Delton Cables Limited
17/4, MATHURA ROAD, FARIDABAD-121002 (HARYANA)
PHONE : 0129-4523000
E-mail: dcl@deltoncables.com Website: www.deltoncables.com
CIN : L31300DL1964PLC004255
AN ISO 9001 : 2015, ISO 14001:2015, OHSAS 18001:2007 CERTIFIED COMPANY

August 11, 2026

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001

BSE Scrip Code: 504240

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulations 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we hereby enclosed the presentation for investors in connection with the Un-audited Financial Results of the Company for the quarter ended on June 30, 2026. The above information is also being made available on the Company's website at www.deltoncables.com.

Kindly take the same on your record pursuant to SEBI (LODR) Regulations, 2015.

Thanking you,

Yours faithfully

For Delton Cables Limited

JITENDER KUMAR
Digitally signed by JITENDER KUMAR
Date: 2026.08.11 21:22:37 +05'30'

Jitender Kumar
Company Secretary and General Counsel

Encl.: as above

Delton
We Connect We Protect

Delton Cables Ltd
Investor Presentation
August 2026

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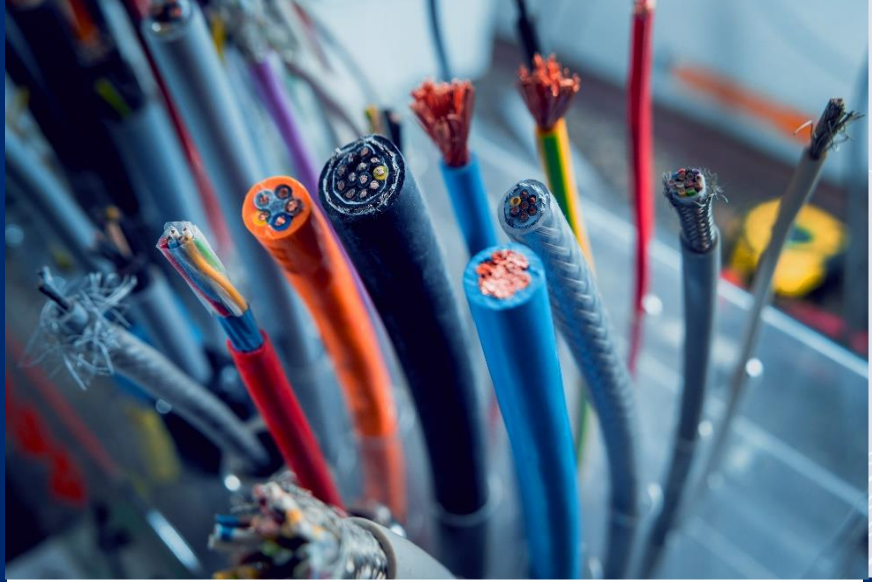
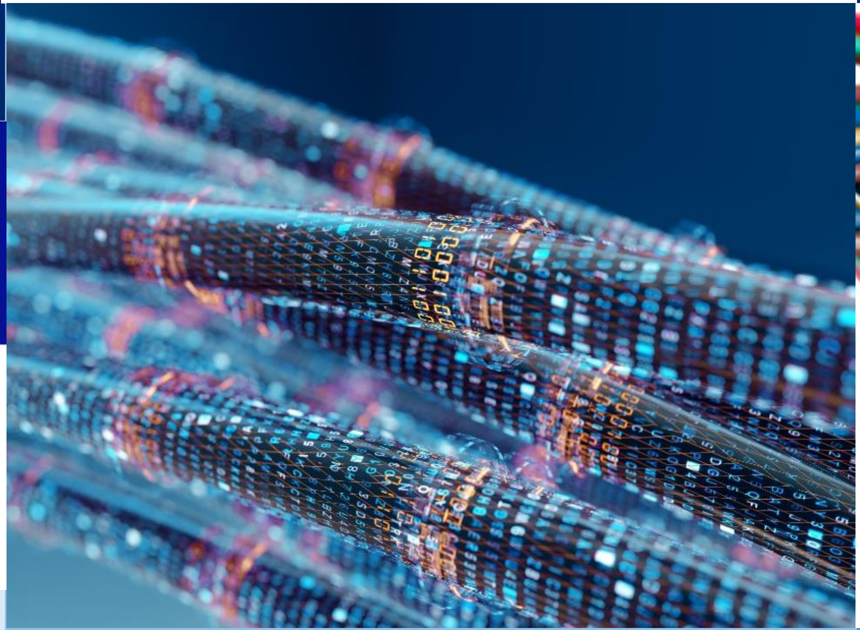
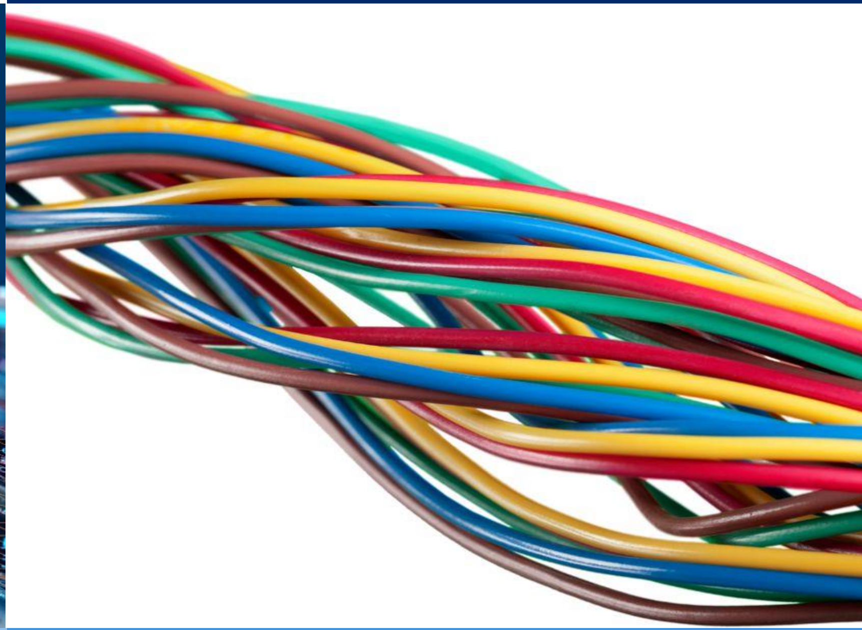






About Us

Delton Cables is a pioneering cables & wires company specialising in low-voltage cables. For over 75 years, Delton has enjoyed powerful brand recall for its telecom cables.

