Date: July 31, 2026

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001.

Scrip Code: **541167**

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051.

Symbol: **YASHO**

Dear Sir/ Madam,

Sub: Investor Presentation- Q1FY27

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a copy of the Investor's Presentation for Q1FY27 is enclosed herewith, and the said Investor's Presentation has also been uploaded on the Company's website at www.yashoindustries.com

We request you to kindly take the same on record.

Thanking You,

For Yasho Industries Limited

Rupali Sugriv Verma

Digitally signed by Rupali Sugriv Verma
Date: 2026.07.31 18:38:46 +05'30'

Rupali Verma
(Company Secretary & Compliance Officer)
Membership No. A42923

Encl: As above

YASHO INDUSTRIES

INVESTOR PRESENTATION

Q1 FY2027

Safe Harbor

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COMPANY OVERVIEW

About Us

Leading Specialty Chemicals Company

Incorporated in 1985 by Jhaveri Family and started its manufacturing operations in 1993, Yasho Industries Limited (YIL) is a specialty chemicals manufacturer engaged in producing high-performance ingredients used across industrial and consumer applications, including lubricant additives and rubber chemicals

The company combines expertise in complex chemistry with a strong focus on product innovation and process efficiency, enabling it to develop a diversified portfolio of value-added products.

With integrated manufacturing capabilities and continuous investment in R&D, Yasho is steadily moving up the value chain while catering to leading global multinational corporations (MNCs), positioning itself as a scalable and innovation-driven player in the specialty chemicals space.

