November 14, 2026

To
The General Manager
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001
Scrip Code: 544239

To
The General Manager
Department of Corporate Services,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East), Mumbai – 400051
Symbol: ECOSMOBLTY

Sub: Investor Presentation on Unaudited Financial Results of Ecos (India) Mobility & Hospitality Limited for the Quarter and half year ended on September 30, 2026.

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on November 13, 2026 regarding Unaudited Standalone & Consolidated financial results of Ecos (India) Mobility & Hospitality Limited for the Quarter ended on September 30, 2026, we submit herewith the Investor Presentation on the same.

The above information is also available on the Company's website www.ecosmobility.com

This is for your information and record.

Thanking You,

For Ecos (India) Mobility & Hospitality Limited

SHWETA BHARDWAJ
Digitally signed by SHWETA BHARDWAJ
Date: 2026.11.15 21:40:00 +05'30'

Shweta Bhardwaj
(Company Secretary & Compliance Officer)
Membership No. 43310

ECOS (India)

Mobility and Hospitality Limited

Q2 & H1 FY27 Investor Presentation



www.ecosmobility.com

Disclaimer

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Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.



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Q2 & H1 FY27
Result Highlights

Management Comment on the results



Mr. Rajesh Loomba

Chairman and Managing Director

"Q2 FY27 marks a strong recovery in profitability for ECO Mobility, alongside sustained business growth. We delivered our highest-ever quarterly revenue of ₹2,345.06 Mn, registering a 10.9% sequential growth. EBITDA increased 27.9% quarter-on-quarter to ₹279.49 Mn, with EBITDA margin expanding by 158 basis points to 11.9%. Profit After Tax grew 21.4% year-on-year to ₹177.32 Mn.

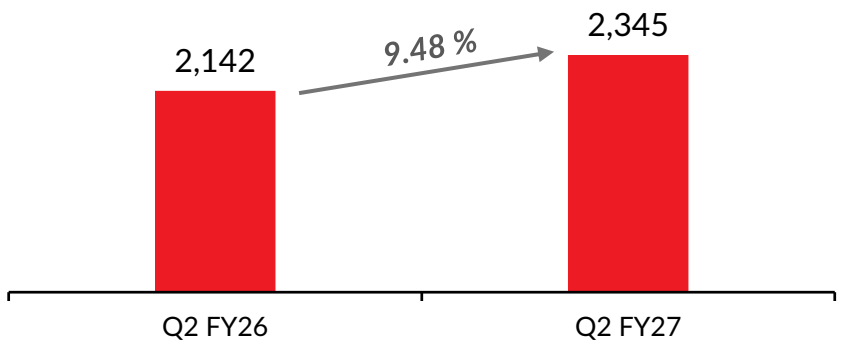
Our growth continues to be driven by healthy business volumes and expanding customer relationships. Trip volumes increased 15% year-on-year to 1.58 million, taking our total trips for H1 FY27 beyond 3 million. During the quarter, we onboarded 72 new clients, compared with 67 in the corresponding period last year, taking our active client base to 1,538. We also expanded our presence to 160 cities, supported by a network of over 20,500 vehicles.

The improvement in profitability reflects our continued focus on cost efficiencies and operating leverage. With a scalable operating platform, strong enterprise relationships and a debt-free balance sheet, we remain well positioned to capitalize on emerging growth opportunities while maintaining our focus on sustainable and profitable growth."

Q2 FY27 Performance Highlights

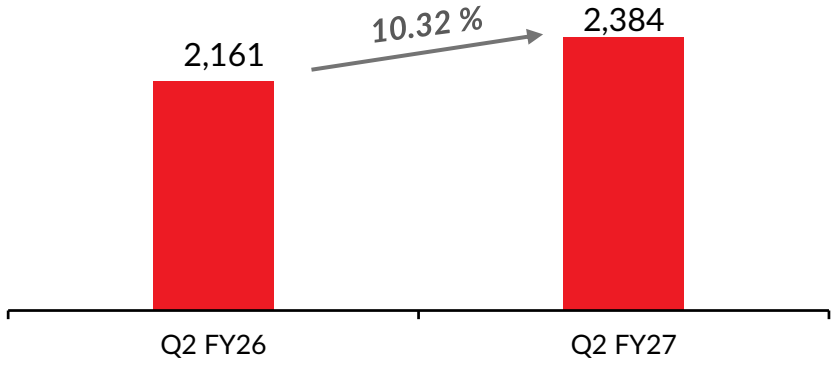
Rs Mn

Revenue from Operations



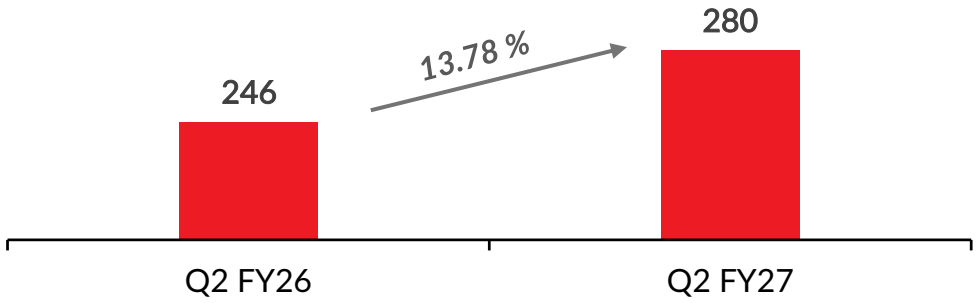
Rs Mn

Total Revenue



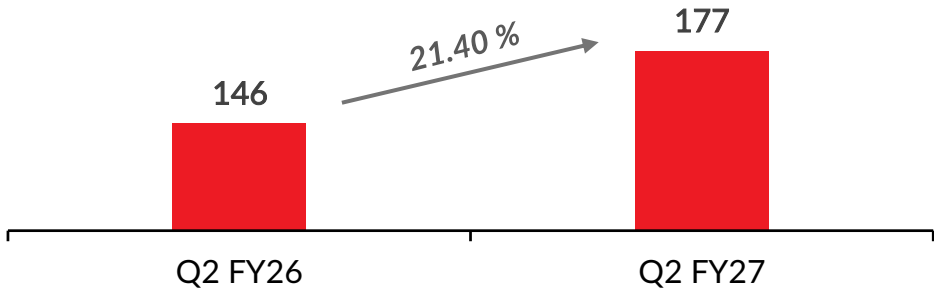
Rs Mn

EBITDA (Excl. Other Income)



