Escorts Kubota Limited

August 03, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001

BSE – 500495

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai – 400051

NSE - ESCORTS

Sub: Copy of Earning Presentation

Dear Sir/ Ma'am,

Please find enclosed herewith the copy of the Earning Presentation on the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2026.

Kindly take the same on record.

Thanking You,
Yours faithfully,
for **Escorts Kubota Limited**

ARVIND KUMAR
Digitally signed by ARVIND KUMAR
Date: 2026.08.03 14:38:24 +05'30'

Arvind Kumar
Company Secretary

Encl.: As above

Q1FY27 | EARNING PRESENTATION

3rd August 2026

BSE: 500495 | NSE: ESCORTS

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CONTENTS

Safe Harbor

Certain statements in this document may include forward-looking comments and information concerning the company's plans and projections for the future, including estimates and assumptions with respect to economic, political, technological, weather, market acceptance and other factors that impact our businesses and customers. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Escorts Kubota Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Accounting standard: Financials in presentation are as per IndAS.
All numbers are rounded off to nearest decimal

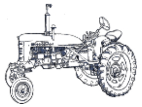
Escorts Kubota Limited (EKL) : Overview

(Formerly Escorts Limited)

1944 — **Escorts** Inception

1950s — Started Trading of Tractors

1962 — Started Manufacturing **Escorts Tractors** with URSUS



1969 — JV with Ford Motors to make **Tractors**

1971 — Started Manufacturing **Construction Equipment's**

1995 — Launched **Farmtrac** Brand-Ford JV Merged with Escorts

1998 — Launched **Powertrac** Brand of tractors & First **High End Crane**

2004-2011 — Restructuring **Escorts**

2012-2017 — Margin & Products Expansion

2018-2022 — Strategic partnership with **Kubota Corporation**

2022-24 — **EKFL** Captive Finance

2024-25 — **One EKL**

2025-26 — **Products** Expansion

"Bringing world's best to India and giving India's best to the world"

Escorts Kubota Limited

Q1 Standalone Highlights – Q1FY27 YoY

Particulars	Industry Growth	EKL Growth	Variance
Domestic Tractor Volume	18.6%	22.9%	4.3%
Export Tractor Volume	17.7%	-18.9%	-36.6%
Total Tractor Volume	**18.5%**	**20.5%**	**2.0%**
PNC Volume	46.4%	36.7%	-9.7%
BHL Volume	13.8%	-28.4%	-42.2%
Mini Excavator	50.0%	40.9%	-9.1%
Compactor Volume	39.4%	-82.2%	-121.6%
Served Construction Equipment Volume*	**22.8%**	**27.4%**	**4.6%**

*include- PNC Cranes, Backhoe loaders, Mini Excavators and Compactors

Q1 Standalone Highlights (Continuing Operations)

EKL at a Glance

36,862 Tractors Volumes	1,344 Construction Equipment's Volume	₹ 3,178.9 Crore Revenue from Operations
Up 20.5% (Y-o-Y); Up 14.3% (Q-o-Q)	Up 27.4% (Y-o-Y); Down -28.4% (Q-o-Q)	Up 28.0% (Y-o-Y); Up 7.7% (Q-o-Q)
₹ 355.4 Crore EBIDTA	**₹ 493.8 Crore** Profit Before Tax & Exceptional Items	**₹ 387.3 Crore** Profit After Tax & Before Exceptional Items
Up 9.4% (Y-o-Y); Down -7.9% (Q-o-Q)	Up 18.2% (Y-o-Y); Up 13.8% (Q-o-Q)	Up 26.0%* (Y-o-Y); Up 19.3% (Q-o-Q)

Q1FY26 included the divestment of the RED business, as well as an exceptional gain from the sale of land and building. Accordingly, Net Profit After Tax (PAT) including discontinued operations for Q1FY27 is not directly comparable with Q1FY26.

