

**Date: 31<sup>st</sup> May, 2026**

<b>To,</b> Manager - Listing Compliance <b>National Stock Exchange of India Limited</b> 'Exchange Plaza'. C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051 SYMBOL: JSLL	<b>To,</b> Head of the Department, Department of Listing Operation, <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001 SCRIP Code: 544476
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**Sub: Investor Presentation under Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/Ma'am,

In continuation of our earlier communication dated May 27, 2026, regarding the schedule of the conference call (Group Conference call) to discuss the financial performance of the Company for the Q4 and Financial Year ended 31<sup>st</sup> March, 2026, please find enclosed the Investor Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The aforesaid presentation is being used during the meeting with investors scheduled to be held on Tuesday, June 02, 2026.

The Investor Presentation is also being disseminated on Company's website at [www.jeenasikho.com](http://www.jeenasikho.com)

Kindly take the above information on record.

**Thanking you,  
Yours faithfully,**

**For Jeena Sikho Lifecare Limited**

**Manish Grover  
Managing Director  
DIN: 07557886**

**Place: Zirakpur, Punjab  
Date: 31.05.2026**

**JEENA SIKHO LIFECARE LIMITED**

120+ AYURVEDA CLINICS & HOSPITALS | FREEDOM FROM 2D DISEASES & DRUGS

**Registered Office Address:**

SCO-11, Kalgidhar Enclave, Baltana, Zirakpur,  
Punjab-140604, 01762-513185  
CIN NO.: L52601PB2017PLC046545

**Corporate Office Address:**

B-26, Opp. Metro Pillar No. 223, Rohtak Road,  
New Multan Nagar, Delhi - 110056  
Email ID.: cs@jeenasikho.com | www.jeenasikho.com



# One World, One Health Heal In India



वसुधैव कुटुम्बकम्  
ONE EARTH • ONE FAMILY • ONE FUTURE



*Dr. Sonali*

Homeopathic Physician  
Expert in Relationship, Intimacy  
& Sexual Health Concerns

*Prof. Ish Sharma*

MD, Ph.D Ayurveda  
Former Ayurveda Ambassador  
In Mauritius

*Acharya Manish Ji*

Naturopathy & Diet Expert  
Guiding Globe Towards Drug-Free,  
Natural Wellness

*Dr. BRC*

Ph.D, Diabetes  
Chairman, Indian Book  
Of Records

*Dr. Neha Sharma*

BAMS, ACLS – Autism Specialist  
Head, Virtual OPD Department

*“Prevention is Better than Cure”  
Our Motto is “Prevention is the only cure”*



# *Empowering Holistic Health & Wellness*

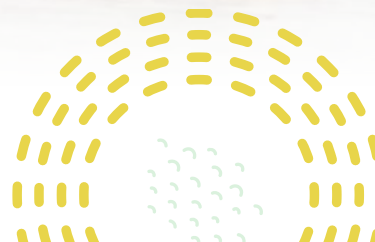
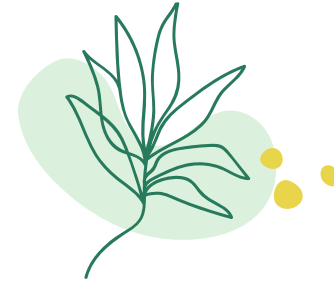
Jeena Sikho Lifecare Limited

*“Prevention is  
Better than Cure”  
Our Motto is  
“Prevention is  
the only cure”*

120+ Ayurveda Clinics & Hospitals | Freedom from 2D: Diseases & Drugs

**Investor Presentation**

Q4FY26 | May 2026





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01

Quarterly

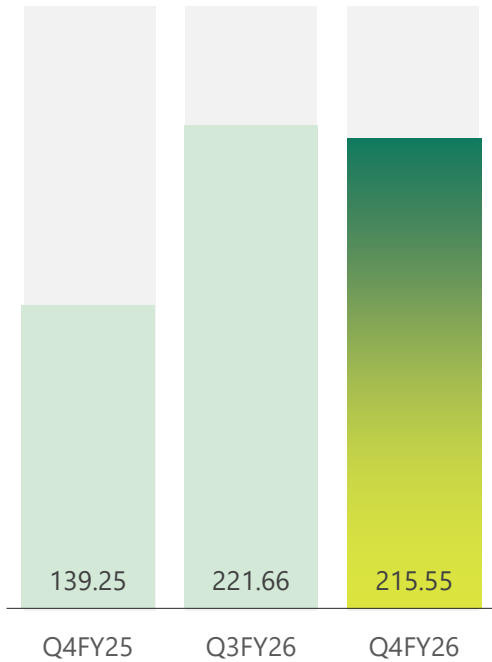
# *Performance Highlights*

# Q4FY26 *Performance Highlights*

## Revenue from Operations

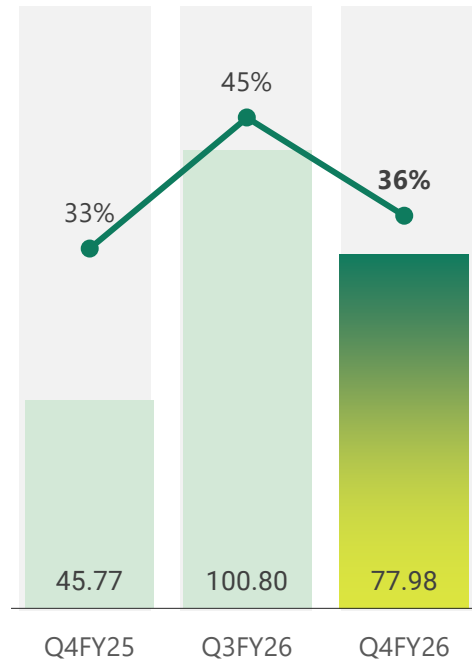
(In ₹ Crore)

▼ -3% QoQ change   ▲ 55% YoY change



## EBITDA & EBITDA Margin

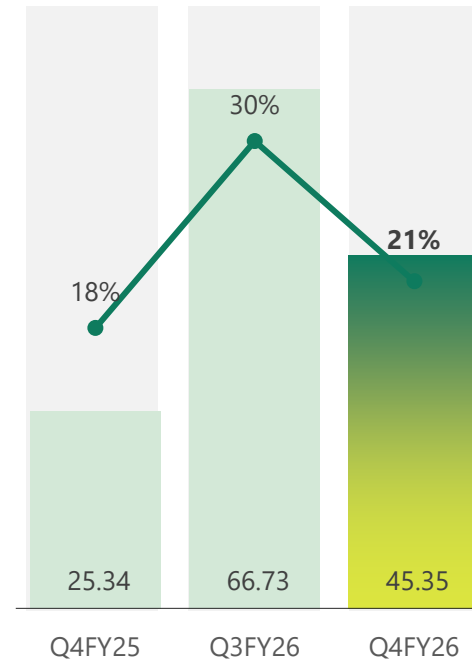
(In ₹ Crore & %)



## PAT & PAT Margin

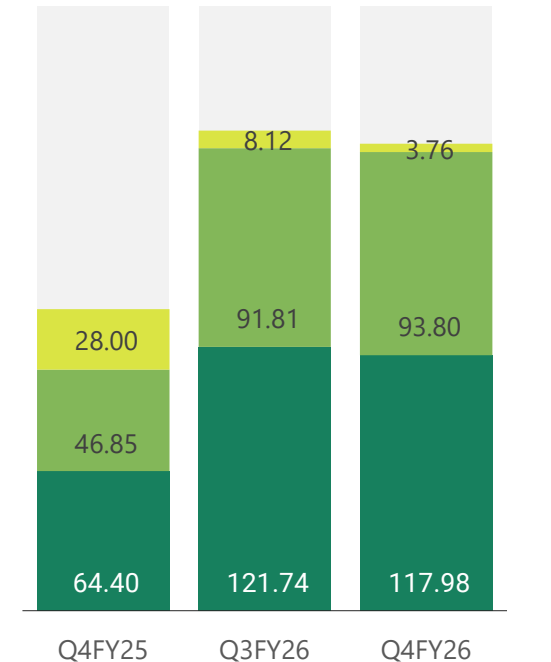
(In ₹ Crore & %)

▼ -32% QoQ change   ▲ 79% YoY change



## Revenue-Mix

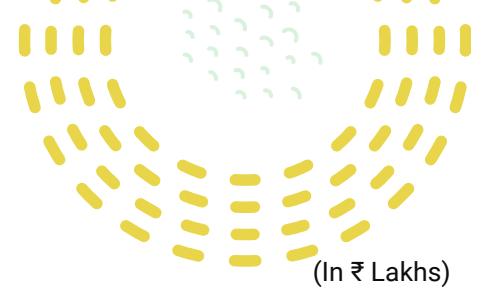
(In ₹ Crore)



■ Government Panchkarma   ■ Private Panchkarma  
■ Medicine

Note: Post migration to mainboard the Company has shifted to Ind AS Accounting Standards

# Q4FY26 *Income Statement*



(In ₹ Lakhs)

PARTICULARS	Q4FY25	Q3FY26	Q4FY26	YoY CHANGE (%)	QoQ CHANGE (%)
<b>REVENUE FROM OPERATIONS</b>	<b>13,925</b>	<b>22,166</b>	<b>21,555</b>	<b>55%</b>	<b>-3%</b>
GROSS PROFIT	12,254	19,751	19,064	56%	-3%
GROSS PROFIT MARGIN (%)	88%	89%	88%	0%	-1%
OPERATING EXPENSES	7,677	9,671	11,266	47%	16%
<b>EBITDA</b>	<b>4,577</b>	<b>10,080</b>	<b>7,798</b>	<b>70%</b>	<b>-23%</b>
<b>EBITDA MARGIN (%)</b>	<b>33%</b>	<b>45%</b>	<b>36%</b>	<b>331 BPS</b>	<b>-930 BPS</b>
DEPRECIATION & AMORTISATION	903	1,121	1,632	81%	46%
<b>EBIT</b>	<b>3,674</b>	<b>8,959</b>	<b>6,165</b>	<b>68%</b>	<b>-31%</b>
FINANCE COST	310	310	373	20%	20%
OTHER INCOME	27	257	358	1230%	39%
PROFIT BEFORE TAXES	3,392	8,906	6,150	81%	-31%
TAXES	858	2,233	1,615	88%	-28%
<b>PROFIT AFTER TAXES</b>	<b>2,534</b>	<b>6,673</b>	<b>4,535</b>	<b>79%</b>	<b>-32%</b>
<b>PROFIT AFTER TAXES MARGIN (%)</b>	<b>18%</b>	<b>30%</b>	<b>21%</b>	<b>253 BPS</b>	<b>-906 BPS</b>
BASIC EARNINGS PER SHARE (₹)	10.19	5.37	3.65	-64%	-32%

