



NCL INDUSTRIES LIMITED

Investor Presentation

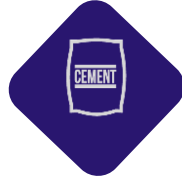
August 2026



Company Snapshot



40+
Years of Legacy



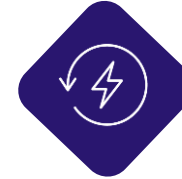
4 MTPA
Cement Capacity



10
Ready Mix Concrete Plants



90,000 TPA
Boards Capacity



36.29 MW
Green Power Generation
Capacity



2,700+
Dealer Network



CRISIL A / Stable, A1
Credit Rating



0.25x
Debt to Equity*



12.26%
ROCE*



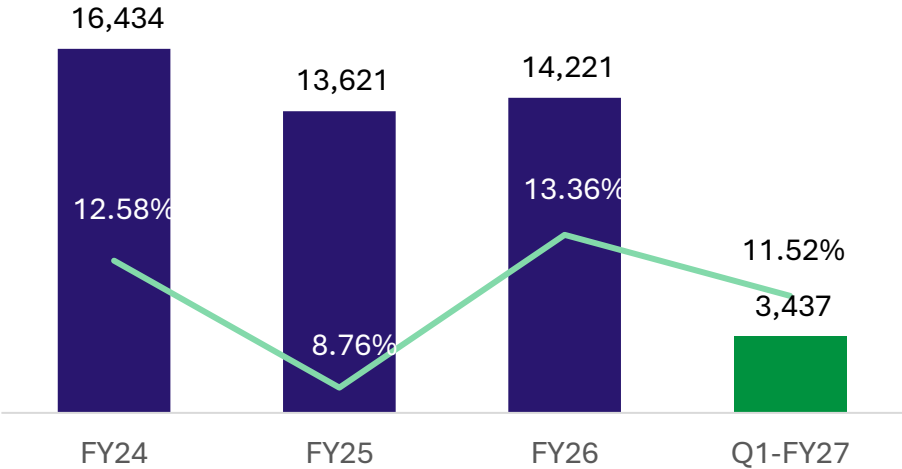
Company Overview



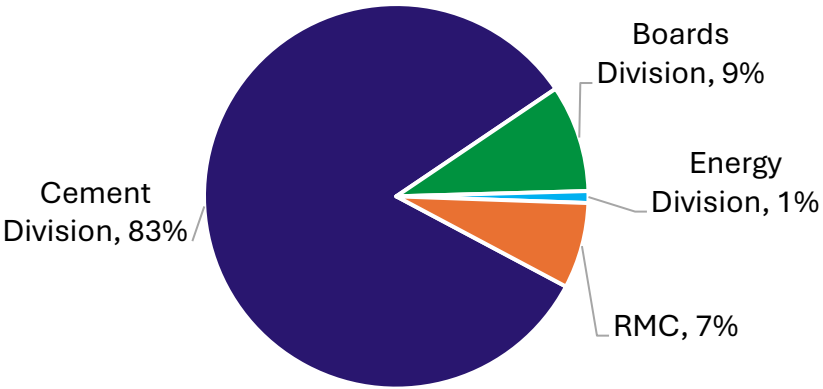
Company Overview

- **Established in 1979 by Late Shri K. Ramachandra Raju**, NCL Industries has evolved over four decades from a regional cement manufacturer into a diversified building materials company.
- **Integrated building materials platform** spanning cement, ready-mix concrete, cement-bonded particle boards and renewable energy, with cement remaining the core business.
- **The Company's cement business operates 3 manufacturing plants with a combined capacity of 4 MTPA**, with products marketed under the flagship “**Nagarjuna Cement**” brand across Southern India.
- **Pioneer in cement-bonded particle boards**, operating **3 manufacturing plants** through the flagship “**Bison Panel**” brand, offering sustainable and high-performance building solutions.
- **Only cement particle board manufacturer in India**, strengthening NCL Industries’ differentiated position in the cement board segment.
- **Strategically located RMC network** comprising 10 plants, serving residential, commercial and infrastructure requirements across the Hyderabad & Vishakhapatnam markets.
- **Green energy capabilities** through **15.75 MW of hydro power capacity, 12.54 MW of solar agreements and 8 MW of Waste Heat Recovery**.

