PUNJAB CHEMICALS
AND CROP PROTECTION LTD.
CIN NO. L24231PB1975PLC047063
Regd. Office & Works
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Ref. : PCCPL/2026-27
Date: July 31, 2026

BY E FILING

The Manager Department of Corporate Services BSE Limited **MUMBAI-400 001** Re: BSE Scrip Code: 506618	The Manager Listing Department National Stock Exchange of India Limited **MUMBAI-400 051** NSE Scrip Symbol: PUNJABCHEM

Sub: Investor Presentation - Financial Overview – Q1 of FY27

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation of the Company for the first quarter of FY27.

We request you to take the above information on records.

Thanking you,

Yours faithfully,
For **PUNJAB CHEMICALS AND CROP PROTECTION LIMITED**

RISHU
Digitally signed by RISHU
Date: 2026.07.31 13:42:28 +05'30'

RISHU CHATLEY
COMPANY SECRETARY
& COMPLIANCE OFFICER
(ACS 19932)

Encl: as above

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AND CROP PROTECTION LTD.
ISO 9001:2015, ISO 14001:2015 & ISO 45001:2018 Certified Company

50 YEARS EXISTENCE 1975 - 2025

INVESTOR PRESENTATION
Q1FY27

Safe harbor

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Q1FY27 CONSOLIDATED RESULT HIGHLIGHTS

Result highlights

PUNJAB CHEMICALS AND CROP PROTECTION LTD.

- Registered a revenue of **INR 347 Cr** in Q1FY27 growing **9%** YoY. The growth is driven by improvement in exports sales. New products contributed 14% in Q1FY 27 growing by 40% on YoY basis
- **Gross margins** stood at **36.6%** for the quarter**, up by 355 bps YoY** is attributable to product mix, efficiency gains and price increase
- **EBITDA** for Q1FY27 stands at **INR 41 Cr** growing **18.8%** YoY with a margin of **11.8%** fueled by operational efficiencies and a refined product portfolio
- **Profit After Tax** for the quarter stood at **INR 22 Cr,** delivering a growth of **7% YoY.** PAT Margins for Q1FY27 stood at **6.4%**
- **New Products:** Capacity enhancement for new intermediates for Agro intermediate successfully commercialized with more efficient process and volume growth is expected to be 100% in current financial year
- **Strategic Partnership:** Commercial lot supplied for 2 of the 3 MoU products. Volume pick up will start from Q4FY27 onwards
- **Domestic Market Expansion:** 2 intermediate herbicide products launch planned in Q3/Q4FY27

