

May 14, 2026

To,
The Manager
Listing Operation Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001

To,
The Manager
Listing Compliance Department,
**National Stock Exchange of India Limited
(NSE)**, 05th Floor, Exchange Plaza, C-1,
Block G, Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Scrip Code: **544119**

Symbol: **RPTECH**

Sub : Investor Presentation

We submit the Investor Presentation herewith, post announcement of results for Q4 and FY : 2025 – 26.

The presentation has also been made available on the website of the Company at www.rptechindia.com/investor.

Yours faithfully,
For **RASHI PERIPHERALS LIMITED**

Arvind Bajoria
Company Secretary and Compliance Officer
Encl.: As above

Rashi Peripherals Limited

(Formerly known as Rashi Peripherals Private Limited)

Regd. Office: Ariisto House, 5th Floor, N S Phadke Road, Andheri East, Mumbai, Maharashtra – 400069, India
• Tel: +91-22-6177 1771 | Fax +91-22-61771999 • www.rptechindia.com | CIN: L30007MH1989PLC051039



EARNINGS PRESENTATION

Q4-FY26/FY26

37+
Years of
experience

78
Global
Technology
Brands

10,300+
Partners /
B2B
Customers

618
Million Units
Distributed

18,479
SKU's

1,598
Employees

18.7%
3 year
Revenue CAGR

31.8%
3 year PAT
CAGR

0.43
Net Debt to
Equity

**AA-
/Stable**
CRISIL Long
Term rating

All figures as on FY26

➤ Enabling Adoption & Deployment of Technology in India RPtech Rashi Peripherals Limited



Vision

To establish a multi-channel, pan-India distribution footprint and to pursue a high-engagement strategy across General Trade, Modern Trade, and E-Commerce channels.



Mission

To make IT products available in each of the 800+ districts in India

RP Tech plays a foundational role in India's technology ecosystem, connecting global innovation with nationwide access, adoption and trust. We do not merely distribute IT products; we are enabling India's digital and technology adoption at scale.

How the Company Enables Technology Adoption at Scale



Bridge Between Global OEMs and India

Trusted national distributor of **78 global technology brands**, enabling faster market entry, **deeper penetration** and long-term brand scaling in India



Multi-Channel Distribution Backbone

Integrated presence across **General Trade, Modern Trade and E-Commerce**, ensuring technology availability for consumers, enterprises, MSMEs, institutions and government



Driving Adoption, Not Just Availability

Channel training programs, roadshows, **solution demonstrations** and pre-sales, techno-commercial support enable adoption of complex and high-value IT products



Trust Through Service & Support

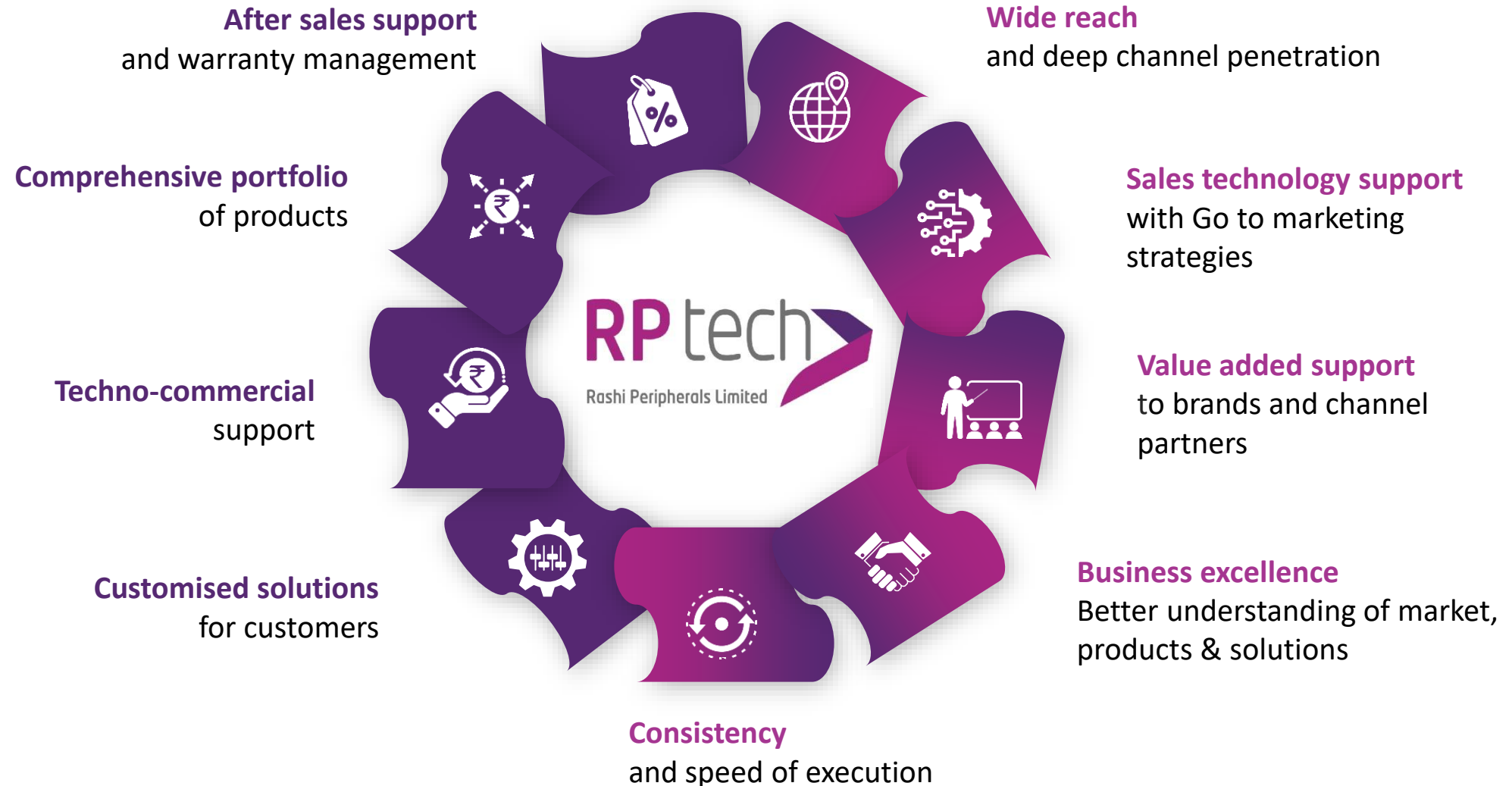
End-to-end services including warranty management, RMA, diagnostics and after-sales support strengthen confidence, repeat purchases and upgrade cycles



Nationwide Access

One of India's largest ICT distribution networks with **700+ locations, 55 branches, 71 warehouses and 50 service centres**, extending technology reach beyond metros into **Tier-2, Tier-3 and emerging markets**

Value Proposition



Customer Value Proposition

Vendor Value Proposition

Experienced Industry Player with Legacy

Over 37+ years in the ICT distribution business, giving it deep market knowledge and positioning in a competitive industry

