NAVNEET
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NEL/025/2026-27 Date: 28th July, 2026

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, Plot No. C/1,
'G' Block, Bandra-Kurla Complex,
Bandra (East), Mumbai – 400051

Corporate Relationship Department
Bombay Stock Exchange Ltd.
1st Floor, New Trading Ring,
Rotunda Building, P. J. Towers,
Dalal Street, Fort, Mumbai – 400001.

Ref: Symbol– NAVNETEDUL
Ref: Scrip Code – 508989

Dear Sir / Madam,

Sub: Presentation on Q1 & FY26 financial results

In accordance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit investors presentation on financial results for quarter ended 30th June 2026, which will be shared with analysts and institutional investors.

The said presentation is uploaded in investors section on Company's website www.navneet.com

You are requested to take note of the above.

Thanking You,

Yours faithfully,
FOR NAVNEET EDUCATION LIMITED

Amit Dushyant Buch
Digitally signed by Amit Dushyant Buch
Date: 2026.07.28 15:56:21 +05'30'

AMIT D. BUCH
COMPANY SECRETARY
MEMBERSHIP NO. A15239

Encl.: a/a

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NAVNEET EDUCATION LIMITED - Investor Presentation July **2026**

SAFE HARBOUR

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MANAGEMENT COMMENTARY – Q1 FY27

Performance Highlights, Mr. Gnanesh (Sunil) Gala, Managing Director:

In Q1 FY27, revenue remained almost flat at Rs. 785 Cr to against Rs. 792 Cr in Q1 FY26.

Publication Revenue declined by 3%, falling from Rs. 419 Cr to Rs. 405 Cr. Reasonable curriculum change is happening in Maharashtra and Gujarat, however due to spillover of business from Q1 to Q2, real growth was not reflected in the 1st quarter. Hence, we should look at H1 FY27 to get a holistic picture of the positive impact of curriculum change for the current year. However, we are very confident of reasonable growth in this segment.

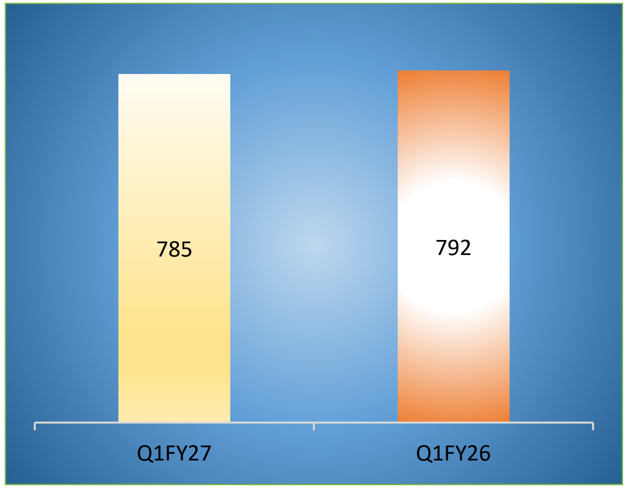
The company's stationery segment delivered a resilient performance, with domestic growth offsetting international headwinds to keep total revenues net-positive with a 2% uptick from Rs. 372 Cr to Rs. 380 Cr. The **Domestic** stationery vertical emerged as the fastest-growing business, experiencing a 26% surge in revenue as it climbed from Rs. 116 Cr to Rs. 146 Cr, which highlights robust local demand and increased market penetration at home. Long term plan for investment in branding and appointment of additional key employees for non-paper stationery does impact on the profitability of this segment even with higher growth. Management is confident of long tern benefits of branding and growth in non-paper stationery.

In contrast, the **Export** stationery vertical faced de-growth, with revenue dropping by 9% from Rs. 256 Cr down to Rs. 234 Cr. This decline in international sales points toward potential supply chain disruptions, geopolitical challenges, and a weakening in global demand. The polymer plant, mainly invested for exports, could not be utilized to its capacity, which further brought down the profitability of the stationery segment.

