



MTPL/SECT/09/2026-27



**MOLD-TEK**  
Packaging Limited

Date: May 11, 2026

To The Secretary, Listing Department, <b>BSE Limited,</b> Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai-400001. <b>Scrip Code: 533080</b>	To The Manager, Listing Department, <b>National Stock Exchange of India Limited,</b> Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai-400051. <b>Symbol: MOLDTKPAC</b>
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Dear Sir/Madam,

**Sub: Investor Presentation for the quarter and year ended on March 31, 2026**

Pursuant to the Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements Regulations, 2015, we enclose herewith Investors Presentation for the quarter and year ended on March 31, 2026.

The same is also being uploaded on the website of the Company.

This is for your kind information and records.

Thanking you,

Yours faithfully,

**For Mold-Tek Packaging Limited**

**Harshita Suresh Chandnani**  
**Company Secretary and Compliance Officer**

Encl: as above



**MOLD-TEK**  
Packaging Limited

www.moldtekpackaging.com

## Q4 & FY25-26

(BSE: 533080; NSE:MOLDTKPAC)

May 11th, 2026

Years of Experience

**39+**



Certified Units

**10**



Company Listed in

**NSE BSE**





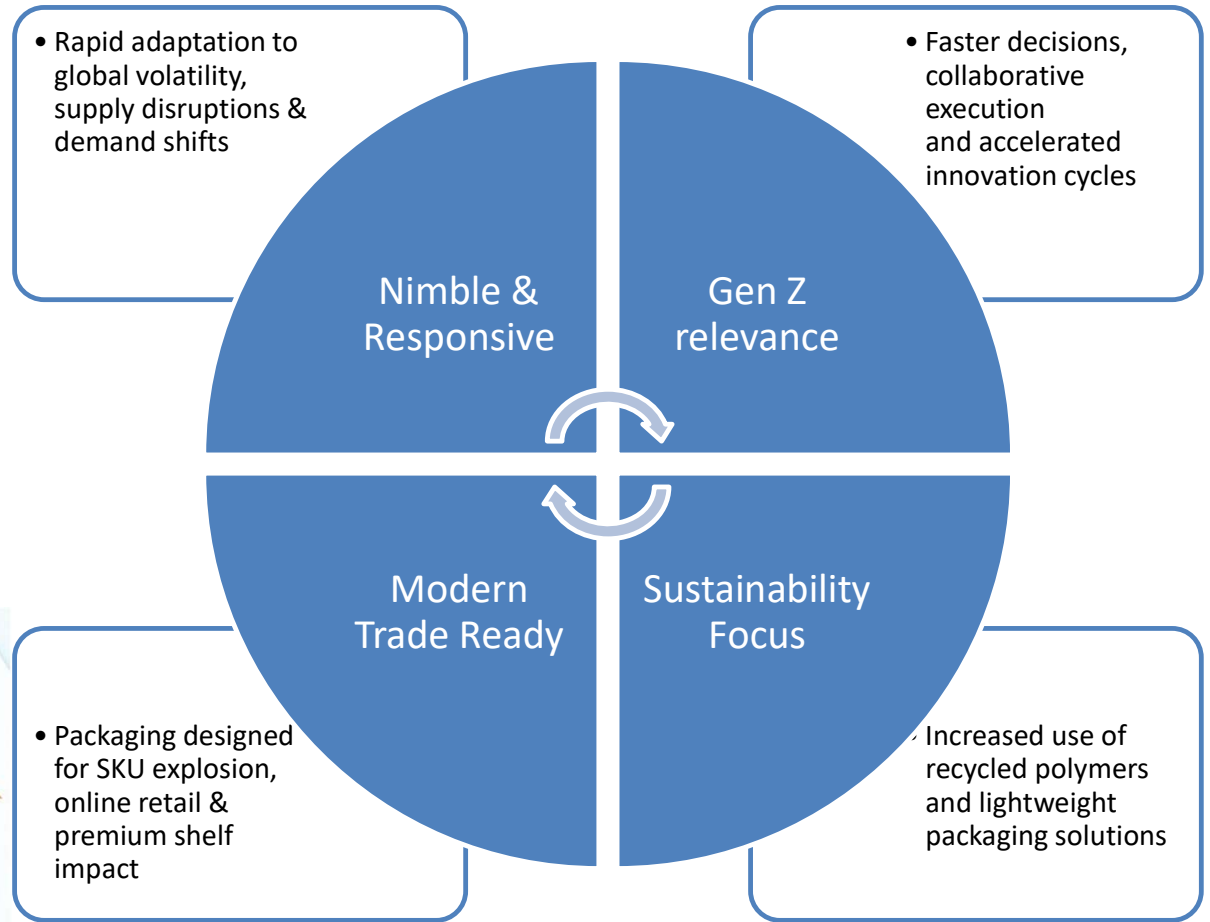
**Future-Ready @ 40**

**Continuing to develop packaging for a rapidly changing world**

**Exhibiting Innovation-Led Resilience**

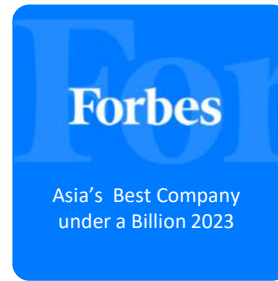
- R&D
- Mold design
- Customer focus
- Driving value

All these despite price & supply shocks



**Agile | Innovation-Driven | Customer Focused | Sustainable**

# ABOUT MOLD-TEK



dun & bradstreet

Best Packaging Company  
Award Thrice in a Row



3 INDIA STAR  
Awards



Best SME and  
Tech Savvy Award



From vision to reality—Moldtek is your all-in-one packaging partner, to transform ideas into market-ready solutions with innovation at every step.

Injection Machines

**175+**

Mold/Robots Made In-house

**1000+**

ISO Certified Plants

**10**

TPA Production Capacity

**63K**

Product Design Professionals

**25+**

## OUR USPs



Constant Innovation



Backward Integration



In-mould labelling - IML



Injection Moulding



