

# GOPAL SNACKS LIMITED

(Formerly known as Gopal Snacks Private Limited)

Regd. Office/Unit 1 - Plot No. G2322-23-24, GIDC, Metoda,  
Tal. - Lodhika, Dist - Rajkot - 360021, (Gujarat), India. Ph : 02827 297060  
CIN : L15400GJ2009PLC058781  
email : info@gopalsnacks.com | www.gopalnamkeen.com



Ref: **GSL/CS/SE/Q1/2026-27**

Date: **12.05.2026**

**BSE Limited**

Department of Corporate Services,  
Pheroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400001

**National Stock Exchange Limited**

Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra-Kurla Complex,  
Mumbai – 400051

Script code: **544140**

Symbol: **GOPAL**

**Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir / Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of the Investor Presentation in relation to the Audited Standalone Financial Results of the Company for the quarter and year ended on 31<sup>st</sup> March 2026.

In compliance with Regulation 46 of the Listing Regulations, the Investor Presentation will also be available on the website of the Company at [www.gopalnamkeen.com](http://www.gopalnamkeen.com)

Please acknowledge and take on your record. Thanking You.

**Yours Faithfully,  
For, GOPAL SNACKS LIMITED**

**CS Mayur Gangani  
Head – Legal & Compliance  
cum Company Secretary  
Membership No. F9980**

**Encls: as above**

Unit 2 : GS:Survey No. 435/1A, 432, Pawaddauna Road, NH-6, Village-Mouda, Nagpur - 441104, (Maharashtra), India.  
Unit 3 : G5:Survey. No. 267, 271, 272, 274, Village: Rahiyol - 383310, Taluka - Dhansura, District - Aravalli, (Gujarat), India.





**Q4 and FY2026**  
**Earnings Presentation**  
Gopal Snacks Limited  
BSE: 544140, NSE: GOPAL



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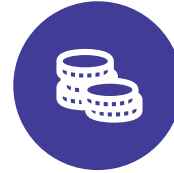
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## ESG Initiatives

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## Manufacturing



6 (Incl. 3 Ancillary units)  
Manufacturing Facilities



375,591 MT  
Total Installed Capacity



40,000 MT  
In-house Cold Storage

## Distribution



13 States and 2 Union  
Territories



953  
Distributors



294  
Owned Logistics  
Vehicles

## Financials (Qtr)



INR 409.6 Cr  
Revenue



INR 31.5 Cr  
EBITDA



INR 29.9 Cr\*  
PAT



Product Portfolio:  
98 Products & 347 SKUs



Vertically Integrated  
Facilities



Sustainability:  
Solar Power and Wind  
Turbine

\*Exceptional item on account of fire of Rs. 17.5 Cr profit was booked in Q4 FY26



# Business Overview



# Q4 FY26 Result Snapshot



## Revenue from Operations

Rs. 409.6 Cr

▲ 2.2% QoQ

▲ 29.0% YoY

## Gross Profit Margin

Rs. 113.4 Cr 27.7%

▲ 2.5% QoQ

▲ 76.9% YoY

## EBITDA Margin

Rs. 31.5 Cr 7.7%

▲ 3.7% QoQ

▲ nm

## PBT\* Margin

Rs. 22.4 Cr 5.5%

▲ 17.8% QoQ

▲ nm

## PAT\*\* Margin

Rs. 29.9 Cr 7.3%

▲ 93.3% QoQ

▲ nm

## Gathiya Segment

Revenue

▲ 1.7% QoQ

▲ 20.6% YoY

## Core Market\*\*\*

Revenue

▲ 2.5% QoQ

▲ 26.4% YoY

## Focus Market\*\*\*

Revenue

▲ 1.5% QoQ

▲ 25.4% YoY

## Other States\*\*\*

Revenue

▼ (2.3)% QoQ

▲ 38.9% YoY

**Focus Market** includes Chhattisgarh, Madhya Pradesh, Maharashtra, Rajasthan and Uttar Pradesh; **Other States** includes Delhi, Bihar, Goa, Jharkhand, Karnataka, Odisha, Telangana, Uttarakhand, Haryana, Dadra and Nagar Haveli, Daman and Diu, Andhra Pradesh and West Bengal

\* PBT before exceptional items

\*\* Exceptional item on account of fire Rs. 0.1 Cr profit was booked in Q3 FY26 & Rs. 17.5 Cr Profit booked in Q4 FY26

\*\*\*Excluding by – products, Wastages, Scrap, Raw material Sales & Subsidy

# FY26 Result Snapshot



## Revenue from Operations

Rs. 1,508.2 Cr

▲ 2.7% YoY

## Gross Profit Margin

Rs. 406.9 Cr 27.0%

▲ 10.7% YoY

## EBITDA Margin

Rs. 101.3 Cr 6.7%

▼ (3.8)% YoY

## PBT\* Margin

Rs. 60.1 Cr 4.0%

▼ (19.0)% YoY

## PAT\*\* Margin

Rs. 73.7 Cr 4.9%

▲ nm

## Gathiya Segment

Revenue

▲ 2.8% YoY

## Core Market

Revenue

▼ (1.3)% YoY

## Focus Market

Revenue

▲ 7.8% YoY

## Other States

Revenue

▲ 32.8% YoY

**Focus Market** includes Chhattisgarh, Madhya Pradesh, Maharashtra, Rajasthan and Uttar Pradesh; **Other States** includes Delhi, Bihar, Goa, Jharkhand, Karnataka, Odisha, Telangana, Uttarakhand, Haryana, Dadra and Nagar Haveli, Daman and Diu, Andhra Pradesh and West Bengal

\* PBT before exceptional items

\*\* Exceptional item on account of fire of Rs. 39.3 Cr profit was booked in FY26

## Q4 FY26 Management Commentary



In FY2026, Gopal Snacks demonstrated resilience and operational excellence, delivering a strong performance amidst market dynamics. Revenue from operations was at Rs. 1,508.2 Cr, with a growth of 2.7% compared to the previous year, driven by strong demand across core and emerging markets. Gross margins improved sequentially, reaching 27.0%, supported by strategic cost optimization initiatives and effective management of raw material expenses. EBITDA for the year was Rs. 101.3 Cr, representing an EBITDA margin of 6.7% driven by operational efficiencies.

On the operational front, during this quarter Snacks pallets delivered 23.6% year-on-year growth, supported by strong consumer demand and improved production efficiency. The Gathiya segment also recorded 20.6% year-on-year growth, aided by higher sales and better capacity utilization. These results highlight the effectiveness of our operational initiatives and the continued strength of our product portfolio

We continued to leverage our vertically integrated approach to ensure product quality and supply chain resilience. Our Modasa and Nagpur plants operated at full capacity, with enhanced automation and production efficiencies ensuring timely deliveries to meet customer expectations. Moreover, the shift to bio-coal at the Modasa and Nagpur plants as an alternative energy source amidst the gas supply shortage allowed us to avoid production disruptions and maintain operational continuity, ensuring we met the growing demand for our products without delays.

Our focus on the core and focus markets remained intact, with the appointment of 125 micro-distributors under the SSD model to deepen our regional penetration. A disciplined approach to capacity planning and market development continues to guide our strategy.

To further strengthen our marketing and brand-building efforts, we have implemented bus stop branding, branded stickers on buses, Out-of-Home (OOH) displays, and advertisements on premium digital platforms such as Jio Hotstar, Sony LIV, and Spotify. These efforts enhance brand recall, deepen consumer engagement and strengthen our presence in both urban and regional markets. By leveraging integrated media strategies, we are driving top-of-mind awareness and positioning Gopal Snacks as a preferred choice in the competitive packaged snacks category.

During the year, we took steps to strengthen our Distribution Management System (DMS), aimed at improving supply chain efficiency and providing real-time insights to our distributors. As a result, we further expanded our distribution network to over 953 distributors, compared with 884 distributors in the previous quarter. This expansion has allowed us to penetrate newer markets and improve product availability across urban and rural regions. The increase in our distribution base has significantly enhanced our reach and enabled us to respond more swiftly to shifts in consumer demand. The partnership with Procol has streamlined our procurement, enhanced vendor engagement, and get better price through AI-driven sourcing.











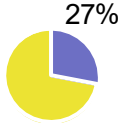
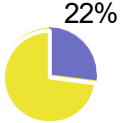
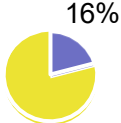
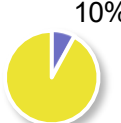

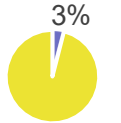
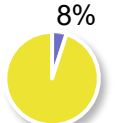

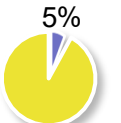
At Gopal Snacks, sustainability is deeply embedded in our business strategy and operations. We are committed to minimizing our environmental impact while maximizing value creation for all stakeholders. Our ESG efforts are focused on addressing key environmental, social, and governance factors, ensuring we not only meet the needs of today's consumers but also contribute positively to the communities and ecosystems in which we operate.

Looking ahead, we are optimistic about FY2027 and beyond. By focusing on product innovation, wider distribution, productivity improvements and technology upgrades, we are well-positioned to seize opportunities in the growing packaged snacks market. Supported by our dedicated team, we remain committed to delivering quality, driving innovation, achieving operational excellence, and creating long-term value for all stakeholders.

**Mr. Bipin Hadvani**  
Chairman and Managing Director

# Diversified Product Portfolio

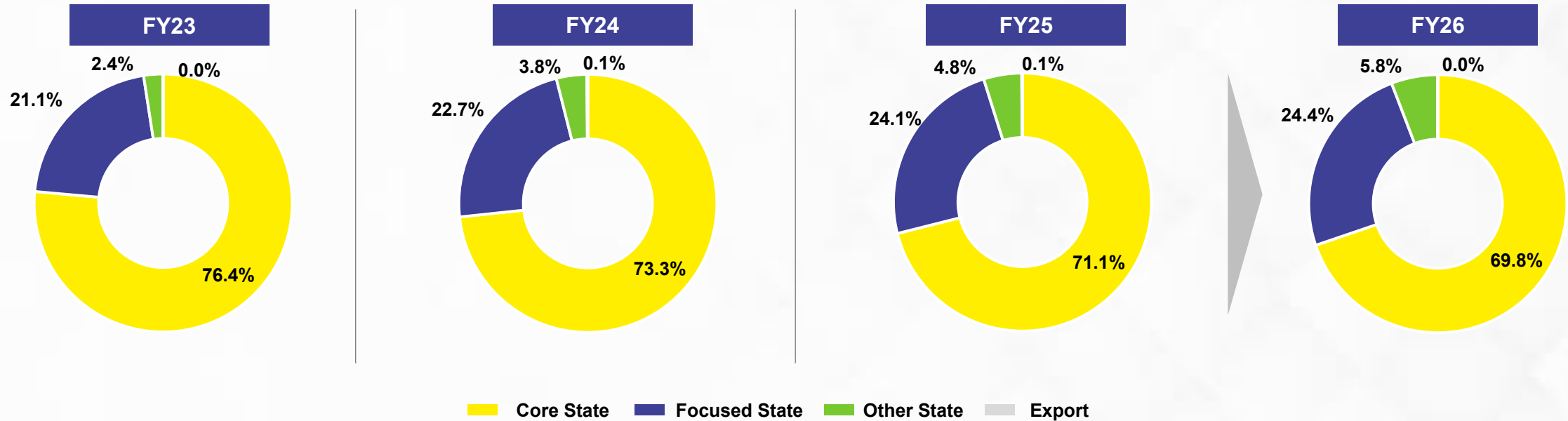


										
Product Types	Gathiya	Namkeen	Snack Pellets	Wafers	Extruded Snacks	Papad	Besan	Spices	Other Products*	
# Products	8	28	12	11	7	2	1	6	23	
Installed Capacity (Mar-26)	89,001 MT	1,08,302 MT	31,372 MT	12,503 MT	10,571 MT	9,920 MT	46,345 MT	9,207 MT	-	
Capacity Utilisation (Mar-26)	36%	28%	48%	55%	26%	21%	74%	10%	-	
Revenue Contribution (Mar-26)**										

\*Other Products include mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll, Washing Bar.

