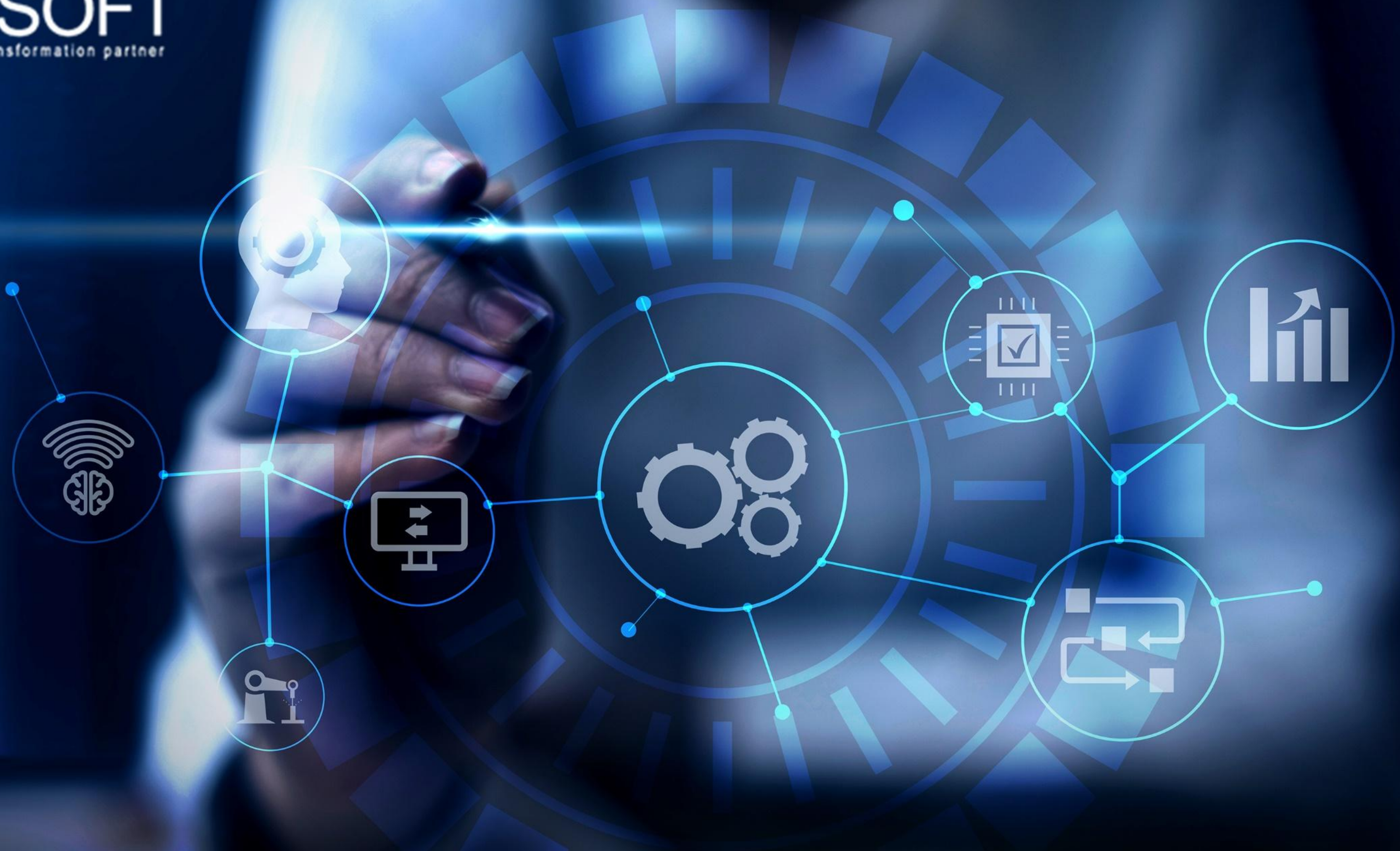
SAKSOFT

your digital transformation partner

25 YEARS OF SERVICE EXCELLENCE



EARNINGS PRESENTATION

Q1-FY27

About Us

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26+ Years

Market Cap ~INR 27,399.67 Mn*

2450+ Employees

HQ Chennai

16+ Locations

BFS

Logistics

Emerging Verticals

Commerce

Vision 2030
$ 500 Mn Revenues

Digital Engineering

QA & Testing

Data Analytics

Cloud, Infra Security

16% Revenue CAGR Over 10 Years

23% Profit CAGR Over 10 Years

17% ROE 24% ROCE

56% Revenue from Top 10 Clients*

16 Clients Revenue of 1Mn+*

* As of 30th June 2026

Industries Served

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Saksoft

BFS	Emerging Verticals	Logistics	Commerce
30%	45%	16%	9%

Our USP

- Understanding of our clients Domain
- Technology Services capability
- Specialists from Saksoft group companies
- Offshore Delivery Infrastructure
- Referenceable

How do we help

- Custom Developed Solutions
- Legacy Modernization
- Quality Assurance through Testing
- Data to Decisions through Data Analytics
- Cloud, Infrastructure & Cyber Security

Revenue Share as on Q1-FY27

Task Force: Experienced and dedicated management team with a diversified board.

Building talent: Due to overlapping time zones, businesses in Europe are using smaller nearshore teams to assist offshore operations. By developing talent resources locally, Saksoft was able to guarantee European clients that their time zones will be respected when receiving solutions.

Consistent focus on digitalisation-driven transformation along with Early entrant with a strong track record of successful digitalisation-driven projects and financial metrics are used to assess competence.

Customer-fit: Focus on clients with revenues ranging from USD 100 million to USD 3 billion- not too large to lose the customer perspective nor too little to be unable to spend appropriately.

Cross-selling and upselling by the company aided in its development as a full-service provider.

