November 04, 2026

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 **Scrip Code: 543689**	**National Stock Exchange of India Limited** Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai – 400 051 **Symbol: UNIPARTS**

Subject: Regulation 30: Presentation on unaudited Standalone and Consolidated Financial Results of the Company for the quarter and half year ended September 30, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith a copy of the presentation on unaudited Standalone and Consolidated Financial Results of the Company for the quarter and half year ended September 30, 2026.

The same is also being uploaded on website of the Company at https://www.unipartsgroup.com/home/quarterly_financial_results.

You are requested to take the above on record.

Thanking You,

Yours faithfully,

For Uniparts India Limited

Jatin Mahajan

Digitally signed by Jatin Mahajan
DN: c=IN, o=Personal, pseudonym=pyobr5mf0ns3ljcq6bx91ik2z47dvgw, 2.5.4.20=e3fc705527aaf20c69eb2fd8ef3a9a41d8839d36101b61ecac0711594d6b71ad, postalCode=110055, st=Delhi, serialNumber=d5b1db751344dcaea44f0c205f807da679a55e6357945c94be95083c41ac9235, cn=Jatin Mahajan
Date: 2026.11.04 18:57:42 +05'30'

Jatin Mahajan
Head Legal, Company Secretary and Compliance Officer

Encl: As above

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An ISO 9001:2008 & 14001:2004 Company
CIN : L74899DL1994PLC061753

UNIPARTS GROUP



Uniparts India Limited

Addressing the core needs of the **WORLD.**

Precision **DELIVERED**, Performance **ASSURED**

Leveraging engineering competencies and a global delivery model

Earnings Presentation – Q2FY27

Safe Harbor

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Certain statements in this presentation concerning our future growth prospects are forward - looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward - looking statements. The Risk and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures, and general economic conditions affecting demand/supply and price conditions in domestic and international markets. The company does not undertake to update any forward - looking statement that may be made from time to time by or on behalf of the company. There is no obligation on the Company or any of its directors, officers, employees, agents or advisers, or any of their respective affiliates, advisers, or representatives to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise and none of them shall have any liability (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. Certain figures (including amounts, percentages, and numbers), as applicable, have been rounded off to the nearest number and may not depict the exact number. Further, past performance is not necessarily indicative of future results.

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Content



Q2FY27 Performance



Business Overview



Annexures



Management's Message



Mr. Gurdeep Soni

Promoter, Chairman & Managing Director

As we gear up to celebrate Diwali, this year the celebration is a little more special for the Uniparts family. Q2 FY27 has been the highest revenue quarter in the history of the company. Revenue from operations stood at ₹379 crore — 37% higher year-on-year and 9% higher sequentially.

Milestones like this are not the result of one good quarter alone but are the result of work done patiently over many quarters, often when the market was giving us very little help.

We have delivered this in an environment that remains genuinely uncertain. What made this possible is threefold. Our customer relationships, which continue to deepen. The way our teams maneuver constantly, taking tactical decisions quickly to keep supply running whatever comes at us and the diversity of our platforms and segments, which means that when one part of the business is under pressure, another carries us. That is exactly what we are seeing today: agriculture is still working its way back, while construction is recovering strongly.

The restoration of the finishing shop at our Ludhiana facility is on track to be up and running by the end of this calendar year. And in Mexico, our first customer dispatch will take place this month, an important step in strengthening our ability to serve customers closer to their operations.

New business awards continue to exceed ₹225 crore, concentrated largely in construction and large agriculture. These wins span segments and geographies, and reflect our customers' confidence across all three of our product platforms — three-point linkage systems, precision machined parts, and fabrications.

Importantly, the awards we secured over the last several quarters are now ramping up as planned. That conversion is what gives us visibility into the quarters ahead.



Mr. Paramjit Singh Soni

Promoter and Vice Chairman



Operating Environment Update



Construction Equipment

In North America, construction activity linked to data centres, power generation and AI-related infrastructure continues to drive growth. The world's largest construction equipment manufacturer reported an increase of approximately 18% year-on-year in its construction equipment sales, together with a record order backlog.

In Europe, the market is steadier, with activity driven primarily by infrastructure and green energy projects. Non-residential construction continues to grow faster than residential construction.

Against this backdrop, Uniparts' sales in the construction segment grew 49% year-on-year.. Our traction in gaining new business awards are in this segment remains robust, and we see construction as a key growth area.

Small Agriculture

As we have shared previously, after three years of continuous decline, the small agriculture cycle has started to turn, and we are now seeing year-on-year growth in this segment. Uniparts' sales in small agriculture grew 25% year-on-year

The regional picture remains mixed. The outlook for small agriculture industry is expected to be flat to up 5% in the US and Canada, flat in Europe, and down 15% to 20% in South America where we have little exposure. The growth in India is estimated to be 4% - 6%.



Operating Environment Update



Large Agriculture

Large agriculture has taken the hardest hit in the farm market. Industry volumes for tractors above 100 horsepower and four-wheel-drive tractors are down roughly 17% this year.

Our revenue in this segment grew 10% year-on-year. This segment is where we have demonstrated the rewards of a focused approach. In a market down 17%, we grew. That growth has come entirely from new business — not from the cycle. A large focus of our BD efforts are on Large Ag segment, and as the new business awards move through sampling, testing and approval into regular production, they will contribute meaningfully. When the industry cycle does turn, we will have that on top. This is why large agriculture remains a priority for us even in a down market.