\*\*Balance Revenue Contribution of 6% comes from other products like sale of by-product, wastages, Scraps, raw material & Subsidy

## Gathiya Sales (%)



**Focus State Sales**, experienced a steady increase, from Rs. 89.6 crore in FY23 to Rs. 100.1 crore in FY26. The overall sales mix for focus states reflects a strong upward trajectory, highlighting the growing market penetration and sales potential. This performance indicates the successful expansion and improvement in focus state sales, with expectations for future growth following the ramp-up of operational efficiencies and the new product offerings.

# Expanding Distribution Footprint



Utilizing our extensive distribution network to deliver strong earnings and position the company for sustainable growth

Number of Distributors

953\*

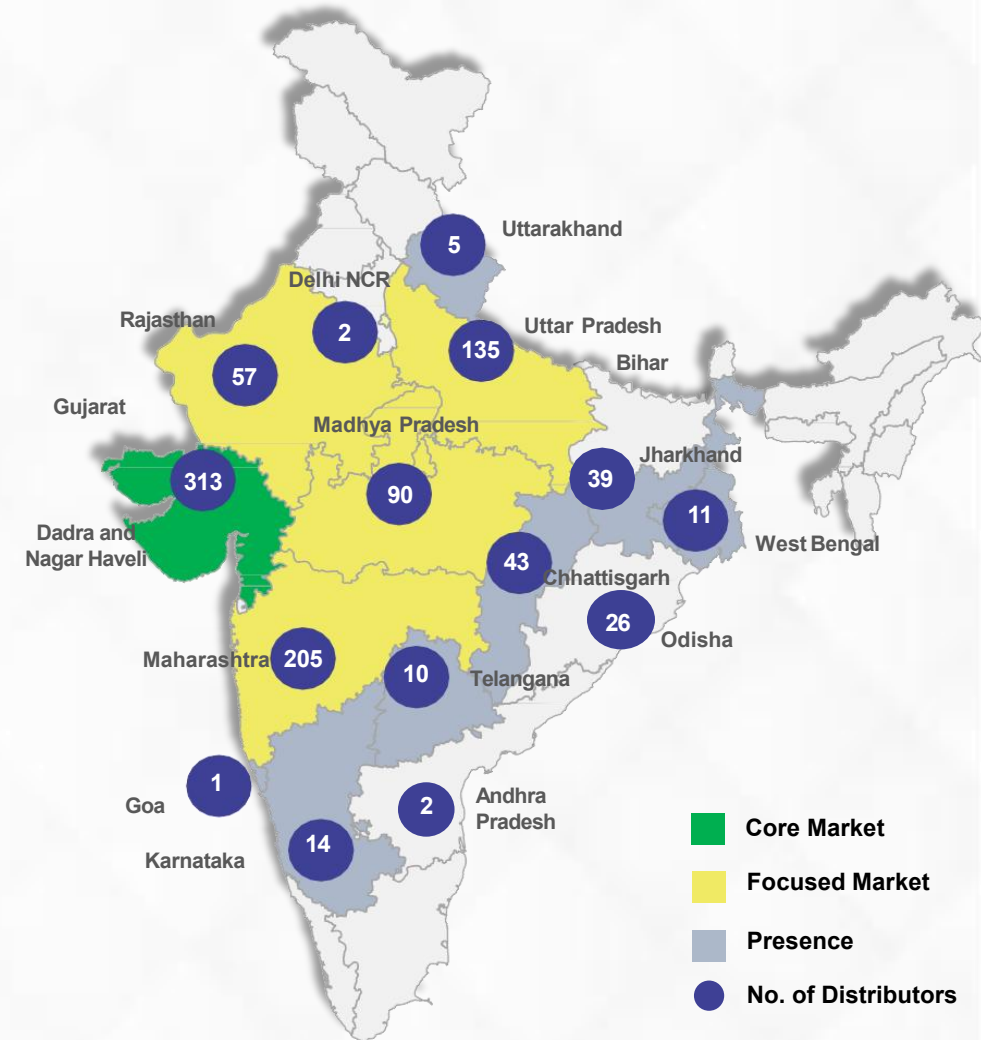
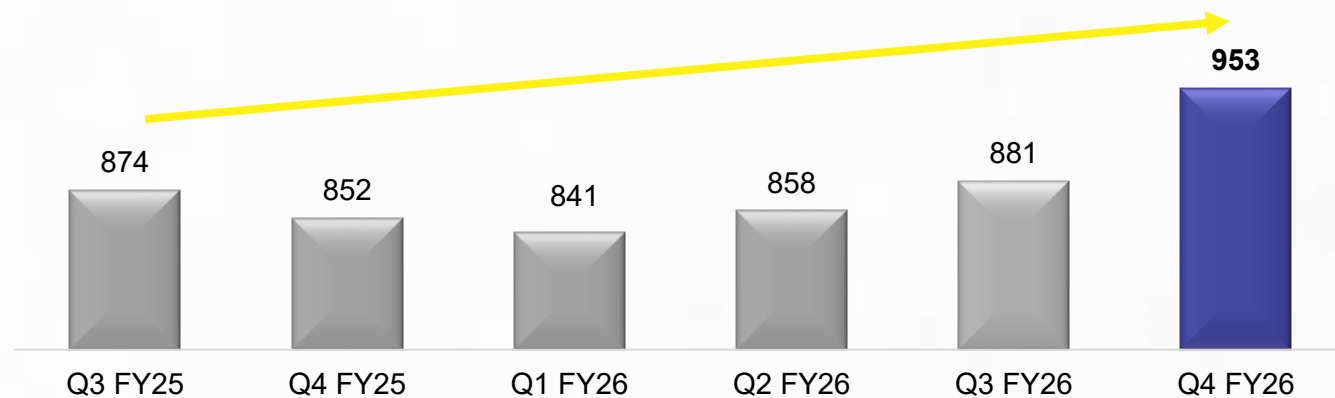
Own Logistics Vehicles

294

## Distribution Management Systems (DMS)

to improve supply chain efficiency, by incorporating advanced features which allow distributors to track shipments, receive real-time updates on schemes, assess their ROI and gain visibility on their product sales

### Consistently expanding the Distribution Network (Nos.)



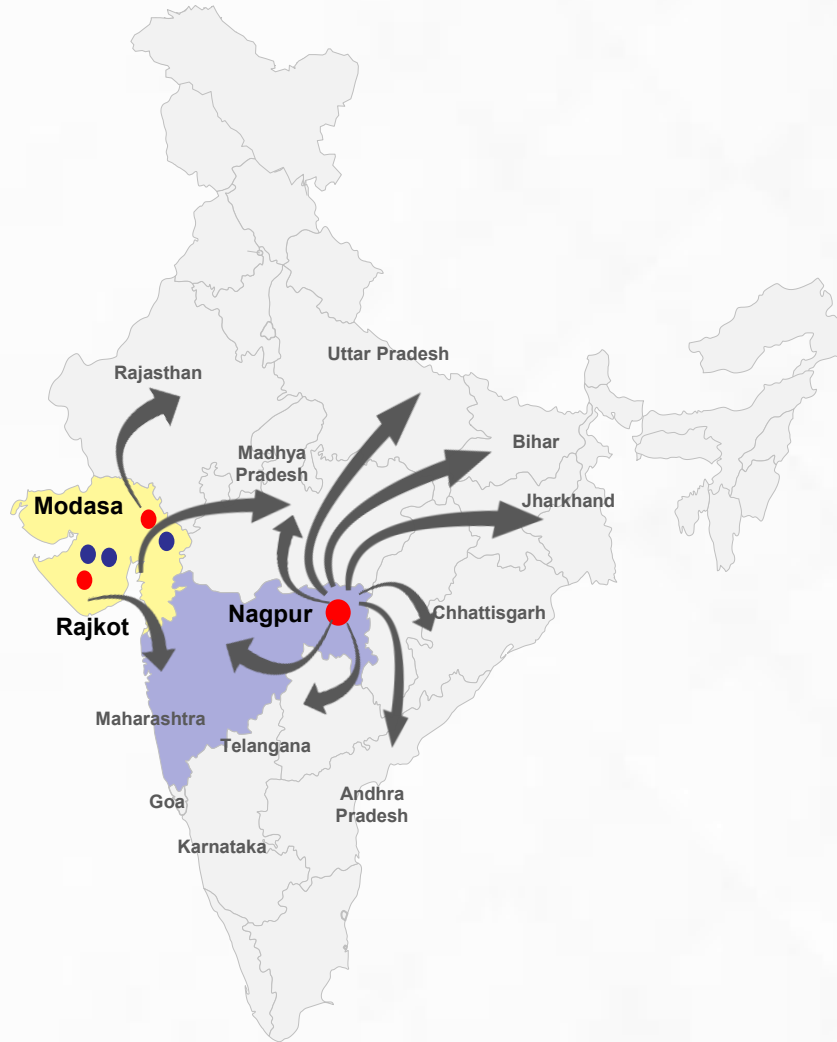
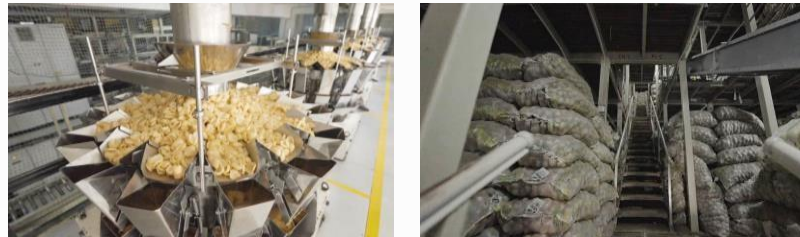
\*Excludes 125 Micro distributors appointed in various districts of Gujarat, Goa, Delhi, Jharkhand Maharashtra, MP, Rajasthan UP & West Bengal under SS/SSD model to mitigate supply chain disruption

# Strategically Located Manufacturing Facilities



Primary Facility	Capacity (MTPA)	Utilization (%)	Product Range
Rajkot ●	0 <sup>^</sup>	0.0%	Gathiya Namkeen Snack Pellets Extruded Snacks
Gondal#	64,995	56.0%	Gathiya Namkeen Snack Pellets Extruded Snacks
Modasa*	90,933	37.9%	Gathiya Namkeen Snack Pellets Wafers Extruded Snacks
Nagpur	99,231	19.0%	Gathiya Namkeen Snack Pellets Wafers Extruded Snacks Papad

\*Excludes cold storage capacity of 40,000 MT



Ancillary Facility	Capacity (MTPA)	Utilization (%)	Product Range
Rajkot 1 ●	28,830**	24.7%	Papad Spices Seasoning
Rajkot 2	53,782	72.3%	Besan Wheat flour
Modasa	37,820	28.6%	Raw Snack Pellet

\*\* Includes Papad capacity of 6,510 MTPA



<sup>^</sup> Installed capacity has been nullified due to fire  
<sup>#</sup> Substitute plant of Rajkot & not expansion



