SAVITA
bonds build businesses

Savita Oil Technologies Ltd.

Investor Presentation – September 2026

Safe Harbour

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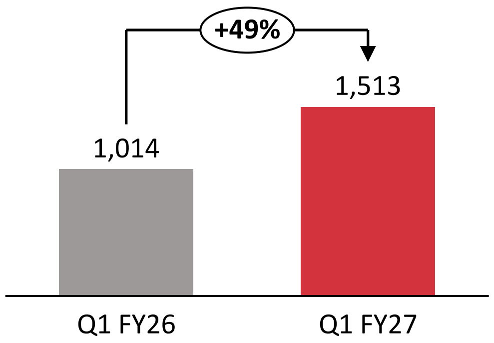
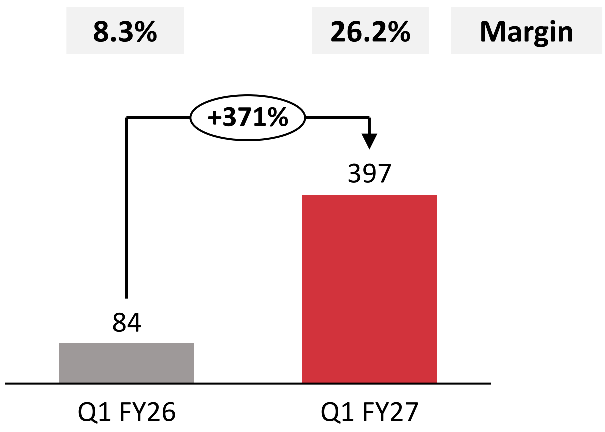
Q1 FY27
Financial Highlights

Highest Ever Quarterly & Yearly Volumes & Revenues

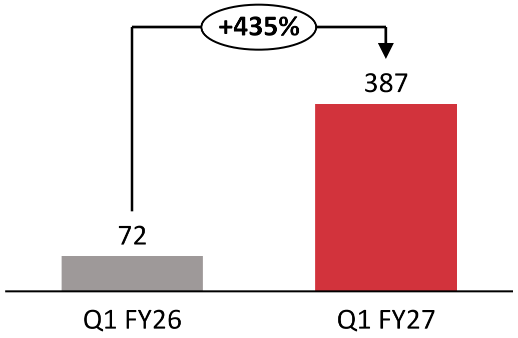
Revenue* (in Rs. Cr)



EBITDA (in Rs. Cr)



PBT (in Rs. Cr)



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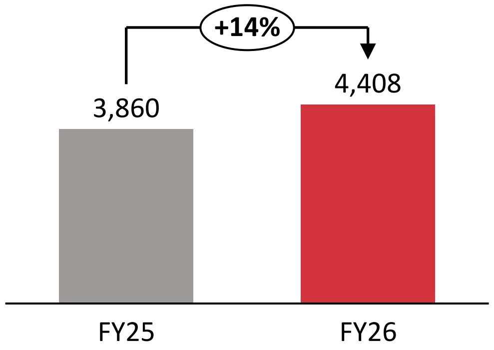
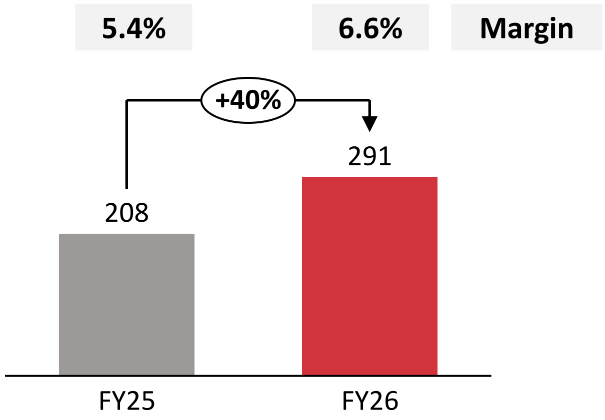
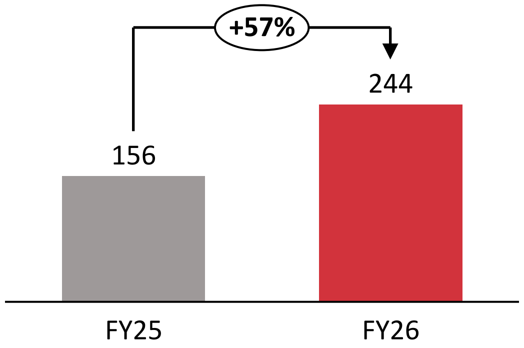


EBITDA (in Rs. Cr)



PBT (in Rs. Cr)



On Consolidated Basis

*Includes other income

Q1 FY27 Performance Highlights

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"We are pleased to report a record quarterly performance, with total income growing 49% YoY in Q1FY27 and PBT rising 435%. This performance was supported by double-digit volume growth in the Lubricant and Export divisions. We expect the export demand to remain buoyant in the coming quarters as well. The Company's newly launched portfolio of Ester based fluids is rapidly gaining traction with several significant important OEM approvals and we remain very optimistic about the future growth volumes for this range. The Company is now focused on developing innovative new products to address the emerging opportunities in Data Centres, Energy Storage and Electric Vehicles—sectors that are expected to offer substantial growth prospects in the years ahead."

Mr. Gautam N. Mehra
Chairman and Managing Director

Key Highlights

- The Company reported a record quarterly performance with the highest-ever quarterly revenue of ~Rs. 1,513 crore and Profit Before Tax of ~Rs. 387 crore, representing YoY growth of 49.2% and 434.7%, respectively.
- The Company recorded double-digit volume growth in the Export and Lubricating Oil businesses on a YoY basis; however, domestic white oil sales recorded a degrowth.
- The Middle East crisis created uncertainty around feedstock availability and caused logistical challenges at ports, sharply impacting April volumes; however, volumes began normalizing after April.
- The quarter witnessed a sharp rise in crude oil and refined product prices, coupled with tightening supply conditions, resulting in significant price increase in our input feedstocks and across our product portfolio coupled with inventory gains during the quarter.
- The Company remains optimistic but cautious as it manages a period of significant daily volatility in key feedstock supplies.
- The Savsol Ester5 automotive lubricant range continues to accelerate with sales growth 4X of the industry growth, reinforcing the strategy to pivot towards a more premium product portfolio by leveraging its advanced ester technology.