Aftermarket

Aftermarket improved to 16.5% of revenue this quarter, against 12.4% in Q1 FY27 and 14.7% in Q2 FY26. In absolute terms the segment grew over 50% year-on-year.

On our last call, we spoke about an inflation driven pause in buying, and said we expected it to normalise through the year. That is what has happened. We would still caution that purchasing in this segment is discretionary by nature, and some variability quarter to quarter should be expected. But the underlying platform is sound, and this quarter demonstrates it.



Key Takeaways from Q2 FY27

Q2FY27

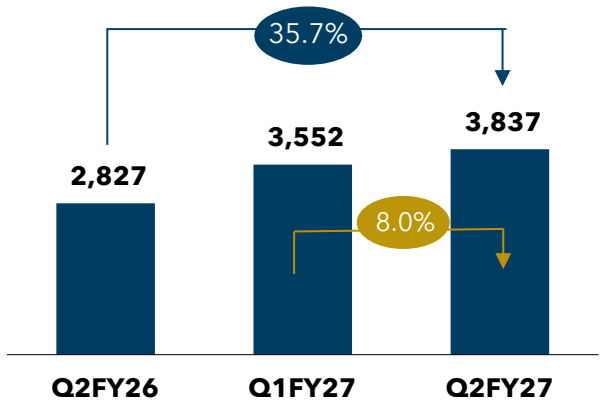
Total Income
INR 3,837 Mn
35.7% (YoY)

EBITDA
INR 886 Mn
38.6% (YoY)

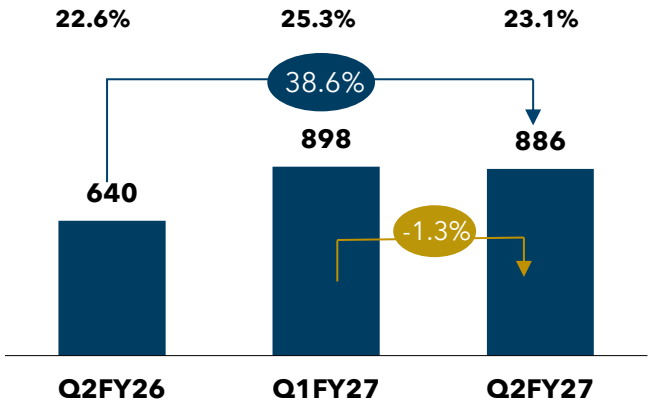
PBT
INR 729 Mn
44.3% (YoY)

PAT
INR 544 Mn
38.2% (YoY)

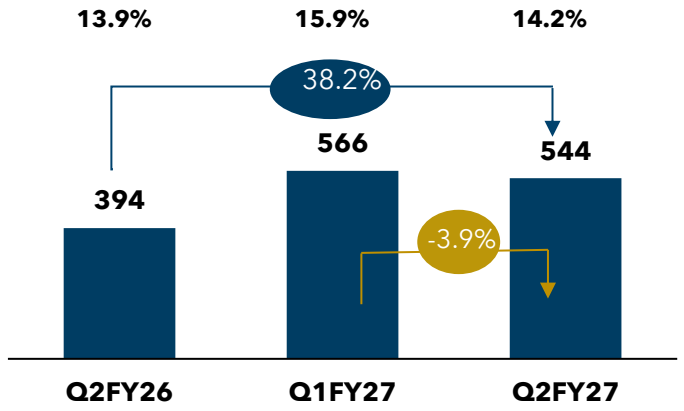
Total Income (INR Mn)



EBITDA (INR Mn) & Margins (%)



PAT (INR Mn) & Margins (%)



Key Takeaways from H1 FY27

H1FY27

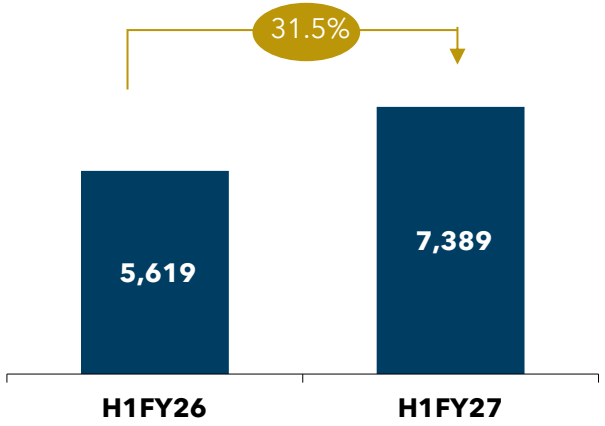
Total Income
INR 7,389 Mn
31.5% (YoY)

EBITDA
INR 1,784 Mn
46.5% (YoY)

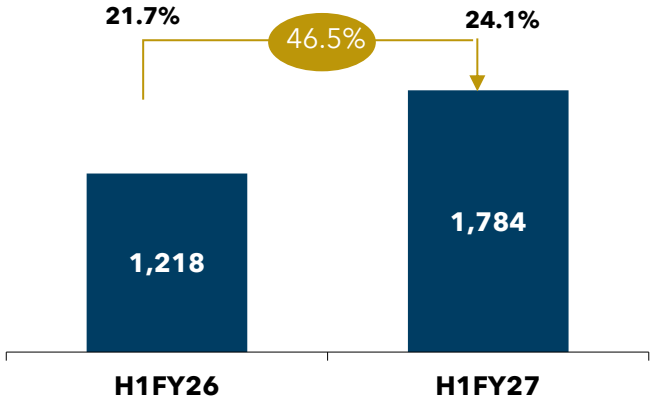
PBT
INR 1,474 Mn
54.9% (YoY)