## Digital



## POSM

Poster



Shelf Announces



Banner



## Events

Shravan Soha



Navratri



Filmfare



## Print Media

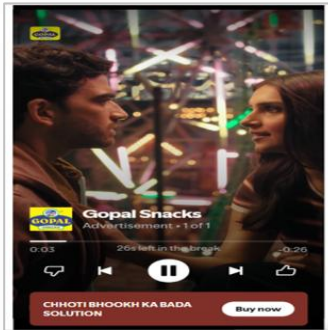


## OTT Platforms

Jio Hotstar



Spotify



Soni Liv



## Vehicles

Bus



Tempo



## OOH

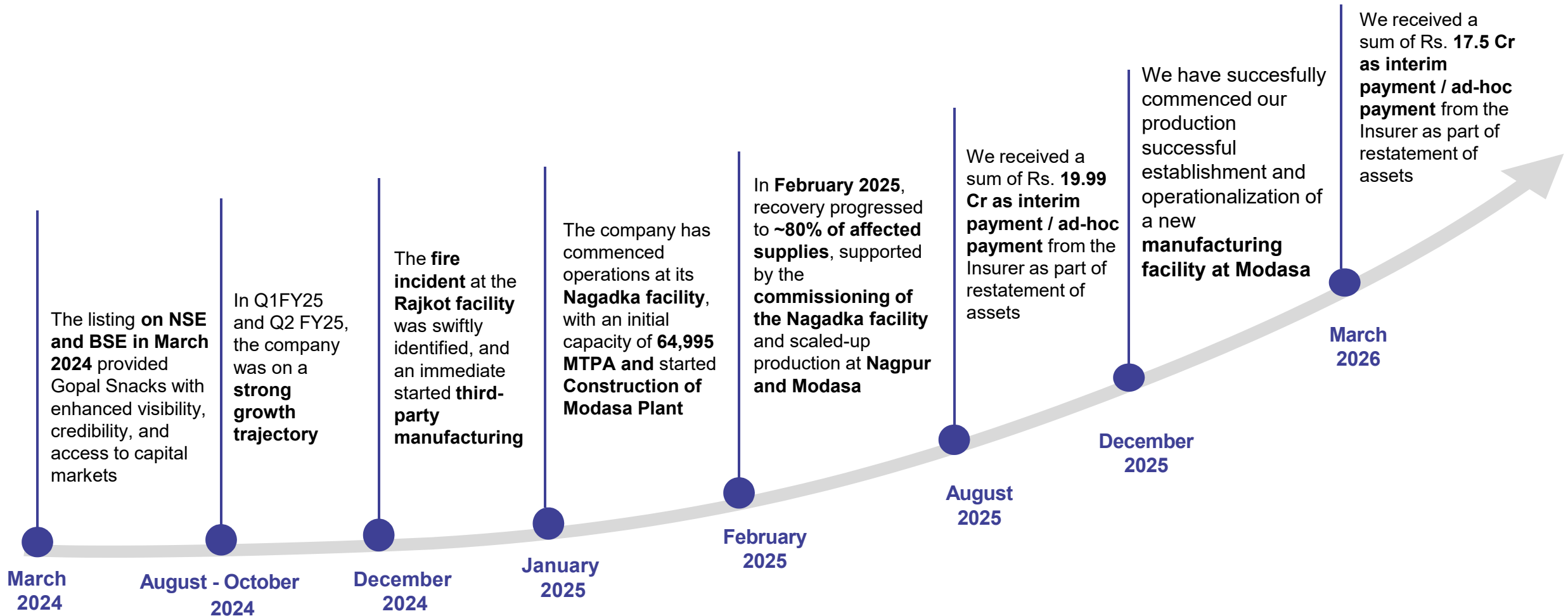




# Strategic Recovery Post Fire Incident



## Resilience in Adversity: Ensuring Continuity and Growth Post Fire Incident



# Advantages and Improvements of Modasa Plant



## Large Scale Manufacturing & Capacity Restoration

- Installed capacity of **63,085 MT**, restoring a substantial portion of capacity impacted by the Rajkot fire
- Designed with **scope for gradual scale-up**, supporting future volume growth
- Commercial production commenced post successful trial runs, ensuring operational

## Single Location Fulfilment Enhancing Supply Chain Efficiency

- Enables **almost the full dealer product basket** (Namkeen, Gathiya, Wafers, Snack Pellets, Extruded Snacks) to be serviced from **one location**
- Addresses earlier supply-chain fragmentation that led to higher order service time
- Centralised dispatch improves **service consistency and turnaround time**

## Improved Dealer Economics & Market Reach

- Centralised manufacturing expected to **increase dealer order value and ordering frequency**
- Supports deeper penetration across **Gujarat (ex-Saurashtra & Kutch), Rajasthan, Madhya Pradesh and parts of Maharashtra**

## Modern Infrastructure & Operational Resilience

- Equipped with higher-capacity fryers and an ultra-modern dispatch facility
- Strengthens business continuity and reduces operational risk post the Rajkot incident
- Implemented DMS System to improve supply chain and enhance distribution network

Strengthening Supply Chain Flexibility & Market Reach



## Capital Restoration

- Operationalized the Modasa Facility with an installed capacity of 63,085 MT, restoring production capacity and enabling centralized dealer servicing from a single location. This will improve revenue and lowering of logistic cost

## Strategic Logistic Realignment

- Streamlined dispatch from the Nagadka facility to Saurashtra, consolidating all SKUs into a single truck load. This change, previously handled by Modasa, has improved sales efficiency and reduced delivery times

## Geographic Diversification

- Long-term third-party manufacturing arrangements across Hiriyur, Kashipur and Manendragarh to expand capacity, improve supply-chain efficiency and strengthen regional market presence



# Financial Performance

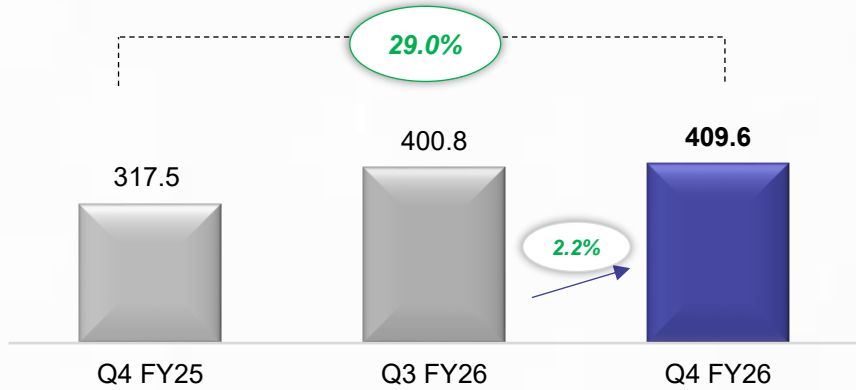


# Q4 FY26 Financial Performance

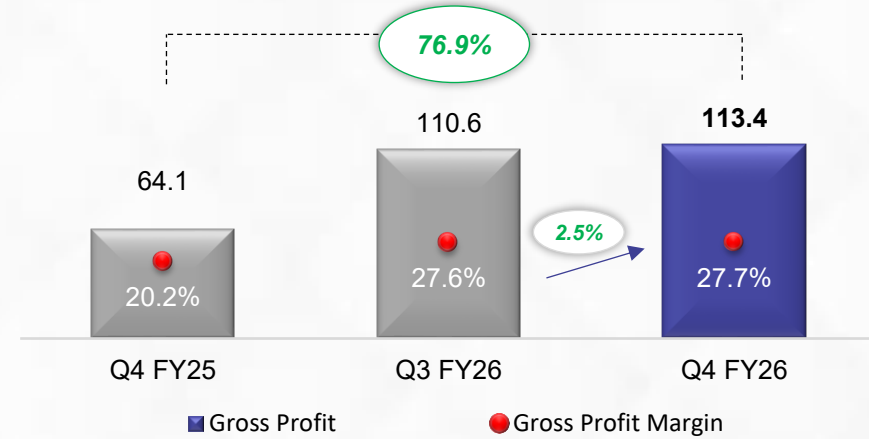


All figure in Rs. Cr.

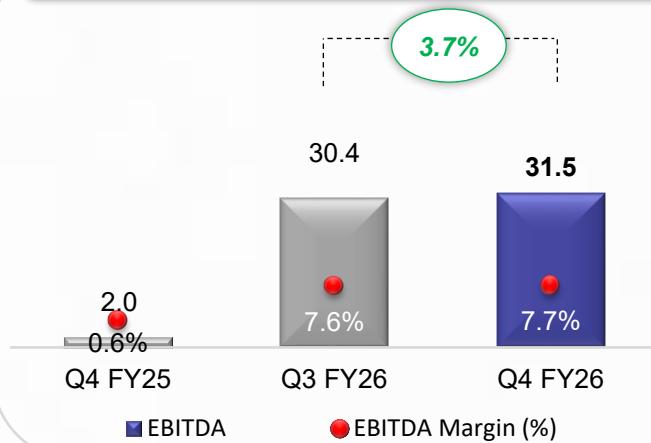
## Revenue from Operations



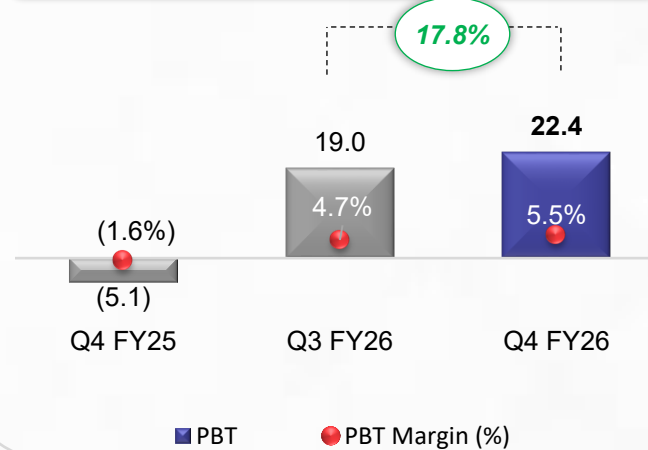
## Gross Profit and Margin\*



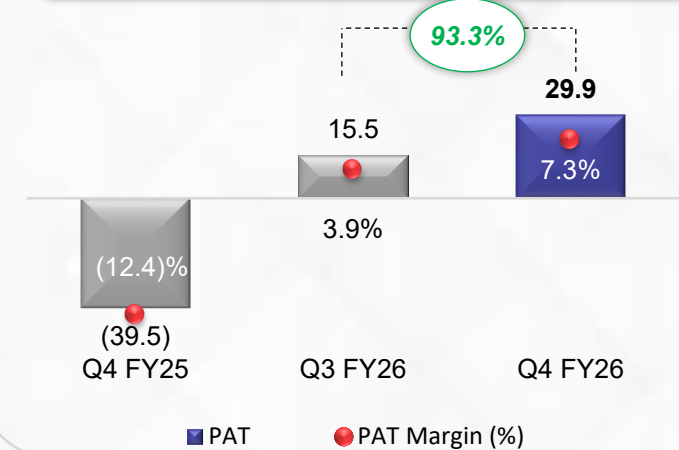
## EBITDA and Margin\*



## PBT and Margin (before exceptional items)



## PAT and Margin (after exceptional items)



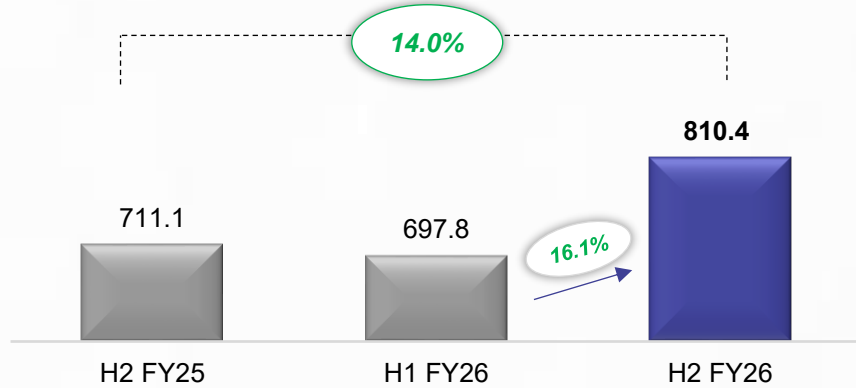
\*Excludes Other Income

# Half Yearly Financial Performance

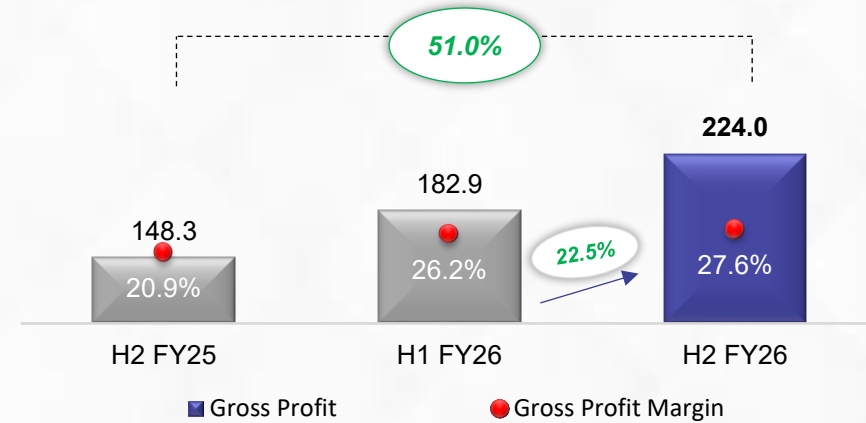


All figure in Rs. Cr.