Domain-specific solutions: Companies are increasingly preferring to work with businesses that provide digital solutions tailored to their industries. Saksoft is a trustworthy digital partner because of its extensive expertise of the numerous industries it offers digital solutions for.

Verticals specialization: Concentration on a few verticals that are motivated by evolving lifestyle relevance and Comprehensive solutions expertise inside the vertical along with Verticals and competences interrelated.

The Company has lucrative **multiyear contracts** with well-known brands that guarantee revenue visibility.

Q1-FY27 PERFORMANCE

Q1-FY27 Financial and Operational Highlights

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Q1-FY27 Consolidated Performance

INR 2,486.19 Mn Operating Income	INR 453.96 Mn Operating EBITDA	18.26% Operating EBITDA Margins
INR 292.92 Mn Net Profit	11.78% PAT Margins	INR 2.28/ Share Basic EPS

Operational Highlights

- Leveraging strategic AI investments and accelerators to deepen customer engagement, increase wallet share, and drive sustainable business growth.
- Strengthen sales engine and delivery capabilities through strategic leadership hires, including a Chief Growth Officer for Europe and a Business Unit Head for Emerging Verticals.

Management Commentary

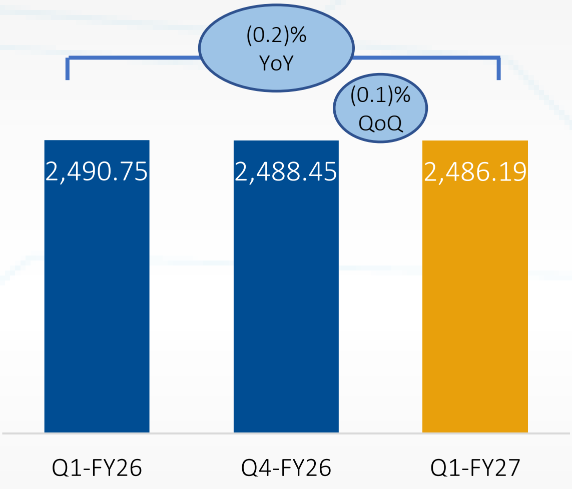
Commenting on the performance, **Mr. Aditya Krishna, Chairman and Managing Director,** said:

"Q1FY27 reflected the continuation of the demand softness which we began to see towards the third quarter of the last financial year. While some of our top clients continue to face near-term pressures, our diversified growth strategy is beginning to demonstrate its resilience. Our focused investments and trusted client relationships position us well to improve our growth trajectory. As we continue to execute on our strategy and strengthen our capabilities, we are building a more diversified and resilient business that is well positioned to deliver consistent, profitable growth over the long term"