PAT
INR 1,110 Mn
50.4% (YoY)

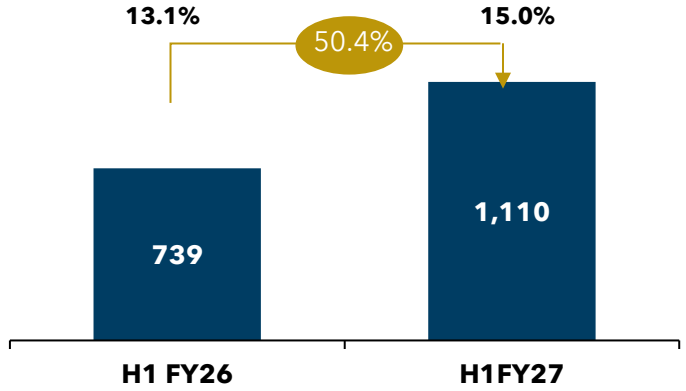
Total Income (INR Mn)



EBITDA (INR Mn) & Margins (%)



PAT (INR Mn) & Margins (%)



Q2FY27 Results (Consolidated)

Figures in INR Mn	Q2FY27	Q1FY27	Q2FY26	QoQ Change	YoY Change
Revenue from Operations	**3,785**	**3,474**	**2,768**	**9.0%**	**36.7%**
Other Income	52	78	59		
Cost of materials consumed (including change in inventory)	**1,299**	**1,161**	**846**		
Gross Profit Margin (As % of Revenue from Ops)	*65.7%*	*66.6%*	*69.4%*		
EBITDA	**886**	**898**	**640**	**-1.3%**	**38.6%**
EBITDA Margin(%)	*23.1%*	*25.3%*	*22.6%*		
Operating EBITDA (EBITDA - Other Income)	**834**	**820**	**581**	**1.8%**	**43.7%**
Operating EBITDA Margin(%) (As % of Revenue from Ops)	*22.0%*	*23.6%*	*21.0%*		
Depreciation & Amortization Expense	119	118	111		
EBIT	**767**	**780**	**529**	**-1.6%**	**45.0%**
EBIT Margin(%)	*20.0%*	*22.0%*	*18.7%*		
Finance Cost	38	34	24		
PBT	**729**	**746**	**505**	**-2.3%**	**44.3%**
Exceptional Item – Impact of Labour Code	0	0	0		
Tax Expense	185	180	111		
PAT	**544**	**566**	**394**	**-3.9%**	**38.2%**
PAT Margin(%)	*14.2%*	*15.9%*	*13.9%*		
Basic EPS (INR)	12.05	12.54	8.72		