Up Down

% rounded off to nearest single decimal

* Including Exceptional Item PAT up 4.0% YoY

Q1 Standalone Highlights – P&L at a Glance

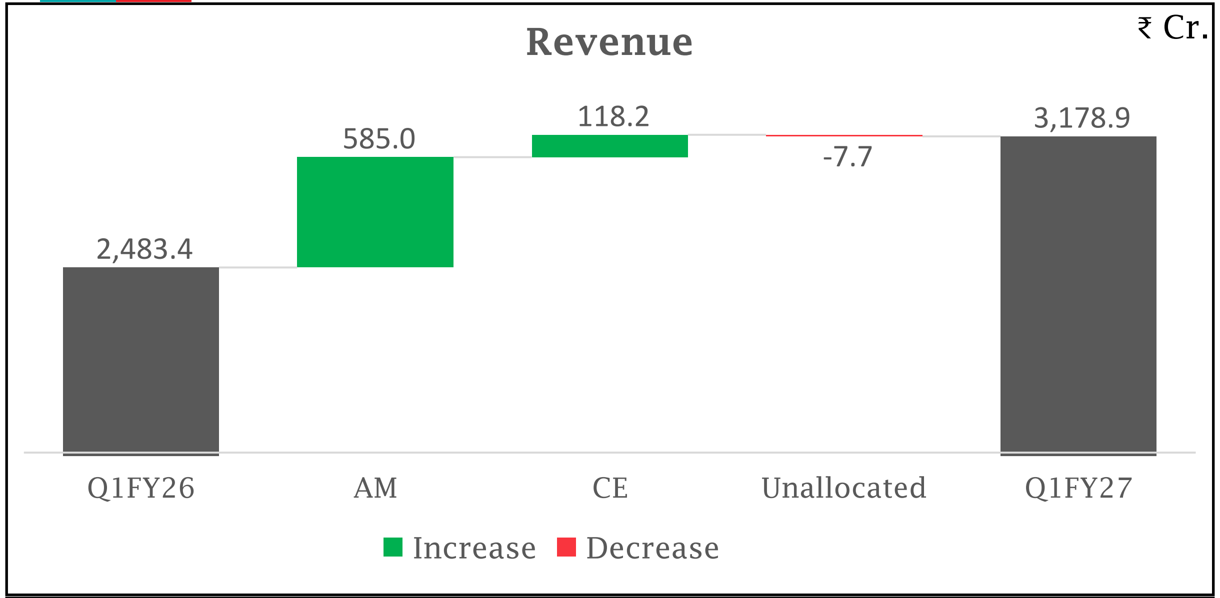
Escorts Kubota Limited

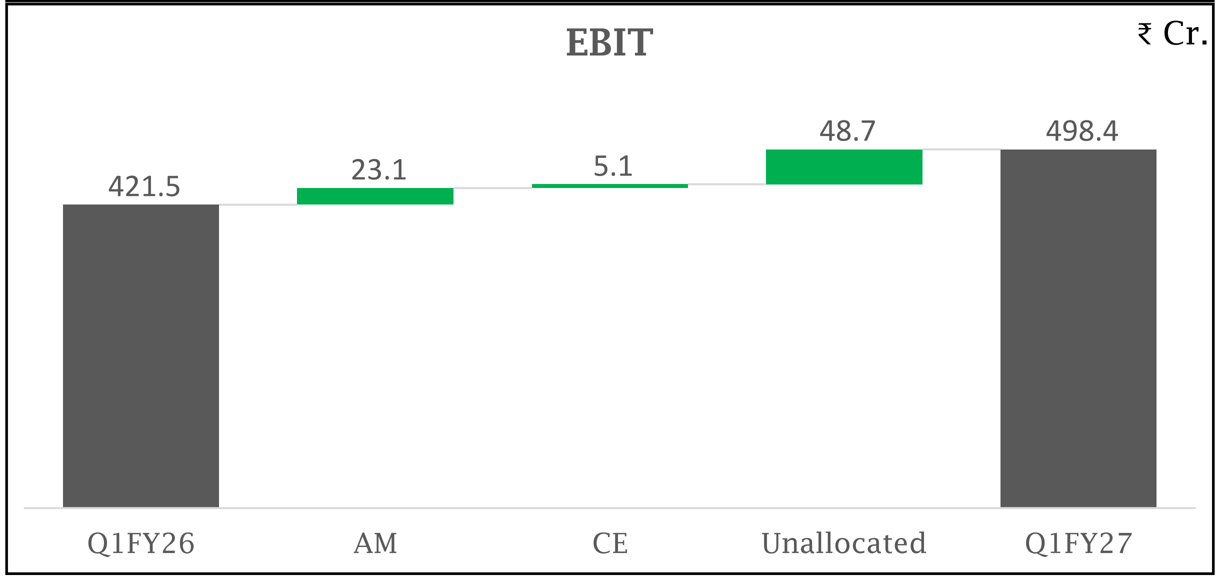
	Particulars	Unit	Q1FY27	Q1FY26	Q4FY26	YoY (Change)	QoQ (Change)
Continuing Operations	Revenue from Operations	₹ Cr.	3,178.9	2,483.4	2,950.7	28.0%	7.7%
	Material Cost	%	72.8	69.1	69.0	366 bps	380 bps
	Manpower Cost	%	6.4	7.4	7.0	-99 bps	-65 bps
	EBIDTA	₹ Cr.	355.4	325.0	386.0	9.4%	-7.9%
	EBIDTA Margin	%	11.2	13.1	13.1	-191 bps	-190 bps
	Other Income	₹ Cr.	207.4	155.6	121.4	33.3%	70.9%
	PBT Excluding Exceptional Items	₹ Cr.	493.8	417.9	433.8	18.2%	13.8%
	PAT Excluding Exceptional Items	%	387.3	307.5	324.8	26.0%	19.3%
	PAT (Reported)	₹ Cr.	387.3	372.6	324.8	4.0%	19.3%
	EPS	₹	35.20	33.87	29.52	3.9%	19.2%
Discontinued Operations	PBT	₹ Cr.	-	1,203.1	-		
	PAT	₹ Cr.	-	1,027.6	-		
	EPS	₹	-	93.42	-		
Total	PAT	₹ Cr.	387.3	1,400.2	324.8	■ -72.3%	19.3%
	EPS	₹	35.20	127.29	29.52	■ -72.3%	19.2%

■ Q1FY26 included the divestment of the RED business, as well as an exceptional gain from the sale of land and building. Accordingly, Net Profit After Tax (PAT) including discontinued operations for Q1FY27 is not directly comparable with Q1FY26.