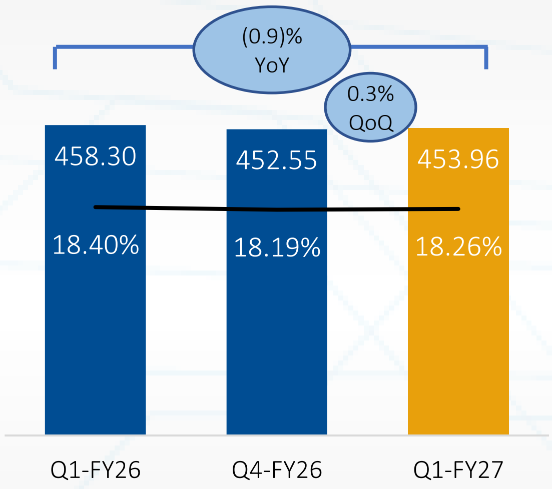
Financial Performance

Quarterly Performance

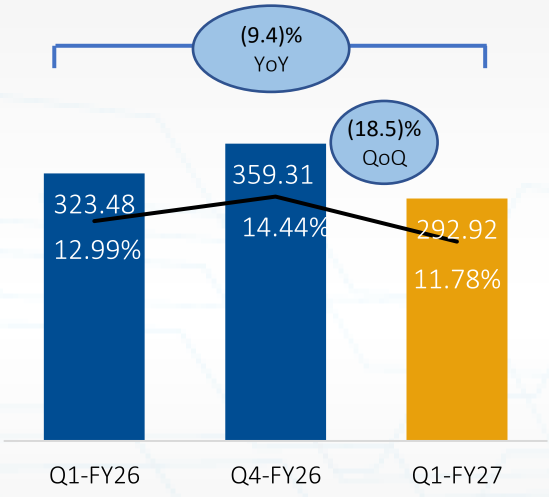
REVENUES (INR MN)



OPERATING EBITDA (INR MN)

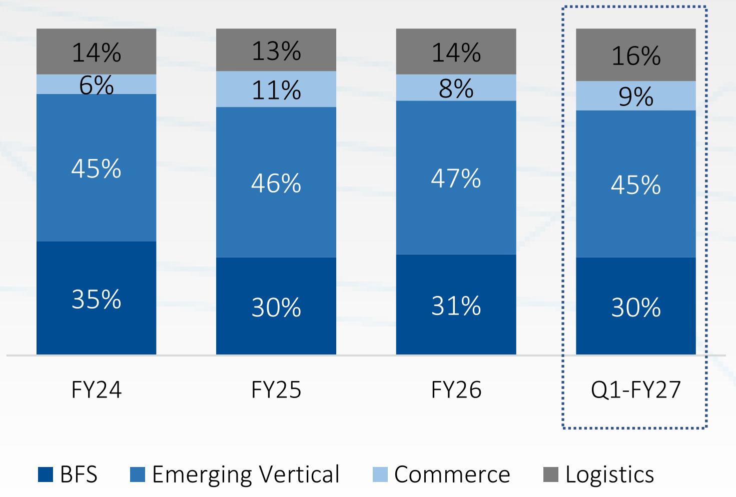


PAT (INR MN)

