



AMINES & PLASTICIZERS LIMITED

(ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 CERTIFIED COMPANY)

August 19, 2026

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai - 400001. <u>Security code: 506248</u>	National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra East, Mumbai- 400051. <u>Symbol: AMNPLST</u>
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Dear Sir/Madam,

Sub: Investor Presentation for Q1FY27.

Pursuant to Regulation 30 read with Para A of Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation for Q1FY27.

The said presentation will also be made available on the website of the Company and can be accessed at <https://www.amines.com/investor-presentations-and-press-release.html>

You are requested to kindly take the same on your record.

Thanking you,

Yours faithfully,

For Amines & Plasticizers Limited

Omkar Mhamunkar

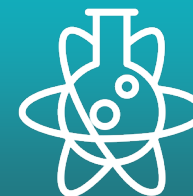
Company Secretary & Compliance Officer

ICSI Membership No. ACS 26645

Encl: As above

AMINES & PLASTICIZERS LIMITED

Enabling Industries through **Intelligent Chemistry**



INVESTOR
PRESENTATION
AUGUST 2026





Cautionary Statement

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About The Company

Amines & Plasticizers Limited (APL), founded in 1973 and headquartered in Mumbai, is a leading manufacturer of ethanolamines, alkyl alkanolamines, morpholine derivatives, and gas-treating solvents, catering to diverse industries including oil refining, petrochemicals, pharmaceuticals, agrochemicals, and textiles.

APL was the first Indian company to indigenously develop and manufacture methyl diethanolamine (MDEA), a critical solvent for gas treatment, and ranks among the top global producers of MEDA based solvents and N-methyl morpholine oxide (NMMO).

1973

Established legacy in speciality chemical manufacturing

85+

Countries served across key global markets

75-80%

Domestic market share in ethanolamines

2

Strategically located production units in Maharashtra

1st

Among world's largest producers of NMMO

32,760 MTPA

Installed capacity for speciality amines production

With a strong focus on innovation-led growth, APL has emerged as a trusted partner to both domestic and international customers across over 85 countries.



Our Guiding Philosophy



Our Vision

To be globally recognised as a trusted and dependable manufacturer in the speciality chemicals sector, delivering consistent value through reliability, innovation, and excellence.



Our Mission

To achieve complete customer satisfaction by supplying high-quality speciality chemicals and amines worldwide, we aim to build a strong reputation through consistent product performance and responsive service.

Our Core Values



Safety

Prioritising the health and safety of employees and customers in all operations, including product manufacturing, packaging and handling.



Environment

Ensuring that manufacturing processes meet environmental compliance norms and promote sustainable operations.



Innovation

Continuously developing advanced, high-performance chemical solutions that cater to evolving industry requirements.



Service Excellence

Fostering long-term client relationships through consistent product quality, timely delivery, and responsive support.

Product Portfolio – Core Categories



Gas Treating Chemicals & Speciality Solvents

APL is a pioneer in gas treating solutions in India, offering amines and proprietary blends for CO₂ and H₂S removal in refinery, fertiliser and gas units.

Key Products

- Methyldiethanolamine (MDEA)
- Aminosol® Series
- Actisol™
- Aminosol FGS
- Aminosol HST

44.19%

FY26 Revenue Contribution



Alkanolamines & Alkyl Alkanolamines

This category supports upstream operations with scavengers, inhibitors and flow-enhancing additives for crude oil and gas handling.

Key Products

- Methyl Monoethanolamine
- Tertiary Butyl diethanolamine
- Tertiary Butyl Monoethanolamine
- N-Benzyl ethanolamine
- Butyl Ethanolamine
- Butyl Diethanolamine
- Dibutylethanolamine
- Ethanolamines

33.09%

FY26 Revenue Contribution



Morpholine & Derivatives

APL is a pioneer in gas treating solutions in India, offering amines and proprietary blends for CO₂ and H₂S removal in refinery, fertiliser and gas units.

Key Products

- Morpholine
- N-Methyl Morpholine
- N-Ethyl Morpholine
- NMMO (50%)
- N-2-Hydroxyethyl Pyrrolidine
- N-Acetyl Morpholine
- N-Formyl Morpholine

10.25%

FY26 Revenue Contribution

Product Portfolio – Specialities, Oilfield & Services



EO/PO-Based Speciality Products

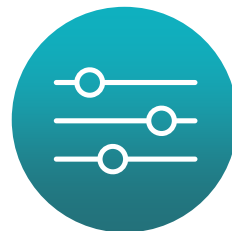
These include polyols, ethoxylates, and EO/PO copolymers used in surfactants, formulation aids, and polyurethane systems.