Consolidated Profit & Loss Statement

Profit and Loss (in Rs. Cr)	Q1 FY27	Q1 FY26	YoY	Q4 FY26	QoQ	FY26	FY25	YoY
Revenue from Operations	1,479.8	989.1		1,224.0		4,362.6	3,813.7	
Other Income	32.9	24.5		15.4		45.1	46.0	
Total Income	**1,512.7**	**1,013.6**	**49.2%**	**1,239.4**	**22.0%**	**4,407.7**	**3,859.7**	**14.2%**
Cost of Goods Sold	937.4	801.1		981.8		3,569.3	3,178.8	
Employee Cost	41.8	27.0		26.2		108.6	95.0	
Other Expenses	136.8	101.2		151.0		439.2	378.1	
EBITDA	**396.7**	**84.3**	**370.6%**	**80.4**	**393.4%**	**290.6**	**207.8**	**39.8%**
EBITDA Margin (%)	**26.2%**	**8.3%**		**6.5%**		**6.6%**	**5.4%**	
Depreciation	6.1	6.2		7.7		26.7	24.2	
EBIT	**390.6**	**78.1**		**72.7**		**263.9**	**183.6**	
Finance Cost	4.0	5.8		4.7		19.5	27.9	
Exceptional Item Gain / (Loss)	0.0	0.0		0.0		0.0	0.0	
Profit before Tax	**386.6**	**72.3**	**434.7%**	**68.0**	**468.5%**	**244.4**	**155.7**	**56.9%**
Tax	98.5	16.3		20.7		62.6	42.5	
Profit After Tax	**288.1**	**56.0**	**414.5%**	**47.3**	**509.0%**	**181.8**	**113.2**	**60.6%**
Profit After Tax Margin (%)	**19.0%**	**5.5%**		**3.8%**		**4.1%**	**2.9%**	
EPS (in Rs.)	42.01	8.16		6.91		26.52	16.45	

On Consolidated Basis   Above Numbers are rounded off

Company Overview

SAVITA: A Leading Manufacturer of Petroleum Specialty Products…

SAVITA
bonds build businesses

Leading Manufacturer
in India across the product portfolio

65+ years
of Legacy

4
State of the Art, ISO Certified Manufacturing Plants

R&D Laboratory
NABL Certified

Product Portfolio

Petroleum Specialty Oils
73%
of Sales

- Transformer Oils
- White & Mineral Oils
- Formulated Specialty Products

Lubricating Oils
26%
of Sales

- Automotive Oils
- Industrial Oils

Rest 1% of Sales are contributed by others

Wide Reach

75+	35+	490+	1,600+
countries	Stock points	Distributors	Franchisee Dealers

Robust Financials

FY26 (in Rs. Cr, unless mentioned otherwise)

4,408	291 (6.6%)	182 (4.1%)
Revenues	EBITDA	PAT
	Rs. 4,555	Rs.5
	EBITDA per KL/MT	Dividend per share

Uninterrupted record of dividend distribution since listing in 1994

Focus on Sustainability

53 MW
Installed renewable capacity

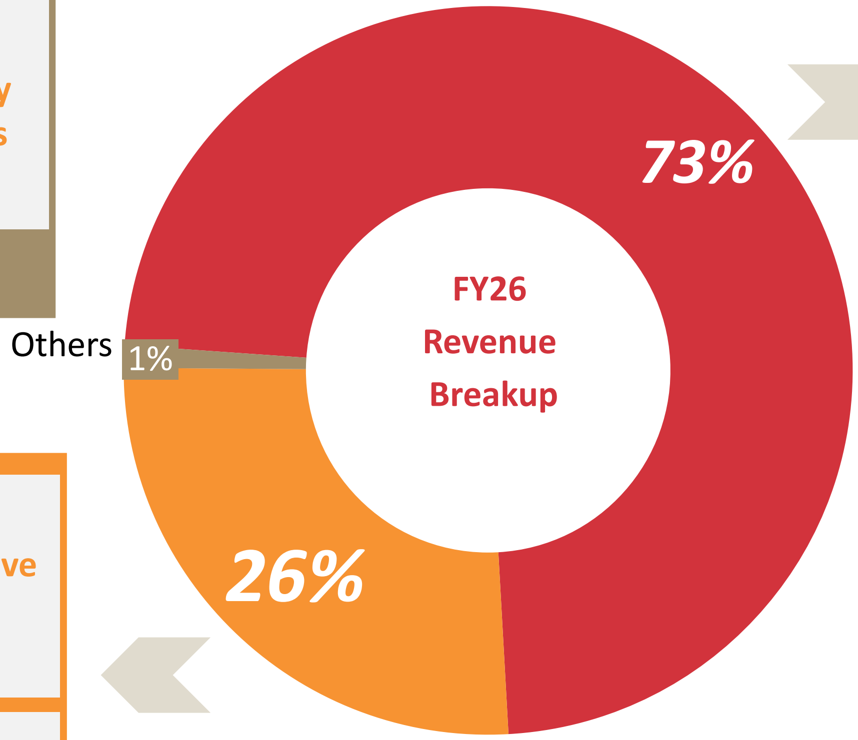
On Consolidated Basis

… with well insulated product portfolio catering to multiple industries

Others

Speciality Offerings

- Synthetic Ester Lubricants
- Specialty Fluids for BESS & EV Applications



Petroleum Specialty Oils

Transformer Oils

- Power & Distribution Transformers
- Switch Gears & Circuit Brakers

White & Mineral Oils

- Cosmetics
- Personal Care
- Plastics
- Pharmaceutical
- Agriculture
- Food Lubricants
- Packaging
- Paper

Formulated Specialty Products

- Optic Fibre Cables
- Textile & Leather
- Auto Components
- Polymers
- Refrigeration Compressors
- Construction Compounds

Lubricating Oils

Automotive Oils

- Passenger Car Motor Oils
- Heavy Duty Diesel Engine Oils
- Motorcycle Engine Oils
- Other Specialty Products

Industrial Oils

- Hydraulic Oils
- Quenching Oils
- Metal Working Fluids
- Refrigeration Compressor Oils

On Consolidated Basis

Legacy of 65+ years

SAVITA
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1961
Incorporation by Late Mr. Nandkishore Mehra. Set up 1st manufacturing unit at Sakinaka, Mumbai to manufacture liquid paraffin as an import substitute

1969
Established manufacturing unit at Turbhe on the outskirts of Mumbai for the manufacture of petroleum specialties

1976
Set up first-of its-kind R&D Centre in the private sector oil industry.

1989
Set up another manufacturing plant at Mahad in Maharashtra

1994
Public issue and listing of SAVITA on the BSE and NSE

Associated with Idemitsu Kosan for Branded Lubricants

1998
Expanded manufacturing of petroleum specialties by setting up 4th manufacturing unit at Kharadpada, Silvassa

2007
Launched SAVSOL, SAVITA'S own brand of lubricating oils

SAVSOL LUBRICANTS

2013
Set-up a fully automated, state-of-the-art manufacturing unit at Silli, Silvassa for the manufacture of entire range of petroleum specialty oils

2015
Launched *bio*Transol

bioTRANSOL
efficient | safe | eco-friendly

2018
Re-launched SAVSOL in a new green avtaar

2023
Completion of Synthetic Ester Plant

TRANSOL Synth
efficient | safe | eco friendly
Synthetic Ester Based Dielectric Fluid

2024
Launch of SavsolEster5 Range

SAVSOL 5 ESTER

2025
Launched Quanticool, India's pioneer in advanced cooling solution for BESS, EV Batteries & data centers

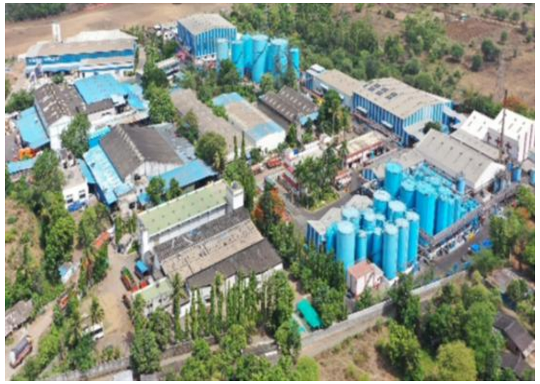
QuantiCool

2026

State of the Art, ISO Certified Plants

Our facilities meet the growing demand for sustainable products and services.
The multipurpose facilities help in delivering **Competitively Priced Products** with **Highest Quality Standards**

