

July 16, 2026

To,
National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “Citrus Leisure Partners with RateGain’s UNO Direct Stack to Power the End-to-End Direct Booking Journey Across Sri Lanka”

Dear Sir / Ma’am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “Citrus Leisure Partners with RateGain’s UNO Direct Stack to Power the End-to-End Direct Booking Journey Across Sri Lanka”

Please take the above information on record.

Thanking you.

Yours faithfully,
For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

Citrus Leisure Partners with RateGain's UNO Direct Stack to Power the End-to-End Direct Booking Journey Across Sri Lanka

Hospitality group adopts UNO Direct Stack to attract more guests, convert more bookings, and strengthen direct revenue across its portfolio.

India, 16 July 2026: RateGain Travel Technologies Limited (BSE: 543417, NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for travel and hospitality, today announced a strategic partnership with Citrus Leisure PLC, one of Sri Lanka's leading publicly listed hospitality groups, to strengthen direct bookings across its hotel portfolio through UNO Direct Stack.

Through UNO Direct Stack, Citrus Leisure will bring together guest acquisition, digital marketing, website, booking conversion, distribution, and pricing intelligence into a single growth platform – covering every stage of the guest direct booking journey.

The integrated approach is designed to help Citrus Leisure grow direct revenue, improve conversion, and reduce dependency on third-party channels. The initiative represents one of the most comprehensive direct revenue technology consolidations undertaken by a Sri Lankan hospitality group.

The partnership further reinforces RateGain's role as a strategic growth partner, helping hotels drive direct revenue growth. By consolidating multiple revenue-generating capabilities with a single technology partner, Citrus will be able to create a more connected digital journey for travelers while reducing the operational complexity associated with fragmented systems and multiple vendors.

Citrus Leisure operates a diverse portfolio comprising Citrus Hikkaduwa, Citrus Waskaduwa, and The Steuart by Citrus in Colombo. Serving both leisure and business travelers across multiple markets, the group will use UNO Direct Stack to gain unified visibility across demand generation, conversion, pricing, and distribution performance.

"This partnership reflects our commitment to building a stronger digital foundation for future growth. As traveler expectations continue to evolve, strengthening our direct booking capabilities has become a strategic priority for the group.

We recognized the growing need for a more connected, data-driven approach to engaging with the modern traveler, and saw strong alignment in RateGain's ability to support that vision. We were looking for a partner that could help us better understand guest behavior, optimize our direct growth strategy, and deliver more seamless and personalized experiences across the guest journey. RateGain's hospitality expertise, integrated technology ecosystem, and commitment to innovation made them a natural choice as we continue to strengthen our direct growth ambitions," said Chandana Talwatte, Executive Director and Chief Executive Officer, Citrus Leisure PLC.

"Hotels today need a more connected, data-driven understanding of their guests to grow direct revenue in a meaningful way. We are delighted to partner with Citrus Leisure as they strengthen their direct booking strategy across the portfolio. By bringing together key capabilities across marketing, conversion, distribution, and pricing intelligence, we look forward to helping the group better understand guest behavior and deliver more personalized experiences for travelers." said Anurag Jain, Executive Vice President – APAC & MEA, RateGain.

The partnership strengthens RateGain's presence in Sri Lanka as hotel groups across the region invest in direct booking strategies to build stronger guest relationships and reduce reliance on fragmented technology stacks.

About Citrus Leisure PLC

Citrus Leisure PLC is a publicly quoted Sri Lankan hospitality company committed to building and managing distinctive hotels and resorts that deliver memorable and personalized guest experiences.

The group's portfolio comprises Citrus Hikkaduwa, a 90-room beach resort located in Hikkaduwa; Citrus Waskaduwa, a 150-room five-star resort on Sri Lanka's west coast; and The Steuart by Citrus, a 50-room boutique business hotel situated in the historic heart of Colombo.

Through its collection of leisure and city properties, Citrus Leisure serves domestic and international leisure travelers, business travelers, families, corporate groups, and event organizers.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

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