

October 23, 2026

To,
BSE Limited,
P. J. Towers,
Dalal Street,
Mumbai – 400001
Scrip Code: 532687

To,
National Stock Exchange of India Ltd.,
Exchange Plaza,
Bandra Kurla Complex, Bandra East,
Mumbai – 400051
Symbol: REPRO

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed copy of Analyst/Investor Presentation on the Financial Results of the Company for the quarter ended September 30, 2026.

The Investor Presentation is also available on the website of the Company at www.reproindia ltd.com.

This is for your information and records.

Thanking you,

Yours faithfully,

For **Repro India Limited**

Almina Banu
Abubakar
Shaikh

Digitally signed by Almina Banu
Abubakar Shaikh
DN: c=IN, o=Personal,
postalCode=400060, st=Maharashtra,
serialNumber=456094830404671
96662612420181223504648265
379606f145a, cn=Almina Banu
Abubakar Shaikh
Date: 2026.10.23 17:25:07 +05'30'

Almina Shaikh
Company Secretary & Compliance Officer

Encl: As above



BOOKS ON DEMAND ANYTIME, ANYWHERE

FY2027 – Q2 : Performance Highlights

- **Digital business revenue at ₹149 cr, up 43% QoQ. (from ₹104 cr)**
- **Platform business at ₹120 cr, up 62% QoQ (from ₹74 cr) — now ~81% of digital revenue and the core growth engine.**
- **From two marketplaces to a scalable commerce platform:** the same tech and supply stack now powers offline B2B (R-Godam), international markets (UAE, US) and our own D2C (Bookscape), with asset-light drop-ship partnerships widening selection.
- **Tech investments now delivering revenue:** growth achieved on a fully expensed tech base. AI-led content ingestion, dynamic pricing and buy-box intelligence now drive every order, and every channel added to the network compounds volume, data and reach.
- **EBITDA margin expanded from 0.9% in Q1 to 2.7% in Q2,** reflecting operating leverage in the platform business.
- **Capital-light and cash-generative:** platform business runs on negative working capital and is cash-flow positive



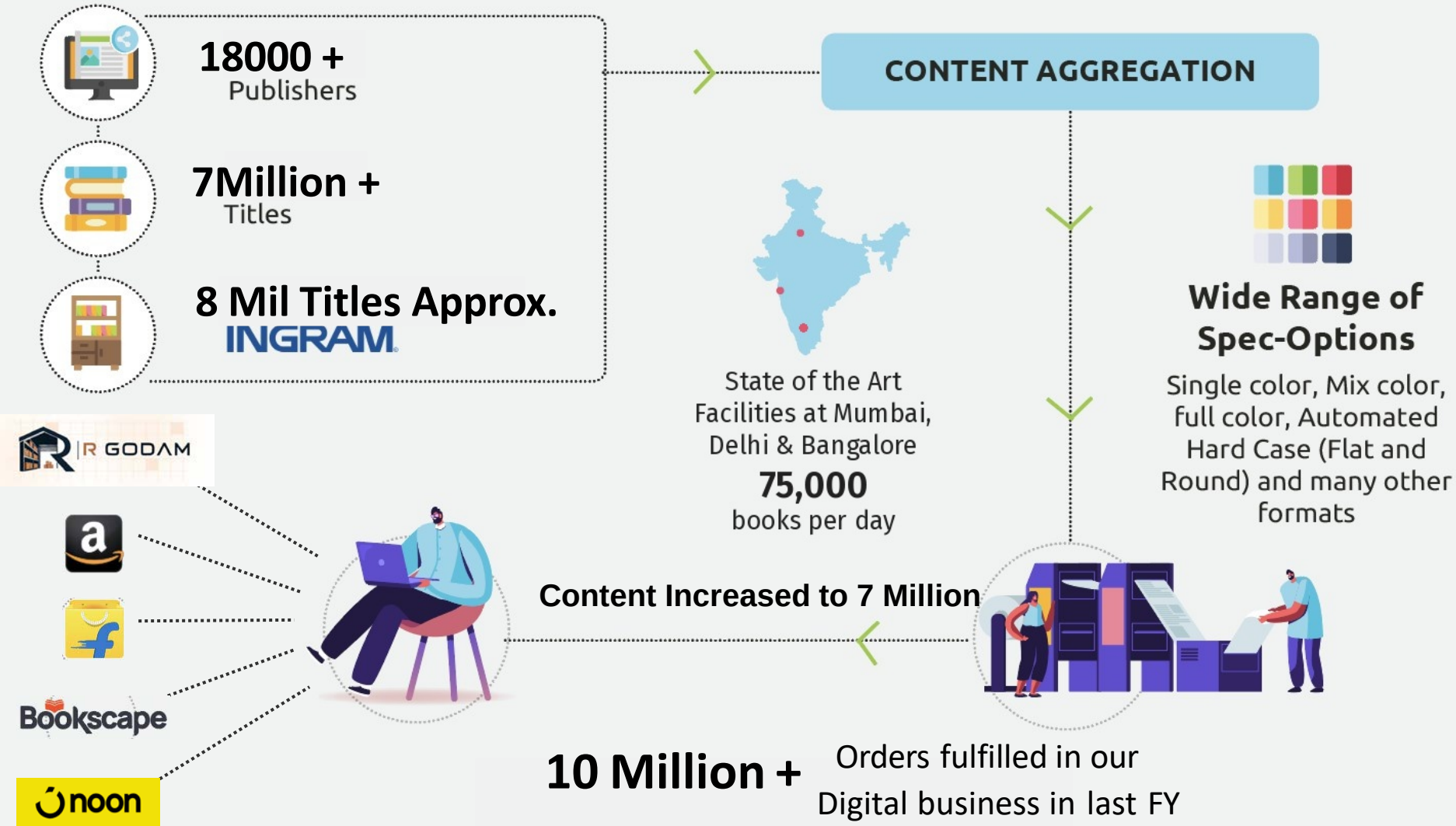
- **Highest quarterly consolidated revenue:** ₹182 Cr, up 29% QoQ from ₹141 Cr.
- **Print vertical remained steady**, providing a stable base to the consolidated business.
- **EBITDA grew to ₹8.26 Cr** from ₹ 5.30 Cr in Q1.
- **Profitability improving across the portfolio:** QoQ EBITDA expansion in both the print and platform business
- **Debt-free, with cash surplus up from ₹70 Cr in Q1 to ₹100 Cr+ in Q2**, driven by steady cash generation from operating business