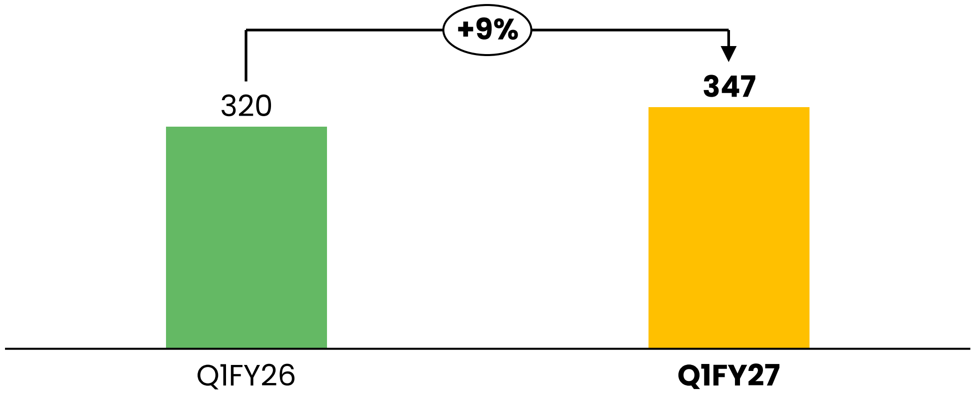
Q1FY27

REVENUE	EBITDA	PAT
INR 347 Cr	**INR 41 Cr**	**INR 22 Cr**
▲ +8.7% YoY	▲ +18.8% YoY	▲ +7.0% YoY

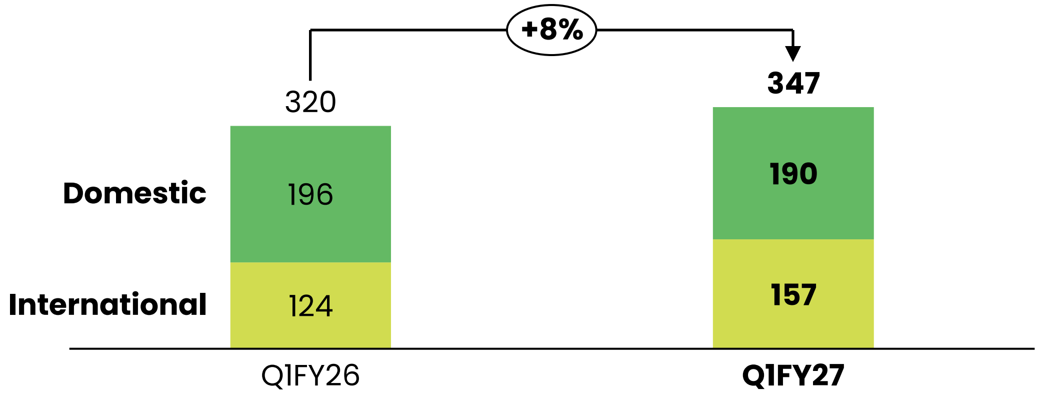
Q1 FY27 Financial performance

PUNJAB CHEMICALS AND CROP PROTECTION LTD.

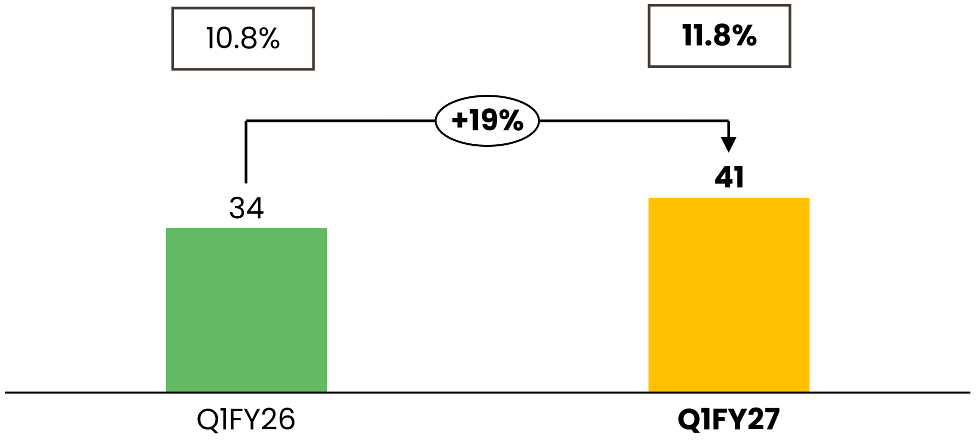
REVENUE



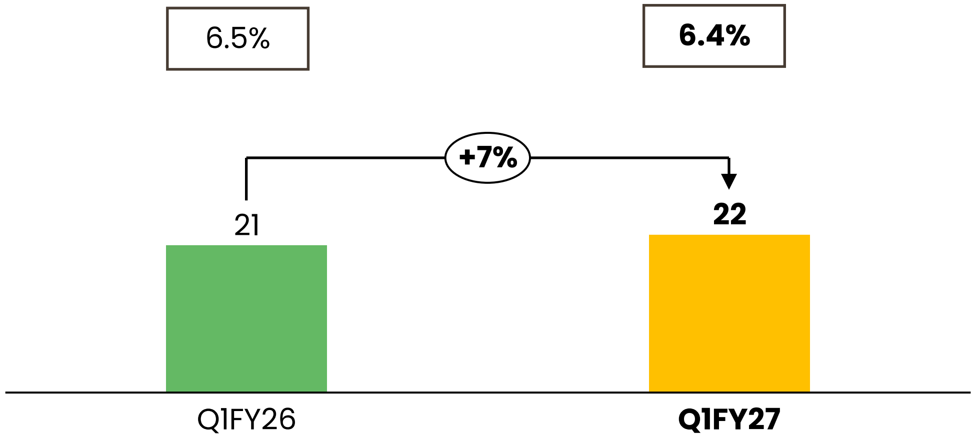
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN



PAT & PAT MARGIN



All figures in INR Cr

Consolidated profit & loss statement

Particulars (INR Cr)	Q1FY27	Q1FY26	YoY %	Q4FY26	QoQ %	FY26
Revenue	**347.2**	**319.5**	**8.7%**	**208.6**	**66.5%**	**1,029.8**
COGS	220.1	213.9		105.5		617.0
Gross Profit	127.1	105.6		103.1		412.8
Gross Margin %	**36.6%**	**33.1%**		**49.4%**		**40.1%**
Employee Expenses	34.1	24.8		28.5		104.2
Other Expenses	52.2	46.5		47.0		190.5
EBITDA	**40.8**	**34.4**	**18.8%**	**27.5**	**48.3%**	**118.1**
EBITDA Margin %	**11.8%**	**10.8%**		**13.2%**		**11.5%**
Depreciation	7.3	6.5		8.7		28.6
Finance Cost	4.1	4.0		5.0		16.8
Other Income	0.7	3.7		2.3		13.7
Profit before exceptional items and tax	**30.1**	**27.6**		**16.2**		**86.4**
Exceptional Item	-	-		-		-2.1
Profit before Tax	**30.1**	**27.6**		**16.2**		**84.3**
Tax Expense	8.0	7.0		5.2		20.3
Profit after Tax	**22.1**	**20.6**	**7.0%**	**11.0**	**101.0%**	**64.0**
PAT Margin %	**6.4%**	**6.5%**		**5.3%**		**6.2%**
EPS (in INR)	18.0	16.8		9.0		52.2

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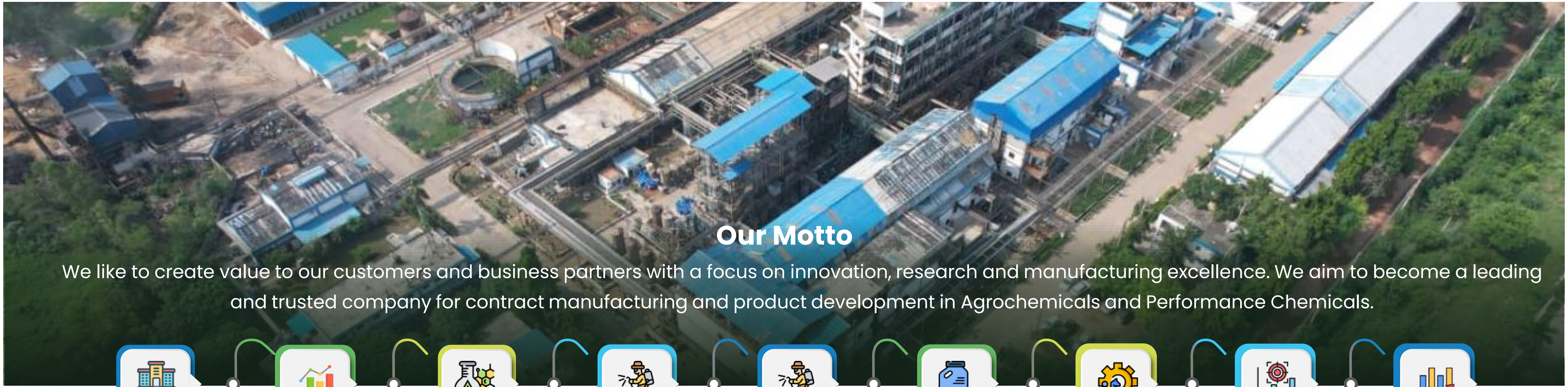
COMPANY OVERVIEW

Punjab Chemicals - at a glance

Established in 1975, PCCPL has developed expertise in complex chemistry over 5 decade long journey. We have separate synergistic Agrochemicals, Specialty Chemicals and Industrial chemical divisions with state-of-the-art manufacturing facilities across India



Our Motto

We like to create value to our customers and business partners with a focus on innovation, research and manufacturing excellence. We aim to become a leading and trusted company for contract manufacturing and product development in Agrochemicals and Performance Chemicals.