Delton has now transformed itself into a customised branded supplier for high-growth sectors such as railways, EPC, telecom, and smart metering.

With its robust approval base, vast yet niche product offerings, and position as a supplier of choice to marquee global customers, Delton is set to become a formidable low-voltage cable company.

Company Overview: Enduring Legacy over 75 years

Delton

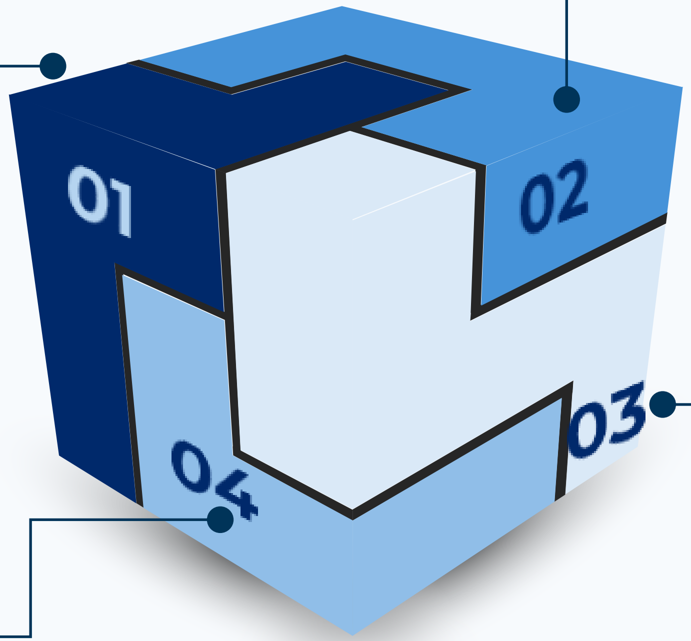
We Connect We Protect

Focused, growth-oriented, niche market

- EPC, Railway, and Telecom sectors offer substantial potential

One-stop shop' offering a wide array of **low-voltage electric products**

- Wire & Cables
- Structured Cabling Solutions
- Metering Solutions (Smart Meters)



Long-standing Customer Relationships

- Over 75 years Established Brand with strong recall across various customer segments

Established **Pan-India Presence** and Sales Network

Versatile Product Range

Delton

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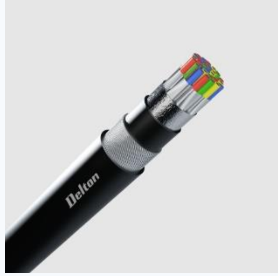
A Leading Low Voltage player

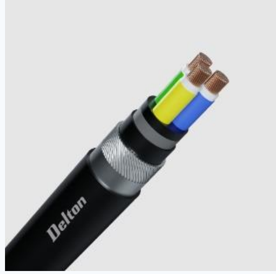
EPC CABLES :
Catering to the top EPC contractors in India.

Industrial Braided Instrumentation Cables



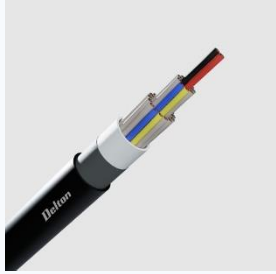
Individual Shielded Instrumentation Cables

Overall Shielded Cables



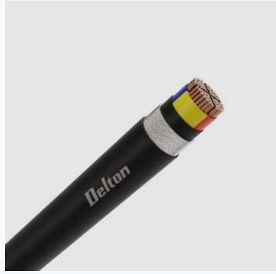
Control Cables

RAILWAY CABLES :
Catering to the rapidly growing Railway & Metro network of India



Underground Signaling Cables

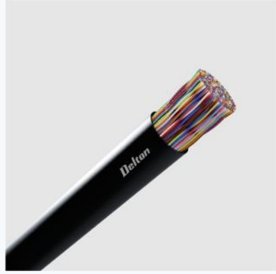
Railway Quad Cables



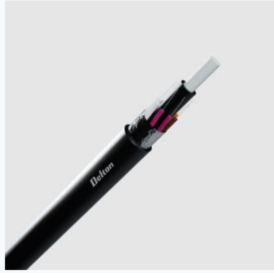
Power Cables

Underground PIJF Telephone Cables

TELECOM CABLES :
Further strengthening our foothold in the modernization of India's Telecom Sector



Telephone Cables



Optic Fiber Cables

Jelly Filled Cables

Railway Telephone Cables

[For more products]

Diverse Segments: Quality Products For A Variety Of Sectors

Delton

We Connect We Protect

Diverse Domain, Diverse Demands & Diverse Deliveries.

Pioneering Premium Products, Prime Performance.

Our Customers: Proven Partnerships backed by Unwavering Confidence

Trusted by Diverse Clients

Connected Network, Limitless Customers

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Delton is a preferred cable and cabling solutions partner for many marquee EPC, Railways and Telecom customers across India.

Manufacturing Base: Innovation at the Forefront

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The Powerhouse of Product Categories

Pioneering Innovation, Efficiency, and Versatility

Where Technology Meets Manufacturing Brilliance

State-of-the-art Manufacturing facilities with a Capacity of 1500 CR under various segments

Key Strengths

Segment Strengths: Tailored Solutions for Every Segment's Needs

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Unconventional Approach for Conventional Sectors

	EPC Project Cables	Railway Cables	Telecom Cables
01	Focused on PAN India presence, and accordingly expanding to untapped areas	Encashing Massive Push on Railways Spend	Building on our Brand recall to foray into related segments using Delton's Structured Cabling Solutions
02	Entering New Sectors like Nuclear, Defense , Water & Smart Metering	Building on market leadership of Quad Cables	Govt Telecom push, further roll out of 5G and beyond
03	Increasing Approvals especially in Power Cables segment	Consolidated Market Share of Railway segment cables under one brand	Expanding Approval base to cater to more players

Aligned Dynamics: Fusing Internal and External Factors

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Clarity

- Focussed on High growth , large Private EPC players
- Strategic focus on Telecom and Railway sectors

Efficiency

- Aligned with India's infrastructure spend
- Focus on Demand–Pull rather than Product Push