Rs Mn

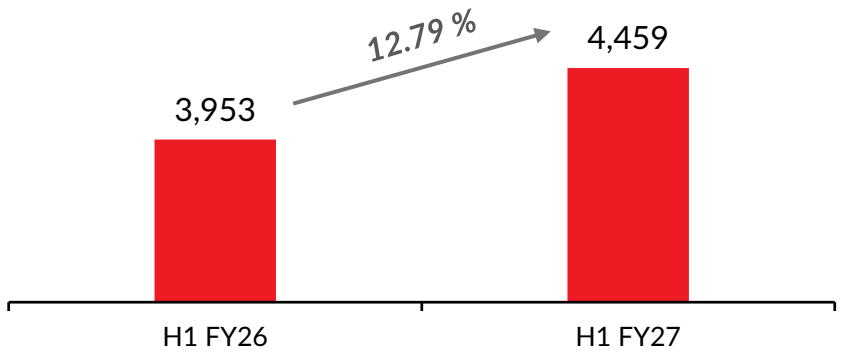
PAT



H1 FY27 Performance Highlights

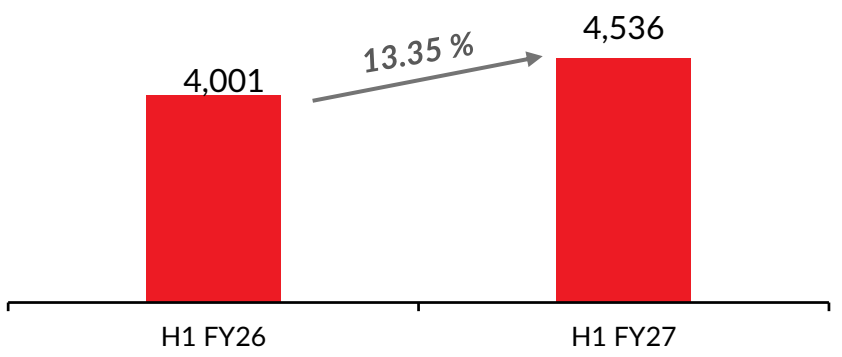
Rs Mn

Revenue from Operations



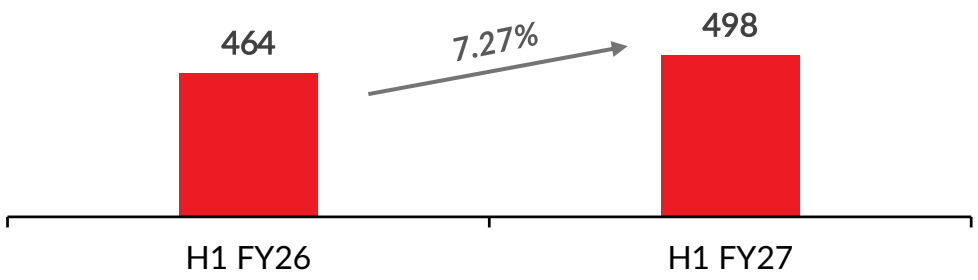
Rs Mn

Total Revenue



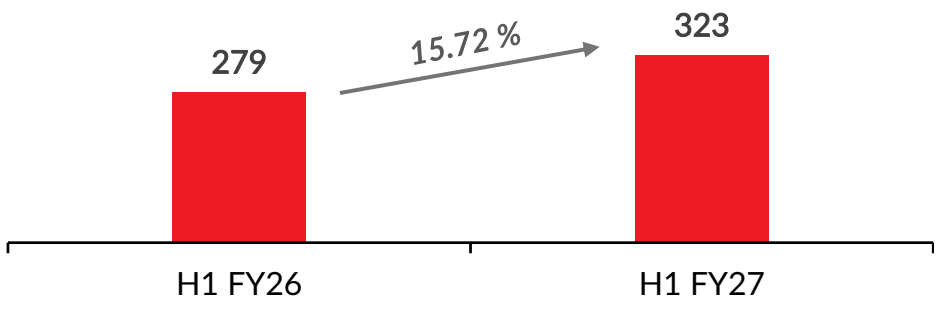
Rs Mn

EBITDA (Excl. Other Income)



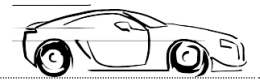
Rs Mn

PAT



Q2 FY27 Consolidated Income Statement

Particulars (Rs. Mn)	Q2 FY27	Q2 FY26	YoY(%)	H1 FY27	H1 FY26	YoY(%)
Revenue from operations	2345.06	2142.08	**9.48%**	4458.78	3953.27	**12.79%**
Other income	39.39	19.36		76.87	48.12	
Total income	**2384.45**	**2161.44**	**10.32%**	**4535.65**	**4001.39**	**13.35%**
Total Cost of Service	1737.32	1542.45		3324.61	2858.03	
Purchase of Stock	3.54	12.45		3.54	13.09	
Change in stock-in trade	(0.08)	(3.39)		(0.08)	(3.41)	
Employee benefit expense	234.09	217.14		471.72	412.03	
Other expense	90.69	127.78		161.01	209.32	
EBITDA (Excl. of Other Income)	**279.5**	**245.65**	**13.78%**	**497.98**	**464.21**	**7.27%**
EBITDA Margins (%)	**11.92%**	**11.47%**	**45.08 Bps**	**11.17%**	**11.74%**	**(57.39) Bps**
Depreciation & amortisation expense	78.22	69.00		139.77	127.29	
Finance Cost	3.08	1.83		5.85	4.15	
Profit Before Tax for the period/year	**237.59**	**194.18**	**22.36%**	**429.23**	**380.89**	**12.69%**
Tax Expense	60.27	48.12		106.41	101.92	
Profit after tax for the period/year	**177.32**	**146.06**	**21.40%**	**322.82**	**278.97**	**15.72%**
PAT Margins (%)	**7.44%**	**6.76%**	**67.30 Bps**	**7.12%**	**6.97%**	**14.54 Bps**
EPS (Rs)	2.96	2.43		5.38	4.65	