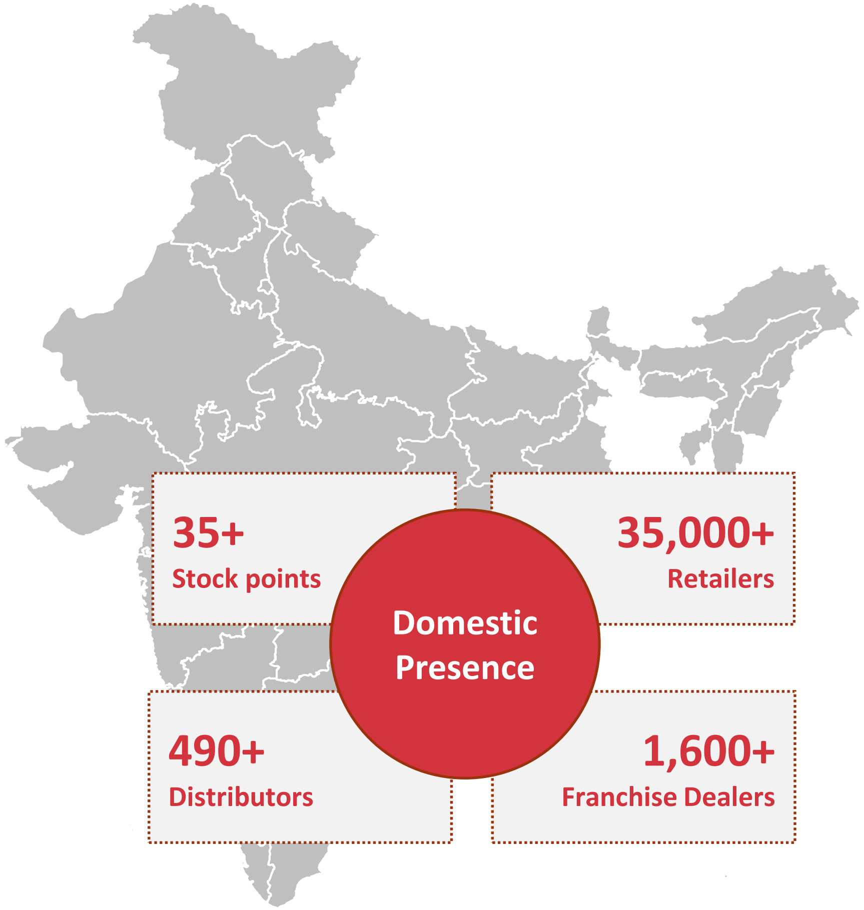




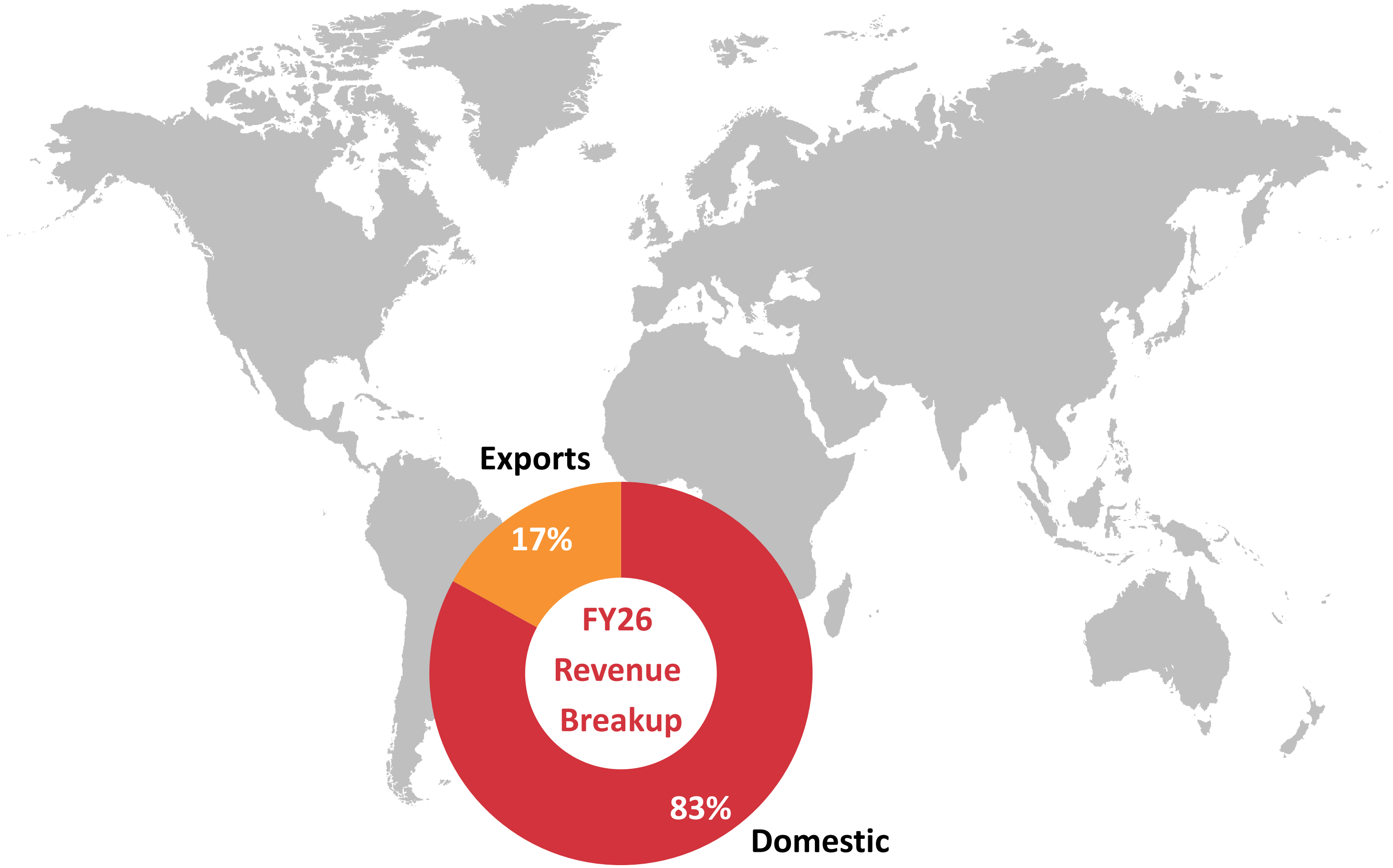

	Unit I –Navi Mumbai	Unit II –Mahad, Maharashtra	Unit III –Kharadpada, Silvassa	Unit IV –Silli, Silvassa
Setup	› 1969	› 1989	› 1998	› 2013
Major Products	› Transformer Oils › White Oils	› Formulated & Specialty Products › Optic Fibre Compounds › Compressor Oils and Chain Lubricants › Natural & Synthetic Ester Products	› Lubricating Oils › Specialty Oil Products	› Transformer Oils › White Oils
Zero Liquid Discharge	✓	Discharge treated through common ETP	✓	✓

Wide Distribution Reach

Extensive network of distributors & dealers PAN India



Global clientele across 75+ Countries



Map not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

On Consolidated Basis

Key Certificates

FM APPROVED

Certificate of Compliance

This certificate is issued for the following:

Biotransol HF

Prepared for:

SAVITA POLYMERS LIMITED
66/67, Nariman Bhavan
Nariman Point
Mumbai, 400021
India

FM Approvals Class: 6933

Approval Identification: 0003061467 Approval Granted: 11/14/2017

To verify the availability of the Approved product, please refer to www.approvalguide.com or www.roofnav.com

Said Approval is subject to satisfactory field performance, continuing Surveillance Audits, and strict conformity to the constructions as shown in the Approval Guide, an online resource of FM Approvals.