Endurance

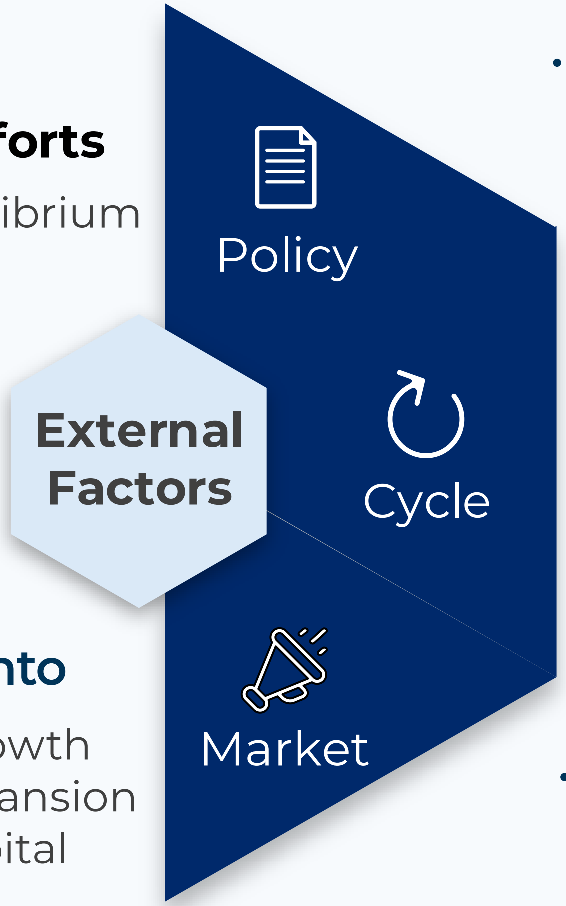
- Emphasizing sustainable revenue and growth strategy
- Optimizing profit margins

Delton’s Efforts

Bringing Equilibrium

Resulting into

- Revenue Growth
- Margins Expansion
- Efficient Capital Allocation



Enabling

- Central Govt policies enabling Infrastructure spend, which positively affects our business

Private Sector Capex

- Higher GDP growth bolstering Private Sector Capex spends

Dynamic Trends

- Evolving market dynamics in the Cable industry

Strategic Transformation: Unlocking Potential

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Transformation Process

Now focussed on Large Private EPC players

Building a niche product portfolio focusing on high growth segments

Effective management of working capital. Asset Light model for capacity Addition

New Generational shift in Management and Building a robust team for sales and execution

Past Hurdles

- ❑ Concentrated Product Portfolio
- ❑ Non-Diversified Segment
- ❑ Concentrated Clientele

Output

- ❑ Revenue Growth
- ❑ Improved Profitability
- ❑ Improved Working Capital Cycle

Key Growth Metrics : Revenue & Profitability

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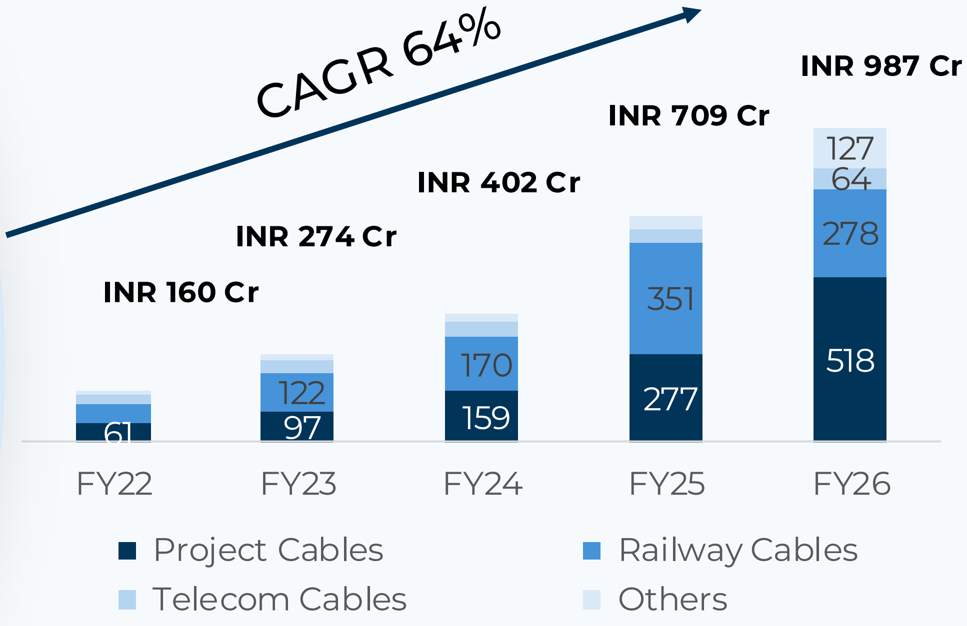
Revitalised Sales Strategy

Tangible Outcomes



Revenue

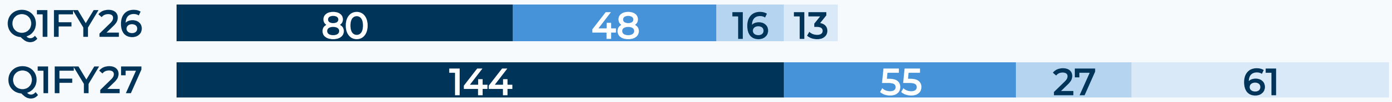
Elevated Attainment

Capacity utilisation Consistently improving, along with fresh capacities

Revenue increased by 6.2X in FY26 from FY22

Adding New Segments to propel growth momentum

Q1 Segment Breakup (INR Cr)
156 → 287 Cr, +83% YoY



Key Growth Metrics : Working Capital Efficiency

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Working Capital Days improved to 74 in FY26 from 218 in FY22, and 138 days in Fy24

Cash Conversion cycle improved to 51 days in FY26 from 214 days in FY22; 112 days in FY24

