 for India, CY25-30 for others 2. Private Final Consumption Expenditure contribution to GDP – FY26 for India, CY24 for USA 3. as % of Discretionary spend

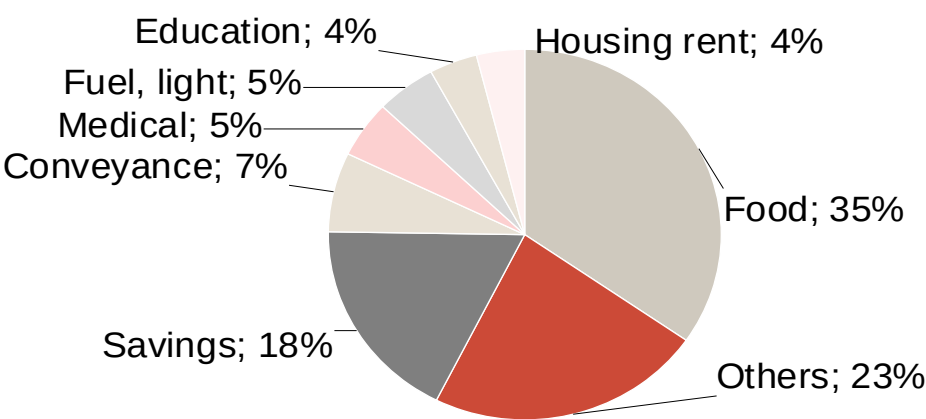
Cash-Strapped, Always-On-the-Move: Meet India's Core Consumer

