



Pace Digitek Limited

(Formerly Known as Pace Digitek Private Limited and Pace Digitek Infra Private Limited)

Regd. Office: Plot No. V-12, Industrial Estate, Kumbalgodu, Mysore Highway, Bangalore - 560 074.
T : +91 80 29547792 / 94 / 95 / 96.

E : info@pacedigitek.com

w : www.pacedigitek.com

CIN-L31909KA2007PLC041949

Ref No: PDL/2026-27/Q01_27

Date: May 26, 2026

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400001 Scrip Code – 544550	National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (E) Mumbai – 400051 Symbol – PACEDIGITK
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Dear Sir/Madam,

Sub: Investors' Presentation on the Financial Results for the quarter and Financial Year ended March 31, 2026 pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Further to our intimation regarding the Consolidated and Standalone Audited Financial Results for the Quarter and Financial year ended March 31, 2026 and pursuant to Regulation 30 of the of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we enclose herewith a copy of the Investor Presentation in connection with the aforesaid Financial Results.

The same has also been uploaded on the Company's website which may be viewed at <https://www.pacedigitek.com>

You are requested to take the above information on records.

Thanking You,

For PACE DIGITEK LIMITED

[Formerly known as Pace Digitek Private Limited and Pace Digitek Infra Private Limited]

Meghana M P
Company Secretary and Compliance Officer
Membership No: A42534

Add: Plot No. V-12, Industrial Estate, Kumbalgodu,
Mysore Highway, Bangalore - 560 074.

Encl.: As above.





Pace Digitek Ltd.

Investor Presentation | Q4 & Full Year FY2026



Telecom & ICT
Infrastructure



BESS
Manufacturing



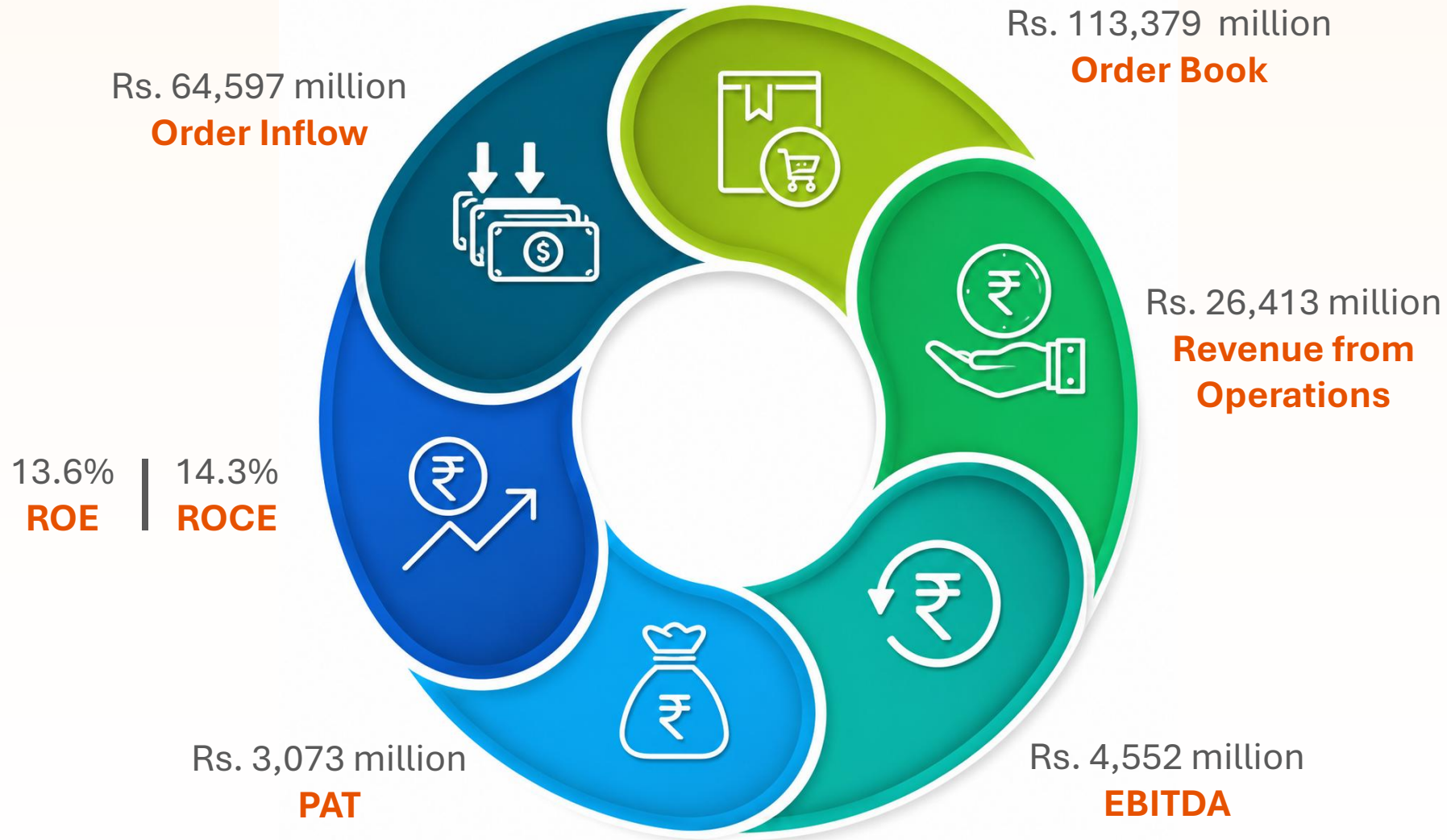
Energy
Integration



Long Term O&M
Services

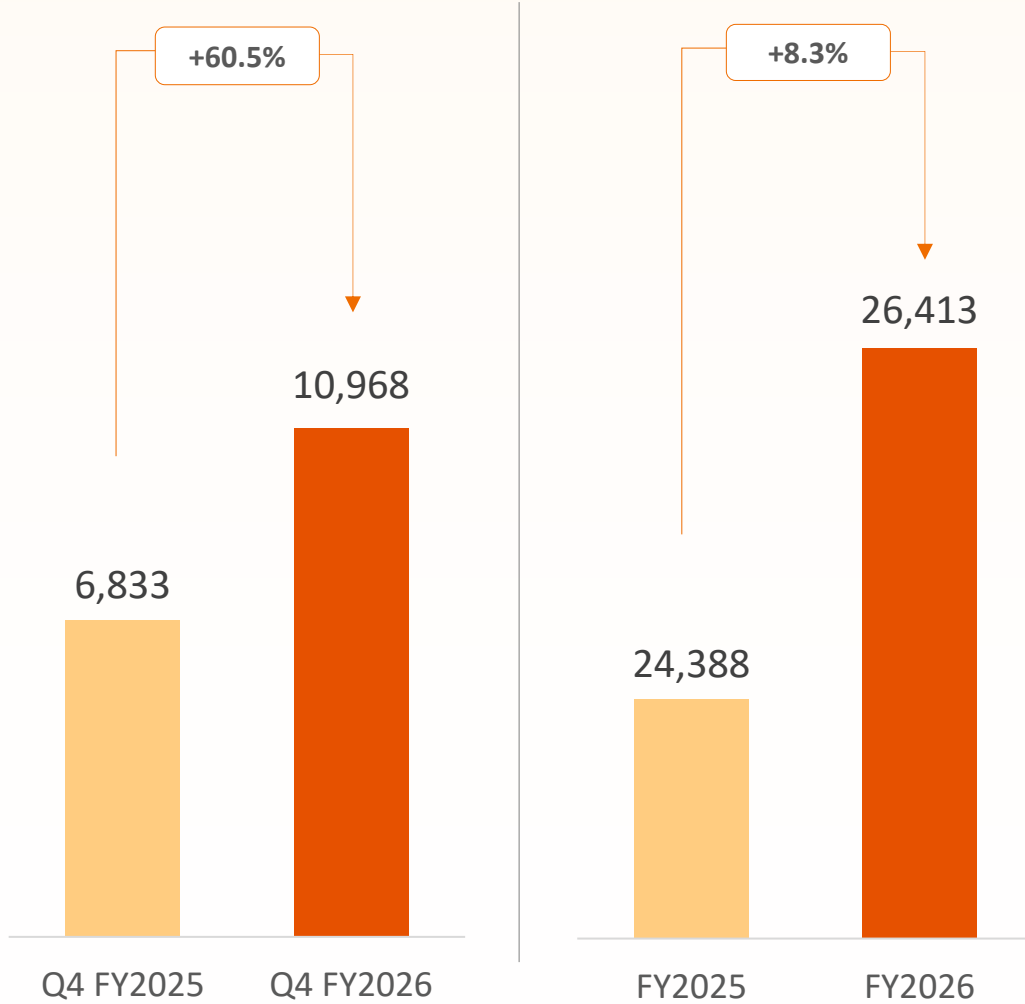
Q4 & Full Year FY2026 Performance Update



