

To,
Listing Manager,
The National Stock Exchange of India Ltd.,
(Through NEAPS)
Symbol: EMIL
Series: EQ
ISIN: INE02YR01019

The Secretary,
BSE Limited,
(Through BSE Listing Centre)
Scrip Code: 543626

Sub: Investor's Presentation to be held on 22nd May 2026.

Dear Sir/Madam,

In pursuance of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed the Investor Presentation for the Fourth Quarter and Financial Year ended 31st March 2026, to be held on 22nd May 2026, at 03:00 P.M. IST. A copy of the said presentation is also being uploaded on the Company's website.

This is for your information and dissemination on respective websites.

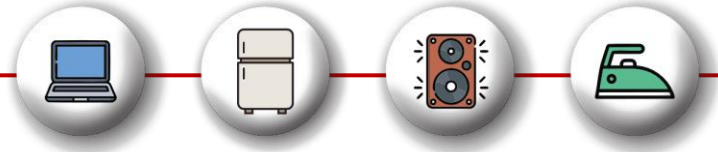
Thanking you,
For and on behalf of **Electronics Mart India Limited**

Rajiv Kumar
Company Secretary and Compliance Officer

Date: 22nd May 2026
Place: Hyderabad



Fueled by Experience, Growing with Trust



Investor Presentation

May 2026

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LARGEST
ELECTRONICS
RETAILER IN
SOUTH INDIA

Q4 & FY26 BUSINESS & FINANCIAL PERFORMANCE



INDIA'S LARGEST SMART HOME EVENT Global Brand Tie-Ups

Display & Audio

Hisense

SE Audiotechnik

Gallo Acoustics

Funktion – One

Aquavision

Audio & Lifestyle

Lithe Audio

Bang & Olufsen

Pure Acoustics

Trinnov Audio

VSSL

Display & Audio

Buster + Punch

Portman Lights

Minute One

ProtoPixel

Alta Labs



What This Means for EMIL

- ✓ Deepened partnerships with several niche and leading international brands spanning home cinema, audio, and connected home ecosystems
- ✓ Live demonstrations in real-world environments, emphasizing seamless system integration, superior performance, and a truly elevated user experience
- ✓ EMIL's active presence in such events will play a pivotal role in shaping the future of electronics consumption across categories in India



Q4 FY26 FINANCIAL SNAPSHOT

Financial Highlights

Rs. 1,913 Crores ▲ **15%**

Revenue from Operations

Rs. 282 Crores ▲ **15%**

Gross Profit

Rs. 129 Crores ▲ **20%**

EBITDA

Rs. 40 Crores ▲ **49%**

Profit After Tax*

Operational Highlights

12.1%

Same Store Sales Growth

4

Net Store Openings

6.7% ▲ **30 bps**

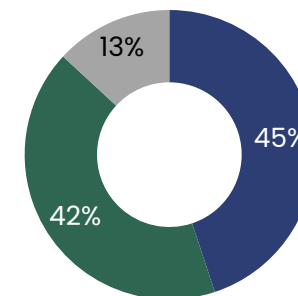
EBITDA Margin

2.1% ▲ **50 bps**

PAT Margin*

Sales Mix and Store Ownership

Product Mix (Q4 FY26)



■ Mobiles ■ Large Appliances ■ Small Appliances, IT & Others

785 ▲ **19.5%**

Bill Cuts (Nos. in '000)

Rs. 23,287

Average Ticket Size (Rs.)

* PAT includes exceptional charge arising from the reversal impact of labour code



Financial Highlights

Rs. 7,183 Crores ▲ **7%**

Revenue from Operations

Rs. 1,037 Crores ▲ **4%**

Gross Profit

Rs. 438 Crores

EBITDA

Rs. 107 Crores

Profit After Tax*

Operational Highlights

5.3%

Same Store Sales Growth

23

Net Store Openings

6.1%

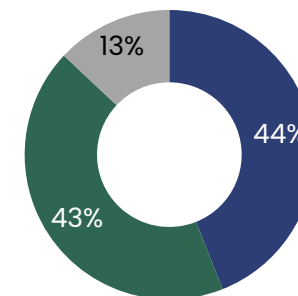
EBITDA Margin

1.5%

PAT Margin*

Sales Mix and Store Ownership

Product Mix (FY26)



■ Mobiles ■ Large Appliances ■ Small Appliances, IT & Others

2,974 ▲ **10.4%**

Bill Cuts (Nos. in '000)

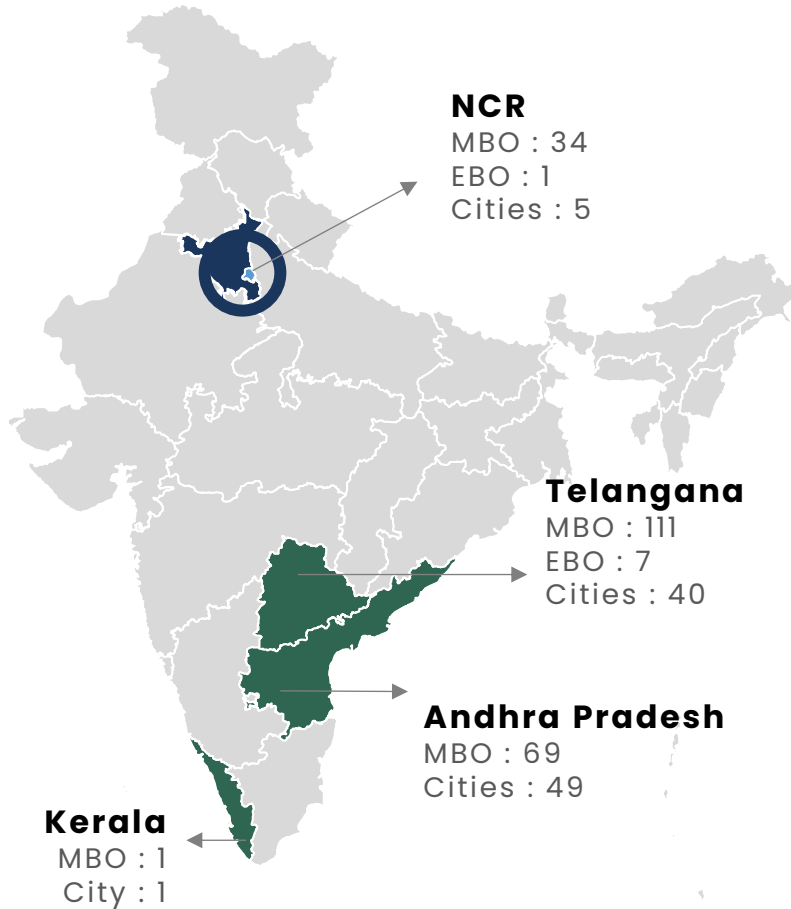
Rs. 23,125

Average Ticket Size (Rs.)

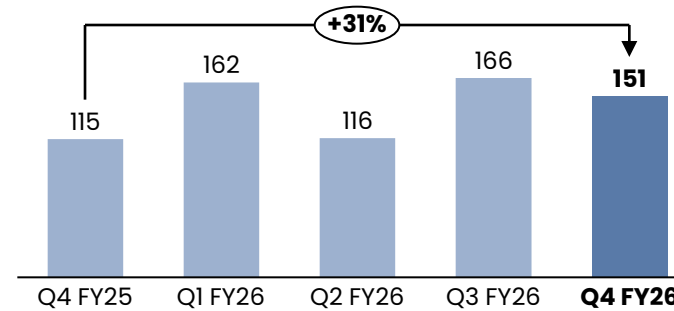
* PAT includes exceptional charge arising from the gain of disposal of assets related to the transfer of "IQ" retail stores and due to impact of labour code



CLUSTER-WISE FINANCIAL PERFORMANCE



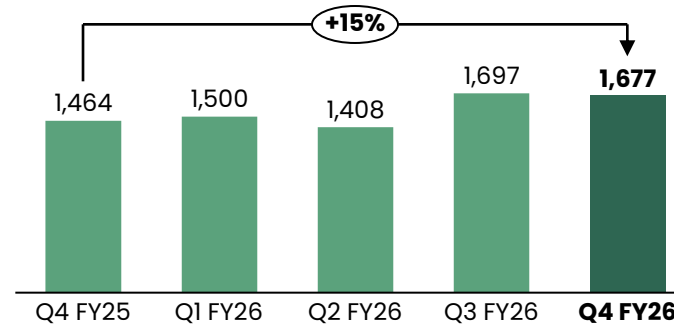
NORTH CLUSTER (Rs. Crs.)



NORTH CLUSTER MARGIN* (FY26)

0.3%

SOUTH CLUSTER (Rs. Crs.)



SOUTH CLUSTER MARGIN* (FY26)

6.5%

- ✓ Began North cluster operations in 2022 and are scaling aggressively, following the same strategy that drove success in the South
- ✓ As scale builds, the Company expects store productivity and margins to align with South cluster benchmarks
- ✓ North cluster presents a large addressable market, and the Company is steadily building presence as it did earlier in the South

Map not to scale, for representation purpose only
Cluster Sales Include EBO & MBO Sales Combined

*The EBITDA margin (%) is calculated at the store level and excludes corporate and warehouse expenses. The figures are uncertified and are presented on a pre-Ind AS 116 basis.