Q1 - YoY Revenue up by 28.0%; EBIT up by 18.2%

(Continuing Operations)





Revenue Key Highlights

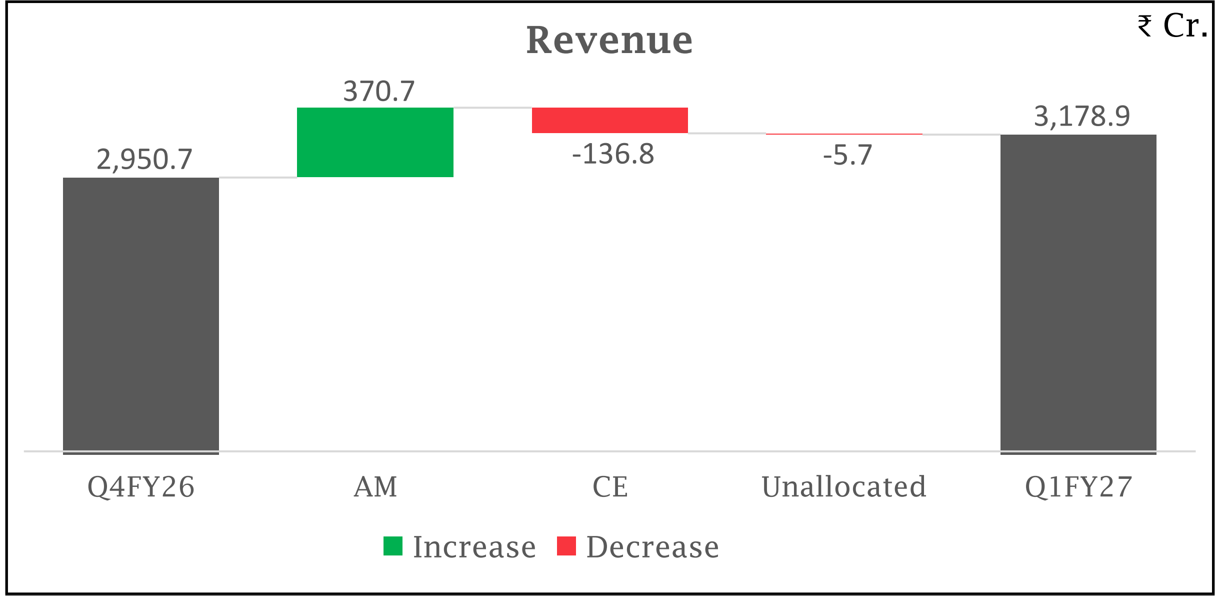
- Tractor Sales up by 20.5% at **36,862** units
- Construction Equipment Sales up by 27.4% at 1,344 units

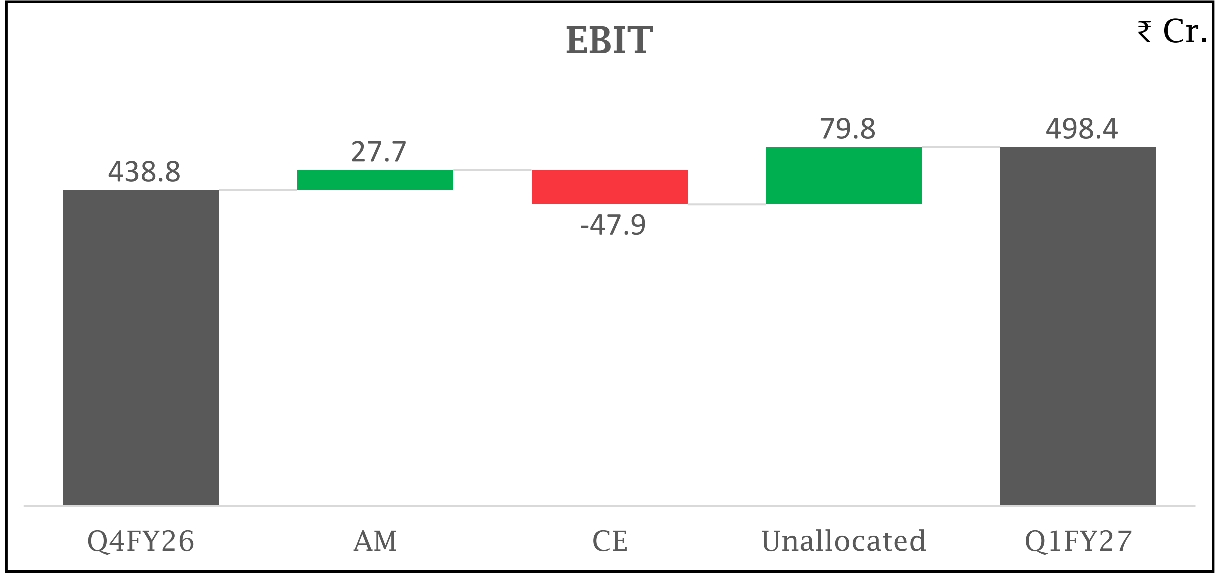
EBIT Key Highlights

- Change in product mix and price realization
- Operating leverage
- Adverse commodity prices
- Higher non operating Income