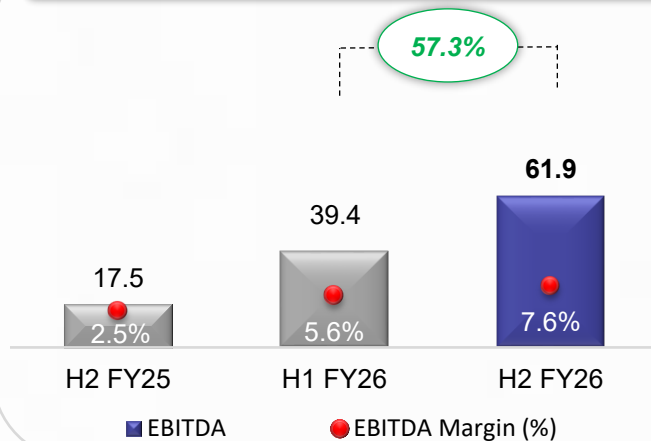
## Revenue from Operations



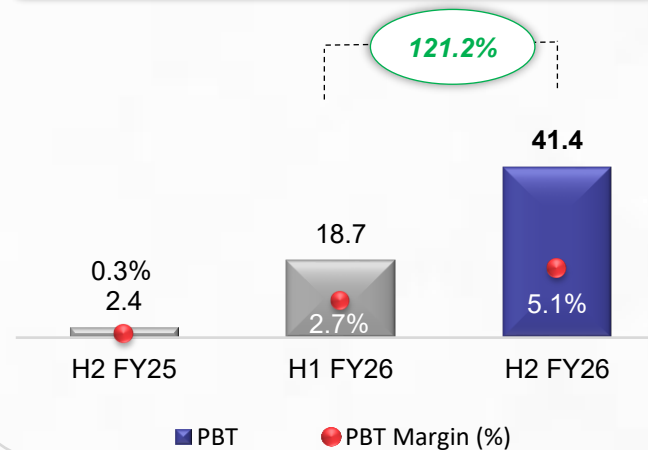
## Gross Profit and Margin\*



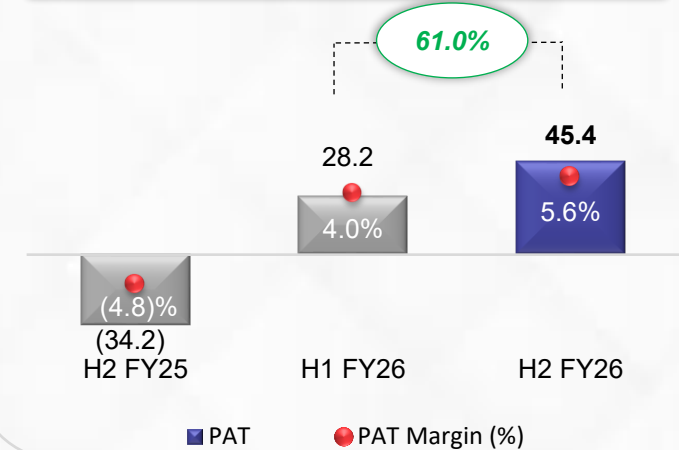
## EBITDA and Margin\*



## PBT and Margin (before exceptional items)



## PAT and Margin (after exceptional items)



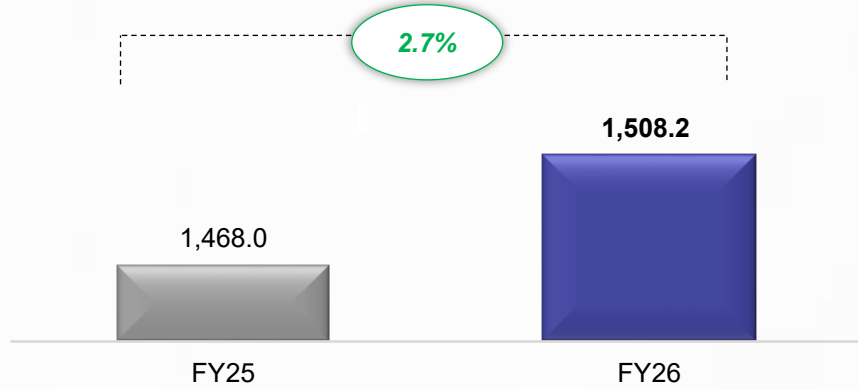
\*Excludes Other Income

# FY26 Financial Performance

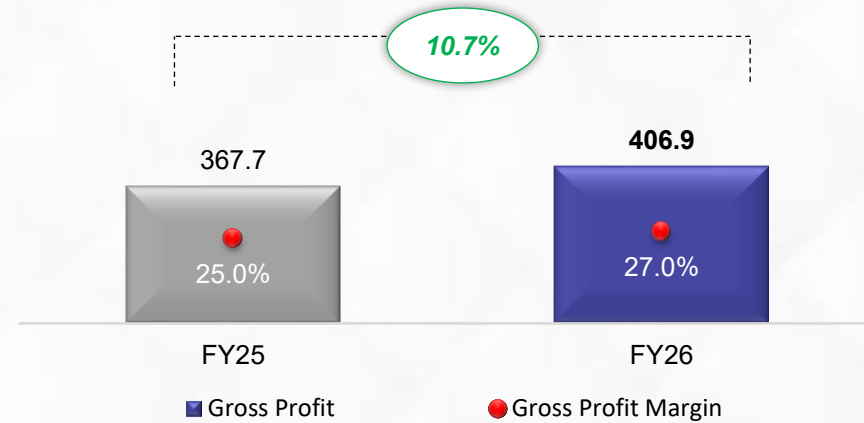


All figure in Rs. Cr.

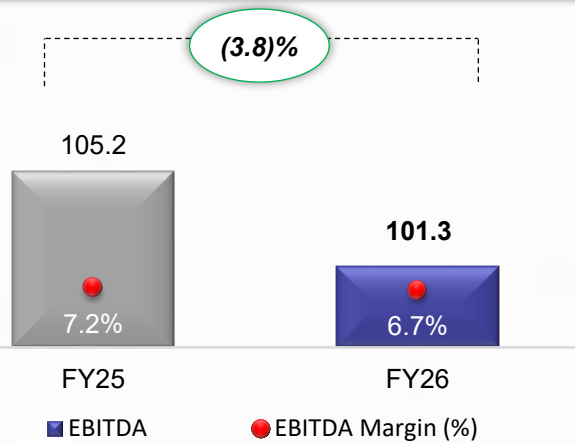
## Revenue from Operations



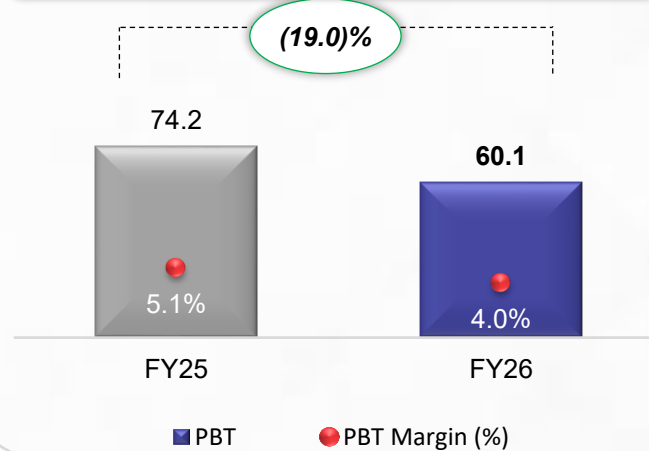
## Gross Profit and Margin\*



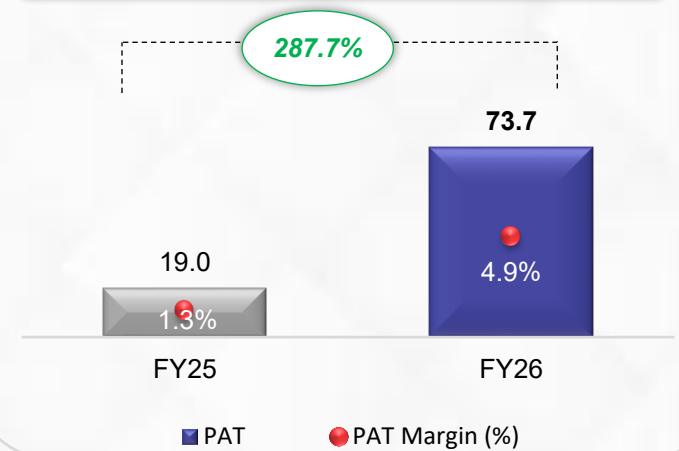
## EBITDA and Margin\*



## PBT and Margin (before exceptional items)



## PAT and Margin (after exceptional items)



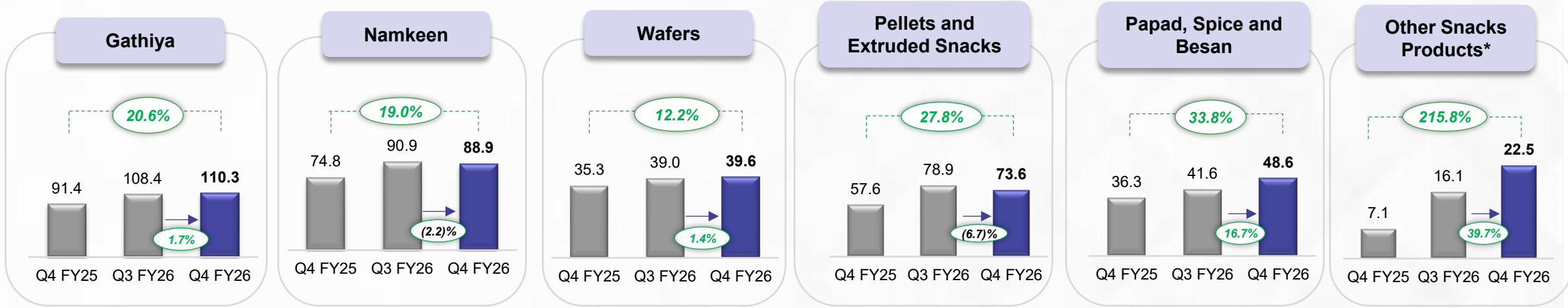
\*Excludes Other Income

# Q4 FY26 Segment-wise Performance

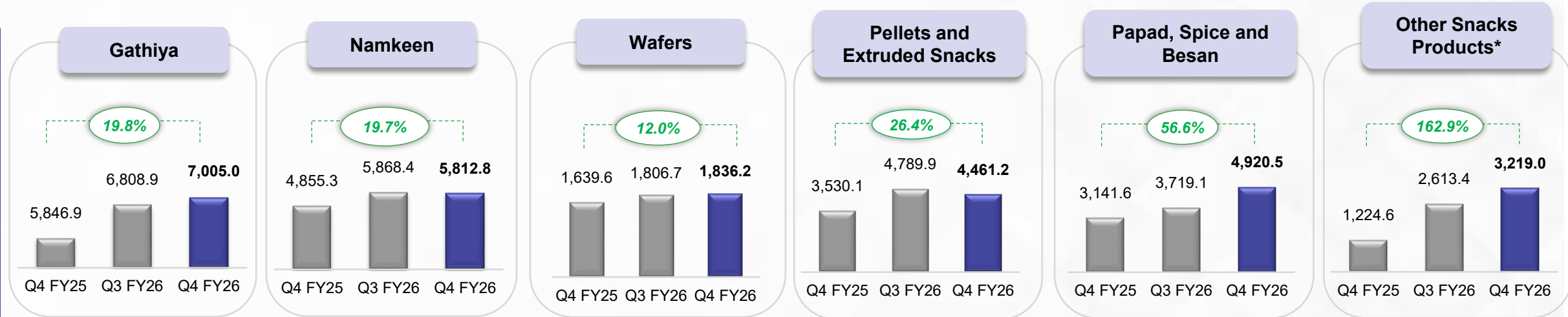


All figure in Rs. Cr.

