August 14, 2026

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai - 400 001
Scrip Code: 544602

National Stock Exchange of India
Exchange Plaza, C-1, Block G,
Bandra-Kurla Complex, Bandra
(East), Mumbai – 400 051
Scrip Code: AGL

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"), read with Clause 15 of Part A of Schedule III of the Listing Regulations, we are enclosing herewith the Investors Presentation for the Q1 FY 2026-27 to be discussed at Earnings Conference Call.

This intimation is also being uploaded on the Company's website at https://www.allcargo.global.

Kindly take the above information on record.

Thanking you,

Yours faithfully,
For **Allcargo Global Limited**

SWATI GOPAL SINGH
Digitally signed by SWATI GOPAL SINGH
Date: 2026.08.14 19:40:06 +05'30'

Swati Singh
Company Secretary and Compliance Officer
Membership No.: A20388

ALLCARGO GLOBAL LIMITED (AGL)

INVESTOR PRESENTATION

August 2026

Key Financial Highlights – Q1FY27

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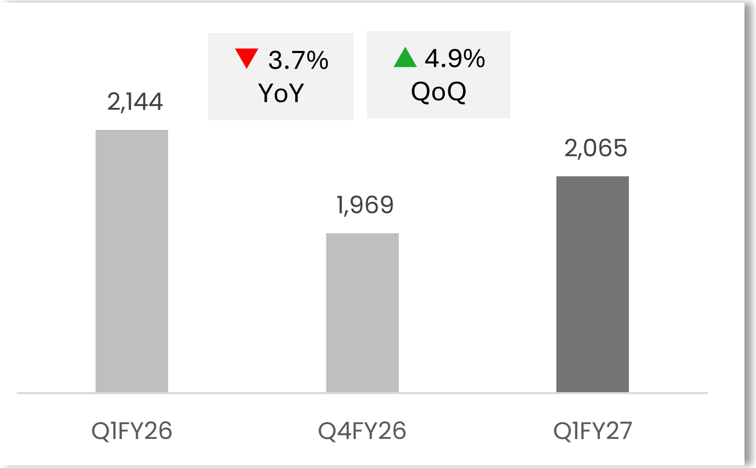
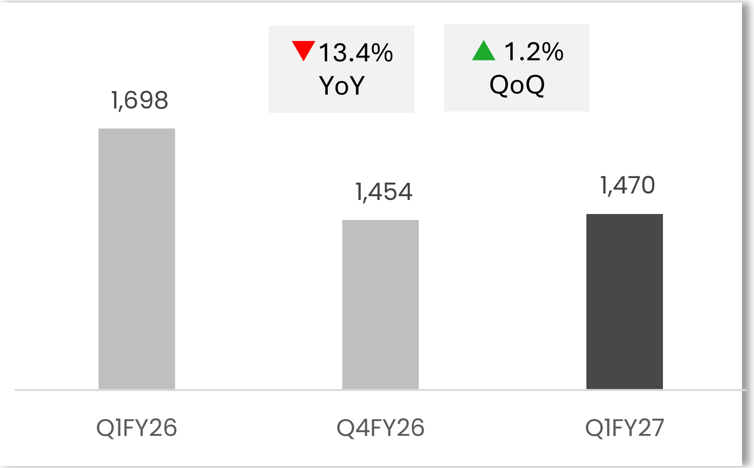
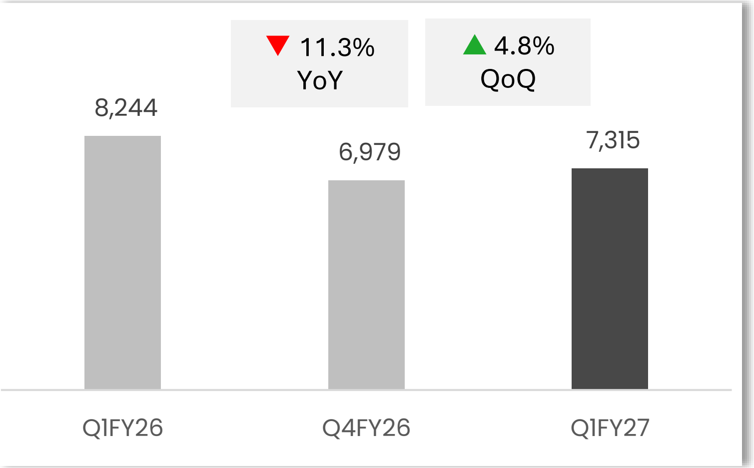
LCL Volume (‘000 Cbm)



