

May 29, 2026

To,

**National Stock Exchange of India Ltd.**

**Symbol: UNIMECH**

**BSE Limited**

**Scrip Code: 544322**

**Sub: Intimation of Investor Presentation**

Dear Sir/Ma'am,

In continuation to our letter dated May 22, 2026, pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclose the copy of Earnings Presentation on Audited Financial Results of the Company for the quarter and year ended March 31, 2026, which is being placed on the Company's website, for the Earnings Conference Call scheduled on Friday, May 29, 2026.

Thanking You,

Yours Faithfully,

**For Unimech Aerospace and Manufacturing Limited**

**(Formerly known as Unimech Aerospace and Manufacturing Private Limited)**

**Ramakrishna Kamojhala**

**Whole Time Director and CFO**

**DIN: 07004517**

**Encl: Annexure-A**





unimech

# Unimech Aerospace and Manufacturing Limited

*“Global Precision Engineering Platform”*

## Investor Presentation

Q4 FY26 – May 2026

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**Anil Kumar P**  
Chairman & Managing Director

*“FY26 was a defining year for Unimech as we continued to strengthen our strategic positioning, expand our global footprint, and invest in future growth despite a volatile global operating environment and muted customer ordering during much of the year. Business momentum improved meaningfully in Q4, supported by normalization in customer ordering patterns and improving demand visibility across key markets.*

*During the year, we expanded our international presence through the joint venture with the Yusuf Bin Ahmed Kanoo Group and enhanced our product and engineering capabilities through the acquisition of Hobel Bellows. We also deepened our qualification-led engagement across aerospace, semiconductor, defense, and energy sectors, secured meaningful nuclear-related orders, and continued to invest in manufacturing capabilities, infrastructure, and talent to support long-term growth.*

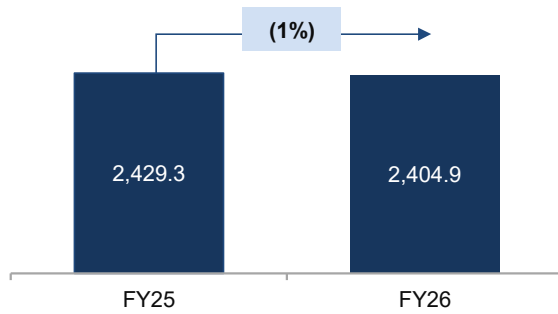
*Our current order book stands at approximately Rs. 314 crore, with customer engagement levels remaining healthy across key segments. While we remain mindful of evolving geopolitical and global trade dynamics, we believe Unimech is today strategically stronger, operationally more resilient, and better positioned to capitalize on long-term opportunities across aerospace, energy, defense, and advanced industrial sectors.*

*As the strategic investments made over the past few years begin to mature, we remain confident in our ability to deliver sustainable long-term growth while continuing to build a globally competitive precision manufacturing platform.”*

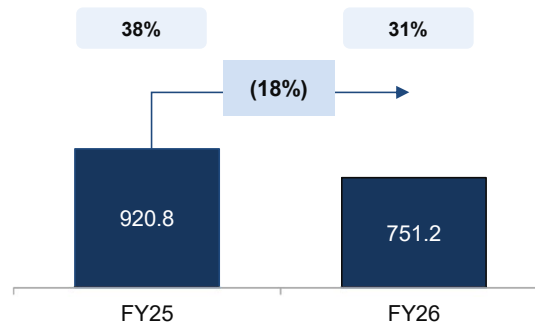
# Financial Highlights – FY26 & Q4FY26

## Financial Performance – FY26 vs FY25

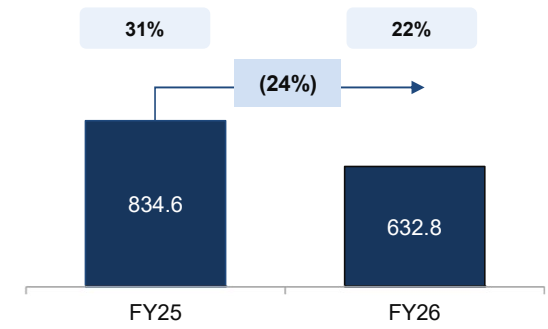
Revenue (INR Mn)



EBITDA (INR Mn) & Margins (%)

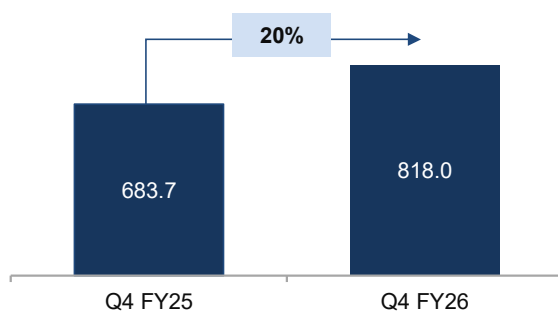


PAT (INR Mn) & Margins (%)