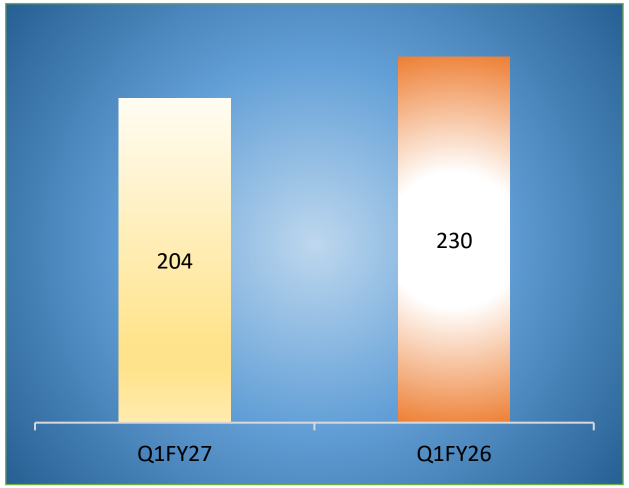
The business is undergoing a structural mix shift. While it is losing traction abroad temporarily, its publishing division, domestic stationery business is emerging as a critical growth engine due to favorable curriculum change scenario and various product and marketing strategies for domestic stationery.

STANDALONE PERFORMANCE HIGHLIGHTS Q1 FY27 (Rs. in Crores)

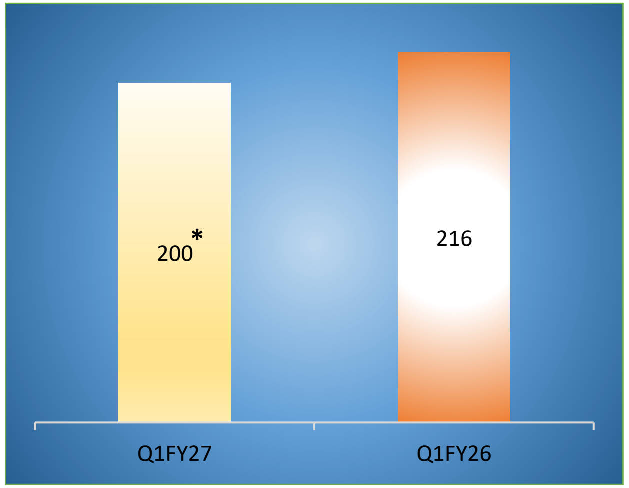
Revenue from Operations



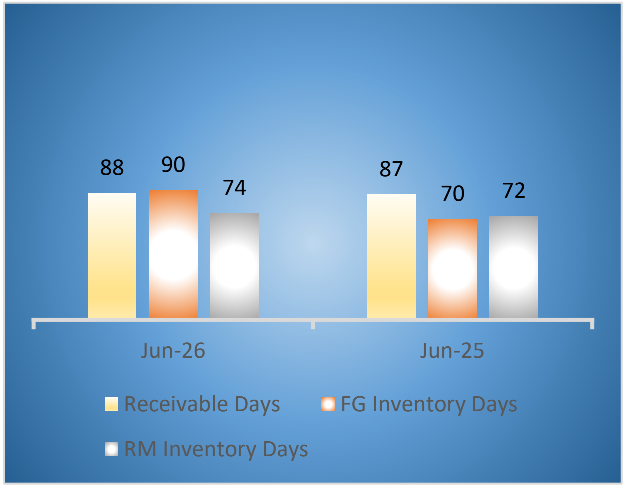
EBITDA



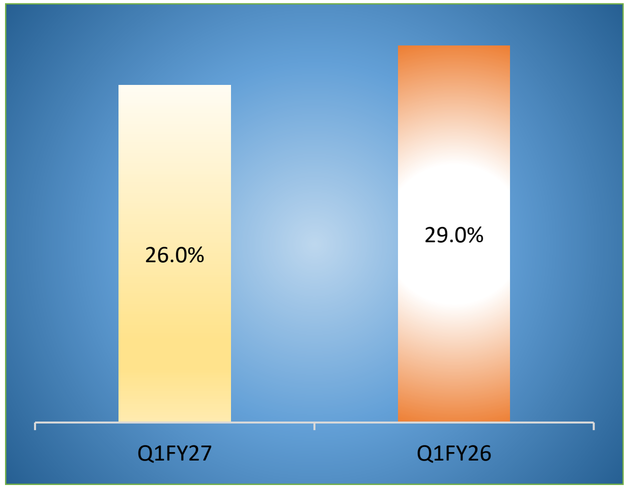
Profit Before Tax



Working Capital Cycle (on TTM Basis)