Cynthia Frank
VP - Manager of Materials
FM Approvals
1151 Boston-Providence Turnpike
Norwood, MA 02062

FM Approvals
Member of the FM Global Group

ISO 9001:2008 Certified Company

ISO 14001 : 2004 Certified Company

International Organization for Standardization ISO 17025 Accredited Laboratory

ISO 9001:2015 Certified Company

ISO 14001:2015 Certified Company

Committed ecovadis Sustainability Rating May 2026

CDP

REACH Compliant

सत्यमेव जयते

Government Recognized Star Export House

NSF

CLASSIFIED UL

"AS TO FIRE HAZARD ONLY"
Biotransol HF
"CLASSED 4 to 5 less hazardous than paraffin oil with respect to fire hazard".
MH62641

Green Triangle For Safety

National Safety Council- Maharashtra Chapter

Board of Directors

Gautam Mehra, Chairman & Managing Director

- Three decades of Experience
- B.E. (Chem), M.B.A. from University of California (Berkeley)
- Under his leadership and guidance, the Company has successfully led the core business of Petroleum Specialties to new heights year after year

Siddharth Mehra, Joint Managing Director*

- More than 10+ years of experience
- Holds a B. Sc in Technical Systems Management from University of Illinois (USA) & Master's degree of Science in Management from London School of Economics and Political Science
- Actively involved in the field of Business Development & Marketing

**Effective 1st October, 2026*

Ajay Reche, Additional Director (Whole Time)

- 29+ years of experience in Personnel Management, Industrial Relations, & Human Resource Development
- Holds a B.Tech. in Agricultural Engineering and a post-graduate qualification in Personnel Management & Industrial Relations from the Tata Institute of Social Sciences
- Engaged with Company as Head, Human Resources since August 2019

Kavita Nair, Independent Director

- More than 25 years of experience in diverse functions like Consumer and Enterprise domains, Retail, Digital, Data and Customer Experience & Operations.
- MBA (Marketing) from Maharaja Sayajirao University, Baroda.
- Also completed Senior Leadership Programs from London Business School and IIM Ahmedabad

Ravindra Pisharody, Independent Director

- 35 year of executive experience
- B. Tech from IIT, Kharagpur and PGDM from IIM, Calcutta
- National, Regional and Global leadership roles in Sales & Marketing, Strategy Development

Hariharan Sunder, Independent Director

- 35 years of experience in finance, taxation, accounts, legal, secretarial, international business
- B.COM & Chartered Accountant
- General corporate management including stints with Raymond Limited and Jost's Engineering Company Limited among others

Responsible Corporate

- High Focus on Energy Saving
- Installed and commissioned Roof Top Solar Units at the 4 plants with combined capacity in excess of 650 KWp
- Investing in renewable energy installations since 1999 with over 53 MW of installed capacity

E

The Bandra Holy Family Hospital Society (Revive Heart Foundation Project)

Project dedicated to the cause of providing free basic fundamental knowledge and training (Online and In Person) to the lay citizens of the country on how to handle a Sudden Cardiac Arrest emergency until medical help arrives. CPR workshops conducted at:


Times of India, CST


Nitrro Fitness Club, Powai

Shri Chaitanya Health and Care Trust, Mumbai – Construction & expansion of OPD Wing at Bhaktivedanta Hospital

The OPD is often the first point of contact for patients in a hospital and plays a critical role in shaping their healthcare experience. With rising patient footfall and the addition of advanced medical specialties, this expansion will significantly enhance the hospital's ability to deliver timely and patient-centric care.

Akshay Patra Foundation

Mid-day meals to more than 7,000 children at Silvassa




S

- The company's internal control systems are in line with size, scale and complexity of its operations
- Have suitable Risk Management Framework
- Promotes ethical behavior in all its business activities and has Whistle Blower Policy
- The Company is a member of:
  - Confederation of Indian Industry (CII)
  - Bombay Chamber of Commerce and Industry (BCCI)
  - Indian Merchant Chamber (IMC)
  - Indian Electrical & Electronics Manufacturers' Association (IEEMA)
  - Indian Transformer Manufacturers Association (ITMA)
  - Electrical Research and Development Association (ERDA)
  - CHEMEXCIL
  - Manufacturers of Petroleum Specialties Association (MOPSA)

G

Product Portfolio

1. Transformer Oils (1/2)

SAVITA
bonds build businesses

Only global manufacturer of mineral, natural and synthetic ester-based transformer oils

TRANSOL
Insulating Oils For Transformers

bioTRANSOL
efficient | safe | eco-friendly
A Natural Ester Based Dielectric Fluid

TRANSOL Synth
efficient | safe | eco-friendly
Synthetic Ester Based Dielectric Fluid

- These oils are used as an insulating and cooling medium in distribution transformers, power transformers and instrumentation transformers
- Offer a full range of Transformer Oils under "TRANSOL" brand
- Products delivered and tailor made to meet specifications for domestic and global customers

End User Industries

- Transformer Manufacturers
- Electricity Boards
- Power Plant Operators

Key Customers

बी एच ई एल BHEL
एनटीपीसी NTPC
पावरग्रिड POWERGRID
SIEMENS
Hitachi Energy
GE VERNOVA
Crompton Amazing, Every Day
TATA POWER
TOSHIBA

Key Growth Drivers

- Rising Investments over the next decade in transmission segment to support higher generation capacity and rural electrification
- Rising demand for modernization of aging grid infrastructure coupled with large scale capacity addition will boost the market

1. Transformer Oil - Ester Fluids for High Growth Applications (2/2)

SAVITA

TRANSOL Synth
efficient | safe | eco-friendly
Synthetic Ester Based Dielectric Fluid

A cutting-edge innovation redefining the industry standards

› Best-in-class synthetic ester fluid with superior performance, developed through advanced in-house R&D

› Proven reliability and safety, being silver corrosion-free and validated by leading laboratories and transformer OEMs

› Widely adopted across critical transformer applications, including traction, floating solar inverter duty, and power & distribution transformers

End User Industries

› Semi- High-Speed Trains
› Data Centers
› Battery Energy Storage System (BESS)
› Floating Solar Projects
› Wind farm projects
› Traction transformers