Q1 - QoQ Revenue up by 7.7%; EBIT up by 13.6%

(Continuing Operations)





Revenue Key Highlights

- Tractor Sales up by 14.3% at 36,862 units
- Construction Equipment Sales down by 28.4% at 1,344 units

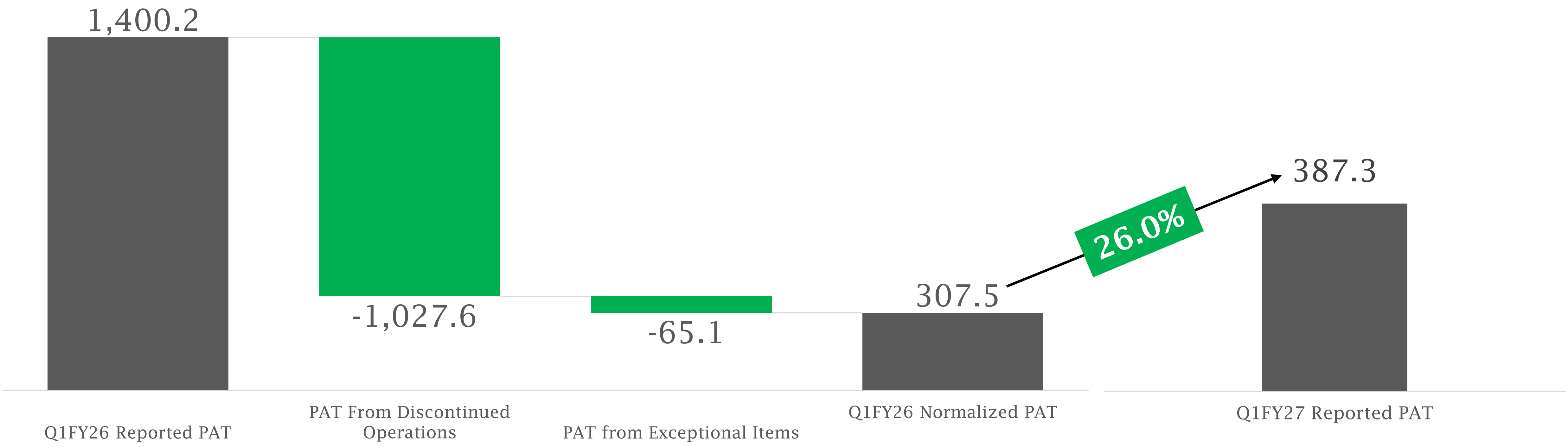
EBIT Key Highlights

- Operating leverage in Agri Machinery Segment
- Adverse commodity prices
- Higher non-operating income

Q1FY27 PAT Before Exceptional item Up by 26.0% YoY

Escorts Kubota Limited

In ₹ Cr.



Q1 FY26 Reported included the divestment of the RED business and an exceptional gain from the sale of land and building. As a result, Net Profit After Tax (PAT), including discontinued operations, for Q1 FY27 is not directly comparable with Q1 FY26.

Excluding the impact of the RED business divestment and the exceptional gain, Q1 FY27 Net Profit increased by 26.0% YoY.