Household Economics

Income Pyramid & Rental Incidence – CY2025



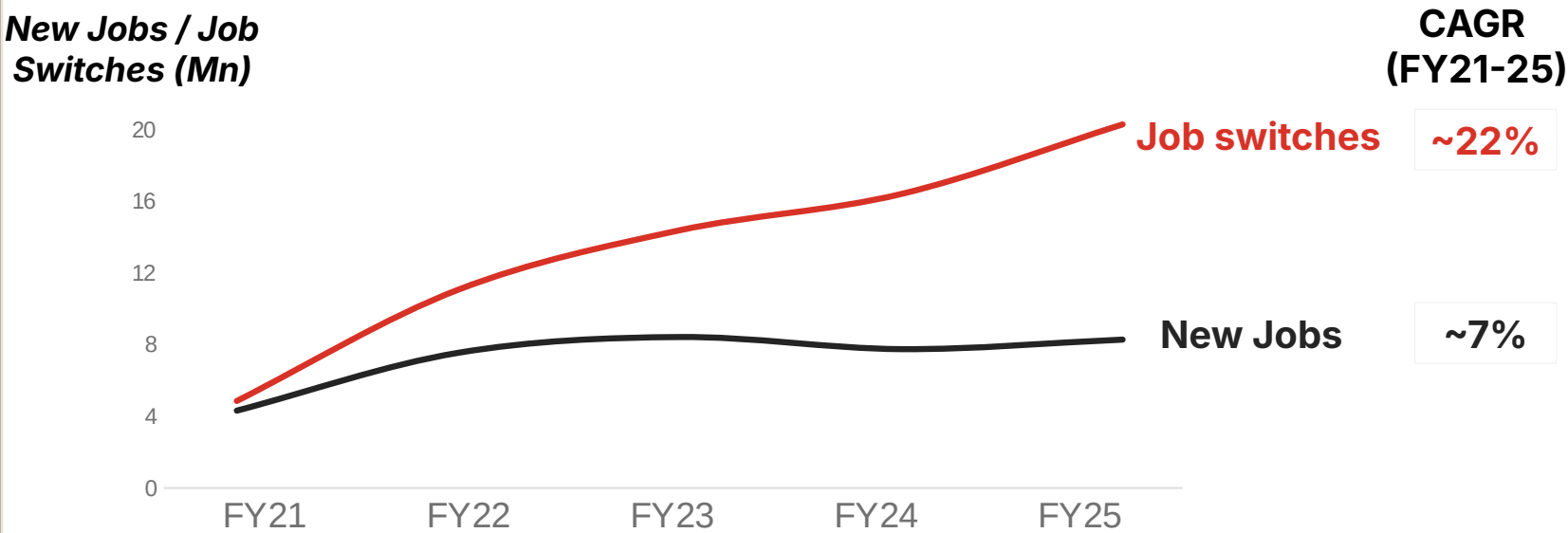
Where the Monthly Income Goes – FY2024



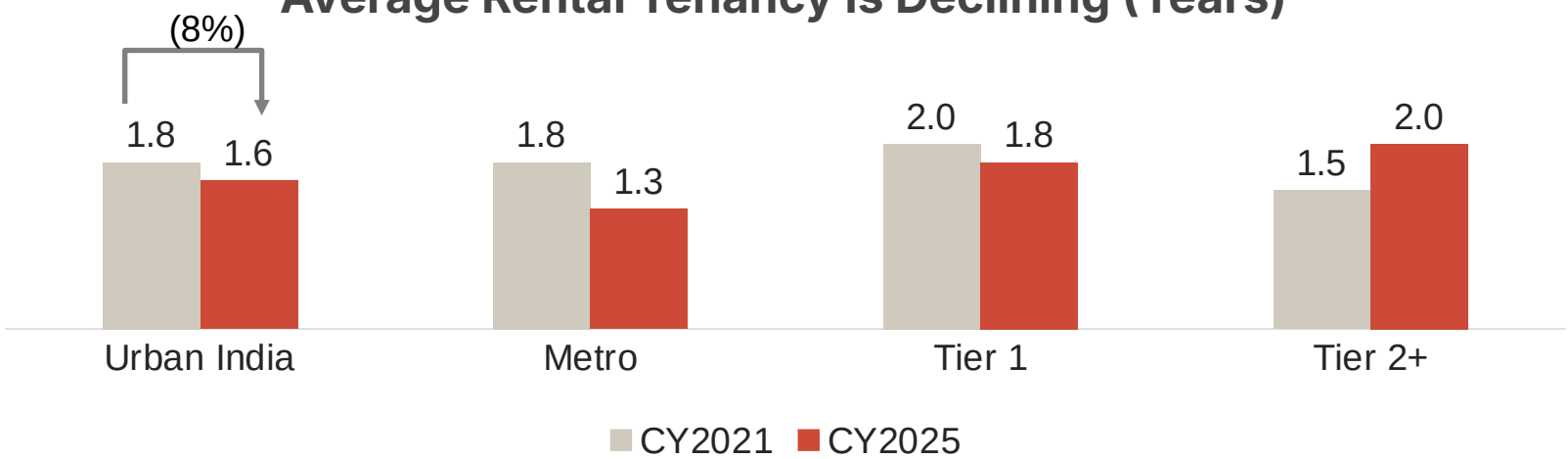
In FY2024, **~60%–65% of household income** is spent on core needs (food, housing, transport), leaving limited room for discretionary purchases.

Mobility & Tenancy Trends

Rising Job Switching Indicates Higher Mobility



Average Rental Tenancy Is Declining (Years)



With job switch rates growing at **~22% CAGR¹** alongside the rise of hybrid work models, increased urban mobility is driving a structural shift toward shorter rental tenancies, as consumers increasingly favor commitment-light living arrangements

Source: Redseer Report | Note: 1. FY21-25

Why Renting Makes More Sense for India's Mobile Consumer

Structural shift in consumer behavior driven by affordability, flexibility and rising digital intent

Factor		Purchase Full payment	Purchase 24-month EMI ¹	Rental RentoMojo
Tangible	Total 2-Year Cost	₹4,01,777 Med-High	₹4,40,547 High	₹3,32,924 Lowest
	Upfront Payment	High	Medium	Low
	Repairs / AMC	Customer-borne	Customer-borne	Vendor-managed
	Upgradation	Repurchase	Repurchase	Easy swap
	Relocation Cost	Customer-borne	Customer-borne	Free / Included
	Cost Recovery (Resale)	Customer self-manages	Customer self-manages	NA
Intangible	Commitment	High commitment	High liability	Low
	Ownership Feel	High	High (delayed)	Low
	Perceived Quality	High	High	Lower perception
	Risk of Obsolescence	High	High	Low

Breakeven for purchase (EMI) vs rental is **33 months (~2.8 years)**. With average tenancy at **1.6 years**, rental is the more economical choice for the mobile consumer.

Source: Redseer Report | Note: 1. 24-month EMI is assumed at an interest rate of approximately 16% as offered by top online e-commerce platforms 2. 'Opportunity cost from upfront purchase' can be calculated by multiplying upfront payment by interest rate prevailing in CY2025 (6% to 7% fixed deposit rate)



Financial Statements

Statement of Consolidated Financial Results

Quarters ended 30 June 2026, 31 March 2026 and 30 June 2025, and year ended 31 March 2026 | ₹ in million, except per share data

Particulars		Q1 FY27	Q4 FY26	Q1 FY26	FY26
		30 Jun 2026 (Unaudited)	31 Mar 2026 (Unaudited)	30 Jun 2025 (Unaudited)	31 Mar 2026 (Audited)
I	Revenue from operations	1,263.27	1,095.36	835.98	3,869.88
II	Other income	7.72	37.96	12.62	71.01
III	Total income (I+II)	1,270.99	1,133.32	848.60	3,940.89
	Employee benefits expense	185.34	165.37	136.16	607.98
	Finance costs	73.44	62.54	66.50	253.35
	Depreciation and amortisation expense	229.97	199.13	153.90	704.71
	Other expenses	562.94	479.73	364.37	1,672.50
IV	Total expenses (IV)	1,051.69	906.77	720.93	3,238.54
V	Profit before exceptional items and tax (III–IV)	219.30	226.55	127.67	702.35
VI	Exceptional items (refer note 5)	113.66	–	–	25.79
VII	Profit for the period / year (V–VI)	105.64	226.55	127.67	676.56
	Current tax	–	–	–	–
	Deferred tax credit / (expense)	(27.29)	(58.69)	–	366.43
VIII	Total tax (expense) / credit	(27.29)	(58.69)	–	366.43
IX	Net profit for the period / year (VII+VIII)	78.35	167.86	127.67	1,042.99
X	Other comprehensive income / (loss) — items that will not be reclassified subsequently to profit or loss				
	(a) Re-measurement gains / (losses) on defined benefit plans	(1.38)	3.89	(1.47)	4.84
	(b) Income-tax relating to items that will not be reclassified	0.35	(0.98)	–	(1.22)
	Total other comprehensive income / (loss)	(1.03)	2.91	(1.47)	3.62
XI	Total comprehensive income for the period / year (IX+X)	77.32	170.77	126.20	1,046.61
XII	Paid-up equity share capital (face value ₹1 each)	34.47	34.47	0.19	34.47
XIII	Reserves (other equity)				2,917.10
XIV	Earnings per equity share (face value ₹1 each), not annualised for the quarter				
	(a) Basic (₹)	0.78	1.67	1.28	10.42
	(b) Diluted (₹)	0.76	1.62	1.24	10.10