Demand-Creation Advantage

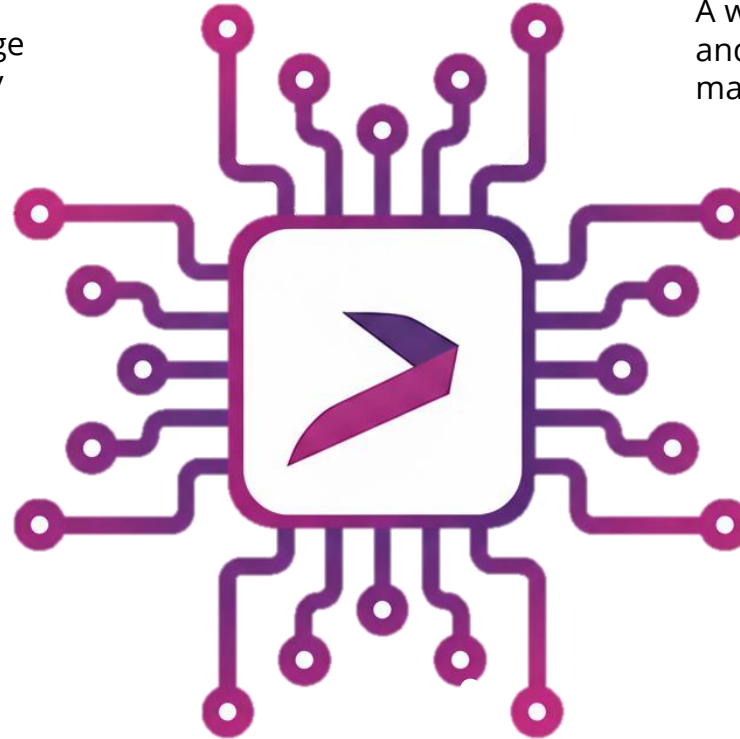
Consistent investment in brand-building and channel marketing translates into better demand visibility, faster inventory churn, and stronger partner loyalty

Leading Partner for Global Technology Brands

National distribution partner to 78+ global tech brands across IT and lifestyle categories, strengthening credibility and product access

Wallet Share Expansion

A broad, multi-OEM portfolio enables bundling of endpoints, infrastructure, and peripherals within the same account, increasing share of spend without incremental customer acquisition cost.



Extensive Pan-India Distribution Network

A wide and deep presence with 20 regions, 71 warehouses and reach into 700+ locations across India, enabling strong market access and logistical coverage

Strong Channel Partner Relationships

Serves thousands of channel partners, with a high degree of repeat business and long-standing customer ties, which supports stable revenue streams

Comprehensive Product & Service Portfolio

Offers a broad range of ICT products (PCs, components, peripherals, power, networking) plus value-added services like pre-sales, solution design, credit support and warranty support

Multi-Channel Go-to-Market Strategy

Presence across general trade, modern trade and e-commerce channels increases distribution flexibility and customer reach

➤ Brand Relationships & Positioning

Trusted by 78 Global Technology Brands



Over 5 year relationship with more than 20 brands

Distribution Model



RP tech
Rashi Peripherals Limited

Distributor Partner



Warehousing / Service Centres

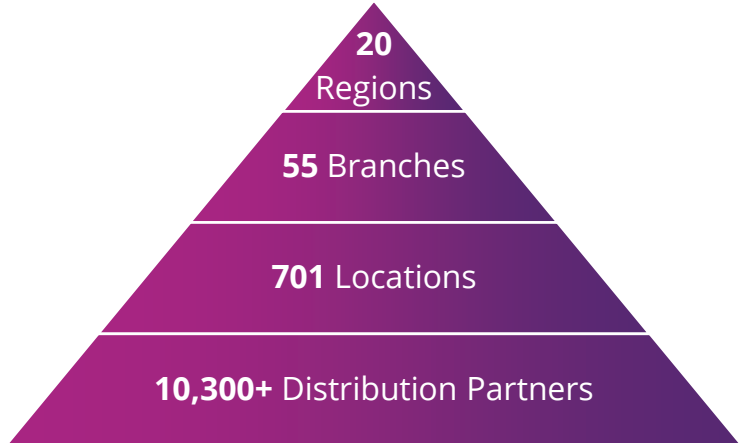
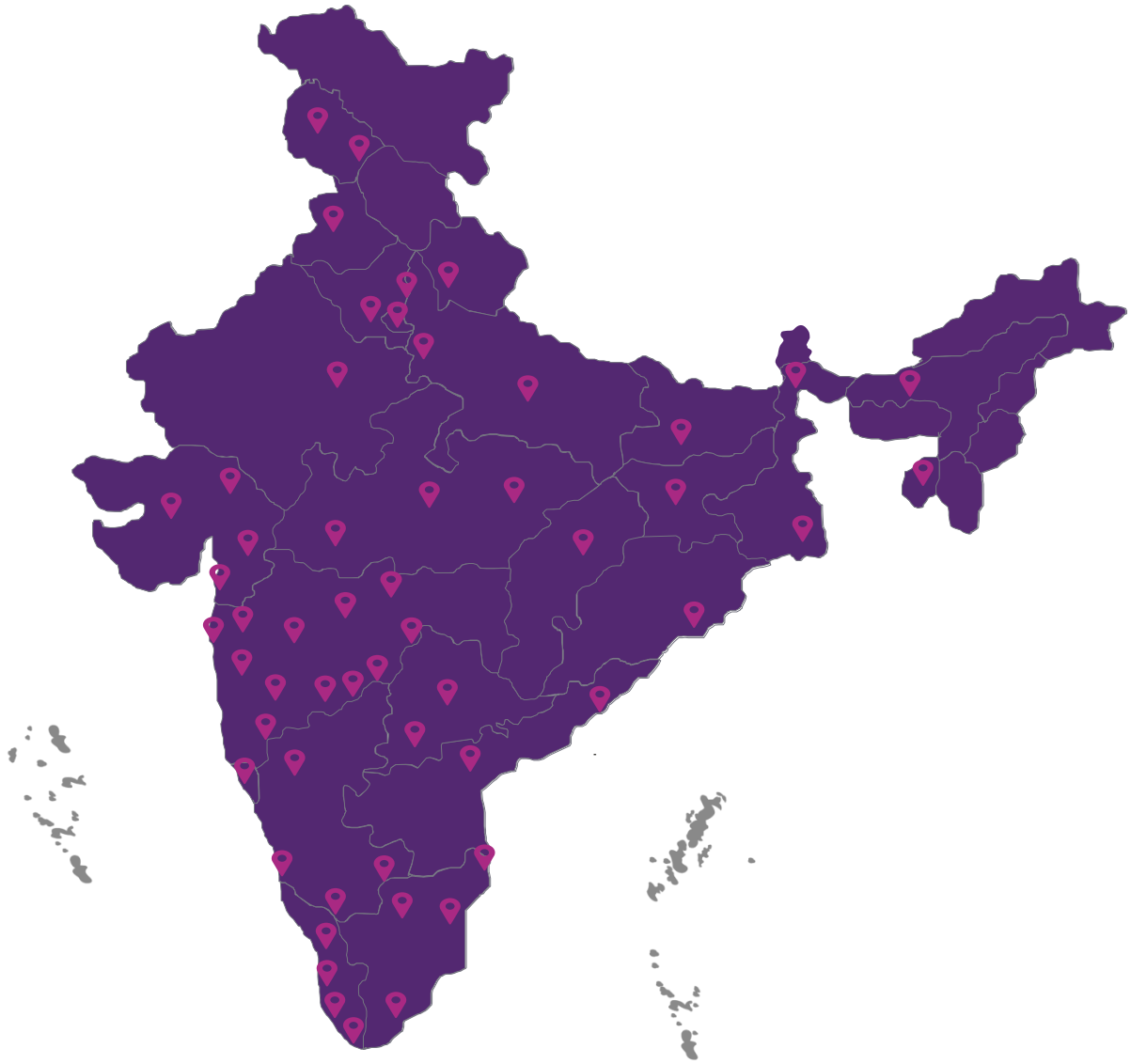