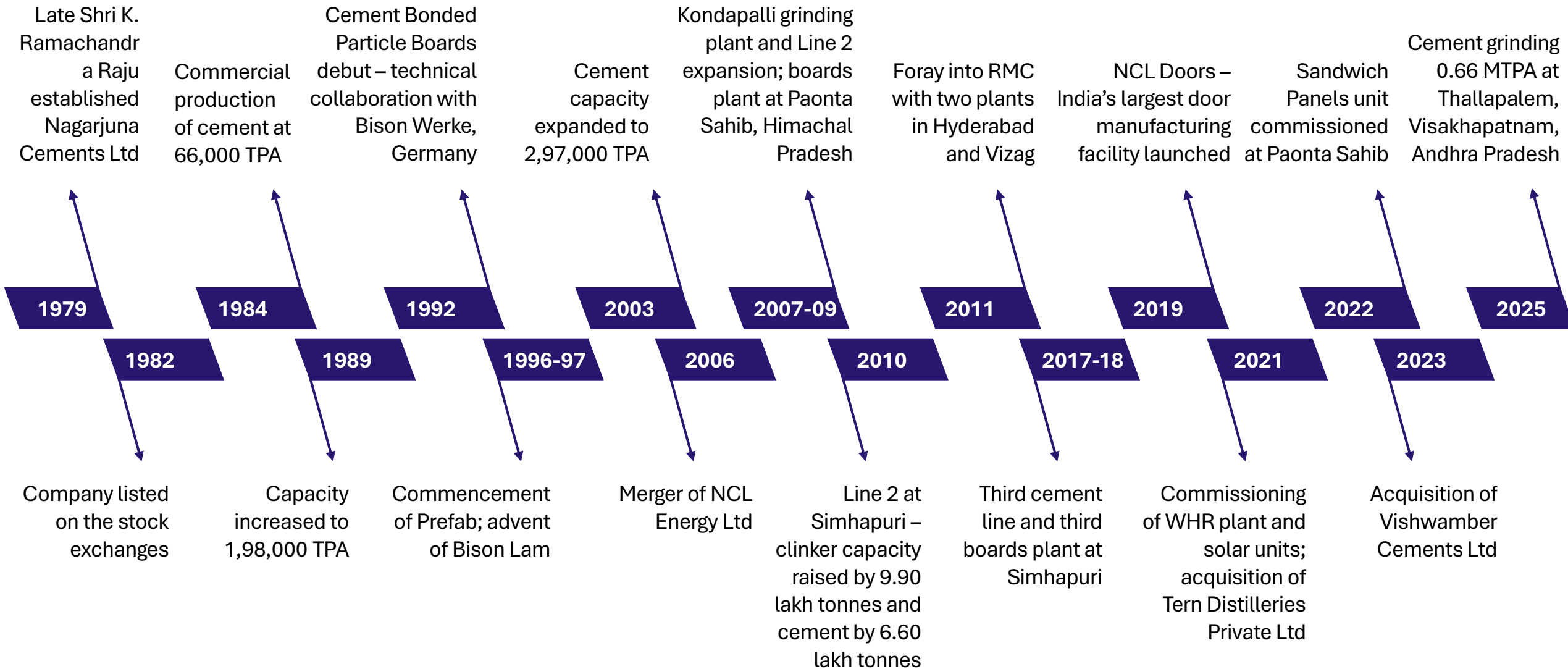
Revenue (INR Mn) & EBITDA Margins



FY26 Segment Revenue Breakup



Journey & Key Milestones

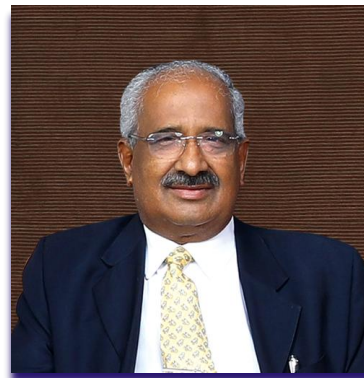


Board of Directors



Ms. Renu Challu, Chairperson & Independent Director

Postgraduate in Economics from the University of Lucknow and an Associate of the Indian Institute of Bankers, with over four decades of experience in commercial banking, investment banking and financial services. Former Deputy Managing Director of SBI, Managing Director of State Bank of Hyderabad and President & CEO of SBI Capital Markets.



Mr. K. Ravi, Vice Chairman & Managing Director

Promoter and second-generation member of the NCL Group, with over four decades of experience in the cement and building materials industry. He has been associated with NCL since its early years and has played a key role in the Company's business expansion and diversification across building materials and energy.



Mr. Polam Rajagopal Reddy, Independent Director

A postgraduate in Chemistry with an MBA, he brings over 35 years of experience across finance, materials management and the power sector. He has served as Director (Finance) of Andhra Pradesh Central Power Distribution Company, as a Member of the Andhra Pradesh Electricity Regulatory Commission and as a senior energy consultant at ASCI.



Mr. SK Subramanian, Independent Director

A Chartered Accountant and postgraduate in Science, he brings over 45 years of experience across finance and accounts, purchase and materials management, and general management. He has held senior leadership positions across the Tata Group, telecom ventures and FMCG companies, including roles as CEO, COO and CFO.

Board of Directors



Dr. A S Durga Prasad, Independent Director

A Fellow Member of ICMAI and PhD holder, he brings over four decades of experience in cost and management accounting, financial management and corporate governance across pharmaceuticals, infrastructure, IT and discrete manufacturing. He has also been associated with several academic institutions and has served on the board of NCC Limited.



Mrs. Pooja Kalidindi, Non Executive Director

A graduate in Commerce, she holds a PGDPM with specialization in Finance and Marketing and has completed a Management Development Programme in Strategic Management from IIM Kozhikode. Associated with NCL Buildtek Limited in various capacities since 2011, she currently serves as Executive Director of NCL Buildtek Limited.



Mrs. Roopa Bhupatiraju, Director

MBA in Marketing & Entrepreneurship and a Master's in Marketing Communications from the Illinois Institute of Technology, USA. Associated with NCL since 2006, she is also the founder of her own venture in California. She brings expertise in marketing, brand strategy and business operations, and oversees Cement Marketing, Operations, HR and Branding.



Mr. K. Gautam, Non Executive Director

BBM (Hons) from ICFAI, Hyderabad and M.Sc. in Entrepreneurship & Business Management from the University of Bedfordshire, UK. Associated with the Company for over 17 years, he brings experience in manufacturing operations, business management and strategy, having served as Executive Director, Joint Managing Director and Managing Director.



Mr. N.G.V.S.G. Prasad, Executive Director & CFO

A Graduate in Commerce from Nagarjuna University and a Fellow Member of ICAI, he has over 30 years of experience in Finance & Accounts within the NCL Group. He currently serves as Executive Director & CFO, bringing extensive experience in financial management and accounting.



Mr. Utkal Goradia, Executive Director

Mr. Utkal Goradia has been Associated with company since 2006 and appointed as Executive Director in September 2022. He has completed the Executive Education Programme in General Management for IT Professionals from IIM Bangalore and currently oversees the RMC and Purchase functions. Prior to joining NCL, he was associated with GE Consumer Finance Services.

Key Management Personnel



Mr. S. Chakradhar, Sr. President

Bachelor's degree in Mechanical Engineering from Gulbarga University, with experience in cement plant operations, erection and commissioning. Associated with NCL since 2015 and currently responsible for the operations and smooth functioning of the cement manufacturing units at Mattapally and Kondapalli.



Mr. PVP Murthy Raju, Vice President

Holds a Bachelor's degree in Civil Engineering from Andhra University, Visakhapatnam, with experience in the erection, commissioning and operations of RMC plants. Re-joined NCL in March 2013 and currently oversees the RMC Division, having previously worked with the Company's Prefab Division and in civil construction..



M Divya Bharathi, Company Secretary & Compliance Officer

Company Secretary with 16+ years of overall experience. Associate Member of ICSI and holds an LL.M. in Corporate Laws, with experience in corporate secretarial functions, regulatory compliances, board and committee processes and shareholder matters. Previously associated with NCL Buildtek Limited and Mahindra Satyam.

Awards and Accolades



Lifetime Achievement Award for Mr. K. Ravi



Certificate of Appreciation from Bureau of Indian Standards



NCL Industries ranked at 171 out of top 500 midsize marvels in India in the Fortune India Magazine March 2021



Excellence in Corporate Social Responsibility by FTCCI - 2022



5th Indian Cement Review Award 2021



Excellence in Employee Welfare Initiatives by FTCCI 2022-23



Best Women Entrepreneur Award 2024 by HMTV for Mrs. Roopa Bhupatiraju



Third Fastest Growing Cement Company in Small Category at the 8th Indian Cement Review Awards.

Marquee Clients





Business Overview





Cement

Leading regional cement manufacturer with integrated operations serving South India.

✓ 4 MTPA
Installed Capacity

✓ 3
Manufacturing Plants



Ready Mix Concrete

Customized ready-mix concrete solutions for infrastructure and real estate.