Revenue (Rs Cr)



Volume (MT)



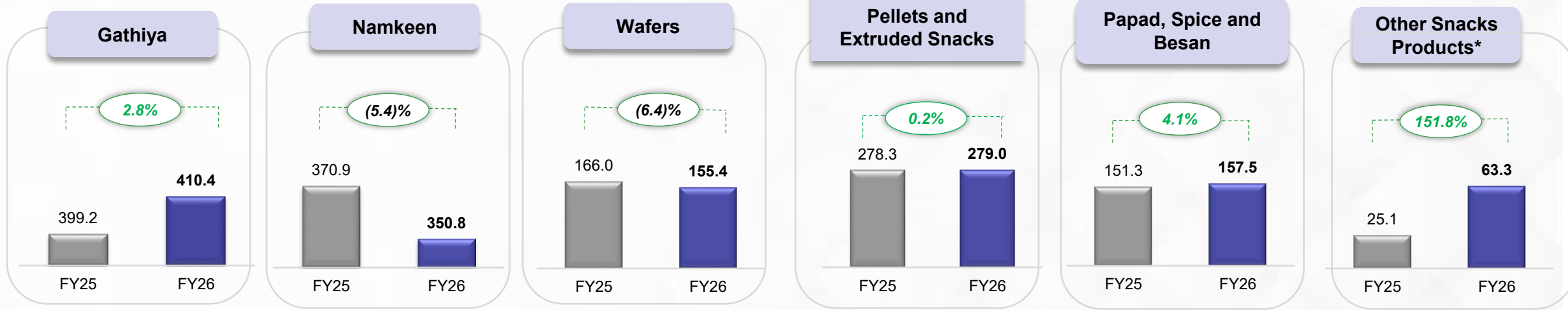
\*Other Snacks & Products includes mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll, Washing Bar.

# FY26 Segment-wise Performance

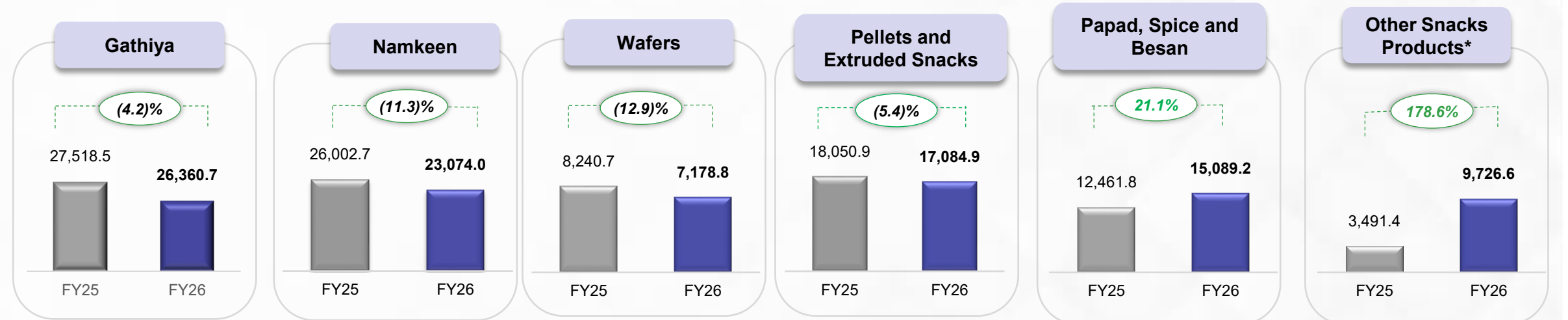


All figure in Rs. Cr.

Revenue (Rs Cr)



Volume (MT)



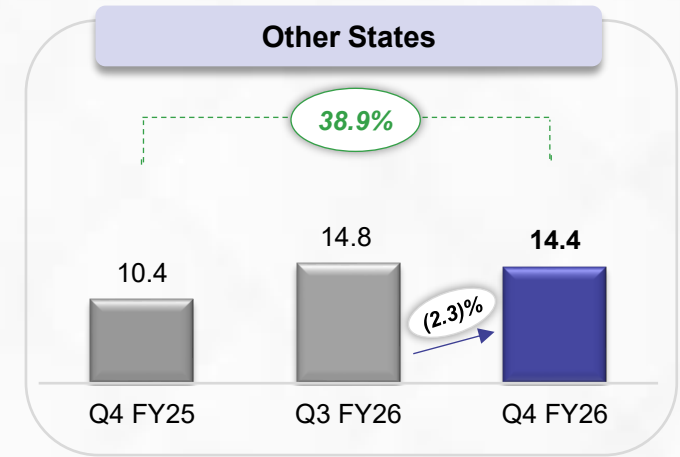
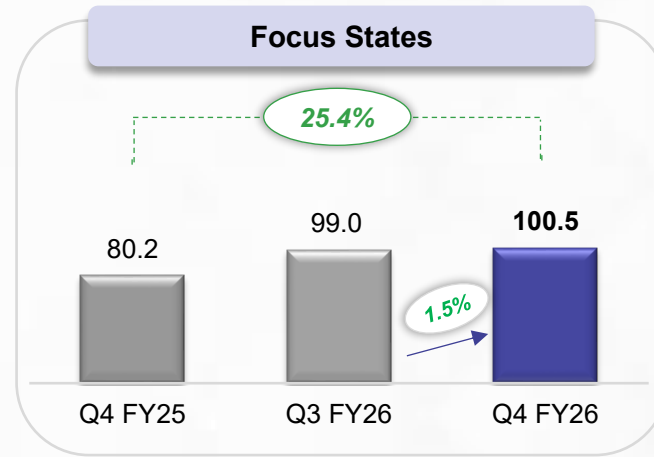
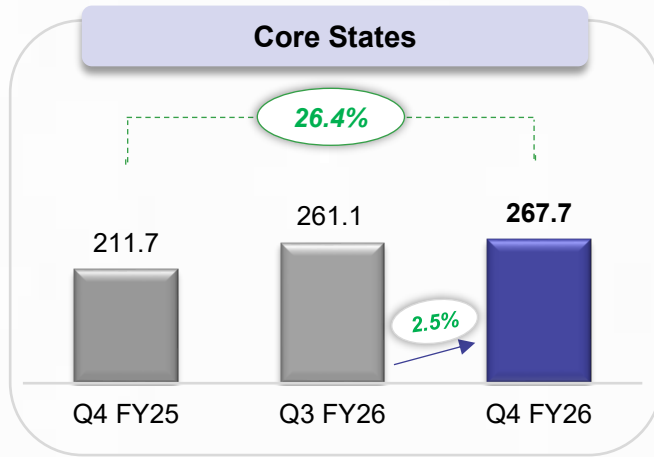
\*Other Snacks & Products includes mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll, Washing Bar.

# Q4 FY26 Core and Focus Markets Performance

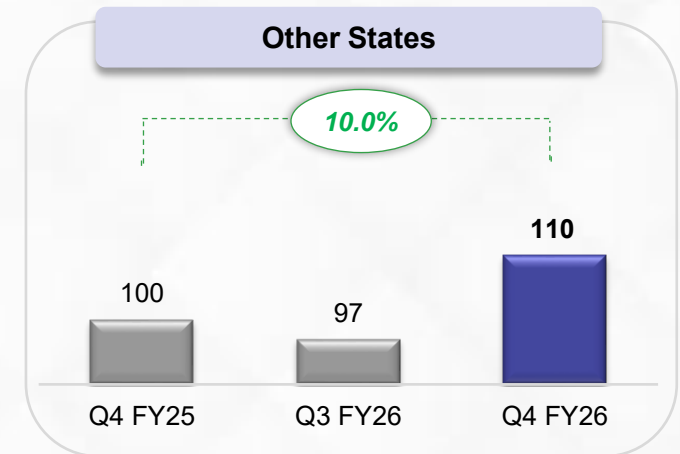
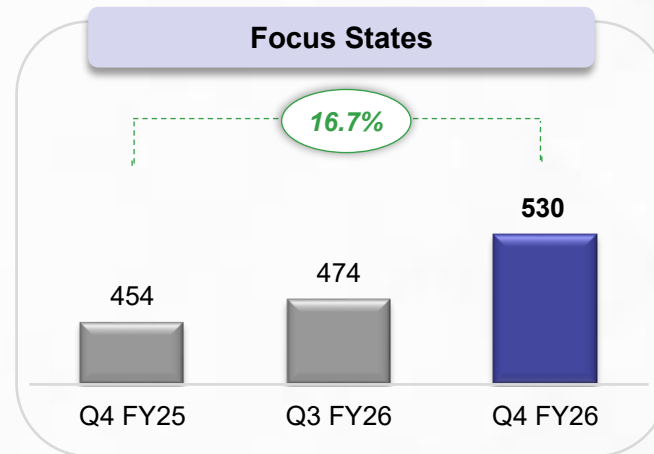
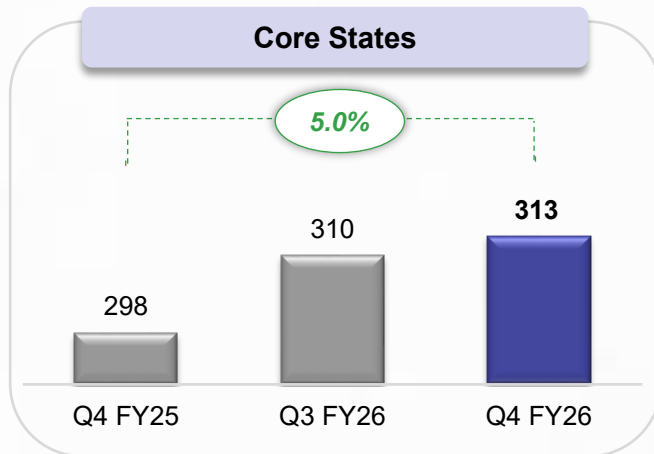


All figure in Rs. Cr.

Revenue (Rs Cr)



Dealer Network (No.)

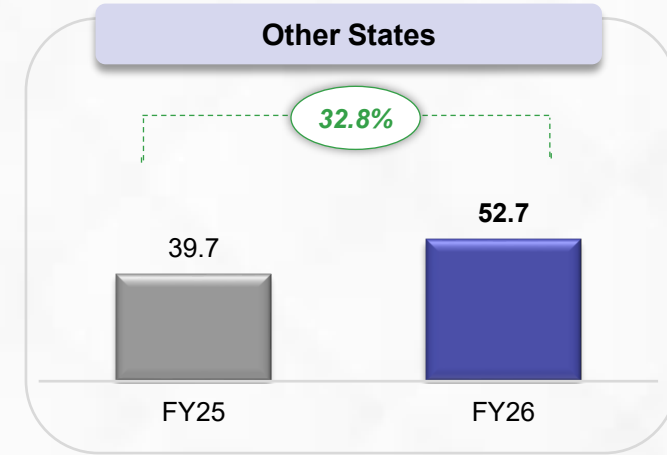
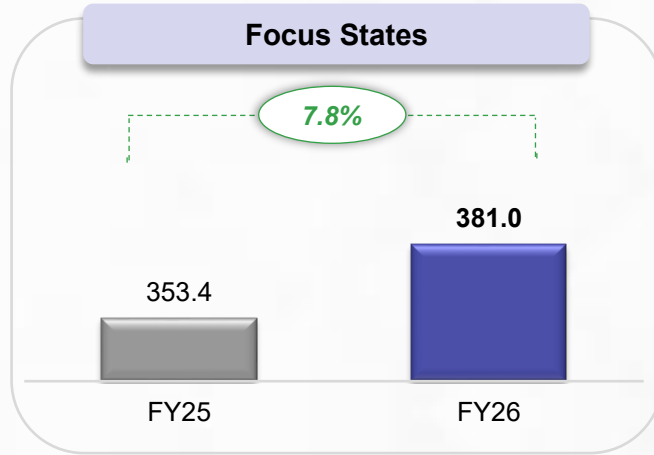
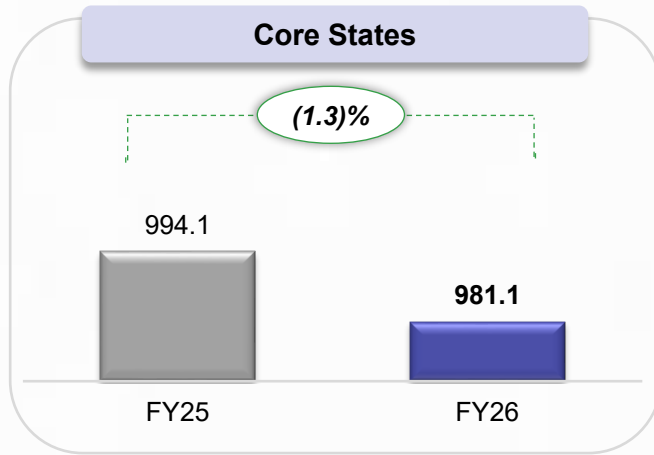