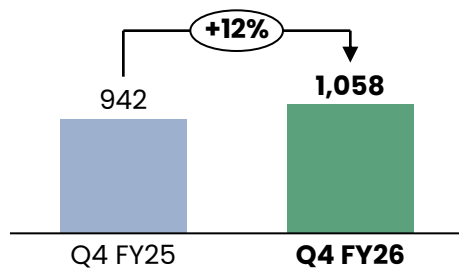
CLUSTER WISE REVENUE – Q4 & FY26

Q4 FY26

Revenue
(Rs. Crs.)

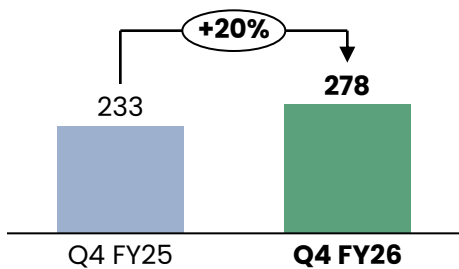
SSSG

Telangana – HYD City



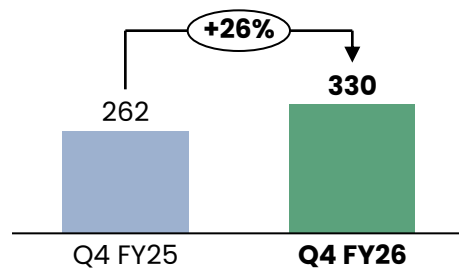
SSSG: 10.2%

Telangana – UP Country



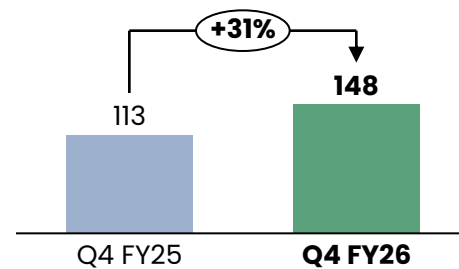
SSSG: 12.7%

Andhra Pradesh



SSSG: 16.2%

Delhi NCR

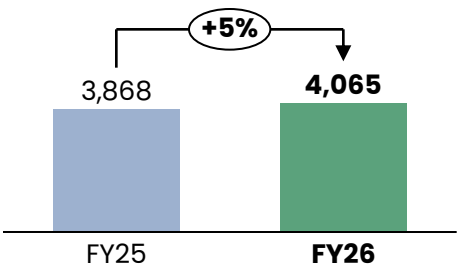


SSSG: 18.6%

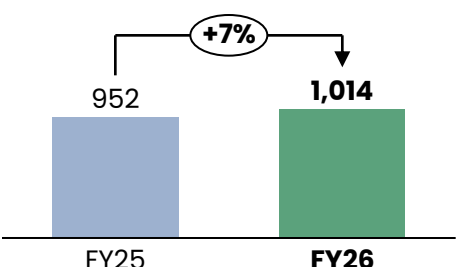
FY26

Revenue
(Rs. Crs.)

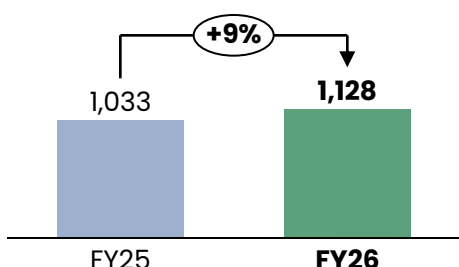
SSSG



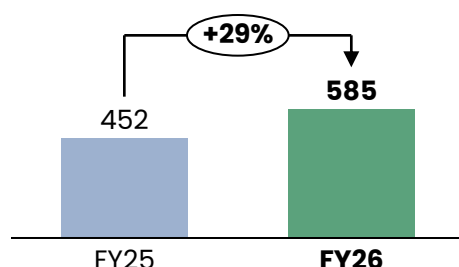
SSSG: 4.1%



SSSG: 2.7%



SSSG: 4.4%



SSSG: 22.8%



Mature Stores vs Non Mature Stores

Metrics	Mature Store Stores > *4 Years Old	Non Mature Store Stores <4 Years Old (Average Store Age of 1.9 Years)
Number Of Stores	83 Stores	140 Stores
² Total Revenue from Sales of Products – Retail	Rs. 4,744 Crores ¹	Rs. 2,134 Crores ¹
² Total EBITDA	Rs. 345 Crores ¹	Rs. 66 Crores ¹
EBITDA Margin (%)	7.3%	3.1%

With a significant part of our network still in early stages, we expect profitability to improve as more stores mature and unlock higher throughput and operating leverage

*Stores opened Prior to 31st March 2021 are considered as a Mature Store of Greater than 4 Years old

Revenue and EBITDA include EBO & MBO

¹Revenue and EBITDA is uncertified

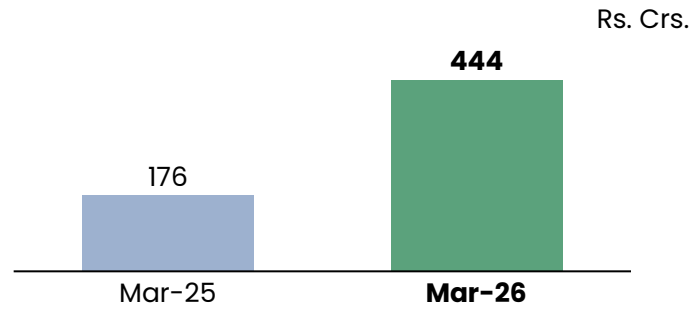
²Total Revenue and Total EBITDA of the Mature and Non Mature stores is for the FY26.



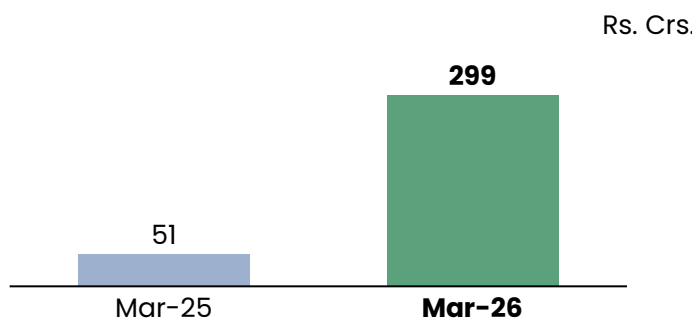
STRONG CASH FLOW & BALANCE SHEET

Cash Flow from Operations

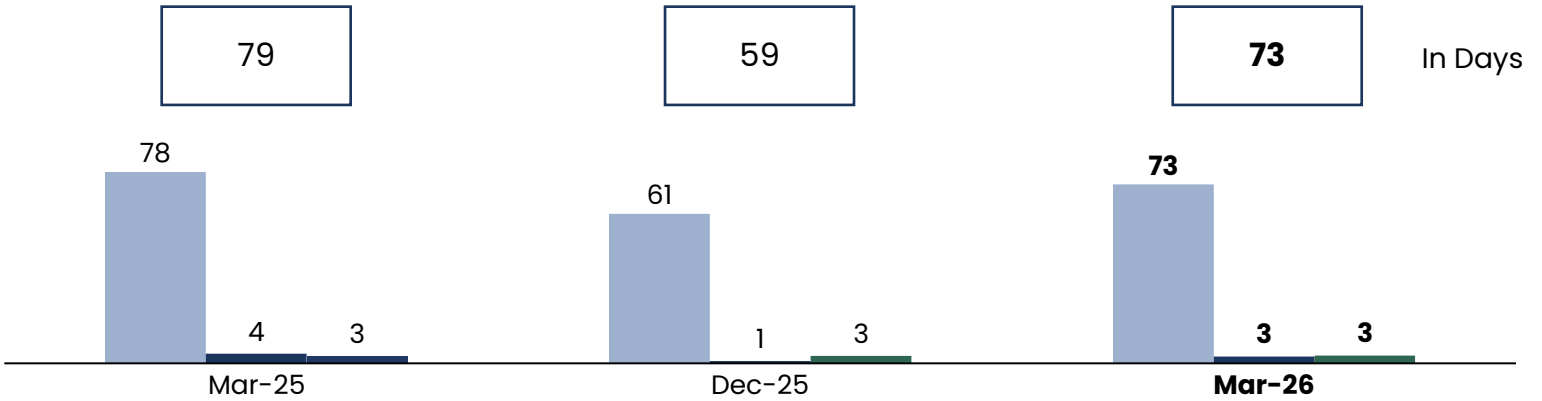
Post IND-AS 116



Pre IND-AS 116



Working Capital



Inventory Days Receivable Days Creditor Days

RoCE

11.5%

Total Equity

Rs. 1,626 Crs.

Cash & Cash Equivalentents

Rs. 50 Crs.