Own / 3rd Party Logistics



- Offers logistics support, billing services, and last-mile service even in remote locations
 - Industry leader in breadth billing
 - Wide spread reach to retail stores, MBOs, exclusive outlets, gifting partners, etc
-
- Supplies products to Large Format Retailers (LFRs), multi-format retail ("MFR") and small format retail ("SFR") chains, through a robust, branch-driven local billing network
 - Only distributor catering to 15+ LFRs
-
- Collaborating with India's leading online marketplaces to extend product availability and offer nationwide delivery
 - Team includes developers, tech support, customer care, dedicated operations and product managers

Pan-India Branch Network



Andhra Pradesh:

- Amravati
- Vijayawada
- Visakhapatnam

Assam:

- Guwahati

Bihar:

- Patna

Chandigarh (UT):

- Chandigarh

Chhattisgarh:

- Raipur

Delhi (UT):

- Delhi

Gujarat:

- Ahmedabad
- Baroda
- Rajkot
- Surat

Goa:

- Goa

Haryana:

- Gurugram

Jammu & Kashmir (UT):

- Jammu
- Srinagar

Jharkhand:

- Ranchi

Karnataka:

- Bengaluru
- Hubballi
- Mangaluru
- Mysuru

Kerala:

- Kochi
- Kottayam
- Kozhikode
- Thiruvananthapuram

Madhya Pradesh:

- Bhopal
- Indore
- Jabalpur

Maharashtra:

- Ahilyanagar
- Chatrapati Sambhaji Nagar
- Kolhapur
- Mumbai
- Nagpur
- Nashik
- Pune
- Sangli
- Solapur
- Nanded
- Baramati

Odisha:

- Bhubaneswar

Puducherry (UT):

- Puducherry

Punjab:

- Ludhiana

Rajasthan:

- Jaipur

Tamil Nadu:

- Coimbatore
- Chennai
- Madurai

Telangana:

- Secunderabad
- Warangal

Tripura:

- Agartala

Uttarakhand:

- Dehradun

Uttar Pradesh:

- Noida
- Lucknow

West Bengal:

- Kolkata
- Siliguri

Comprehensive "One-Stop Shop" for India's evolving technology needs

Business Overview

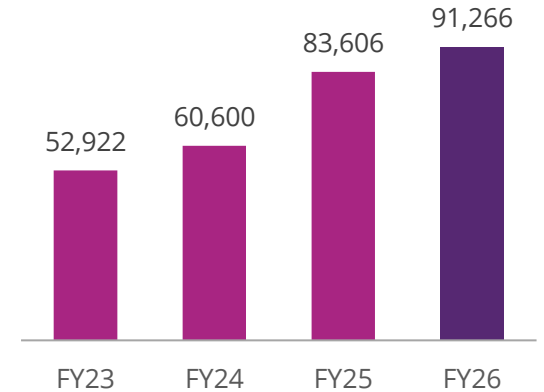


Personal Computing & Enterprise Solutions (PES)

Delivering complete, bundled enterprise technology solutions with pre and post sales support to government, data centers, and institutional customers across BFSI, education, and IT services.



PES Revenue (INR Mn)

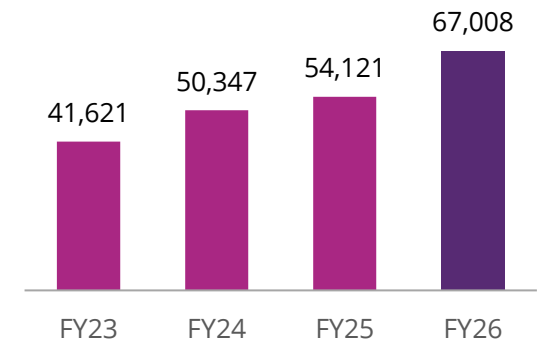


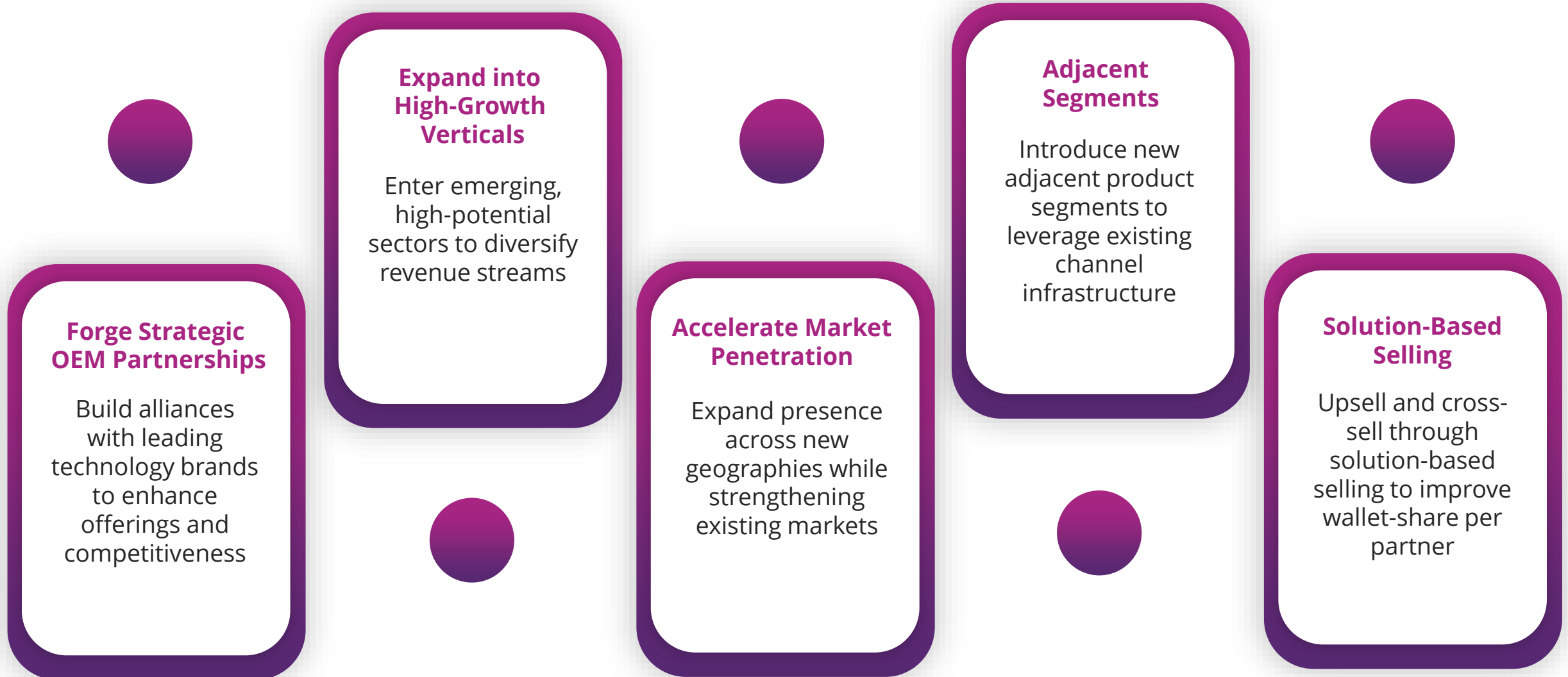
Lifestyle and IT Essentials (LIT)