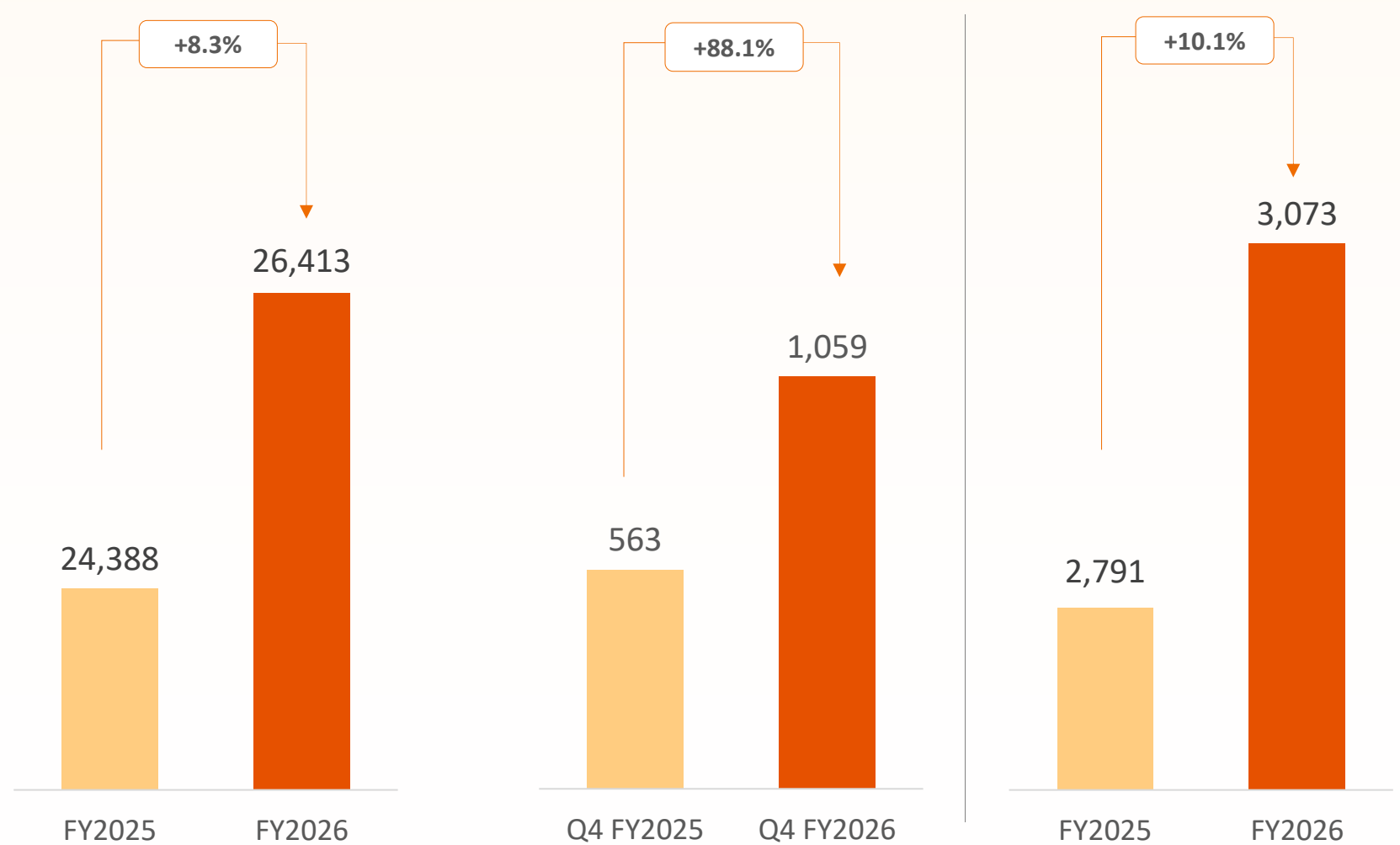


Robust performance driven by higher scale of operations and higher integration across manufacturing & execution

Revenue From Operations (Rs. Mn)

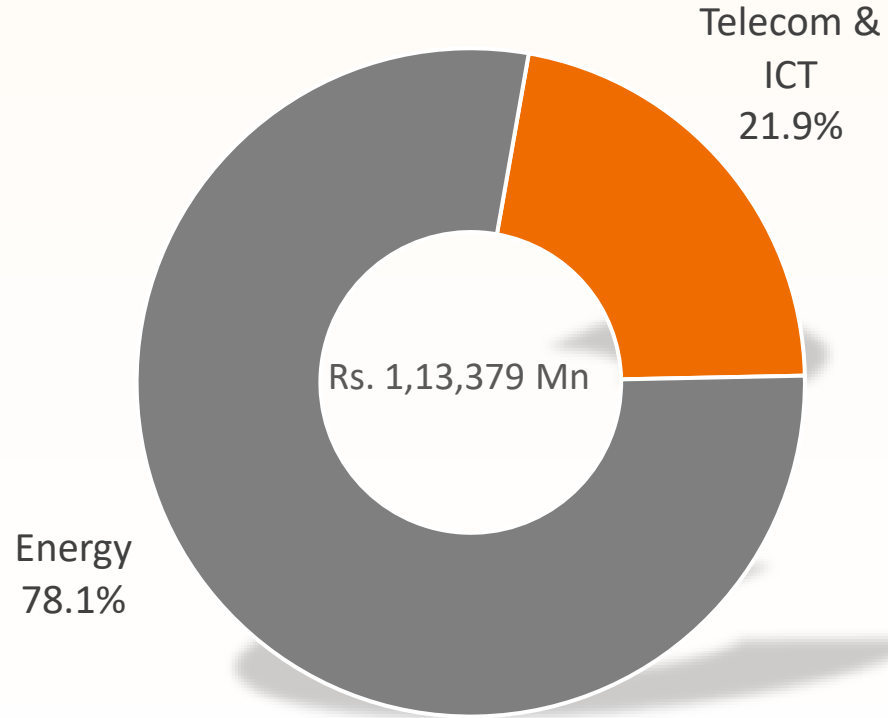


PAT (Rs. Mn)