Q4 FY26 PROFIT AND LOSS STATEMENT

Profit & Loss (in Rs. Crore)	Q4 FY26			Q4 FY25			YoY (Reported)
	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	
Total Revenue	1,913.2		1,913.2	1,664.2		1,664.2	15.0%
Purchases of stock in trade	1,860.8		1,860.8	1,903.2		1,903.2	
Changes in Inventory	-229.9		-229.9	-484.4		-484.4	
Gross Profit	282.3		282.3	245.4		245.4	15.1%
Gross Margin	14.8%		14.8%	14.7%		14.7%	
Employee Cost	44.0		44.0	35.1		35.1	
Rent Expense	0.0	37.8	37.8	0.0	33.4	33.4	
Other Expenses	109.7		109.7	102.9		102.9	
EBITDA	128.7		90.9	107.5		74.1	19.8%
EBITDA Margin	6.7%		4.7%	6.5%		4.5%	
Other Income	1.5		1.46	2.1		2.1	
Depreciation	40.7	25.6	15.10	35.5	22.9	12.6	
EBIT	89.5		77.2	74.1		63.6	20.7%
Finance Cost	40.1	24.9	15.2	36.5	22.3	14.2	
Profit before Tax	49.4		62.0	37.6		49.4	31.3%
Exceptional Items							
*Exceptional Item	4.1			0			
Profit Before Tax	53.5			37.6			42.2%
Tax	13.7			11.0			
PAT	39.7			26.7			49.0%
PAT Margin	2.1%			1.6%			
EPS (in Rs.)	1.03			0.69			

❖ Growth led by double digit growth across all categories and demand momentum sustaining despite price hikes in larger appliances

❖ Core Clusters has continue to grow in Q4 FY26
❖ Margin improvement on account of Operating Leverage

❖ Exceptional charge arising arising from the reversal impact of labour code



FY26 PROFIT AND LOSS STATEMENT



Profit & Loss (in Rs. Crore)	FY26			FY25			YoY (Reported)
	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	
Total Revenue	7,183.3		7,183.3	6,731.3		6,731.3	6.7%
Purchases of stock in trade	6,156.6		6,156.6	6,007.3		6,007.3	
Changes in Inventory	-10.5		-10.5	-273.5		-273.5	
Gross Profit	1,037.1		1,037.1	997.5		997.5	4.0%
Gross Margin	14.4%		14.4%	14.8%		14.8%	
Employee Cost	159.5		159.5	133.1		133.1	
Rent Expense	0.0	144.7	144.7	0.0	124.8	124.8	
Other Expenses	439.4		439.4	413.3		413.3	
EBITDA	438.2		293.5	451.1		326.4	-2.9%
EBITDA Margin	6.1%		4.1%	6.7%		4.8%	
Other Income	8.2		8.2	9.1		9.1	
Depreciation	156.2	98.8	57.3	126.7	84.7	42.0	
EBIT	290.2		244.3	333.6		293.5	-13.0%
Finance Cost	153.7	95.4	58.2	117.5	82.3	35.2	
Profit before Tax & Exceptional Items	136.6		186.1	216.0		258.3	-36.8%
*Exceptional Item	6.8			0.0			
Profit Before Tax	143.4			216.0			-33.6%
Tax	36.3			55.6			
PAT	107.1			160.5			-33.2%
PAT Margin	1.5%			2.4%			
EPS (in Rs.)	2.78			4.17			



BALANCE SHEET

Assets (in Rs. Crs.)	Mar-26	Mar-25
Non - Current Assets	2,117.6	1,941.0
Property Plant & Equipments	993.8	905.1
CWIP	19.3	30.4
Intangible assets	2.3	2.7
Right of use asset	935.4	850.6
Financial Assets		
Other Financial Assets	68.5	63.9
Deferred Tax Assets (Net)	52.2	40.2
Other Non - Current Assets	39.6	45.4
Other Non - Current Tax Assets	6.5	2.8
Current Assets	1,679.5	1,696.4
Inventories	1,240.7	1,230.2
Financial Assets		
(i) Trade receivables	55.3	74.2
(ii) Cash and cash equivalents	49.7	30.5
(iii) Loans	1.9	1.7
Other Financial Assets	0.5	2.6
Other Current Assets	331.3	357.2
Total Assets	3,797.1	3,637.3

Equity & Liabilities (in Rs. Crs.)	Mar-26	Mar-25
Total Equity	1,626.1	1,518.8
Share Capital	384.7	384.7
Reserves & Surplus	1,241.4	1,134.0
Non-Current Liabilities	1,249.2	1,140.3
Financial Liabilities		
(i) Borrowings	198.5	205.5
(ii) Lease Liabilities	1,048.5	933.0
Provisions	2.1	1.7
Current Liabilities	921.8	978.3
Financial Liabilities		
(i) Borrowings	692.6	778.4
(ii) Trade Payables	66.1	56.3
(iii) Lease	57.3	50.3
(iv) Other Financial Liabilities	36.0	32.1
Other Current Liabilities	53.5	53.7
Provisions	2.1	2.2
Current tax liabilities (net)	14.2	5.3
Total Equity & Liabilities	3,797.1	3,637.3

Particulars (Rs. Crs.)	Mar-26	Mar-25
Net Profit Before Tax	143.4	216.0
Adjustments for: Non -Cash Items / Other Investment or Financial Items	303.7	235.6
Operating profit before working capital changes	447.1	451.7
Changes in working capital	39.4	-215.0
Cash generated from Operations	486.5	236.6
Direct taxes paid (net of refund)	-42.8	-60.8
Net Cash from Operating Activities	443.7	175.8
Net Cash from Investing Activities	-125.4	-332.0
Net Cash from Financing Activities	-299.1	101.2
Net Decrease in Cash and Cash equivalents	19.2	-54.9
Add: Cash & Cash equivalents at the beginning of the period	30.5	85.5
Cash & Cash equivalents at the end of the period	49.7	30.5

..... LARGEST
ELECTRONICS
RETAILER IN
SOUTH INDIA
.....

OVERVIEW & KEY STRATEGIES



EMIL AT A GLANCE



Inception & Presence

EMIL began its journey with a single store in **Hyderabad** and has since built a strong presence across **Andhra Pradesh, Telangana, and NCR**, with plans to expand into high-potential markets like **Western UP**

Store Count

200+
Stores
(215 MBO & 8 EBO)