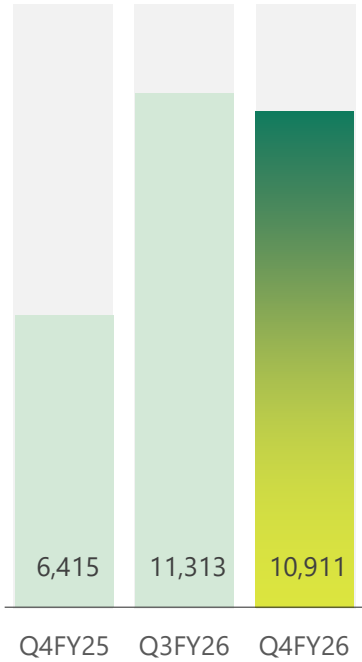
Note: Post migration to mainboard the Company has shifted to Ind AS Accounting Standards

# Q4FY26 *Operating Metrics*

## IPD Patient Volumes

(#)

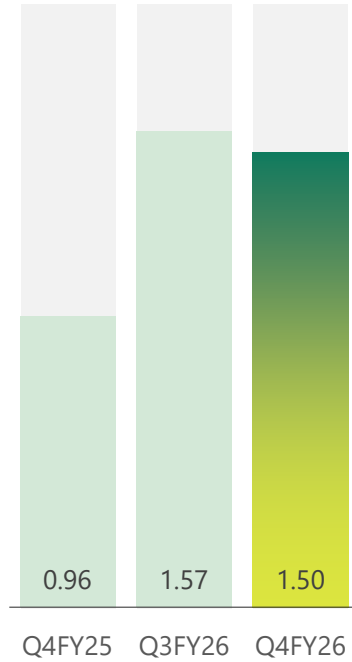
▼ -4% ▲ 70%  
QoQ change YoY change



## OPD Patient Volumes

(# Lakhs)

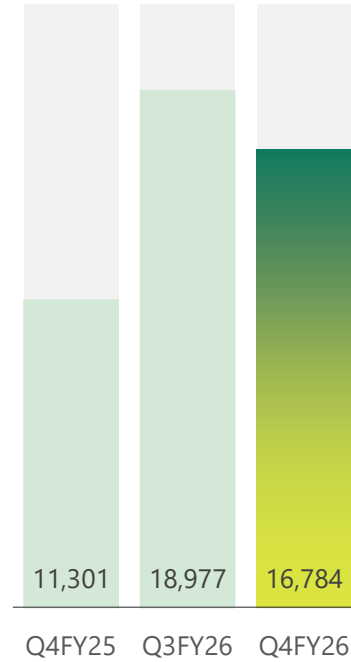
▼ -4% ▲ 56%  
QoQ change YoY change



## Day Care Volumes (Per Day)

(#)

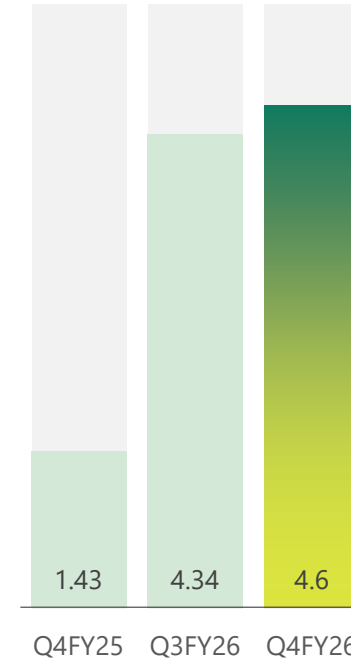
▼ -12% ▲ 49%  
QoQ change YoY change



## OPD, COD & Consultation Patients

(# Lakhs)

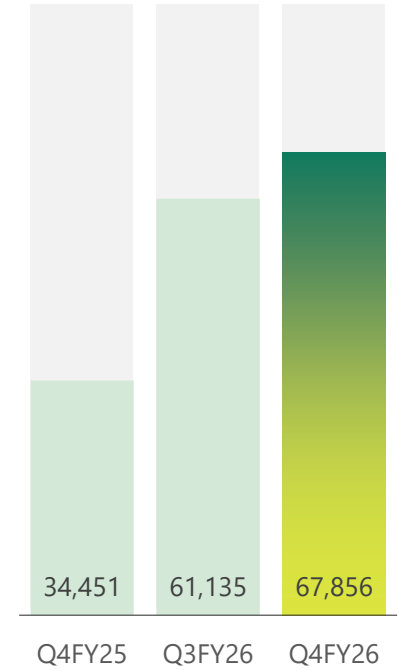
▲ 6% ▲ 222%  
QoQ change YoY change



## Consultations (OPD & VOPD)

(#)

▲ 11% ▲ 97%  
QoQ change YoY change



# Management Commentary

Jeena Sikho continued its growth momentum in Q4FY26, delivering strong operational and financial performance across both Ayurveda Healthcare Services and Ayurveda Healthcare Products businesses. Revenue from Operations grew 55% YoY during the quarter and 71% YoY for FY26, driven primarily by higher patient volumes, expanding service reach, and continued traction in the products portfolio.

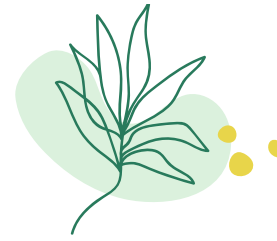
Profitability remained healthy during the quarter, with EBITDA margins at 36%. The sequential moderation in margins was largely on account of higher provisioning relating to labour code amendments, ESOP provisioning, and certain performance-linked bonuses paid to employees at the close of the financial year. For FY26, EBITDA margins improved to 44% compared to 30% in FY25, reflecting operating leverage, improved asset utilization, and increasing scalability across both business verticals.

The Ayurveda Healthcare Services segment continued to witness healthy growth, with revenue increasing by 52% in FY26, supported by strong patient inflows across both IPD and OPD formats. For FY26, the IPD volumes grew by 65% to 40,454 while the OPD volumes grew 69% to ~5.7 lakh patients. The continued rise in awareness and acceptance of Ayurvedic healthcare solutions across India is further strengthening demand visibility for the business.

Our expansion pipeline remains robust, with our total bed capacity increasing to 2,861 total beds of which 2,300 beds are currently operational. These additions are expected to enhance capacity, improve regional penetration, and support sustained volume-led growth over the medium term.

*Acharya Manish Ji*

**MANAGING DIRECTOR**



*“Prevention is Better than Cure”  
Our Motto is “Prevention is the only cure”*

The Ayurveda Healthcare Products business also maintained strong momentum during the quarter registering a growth of 93%. The segment continues to benefit from product diversification initiatives, expanding customer reach, and the Company's continued focus on quality-led offerings.

During the quarter, we launched the Jeena Sikho Health Card, a homegrown initiative aimed at enhancing patient loyalty through referral benefits, diagnostic discounts, and seamless ecosystem integration. The program is currently in the trial phase, with encouraging early response. These efforts reinforce our focus on long-term value creation.

With the strong foundation we have built over the years, we are now better positioned than ever to deliver on that commitment. Reflecting this confidence and our continued focus on rewarding shareholders, the Board of Directors has recommended a final dividend of Rs. 4.50 per equity share of face value Rs. 2 each for the financial year 2025-26, subject to the approval of the shareholders at the ensuing Annual General Meeting.





# 02

Introduction to  
*Jeena Sikho  
Lifecare*



## *An emerging health crises:*

Modern healthcare, while advancing rapidly, often brings unintended side effects that can compromise overall well-being. Despite significant investments of time, resources, and trust, many individuals continue to experience persistent health issues and increasing dependency on medications. Environmental factors such as contaminated water, adulterated food, and reduced connection with nature further contributes to a gradual decline in health.

Quick symptomatic treatments frequently address only the surface of these problems, providing temporary relief rather than lasting solutions. This cycle of dependency underscores the need for a more holistic approach.



## *A leap towards true healing:*

After years of research and demonstrable outcomes, Acharya Manish Ji advocates for Ayurveda as a principal healthcare approach. Rooted in ancient wisdom and supported by real-world results, Ayurveda emphasizes balance of body, mind, and spirit, aiming to address the root cause of illness rather than merely suppressing symptoms.

Through gentle, non-invasive therapies, Ayurveda offers a path to sustainable health, even for chronic health conditions. Embracing these principles enable individuals to reduce dependency on pharmaceuticals and move towards a healthier, more balanced life.

# Introduction to *Jeena Sikho Lifecare*

India's Leading ayurveda healthcare service provider



**61**

Operational hospitals



**2,861**

Total Beds

**2,300**

Beds operational



**561 Beds**

Recently Added



**100+**

Cities & towns covered

**58**

Operational clinics & day CARE CENTRES

**445**

Beds in pipeline

**23**

States covered

**330+**

SKUs in Ayurveda medicine & product portfolio



**58%**

3Y Top line CAGR<sup>^</sup> - One of the fastest growing healthcare enterprise



**46%**

ROCE\* - Capital-light business model



**NSE**

Listed on NSE since April 2022

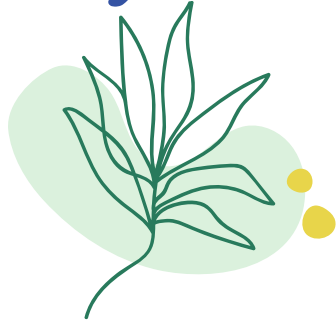


**Migrated**

Migrated to NSE & BSE mainboard in August 2025

\*3Y Average ROCE | ^3Y CAGR (FY23-26)

# Journey so far

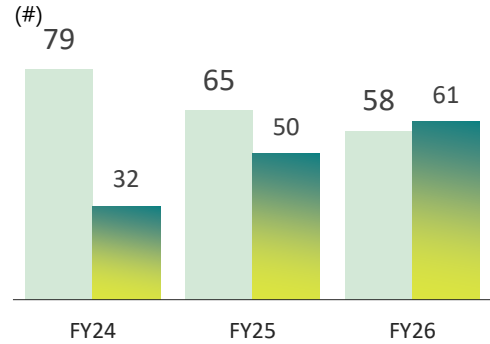


*An idea is born*

**2009**

The idea of **Jeena Sikho** was born

Active Hospitals and Clinics & Day Cares



■ Clinics & Day Cares ■ Hospitals

● *Initial products & medicines business commences*

**2009**

Commenced ayurveda medicine & product sales



*Holistic health care services added to the fold*

**2013**

Established **first ayurveda health care centre** in Chandigarh

**2017**

**Jeena Sikho Lifecare** was incorporated as a company

**2018**

Developed the **Shuddhi Project** to setup dedicated ayurveda health care centres

**2020**

Inaugurated **Derabassi centre – Jeena Sikho Panchakarma Hospital**

**2021**

Surpassed **50 operational centres** across the country

*Raised growth capital to expand in both verticals*

**2022**

Successfully raised **₹55.5 Cr** from IPO

**2023**

Opened centres in **Lucknow, Jaipur, Navi Mumbai** among **20 other small-mid centre** across the country

**2024**

Achieved landmark revenue of **₹324 Cr**

**2025**

Surpassed **1,600 operational bed capacity** with newly added 573 beds, across total 77 units

**2026**

Surpassed **2,300 operational bed capacity** with recently added 561 beds, across 100+ cities & towns



# About the *founder*

## Acharya Manish Ji:

*Advancing Ancient Ayurvedic Science Through Modern, Nobel-Worthy Research*

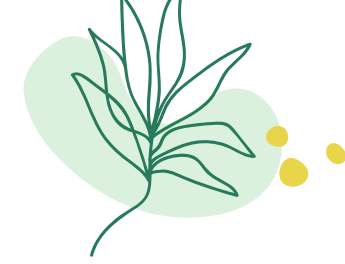
**Fueled by a powerful vision of a Disease-Free, Drug-Free Bharat, Acharya Manish Ji's unwavering faith in Ayurveda took root and flourished.**

Through years of in-depth research in Ayurveda and Naturopathy, he uncovered what ancient sages always knew - true healing lies in nature, not in chemicals. Recognizing that **Ayurveda is India's gift to the world - a science born in India to heal India and beyond - "We Heal in India,"** he pioneered a system where health is restored through nature rather than dependence on pharmaceuticals.