Modern Tool Room



Develop Robots



Design Studio



Label Making

# Moldtek Snapshot

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Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993



10 Manufacturing Units, 2 stock points PAN India.  
Current installed Injection molding capacity of over 63,000 TPA



Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.



MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.



Superior margins in the packaging industry due to the cost advantage emanating from backward integration

## Pharma – Continuing the Momentum

Pharma continues to have strong momentum with **strong growth** and achieving our Year 2 targets.

### 220% Growth in this FY

Added 2 new product lines – Squeeze lock CRC & Vile Holders

We on boarded multiple new clients and there is encouraging leads across all our product mix

## Label Making Capabilities

Brought the entire label making activities under one single roof – which brought in measurable benefits through economies of scale

Added new printing technology – Offset; introduced AI based inspection system. Increased capacity by 50% and strengthened the team

20% more labels & 37% more SKUs were produced this year with better TAT



## Steady Growth in Bulk Packs

**Revival in Paint Segment** and continued supported by the Q Pack segment, there is an encouraging trend in the Bulk Packs.

The company established RCPP and completely streamlined in the manufacturing

Decisive adoption of IML & HTL by the paint industry

Lubricant packs sales impacted due to PSU tenders & general decline in the industry

## Food & FMCG – Growth

The thin wall has seen a steady but definite resurgence with a high double digit **15% growth.**

Successfully installed F&F capacity in Panipat and started supplies. Encouraging leads from the North – which will drive this segment growth over the next 2-3 years

Successfully introduced New packs – Sippers, Confectionary, Horlicks.

## Capacity Optimization

This year the company focused on improving capacity optimization

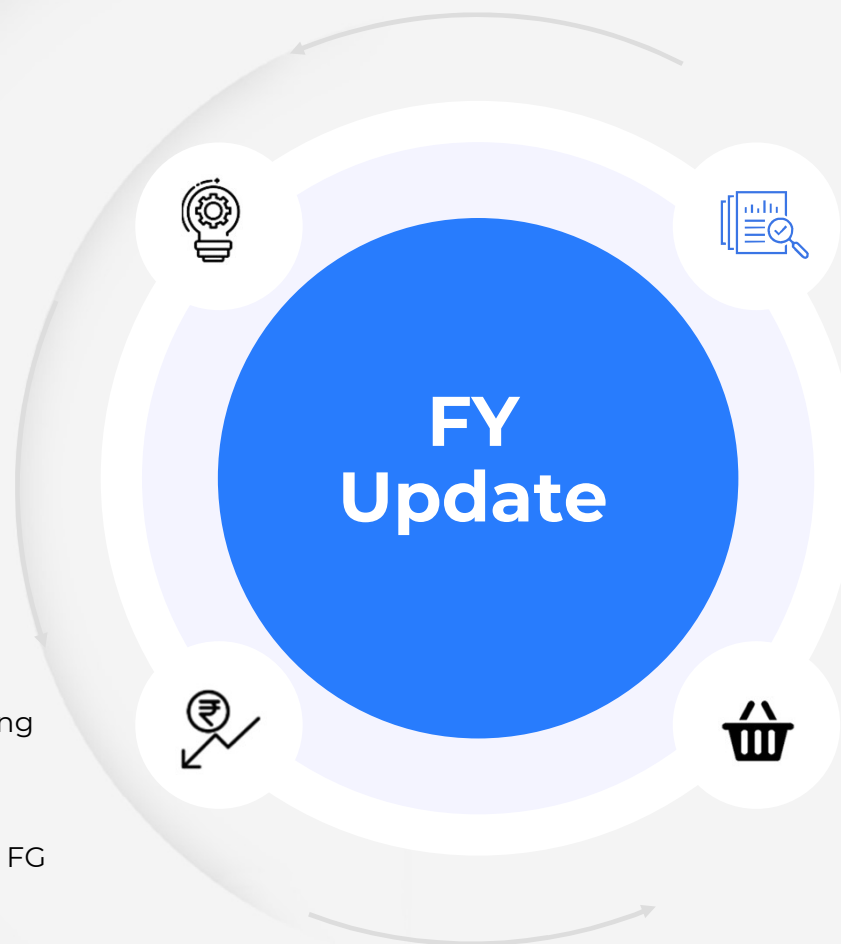
### 5 plants consolidated into 2 locations translating into better EBIDTA growth