01
Inventory

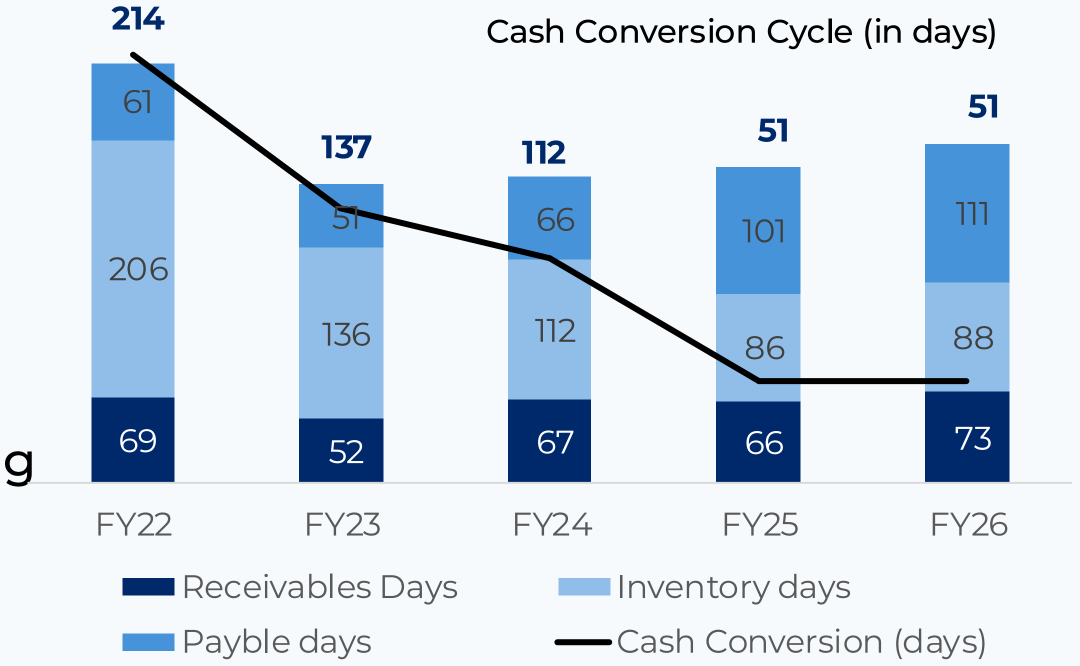
Rationalising Inventories by reducing SKUs and following a focussed product range which maximises value.

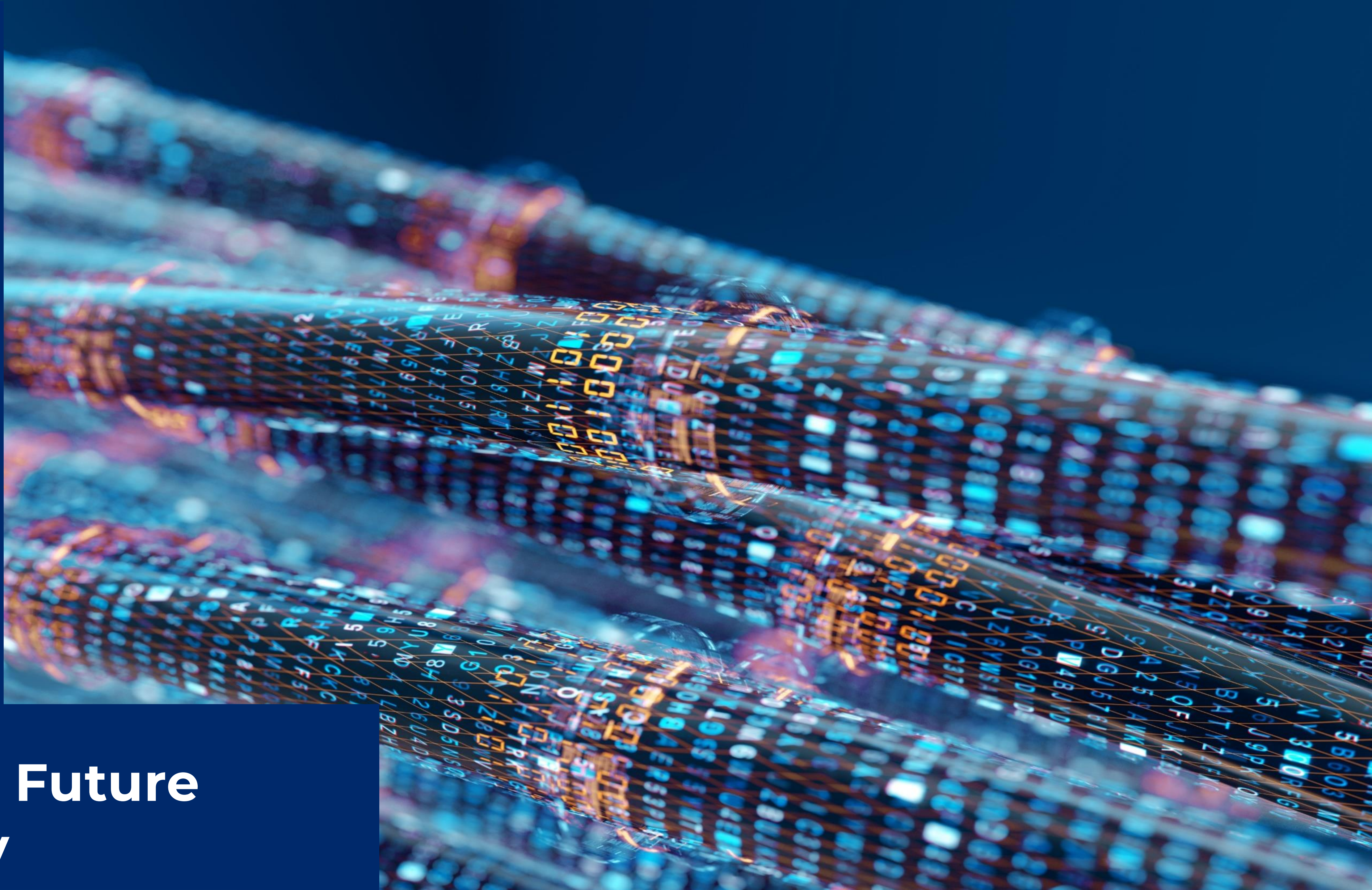
02
Debtors

Reducing Focus on public sector clients and focus on High rated EPC players. Direct Sales to customers.

03
Working capital

The company aims to maintain its working capital cycle of less than 75-80 days.





Being Future Ready

Future Growth: Employing an Asset Light Approach

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- Maximize asset utilization through sweating assets.

- Install top-tier machinery in leased facilities for enhanced productivity, focusing on a OPEX model instead of a CAPEX heavy one