Restated Statement of Profit and Loss

For the years ended 31 March 2026, 2025 and 2024 | ₹ in million, except per share data

Particulars		FY26	FY25	FY24
		31 Mar 2026 (Audited)	31 Mar 2025 (Audited)	31 Mar 2024 (Audited)
Revenue from operations	22	3,869.88	2,659.59	1,927.01
Other income	23	71.01	60.02	30.96
Total income (I)		3,940.89	2,719.61	1,957.97
Employee benefits expense	24	607.98	414.38	309.35
Finance costs	25	253.35	265.23	256.10
Depreciation and amortisation expenses	26	704.71	488.10	301.30
Other expenses	27	1,672.50	1,120.84	867.10
Total expenses (II)		3,238.54	2,288.55	1,733.85
Restated profit before exceptional items and tax (III = I-II)		702.35	431.06	224.12
Exceptional items	30	25.79	–	–
Restated profit before tax (IV)		676.56	431.06	224.12
Current tax		–	–	–
Deferred tax credit	29	366.43	–	–
Total tax (expense) / credit (V)		366.43	–	–
Restated profit after tax (VI = IV+V)		1,042.99	431.06	224.12
Restated other comprehensive income / (loss) – items that will not be reclassified subsequently to profit or loss				
Re-measurement of defined benefit plans		4.84	(0.49)	1.12
Income-tax relating to items that will not be reclassified to profit or loss		(1.22)	0.14	(0.33)
Restated total other comprehensive income / (loss) (VII)		3.62	(0.35)	0.79
Restated total comprehensive income (VIII = VI+VII)		1,046.61	430.71	224.91
Restated earnings per equity share (nominal value Re. 1 each)				
Basic (₹)	28	10.42	4.31	2.52
Diluted (₹)	28	10.10	4.18	2.45

Restated Statement of Assets and Liabilities

As at 31 March 2026, 2025 and 2024 | ₹ in million

Assets		31 Mar 2026	31 Mar 2025	31 Mar 2024
Non-current assets				
Property, plant and equipment	3	4,261.65	2,897.52	1,627.05
Right-of-use assets	4	424.60	356.16	191.69
Other intangible assets	5	17.78	21.41	12.84
Intangible assets under development	5	13.33	2.31	–
Financial assets				
(i) Other financial assets	6	73.76	36.09	272.17
Deferred tax assets (net)	7	365.21	–	–
Tax assets (net)	8	5.69	5.40	2.76
Other non-current assets	9	141.06	331.99	532.04
Total non-current assets		5,303.08	3,650.88	2,638.55
Current assets				
Financial assets				
(i) Investments	10	57.91	220.38	60.48
(ii) Trade receivables	11	415.59	307.69	221.23
(iii) Cash and cash equivalents	12	230.97	125.21	432.01
(iv) Bank balances other than (iii) above	13	93.82	85.64	228.34
(v) Other financial assets	6	81.17	84.87	72.38
Other current assets	9	228.66	23.98	8.96
Total current assets		1,108.12	847.77	1,023.40
Total assets		6,411.20	4,498.65	3,661.95

Equity and liabilities		31 Mar 2026	31 Mar 2025	31 Mar 2024
Equity				
Equity share capital	14	34.47	0.19	0.19
Instruments entirely equity in nature	15	6.50	6.50	6.50
Other equity	16	2,917.10	1,829.41	1,389.36
Total equity		2,958.07	1,836.10	1,396.05
Non-current liabilities				
Financial liabilities				
(i) Borrowings	17	1,097.87	818.81	781.14
(ii) Lease liabilities	4	278.24	201.21	103.10
Provisions	18	57.17	32.65	25.18
Total non-current liabilities		1,433.28	1,052.67	909.42
Current liabilities				
Financial liabilities				
(i) Borrowings	17	778.03	727.01	691.07
(ii) Lease liabilities	4	177.13	174.26	91.57
(iii) Trade payables	20			
(a) total outstanding dues of micro and small enterprises		70.43	50.69	22.03
(b) total outstanding dues of creditors other than (a) above		321.10	115.04	108.92
(iv) Other financial liabilities	19	584.36	499.90	397.14
Provisions	18	33.58	19.26	12.61
Other current liabilities	21	55.22	23.72	33.14
Total current liabilities		2,019.85	1,609.88	1,356.48
Total liabilities		3,453.13	2,662.55	2,265.90
Total equity and liabilities		6,411.20	4,498.65	3,661.95