WE ARE THE

4th
Largest Electronics
Retailer in India

Central Warehouse
14

Cities Present
90+



OUR MBO BRANDS

BAJAJ
ELECTRONICS

ELECTRONICS
MART

KITCHEN
STORIES
FROM THE HOUSE OF BAJAJ ELECTRONICS

AUDIO & BEYOND
HOME CINEMA | HOME AUTOMATION
FROM THE HOUSE OF BAJAJ ELECTRONICS

EASY
KITCHENS



RETAIL AREA

1.94 + Mn.
Square feet

Experience of Over

4
Decades

Employees
3,000+

Leased Stores
189



PRODUCT OFFERINGS



Air
Conditioner



Smart
Phones



Television



Laptop



Refrigerator



Washing
Machines



Chimney



Audio
Devices



Cooler



Other
Products

Owned Stores
20

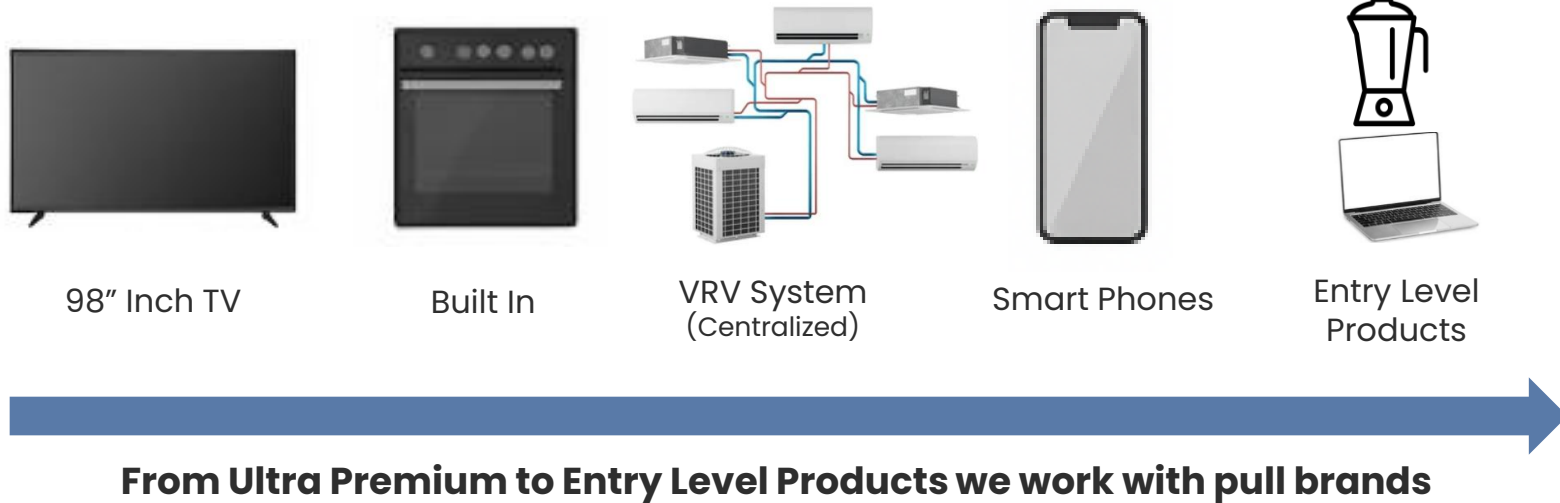
POPL Stores
14



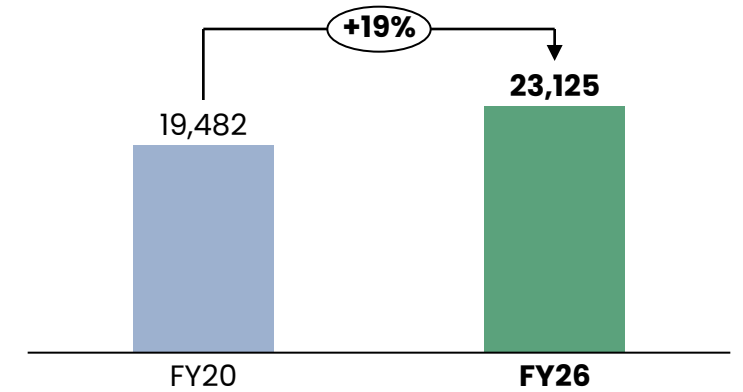
STRATEGIC PARTNERSHIPS AND PREMIUM POSITIONING DRIVE ASP LEADERSHIP



We Partner with most of the world's best Brands and are a preferred distributor



Among organized retailers we drive the one of the highest **ASP's** for most OEMs



*ASP: Average Selling Price



CLUSTER BASED DISTRIBUTION NETWORK



Deep penetration in the states of Andhra Pradesh & Telangana with a growing presence in NCR

We are Present Across

95 Cities
6 States
223 Retail Stores
(215 MBO & 8 EBO)

1.94+ Mn Sq. Ft.
Avg. Store Size of 10k sq. ft.
14 Central Warehouses
6 in TS, 4 in AP & 4 in NCR

Store Ownership

189 **20** **14**



Leased



Owned



POPL

MBO Brands (# Stores)

171 **BAJAJ ELECTRONICS**

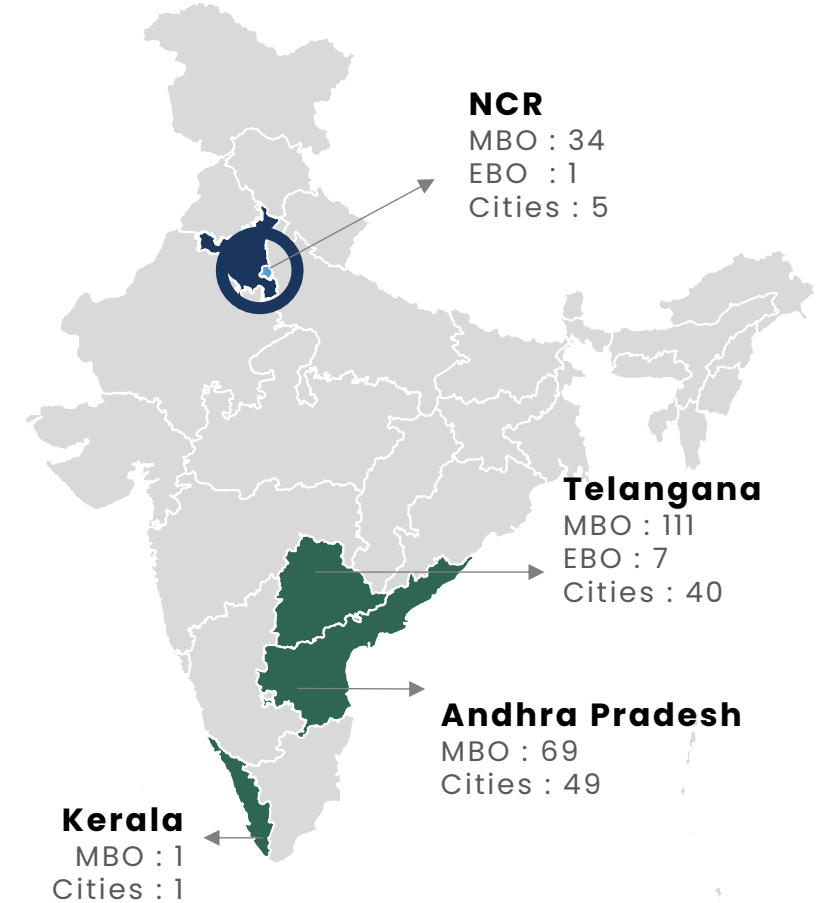
31 **ELECTRONICS MART**

6 **KITCHEN STORIES**
FROM THE HOUSE OF BAJAJ ELECTRONICS

3 **AUDIO & BEYOND**
HOME CINEMA | HOME AUTOMATION
 FROM THE HOUSE OF BAJAJ ELECTRONICS

3 **EASY KITCHENS**

1 **THE CHARCOAL PROJECT**



Map not to scale, for representation purpose only



DIVERSIFIED PRODUCT PROFILE COMPRISING OF 8,000+ SKUs

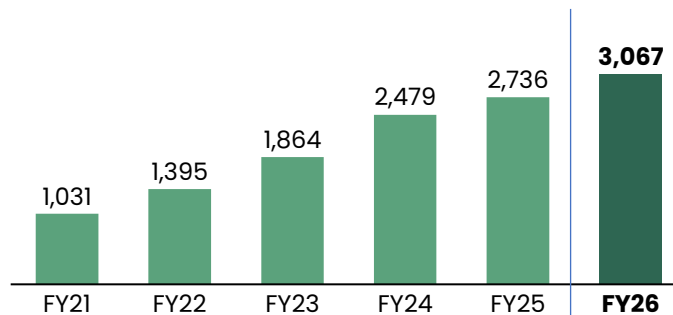


Mobiles

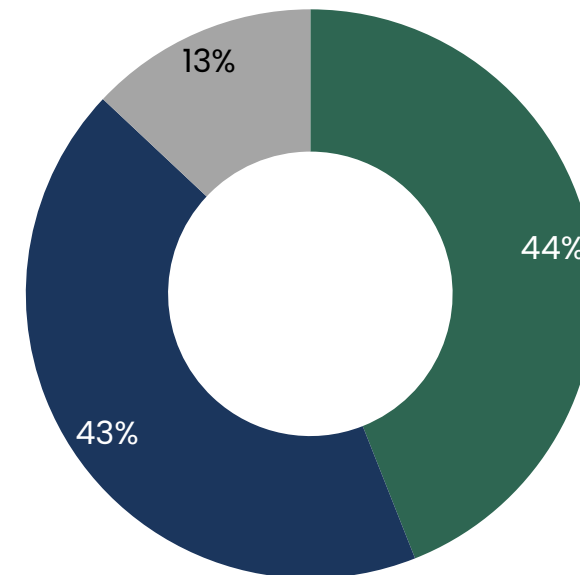
Phones, Fitness Tracker & Tablets

Fastest growing segment with rising contribution to the overall revenue pie from 29% FY19 to 44% in FY25

Have relationships with the large brands in this space – Oppo, Vivo and OnePlus



Revenue Mix

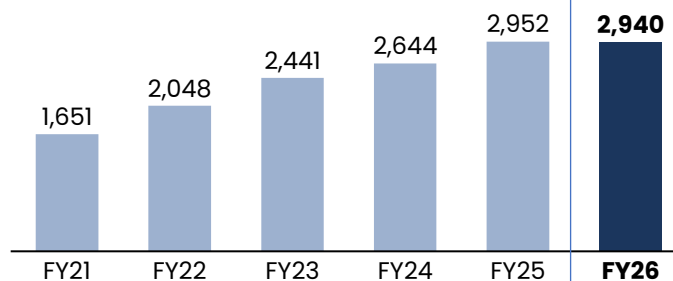


Large Appliances

TV, Washing Machine, AC, Refrigerators

Highest contributing segment in terms of revenues

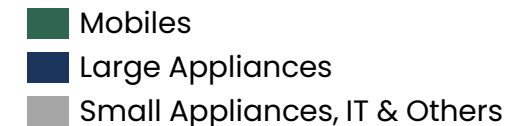
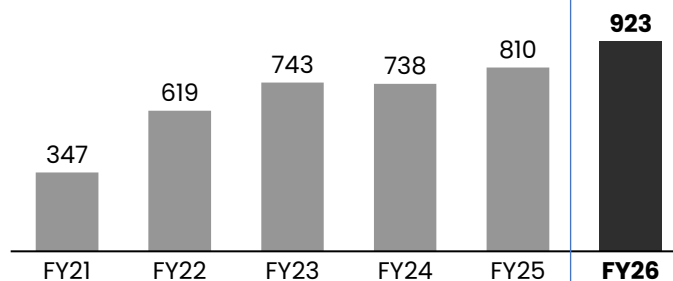
Have relationships with the largest brands in this space – LG, Haier, Sony etc