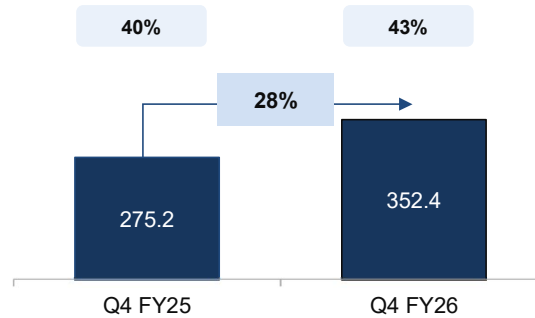


## Financial Performance – Q4 FY26 vs Q4 FY25

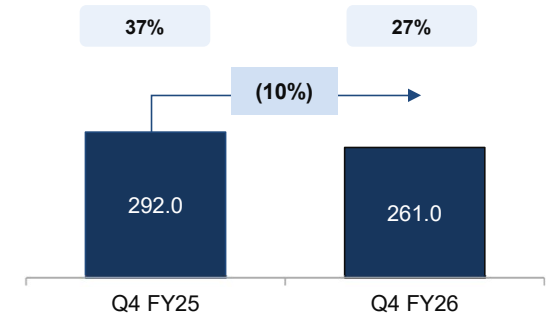
Revenue (INR Mn)



EBITDA (INR Mn) & Margins (%)



PAT (INR Mn) & Margins (%)

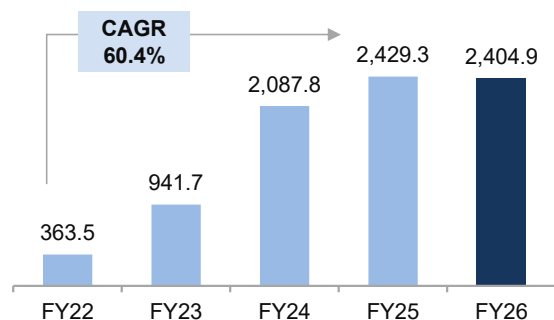


Note: Figures in parenthesis denotes negative numbers

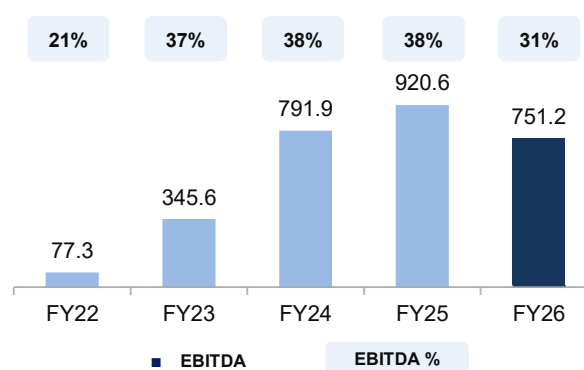
# Financial Highlights - Consolidated Trend



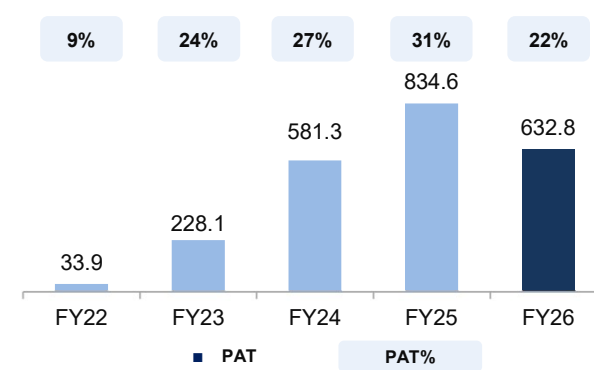
Revenue from operations (INR Mn)



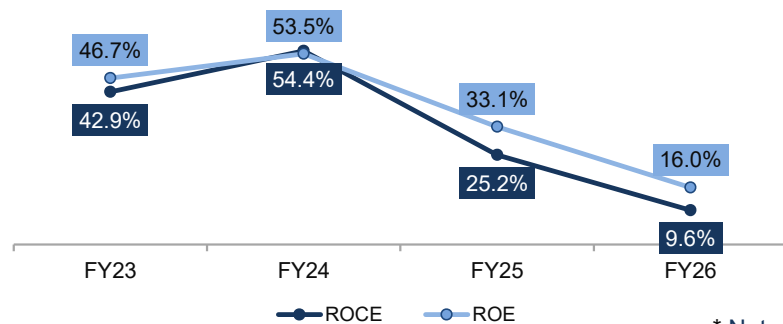
EBITDA (INR Mn) and EBITDA Margin (%)



