KAKA INDUSTRIES LIMITED

Date: 07/11/2026

To,
BSE Limited,
Floor 25, P.J. Towers,
Dalal Street, Mumbai – 400001

Scrip Code: 543939

Sub: KAKA Industries Limited Investor Presentation- H1 & FY27

Pursuant to terms of the Regulations 30 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, the Investor Presentation issued by the Company with respect to captioned subject is attached for your information and Record.

Kindly take the above on record and oblige.

Thanking You,

Yours Faithfully,
For, Kaka Industries Limited

Gondaliya Bhavin Rajeshbhai

Digitally signed by Gondaliya Bhavin Rajeshbhai
Date: 2026.11.07 14:15:35 +05'30'

Bhavin Rajeshbhai Gondaliya
Whole Time Director
DIN: 07965097

KAKA®
PVC PROFILE

Kaka Industries Limited

H1FY27 Investor Presentation





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Company Overview



Kaka Industries & Operational Footprint

3
Manufacturing Units

2,000+
Product SKUs

450+
Customers

20+
States & UTs

4
Distribution Depots

7.5 MW
Captive Solar Capacity



Kaka Industries Limited is an integrated manufacturer of PVC, WPC and uPVC-based profiles, sheets and building solutions, catering to residential, commercial and institutional applications.

The company's diversified product portfolio spans furniture, doors, windows, partitions, wall panels, ceilings and decorative interior solutions, supported by multiple manufacturing facilities and a pan-India distribution network.

Journey Of Excellence

2000
Began PVC profile trading operations in Ahmedabad, Gujarat.

2008
First manufacturing unit in Ahmedabad; ~350 MTPA initial capacity.

2009
Added Gandhinagar facility ~1,400 MTPA capacity. Dealer-distributor model.

2012–14
Capacity scaled to ~3,000 MTPA; entered the uPVC window segment.

2015–19
Entered WPC solid sheets and foam boards

2020
Established Hyderabad depot. Profile-sheet manufacturing strengthened.

2021–22
Expanded distribution through new depots in Surat and Ghaziabad.

2023–24
Lasundra expansion; new product categories; listing on BSE SME.

2024–25
Lasundra fully operational; expanded product capacity and Ahmedabad depot presence.



Leadership Team



Mr. Rajesh Gondaliya

(Chairman & Managing Director)



Mr. Bhavin Gondaliya

(Executive & Whole Time Director)



Mr. Chintan Bodar

(Chief Financial Officer)