Understanding Ayurveda's ability to treat chronic and critical illness without harmful side effects, he initiated the revolutionary **Golden Therapy — a transformative treatment now offering hope to countless lives.** Today, people have the opportunity to pursue good health, a peaceful mind, and a nurtured soul - all at once.

More than just treatment, Acharya Ji advocates a **national awakening:** a Bharat where every individual becomes their own healer. His mantra, **"अपना डॉक्टर खुद बनो,"** isn't just a slogan — it is a movement to reclaim our health, roots, and inner wisdom.

**Our scientific foundation supports this vision - our research includes the Nobel Prize-recognized Seed & Soil Theory (1895), along with multiple other validated scientific frameworks explored across 1927, 1931, 1998, 2016, 2017 and 2019.**



## Extensive Experience and Mastery

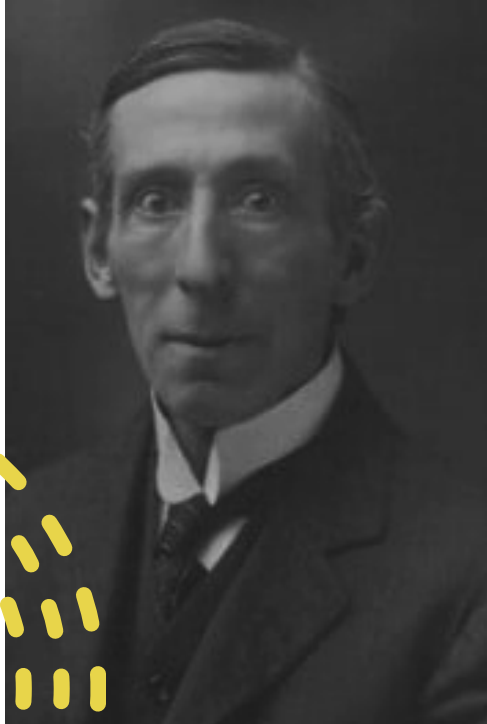
Driven by a passion for natural healing, Acharya Manish Ji has dedicated his life in making ancient Ayurvedic wisdom accessible and practical for modern living. Through Jeena Sikho Lifecare, he has built a nationwide network of wellness centers and clinics, offering personalized care that address the root cause of disease. His educational initiative—ranging from television programmes to social media content and community health camps—have empowered lakhs of people to take charge of their health using Ayurveda's principles of detoxification, rejuvenation, and balance.

## Societal Impact

Acharya Manish Ji envisions a world where holistic health is not a privilege but a universal right. He is committed in breaking down barriers to Ayurvedic care, expanding its reach both across India and globally. His mission centers on transforming healthcare by combining ancient wisdom with innovative approach, ensuring that every individual can experience the benefit of natural healing. Through relentless advocacy, quality-driven practice, and a focus on education, Acharya Manish Ji continues to inspire a healthier, more balanced society.

# Seed and Soil Theory (1889)

THE  
NOBEL  
PRIZE



*Stephen Paget*

- **Proposed by:** Stephen Paget (English surgeon and pathologist) Year: 1889
- *"The distribution of secondary growths in cancer of the breast."*
- **Published in:** The Lancet, 1889.

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## *What is it?*

Stephen Paget introduced the "**Seed and Soil Hypothesis**" to explain **why metastatic tumors form in specific organs** and not randomly in the body.

- **Seed** = Cancer cells (metastatic cells)
- **Soil** = Target organ microenvironment

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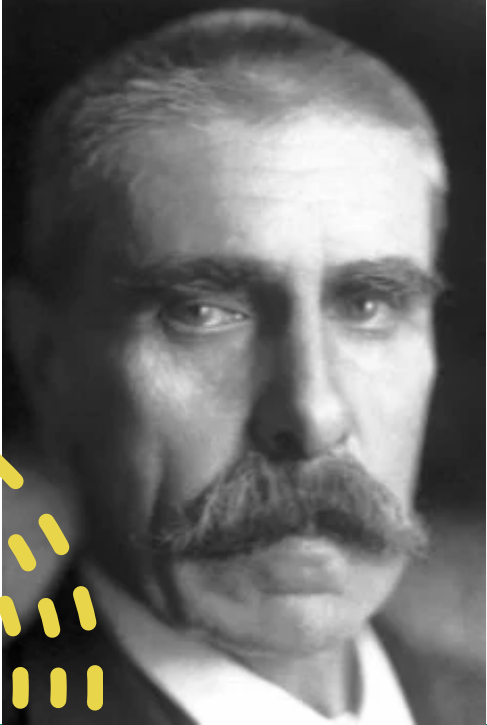
## *Main idea*

Just like a seed can only grow in fertile soil, *cancer cells ("seeds") can only successfully grow and form secondary tumors if they land in a suitable environment ("soil")*—that is, tissues/organs with favorable conditions for their growth.



# Julius Wagner-Jauregg (1927)

THE  
NOBEL  
PRIZE



*Julius Wagner-Jauregg*

## *Fever is our Friend*

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- Nobel Prize in Physiology or Medicine 1927
  - **Affiliation at the time of the award:** Vienna University, Vienna, Austria
  - **Prize motivation:** "for his discovery of the therapeutic value of malaria inoculation in the treatment of dementia paralytica"
- 

## *Work*

The Nobel Prize in Physiology or Medicine 1927 was awarded to Julius Wagner-Jauregg "for his discovery of the therapeutic value of malaria inoculation in the treatment of dementia paralytica"



# Otto Heinrich Warburg (1931)

THE  
NOBEL  
PRIZE



*Otto Heinrich Warburg*

## *Facts*

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- Nobel Prize in Physiology or Medicine 1931
  - **Affiliation at the time of the award:** Kaiser-Wilhelm-Institut (now Max-Planck-Institut) für Biologie, Berlin-Dahlem, Germany
  - **Prize motivation:** "for his discovery of the nature and mode of action of the respiratory enzyme"
- 

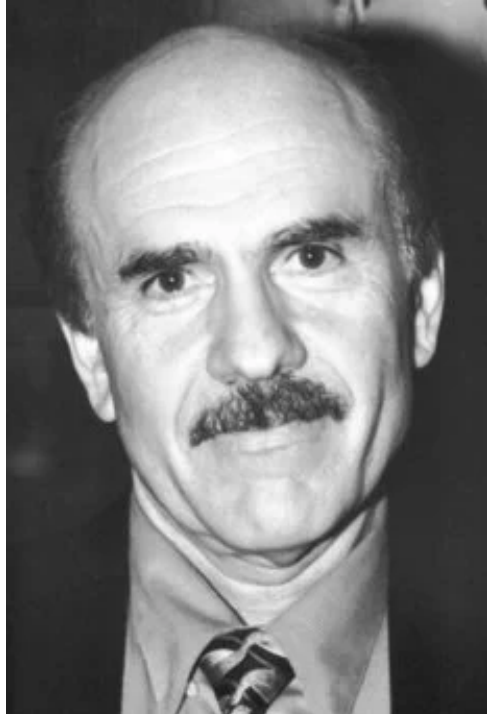
## *Work*

He Suggested that the prime cause of cancer is the replacement of the respiration of oxygen in normal body cells by a fermentation of sugar.



# Nobel Prize *in Physiology or Medicine (1998)*

THE  
NOBEL  
PRIZE



*Robert F. Furchgott*

*Louis J. Ignarro*

*Ferid Murad*

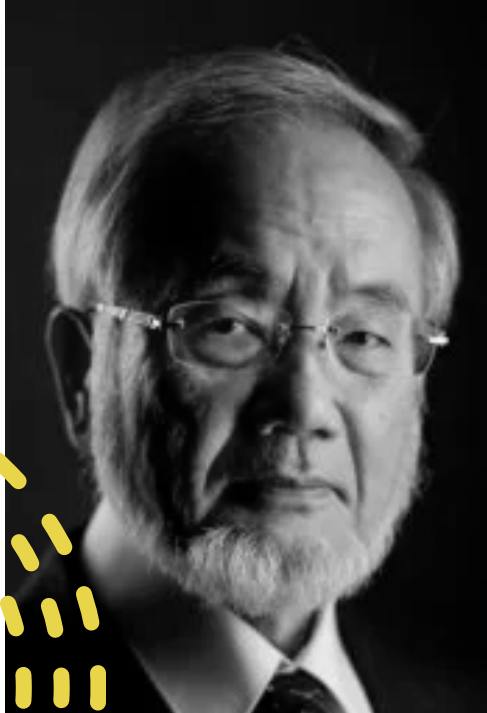
## *Work*

The Nobel Prize in Physiology or Medicine 1998 was awarded jointly to Robert F. Furchgott, Louis J. Ignarro and Ferid Murad "*for their discoveries concerning nitric oxide as a signaling molecule in the cardiovascular system*". Their work established that nitric oxide acts as a messenger in the body, allowing blood vessels to relax and dilate, which has implications for treating conditions like erectile dysfunction and heart disease.



# Yoshinori Ohsumi (2016)

THE  
NOBEL  
PRIZE



*Yoshinori Ohsumi*

## *Facts*

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- Nobel Prize in Physiology or Medicine 2016
  - **Affiliation at the time of the award:** Tokyo Institute of Technology, Tokyo, Japan
  - **Prize motivation:** “for his discoveries of mechanisms for autophagy”
- 

## *Work*

The 2016 Nobel Prize in Physiology or Medicine was awarded to Japanese cell biologist Yoshinori Ohsumi *for his discoveries concerning the mechanisms of autophagy*. His work identified the key genes and processes involved in how cells degrade and recycle their own components, a crucial function for cell health.



# Nobel Prize *in Physiology or Medicine (2017)*

THE  
NOBEL  
PRIZE



*Jeffrey C. Hall*



*Michael Rosbash*



*Michael W. Young*

## *Work*

The 2017 Nobel Prize in Physiology or Medicine was awarded to Jeffrey C. Hall, Michael Rosbash, and Michael W. Young *for their discoveries of the molecular mechanisms controlling circadian rhythms.* Their work identified the genes and proteins that regulate the internal biological clock, which aligns an organism's internal rhythm with the Earth's rotation. This research explained how the body regulates sleep, behavior, and hormone levels, and how disruptions to this clock can negatively impact health.



