

August 07, 2026

The Secretary,
Listing Department,
BSE Limited,
1st Floor, Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: 543187

The Manager,
Listing Department,
National Stock Exchange of India Limited,
'Exchange Plaza', 5th Floor, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051
Scrip Symbol: POWERINDIA

Subject: Analysts/Investors' Presentation

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Presentation to be made during the conference call with Analysts/Investors as scheduled today i.e., August 07, 2026, for the information of the Stock Exchanges.

The above information is also hosted on the website of the Company at:
<https://www.hitachienergy.com/in/en/investor-relations/analyst-section>.

Kindly take the same on your records.

Thank you,

Yours faithfully,

For Hitachi Energy India Limited

Poovanna Ammatanda
General Counsel and Company Secretary

Encl.: as above

The background of the slide is a photograph of a high-voltage electrical substation. It features large, white, disc-shaped insulators and thick, ribbed, grey cables. The structure is supported by a complex network of metal beams and ladders, with some lighting visible in the upper right corner.

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Hitachi Energy India Ltd Q1 FY26-27 | Analyst Conference Call

N Venu, Managing Director and CEO

Symbol: POWERINDIA | Scrip code: 543187

7th August 2026

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License to operate

Safety

Performance

0.16

Total recordable injury frequency rate (TRIFR)
Target: 0.09

450+

Lifesaving rules inspections performed

100%

High risk hazards closed on time

844

Safety Observation Tours (SOTs) performed

Zero

Non-Conformance Reports (NCRs) open and overdue

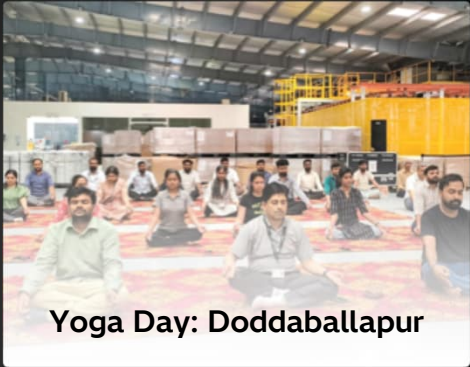
Operations



63
Health Talks and screening programs



20
First Aid & Basic Life support trainings



1300+
Employees participated in International Yoga Day awareness sessions at factories and offices

ESG targets and action plan

Focus	Segments	Targets for 2030 from 2019 levels	Actions and achievements against targets
Planet	Emission	50% reduction in CO ₂ emissions	78% reduction achieved to date. Actions include installation of biofuel boiler in Mysore, electrical retrofits, PPA for renewable electricity
	Renewable Electricity	100% renewable electricity across operations	100% renewable electricity achieved through rooftop solar, PPA and I-RECs
	Water	25% reduction in freshwater use	16% reduction in freshwater use achieved through water recycling, water efficient fixtures and retrofits initiatives
	Waste	50% reduction in waste disposed to landfill or incineration	More than 80% reduction achieved, with 2 sites attaining zero waste to landfill
People	Safety	Zero harm – zero fatalities and serious injuries	Zero fatalities achieved. Actions include HSE masterclass training, HSE Leadership development program training and regular HSE internal audits and self-assessments
	Diversity	Increase female representation from 5.8% to 16-18%	Female representation has increased to 10%
Principle	Corruption	Zero incidents of corruption and bribery	No incidents of corruption and bribery reported

India's energy transition driving grid investments

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Policy support, electrification and digital infrastructure are driving unprecedented power demand growth

Demand Creation

Infrastructure Response



Renewables ¹

500 GW renewables by 2030 driving massive grid integration demand. Green Hydrogen Mission alone to require ~125 GW of renewable capacity by 2030



Transmission ²

Transmission roadmap of Rs 7.9 lakh Cr investment to integrate over 900 GW non fossil by FY35 (CEA)



Industry ³

Proposed ₹1.25 lakh Cr allocation under ISM 2.0 signals stronger semiconductor push



Data center ⁴

India DC capacity to reach 5-8 GW by 2030 with Mumbai & Chennai being hub



Transport ⁵

Indian Railways Rs 14,400 crore program with Kinet Railway Solutions aims to manufacture 120 Vande Bharat Sleeper trainsets.



Distribution ⁶

Peak demand to reach 495 GW by 2035

Solid performance driving growth and building margins

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Rs Crs

Particulars	Q1FY27	Growth YoY(%)	Growth QoQ (%)
Orders	5,096.5	-55.1% ▼	110.4% ▲
Orders (without HVDC)		26.1% ▲	39.7% ▲
Revenue	2,493.7	68.6% ▲	-9.5% ▼
PBT	389.5	120.2% ▲	-12.1% ▼
PAT	294.2	123.5% ▲	-11.0% ▼
Op. EBITDA	399.9	135.0% ▲	-11.6% ▼
Op. EBITDA (%)	16.0%		
OBL (As on)	32,222.1	10.6% ▲	9.0% ▲

