



Date: 10/08/2026

To,
The Listing Compliance Department,
BSE Limited,
P J Towers, Dalal Street,
Mumbai – 400001
Scrip Code: 534809

To,
The Listing Compliance Department,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400051
Symbol: PCJEWELLER

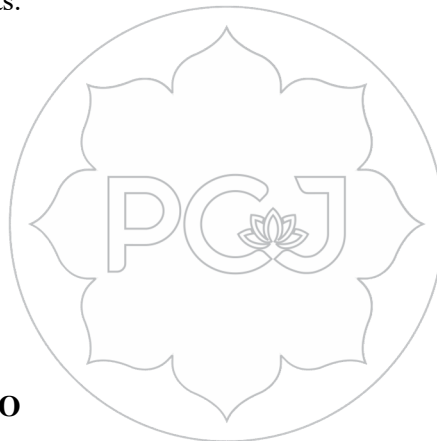
Sub.: Results Presentation

Dear Sir / Ma'am,

Please find enclosed herewith the presentation on the financial results of the Company for the quarter ended June 30, 2026 alongwith the highlights.

Kindly take the same on record.

Yours sincerely,
For **PC Jeweller Limited**



(VISHAN DEO)
Executive Director (Finance) & CFO
DIN: 07634994

Encl.: As above

PC Jeweller Limited

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Highlights

- The Company continues to showcase robust operational performance in Q1FY27 riding on improved customer demand and footfall, reflecting significant progress in its ongoing turnaround journey. Its Consolidated revenues increased by approximately 21% year-on-year to Rs 877 crores. A summary of the Company's Consolidated financial performance is presented below –

(Rs. In Crores)

Parameter	Q1FY27	Q1FY26	Change
Sales	877	725	Increase by 21%
Gross Profit	260	144	Increase by 81%
Operating EBITDA*	242	127	Increase by 90%
Operating PBT*	223	81	Increase by 176%

*excludes other income

- The Company's Consolidated Operating PAT (i.e PAT excluding other income) rose to Rs 213 crores in Q1FY27 from Rs 79 crores in Q1FY26, registering a growth of 168%.
- The Company has made significant progress in its deleveraging journey and has fully repaid and discharged the debt of 7 out of 14 consortium banks as on date, with all repayments completed ahead of scheduled due dates. Further, the company has discharged more than 96% of the outstanding debt of the remaining 7 banks as well. The company remains firmly on track to achieve a debt-free status in ongoing quarter itself, which will materially strengthen its balance sheet and financial position.
- The company's fund raising of Rs 2,702.11 crores via Preferential issue of fully convertible warrants was completed successfully during the quarter ended June 2026 with realization of 93% of the issue proceeds. Also, since the end of the quarter, the Company continued to receive strong promoter support, reflected in the conversion of an additional 4.16 crore warrants into equity shares. This showcases continued confidence in the Company's growth prospects, strengthens the equity base, and further aligns promoter interests with long-term shareholder value creation.
- In line with its long-term growth strategy, in July 2026, the Board has approved raising up to Rs 1,000 crore through a Qualified Institutional Placement (QIP), subject to requisite approvals. The proposed fund raise will be primarily used to support future growth opportunities, strengthen financial flexibility and enhance the Company's ability to scale its operations.
- During the quarter ended June 2026, PCJ Mining SARL, a step-down subsidiary of the Company, has been granted license for semi-mechanized artisanal mining of gold by the Ministry of Petroleum, Mining and Oil Geology, Republic of Chad.

- Further, the response received by the company from prospective business partners for establishing large format franchisee showrooms with them has been very encouraging. The company has already executed MoU's with the National Skill Development Corporation (NSDC) under the Ministry of Skill Development & Entrepreneurship, Government of India and with the Government of Uttar Pradesh under the CM YUVA scheme for onboarding of entrepreneurs under the PC Jeweller brand. These strategic partnerships shall reap long term benefits for the company.
- The Company remains committed to building a stronger, more resilient and growth-oriented organisation creating long-term value for shareholders and other stakeholders.



PC Jeweller Limited

Investor Presentation



Q1FY27

BSE : 534809 | NSE : PCJEWELLER



Safe Harbour



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This presentation contains certain forward-looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, the Company’s ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, the Company’s ability to manage its operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.



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Way Forward





Q1FY27

Performance Highlights

Management Commentary on Q1FY27 Performance



Mr. Balram Garg
Managing Director

"We have entered FY27 with continued progress across business operations and strengthening company's financial position. During Q1FY27, the Company delivered a Consolidated Revenue growth of 21%, Consolidated Operating EBITDA growth of 90% and Consolidated Operating PBT growth of 176%, supported by improved customer demand and footfall.

The Company has made significant progress in its deleveraging journey and has fully repaid and discharged the debt of 7 out of 14 consortium banks as on date, with all repayments completed ahead of scheduled due dates. Further, the company has discharged more than 96% of the outstanding debt of the remaining 7 banks as well. The company remains firmly on track to achieve a debt-free status in ongoing quarter itself, which will materially strengthen its balance sheet and financial position.

The company's fund raising of Rs 2,702.11 crores via Preferential issue of fully convertible warrants was completed successfully during the quarter ended June 2026 with realization of 93% of the issue proceeds. Also, since the end of the quarter, the Company continued to receive strong promoter support, reflected in the conversion of an additional 4.16 crore warrants into equity shares. This further strengthens the Company's capital base and demonstrates continued confidence in its long-term growth prospects.

Also, in July 2026, the Board approved raising up to Rs. 1,000 crore through a Qualified Institutional Placement (QIP), subject to requisite approvals, which is expected to enhance financial flexibility and support the Company's growth and expansion plans.

