

**Pace Digitek Limited**

(Formerly Known as Pace Digitek Private Limited  
and Pace Digitek Infra Private Limited)

**Regd. Office:** Plot No. V-12, Industrial Estate,  
Kumbalgodu, Mysore Highway, Bangalore - 560 074.

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**CIN-L31909KA2007PLC041949**

**Ref No: PDL/2026-27/Q03\_04**

**Date: October 06, 2026**

|                                                                                                                            |                                                                                                                                                                      |
|----------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>BSE Limited</b><br>Phiroze Jeejeebhoy Towers<br>Dalal Street, Fort<br>Mumbai - 400001<br><br><b>Scrip Code - 544550</b> | <b>National Stock Exchange of India Ltd</b><br>Exchange Plaza, C-1, Block G<br>Bandra Kurla Complex, Bandra (E)<br>Mumbai - 400051<br><br><b>Symbol - PACEDIGITK</b> |
|----------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Dear Sir/Madam,

**Sub: Investor Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, we are pleased to submit the Investor Presentation of our Company marking the completion of one year of the Company's listing on the Stock Exchanges.

The presentation provides an overview of the Company's journey during its first year as a listed entity, including key business developments, operational milestones, financial highlights, strategic initiatives and the Company's outlook for the future.

A copy of this presentation is also being made available on the website of the Company at <https://www.pacedigitek.com>

We hereby request you to take note of the same.

Thanking You,

**For PACE DIGITEK LIMITED**

*[Formerly known as Pace Digitek Private Limited  
and Pace Digitek Infra Private Limited]*

Meghana  
Manchaiah  
Purushotham

Digitally signed by Meghana  
Manchaiah Purushotham  
Date: 2026.10.06 17:56:46  
+05'30'

**Meghana M P**  
**Company Secretary and Compliance Officer**  
**Membership No: A42534**

Add: Plot No. V-12, Industrial Estate, Kumbalgodu,  
Mysore Highway, Bangalore - 560 074.

**Encl.: As above.**





# Pace Digitek Limited

# One Year

# Since Listing

Building the next phase of Energy growth

From a Telecom and power-electronics foundation to an integrated BESS platform, expanding capabilities across the Energy value chain.

Built • Proved • Expanded • Deepened

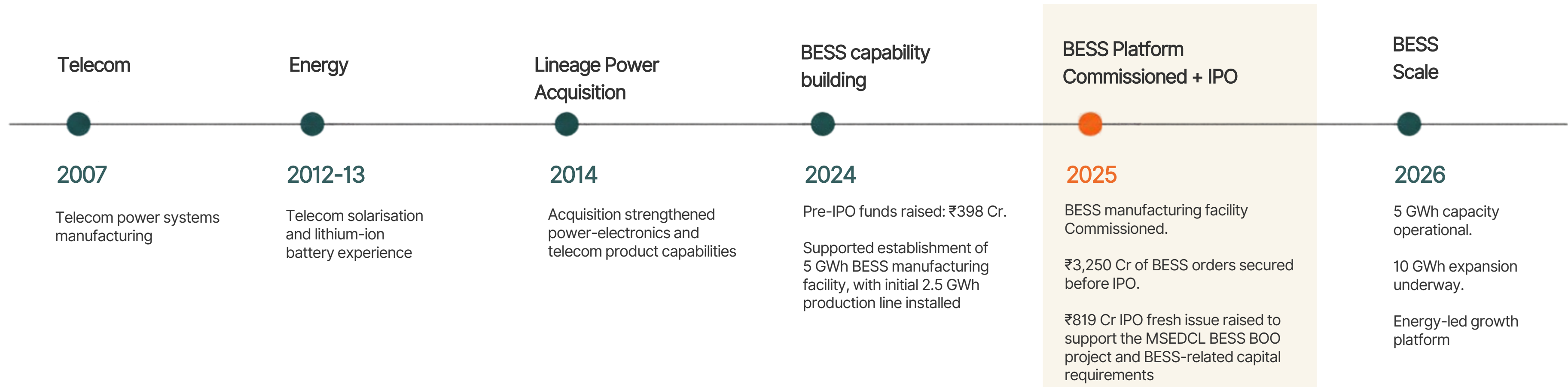
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6<sup>th</sup> October 2026



# Built over time. Accelerated after listing.

The IPO added capital at an important stage in a business already moving towards Energy.