Proactive in forecasting to-be idle capacities and accordingly supporting order booking (low MOQ, new industry etc) & production sequencing

## Technology, AI & Automation

AI based camera inspection systems being implemented for defect detection and dimensional certainty

Initiated automations in QC, Ink mixing, FG handling & lid printing



## Continued R&D

The company continues to differentiate by **value addition through innovation** with focus on R&D

Established & streamlined RCPP usage

Introduced laser engravable IML, Metallized IML

Optimized cycle-times and introduced low weight packs

Improved locking mechanisms for modern trade

## Strategic association

Entered into an understanding with a UK based experts - Vibe Generation LLP to develop & commercialize IP based precision caps & closures

Multiple customers in Pharma, Food, FMCG & paints – developing value adding solutions through product design, decorations & promotion launches

# Clientele

Our Esteemed Clientele

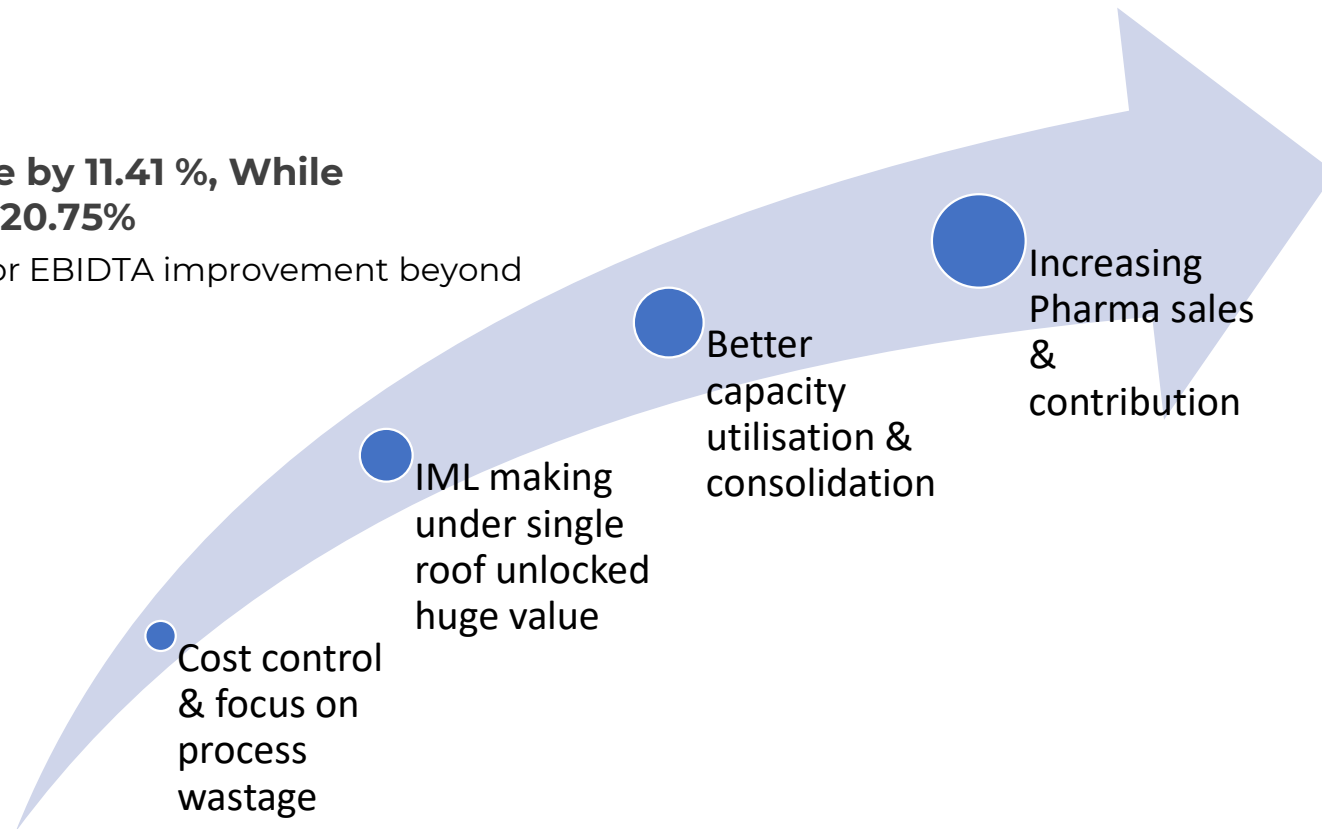


# Highlights

The Company delivered a strong financial performance during the year, achieving a YoY revenue growth of 13.48%, EBITDA growth of 20.72%, and PAT growth of 20.35%. Earnings Per Share (EPS) stood at 21.93, reflecting improved operational efficiency, better cost control, and sustained business growth.

## Sales volume increase by 11.41 %, While EBITDA increased by 20.75%

Focus on critical drivers for EBITDA improvement beyond



# Key Financial Highlights – FY2026

## Snapshot

Financial Performance & Highlights

### Sales Volume

The sales volume recorded was 42,628 MT in FY26, compared to 38,264 MT in FY25, representing a growth of 11.41%.

### Revenue

The Company recorded a total revenue of INR 886.60cr. in FY26, compared to INR 781.32cr. in FY25, representing a growth of 13.48%

### Operating Performance & Profitability

The EBIDTA for the FY26 is INR 173.66cr. against FY25 is INR 143.86cr. a growth of 20.72%.

The PAT for the FY26 is INR 72.87cr. against FY25 is INR 60.55cr. a growth of 20.35%.



# Key Financial Highlights – Quarter

## Snapshot

Financial Performance & Highlights

### Sales Volume

The Sales Volume recorded 11,425 MT in Q4FY26, compared to 9,734MT in Q4FY25, representing a growth of 17.37%.