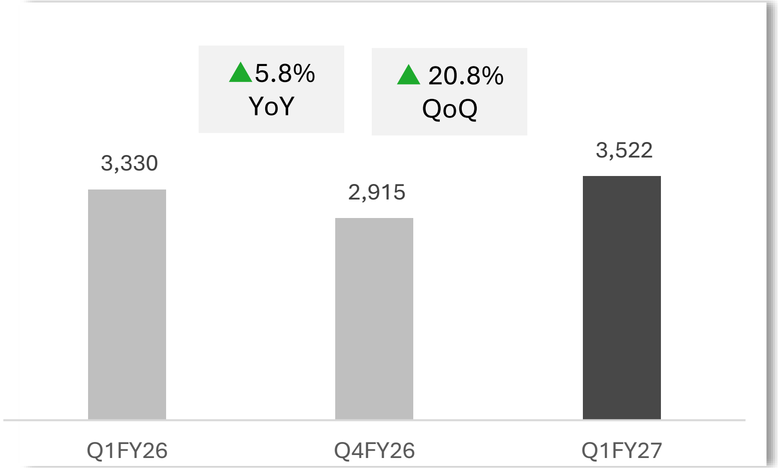
FCL Volume (‘00 TEUs)



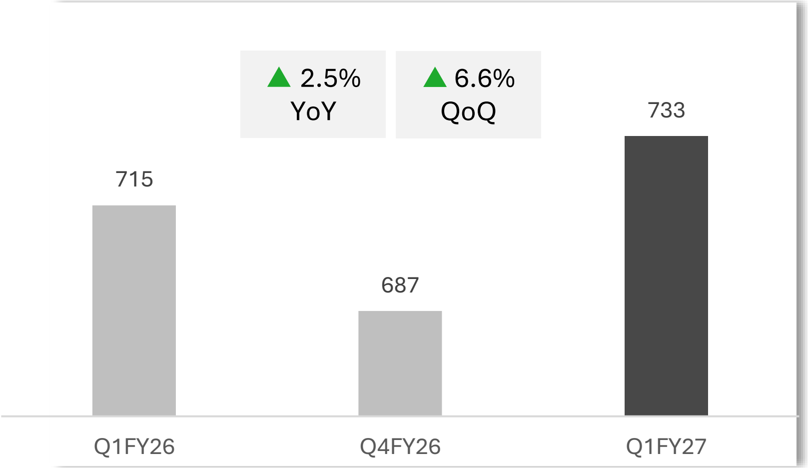
Air Volume (Tonne)



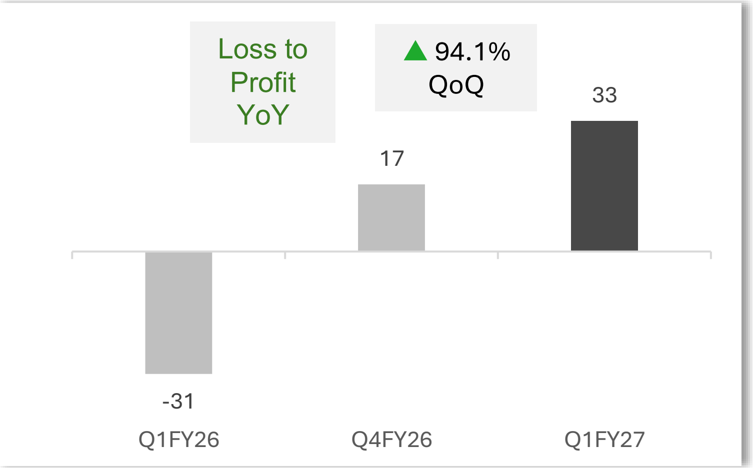
Revenue (Rs. Cr)



Gross Profit (Rs. Cr)



EBITDA (Rs. Cr)



Key Business Highlights – Q1FY27

- In line with the improved trade environment LCL volume grew by 4.9% over the previous quarter. FCL and Air volume grew by 1.2% and 4.8%, respectively. On a consolidated basis Q1FY27 revenue grew by 20.8% and gross profit grew by 6.6% over Q4FY26.
- Continue to drive business with an unchanged focus on cost management and yield measures which has enabled the organization to deliver stable performance in a volatile environment
- Strategic focus on maintaining trade lane profitability and continuous monitoring of container utilization.
- Higher cost borrowings (long term + short term) at standalone level have further reduced to Rs. 272 crores as on 30th June 2026 as against Rs. 314 crores as on 31st March 2026.

Global Presence in International Supply Chain Business

200+ own offices across 60+ countries

AMERICAS	EUROPE	ISC & MEA	APAC

30+ Years of Expertise	**2400+** Direct Trade Lanes	**4500+** Employees
643k* FCL Volume (TEU)	**8.5M*** LCL Volume (Cbm)	**33k*** Air Volume (Tons)

Worlds #1 LCL Consolidator

(14% market share)#

- Global Neutral FCL
- Air Freight
- D2D services
- Value Added Services

*Export and import handling combined (FY26). #As per internal estimates.