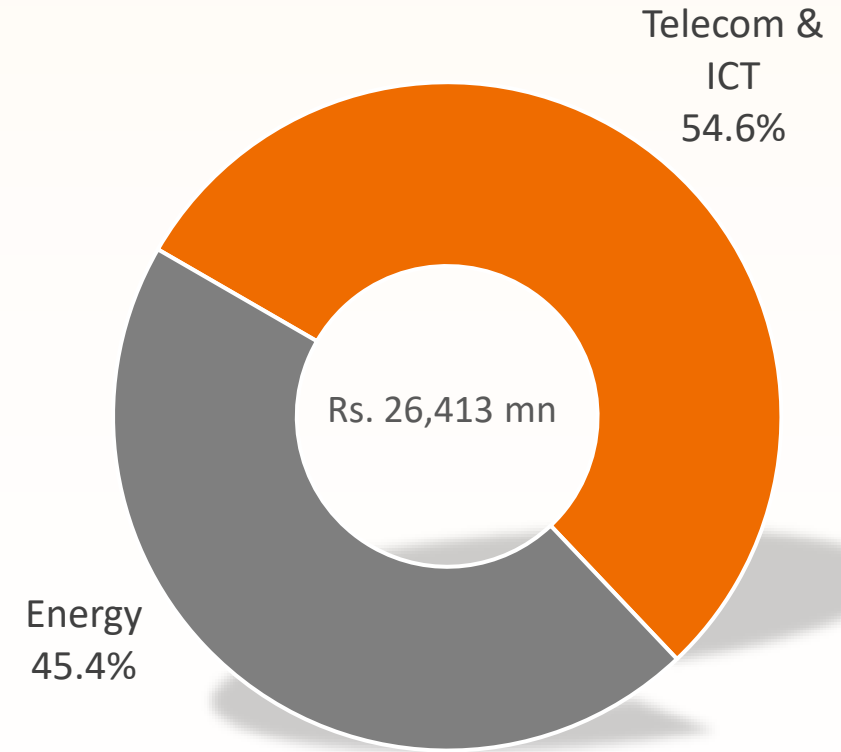


FY2026 Order Book and Revenue Breakdown

Order Book Breakdown



FY2026 Revenue Breakdown



*Data as on May 25, 2025

01 Manufacturing & Integration

02 Execution & Deployment

03 Lifecycle Services

Energy

- 178 Containers Delivered
- ~80% Utilization

- FY26 BESS execution: 480 MWh
- Executable order book: Rs. 88,540 mn

- BOO revenue recognized: ₹5,578 mn

Telecom & ICT

- Telecom power systems manufactured: 7,877

- New telecom towers erected: 1,035
- Power equipment commissioned: 1,297
- OFC rollout: 2,109 km
- Executable order book: Rs. 24,839 mn

- Completed BSNL 4G saturation tower deployment; entered O&M phase
- Deployment and O&M footprint: Pan-India

Update

- Strategic realignment across subsidiaries undertaken to strengthen execution capabilities and scalable growth platforms
- Advancing in-house fabrication and localization initiatives
- Strengthening manufacturing automation and quality systems
- Developing C&I storage and integrated deployment capabilities

- Utility-scale BESS execution across EPC and BOO models
- Telecom, OFC and infrastructure deployment across diversified geographies
- Strengthening integrated EPC execution and commissioning capabilities
- Expanding participation across utility-scale and C&I energy storage opportunities

- Leveraging telecom execution capabilities to scale energy infrastructure deployment
- Expanding integrated EPC and O&M capabilities across telecom, energy and adjacent infra opportunities

FY26 Operational and Strategic Milestones - BESS Business

Building integrated manufacturing, execution and lifecycle capabilities across the BESS value chain

1 BESS Manufacturing Scale-up

Operationalized BESS manufacturing facilities with **2.5 GWh** installed capacity and delivered **178 grid-scale BESS containers**

2 Utility-Scale Order Wins

Secured diversified utility-scale BESS and renewable-linked projects with **5.32 GWh** executable order visibility across BOO, EPC and supply models

3 Execution Milestone

Executed **480 MWh** of utility-scale BESS capacity during FY2026

4 Backward Integration Progress

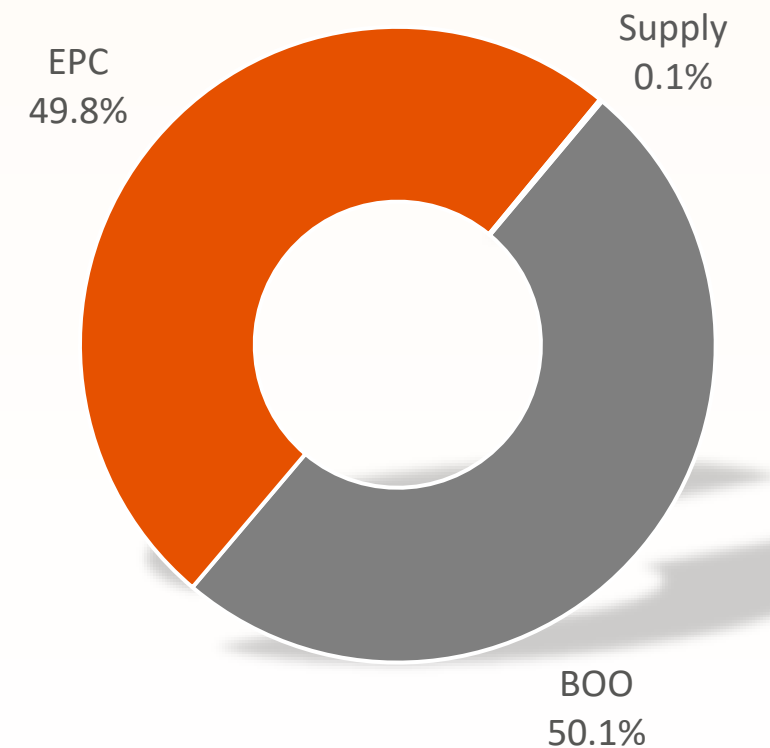
Advanced in-house container fabrication and manufacturing automation to strengthen **localization** and supply-chain control

5 C&I Energy Storage Development

Developed **C&I energy storage** prototype solutions with commercialization planned from Q1 FY27

Diversified Order Book of Rs. 88,540 Mn

Client	Project Type	Scope	GWh	Total Executable Value (Rs. Mn)
MESDCL	Standalone BESS	BOO	1.02	12,580
SECI	Solar + BESS	BOO	0.10	7,000
KPTCL	Standalone BESS	BOO	0.50	7,000
KREDL	Solar + BESS	BOO	1.10	17,750
BOO			2.72	44,330
SECI	Standalone BESS	EPC	1.20	11,593
MAHAGENCO	Solar EPC	EPC	-	9,200
NLC India	Standalone BESS	EPC	0.50	7,099
DVC	Standalone BESS	EPC	0.50	7,020
NTPC	Standalone BESS	EPC	0.40	5,836
Bondada Engineering	Solar BOS	EPC	-	3,340
EPC			2.60	44,087
Yaqin Chem	Standalone BESS	Supply	0.0037	123
Total			5.32	88,540

