



No. 2019/IRCTC/CS/ST.EX/356

August 14, 2026

BSE Limited (Through BSE Listing Centre) 1 st Floor, New Trade Wing, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street Fort, Mumbai – 400 001 Scrip Code: 542830	National Stock Exchange of India Limited (Through NEAPS) “Exchange Plaza”, C-1, Block-G, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051 Scrip Symbol: IRCTC
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Sub: Intimation of non deal roadshows.

Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time and other applicable regulations, we wish to inform you that the management of Indian Railway Catering and Tourism Corporation (the “Company”) will be participating in non deal roadshows with prospective investors at Mumbai on 19th August, 2026 and 21st August, 2026.

During the aforesaid meeting, the management will discuss the attached Corporate Presentation, the Company’s Q1 FY27 results, and other information already available in the public domain.

We further hereby confirm that no Unpublished Price Sensitive Information (UPSI) is intended to be disclosed or shared during the aforesaid investor meeting.

You are requested to kindly take the same on records.

Thanking you,

Yours faithfully,

**For and on behalf of Indian Railway
Catering & Tourism Corporation Limited**

(Suman Kalra)
Company Secretary & Compliance Officer

Encls: As above



Indian Railway Catering and Tourism Corporation Limited

INVESTOR PRESENTATION

Building India's Digital Rail Travel Ecosystem

Ticketing • Catering • Packaged Drinking Water • Travel & Tourism

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SECTION 1

Brief Overview of IRCTC

A Navratna CPSE and India's sole authorized digital rail-travel platform

Brief Overview of IRCTC



- A **Navratna** Central Public Sector Enterprise; 62.4% stake held by the Government of India, under the administrative control of the Ministry of Railways
- Upgraded from Miniratna to Navratna status by the Government of India in March 2025, in recognition of consistent financial and operational performance
- IRCTC remains the only entity authorized by Indian Railways to provide online railway ticketing, catering services and packaged drinking water at railway stations and trains in India

FY26 REVENUE FROM
OPERATIONS
₹5,215 Cr

FY26 EBITDA
₹1,666 Cr

FY26 PAT
₹1,393 Cr

MARKET CAP (AUG-26)¹
₹ 39,796 Cr



Catering

Revenue Share²
46%

- Mobile catering onboard premium/mail-express trains
- Static catering: Jan Ahars, food courts, refreshment rooms
- E-catering via partner restaurants



Internet Ticketing

Revenue Share²
29%

- Ticket booking via website and mobile app (Rail Connect)
- 88%+ of reserved tickets booked online
- e-Wallet, loyalty scheme, co-branded credit card



Travel & Tourism

Revenue Share²
17%

- Domestic & international packages, hotels, air, cruises
- Special/theme tourist trains: Bharat Darshan, Bharat Gaurav
- Luxury trains: Maharajas' Express, Golden Chariot



Packaged Drinking Water

Revenue Share²
7%

- 20 Rail Neer plants across India (5 departmental + 15 PPP)
- Fully automated bottling; no manual handling
- Capacity utilization: 76.99 %

1: Market Capital as on 14th August 2026 (BSE); 2. For FY26

Share Price Performance Since Listing



Oct-19

Listing of IRCTC

Dec-20

OFS: Government of India diluted a further 20% stake

Oct-21

Stock split in the ratio of 1:5

Dec-22

OFS: Announced in Dec 2022 whereby another 5% further stake diluted

Mar-25

Upgraded to Navratna CPSE status

Key Milestones in IRCTC's Journey

2002

Commenced Internet Ticketing segment

2003

Launched first Railneer plant on 06th May 2003

2008

Conferred Mini Ratna Category I CPSE status by Government of India on 01st May 2008

2017

Ranked in Fortune India Next 500 list of Indian companies

2019

Listing of IRCTC shares. Launch of 1st Corporate Tejas Train on 04th October 2019

2020

OFS announced in December 2020 whereby 20% stake diluted

2021

Split of shares in ratio of 1:5 on 28th October 2021

2022

Another OFS announced in Dec. 2022 whereby 5% further stake diluted

2023

Ranked 486th in Fortune India 500 list of companies

2024

Conferred Schedule "A" CPSE status on 19th July 2024 & incorporated payment aggregator subsidiary

2025

Conferred NAVRATNA Status on 3rd March 2025

SECTION 2

Key Investment Highlights

Six pillars underpinning IRCTC's market leadership

IRCTC — India's Sole Authorized Rail Travel & Catering Platform



1

Operates one of the most-transacted websites (irctc.co.in) in the Asia-Pacific region

14.58 lakh tickets booked per day

2

Responsible for providing catering services across the Indian Railways network

16 lakh meals served per day

3

Sole provider of packaged drinking water at railway stations and trains in India

17.68 lakh bottles daily capacity

4

One-stop solution for travel and tourism services, including private train operations