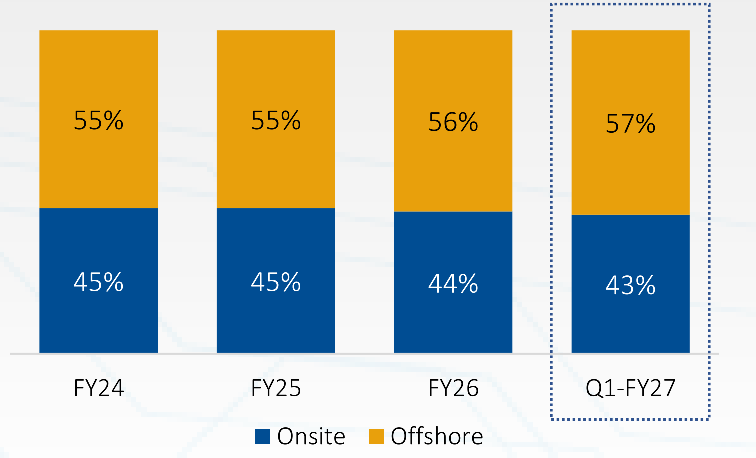


Q1-FY27 Key Performance Metrics

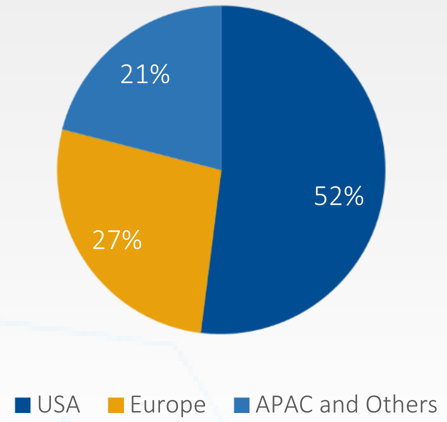
REVENUE BY VERTICALS*



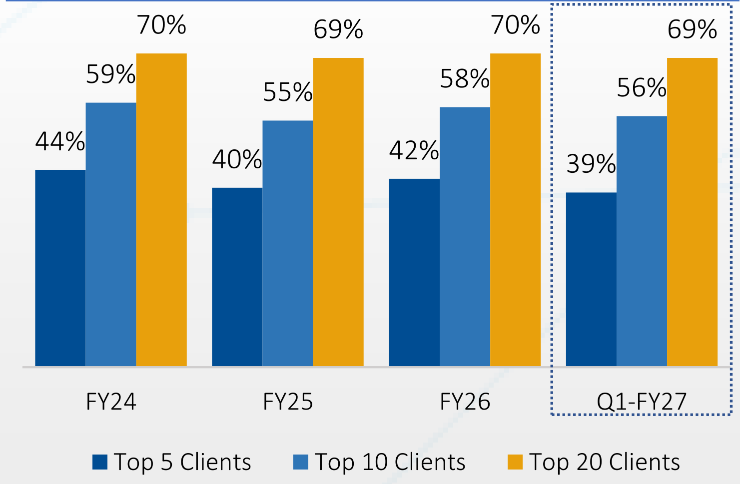
REVENUE MIX (%)



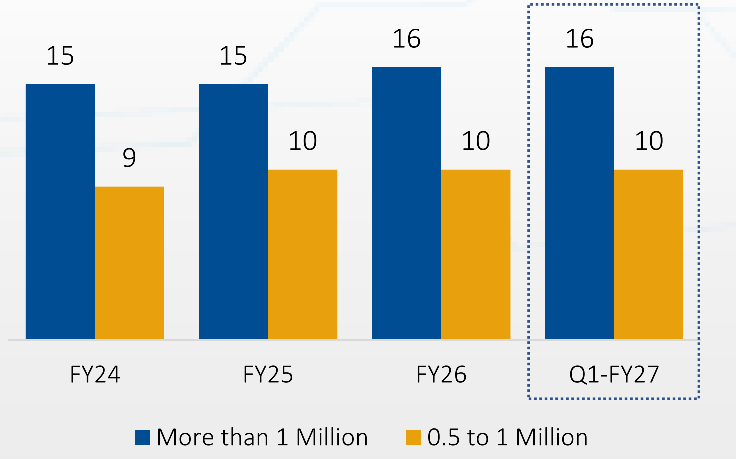
Q1-FY27 REVENUE BY GEOGRAPHY (%)