1975
Established as JV between Excel Ind. And Punjab State

1978
Listed in Stock Exchange

1983
Entered into Specialty Chemicals Business

1995
Launch of first Agrochemical Product

2003
Entered Pharmaceutical business with acquisition of Alpha Drugs

2010
Launch of first product in CRAMS Business

2016
Strategic shift to CRAMS business

2025
Enhanced focus of new products mass generating pipeline for growth. Launched several new products

2026
Highest turn over of INR 10.3 Bn

Production facilities

2 Manufacturing facilities at Derabassi & Lalru in Punjab | 1 facility in Pune, Maharashtra with food grade certification

Derabassi & Lalru plants are certified with ISO 9001:2015 , ISO 14001:2015 and ISO 45001:2018. Pune unit is certified with GMP & ISO 22000

- Multiple production blocks catering to different products category. Reactor capacity more than 2,000 KL
- Capability to handle more than 40 chemistries and ability to handle extreme operating conditions
- Derabassi and Lalru units are Zero Liquid Discharge (ZLD) and water is recycled post treatment
- Pioneered usage of renewable bio-mass for energy needs and using RICE Husk as fuel
- Trained manpower, more than 30 years experience in Agro/Specialty Plants operations, Regular training and skill upgradation
- Strong EHS systems, processes, regular inspection/audits. Adoption of Process Safety Management (PSM) practices
- Dedicated production blocks based on product category
- Continuously exploring new technologies for carbon footprint reduction

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BUSINESS STRATEGY

Value centric business model built on niche products and long term partnerships

Business Strategy focused on diversification, addition of niche products and margin expansion

PARTNER FOR CONTRACT MANUFACTURING

We continue to build CDMO portfolio with following strengths:

- Faster Turnaround
- Quality delivery with safety & reliability
- Inhouse R&D to add value to customer and long-term sustainability
- Trust, IP protection and transparency

GROWTH APPROACH

- Continue to expand product portfolio for CDMO and direct sales
- Increase R&D effort to expand catalogue products for pharma/ performance chemicals
- Expand chemistries and add
- Enhanced safety standards

PRODUCT DIVERSIFICATION

- We operate in Agrochemicals, Pharma and Industrial chemical space
- New product pipeline being developed across different sectors and segment diversification with fair balance between Agro and Performance chemicals

MARGIN EXPANSION DRIVERS

- Product portfolio expansion
- Backward Integration
- New product addition focusing on complete value chain (multi step)
- Technology Adoption

Our global clientele

The brand names /logos mentioned are the property of their respective owners and are used here for identification purpose only

Sustainable competitive advantages driving growth

PUNJAB CHEMICALS AND CROP PROTECTION LTD.

Efficient Operator / cost competitive
- We focus to Develop products with efficient processes and ensure competitiveness
- Good Engineering practices used in plant/process design

Manufacturing & R&D Capability
- Availability of technically trained manpower
- Working on diverse chemistry in R&D and adding 6-8 new products every year

Consistent Track Record
- Historical association with MNC & Domestic clients
- Consistent Track record and reliable partner of choice in India

Changing Industry Dynamics
- Global manufacturers are looking to decrease high dependency on China
- Poised to take-up this challenges and helping customers during the shift in supply chain

Strategic Direction
- Working towards partnering with more customers / MNC and develop new products
- Focus on R&D, integrated supply chain & new technologies