2 Business Categories

140+ Total Products

1 R & D Facility

50+ In- House Researchers

2 Global Subsidiary

830+ Employees

50+ Global footprint across Countries

40+ Years of Excellence

Board of Directors

Mr. Vinod Jhaveri

Chairman & Executive Director

Mr. Parag Jhaveri

Managing Director & CEO

Mr. Yayesh Jhaveri

Whole Time Director

Mr. Anurag Surana

Non-Executive Independent Director

Mr. U R Bhat

Non-Executive Independent Director

Dr. Prakash Bhate

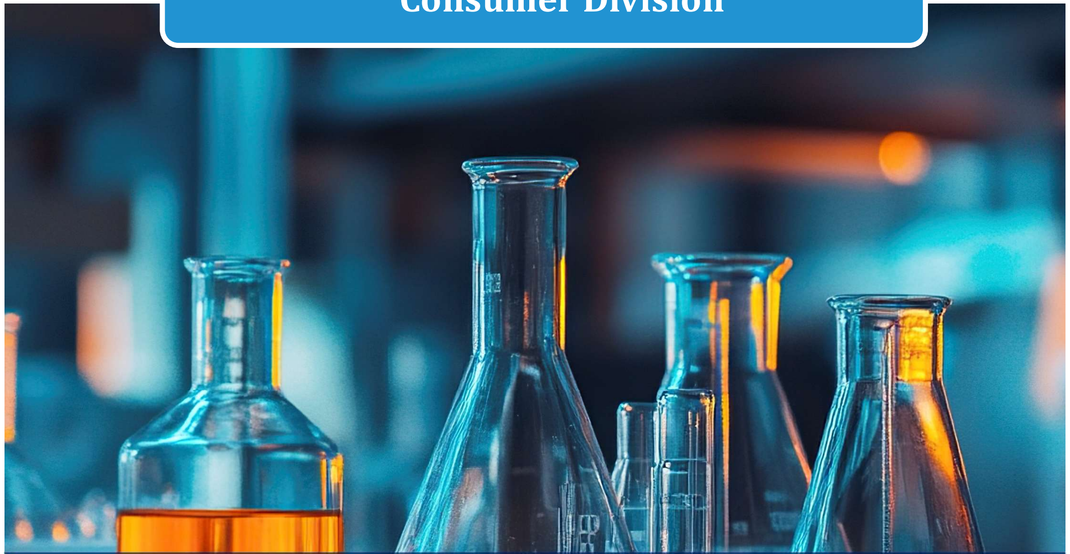
Non-Executive Independent Director

Mrs. Sudha Navandar

Non-Executive Independent Director

Diversified product Portfolio ready to capture growing demand

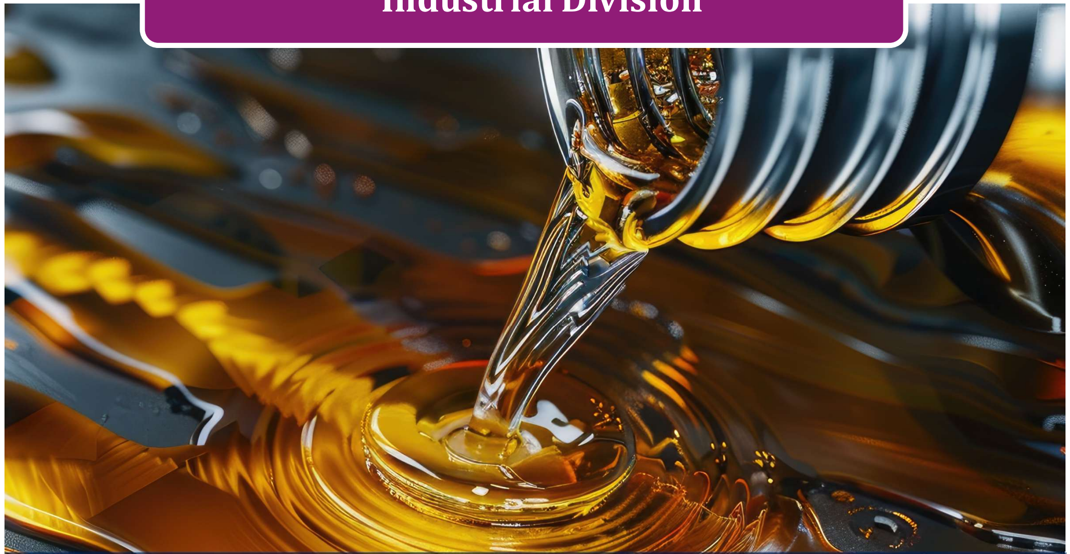
Consumer Division



Applications

- Flavours and fragrances; personal care products - cosmetics & toiletries
- Agro chemicals & Pharmaceutical products
- Oral care preparations
- Edible oil, Confectioneries & food stuff, Animal feed, Vitamin premix, Nutraceutical

Industrial Division



Applications

- Tyres, Automobile components, Conveyor belts, surgical gloves, latex gloves, condoms, balloons
- Hydraulic, turbine, engine & gear oils, metal working fluids & greases
- Stabilisers for acrylics, printing inks/coating, UPR resins and fibre composite resins

Manufacturing plants (1/2)

About Pakhajan Plant

Spread **across 42 acres**, the plant features scalable infrastructure capabilities along with an Inhouse Research Facility.

Business Rationale

Dedicated Plant for working on products which have potential growth in future.

Our Edge

Present Land utilization is 25% of the land parcel available.
Capable of supporting **20-25%** growth without additional capex in infrastructure

Capex Incurred till date

The company incurred capex of **₹18.05 crore** on this plant during the current year.

Peak Revenue Capacity

At optimal utilization, the existing site has the potential to generate peak revenue of **₹800–850 crore**.

Manufacturing plants (2/2)

About Vapi Plant

The plant comprises **versatile manufacturing unit.**

Business Rationale

Multi-functional plant- to create as many different chemistries as required.

Our Edge

Strategically **located near key ports**, enabling us to efficiently cater to global customers while maintaining high standards of quality and timely delivery.

Peak Revenue Capacity

At optimal utilization, the site has the potential to generate peak revenue of **₹650-700 crores.**

Vapi Facilities

Research & Development

Number of Inhouse Researchers

The company has a strong in-house R&D team comprising more than **50 researchers**

Area

The company operates a dedicated facility spread across **25,000+ sq. ft.**

Location

The company's in-house R&D facility is located **at Pakhajan**.