# FY26 Core and Focus Markets Performance

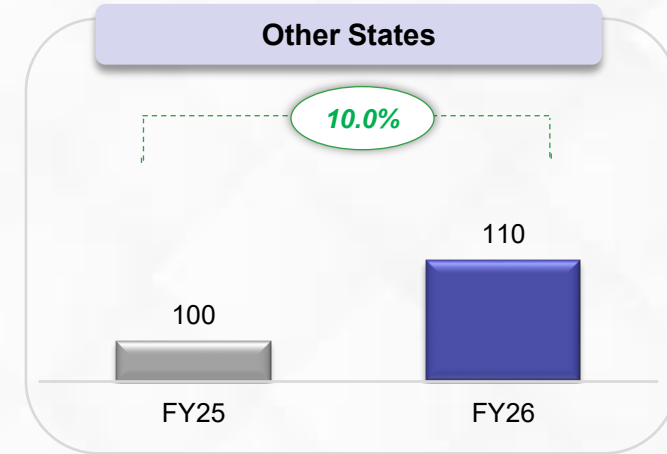
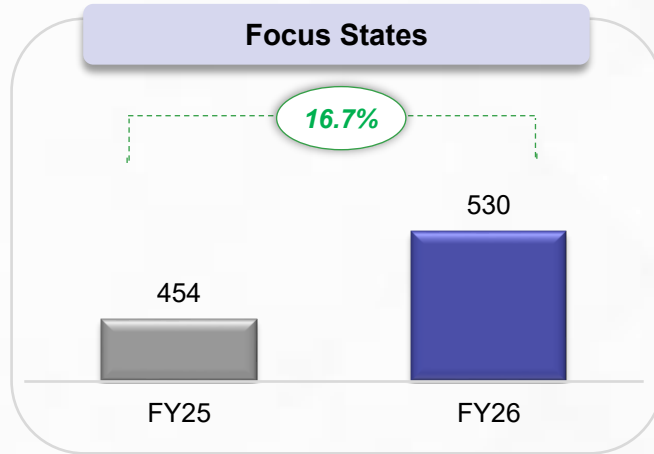
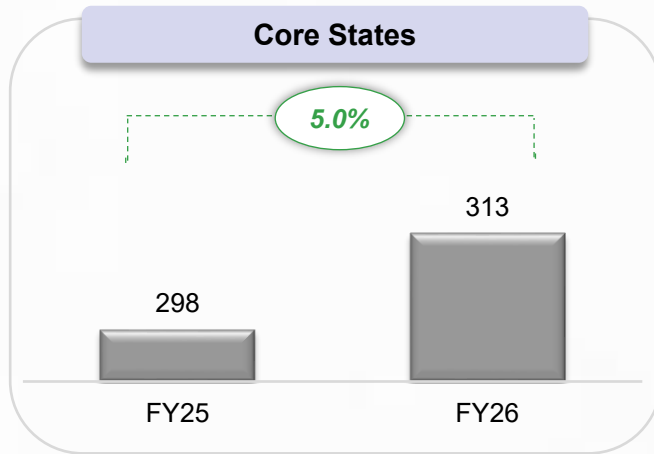


All figure in Rs. Cr.

Revenue (Rs Cr)



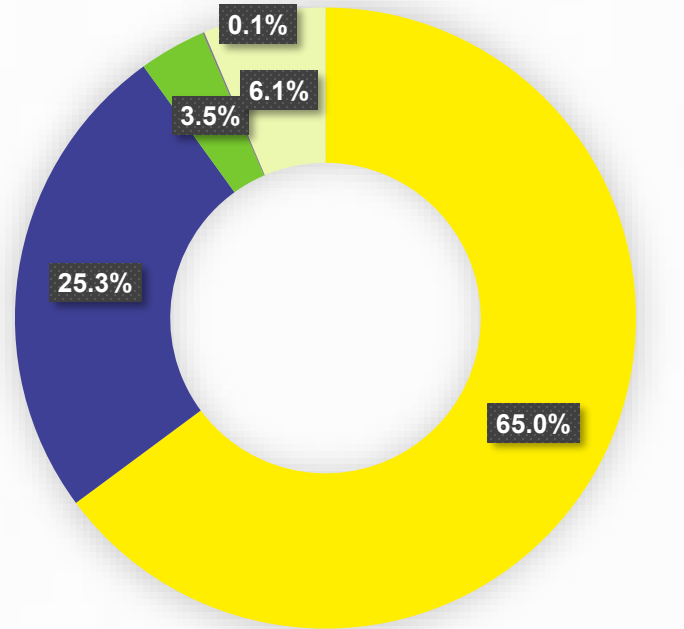
Dealer Network (No.)



# FY26 Diversified Revenue Mix

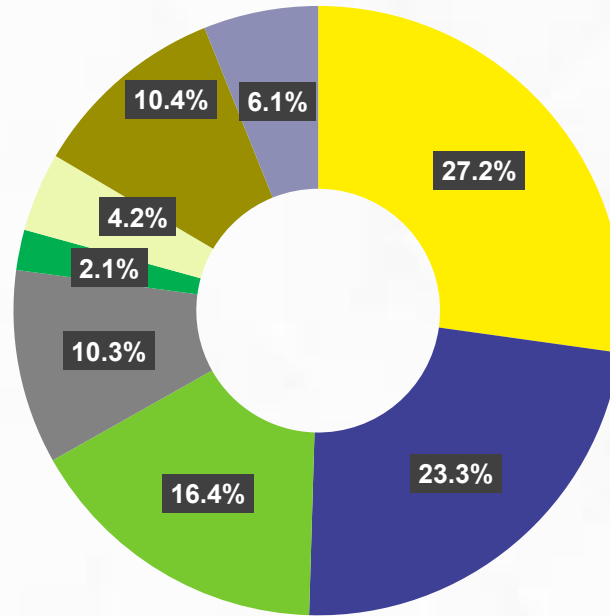


By Geography



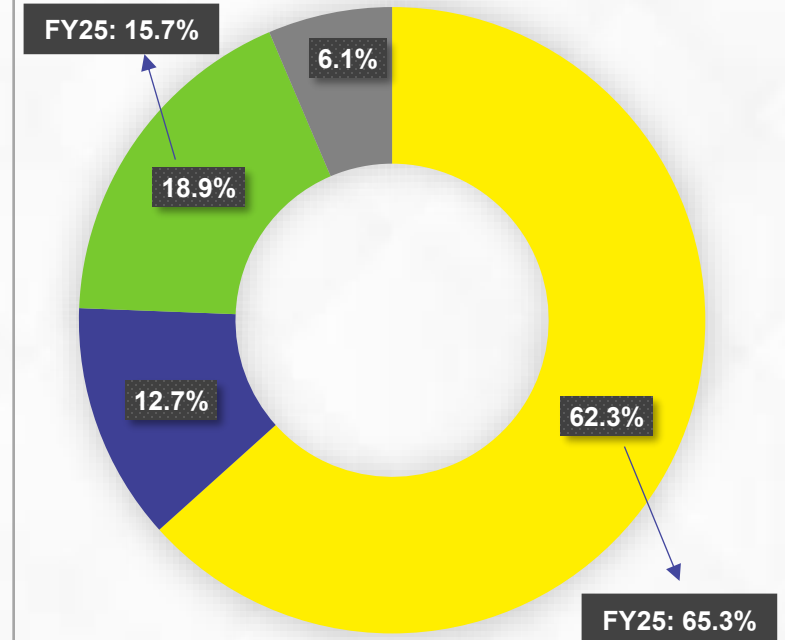
- Core States
- Focus States
- Other Markets
- Exports
- Others

By Segment



- Gathiya
- Snack Pellets
- Namkeen
- Wafers
- Papad, Spice & Besan
- Other Products
- Others

By Price Point

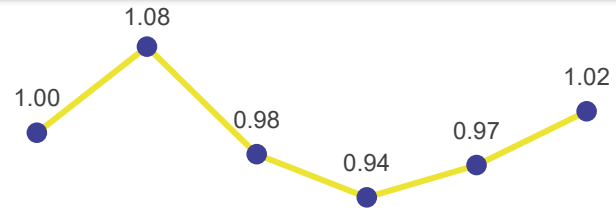


- Rs. 5
- Rs. 10
- Above Rs. 10
- Others

# Sensitivity in Key Raw Materials

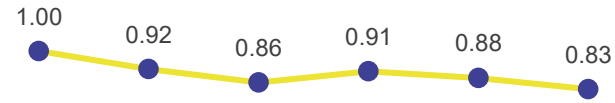


**Palmolein Oil**



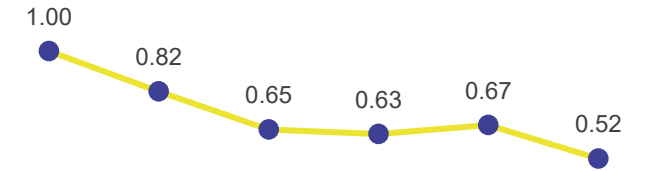
Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26 Q4 FY26

**Chana Indian**



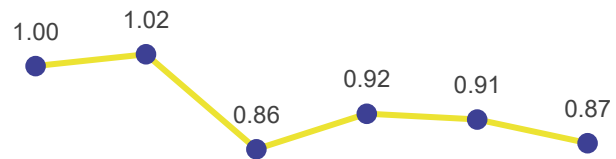
Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26 Q4 FY26

**Potato LR**



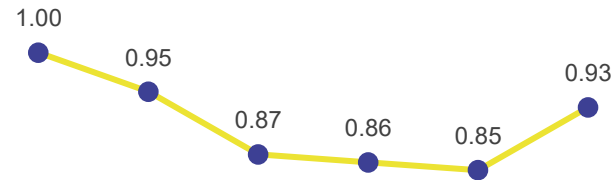
Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26 Q4 FY26