Small Appliances, IT & Others

Laptop, Printer, Geyser & Others

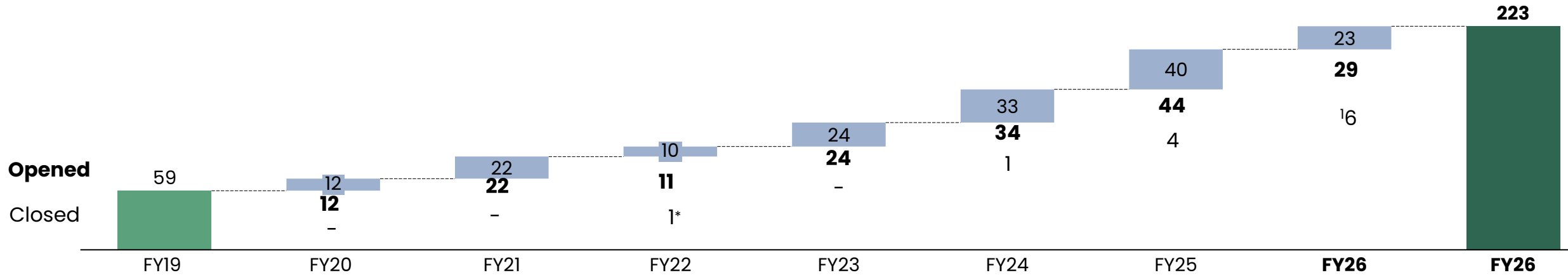
Have relationships with the largest brands in this space – Dell, Sony, Havells, Orient etc





RAPID STORE EXPANSION

Stores	71	+31%	93	+11%	103	+23%	127	+21%	160	+25%	200	+12%	223
Retail '000s sq. ft	765	+23%	940	+11%	1,041	+17%	1,222	+17%	1,471	+19%	1,758	+10%	1,940



Particulars	FY20	FY21	FY22	FY23	FY24	FY25	FY26
Store Count	71	93	103	127	160	200	223
MBOs Total	63	82	91	114	147	189	215
Bajaj Electronics / Electronics Mart	63	80	88	105	137	176	203
Kitchen Stories	-	2	2	5	6	6	6
Audio & Beyond	-	-	1	1	1	3	3
Easy Kitchen	-	-	-	3	3	3	3
Charcoal Project	-	-	-	-	-	1	1
EBOs	8	11	12	13	13	11	8

* The store has been converted to EBO 16 Closures during the period were primarily driven by the divestment of IQ Apple Retail stores



Differentiated in Store Experiences



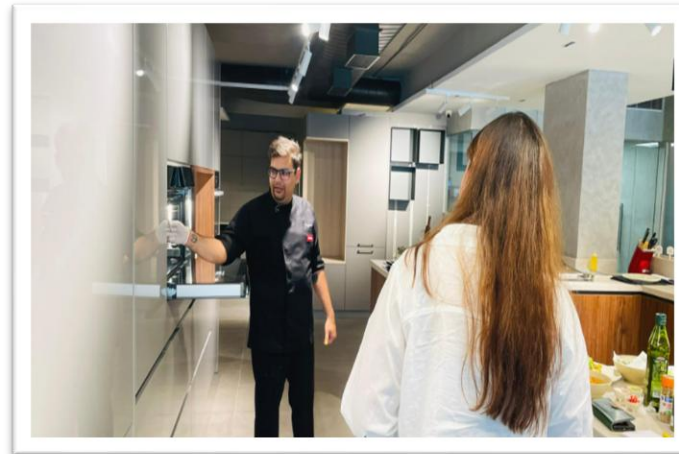
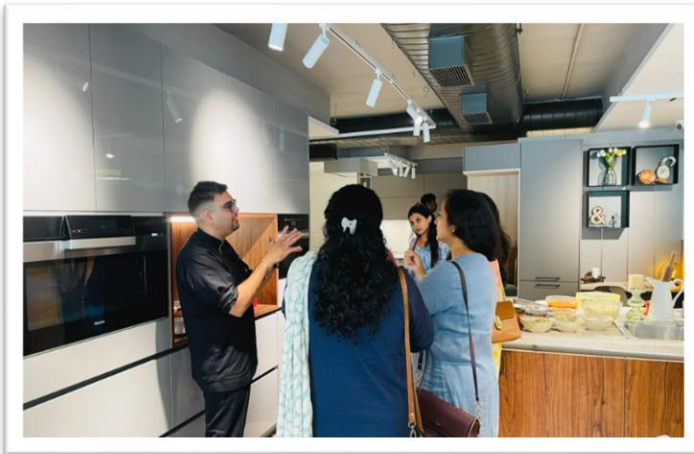
Product Experience Event
In-store live demonstrations (e.g., juicing stations) build trust and authenticity



Interactive Product Trial
Turns shopping into an experience – especially impactful for Gen Z and millennial buyers



Event-Driven Selling
Festival-themed sales (Diwali, Pongal, etc.) with games, prizes, and live counters



Consultative Selling Approach
Our Sales Team engage customers with a solutions mindset – understanding lifestyle and usage to recommend the right products



OUR RETAIL OUTLETS

NCR Stores



Hyderabad Stores



Andhra Pradesh & Telangana Up Country Stores





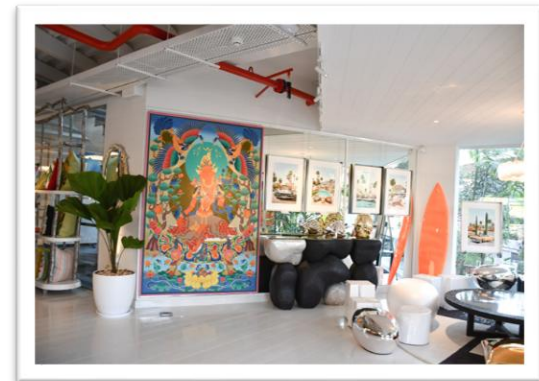
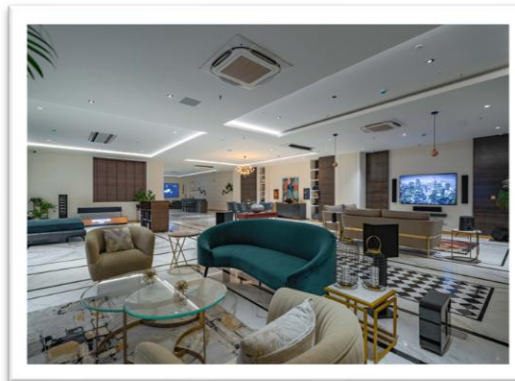
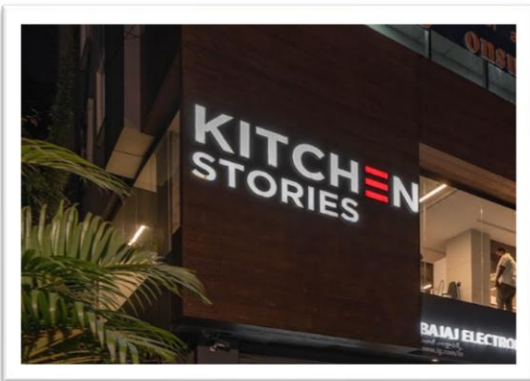
OUR SPECIALISED RETAIL STORES

Kitchen Stories
(Jubilee Hills, Hyderabad)

Easy Kitchens
(Jubilee Hills, Hyderabad)

Audio & Beyond
(Jubilee Hills, Hyderabad)

The Charcoal Project
(Jubilee Hills, Hyderabad)





14 large centrally located warehousing facilities

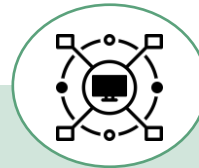
which are backed by individual storage areas at store level of varying sizes to cater to individual stores or a group of stores



Efficient Inventory Management



Extensive Supply Chain with 80% of Volumes coming from OEMS



Computerized Inventory Management System utilized to track daily SKU movement



Systems setup in a way it synchronises with all stores and Central Warehouse



Inventory is constantly monitored to ensure fresh stock is available using "first in first out approach"



Robust Information Technology System



ERP and POS systems from leading industry software providers



Wide Range of Data Management Tools used to further improve efficiency



Tracking systems with real time updates on status of their orders



Use data to swiftly align inventory with changing customer preferences



BOARD OF DIRECTORS



Pavan Kumar Bajaj
Chairman & Managing Director



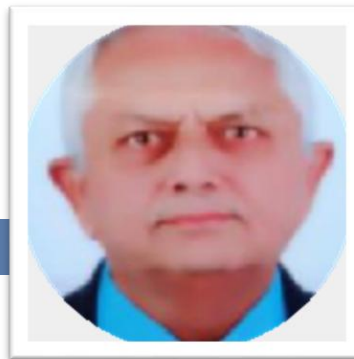
Karan Bajaj
Chief Executive Officer & WTD