**Operates www.irctctourism.com
and air.irctc.co.in**

5

Robust financials — debt-free balance sheet, strong margins and healthy return ratios

**Dividend paying PSE since
Inception**

6

Experienced leadership team with deep domain knowledge of Indian Railways

Sole Authorized Provider of Online Railway Ticketing

IRCTC is one of the most transacted websites in Asia Pacific with a transaction volume of over 442 Lakhs per month and 9.19mn logins per day

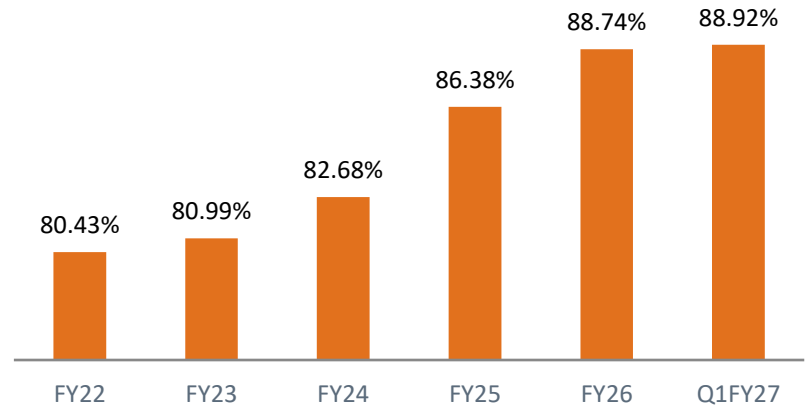
More than 1.458 mn tickets are booked per day for more than 2.621mn passengers on www.irctc.co.in and "Rail Connect" in Q1FY27

Dominant market share of 88.92% in online ticket booking

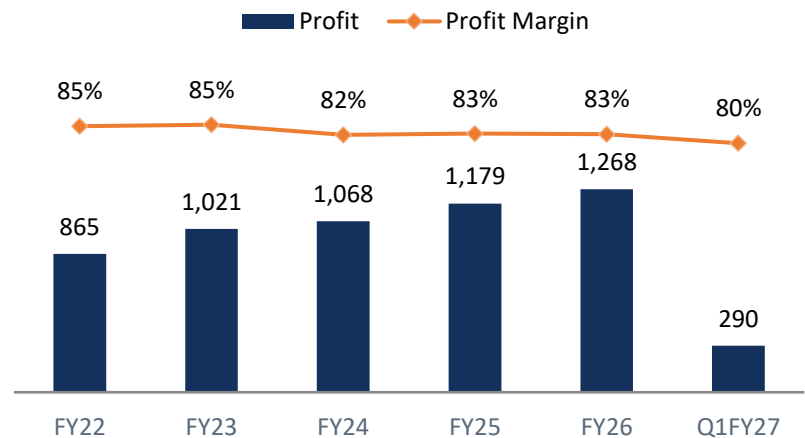
Ticket bookings have grown from ~7,200/minute (2014) to more than 37,410 per minute (June 2026)

Structural tailwind from continued migration to digital/UPI-based payments and rising smartphone & internet penetration

Online Ticketing Share



Internet Ticketing — Profit (₹ Cr) & Profit Margin (%)



Responsible for Catering Services Across the Railway Network

- ◆ As per Ministry of Railways' New Catering Policy of 2017, IRCTC has been assigned the responsibility for **catering services across the entirety of Indian Railways – mobile and static – on a revenue sharing model**
- ◆ IRCTC is also providing the facility of **e-catering which allows passengers variety in food options from partner restaurants**.

Static catering

- ◆ Catering services offered at railway establishments located at railway stations across the country: Food Plazas, Jan Ahar, Refreshment and Retiring Rooms etc.

As on 30 th June 2026	Count
Food Plazas & Fast Food Units	333
Jan Ahar	36
Refreshment and Retiring Rooms	202
Executive Lounges & Budget Hotels	10
Food Court	1
Total	582

Mobile catering

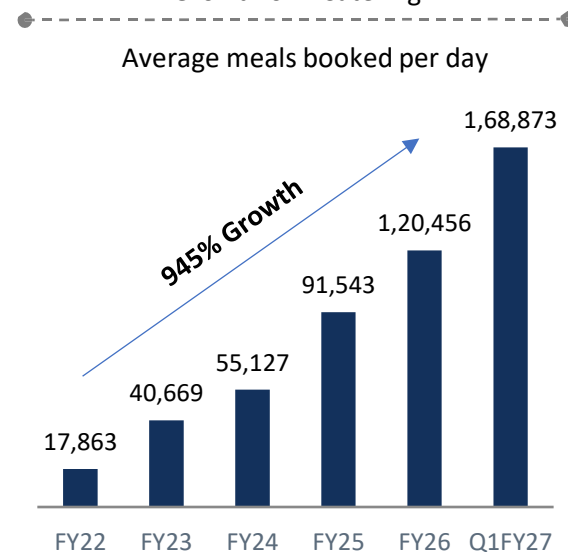
- ◆ Catering services provided aboard a train, through a pantry car attached to the train or base kitchens located at major locations