Management Commentary on Q1FY27 Performance (con't)



Mr. Balram Garg
Managing Director

Additionally, during the quarter ended June 2026, PCJ Mining SARL, a step-down subsidiary of the Company, has been granted license for semi-mechanized artisanal mining of gold by the Ministry of Petroleum, Mining and Oil Geology, Republic of Chad, thereby creating significant opportunities for value chain integration and entry into mining operations. We expect the production through mining activities to commence in this financial year itself thereby further improving the company's financials.

Further, the response received by the company from prospective business partners for establishing large format franchisee showrooms with them has been very encouraging. The company has already executed MoU's with the National Skill Development Corporation (NSDC) under the Ministry of Skill Development & Entrepreneurship, Government of India and with the Government of Uttar Pradesh under the CM YUVA scheme for onboarding of entrepreneurs under the PC Jeweller brand. These strategic partnerships shall reap long term benefits for the company.

The Company remains committed to building a stronger, more resilient and growth-oriented organisation. Backed by a trusted brand, an expanding customer base and a disciplined approach to growth, we are confident in our ability to create long-term value for shareholders and other stakeholders."

Deleveraging Journey – Towards a Debt-Free Balance Sheet



Rapid debt reduction under the Joint Settlement Agreement with the 14-bank consortium

7 of 14

Lenders fully repaid

Debt of seven consortium banks prepaid and discharged ahead of scheduled due dates

>96%

Debt Reduced

Outstanding debt of remaining seven banks reduced by more than 96%

<4%

Balance Debt of remaining 7 banks

Less than 4% Debt outstanding of the remaining seven consortium banks

Q2FY27

Debt-free target

Company remains on track to clear all remaining dues in the ongoing quarter itself

Debt Resolution Milestones

Settlement executed and being repaid ahead of schedule

Dec 2023



One-Time Settlement proposal submitted to the consortium of 14 lenders.

30 Sep 2024



Joint Settlement Agreement executed with the lenders

Mar 2025



Discharged more than 50% of the outstanding debt of banks till end of FY25

Dec 2025



Outstanding debt reduced by ~68% till Q3FY26 since execution of Joint settlement agreement

Apr 2026



Reduced outstanding debt by more than 90% since execution of Joint settlement Agreement

Aug 2026



More than 96% debt reduced. Debt of 7 consortium banks fully cleared, each ahead of its scheduled due date.

Business Highlights – Q1FY27



- The Company continues to deliver robust operating performance during the quarter, supported by improved customer demand and footfall during the quarter. Consolidated revenues grew **by 21%** year-on-year to **Rs 877 crores** in Q1FY27, as compared to **Rs 725 crores** in Q1FY26.
- Consolidated Operating EBITDA (i.e EBITDA excluding other income) also witnessed an improvement, standing at a profit of **Rs 242 crores** in Q1FY27 compared to a profit of **Rs 127 crores** in Q1FY26, reflecting a growth of **90%**.
- The Company's Consolidated Operating PBT (i.e PBT excluding other income) also showcased a significant upside by clocking a profit of **Rs 223 crores** in Q1FY27 compared to a profit of **Rs 81 crores** in Q1FY26, reflecting a growth of **176%**.
- Consolidated Operating PAT (i.e PAT excluding other income) rose to **Rs 213 crores** in Q1FY27 from **Rs 79 crores** in Q1FY26, registering a growth of **168%**. The company was under the interest moratorium period till December 2024, as per the terms of the One Time Settlement with the banks. The company started incurring finance cost only after the end of the moratorium period, i.e Q4FY25 onwards, since then the Company has been meeting its financial obligations in a timely manner, and continues to reduce its outstanding debt. Upon achieving its goal of becoming debt-free, the Company will no longer incur borrowing-related finance costs. Further, the company has earned a substantial Consolidated Operating PAT of **Rs 213 crores** in Q1FY27 after servicing the finance cost of approximately **Rs 14 crores** in this quarter.

Business Highlights – Q1FY27



- The Company has made significant progress in its deleveraging journey and has **fully repaid and discharged** the debt of **7 out of 14** consortium banks as on date, with all repayments completed ahead of scheduled due dates. Further, the company has **discharged more than 96%** of the outstanding debt of the **remaining 7 banks** as well. The company remains firmly on track to achieve a **debt-free status in ongoing quarter itself**, which will materially strengthen its balance sheet and financial position.
- The company's fund raising of **Rs 2,702.11 crores** via Preferential issue of fully convertible warrants was **completed successfully** during the quarter ended June 2026 with **realization of 93%** of the issue proceeds.
- Since the end of the quarter, the Company continued to receive strong **promoter support**, reflected in the conversion of an additional **4.16 crore warrants into equity** shares. The conversion underscores continued confidence in the Company's growth prospects, strengthens the equity base, and further aligns promoter interests with long-term shareholder value creation.
- Additionally, in July 2026, the Board has **approved** raising up to **Rs. 1,000 crore** through a Qualified Institutional Placement (**QIP**) in one or more tranches, subject to requisite approvals, with the proposed fund raise expected to enhance financial flexibility and support the **Company's growth and expansion plans**.

Business Highlights – Q1FY27



- Also, during the quarter ended June 2026, **PCJ Mining SARL**, a step-down subsidiary of the Company, has been **granted license** for semi-mechanized artisanal **mining of gold** by the Ministry of Petroleum, Mining and Oil Geology, Republic of Chad.
- The response received by the company from prospective business partners for **establishing large format franchisee** showrooms with them has been very **encouraging**. The company has already **executed MoU's** with the National Skill Development Corporation (**NSDC**) under the Ministry of Skill Development & Entrepreneurship, Government of India and with the Government of Uttar Pradesh under the **CM YUVA** scheme for onboarding of **entrepreneurs under the PC Jeweller brand**. These strategic partnerships shall reap **long term benefits** for the company.