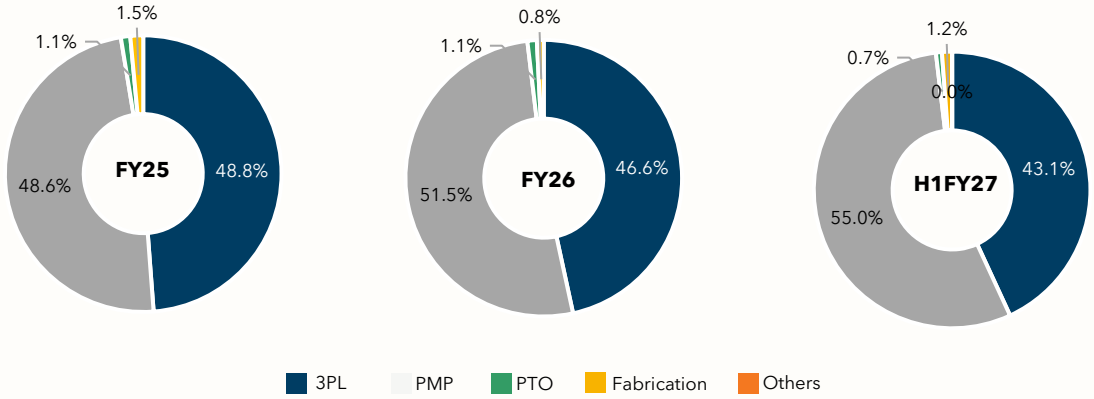
Revenue Distribution

Leading Presence in the Manufacture of 3PL and PMP Products Globally

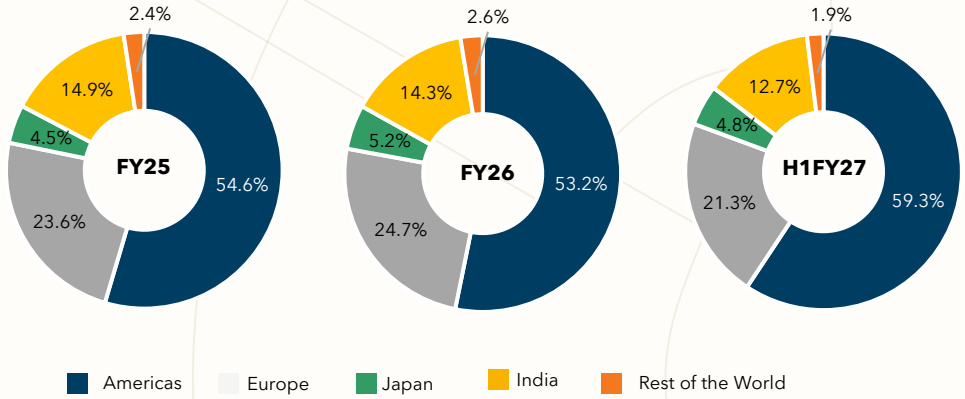
Healthy Revenue Mix

INR Mn, Segment revenue as % of finished goods sales

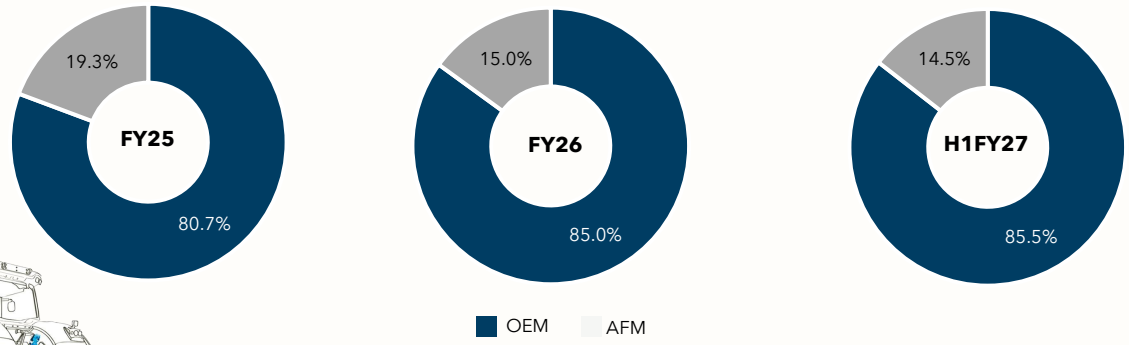
Product Vertical



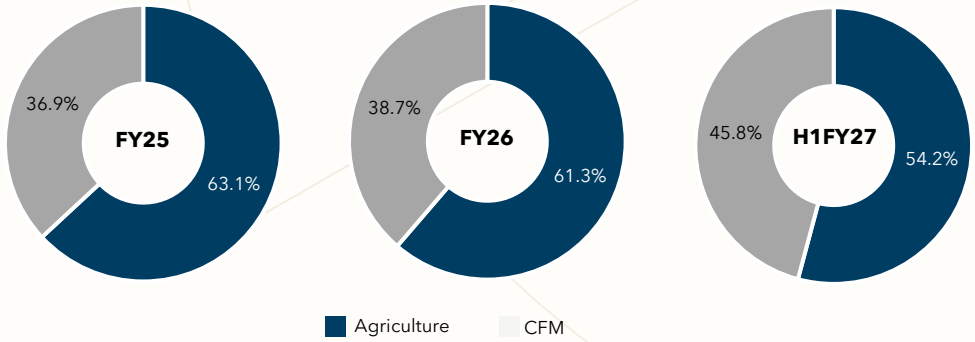
Geographical Presence



Market Presence



Segmental Presence





Content



Q2FY27 Performance



Business Overview



Annexures



Product Categories



Three Point Linkage



Precision Machine Parts



Power Take Off



Fabrication

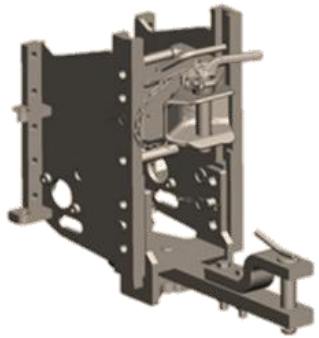


Hydraulic Cylinders













Note: We do small and medium scale Fabrication, PTO (Power Take-off) and Hydraulic components

Additional Synergistic Offerings to Extend System Boundaries

	Power Take Off (PTO)	Hydraulic Cylinders	Fabrication
			
Description	Device used to drive implements such as rotary tillers, mowers and other equipment requiring a mechanical drive by the tractor.	Used as actuators to move mechanized components, by generating linear motion along an axis.	Large structural parts and chassis such as hitch frames, A-frames, front-end loader parts, grain lifters and engine frames.
Key Highlights	Focused on producing PTO for the agriculture sector which allows the transfer of power from the tractor to the implement.	Synergies with existing activities in the 3PL application and hydraulic lift of tractors. Significant demand in international markets, due to increased mechanization.	Synergetic to products and vehicles currently serviced
Features	International safety norm compliance	High cleanness norm specifications.	• Provides superior finish • Varied size designs

Deepen wallet share	Large Addressable Market	More Value Per Vehicle	Healthy Margin Profile
Extended offerings in adjacent areas on the same OHVs for existing customers by offering integrated system solutions	Estimated Market Size of ~$10 billion; Establish new customer base by addressing growing markets of UTVs etc.	Leveraging manufacturing expertise to diversify the product portfolio and move up the value chain	Long term margin guidance remains at 20%



Leading Global Supplier of Critical Components Solutions

3 Point Linkage – *Revenue Contribution*: 43%*

- Tractor specific designed and validated system.
- Allows for quick and easy attachment and detachment of implements.
- Allows for the balanced operation of the implement, improves efficiency, and reduces operator fatigue.



Market leaders in small tractor (<70 HP) linkage system globally.

Precision Machined Parts – *Revenue Contribution*: 55%*

- High-quality and reliable components for use in construction machinery, equipment, and structures.
- These parts are made to tight tolerances and durability to withstand the tough operating environment of OHVs.