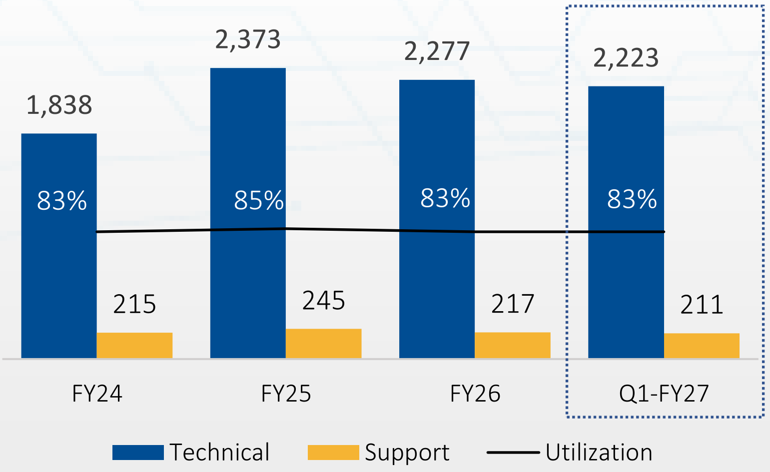
REVENUE BY MAJOR CLIENTS



NUMBER OF CLIENTS PER MILLION DOLLARS



EMPLOYEE BIFURCATION



*For the purpose of segment and verticals, only FY24 has been re-casted into current segment information

Quarterly Consolidated Financial Performance

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INCOME STATEMENT (INR MN)	Q1-FY27	Q4-FY26	Q-o-Q	Q1-FY26	Y-o-Y
Operating Income	**2,486.19**	**2,488.45**	**(0.1)%**	**2,490.75**	**(0.2)%**
Expenses	2,032.23	2,035.90	(0.2)%	2,032.45	(0.0)%
Operating EBITDA	**453.96**	**452.55**	**0.3%**	**458.30**	**(0.9)%**
Operating EBITDA Margins (%)	*18.26%*	*18.19%*	*7 Bps*	*18.40%*	*(14) Bps*
Depreciation	33.15	34.68	(4.4)%	33.22	(0.2)%
Finance Cost	12.63	18.58	(32.0)%	27.76	(54.5)%
Other Income	17.58	73.87	(76.2)%	33.03	(46.8)%
PBT	**425.76**	**473.16**	**(10.0)%**	**430.35**	**(1.1)%**
Tax	132.84	113.85	16.7%	106.87	24.3%
Profit After Tax	**292.92**	**359.31**	**(18.5)%**	**323.48**	**(9.4)%**
PAT Margins (%)	*11.78%*	*14.44%*	*(266) Bps*	*12.99%*	*(121) Bps*
Other Comprehensive Income	63.98	92.46	(30.8)%	142.78	(55.2)%
Total Comprehensive Income	**356.90**	**451.77**	**(21.0)%**	**466.26**	**(23.5)%**
EPS Basic (INR)	2.28	2.81	(18.9)%	2.54	(10.2)%

FINANCIAL OVERVIEW

Historical Consolidated Financial Performance

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INCOME STATEMENT (INR MN)	FY24	FY25	FY26
Operating Income	**7,616**	**8,830**	**10,072**
Expenses	6,249	7,368	8,201
Operating EBITDA	**1,367**	**1,463**	**1,871**
Operating EBITDA Margins (%)	*17.95%*	*16.56%*	*18.57%*
Depreciation	119	126	135
Finance Cost	35	85	89
Other Income	69	168	198
PBT before Exceptional Items	**1,282**	**1,420**	**1,845**
Exceptional Items	-	-	49
PBT	**1,282**	**1,420**	**1,796**
Tax	320	332	464
Profit After Tax	**962**	**1,088**	**1,333**
PAT Margins (%)	*12.63%*	*12.32%*	*13.23%*
Other Comprehensive Income	80	106	336
Total Comprehensive Income	**1,042**	**1,194**	**1,668**
EPS Basic (INR)	9.59	8.21	10.42

Historical Consolidated Balance Sheet

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PARTICULARS (INR MN)	FY24	FY25	FY26
EQUITIES & LIABILITIES			
Equity			
(A) Equity Share Capital	101	127	128
(B) Other Equity	4,953	6,064	7,662
Total Equity	5,054	6,191	7,790
Non-Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	73	326	188
(ii) Other Financial liabilities	302	396	-
(iii) Lease liabilities	124	126	55
(B) Provisions	151	210	311
(C) Other Non-Current Liabilities	-	-	53
Total Non – Current Liabilities	650	1,058	607
Current Liabilities			
(A) Financial Liabilities			
(i) Borrowings	11	217	104
(ii) Trade Payables	359	292	393
(iii) Lease Liabilities	56	85	89
(iv) Other Financial Liabilities	483	889	568
(B) Other Current Liabilities	1,157	1,067	1,010
(C) Provisions	94	129	211
Total Current Liabilities	2,160	2,679	2,375
GRAND TOTAL - EQUITIES & LIABILITES	7,864	9,928	10,772