Key Products

- Alcohol Ethoxylates
- Sorbitol Ethoxylates
- Glycerol Polyol
- PPG 4000
- Phenoxyethanol (High Purity)
- Triisopropanolamine
- Diethanol Isopropanolamine

10.98%

FY26 Revenue Contribution



Others

APL's "Others" category encompasses a robust and diverse suite of products and services expertly tailored to support upstream oil and gas industry requirements in the field's most demanding environments. With a proven commitment to lifecycle value and operational reliability, APL delivers solutions that span vital chemical, process, engineering, and industrial service domains.

Key Products

Oilfield Chemicals: Comprehensive solutions for operational challenges:

- Aminosol HSTIP
- AMINO PPD C/L Series
- AMINO ACI 001–003
- AMINOCIDE BK 50
- AMINOCOPOL LAPE Series
- Hydrogen sulphide scavenging
- Corrosion inhibition

- Demulsification
- Molecular sieves for purification processes

Industrial Gas Division:

- Dissolved acetylene for industrial applications

Engineering Services:

- Pressure equipment Manufacturing: heat exchangers, pressure vessels, boilers
- Custom engineering solutions to meet specialized site needs

Analytical & Process Engineering Services for Gas Treating:

- IX/ED Skid Units
- HSAS-C Software
- Amine Analysis Services
- Process Simulation to optimise operating conditions
- Operator Training to elevate workforce capabilities

1.49%

FY26 Revenue Contribution

Scalable Manufacturing Across Strategic Locations

UNIT 01

Turbhe

Location

18.11 Acres

Land Area

30KM from Mumbai & 40KM from Port

Proximity

- Ethanolamines
- Alkyl Alkanolamines
- Morpholine Derivatives &
- Gas Treating Solvents

Key Products Manufactured

32,760 MTPA

Total Capacity

Yes

In House R&D

245 including Contract Workers

Team Strength

85%

Capacity Utilisation
in FY26



Scalable Manufacturing Across Strategic Locations

UNIT 02 & 03

Unit 02:

APL Industrial Gases (A Division of Amines & Plasticizers Ltd.)

Dissolved Acetylene

Key Products Manufactured

2 Lakh Cum per year

Total Capacity

In House Testing facility

In House R&D

8 Nos.

Team Strength

60%

Capacity Utilisation in FY26

Unit 03:

APL Engineering Services (A Division of Amines & Plasticizers Ltd.)

Pressure Equipments - Heat Exchangers, Pressure Vessels and Boilers etc.