Business Overview



Diversified Brand Portfolio

Multiple Brands Catering to Different Product Segments and Price Points

KAKA PVC PROFILE

High range product in hollow PVC profile with premium quality



BARBARIKA® uPVC PROFILE

Low range UPVC window, Affordable product



NICE PLAST™
FROM : KAKA PVC PROFILE

Low range hollow PVC Profile – Affordable product



ROOF TOUCH® SHEETS

The ultimate PVC roofing solution for humid and coastal environments



Jinwin® uPVC Profiles

High brand product in UPVC window with premium quality



KAKA® PVC LAMINATE

Tailored for perfect compatibility with PVC sheets

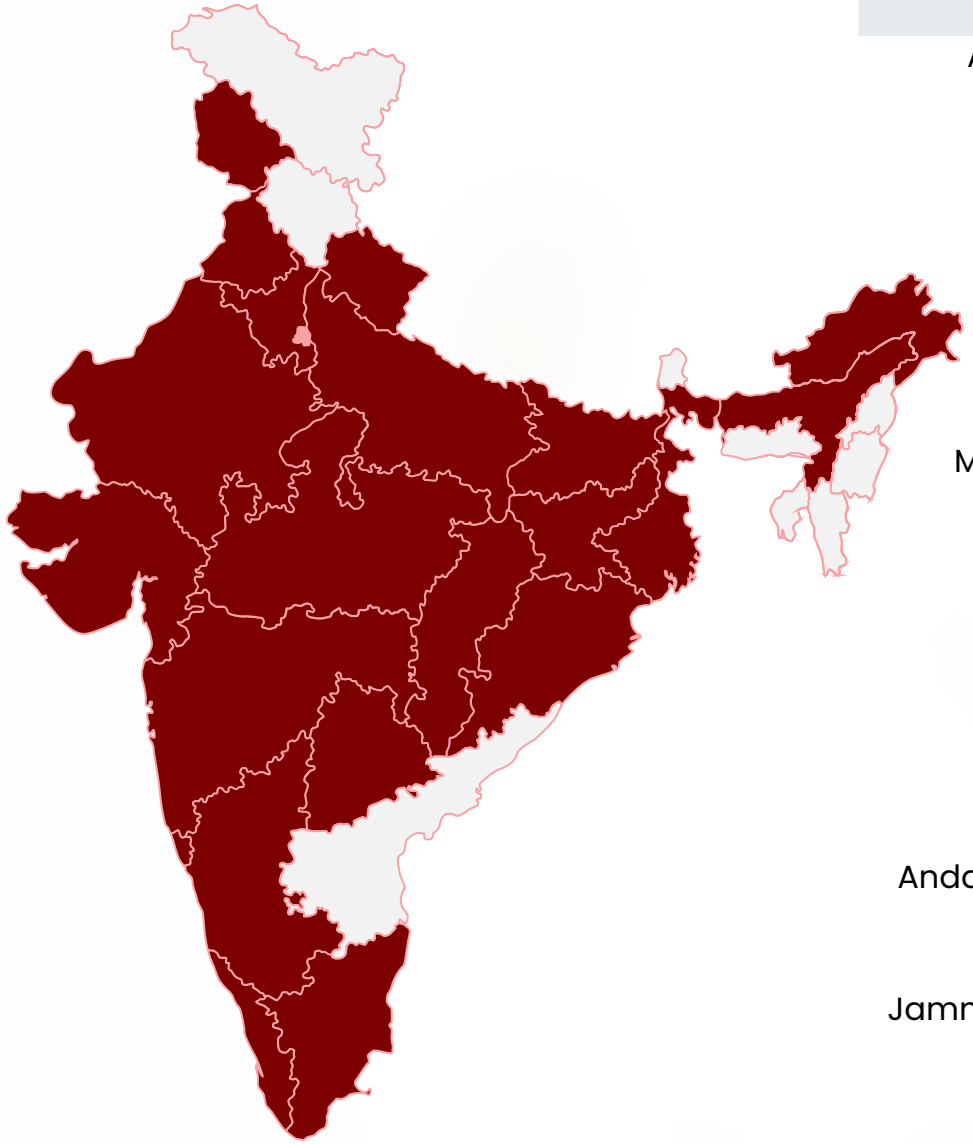


KAKA PVD PROFILE Special | KAKA PVC PROFILE D'zino PMD Door | KAKA PVC PROFILE SOLID PLY | KAKA PVC PROFILE PREMIUM | POLY PLAST® PVC PROFILE | KAKA uPVC Window Systems "Smart Proplo, Smart Cholee" | KAKA PVC PROFILE EXCELLENT | KAKA PVC PROFILE Super EXCELLENT

Exibitions


KAKA
25
KAKA
Mumbai Exhibition
KAKA
PVG PROFILE
25 YEARS
KAKA
Gandhinagar Exhibition

Pan-India Footprint & Manufacturing Strength



States & UT

Andhra Pradesh
Assam
Bihar
Chhattisgarh
Goa
Gujarat
Haryana
Jharkhand
Karnataka
Kerala
Madhya Pradesh
Maharashtra
Odisha
Punjab
Rajasthan
Tamil Nadu
Telangana
Uttar Pradesh
Uttarakhand
West Bengal
Andaman & Nicobar Islands
Delhi
Jammu and Kashmir

20+ States & UT

Capacity Available H1 FY27 20,401 MT

Production 13,028 MT

Utilization 64 %



Industry Catered



Residential Construction & Housing

PVC and uPVC doors, windows, frames, ceiling panels and wall cladding for residential buildings.



Commercial & Institutional Infrastructure

Doors, partitions, wall panels, ceilings and decorative solutions for offices, hotels and institutional spaces.



Furniture & Modular Interiors

PVC/WPC profiles, sheets and boards used in wardrobes, kitchen cabinets, modular furniture and storage solutions.



Doors & Windows Systems

uPVC profiles and WPC door frames for residential and commercial door and window systems.



Interior Decor & Renovation

Decorative laminates, louvers, charcoal panels and cladding products for interior upgrades and renovation projects.

Marquee Clients

KAKA PVC PROFILE

CIDCO	Airports Authority of India	CPWD	Indian Oil	Indian Railways	NBCC	Roads & Building Dept., Govt. of Gujarat
Big Bazaar	Greenopolis	Adani	ISKCON	DSC Public School	VAV School	Supertech
Pipavav Port	Delhi Development Authority	DLF	Goyal & Co.	Nucleus Formulation Pvt. Ltd.	Info City Club & Resort	Military Engineering Services
Dev Sai Construction Pvt. Ltd.	Sterling Greenwoods Lake Resort	MHADA	Troika	EuroKids	House of Hiranandani	Ruparel Realty

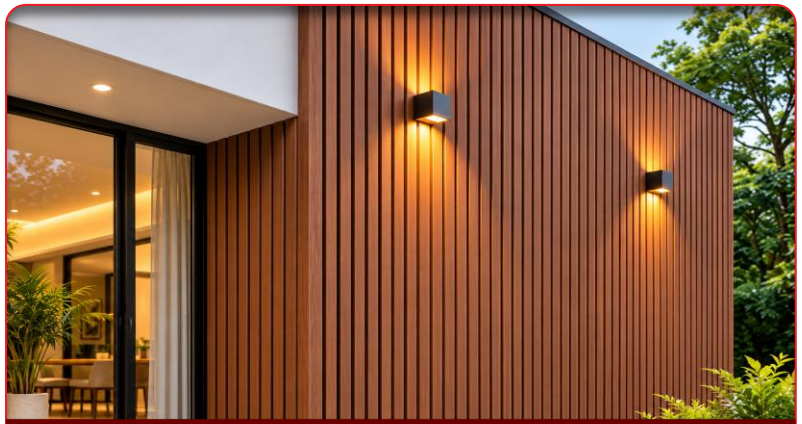
Product Portfolio



Diversified Product Portfolio : Other Product



uPVC Roofing Sheets



Wall Cladding



WPC Solid Profiles & Sheets



Charcoal Panels



WPC Louvers



Decking

Diversified Product Portfolio : PVC Profile

KAKA PVC PROFILE

- **Long Lasting Waterproof**
- **Highly Durable Non-Rust Material**
- **Eco Friendly Made from Recycled material**