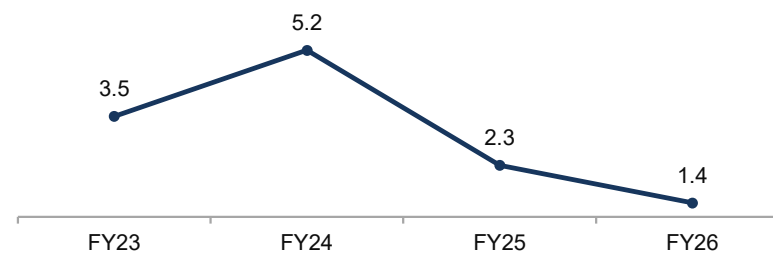
PAT (INR Mn) and PAT Margin (%)



ROCE<sup>1</sup> & ROE (%)



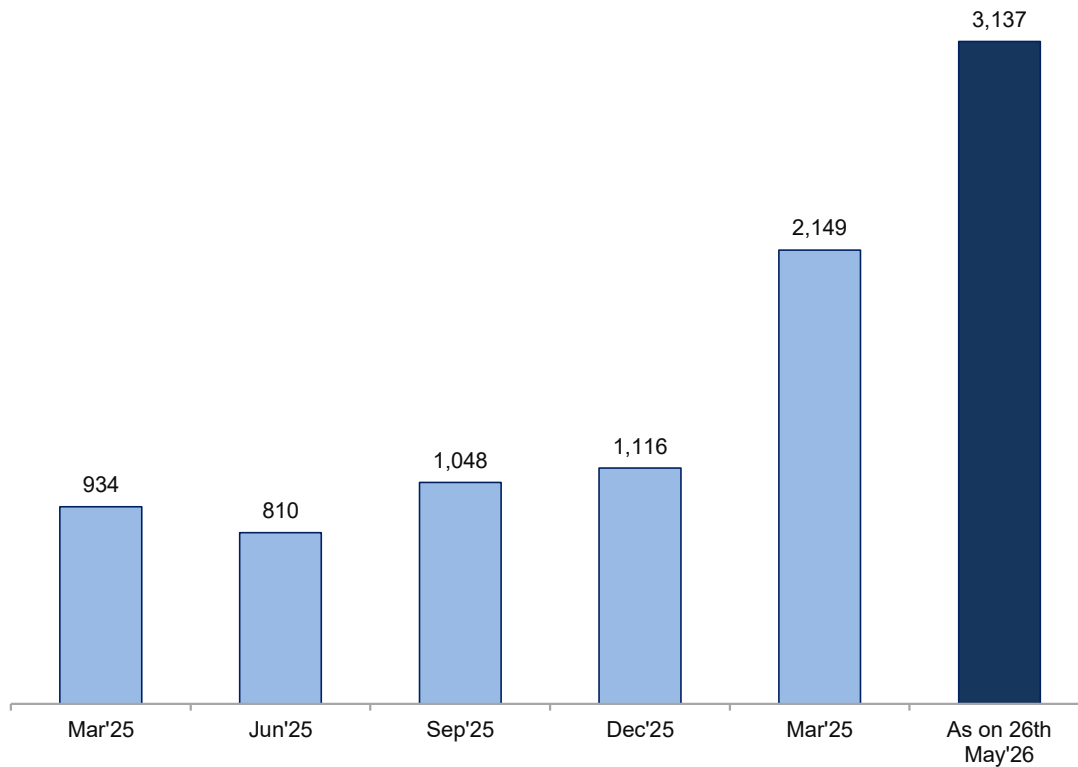
Fixed Asset Turnover Ratio (times)



\* Net capex addition in FY26 – INR 55.1 cr (Op Gross Block- INR 157.4 cr PY) has pulled down ROCE, ROE and FA turnover

Note: 1. Adjusted with un-utilized cash raised from Pre-IPO and IPO until 31<sup>st</sup> March 2026

## Improving Order Book (INR Mn)



### Order Book highlights

- ❑ Total Order Book as on May 26<sup>th</sup> is INR 3,137 million (Unimech : INR 2,067 million & Hobel Bellows : INR 1,070 million)
- ❑ Order wins from Nuclear business – INR 866 million (included in Total Order Book)
- ❑ Apr'25-Mar'26 received orders worth INR 3,831 million, highest ever inflows

## Business Overview

# Unimech: A Global Precision Manufacturing Platform



Unimech specializes in precision engineering and manufactures and supplies critical parts and components such as aero tooling, ground support equipment, electro-mechanical sub-assemblies and other such components for the aerospace, defence, energy, and semiconductor industries