Consolidated Balance Sheet for FY26

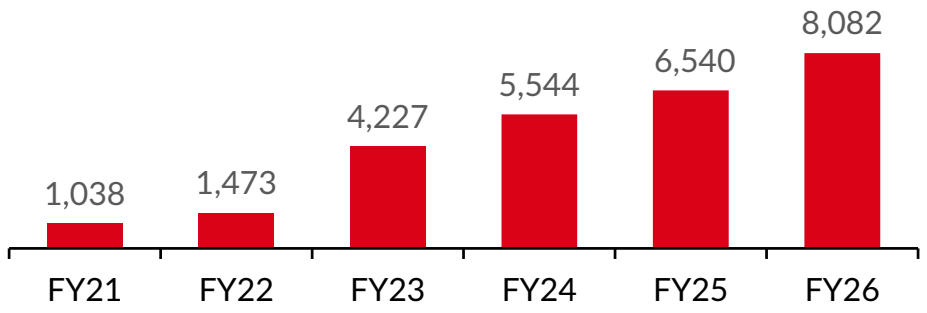
Particulars (Rs Mn)	As on 30-Sep-26	As on 31-Mar-26
Non-current assets		
Property, plant and equipment	659.38	533.65
Investment property	6.28	3.76
Intangible assets	12.15	
Intangible assets under development	22.76	22.44
Right of use assets	115.92	68.46
Financial assets		
Investments	4.03	4.26
Other financial assets	6.91	3.98
Other non-current assets	7.83	9.16
Deferred tax assets (net)	68.72	64.98
Total non-current assets	**903.98**	**710.69**
Current assets		
Inventories	0.58	0.50
Financial assets		
Investments	763.24	1,060.79
Trade receivables	1114.56	1,070.21
Cash and cash equivalents	66.72	241.88
Other bank balances	182.77	69.86
Loans	3.61	4.05
Other financial assets	1258.14	752.09
Current tax assets (net)	50.19	30.74
Other current assets	350.83	192.29
Assets held-for-sale	0.49	1.83
Total current assets	**3791.13**	**3,424.24**
Total assets	**4695.11**	**4,134.93**

Particulars (Rs Mn)	As on 30-Sep- 26	As on 31-Mar-26
Equity		
Equity share capital	120.00	120.00
Other equity	2704.96	2,529.37
Total equity	**2824.96**	**2,649.36**
Non-controlling interest	1.73	1.35
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	-	-
Lease liability	104.05	61.04
Provisions	80.15	73.19
Total non-current liabilities	**184.20**	**134.23**
Current liabilities		
Financial liabilities		
Borrowings	0.00	1.07
Lease liability	20.30	15.68
Trade payables	1058.16	880.07
Other financial liabilities	483.33	346.19
Provisions	30.41	21.17
Other current liabilities	92.02	85.80
Total current liabilities	**1684.22**	**1,349.97**
Total liabilities	**1868.42**	**1,484.20**
Total equity and liabilities	**4695.11**	**4,134.93**

Historical Financials – Year-on-year Healthy Performance

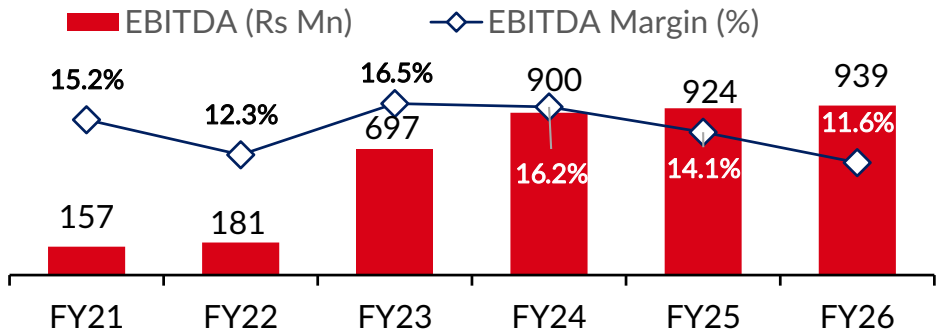
Rs Mn

Revenue from Operations



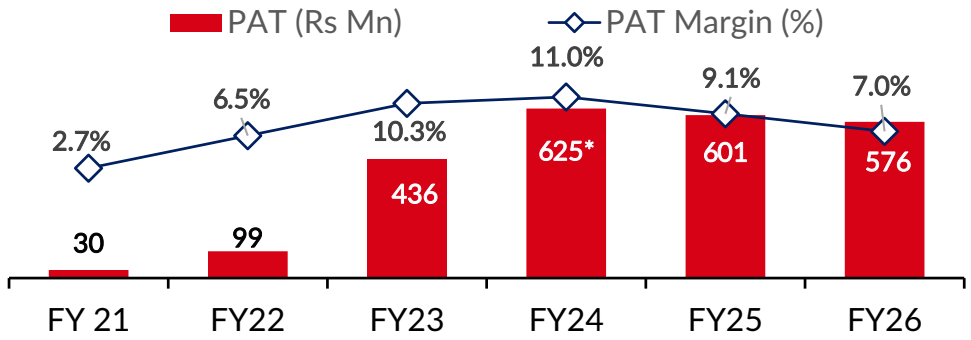
Rs Mn

EBITDA & EBITDA Margin (Excl. Other Income)