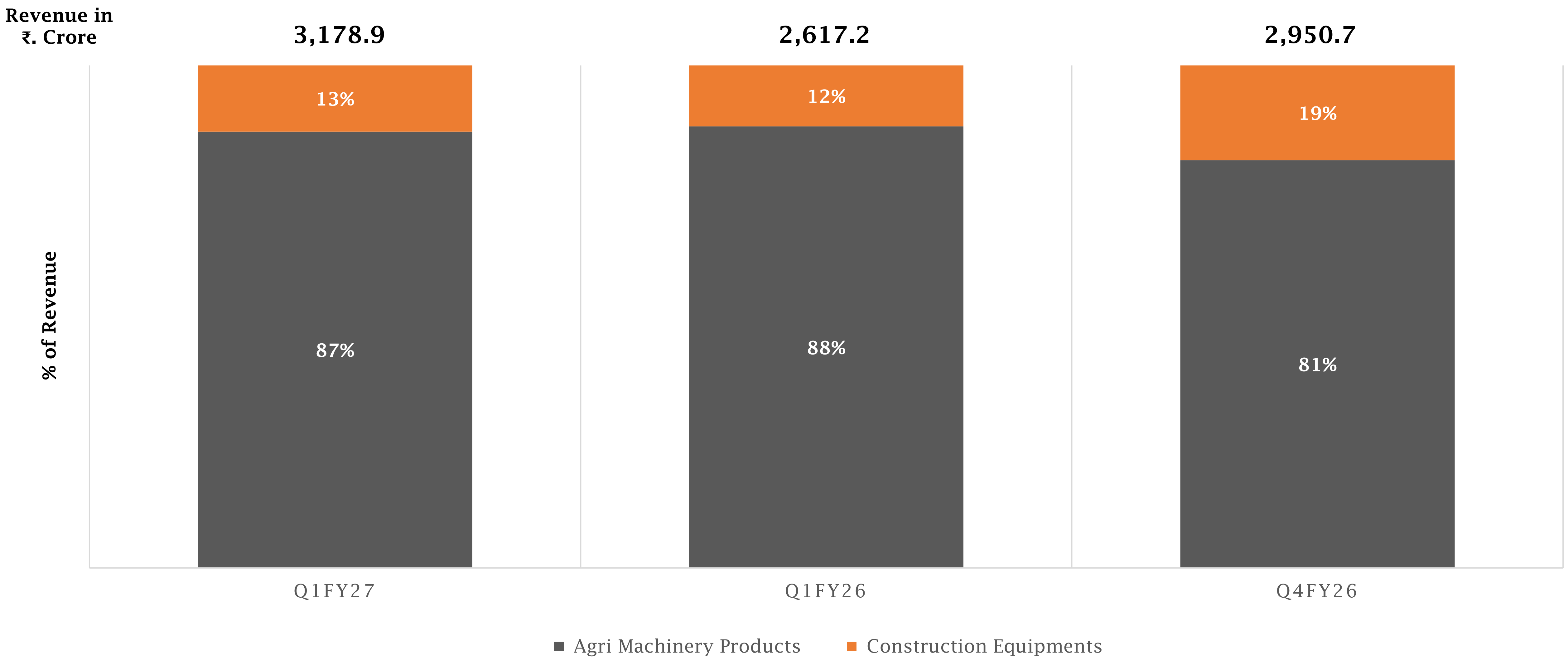
Q1FY27 Standalone Highlights –EKL at a Glance

₹ 35.20 Earning Per Share	**15.8%** Return on Capital Employed (Annualized)	**12.3%** Return on Equity (Annualized)

~84% Capacity Utilization **Tractors**	**~47%** Capacity Utilization **Construction Equipment**