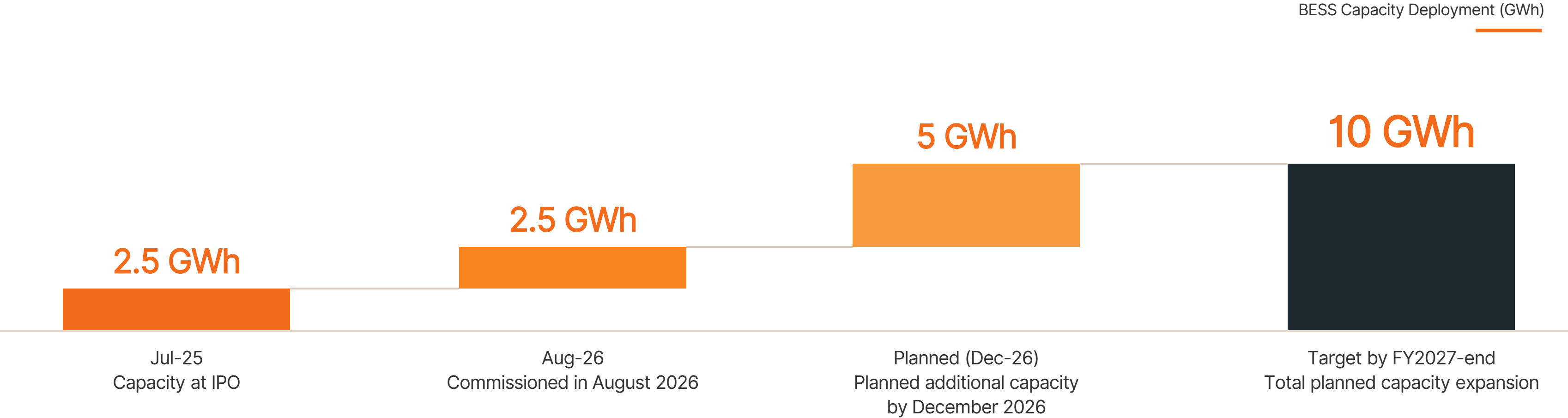
Toward an  
Energy-led  
growth platform

|            | FY2025    |
|------------|-----------|
| Order book | ₹7,634 Cr |
| Revenue    | ₹2,439 Cr |



|            | FY2026      |
|------------|-------------|
| Order book | ₹11,000+ Cr |
| Revenue    | ₹2,641 Cr   |

# From 2.5 GWh to 5 GWh Building for BESS scale.



### Output (last 12 months)

350+

containers manufactured & delivered

1.6+ GWh

represented

### Manufacturing performance (First 2.5 GWh line | Operating start)

~85%

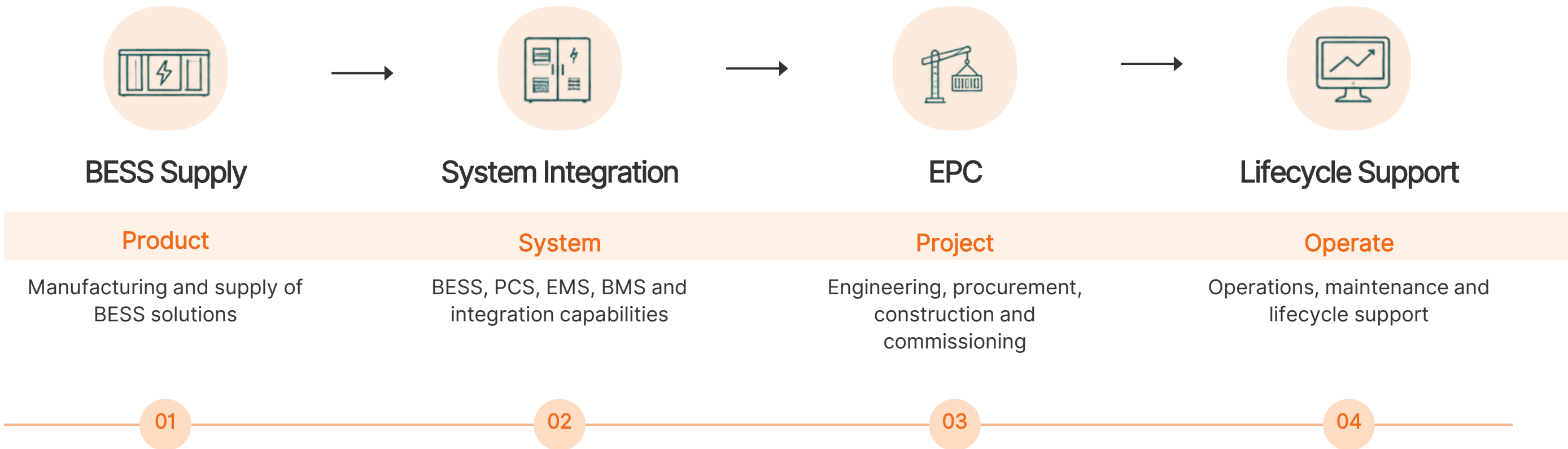
utilisation

~0.5%

rejection rate, down from ~5%

# From BESS supply to an integrated platform.

The strategic shift is towards broader product, project and lifecycle participation.