Prudent Capital Allocation driving growth in ROCE

Low Debt to Equity

Attractive End Market Dynamics & Healthy Growth

Punjab Chemicals has the advantage of being a go-to CDMO provider for both domestic & international agrochemical companies, thus, positioned to gain further advantages as the industry expands

Shaping next phase of growth

Targeting higher value intermediate business to capture upstream value, support global clients, and enhance export orientation

New Products

Backward Integration
R&D efforts for backward integration for long term sustainability and profit margin improvement

New Molecule
Additional new products commercialized trials planned in H2 FY27

R&D Portfolio
R&D and piloting pipeline of more than 25 products at R&D and pilot stage

Portfolio diversification
New product addition is from different industry sectors like Performance chemicals, Fuel additives and intermediates

Capacity Expansion

Company has earmarked **~INR 100 crore capex** (two multi-purpose plant to cater to growth over next 2-3 years) for both domestic and export market

Company is also "**actively scouting for a new site**" to support growing operations and product range

The manufacturing expansion is aimed at catering to new business markets emphasizing export growth orientation

Way forward

PUNJAB CHEMICALS AND CROP PROTECTION LTD.

- R & D Capability and infrastructure development. Doubling the expenditure on R & D over next 2 years
- Expected incremental revenue of INR 120–150 crore over the next 2–3 years from new product lines
- Pilot Plant revamp to handle product commercialization and successful trials for new Chemistries
- Market diversification: Domestic vs export balance, specialty chemicals & intermediates to grow their share
- Focused approach to increase portfolio of high value intermediates and catalogue products in addition to CDMO business
- New Production site being explored to cater future growth and business momentum
- Increase share of catalogue products based on R&D, Technology Development and backward integration
- Focused on improving margins through scale, higher-value product mix, efficiency gains, and deeper integration
- Signed three exclusive MoUs with global customers for high-value agrochemicals & intermediates; Lots supplied for 2 of the 3 MoU products for market trials
- Continued focus on existing product competitiveness by regular investment in technology and asset renewal

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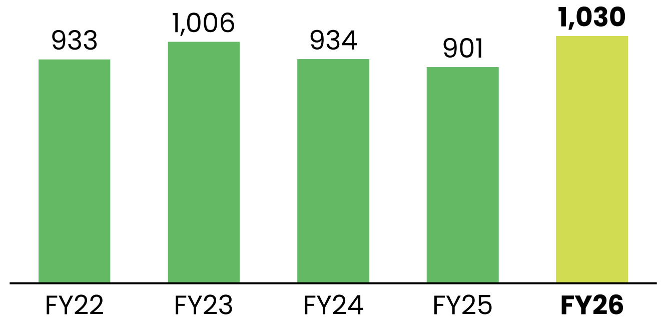
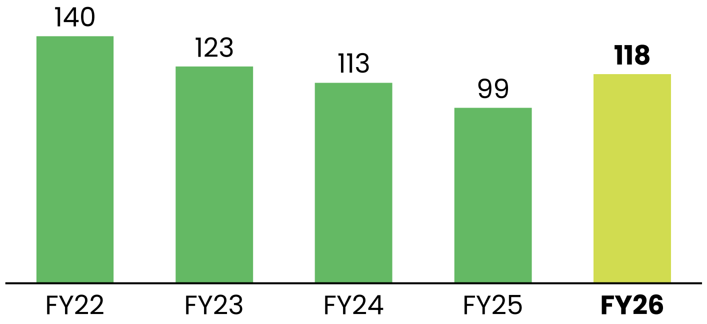
PERFORMANCE TRACK RECORD

Performance track record

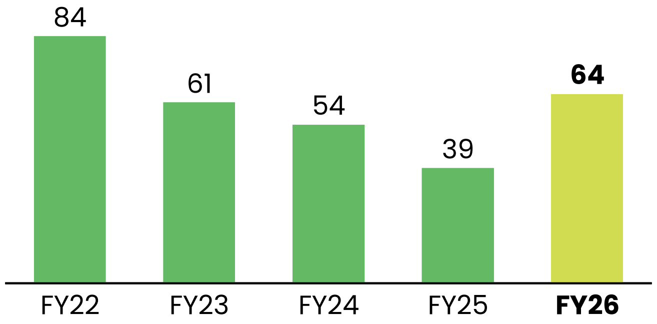
REVENUE (INR Cr)