# *Guiding Force* behind Jeena Sikho (1/2)



*Mr. Manish  
Grover*

Managing Director



*Ms. Bhavna  
Grover*

Whole Time Director



*Advocate  
Ms. Shreya Grover*

Whole Time Director



*Mr. Karanvir  
Singh Bindra*

Independent Director



*Mr. Chandan  
Kumar Kaushal*

Independent Director  
Retired From  
AYUSH Dept. Punjab



*Ms. Priyanka  
Bansal*

Independent Director



*Mr. Sabil  
Jain*

Chief Operating Officer



*Mr. Nanak  
Chand*

Chief Financial Officer



*Ms. Smita  
Chaturvedi*

Company Secretary

# *Guiding Force* behind Jeena Sikho (2/2)



*Mr. Gaurav  
Mohan Garg*  
Business Development Head

*Dr. Ish Sharma*  
Director Medical Services  
& Research

*Dr. Avira Gautam*  
BAMS, MD (Ayurveda), PhD, MBA  
*Renowned for Ayurvedic care in  
chronic and lifestyle disorders*

*Mr. Mukesh Grover*  
Administration Head

*Ms. Akansha Jain*  
HR Head

*Dr. Neha Sharma*  
BAMS/ACLS, Autism  
*Head Virtual VOPD Department*

*Dr. Sonali*  
Homeopathic Physician  
*Expert in Relationship, Intimacy  
& Sexual Health Concerns*

*Mr. Ankush Kaushal*  
Principal Advisor & Director

*Ms. Namrta Chaudhary*  
Client Support Centre Head



# 03

Unique Business

## *Model Positioning*

# Superior *Business Model Positioning*

A unique combination of product & service revenue stream



## Ayurveda health care services

- Operated out of hospitals & clinics through a hub & spoke model
- CAPEX & OPEX-light operational structure
- Significant operating leverage beyond break-even occupancy levels of assets

**₹385 Cr**

Revenue (FY26)

**48%**

Contribution (FY26)



## Ayurveda health care products

- Sales generation out of company health care centres, tele-calling centre, and e-com
- Product portfolio with ~85% gross margins
- Manufacturing outsourced to a reliable network of third-party manufacturers
- Healthy cash generation from this vertical

**₹416 Cr**

Revenue (FY26)

**52%**

Contribution (FY26)



## Significant synergies between the two verticals

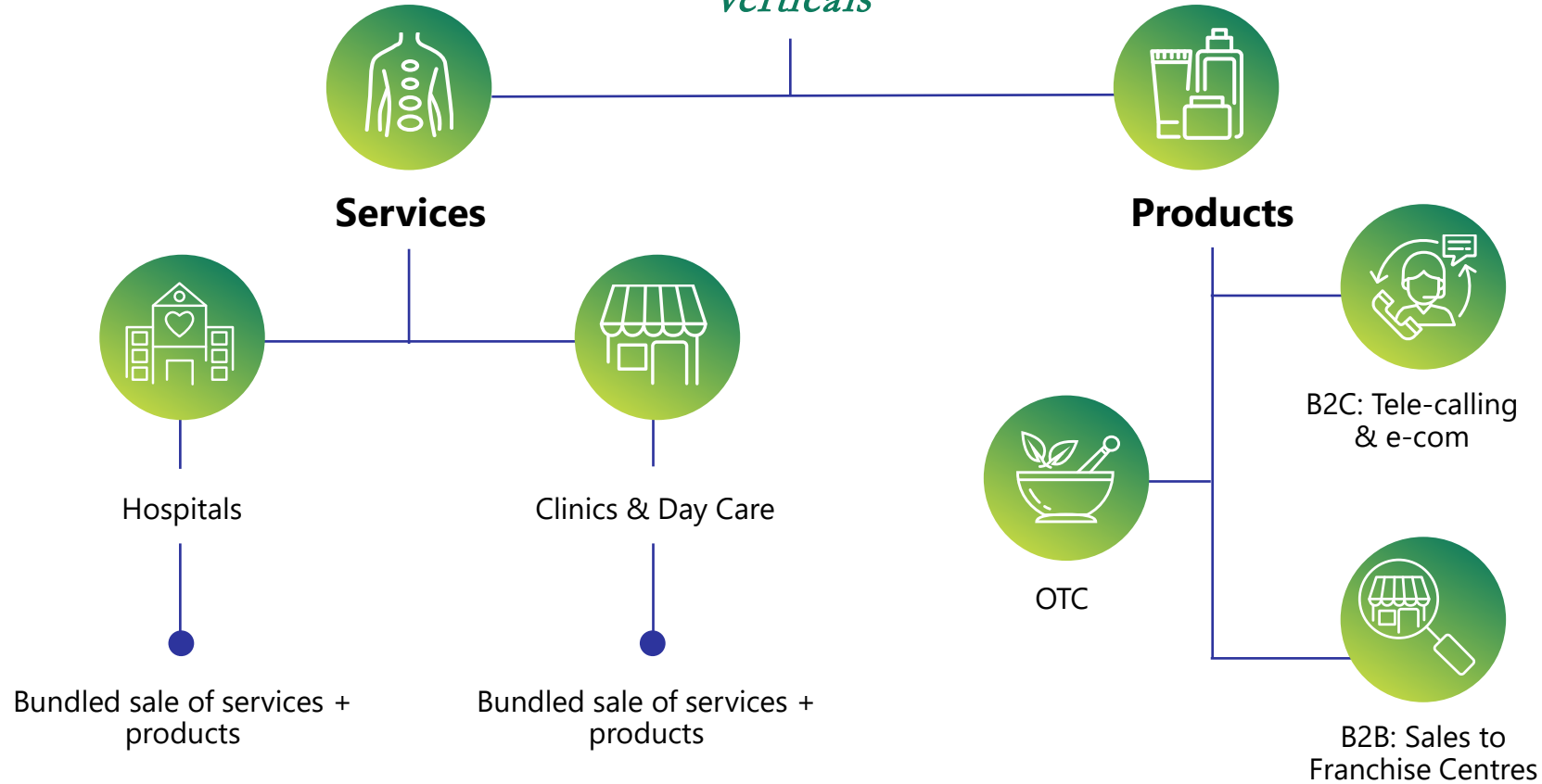
Significant cross-selling & lead-generation opportunities between both verticals:

1. Medicine/product customers visit health care centres for a more holistic treatment
2. Health care centres patient's consume medicines for medium-to-long tenure post-treatment

# JSSL's *Business Structure*



## *JSSL's Business Verticals*



### *Unique business model*

1. To benefit from significant operating leverage of services vertical
2. Well-supported by healthy cash-generation from high-margin products vertical
3. Significant cross-selling & synergies between both the verticals

# JSLL's *Unique Capital-light Approach*



## Low CAPEX per bed

- Setup cost of ₹3-4 lakh per bed (a typical 100 bed facility)
- Setup at custom-made leased facilities
- Limited investments in panchakarma bed & equipments



## Mix of own & franchise assets

- 33/119 facilities are under franchisees: typically, clinics & day care are operated by franchisees
- Investment & day-to-day operations run by franchisees
- Ayurveda doctors at franchisees on JSLL's payroll & ayurveda medicines exclusively supplied by JSLL



## Unique hub-and-spoke model

- Clinics & day-care facilities feeding sales funnel of hospitals in the vicinity
- OPD footfall driving IPD volumes



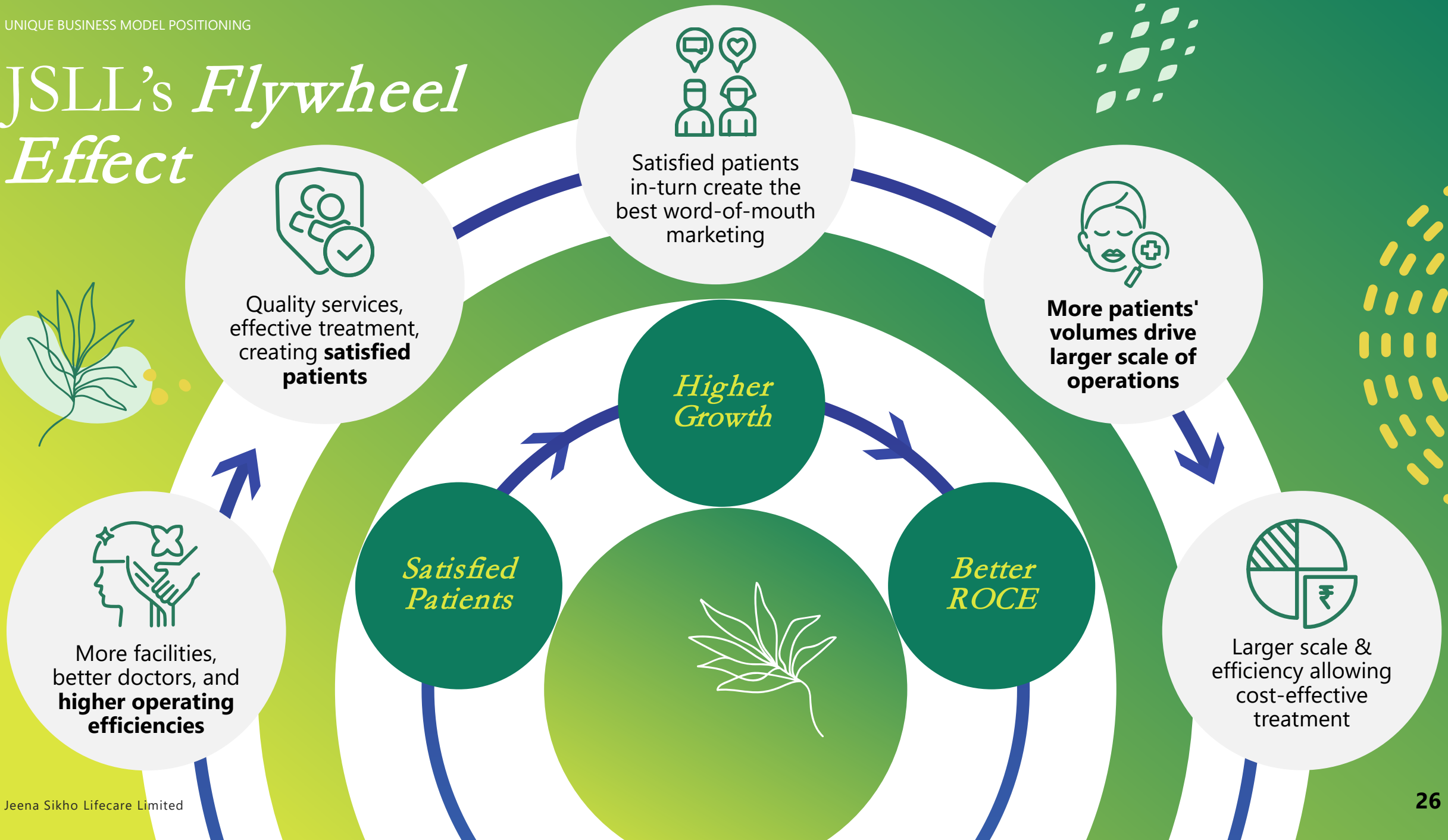
## Capital-light business model

Resulting in:

1. Superior ROCE's – 46%\*
2. Ability to scale rapidly
3. Nurturing a robust balance sheet (debt-free)

\*3Y Average ROCE

# JSLL's *Flywheel Effect*



# Robust *Sales Funnel*

## Social Media Channels:

[youtube.com/@acharyamanishji](https://www.youtube.com/@acharyamanishji)  
**1.24M** subscribers | **4.8K** videos  
[facebook.com/GuruManishAyurveda](https://www.facebook.com/GuruManishAyurveda)  
**3M** Followers  
[instagram.com/acharyamanishji](https://www.instagram.com/acharyamanishji)  
**1.8M** followers  
[youtube.com/@HIIMSOOfficial](https://www.youtube.com/@HIIMSOOfficial)  
**736K** subscribers | **4.9K** videos  
[facebook.com/hiimsofficial](https://www.facebook.com/hiimsofficial)  
**2.3M** followers  
[instagram.com/hiimsofficial](https://www.instagram.com/hiimsofficial)  
**1.1M** followers  
[youtube.com/@haveshuddhi](https://www.youtube.com/@haveshuddhi)  
**629K** subscribers | **4K** videos  
[facebook.com/HaveShuddhi](https://www.facebook.com/HaveShuddhi)  
**1M** Followers  
[instagram.com/haveshuddhi](https://www.instagram.com/haveshuddhi)  
**350K** followers  
[youtube.com/@jeenasikhoshop](https://www.youtube.com/@jeenasikhoshop)  
**4.89K** subscribers | **480** videos  
[facebook.com/jeenasikhoshop/](https://www.facebook.com/jeenasikhoshop/)  
**2.4M** Followers  
[instagram.com/jeenasikhoshop](https://www.instagram.com/jeenasikhoshop)  
**96.2K** followers

[facebook.com/PetShuddhi/](https://www.facebook.com/PetShuddhi/)  
**641K** followers  
[instagram.com/petshuddhi/](https://www.instagram.com/petshuddhi/)  
**265K** followers  
[youtube.com/@Khul\\_Ke\\_Pucho](https://www.youtube.com/@Khul_Ke_Pucho)  
**238K** subscribers | **167** videos  
[facebook.com/khulkepucho](https://www.facebook.com/khulkepucho)  
**97K** Followers  
[instagram.com/khul.kepucho](https://www.instagram.com/khul.kepucho)  
**50.5K** followers

## Client Support Centre:

Continuously & proactively in touch with customers through Client Support Centre marketing

## National & Regional Presence:



Proactive Social Media Presence

Client Support Centre Marketing

Presence on National & Regional TV, Radio, News Papers and Cinema

E-Com Sales Channel



4

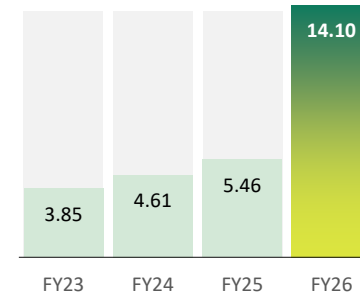
72-hour health care camps organised (Q4FY26)

431

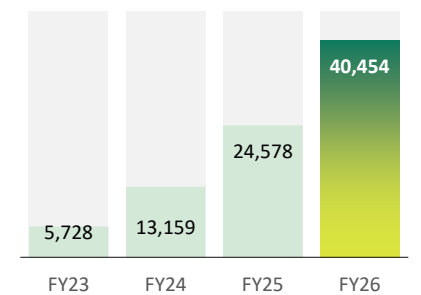
Cumulative visitors at health care camps (Q4FY26)

Health care camps serving as a direct source of revenue as well as leads for hospitals

Cumulative OPD, COD & Consultation customers: (In Lakhs)



All resulting in growing IPD volumes: (#)



Health Care Camps

OPD & Medicine Customers

IPD Patients

# Attractive *Unit Economics*



## Typical CAPEX of a 100-bed facility

Furniture & fixtures:

~₹45-50 lakhs

Medical equipment:

~₹60-65 lakhs

Others-Infra (varying at each facility):

~₹150-250 lakhs

**Total: ₹250-350 lakhs**

**Per bed: ₹3-4 lakhs**



## OPEX of a 100-bed facility (monthly)

### Fixed Costs

Typical team size:

- ~20 ayurveda doctors
- ~80 support-staff
- ~100 contractual staff

₹50-55 lakhs monthly payroll

### Rent

₹10-12 lakhs monthly depending upon location

### Variable Costs

Minimal consumables, electricity & operating expenditure

~12-15% of sales



## Revenue potential

**₹8,300/day/bed\***

Bundled of Panchakarma service per day per bed

~₹300 lakhs#

monthly revenue potential at 100% occupancy levels of a 100-bed facility

~35%

Approximate break-even occupancy levels as per standard operating expense structure

\*Rounded off

#Including sale of medicines



## Swift paybacks Superior ROCEs (%)

**12-18 months**

for a hospital to reach 70% (respectable utilization)

Payback period of investment  
**<6 months, even lesser for smaller hospitals**

# Positioned for *Leadership*



## Insurance & Government Panel

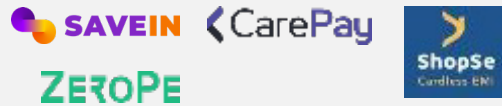
### Insurance Empanelment's



### Government Panel

- Empanelled for treatment of government employees of **Uttar Pradesh, Bihar, Haryana and Punjab**, with direct settlement of eligible medical bills as per state norms.
- Empanelled with **CGHS, CAPF and ECHS** for comprehensive healthcare services to beneficiaries.
- Also empanelled with: **DDA, CBSE, CSIR, DERC, DHC, BIS, Narmada Control Authority, Haryana Govt Employee Panel, TRAI, CERC, NHAI, MMTC, IWAI, DFCCIL, Air India, GAIL (India) Limited, GYPSA, MPPGCL, Navodaya, Maruti Suzuki Limited and leading private insurance companies.**

### Fintech-Financing



### CAPF

The seven central armed police forces



- AR** – Assam Rifles
- BSF** – Border Security Force
- CISF** – Central Industrial Security Force
- CRPF** – Central Reserve Police Force
- ITBP** – Indo-Tibetan Border Police
- NSG** – National Security Guard
- SSB** – Sashastra Seema Bal



## Doctors & Medical Staff

~ 592

Certified ayurveda doctors

~ 779

Supporting health care personnel

Incentive structures of doctors aligned to serve patients well & run efficient operations



## Franchisees

33

franchisee operated health care centres

**CAPEX & OPEX**

(ex-doctor payroll) borne by franchisee partner

### Ensuring quality through exclusive JSLL team & products

- Ayurveda doctors & medical staff at franchise centres on JSLL's payroll
- Exclusive sales of JSLL's ayurveda product portfolio through bundled offerings (consultation + products)



## Patients

Enabling quality & affordable alternate health care solutions

Superior customer support service through dedicated health care contact centre

Patient-centric approach generating repeat business

Word-of-mouth is the best marketing tool

# Positioned for *Leadership*

## *Market leadership*

- Leading organised player in Ayurveda healthcare chain with 50 NABH accredited hospitals & clinics
- Further, additional 3 NABH accreditations for AYUSH Hospitals in pipeline



**50 + 3**

Actual | In-Pipeline  
NABH Accredited  
Hospitals & Clinics

NABH Accredited data as  
on 31<sup>st</sup> March 2026



## *Humongous size of opportunity*

- India has an estimated ~1.9 million hospital beds as per CDDEP
- There is a large, unserved need for alternate medicine



## *Corporate governance*

1. Consistent & growing dividend payout in FY23, FY24 and FY25
2. Audit committee chaired by an Independent Director
3. Engaging in regular investor communication through presentations & conference calls
4. Migrated to mainboard after meeting all mainboard listing criteria's in August 2025