✓ 60 Cu.M./hr
Production Capacity Per Plant

✓ 10
RMC Facilities across
Hyderabad & Visakhapatnam



Cement Bonded Particle Boards

Premium Bison Panel products for residential, commercial and industrial applications.

✓ 90,000 TPA
Installed Capacity

✓ 3
Manufacturing Plants



Green Energy

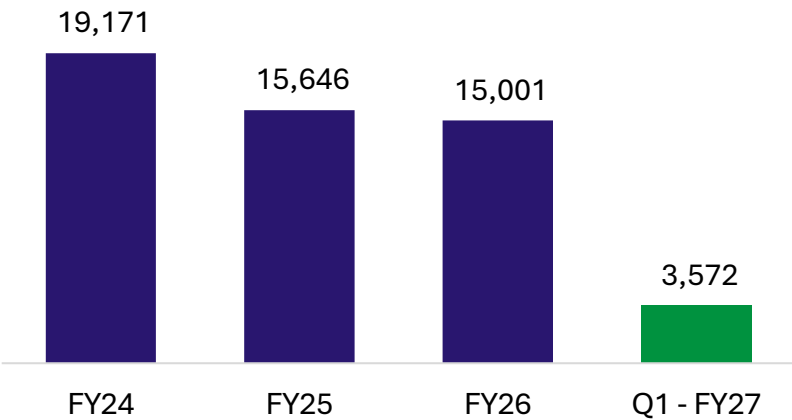
Captive renewable energy supporting sustainable cement operations.

✓ 36.29 MW
Total Power capacity

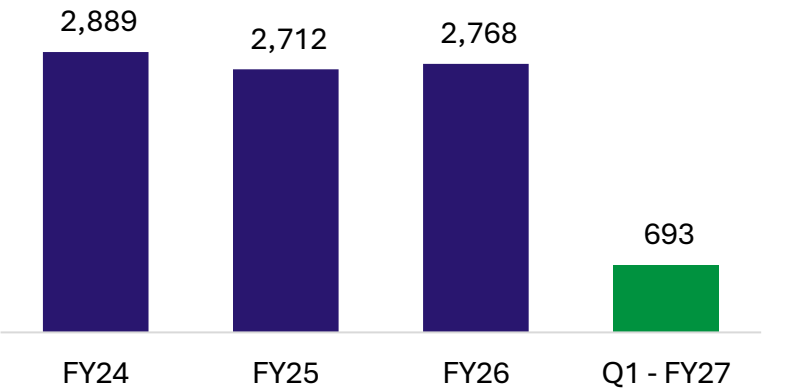
✓ Hydro Power
✓ Waste Heat Recovery System
✓ Solar Power

- Company operates 3 cement manufacturing plants with 4 MTPA capacity, with products marketed under the **Nagarjuna Cement** brand across key Southern and Eastern markets.
- Offers a diversified cement portfolio, comprising **OPC 43 & 53 Grade, PPC and speciality cement**, including IRS Grade 53S, Visistha Premium PPC and SteelKrete.
- Established market presence across South India, supported by a **2,400+ dealer** network and over four decades of experience in the cement industry.
- Strong track record in large infrastructure projects, including being a major cement supplier to the Polavaram Irrigation Project.
- Integrated operating structure, supported by 2.6 MTPA clinker capacity, captive limestone resources and own renewable power generation, meeting around 30% of the cement division's power requirements.

Net Revenue from Operations (INR Mn)



Cement Production Volume (in '000 MT)



Manufacturing Facilities - Cement

01

Simhapuri Integrated Cement Plant



Location Suryapet, Telangana

Type Integrated Cement Plant

Capacity **2.35 MTPA**

Three production lines

02

Kondapalli Grinding Unit



Location Krishna, Andhra Pradesh

Type Grinding Unit

Capacity **0.99 MTPA**

Serves Coastal Andhra | Rail-connected

03

Visakhapatnam Grinding Unit (Newest Addition)



Location Thallapalem, Andhra Pradesh

Type Grinding Unit

Capacity **0.66 MTPA**

Serves North Coastal Andhra & Eastern India

With strategic locations and 4 MTPA of capacity, NCL is well positioned to capture growing demand and strengthen its regional market leadership.

Cement Product Portfolio

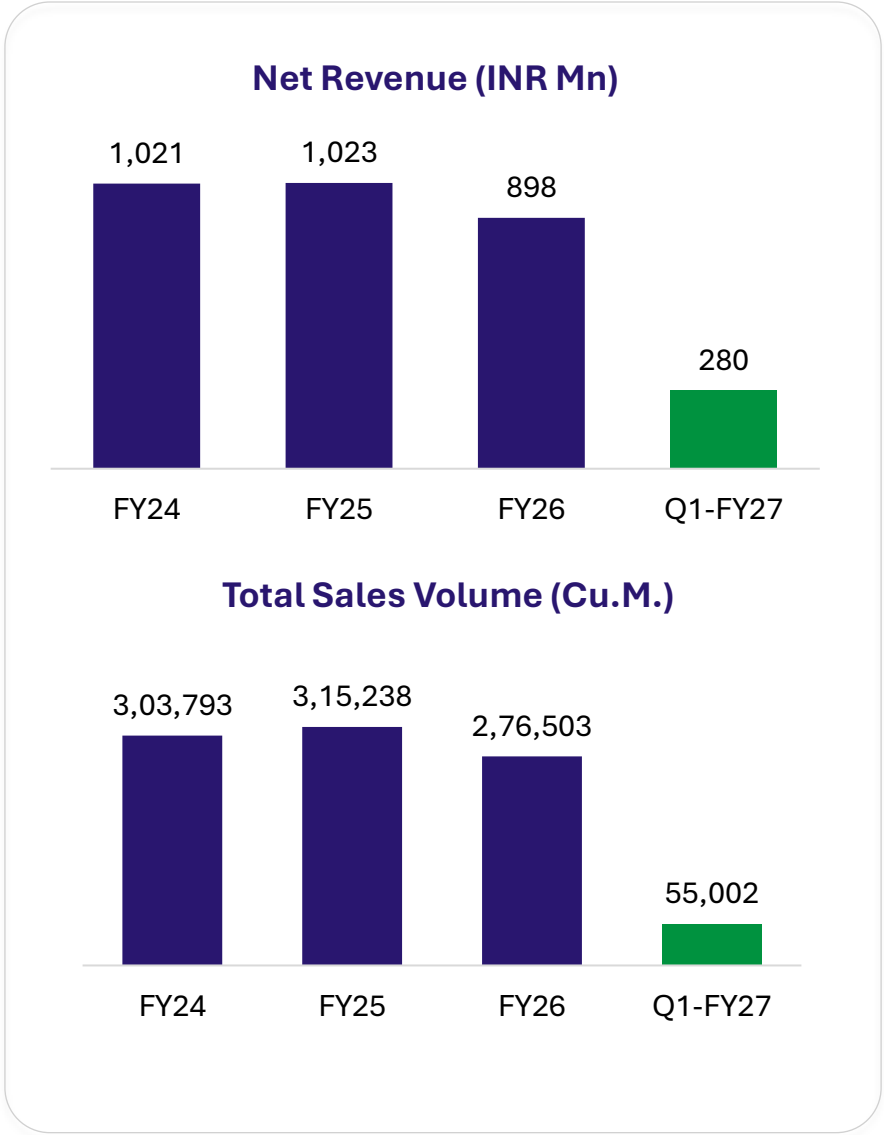


OPC Cement

PPC Cement

Ready-Mix Concrete (RMC)