Key Customers

वंदे भारत EXPRESS
Schneider Electric
adani | Electricity
TOSHIBA
CG Power and Industrial Solutions Ltd.
बी एच ई एल BHEL

Key Growth Drivers

› Massive rise in power demand leading to power utilities seeking solutions that are safe, highly efficient, yet environmentally friendly

› Growing significance of fire-safety for critical electrical systems

2. White & Mineral Oils

Leading Supplier of White & Minerals Oils in India

Sav-Superior SAVOGEL
TECHNOL Savonol

- Offer wide range of highly refined specialty mineral oil-based products under the “TECHNOL” and “SAVONOL” brand
- Also manufacture petroleum jellies like Ultima White, Snow White, Yellow Petroleum Jelly and other specific industrial grade petrolatum's under the brand “Savogel”
- Key properties of this fluids are good lubricity, smoothness, softness and resistance to moisture in the formulations

End User Industries

- Personal Care
- Pharmaceutical
- Plastics
- Elastomers
- Rubber Compound

Key Customers

Key Growth Drivers

- The Indian personal care industry is witnessing a boom due to changing perceptions, growing awareness, and the rise of direct-to-consumer (D2C) companies making waves in the online retail space
- Growing demand of cosmetic and pharma products from urban & rural India

3. Formulated & Specialty Products

SAVITA
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Leading supplier of Formulated & Specialty Products in India

vitagel Savofill Savoflood SAVCAT

- Specialized waxes and emulsions including paraffin wax emulsions, microcrystalline wax, Polyethylene wax, oxidized PE wax and a range of wax emulsions. Wax Emulsion protect coating and ink surfaces for diverse applications
- Cable filling and flooding compounds for copper cables as well as Optic Fiber Cables under “Savofill”, “Savoflood” and “Vitagel” brand names. This compound helps moisture tolerance, softness and stability at an extreme temperature

End User Industries

- Optic Fibre Cables
- Textile & Leather
- Auto components
- Polymers
- Refrigeration Compressors
- Construction Compounds

Key Customers

STL
Finolex
RR KĀBEL
Godrej | GODREJ & BOYCE

Key Growth Drivers

- The 5G Telecom spectrum auction held in 2022 and subsequent rollout of the network is expected to generate healthy demand for this product
- Growing demand from end user market
- Government Linked PLI Scheme

4. Automotive Oils – B2B Segment (1/2)

Leading supplier of Automotive Oils in India

- Savita Oil Technologies known for its high-quality lubricant manufacturing with state-of-the-art plants and technology centre has been amongst preferred supplier to automotive OEMs for a wide range of lubricant applications
- Trusted partner for leading automotive OEMs. Some of OEM associations are existing for over two decades
- A fully equipped technical and quality control lab ensures high-quality standards

End User Industries

- Two Wheelers
- Four Wheelers
- Commercial Vehicles
- Farm Equipment

Key Customers

Trusted Partner	*Partnership for last*
Hero	*27+ Years*
Mahindra	*24+ Years*
Swaraj	*13+ Years*
TATA MOTORS	*4+ Years*

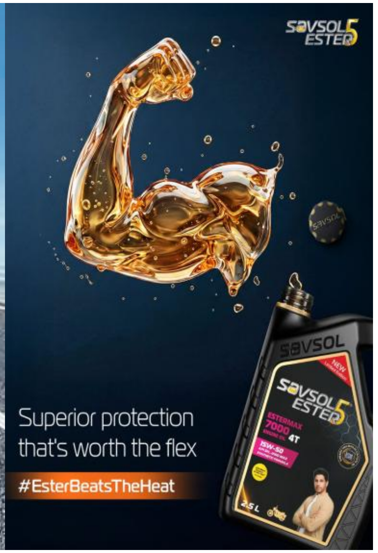
Key Growth Drivers

- Low vehicle density - all global players focused on India story
- Increase in per capita income and improved infrastructure leading to rise in vehicle ownership
- Expansion of OEM franchise workshop network

4. Automotive Oils – B2C Segment (2/2)

Apart from a sizable B2B business, we market our popular SAVSOL range of lubricants, greases and coolants to retail customers

- The lubricant brand SAVSOL manufactures and markets high-performance lubricants, fluids, coolants & greases and is amongst the fastest growing lubricant brand of India
- It has a comprehensive range of automotive lubricants meeting the growing demand for sustainable products in various categories, i.e., Passenger Car Oils, Motorcycle Oils, Commercial Vehicle Oils, and Other Specialty Products
- SAVSOL portfolio has products which successfully meets the latest & stringent BS VI emission norms for automobiles



5. Industrials Oils – CMI Segments (1/2)

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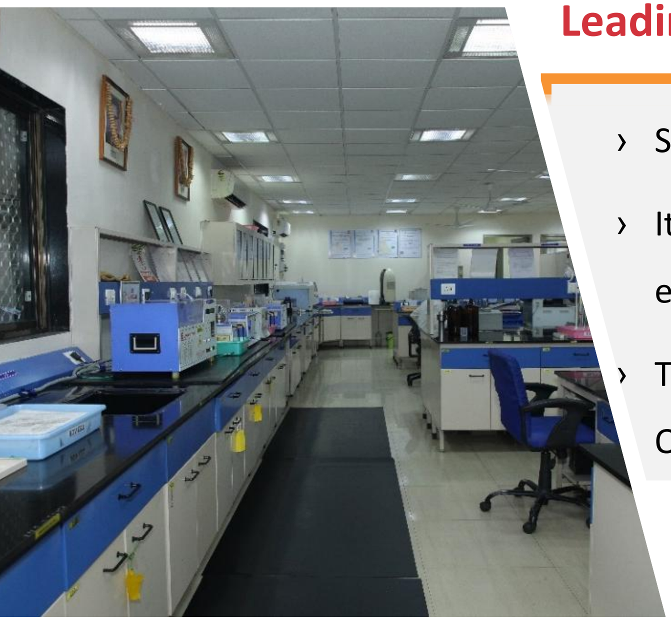

Leading supplier of Industrial Oils in India

SAVSOL LUBRICANTS

- Savita Oil Technologies has been a trusted partner to Industrial OEMs for a wide range of lubricant application needs.
- It has an elaborate product portfolio under Brand “SAVSOL” catering to various Industrial applications and provides excellent lubrication, performance and protection to different types of Machines and Industrial Equipment
- The exhaustive portfolio includes wide range of Hydraulic Oils, Turbine Oils, Thermic Fluids, Heavy Duty Industrial Gear Oils, Transmission Oils, Greases, Heat Treatment (Quenching Oils), Metal Working Oils and other Specialty Oils

End User Industries

- Industrial Machines & Equipment

Key Customers

TATA HITACHI	TRUSTED PARTNER 31+ Years
SANY	TRUSTED PARTNER 11+ Years
HYUNDAI CONSTRUCTION EQUIPMENT	TRUSTED PARTNER 6+ Years

Key Growth Drivers

- Maintenance of existing and new industrial machines & equipment
- Make in India – Increased manufacturing activity
- Enhanced infrastructure development

The Brand Names and Logos mentioned are the property of their respective owners and are used here for identification purposes only

5. Industrials Oils – B2B/ B2C Segments (2/2)

Leading supplier of Industrial Oils in India

- A Wide range of high-performance lubricants specially formulated to protect engines, enhance fuel efficiency and ensure smooth operation in any condition.
- From hydraulic and turbine oils to transmission and spindle fluids, each product delivers reliable performance across all terrains and temperatures.