Financial Snapshot – Q1FY27



	Q1FY27	
Revenue	Rs. 877 Cr.	↑ 21% YoY
Gross Margin	Rs. 260 Cr.	↑ 81% YoY
Operating EBITDA*	Rs. 242 Cr.	↑ 90% YoY
Operating PBT*	Rs. 223 Cr.	↑ 176% YoY

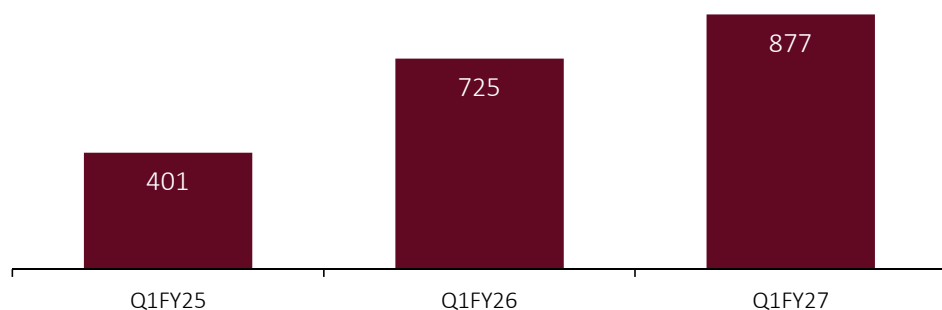
**excludes other income*

Consistently Delivering Strong Performance

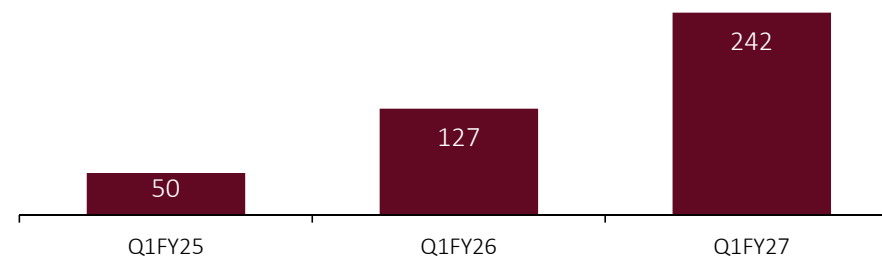


Figures in Rs. Cr.

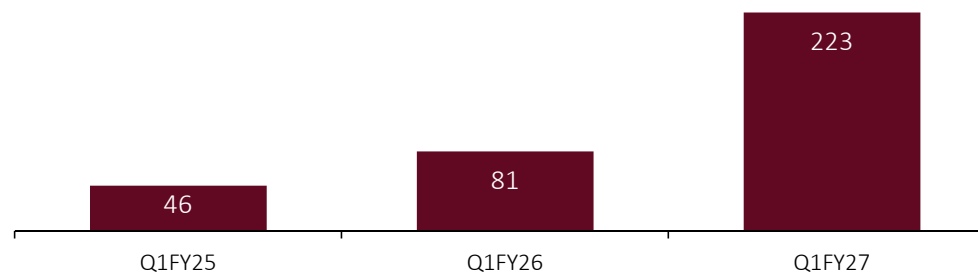
Revenue



Operating EBITDA*



Operating PBT*



Business Overview &
Competitive Strengths

PC Jeweller : At a Glance



Leading Brand with a Strong Legacy



Established in 2005 - among the leading players in the Indian Wedding Jewellery Market

Rs. 3,353 Crores
FY26 Revenue

Positioned among Top Studded Jewellery brands in India



Leading Studded Jewellery with Diverse and Trending Collections

Rs. 671 Crores
FY26 Operating EBITDA*

Experienced Leadership Team



Leadership Team with Decades of Experience & Expertise in Jewellery & Retail

20%
FY26 Operating EBITDA Margin

Diversified Product Range for All Segments



Wide range of products and sub brands targeted at all customer segments

Rs. 8,506 Cr.
Market Cap as on 30-Jun-26

Extensive Market Reach



Wide network of showrooms across 12 States in India along with e-commerce platform

2.05 lakh sq ft
Total Retail Area (as on 30-Jun-26)