- Operates under the Nagarjuna RMC brand, catering to residential, commercial and infrastructure projects across Hyderabad and Visakhapatnam.
- Strategic manufacturing footprint of 10 RMC plants, comprising 6 plants in Hyderabad and 4 in Visakhapatnam, with a 60 Cu.M./hr production capacity per plant.
- Integrated RMC Manufacturing using Nagarjuna Cement, premium aggregates and branded admixtures for diverse concrete applications.
- Automated batching and in-house quality control systems ensure consistent concrete quality and compliance with IS/BIS standards.
- Integrated manufacturing and logistics network enables timely delivery and efficient execution of large and time-sensitive projects.
- Mechanised operations and customised mix designs support improved construction efficiency through reduced material wastage and consistent concrete performance.



Manufacturing Facilities - RMC



01

Hyderabad Cluster – 6 RMC Plants

- Largest RMC manufacturing cluster serving Hyderabad region.



02

Vishakhapatnam Cluster – 4 RMC Plants

- Four strategically located plants serving Visakhapatnam, Vizianagaram, Anakapalle and surrounding markets.

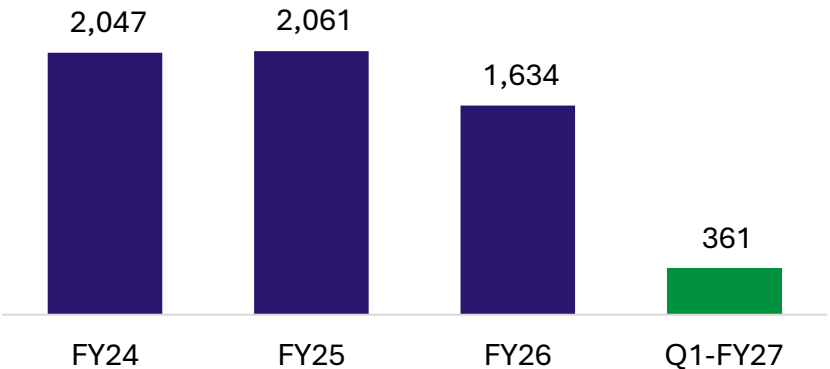
Strong presence across Hyderabad & Vishakhapatnam Andhra's marquee real estate, industrial and public infrastructure projects, reinforcing NCL's position in the region's growth markets.

- Bison Panel is company’s flagship Cement Bonded Particle Board (CBPB) brand and India’s only domestically manufactured CBPB, offering a differentiated market position.
- The segment has an installed manufacturing capacity of 90,000 TPA.
- NCL pioneered the CBPB category in India through a 1992 technology collaboration with Bison Werke, Germany, giving the brand a ~30-year head start, strong brand recall and an established market position.
- The product combines the strength and durability of cement with the workability of wood, making it a versatile, eco-friendly and high-performance building material.
- Bison Panel is suitable for interior, exterior and load-bearing applications across residential, commercial and industrial projects.

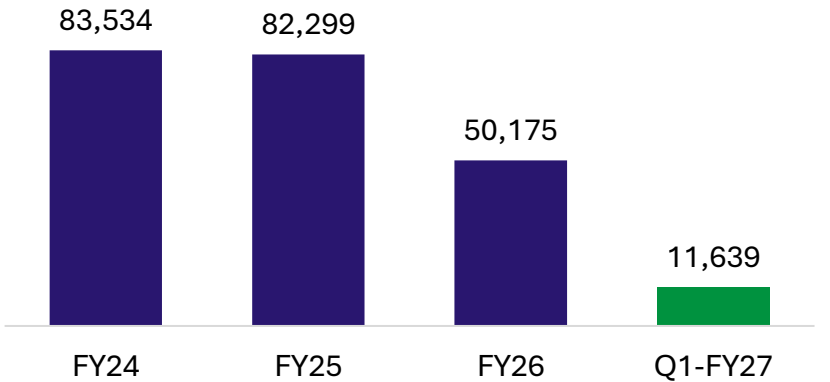
Key Applications

- | | |
|-------------------------------|---------------------------------------|
| ✓ False ceilings | ✓ Kitchen platforms & cabinets |
| ✓ Internal partitions | ✓ Doors & furniture |
| ✓ Wall cladding & facades | ✓ Prefabricated & modular structures |
| ✓ Flooring & mezzanine floors | ✓ Acoustic/noise barrier applications |
| | ✓ Industrial & commercial buildings |

Net Revenue (INR Mn)



Total Production Volume (TPA)



Manufacturing Facilities - Boards



Plant 1 – Simhapuri
Location: Suryapet, Telangana
Capacity: 30,000 MT

Flagship Manufacturing Hub

- First Cement Bonded Particle Board facility
- Technical collaboration with Bison Werke, Germany
- Serves South & West India



Plant 2 – Paonta Sahib
Location: Himachal Pradesh
Capacity: 30,000 MT

North India Gateway

- Strengthens presence across North & North-West India
- Proximity to key infrastructure & real estate markets
- Enables faster deliveries & lower logistics costs



Plant 3 – Simhapuri (Unit III)
Location: Suryapet, Telangana
Capacity: 30,000 MT

Capacity for Future Growth

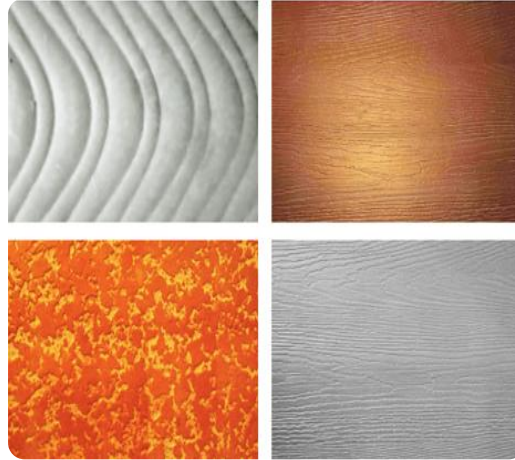
- Third board manufacturing unit
- Expanded portfolio across Bison Panel, Bison Lam & Designer Boards
- Supports growing demand & market leadership

Boards Product Portfolio



Plain Board

- Standard CBPB with smooth surfaces on both sides, with multiple thicknesses and sizes.
- Provides a durable base for laminating, painting and other surface finishes.
- Suitable for a wide range of interior and exterior applications.