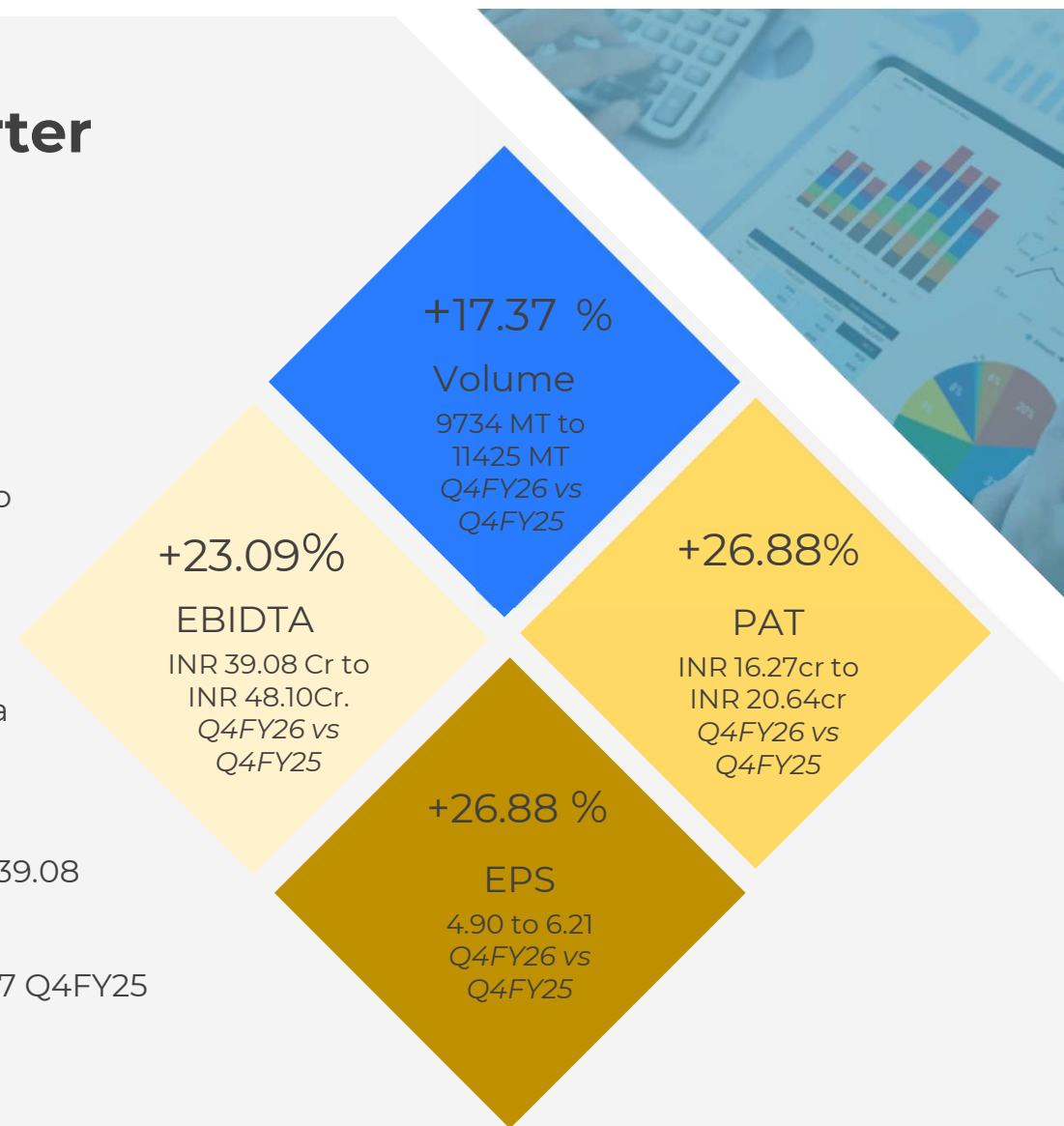
### Revenue

The Company recorded a total revenue of INR 237.86cr. in Q4FY26, compared to INR 202.61cr. in Q4FY25, representing a growth of 17.40%

### Operating Performance & Profitability

The EBIDTA for the Q4FY26 is INR 48.10cr, compared to INR 39.08 Q4FY25 representing a growth of 23.09%.

The PAT for the Q4FY26 is INR 20.64cr, compared to INR 16.27 Q4FY25 representing a growth of 26.88%.



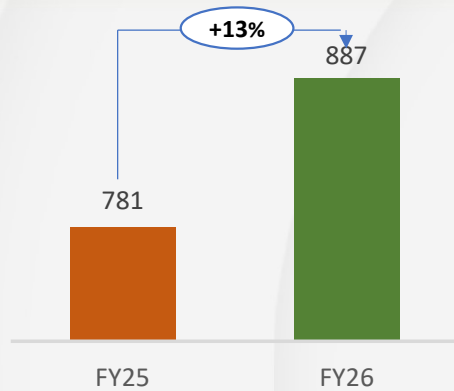
# Profit & Loss Statement

Particulars (Rs. Cr.)	Q4 FY26	Q4 FY25	Q4oQ4 %	Q3 FY26	Q4oQ3 %	FY26	FY25	YoY%
<b>Revenue</b> +	<b>237.86</b>	202.61	<b>17%</b>	198.44	20%	<b>886.61</b>	781.32	13%
Material Cost -	<b>127.01</b>	114.36	<b>11%</b>	104.97	21%	<b>479.94</b>	440.26	9%
Employee Expense -	<b>20.46</b>	15.48	<b>32%</b>	19.44	5%	<b>75.85</b>	60.91	25%
Other Expense -	<b>42.53</b>	34.48	<b>23%</b>	35.59	19%	<b>158.41</b>	138.54	14%
Other Income +	<b>0.24</b>	0.79	<b>-70%</b>	0.24	0%	<b>1.25</b>	2.25	-44%
<b>EBITDA</b>	<b>48.10</b>	39.08	<b>23%</b>	38.68	24%	<b>173.66</b>	143.86	21%