**Maida Flour Unbranded**



Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26 Q4 FY26

**Udad Mogar**



Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26 Q4 FY26

**Laminate**



Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26 Q4 FY26

# Q4 and FY26 Profit & Loss



(Rs. Cr)	Q4 FY26	Q4 FY25	Y-o-Y (%)	Q3 FY26	Q-o-Q (%)	H2 FY26	H2 FY25	Y-o-Y (%)	H1 FY26	Q-o-Q (%)	FY26	FY25	Y-o-Y (%)
Operating Revenue	408.6	316.7	29.0%	399.6	2.2%	808.2	710.3	13.8%	692.2	16.8%	1,500.4	1,458.6	2.9%
Other Operating Income	1.0	0.8	37.8%	1.1	(7.2)%	2.2	0.8	nm	5.6	(61.5)%	7.8	9.4	(17.0)%
<b>Total Revenue from Operation</b>	<b>409.6</b>	<b>317.5</b>	<b>29.0%</b>	<b>400.8</b>	<b>2.2%</b>	<b>810.4</b>	<b>711.1</b>	<b>14.0%</b>	<b>697.8</b>	<b>16.1%</b>	<b>1,508.2</b>	<b>1,468.0</b>	<b>2.7%</b>
Raw Material Costs	296.3	253.4	16.9%	290.1	2.1%	586.4	562.7	4.2%	514.9	13.9%	1,101.3	1,100.3	0.1%
<b>Gross Profit*</b>	<b>113.4</b>	<b>64.1</b>	<b>76.9%</b>	<b>110.6</b>	<b>2.5%</b>	<b>224.0</b>	<b>148.3</b>	<b>51.0%</b>	<b>182.9</b>	<b>22.5%</b>	<b>406.9</b>	<b>367.7</b>	<b>10.7%</b>
<i>Gross Profit Margin (%)</i>	27.7%	20.2%		27.6%		27.6%	20.9%		26.2%		27.0%	25.0%	
<b>EBITDA*</b>	<b>31.5</b>	<b>2.0</b>	<b>nm</b>	<b>30.4</b>	<b>3.7%</b>	<b>61.9</b>	<b>17.5</b>	<b>nm</b>	<b>39.4</b>	<b>57.3%</b>	<b>101.3</b>	<b>105.2</b>	<b>(3.8)%</b>
<i>EBITDA Margin (%)*</i>	7.7%	0.6%		7.6%		7.6%	2.5%		5.6%		6.7%	7.2%	
Finance Cost	1.8	0.7	nm	1.1	60.1%	3	0.9	nm	4	(25.1)%	6.9	3.4	nm
Depreciation and Amortization	11.1	8.3	33.6%	10.4	6.9%	21.4	16.8	27.5%	17.2	24.3%	38.7	33.2	16.5%
<b>Profit Before Tax (Before Exceptional Items)</b>	<b>22.4</b>	<b>(5.1)</b>	<b>nm</b>	<b>19.0</b>	<b>17.8%</b>	<b>41.4</b>	<b>2.4</b>	<b>nm</b>	<b>18.7</b>	<b>nm</b>	<b>60.1</b>	<b>74.2</b>	<b>(19.0)%</b>
<i>PBT Margin (%)</i>	5.5%	(1.6)%		4.7%		5.1%	0.3%		2.7%		4.0%	5.1%	
Exceptional Items	17.5	(47.2)		0.1		17.6	(47.2)		21.8		39.3	(47.2)	
Tax Expenses	9.9	(12.8)	nm	3.6	nm	13.5	(10.6)	nm	12.2	10.4%	25.8	8	nm
<b>PAT</b>	<b>29.9</b>	<b>(39.5)</b>	<b>nm</b>	<b>15.5</b>	<b>93.3%</b>	<b>45.4</b>	<b>(34.2)</b>	<b>nm</b>	<b>28.2</b>	<b>61.0%</b>	<b>73.7</b>	<b>19.0</b>	<b>nm</b>
<i>PAT Margin (%)</i>	7.3%	(12.4)%		3.9%		5.6%	(4.8)%		4.0%		4.9%	1.3%	
Basic EPS** (Rs per share)	2.4	(3.2)		1.2		3.7	(2.7)		2.3		5.9	1.5	

\*Excludes Other Income

# Balance Sheet



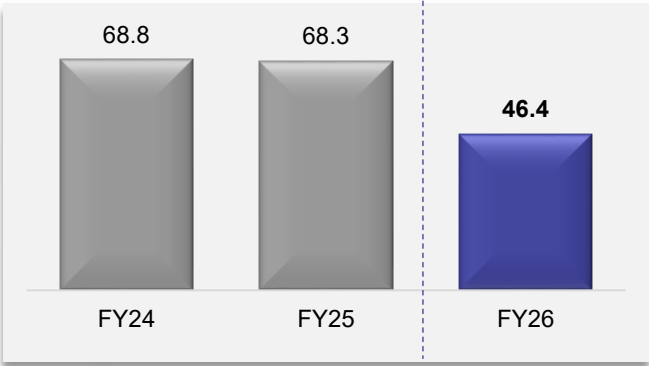
(Rs. In Cr.)	FY26	FY25
Property, plant & equipment (Tangible, Intangible, CWIP, RoU)	384.1	274.0
Cash And Bank Balances	0.8	0.6
Inventories	193.2	156.6
Trade Receivables	55.9	23.5
Other Assets	80.7	81.9
<b>Total Assets</b>	<b>714.7</b>	<b>536.6</b>
Total Equity	478.8	404.8
Borrowing	153.8	66.3
Trade Payables	33.7	17.6
Other Liabilities	48.4	47.9
<b>Total Equity &amp; Liabilities</b>	<b>714.7</b>	<b>536.6</b>

# Balance Sheet KPI

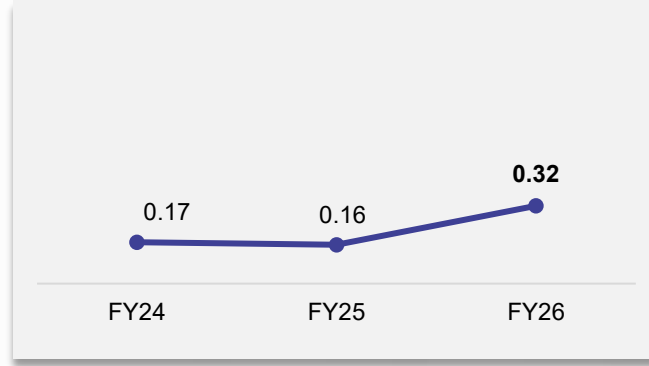


Rs. in Cr

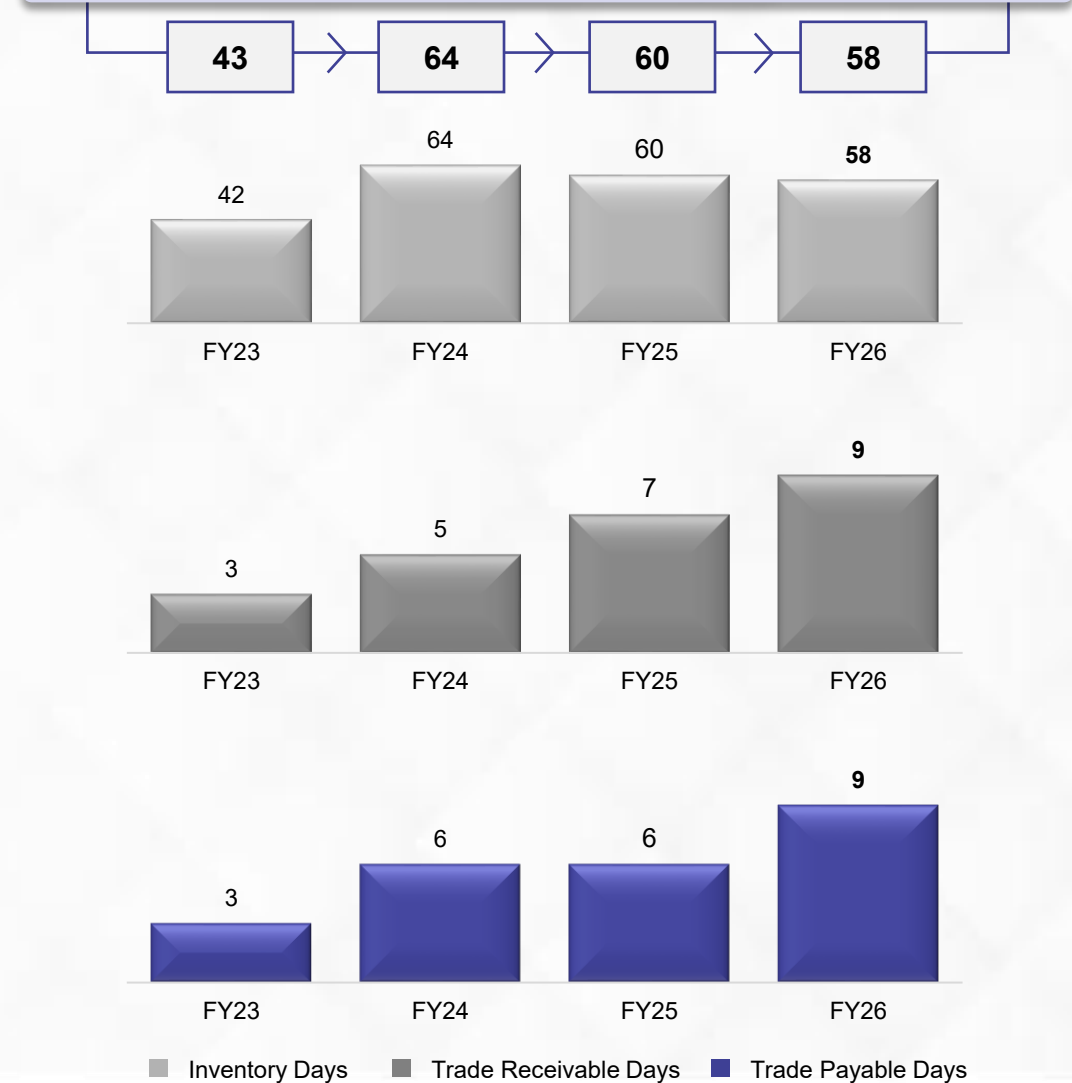
## Cash Flow from Operations



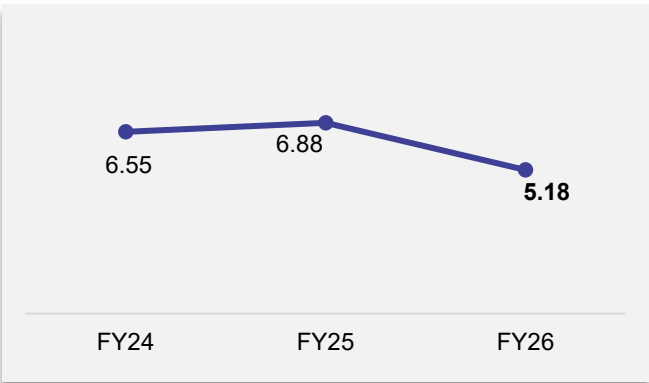
## Debt/Equity



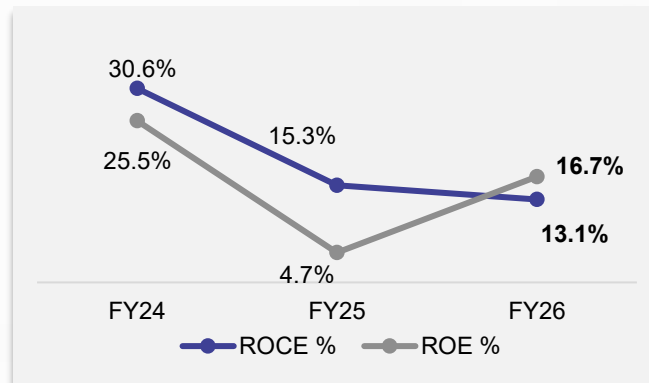
## Working Capital (In Days)