## Our Business offerings

### 1 Aero Tooling / MRO Tooling

Manufacturing Aero Engine and Air-Frame Tools; Facility at KIADB Aerospace SEZ. Manufactures specialized aero engine tools for LEAP, Pratt & Whitney and Rolls Royce engines; airframe tools for Airbus & Boeing

### 2 Precision Parts and Assemblies

Manufacturing of precision parts and assemblies for Aerospace & Defence, Energy, Semi-conductor and other Emerging Industries; Facility at KIADB Aerospace Park, Bengaluru

## Key Industries Served



Aerospace



Nuclear



Defence



Semi - Conductors



Energy

## Capabilities



High mix medium & low volume Products



Build to Print

Build to Spec.

## Geographical Presence



- Catering to **7** countries
- Serving **35** customers
- **89%** export revenue

## Key Customers



Tier-1 Engine Tool Licensees



Engine OEMs



Aircraft OEMs



MRO shops

## Qualified Delivery parts



**4,718 SKUs**

tooling and precision complex sub-assemblies

**1,205 SKUs**

precision machined parts

## Capacity



**2,75,000 sq ft** across manufacturing units



**853** employees



Nuclear PSU

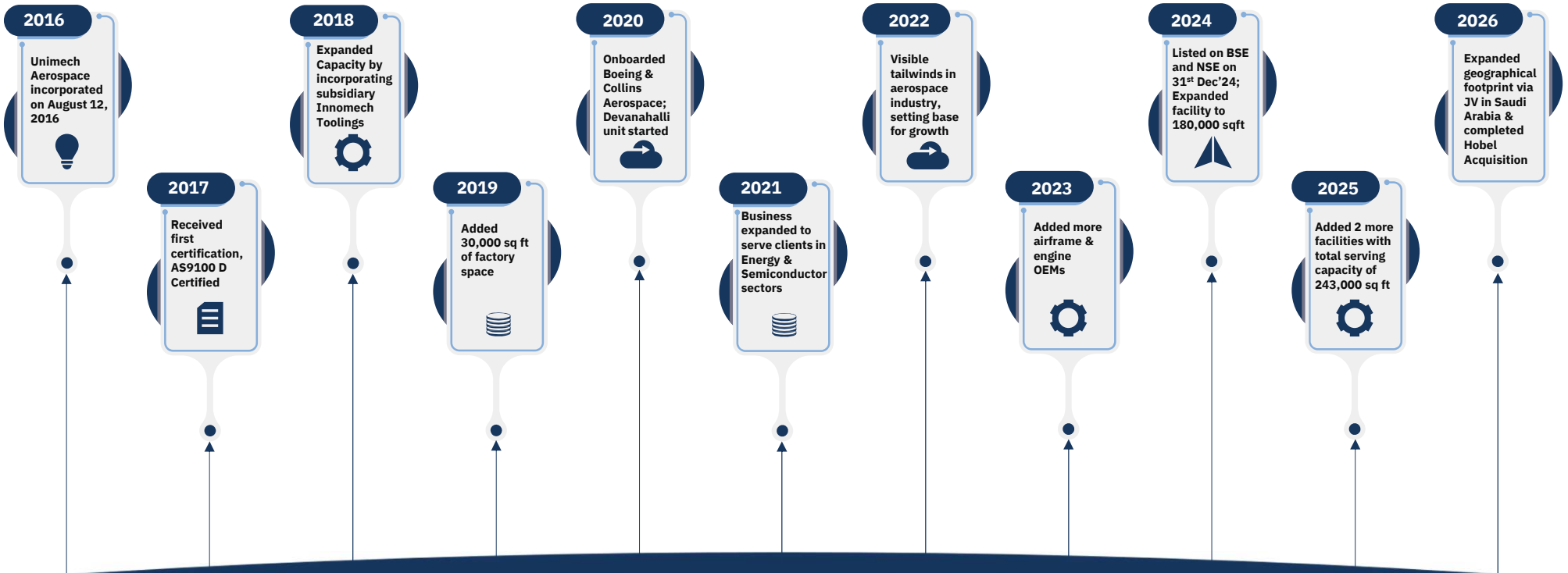


Defence Cos



Semi-conductor equipment's OEMs

# Building the Platform: Unimech's Journey

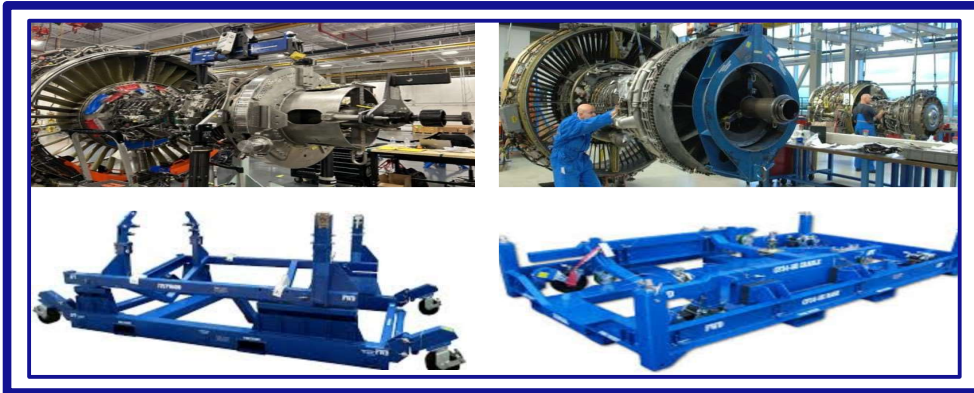


**FY 2025-26 : Added 2 new facilities | Expanded Geographical footprint via JV in Saudi Arabia |  
FY 2026-27: Acquired ~100% stake in Hobel Bellows in April'26**

# Aero Tooling / MRO Tooling / GSE

Product Portfolio | Aero Engine and Airframe tooling for Aero Engine OEMs, Airframe OEMs, and their licensees





## Aero-engine tools



## Aero-frame tools



### Customers

-  Tier-1 Engine Tool Licensees
-  Engine OEMs
-  Aircraft OEMs
-  MRO shops




### Business expansions highlights

- **Talent pool** – 696 employees as on Mar'26
- **Customers** – Currently serving 18 customers