Restated Statement of Cash Flows

For the years ended 31 March 2026, 2025 and 2024 | ₹ in million

Operating activities		FY26	FY25	FY24
Restated profit before tax		676.56	431.06	224.12
Adjustments for:				
Depreciation of property, plant and equipment	26	490.17	294.10	190.80
Depreciation of right-of-use assets	26	208.32	186.19	95.30
Amortisation of intangible assets	26	6.22	7.81	15.20
Finance costs	25	253.26	262.28	253.94
Provision for loss on property, plant and equipment	27	27.56	4.76	9.70
Loss on derecognition of financial liabilities	25	0.09	2.95	2.16
Allowance for credit loss on trade receivables	27	67.97	32.29	24.66
Interest income	23	(6.79)	(10.51)	(10.44)
Interest from other financial assets at amortised cost	23	(8.82)	(6.34)	(4.41)
Fair value gain on investments measured at FVTPL	23	(0.63)	(0.36)	(0.38)
Gain on sale of investments (net)	23	(20.32)	(29.76)	(13.71)
Gain on termination of lease	23	(0.85)	(1.41)	–
Loss on disposal of property, plant and equipment	27	37.58	20.42	10.30
Share-based payment expense	24	13.48	12.38	8.36
Liabilities no longer required written back	23	(30.88)	–	(1.16)
Operating cash flow before movements in working capital		1,712.92	1,205.86	804.44
Movement in working capital:				
Decrease / (increase) in trade receivables		(175.87)	(118.75)	(92.49)
Decrease / (increase) in other assets		(126.64)	(37.70)	3.40
Decrease / (increase) in financial assets		(37.64)	(44.39)	58.33
Increase / (decrease) in trade payables		225.80	34.73	31.77
Increase / (decrease) in financial liabilities		55.14	114.03	89.91
Increase / (decrease) in provisions		43.79	13.71	9.97
Increase / (decrease) in other liabilities		31.50	(9.43)	11.81
Cash generated from operations		1,729.00	1,158.06	917.14
Income taxes paid		(0.29)	(2.61)	(1.42)
Net cash from operating activities (A)		1,728.71	1,155.45	915.72

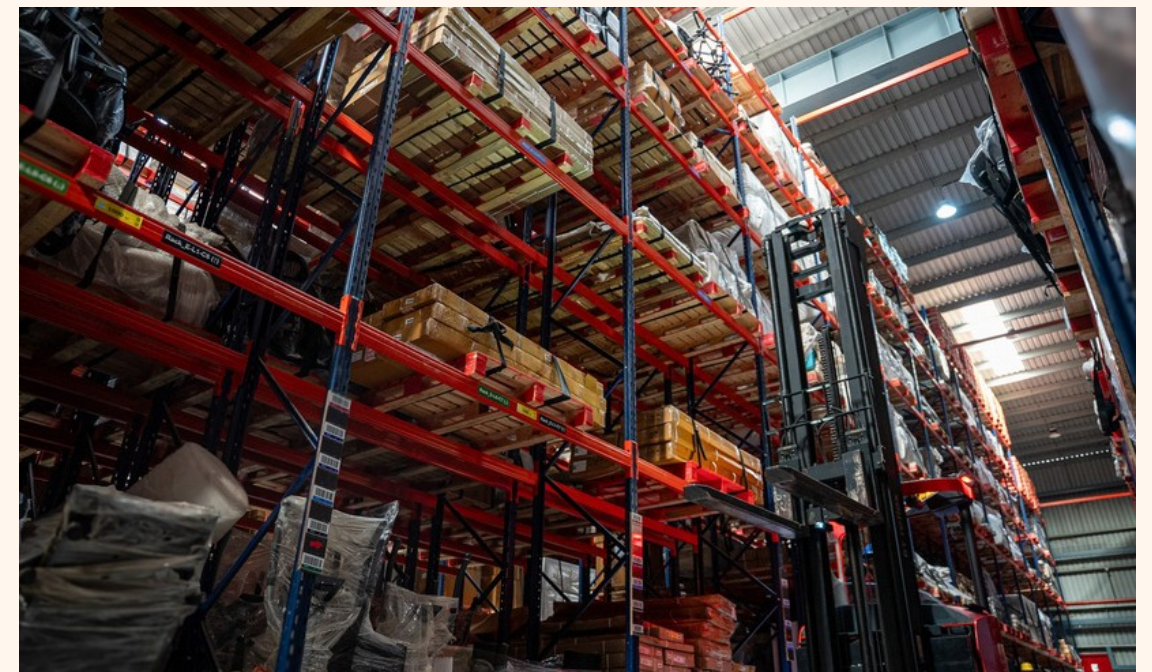
Investing and financing activities		FY26	FY25	FY24
Investing activities				
Purchases of property, plant and equipment¹	3	(1,758.30)	(1,382.97)	(1,488.47)
Proceeds on disposal of property, plant and equipment	3	7.60	3.06	2.19
Internally generated intangible assets	5	(13.61)	(18.65)	–
Purchase of mutual funds	10	(2,384.88)	(2,809.54)	(1,645.10)
Proceeds on sale of mutual funds	10	2,568.34	2,679.70	1,598.71
Proceeds from maturity of bank deposits		50.49	505.65	269.60
Deposits placed with banks		(57.75)	(102.95)	(568.02)
Interest received	23	7.15	10.33	10.63
Movement in escrow accounts	12	(2.41)	2.31	(20.63)
Net cash used in investing activities (B)		(1,583.37)	(1,113.06)	(1,841.09)
Financing activities				
Proceeds from issue / conversion of equity and preference shares²	16	61.84	–	984.70
Share issue costs	16	–	–	(31.40)
Settlement of share options	16	–	(3.04)	(35.85)
Proceeds from borrowings	17	1,313.80	1,169.97	1,070.00
Repayments of borrowings	17	(835.98)	(735.34)	(425.31)
Prepayment of borrowings	17	(141.71)	(365.20)	(88.71)
Transaction costs related to loans and borrowings	17	(6.12)	(3.08)	(9.60)
Finance cost other than lease liabilities	25	(203.01)	(212.12)	(228.24)
Repayment of principal on lease liabilities	4	(184.90)	(154.46)	(80.01)
Repayment of interest on lease liabilities	4	(45.91)	(43.57)	(24.62)
Net cash used in financing activities (C)		(41.99)	(346.84)	1,130.96
Net increase / (decrease) in cash and cash equivalents (A+B+C)		103.35	(304.45)	205.59
Cash and cash equivalents at the beginning of the year	12	106.93	411.38	205.79
Cash and cash equivalents at the end of the year		210.28	106.93	411.38