R&D facilities

ISO Certification	FSSAI Certification	STAR KOSHER Certification	ecovadis Certified	FSSC 22000 Certification	NSF Certified	FAMIQS Certification	HALAL Certification

BUSINESS UPDATE

Management Commentary & Outlook

- **Business Performance**

  The company maintained its strong growth momentum in **Q1 FY27**, reporting consolidated revenue of **₹ 307.74 crore** and EBITDA of **₹ 74.42 crore**, supported by 42% year-on-year volume growth in Q1FY27. This was driven by an additional off-take by existing customers and acquisition of marquee international customers. The company also forayed into Asian and African geographies. This is despite global supply challenges and the middle- east crisis. The increase in margins was achieved by improved product mix, cost efficiencies and operating leverages.

  The company is also expanding into **industrial chemicals**, focusing on products with **opportunities arising from global demand**.

- **Financial Strength**

  The company's debt-to-EBITDA ratio improved to **1.86x in Q1 FY27**, from **3.75x in Q4 FY26.** The company remains committed to strengthening its balance sheet.

  Bank Loan Ratings of the Company has been upgraded/assigned by CRISIL and ICRA from **BBB+ to A-**.

- **Operational Performance** –

  Capacity utilization stood at more than **65% in Q1FY27**. During the current quarter, the company **accelerated its capacity utilization**, supported by improved demand absorption across its key markets.

  The company also reduced its working-capital cycle from **190 days to 143 days** and will endeavor to maintain at these levels. Improved working-capital management, coupled with higher capacity utilization, is expected to strengthen cash-flow generation and enhance overall operational efficiency.

Management Commentary & Outlook

- **Capex Update** –

The company is increasing its total capex outlay for FY27 from Rs. 125 Crore to Rs. 250 Crore. Of this, amount already spent is Rs. 18.73 Crore. Company will borrow approximately Rs. 100 Crores during FY27 to meet its requirements maintaining Debt-EBITDA below 2.5x.

This will be utilized to construct **2 new buildings** at Pakhajan to add new capacities for the products developed by company's R&D. This is based on firm enquiries from international customers.

For the MNC contract signed last year, the company has received **₹ 98.12 crore** to date and paid advances to vendors of **₹ 70.89 crore**, and **equipment deliveries** are expected to be completed in **Q3 FY27**. Trial production to commence from **Q4 FY27**. Expected commercialization in **Q1FY28**.

- **Way Forward –**

Company has received several long-term commitments from various customers. On account of this, we have revised our FY 28 revenue target to more than **₹ 1,600 crore.**

Given the several products currently under development that are expected to be commercialized at the upcoming new buildings which the company plans to commission in FY28, and considering the strong confidence customers continue to place in Yasho's manufacturing capabilities, the company remains optimistic about achieving a growth rate of 30% to 40% annually over the next two to three years.