Orders in Q1FY27

- **Renewables:** marked a milestone by securing the company's first BESS project in Andhra Pradesh
- **Export:** flagship order of 2GW for wind power evacuation in Europe
- **Industries:** won prestigious order for a 100 GW solar park in western India
- **Data Centers:** secured over 560 MVA power transformers, 800 MVA dry transformers and 230/33KV GIS over multiple data center orders during Q1FY27. Among these, the most significant was a 40x2500 KVA project in Hyderabad, awarded by a leading Indian multinational conglomerate

Key order wins during Q1FY27

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HVDC Order offshore grid connection systems. 2 GW programs aims to contribute to the Dutch, German and European climate goals



First Battery Energy Storage project of 165 MW/330MWh at Hebbatam, Andhra Pradesh



Load Pooling Station and Main Pooling Station, comprising 56 bays of 400 kV GIS and 12.8 km of 400 kV GIB for 100 GW solar park in western India

Powering growth through successful project execution

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Powering India's energy future through collaboration and leadership

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Technical knowledge exchange at Maneja for 10 executives from Bhutan's Druk Green Power Corporation Limited



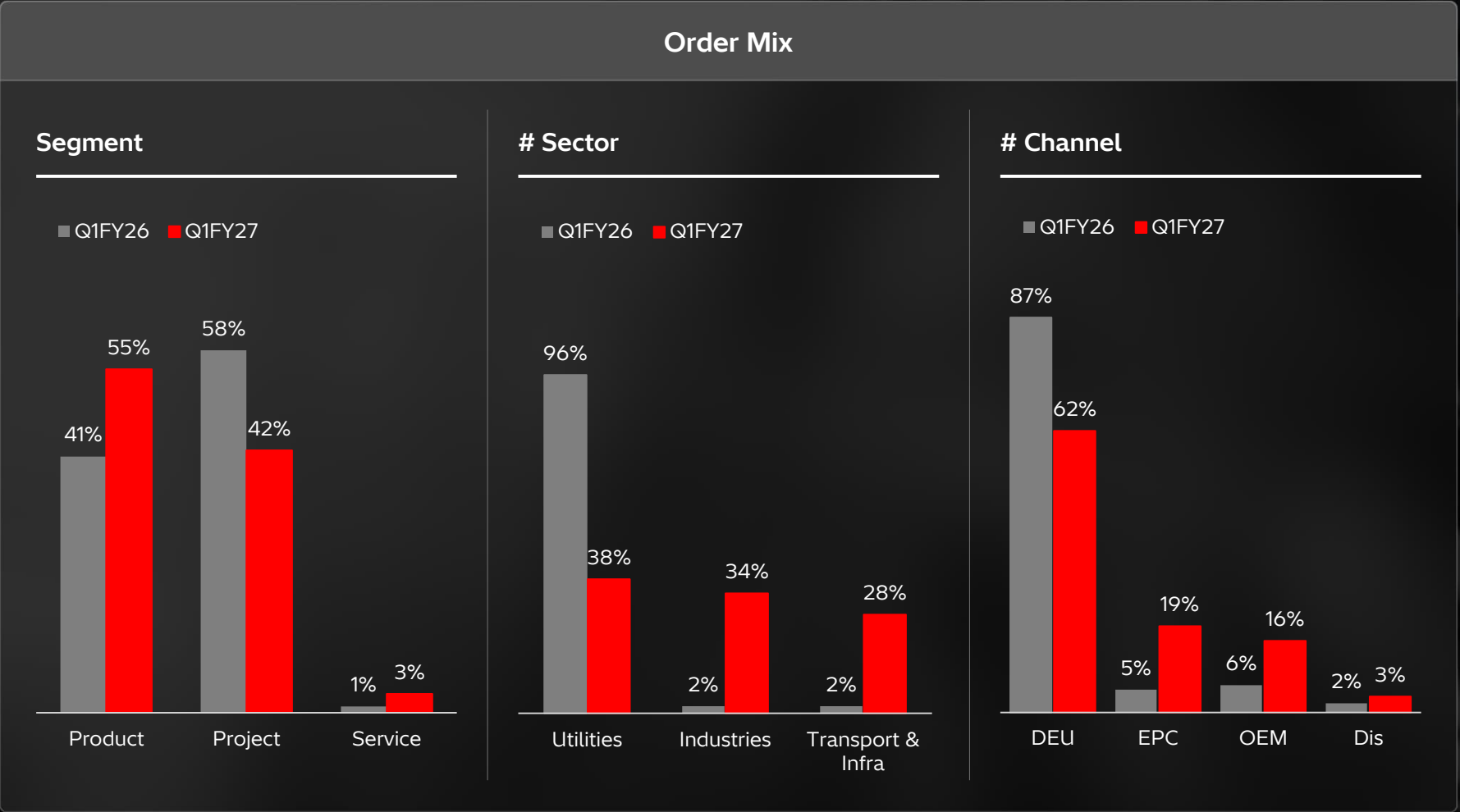
Hosted INNOTHON 3.0 at NIT Warangal focused on AI/ML-enabled digital twins for campus energy systems.