Applications


Wall Panel


Ceiling Panel


Doors


Partitions


Sections


Decorative Product


Kitchen Furniture

Revenue Share: **53%**

Diversified Product Portfolio : WPC Solid Profile

KAKA PVC PROFILE

- **Long Lasting Waterproof**
- **Highly Durable Non-Rust Material**
- **Eco Friendly Made from Recycled material**



Applications


Doors


Kitchen Cabinets


Wardrobe


Door Frames


Ply


Decorative Product


Wall Panels


Furniture

Revenue Share: **26%**

Diversified Product Portfolio : UPVC Profile

KAKA PVC PROFILE

- Sound Proof
- Ventilation
- Reduces Noise Pollution



Applications



Doors



Window



Wall Panels

Revenue Share: **5%**

Integrated Manufacturing Network

A Multi-location Manufacturing Ecosystem with Diversified Production Capabilities

40,499 MTPA
Total segment capacity

Manufacturing Facilities



Lasundra



Zak GIDC

Marketing Campaigns

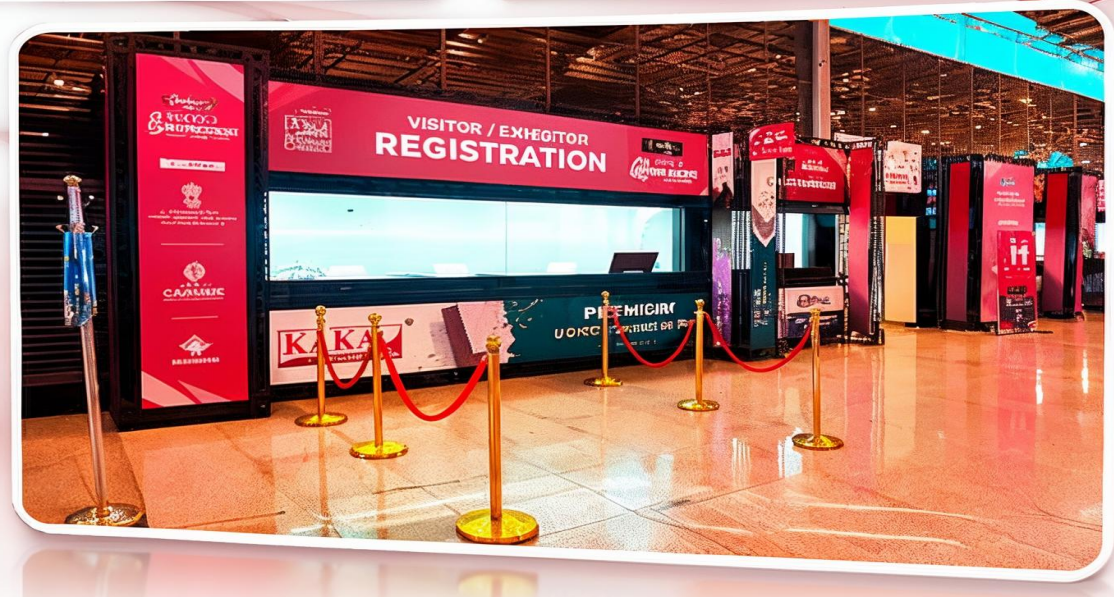
















Going Green With Pvc



Longer Product Life

Durable products can reduce replacement frequency.

Pest & Decay Resistance

Resistant to rot and termite damage.

Design Versatility

Supports varied finishes, shapes and applications.

Wood Substitution

Offers an alternative to conventional wood-based applications.

Recyclability

Suitable PVC can be recovered and recycled.

Resource Efficiency

Long service life can help reduce material waste.

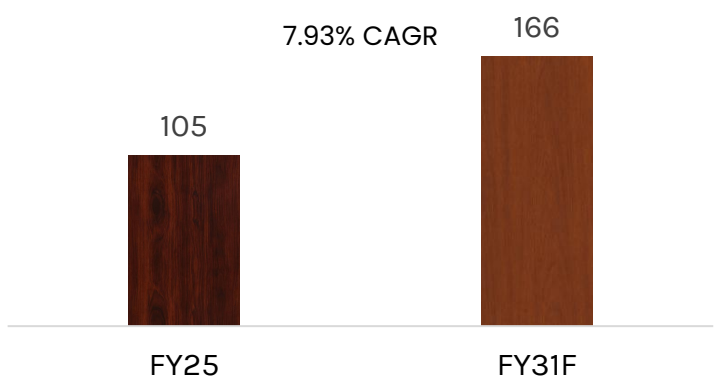
Industry Overview



India's Building Materials Industry

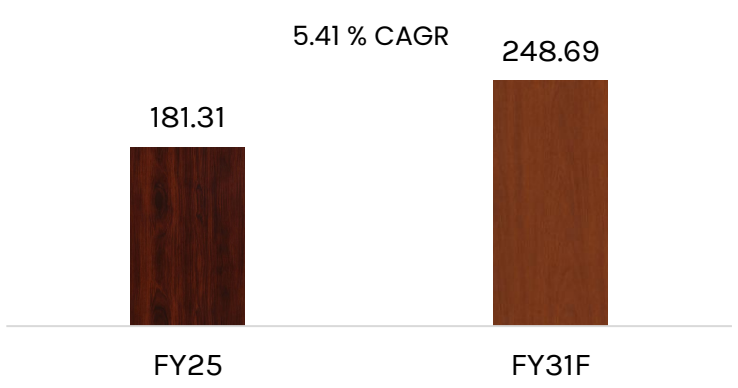
(All in US$ billion)