## SERVING ACROSS MULTIPLE APPLICATIONS

### Utility Scale

Grid-scale BESS projects

### C&I

Commercial and industrial storage

### Solar + Storage

Integrated renewable and storage solutions

### EPC / BOO

Project execution and long-term operation

## EXECUTION JOURNEY

01

**BESS Product Supply Orders**  
**930+ MWh**

BESS supply orders secured in the last 12 months from private customers

02

**BESS Products Delivered to Private Customers**  
**350+ MWh**

Delivered to customers in last 12 months

03

**BESS Products Utilized at Projects**  
**975+ MWh**

Cumulative utility-scale commissioning at MSEDCL (as of Q1 FY2027)

# Broadening the customer and application base.

More use cases, more customers and a broader route to market for BESS.

## Demand Visibility

5 GWh+

### Energy order visibility.

Across standalone BESS, solar + storage, EPC and supply.

~20 GWh+

### Tender pipeline\*.

Public and private customers, including EPC and BOO opportunities.



Customer Confidence,  
And Certifications

## Where the platform is expanding

01



### Utility-scale

Large grid-connected BESS.

Standalone BESS Projects | L&T |  
Advait | NGSL | Kalpa Power

02



### Solar + Storage

Integrated renewable + storage.

KREDL: 250 MW solar + 250 MW/1.1 GWh BESS  
SECI: Solar 100 MW + 50 MW / 100 MWh BESS

03



### C&I

Customer-specific storage needs.

Emerging C&I opportunities

Government Organizations

Utilities

Private Customers

\*Under submission / in process

# Deepening the platform as it scales.

Building better operating discipline, more control and longer-term technology depth.

01



## Product Development

Standardised, scalable BESS architecture.

Moving from individual products to a repeatable platform.

02



## Productivity

~80% → ~85%  
utilisation

~5% → ~0.5%  
Declining rejection.

03



## Localization

In-house container manufacturing.

Backward integration and localisation of key components.

04



## R&D

Battery materials, chemistry & cell tech.

Research framework, suppliers, regulatory work and experiments progressing.

## Technology Depth

Safety By Design

Electrical Protection

Thermal Management

Fire / Off-gas Detection

PRAJÑA

BESS EMS

Monitoring

Control

Optimization

# Telecom & ICT continues to deliver.

Telecom remains an active operating engine and its capabilities continue to support Energy expansion.

BSNL 4G Saturation Project

8,000+

sites completed across the  
4G Saturation Project

Now in O&M

TANFINET

OFC rollout completed.

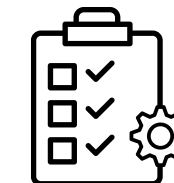
A second large-scale network  
execution milestone, extending  
the operating base.