Astha Bajaj
Executive Director & WTD



**Col. Gurdeep Singh
(Retd.)**
Independent Director



**Mirza Ghulam
Muhammad Baig**
Independent Director



Jyotsna Angara
Independent Director



AWARDS & ACCOLADES



**Revenue
Champion
2024
Apple**



2024



**Electronics Mart
India Limited Top
Performing
Brand
Samsung**



2024



**Certificate of
Appreciation For
exemplary sales
Contribution
H12024
SAMSUNG**



2024



**Oppo Diamond
Awards**



2024



**One Plus
Preferred Partner**



2025



Cashflow Generation Through Inventory Optimization

- ✓ We are strengthening cash flows by optimizing working capital, especially at the inventory level
- ✓ Leveraging data analytics for demand forecasting and assortment planning, we're improving stock turns and reducing excess inventory.
- ✓ Technology-driven replenishment is further accelerating inventory rotation and enhancing our cash conversion cycle



Strengthening Presence

- ✓ We are expanding into newer clusters like Western UP, while consolidating our presence in recently entered regions like the NCR
- ✓ These markets are largely unorganized, and we are witnessing a clear shift towards organized retail offering significant headroom for growth through our cluster-based strategy



Operating Leverage to Drive Profit Growth

- ✓ As stores mature and stabilize, we expect improved throughput and higher revenue productivity
- ✓ This will enhance fixed cost absorption, leading to a gradual normalization of EBITDA margins over time



A Trusted Partner for Leading Brands

- ✓ We are a trusted partner for leading consumer electronics and appliance brands, backed by our scale, operational excellence, and retail execution capabilities
- ✓ Our partnerships are built on mutual growth—enabling faster market penetration for brands and ensuring we offer customers the latest products with strong value propositions



Differentiated In-store Experience

- ✓ Our MBO format offer live demos, and brand-led events create an engaging retail environment
- ✓ With a consultative sales approach and trained staff, we help customers make informed decisions—enhancing satisfaction and conversion

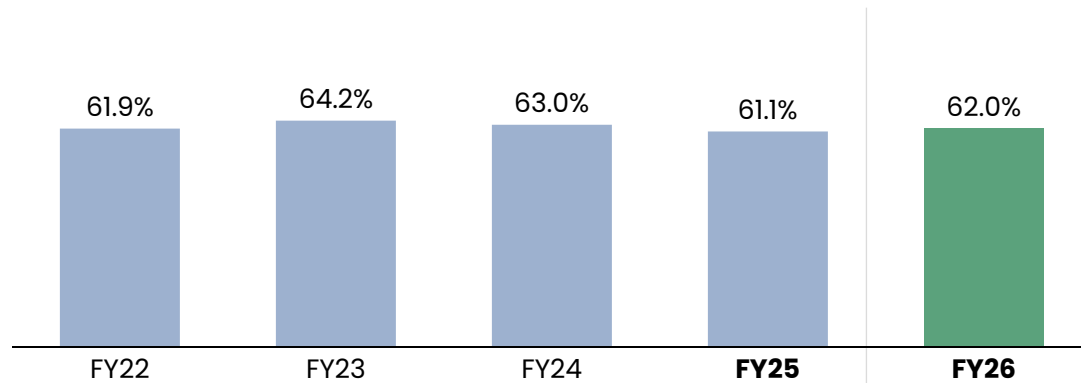
..... LARGEST
ELECTRONICS
RETAILER IN
SOUTH INDIA
.....

HISTORICAL HIGHLIGHTS

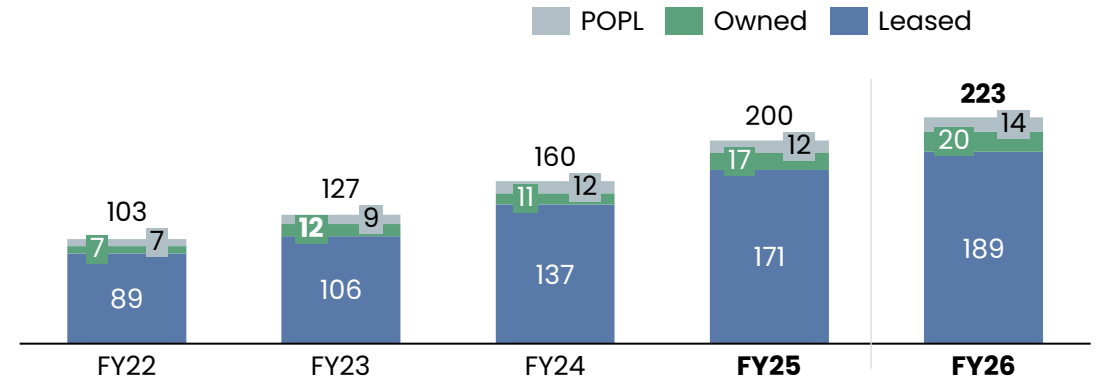
(As some of the line items of the financial statements for FY25 have been reclassified, the corresponding financial and operating indication of the said year are recalculated in line with the reclassified financial statements)



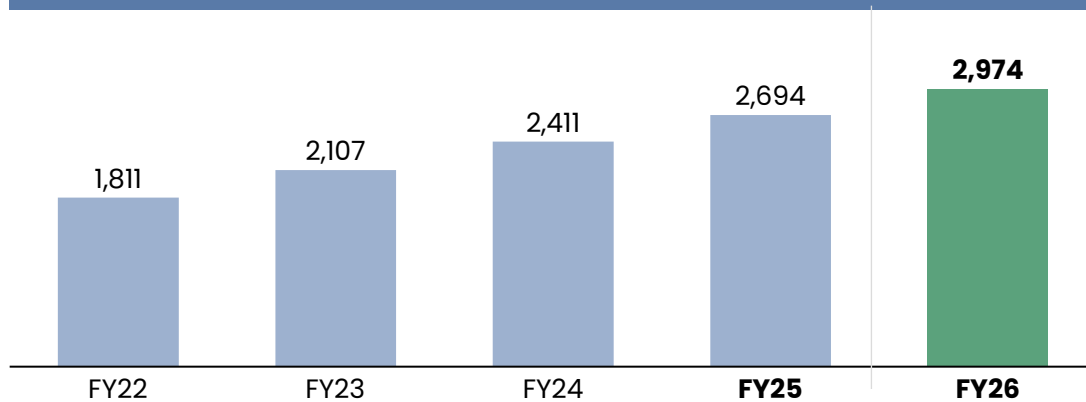
Top 5 Brands (% of Sales)



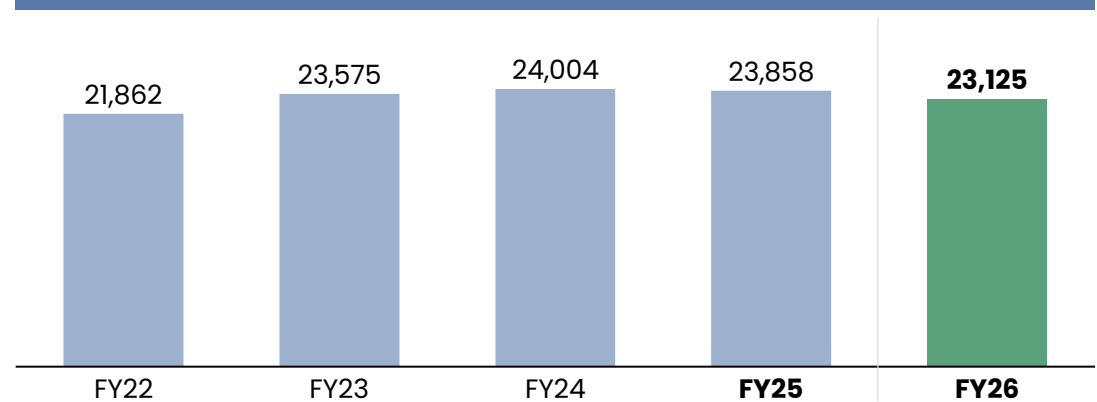
Store Ownership (#)



Bill Cuts (Nos. in '000)

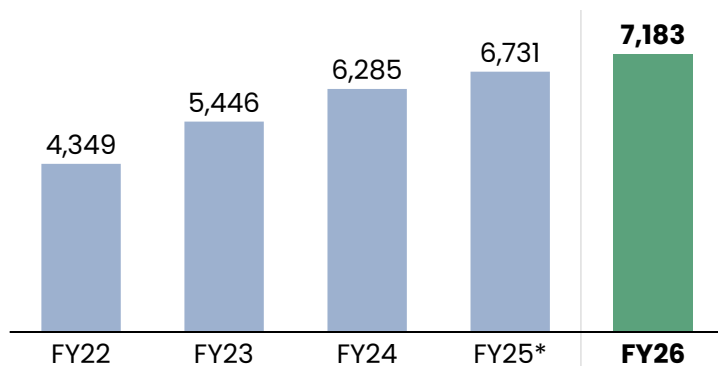


Average Ticket Size (Rs.)