As on 30 th June 2026	Count
Rajdhani / Shatabdi / Duronto	65
Gatiman / Tejas / Vande Bharat	83
Mail/Express	451
Amrit Bharat Express	30
Total Trains with provision of on-board catering services	629

E-catering

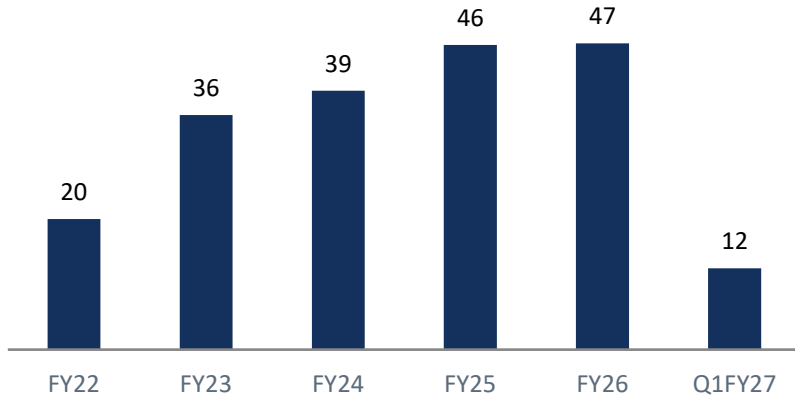
- ◆ 1.2 Lakh average meals served per day across 437 stations in FY26
- ◆ Key brands providing meals include Domino's, Subway, Haldiram's, KFC, McDonald's, Zomato, etc.

Growth of E Catering

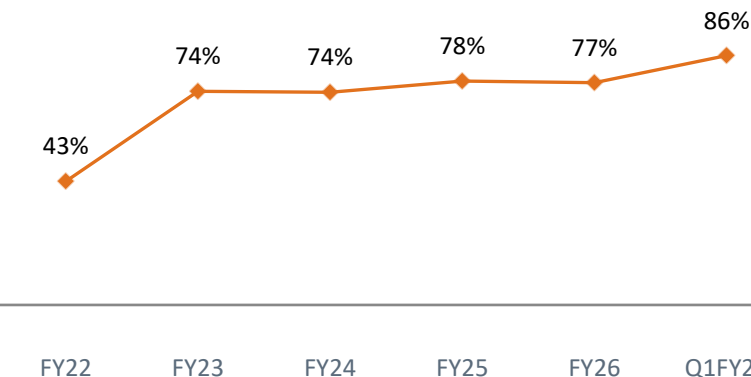


Sole Provider of Packaged Drinking Water at Stations and Trains

Bottles Produced (Cr)



Capacity Utilization of Plants (%)