<b>EBITDA Margin</b>	<b>20.22%</b>	19.29%	<b>93 bps</b>	19.49%	73 bps	<b>19.59%</b>	18.41%	117 bps
<b>EBITDA per KG</b>	<b>42.10</b>	40.15	<b>5%</b>	39.44	7%	<b>40.74</b>	37.60	8%
Exceptional Item +	<b>0</b>	0		0		<b>0.82</b>	0	
Finance Costs -	<b>4.76</b>	4.04	<b>18%</b>	4.42	8%	<b>17.53</b>	13.90	26%
Depreciation -	<b>15.52</b>	12.81	<b>21%</b>	15.16	2%	<b>59.22</b>	48.69	22%
<b>PBT</b>	<b>27.82</b>	22.23	<b>25%</b>	19.10	46%	<b>97.73</b>	81.27	20%
<b>PBT Margin</b>	<b>11.70%</b>	10.97%	<b>72 bps</b>	9.63%	207 bps	<b>11.02%</b>	10.40%	62 bps
Tax Expense	<b>7.18</b>	5.96	<b>20%</b>	4.73	52%	<b>24.86</b>	20.71	20%
<b>PAT</b>	<b>20.64</b>	16.27	<b>27%</b>	14.37	44%	<b>72.87</b>	60.56	20%
<b>PAT Margin</b>	<b>8.68%</b>	8.03%	<b>65 bps</b>	7.24%	144 bps	<b>8.22%</b>	7.75%	47 bps
<b>Cash PAT</b>	<b>36.16</b>	29.08	<b>24%</b>	29.53	22%	<b>132.09</b>	109.25	21%
<b>Cash Margin</b>	<b>15.20%</b>	14.35%	<b>85 bps</b>	14.88%	32 bps	<b>14.90%</b>	13.98%	92 bps
<b>EPS Basic (Rs.)</b>	<b>6.21</b>	4.90	<b>27%</b>	4.32	44%	<b>21.93</b>	18.22	20.36%