Applications

- Compressor
- Hydraulic
- Turbine
- Thermic
- Transmission
- MWO/ Spindle Oil
- Quench

Key Customers

GNA GEARS
VOLTAS
NCC Limited
meil

Key Growth Drivers

- Growth of Infrastructure investment in India
- Expansion of Industrial Channel Distribution network
- Addition of new customers

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Competitive Edge

What Drives Competitive Advantage

65+ years of industry leadership and stakeholder value creation

Leading manufacturer of specialty petroleum products in India

First Indian lubricant company to manufacture **Ester molecules** under the SAVSOL Ester5 range

Among the few global players offering **mineral, natural and synthetic ester-based transformer fluids**

Diversified portfolio catering to multiple industries and applications

Robust manufacturing Infrastructure supported by strong R&D capabilities

Extensive **pan-India distribution** network

Consistent profitability across business cycles

Debt-free balance sheet with strong Financial discipline

Diversified customer base with individual customer concentration not exceeding 7%

2,061 kWp of installed rooftop solar capacity across 4 manufacturing facilities

Long-standing relationships with customers, vendors and channel partners

First Indian Lubricant Company to Manufacture the Ester Molecule

Ester Molecule empowering
New and Futuristic High-performance Fluids

TRANSOL Synth
Redefining the industry standards

SAVSOL ESTER 5

Efficient. Safe. Eco-friendly

2015
Pilot Development
Trailing and testing the product on pilot scale

2023
Commercialization
India's **first commercial** synthetic ester plant

TODAY
Pioneer in India
Indian Lubricant company making **ester molecule** through In-house R&D Efforts

In-house R&D

- Ester chemistry developed **entirely in-house**
- Dedicated R&D and pilot facility behind it
- Platform for **next-gen cooling** solutions

Readily Biodegradable

- Readily biodegradable, non-toxic base fluid
- Higher fire point — **safer in service**
- Outperforms conventional mineral base oils

Tested & approved by global institutions

LABORELEC
UL
FM APPROVED
intertek Total Quality. Assured.

One molecule, many end-markets

- **EV Coolants**
- **Auto Lubricants**
- **Immersion Cooling**
- **Transformer Fluids**
- **Power & BESS**
- **Data Centers**

SAVITA
bonds build businesses

High Performance Fluids to serve New Age Requirements

E-Mobility Fluids

Single-phase immersion coolant QuantiCool

› Synthetic ester-based, single-phase immersion coolant for EV batteries, enabling superior cooling, thermal runaway prevention, 3C+ fast charging, and safer, sustainable electric mobility.

Applications


Passenger EVs


Commercial EVs


High Performance EVs


EV Industrial Drone


EV Tractor


Next Gen Chemistries

BESS Fluids

Single-phase immersion coolant QuantiCool

› Synthetic ester-based, single-phase immersion coolant for BESS that enhances battery safety and performance through direct cell and module immersion, enabling efficient cooling, fire suppression and extended battery life

Applications


Grid Scale BESS


BESS for Industrial Application


Peak Saving Peak Load Management BESS


Transmission & Distribution Deferral BESS


BESS for Renewable Energy Integration

Data Centre Fluids

Glycol-based Coolants QuantiCool

› India's pioneer in ester and glycol-based cooling solutions, offering ethylene and propylene-glycol coolants for Direct Liquid Cooling (DLC) applications under the QuantiCool™ brand

Applications

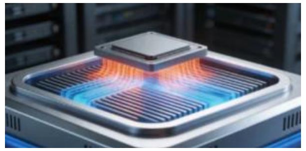

AI_HPC Server Rack


Immersion Cooled Data Centre


Direct Liquid Cooling


Hyperscale Data Centre


Unified Liquid Cooling Solutions


Cooling the future

SAVSOL Ester5 accelerating with 4x industry growth

Built for Performance

- Savsol Ester5 is the high-performance lubricant range engineered for modern engines and demanding operating conditions
- As modern engines become more compact and powerful, they generate higher temperatures and place greater stress on critical components
- Designed to reduce friction, support cleaner engines, enhance heat protection, and deliver reliable engine protection, Savsol Ester5 provides the confidence to perform under demanding conditions

Powered by Ester Fluid Technology (EFT)

- With advanced formulations powered by Ester Fluid Technology (EFT), Savsol Ester5 is designed to meet the demands of modern engines
- The Ester inside the oil helps form a durable protective film on engine surfaces, supporting enhanced heat protection under demanding conditions
- By helping reduce friction and minimise deposits, it supports smoother performance, cleaner engines, reliable protection, and helps support longer engine life

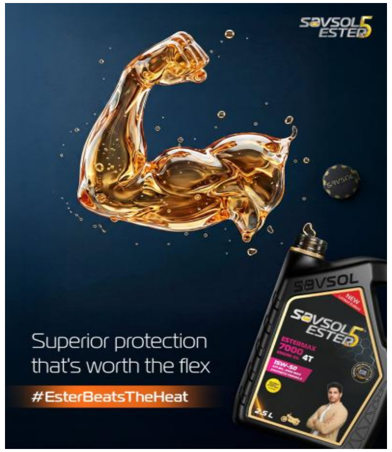
Inspired by Jet Engines. Now Built for Your Rides.

4x	***Heat Protection****
35%	***Less Friction****
86%	***Reduction in deposits****
	Ultra smooth rides

*Based on results obtained in Noack Volatility test, MTM Friction test and Panel Cooker test of Ester Fluid in comparison with Group III regular synthetic oil

Ongoing Brand Campaigns

TV Commercials | Print Media | Social Media | Billboards



Strengthening Strategic Partnerships

Savita Oil Technologies joins forces with Mahindra - Farm Tractor Division to power Mahindra tractors across India with Genuine Lubricant Solutions

Driving performance through Partnership

- A strategic multi-year partnership with Mahindra and Mahindra Limited [Automotive and Farm Equipment Business] further deepening a long-standing association grounded in shared values and technological excellence.
- As part of this collaboration, SOTL will supply Mahindra Tractor Genuine Engine Oils, offered under the MStar brand, across Mahindra's Franchise Workshops and Spare Parts Distributor Network in SOTL assigned geographies.
- The collaboration aims to deliver consistent performance, dependable service, and long-term reliability for Mahindra tractors.