## Capabilities Built In Telecom Transferred into the Energy platform



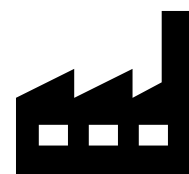
### Power

Power electronics +  
energy systems



### Project management

Planning + execution  
at scale



### Manufacturing

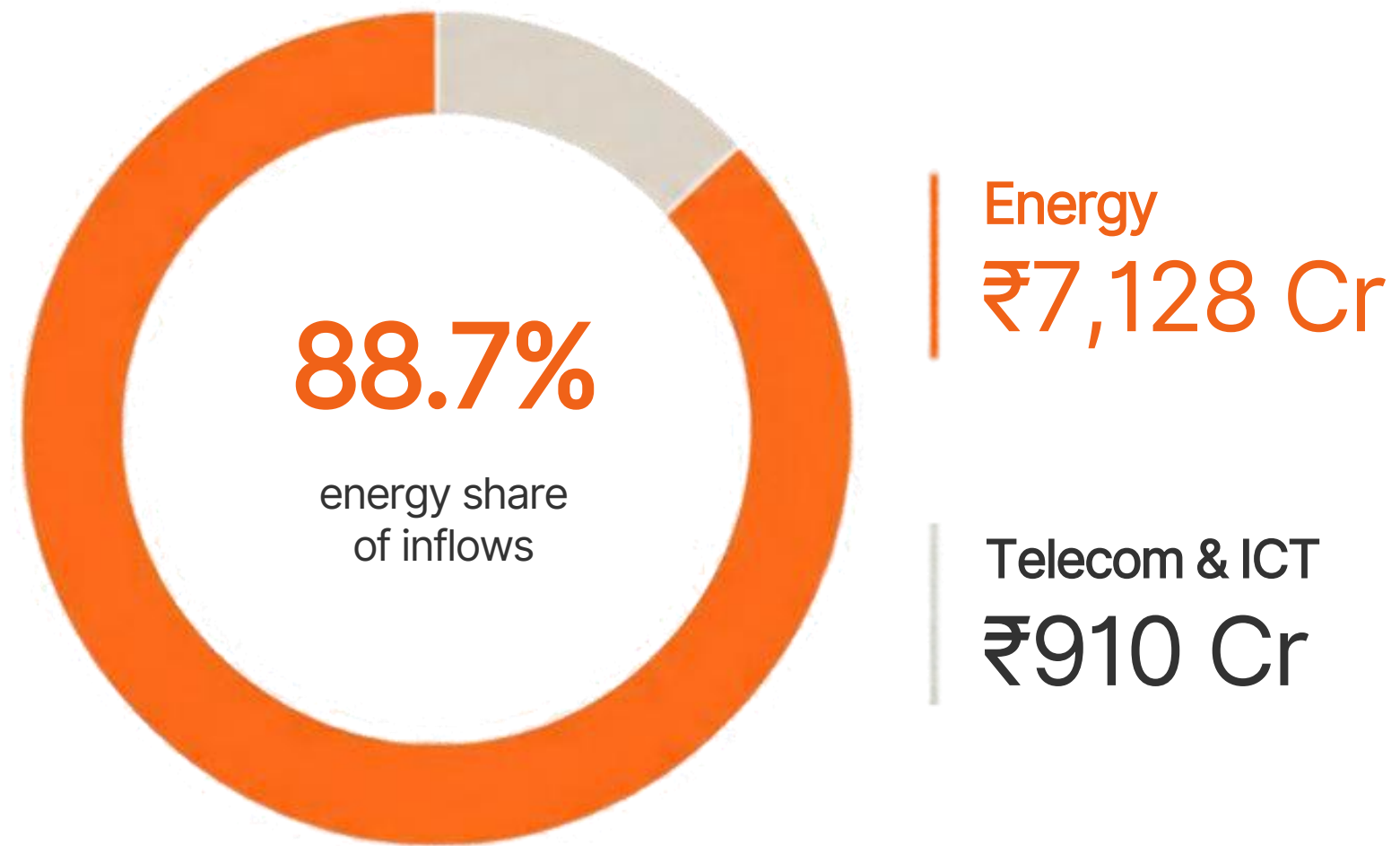
Product manufacturing  
+ quality discipline



### Field execution

Deployment +  
commissioning + service

# ₹8,038 Cr of order inflows secured since listing



## Energy Order Inflow



## Telecom Order Inflow



Order mix broadened across:

BOO

EPC

Supply

O&M

# Building the organisation behind Energy scale

Workforce Base

2,733

employees at FY2026 year-end



600+ technical workforce at manufacturing facilities

2,948  
Training man-hours

Zero  
LTI at BESS plant

ISO 45001:2018

## What Has Been Built Around Energy

01



Leadership depth

Dedicated leadership across Energy Projects, Commercial, BESS Manufacturing, Engineering, Supply Chain and Product Services.

02



Technical capability

BESS architecture, system integration, BMS / EMS, manufacturing, EPC, commissioning and lifecycle support.

03



Capability building

Structured skill matrices, factory exposure, field training, technical mentorship and hands-on assignments.

04



Quality & safety

Structured safety training, audits, drills and emergency response sessions; ISO 45001 framework and zero LTI at BESS plant.

From a Telecom-led execution workforce to a broader Energy, manufacturing and technology organisation.

# From building the platform to scaling it



## Year One

We built and proved the platform.

Deeper value-chain participation

Broader customer applications

More localisation

## Next Phase

Now we scale it.

Disciplined execution



**Registered Office and Corporate Office:**

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