Indian Building Materials



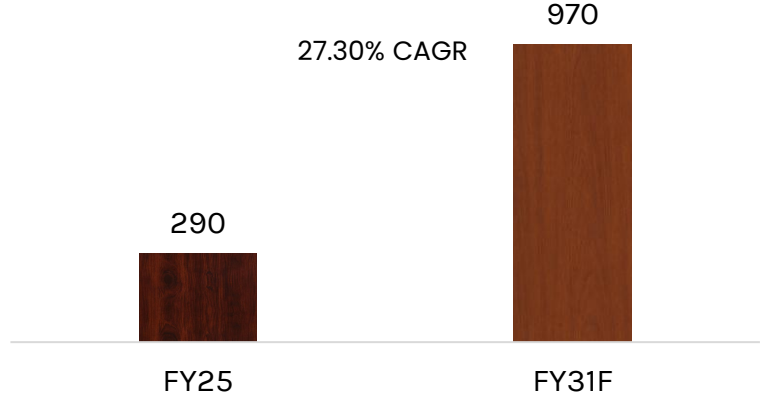
Source: Deloitte India

Commercial & Institutional Infrastructure



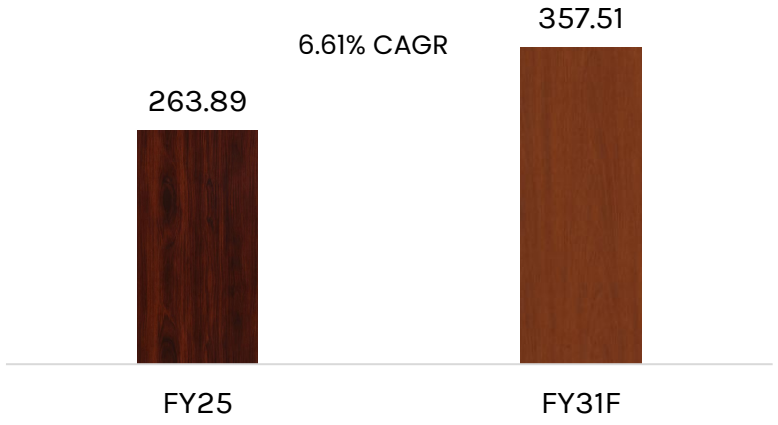
Source: Mordor Intelligence

Indian Real Estate



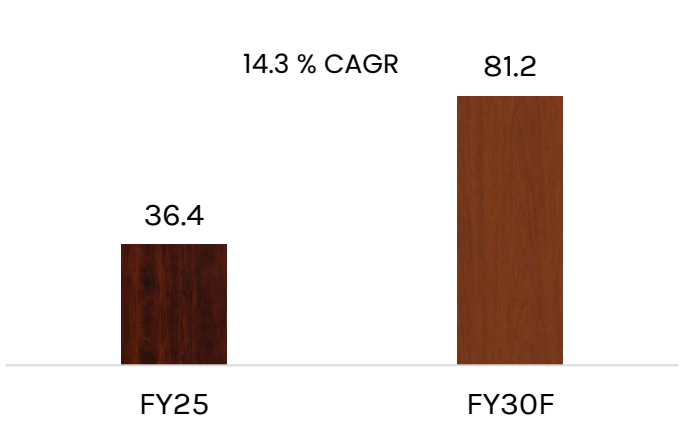
Source: ibef

Residential Construction



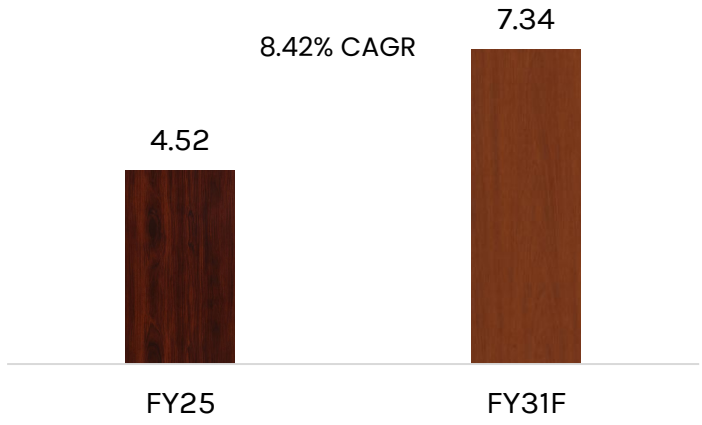
Source: Mordor Intelligence

Interior Decor & Renovation



Source: Prescient & Strategic

Indian Doors & Windows Systems



Source: Ken Research

India's Housing & Urbanisation Opportunity



Projected Urban Housing Demand

78 Mn

