

May 26, 2026

To,  
**National Stock Exchange of India Limited**  
(NSE: RATEGAIN)

**BSE Limited**  
(BSE: 543417)

**Sub: Press Release on “RateGain Appoints Heather Moses as Chief Marketing Officer to Strengthen Its AI-First Global Growth Strategy”**

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “RateGain Appoints Heather Moses as Chief Marketing Officer to Strengthen Its AI-First Global Growth Strategy”

Please take the above information on record.

Thanking you.

Yours faithfully,  
**For RateGain Travel Technologies Limited**

**Mukesh Kumar**  
**General Counsel,**  
**Company Secretary & Compliance Officer**  
**Membership No.: A17925**

## RateGain Appoints Heather Moses as Chief Marketing Officer to Strengthen Its AI-First Global Growth Strategy”

**India, 26th May 2026: RateGain Travel Technologies Limited (BSE: 543417, NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for the travel and hospitality industry,** today announced the appointment of Heather Moses as Chief Marketing Officer. Based in Boston, Heather will lead RateGain’s global marketing function, driving category leadership, brand growth, and GTM strategy while overseeing communications, design, demand generation, and integrated marketing initiatives across the company’s expanding portfolio of AI-powered travel and hospitality solutions.

Heather brings more than two decades of experience helping high-growth B2B technology companies scale globally. Most recently serving as Vice President of Corporate Marketing at Cornerstone OnDemand, she has held Chief Marketing Officer roles at Allego and Nexthink, and served as Vice President of Marketing at XebiaLabs, where she helped build the DevOps category from the ground up and delivered two consecutive years of 100% marketing-sourced pipeline. Through her career, she has built high-performing global teams, scaled demand generation engines, and driven measurable commercial impact in competitive, fast-moving markets.

**Bhanu Chopra, Founder and Managing Director, RateGain, said,** “Marketing today sits at the center of growth, category creation, and how companies differentiate in an AI-driven world. At RateGain, we’re building one of the most comprehensive travel technology and travel intent platforms globally, and how the market understands that value matters enormously. Heather has spent her career scaling SaaS brands, building demand engines, and shaping category narratives. That’s exactly the kind of leadership this moment calls for.”

**Heather Moses, Chief Marketing Officer, RateGain, said,** “Travel and hospitality are among the most dynamic and data-rich industries in the world, and RateGain is uniquely positioned at their center. I’m excited to work with the team to sharpen how we communicate that value and build a marketing engine that drives durable growth across every market we serve.”

RateGain continues to expand its global leadership team as it advances its AI-powered platform and grows across key customer segments worldwide.

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### About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world’s largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

### Media Contact:

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