PARTICULARS (INR MN)	FY24	FY25	FY26
ASSETS			
Non-Current Assets			
(A) Property, Plant and Equipment	146	137	140
(B) Right-of-Use Assets	149	176	108
(C) Goodwill on Consolidation	3,270	4,888	5,182
(D) Other Intangible Assets	4	3	1
(E) Financial Assets			
(i) Investments	-	-	-
(ii) Other Financial Assets	31	69	19
(F) Deferred Tax Assets (Net)	86	141	178
(G) Other Non - Current Assets	-	-	-
Total Non – Current Assets	3,686	5,414	5,628
Current Assets			
(A) Financial Assets			
(i) Short term Mutual Fund	145	-	-
(ii) Trade Receivables	1,620	1,940	1,927
(iii) Cash & Cash Equivalents	1,418	1,683	1,188
(iv) Bank balances other than above	507	290	1,320
(v) Loans	17	-	-
(vi) Other Financial Assets	178	253	296
(B) Current Tax Assets (Net)	40	53	35
(C) Other Current Assets	253	295	378
Total Current Assets	4,178	4,514	5,144
GRAND TOTAL – ASSETS	7,864	9,928	10,772

Consolidated Financial Performance

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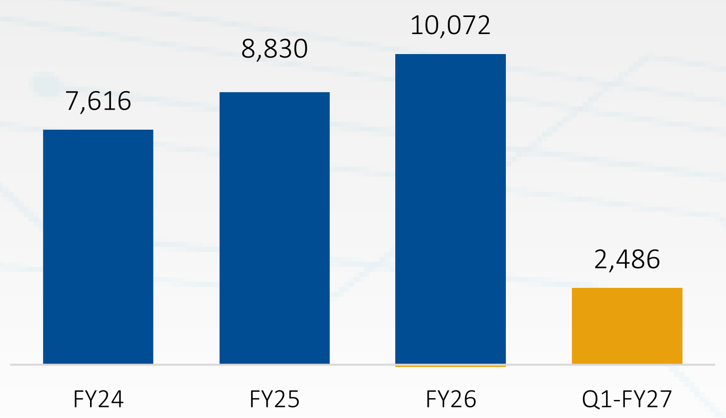
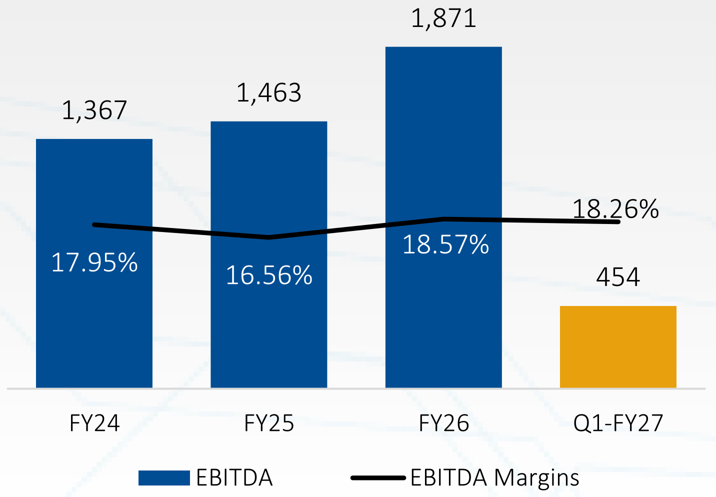
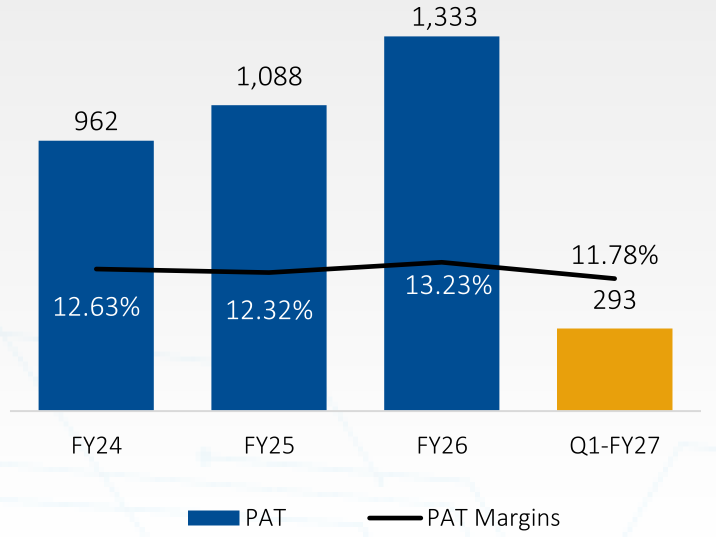
REVENUES (INR Mn)