Additional housing units required in Indian urban centres during 2024–2034

Source: Knight Frank & CII

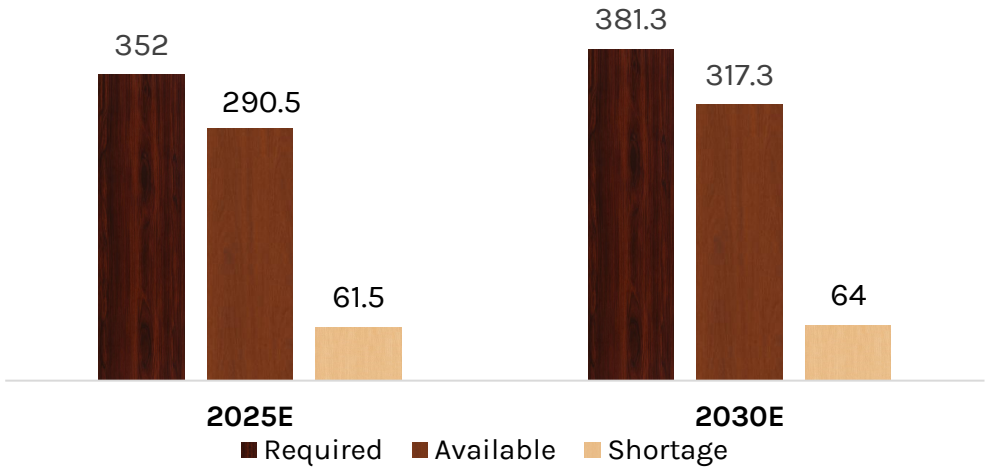
India's Housing Shortage

64 Million

Estimated housing-unit shortage by 2030

Source: CRISIL Intelligence

India's Housing Shortage



Government-Led Affordable Housing Development

1.27 Cr+

Houses sanctioned under PMAY-U and PMAY-U 2.0

1 Cr

Additional families targeted under PMAY-U 2.0

Source: Ministry of Housing & Urban Affairs

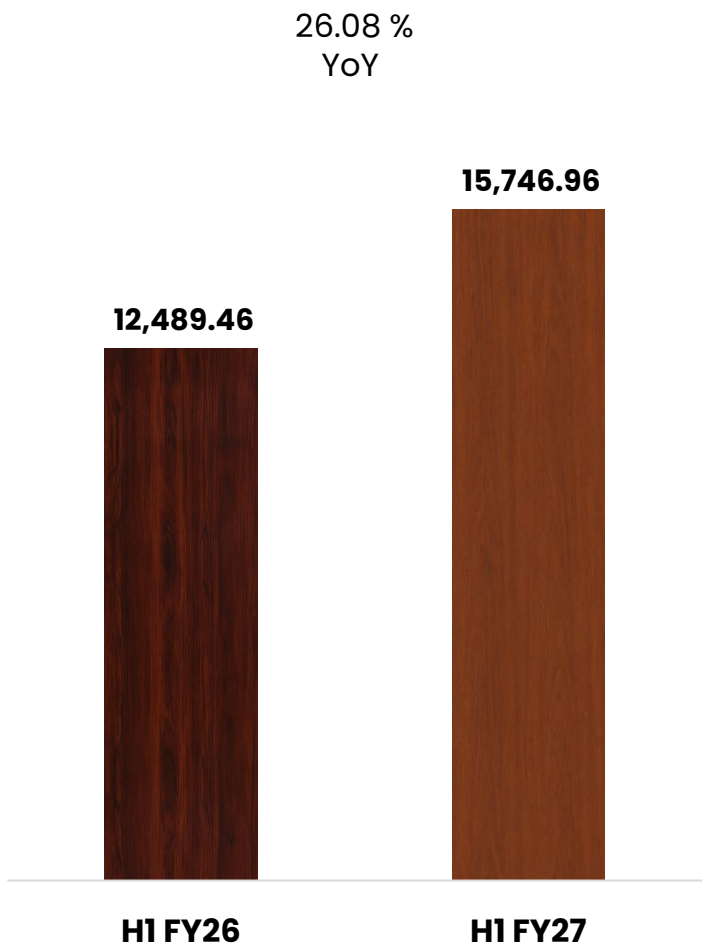
Financials Overview



Half Yearly Key Financial Indicators

(All Figures In ₹ Lakhs)