# 04

Breadth of  
*Operations*

# Hub-and-spoke *Geographical Expansion*

61

Hospital

58

Clinics & daycare centres

23

States

100+

Cities & Towns

2,300

Beds operational

561 Beds

Recently added

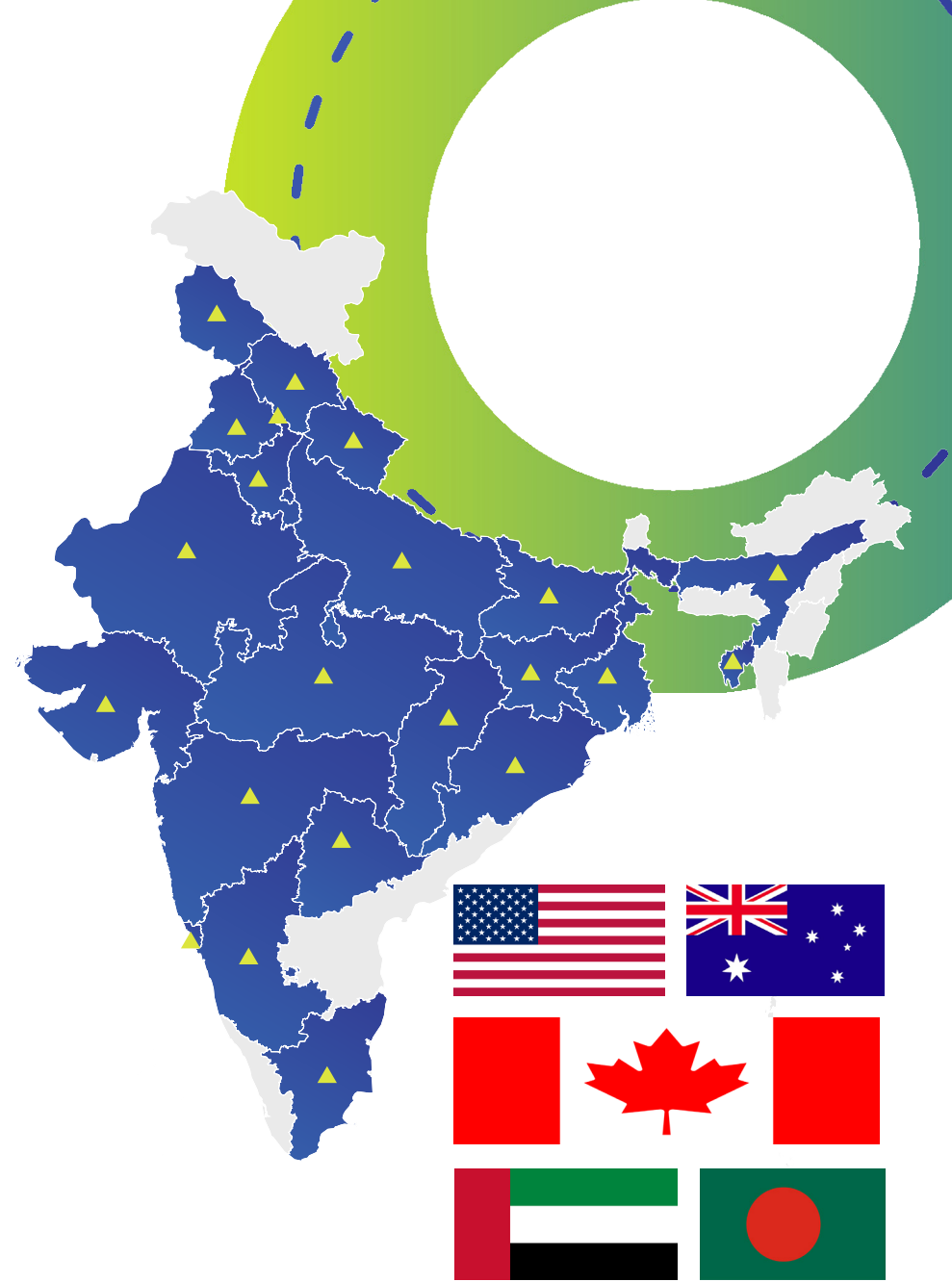
445

Beds in pipeline

5

Facilities in pipeline

<b>Assam</b>	1 hospital
<b>Bihar</b>	2 hospital   9 franchise
<b>Chandigarh</b>	1 hospital
<b>Chhattisgarh</b>	2 hospital   1 franchise
<b>Delhi</b>	3 hospital   7 clinic   1 franchise
<b>Goa</b>	1 hospital
<b>Gujarat</b>	3 hospital   1 clinic   1 franchise
<b>Haryana</b>	6 hospital   1 clinic   5 franchise
<b>Himachal Pradesh</b>	2 clinics
<b>Jammu and Kashmir</b>	1 hospital
<b>Jharkhand</b>	2 hospital   1 franchise
<b>Karnataka</b>	1 hospital
<b>Maharashtra</b>	5 hospital   2 clinic   4 franchise
<b>Madhya Pradesh</b>	2 hospital   1 clinic   1 franchise
<b>Odisha</b>	2 franchise
<b>Punjab</b>	4 hospital   5 clinic   1 franchise
<b>Rajasthan</b>	10 hospital
<b>Tamil Nadu</b>	1 hospital
<b>Telangana</b>	1 hospital
<b>Tripura</b>	1 franchise
<b>Uttar Pradesh</b>	12 hospital   4 clinic   5 franchise
<b>Uttarakhand</b>	1 hospital   1 franchise
<b>West Bengal</b>	2 hospital   2 clinic





# Key Health Care Facilities

*Meerut,  
Uttar Pradesh*

Since  
**Dec-2022**

**612**  
Beds

**NABH**  
Accredited



*Lucknow,  
Uttar Pradesh*

Since  
**Jun-2022**

**115**  
Beds

**NABH**  
Accredited



*Derabassi,  
Punjab nearby  
Chandigarh*

Since  
**Oct-2020**

**113**  
Beds

**NABH**  
Accredited



*Navi Mumbai,  
Maharashtra*

Since  
**Nov-2022**

**163**  
Beds

**NABH**  
Accredited





# Key Health Care Facilities

*Panchkula,  
Haryana*

Since  
**Aug-2024**

**70**  
Beds

**NABH**  
Accredited



*Manesar,  
Gurugram*

Since  
**May-2025**

**100**  
Beds



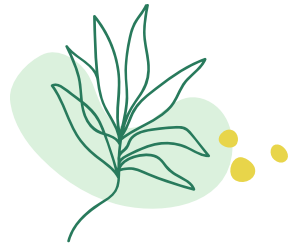
*Panvel,  
Mumbai*

Since  
**Oct-2025**

**230**  
Beds



# Health Care Camps *Case Studies*



*We conduct regular health care camps each month*

*Average ~30% conversion of camp attendees for IPD treatments*

## *Meerut Camp*

**Dates:** 27<sup>th</sup> to 29<sup>th</sup> March  
**State name:** Uttar Pradesh  
**Duration:** 3 days

**115**

Visitors Attended

**~₹60 lakhs**

Direct Business Garnered

## *Meerut Camp*

**Dates:** 27<sup>th</sup> February to 1<sup>st</sup> March  
**State name:** Uttar Pradesh  
**Duration:** 3 days

**118**

Visitors Attended

**~₹62 lakhs**

Direct Business Garnered

## *Meerut Camp*

**Dates:** 30<sup>th</sup> January to 1<sup>st</sup> February  
**State name:** Uttar Pradesh  
**Duration:** 3 days

**95**

Visitors Attended

**~₹50 lakhs**

Direct Business Garnered



## *Meerut Camp*

**Dates:** 2<sup>nd</sup> to 4<sup>th</sup> January  
**State name:** Uttar Pradesh  
**Duration:** 3 days

**103**

Visitors Attended

**~₹54 lakhs**

Direct Business Garnered

## *Meerut Camp*

**Dates:** 5<sup>th</sup> to 7<sup>th</sup> December  
**State name:** Uttar Pradesh  
**Duration:** 3 days

**115**

Visitors Attended

**~₹61 lakhs**

Direct Business Garnered

## *Meerut Camp*

**Dates:** 25<sup>th</sup> to 28<sup>th</sup> December  
**State name:** Uttar Pradesh  
**Duration:** 4 days

**61**

Visitors Attended

**~₹31 lakhs**

Direct Business Garnered



# Health Research Published by *Jeena Sikho*

*Clinical Trial  
Reports*



*Research Papers  
(More Than 170+ Published)*



# Comprehensive *Healthcare Services* – 1/2

## *Health Care Services Offered*



In-patient  
Department  
(Ipd) Through  
Hospitals



Out-patient  
Department  
(Opd) Via Clinics  
& Daycare Centres



72-hour  
Health  
Camps



Panchakarma  
Therapies



Medical-kits



Diet Care

# Comprehensive *Healthcare Services* – 2/2

## *Ailments Treated*



Thyroid



Obesity  
& Weight Loss



Cholesterol



Migraine



Depression



Joint Pain



Back Pain



Eye  
Treatment



Acidity &  
Gas



Anxiety



Psoriasis



Ulcer



Sexually  
Transmitted  
Diseases



Fissure



Skincare



Leukoderma



Asthma



# Ayurveda *Product Portfolio*

## *Our Top Selling Products*



## *Existing sales channels*

1. Client support centres & e-com
2. At health care centres

*Tapping OTC sales channel at pharmacies with new product launches*

**330+**  
SKUs in portfolio

**~85%**  
Overall Gross Margin in product

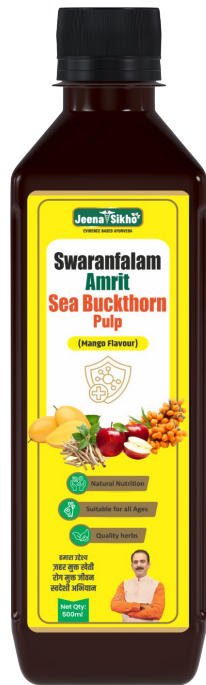
# New Products *Launched in Q4*



*Swaranfalam Amrit*  
(Orange Flavour)



*Swaranfalam Amrit*  
(Apple Flavour)



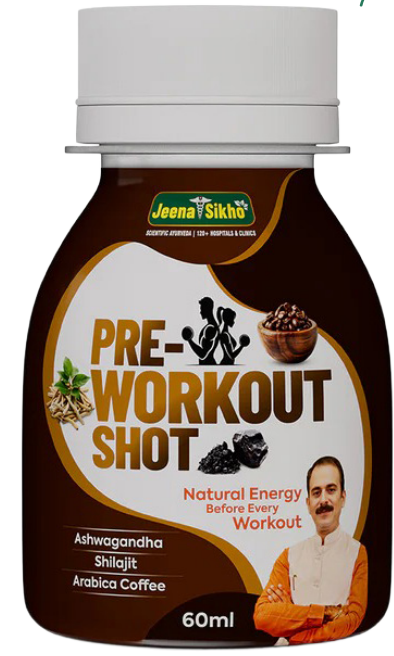
*Swaranfalam Amrit*  
(Mango Flavour)



*Fat Burner*



*Nutri Roz*  
(33 Herbs & Plant Based Protein)



*Pre - Workout Shot*

# OTC Product *Portfolio*



## Product Launched

*Pet Yakrit Pleeha Shuddhi Kit*



## Upcoming Products in Categories

1. Plant Based Protein Powder
2. Gyno Syrup
3. Joint Pain Oil
4. Joint Pain Ointment
5. Joint Pain Balm
6. Joint Pain Tablets



*Dr. BP Care DS*



*Dr. Kidney Care DS*



*Dr. Madhu Care DS*



*Dr. Liver DS*



*Dr. Sukoon DS*



All products compliant with AYUSH Standards

# Client Support Centre Operations

*Dedicated health care Client Support Centre for proactive sales & customer support operations:*

*Driving customer order placement & processing for medicine portfolio*

*Facilitating sales leads for health care centres*

*Ensuring repeat business & continued association with customers*

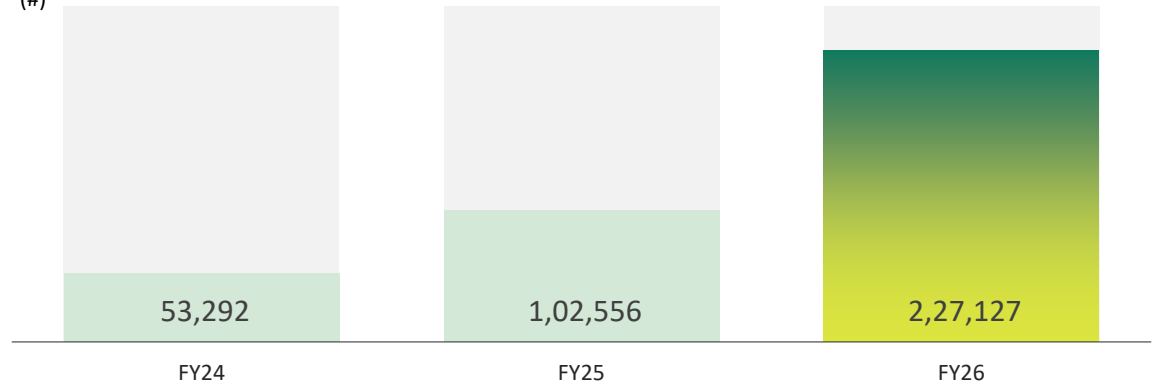
*Administering virtual & telephonic consultation through in-house doctors*

*Consumer support & grievance redressal*

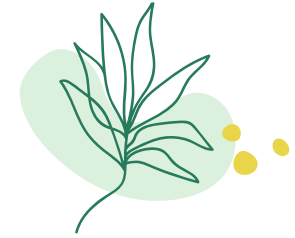
*Guidance on insurance facilities*



**Consultations (OPD & VOPD)**  
(#)



# Ongoing Customer Benefit Programs



**Jeena Sikho**  
**HiiMS**  
EVIDENCE BASED AYURVEDA

**Chaudan**  
DIAGNOSTICS

**SWADESHI**  
**HEALTH CARD**  
FOR REFERRAL & CASHBACK

1234 5678 9876 2016

**Jeena Sikho**  
**HiiMS**  
EVIDENCE BASED AYURVEDA

**YOUR GOOD HEALTH IS OUR GREATEST ACHIEVEMENT**

**TERM & CONDITIONS:**

- This card is valid at Jeena Sikho HiiMS Hospitals, Clinics, Wellness and Day Care Centers only.
- Earn points every time you avail our services and redeem them on your next bill.
- Connect your friends and family to the Swadeshi Card, introduce them to the Indian Ayurveda Panchakarma and earn referral bonuses.