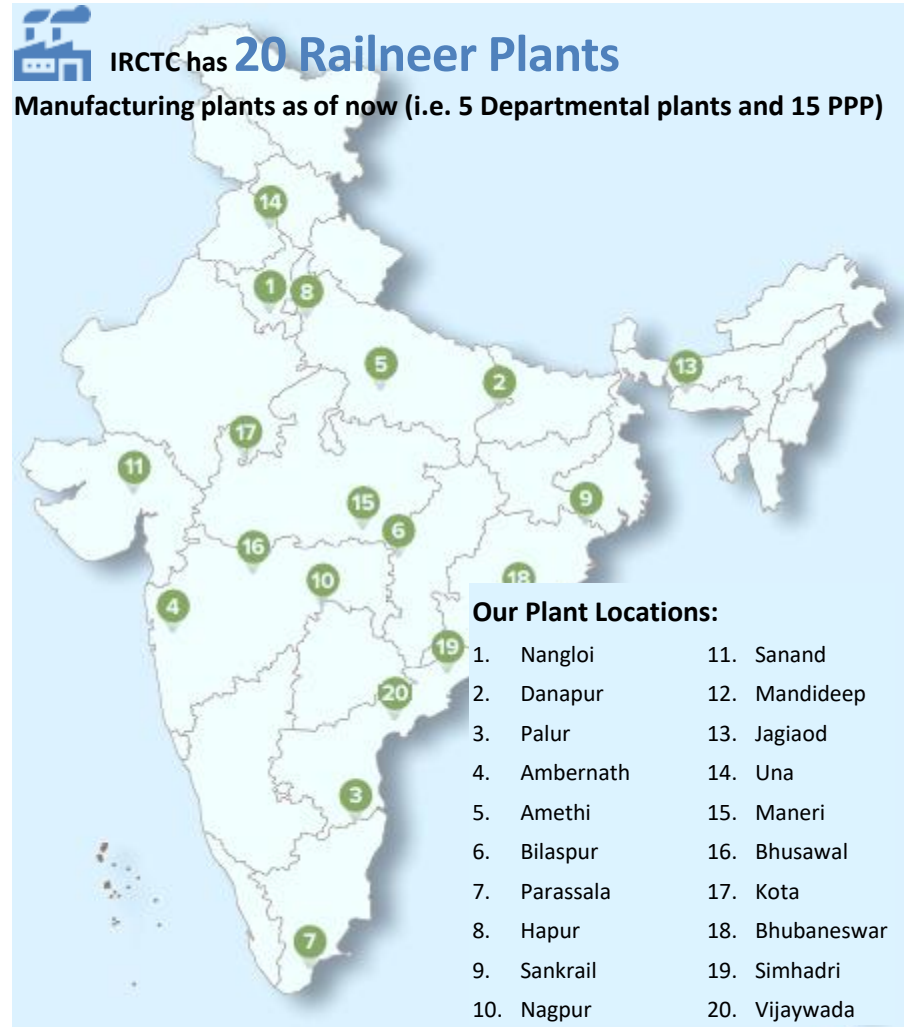


Manufacturing Presence across India as on FY26



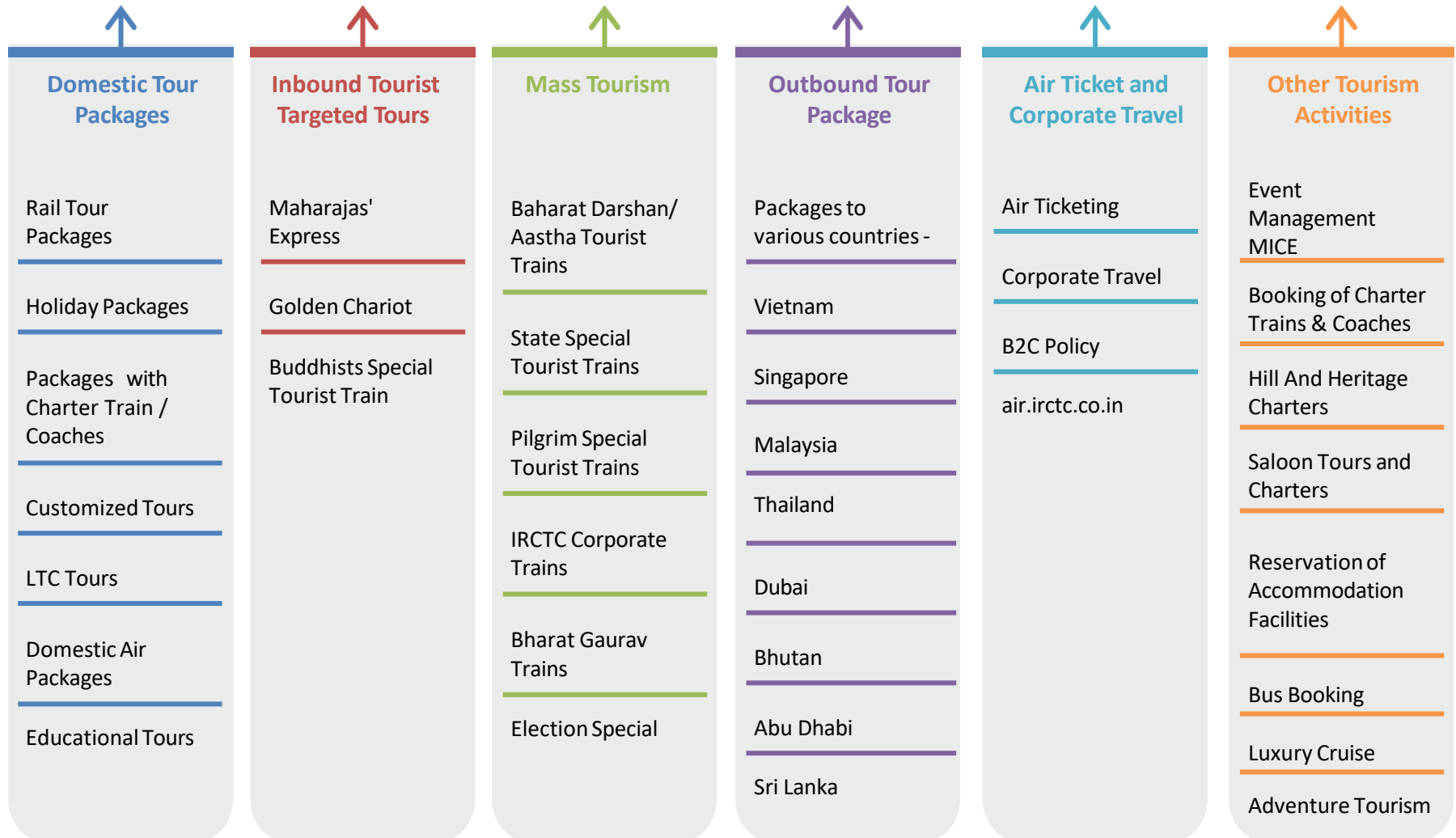
IRCTC has **20 Railneer Plants**

Manufacturing plants as of now (i.e. 5 Departmental plants and 15 PPP)



One-Stop Solution for Travel, Tourism & Private Trains

IRCTC has a wide array of offerings making it a one stop solution for all travel services and tourism products

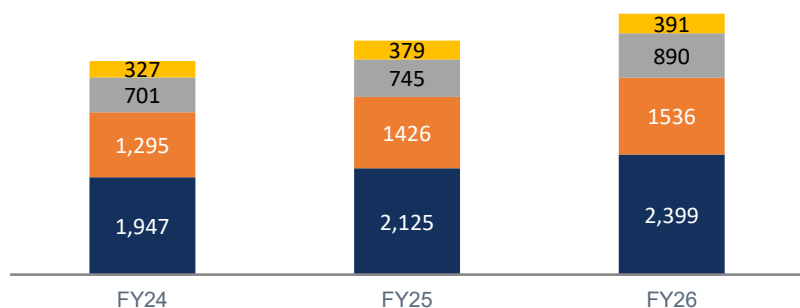


Robust Financials Demonstrating Strong Growth & Return Ratios



Segmental Revenue (₹ Cr)

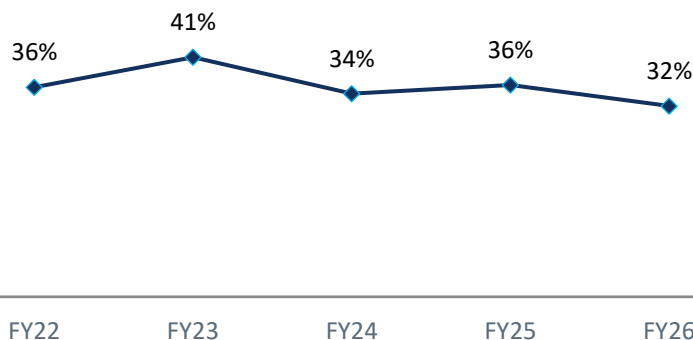
