Date: 20th November, 2026

To,
BSE Limited
Department of Corporate Service,
Floor 25, P. J. Towers,
Dalal Street,
Mumbai-400001

Scrip Code: 544922

Subject: Investor Presentation

Dear Sir/Madam,

In continuation to our earlier letter dated 17th November, 2026, please find enclosed herewith copy of the Investor Presentation which will be presented during the Investors/ Analysts call scheduled to be held on Friday, 20th November, 2026 at 03:00 p.m. (IST) to discuss the Un-audited Financial Results for Quarter and Half year ended 30th September, 2026.

The aforesaid information is also being uploaded on the website of the Company www.omgalaxymould.com.

Kindly take the same on your records.

Thanking you,

Yours Faithfully,

For OM Galaxy Limited,
(Formerly known as Om Galaxy Precision Mould Crafts Private Limited & OM Galaxy Private Limited)

OM GALAXY LIMITED VASAI (E)

CS Priya Gupta
Company Secretary & Compliance Officer



Om Galaxy Limited

Earnings presentation

November 2026

Agenda

1	**Executive Summary**	**3**
2	Business Overview	6
3	Industry Landscape	16
4	Key Investment Highlights	22
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6	Financial Overview	30



Executive summary – H1 FY27

Performance update

Revenue from operations	**INR 78.0 crores** *(+72% y-o-y)*
EBITDA	**INR 19.3 crores** *(+66% y-o-y)*
EBITDA margin	**24.8%** *(vs 25.7% in H1 FY26)*
Profit after tax	**INR 8.8 crores** *(+56% y-o-y)*
PAT margin	**11.2%** *(vs 12.4% in H1 FY26)*

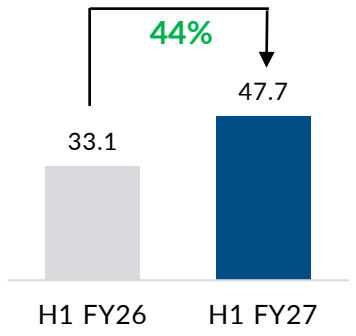
Return on equity (ROE)	**14.1%** *(vs 22.8% in FY26)*
Return on capital employed (ROCE)	**12.9%** *(vs 25.5% in FY26)*
Debtor days	**77 days** *(vs 106 days in FY26)*
Cash conversion cycle	**149 days** *(vs 152 days in FY26)*
Net debt to equity	**-0.3x** *(vs 0.4x in FY26)*

Note: During H1, ₹12 crore of revenue was recognized from a one-time and lumpy order. Consequently, while reported revenue growth stood at 72%, normalized revenue growth was 45%

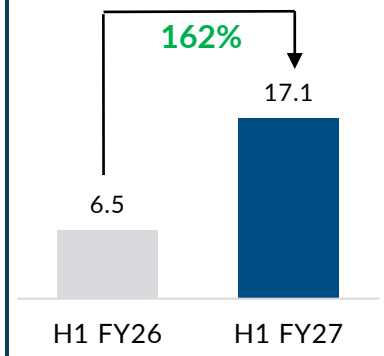
Revenue split across segments – H1 FY27

Performance update

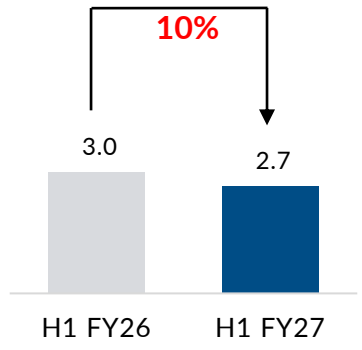
Pipe fitting



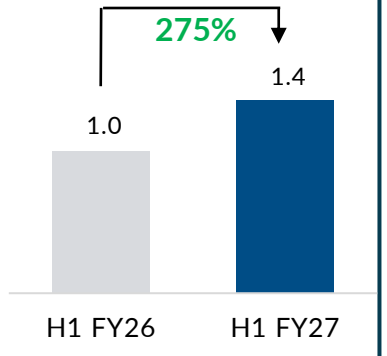
Automotive



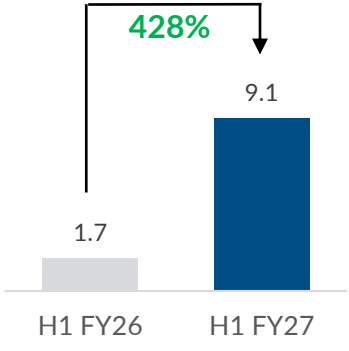
Industrial



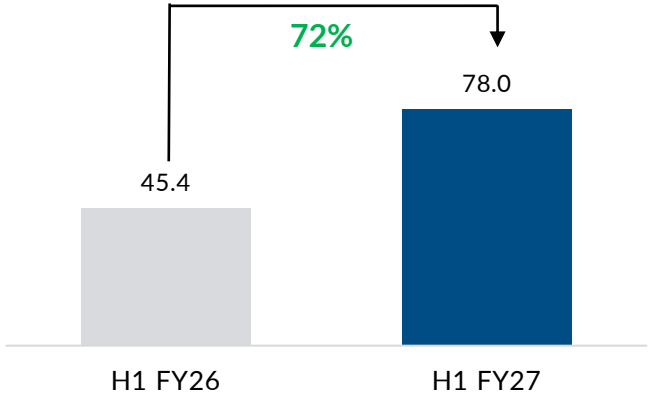
Hot Runner System



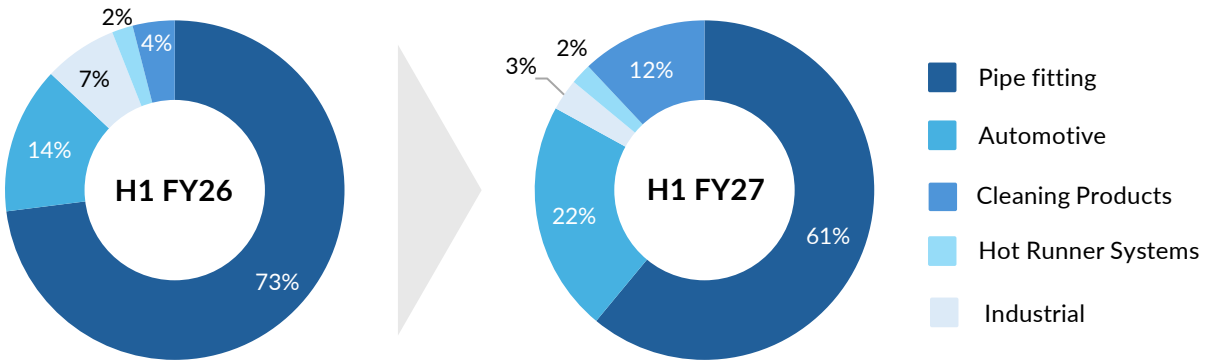
Cleaning Products



Total



Revenue contribution (%)



Note: During H1, ₹12 crore of revenue was recognized from a one-time and lumpy order. Consequently, while reported revenue growth stood at 72%, normalized revenue growth was 45%

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Om Galaxy: A trusted brand in precision mould design, development and manufacturing

Om Galaxy Limited

- Engaged in the business of design, development and manufacturing of Pipe Fitting and Industrial Moulds
- Catering to building materials (primarily pipes, fittings, sanitaryware) and plastic & Polymer processing industry for the past 17 years

75% | 73%

OMG Auto Mould Private Limited

- It caters to the Automotive & Auto components industry
- Engaged in manufacturing moulds for automotive components for the past 7 years

Infuse HRS

- Manufactures Hot Runner Systems (HRS)
- Integrated moulding solutions with temperature control and controllers