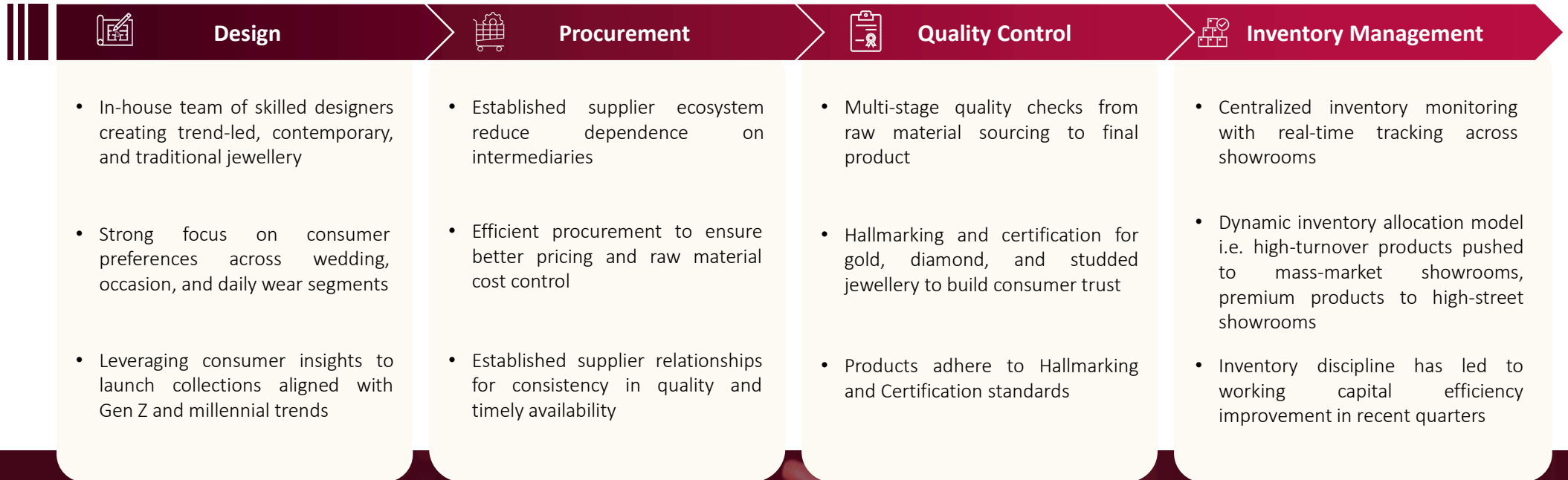
Comprehensive Business Model Catering to All Customer Segments



Offering a range of gold, diamond, silver, and gemstone jewellery like bangles, rings, bracelets, necklaces, etc.; designed to meet the varying needs of customers, catering to bridal, occasional, and everyday wear.



Integrated Business Model



Integrated model provides a **sustainable competitive edge** by combining **cost efficiency, design-led innovation, quality assurance, and efficient inventory management**, enabling profitable growth and stronger customer loyalty

**Assurance
You Can
Adorn**



BIS
Hallmarked



Certified Jewellery



Best Designs



Lifetime Exchange



Customization
Options

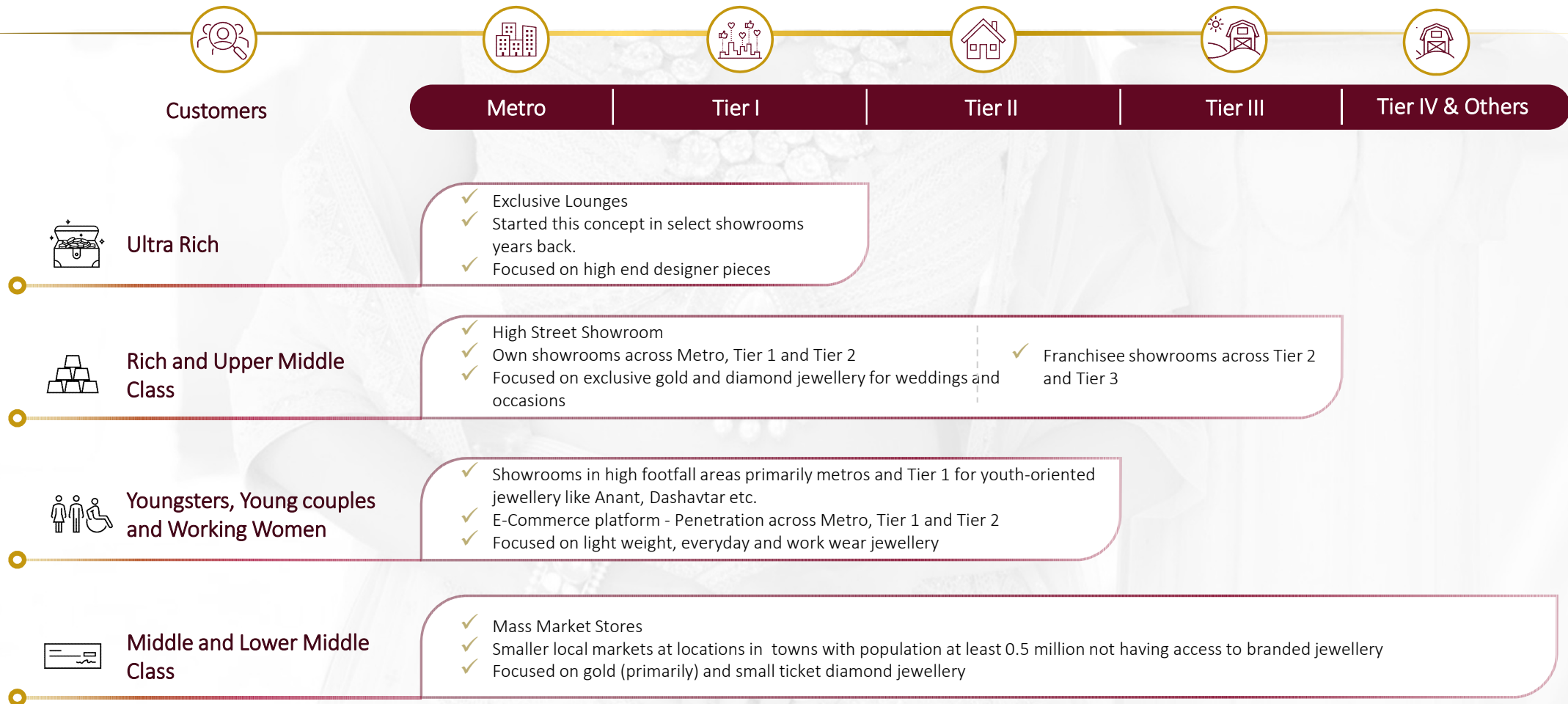
Omni-Channel Presence Driving Market Reach