Annexures

- 01** Warehouses and retail stores
- 02** Product categories
- 03** Brand and creator marketing
- 04** IGAAP reconciliation and quarterly financials

Warehouse Snapshot



Retail Stores

Store photographs by location | Exterior and Interior



BTM Flagship Store — Exterior



BTM Flagship Store — Interior



Raj Nagar Store — Exterior



Raj Nagar Store — Interior



Mukharjee Nagar Store — Exterior



Mukharjee Nagar Store — Interior



Palam Store — Exterior



Palam Store — Interior



Akshay Nagar Store — Exterior



Akshay Nagar Store — Interior

Category Portfolio

Furniture, appliance and lifestyle categories available on subscription



Washing Machines



Refrigerators



Beds



Mattresses



Air Conditioners



Sofas



Wardrobes

Note: product catalogue is not exhaustive.

Category Portfolio

Furniture, appliance and lifestyle categories available on subscription



Televisions



Office Chairs



Dining Tables



Study Tables



Centre Tables



Bedside Tables



Dressing Tables

Note: product catalogue is not exhaustive.

Category Portfolio

Furniture, appliance and lifestyle categories available on subscription



Book Shelves



Baby & Kids



TV Units



Drawers



Shoe Racks



Air Purifiers



Fitness

Note: product catalogue is not exhaustive.

Partnering with India's best-known creators

Co-created content with leading comedians and entertainers, making the case for renting over buying to their audiences in their own voice



[Watch on Instagram](#)

Samay Raina

[@maisamayhoon](#)

Why buy anything?



[Watch on Instagram](#)

Ravi Gupta

[@shudhdesicomic](#)

Water purifier on rent: clean water, free maintenance

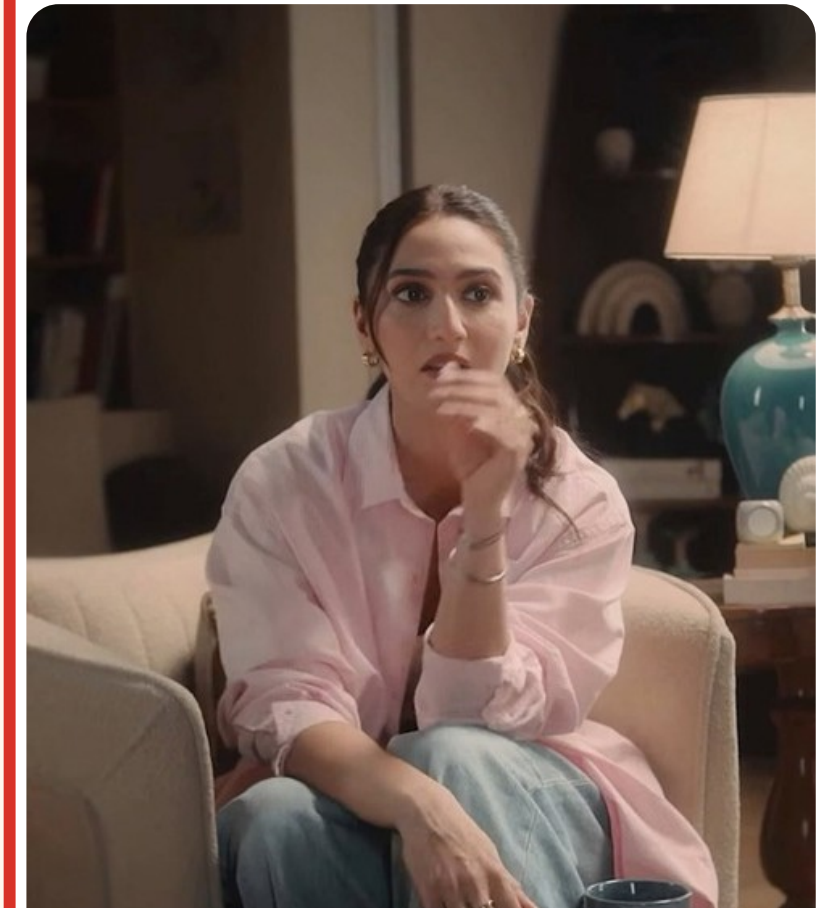


[Watch on Instagram](#)

Baba Sehgal

[@babasehgal](#)

Why buy furniture when you can rent it?