Delivering standalone consumer technology products, including peripherals, accessories, gaming, wearables, and everyday IT items, through a fast-moving model with quicker inventory turnover.



LIT Revenue (INR Mn)





➤ Q4 and FY26 Operational Highlights

- Achieved strong growth momentum during the fiscal year, driven by rising demand for ICT products, sustained Tier-2 channel stocking, and favorable pricing trends in key categories such as Components and Storage.
- Entered strategic distribution partnerships with “Dell Technologies” to strengthen the commercial portfolio, and “Teachmint Technologies” to expand offerings in AI-powered classroom and digital learning solutions.
- Expanded distribution footprint with the addition of new branches in Nanded, Baramati, and Solapur.
- Supported the India launch of “Oura”, enhancing presence in the premium health tech and lifestyle technology segment.
- Expanded semiconductor footprint with new subsidiaries in India and Singapore, reinforcing focus on high-value growth opportunities.
- Conducted an 8-city AI Bootcamp, engaging over 2,500 developers and 300+ CXOs, with a focus on AI infrastructure and real-world use cases.
- Delivered all-round growth across Lifestyle & IT Essentials (LIT) and Personal Computing & Enterprise Solutions (PES) verticals.
- Recognized as a Great Place to Work for the fifth consecutive year, underscoring commitment to a strong workplace culture.



FINANCIAL OVERVIEW

Key Standalone Financial Highlights

Q4-FY26 Financial Performance

Revenue from
Operations
INR 42,068 Mn
46.2% YoY

EBITDA
INR 1,198 Mn
31.6% YoY

EBITDA Margins
2.85%
(31) Bps YoY

PAT
INR 760 Mn
56.1% YoY

PAT Margins
1.81%
12 Bps YoY

Diluted EPS
INR 11.28/Share
52.4% YoY

FY26 Financial Performance

Revenue from
Operations
INR 151,727 Mn
14.4% YoY

EBITDA
INR 4,356 Mn
48.1% YoY

EBITDA Margins
2.87%
65 Bps YoY

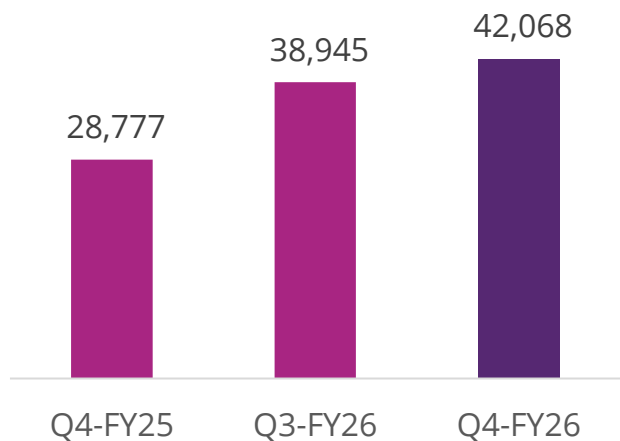
PAT
INR 2,614 Mn
29.0% YoY

PAT Margins
1.72%
19 Bps YoY

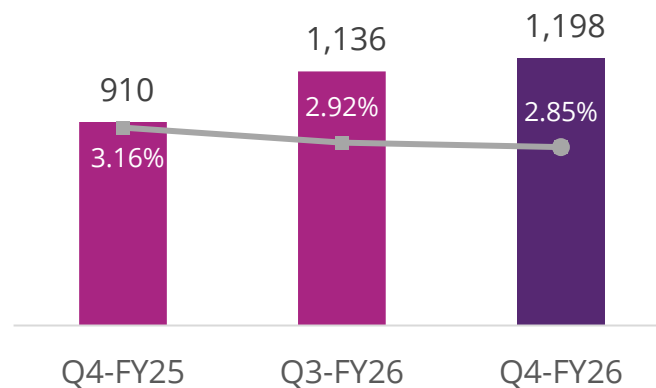
Diluted EPS
INR 38.78/Share
26.1% YoY

➤ Standalone Financial Performance

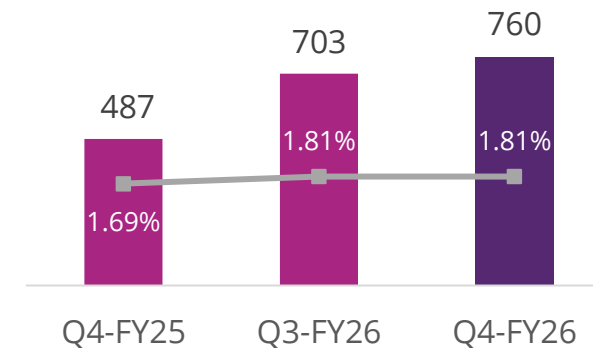
Operational Revenue (INR Mn)



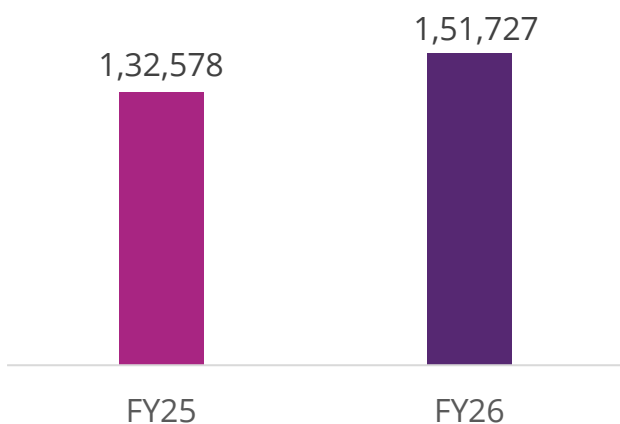
EBITDA (INR Mn) & EBITDA Margins (%)