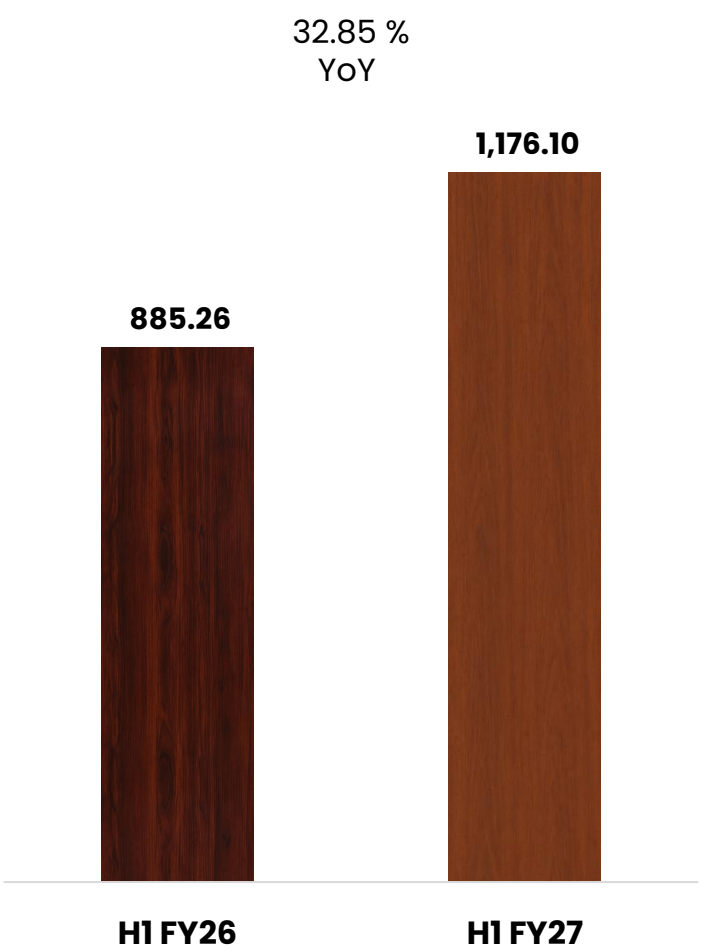
Revenue From Operations



EBITDA



Net Profit



Half Yearly Key Financial Indicators

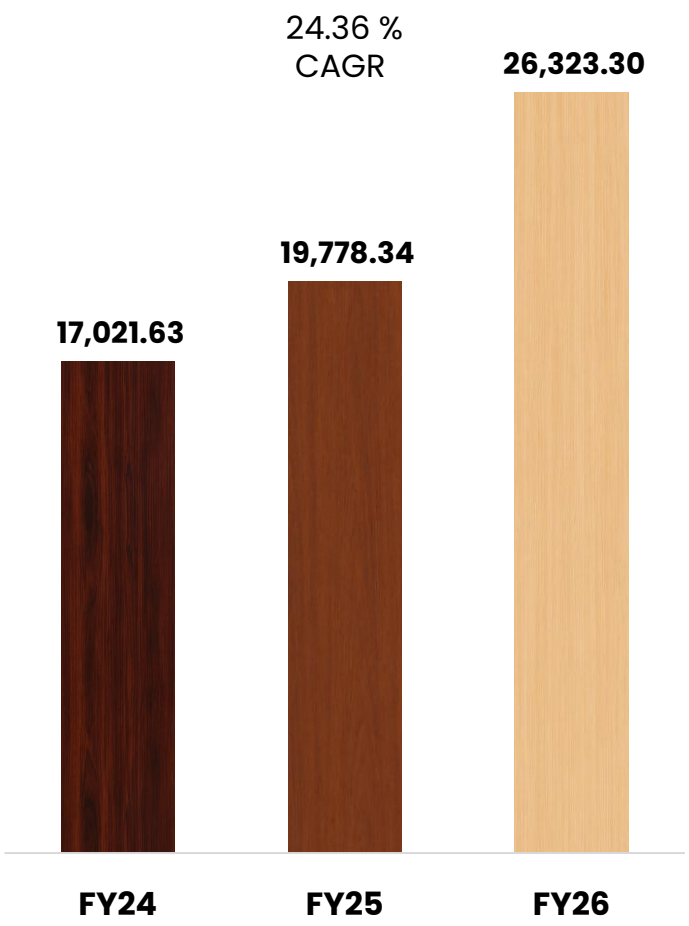
(All Figures In ₹ Lakhs and Margins in %)

Income Statement	H1 FY27	H1 FY26	YOY
Revenue from Operations	**15,746.96**	**12,489.46**	**26.08%**
Other Income	42.93	17.33	
Total Revenue	**15,789.89**	**12,506.79**	**26.25%**
Cost of Materials Consumed	9,985.85	8,165.15	
Purchases of Stock-in-Trade	1,468.77	600.92	
Changes in Inventories	-917.03	-354.04	
Employee Benefit Expense	767.32	563.22	
Other Expenses	2,127.38	1,839.13	
Total Expenses	13,432.29	10,814.38	
EBITDA	**2,357.60**	**1,692.41**	**39.30%**
EBITDA Margin (%)	**14.93%**	**13.53%**	**140 BPS**
Depreciation & Amortisation	307.78	225.6	
EBIT	**2,049.82**	**1,466.81**	**39.75%**
Finance Costs	444.68	289.74	
Profit Before Tax	1,605.14	1,177.07	36.37%
Current Tax	-257	-234	
Prior Year Tax	-164.65	-59.49	
Deferred Tax	-7.39	1.68	
Net Profit (PAT)	**1,176.10**	**885.26**	**32.85%**
Net Profit Margin (%)	**7.45%**	**7.08%**	**37 BPS**
EPS – Diluted (Rs.)	**8.61**	**6.48**	**32.87%**