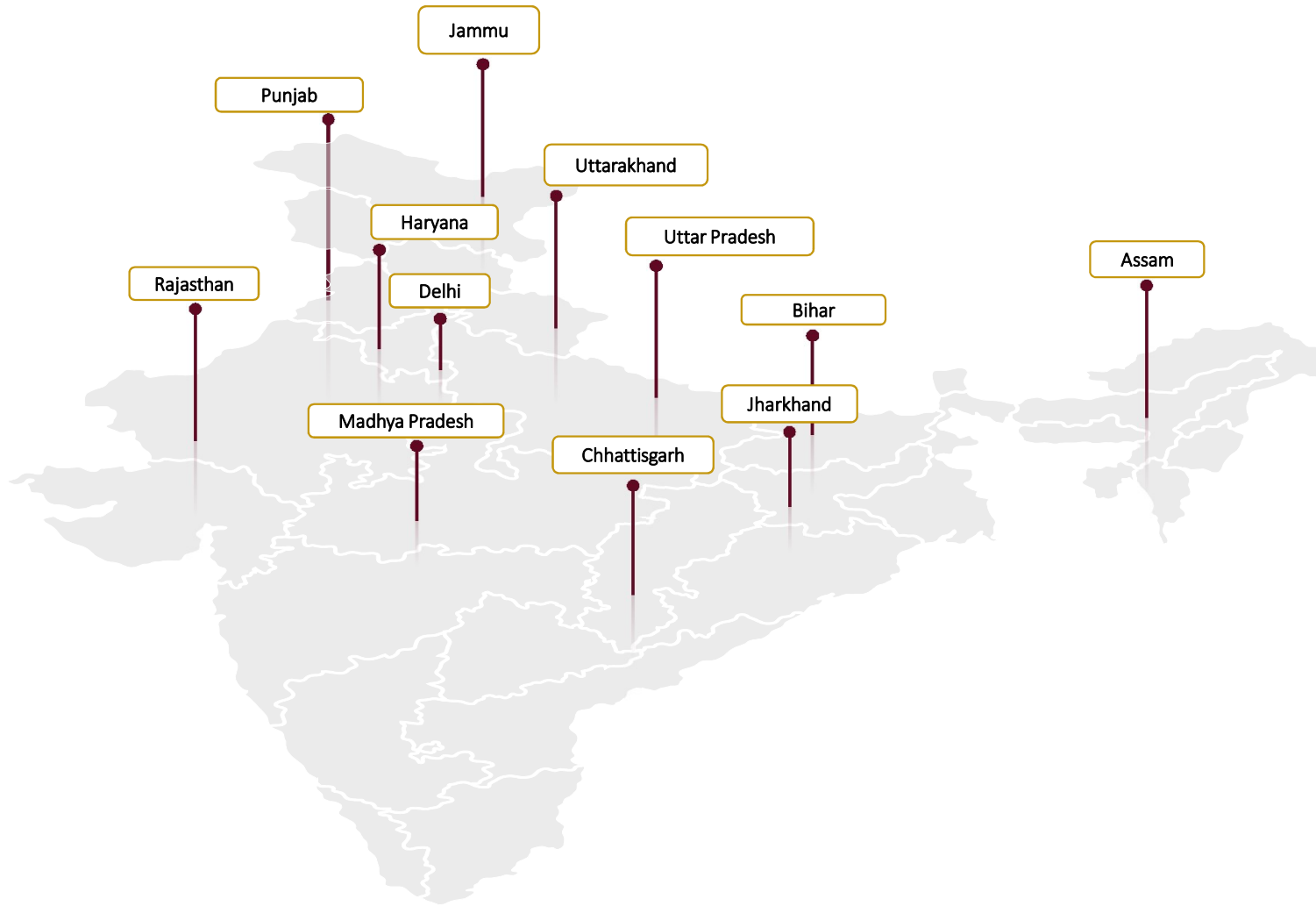
Omni Channel Approach

	 Mass Market Showrooms	 Franchise Model	 High Street Showrooms	 Online Platform	 Franchisee Model (Govt. schemes)
Target Audience	Middle & lower middle class	Tier 2 & 3 city customers	Rich, upper middle class, wedding buyers	Young, urban, working professionals	Tier 4 & smaller cities
Location Strategy	Local markets with high footfall	Partner-led showrooms in smaller cities	Premium high street locations	Digital presence across major cities	Small shops in 150 – 200 sq. ft. area
Product Focus	Gold jewellery, small-ticket items	Branded gold & diamond jewellery	Wide range incl. designer & wedding pieces	Daily wear, work wear, curated collections	Branded jewellery
Customer Experience	Branded interiors	Brand-standard interiors, monitored operations	Trust-building, variety, service policies	Seamless browsing, online-offline synergy	Access to branded jewellery
Growth Potential	Expands reach in unorganised markets	Scalable with high ROCE, low risk	Strengthens brand image & wallet share	Fast growing segment, early customer capture	Huge potential by establishing branded outlets in tapped rural and semi-urban areas