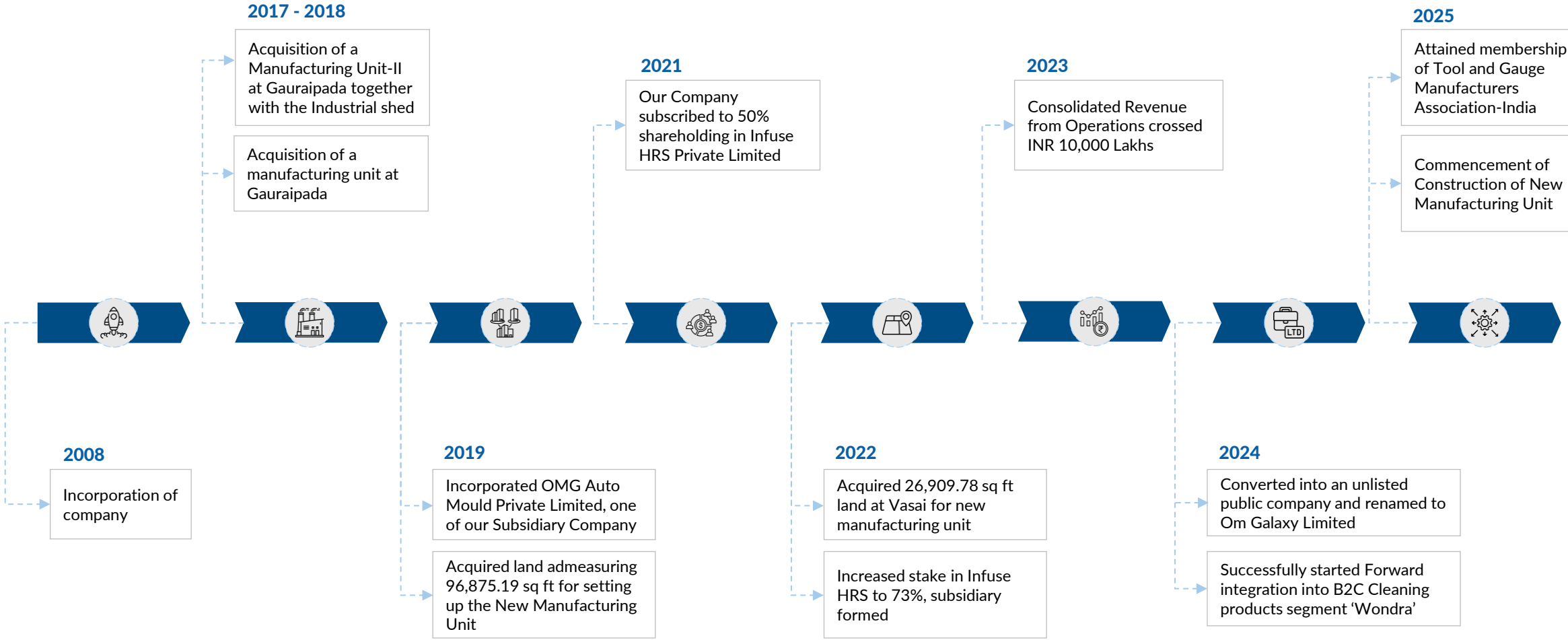
WONDRA

- Forward integration into B2C Cleaning products manufacturing
- It manufactures cleaning products for household, commercial and non-commercial establishments
- Leveraging mould manufacturing experience to diversify into manufacturing moulds & finished products in this segment
- Products includes mops, brushes, scrubbers, wipers, brooms etc

~INR124 Crore	~26%	~INR 165 Crore	88k+ Sq Ft	2,622 MTPA
Consolidated Revenue from Operations (FY26)	EBITDA Margin (FY26)	Order Book (As of H1 FY27)	Manufacturing Area	Installed Production Capacity (As of H1 FY27)

Note: Of the current order book, ₹72 crore is one-time and lumpy in nature, while the remaining ₹93 crore represents regular business. The entire order book is executable in H2

Over 17+ years of experience in mould design and manufacturing



Visionary founder supported by an experienced management team



Opindersingh Bachattarsingh Baddhan
Chairman & Managing Director

- He is the Promoter and Managing Director of the company with over 37 years of experience in mould making
- He has been associated with the company since incorporation i.e. October 8, 2008
- Presently, he is also a Director in OMG Auto Mould Private Limited and Infuse HRS Private Limited
- He is also the sole proprietor of OM Enterprises and Karta of Opindersingh Bachattarsingh Baddhan HUF



Jyothish Rajamohanan Nambiar
Executive Director

- He has over 30 years of experience in mould making
- He is associated with the company since incorporation
- Presently, he is also a Director in OMG Auto Mould Pvt Ltd and Infuse HRS Pvt Ltd



Sathyapalan Ayadathil Poyil
Executive Director

- He has over 30 years of experience in mould making
- He is associated with the company since incorporation
- Presently, he is also a Director in OMG Auto Mould Private Limited



Gagandeep Opinder Singh Baddhan
Executive Director

- He has over 14 years of experience in the mould making
- He is associated with the company since April 01, 2014 as a Plant Head
- Presently, he is also a Director in OMG Auto Mould Private Limited and Infuse HRS Private Limited

Management team

Board Of Directors

Opindersingh Bachattarsingh Baddhan
(Chairman & Managing Director)

Jyothish Rajamohanan Nambiar
(Executive Director)

Sathyapalan Ayadathil Poyil
(Executive Director)

Gagandeep Opinder Singh Baddhan
(Executive Director)

Bhakti Chirag Bagadia
(Non-Executive Independent Director)

Bhavin Deepak Bhuta
(Non-Executive Independent Director)

Dinesh Kumar Sharma
(Non-Executive Independent Director)

Umesh Ramkumar Pareek
(Non-Executive Independent Director)

Key Managerial Personnel

Opindersingh Bachattarsingh Baddhan
(Chairman & Managing Director)

Dipti Ganesh Choudhary
(Chief Financial Officer)

Priya Ashwini Gupta
(Company Secretary and Compliance Officer)

Senior Management

Khalid Ahmed Khan
(Tool Room Manager – Mfg. Unit I and II)

Mahesh Chenaram Solanki
(Head – Innovation and Application)

Mohan Sadananda Bhandary
(Tool Room Manager – Mfg. Unit III)

Pavithra H Salian
(HR Head)

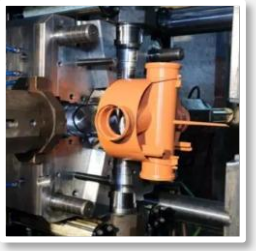
Sheikh Saber Shakur
(Assistant Manager – CNC Milling)

Shiv Prasad Yadav
(Assistant Manager – Quality)

Manoharan Kumaran
(Tool Room Manager – Mfg. Unit IV)

Integrated moulding solutions across high-growth segments

OM GALAXY LIMITED — We Rise By Empowering People



Pipe Fitting Moulds

INR ~**91** Cr
Revenue in Fiscal 2026

Application / End Use

- Potable Water Supply & Distribution
- Plumbing Systems
- Hot Water & HVAC Systems
- Sewage & Wastewater Systems
- Water Treatment & Purification plants
- Industrial Fluid Handling
- Irrigation & Agri Water Distribution
- Outdoor, infrastructure & Municipal Pipelines



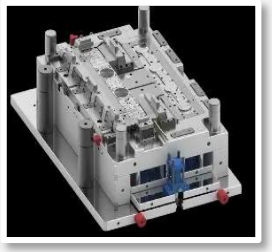
Industrial Moulds

INR ~**7** Cr
Revenue in Fiscal 2026

Application / End Use

- Consumer electronics: casings & internal parts for televisions, laptops, remotes and mobile accessories
- Electricals: switch plates, plug tops, MCB housings & connectors
- Air conditioners & home appliances
- Plastic components for ACs, washing machines & refrigeration
- Medical & healthcare equipment: parts for medical devices, diagnostic equipment housings & disposables components

OMG AUTO MOULD PVT. LTD.



Automotive Moulds

INR ~**18** Cr
Revenue in Fiscal 2026

Application / End Use

- Interior: Dashboards, trims, panels, knobs, covers & housings
- Exterior: Grilles, guards, clips & decorative trims
- Under-the-Hood: Engine covers, reservoirs, brackets & housings
- Electrical & Safety: Connector housings, fuse boxes & protective casings
- OEM & Aftermarket: Passenger vehicles, commercial vehicles & two-wheelers

infüse HOT RUNNER SOLUTIONS



Hot Runner System

INR ~**3** Cr
Revenue in Fiscal 2026

Application / End Use

- Channel molten polymer into mould cavities
- Maintain molten state through controlled heating
- Ensure uniform plastic distribution
- Reduce wastage by eliminating cold runners
- Enable faster cycles & better consistency
- Support integrated injection moulding solutions

WONDRA



Cleaning Products

INR ~**5** Cr
Revenue in Fiscal 2026

Application / End Use

- Cleaning products are designed for home cleaning and for commercial / non-commercial use
- Includes offices, hotels, hospitals, schools, Retail stores and common areas, Workshops, warehouses, service areas

Moulding solutions across multiple end-user industry



Building Materials

End products:

- Pipe fittings and joints
- PVC, CPVC and HDPE pipes
- Plumbing, drainage and water management systems
- Sanitaryware and bathroom fittings



Plastics & Polymer Processing

End products:

- Rigid plastic packaging (containers, drums, caps, closures)
- Injection moulded industrial and consumer components
- Polymer-based household and industrial products



Automotive & Auto Components

End products:

- Automotive plastic components (interior/exterior)
- EV components and housings
- Structural and functional automotive parts



Industrial & Engineering

End products:

- Consumer Electronics
- Electricals
- Air Conditioners & Home Appliances
- Medical & Healthcare Equipment

Mould manufacturing process flow

RFQ Evaluation and Quotation Submission

Receive and evaluate the RFQ, assess feasibility, and submit a quotation with negotiated terms

PO Confirmation and Project Initiation

Customer issues a purchase order with advance payment, confirming scope, specifications and terms

Mould Design Development

Design team gathers inputs, develops product and mould concepts, and finalizes the detailed 3D design after approval

Design Validation and Risk Assessment

Validate the design through structured approvals and FMEA for functionality, safety and efficiency while mitigating risks

BOM Finalization and Procurement Planning

Finalize and internally approve the BOM, then forward it for procurement planning and execution

Procurement and Material Verification

Verify the BOM, invite and negotiate supplier quotations, and confirm material specifications

Design Handover and Production Alignment

Hold a kickoff meeting to communicate the final design, interpret drawings and identify standard components