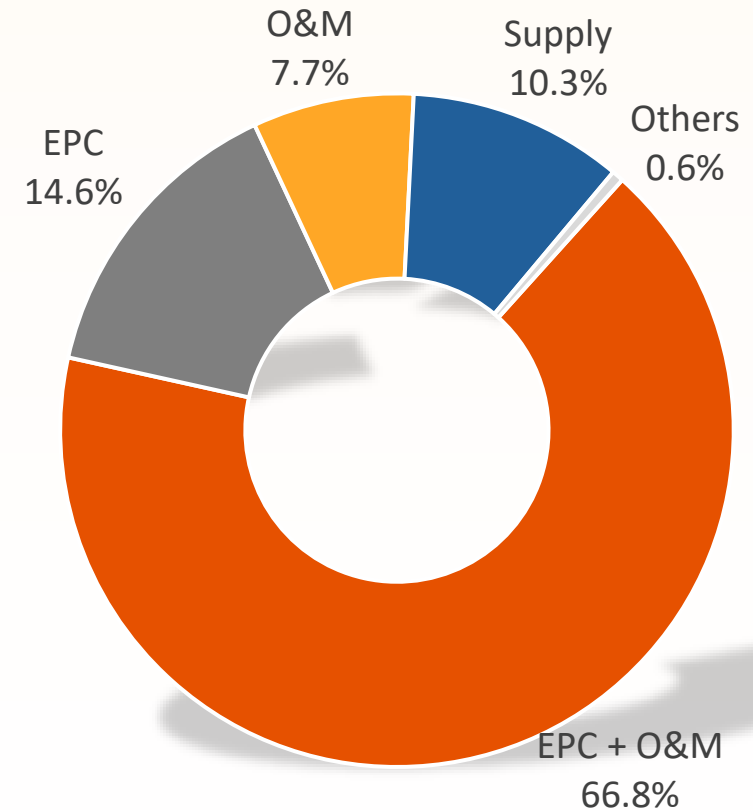


Note:

- Data as on May 25, 2026
- Highlighted order are received post Q3 FY2026

Diversified Order Book of Rs. 24,839 Mn

Client	Project Type	Scope	Total Executable Value (Rs. Mn)
BSNL	Telecom Infra	EPC + O&M	15,000
RNS	Telecom Infra	EPC + O&M	1,149
TANFINET	OFC Network	EPC + O&M	444
EPC + O&M			16,593
BSNL	OFC Network	EPC	2,647
Railtel	ICT	EPC	750
Indian Railways	Railway Kavach	EPC	226
EPC			3,623
BSNL	Power Management	Supply	560
Reliance	Power Management	Supply	1,200
BSNL	Power Management	Supply	800
Supply			2,560
Tata Teleservices	Telecom O&M	O&M	1,923
O&M			1,923
Others			140
Total			24,839

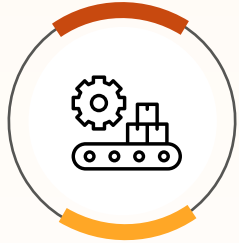


Note:

- Data as on May 25, 2026
- Highlighted order are received post Q3 FY2026

Integrated BOO Platform: From Asset Creation to Recurring Cash Flows

Integrated BOO model designed to enhance revenue visibility, recurring cash flows and lifecycle value creation



Manufacturing and Project Execution

₹44,330 Mn
Executable BOO Project Portfolio

- In-house BESS manufacturing
- Cost optimization & supply chain control



Asset Creation & Revenue Realization

₹ 5,578 Mn
Assets Executed in FY2026



Recurring Annuity Income

Long-Term Contracted Revenue Visibility

- Long-term contracted revenue
- Stable recurring cash flow
- Attractive IRR



Lifecycle Monetization

Lifecycle Monetization Asset Optimization

- O&M + performance value capture
- Contracted offtake support
- Lifecycle ownership control

50.1%

BOO Share of Energy Order Book



480 MWh

BESS Executed in FY2026



Rs. 5,578 million

FY2026 Lease Income Recognition



2.72 GWh

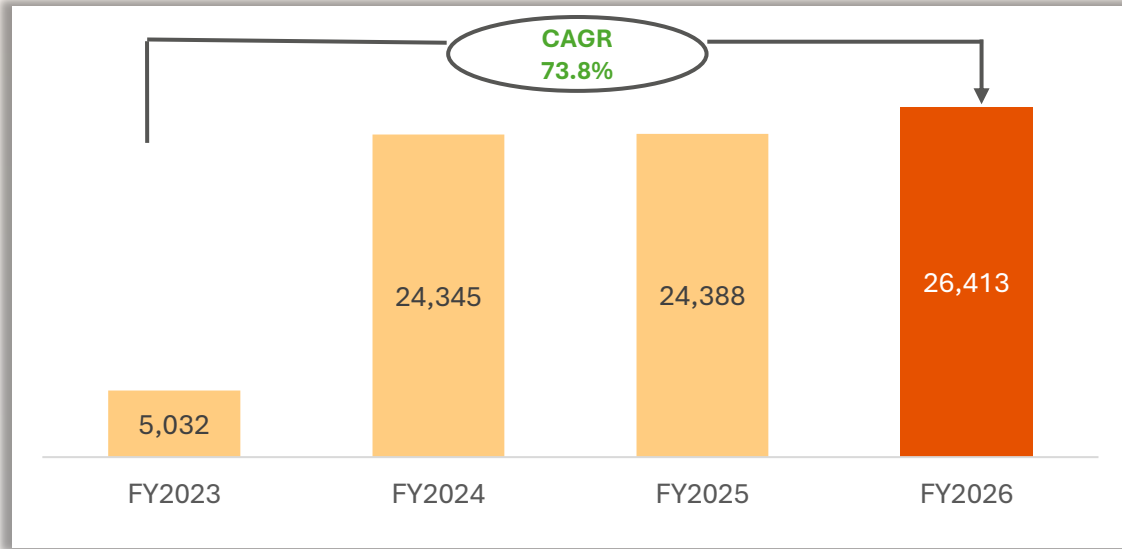
BOO Executable Project Pipeline

Q4 & FY26 Financial Performance (Consolidated)