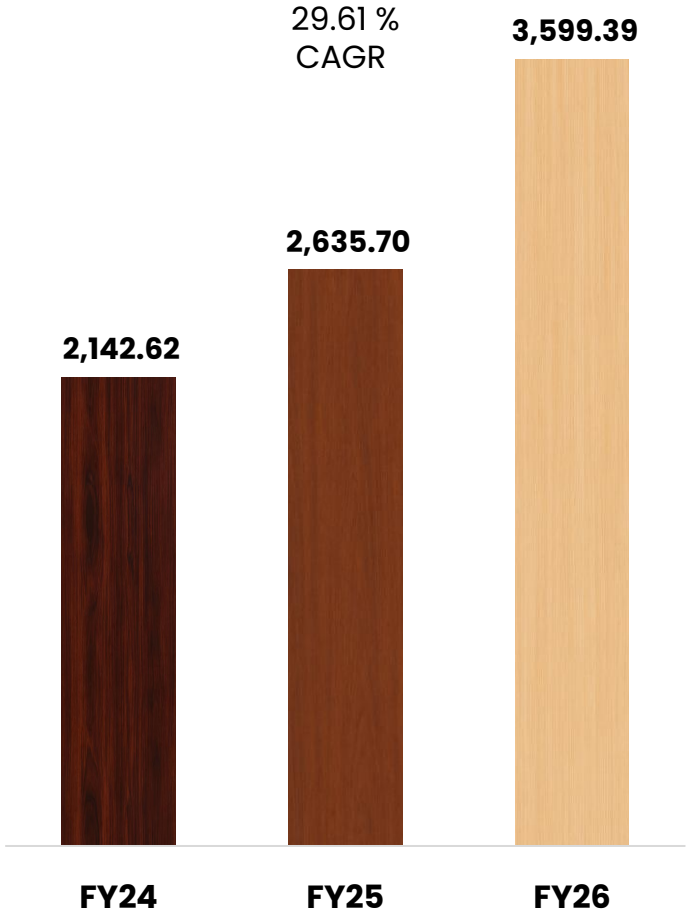
Key Financial Indicators

(All Figures In ₹ Lakhs)

Revenue From Operations



EBITDA



Net Profit



Historic Income Statement

(All Figures In ₹ Lakhs and Margins in %)

PARTICULARS	FY26	FY25	FY24
Revenue from Operations	26,323.30	19,778.34	17,021.63
Other Income	59.31	28.12	18.76
Total Revenue	**26,382.61**	**19,806.46**	**17,040.39**
Cost of Materials Consumed	15,822.20	12,464.63	10,850.91
Purchases of Stock-in-Trade	2,077.73	1,257.61	841.11
Changes in Inventories	(304.02)	(943.52)	(335.06)
Employee Benefit Expense	1,267.28	1,173.58	986.12
Other Expenses	3,920.03	3,218.46	2,554.69
Total Expenses	**22,783.22**	**17,170.76**	**14,897.77**
EBITDA	**3,599.39**	**2,635.70**	**2,142.62**
EBITDA Margin (%)	***13.7%***	***13.3%***	***12.6%***
Depreciation & Amortisation	472.21	363.85	176.40
EBIT	**3,127.18**	**2,271.85**	**1,966.22**
Finance Costs	637.33	521.40	230.79
Profit Before Tax	2,489.85	1,750.45	1,735.43
Current Tax	525.00	305.00	386.10
Prior Year Tax	(1.68)	2.57	(2.72)
Deferred Tax	89.13	156.60	52.31
Net Profit (PAT)	**1,877.40**	**1,286.28**	**1,299.74**
Net Profit Margin (%)	***7.1%***	***6.5%***	***7.6%***
EPS – Diluted (Rs.)	**13.74**	**9.42**	**10.34**

Historic Balance Sheet

(All Figures In ₹ Lakhs)

Equity & Liabilities	FY26	FY25	FY24
Share Capital	1,366.00	1,366.00	1,366.00
Reserves & Surplus	6,945.78	5,068.38	3,782.10
Total Shareholders' Equity	**8,311.78**	**6,434.38**	**5,148.10**
Non-Current Liabilities			
Borrowings	4,675.65	2,777.43	2,352.42
Provisions	54.88	41.54	40.64
Deferred Tax Liabilities (Net)	315.54	226.41	69.81
Total Non-Current Liabilities	**5,046.07**	**3,045.38**	**2,462.87**
Current Liabilities			
Trade Payables – Micro & Small Enterprises	230.57	348.01	278.41
Trade Payables – Others	1,163.12	1,079.91	345.46
Borrowings	5,689.76	4,422.81	2,204.10
Other Current Liabilities	328.28	303.51	248.36
Provisions / Current Tax Liabilities	80.68	55.02	157.49
Total Current Liabilities	**7,492.41**	**6,209.26**	**3,233.82**
TOTAL EQUITY & LIABILITIES	**20,850.26**	**15,689.02**	**10,844.79**