■ Catering ■ Internet Ticketing ■ Travel & Tourism ■ Packaged Drinking Water



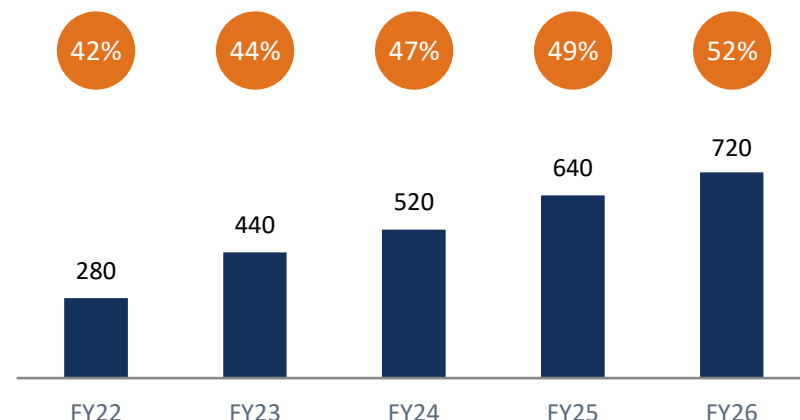
Change in business mix has resulted in consistent profitability (segment wise profit margin)

Profit Margin	FY24	FY25	FY26
Internet Ticketing	82%	83%	83%
Catering	13%	13%	10%
Packaged Drinking Water	9%	12%	14%
Travel and Tourism	4%	13%	14%
Total	32%	34%	33%

Return on Net Worth (RoNW)¹



Dividend (₹ Cr) & Payout Ratio (%)



¹: RoNW = PAT/Net Worth

Experienced Leadership Team with Deep Domain Knowledge



Rahul Himalian, Chairman & Managing Director (Additional Charge)