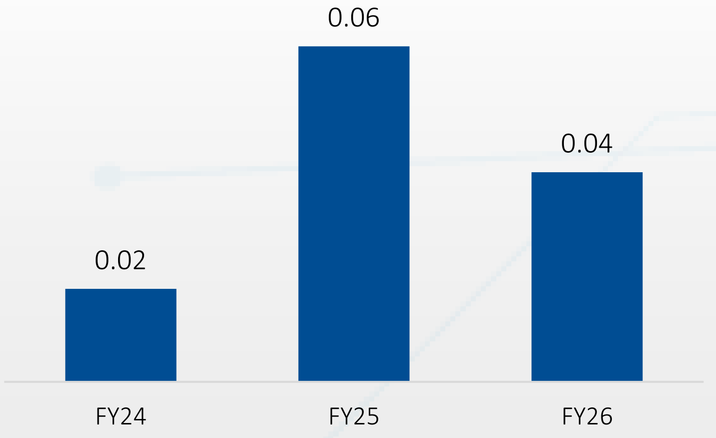
OPERATING EBITDA (INR Mn)



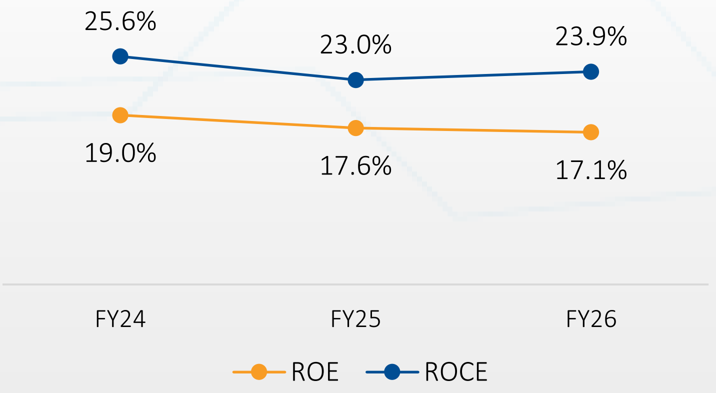
PAT (INR Mn)



DEBT/ EQUITY (x)

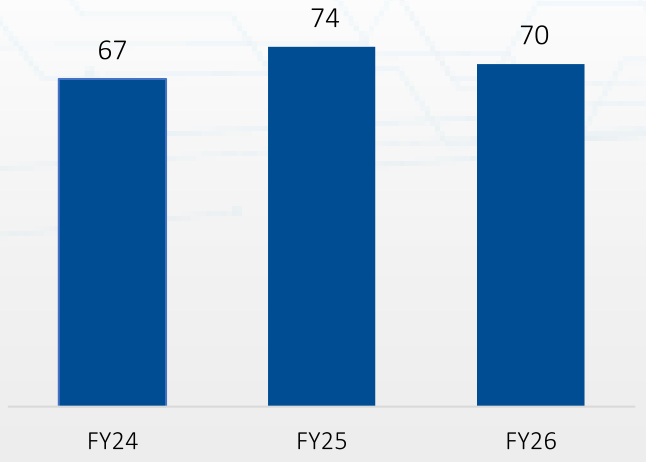


ROE (%) AND ROCE (%)