Detailed Manufacturing Planning

Prepare a manufacturing plan allocating tasks, timelines and resources across departments for efficient execution

Component Manufacturing and QC

Manufacture mould components to plan, monitor processes, conduct inspections and address deviations

Mould Assembly and Inspection

Assemble machined and standard parts, and inspect sub-assemblies and final assemblies for fit and functionality

Mould Trial and Performance Testing

Run mould trials on machine, conduct polymer testing under defined parameters and evaluate performance

Customer Sample Validation

Submit trial samples to the customer, incorporate feedback, rework as needed and resubmit for approval

Final Approval and Dispatch

Compile quality documentation, obtain final approval, and dispatch the mould with invoicing per the purchase order

Manufacturing process flow of cleaning products under ‘WONDRA’

Product Research

Study market trends, competitor insights and distributor feedback to identify demand gaps, product opportunities and pricing aligned with WONDRA

Cost Budgeting

Budget costs across materials, packaging, labour, overheads and logistics, with margins aligned to MRP and distributor structure

Product Designing

Design for functionality, durability, ergonomics and aesthetics, developing CAD prototypes and integrated branding before final approval

Tool Planning / Tool Trials

Plan mould design, cavity setup and flow analysis, then run trials to validate quality, strength and cycle time before production

Production & RM Planning

Align production and material planning with demand to ensure uninterrupted manufacturing, minimal wastage and safety stock for key SKUs

Tufting Design Planning / Tufting

Define brush density, filament quality, colors and patterns, with trials to ensure durability and performance

Quality Control and Packing

Conduct raw material, in-process and final quality checks, followed by primary packaging for protection and presentation

Master Packing and Storage

Bulk-pack finished goods by SKU and store with batch tracking under FIFO inventory management

Order Generation (Distributor level)

Generate orders from distributor demand, sales data and inventory trends, processing them within credit limits and commercial terms

Order Insurance / Customer Service

Confirm, invoice and schedule orders for dispatch, with customer service managing documentation, schemes and distributor coordination

Order Packing

Pick, SKU-verify and securely pack products, checking labelling, barcoding and documentation for dispatch accuracy

Logistics Planning & Delivery

Plan logistics by location, cost and urgency, tracking shipments through delivery to distributors or super stockists

Quality control

STAGE 1 – Design stage

Quality checks integrated from the start - supplier raw material standard test certificates obtained from NABL accredited party laboratories for specific products

STAGE 2 – Process inspection

Operational QC during plastic injection and blow moulding to identify defects in real time

STAGE 3 – Mould trial inspection

Operational QC during plastic injection and blow moulding to identify defects in real time

STAGE 4 – Final inspection

Final inspection and verification of finished products against quality benchmarks before dispatch

Inspection Equipment






Continuous training and development

Employees trained on latest QA techniques, standards and industry trends - programs on inspection and testing benchmarks

Skilled QC team

Trained professionals with expertise in quality control tools and management practices

Focus on defect identification

QC focuses on identifying defects in actual products produced through plastic injection and blow moulding processes

Supplier & third-party certification

Industry standard test certificates from suppliers and NABL accredited laboratories for raw materials for specific products

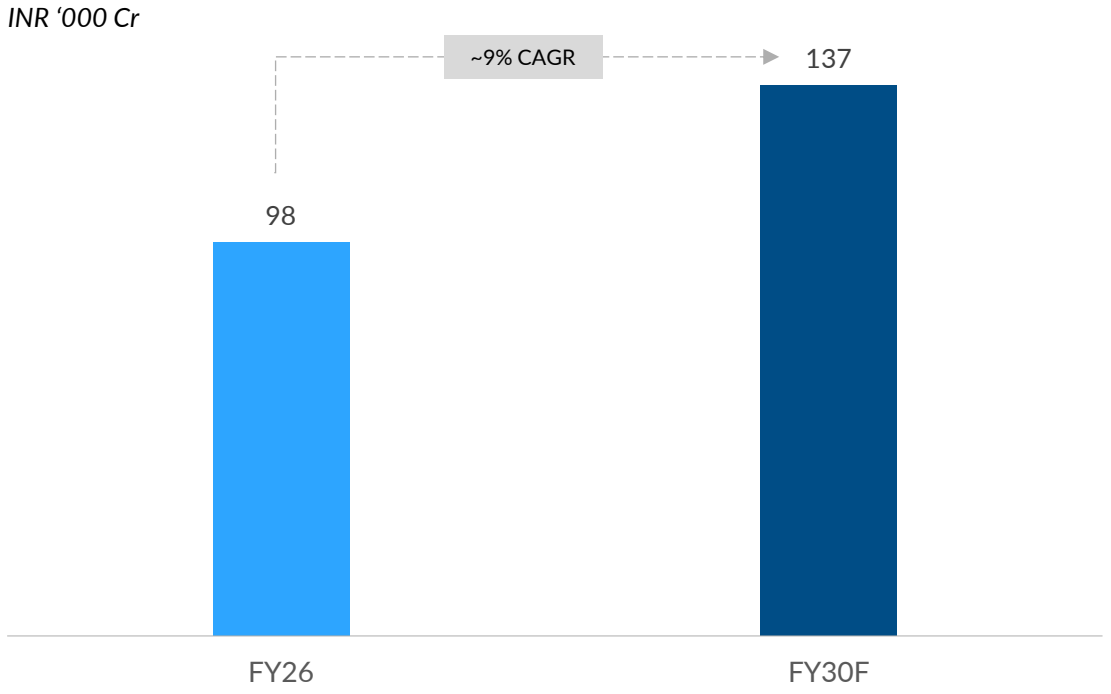
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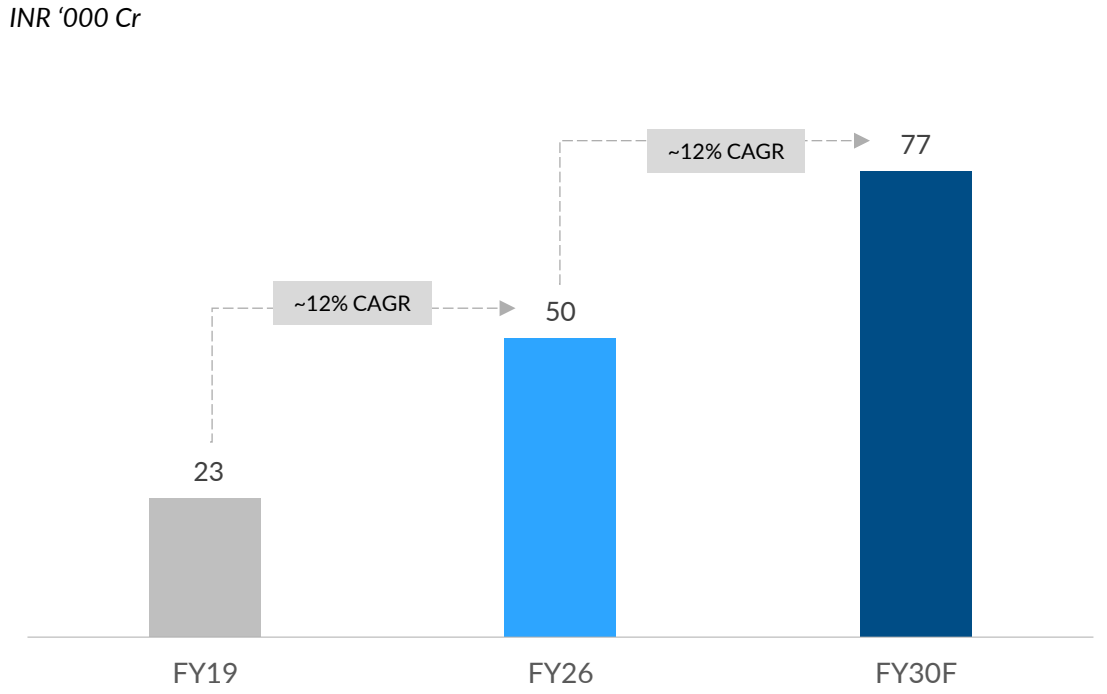
INR 77k Cr+ opportunity in Indian dies & moulds market

India's Tooling Market to Grow at ~9% CAGR



- India's tooling exports are growing rapidly, reaching ~USD 229 Mn in FY25 from ~USD 162 Mn in FY19
- India's imports grew at a CAGR of ~4.8% from FY19–FY25, with import value rising from ~USD 828 Mn in FY19 to ~USD 1.1 Bn in FY25, underscoring domestic production satisfying a persistent gap

