

August 07, 2026

To
The Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001,
Maharashtra, India.

To
The Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051,
Maharashtra, India.

Scrip Code: **544617**
ISIN: **INE606N01019**

Scrip Symbol: **EXCELISOFT**

Subject: Press Release on the financial results for the 1st (First) quarter ended June 30, 2026, under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release titled “Excelsoft Technologies Reports Strong Q1 FY27 Performance Net Profit Surges 57% YoY in Q1 FY27”

The above information is also available on the website of the Company at
<https://www.excelsoftcorp.com/investors/>

Details as required to be disclosed as per BSE’s Circular No. 20230714-34 dated July 14, 2023, and NSE’s Circular No. NSE /CML/2023/57 dated July 14, 2023, are as under:

1	Date of occurrence of Event / Information:	August 07, 2026
2	Time of occurrence of Event/ Information:	22:27 (IST)

Kindly take the above information on record.

Thanking you,

For Excelsoft Technologies Limited,
(Formerly known as Excelsoft Technologies Private Limited)

S M Adithya Jain,
Company Secretary, Chief Compliance Officer and
Chief Investor Relations Officer
(ICSI Membership No.: A49042)
Place: Mysuru

Enclosed: Press Release

Earnings Release – Q1 FY27

Excelsoft Technologies Reports Strong Q1 FY27 Performance

Net Profit Surges 57% YoY in Q1 FY27

Revenue from operations grows 44 % YoY to ₹802.63 million in Q1 FY27; PAT rises 57.1% YoY to ₹92.28 million vs ₹58.73 million in Q1 FY26, reflecting robust demand across Education Technology Services, strategic investments in AI and nearshore capabilities, and continued global expansion.

Mysore, August 7, 2026: Excelsoft Technologies Limited, a global provider of digital learning, assessment and education technology solutions, today announced its unaudited consolidated financial results for the quarter ended **June 30, 2026**.

Consolidated Financial Highlights – Q1 FY27

- Revenue from Operations increased 44.05% YoY to ₹802.63 million.
- Total Income stood at ₹860.97 million.
- EBITDA increased 29.78% YoY to ₹130.31 million.
- EBITDA Margin stood at 16.24%; moderation reflects strategic investments in nearshore delivery, global sales expansion and AI capability building.
- Profit After Tax increased 57.13% YoY to ₹92.28 million.
- PAT Margin improved to 11.50%; Basic EPS stood at ₹0.80.

Operational & Strategic Highlights

- **Balanced Revenue Mix (Q1 FY27):**
 - Educational Technology Services contributed 63.4%
 - Educational Technology Products contributed 36.6%
- **Client Base Strength & Retention:** Top 5 clients contributed 73%, while Top 10 contributed 82.6%, with an average client relationship tenure of 11 years among the top 10.
- **Operational Scale & Delivery Strength:** Workforce stood at 1,114 employees, supported by stable delivery capabilities across engineering, platform services, assessment operations, and content development.
 - Nearshore delivery operations generated around ₹10 crore revenue during the quarter and achieved significant improvement in gross margins, with further expansion expected as utilization improves.
 - Expanded global sales presence across the US, UK and Dubai strengthened customer engagement and pipeline generation.
 - Continued progress on the AQA implementation, reinforcing Excelsoft's credentials in large-scale digital assessment infrastructure.
 - Advanced AI investments included enterprise capability development and training of employees, while AI capabilities continued to be embedded across products and delivery platforms.

- The Company continued evaluating selective inorganic growth opportunities in India and the US supported by a healthy balance sheet.

Commenting on the Company’s performance, Mr. Dhananjaya Sudhanva, Managing Director, Excelsoft Technologies, said:

“Q1 FY27 marked a strong start to the year, with Excelsoft delivering robust revenue growth driven by continued momentum across our Education Technology Services business and sustained demand for our digital learning and assessment solutions. The quarter reflects the successful execution of our growth strategy and the continued confidence our global customers place in our capabilities.

A key highlight of the quarter has been the continued progress of our engagement with AQA. The implementation is advancing well, reinforcing our position as a trusted partner for delivering large-scale, mission-critical digital assessment solutions. We also continued to strengthen our global presence through expanded nearshore operations and deeper customer engagement, creating a strong foundation for sustainable long-term growth.

Artificial Intelligence remains central to our strategy as we continue embedding AI across our platforms, products, and operations to enhance customer value and accelerate innovation. Our ongoing investments in technology, talent, and global capabilities position us to capitalize on the growing opportunities in digital learning, assessment, and workforce skilling.

Looking ahead, we remain focused on expanding our global footprint, deepening customer relationships, and pursuing disciplined growth opportunities. Backed by a strong balance sheet, a healthy pipeline, and differentiated technology, Excelsoft is well positioned to deliver sustainable growth and create long-term value for all our stakeholders.”

About Excelsoft Technologies Limited

Excelsoft Technologies is a leading provider of innovative e-assessment and learning solutions to awarding bodies, educational institutions, corporations and governments worldwide. With platforms supporting high-stakes examinations, large-scale assessments, and rich digital learning experiences, Excelsoft combines deep domain expertise with cutting-edge AI and cloud technologies to help organisations reimagine the future of teaching, learning and assessment.

Website: [<https://www.excelsoftcorp.com/>]

For any Queries, please contact:

For further information please contact:	
Mr. S M Adithya Jain Company Secretary, Chief Compliance Officer and Chief Investor Relations Officer <u>Excelsoft Technologies Limited</u> E-mail ID: compliance.officer@excelsoftcorp.com	Mr. Yash Sanghavi / Mr. Tejpal Singh Investor Relations Advisors: AdfactorsPR yash.sanghavi@adfactorspr.com / tejpal.singh@adfactorspr.com