Key Products Manufactured

100 ton per month

Total Capacity

In House QC Team

In House R&D

107 Nos.

Team Strength

45%

Capacity Utilisation in FY26

Raigad

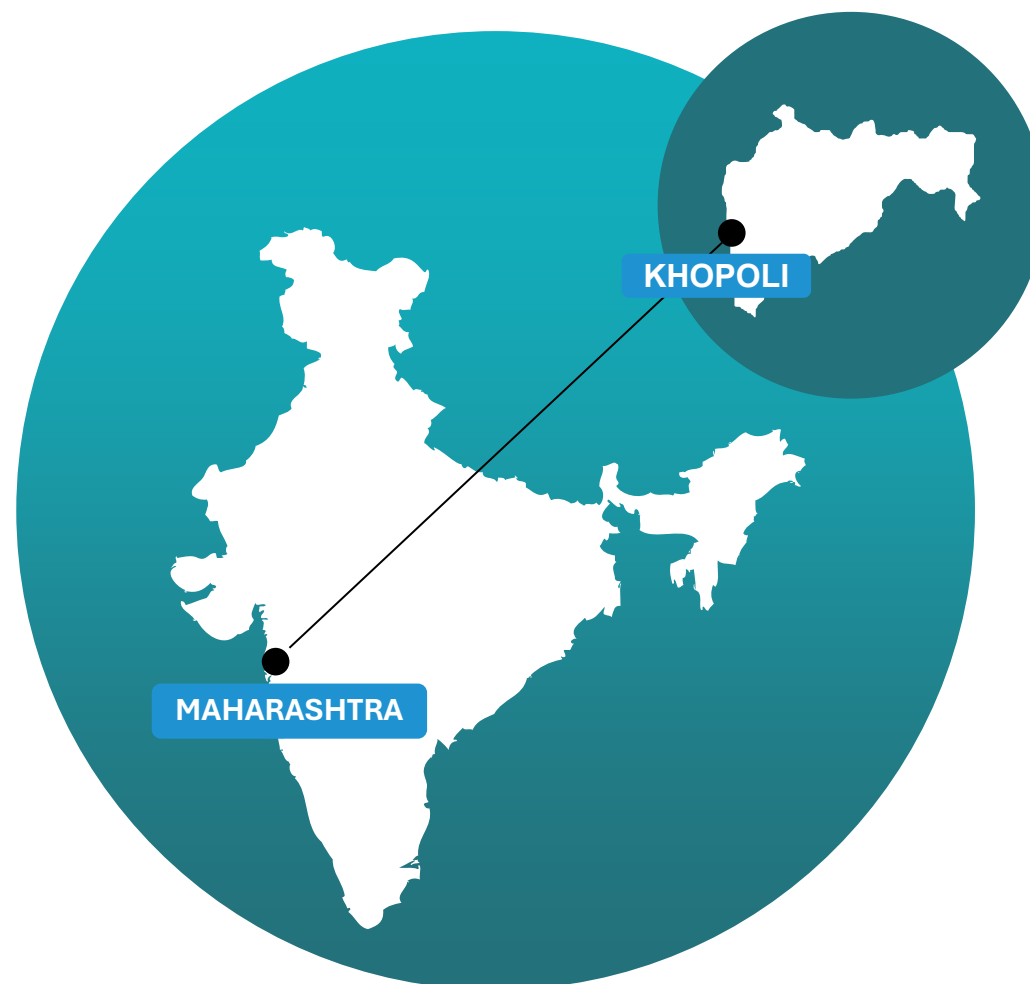
Location

25.41 Acres

Land Area

70KM from Mumbai

Proximity



Production Capacities Backed By Global Standards

APL's facilities support a wide range of reaction technologies, enabling manufacture of structurally complex and high-purity compounds. Fully backed by advanced analytical instrumentation and critical utilities, the infrastructure ensures consistent quality and regulatory adherence across global markets.



Product Category	Monthly Capacity (MT)
Amines	1,200
Phenoxyethanol	300
Piperdino Ethanol / NFM / HEM	180
N-Methyl Morpholine (NMM)	50
NMMO (50%)	500
EO/PO-Based Derivatives	500

Certifications



Enabling Complex Reactions With Precision Control

APL's facilities support a wide range of reaction technologies, enabling manufacture of structurally complex and high-purity compounds. Fully backed by advanced analytical instrumentation and critical utilities, the infrastructure ensures consistent quality and regulatory adherence across global markets.



Reaction & Process Capabilities

- Amination, Cyclisation, Dehydration
- Ethoxylation / Propoxylation
- Esterification, Transesterification
- Polymerisation, Sulfonation, Quaternisation
- Emulsification, Oxidation, Formylation
- Substitution



Utility & Analytical Backbone

- Hot Oil Heating up to 300°C
- Steam up to 210 psig, Vacuum up to 1 mm Hg
- Bulk storage for EO, PO, NMMO and Alkyl Alkanolamines and Alkanolamines
- Spectrophotometer, GC, Refractometer, Penetrometer
- Karl Fischer, Brookfield Viscometer, Moisture Analyser



Serving Customers Across Continents

2.06%

NORTH AMERICA
United States of America,
Canada, Panama

0.72%

CARIBBEAN
British Virgin Islands,
Virgin Islands (U.S.)

0.11%

SOUTH AMERICA
Brazil, Chile

2.13%

EUROPE
Austria, Czech Republic,
France, Germany, Hungary,
Netherlands, Poland, Spain,
Ukraine, UK, Turkey, Italy

0.60%

AFRICA
South Africa, Egypt, Libya,
Morocco

15.52%

MIDDLE EAST
UAE, Oman, Qatar, Kuwait,
Saudi Arabia, Israel, Jordan,
Bahrain

71.03%

ASIA
Afghanistan,, Bangladesh,
China, India, Indonesia, Japan,
Malaysia, Singapore, South
Korea, Sri Lanka, Taiwan,
Thailand

7.45%

CENTRAL ASIA
Uzbekistan,
Turkmenistan

0.38%

OCEANIA
Australia,
New Zealand



Board Oversight For Responsible Execution

Governance at Glance

Parameter	Details
Total Board Members	6
Executive Directors	2*
Independent Directors	3
Committees of the Board	4 (Statutory)
Women Directors	2 (One Independent, One Non-Independent)

Committee

A Audit Committee

S Stakeholder Relationship Committee

C Corporate Social Responsibility Committee

N Nomination & Remuneration Committee

● Chairman
● Member

Note: *Chairperson is Executive

Mr. Hemant Kumar Ruia

Chairman & Managing Director

Mr. Ruia brings over four decades of experience in operations, strategy and corporate governance.