EBITDA Margin



* Q1 FY27 includes following exceptional items:

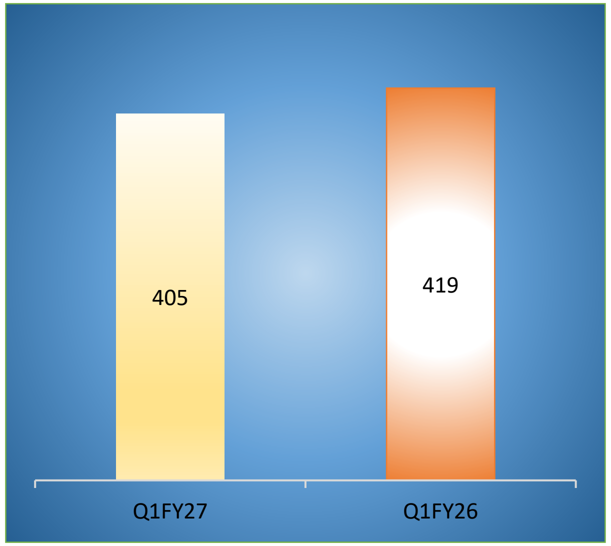
1) Reversal of Provision for leave encashment due to change in wage definition - Rs. 10 Cr.

2) Fair value gain of investment in CP Capital Limited and Career Point Edutech Limited - Rs. 4 Cr.

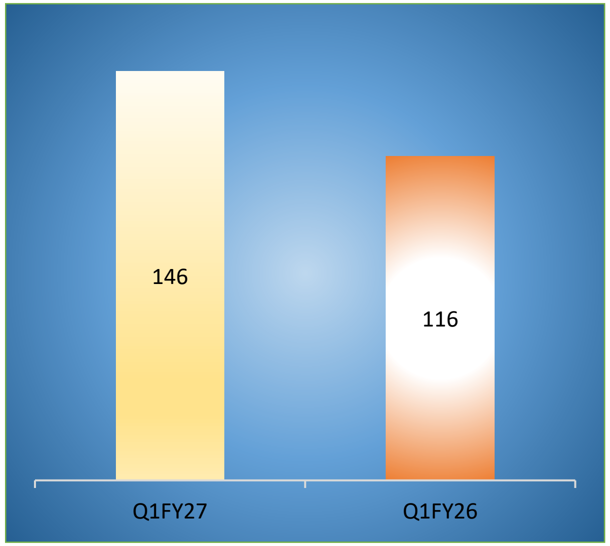
STANDALONE SEGMENT PERFORMANCE HIGHLIGHTS (Rs. in Crores)