[Watch on Instagram](#)

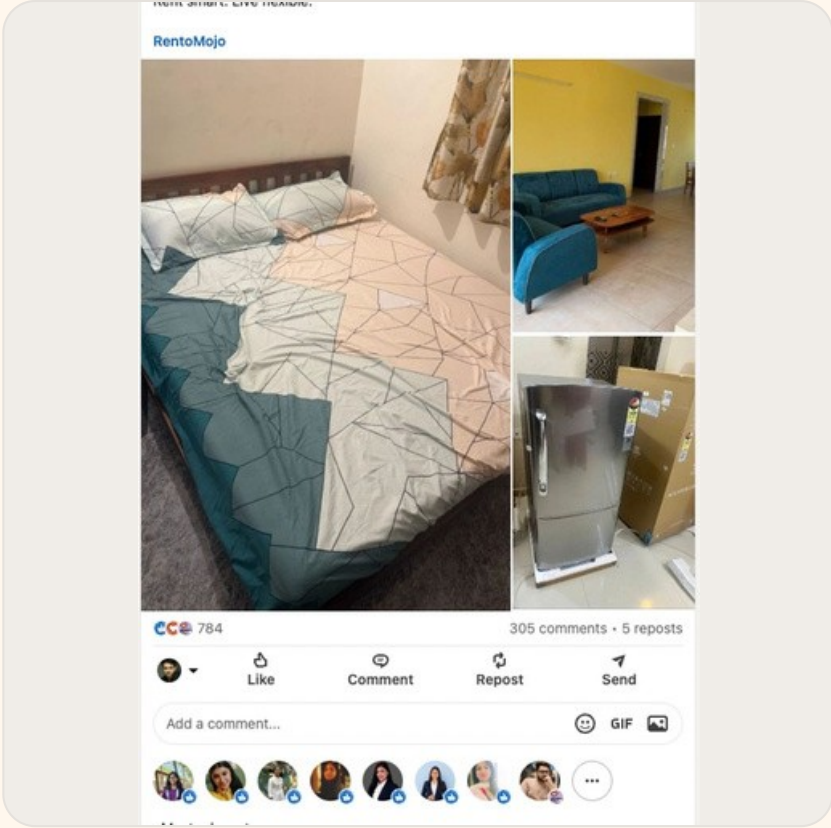
Sahiba Bali

with [@rentomojo](#)