A law and commerce graduate, he has led APL's growth through disciplined management, market development and technological advancement. As Chairman, he also serves on all key board committees and ensures strategic alignment across business and compliance functions.

Committee Roles:

A S C N

Mr. Yashvardhan Ruia

Executive Director

Mr. Yashvardhan Ruia holds an MSc in Marketing from Manchester Business School and a BMS from Mumbai University.

His domain spans business development and engineering operations. He has contributed significantly to process modernisation and fabrication capability enhancement within the Company's engineering division.



Board Oversight For Responsible Execution

Mr. Nikunj Seksaria

Independent Director

Mr. Seksaria is a finance and economics graduate from The University of Texas, Austin, and has over 25 years of global investment banking experience.

His expertise includes M&A advisory, restructuring and financing across multiple geographies. He provides strategic oversight and financial governance across APL's board committees.

Committee Roles:



Mr. Pragyan Pittie

Independent Director

Mr. Pittie holds a BMS degree and is actively involved in his family's sugar and real estate businesses.

He brings experience in large project execution and capital investment strategy. His understanding of asset-backed industries complements APL's scale-up plans.

Committee Roles:



Ms. Dhanyashree Jadeja

Independent Director

Ms. Jadeja is a lawyer with deep experience in litigation, M&A, corporate advisory, and securities law.

A founding partner of Jadejas & Partners (formerly Jadeja & Satiya), she brings strong legal governance and regulatory insight to the Board. She has regularly represented and advised diverse and prestigious clientele including public companies and multinational corporations.

Committee Roles:



Ms. Nimisha Dutia

Non-executive,
Non-independent Director

Ms. Dutia, a B.Com and B.Ed. graduate, brings strong institutional acumen from her career in the education sector.

Her experience in curriculum development and institution-building supports APL's human capital and CSR perspectives at the board level.

Driving Sustainable Impact Through Community Initiatives

In line with its commitment to social responsibility, APL undertook targeted CSR initiatives in FY2025–26 across education, healthcare and nutrition support.



Education

Support for rural education

₹76.38

Amount Spent (₹ In Lakhs)

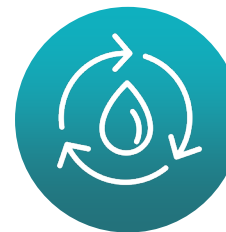


Healthcare

Donation of Ambulance and support to Dementia (incl. Alzheimer's) Daycare Centre

₹15.63

Amount Spent (₹ In Lakhs)



Nutrition Support

Supply of Hot meals to the poor and unprivileged students

₹0.50

Amount Spent (₹ In Lakhs)

Strengthening Capabilities Through In-House R&D

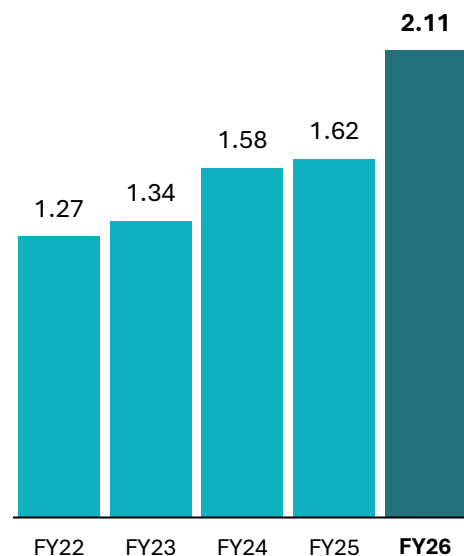
APL's in-house R&D function plays a pivotal role in developing differentiated products, improving process efficiencies, and enabling sustainable and regulatory-compliant operations. With a focus on green chemistry and custom formulation, the R&D team supports long-term competitiveness and customer-centric innovation.

Key Focus Areas in R&D

- Process development and scale-up of new products
- Process optimisation to improve yield, reduce effluent and cost
- Custom formulation of gas treating and oilfield chemicals
- Development of import substitutes aligned to strategic sectors
- Adherence to Green Chemistry principles and sustainability metrics
- Technology upgradation to meet international compliance norms

R&D Spend

(₹ Crore)



Metric

Value

Total R&D Team Size	06 members
Team Composition	02 Doctorates, 04 Chemists
DSIR Recognition	Yes
Dedicated R&D Infrastructure	160 sq. mt.