**FOR ANY HELP: 80191-80791**

\*Jeena Sikho reserves the right to modify or discontinue Health Card services at any time without prior notice.



# Customer *Testimonials*

## *Ashwini Upadhyay* *Advocate Of Supreme Court* *(PIL Man of India)*

When top hospitals recommended knee surgery for his father, he came to our HIMS Chandigarh centre - just ten days of Ayurvedic and rehab care had his father walking pain-free, no surgery needed. These recoveries show our commitment to effective, affordable healing.

▶ VIEW THE VIDEO



## *Avadh Ojha* *(Renowned UPSC Teacher)*

Due to an irregular lifestyle, Avadh Ojha developed diabetes. By following the DIP Diet recommended by Acharya Manish Ji, he achieved complete recovery without any medication. Mr. Ojha believes Acharya Ji is a true servant of humanity, whose guidance not only heals illnesses but also helps overcome stress and depression.

▶ VIEW THE VIDEO



## *Comedian Bharti Singh's Mother*

When Mrs. Singh was admitted to our facility, allopathic doctors had advised her to take dialyses but she avoided this course of action. Since she began her treatment, she noticed significant improvement in her health. She was on insulin for 12-15 years before she came to Jeena Sikho Lifecare. Within 4 days, she was off the insulin and get rid of BP tablet.

▶ VIEW THE VIDEO



## *Ganesh Ji* *(Defeated Blood Cancer)*

Ganesh Ji was diagnosed with 52 lumps in his body and severe swelling, leaving him dependent on a wheelchair. After one month of Ayurvedic and natural therapy at Jeena Sikho HiiMS, his swelling reduced, lumps subsided, and he regained mobility and improved health.

▶ VIEW THE VIDEO



## *Prahlad Modi* *(Brother Of PM Narendra Modi)*

When Modi ji's brother came to us he used to undergo dialyses thrice a week wherein 4.5 litres of water was removed from his body. Now the water content has reduced to 3 litres and he is looking forward to being free from dialysis soon.

▶ VIEW THE VIDEO



## *Rajiv Thakur* *(Renowned Comedian)*

When our clients' parents came to Jeena Sikho after years of declining health, Acharya Manish's personalized Ayurvedic care began reversing chronic issues within just three months. Half of their conditions have already healed, with steady progress on the rest. More than caregivers, our team fearlessly advocates for patients, challenging medical doubt with results.

▶ VIEW THE VIDEO



## *Suresh Chavhanke* *(Owner Sudarshan News)*

A respected journalist brought his father - told he needed surgery - to Jeena Sikho. Just two and a half weeks of Ayurvedic and Panchakarma care, his father's reports came back clear. A powerful example of our compassionate, evidence-based healing.

▶ VIEW THE VIDEO



## *PM Narinder Modi* *on the Power of Ayurveda*

Prime Minister Narendra Modi shared how his close friend, **Kenyan leader Raila Odinga's daughter, Ms. Rosemary Odinga**, regained her eyesight after receiving **Ayurvedic treatment in India**. He highlighted this as a powerful example of how India's ancient Ayurvedic wisdom continues to offer hope and healing to the world.

▶ VIEW THE VIDEO



## *Bollywood Actor Akshay Kumar* *on Ayurveda & Body "Servicing"*

Akshay Kumar shares that he has been following **Ayurveda for over 25 years** and even stays at Ayurvedic centres to experience deep healing. He explains that just as we regularly service a car, we must also "service" our body through **Ayurveda, Yoga, Naturopathy, Siddha, Unani and Homeopathy** to maintain health and prevent disease.

▶ VIEW THE VIDEO



## *Gulab Chand Kataria* *Governor Punjab*

Governor Gulab Chand Kataria warmly praised Acharya Manish Ji and the role of Ayurveda in promoting holistic health and Indian traditional wisdom. He appreciated the efforts being made to take authentic Ayurvedic care to the masses and inspire people towards a healthier lifestyle.

▶ VIEW THE VIDEO



## *Justice Kolshe Patil* *(Retd. Judge of Mumbai High Court)*

Justice Kolshe Patil Ji's blood sugar reached 500. By leaving all allopathic medicines and following only the DIP Diet and exercise, his sugar levels normalized within a short time. His wife's glaucoma also improved, with doctors declaring no further treatment needed. This experience shows that diabetes can be controlled through the DIP Diet and Ayurvedic lifestyle.

▶ VIEW THE VIDEO

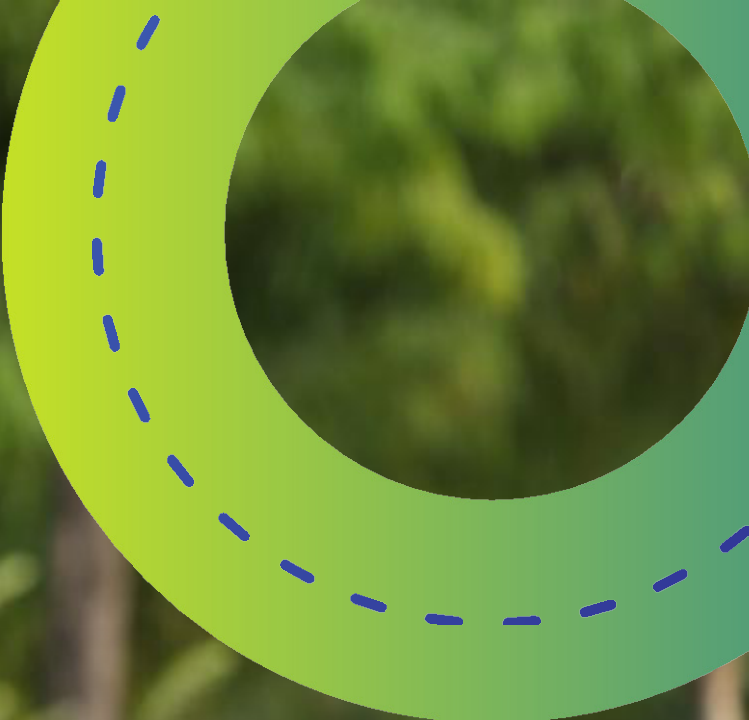


## *Arun Sharma* *National President Media Federation Of India*

Arun Sharma, National President, Media Federation of India, shared that he had lost the vision in one eye. After taking treatment at our Delhi hospital, the eyesight in that eye returned within just 10 days. He describes this recovery as nothing short of a miracle for him.

▶ VIEW THE VIDEO





05

Way  
*Forward*



# Outlook

01

Improve utilization rates of existing assets

02

Launch new centres & bed addition in existing centres

03

Tap OTC sales channel for medicine sales

04

Expand portfolio: launch new products

05

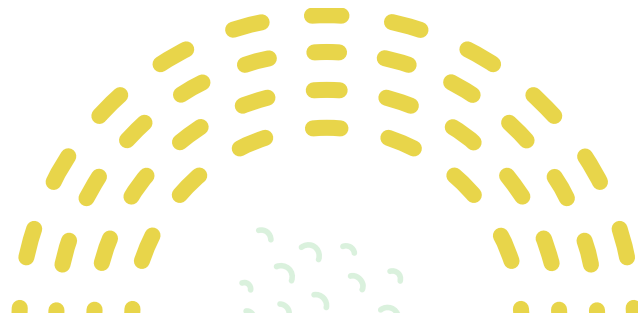
Enablement of cashless insurance to aid volumes

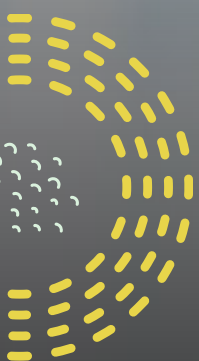
06

Expected increase in coverage under Government Panel / AYUSH

07

Overseas Expansion beginning with U.A.E.





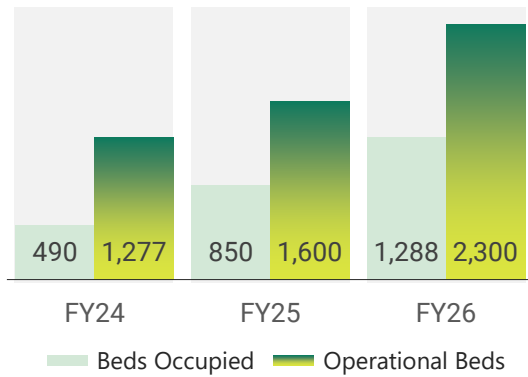
06

Annual

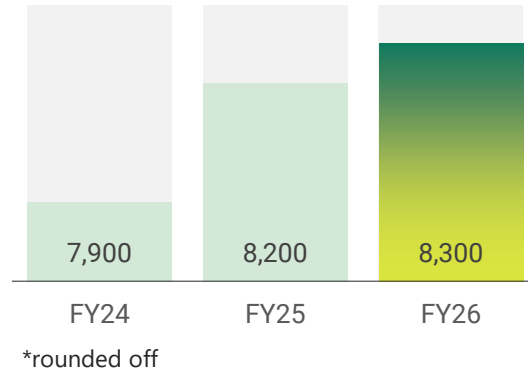
*Financial  
Highlights*

# Key *Operating Metrics*

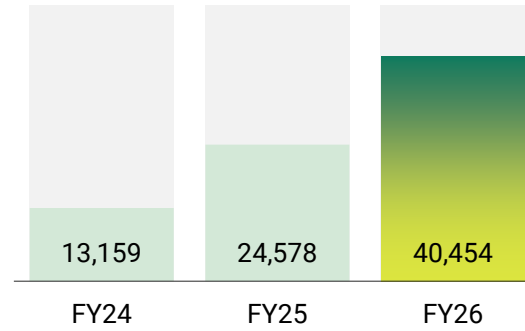
**Operational Beds & Occupancy**  
(#)



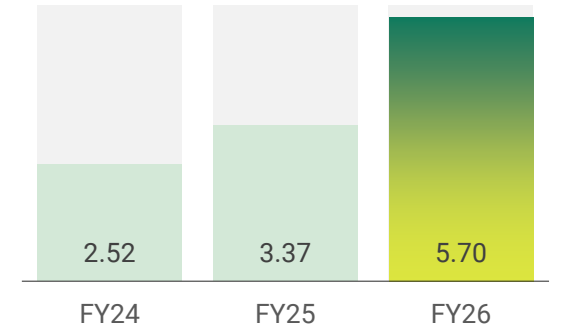
**Avg. Revenue Per Bed\***  
(In ₹)



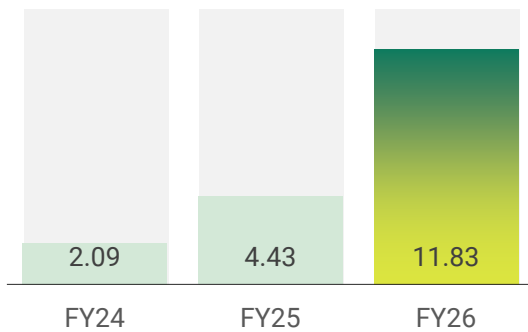
**IPD Patient Volumes**  
(#)