- **The Company's long-term borrowings** reduced from Rs.91 Cr in March'26 to Nil in Sep'26
- **The Company's short-term borrowings** reduced from Rs75 Cr in March'26 to Rs.11 Cr in Sep'26
- **Debtor days improved** to 46 days in Sept'26 from 55 days in March'26
- **No additional capital** expenditure was incurred during H2 FY26



TECH PLATFORM FOR CONTENT AGGREGATION TO BOOK DISTRIBUTION



OUR PARTNERS



and many more..

TECHNOLOGY

Content Technology Platform is our primary growth lever for market leadership

INTELLIGENT INGESTION

- Automated Content Ingestion
- AI-Assisted pre-press corrections
- A+ Metadata, Keywords corrections
- Content acquisition in multi forms

AUTONOMOUS PRICING ENGINE

- Real-time margin optimization
- Competitive response systems
- Automated Dynamic Pricing

MARKETPLACE INTELLIGENCE

- Data analytics and AI based actions
- Buy-box Intelligence
- Demand forecasting
- Competition Intelligence

Content as True Platform

- Repro content is automatically ingested and automatically disseminated
- Content services for content print readiness
- Content creation in multi language, E-books and Audiobooks
- Content hosting on any channel local as well as international

SUPPLY CHAIN EFFICIENCY THROUGH TECHNOLOGY

Levers to improve delivery speed, reduce cost and expand market reach

CLOSER TO MARKET

Faster delivery • Lower logistics cost

- Keep stock closer to customers in an asset-lite model; replication through data-driven intelligence
- Reduce transport costs and delivery time
- Improve Buy Box chances with fast delivery and competitive pricing

WAREHOUSE INTEGRATION

Use publisher warehouses as fulfilment points

- Connect publisher warehouses through technology
- Fulfil orders without holding all inventory – cost-efficient model
- External Inventory Hubs: integrate multiple publishers at one location

PRINT ENABLED DISTRIBUTION

Regional reach • Flexible inventory

- Leverage print capabilities to empower distribution with competitive pricing
- Integrated supply chain solutions to the clients

INTERNATIONAL REACH

International Program

- Integrated international solution to and from many countries with market-competitive pricing
- Asset-lite model connecting shipments without origin to India

Q2 FY27- Financials Consolidated



BOOKS ON DEMAND. ANYTIME, ANYWHERE
Rs. In lacs

	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Particulars	Quarter Ended	Quarter Ended	Quarter Ended	Half Year Ended	Half Year Ended	Year Ended
	30-09-2026	30-06-2026	30-09-2025	30-09-2026	30-09-2025	31-03-2026
Revenue from operations	17,862	13,991	10,778	31,853	22,425	49,398
Other income	360	148	13	508	127	392
Total Income	18,222	14,139	10,791	32,361	22,552	49,790
Expenditure						
Cost of Materials consumed	10,748	8,034	6,520	18,782	13,866	29,965
Changes in inventories of finished goods,work-in-progress &stock-in-trade	(284)	(181)	(248)	(465)	(893)	(1,714)
Employee benefits expense	1,456	1,391	1,094	2,847	2,132	4,325
Other expenses	5,476	4,365	2,658	9,841	5,875	13,208
Total Expenditure	17,396	13,609	10,024	31,005	20,980	45,784
Gross Profit Before Interest,Depreciation and Tax(PBDIT)	826	530	767	1,356	1,572	4,006
Depreciation	899	880	768	1,779	1,609	3,353
Interest	159	376	198	535	407	922
Profit Before Exceptional tax	(232)	(726)	(199)	(958)	(444)	(269)
Exceptional items	-	(16,729)	1,805	(16,729)	1,805	1,846
Profit Before tax	(232)	16,003	(2,004)	15,771	(2,249)	(2,115)
Tax Expenses	243	3,147	2	3,390	30	1,215
Net profit after all taxes	(475)	12,856	(2,006)	12,381	(2,279)	(3,330)
Other comprehensive income (net of tax)	6	5	(12)	11	(28)	17
Total comprehensive income	(469)	12,861	(2,018)	12,392	(2,307)	(3,314)



Books on Demand... Anytime. Anywhere!



The Future of the Publishing Industry is here!