Segment Wise Performance

Segmental Revenue Contribution

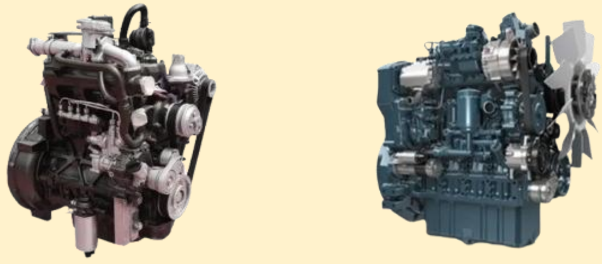


Agri Machinery Products

Tractor Business

Non-Tractor Business

Agri Solution



Engine

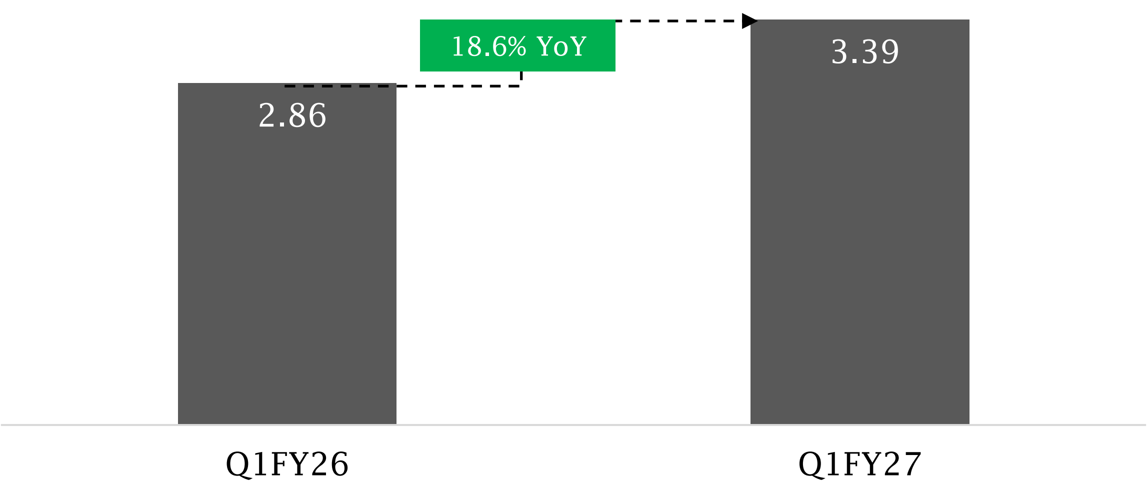
Spare Parts and Service

Global Sourcing

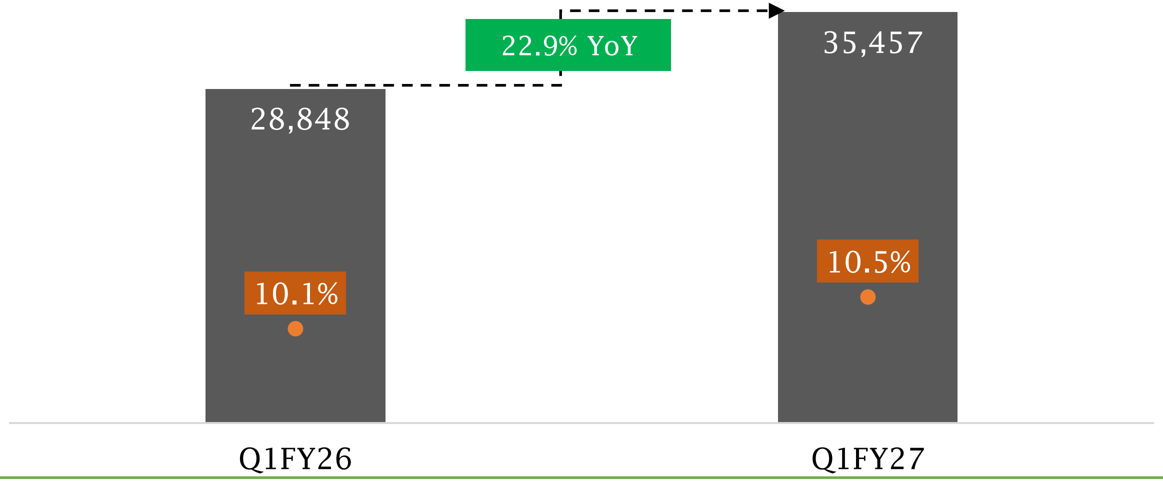
Escorts Kubota Limited

Tractor Industry and EKL Tractor Business

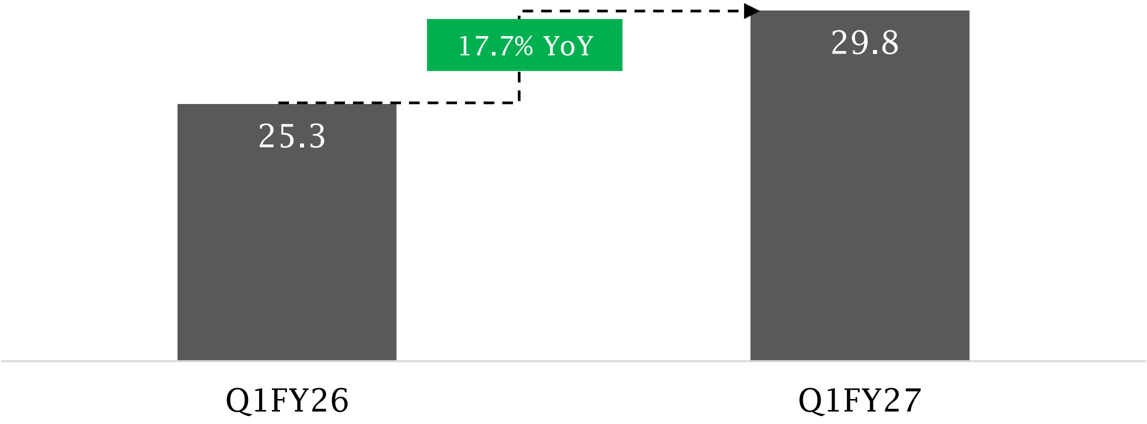
Domestic Industry (in Lakhs)



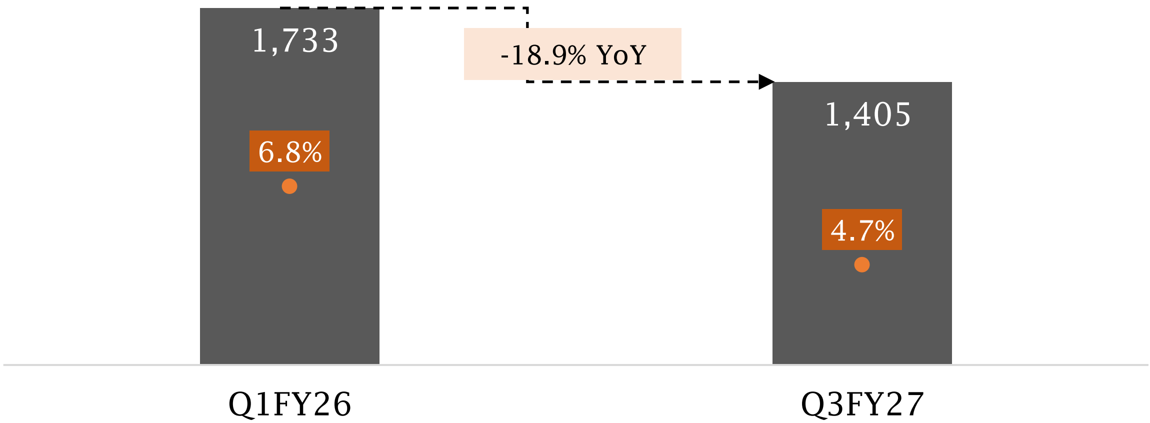
EKL Domestic Volume (Nos.)



Export Industry (in '000s)



EKL Export Volume (Nos.)