Q1 FY27

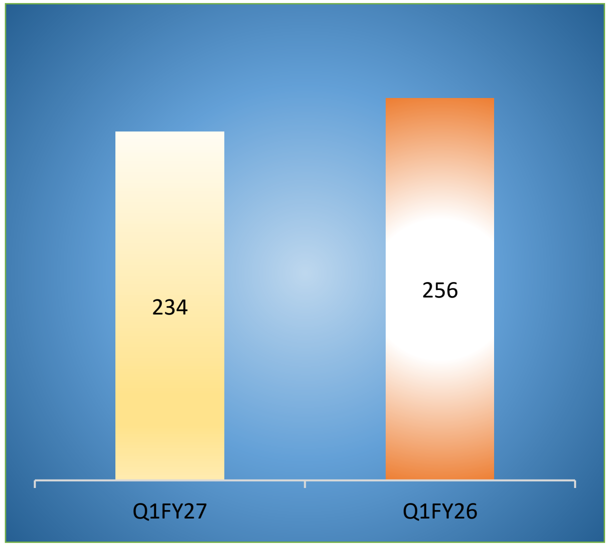
Publications Revenue



Stationery Revenue - Domestic

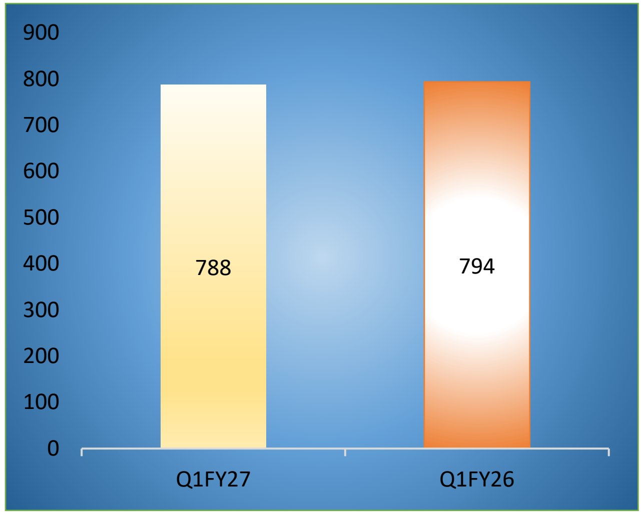


Stationery Revenue - Exports

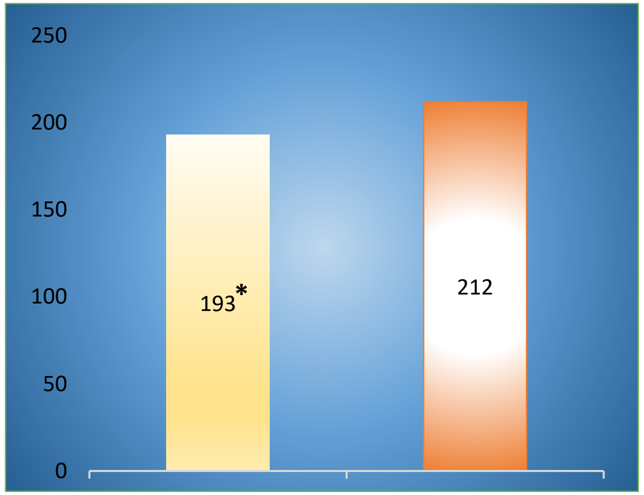


CONSOLIDATED PERFORMANCE HIGHLIGHTS Q1 FY27 (Rs. in Crores)