- ◆ Entrusted with the additional charge of Chairman & Managing Director, IRCTC with effective from Jul-20, 2026, while continuing as Director - Tourism & Marketing
- ◆ 1999-batch Indian Railway Traffic Service (IRTS) officer with over 26 years of experience across Indian Railways and IRCTC in tourism, commercial operations, IT, infrastructure, HR, and administration
- ◆ Holds a B.Tech. in Electrical Engineering (Gold Medal) from NIT Hamirpur and a postgraduate degree in Engineering from IIT Delhi



Rajneesh Narain, Director (Finance) & CFO

- ◆ Appointed as Director - Finance on the Board of IRCTC with effect from Jun 15, 2026 and subsequently designated as CFO from 14-Jul-2026
- ◆ Finance professional with over 30 years of experience in public sector enterprises, held leadership positions at South Eastern Coalfields Limited (SECL) and Northern Coalfields Limited (NCL) as Director (Finance) & CFO
- ◆ Holds a degree of MBA in Finance and has previously served as CFO of Chhattisgarh East Railway Ltd. (CERL) and Chhattisgarh East West Railway Ltd. (CEWRL)



Manoj Kumar Sharma, Director (Catering Services)

- ◆ Serves as Director (Catering Services) of IRCTC, responsible for managing on-board and static catering operations, policy implementation, quality control, and passenger service enhancement across Indian Railways.
- ◆ A 1995-batch Indian Railway Traffic Service (IRTS) officer with over 28 years of experience in operations and commercial management
- ◆ Previously served as Group General Manager for the North Zone at IRCTC, holding key roles in traffic management and safety

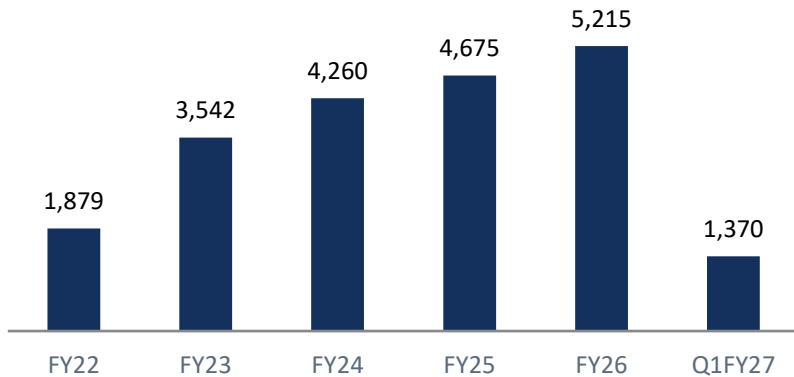
SECTION 3

Financial Performance

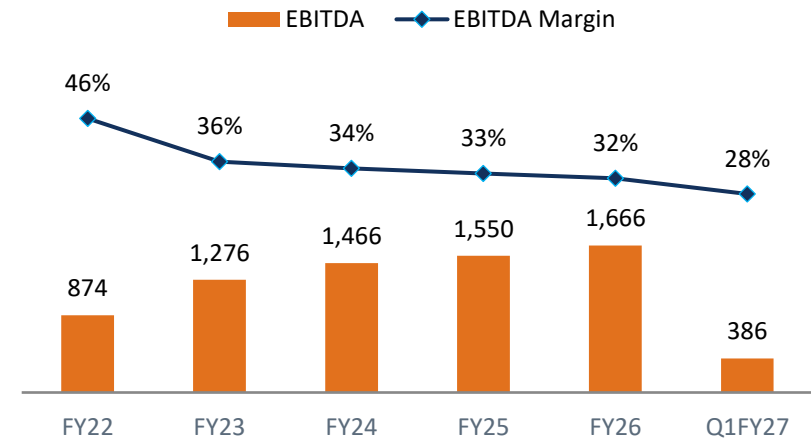
Historical trend of financial performance

Key Financials (1 of 2)

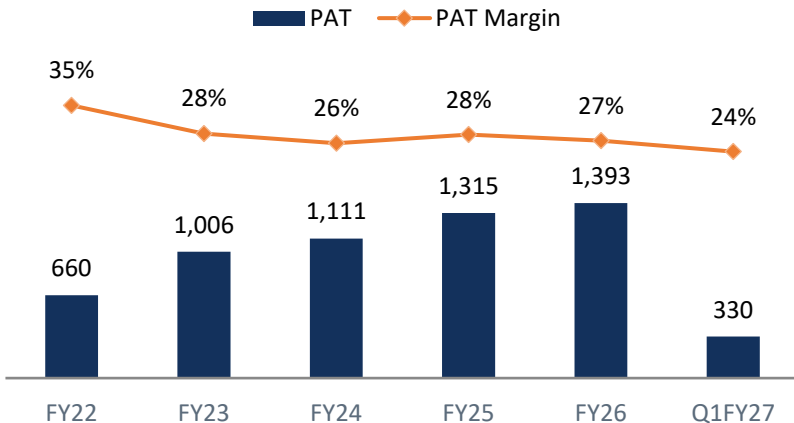
Revenue from Operations (₹ Cr)