Growth | De-Growth | Share of Market in %

rounded off to nearest single decimal

Escorts Kubota Limited

Agri Machinery Products – Segment Performance

Particulars	Unit	Q1FY27	YoY (Change)	QoQ (Change)
Revenue	₹ Cr.	2,766.5	26.8%	15.5%
EBIT	%	10.8%	-183 bps	-51 bps
Capacity Utilization Tractors	%	~84	↑	↓
ROCE (Annualized)	%	48.4%	↑	↑

- **Less than 40 HP : Greater than 40 HP Tractor Sales Ratio** in Q1FY27 at 32:68 as against 36:64 YoY and 32:68 QoQ.
- **Non-Tractor : Tractor Revenue Ratio** in Q1FY27 at 19:81 as against 18:82 YoY and 19:81 QoQ.
- **Export through Kubota channel** of total Export volume ~61% in Q1FY27.

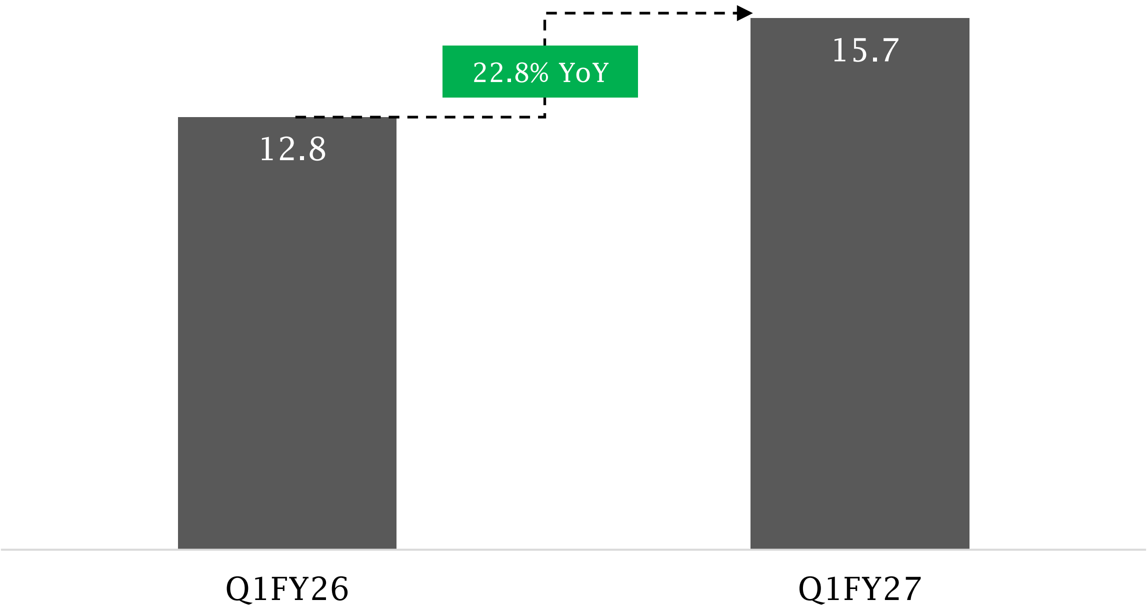
Construction Equipments

Kubota
Escorts Kubota Limited
Construction Equipment

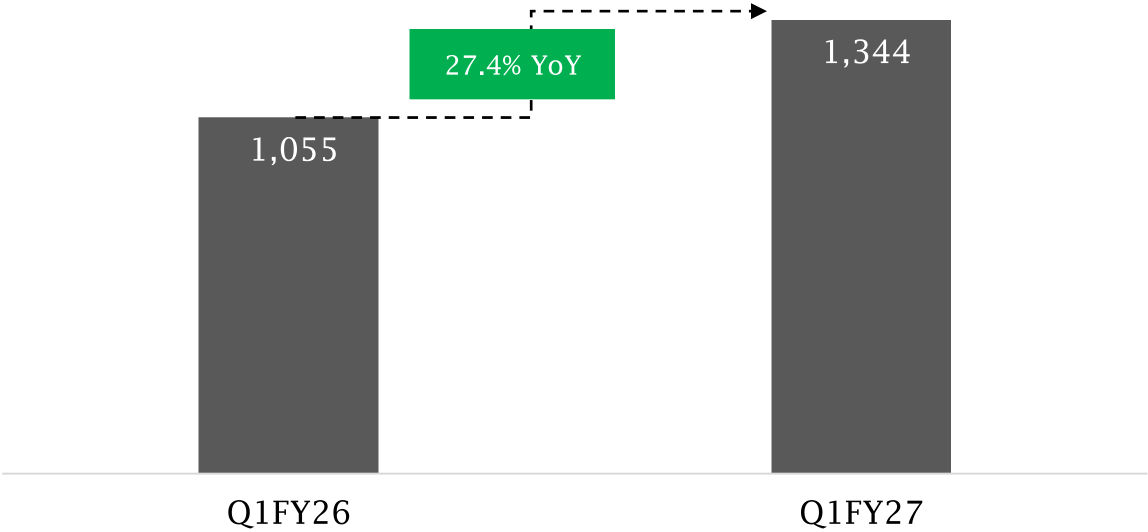
Construction Equipment Business Performance