Core Business Strengths

Leading Single Brand Global Network

Digital First Approach

End to End Logistics

Local Expertise, Globally

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Growth Drivers

New Markets & Products

- Expansion in select hinterland geographies
- Expansion in Africa
- Strategic presence through alliance & partners in smaller countries
- Increase presence and market share in LATAM
- Expansion of retail business into international markets
- Expanding FCL footprint
- Renewables & New energy business
- Cross border E-commerce
- **Xcelerate** (Air+ Sea product)
- Growth & expansion of new LCL products
- Expanding Air product through new markets & strategic partnerships
- Scale door-to-door offering

Strategic Focus Areas

- Focus on growth of long-haul trade lanes
- Launch of new trade lanes in the key identified markets
- Technology led inside sales to capture long-tail customers in China, LATAM, & other markets
- Sales Acceleration initiatives deeply integrated with CRM
- Growth opportunities with regional & local accounts

Cost Initiatives

Staff Restructuring

Consolidating front and back-office functions into SSC for scale and efficiency

Introduction of AI to eliminate identified operational processes to optimize staff cost

Processes & Systems

Process optimization is elevating quality, productivity, utilization, and standards while reducing complexity

iTopaz, is being re-architected to a cloud native & AI enabled platform

AI & Automation

AI and RPA automation for improved overall experience

Strong pipeline of AI projects across Sales, Operations, and Finance

Procurement

Improve yield by optimized procurement

Long standing carrier relations with assured capacity access

Future AI Roadmap for **SCALABLE IMPACT**

Sales & Pricing

Pricing Intelligence
Smart pricing with AI/ML, multi-factor recommendations at trade-lane level

Marketing Automation
AI ensures accurate customer data, sharp targeting, and timely campaigns, driving higher engagement

AI Implemented for Consultative Selling
Quick customer research & profiling, empowering sales teams with smarter, faster conversations

Operations & Finance

Enquiry Email AI
captures enquiry emails, drafts responses, and routes for review ensuring speed, accuracy & control

Booking AI
seamlessly converts booking emails with layered human validation ensuring speed, accuracy & reliability

Document AI
Transforms unstructured documents into structured data, validated and updated into Topaz with human-in-the-loop

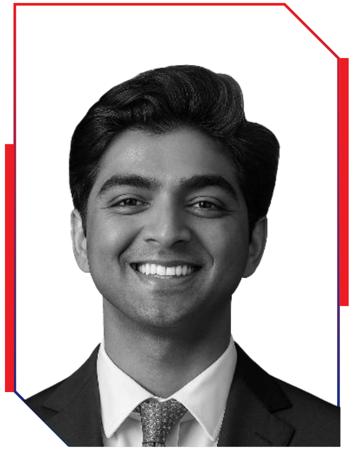
Invoice Intelligence
Transforms invoices & documents into structured data, automating processing for faster approvals & payments

Finance AI (FACT)
AI-powered financial insights enable proactive decisions with deviation analysis, real-time alerts & faster actions

Board of Directors

Shashi Kiran Shetty
Founder & Chairman

Adarsh Hegde
Managing Director



Vaishnav Shetty
Deputy Managing Director

Arathi Shetty
Non-Executive Director

Hetal Gandhi
Non-Executive, Independent Director

Deepak Shetty
Non-Executive, Independent Director

Shantanu Bhadkamkar
Non-Executive, Independent Director

Radha Ahluwalia
Non-Executive, Independent Director

Leadership Team

Stephen Dunn
Chief Financial Officer, Allcargo Global

Jan Kleine-Lastheus
Chief Operating Officer, ECU Worldwide

Marc Stoffelen
Global Head KAM, ECU Worldwide

Rahul Rai
Chief Commercial Officer –LCL, ECU Worldwide

Rajneesh Garg
Chief Information Officer, ECU Worldwide

Hareram TS
RCEO – ISC & SEA, ECU Worldwide

Niels Bach Nielsen
RCEO – North America, ECU Worldwide

Simon Bajada
RCEO – Europe, ECU Worldwide

Jayesh Tanna
RCEO – MEA, ECU Worldwide

Manish Gogia
RCEO – North Asia, ECU Worldwide

Sergio Rodrigues
RCEO – Latin America, ECU Worldwide

Wang Qiang
MD – China, ECU Worldwide

Consolidated Income Statement

Particulars (Rs Cr)	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ
Revenue from operations	**3,522**	**3,330**	**5.8%**	**2,915**	**20.8%**
Direct Overheads	2,789	2,615		2,228	
Gross Profit	**733**	**715**	**2.5%**	**687**	**6.6%**
Gross Margin (%)	**20.8%**	**21.5%**		**23.6%**	
Employee Expenses	532	496		508	
Other Expenses	173	167		158	
FOREX Loss/(gain)	-5	83		4	
EBITDA	**33**	**-31**	**-**	**17**	**94.1%**
EBITDA Margin (%)	**0.9%**	**-0.9%**		**0.6%**	
Depreciation	51	46		50	
EBIT	**-18**	**-77**	**-**	**-33**	**-**
Other Income	9	4		13	
Finance cost	19	18		19	
Share of JV	4	-1		3	
Pre-Exceptional PBT	**-24**	**-92**	**-**	**-36**	**-**
Exceptional Item	0	0		0	
Post Exceptional PBT	**-24**	**-92**	**-**	**-36**	**-**
Tax/(Tax credit)	4	-5		9	
Profit After Tax	**-28**	**-87**	**-**	**-45**	**-**

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THANK YOU

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Investor Relations
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