Customer-Centric Retail Strategy Across Demographics



Extensive Market Reach



12
States

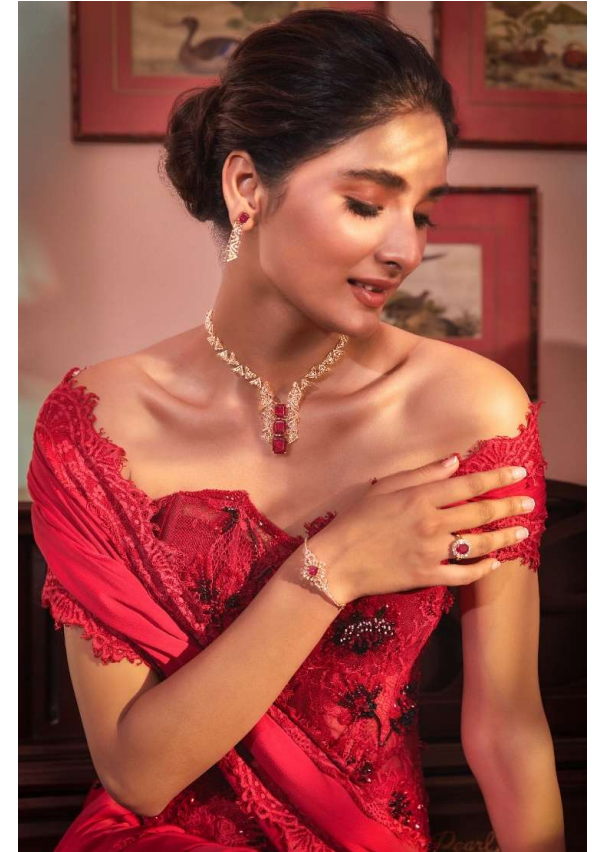
Combination of
Franchisee owned as
well as Company owned
Showrooms

E-Commerce
presence

A Glimpse of PC Jeweller's
Jewellery themes &
Showrooms



Diamond Wedding Jewellery



Polki Jewellery



Jewellery for Men



Silver Diamond Jewellery



Silver Gifting



A Glimpse at some of the Showrooms



South Extension (Delhi)



Karol Bagh (Delhi)



Ludhiana (Punjab)



Ajmer (Rajasthan)



Ghaziabad (Uttar Pradesh)



Dehradun (Uttarakhand)

A Glimpse at some of the Showrooms



Bhilai (Chhattisgarh)



Bhilwara (Rajasthan)



Jabalpur (Madhya Pradesh)



Logix Mall Noida (Uttar Pradesh)



Kingsway Camp (Delhi)



Varanasi (Uttar Pradesh)



Indirapuram (Uttar Pradesh)



Yamuna Nagar (Haryana)



Strategic Partnerships under Government Initiatives

Partnerships Under Government Initiatives enabling Expansion for PC Jeweller



Chief Minister Yuva Udyami
Vikas Abhiyan (CM YUVA)
Yojana

PC Jeweller has been onboarded as an approved **Franchise Brand** under **CM YUVA** and has entered into an MoU with CM YUVA Mission under Department of MSME and Export Promotion, Government of Uttar Pradesh for Entrepreneurship Development & Employment Generation



National Entrepreneurs
Empowerment Drive (NEED)

PC Jeweller has entered into an MoU with **National Skill Development Corporation (NSDC)** to act as the Industry Partner for the Gems & Jewellery sector under **NEED** initiative for development and onboarding 2,00,000 micro-entrepreneurs over 5 years under the PCJ Brand

CM-YUVA YOJANA : Scheme Overview



Institutional Partnership

PC Jeweller has been onboarded as an approved franchise brand under Chief Minister – Yuva Udyami Vikas Abhiyan (CM-YUVA) and has entered into an MoU with the Government of Uttar Pradesh

Entrepreneur Enablement

Under the scheme, PC Jeweller will support trained goldsmith entrepreneurs in establishing jewellery retail outlets by providing a structured pathway from skill to organised entrepreneurship

Retail Expansion into under served Markets

The initiative facilitates the Company's entry into rural and semi-urban markets through 1,000 Retail franchisee units, where organised jewellery penetration remains low, improving last-mile access to branded jewellery

Capital Efficient Growth Model

The franchise-led approach enables network expansion with limited capital outlay while maintaining operational discipline and brand standards

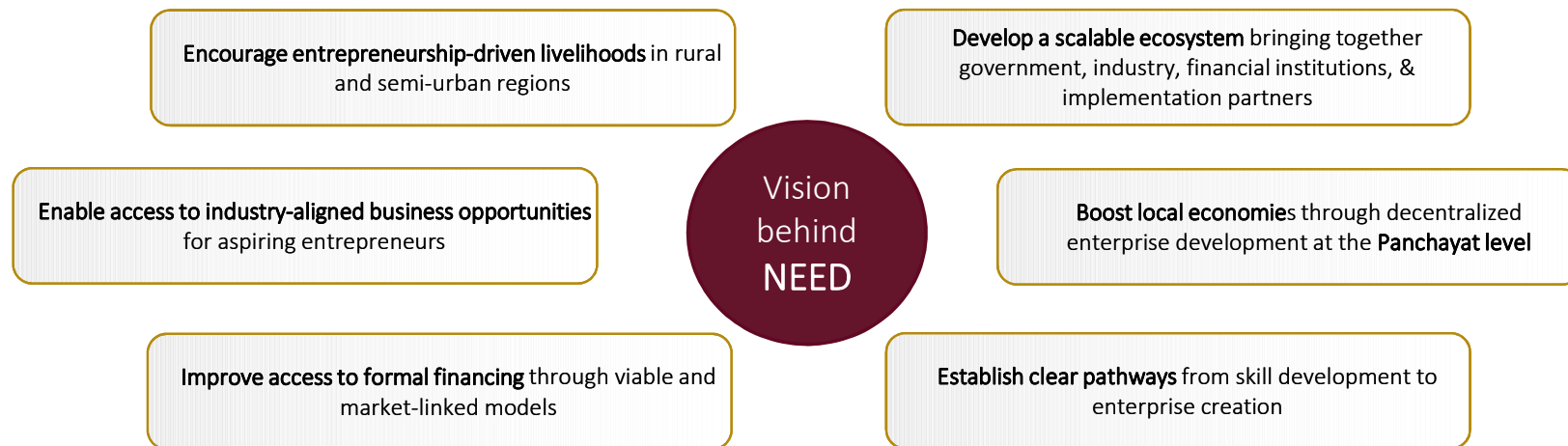
Strategic & Long term Value Creation

Participation enhances brand visibility, strengthens alignment with industry formalisation, and supports sustainable, employment-led growth over the long term.