Leading global supplier in fragmented market with manufacturing base in India and US and servicing all major geographies (Americas, Europe, Japan, India, ROW).

Precision Manufacturing | **Higher Complexities** | **High No. of SKUs** | **Healthy Margins**

$1 billion+
Market Size

125+ Customers serviced

25+
Countries covered in sales



*Revenue contribution is based on H1 FY27 finished goods sales

Warehouse and Manufacturing Facilities

Dual Shore Manufacturing & Warehousing Solutions



7 Manufacturing Facilities

6 in India; **3** in Ludhiana;
2 in Noida
1 in Visakhapatnam;**1** in US

4 Warehouses

2 in US; **1** in Europe;
1 in Mexico

Discrete and Batch Manufacturing with geographical derisking

400 KN

Test rig capability

Customer Specific Delivery

Tailored to customer specifications

Near and Dual Shoring provides proximity to customers ensuring

- **Cost effectiveness**
- **Quicker delivery**
- **Faster turnaround time**



Global Delivery Model De-Risks Clients' Supply Chain

Dual Shore Delivery Model

	Local Delivery	Direct Export	Warehouse Sales
Model specification	• Manufactured and delivered in same geography	• Manufactured in India for export around the world	• Products stocked in warehouse for offtake
Model features	• Shorter lead times • Flexible batch sizes	• Competitive pricing • Longer lead times • Longer inventory cycle	• Just in Time delivery from local warehouse • Customized packing and lot sizes • Lower inventory cycle for customers

Servicing all **10 leading Global OHV OEMs** in Agriculture and half of the leading **10 players** in the **CFM Segment*.**

UIL has market leadership in supplying key systems and components like 3PL and PMP for OHVs globally : Complex, critical, and low volume high SKUs products.

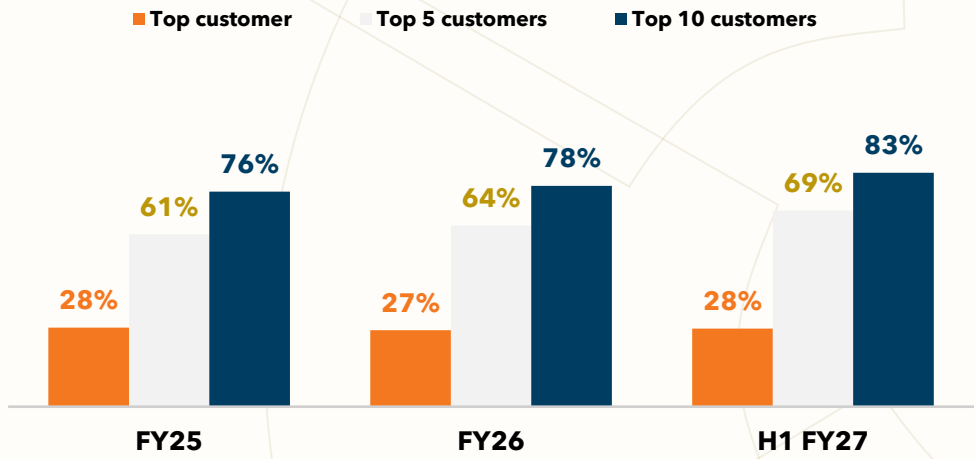
Preferred supplier for systems for **<70HP tractors** and for construction equipment customers**.**

From design to delivery - bespoke partnering enables customer specific servicing**.**

**CFM global players outside China*

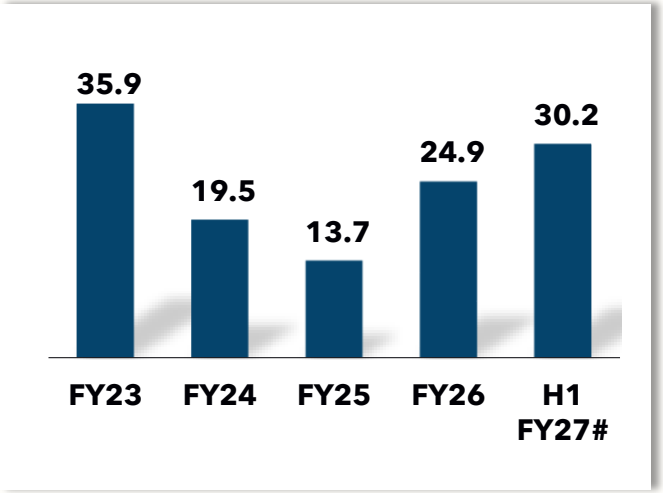
Four of the Top Five Customers have been Associated with Uniparts for over 10 years