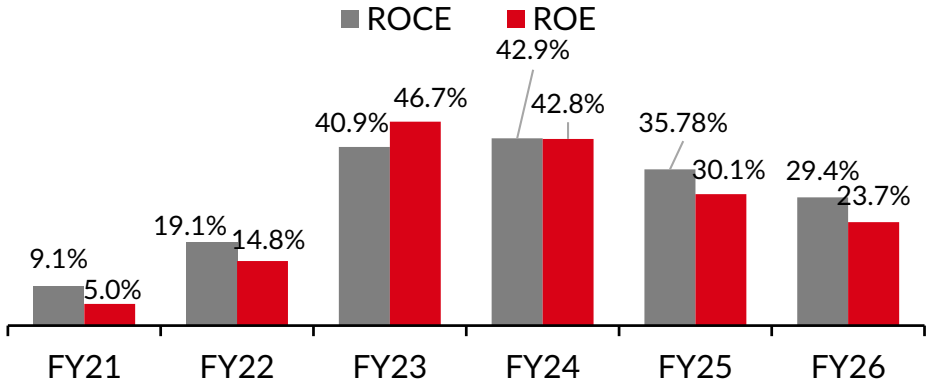


Rs Mn

PAT & PAT Margin



Return Metrics



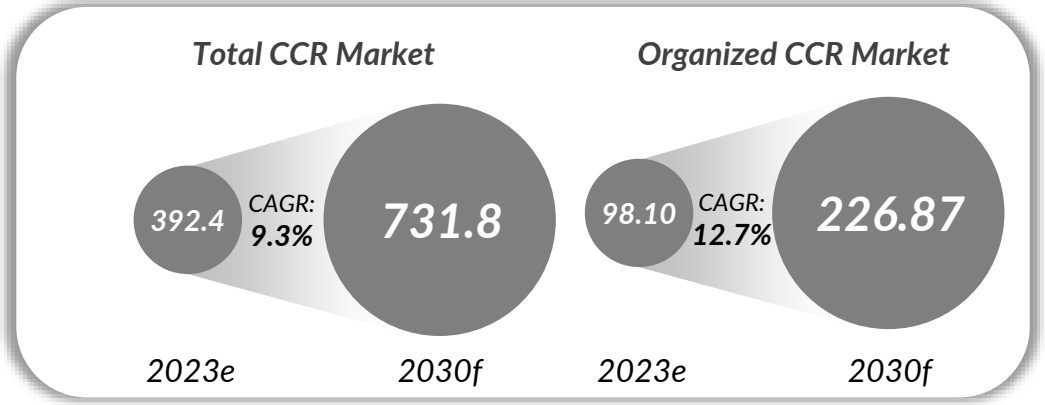
* ECOs got listed in FY25

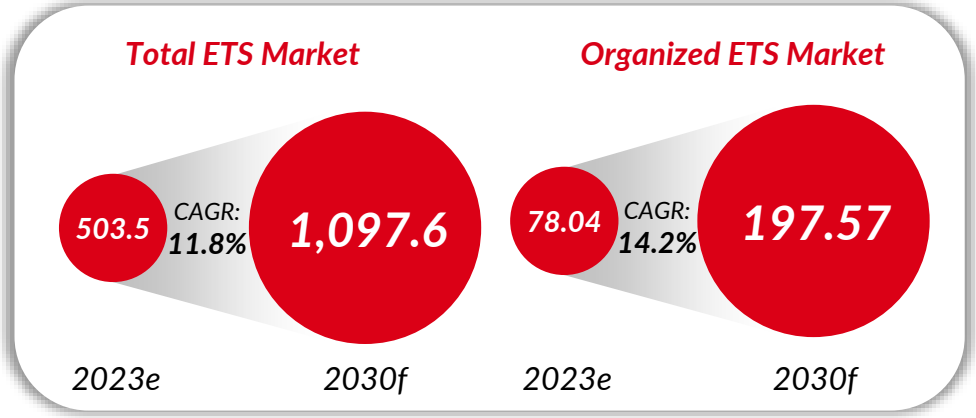


Industry Overview

Well- Positioned to Tap the Industry Growth (unorganized to organized)

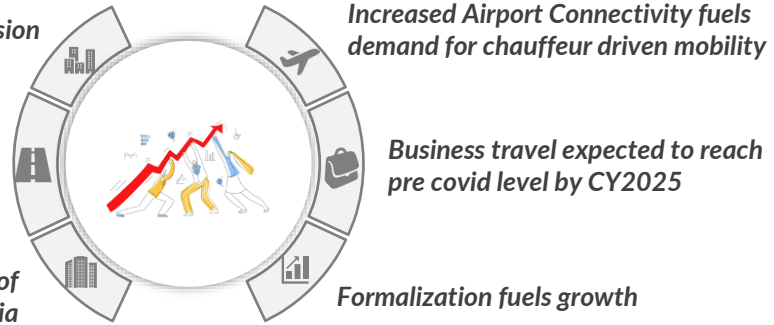
Market Size
(INR Bn)





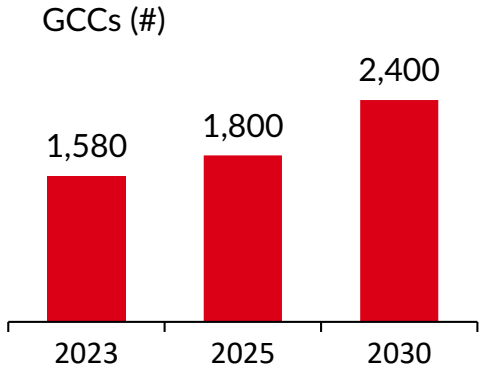
✓ ***Corporate need for reliability & accountability*** ✓ ***Operational efficiency & safety*** ✓ ***Scale & resources required***

Key Industry Growth Drivers



Source: F&S Report

Global Capability Centers Bolstered by Well Established Indian IT & ITES Sector



Increasing employee expectations for convenient commutes



Company Overview

ECOS Mobility – A Snapshot

Chauffeured Car Rentals | **Employee Transportation Services**

Description

Providing economy to luxury cars with professionally trained chauffeurs

Caters to daily home-office-home transportation requirements of corporate customers with 24x7 multi shift operations

Service Offerings

Supported by full stacked software

Corporates & Institutions | **Events** | **B2B2C travel** | **GCCs** | **IT & ITES** | **Manufacturing**