Indian Dies & Moulds Market to Grow at ~12% CAGR



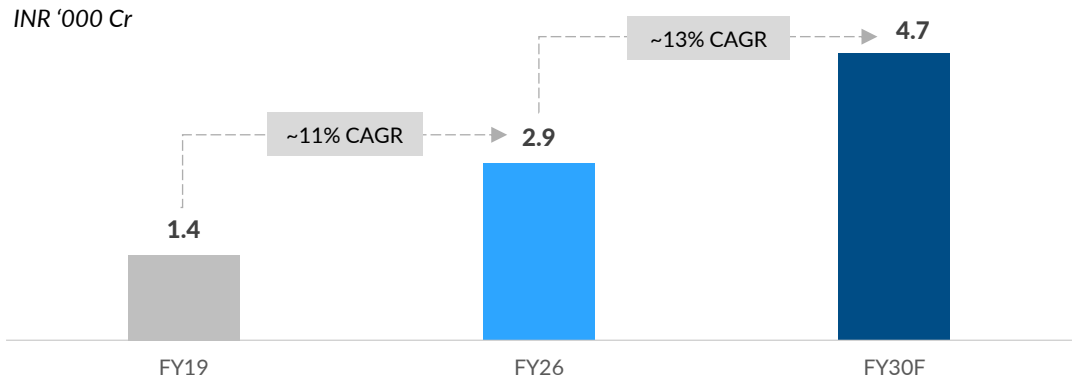
- Growth fueled by rising automotive demand, infrastructure investments, and localization under Make in India
- PLI schemes and import substitution efforts are boosting domestic manufacturing capacity and reducing reliance on imports

Note: Tooling market figures are derived from the Total Addressable Market (TAM) figures presented in Slide 13 and include Pipe Fitting Moulds, Automotive Moulds, Industrial Dies & Moulds and Hot Runner Systems markets

Source: Ken Research

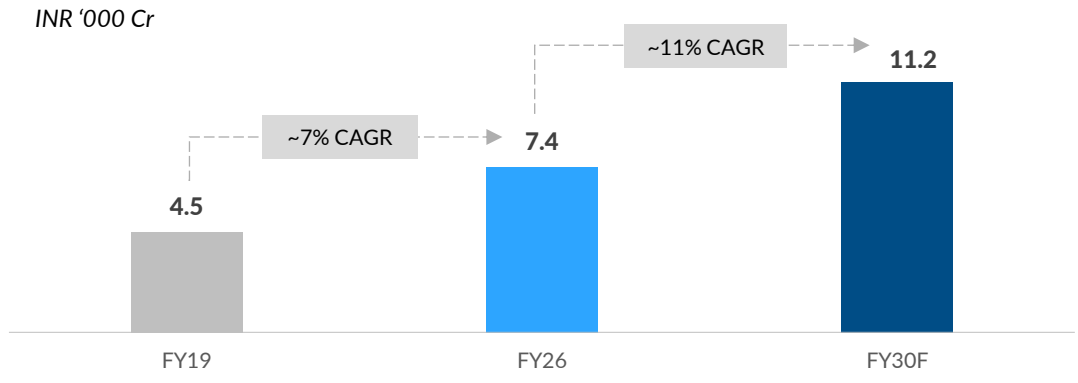
Multi-segment demand driving structural growth

Indian Pipe-Fitting Dies and Mould Market



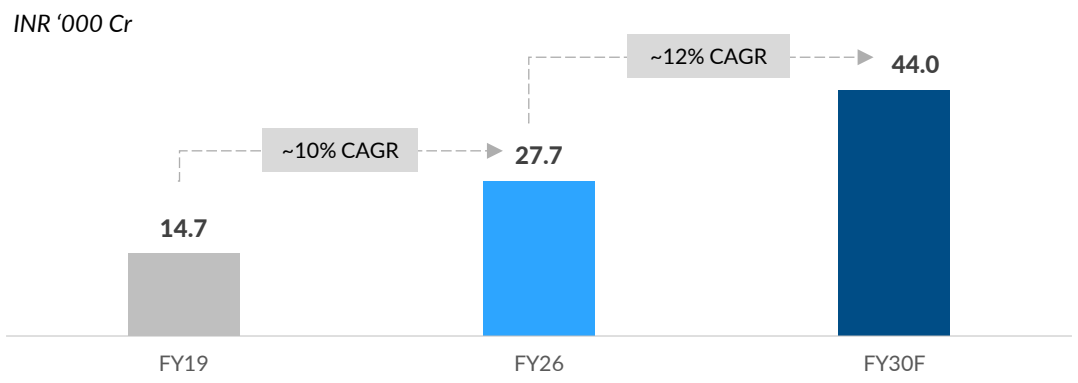
- India's real estate to reach USD 1 Tn by 2030, boosting pipe-fitting mould demand
- Drip and micro-irrigation growth to boost demand for specialized agricultural moulds

Indian Industrial Dies and Moulds Market



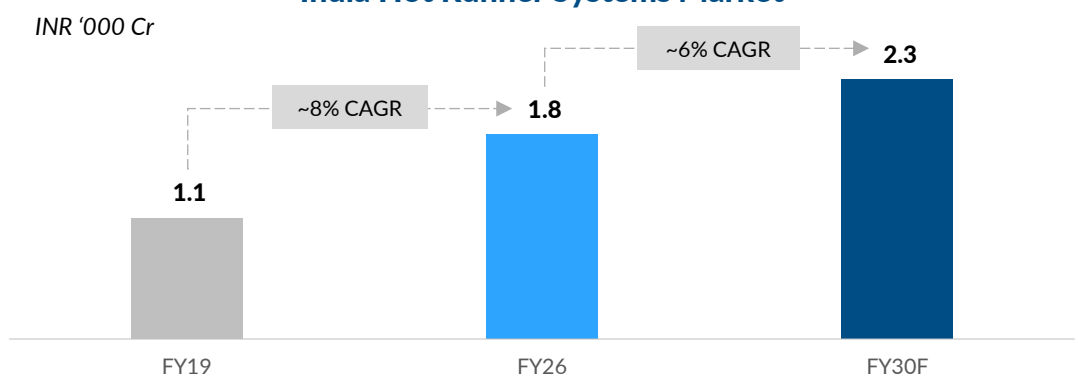
- Capital goods output nearly doubled (FY15–FY24), driven by Make-in-India
- PLI Scheme investments boosting manufacturing competitiveness and tooling demand

India Automotive Dies and Moulds Market



- India's EV market projected to grow ~49% CAGR (FY20–30), driving new mould designs
- Lightweight, high-efficiency component focus boosting demand for advanced tooling systems

India Hot Runner Systems Market

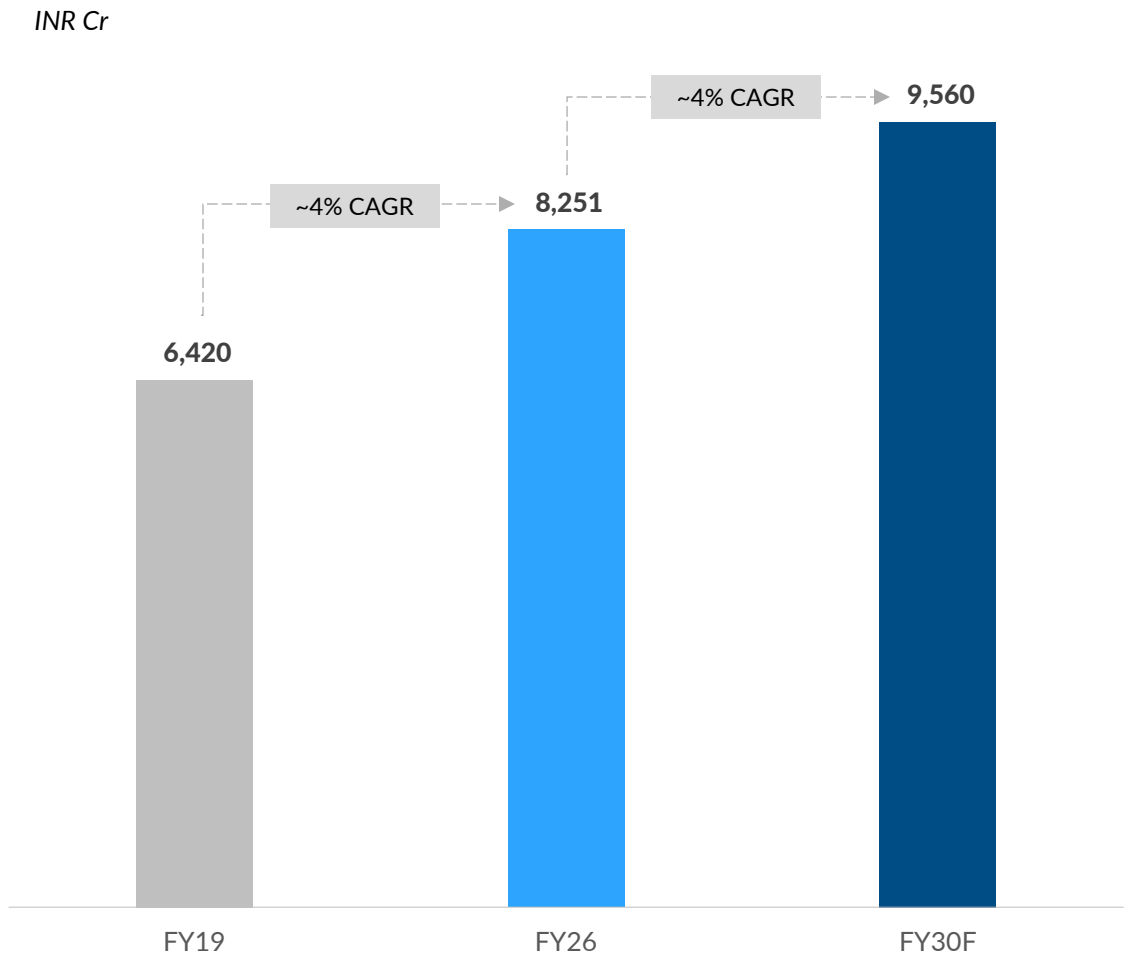


- Hot runner systems improve moulding efficiency and quality, reducing material wastage
- Automotive expansion increasing part complexity and boosting hot runner demand