NSDC's "NEED" : Scheme Overview



The **National Entrepreneurs Empowerment Drive (NEED)** is NSDC's flagship initiative to transform skilled youth into micro-entrepreneurs through a market-linked ecosystem. It connects aspiring entrepreneurs with industry-led opportunities, institutional support, and access to finance.



- Spans across 15 sectors, with one lead Industry/Franchise Partner identified for each sector.

**PC Jeweller - Industry/Franchise Partner for
Gems & Jewellery Sector**

- Development and onboarding of up to 2,00,000 micro-entrepreneurs across India over 5 years under the PC Jeweller brand.

PC Jeweller's Role under CM YUVA & NEED



Standardized Business Model

To provide **standardized business model, branding, store setup guidance, and market access** to ensure consistency and scalability

End to End Support

Assist in enabling operations through end-to-end support, including **training and technology systems** like ERP billing, accounting & other software support

Supply chain & Operations

Strengthens execution via **robust supply chain, inventory planning, and pan-India operational capabilities**

Financing

Supports access to **financing linkages and institutional partnerships**, facilitating entrepreneur onboarding

Marketing & Demand Generation

Drives **market development through national and local-level marketing initiatives**, enhancing brand visibility and demand

Ecosystem Integration

Integrates micro-entrepreneurs into its business ecosystem, enabling structured participation in the jewellery value chain

Value Creation for PC Jeweller under these Initiatives



Rapid, Low cost Retail Expansion

- Enables scaling of retail footprint across Tier 2, Tier 3, and rural markets through a franchise/micro-entrepreneur model without significant capital investment



Strengthen Brand Visibility & Trust

- Wider network of entrepreneurs and franchisees significantly enhances brand recall, credibility, and consumer trust across India



Deeper Market Penetration in underserved Geographies

- Unlocks access to new retail touchpoints in regions with low organised jewellery penetration



First Mover's Advantage

- Positions PCJ to capture share from the unorganised jewellery segment in Tier 2, Tier 3 & rural markets.



Asset Light & Capital Efficient Growth

- Franchise-led expansion reduces store setup and working capital requirements, improving ROCE & supporting scalable growth



Strategic Business Value Creation

- Aligns with structural industry trends, driving sustainable growth, employment generation, and long-term brand equity

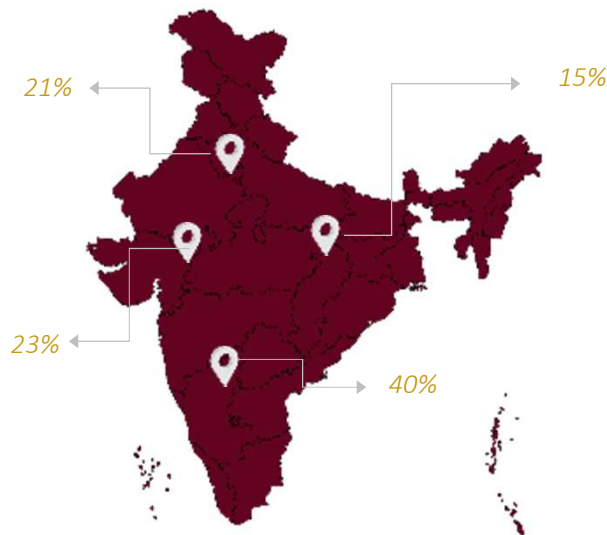


Industry Overview

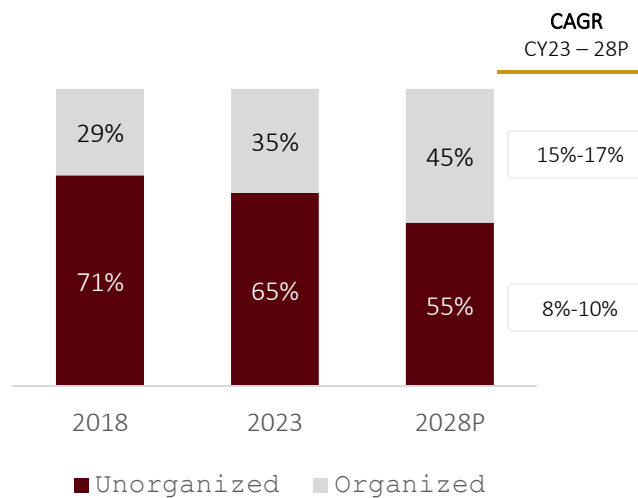
India's Jewellery Market: A \$140 Billion Opportunity Driven by Organised Retail Expansion