Scale & Presence

160 cities Pan-India & **100+** countries worldwide

30+
Years of experience

20,500+
One of the largest fleet size in India

90%+
Vendor owned fleet – **Asset light business model**

70+
Fortune 500 companies

75+
BSE 500 companies

1,500+
Organizations*

160
Cities - widest PAN India presence

1,300+
Employees

1.58 Mn
Trips as in Q2 FY27

Partnerships with major credit card companies and commercial real estate players

*as of Q1 FY27

Journey Over the Years

Incorporation
1996

Contract to provide transportation services at a prestigious NCR hotel
2001

Included on the panel of transporter of MEA
2006

Designed & developed exclusive software for business operations
2008

Establishment of vendor network across India
2012

Crossed Rs 1,000 Mn of revenue mark for the first time
2015

Launched online booking tool & integrated APIs to digitize reservations
2017

Winner of the Today's Traveler award for Best Luxury Ground Handler
2018

Expanded network Outside India and "ECO driver application"
2019

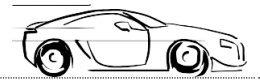
Crossed Rs 4,000 Mn of revenue mark for the first time
2020

Provided premium Transport To G20 delegates
2023

Got listed on NSE and BSE on 4th September
2024

Reached a revenue milestone of Rs 650 Crs
2025

Reached a revenue milestone of Rs 800 Crs
2026



Seasoned Management



Rajesh Loomba

Chairman and Managing Director

- Bachelor's degree in Commerce from University of Delhi
- Inducted into the 'Global Hall of Fame' in 2019 by the World Auto Forum



Aditya Loomba

Joint Managing Director

- PGM from S.P. Jain Institute of Management & Research
- Won 'Leadership Excellence Award' in 2014 by Brands Academy



Deepali Dev

Chief Operating Officer

- Completed her Bachelor's degree in Arts (specialist course) from University of Delhi
- Previously associated with Idea Cellular Limited and Sistema Shyam TeleServices Limited



Hem Kumar Upadhyay

Chief Financial Officer

- Member of ICAI
- Previously associated with Carzonrent (India) Private Limited, Rahul Cargo Private Limited and DHTC



Sanjay Kumar Sharma

Chief Business Officer - ETS

- Bachelor's degree in Commerce from Chirawa College, University of Rajasthan
- Previously associated with Detta Vehicle Support Private Limited, Deneb and Pollex Tours and Travels Limited



Manoj Gaur

Chief Strategic Initiatives Officer

- Over 25 years of experience in mobility and technology; certified in Project Management from IIT Delhi
- Previously associated with WTi Cabs, Aaveg Management Services Private Limited, Convergys and ORIX



Rini Ajeet

Head - Human Resources

- Post graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune
- Previously associated with Bureau Veritas Global Shared Service Centre



Rajnish Sharma

Senior VP - Sales

- Post graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune
- Previously associated with Avis India Mobility Solutions Private Limited, Tex Corp Limited



Shweta Bhardwaj

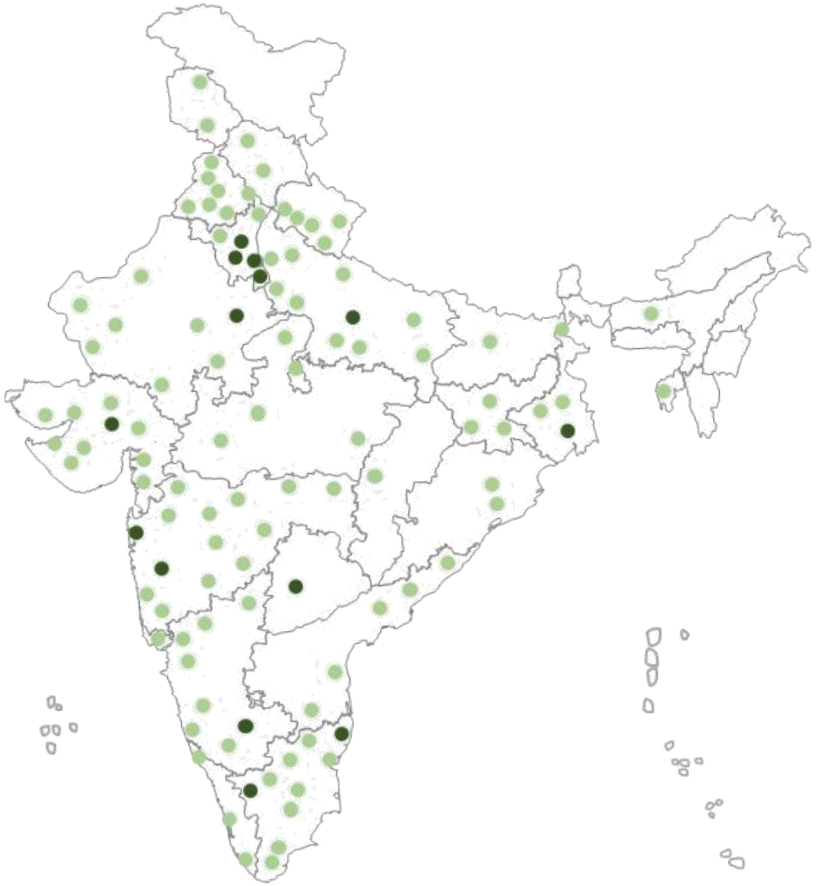
Company Secretary & Compliance Officer

- She is a member of ICSI and holds a bachelor degree in law from Chaudhary Charan Singh University
- Previously associated with Vivo Mobile India Private Limited