Designer Board

- Self-embossed CBPB with textured finishes for enhanced aesthetics.
- Retains the strength and durability of standard Bison Panels.
- Suitable for partitions, false ceilings, wall cladding and building facades.



Laminated Board

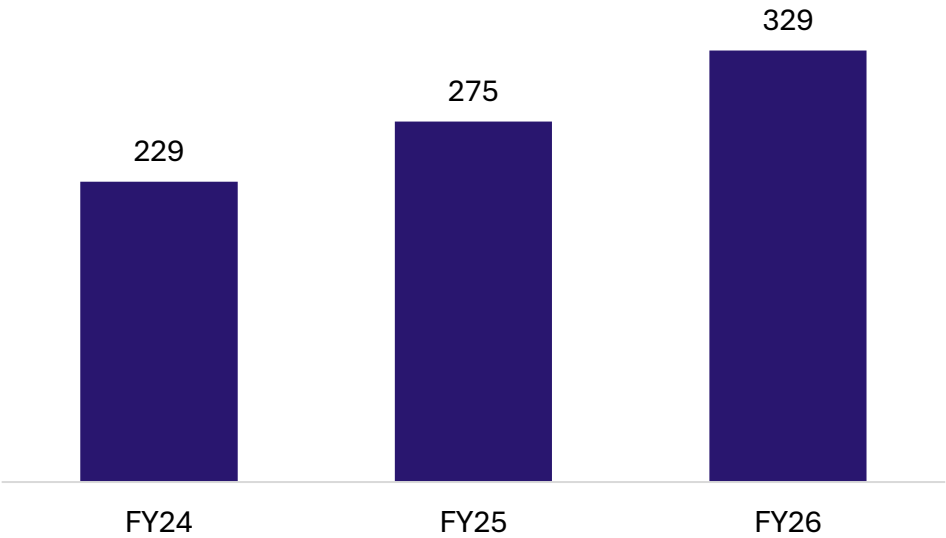
- Pre-laminated CBPB combining Bison Panel's strength with fire, moisture and termite resistance.
- Available with decorative laminate finishes for enhanced aesthetics.
- Ready-to-install and low-maintenance solution for premium interior applications.



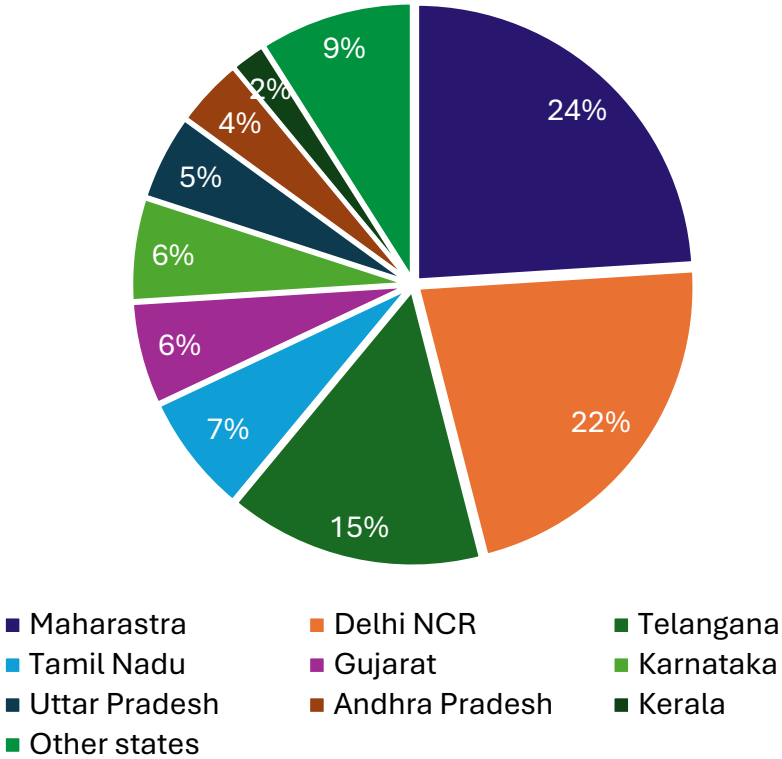
Plank

- Ready-to-use, cement-primed designer plank with superior strength and durability.
- Offers weather and termite resistance for enhanced outdoor performance.
- Ideal for decking, flooring, railings and wall sidings with an attractive wood-like finish.

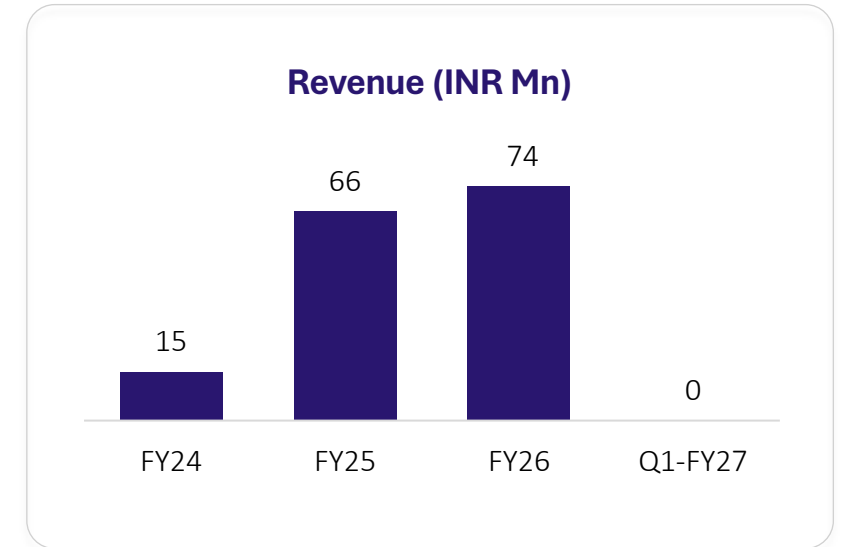
Number of Bison Board Dealers



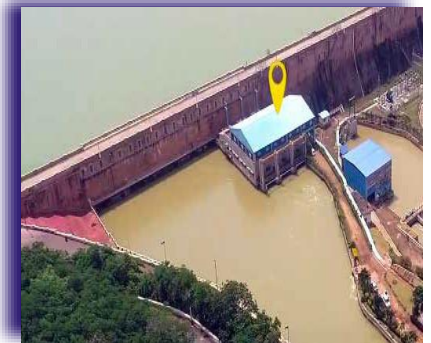
Geography wise Revenue Breakup for Bison Panel FY26 (%)