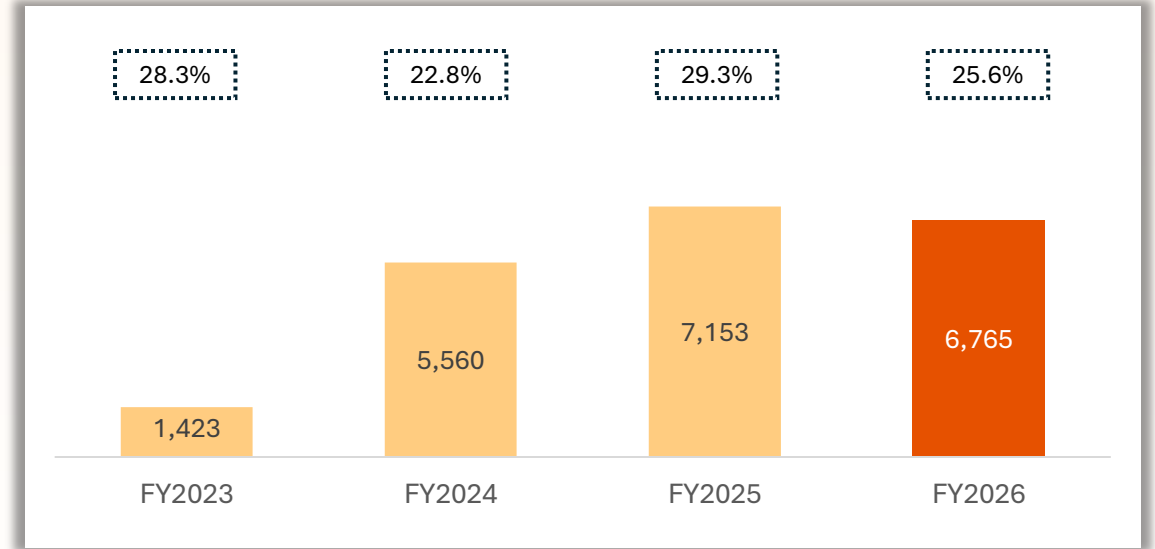
Particulars (Rs. Mn)	Q4 FY2026	Q4 FY2025	YoY	Q3 FY2026	QoQ	FY2026	FY2025	YoY
Revenue from operations	10,968	6,833	60.5%	6,440	70.3%	26,413	24,388	8.3%
Gross profit	2,491	1,299	91.7%	1,692	47.3%	6,765	7,153	(5.4)%
<i>Gross profit margin</i>	<i>22.7%</i>	<i>19.0%</i>		<i>26.3%</i>		<i>25.6%</i>	<i>29.3%</i>	
Employee expenses	272	173	56.7%	249	9.1%	959	667	43.8%
Other expenses	587	363	61.8%	263	123.2%	1,254	1,669	(24.9)%
EBITDA	1,632	763	114.0%	1,179	38.4%	4,552	4,817	(5.5)%
<i>EBITDA margin</i>	<i>14.9%</i>	<i>11.2%</i>		<i>18.3%</i>		<i>17.2%</i>	<i>19.8%</i>	
Depreciation & amortization	32	15	108.8%	46	(29.8)%	120	60	98.5%
EBIT	1,599	747	114.1%	1,133	41.1%	4,432	4,757	(6.8)%
<i>EBIT margin</i>	<i>14.6%</i>	<i>10.9%</i>		<i>17.6%</i>		<i>16.8%</i>	<i>19.5%</i>	
Finance costs	343	69	nm	93	nm	598	1,152	(48.0)%
Other income	202	74	173.6%	102	97.9%	461	234	96.9%
Profit before tax (PBT)	1,458	752	93.9%	1,143	27.6%	4,295	3,839	11.9%
<i>PBT margin</i>	<i>13.1%</i>	<i>10.9%</i>		<i>17.5%</i>		<i>16.0%</i>	<i>15.6%</i>	
Taxes	399	189	111.3%	355	12.5%	1,223	1,048	16.6%
Profit after tax	1,059	563	88.1%	788	34.5%	3,073	2,791	10.1%
<i>Profit after tax margin</i>	<i>9.5%</i>	<i>8.2%</i>		<i>12.0%</i>		<i>11.4%</i>	<i>11.3%</i>	

FY2026 Financial Trend (Consolidated)

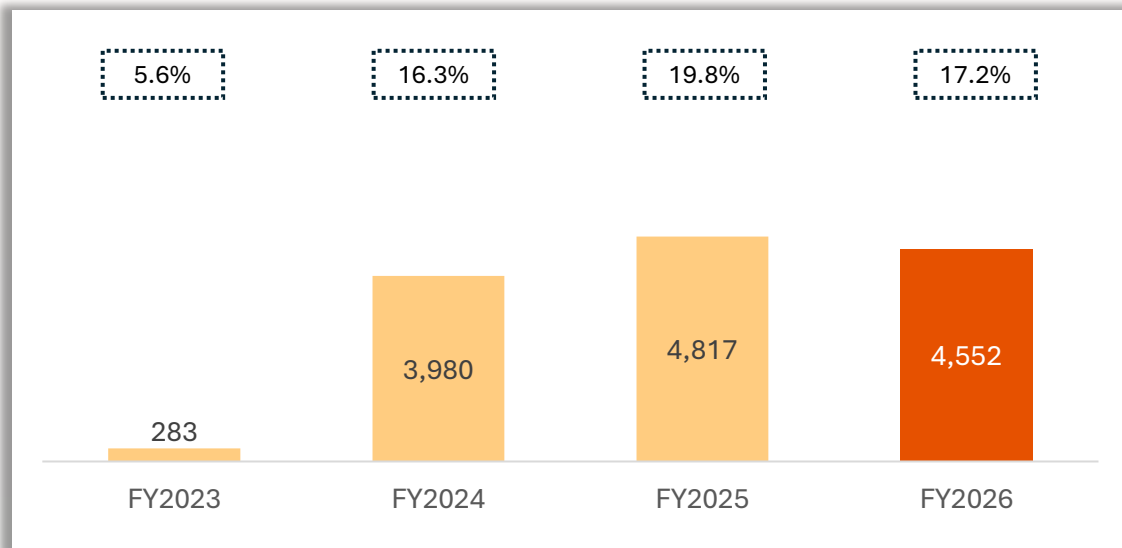
Revenue from Operations (Rs. Mn)