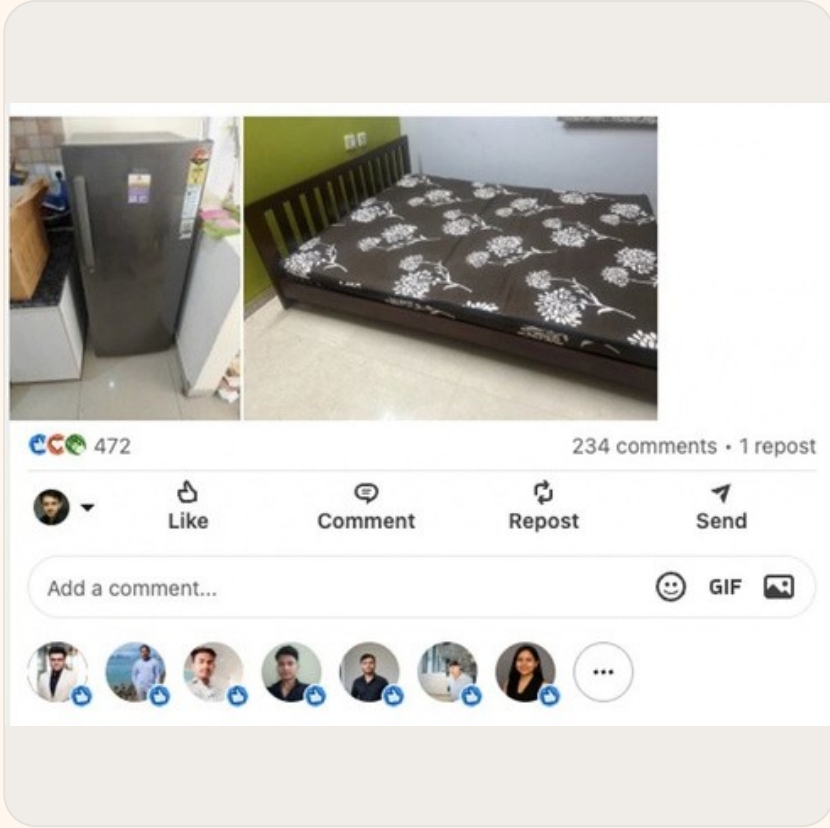
Rent without commitment

Real Engagement, Real Voices

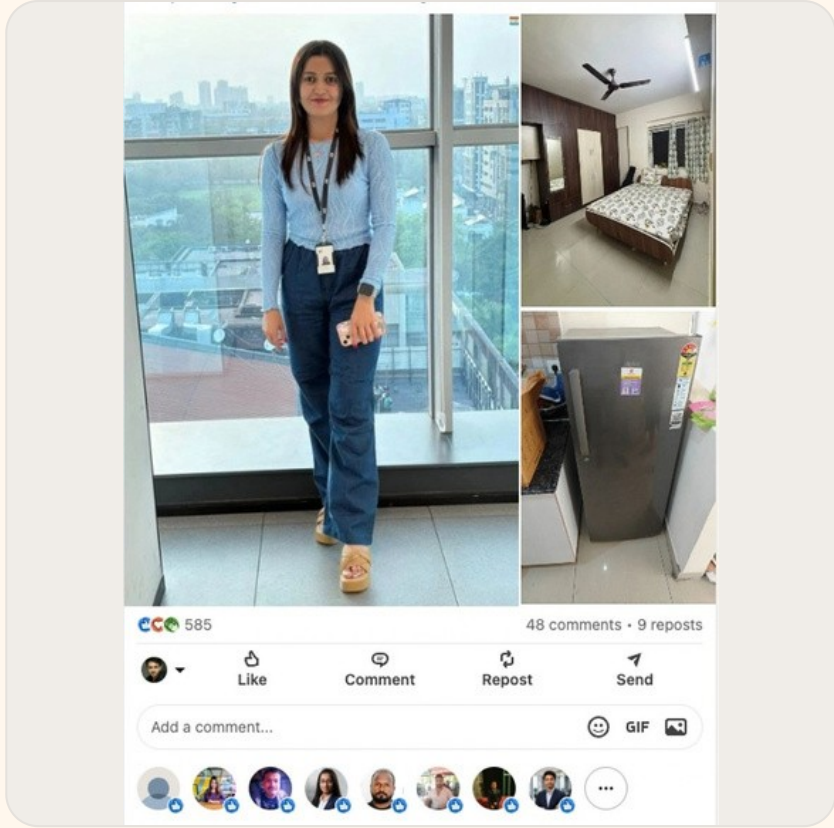
Paid creator partnerships on LinkedIn: professionals share their own reasons to rent over buy



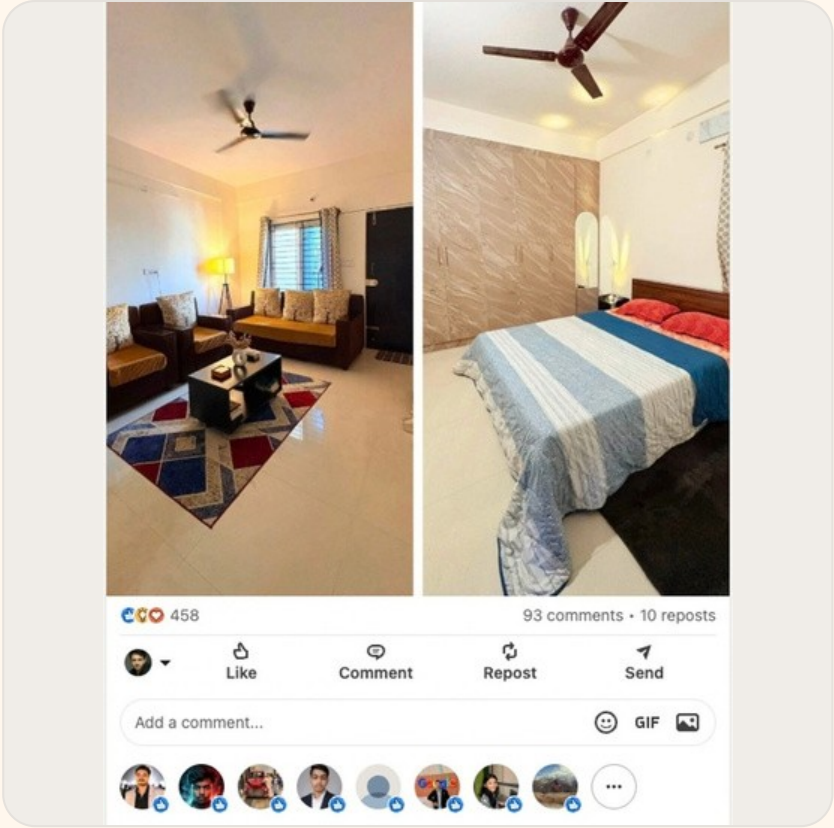
Kanishk Yadav
 CEO & MD · 61K+ Followers
 On relocating for the third time in four years — and why he stopped buying furniture for good.
[View full post on LinkedIn](#)



Subham Mishra
 Data Scientist, Microsoft · 134K+ Followers
 On the hidden cost of "adulthood" — and why flexibility beats ownership.
[View full post on LinkedIn](#)



Aishwarya Pani
 Senior Data+AI Engineer, EY
 On turning an empty first apartment into a home without breaking the bank.
[View full post on LinkedIn](#)



Dinesh Sahu
 Content Creator & Brand Marketer
 Coined the "Furniture Tax" framing that inspired our current brand campaign.
[View full post on LinkedIn](#)