Source: Ken Research

INR 9,500 Cr+ opportunity in Indian household cleaning consumable market

India Household Cleaning Consumable Market



Source: Ken Research

Key Growth Drivers

Rising Hygiene Awareness & Cleaning Frequency

- Higher hygiene focus drives more frequent cleaning and faster replacement of mops, scrubbers, cloths and gloves
- Swachh Bharat: 98% of urban households under door-to-door waste collection; urban waste processing >82% in 2026

Growth in Urban Households & Residential Housing

- Every new household needs core tools like brooms, buckets, mops and bins, expanding the addressable base
- India's urban population projected to reach ~600 Mn by 2031

Expansion of Organized Retail & E-commerce

- Supermarkets, hypermarkets and online channels widen access to branded, premium tools (microfiber, flat/spray mops)
- Online retail to hit USD 260 Bn by 2030, up from USD 115 Bn in 2025

Stable Replacement Demand from Short Product Life Cycles

- Constant wear and tear makes cleaning tools a recurring-revenue category, not a one-time buy
- Products such as scrubbers, sponges, microfiber cloths, gloves, brooms, and mop heads have short replacement cycles, creating a stable and recurring revenue stream for manufacturers

Strategic tailwinds accelerating India’s dies and moulds market

Rising White Goods & Automotive Production Driving Tooling Demand

- India’s white goods output projected to double in the coming years, with automotive production crossing 347 lakh units in FY’26
- Capital investment outlay raised to INR 11.21 lakh Cr for FY’25–26 to boost construction, transport, energy and manufacturing projects

Shift to High-Precision, Low-Waste Hot Runner Technology

- Adoption of hot runner systems reducing material waste by ~33% and defect-related losses by ~10%
- Advanced CAD/CAM and temperature control achieving ±0.005 mm precision for zero-defect applications

Policy Push & Industrial Parks Fuel Precision Tooling Growth

- Manufacturing sector projected to reach INR 8,757 thousand crore by FY’26, supported by ‘Make in India’ policies
- Industrial parks like the Integrated Machine Tools Park (Tumakuru, Karnataka) provide world-class facilities for tooling and testing

Make in India & PLI Schemes Supporting Localization

- ‘Make in India’ drives domestic tooling capability through tariff benefits, localization targets, and tool room assistance
- PLI scheme offers 4–6% incentives on incremental sales, attracting investment in advanced moulding technologies

High-Precision Multi-Cavity Moulds Powering Demand Surge

- Rising automotive and pipe fitting output is increasing demand for multi-cavity injection moulds for mass production
- Projects like Jal Jeevan Mission (INR 3.6 lakh crore) and multi-cavity systems are improving production efficiency and accelerating fitting demand

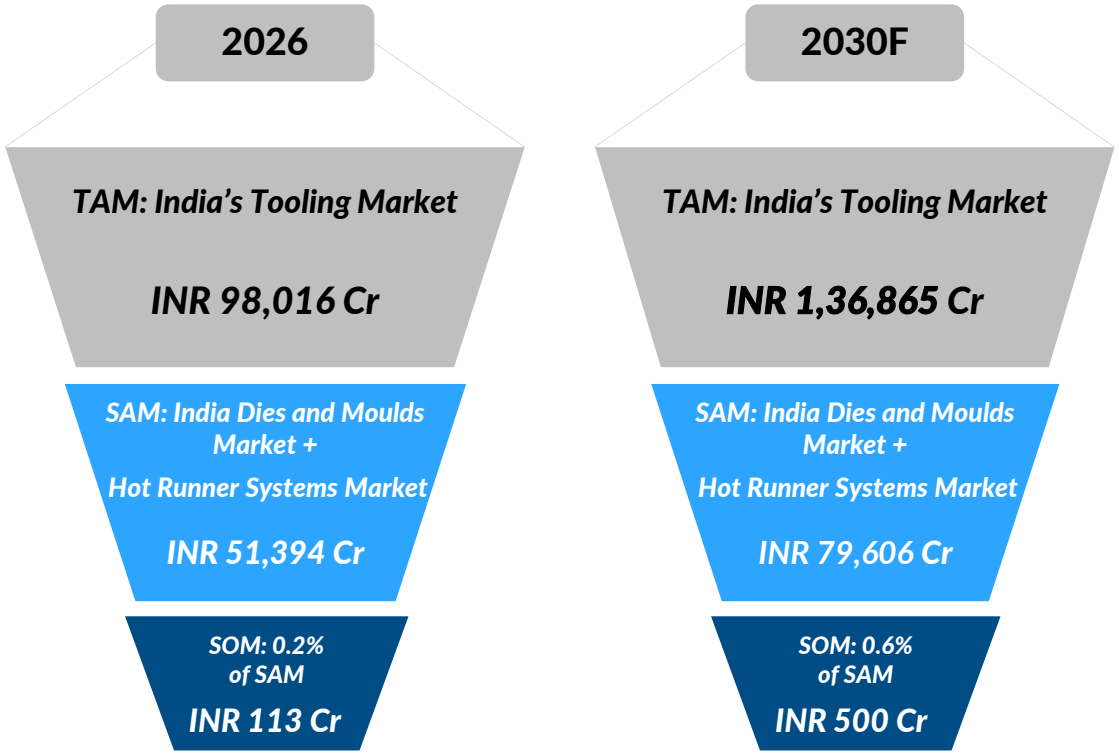
Expanding Trade Footprint to Middle East & South-East Asia

- India's mould exports to UAE and Saudi Arabia rose from USD 3.4 Mn to USD 17 Mn (FY'20–25) and USD 1.5 Mn to USD 6.2 Mn (FY'20–24) respectively
- Growing exports to Middle East and South-East Asia are strengthening India’s position in the global moulds market

Source: Ken Research

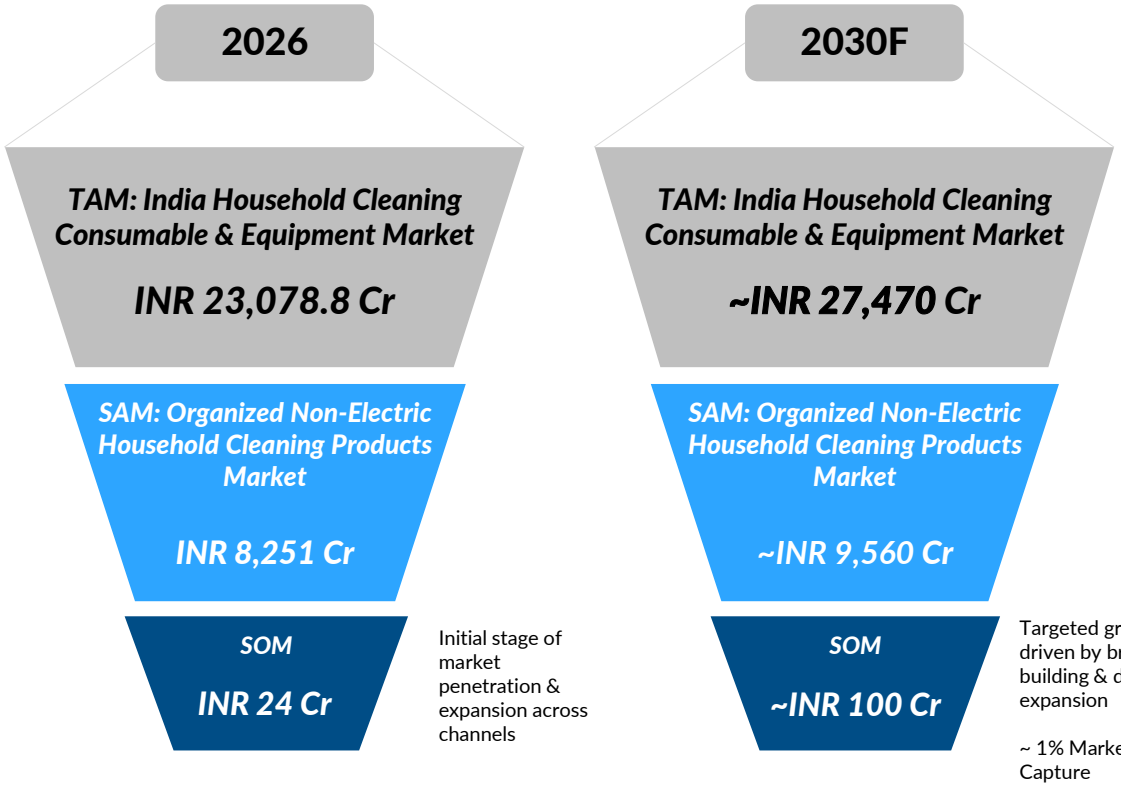
Strategic growth opportunity for Om Galaxy: Moulds & WONDRA