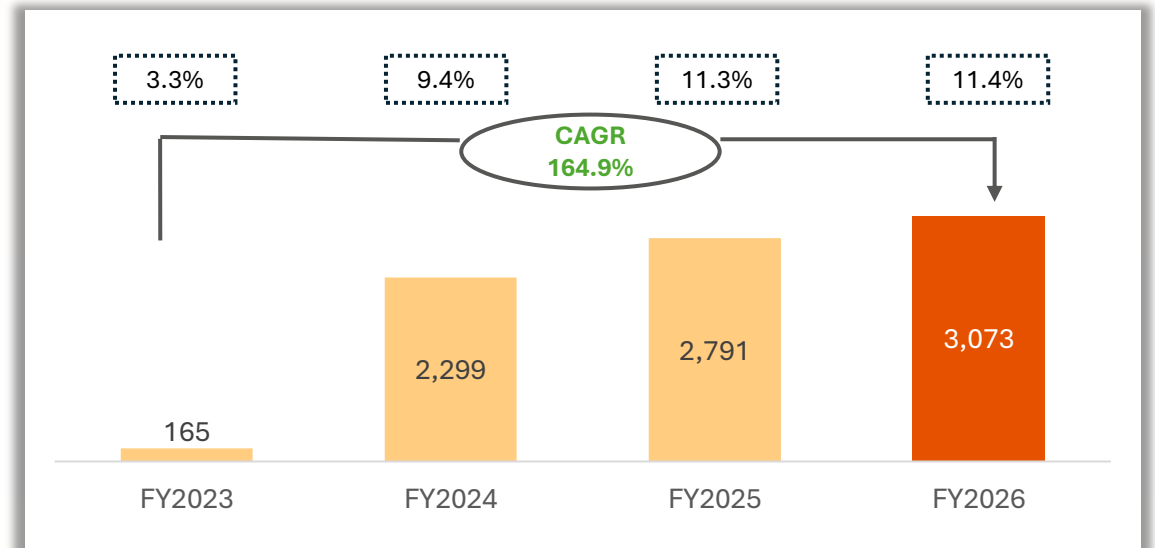
Gross Profit (Rs. Mn) and Margin



EBITDA (Rs. Mn) and Margin

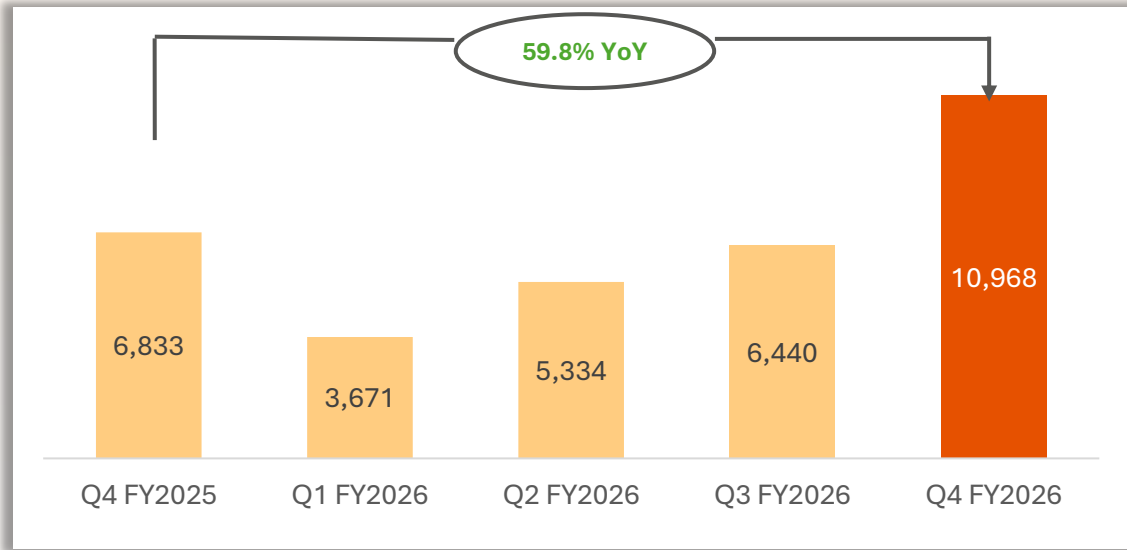


PAT (Rs. Mn) and Margin

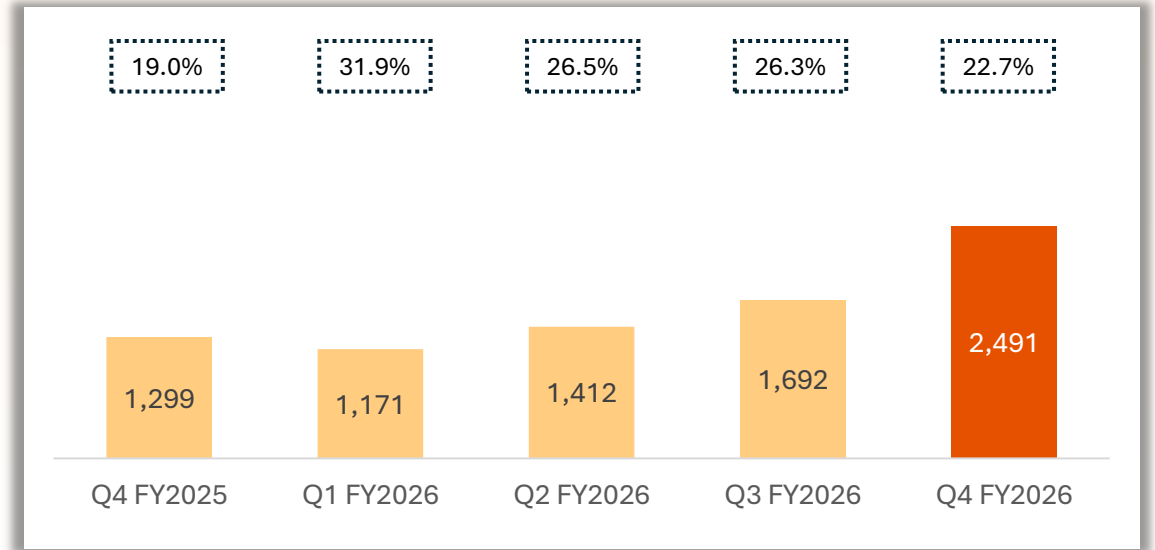


Quarterly Financial Trend (Consolidated)

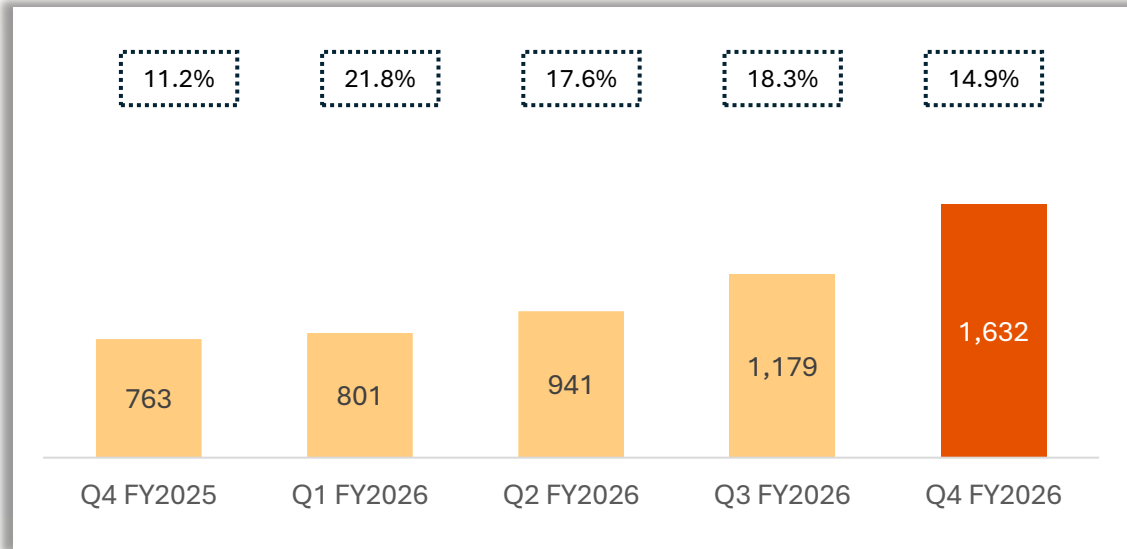
Revenue from Operations (Rs. Mn)



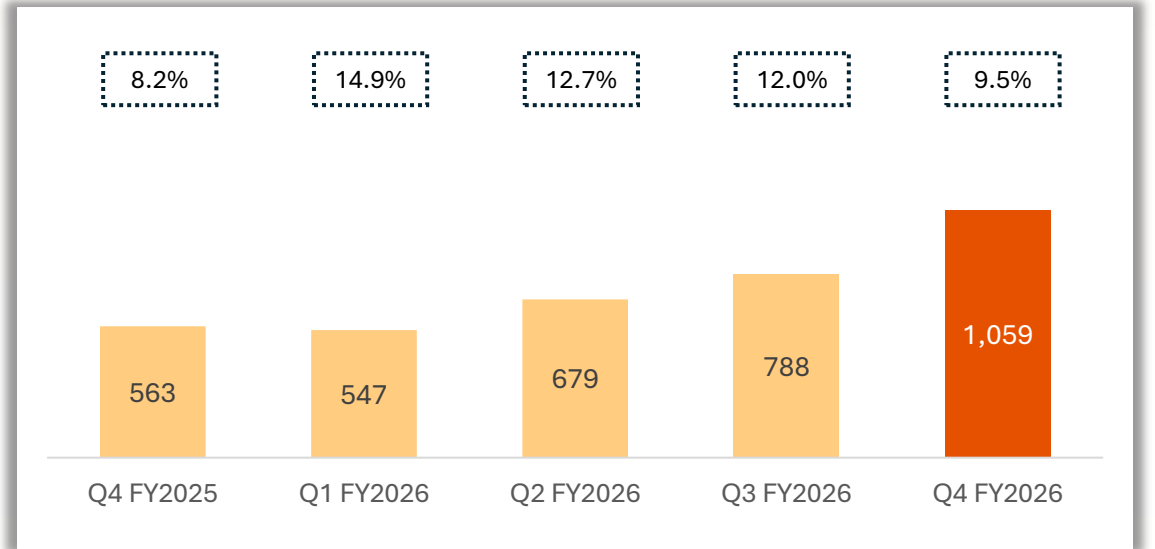
Gross Profit (Rs. Mn) and Margin



EBITDA (Rs. Mn) and Margin



PAT (Rs. Mn) and Margin



Balance Sheet Summary (Consolidated)