- NCL Industries operates a diversified power portfolio comprising hydro, solar and waste heat recovery systems, supporting the Company's overall energy requirements.
- Hydro power portfolio comprises 15.75 capacity across two mini-hydel projects, with 7.5 MW at Srisailam and 8.25 MW at Tungabhadra Dam.
- Solar power and waste heat recovery capacity of 12.54 MW and 8 MW, respectively, complementing the Company's hydro power portfolio.
- Around 75–80% of power generation is utilised for captive consumption, reducing dependence on external power and supporting operating efficiency.
- Renewable energy expansion planned through a 130 MW solar and wind project in Tamil Nadu, with a total capex of INR 910-920 crore.
- The project to be implemented in phases by FY28, with 50 MW planned under Phase I.
- Surplus power generation is sold under Power Purchase Agreements (PPAs), providing an additional revenue stream from the Company's power portfolio.



15.75 MW of Hydro Projects





Strategic Overview



Control over our two biggest cost drivers creates a flywheel of cost savings, margin protection and value creation.

1. Limestone Security

From Market Risk to Cost Advantage



Acquired
Vishwamber
Cements Ltd. (VCL)



322 acres
limestone mining lease



Planned merger
with NCL to create
captive source

How It Creates Value



**Eliminates external
sourcing**



**Reduces freight &
supply risk**



**Improves input cost
stability & margins**



Lower cost

Stronger margins

Higher competitiveness

**Sustainable
value creation**

2. Power Self-reliance

From Grid Dependency to Power Advantage



15.75 MW
mini-hydro
(50+ MU green
power annually)



8.0 MW
Waste Heat
Recovery System



12.54 MWp
solar power



130 MW
solar-wind hybrid
project at Tuticorin
(Phase 1: 50 MW by FY28)

How It Creates Value



**Reduces dependence
on costly grid power**



**Lowers power cost
per tonne of cement**



**Protects margins from
power price volatility**



**Surplus power
monetized via
exchanges & PPAs**

The Impact



**Lower Energy &
Raw Material Cost**



**Higher
Margins**



**Sustainable
Operations**



**Surplus Power
= New Revenue
Stream**



**Stronger
Profitability**

Strategic Power Expansion

Building a larger, renewable-led power platform to support the core cement business



STRATEGIC RATIONALE

1

Strengthening Energy Security



- Large-scale renewable capacity to support the Company’s long-term power requirements
- Reduces dependence on external power sources
- Complements existing hydro, solar and WHR portfolio

2

Scaling Renewable Footprint



- 130 MW hybrid Solar + Wind project
- Project to be implemented in phases, allowing calibrated capital deployment
- 50 MW Phase I targeted for commissioning by FY28

3

Long-term Cost Advantage



- Greater access to renewable power for the core cement business
- Supports energy-cost optimisation over the long term
- Strengthens NCL’s sustainability profile

Project Snapshot



Location
Tuticorin, Tamil Nadu



Total Capex
INR 919 Cr



Phase I Capacity
50 MW



Land Acquired
410 acres



NCL INDUSTRIES LIMITED

Industry Overview



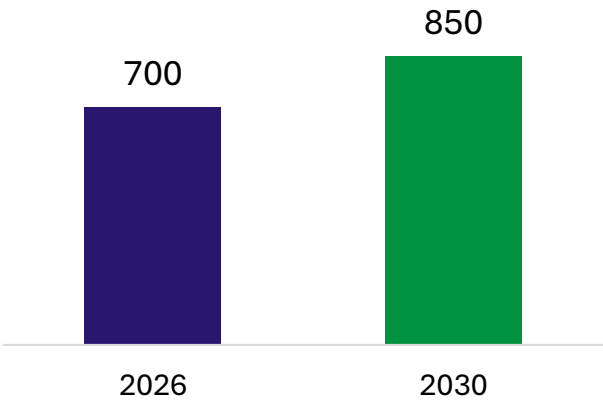
Industry Overview

- India is the world's second-largest cement producer and consumer, accounting for more than 7% of the global installed capacity.
- Consumption stood at 510 MMT in FY26 and is expected to reach 670 MMT by 2030, reflecting sustained long-term growth in the sector.
- The industry is investing heavily in new capacity to meet rising demand, supporting India's position as a global cement manufacturing hub.
- Government housing schemes like PMAY, combined with a 10% increase in central infrastructure spending and 11% higher allocations in state budgets, are sustaining momentum, alongside major projects like high-speed rail corridors and new national waterways.

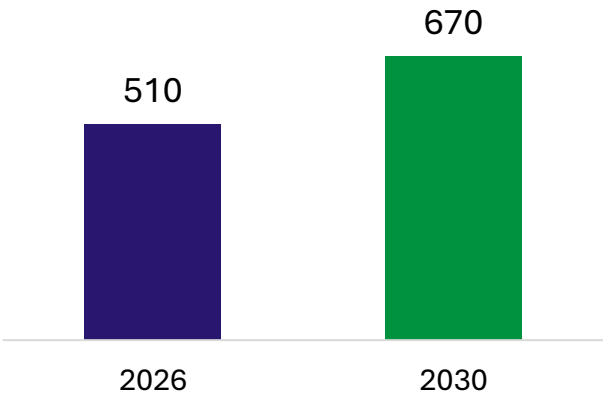
Growth Drivers

- The Union Budget 2026-27 allocated a record INR 12.2 lakh crore towards capex for roads, railways, logistics, urban infrastructure and industrial corridors, creating significant demand opportunities for cement manufacturers.
- India's top cement producers are set to invest approximately INR 1,20,000 crore in capital expenditure between FY26 and FY28, supporting capacity expansion.