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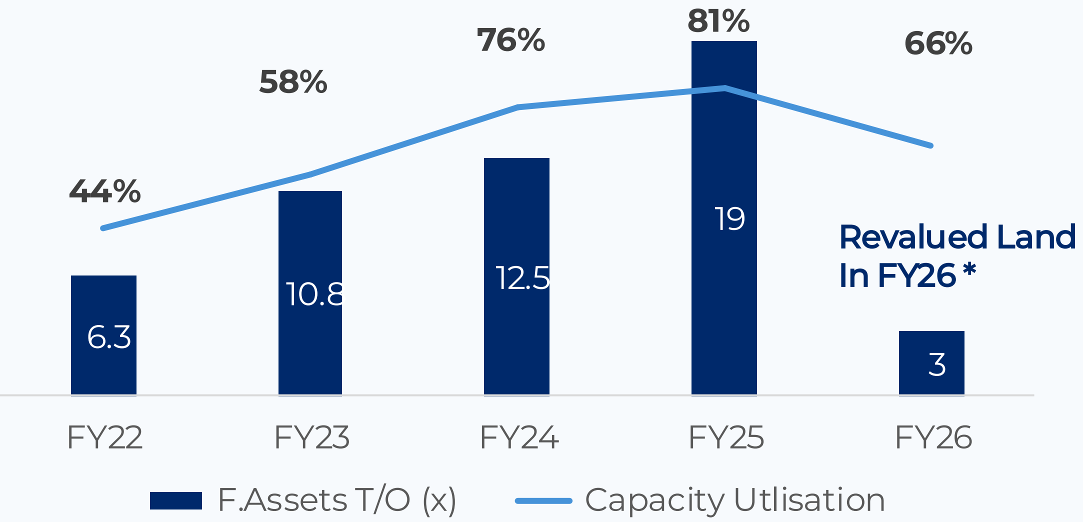
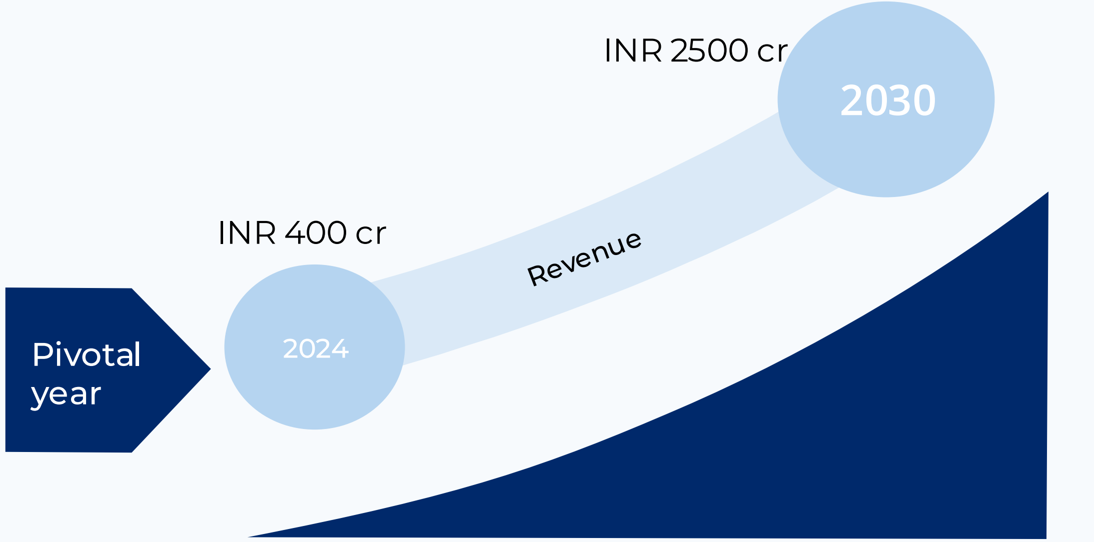
Capitalizing Higher Asset T/O



Capital Allocation

Phased Capex Plan

Allocate resources gradually and systematically employing a “ An Asset Light Approach”



*** Restated Asset Turn for FY25 would be 2.7**

Future Growth : Unlocking Potential

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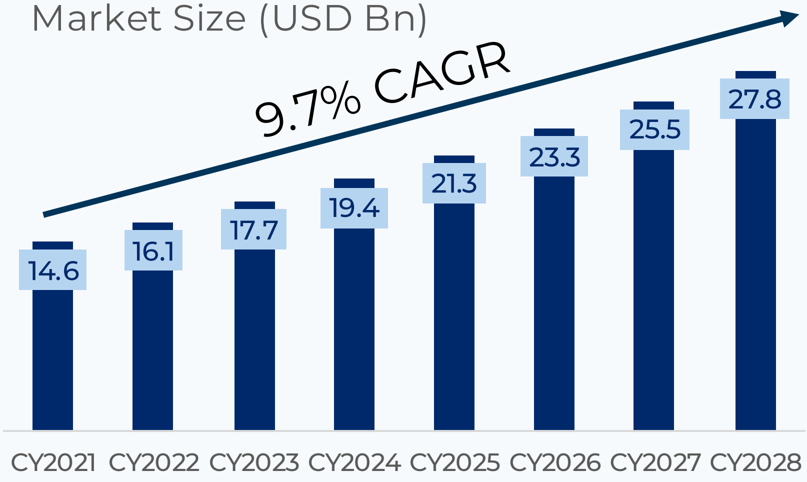
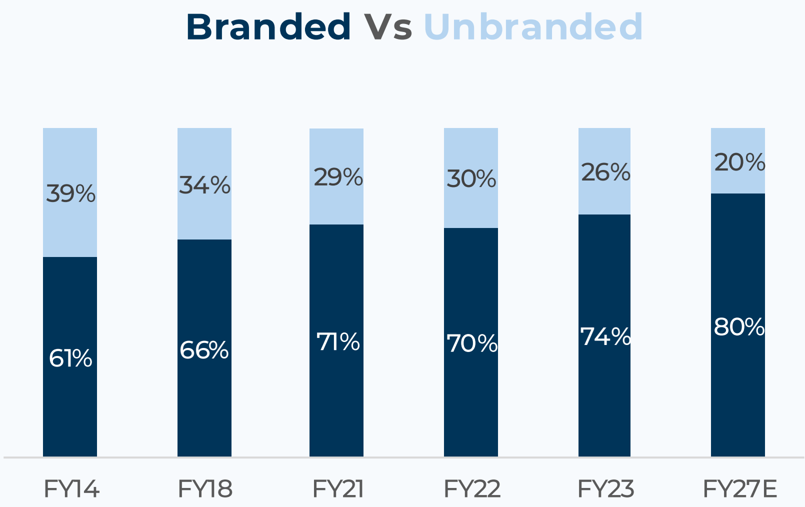


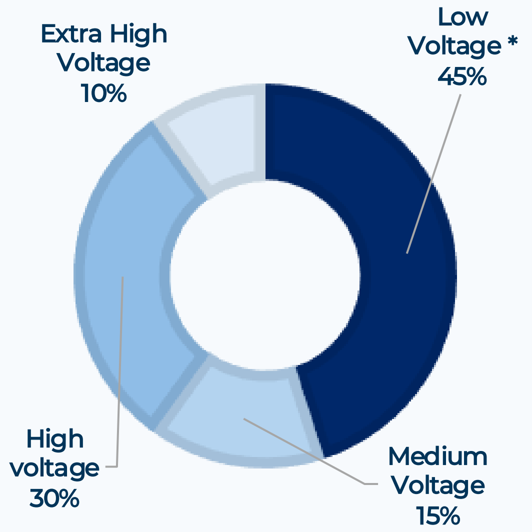
Company presence in Cables makes it propelling and conducive to long-term growth.