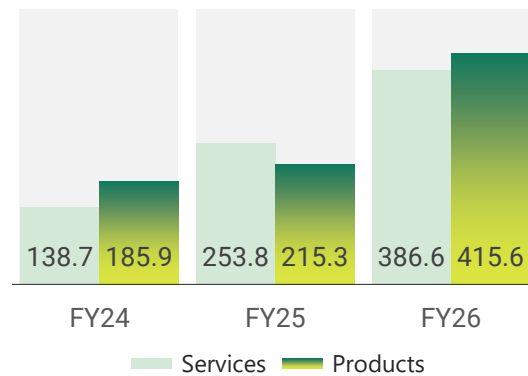
**OPD Patient Volumes**  
(# Lakh)



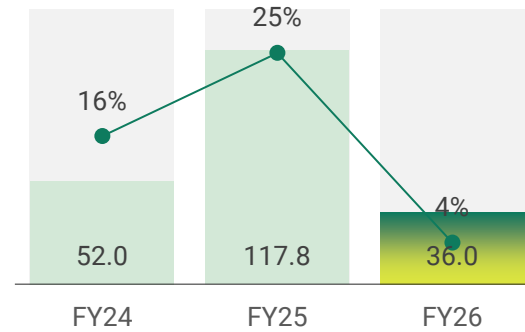
**Medicine Order Volumes**  
(# Lakh)



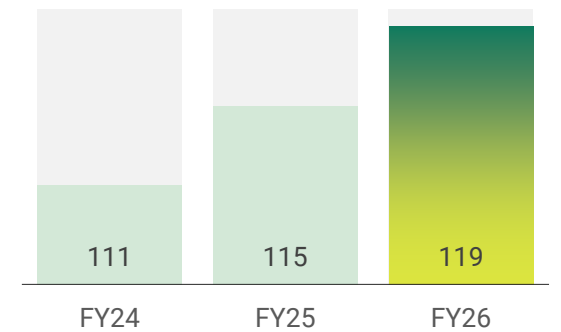
**Revenue-mix**  
(In ₹ Crore)



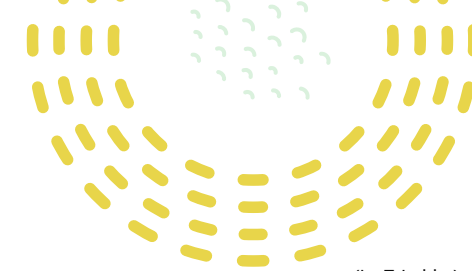
**Govt. Panel Revenue**  
(In ₹ Crore & %)



**Active Operational Centres**  
(#)



# 5Y *Income Statement*

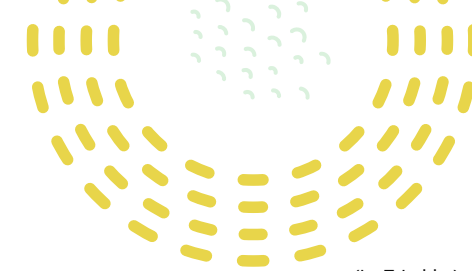


(In ₹ Lakhs)

PARTICULARS	FY22	FY23	FY24	FY25	FY26
<b>REVENUE FROM OPERATIONS</b>	<b>14,645</b>	<b>20,390</b>	<b>32,441</b>	<b>46,907</b>	<b>80,135</b>
GROSS PROFIT	12,971	18,193	29,298	41,485	70,986
GROSS PROFIT MARGIN (%)	89%	89%	90%	88%	89%
OPERATING EXPENSES	11,159	13,586	19,999	27,425	36,023
<b>EBITDA</b>	<b>1,812</b>	<b>4,608</b>	<b>9,299</b>	<b>14,060</b>	<b>34,963</b>
<b>EBITDA MARGIN (%)</b>	<b>12%</b>	<b>23%</b>	<b>29%</b>	<b>30%</b>	<b>44%</b>
DEPRECIATION & AMORTISATION	331	313	510	2,911	4,758
<b>EBIT</b>	<b>1,482</b>	<b>4,295</b>	<b>8,789</b>	<b>11,150</b>	<b>30,205</b>
FINANCE COST	114	70	41	1,065	1,283
OTHER INCOME	149	228	644	674	866
PROFIT BEFORE TAXES	1,517	4,453	9,392	10,758	29,787
TAXES	390	1,079	2,471	2,763	7,570
<b>PROFIT AFTER TAXES</b>	<b>1,127</b>	<b>3,374</b>	<b>6,921</b>	<b>7,994</b>	<b>22,218</b>
<b>PROFIT AFTER TAXES MARGIN (%)</b>	<b>8%</b>	<b>16%</b>	<b>21%</b>	<b>17%</b>	<b>27%</b>
EARNINGS PER SHARE (₹)	11.15	13.69	27.84	6.43	17.87

Note: Note: EPS from FY24-FY26 takes into account bonus shares issued in November 2023

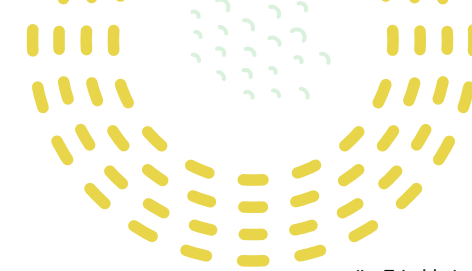
# 5Y *Balance Sheet*



(In ₹ Lakhs)

PARTICULARS	FY22	FY23	FY24	FY25	FY26
<b>TOTAL EQUITY</b>	<b>3,656</b>	<b>12,580</b>	<b>19,225</b>	<b>25,634</b>	<b>46,740</b>
<b>NON-CURRENT LIABILITIES</b>	<b>117</b>	<b>63</b>	<b>88</b>	<b>8,925</b>	<b>10,231</b>
BORROWINGS	81	54	32	43	27
<b>CURRENT LIABILITIES</b>	<b>2,383</b>	<b>2,460</b>	<b>2,741</b>	<b>7,335</b>	<b>10,341</b>
BORROWINGS	663	27	22	1,031	16
TRADE PAYABLES	463	607	446	928	2,162
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>6,155</b>	<b>15,103</b>	<b>22,053</b>	<b>41,895</b>	<b>67,312</b>
<b>NON-CURRENT ASSETS</b>	<b>3,951</b>	<b>7,355</b>	<b>7,619</b>	<b>28,397</b>	<b>34,279</b>
PROPERTY, PLANT AND EQUIPMENT	2,822	5,969	6,683	9,234	11,701
CAPITAL WORK-IN-PROGRESS	504	113	350	1,123	192
<b>CURRENT ASSETS</b>	<b>2,204</b>	<b>7,748</b>	<b>14,434</b>	<b>13,498</b>	<b>33,033</b>
INVENTORIES	576	410	350	1,155	2,017
TRADE RECEIVABLES	897	2,207	4,119	8,496	6,993
CASH AND CASH EQUIVALENTS	257	3,239	6,201	2,298	1,516
<b>TOTAL ASSETS</b>	<b>6,155</b>	<b>15,103</b>	<b>22,053</b>	<b>41,895</b>	<b>67,312</b>

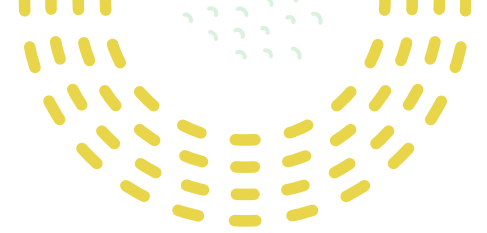
# 5Y *Cash Flow Statement*



(In ₹ Lakhs)

PARTICULARS	FY22	FY23	FY24	FY25	FY26
<b>CASH FROM OPERATING ACTIVITIES</b>	<b>1,747.95</b>	<b>1,716.94</b>	<b>3,668.93</b>	<b>8,450.31</b>	<b>26,199.25</b>
CASH FROM INVESTING ACTIVITIES	(1,963.76)	(5,723.16)	(1,804.61)	(6,448.15)	(21,108.76)
CASH FROM FINANCING ACTIVITIES	(451.08)	4,800.34	(344.39)	(2,245.42)	(5,872.74)
<b>NET CASH FLOW</b>	<b>(666.89)</b>	<b>794.12</b>	<b>1,519.93</b>	<b>(243.26)</b>	<b>(782.25)</b>
CASH AT BEGINNING OF YEAR	884.30	217.42	1,011.54	2,541.13	2,297.87
<b>CASH AT END OF YEAR</b>	<b>217.41</b>	<b>1,011.54</b>	<b>2,531.47</b>	<b>2,297.87</b>	<b>1,515.62</b>

# Market *Statistics*



NSE Symbol	<u>JSLL</u>
BSE Scrip Code	<u>544476</u>
Listing Date	
- NSE	April 19, 2022
- BSE	August 11, 2025
Current Market Price	₹614.95
52 Week High/Low	₹849.50/₹400.25
Shares Outstanding	12.43 Cr
Market Capitalization	₹7,756.37 Cr
Industry Classification	Healthcare

Note: Market Price Data as on 29<sup>th</sup> May 2026

**29.75%**

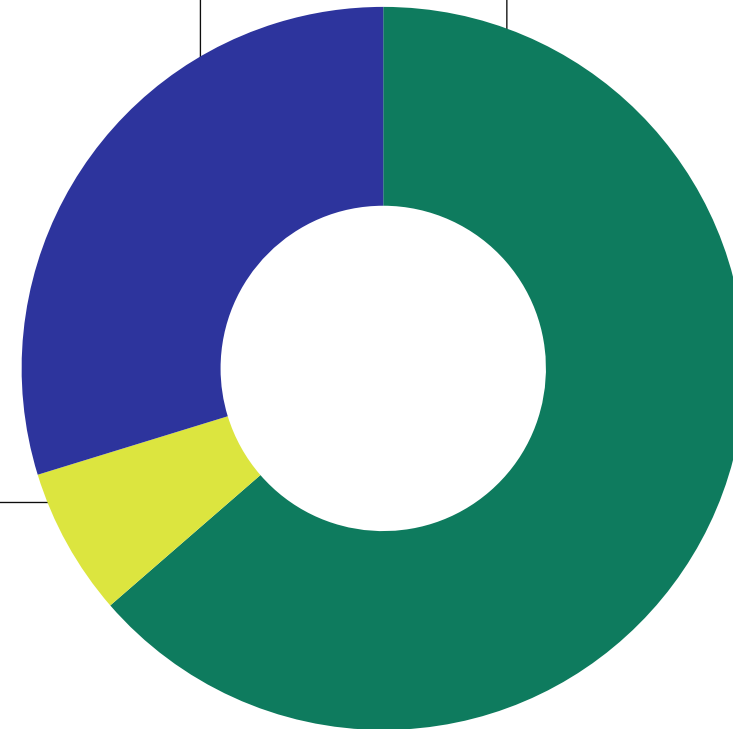
PUBLIC

**63.62%**

PROMOTERS

**6.63%**

FII+DII



Note: Shareholding Data as on 31<sup>st</sup> March 2026

# Contact Us

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## Investor Presentation

Q4FY26 | May 2026

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