Projected Market Opportunity for Moulds, 2026 and 2030F



- India's Tooling Markets are expected to grow from INR ~98k Cr to INR ~1.4 Lakh Cr in FY2030 with SAM rising from INR ~51k Cr to INR ~80k Cr
- Om Galaxy, with FY26 revenue of INR 113 Cr, operates in a market where its Serviceable Obtainable Market (SOM) is estimated to scale to ~INR 500 Cr by FY30

Projected Market Opportunity for WONDRA, 2026 and 2030F



- India's Household Cleaning market is expected to grow from INR ~23k Cr to INR ~27k Cr by FY2030, with SAM (organized non-electric) rising from INR ~8.3k Cr to INR ~9.6k Cr
- WONDRA, at an SOM of INR 24 Cr in FY26, is estimated to scale to ~INR 100 Cr by FY30, capturing ~1% market share through brand building and distribution expansion

Source: Ken Research

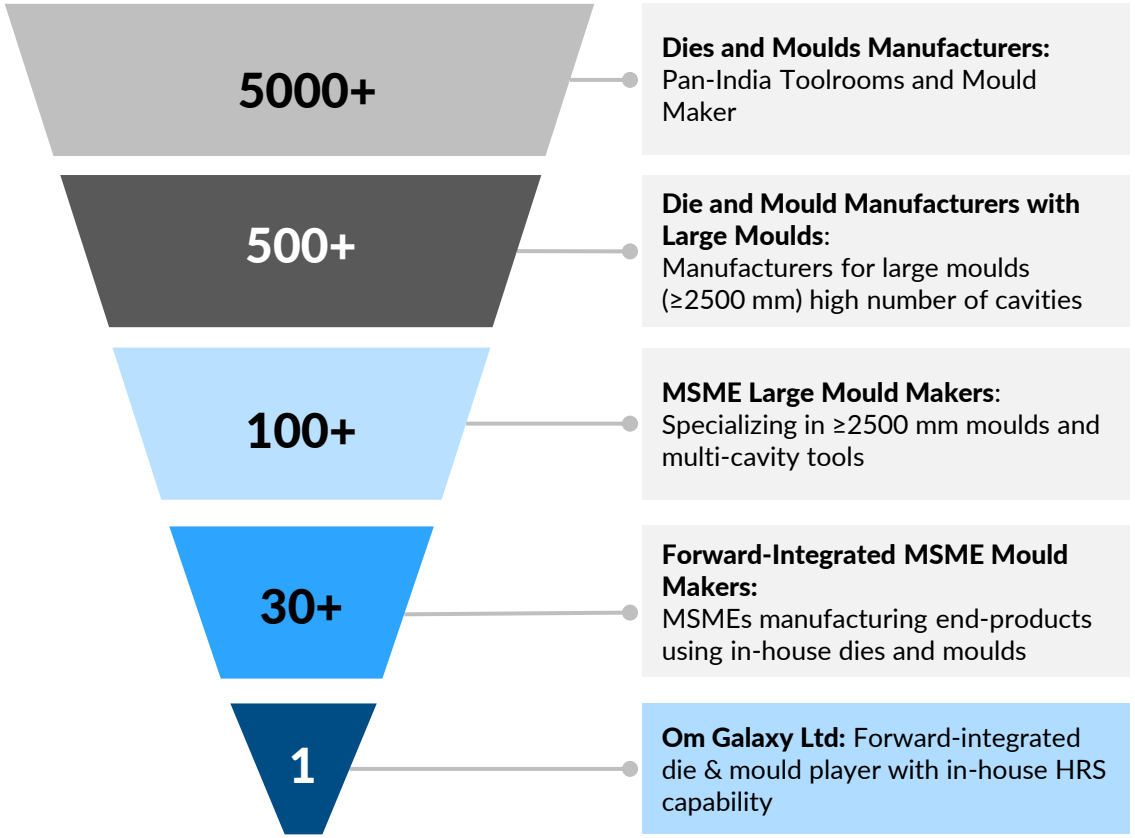
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Strategically positioned as a forward-integrated MSME dies & mould manufacturer with in-house hot runner system capability

Positioning of OM Galaxy in the Indian Dies and Moulds Market



Dies and Moulds Manufacturers: Pan-India Toolrooms and Mould Maker

Die and Mould Manufacturers with Large Moulds: Manufacturers for large moulds (≥2500 mm) high number of cavities

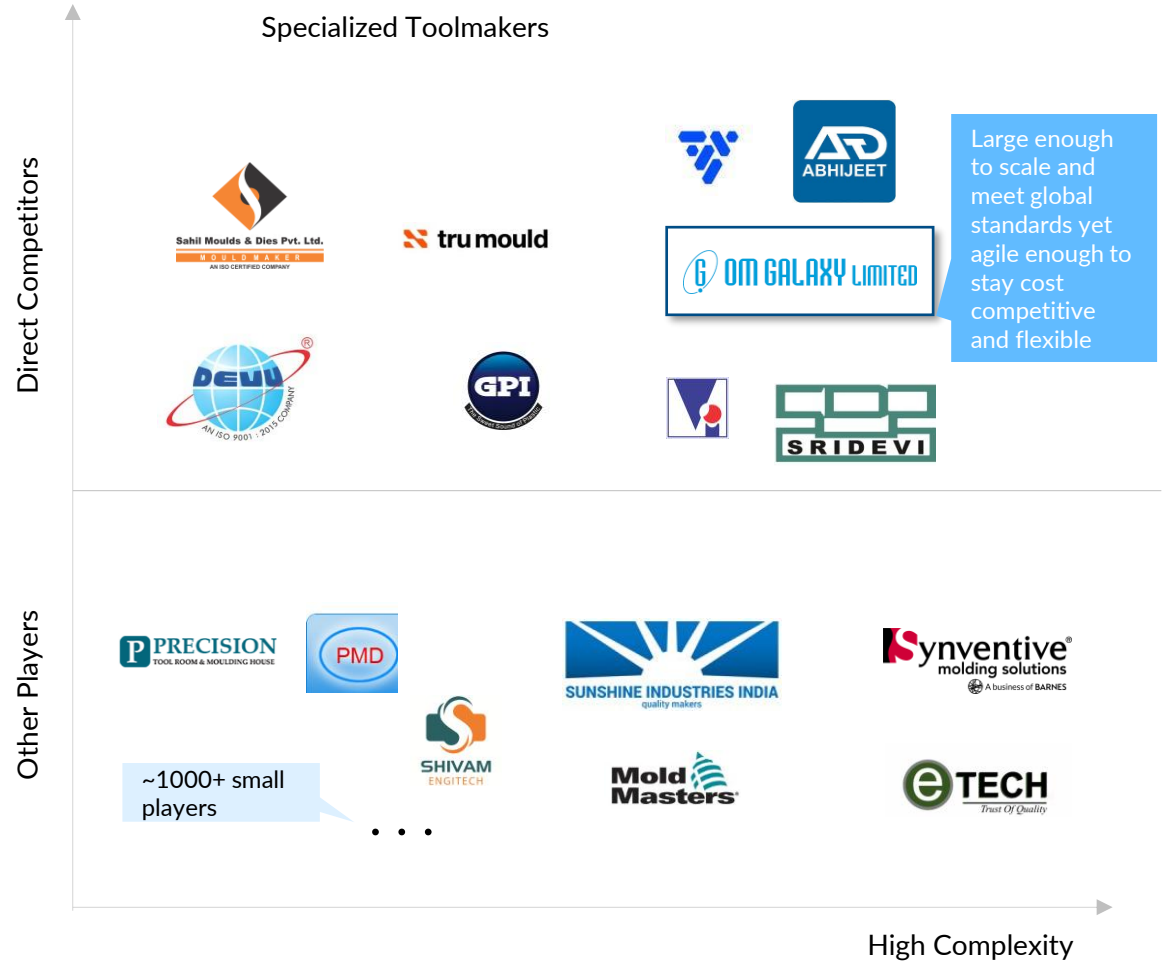
MSME Large Mould Makers: Specializing in ≥2500 mm moulds and multi-cavity tools

Forward-Integrated MSME Mould Makers: MSMEs manufacturing end-products using in-house dies and moulds

Om Galaxy Ltd: Forward-integrated die & mould player with in-house HRS capability

- OM Galaxy manufactures large size moulds (>2,500 mm) with up to 64 cavities, allowing for multiple outputs from a single tool
- It also supplies hot runner systems through its group entity, Infuse Hot Runner Systems, which are integrated into its moulds to deliver complete mould solutions