**DSIR-
Recognized**
R&D Lab

- **43** New products commercialised over last 5 years through in-house R&D
- **Tailor-made solvent formulations** developed for over **25** domestic and international customers
- Developed carbon capture formulations and demulsifiers tailored to country-specific crude profiles
- Introduced **new import-substitute molecules** in battery and hydrogen energy segments

Strengthening Capabilities Through In-House R&D



Robust Business Model With Inherent Barriers To Entry

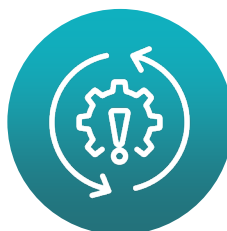
APL operates in a technically intensive segment of the speciality chemical space, where process complexity, product customisation, regulatory compliance, and relationship depth create high natural entry barriers.



Barrier: **Complex Chemistries**

APL Positioning

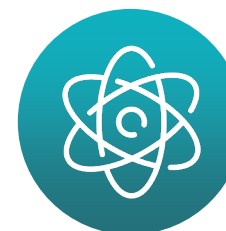
Multi-step reactions including ethoxylation, cyclisation, and morpholine derivatives requiring precision control



Barrier: **Hazardous Process Management**

APL Positioning

EO/PO and ethanolamine handling supported by advanced utilities and trained teams



Barrier: **Continuous Process Assets**

APL Positioning

Ability to operate continuous and multi-purpose systems not easily replicated in low-scale setups



Barrier: **High Customer Approval Timeframes**

APL Positioning

Long development and testing cycles for solvent and additive performance with refineries and pharma clients



Barrier: **Environmental Compliance Requirements**

APL Positioning

Established effluent treatment, zero-liquid discharge practices, and Green Chemistry-led process redesign



Barrier: **R&D-Driven Import Substitution**

APL Positioning

Development of battery-related and hydrogen-use molecules to replace imports and drive strategic relevance

Strong Foundation For Sustained Value Creation



Client Diversification

Presence across pharmaceuticals, oil & gas, agrochemicals, personal care and textiles with no single-sector dependence



Geographic Spread

Exports to over 50 countries, enabling insulation from regional demand shocks



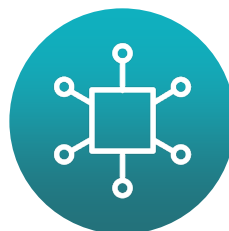
Value-Added Product Strategy

Increasing shift towards blended aminosol solvents, oilfield additives and EO/PO-based derivatives with higher margin potential



Transport and Handling Specialisation

In-house expertise in packaging and movement of alkanolamines and morpholine under safety protocols discourages low-cost imports



Asset Base with Expansion Headroom

Two integrated facilities across 56 acres with underutilised land and capacity for modular expansions



Operational and Financial Discipline

Promoter-led team with over four decades of operational experience and a historically lean balance sheet supporting self-funded growth



02/ FINANCIAL HIGHLIGHTS

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Consolidated Profit & Loss

Particulars (₹ In Crores)	FY22	FY23	FY24	FY25	FY26
Revenue From Operations	563.17	597.29	647.01	660.73	571.03
Total Income	568.37	600.05	649.71	661.96	571.75
EBITDA	45.37	45.23	71.82	70.26	60.49
EBITDA Margin (in%)	8.06%	7.57%	11.10%	10.63%	10.59%
Other Income	5.19	2.76	2.69	1.23	0.72
Finance Cost	8.80	10.11	13.08	9.82	5.46
Depreciation	4.39	4.83	5.13	5.55	5.66
Profit Before Tax	32.17	30.29	53.61	54.89	49.37
Net Profit	23.86	22.87	39.83	41.00	36.53
EPS (in ₹)	4.34	4.16	7.24	7.45	6.64

[Click for FY26 Results](#)