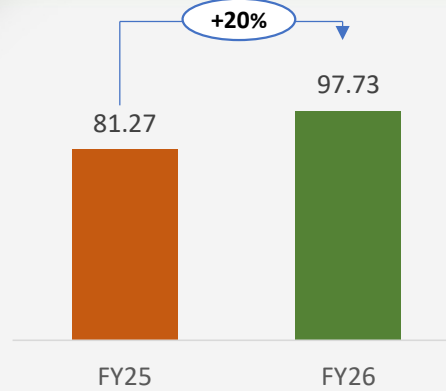


# Key Financial Highlights – FY26

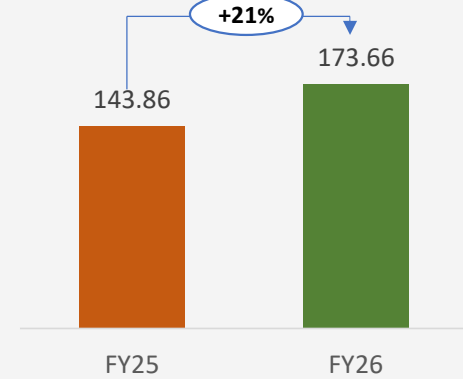
## Revenues



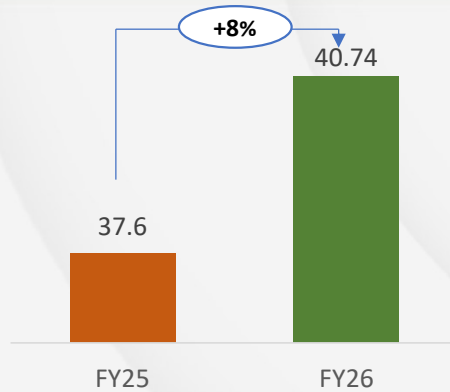
## Gross Profit



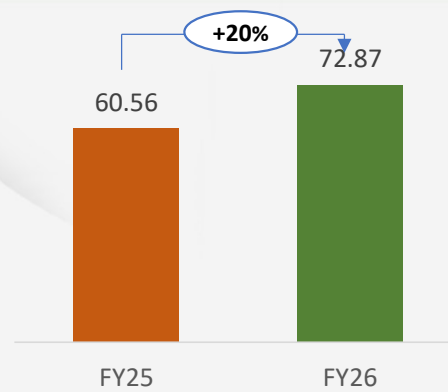
## EBITDA



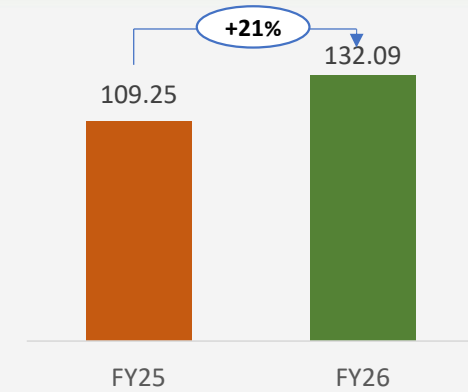
## EBITDA Per KG



## Profit After Tax

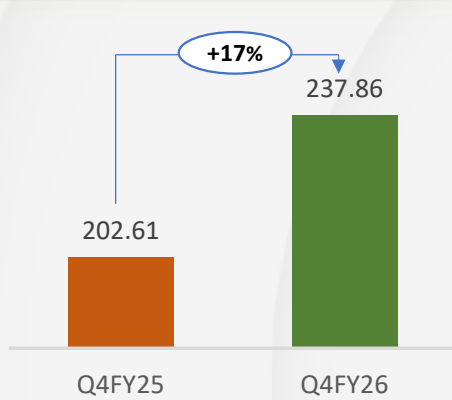