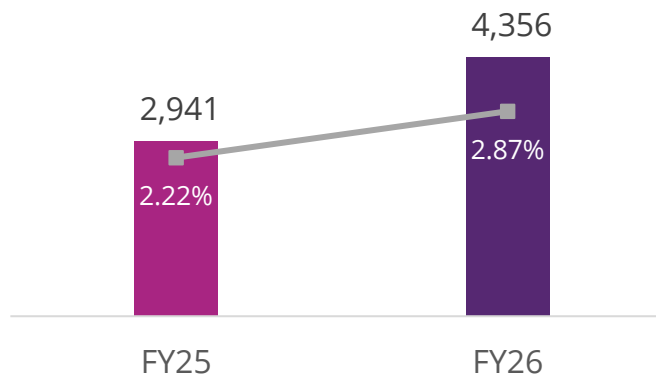
PAT (INR Mn) & PAT Margins (%)



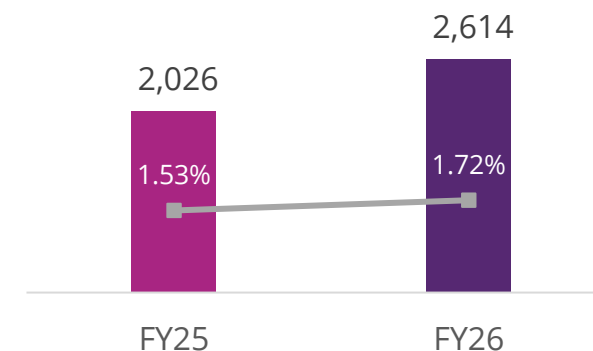
Operational Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)



PAT (INR Mn) & PAT Margins (%)



➤ Key Consolidated Financial Highlights

Q4-FY26 Financial Performance

Revenue from
Operations
INR 44,894 Mn
51.0% YoY

EBITDA
INR 1,326 Mn
41.4% YoY

EBITDA Margins
2.95%
(20) Bps YoY

PAT
INR 868 Mn
64.7% YoY

PAT Margins
1.93%
16 Bps YoY

Diluted EPS
INR 12.49/Share
60.5% YoY

FY26 Financial Performance

Revenue from
Operations
INR 158,273 Mn
14.9% YoY

EBITDA
INR 4,587 Mn
52.8% YoY

EBITDA Margins
2.90%
72 Bps YoY

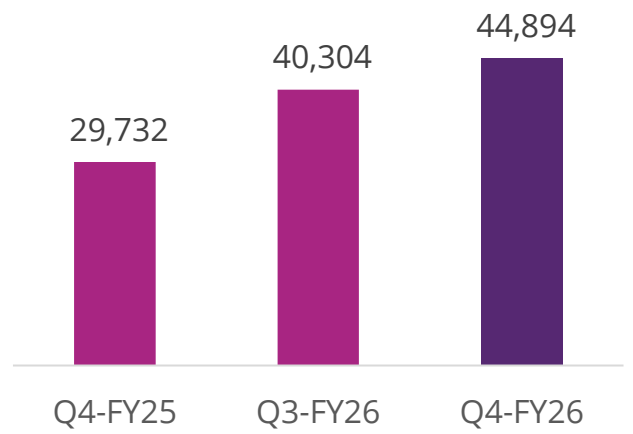
PAT
INR 2,823 Mn
34.6% YoY

PAT Margins
1.78%
26 Bps YoY

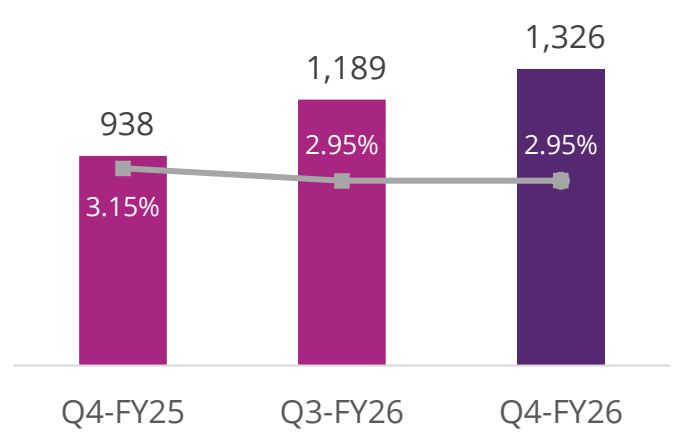
Diluted EPS
INR 41.18/Share
30.4% YoY

Consolidated Financial Performance

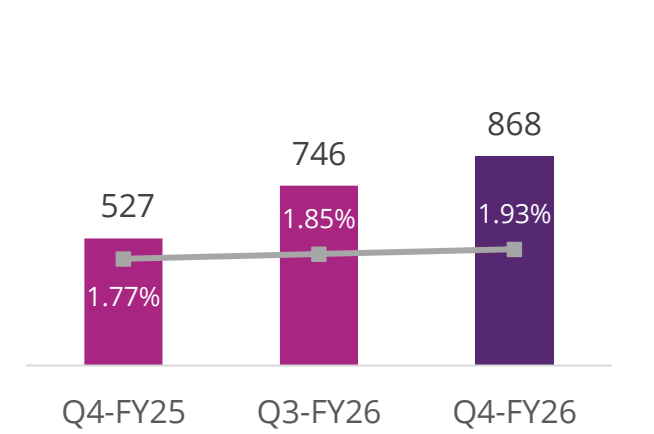
Operational Revenue (INR Mn)



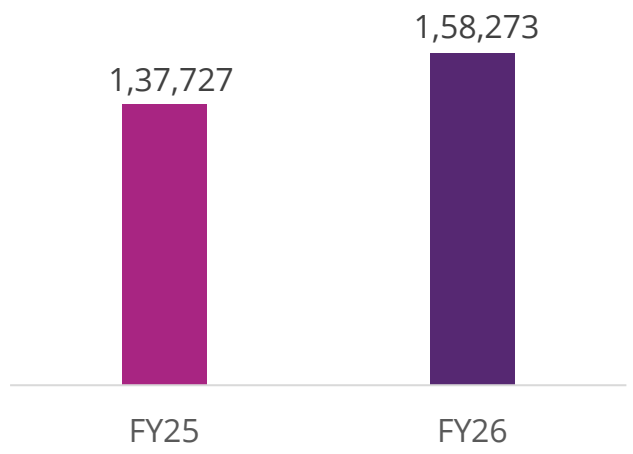
EBITDA (INR Mn) & EBITDA Margins (%)



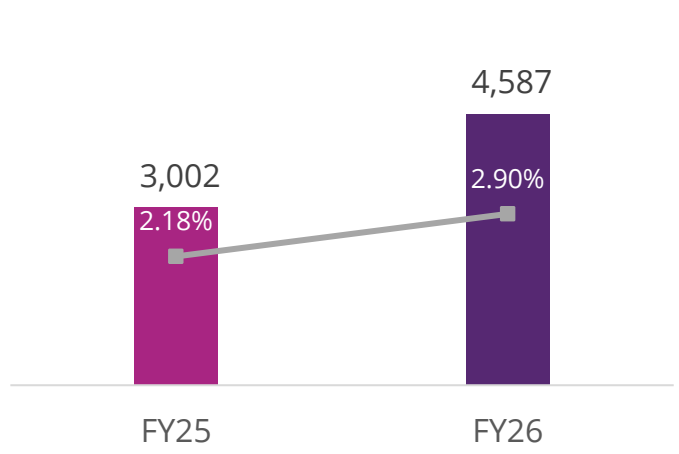
PAT (INR Mn) & PAT Margins (%)