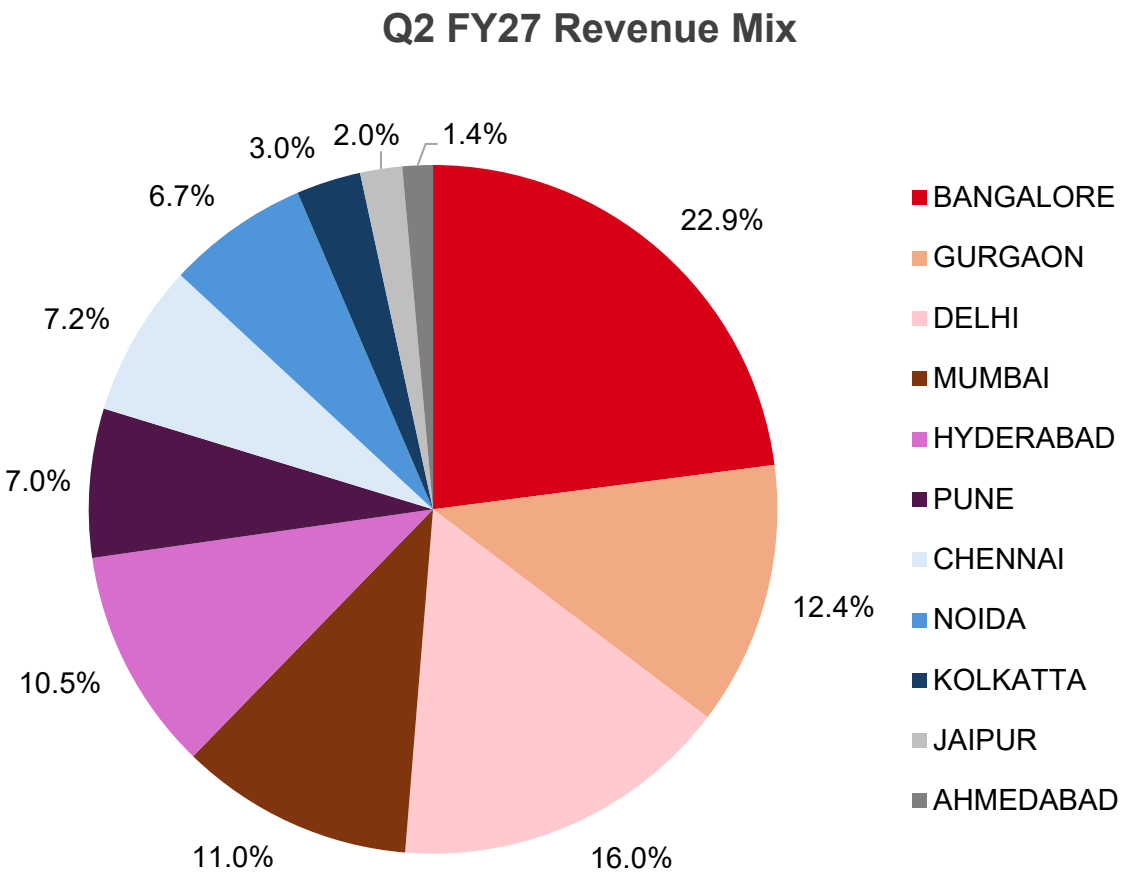
Business
Overview

Pan-India Presence with Operations in 160 Cities in India



14 Cities (Own Offices)

146 Cities
(Presence through Vendor Vehicles)



Fleet of Vehicles

ECO MOBILITY

Premium


Toyota Innova Hycross


Honda City


Toyota Innova Crysta


Toyota Fortuner

Luxury


Mercedes-Benz E class


BMW 5 series


Audi A6


Range Rover

Buses & Vans


Mercedes V class


Toyota Commuter


Volvo

Economy


Maruti Suzuki Dzire


Maruti Suzuki Ciaz



Hybrid/EV Vehicles


BYD E6

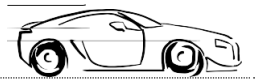

MG ZS


Tata Tigor

Q2 FY27 Vehicle Ownership Mix



■ Owned ■ Vendor Operated



Business Drivers

ECO MOBILITY

V — Variety

Comprehensive solutions for corporate transportation requirements
with a fleet of economy to luxury cars, mini vans & buses/vans

R — Reach

PAN India operations in 160
cities with a direct presence in 30 cities

Q — Quality

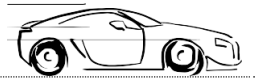
High service quality, with comprehensive technology
enabling operational superiority and an established brand built over years

S — Safety

Professionally trained & verified chauffeurs
with best-in-class quality control, testing and certifications leading to long standing relationships with customers

R — Reliability

Largest and most profitable chauffeur
driven mobility provider to corporates in India



Business Drivers : High Quality of Service Leading to Strong Brand

Quality Control and testing





- High standards of safety & hygiene
- Stringent specifications of customers
- Panic Buttons
- GPS Tracking

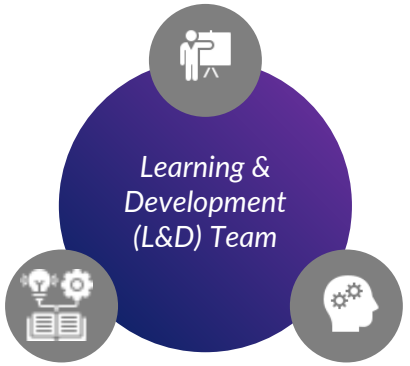
Professionally Trained & Verified Chauffeurs