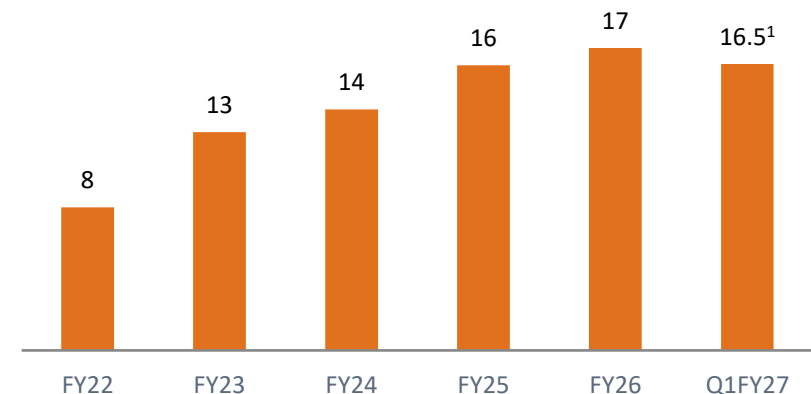
EBITDA (₹ Cr) & EBITDA Margin (%)



PAT (₹ Cr) & PAT Margin (%)



Basic Earnings Per Share (EPS)

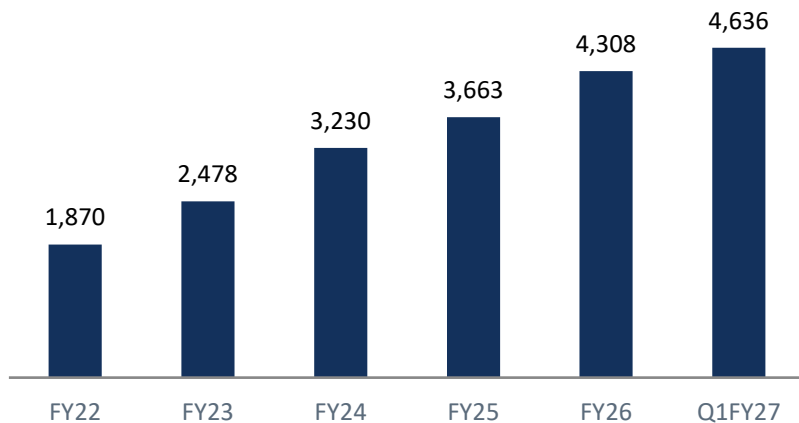
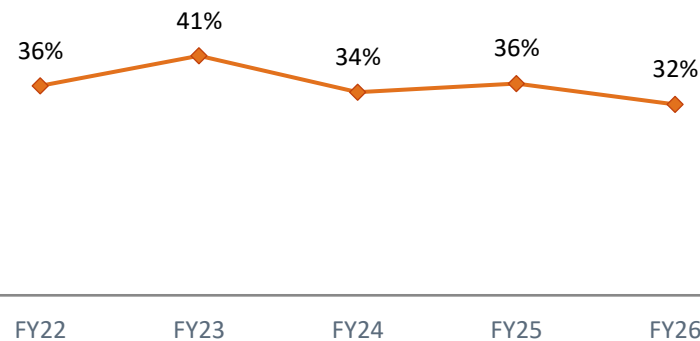


1: Q1FY27 EPS has been annualized by multiplying the quarterly EPS by 4

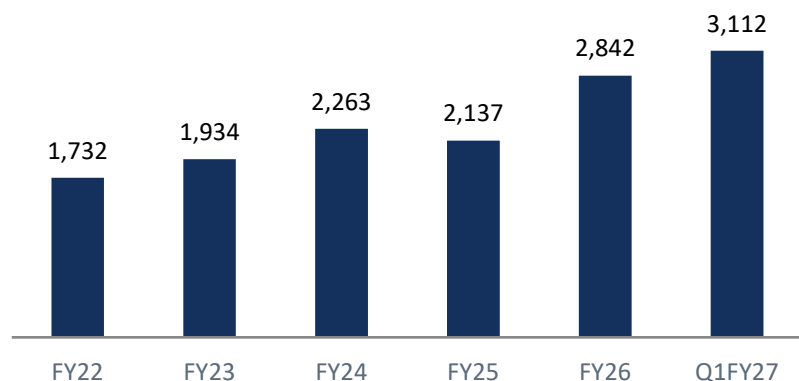
Key Financials (2 of 2)