## Asset Turnover



## ROCE and ROE\*\*



\*\*Normalized ROE = 10.2%, ROCE is before considering exceptional items



# ESG Quantitative Performance Metrics



FY2025

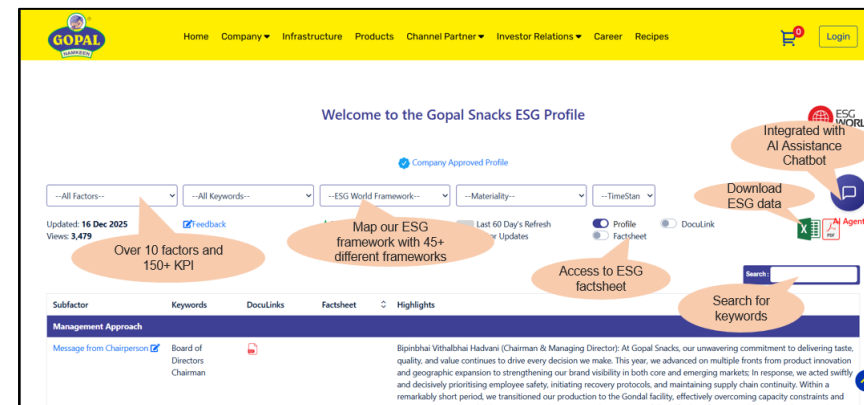
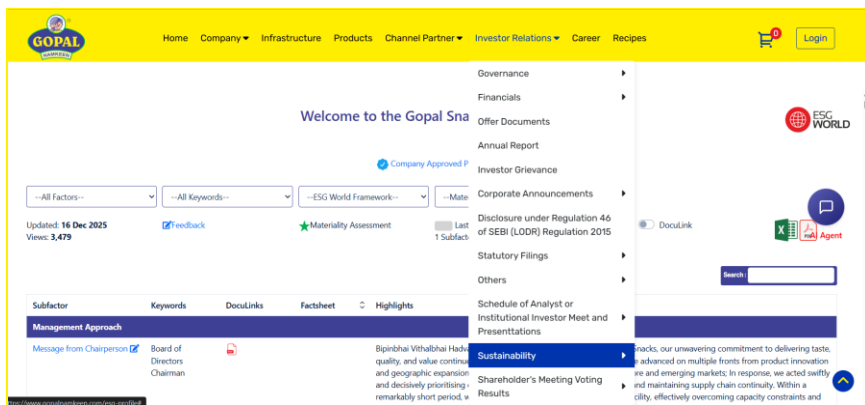
Environment (4)	Social (8)		Governance (4)	Others (5)
<b>19,047.59 GJ</b> Renewable Energy Consumed	<b>8.25% Female</b> Workforce Gender Composition	<b>53.75%</b> Number of Trained Staff	<b>50%</b> Independent Board of Directors	<b>Halal Certified</b>
<b>3.01 MT</b> Recycling Waste	<b>17.70%</b> Gross Salary to Females Employees 2025	<b>Nil</b> Complaints Reported Under Sexual Harassment	<b>Nil</b> Environmental, Social or Ethical Violations	<b>FSSAI Certified</b>
<b>36,824 KL</b> Waste Water Safe Discharge	<b>0.58%</b> Amount Spend on Employees Well-being	<b>Nil</b> Incident Management Reporting	<b>100%</b> Familiarisation programmes training	<b>FDA Certified</b>
<b>0.02</b> GHG Intensity (MT CO <sub>2</sub> e/Turnover 2 in Lakh)	<b>Rs. 19.68 Millions</b> CSR Activities	<b>100%</b> Employee Life Insurance and Compensation	<b>Nil</b> Number of Data Breach Incidents	<b>APEDA Certified</b>
				<b>Spice Board of India Certified</b>

*“Take care of your employees, customers and stake holders and the business will take care of itself”*  
Raj Bipinbhai Hadvani, Whole-time Director & Chief Executive Officer

# AI - ESG Profile : 17 Factors and 514 Subfactors



Gopal Snacks Website



Gopal Snacks ESG Profile Link ([Click Here](#))

ESG Factors (17)

Management Approach (3)	Company Overview (12)	Board of Directors (8)	Resilience (4)
Environment (50)	Social (75)	Governance (84)	ISO and Certifications (1)
Materiality Assessment (9)	Awards and Recognitions (1)	Ratings and Indices (1)	Membership (1)
Listing Disclosures (61)	ESG Videos and News (2)	Corporate Information (19)	BRSR (149)
			Profile Sources (34)

## Environment (50)

- |   |   |
|---|---|
| 1) Environment Strategy in Place                                    | 26) Energy Intensity                          |
| 2) Environmental Reporting  | 27) Renewable Energy Consumption              |
| 3) Environmental Policy and Commitments                             | 28) Transition to Renewable Energy            |
| 4) Environmental Incidents  | 29) Self-generated Energy Consumption         |
| 5) Environmental Capital Budgeting                                  | 30) Self-generated Renewable Energy Breakdown |
| 6) Innovation and Product Stewardship                               | 31) Clean Technology Initiatives              |
| 7) Life Cycle Assessment  | 32) Green Building Design                     |
| 8) Product Free From Harmful Substances                             | 33) Amount of Air Pollution                   |
| 9) Recycling Old Products   | 34) Air Pollution History                     |
| 10) Amount of GHG Emissions   | 35) Air Pollution Reduction Initiatives       |
| 11) GHG Emission Scope Breakdown                                    | 36) Amount of Plastic Pollution               |
| 12) GHG Emission History  | 37) Reduction in Plastic Use                  |
| 13) GHG Intensity   | 38) Amount of Waste Generated                 |
| 14) GHG Reduction Initiatives                                       | 39) Amount of Hazardous Waste Generated       |
| 15) Amount of Water Usage   | 40) Amount of Non-Hazardous Waste Generated   |
| 16) Sources of Water  | 41) Progress on Waste Reduction Target        |
| 17) Amount of Water Withdrawn                                       | 42) Waste Generation History                  |
| 18) Water Usage History   | 43) Waste Reduction Initiatives               |
| 19) Water Savings Initiatives                                       | 44) Reusing Waste                             |
| 20) Waste Water Safe Discharge                                      | 45) Recycling Waste                           |
| 21) Water Stress  | 46) E-Waste Management                        |
| 22) Board Oversight of Biodiversity and Nature Related Dependencies | 47) Other Circular Economy Initiatives        |
| 23) Energy Consumption  | 48) Eliminating Landfill Waste                |
| 24) Energy Efficiency History                                       | 49) Fuel Costs                                |
| 25) Energy Efficiency Initiatives                                   | 50) Fuel Efficiency                           |

## Social (75)

1) Social Strategy in Place	26) Health and Safety Initiatives	51) Employee Well Being Programs
2) Communication of Labour Policy	27) Health and Safety Systems and Processes	52) Amount Spend on Employees Well-being
3) Awareness Programs for Supply Chain	28) Incident Management Reporting	53) Employee Engagement Initiatives
4) Statutory Dues Compliance for Value Chain Partners	29) Lost Time Injuries and Lost Time Frequency Rate	54) Formal Employee Feedback
5) Critical Supplier Identification	30) Total Recordable Injury Frequency Rate	55) Employee Performance Reviews
6) Supply Chain Assessment	31) Fatalities Reporting	56) Formal Employee Feedback Response
7) Customer Responsibility Initiatives	32) Amount Spend on Safety and Maintenance	57) Respecting Employee Rights
8) Customer Grievance Mechanism	33) Emergency Procedure Guidelines	58) Preventing Forced and Bonded Labour
9) Amount Spend on Promotional Materials	34) Maternity Leave Policy	59) Preventing Child Labour
10) Product/Service Safety and Quality Metrics	35) Accessibility for Differently Abled Employees	60) Collective Bargaining Allowed
11) Product Recalls	36) Labour Management Commitment	61) Freedom of Association Allowed
12) Diversity and Inclusion	37) Talent Attraction and Retention	62) Anti Discrimination Workplace
13) Board of Directors Gender Composition	38) People Analytics for Strategic Workforce Planning	63) Anti Harassment Workplace
14) Senior Management Gender Composition	39) Workforce Training	64) Complaints on Sexual Harassment on Workplace
15) Workforce Gender Composition	40) Code of Conduct Training	65) Board of Directors Training
16) Contractors Part of Workforce	41) Number of Trained Staff	66) Effective Grievance Mechanisms
17) Part Time Workers	42) Flexible Working Arrangements for Employees	67) Customer Satisfaction Survey
18) Differently Abled Workforce	43) Fair Wage, Benefits and Contracts	68) Customer Complaint Representation
19) Gender and Diversity Targets and Initiatives	44) Employee Life Insurance and Compensation	69) Community Support Initiatives
20) Pay Performance Gap Management	45) Family Rehabilitation and Employment Placements	70) Community Investment Policy
21) Median Salary of Employees	46) Minimum Wages Paid	71) Wider Stakeholder Initiatives
22) Gross Salary Paid to Female Workforce	47) Location Based Wages Paid for Job Creation	72) Community Grievances Mechanism
23) Staff Turnover Rate	48) Compulsory Employer Pensions	73) Local Employment and Sourcing
24) Return to Work and Retention Rates for Parental Leave	49) Fair Working and Living Conditions	74) Employee Engagement With Community
25) Health and Safety Policies	50) Climate Transition Plan Employee Implementation Initiatives	75) Total Donations Made and Philanthropy

## Governance (84)

- |  |  |  |
|--|--|--|
| 1) Corporate Governance Policies                       | 29) CEO / Chairperson Separation                 | 57) CSR Committee Composition                                    |
| 2) Allocation of Duties and Responsibilities           | 30) CEO/Senior Management Succession Planning    | 58) CSR Committee Gender Composition                             |
| 3) Corporate Culture Management                        | 31) Board Succession Planning                    | 59) Board Member Alternative Commitments                         |
| 4) Behaviour and Business Ethics                       | 32) Regular Self-Assessment of Board Performance | 60) Financial Expertise on Audit Committee                       |
| 5) ESG Listing Disclosure Compliance                   | 33) CEO and Board Compensation                   | 61) Audit Committee Oversight on Financial Statements            |
| 6) Implementation of Codes of Conduct                  | 34) Board Composition                            | 62) Responsibilities of Audit Committee                          |
| 7) Scope of Policies and Practices                     | 35) Board Overview                               | 63) Conflicts of Interest  |
| 8) Dedicated Person for Risk Management                | 36) Management Overview                          | 64) Government Controlling Stake                                 |
| 9) Fraud Risk Control Policies                         | 37) Disclosure of Board Age Ranges               | 65) Shareholder over 20% Ownership                               |
| 10) Anti Corruption Policy                             | 38) Board Diversity Policy                       | 66) Directors' Shareholder Ownership                             |
| 11) Anti Corruption Policy for Suppliers               | 39) Board Skill Map Matrix                       | 67) Family Ownership   |
| 12) Anti Corruption Training                           | 40) Non Executive Board of Directors             | 68) Executive Shareholder Ownership                              |
| 13) Related Party Transactions                         | 41) Independent Board of Directors               | 69) Cross Shareholding   |
| 14) Whistle Blower Policy                              | 42) Board Independence Statement                 | 70) Executive Pay Disclosures                                    |
| 15) Dividend Distribution Policy                       | 43) Board Independence Criteria                  | 71) Criteria for Executive Compensation                          |
| 16) Operating/Revenue Growth (CAGR)                    | 44) Target Number of Independent Directors       | 72) Median Remuneration of Board of Directors                    |
| 17) Penalty Disclosures                                | 45) Entrenched Board of Directors                | 73) Governmental Institutions with More than 5% of Voting Rights |
| 18) Environmental, Social or Ethical Violations        | 46) Average Tenure of Board Members              | 74) Shareholding Details   |
| 19) Environmental, Social or Ethical Litigation Claims | 47) Founders Represented on Board                | 75) Voting Rights  |
| 20) Non Compliant Staff Actions                        | 48) Audit Committee Composition                  | 76) Disclosure of Board and Subcommittee Attendance              |
| 21) Strikes and Lockouts                               | 49) Audit Committee Gender Composition           | 77) Shareholder Rights and Relations Policy                      |
| 22) Accounts Payables Days                             | 50) Remuneration Committee Composition           | 78) Shareholder Right to Vote on Executive Remuneration          |
| 23) Concentration of Purchases and Sales               | 51) Remuneration Committee Gender Composition    | 79) Sensitivity Analysis and Stress Testing                      |
| 24) Tax Transparency Disclosures                       | 52) Nomination Committee Composition             | 80) Stakeholder Inclusiveness                                    |
| 25) Material Controversies Identified                  | 53) Nomination Committee Gender Composition      | 81) Soliciting Shareholder ESG Feedback                          |
| 26) Concerns Identified in Audit Report                | 54) ESG Committee Meetings                       | 82) Soliciting Stakeholder ESG Feedback                          |
| 27) Auditor's Report on Financial Statements           | 55) Risk Committee Gender Composition            | 83) Data Privacy Policy  |
| 28) Auditor and Fee Disclosure                         | 56) Risk Committee Composition                   | 84) Number of Data Breach Incidents                              |

## Disclaimer

This presentation contains statements that are “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to “Gopal Snacks” future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Gopal Snacks undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

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# Thank You



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