Ecosystem of Entities Present in the Indian Dies and Moulds Market

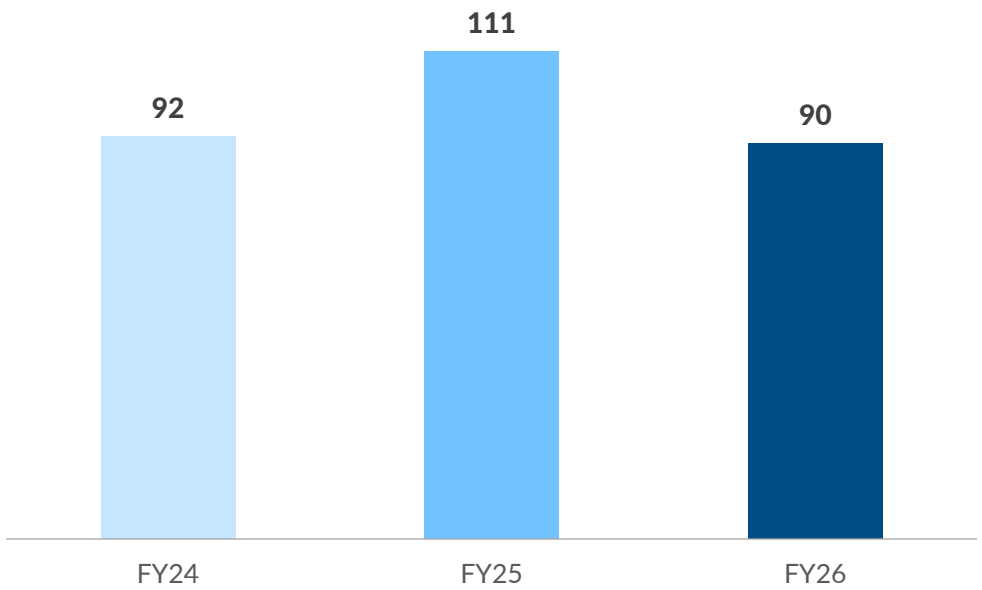


Source: Ken Research

Long standing client relationship – Repeat business

Repeat Customer Revenue (Fiscal 2024 – 2026)

Repeat Revenue in INR Crore



% of Operational Revenue	88%	99%	76%

Our Repeat Business Advantage

Recurring, Repeat-Led Revenue Base

- ✓ Repeat customers (excluding WONDRA) contributed ~INR 90 Crore (~76%) of operational revenue in Fiscal 2026
- ✓ Repeat customers (excluding WONDRA) have remained a majority of operational revenue across Fiscal 2024–2026, reflecting durable, long-term client relationships

Volume-Scaling Engagement Model

- ✓ Company starts with lower volumes, scaling supply as client trust builds
- ✓ Product offerings expand progressively for existing customers as delivery reliability is proven

Quality-Driven Customer Retention

- ✓ Quality and customer service are key to long-term customer relations
- ✓ Consistent supply, demand volatility management, and price competitiveness ensure repeat business

Stable Repeat Base with an Expanding Client Base

- ✓ Repeat customer count (excluding WONDRA) remained stable at ~108–125 over Fiscal 2024–2026, reflecting a consistent, loyal customer base
- ✓ Total client count (excluding WONDRA) is 211 in Fiscal 2026 (from 172 in Fiscal 2025), driven by strong new-customer additions

Integrated product offering through in-house HRS capability

Well-positioned to capture industry tailwinds through integrated HRS capabilities

The Market Demand

Growing demand for lightweight automotive parts is driving need for specialized moulds with hot runner integration

Drivers of HRS Demand

Customer Preference
Integrated mould + HRS facility over standalone

HRS Efficiency Gains
Reduces wastage, enables high-precision output

Cycle & Scrap Reduction
Cuts cycle time up to 20–25% and reduces material wastage in multi-cavity tools

High-Volume Production
Supports high-volume production for specialized moulds

Infuse HRS

Designs & manufactures complete Hot Runner Systems with controlled temperature & pressure for high-precision components

Why Infuse HRS

- Manufactures complete HRS in-house including manifolds, nozzles and temperature controllers
- Reduces material wastage & improves ROI, driving increased HRS adoption for customers
- Enables high-precision, high-volume tooling programs through integrated mould and HRS capability

Industries Served

Consumer Goods	**Electronics**
Automotive	**Packaging**

Customer Value & Competitive Edge

In-house HRS capability sets Om Galaxy apart from competitors dependent on third-party hot runner suppliers

What Integration Delivers

Enhanced Reliability

Reduced downtime, improved production efficiency

Long-Term Customer Value

Strengthens customer relationships and competitiveness in securing orders

Agenda

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5	**Growth Strategy**	**27**
6	Financial Overview	30



Future growth anchored in capacity scale and portfolio depth

Setting up a New Manufacturing Facility

- Consolidation of 4 existing units into a single owned facility
- Installed capacity expansion from 1,146 → 3,160 MTPA (~3x scale-up)
- INR 100+ Cr capex, partly funded through IPO proceeds
- Centralized operations to drive cost efficiency, quality control, and scalability

Expand Existing Product Portfolio

- Expansion into higher-complexity pipe fittings, auto and industrial moulds
- Scaling mould capability from 7 tons to 20 tons and above
- Entry into thin-wall packaging and high-cavitation cap & closure moulds
- Expansion into large automotive moulds and Tier-1 supply chains
- Foray into high-value automotive lighting and optical-grade tooling
- Recurring revenue through tool maintenance, refurbishment and engineering services
- Growing exports across Europe, Middle East, South-East Asia and North America

Strategic Vision

Three Integrated Pillars Driving the Next Phase of Growth

~3x
Capacity Expansion

INR 100+ Cr
Total Capex Committed

B2C
New Revenue Channel

WONDRA: Building a scalable B2C consumer platform as Om Galaxy's second growth engine

INR 25 Crore Strategic Investment in the WONDRA Platform

Introduction

- WONDRA is Om Galaxy's B2C cleaning products brand, manufacturing household, commercial and non-commercial cleaning tools such as mops, brushes, scrubbers, wipers and brooms
- It represents the company's second growth engine complementing the established manufacturing business with a scalable platform
- Marks a strategic diversification from a pure B2B manufacturer into B2C segment to consumer segment
- Cleaning products manufactured by us caters to households and commercial as well as non-commercial establishments through a combination of distributor networks as well in online marketplaces

Forward integration into cleaning products under 'WONDRA'

- Transition from pure B2B to B2C through plastic cleaning products
- Leveraging existing capabilities to manufacture consumer products without channel conflict
- Building retail distribution + direct consumer access
- Creating a consumer-facing brand for long-term revenue diversification

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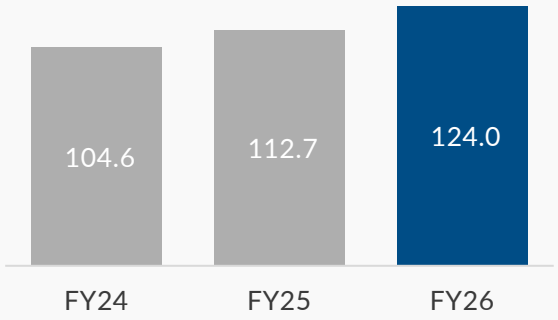


Historical business performance (1/2)

All currencies is in ₹ crores, unless otherwise mentioned

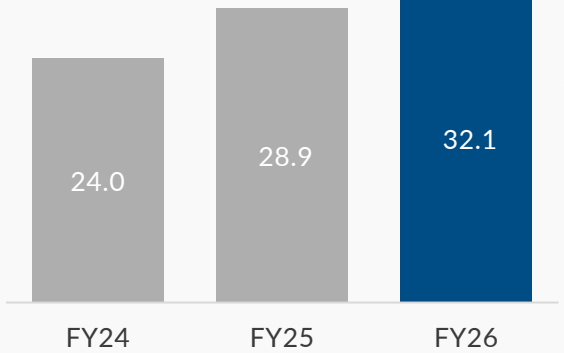
Revenue from operations

8.9% (2YR CAGR)



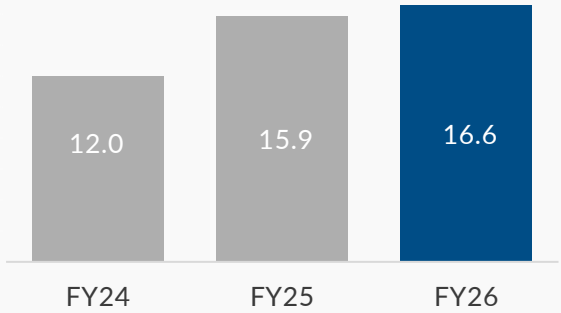
EBITDA

15.6% (2YR CAGR)



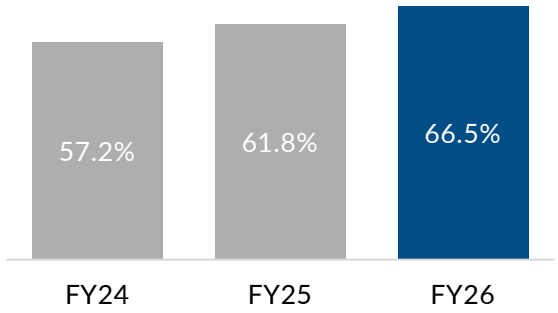
Profit after tax (PAT)

17.5% (2YR CAGR)



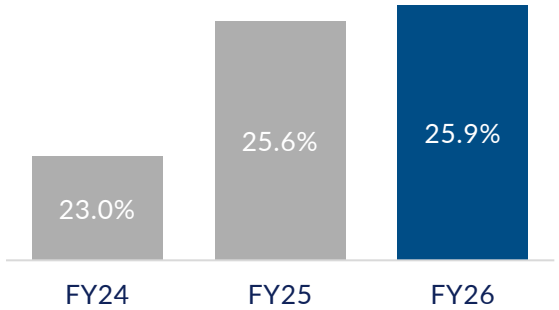
Gross profit margin

930 bps (OVER 2YR)