### Growth Strategies

- Qualify for high volume and more complex tools
- Increase exclusive contracts with clients
- Target larger wallet share with clients with increased capacity
- Increasing capacity for faster execution.

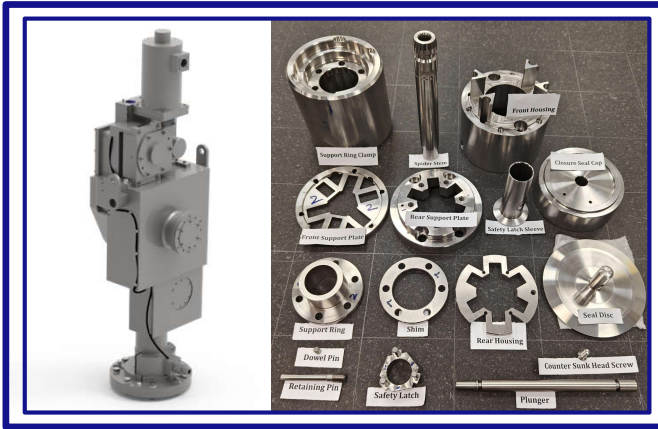
### Industry Growth Factors

-  Increase in global aircraft fleet
-  Increase in demand for MRO services and MRO centres
-  Ageing aircraft and replacement cycles

# Precision Components and Assemblies

Product Portfolio | Precision parts, components and assemblies for the Nuclear, aerospace, defense and other emerging segments




## Nuclear



## Aerospace, Defence, Energy, Semi-conductor and other emerging segments



### Customers

-  Nuclear PSU, Oil & Gas
-  Aerospace & Defence Cos
-  Semi-conductor equipment's OEMs




### Business expansion highlights

- **Talent pool** - Total employee strength of 157 employees as of Mar'26
- **Customers** - Currently serving 17 customers, with 1 customer in pipeline

### Growth Strategies

- Increasing capacity
- Completing approval process for more sub-systems and components
- Diversifying across industries by onboarding new clients
- Focus on new energy related projects

### Industry Growth Factors

-  Growth of end-user industries
-  Growing procurement from India for Precision Components
-  Global shift towards renewable energy, Installations of additional nuclear plants and capacity addition in existing plants

## Strategic Initiatives

# Hobel Bellows – A capability led acquisition

## Strengthening precision engineering capabilities



### Strategic capability expansion

Adds manufacturing capability, mission critical metallic bellows and exhaust systems to Unimech's engineering portfolio



### New industry & end markets

Entry into high growth segments of power generation, rail, marine, defense, energy etc.