Assets	FY26	FY25	FY24
Property, Plant & Equipment	7,826.93	6,987.42	5,226.66
Intangible Assets	28.33	19.04	22.86
Capital Work-in-Progress	2,607.60	685.49	577.63
Intangible Assets under Development	3.75		
Non-Current Investments	352.73	63.70	63.50
Long-term Loans & Advances	604.72	636.68	293.99
Other Non-Current Assets	80.12	97.67	183.64
Total Non-Current Assets	**11,504.18**	**8,490.00**	**6,368.28**
Current Assets			
Inventories	4,746.25	3,983.05	2,340.02
Trade Receivables	3,498.22	2,787.42	1,788.46
Cash & Cash Equivalents	876.88	213.70	173.69
Other Current Assets	224.73	214.85	174.34
Total Current Assets	**9,346.08**	**7,199.02**	**4,476.51**
TOTAL ASSETS	**20,850.26**	**15,689.02**	**10,844.79**

Historic Cash Flow Statement

(All Figures In ₹ Lakhs)

Particulars	FY26	FY25	FY24
Net Cash Flow from Operating Activities	1,587.34	386.19	1,188.40
Net Cash Flow from Investing Activities	(3,452.25)	(2,468.50)	(3,874.90)
Net Cash Flow from Financing Activities	2,528.02	2,122.33	2,160.45
Net increase /(decrease) in Cash and cash equivalents (A+B+C)	**663.11**	**40.02**	**(526.04)**
Opening Cash & Cash Equivalents	213.70	173.69	699.73
Closing Cash & Cash Equivalents	876.87	213.70	173.69

Investment Rationale

Integrated Manufacturing & Capacity Expansion

Fully integrated Lasundra facility enhances production efficiency, cost optimisation and operating leverage.

Diversified Product Portfolio

Over 2,000 SKUs across PVC, WPC and uPVC segments reduce product dependence and support cross-selling.

Strong Financial Growth & Margin Expansion

FY26 revenue grew 33.1% to ₹263.23 crore, while PAT increased 46.0% to ₹18.77 crore, reflecting improving operational scale

Established Pan-India Distribution Network

Presence across 20+ states and UTs, supported by 4 depots, enables deeper market penetration.

Renewable Energy-Led Cost Optimisation

The 7.5 MW captive solar plant is expected to save ₹35–40 lakh monthly in electricity costs.

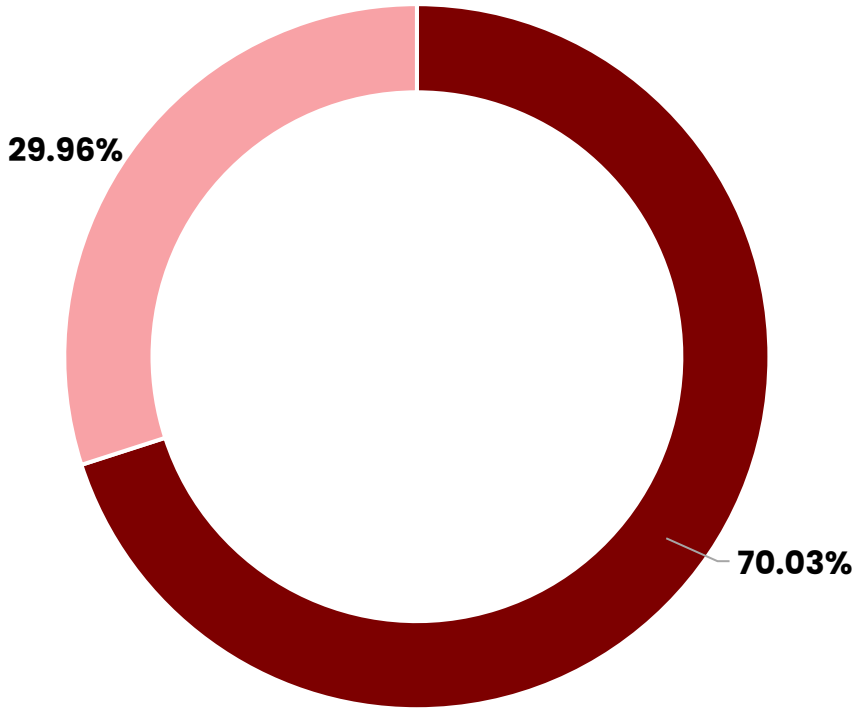
Favourable Industry Tailwinds

Rising demand for modern building materials and wood alternatives supports long-term growth opportunities.



Historic Cash Flow Statement

Shareholding Pattern



Shareholding data as of Sept 2026

Market Metrics

Current Market Price	₹219.80
52 Week High/Low	₹268.80 / 139
Market Capitalization	₹ 292.42 Cr
Face Value	₹10
BSE SCRIP CODE	BSE - SME: 543939

Market price data as of 05th November 2026

THANK YOU



KAKA INDUSTRIES LIMITED

Address: 501 & 601 Sahitya Business Park,
Near Sahajanand Business Park,
S P Ring Road, Nikol, Ahmedabad- 382350
Phone: +91-85111 39999 |+91-99747 00343
Email: info@kakaprofile.com
Website: www.kakaprofile.com

ORIM CONNECT
(Investor Relations Partner)

Address: 220, Corporate Avenue, Goregaon,
Mumbai, Maharashtra 400063
Phone: +91 82085 63201
Email: letsconnect@orim.in
Website: www.orim.in/orim-connect/