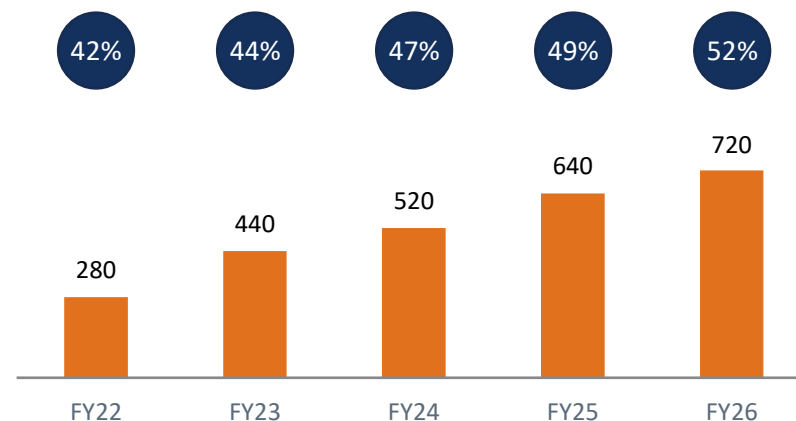
Net Worth (₹ Cr)

Return on Net Worth (RoNW)¹

Cash & Cash Equivalents (₹ Cr)



Dividend (₹ Cr) & Payout Ratio (%)



1: RoNW = PAT/Net Worth

Segment-Wise Financial Performance (1 of 2)

Operating Revenue (₹ Cr)	FY22	FY23	FY24	FY25	FY26	Q1FY27
Catering	498	1,476	1,947	2,125	2,399	732
Internet Ticketing	1,020	1,198	1,295	1,426	1,536	361
Packaged Drinking Water	172	301	327	379	391	109
Travel & Tourism	188	566	701	745	890	168
Total	1,878	3,541	4,270	4,675	5,215	1,370

As % of Overall Revenue	FY22	FY23	FY24	FY25	FY26	Q1FY27
Catering	27%	42%	46%	45%	46%	53%
Internet Ticketing	54%	34%	30%	31%	29%	26%
Packaged Drinking Water	9%	8%	8%	8%	7%	8%
Travel & Tourism	10%	16%	16%	16%	17%	12%
Total	100%	100%	100%	100%	100%	100%

Segment-Wise Financial Performance (2 of 2)

Segment Profit (₹ Cr)	FY22	FY23	FY24	FY25	FY26	Q1FY27
Catering	24	168	255	272	250	68
Internet Ticketing	865	1021	1,068	1,179	1,268	290
Packaged Drinking Water	(15)	36	29	46	56	11
Travel & Tourism	(42)	45	25	94	128	19
Total	832	1,270	1,376	1,591	1,702	388

Profit Margin (%)	FY22	FY23	FY24	FY25	FY26	Q1FY27
Catering	5%	11%	13%	13%	10%	9%
Internet Ticketing	85%	85%	82%	83%	83%	80%
Packaged Drinking Water	(9%)	12%	9%	12%	14%	10%
Travel & Tourism	(22%)	8%	4%	13%	14%	11%
Total	44%	36%	32%	34%	33%	28%

SECTION 4

Strategy Going Forward

Growth drivers across ticketing, catering, water, travel and private trains

Potential Growth Drivers (1/2)

E-Ticketing Giant

Transformation of standard railway web portal to a massive and highly scalable transactional E-Ticketing giant.

- Currently processing approx. 13,000 tickets per minute.
- Future plans to integrate multi-modal ticketing including bus, metro rail etc.

Budget Stays

Establishment of budget hotel chains and customized Yatri Niwas setups across major station perimeters.

- 04 hotels operational.
- 02 under construction at Khajuraho and Kewadia
- Plan for 35 more sites with RLDA

Financial Services

Scaling out of proprietary "I-Pay" payment gateway to serve as a high-powered Payment Aggregator platform.

- In principal approval granted by RBI in August 2025.
- Necessary IT developments underway

Potential Growth Drivers (2/2)

"One-Stop Travel Shop"

Unchallenged market leadership in consolidated travel agency offerings, tourism, luxury, and hospitality.

Plans to grow into a full fledged Online Travel Agency (OTA) with entire gamut of travel services under one web-domain.

100% Rail Neer

Full network coverage of Rail Neer across rail operations, and active venture exploration into non-rail retail water markets.

- 19 plants are operational.
- 02 plants are under capacity enhancement.
- Land parcel identified for 03 more plants

e-Retailing & Kitchens

Evolution of e-Catering into a general e-Retailing portal. PPP cloud kitchen modeling inside/outside station bounds.

- Currently serving 60K+ meals daily through e-catering.
- Plans to e-tailing of daily use items through the portal.

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Investor Relations Contact

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IRCTC | A Navratna Central Public Sector Enterprise, Ministry of Railways, Government of India