Way Forward

1. **Revenue**

   Grow by 30-40% for next 2-3 years

2. **Margins**

   Sustain current EBITDA margins

3. **Ratios**

   Maintain levels of Debt-EBITDA below 2.5x

4. **Products**

   Continuous development of value-added and differentiated products

Q1 FY27 Results Highlights

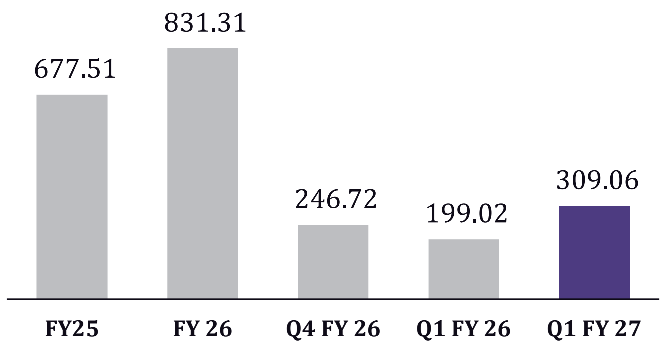
Consolidated Income Statement – Q1FY27

Particulars (Rs. Crores)	Q1FY27	Q1FY26	Y-o-Y	Q4FY26	Q-o-Q	FY26
Revenue from Operations	307.74	198.64		246.26		830.03
Other Income	1.31	0.38		0.46		1.29
Total Income	**309.06**	**199.02**	**55.29%**	**246.72**	**25.27%**	**831.31**
Cost of Material Consumed	214.31	127.63		135.68		496.93
Change in Inventories of Finished goods & Work in Progress	-36.24	-9.45		15.04		4.60
Total Raw Material	**178.07**	**118.18**		**150.72**		**501.54**
Gross Profit	**130.99**	**80.83**	**62.05%**	**96.00**	**36.45%**	**329.78**
Gross Profit Margin (%)	**42.38%**	**40.62%**		**38.91%**		**39.67%**
Employee Expenses	20.21	17.33		20.32		73.53
Other Expenses	36.37	30.81		30.96		111.79
EBITDA	**74.42**	**32.69**	**127.61%**	**44.72**	**66.41%**	**144.46**
EBITDA Margin (%)	**24.18%**	**16.46%**		**18.16%**		**17.40%**
Depreciation	14.16	13.18		13.95		54.77
EBIT	**60.26**	**19.51**	**208.81%**	**30.77**	**95.82%**	**89.69**
EBIT Margin (%)	**19.58%**	**9.82%**		**12.50%**		**10.81%**
Finance Cost	11.28	13.77		14.23		55.72
Profit before Tax	**48.97**	**5.74**		**16.55**		**33.97**
Profit before Tax(%)	**15.91%**	**2.89%**		**6.72%**		**4.09%**
Tax	12.92	2.10		4.29		8.71
Profit After Tax	**36.05**	**3.64**		**12.26**		**25.26**
PAT Margin (%)	**11.72%**	**1.83%**		**4.98%**		**3.04%**
EPS (As per Profit after Tax)	29.9	3.02		10.17		20.95

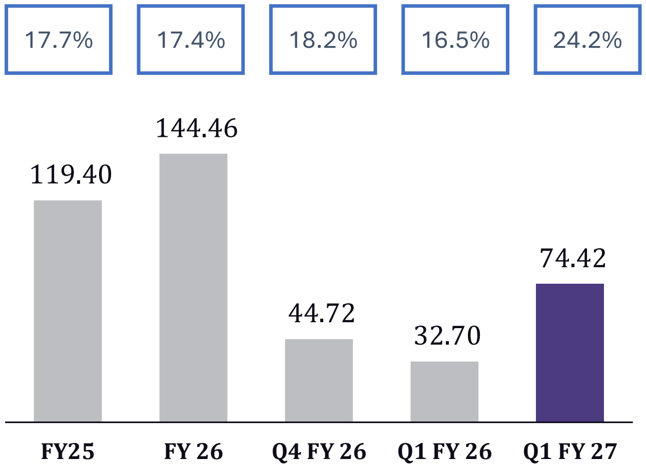
Results Highlights (Q1FY27)

(in Crores INR)