Manage the entire cycle of logistics and to ensure operational efficiency



Seamless Integration across front end applications & back end systems

Induction



Skill Development

Behavioral Training

Exceptional Customer Satisfaction

FY26

4.8

Average Rating

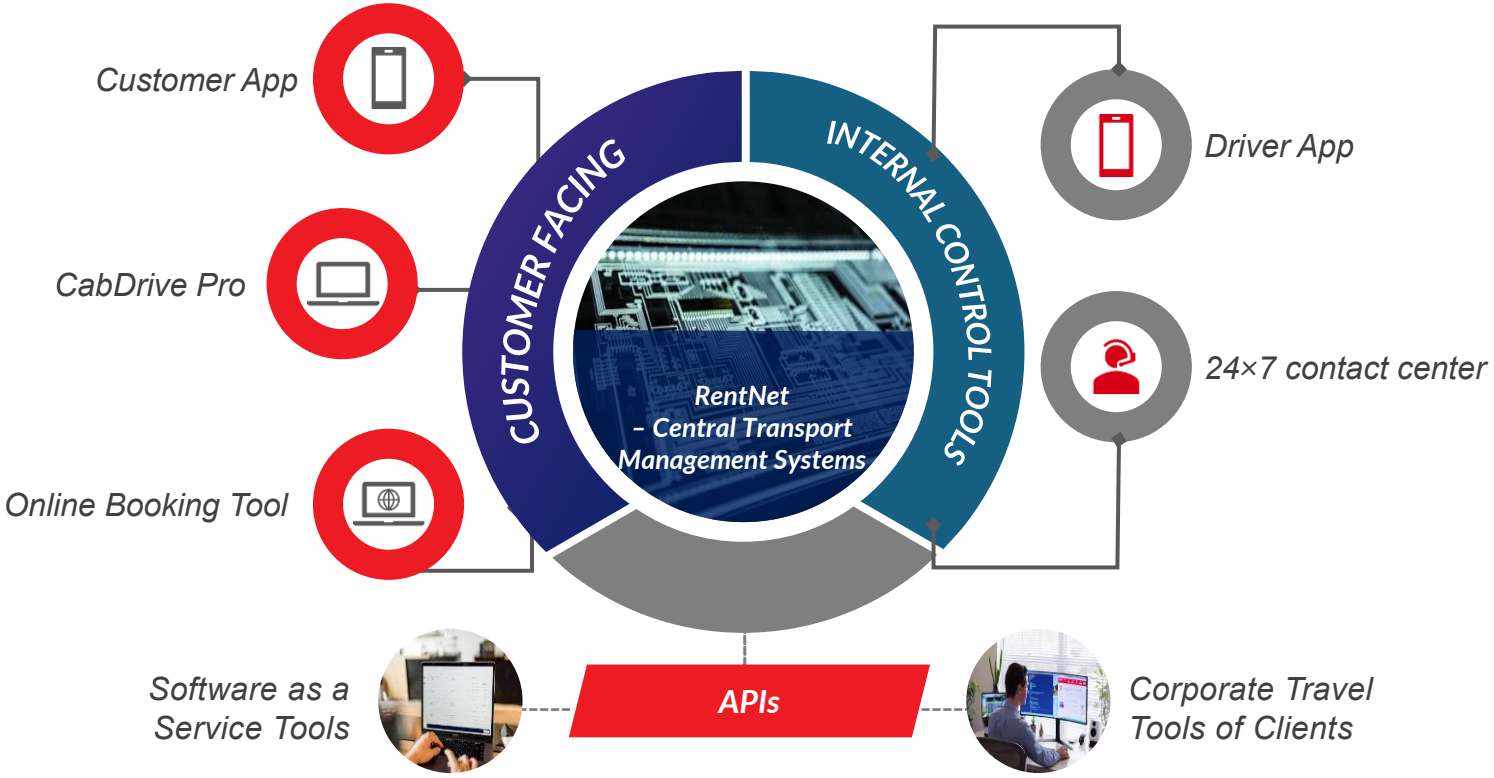


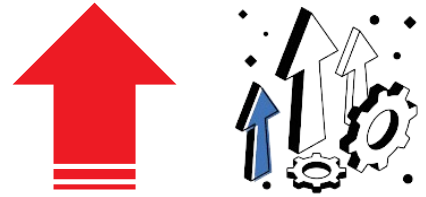
Awards & Recognition

- National Tourism Award by GoI, FY14, FY15, FY16 and FY17
- Dun&Bradsreet, SME Business Excellence Award in 2017
- Today's Traveler award for Best Luxury Ground Handler in 2018
- India's Best Employee Transportation Company award by Workplace Partner Conference & Awards, iNFHRA 2021
- Most innovative and fastest growing transportation & car rental company award, Annual International Awards, 2012
- Best Luxury Ground Transportation Company, Annual International Awards, 2013 & 2014
- Winner of the TV9 Network Leaders of Road Transport Awards 2022
- Service Provider of the year by ET Travel & Tourism Annual awards, 2023
- Luxury Car Tourist Transport Operator of the Year, SATTE Awards 2024