Served Industry Performance (000's)

As per ICEMA



EKL Construction Equipment Volumes



BHL Industry up by 13.8% YoY

PnC Industry up by 46.3% YoY

Mini Excavator industry up 50.0% YoY

Compactors Industry up by 39.4% YoY

Growth De-Growth

rounded off to nearest single decimal

Escorts Kubota Limited

Construction Equipments Performance

Particulars (EKL)	Unit	Q1FY27	YoY (Change)	QoQ (Change)
PNC SOM	%	38.3%	↓	↓
Mini Excavator SOM	%	17.7%	↓	↑
Compactor SOM	%	0.5%	↓	↑
BHL SOM	%	0.5%	↓	↑
Capacity Utilization*	%	~47%	↑	↓
Revenue	₹ Cr.	419.6	39.2%	-24.6%
EBIT	%	5.4%	-41 bps	-728 bps
ROCE (Annualized)	%	1357.5%	↑	↑

* Capacity varies across product category.

SOM – As per ICEMA

03-08-2026 ↑ Up ↓ Down ↔ Par

% rounded off to nearest single decimal

Shareholding Pattern

Shareholding Trend in %	June'2025	Sept'2025	Dec'2025	Mar'2026	June'2026
Promoters	68.04	68.04	68.04	68.04	68.04
Institutions#	16.65	17.07	17.45	17.57	17.85
Public	13.64	13.23	12.85	12.74	12.45
Non-Promoter Non-Public	1.67	1.66	1.66	1.65	1.65
Total	**100.00**	**100.00**	**100.00**	**100.00**	**100.00**

Q1 Consolidated Highlights – P&L at a Glance

Escorts Kubota Limited

	Particulars	Unit	Q1FY27	Q1FY26	Q4FY26	YoY (Change)	QoQ (Change)
Continuing Operations	Revenue from Operations	₹ Cr.	3,207.6	2,500.1	2,968.2	28.3%	8.1%
	Material Cost	%	72.7%	69.1%	68.9%	358 bps	383 bps
	Manpower Cost	%	6.6%	7.5%	7.2%	-96 bps	-67 bps
	EBIDTA	₹ Cr.	354.5	321.4	380.5	10.3%	-6.9%
	EBIDTA Margin	%	11.1%	12.9%	12.8%	-180 bps	-177 bps
	Other Income	₹ Cr.	207.8	156.1	121.7	33.1%	70.9%
	PBT Excluding Exceptional Items	₹ Cr.	492.1	413.9	427.6	18.9%	15.1%
	PAT Excluding Exceptional Items	₹ Cr.	385.9	304.4	320.5	26.8%	20.4%
	PAT	₹ Cr.	385.9	369.5	320.5	4.5%	20.4%
	EPS	₹	35.1	33.6	29.1	4.4%	20.4%
Discontinued Operations	PBT	₹ Cr.	-	1,203.1	-		
	PAT	₹ Cr.	-	1,027.6	-		
	EPS	₹	-	93.42	-		
Total	PAT	₹ Cr.	385.9	1,397.1	320.5	-72.4%	20.4%
	EPS	₹	35.08	127.01	29.13	-72.4%	20.4%

■ Q1FY26 included the divestment of the RED business, as well as an exceptional gain from the sale of land and building. Accordingly, Net Profit After Tax (PAT) including discontinued operations for Q1FY27 is not directly comparable with Q1FY26.

Narrations

- **EKL** - Escorts Kubota Limited
- **FY** – Fiscal Year represents the 12 months period from 1st April to 31st March.
- **Q1FY26** – Represents the 3 months period from 1st April 2025 to 30th June 2025.
- **Q4FY26** – Represents the 3 months period from 1st January 2026 to 31st March 2026
- **Q1FY27** – Represents the 3 months period from 1st April 2026 to 30th June 2026.
- **EBITDA** - Earnings Before Interest, Depreciation amortization & Taxes
- **EBIT**- Earnings Before Interest & Taxes
- **PBT** – Profit Before Tax
- **PAT** – Profit After Tax
- **ROE** – Return on Equity, Calculated as PAT divided by Average capital employed.
- **ROCE** – Return on Capital Employed, calculated as EBIT divided by Average capital Employed for the quarter.

- **AG** – Agri Machinery Products
- **CE** – Construction Equipment
- **RED** – Railway Equipment
- **BHL** – Backhoe Loader
- **SOM** – Share of Market
- **NPD** – New Product Developed
- **PnC** – Pick & Carry Crane
- **NSE** – National Stock Exchange of India
- **BSE** – Bombay Stock Exchange
- **FTES** - Farmtrac Tractors Europe SP Z.o.o
- **ADICO** - Adico Escorts Agri Equipment Private Limited
- **FT** – Farmtrac **PT** - Powertrac **KBT** – Kubota
- **QoQ** – Represents Quarter on Quarter
- **YoY** – Represents Year on Year
- **LY** – Represents Last Year
- **CY** – Represents Current Year

Contact Details

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