Creating Value through Strategic Growth Drivers

Optimum Business Mix
Well positioned across product portfolio – Transformer, Industrial, Auto and Non-Auto Segments

Distribution Expansion
Accelerating the expansion of the Industrial distribution network is a key pillar for the SAVSOL's Growth Strategy

Premium & Mid-Premium Offerings
Continued focus to increase share in Mid-Tier and Top-Tier product categories

Innovative Products
Launching new product innovations across different categories
e.g. Synthetic Esters

Capacity Expansion
Continued investments in increasing capacity to compete effectively with a comprehensive, balanced product portfolio

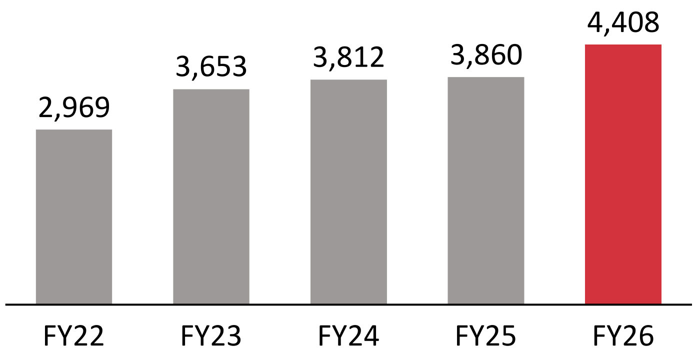
Branding
Striving to become a sustainable, trustworthy brand. Poised to grow faster than category growth

Historical Highlights

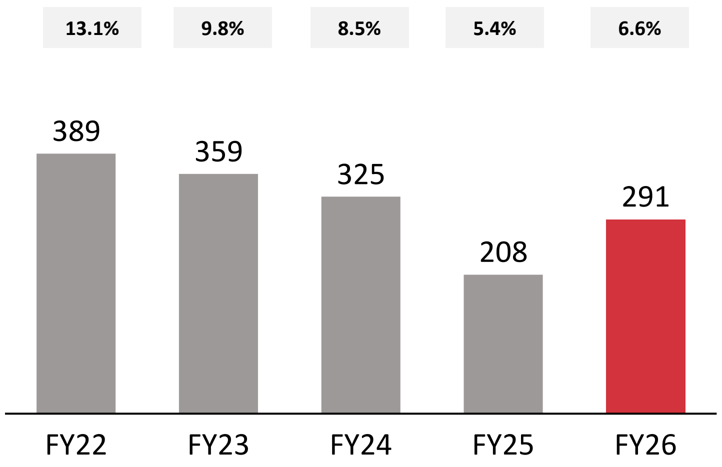
Consolidated Historical Financial Highlights

SAVITA
bonds build businesses

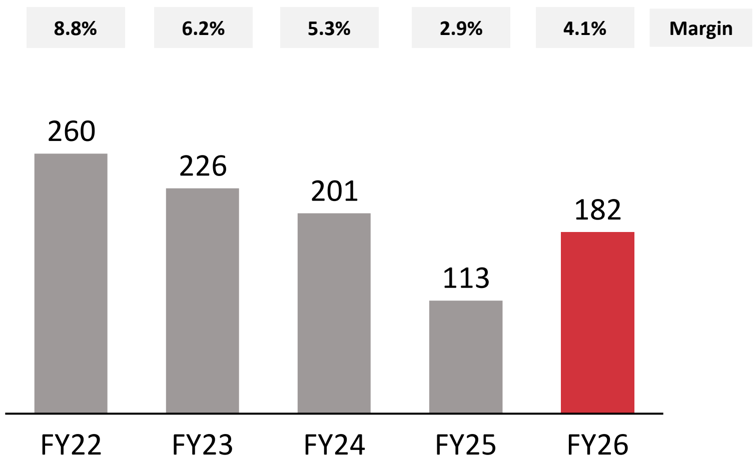
Revenue* (in Rs. Cr)



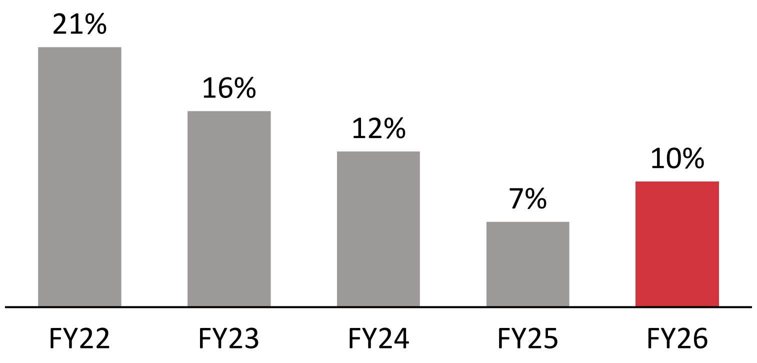
EBITDA (in Rs. Cr)



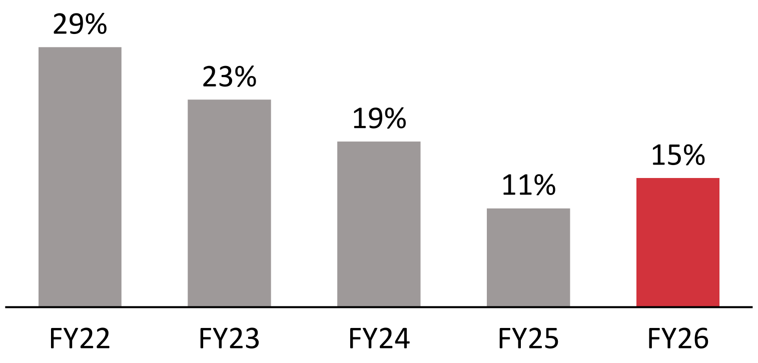
PAT (in Rs. Cr)



ROE(%)



ROCE (%)

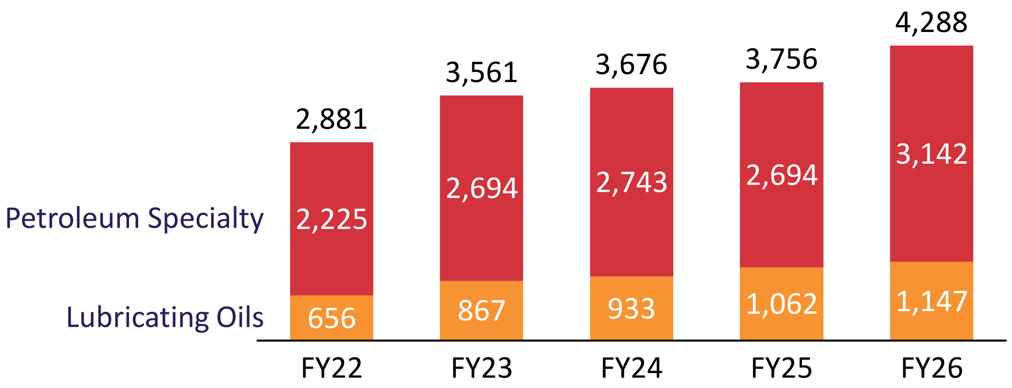


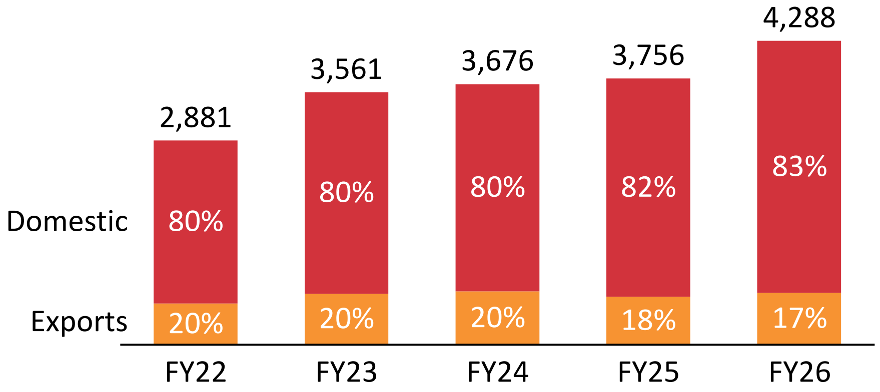
*Includes other income

Savita Polymers Ltd (SPL) amalgamated with SOTL and financial data of FY22 & FY23 has been restated accordingly