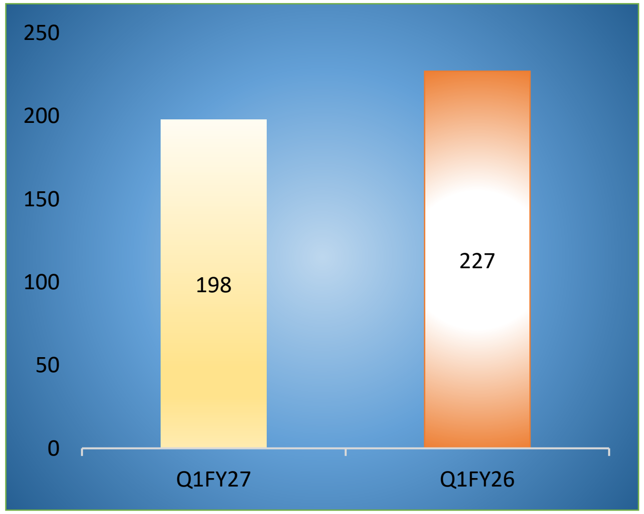
Revenue from Operations



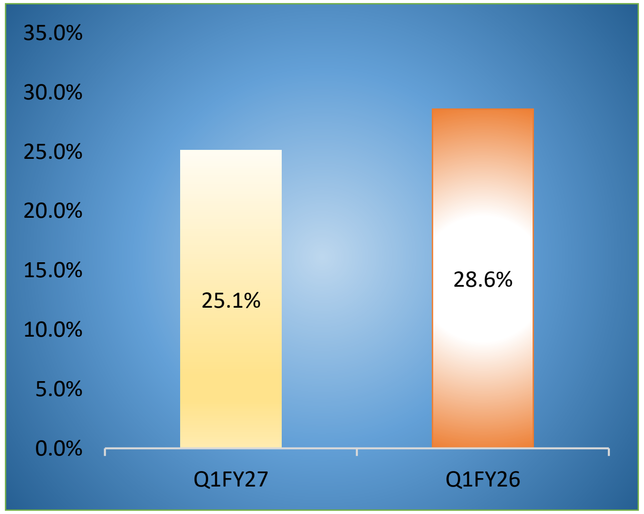
Profit Before Tax



EBITDA



EBITDA Margin



* Q1 FY27 includes following exceptional items:

1) Reversal of Provision for leave encashment due to change in wage definition - Rs. 10 Cr.

2) Fair value gain of investment in CP Capital Limited and Career Point Edutech Limited - Rs. 4 Cr.

STANDALONE PROFIT & LOSS ACCOUNT FY26 (Rs. In Crores)

Profit and Loss (in Rs. Crs)	Q1FY27	Q1FY26	YoY	FY26
Revenue from Operations	**785**	**792**	**-0.9%**	**1,683**
Cost of Goods Sold	426	422		890
Employee Cost	76	71		278
Other Expenses	79	69		234
EBITDA	**204**	**230**	**-11.3%**	**280**
EBITDA Margin	**26.0%**	**29.0%**		**16.7%**
Depreciation	19	17		78
Other Income	5	8		27
EBIT	**190**	**221**	**-14.2%**	**229**
EBIT Margin	**24.2%**	**28.0%**		**13.6%**
Finance Cost	4	5		14
Exceptional Item Gain / (Loss)	14*	0		127
Profit before Tax	**200**	**216**	**-7.6%**	**342**
Profit before Tax Margin	**25.5%**	**27.3%**		**20.3%**
Tax	52	55		46
Profit After Tax	**148**	**161**	**-8.2%**	**296**
Profit After Tax Margin	**18.9%**	**20.4%**		**17.6%**
* **EPS**	6.7	7.3		13.5

Q1 FY27 includes following exceptional items:

1) Reversal of Provision for leave encashment due to change in wage definition – Rs. 10 Cr.

2) Fair value gain of investment in CP Capital Limited and Career Point Edutech Limited – Rs. 4 Cr.

Figures may not add up due to rounding off

CONSOLIDATED PROFIT & LOSS ACCOUNT FY26 (Rs. In Crores)

Profit and Loss (in Rs. Crs)	Q1FY27	Q1FY26	YoY	FY26
Revenue from Operations	**788**	**794**	**-0.8%**	**1,721**
Cost of Goods Sold	427	419		901
Employee Cost	81	76		299
Other Expenses	82	72		251
EBITDA	**198**	**227**	**-12.8%**	**270**
EBITDA Margin	**25.1%**	**28.6%**		**15.7%**
Depreciation	19	17		79
Other Income	5	8		28
EBIT	**184**	**218**	**-15.6%**	**219**
EBIT Margin	**23.4%**	**27.5%**		**12.7%**
Finance Cost	5	6		17
Exceptional Item Gain / (Loss)	14*	0		255
Share of Profit/(Loss) in JV and Associates				0
Profit before Tax	**193**	**212**	**-9.0%**	**457**
Profit before Tax Margin	**24.5%**	**26.7%**		**26.6%**
Tax	52	55		88
Profit After Tax	**141**	**157**	**-10.2%**	**369**
Profit After Tax Margin	**17.8%**	**19.8%**		**21.4%**
EPS	6.4	7.1		16.0

* Q1 FY27 includes following exceptional items:

1) Reversal of Provision for leave encashment due to change in wage definition - Rs. 10 Cr.

2) Fair value gain of investment in CP Capital Limited and Career Point Edutech Limited - Rs. 4 Cr.

Figures may not add up due to rounding off

Contact Information

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