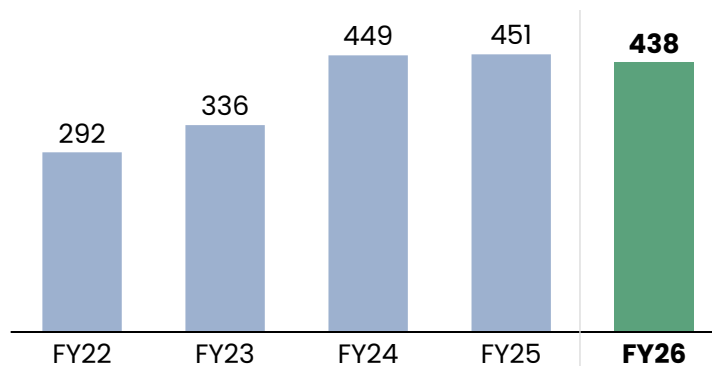




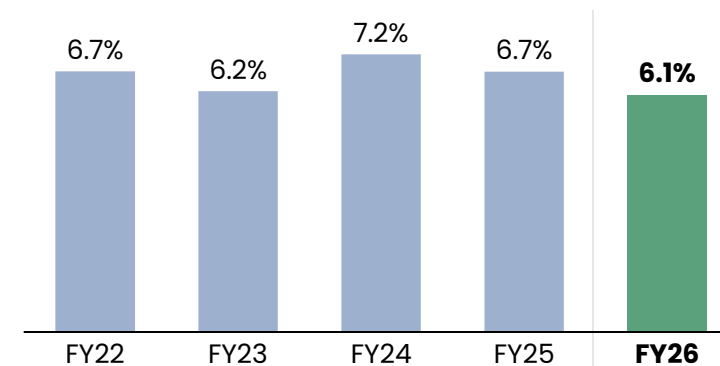
Revenue (Rs. Crs.)



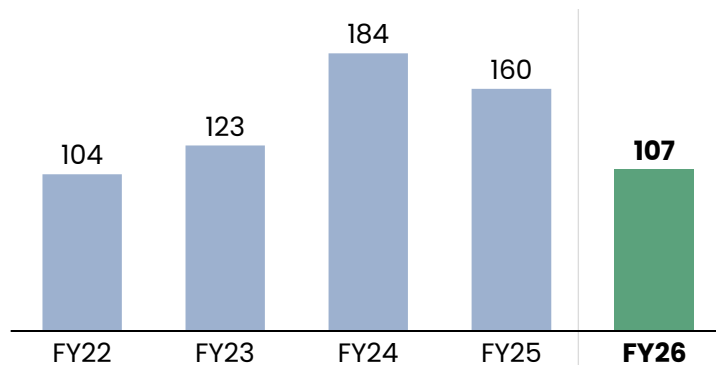
EBITDA ((Rs. Crs.))



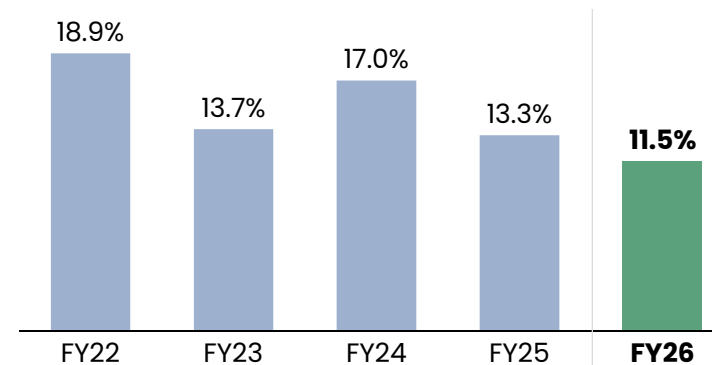
EBITDA Margins



Profit After Tax (PAT)



RoCE



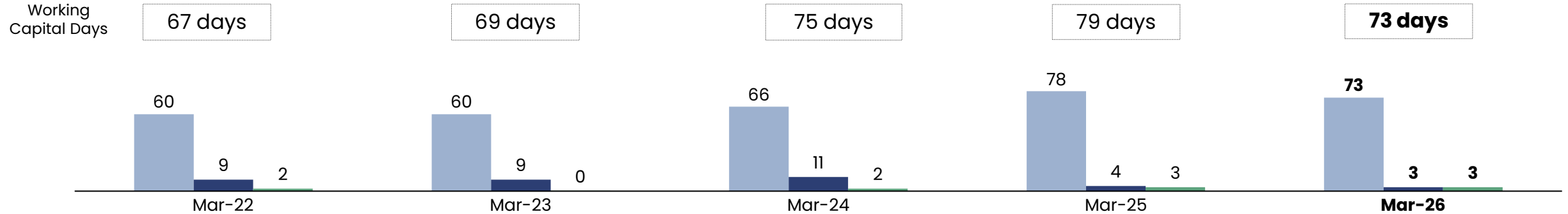
*Revised post reclassification



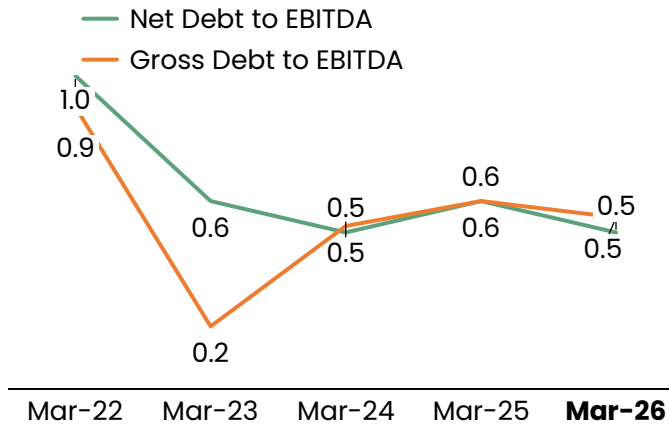
STRONG BALANCE SHEET

Working Capital*

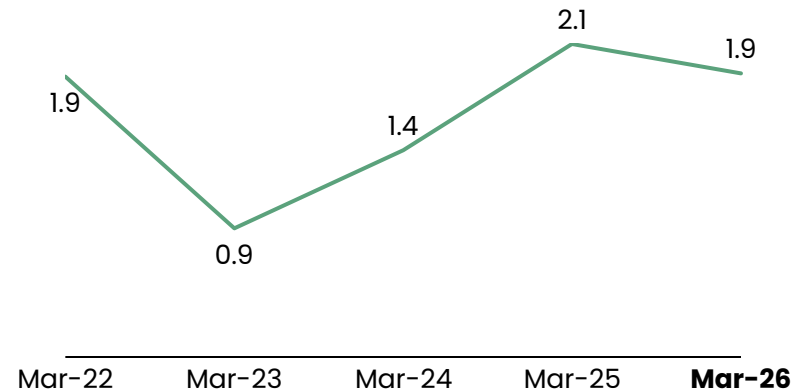
Inventory Days Recievable Days Creditor Days



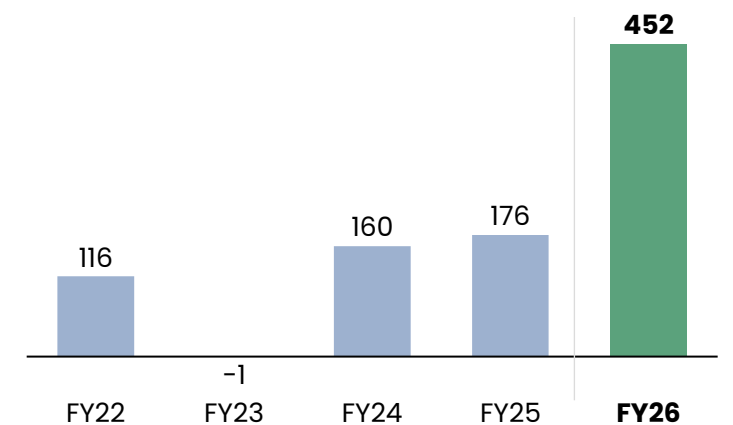
Debt to Equity Ratio



Net Debt to EBITDA



Cash Flow from Operations (Rs. Crs.)