## Cash PAT

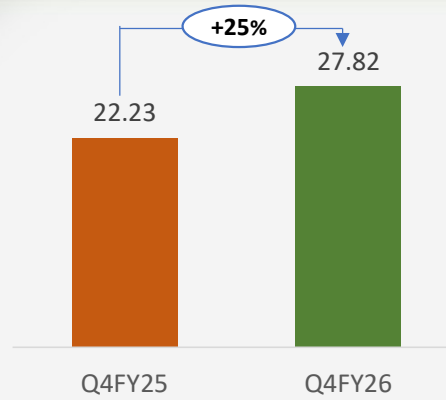


# Key Financial Highlights – Q4FY26

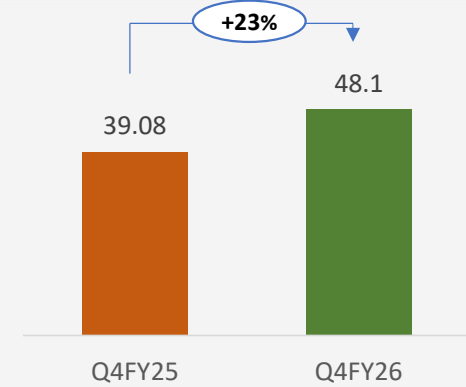
## Revenues



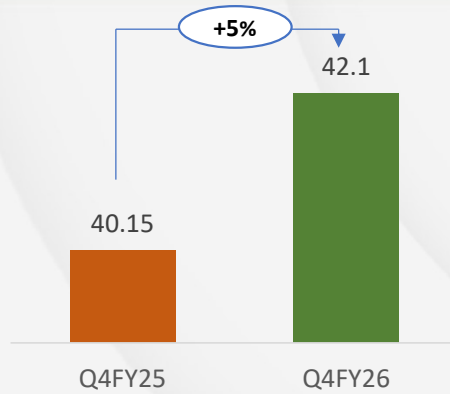
## Gross Profit



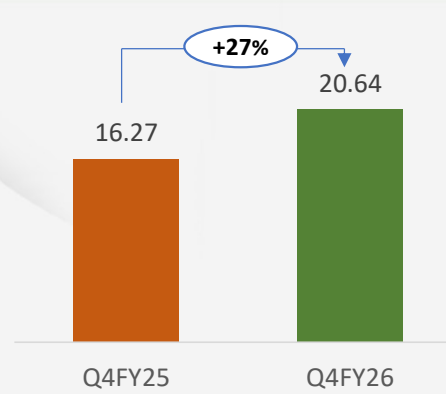
## EBITDA



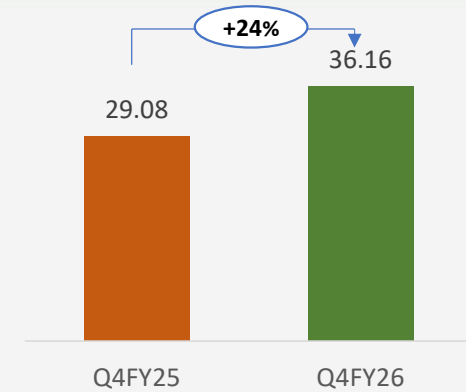