Consolidated Balance Sheet

Particulars (₹ In Crores)	FY22	FY23	FY24	FY25	FY26
ASSETS					
Non-Current Assets	90.15	87.95	86.23	84.18	80.56
Net Block (Excluding ROU)	82.95	78.73	78.96	79.44	74.77
Capital Work-in-Progress	3.15	4.75	2.98	0.38	0.09
Current Assets	219.87	256.04	303.18	332.29	341.55
Inventories	86.52	75.31	89.22	85.24	83.04
Trade Receivables	102.30	121.47	97.93	134.29	139.24
Cash & Cash Equivalents	3.31	5.85	35.68	41.72	49.21
Total Assets	310.02	343.99	389.41	416.47	422.10
EQUITY & LIABILITIES					
Shareholders Fund	162.27	182.65	220.10	258.67	292.26
Non-current Liabilities	32.78	30.67	30.52	20.16	20.44
Long Term Borrowings	25.52	22.69	22.00	11.32	11.56
Current Liabilities	114.97	130.66	138.78	137.64	109.41
Short Term Borrowings	46.56	62.10	63.00	65.88	15.65
Other Financial Liabilities	61.06	62.58	67.64	57.68	63.73
Total Equity and Liability	310.02	343.99	389.41	416.47	422.10



Consolidated Cash Flow

Particulars (₹ In Crores)	FY22	FY23	FY24	FY25	FY26
Cash Flow From Operating Activities	(26.56)	4.53	46.85	29.14	66.41
Cash Flow From Investing Activities	(3.53)	(2.39)	(1.39)	(2.73)	(0.73)
Cash Flow From Financing Activities	(12.54)	0.40	(15.63)	(20.37)	(58.19)
Net (Decrease) / Increase in Cash and Cash Equivalents	(42.63)	2.54	29.83	6.04	7.49
Cash Balance at Beginning of the Year	45.95	3.32	5.86	35.69	41.73
Cash Balance at End of the Year	3.32	5.86	35.69	41.73	49.22



03/ QUARTERLY HIGHLIGHTS

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Product Portfolio

Gas Treating Chemicals and Speciality Solvents

35.60%

Q1FY27 REVENUE CONTRIBUTION

Alkanolamines and Alkyl Alkanolamines

43.21%

Q1FY27 REVENUE CONTRIBUTION

Morpholine & Derivatives

9.31%

Q1FY27 REVENUE CONTRIBUTION

EO/PO-Based Speciality Products

10.70%

Q1FY27 REVENUE CONTRIBUTION

Others

1.18%

Q1FY27 REVENUE CONTRIBUTION



Management Commentary



“The Company began FY27 on a strong note. While the prevailing geopolitical conditions weighed on our operations and supply chains through the quarter, they also drove up the prices of both raw materials and finished goods. Having entered the period with high levels of inventory, we were well placed to navigate this uncertainty and to protect our profitability, and the reported results for the quarter accordingly carry an element of inventory gains.

Profitability held up, but the operating environment was demanding. Owing to the limited and costly availability of fuel and gas, we were able to run our plants at only partial capacity during the quarter. In most markets we passed on the increase in input costs to our customers, though certain government tender projects contracted earlier had to be supplied at the agreed prices. Our supplies to the Middle East were temporarily suspended during the period; we have since resumed them on a no-credit basis, and customers are adapting to the revised terms

Operations have stabilised in the second quarter, and we hold a firm order book that supports the continuation of current profitability. The quarter also brought several encouraging developments on the commercial front. We continue to pursue new export opportunities across our markets, several of which are progressing well. We entered into agreements with two global multinational corporations, securing approval to supply their formulated solvents to their existing and new customers worldwide. We also made progress towards the supply of an amine reclamation unit to a large refinery in India.

While the operating situation remains dynamic and does not lend itself to specific guidance, the progress made on the commercial front during the quarter leaves us confident in the direction of the business.”

Hemant Kumar Ruia

Chairman & Managing Director



Consolidated Profit & Loss

Particulars (₹ In Crores)	Q1FY26	Q4FY26	Q1FY27	Q-o-Q	Y-o-Y
Revenue from operation	140.29	155.14	150.53	-3%	7%
Total income	140.37	155.39	150.72	-3%	7%
EBITDA	13.07	23.70	15.14	-36%	16%
EBITDA Margin (In %)	9.31%	15.28%	10.06%	-522	75
Other Income	0.08	0.25	0.20	-20%	155%
Finance Cost	1.66	1.68	0.96	-43%	-42%
Depreciation	1.41	1.41	1.44	2%	2%
Profit before tax	10.00	20.61	12.74	-38%	27%
Net Profit	7.43	15.35	9.47	-38%	27%
EPS (In)	1.35	2.79	1.72	-38%	27%

[Click for Q1FY27 Results](#)



Thank **You**

Contact Us

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Omkar Mhamunkar

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