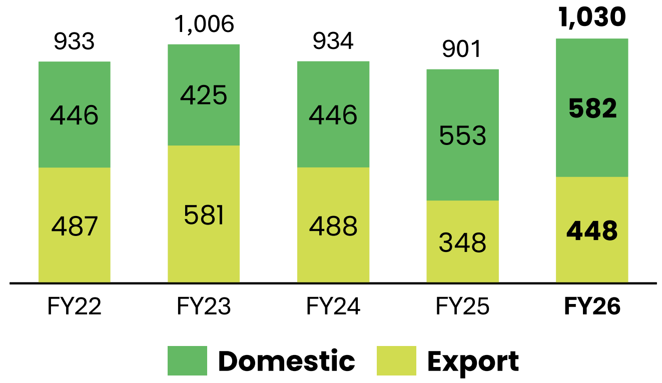
EBITDA (INR Cr)



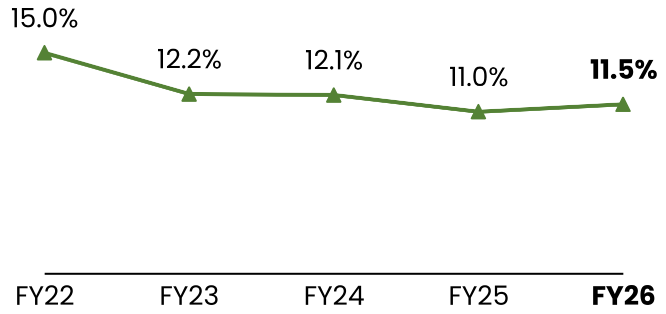
PAT (INR Cr)



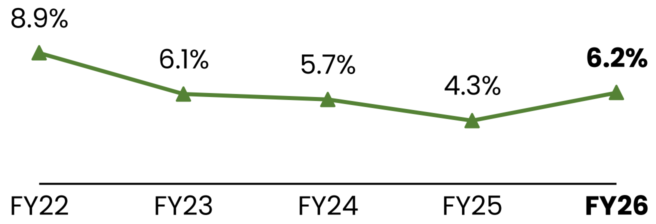
GEOGRAPHICAL SPLIT (INR Cr)



EBITDA MARGIN (%)