### Global Customer Access

Access to long standing relationships with leading global OEMs across Europe, North America & India

## About Hobel Bellows

	<b>Established</b>	2007
	<b>People</b>	290+ team members
	<b>Manufacturing Facility</b>	2,00,000 sq. ft. in Visakhapatnam SEZ
	<b>Operations</b>	~90% exports
	<b>Expertise</b>	Metallic Bellows and Exhaust manifold systems & Assemblies
	<b>Customer Relationships</b>	13+ years of relationships with Global OEM's
	<b>Certifications</b>	ISO 9001:2015, IATF 16949:2016, ISO 14001

## Product Portfolio



Bellows



Expansion Joints



Flexible metallic hoses



Sheet Metal Fabrications



Exhaust Pipes with bellows Assembly

## Strategic fit with Unimech Aerospace and Manufacturing

- Strengthening precision engineering capabilities and product portfolio
- Enables entry into new high value end use industries
- Expands global footprint and customer base
- Strong platform for cross selling

## Differentiated technology & Manufacturing Excellence

- **Advanced Manufacturing:** Robotics, precision forming, hydroforming, laser welding, Pipe bending and sheet metal fabrication etc.
- **Proprietary Capabilities:** Multi-ply bellows design, EJMA FEA, helium leak testing
- **World Class Quality:** Zero defect focus with rigorous quality assurance
- **Global Standards:** Compliant with ASME, PED & international quality norms
- **Automation drive:** Invested in Robotics & advanced automation

# Kanoo–Unimech Joint Venture - Advanced Machining & Remanufacturing Platform | Saudi Arabia

## Strategic JV Formation

51:49 JV between Unimech Aerospace (India) and Kanoo Group (Saudi Arabia) to establish an advanced machining & remanufacturing facility at MODON, Dammam Industrial Area.

## Target Markets

Upstream & downstream oil & gas, utilities, and mining, addressing growing localization demand for precision engineering services.

## Investment & Capabilities

USD 30 million project with 23 advanced CNC machines deployed over three years and API / ISO-certified processes.

## Financial Profile

~USD 30 million revenue by Year 5; expected break-even in Year 3

## Strategic Significance

Establishes Unimech's energy-sector platform beyond nuclear, anchoring long-term presence in Saudi Arabia's industrial ecosystem.



**Unimech and Yusuf Bin Ahmed Kanoo (YBAK) enters a strategic Joint Venture to build advanced precision manufacturing platform in Saudi Arabia, on January 20<sup>th</sup>, 2026**

Strong Partnership synergies

Policy-Backed Demand Tailwinds

Attractive, Capital Efficient Returns

Scalable Regional Platform

**About The Yusuf Bin Ahmed Kanoo (YBAK)** - YBAK group of companies founded in the Kingdom of Bahrain in 1890, is one of the oldest, most respected and diversified family-owned business conglomerates in the Middle East. With a legacy spanning over 135 years, YBAK operates across multiple sectors including shipping & logistics, travel & leisure, industrial & energy solutions, machinery, chemicals, oil & gas services, power & water, and real estate. The Group has a strong regional footprint across Saudi Arabia, Bahrain, UAE, Oman, and Qatar, supported by global partnerships with leading international companies. Known for its emphasis on long-term partnerships, operational excellence, and ethical business practices, the YBAK has evolved into a globally connected enterprise, committed to innovation and sustainability.



## Acquired ~30% stake in Dheya Engineering

Exclusive manufacturing agreement for production of micro gas turbine engines developed by Dheya and manufactured by Unimech, including orders for sub systems

PORTFOLIO



Micro Gas Turbine



H2 Anode Blower



Turbo Generator

PARTS



## Key Highlights

- ✓ DET-500 successfully validated at up to 90% load capacity with 500+ runtime minutes and 100+ successful test cycles.
- ✓ DET-200 certification and qualification testing progressing on track; limited certification targeted by end of H1.
- ✓ Secured initial orders from a Tier-1 Defence supplier for 2 engines for validation, with potential scale-up opportunity
- ✓ ECU program achieved successful in-house control logic validation; scalable architecture under development.

01



## Market Development

Enhancing our global footprints in strategic regions thereby enriching customer experience for exiting clients and expanding reach to new markets

02



## Market Penetration

Capturing higher market shares and increase the wallet size from the current customers.

- Opportunities of growth :
- Growth in MRO industry
  - Growth in aircraft fleet
  - Opportunities in nuclear industry

03



## Product Development

Manufacturing of high precision products thereby enhance our ability to manufacture components for nuclear, semi-conductors , robotics which are high mix & low volume category products

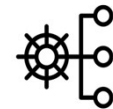
04



## Capacity Building

Increase in manufacturing capacity to serve the increasing demand both internationally and domestically

05



## Capability Development

Focus on growth by undertaking opportunistic inorganic acquisitions and partnerships with customers