The company's presence in B2B , B2B2C approach augurs well

Being a well-known brand over more than 75 years helps to capture unbranded players market share

Share by Voltage



The Company is focused predominantly on low-voltage segment which is aligning with Industry dynamics

Our company benefits from strong tailwinds, propelling us toward long-term growth for our investors.

Corporate Information

Traversing the Rich Tapestry of Delton's History

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1955
first of-its-kind manufacturer of plastic cables in India

1957
inaugurates manufacturing textile braided cordage for the first time in India

1980
receives its first license to make Jelly Filled cables in the Indian Private Sector

1982
getting listed on the BSE

1985
supplies cables & wires in ITI LTD's prestigious project Electronic switching System.

1991
Supplied cables for the ISRO satellite space station

1995
Supplied to the Rawatbhata atomic power station.

2002
supplies Cables for the Maiden Metro Line of DMRC

2020
Expands its product basket with structured cabling solutions.

2023
Transformation Underway

Board Members

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Name	Designation	Description
Vijender Kumar Gupta	Chairman & Wholetime Director	Mr. Gupta is the second generation leader of Delton, holding the mantle Chairman for 17 years. He has 60 plus years of experience in the cables industry. He provides guidance to the board, ensures effective governance practices and provides macro industry insights.
Vivek Gupta	Managing Director	Mr. Vivek Gupta, is the third generation leader of Delton, with over 30 years of experience in the cables industry. Mr. Gupta leads Delton's transformation by setting strategic direction and driving key growth initiatives.
Shalini Gupta	Non-executive director	Mrs. Shalini Gupta has been a part of the Delton board for 10 years. She has been and continues to be actively involved in CSR and ESG activities at Delton.
Mr Ankit Arora	Whole time Director	Mr. Ankit Arora has completed his BBA from JIMS, Delhi. He has a rich experience in Marketing & Operations and associated with the Company for more than 15 years. He brings his experience and problem-solving skills to the forefront during customers' discussions.

Board Members

Delton
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Name	Designation	Description
Amit Ramani	Non-Executive Independent Director	Amit Ramani is the **Founder & CEO** of Awfis Space Solutions which is India's largest shared workspace company with 40,000 seats across 75 centres in 11 cities in India. He holds a Bachelor's degree in architecture from School of Planning and Architecture, New Delhi, a master's degree in architecture from Kansas State University, USA and a master's degree in science from Cornell University, USA. He has about 20 years of experience in the field of real estate and workplace solutions.
Atul Aggarwal	Non-Executive Independent Director	Mr. Aggrawal is promoter director of Sterling Tools Limited. He brings more than three decades of experience in Business Strategy, Marketing & Sales, Finance, IT & Human Resource and Strategic Sourcing to the company. He provides expert advise in the fields of Finance & Compliances.
Abhishek Poddar	Non-Executive Independent Director	Mr. Poddar is an industrialist, philanthropist, and art collector. He is the director of SUA Explosive & Accessories, and the Managing Director of Matheson Bosanquet. He has varied experiences in the spheres of finance, administration, human resources, and general management.
Gagan Sinha	Non-Executive Independent Director	He is a co-founder of VIGA Trade Solutions Pvt. Ltd. He is also a secretary General of Foundation EMDA South Asia. He has over 30 years of experience in international trade and business developments, supply chain management and liaisoning with governmental & nongovernmental authorities in the Energy Sector.

Quarterly & Financials

Result Analysis - Q1 FY27 vs Q1 FY26

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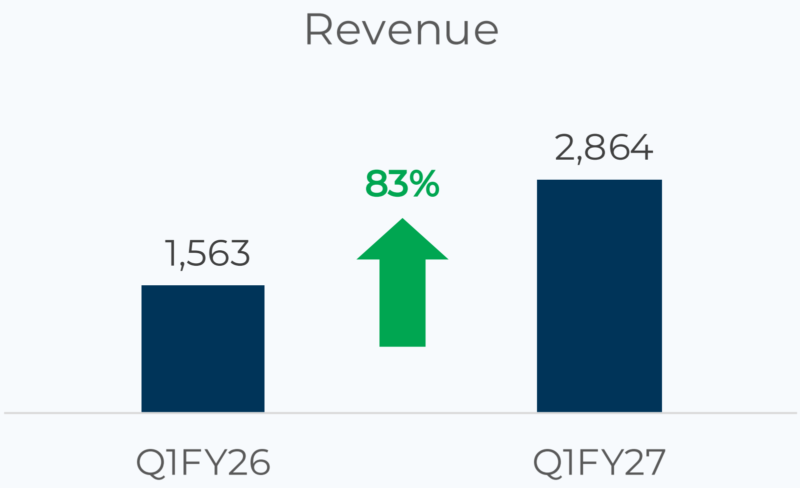
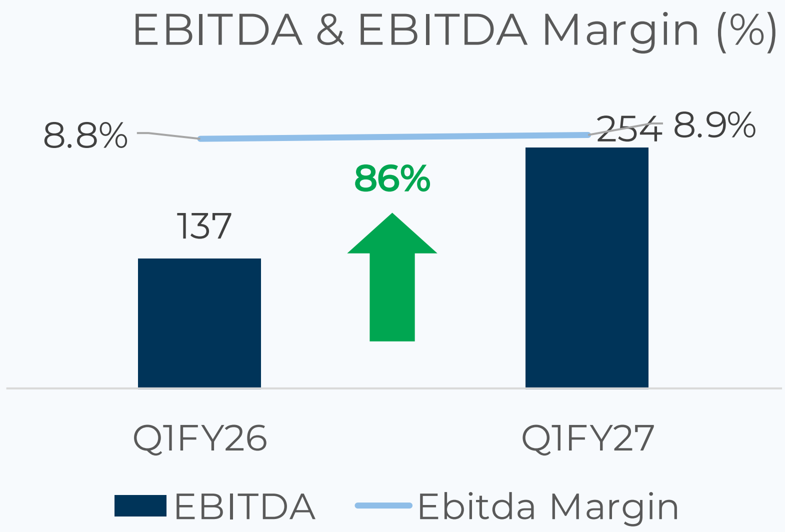
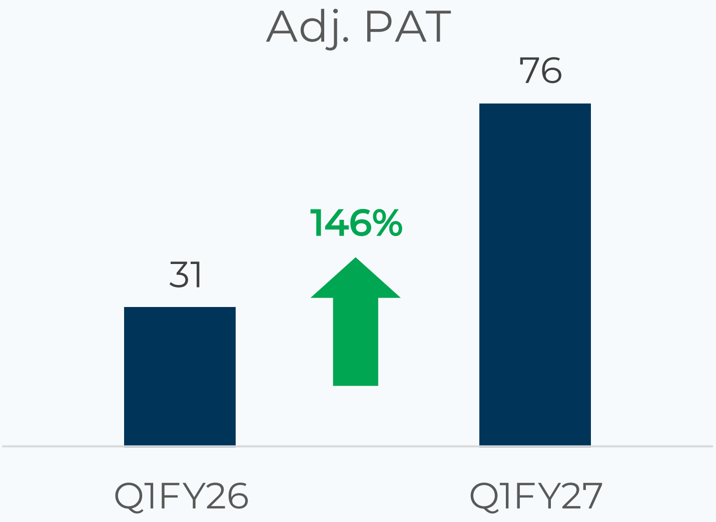
INR Million