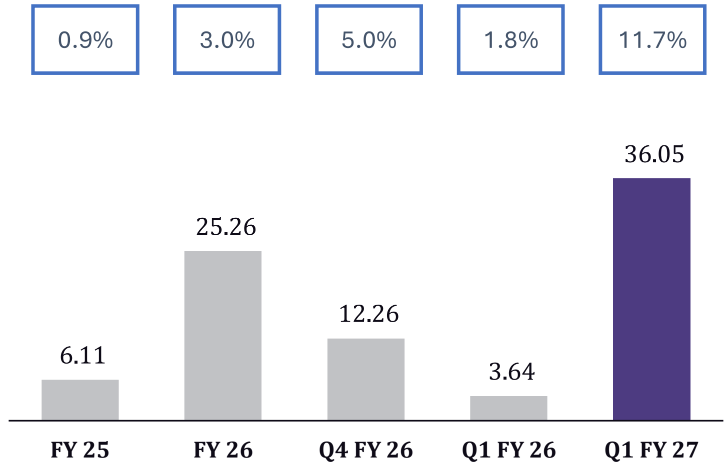
Total Income



EBITDA



PAT



Category-wise Revenue Breakup

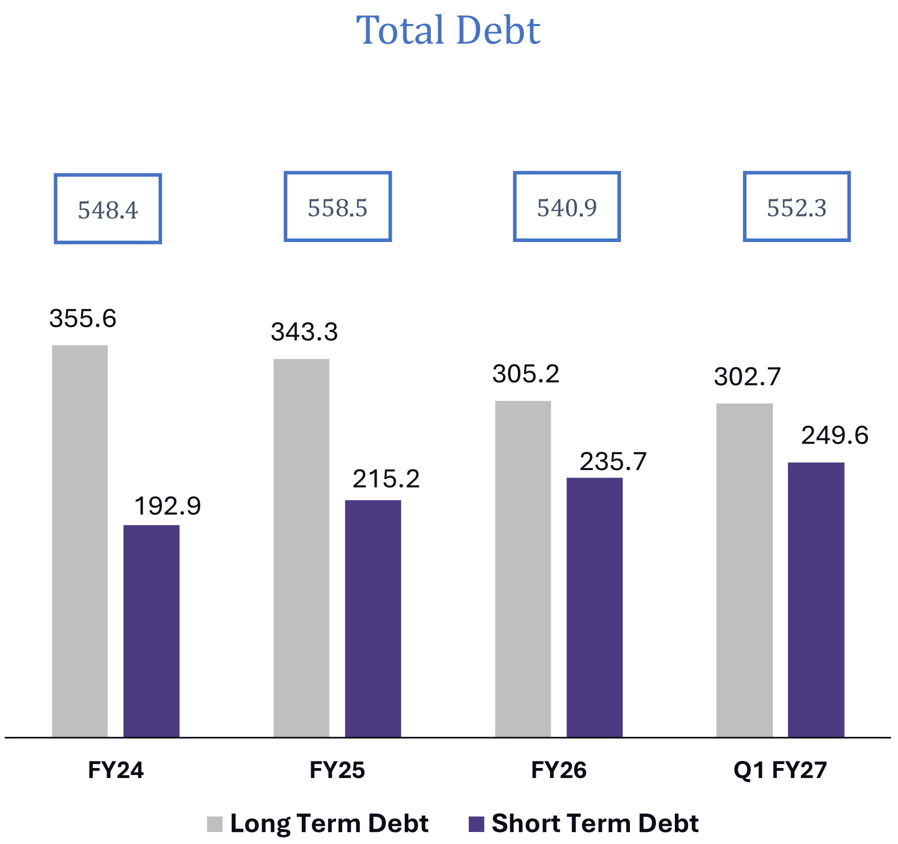
	Industrial Chemicals	Consumer Chemicals
Q1FY27	89%	11%
Q1FY26	87%	13%