Trend of Customers Contribution to Sales

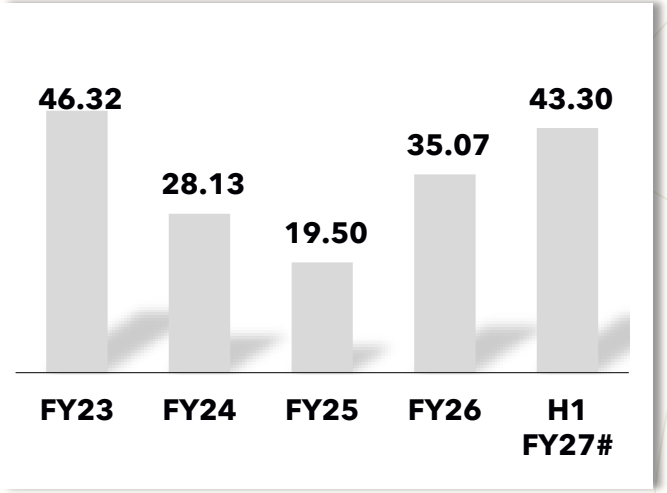


Key Financial Metrics – Historical

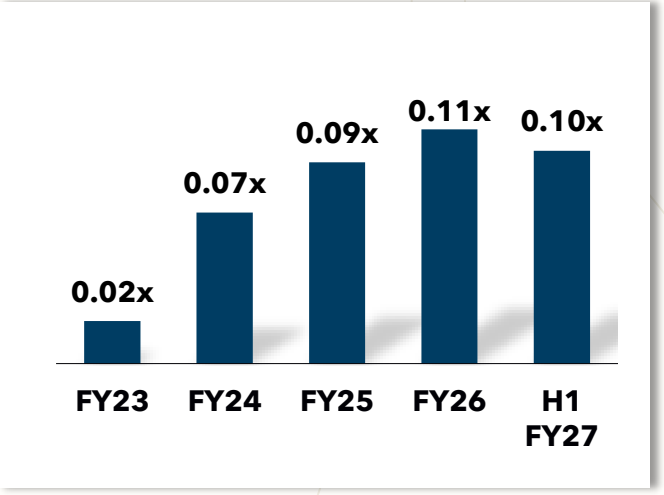
RoCE (%)



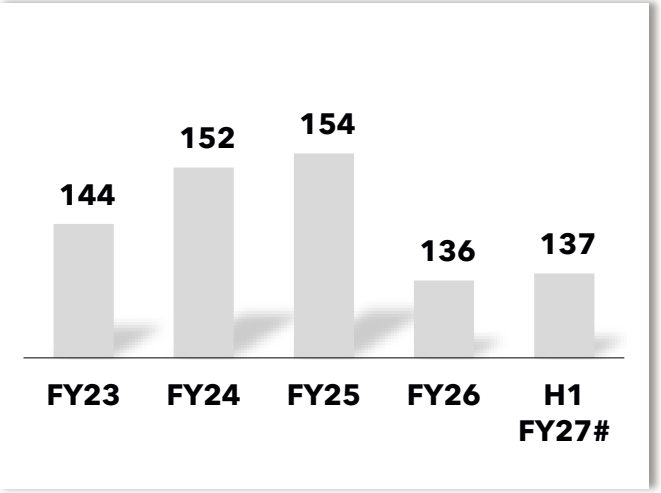
Reported EPS (INR)



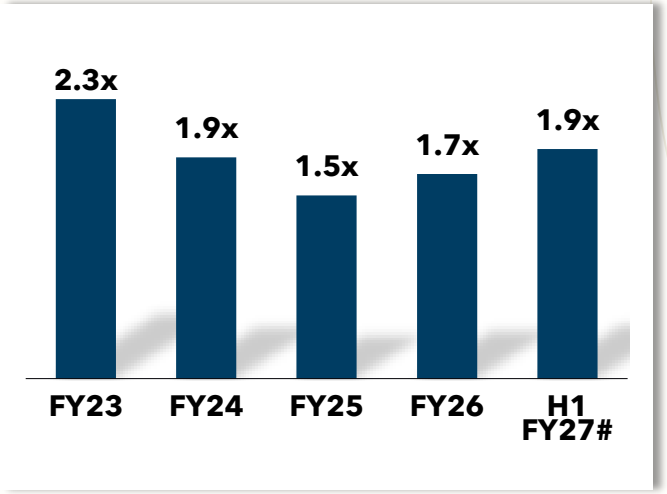
Debt / Equity



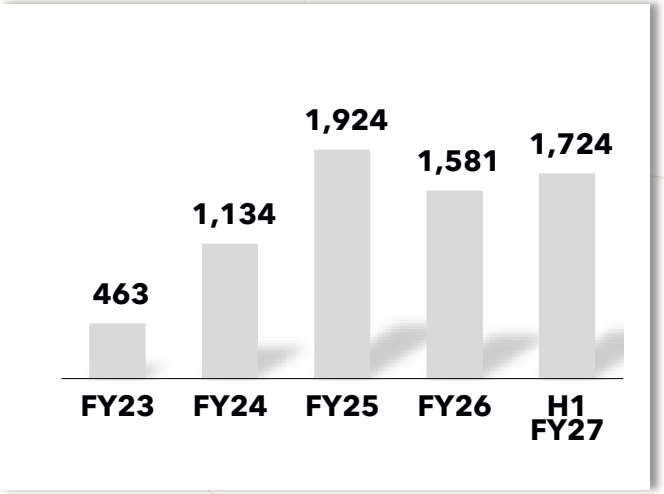
*Working Capital Days



**Fixed Assets Turnover



***Net Cash (INR Mn)



*Working Capital Days = (Inventory + Receivables – Payables)/ Revenue from Ops *365. ; **Fixed Assets Turnover = Revenue from operation/Gross block (Including right to use assets) ; *** Net Cash = Total Cash, Bank & Investments - Borrowings
HI FY27 numbers are based on TTM earnings/ revenue from operations/ cash flow from operations

Organisational Strengths



- Senior Leadership Team with vast experience and expertise in OHV Industry.
- Senior Leadership Team located across key geographies and time zones (US, Europe, India).
- 250+ Engineers / Technical Diploma holders.
- 50+ strong Business Development and Sales / Customer Service organization.
- ~45% staff members working with Uniparts Group for 10+ years.