Particulars (Rs. Mn)	FY2026	FY2025
Equity share capital	432	357
Other equity	21,641	11,342
Non-controlling interest	449	391
Total Equity	22,522	12,090
Long term Borrowings	6,067	242
Short Term Borrowings	3,540	1,365
Total Debt	9,607	1,607
Debt / Equity	0.43x	0.13x
Cash and Bank Balances	7,691	2,164
Net Debt	1,916	-
Net Debt / Equity	0.09x	-
ROE	13.6%	23.1%
ROCE	14.3%	37.9%

- Rs. 4,173 Mn of IPO proceeds deployed towards MSEDCL BESS project capex as of FY2026-end, with remaining funds planned for utilization during FY2027
- Increase in debt primarily reflects ongoing investment towards BESS manufacturing expansion, energy asset creation and project execution scale-up
- Strong liquidity position maintained with cash & bank balances of Rs. 7,691 Mn and Net Debt / Equity of 0.09x
- Strategic inventory and equipment build-up undertaken to support execution visibility, supply-chain readiness and energy project ramp-up
- Equity base strengthened post IPO and ongoing investments, while return ratios moderated during the execution and scale-up phase of long-term energy infrastructure assets

1. Return on equity (RoE) is equal to profit for the year divided by the total equity and is expressed as a percentage.

2. Return on Capital Employed (ROCE) is calculated as EBIT divided by capital employed. Capital employed is calculated as net worth and total debt less the ROU Assets, intangible assets and Net Deferred Tax (Assets)

Projects Update



Update on Manufacturing Capacity Expansion

Expanding capabilities to meet growing demand and strengthening integration across value chain



Rationale

Demand-led expansion to support scale, backward integration and cost optimization

Backward integration to improve cost efficiency, delivery timelines and margin profile

Existing Capacity

2.5 GWh

-

-

Proposed Capacity Expansion

Additional 2.5 GWh

5 GWh

In-house container fabrication facility

Status of Work

Machinery received; installation and commissioning activities underway

Construction completed; machinery installation and line setup underway

Construction completed; equipment installation and utility integration underway

Target Commissioning

Q2 FY27

Q3 FY27

Q2 FY27

MSEDCL Standalone BESS 750 MW/ 1500 MWh

Balamtakali, Maharashtra



Naigaon (Nashik) Maharashtra

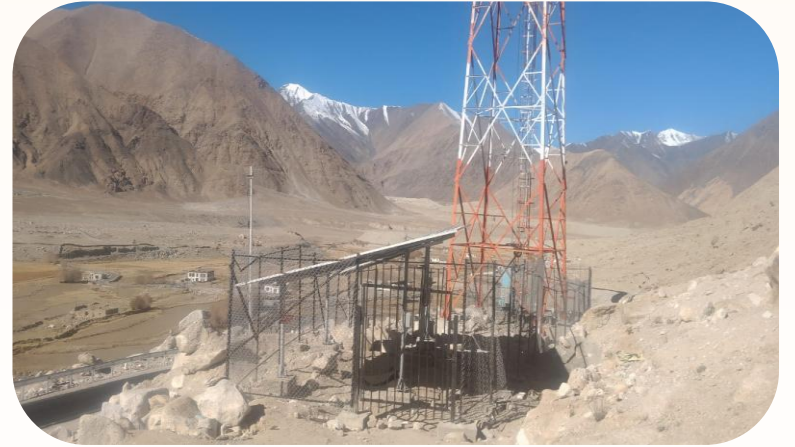


Parner, Maharashtra



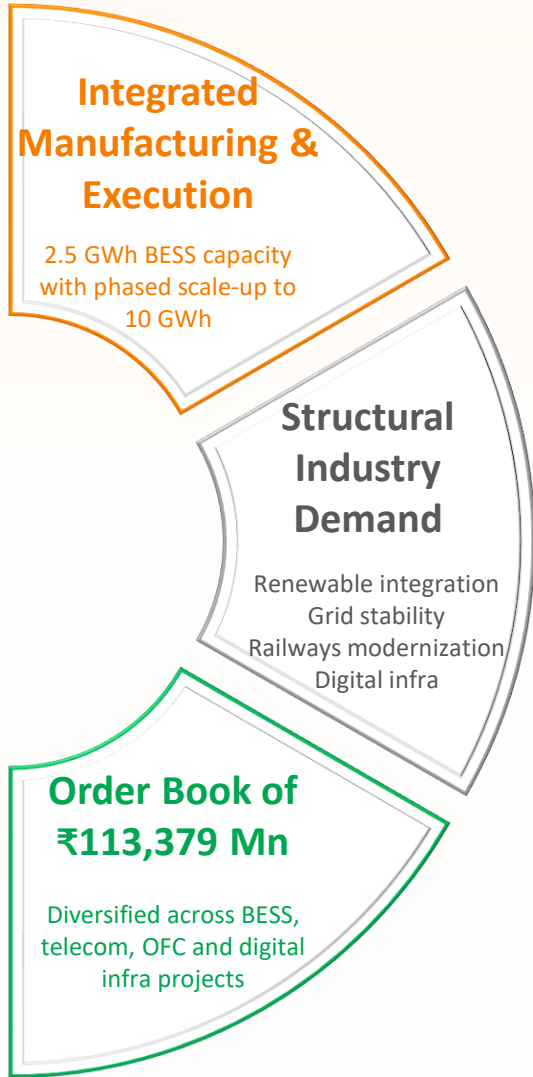
Operational Milestones (Telecom & ICT)

1,297 Telecom power equipment commissioned, 1,035 New telecom towers erected and 2,109 km OFC deployed in FY2026
Telecom infrastructure execution capabilities across geographies



Outlook





+

Strategic Growth Priorities

Scale utility-scale and C&I BESS execution capabilities

Improve operating leverage through localization and integration

Increase share of product-led and manufacturing-driven revenues

Expand telecom, OFC, railways and digital infrastructure participation

FY27–FY28 Revenue Guidance

FY27E

₹32,000 – 34,000 mn

FY28E

₹40,000 – 42,000 mn

CSR Initiatives



Commitment to create meaningful and long-term impact through our responsible corporate actions



Distribution of Plates , Tumblers & plate stand to Govt. Primary School, Doddabasti



Construction of new class rooms, compound wall, PCC for playground, seating arrangements, podium the events in Govt. Primary School, Doddabasti



Construction of new class rooms, compound wall enhancement, PCC for playground, seating arrangements, in Govt. Higher Primary School, Ramohalli



Distribution of wheelchairs through Pragathi Charitable Trust



Furniture(Desk, Table, Chair, Green board and book rack) – Ramohalli & Doddabasti Govt. Schools