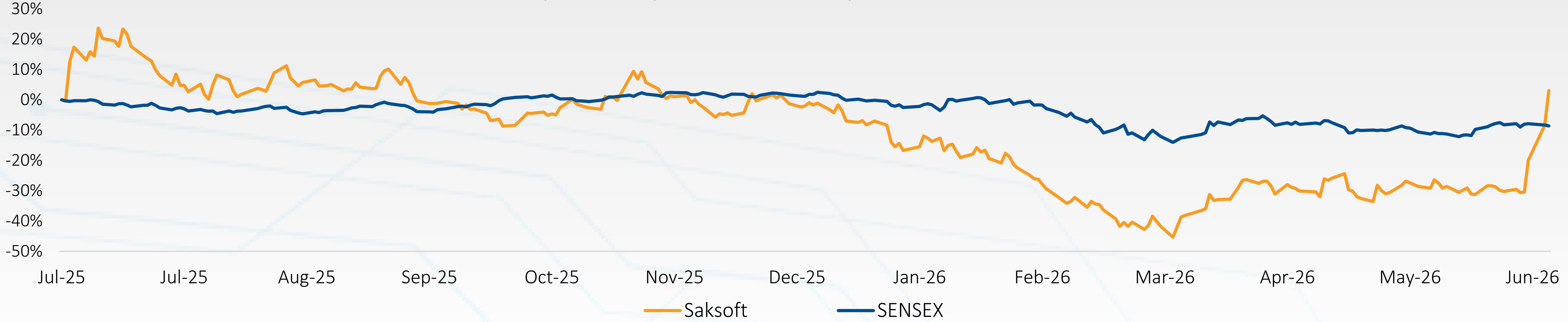
ROE = Net Profit/Net worth, ROCE = EBIT/Capital Employed

DSO DAYS



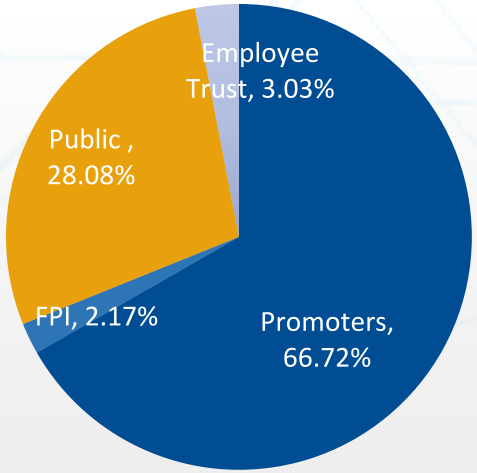
Capital Market Data

1 year share price movement (Up to 30th June, 2026)

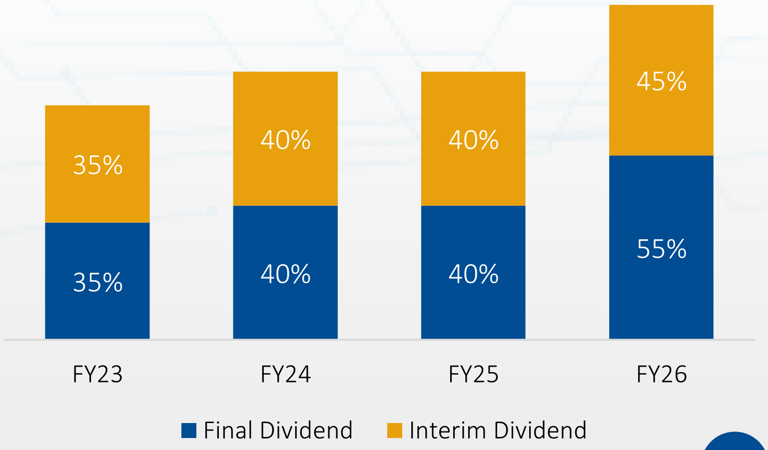


Price Data (as on 30th June, 2026)	
Face value (INR)	1.00
Market Price (INR)	206.71
52 Week H/L (INR)	253.99/107.59
Market Cap (INR Mn)	27,399.67
Equity Shares Outstanding (Mn)	132.55
1 Year Avg. Trading Volume ('000)	1,466.91

Shareholding Pattern (As on 30th June, 2026)



Dividend as a % of Face Value



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