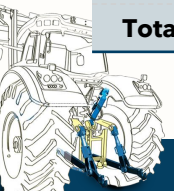
Historical Profit and Loss

Figures in INR Mn	FY24	FY25	FY26
Revenue from operations	11,395	9,637	11,704
Other income	93	212	176
Total income	**11,489**	**9,849**	**11,880**
Cost of materials consumed	3,966	3,118	4,246
Changes in inventories of finished goods, work-in-progress, stock-in-trade and scrap	264	431	(350)
Gross Profit	**7,260**	**6,300**	**7984**
Gross Profit Margin (%)	63%	64%	67%
Employee benefits expense	2,457	2,296	2,559
Other expenses	2,694	2,336	2,777
Total expenses	**5,151**	**4,632**	**5,336**
EBITDA	**2,107**	**1,668**	**2,648**
EBITDA Margin (%)	18%	17%	22%
Depreciation and amortization expenses	417	442	453
EBIT	**1,690**	**1,226**	**2,195**
EBIT Margin (%)	15%	12%	18%
Finance costs	57	83	104
PBT	**1,633**	**1,143**	**2,091**
PBT Margin (%)	14%	12%	18%
Exceptional Item – Impact of Labour Code	0	0	34
Total tax expenses	387	263	474
PAT	**1,247**	**880**	**1,583**
PAT Margin (%)	11%	9%	13%
Other comprehensive income / (loss) for the period / year, net of tax	(5)	(52)	(67)
Total Comprehensive Income	**1,241**	**828**	**1,516**
EPS attributable to owners of parent			
Basic EPS (in INR)	28.1	19.5	35.07
Diluted EPS (in INR)	27.6	19.5	35.04

Historical Balance Sheet

Figures in INR Mn	FY24	FY25	FY26
Assets			
Non - Current Assets			
Property, plant and equipment	2,001	2,010	1,994
Right of use assets	616	561	815
Capital work-in-progress	128	96	33
Goodwill	664	669	694
Other intangible assets	18	11	28
Intangible assets under development	-	24	56
Other financial assets	64	89	92
Current tax assets (Net)	75	92	85
Other non-current assets	21	4	71
Total non - current assets	**3,587**	**3,556**	**3,868**
Current Assets			
Inventories	4,244	3,858	4,301
Investments	1,563	2,431	2,030
Trade receivables	1,335	1,126	1,412
Cash and cash equivalents	189	329	470
Other balances with banks	2	2	3
Other financial assets	48	6	4
Other current assets	320	388	461
Total current assets	**7,700**	**8,140**	**8681**
Total Assets	**11,287**	**11,696**	**12,549**

Figures in INR Mn	FY24	FY25	FY26
Equity and Liabilities			
Equity			
Equity share capital	451	451	451
Other equity	8,227	8,421	8,253
Total equity	**8,678**	**8,872**	**8,704**
Liabilities			
Non - Current Liabilities			
Borrowings	22	12	85
Lease liabilities	318	252	500
Provisions	159	162	200
Deferred tax liabilities (Net)	226	225	231
Other non-current liabilities	10	10	11
Total non - current liabilities	**735**	**661**	**1,027**
Current Liabilities			
Borrowings	597	826	837
Lease liabilities	89	109	125
Trade payables due to:			
Micro and small enterprises	134	169	262
Other than micro and small enterprises	708	742	1,092
Other liabilities	268	267	411
Provisions	67	50	65
Current tax payable	10	0	26
Total current liabilities	1,873	2,163	2,818
Total liabilities	**2,609**	**2,824**	**3,845**
Total Equity and Liabilities	**11,287**	**11,696**	**12,549**



Content



Q2FY27 Performance



Business Overview



Annexures



Key Milestones

1994

Incorporation of Uniparts

2000

Commenced sales to domestic OEMs
Developed **3PL** OEM product vertical
Established the first facility at **Noida.**

2001-2003

Commenced sales to John Deere in **India, Spain and the USA.**

2004-2005

Commenced sales to OEMs in **Japan**
Acquired manufacturing and distribution facility in **Iowa, USA.**

Incorporated UUL as a WOS and acquired a majority stake UOI.

Commenced sales to OEMs in construction sector in the **US.**

2006

Commenced manufacturing **PMP products in India.**

2008

Commenced operations at manufacturing facility located at **Visakhapatnam, Andhra Pradesh.**

GFPL became a wholly owned subsidiary of Company.