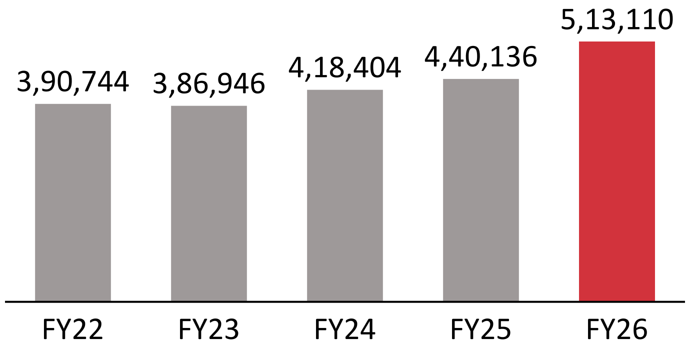
Consolidated Historical Financial Highlights (Petroleum Products)

Petroleum Products Revenue (in Rs. Cr)

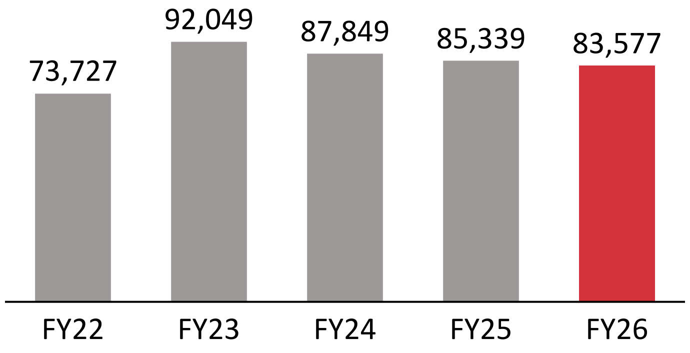




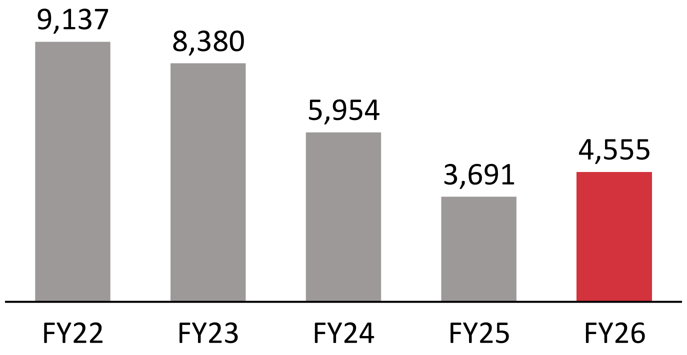
Petroleum Products Volumes (KL/MT)



Realization (Rs. Per KL/MT)



EBITDA (Rs. Per KL/MT)

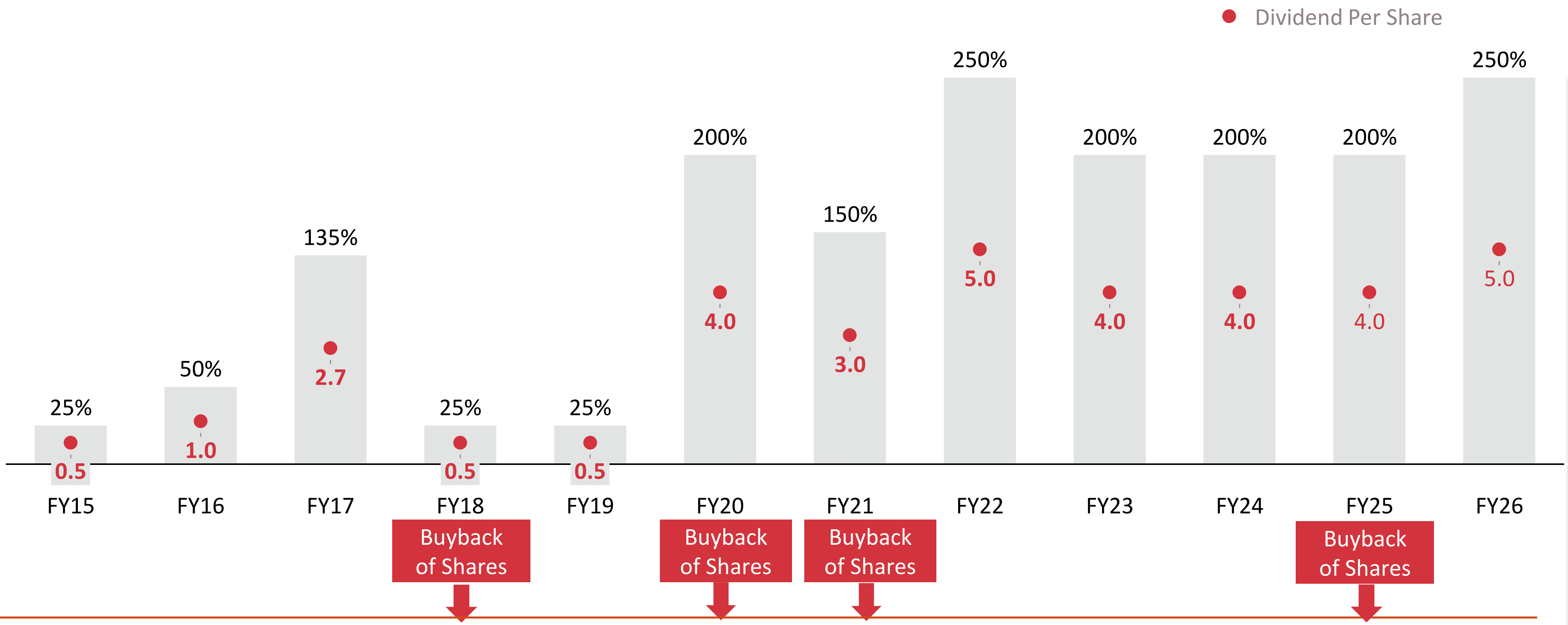


On Consolidated Basis

The above data excludes trading income, other income and wind power business

Consistent Record of Dividends Since Listing in 1994

Dividend Per Share (Rs.)



No. of shares	**14,00,000**	**12,55,000**	**12,55,000**	**5,40,000**
Value (in Rs. Cr)	Rs 44.94	Rs 40.28	Rs 35.10	Rs 36.45

Since FY15

Rs. 235+ crores

Dividend Distributed

Rs. 155+ crores

Shares Bought Back

On Standalone Basis Above data are adjusted to stock spilt of 1:5 shares

Track record of consistent performance

- Robust manufacturing capabilities
- Longstanding relationships with customers and vendors
- Consistent **track of profitability** despite market volatility
- Healthy **cash generation** over the years
- **Debt free** balance sheet
- Consistent record of **Dividends** since listing in 1994

Thank You

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