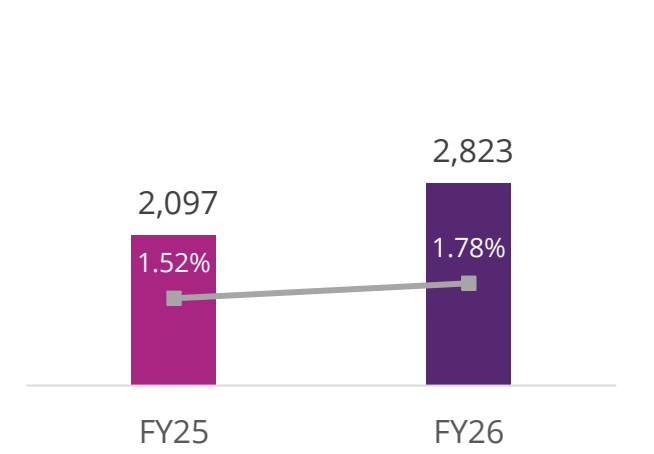
Operational Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)



PAT (INR Mn) & PAT Margins (%)



➤ Quarterly Standalone Income Statement

Particulars (INR Mn)	Q4-FY26	Q4-FY25	Y-O-Y	Q3-FY26	Q-O-Q
Revenue from Operations	42,068	28,777	46.2%	38,945	8.0%
Operational Expenses	40,870	27,867	46.7%	37,809	8.1%
EBITDA	1,198	910	31.6%	1,136	5.5%
EBITDA Margins	2.85%	3.16%	(31) Bps	2.92%	(7) Bps
Other Income	161	22	NA	121	33.1%
Finance costs	286	232	23.3%	262	9.2%
Depreciation & Amortization	60	41	46.3%	60	0.0%
PBT	1,013	659	53.7%	935	8.3%
Tax Expense	253	172	47.1%	232	9.1%
PAT	760	487	56.1%	703	8.1%
PAT Margins (%)	1.81%	1.69%	12 Bps	1.81%	0 Bps
Other Comprehensive Income	(1)	(18)	(94.4)%	2	NA
Total Comprehensive Income	759	469	61.8%	705	7.7%
Diluted EPS	11.28	7.40	52.4%	10.42	8.3%

➤ Quarterly Consolidated Income Statement

Particulars (INR Mn)	Q4-FY26	Q4-FY25	Y-O-Y	Q3-FY26	Q-O-Q
Revenue from Operations	44,894	29,732	51.0%	40,304	11.4%
Operational Expenses	43,568	28,794	51.3%	39,115	11.4%
EBITDA	1,326	938	41.4%	1,189	11.5%
EBITDA Margins	2.95%	3.15%	(20) Bps	2.95%	0 Bps
Other Income	160	21	NA	121	32.2%
Finance costs	289	235	23.0%	262	10.3%
Depreciation & Amortization	61	45	35.6%	61	0.0%
PBT Before Exceptional Item	1,136	679	67.3%	987	15.1%
Exceptional Item	-	26	NA	-	NA
PBT	1,136	705	61.1%	987	15.1%
Tax Expense	268	178	50.6%	241	11.2%
PAT	868	527	64.7%	746	16.4%
PAT Margins (%)	1.93%	1.77%	16 Bps	1.85%	8 Bps
Other Comprehensive Income	(11)	(10)	10.0%	(1)	NA
Total Comprehensive Income	857	517	65.8%	745	15.0%
Diluted EPS	12.49	7.78	60.5%	10.91	14.5%

➤ Annual Standalone Income Statement

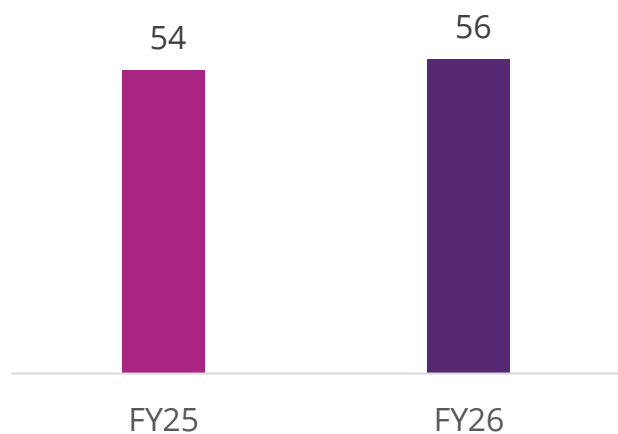
Particulars (INR Mn)	FY26	FY25	Y-O-Y
Revenue from Operations	151,727	132,578	14.4%
Operational Expenses	147,371	129,637	13.7%
EBITDA	4,356	2,941	48.1%
EBITDA Margins	2.87%	2.22%	65 Bps
Other Income	397	594	(33.2)%
Finance costs	1,053	770	36.8%
Depreciation & Amortization	210	156	34.6%
PBT	3,490	2,609	33.8%
Tax Expense	876	583	50.3%
PAT	2,614	2,026	29.0%
PAT Margins (%)	1.72%	1.53%	19 Bps
Other Comprehensive Income	(5)	(14)	(64.3)%
Total Comprehensive Income	2,609	2,012	29.7%
Diluted EPS	38.78	30.75	26.1%

➤ Annual Consolidated Income Statement

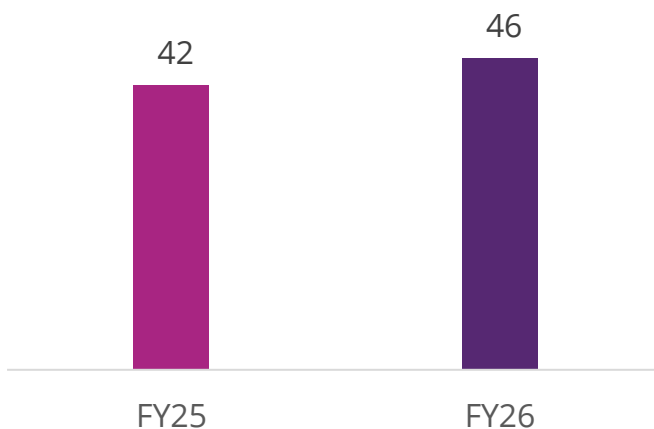
Particulars (INR Mn)	FY26	FY25	Y-O-Y
Revenue from Operations	158,273	137,727	14.9%
Operational Expenses	153,686	134,725	14.1%
EBITDA	4,587	3,002	52.8%
EBITDA Margins	2.90%	2.18%	72 Bps
Other Income	406	606	(33.0)%
Finance costs	1,065	775	37.4%
Depreciation & Amortization	215	172	25.0%
PBT Before Exceptional Item	3,713	2,661	39.5%
Exceptional Item	-	26	NA
PBT	3,713	2,687	38.2%
Tax Expense	890	590	50.8%
PAT	2,823	2,097	34.6%
PAT Margins (%)	1.78%	1.52%	26 Bps
Other Comprehensive Income	(30)	(13)	NA
Total Comprehensive Income	2,793	2,084	34.0%
Diluted EPS	41.18	31.57	30.4%