## Summary of Financial Statements

## Consolidated Statement of Profit & Loss

Particulars (INR in million)	Q4 FY26	Q4 FY25	Y-o-Y	Q3 FY26	Q-o-Q	FY26	FY25	Y-o-Y
<b>Revenue from operations</b>	<b>818.0</b>	<b>683.7</b>	<b>20%</b>	<b>337.2</b>	<b>143%</b>	<b>2,404.9</b>	<b>2,429.3</b>	<b>(1%)</b>
<b>Expenditure</b>								
Material & Conversion cost	217.6	223.3	(3%)	98.3	121%	728.6	744.0	(2%)
Employee benefit expenses	155.8	93.8	66%	121.1	29%	534.2	460.1	16%
Other expenses	92.2	91.4	1%	102.3	(10%)	390.9	304.6	28%
<b>Total Operating Expenses</b>	<b>465.6</b>	<b>408.5</b>	<b>14%</b>	<b>321.8</b>	<b>45%</b>	<b>1,653.8</b>	<b>1,508.6</b>	<b>10%</b>
<b>EBITDA</b>	<b>352.4</b>	<b>275.2</b>	<b>28%</b>	<b>15.4</b>	<b>2187%</b>	<b>751.2</b>	<b>920.6</b>	<b>(18%)</b>
Depreciation and amortisation expense	71.6	39.4	82%	68.8	4%	262.6	105.6	149%
Finance cost	112.5	10.5	971%	16.0	604%	153.9	43.7	252%
<b>EBT</b>	<b>168.3</b>	<b>225.3</b>	<b>(25%)</b>	<b>(69.4)</b>	<b>(343%)</b>	<b>334.7</b>	<b>771.3</b>	<b>(57%)</b>
Other income	147.6	101.6	45%	109.0	35%	469.7	247.7	90%
<b>PBT</b>	<b>315.9</b>	<b>326.9</b>	<b>(3%)</b>	<b>39.7</b>	<b>696%</b>	<b>804.4</b>	<b>1,019.0</b>	<b>(21%)</b>
<b>Tax Expense</b>	<b>53.2</b>	<b>34.3</b>	<b>55%</b>	<b>14.9</b>	<b>258%</b>	<b>167.4</b>	<b>183.7</b>	<b>(9%)</b>
<b>Profit after tax for the year</b>	<b>261.0</b>	<b>292.0</b>	<b>(10%)</b>	<b>23.9</b>	<b>994%</b>	<b>632.8</b>	<b>834.6</b>	<b>(24%)</b>
Materials %	22.0%	22.1%		21.9%		24.5%	21.8%	
Sub-contracting %	4.6%	10.6%		7.3%		5.8%	8.8%	
Employee Benefit %	19.0%	13.7%		35.9%		22.2%	18.9%	
Other expenses %	11.3%	13.4%		30.4%		16.3%	12.5%	
EBDIT%	43.1%	40.2%		4.6%		31.2%	37.9%	
PBT%	32.7%	41.6%		8.9%		28.0%	38.1%	
PAT%	27.0%	37.2%		5.3%		22.0%	31.2%	

## Consolidated Balance Sheet

EQUITY AND LIABILITIES (INR in million)	Mar-26	Mar-25
<b>Equity</b>		
Equity share capital	254.3	254.3
Other equity	7,119.6	6,434.8
<b>Total equity</b>	<b>7,373.9</b>	<b>6,689.1</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
Financial liabilities		
Borrowings	274.8	341.8
Lease liabilities	116.9	103.7
Provisions	24.7	8.4
Deferred tax liability (net)	-	5.5
<b>Total non-current liabilities</b>	<b>416.3</b>	<b>459.3</b>
<b>Current liabilities</b>		
Financial liabilities		
Borrowings	846.1	374.4
Lease liabilities	29.5	23.2
Trade payables	188.8	161.0
Other financial liabilities	204.4	267.0
Provisions	49.6	80.6
Current tax liabilities (net)	89.4	26.8
Other current liabilities	37.5	16.3
<b>Total current liabilities</b>	<b>1,445.2</b>	<b>949.3</b>
<b>Total equity and liabilities</b>	<b>9,235.5</b>	<b>8,097.7</b>

ASSETS (INR in million)	Mar-26	Mar-25
<b>Non-current assets</b>		
Property, plant and equipment	1,777.7	1,427.8
Right-of-use assets	186.0	177.9
Capital work-in-progress	32.4	50.2
Intangible assets	18.7	15.9
Financial assets		
Investments	111.5	49.3
Other financial assets	72.0	16.8
Non Current tax assets (net)	47.2	25.2
Deferred tax assets (net)	2.3	-
Other non-current assets	29.4	278.9
<b>Total non-current assets</b>	<b>2,277.1</b>	<b>2,042.0</b>
<b>Current assets</b>		
Inventories	251.1	197.5
Financial assets		
Investments	4,684.1	3,385.8
Trade receivables	648.0	549.8
Cash and cash equivalents	371.5	1,417.7
Bank balances other than cash & cash eq.	862.4	7.5
Other financial assets	9.6	359.1
Current tax assets (net)	10.6	24.8
Other current assets	121.0	113.5
<b>Total current assets</b>	<b>6,958.3</b>	<b>6,055.7</b>
<b>Total Assets</b>	<b>9,235.5</b>	<b>8,097.7</b>