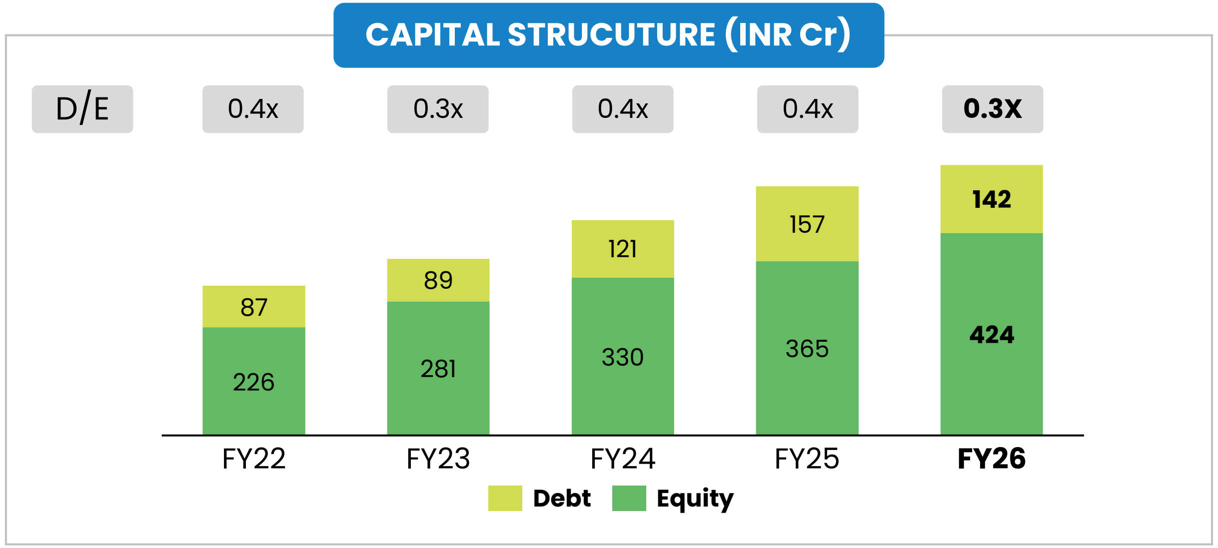


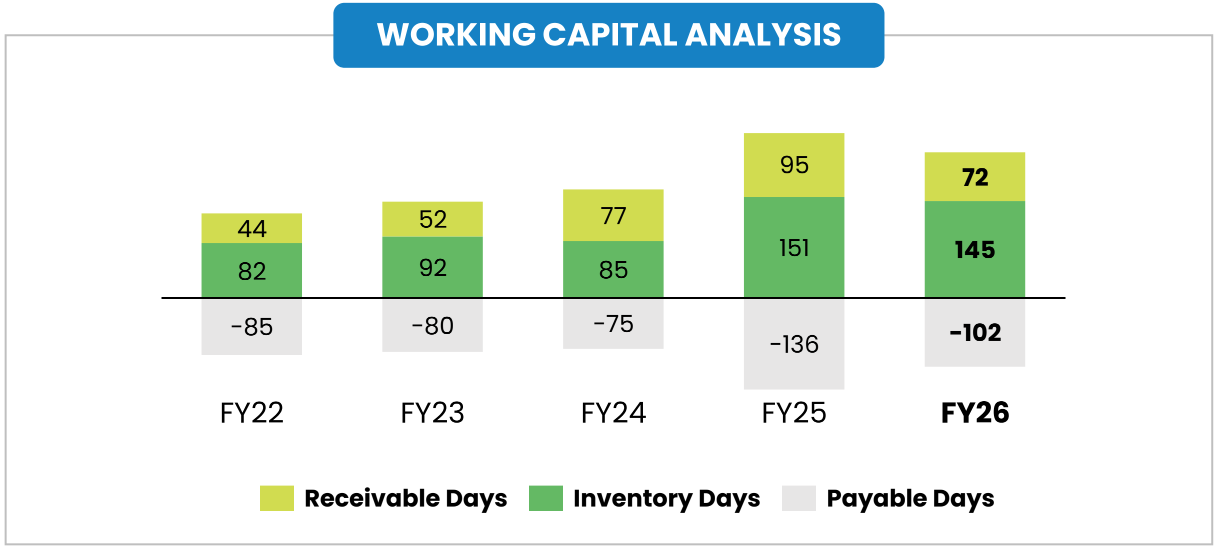
PAT MARGIN (%)