Annexure



Consolidated Income Statement

Particulars (INR in Mn)	FY2023	FY2024	FY2025	FY2026
Revenue from Operations	5,032	24,345	24,388	26,413
Gross Profit	1,423	5,560	7,153	6,765
EBITDA	283	3,980	4,817	4,552
<i>EBITDA Margin %</i>	<i>6%</i>	<i>16%</i>	<i>20%</i>	<i>17%</i>
Depreciation and amortisation	56	51	60	120
Earnings Before Interest & Tax	227	3,929	4,757	4,432
Finance Cost	120	1,119	1,152	598
Other income	115	258	234	461
PBT	221	3,067	3,839	4,295
Tax	56	769	1,048	1,223
Net Profit	165	2,299	2,791	3,073
Earnings Per Share (EPS) In Rs.	0.95	14.63	16.30	15.11

Consolidated Balance Sheet

Particulars (INR in Mn)	FY2025	FY2026
Shareholder's Equity		
Share Capital	357	432
Other Equity	11,342	21,641
Non-Controlling Interest	391	449
Total Equity	12,090	22,522
Non-Current Liabilities		
Long term Borrowings	242	6,067
Lease Liabilities	5	198
Other Non-Current Financial liabilities	2	5
Deferred Tax Liabilities	-	-
Other Long Term Liabilities	-	-
Long Term Provisions	650	538
Other non-current liabilities	-	316
Total Non-Current Liabilities	898	7,125
Current Liabilities		
Short Term Borrowings	1,365	3,540
Lease Liabilities	4	4
Trade Payables	10,150	17,919
Other Financial Liabilities	606	953
Other Current Liabilities	206	210
Short Term Provisions	291	390
Current Tax Liabilities (Net)	879	478
Total Current Liabilities	13,502	23,495
Total Equity and Liabilities	26,490	53,142

Particulars (INR in Mn)	FY2025	FY2026
Non-Current Assets		
Property, Plant and Equipment	1,147	1,566
Capital work-in-progress	321	383
Investment Property	18	17
Right-of-use assets	8	202
Goodwill	4	4
Other intangible assets	288	304
Intangible assets under development	-	-
Investments	-	-
Trade receivables	2,946.	3,756
Finance Lease Receivables	-	5,315
Other Financial Assets	954	1,368
Deferred Tax Assets (Net)	227	139
Non Current Tax assets (net)	48	34
Other Non Current assets	280	396
Total Non Current Assets	6,658	13,484
Current Assets		
Inventories	1,126	5,403
Trade receivables	18,431	20,665
Cash and cash equivalents	784	2,700
Bank balances other than cash and cash equivalents	1,380	4,991
Finance Lease Receivables	-	253
Loans	-	-
Other financial assets	74	1,969
Other current assets	1,399	3,676
Total Current Assets	19,832	39,658
Total Assets	26,490	53,142

Q4 & FY26 Financial Performance (Standalone)

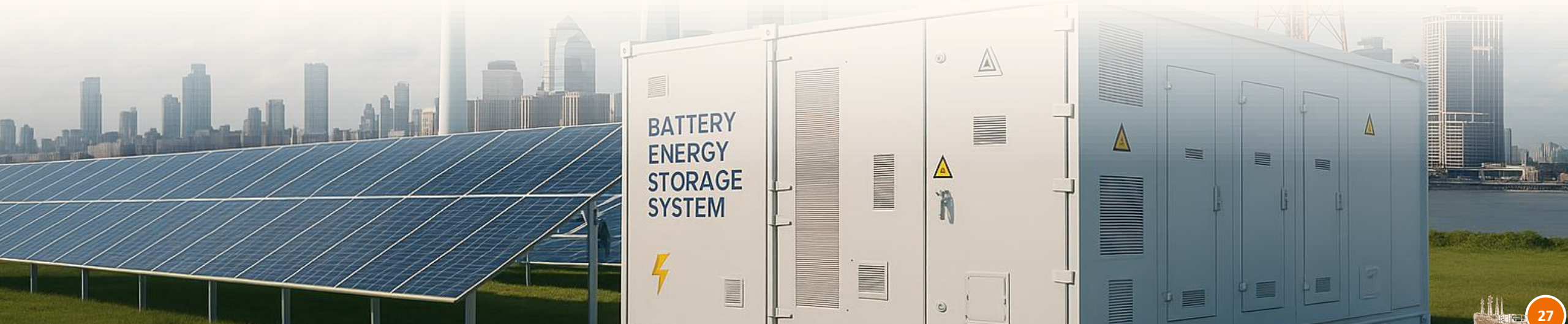
Particulars (Rs. Mn)	Q4 FY2026	Q4 FY2025	YoY	Q3 FY2026	QoQ	FY2026	FY2025	YoY
Revenue from operations	4,870	6,200	(21.4)%	5,420	(10.1)%	17,108	22,711	(24.7)%
Gross profit	1,117	1,171	(4.6)%	1,569	(28.8)%	4,876	5,340	(8.7)%
<i>Gross profit margin</i>	<i>22.9%</i>	<i>18.9%</i>		<i>28.9%</i>		<i>28.5%</i>	<i>23.5%</i>	
Employee expenses	213	148	43.9%	200	6.4%	764	543	40.7%
Other expenses	201	100	100.0%	225	(10.7)%	730	843	(13.4)%
EBITDA	703	922	(23.8)%	1,144	(38.6)%	3,381	3,954	(14.5)%
<i>EBITDA margin</i>	<i>14.4%</i>	<i>14.9%</i>		<i>21.1%</i>		<i>19.8%</i>	<i>17.4%</i>	
Depreciation & amortization	25	10	144.5%	26	(4.5)%	73	34	nm
EBIT	678	912	(25.7)%	1,117	(39.3)%	3,308	3,920	(15.6)%
<i>EBIT margin</i>	<i>13.9%</i>	<i>14.7%</i>		<i>20.6%</i>		<i>19.3%</i>	<i>17.3%</i>	
Finance costs	152	65	132.8%	33	nm	322	1,110	(71.0)%
Other income	168	170	(1.1)%	164	2.7%	469	382	22.6%
Profit before tax (PBT)	694	1,016	(31.8)%	1,248	(44.4)%	3,455	3,192	8.2%
<i>PBT margin</i>	<i>13.8%</i>	<i>16.0%</i>		<i>22.3%</i>		<i>19.7%</i>	<i>13.8%</i>	
Taxes	287	255	12.8%	315	(8.6)%	990	859	15.2%
Profit after tax	406	761	(46.7)%	933	(56.5)%	2,465	2,333	5.6%
<i>Profit after tax margin</i>	<i>8.1%</i>	<i>12.0%</i>		<i>16.7%</i>		<i>14.0%</i>	<i>10.1%</i>	

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You

Pace Digitek Limited

Registered Office and Corporate Office:

Plot # V 12, Industrial Estate, Kumbalgodu, Bengaluru
Mysore Highway, Bengaluru, Karnataka –560074 CIN:
U31909KA2007PLC041949

 www.pacedigitek.com


 080-29547792

For further information, please contact:

Ajay Tambhale

Head - Investor Relations & Corporate Communication

 Investor.relations@pacedigitek.com

 +91 74839 41773

Go India Advisors

Khushbu Singhania | Prayasi Patel

 khushbu@goindiaadvisors.com | prayasi@goindiaadvisors.com

 +91 85911 90410 | +91 96536 02085