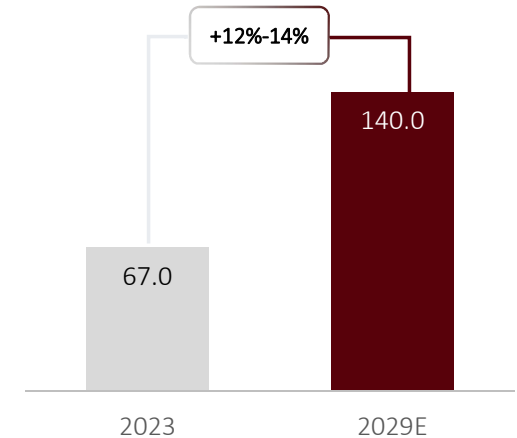
Indian Jewellery Market Split By Region%



Organised Jewellery Retail poised for 40%+ Market Share by 2028



Indian Jewellery Market on Track to 140 \$Bn by 2029



- Gold is considered as a status symbol as well as auspicious.
- Indians spend a significant proportion of their wedding budget on jewellery.
- It is considered as an important mode of saving by the female of the house.
- Many families start buying gold for a girl child from the 1st year in preparation for her wedding.
- Mid-size retailers account for 70% of sales with expected shift to regional and national chain on the back of increasing regulatory compliances.

Key Growth Drivers



Rising Discretionary Incomes

Increased spending power among the middle class

Young Urban Population

Preference for trendy and fashionable jewellery

Jewellery as Accessory

Shift towards daily & casual jewellery

Western Influence

Demand for diamond-studded jewellery



Strong Skill Sets

High-quality manufacturing & craftsmanship

Gold Metal Loan Scheme

Boosting jewellery production

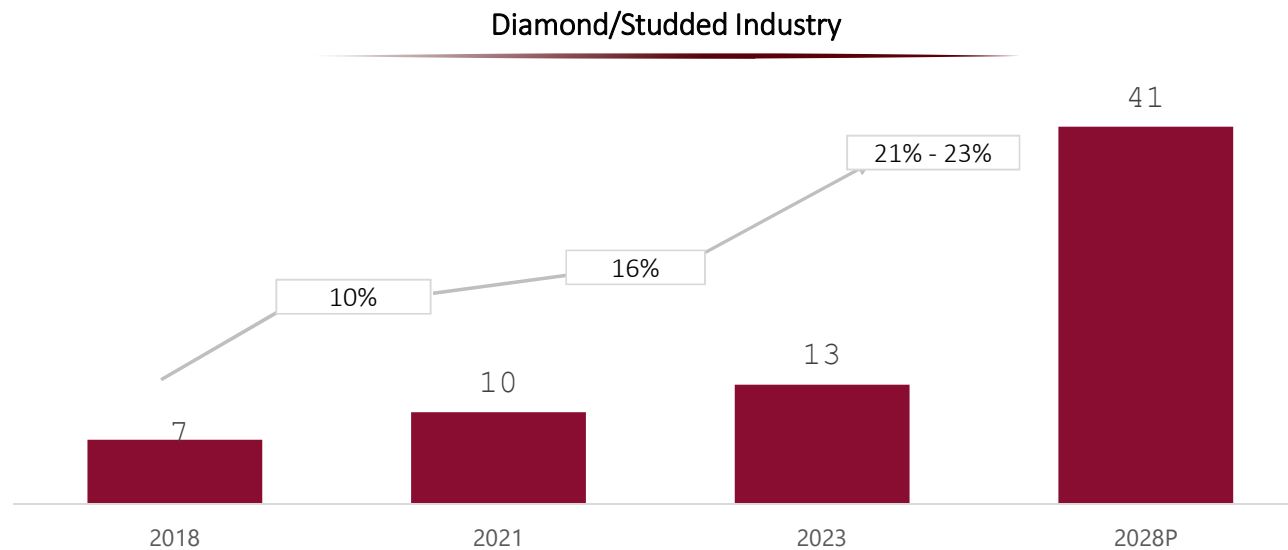
Financially Independent Women

Emergence of women as key shoppers

Favourable Regulatory Environment

Policies supporting investment & trust

Diamond/Studded Jewellery : Expanding Share in Value Added Mix



Diamond/Studded Jewellery Market in India is expected to grow at +21% CAGR by FY28

- Diamond-studded jewellery enjoys higher gross margins as compared to gold jewellery due to design innovation and premium pricing potential.
- Studded market in India is expected to outgrow the other metals, driven by shift in consumer preferences for lightweight, versatile and affordable designs among Gen-Z and Millennials.

The background of the slide features a faded, grayscale image of two individuals, likely of South Asian descent, dressed in traditional clothing. One person is wearing a light-colored kurta with a decorative brooch at the collar, and the other is wearing a patterned shawl or jacket. The overall tone is professional and cultural.

Way Forward

Way Forward



Transition to a Debt-Free Balance Sheet to enhance financial resilience

- The Company has fully repaid 7 out of 14 consortium banks as on date. Further, more than 96% of the debt of the remaining 7 banks has also been discharged so far. The company will become debt-free in the ongoing quarter itself



Leveraging Core Strength

- Core strengths in the form of manufacturing & designing capabilities, manufacturing facilities, skilled staff, soft skills in the form of systems and procedures, customer policies, etc. intact, the company is poised for a bright future.



Exploring the opportunity of expansion of retail footprint

- With renewed market engagement and sustainable growth through network maturity, company shall explore opportunity of expanding its retail footprint in future



Deliver sustained value creation for shareholders

- With surplus cash, no further finance cost and the strategic turnaround underway, the company expects sustained value creation for its shareholders



Possibility of establishing vertical integration through Mining

- PCJ Mining SARL, a step-down subsidiary of the Company, has been granted license for semi-mechanized artisanal mining of gold by the Ministry of Petroleum, Mining and Oil Geology, Republic of Chad, thereby creating an opportunity for the company to explore Mining as well as possibility of vertical integration



Thank You

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