2010

Set up a warehousing and distribution facility in **Hennef, Germany.**

2012

Entered European construction **OEM market.**

2018

Addition to warehousing spaces in **Augusta, USA**

Relocation of warehousing facility in **Georgia**

2020

Awarded *'Most Versatile Supplier 2020'* by **Kubota India.**

Won **two silver trophies** at the *11th National Kaizen Competition.*

2022

Got listed on **BSE and NSE**

2023

Commenced fabrication facility in **Ludhiana.**

2024

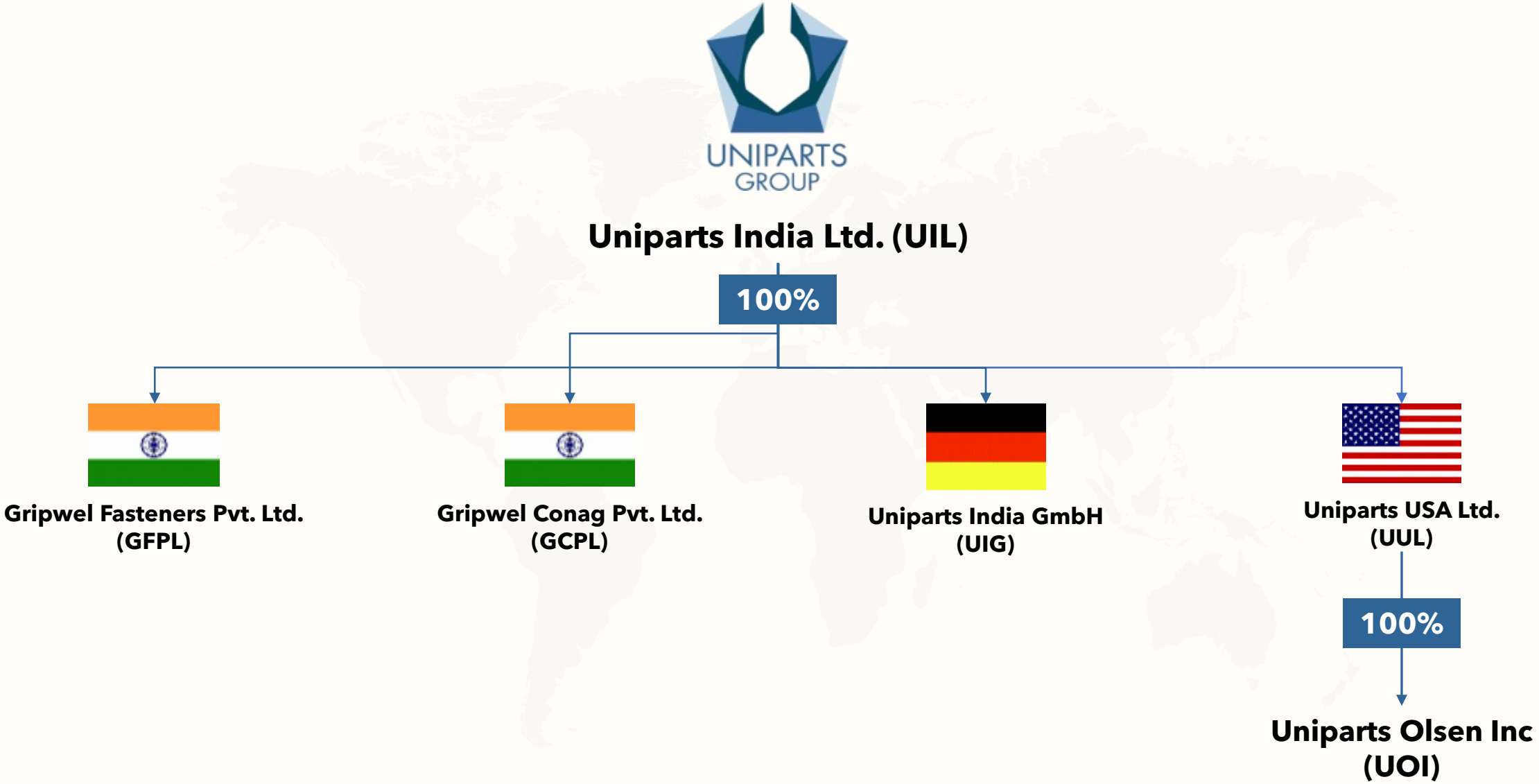
Two factories SER certified by **Caterpillar second year in a row.**

2025

Extending near-shoring with **Mexico** warehouse.
3 units SER certified by Caterpillar



Group Structure



Leadership Team and Board



Mr. Gurdeep Soni
Promoter, Chairman & Managing Director

Location: India

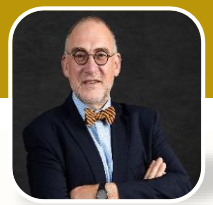
Masters' degree in Management Studies from BITS Pilani. **4 decades** of experience in the Industry. *In charge of the aftermarket business.*



Mr. Paramjit Singh Soni
Promoter and Vice Chairman

Location: USA

Bachelor's degree in Commerce from University of Delhi. Over **4 decades** of experience in the industry. *In charge of OEM business, business growth and diversification plans of the Company.*



Mr. Herbert Coenen
Non-Executive Director

Location: Germany

Diploma in Mechanical Engineering from the University of Applied Science, Cologne. Over **3 decades** experience in global OHV market. *In charge of business development, expansion and technology.*

Independent Director

Mr. Ajaya Chand

Ms. Celine George

Mr. Parmeet Singh Kalra

Mr. Sanjeev Kumar Chanana



Ms. Tanushree Bagrodia
Wholetime Director & Group CEO

Location: India

Bachelors' degree in Computer Engg and MBA from INSEAD. Over **2 decades** of extensive experience across diverse geographies and sectors, spanning financial services, automotive, and start-ups. *In charge of Company's group wide operations and customer service.*



Mr. Sandeep Taneja
Group Chief Financial Officer

Location: India

Chartered Accountant (India) and CPA (USA) with an MBA from the U.S. Seasoned finance professional with **25+ years** of global experience across India and the U.S., including leadership of large P&Ls ranging from $100M to $3B, bringing deep expertise across accounting, audit, tax, treasury, and business partnering.

Thank You



For further information, please get in touch with:

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