Working Capital Efficiency

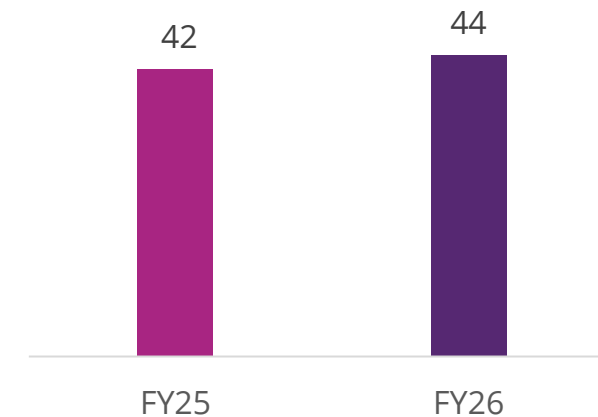
Inventory Days



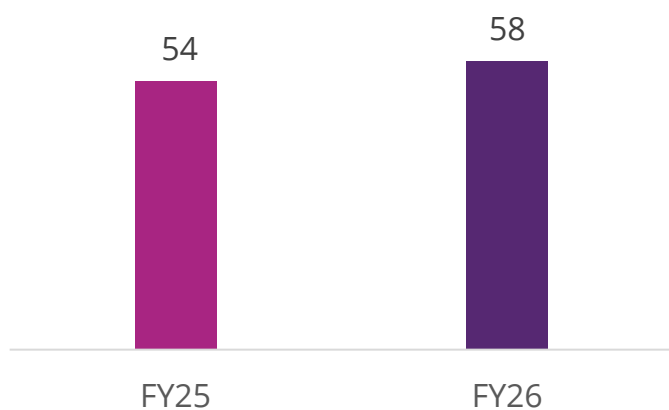
Debtor Days



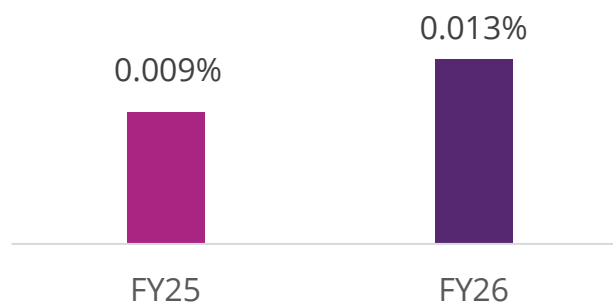
Creditor Days



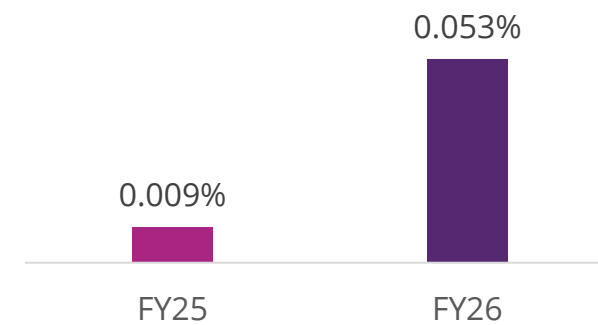
Working Capital Days



Provision for Doubtful Debt %



Provision for Inventory Write-off %



➤ Historical Consolidated Income Statement

Particulars (INR Mn)	FY23	FY24	FY25	FY26
Revenue from Operations	94,543	110,947	137,727	158,273
Operational Expenses	92,014	108,018	134,725	153,686
EBITDA	2,529	2,929	3,002	4,587
EBITDA Margins	2.67%	2.64%	2.18%	2.90%
Other Income	147	144	606	406
Finance costs	863	1,071	775	1,065
Depreciation & Amortization	167	189	172	215
Exceptional item	-	104	26	-
PBT	1,646	1,917	2,687	3,713
Tax Expense	413	478	590	890
PAT	1,233	1,439	2,097	2,823
PAT Margins (%)	1.30%	1.30%	1.52%	1.78%
Other Comprehensive Income	(33)	(40)	(13)	(30)
Total Comprehensive Income	1,200	1,399	2,084	2,793
Diluted EPS	29.50	31.14	31.57	41.18

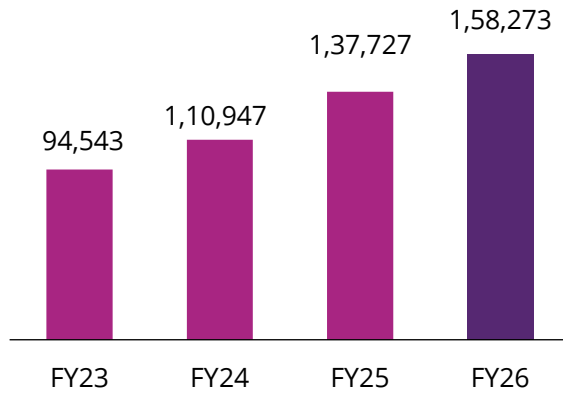
➤ Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY23	FY24	FY25	FY26
I. ASSETS				
Non-Current Assets				
(a) Property, Plant & Equipment	540	525	492	453
(b) Right of Use Assets	159	130	94	308
(c) Capital Work-in-Progress	40	-	-	3
(d) Other Intangible Assets	27	18	13	6
(e) Goodwill	41	34	34	29
(f) Financial Assets				
(i) Investments	56	-	-	-
(ii) Other Financial Assets	97	133	135	149
(g) Non-Current Tax Assets (Net)	104	146	28	27
(h) Deferred Tax Assets (Net)	59	68	19	-
(i) Other Non-Current Assets	132	86	61	99
Total Non-Current Assets	1,255	1,140	876	1,074
Current Assets				
(a) Inventories	14,934	18,248	19,995	25,537
(b) Financial Assets				
(i) Trade Receivables	8,716	13,843	17,951	21,842
(ii) Cash & Cash Equivalents	346	1,450	216	812
(iii) Bank Balances (Other)	-	-	4	-
(iv) Loans	-	-	-	11
(v) Other Financial Assets	52	55	56	142
(c) Other Current Assets	2,683	3,452	3,538	3,853
Total Current Assets	26,731	37,048	41,760	52,197
TOTAL ASSETS	27,986	38,188	42,636	53,271