Installed Capacity (MTPA)

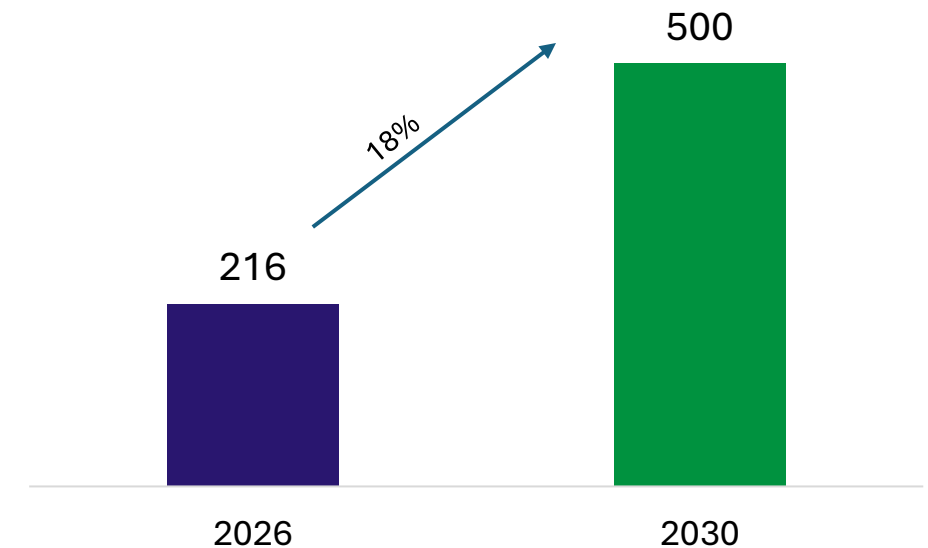


India Cement Consumption (MTPA)



- India targets 500 GW of non-fossil fuel capacity by 2030, supporting sustained renewable capacity additions.
- Solar accounts for the largest share of India's renewable capacity, while wind capacity crossed 57 GW, with India targeting 100 GW of wind capacity by 2030.
- India is estimated to require US\$190–215 billion investment in renewable energy to achieve 500 GW, with an additional US\$150–170 billion required for transmission and storage by 2030.
- Ministry of New and Renewable Energy (MNRE) allocation under Union Budget 2026–27 increased to INR 44,615 crore, up 40.5% YoY, supporting solar deployment, energy storage and domestic manufacturing.

Installed Renewable Energy Capacity (GW)



Financial Overview



Historical Consolidated Income Statement

Particular (INR Mn)	FY24	FY25	FY26	Q1-FY27
Revenue from Operations	16,434	13,621	14,221	3,437
Operating Expenses	14,366	12,428	12,321	3,041
EBITDA	2,068	1,193	1,900	396
EBITDA Margins (%)	12.58%	8.76%	13.36%	11.52%
Depreciation	561	541	555	147
Finance Cost	230	199	190	55
Other Income	190	212	315	41
PBT Before Exceptional Items	1,467	665	1,470	235
Exceptional Items	-	101	97	-
PBT	1,467	564	1,373	235
Taxes	535	223	135	61
PAT from Continuing Operations	932	341	1,238	174
Profit / (Loss) from Discontinued Operations	-	(89)	(284)	-
PAT	932	252	954	174
PAT Margins (%)	5.67%	1.85%	6.71%	5.06%
Other Comprehensive Income	(4)	(2)	24	-
Total Comprehensive Income	928	250	978	174
Diluted EPS (INR per share)	20.5	5.52	21.09	3.84

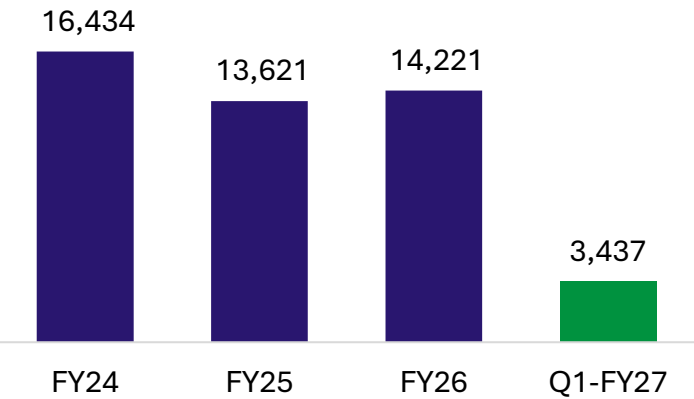
Historical Consolidated Balance Sheet

Particular (INR Mn)	FY24	FY25	FY26
ASSETS			
Property, Plant & Equipment (Net)	9,902	9,393	11,088
Capital Work-in-Progress	386	1,483	23
Right-of-Use Assets	-	34	26
Goodwill	100	100	100
Investments	44	42	-
Other Non-Current Assets	543	682	815
Total Non-Current Assets	10,976	11,735	12,053
Inventories	1,770	2,481	1,481
Trade Receivables	1,426	1,358	1,183
Cash & Bank Balances	539	216	101
Other Current Assets	679	559	607
Assets Held for Sale	-	-	318
Total Current Assets	4,414	4,613	3,690
Total Assets	15,390	16,348	15,743

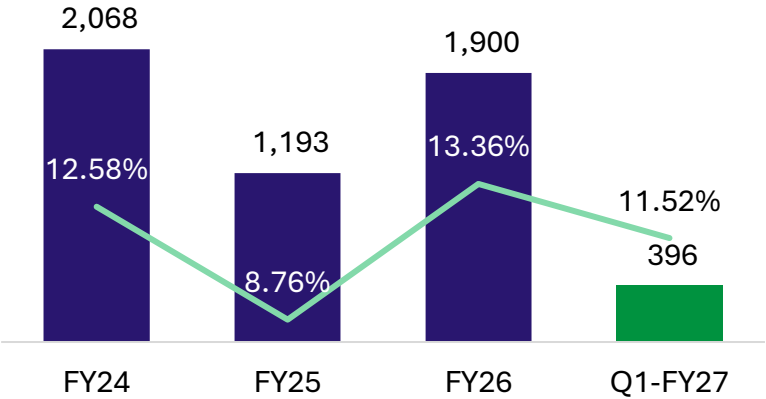
Particular (INR Mn)	FY24	FY25	FY26
EQUITY & LIABILITIES			
Equity Share Capital	452	452	452
Other Equity	8,039	8,130	8,950
Total Equity	8,491	8,582	9,402
Long-term Borrowings	1,459	1,467	1,493
Lease Liabilities (Non-current)	-	23	22
Deferred Tax Liabilities	1,268	1,310	1,117
Other Non-Current Liabilities	906	922	716
Total Non-Current Liabilities	3,633	3,723	3,349
Short-term Borrowings	721	1,022	872
Lease Liabilities (Current)	-	13	7
Trade Payables	896	1,515	629
Other Current Liabilities	1,649	1,494	1,484
Total Current Liabilities	3,266	4,043	2,992
Total Equity & Liabilities	15,390	16,348	15,743