Business Drivers : Technology Enablers for Operational Excellence

Seamless integrations across front end applications and back-end systems





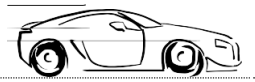
High operational efficiency

Competitive Advantage

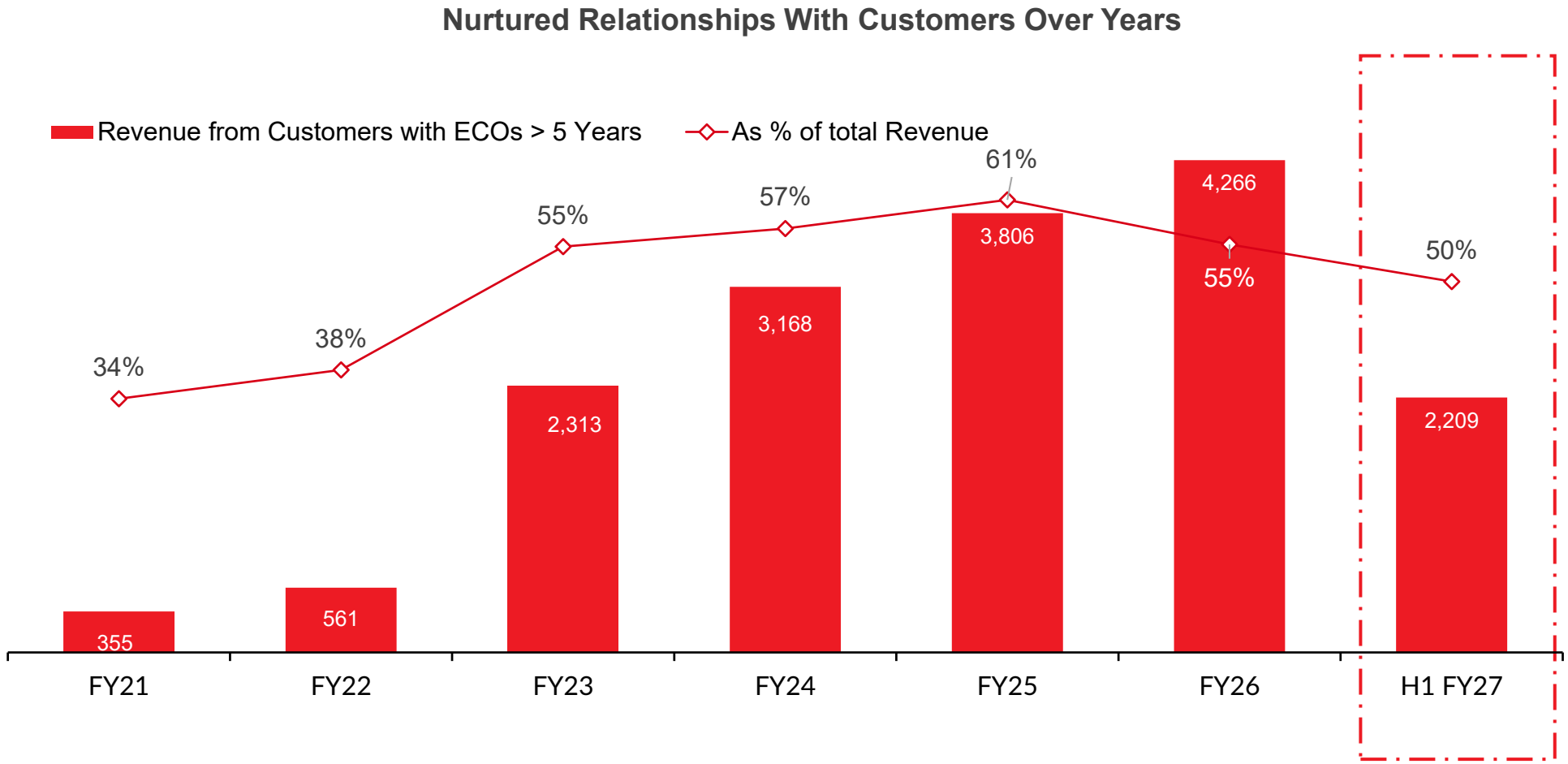
ECO MOBILITY

PAN- India Corporate Mobility Providers		App- Based Aggregators
B2B segment (Corporate travel demands)	FOCUS	**Primarily B2C segment**
Extensive dedicated Fleets and experienced drivers	**RESOURCES & SERVICE LEVELS**	**Limited dedicated fleet** and drivers
Established FMS for efficient operations	**TECHNOLOGY**	**Less investment in fleet management systems** (FMS)
Consistent and reliable service tailored to corporate needs	**SERVICE DIFFERENTIATION**	**Inconsistent service experience**
Professional and well-trained drivers	**DRIVER PROFESSIONALISM**	**Concerns regarding driver professionalism** & conduct

Vs



Customers with Long Standing Relationships





Outlook

Way Ahead

Increasing wallet share
from existing customers

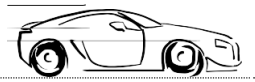
Acquisition of new customers
Expanding skilled sales team

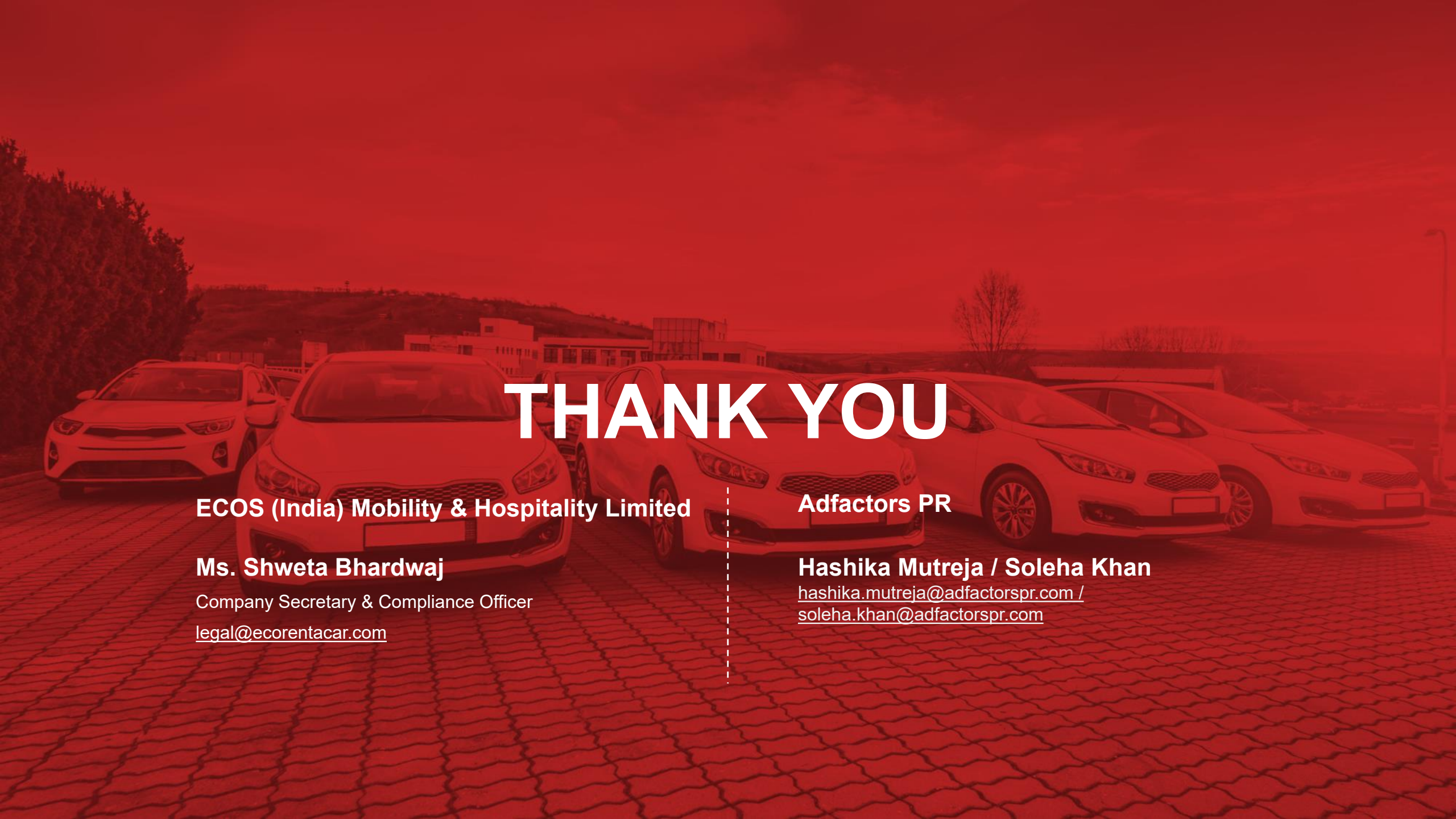
Expanding presence
In Tier-II and Tier-III cities in India and entering new geographies

Focus on
brand building strategies

Strengthen on
technology and talent pool for scale and operational excellence

Expanding services
In existing networks





THANK YOU

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