## Our Founding Team & Board Members

## Founding Team



**Anil Kumar P**  
Co-Founder, CEO & Chairman

- Oversees strategic initiative for business growth and overall business
- **Over 20 years** of experience in manufacturing sector
- B.Tech from Indira Gandhi National Open University, New Delhi
- Previous experience includes **Quality Engineering & Software Technologies Pvt Ltd, CIM Tools Pvt. Ltd etc.**



**Ramakrishna Kamojhala**  
Co-Founder & CFO

- Oversees finance, investor relations and compliance functions.
- **Over 24 years** of experience in the financial and secretarial field in the aerospace manufacturing sector
- Member of ICAI, ICMAI & ICSI, MBA degree from NIBM, Chennai
- Previous experience includes **International Aerospace Manufacturing Pvt. Ltd , GE etc**



**Mani P**  
Co-Founder & Head of Component & Assembly Business

- Oversees operations and delivery
- **Over 30 years** of experience in business operations
- B.tech degree from Indira Gandhi National Open University, New Delhi and MBA from Toulouse Business School, France
- Previous experience includes with **International Aerospace Manufacturing Pvt. Ltd and Maini Precisions Products Pvt. Ltd. , Toyota etc**



**Rajanikanth Balaraman**  
Co-Founder & Chief Growth / Technology Officer

- Oversees strategic growth initiatives, technology and business development functions
- **Around 28 years** of experience in software engineering
- B.tech degree from Bangalore University, Karnataka
- Previous experience includes **MD at National Instruments Ltd, Robert Bosch India Ltd etc.**



**Preetham S V**  
Co-Founder & Head of Tooling Division

- Oversees the aero tooling business
- **Over 19 years** of experience in manufacturing
- B.tech degree from Kuvempu University, Karnataka
- Previous experience includes with **GE Aerospace, Quest Global, Wipro etc**

## Independent Board Members



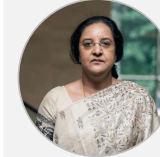
**Ashok Tandon**  
Non-Executive - Independent Director

Renowned management professional with over four decades of experience at the board various industries serving Aerospace/ Defense, Mining/ Metals, Fertilizer, Sugar, and Machine Tool sectors. A law graduate and Fellow Member of The ICSI. Previously he has served as the Executive Director (Company Secretary) at Hindustan Aeronautics Limited (HAL).



**Mr. Mukund Srinath**  
Non-Executive - Independent Director

Seasoned corporate professional with over 35 years of expertise in Legal and Corporate Secretarial matters. A Fellow Member of The ICSI, a law graduate, and a postgraduate in Commerce. He has held leadership roles Caggemini Technology Services India Ltd., iGATE Group, SmithKline Pharmaceuticals Ltd., BPL Ltd., and DISA Ltd. Currently a Corporate Consultant, he brings unparalleled experience in corporate governance and legal affairs.



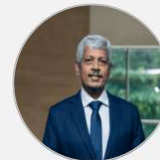
**Ms. Vidya Rajarao**  
Non-Executive - Independent Director

An extraordinary leader in the field of forensic accounting, She is a Chartered Accountant and a Certified Fraud Examiner from the Association of Certified Fraud Examiners (ACFE), USA. Mrs Rajarao has 25 years of experience and has played a pivotal role in numerous forensic accounting assignments, fraud investigations, and regulatory proceedings across India, the USA, UK, and Germany. She was the first Indian elected to the Board of Regents of the ACFE.



**Mr. Pavan Krishnamurthy**  
Non-Executive - Independent Director

Distinguished venture investor and advisor with over 25 years of experience in venture capital, family offices, and advisory services. He is a Chartered Accountant and a graduate in Mathematics, Statistics, and Economics. He has been associated with prominent organizations like Ojas Venture Fund, Nadathur Family Office, Ernst & Young, PricewaterhouseCoopers, and as an advisor to several family offices and businesses.



**Mr. Sridhar Ranganathan**  
Non-Executive - Independent Director

Co-Founder & Director of multiple innovative ventures, including Helyxon, Pristine Concepts, Jokesapart, and the IIT Madras Research Park, Chennai. He has over 30 years experience in health care industry and has served at key roles. He also serves as a Member of the Steering Committee of HRD, Department of Biotechnology, Ministry of Science and Technology, Government of India.

# Thank You



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