Participated in ELECRAMA 2027, discussing on India's role in shaping the new energy era

Order growth in industries, data center and renewable sectors fueled Q1FY27 performance

# Key segments	Growth
 Transmission*	▼
 Industries	▲
 Data center	▲
 Railway and metro	▼
 Renewables (Wind and solar)	▲



Karjan transformer factory

Strengthening manufacturing future

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Groundbreaking of large power transformer factory in Karjan, Vadodara on June 12, 2026

Rs 2,000 crs* investment to expand transformer manufacturing capacity in India

Event attended by Gujarat CM Bhupendrabhai Patel, dignitaries, and 250+ customers

Supports 'Make in India' and strengthens India's energy self-reliance

December 2028 completion target with significant annual transformer production capacity

Designed as a fully digital, smart manufacturing facility to enhance quality, productivity, and performance

Reinforces Hitachi Energy's commitment to India's energy transition and grid modernization



(Rs Crs)	Q1FY27	Q1FY26	YoY%	Q4FY26	QoQ%
Orders (with HVDC)	5,096.5	11,339.2	-55.1%	2,422.5	110.4%
Orders (without HVDC)			26.1%		39.7%
Revenue from operations	2,493.7	1,478.9	68.6%	2,754.1	-9.5%
PBT	389.5	176.9	120.2%	443.4	-12.1%
PBT margin (%)	15.6%	12.0%		16.1%	
PAT	294.2	131.6	123.5%	330.5	-11.0%
PAT Margin (%)	11.8%	8.9%		12.0%	
Op EBITDA	399.9	170.2	135.0%	452.4	-11.6%
Op EBITDA Margin (%)	16.0%	11.5%		16.4%	

*Margins are calculated as percent of revenue from operations. The Company evaluates profitability based on Operational EBITDA. Operational EBITDA represents income from operations excluding (i) amortization expense on intangibles, (ii) restructuring and restructuring-related expenses, (iii) non-operational pension cost, (iv) gains and losses from the sale of businesses, acquisition-related expenses, and certain non-operational items, (v) foreign exchange/commodity timing differences in income from operations consisting of (a) unrealized gains and losses on derivatives (foreign exchange, commodities, embedded derivatives), (b) unrealized foreign exchange movements on receivables/payables (and related assets/liabilities) (for the QE Jun 30, 2026: loss of INR 36.37 Crores) and (vi) Depreciation expenses on tangibles assets.

Financial statement analysis

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Rs Crs

Particulars	3 months ended 30.06.2026		3 months ended 31.03.2026		3 months ended 30.06.2025		Year ended 01/04/2025 to 31/03/2026	
	Crs	%	Crs	%	Crs	%	Crs	%
<u>INCOME</u>								
Revenue from operations	2,493.7	100.0 %	2,754.1	100.0 %	1,478.9	100.0 %	8,147.7	100.0 %
Other income	57.7	2.3%	57.4	2.1%	50.9	3.4%	239.9	2.9%
Total income	2,551.4	102.3 %	2,811.4	102.1 %	1,529.8	103.4 %	8,387.6	102.9 %
<u>Expenses</u>								
Material costs	1,481.5	59.4 %	1,738.1	63.1 %	822.3	55.6 %	4,874.2	59.8 %
Personnel expenses	162.0	6.5%	174.1	6.3%	145.3	9.8%	642.8	7.9%
Other expenses	426.7	17.1%	394.1	14.3%	347.0	23.5%	1,374.4	16.9%
Exchange & commodity loss	60.0	2.4%	31.5	1.1%	9.4	0.6%	4.1	0.1%
Depreciation	28.5	1.1%	26.9	1.0%	25.0	1.7%	104.3	1.3%
Finance costs	3.3	0.1%	3.4	0.1%	4.0	0.3%	12.8	0.2%
Total expenses	2,161.9	86.7 %	2,368.1	86.0 %	1,353.0	91.5 %	7,012.5	86.1 %
Profit before exceptional items	389.5	15.6 %	443.4	16.1 %	176.9	12.0 %	1,375.2	16.9 %
Excep. Item - Impact of labor codes	-	0.0 %	-	0.0 %	-	0.0 %	54.2	0.7 %
Profit before tax	389.5	15.6 %	443.4	16.1 %	176.9	12.0 %	1,320.9	16.2 %
Tax expense	95.4	3.8 %	112.9	4.1 %	45.3	3.1 %	333.1	4.1 %
Profit for the quarter / year	294.2	11.8 %	330.5	12.0 %	131.6	8.9 %	987.8	12.1 %

Markets

Strengthen the core – renewables, utilities, HVDC, industries and infrastructure.

Harness new segments – data centers, BESS and expand at the edge

Focus and drive exports, service and digital

Business

Strengthen BU service offerings

Operational excellence to improve productivity, quality & AI adoption

Convert strong backlog into revenue & margin growth

Capacity Expansions

Function

Reinforce safety culture

Drive productivity and cost discipline

Upskill & cross-skill workforce for energy transition

Build capacities to support long growth

Q&A

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For further information,
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Investor Relation

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