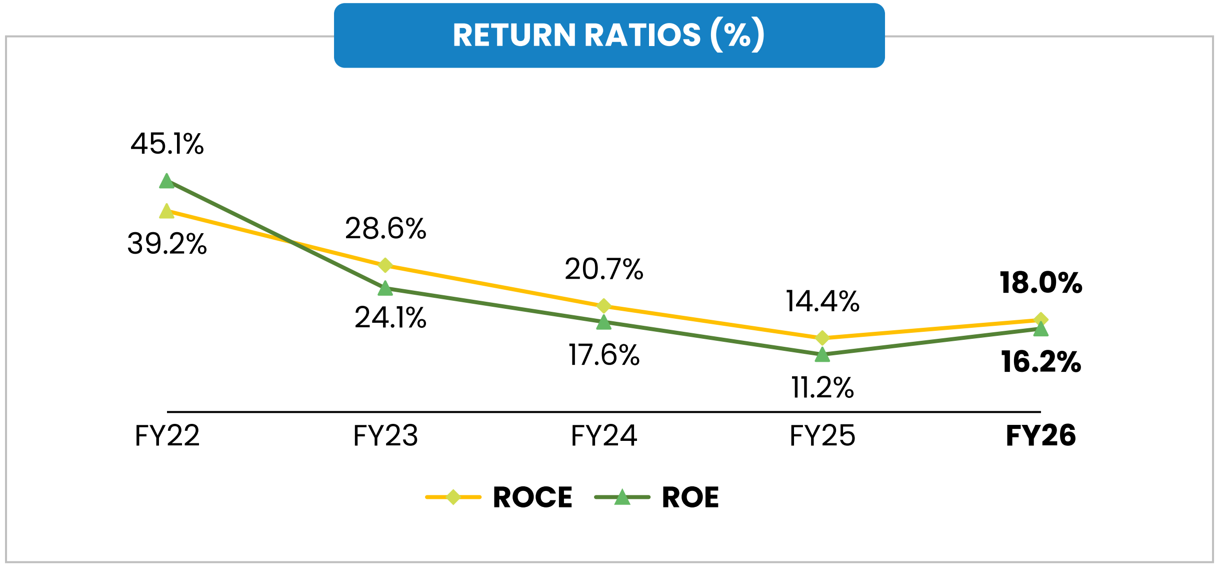


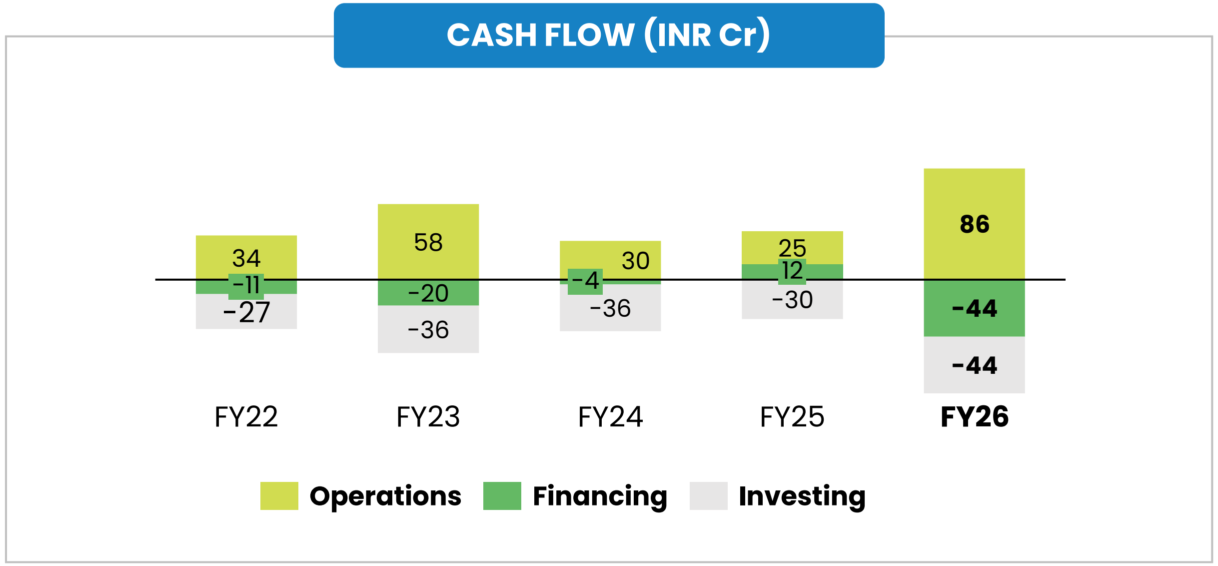
Performance track record

PUNJAB CHEMICALS AND CROP PROTECTION LTD.









Empowering communities through focused CSR programs

Company:

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Punjab Chemicals and Crop Protection Ltd.
CIN: L24231PB1975PLC047063

Mr. Devender Gupta, CFO
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Meeting Request Link

THANK YOU