*The numbers for the WC cycle are uncertified



HISTORICAL PROFIT AND LOSS STATEMENT

Profit and Loss (in Rs. Crs.)	FY26	FY25	FY24	FY23	FY22
Revenue from Operations	7,183.3	6,731.3	6,285.4	5,445.7	4,349.3
Purchases of stock in trade	6,156.6	6,007.3	5,566.4	4,864.7	3,887.8
Changes in Inventory	-10.5	-273.5	-195.7	-159.7	-132.5
Gross Profit	1,037.1	997.5	914.7	740.7	593.9
Gross Profit Margin	14.4%	14.8%	14.6%	13.6%	13.7%
Employee Cost	159.5	133.1	111.5	94.0	78.8
Other Expenses	439.4	413.3	353.8	310.6	223.2
EBITDA	438.2	451.1	449.5	336.1	291.9
EBITDA Margin	6.1%	6.7%	7.2%	6.2%	6.7%
Depreciation	156.2	126.7	105.7	85.4	71.3
Other Income	8.2	9.1	10.1	11.0	3.8
EBIT	290.2	333.6	353.8	261.7	224.4
EBIT Margin	4.0%	5.0%	5.6%	4.8%	5.2%
Finance Cost	153.7	117.5	107.7	98.5	84.6
Profit before Tax & Exceptional Items	136.6	216.0	246.2	163.2	139.8
Exceptional Items	6.8				
Profit before Tax Margin	2.0%	3.2%	3.9%	3.0%	3.2%
Tax	36.3	55.6	62.2	40.4	35.9
Profit After Tax	107.1	160.5	183.9	122.8	103.9
Profit After Tax Margin	1.40%	2.4%	2.9%	2.3%	2.4%
EPS	2.78	4.17	4.78	3.63	3.46



HISTORICAL BALANCE SHEET

Assets (in Rs. Crs.)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Non - Current Assets	2,117.6	1,941.0	1,517.5	1,285.9	875.4
Property Plant & Equipments	993.8	905.1	602.2	509.9	279.5
CWIP	19.3	30.4	44.9	13.9	23.8
Intangible assets	2.3	2.7	1.7	0.5	0.6
Right of use asset	935.4	850.6	752.4	631.7	504.9
Financial Assets					
Loans			0.0	0.0	0.0
Other Financial Assets	68.5	63.9	50.4	92.9	29.2
Deferred Tax Assets (Net)	52.2	40.2	31.7	25.1	17.6
Other Non - Current Assets	39.6	45.4	28.0	2.0	14.1
Other Non - Current Tax Assets	6.5	2.8	6.1	9.9	5.7
Current Assets	1,679.5	1,696.4	1,541.6	1,407.9	956.6
Inventories	1,240.7	1,230.2	969.3	773.5	613.8
Financial Assets				0.0	
(i) Trade receivables	55.3	74.2	181.4	138.4	115.2
(ii) Cash and cash equivalents	49.7	30.5	85.5	203.2	34.4
(iii) Loans	1.9	1.7	1.5	1.2	1.3
Other Financial Assets	0.5	2.6	4.0	8.3	0.2
Other Current Assets	331.3	357.2	299.9	283.3	191.7
Total Assets	3,797.1	3,637.3	3,059.1	2,693.9	1,832.0

Equity & Liabilities (in Rs. Crs.)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Total Equity	1,626.1	1,518.8	1,369.7	1,184.3	596.5
Share Capital	384.7	384.7	384.7	384.7	300.0
Reserves & Surplus	1,241.4	1,134.0	984.9	799.6	296.5
Non-Current Liabilities	1,249.2	1,140.3	907.9	768.2	579.7
Financial Liabilities					
(i) Borrowings	198.5	205.5	98.0	100.8	55.2
(ii) Lease Liabilities	1,048.5	933.0	809.7	665.7	523.9
Provisions	2.1	1.7	0.2	1.7	0.7
Current Liabilities	921.8	978.3	781.6	741.4	655.7
Financial Liabilities					
(i) Borrowings	692.6	778.4	614.8	626.3	538.5
(ii) Trade Payables	66.1	56.3	43.1	24.6	35.2
(iii) Lease	57.3	50.3	47.4	38.9	31.3
(iv) Other Financial Liabilities	36.0	32.1	18.4	23.6	16.7
Other Current Liabilities	53.5	53.7	39.5	14.5	19.8
Provisions	2.1	2.2	13.0	10.7	7.2
Current tax liabilities (net)	14.2	5.3	5.3	2.7	7.1
Total Equity & Liabilities	3,797.1	3,637.3	3,059.1	2,693.9	1,832.0

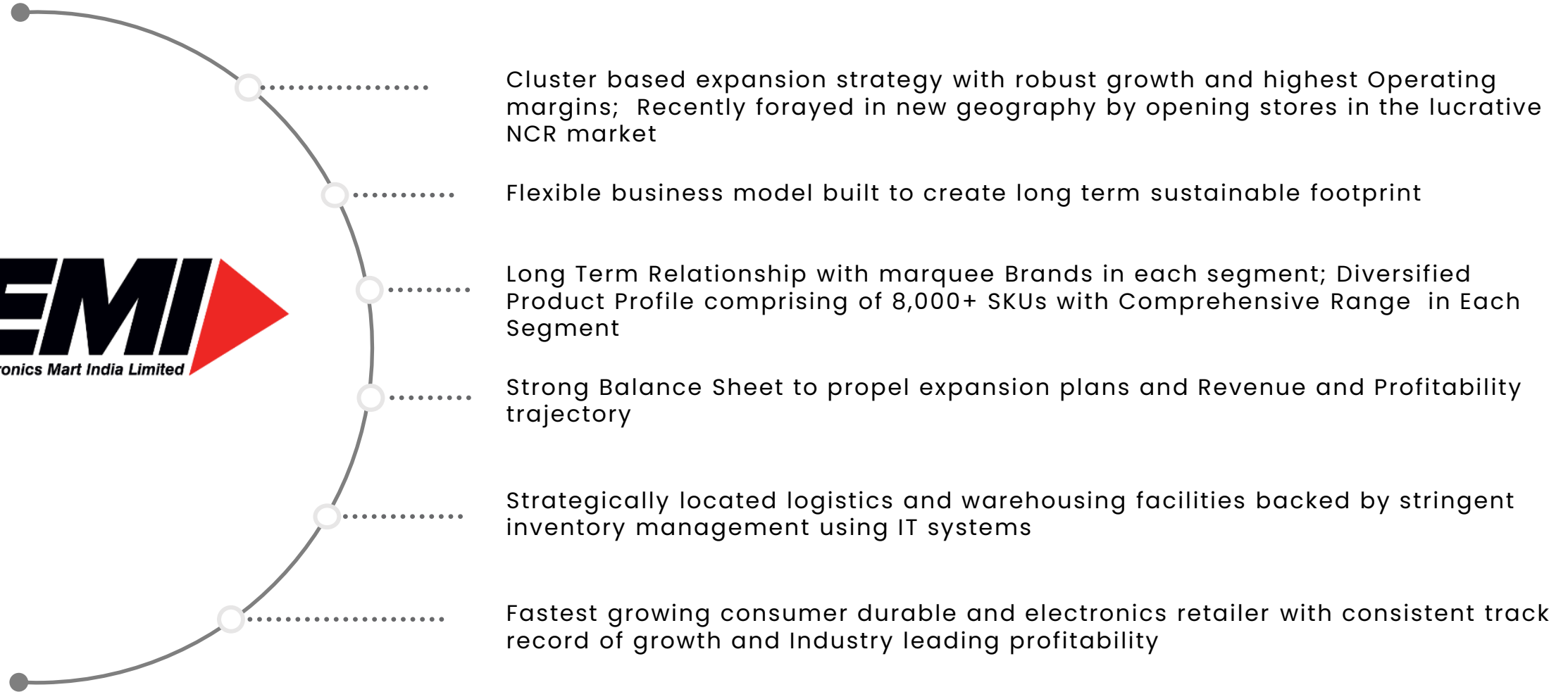


HISTORICAL CASH FLOW

Particulars (Rs. Crs.)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Net Profit Before Tax	143.4	216.0	246.2	163.2	139.8
Adjustments for: Non-Cash Items / Other Investment or Financial Items	303.7	235.6	202.5	171.7	152.6
Operating profit before working capital changes	447.1	451.7	448.7	334.9	292.3
Changes in working capital	39.4	-215.0	-218.5	-287.0	-138.6
Cash generated from Operations	486.5	236.6	230.1	48.0	153.8
Direct taxes paid (net of refund)	-42.8	-60.8	-70.3	-48.5	37.6
Net Cash from Operating Activities	443.7	175.8	159.8	-0.6	116.2
Net Cash from Investing Activities	-125.4	-332.0	-116.9	-300.7	-67.9
Net Cash from Financing Activities	-299.1	101.2	-160.6	470.0	-48.9
Net Decrease in Cash and Cash equivalents	19.2	-54.9	-117.7	168.8	-0.6
Add: Cash & Cash equivalents at the beginning of the period	30.5	85.5	203.2	34.4	35.0
Cash & Cash equivalents at the end of the period	49.7	30.5	85.5	203.2	34.4



KEY TAKEAWAYS



OVER 4 DECADES
OF **LEGACY**
— THAT'S ICONIC —

BAJAJ
ELECTRONICS

THANK YOU

Company: Electronics Mart India Limited

CIN: L52605TG2018PLC126593



Mr. Vishal Pundir, VP - Strategy

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040 2323 0244

Investor Relations: Strategic Growth Advisors (SGA)

CIN: U74140MH2010PTC204285

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Mr. Deven Dhruva / Mr. Ronak Jain

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