Source: Live LinkedIn screenshots, captured Sep 2026 · Paid creator partnerships

Ind AS to IGAAP Reconciliation

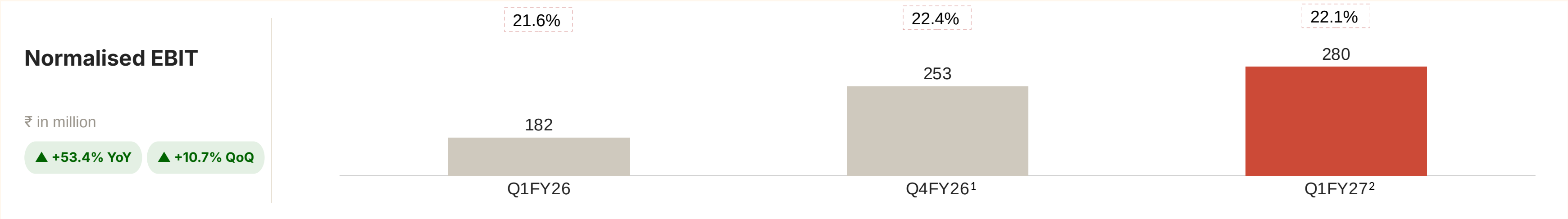
Particulars	Q1 FY27			Q4 FY26			Q1 FY26		
	Reported Ind AS	Ind AS adjustment	IGAAP equivalent	Reported Ind AS	Ind AS adjustment	IGAAP equivalent	Reported Ind AS	Ind AS adjustment	IGAAP equivalent
Revenue from operations	1,263.27	–	1,263.27	1,095.36	–	1,095.36	835.98	–	835.98
Employee benefits expense	185.34	1.38	186.73	165.37	(3.89)	161.49	136.16	1.47	137.63
Other expenses	562.94	77.00	639.94	479.73	65.91	545.65	364.37	53.51	417.88
EBITDA	514.99	(78.39)	436.60	450.26	(62.04)	388.22	335.45	(54.98)	280.47
Other income	7.72	(3.08)	4.64	37.96	(3.35)	34.60	12.62	(5.48)	7.14
Depreciation and amortisation	229.97	(68.63)	161.34	199.13	(58.42)	140.70	153.90	(48.72)	105.18
EBIT	292.74	(12.84)	279.90	289.09	(6.97)	282.12	194.17	(11.74)	182.43
Finance costs	73.44	(16.24)	57.19	62.54	(13.23)	49.30	66.50	(11.62)	54.88
<i>of which: Interest expense on financial liabilities at amortised cost</i>		(1.33)			(1.06)			(0.92)	
<i>of which: Loss on derecognition of financial liabilities</i>		–			(0.09)			–	
<i>of which: Other finance cost (includes foreclosure charges)</i>		0.83			0.66			0.62	
<i>of which: Interest expense on lease liabilities</i>		(15.74)			(12.75)			(11.33)	
Profit before exceptional items and tax	219.29	3.41	222.71	226.55	6.28	232.83	127.67	(0.11)	127.56
Exceptional items	113.66	–	113.66	–	–	–	–	–	–
Profit before tax	105.63	3.41	109.04	226.55	6.28	232.83	127.67	(0.11)	127.56
Deferred tax credit / (expense)	(27.29)	0.35	(26.94)	(58.69)	(0.98)	(59.67)	–	–	–
Profit after tax	78.34	3.76	82.11	167.86	5.30	173.16	127.67	(0.11)	127.56

Figures may not sum due to rounding.

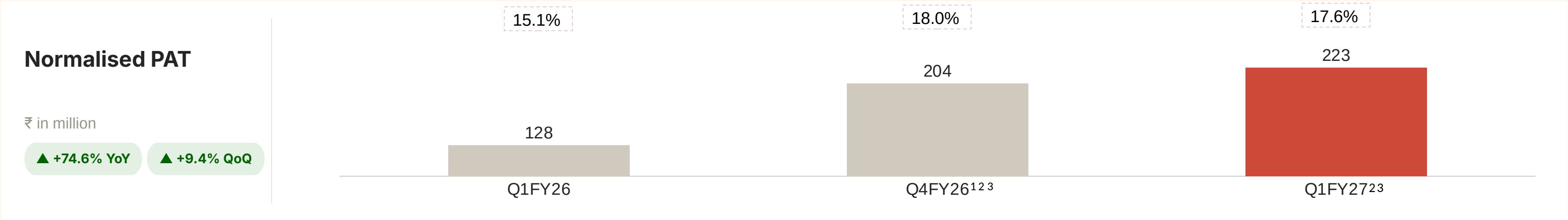
Financial Highlights — Quarterly (IGAAP)



Adds back exceptional items; excludes one-time other income.



Adds back exceptional items; excludes one-time other income.



1

Adjusted for non-recurring income.

2

Adjusted for exceptional item.

3

Adjusted for deferred tax income/expense.

4

Annualised, adjusted for non-recurring, exceptional items and deferred tax income/expense.

5

Annualised; adjusted for exceptional items

Margin

Thank You

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Deepika Bhandiwad, Company

Secretary

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