## EBITDA Per KG



## Profit After Tax

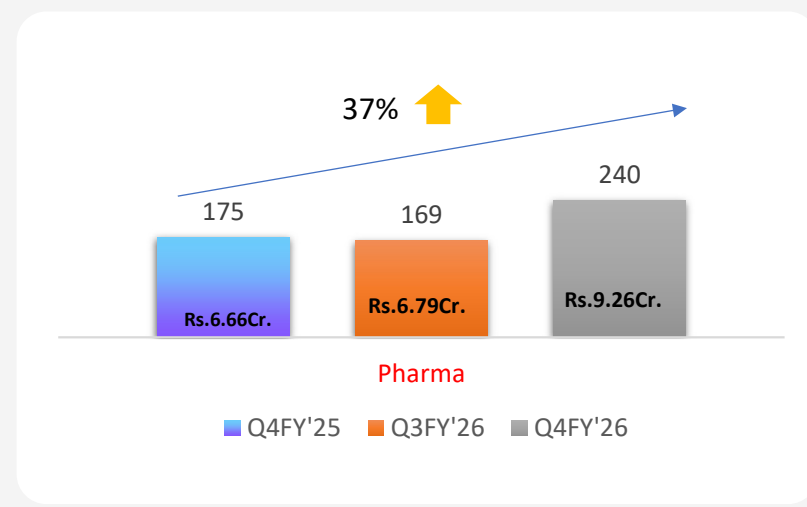
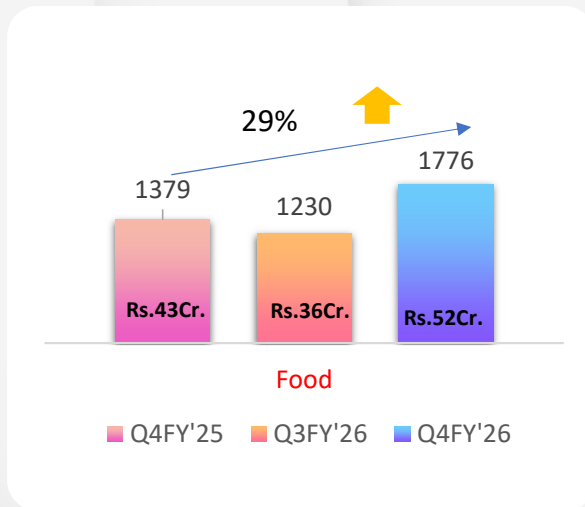
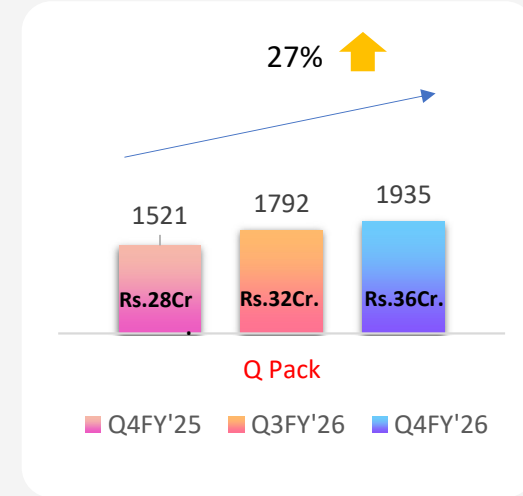
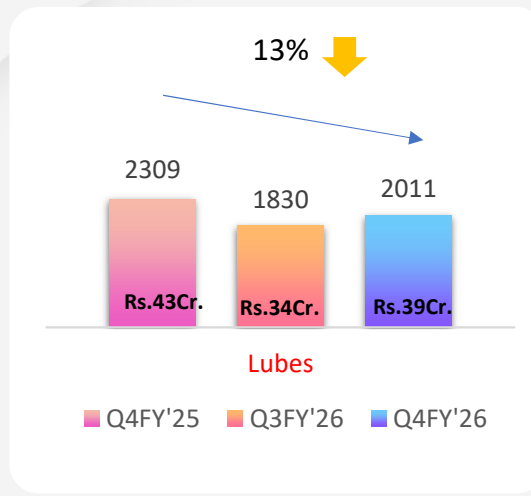
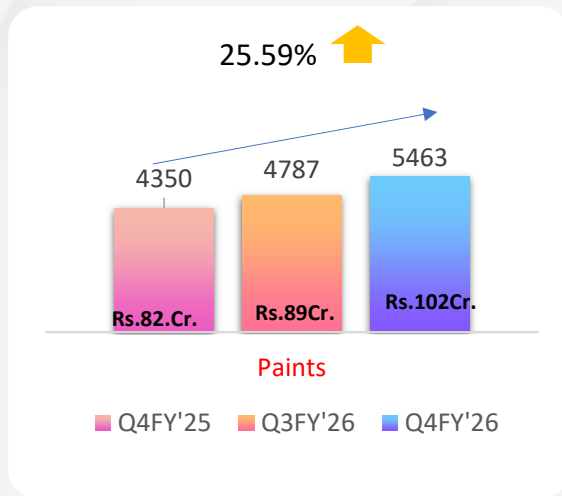


## Cash PAT



# Customer Segment Analysis

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**THANK YOU**