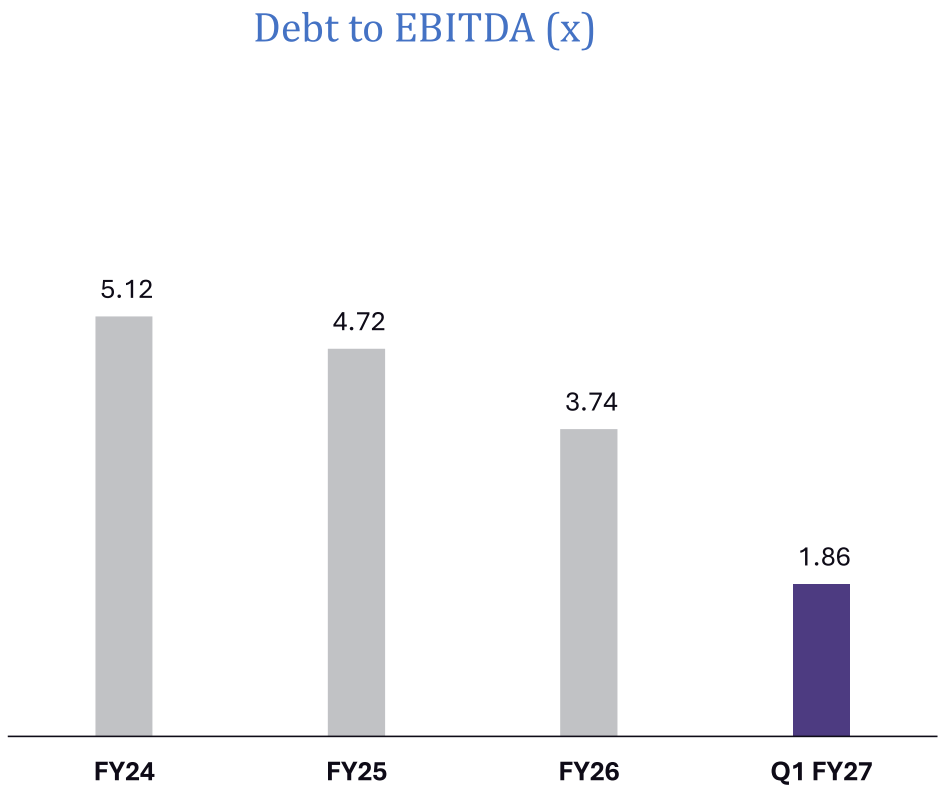
Geography-wise Revenue Breakup

	International	Domestic
Q1FY27	69%	31%
Q1FY26	67%	33%

Financial Leverage

(in Crores INR)





Shareholders Information

Stock Information (as on 31st Jul 2026)

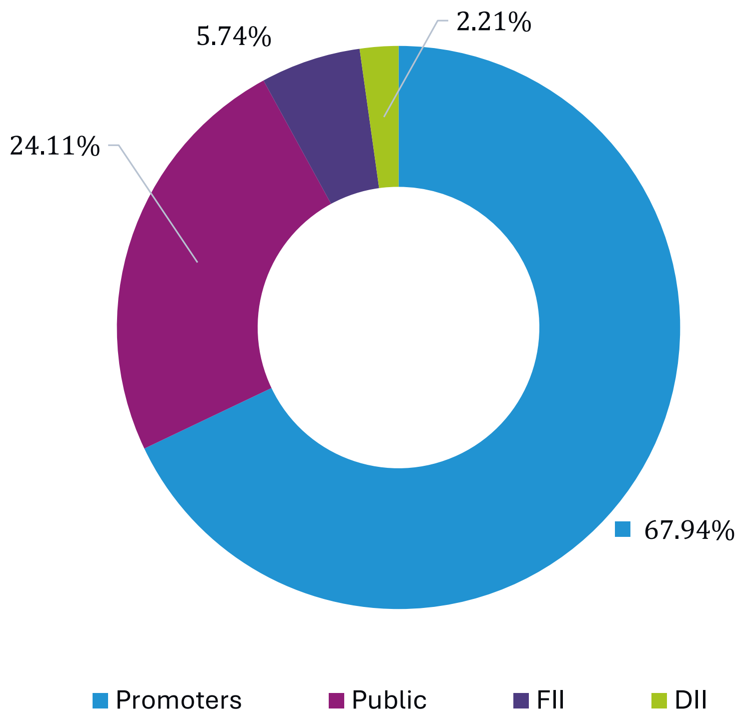
(As on 30st Jun, 2026)

Market Capitalization (₹)	**4,652.47 Cr**
Shares Outstanding	**12.1 mn.**
Free Float	**1,492.92 cr**
Symbol BSE / NSE	541167 / YASHO

Stock Performance Chart*

*Chart source: In- house miraqle

Shareholding Pattern (%)



Mr. Chirag Shah
Chief Financial Officer

chirag@yashoindustries.com
www.yashoindustries.com

CIN – L74110MH1985PLC037900

Investor Relations:

MUFG

Ms. Sejal Bhattar
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Mr. Nikunj Seth
nikunj.seth@in.mpms.mufg.com

Meeting Request Link

thank you!

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