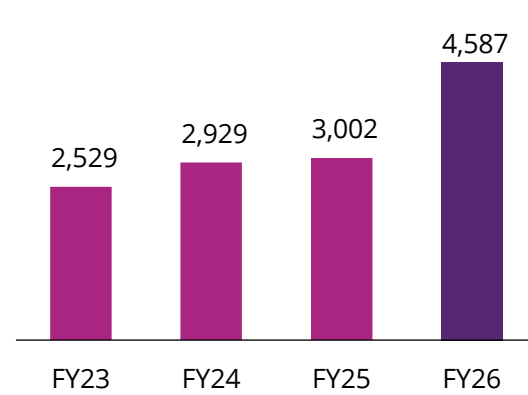
Particulars (INR Mn)	FY23	FY24	FY25	FY26
II. EQUITY AND LIABILITIES				
Equity				
(a) Equity Share Capital	209	330	330	330
(b) Other Equity	6,793	15,176	17,092	19,921
Non-Controlling Interest	(19)	1	18	112
Total Equity	6,983	15,507	17,440	20,363
Non-Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	324	5	9	-
(ii) Lease Liabilities	116	89	46	219
(b) Provisions	11	11	8	-
(c) Contract Liabilities	10	6	48	-
(d) Deferred Tax Liabilities (Net)	68	-	25	18
Total Non-Current Liabilities	529	111	136	237
Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	10,333	6,853	8,983	9,586
(ii) Lease Liabilities	48	50	59	101
(iii) Trade Payables (MSME)	3	52	346	568
(iii) Trade Payables (Others)	9,558	14,977	15,060	21,142
(iv) Other Financial Liabilities	220	239	250	535
(b) Other Current Liabilities	175	320	207	402
(c) Provisions	20	10	24	66
(d) Current Tax Liabilities (Net)	7	9	129	271
(e) Contract Liabilities	110	60	2	-
Total Current Liabilities	20,474	22,570	25,060	32,671
TOTAL EQUITY AND LIABILITIES	27,986	38,188	42,636	53,271

Financial Performance

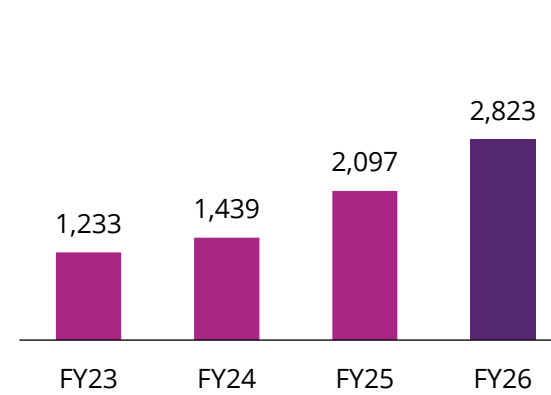
Operational Revenue (INR Mn)



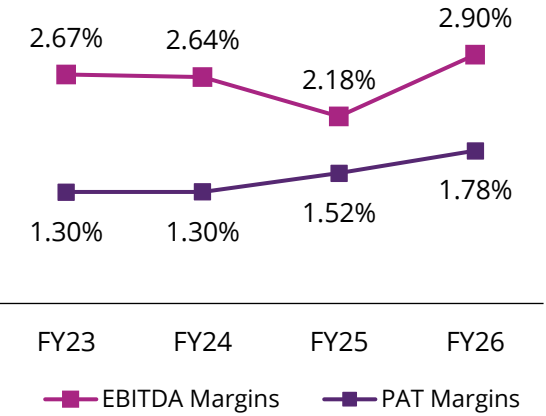
EBITDA (INR Mn)



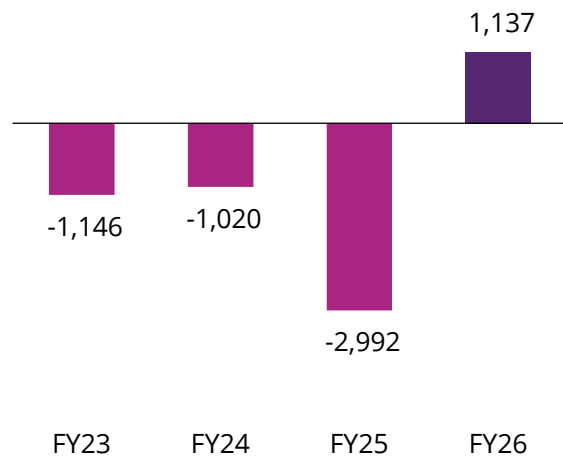
PAT (INR Mn)



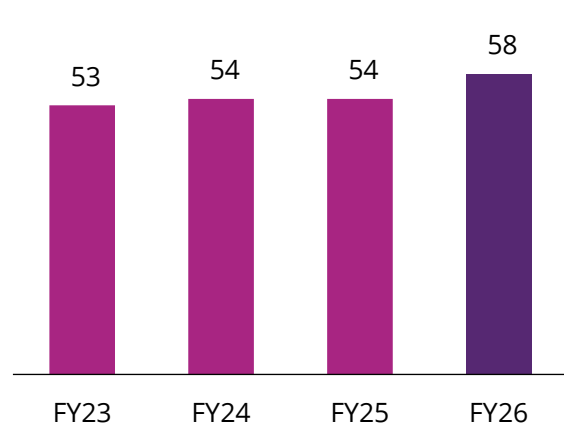
EBITDA Margin & PAT Margin (%)



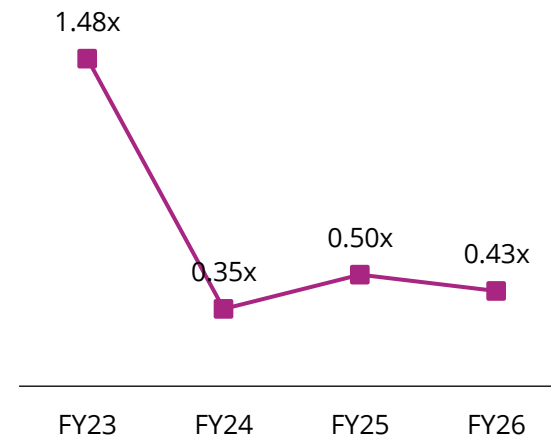
Cash Flow from Operation (INR Mn)



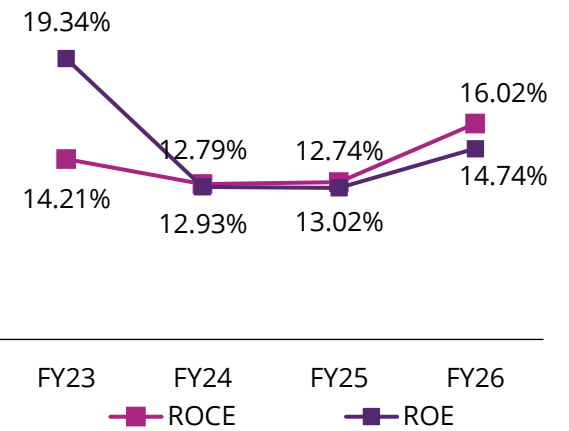
Working Capital Days



Net Debt to Equity (x)



ROCE & ROE (%)



Rashi Peripherals Limited Disclaimer:

This presentation has been prepared by Rashi Peripherals Limited (the “Company” “RP Tech”), solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Valorem Advisors Disclaimer:

Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all-inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in the personal or company capacity of the Company under review.

For further information please contact our Investor Relations Representatives:



Valorem Advisors
Mr. Anuj Sonpal, CEO
Tel: +91-22-35075100
Email: rpotech@valoremadvisors.com
Kitlink: <https://www.valoremadvisors.com/rashi>

**THANK
YOU**