Consolidated Historical Financial Trend

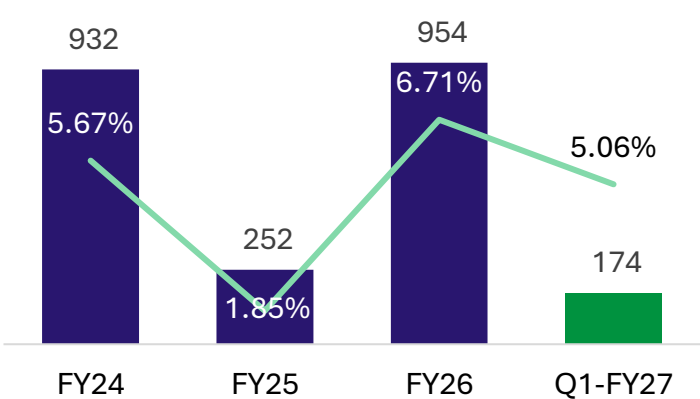
Revenue from Operations (INR Mn)



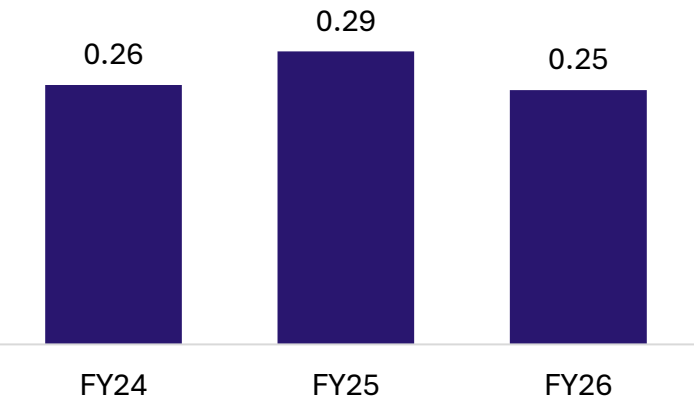
EBITDA (INR Mn) & EBITDA Margins (%)



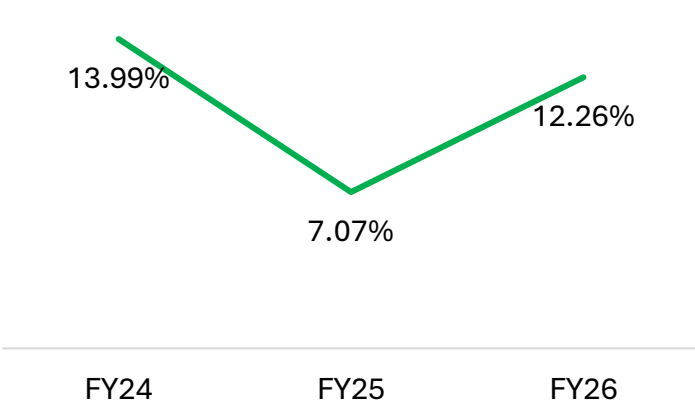
PAT (INR Mn) & PAT Margins (%)



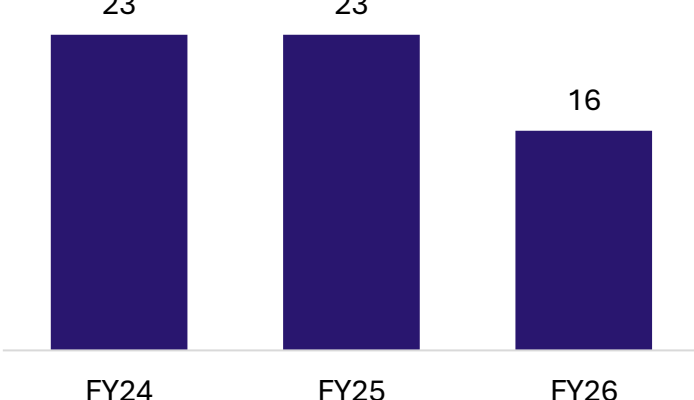
Debt to Equity (x)



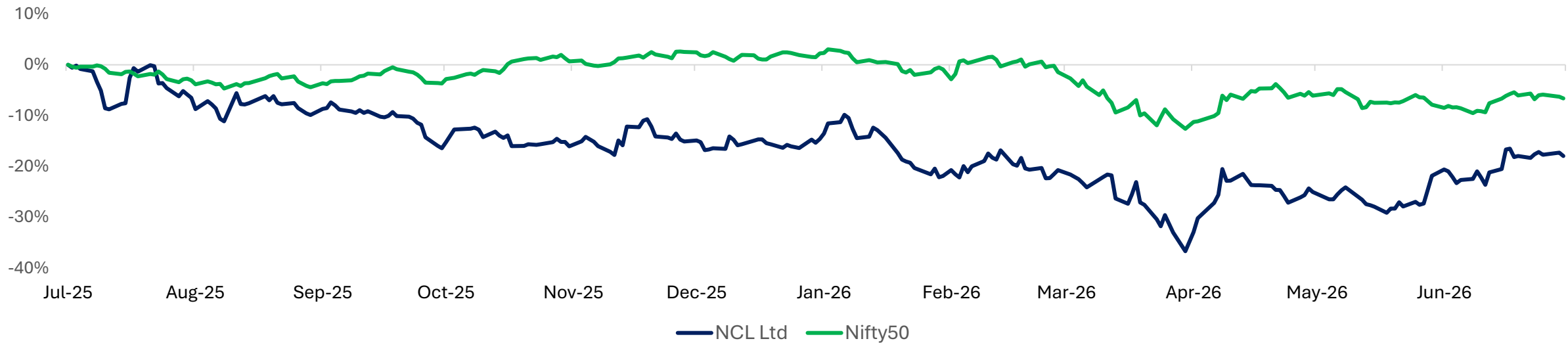
ROCE (%)



Working Capital Days

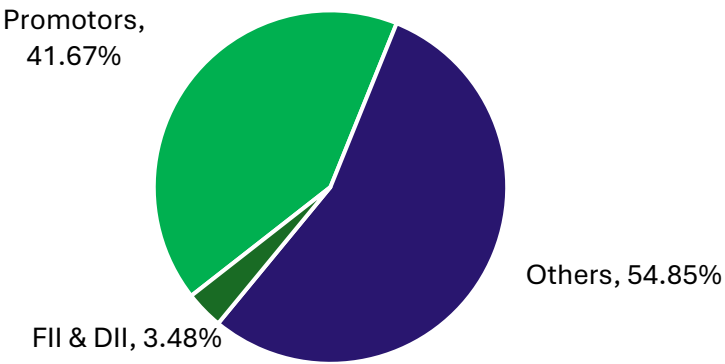


Capital Market Data



Price Data (As on 30th June 2026)	
Face Value (INR)	10
Market Price	192.6
52 Week H/L (INR)	239.2 / 147.7
Market Cap. (INR Mn)	8,710
Equity Shares Outstanding (Mn)	45.23
1 Year Avg. trading volume ('000)	99

Shareholding Pattern (As on 30th June 2026)



NCL Industries Limited

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