Q1FY27







Note: Adj PAT is after adjusting exceptional Income

Key Highlights - Q1 FY27

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- Q1 FY27 is Delton's highest ever first quarter on revenue, EBITDA and PAT. Revenue at ₹ 2,863.6 million grew 83.2% over ₹ 1,563.3 million in Q1 FY26, the previous best.
- Revenue from EPC, Railways, Telecom and Other segments contributed 50%, 19%, 9% and 21% respectively during Q1 FY27. The EPC segment grew by 80% and the Railways segment grew by 15% year on year.
- EBITDA for the quarter at ₹ 254.3 million grew by 85.6% over ₹ 137.0 million in Q1 FY26, with EBITDA margin improving to 8.88% from 8.76% in Q1 FY26. Delton's EBITDA margins improved sharply by 408 basis points over Q4 FY26; and 215 basis point improvement over EBITDA margin of 6.73 posted during FY2026.
- Profit before Tax for the quarter at ₹ 105.2 million grew by 135.1% over ₹ 44.8 million in Q1 FY26.
- Delton's Profit after Tax stood at ₹ 75.9 million for Q1 FY27, up 146.2% over ₹ 30.8 million in Q1 FY26. EPS for the quarter was ₹ 8.79 as against ₹ 3.57 in Q1 FY26.
- The total order book as on June 30, 2026 stands at ₹ 4,182 million. 88% of the order book comprises EPC orders.

Order Book – Strong Visibility, Backed by Sector Tailwinds

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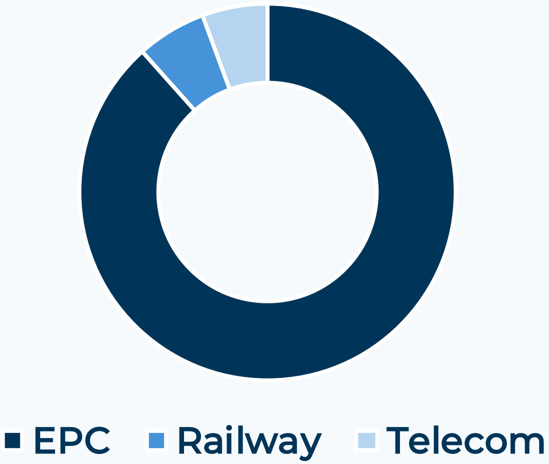
Order Book as on 30 June 2026

INR 4,182 Mn



EPC 3,697 Mn (88%) • Railway 250 Mn (6%)
Telecom 235 Mn (6%)

Order book = 1.5x Q1 FY27 revenue
88% EPC — the higher-margin segment

What is driving the demand

Market size: USD 23.1 bn (2026) → USD 35.6 bn (2031), ~9% CAGR

Power T&D and Renewables
500 GW non-fossil capacity targeted by 2030; ~50 km of cable per MW of solar built.

Railway Electrification
Network electrification is driving demand for signalling, overhead-line and LSZH cables.

Telecom and Data Centres
5G fiberisation and data centres make fibre-optic the fastest-growing category, ~12.4% CAGR.

Formalisation of the Market
Mandatory BIS certification is shifting share to organised, approval-heavy makers like Delton.

Source: Mordor Intelligence, Technavio and MNRE for market data.

Profit & Loss Statement - Q1 FY27, Q4 FY26 & FY26

Delton

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INR Million

Particulars	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ	FY26	FY25	YoY
Total income from Operations	**2870**	**1567**	**83%**	**3213**	**-11%**	**9,888**	**7,109**	**39%**
Cost of Materials Consumed	2300	1177	95%	2708	-15%	7987	5734	39%
Manufacturing Expenses	107	104	3%	98	9%	425	319	33%
Employee Benefits Expense	152	115	33%	133	15%	539	387	40%
Other Expenses	56	35	60%	121	-53%	272	186	47%
Total Operative expense	2616	1430	83%	3059	-15%	9224	6625	39%
EBITDA	**254**	**137**	**86%**	**154**	**65%**	**664**	**484**	**37%**
Finance Costs	129	77	67%	118	10%	396	262	51%
Depreciation & Amortisation	20	15	32%	19	3%	70	38	82%
PBT	**105**	**45**	**135%**	**17**	**518%**	**199**	**183**	**8%**
Exceptional	0	0	**N.A**	-3	**N.A**	**20**	**103**	**-98%**
Tax	29	14	111%	1	1885%	54	81	-34%
PAT	**76**	**31**	**146%**	**13**	**501%**	**147**	**205**	**-28%**
Adj PAT	**76**	**31**	**146%**	**16**	**388%**	**145**	**102**	**42%**