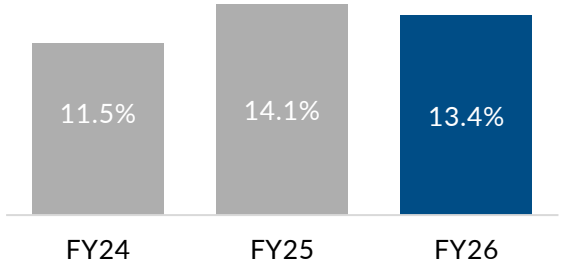
EBITDA margin

293 bps (OVER 2YR)



PAT margin

190 bps (OVER 2YR)

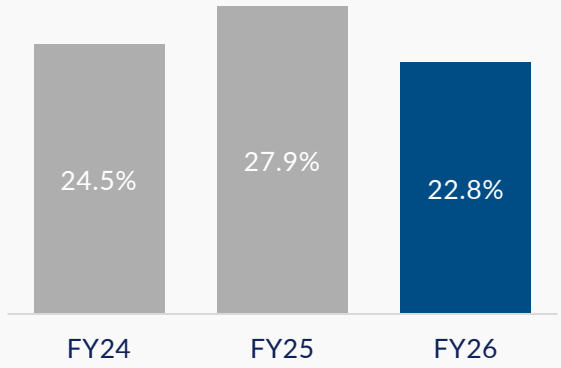


Note: During H1, ₹12 crore of revenue was recognized from a one-time and lumpy order. Consequently, while reported revenue growth stood at 72%, normalized revenue growth was 45%

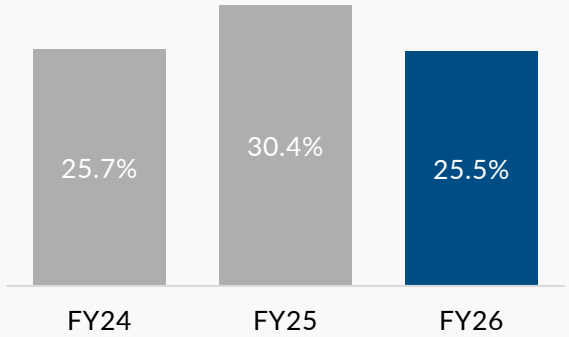
Historical business performance (2/2)

All currencies is in ₹ crores, unless otherwise mentioned

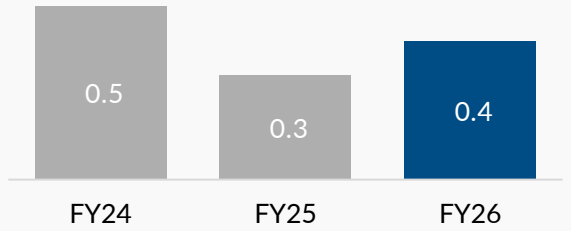
Return on equity (ROE)



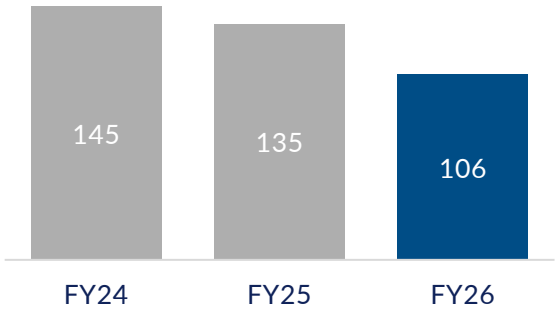
Return on capital employed (ROCE)



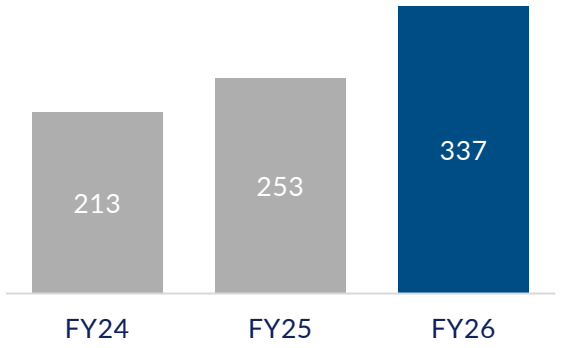
Net debt to equity ratio (D/E)



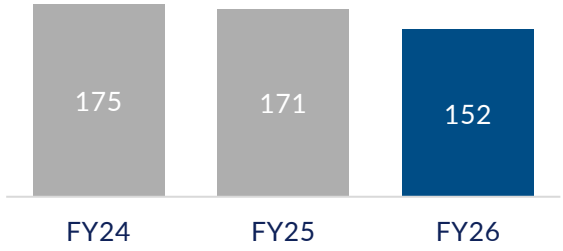
Debtor days



Inventory days



Cash conversion cycle



Note: Ratios are calculated using year-end figures for FY24 and average figures for FY25 and FY26

Income statement

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	H1 FY26	H1 FY27	YoY change	FY24	FY25	FY26	YoY change
Revenue from operations	45.4	78.0	72%	104.6	112.7	124.0	10%
Cost of materials consumed	12.0	28.3	136%	44.7	43.0	41.5	-4%
Employee Costs	13.5	17.3	28%	19.6	22.4	29.7	33%
Other Expenses	8.2	13.2	60%	16.2	18.3	20.7	13%
EBITDA	**11.6**	**19.3**	**66%**	**24.0**	**28.9**	**32.1**	**11%**
EBITDA Margin	**25.7%**	**24.8%**	***-89 bps***	**23.0%**	**25.6%**	**25.9%**	**28 bps**
Other Income	0.3	0.1	-49%	0.6	0.5	0.7	45%
Finance Costs	0.9	1.6	74%	1.7	1.3	2.1	57%
Depreciation	3.6	5.8	62%	6.8	6.4	8.4	31%
PBT	7.4	12.1	63%	**16.0**	**21.6**	**22.3**	**3%**
Tax	1.8	3.3	84%	4.0	5.7	5.7	0%
PAT	**5.6**	**8.8**	56%	**12.0**	**15.9**	**16.6**	5%
PAT Margin	**12.4%**	**11.2%**	***-115 bps***	**11.5%**	**14.1%**	**13.4%**	***-71 bps***

Cash flow statement

Particulars	FY24	FY25	FY26	H1 FY27
Net Cash from Operating Activities (A)	3.4	26.8	35.0	4.68
Net Cash from Investing Activities (B)	-5.3	-18.1	-44.3	-105.34
Net Cash from Financing Activities (C)	2.1	-8.5	10.2	103.48
Net Increase / (Decrease) in Cash (A+B+C)	**0.3**	**0.2**	**0.9**	**3.16**

Note: During H1, ₹12 crore of revenue was recognized from a one-time and lumpy order. Consequently, while reported revenue growth stood at 72%, normalized revenue growth was 45%

Balance sheet

All currencies is in ₹ crores, unless otherwise mentioned

Equity and Liabilities	FY24	FY25	FY26	H1 FY27
Share capital	1.8	1.8	11.1	16.9
Reserves & surplus	47.3	62.9	69.8	166.2
Total shareholders equity	**49.1**	**64.8**	**80.9**	**183.1**
Minority interest	1.1	1.7	2.3	2.9
Non- current liabilities				
Borrowings	15.7	13.5	20.2	27.9
Provisions	0.6	0.6	1.0	1.2
Deferred tax liabilities	0.5	0.4	0.7	0.7
Total non-current liabilities	**16.8**	**14.6**	**21.9**	**29.8**
Current liabilities:				
Short term borrowings	16.3	11.6	17.6	20.2
Trade payables	22.5	28.7	37.3	43.0
Other current liabilities	9.4	17.6	9.5	15.8
Provisions	2.4	3.9	5.7	6.9
Total current liabilities	**50.5**	**61.7**	**70.1**	**85.8**
Total liabilities	**67.3**	**76.3**	**92.1**	**115.6**
Total equity and liabilities	**117.5**	**142.8**	**175.3**	**301.7**

Assets	FY24	FY25	FY26	H1 FY27
Non-current assets:				
Tangible assets	37.2	46.3	69.8	69.1
Intangible assets(incl. goodwill)	0.4	0.5	0.7	0.7
Capital work in progress	-	0.6	15.9	25.8
Other non-current assets	4.8	7.1	4.9	5.0
Total non-current assets	**42.4**	**54.5**	**91.4**	**100.5**
Current assets:				
Inventories	26.1	33.6	43.0	59.7
Trade receivables	41.6	41.9	30.0	36.1
Cash and cash equivalents	5.3	5.7	6.1	99.4
Short term loans and advances	1.6	6.6	2.9	4.8
Other current assets	0.5	0.5	2.0	1.1
Total current assets	**75.1**	**88.3**	**84.0**	**201.2**
Total assets	**117.5**	**142.8**	**175.3**	**301.7**

For further information, please contact:

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Investor Relations Consultant

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