Balance Sheet

Delton

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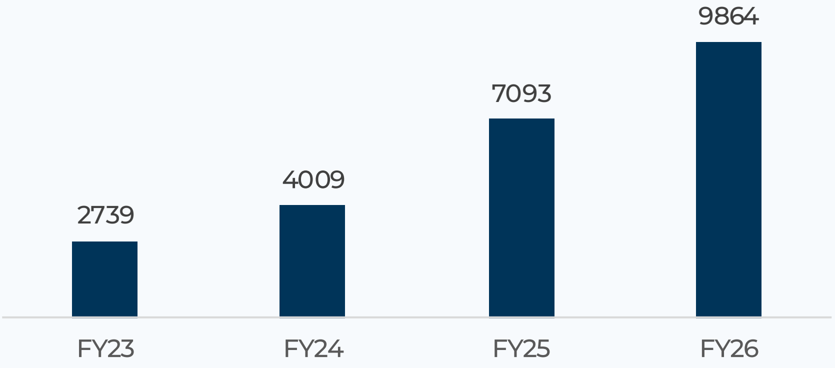
Particulars (INR million)	FY24	FY25	FY26
Fixed Assets	176.3	377.0	2936.4
Other Assets	169.9	257.5	351.8
Sub-Total Non Current Assets	**346.2**	**634.5**	**3288.2**
Inventories	1157.0	1703.4	2372.0
Trade Receivables	957.6	1606.8	2364.7
Cash & Cash Equivalents	84.8	124.9	193.1
Other current Assets *	126.8	210.8	402.9
Sub- Total Current Assets	**2326.2**	**3646.6**	**5332.7**
Total Assets	**2672.4**	**4281.1**	**8620.9**
Share Capital	86.4	86.4	86.4
Other Equity	627.0	818.1	3347.4
Total Equity	**713.4**	**904.5**	**3433.8**
Borrowings	1131.4	869.5	1606.1
Other Liabilities	13.2	128.4	247.3
Current Liabilities *	814.4	2163.9	3333.7
Total Liabilities	**2672.4**	**4281.1**	**8620.9**

Financials At A glance

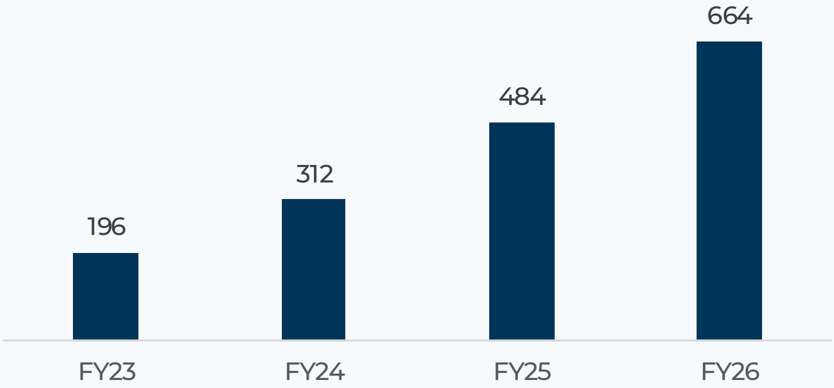
We Connect We Protect

INR Million

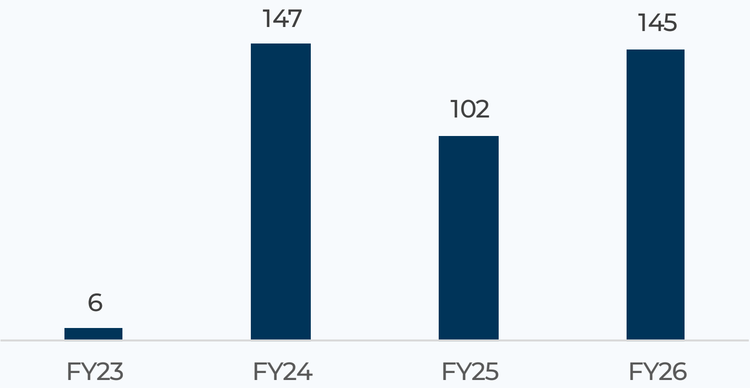
Revenue



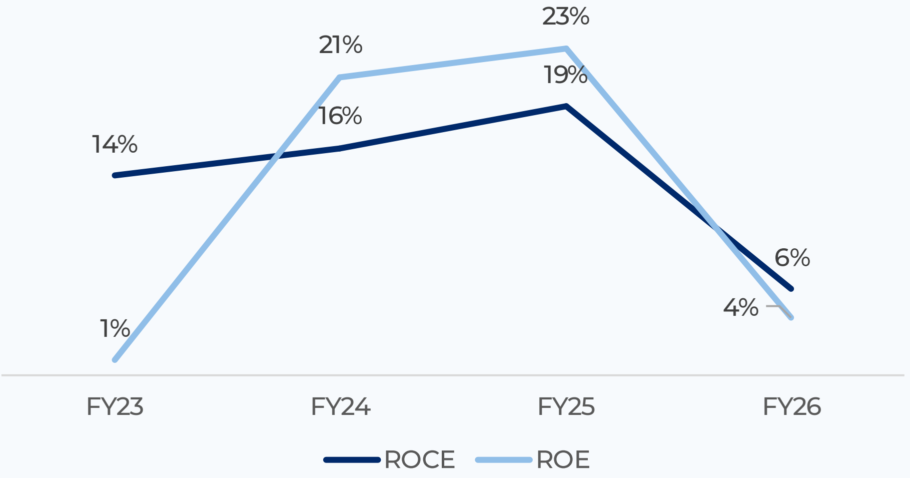
EBITDA



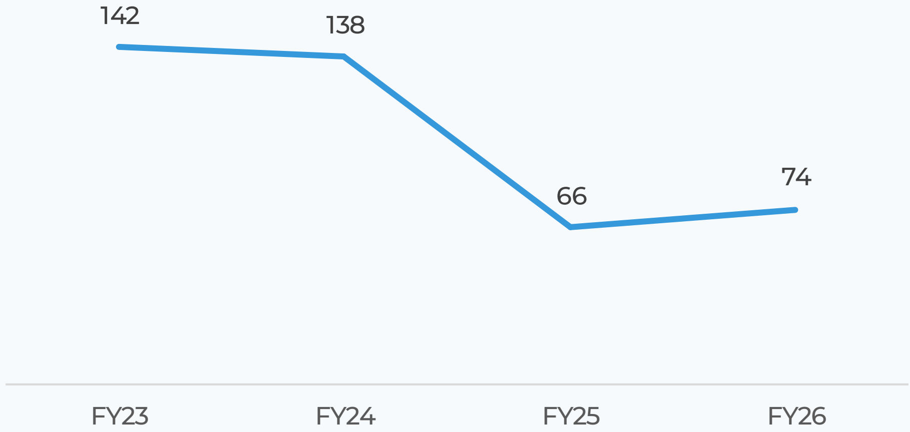
Adj. PAT



Return Ratios



W.cap days (x)



Revalued Land In FY26

Restated RoE and RoCE for FY25 would be 6.9% and 6.3% respectively

Mehul Mehta
Director

Email: Dissero_Clients@dissero.co.in
Contact Details: +91 98202 80325